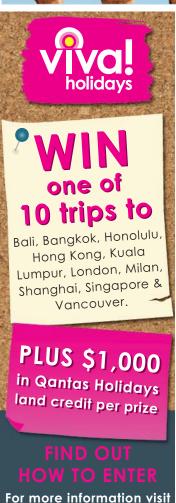




Page 1

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au Ph: 1300 799 220





www.vivaholidays.com.au/agents

or call 13 27 87

Two cut from ADS scheme

TWO Sydney-based inbound operators have been suspended from the Approved Destination Status program which aims to facilitate leisure travel of tour groups from China to Australia.

Package Travel has been suspended for a year for 'immigration and tourism quality-related breaches' while Travel Mart Pty Ltd has had a three month ban applied for 'tourism quality issues'.

Federal tourism minister Martin Ferguson said the bans came after investigations showed the companies had "continually failed to meet their obligations.

"The best advertisement for Australian tourism is a quality experience that makes every

\$2m global NT ads

TOURISM NT has launched its first ever global marketing campaign, which will run until the end of Oct in the UK, Ireland, USA, Germany, NZ, Sweden, Japan and Australia.

NT tourism minister Kon Vatskalis said the \$2m 'Get CeNTred' promo inviting travellers to visit Alice Springs and Uluru would focus on online activity on high traffic websites incl National Geographic, Lonely Planet, New York Times, Yahoo, MSN and The Guardian UK. visitor an ambassador for Australia," Ferguson said.

Yesterday he also announced that eight new operators were to be added to the ADS program, bringing the total number of firms operating the scheme to 57.

The newly approved ADS agents will undertake a training course and are subject to compliance checks to "help maintain the excellent industry standards expected of ADS tour operators," Ferguson said.

New QF exec gm

LYELL Strambi has been appointed to the newly created role of Qantas Executive General Manager Operations (*TD* breaking news) with responsibility for QF engineering, pilots, airports, catering and flight training.

John Borghetti will continue as Exec gm Qantas Airlines, covering sales, marketing scheduling, network, the customer experience and Qantaslink.

Strambi, who worked with QF ceo Jetstar and ceo-designate Alan Joyce, has been Virgin Atlantic chief operating officer since 2002 and will return to Sydney to take up his new role.

Bruce Buchanan has also been named as the new ceo for Jetstar, taking over from Joyce on 01 Oct.

VisitBritain NZ move

VISITBRITAIN will re-establish an office in New Zealand, nearly five years after deciding to shut down its representation there.

CEO Tom Wright announced the move when visiting Auckland this week before heading to Australia for VisitBritain's 50th birthday celebrations last night (see p3).

He said VisitBritain would appoint a local NZ representative, saying that with nearly 250,000 NZ visitors to the UK annually "we have recognised the increased importance of New Zealand and identified that there is a definite need for on-the-ground representation here."

Wright said recruitment for the Auckland-based marketing executive role would start shortly.

Delta-NW deal tick

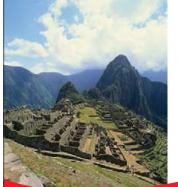
SHAREHOLDERS in both Delta Airlines and Northwest Airlines have overwhelmingly voted to approve the proposed merger of the carriers, which will create the world's biggest airline.

Today's *Travel Daily*

TD today has seven pages of news and photos, including a full page of pictures from a recent Ski Express/Air NZ famil in Queenstown's skifields.

There's also a a full page of jobs from AA Appointments.





New product now available



For more information visit www.qantasholidays.com.au/agents or call 13 27 87

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EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au Ph: 1300 799 220



Brisbane *Gold Coast *Sunshine Coast Gold Coast Theme Park Transfers. Conference Group/ Corporate Transfers. Charter.

www.con-x-ion.com

TD's snow update

Email:temppeople@inplacerecruitment.com.au

WITH only a week left to go for the 2008 season at most Aust/NZ ski resorts there are some great bargains on offer.

Below is a snap-shot of current snow depths and the number of lifts operating in NSW, Vic & New Zealand ski fields.

- Falls Creek 90cm / 12 lifts
- Perisher 109cm / 19 lifts
- Thredbo 109cm / 7 lifts
- Selwyn 10cm / 0 lift
- Mt Buller 35cm / 16 lifts
- Mt Hotham 62cm / 8 lifts
- · Coronet Peak closed
- The Remarkables- 80cm / 7

Pacific Sun's

multi-million

dollar makeover

Celebrate

AND win!

CLICK HERE FOR DETAILS

• Mt Hutt - 250cm / 4 lifts

Component pricing ban

ALL advertising by travel agents and airlines in Australia will have to include the full price, including all taxes and charges, under new laws introduced into Parliament vesterday.

The 'Clarity in Pricing Bill' requires that "where a business makes a price representation to a consumer, and that amount is less than what the consumer will actually have to pay to acquire the goods or services, the business must also prominently state a total price as a single

Upper Class checkin cut to 40mins

VIRGIN Atlantic has introduced a new check-in time for Upper Class pax at Heathrow's Terminal 3, enabling guests travelling in the pointy-end of the aircraft to check in 40 mins before departing.

Spokesman for VS in Australia Ben Alcock said there is currently no plan for the reduced check-in time to be offered at SYD, but Upper Class pax are provided with a 'Breeze Through" pass to take advantage of the Express channels at security/immigration in both directions saving time.

He also pointed out that many pax at Heathrow prefer to check in very early to enjoy the delights of the Virgin Atlantic Clubhouse.

figure," said consumer affairs minister Chris Bowen.

He criticised so-called "fine print disclaimers which reveal additional mandatory taxes, fees or other charges."

Although this hasn't been a legal requirement, Qantas and Virgin Blue now disclose the full price of fares, with other carriers incl Singapore Airlines also making it a standard practice.

Bowen said the govt understands that in some cases the final price may depend on factors beyond the control of a business in which case only the minimum total quantifiable price must be stated.

True North chopper ditches in ocean

THE helicopter operated by Kimberley Cruise firm True North has crashed into the ocean minutes after taking off from the vessel with six passengers and the pilot on board.

The accident occurred yesterday morning off the coast of Derby, as the pax were heading off for a scenic flight of the Horizontal Falls area.

All those on board were quickly rescued safely, with one taken to Broome for hospital treatment.

The pilot wasn't able to activate the helicopter's flotation device, with the aircraft sinking in 30m of water.

Intrepid Sydney win

INTREPID Travel Australia has been named by the Sydney Harbour Foreshore Authority as the successful tenderer for The Rocks Pub Tour.

Intrepid will take over the management and operation of the tour from 01 Nov 08, and will incorporate it its Urban Aventure Program, meaning the Rocks precinct will feature in Intrepid's international and domestic marketing and distribution.



GUESTS at last night's VisitBritain birthday party in Sydney (see p3) were welcomed by The Right Honorable Helen Liddell, Britain's High Commissioner to Australia.

Liddell hails from Scotland, and in her broque finished her speech with a special Scottish toast, which she broadly translated as:

Here's to us! Who could possibly be as good as us? Hardly anyone! And they're all dead!"

THE VisitBritain event's MC also noted how ironic it was that about 220 years ago the British government was making plans to establish a penal colony in Australia to get rid of its criminals, and then 50 years ago it established an office here to invite them back for a holiday.

AND speaking of irony, some noses at Virgin Atlantic were a little out of joint at the British Airways/VisitBritain promotion featuring London taxis as part of the local of launch VisitBritain's Olympic strategy (TD yesterday).

Virgin Atlantic and British Airways stood side by side during the London 2012 bid, so VS staff in Sydney were a bit miffed that their infamous red "Bertha" London cab wasn't invited to join the procession.

WHO said skiing is expensive? Falls Creek in the Victorian Alps will host its last weekend of skiing for the season starting tomorrow, and is offering discounted tickets for spring skiing costing just \$45 each.

However for a real bargain, skiers are being invited to wear the jersey of their favourite footy team - in which case the tickets are even cheaper at just \$30.

09/10 Small Group Journey brochure coming soon with a NEW look and NEW journeys 09/10 DEPARTURES & ITINERARIES ARE AVAILABLE NOW

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BANE + SYDNEY + MELBOLIBNE + PERTH + GOLD COAST





Page 3

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au Ph: 1300 799 220





Happy 50th, VisitBritain!

LAST night key partners of VisitBritain gathered at a lavish function in Sydney to celebrate 50 years since the UK government established a tourism promotion office down under.

Dignitaries in attendance included Helen Liddell, British High Commissioner to Australia, who's pictured right with Tom Wright, VisitBritain ceo cutting a delicious celebratory cake.

Guests dined on a menu

which included creations from celebrity British chefs Jamie Oliver and Gordon F**king Ramsay, with country manager Judy Watkins saying the 50th birthday is "an incredible landmark, signifying the fantastic cameraderie between these two

great nations."

When the first British Travel
Centre opened in Sydney there
were about 35,000 tourists from
Australia to the UK each year most taking a six week ocean
voyage or nine days via flying



boat to get there.

Now almost a million Aussies visit the UK each year, with the 2012 Olympics in London set to boost visitation even further.

VisitBritain has created a special area on its website to chronicle the best of British personalities, places and tourism experiences from 1958 until today - see www.visitbritain.com.au/50years.

Woman's Weekly World Discovery

TRAFALGAR Tours anticipates that its newly released Woman's Weekly World Discovery tour (revealed in *TD* yesterday) will be an instant hit with WW readers.

Speaking with *TD*, managing director Paul McGrath said "We are unbelievably excited about the launch of this new tour".

Adding "Trafalgar has never done something like this before, and with limited availability it'll be very, very quick to sell out."

The 47-day world tour spends 12 days passing through the UK & Ireland, travels to Europe visiting France, Switzerland and Italy over 15 days, then heads over the Atlantic Ocean to North America.

Part 3 of the journey is a 4-day 'New York Discovery' program, which is followed by the 12-day Western Canada Discovery.

And if that's not long enough, there is also a seven-night cruise of the Alaskan Inside Passage availble as an optional, sailing with Princess Cruises.

McGrath said that the Australian Woman's Weekly, which Trafalgar has an exclusive licencing deal with, approached the tour operator to prepare a unique tour which could be promoted to coincide with the mag's 75th annivesary.

"It's perfect timing for us" said McGrath, as this coincides with the peak booking season for Trafalgar's tours world-wide.

This is the third year Trafalgar Tours has been operating WW exclusive tours, usually offering 2 tours each year, giving readers the option of a winter (Christmas) & summer tour to Europe.

The new World Discovery tour has been designed to appeal to the Australian clientele, with McGrath saying "we've taken some of our most popular tours and tailor-made them to suit the Woman's Weekly market".

"We're harking back to those early days of 'World Discovery' program which the Australian Woman's Weekly's more mature reader will relate too" he said.

The land only cost of the tour is \$14,999 ppts, with Trafalgar also able to package airfares.

For bookings call 1300 663 043 or see www.trafalgartours.com.



Territory Discoveries (TD), the wholesale division of TourismNT is currently recruiting for a position in their retail outlet in Sydney

We are looking for:

- Self motivated, enthusiastic travel consultant
- Customer service skills
- Previous sales experience in a retail environment
- Intermediate computer skills
- Ability to work in a team environment
- Knowledge of the Northern Territory

We offer:

- Flexible working conditions
- Full in-house training
- Opportunity to experience the NT
- Personal development

TourismNT and TD is aiming for an inclusive and diverse workforce. All equal employment opportunity (EEO) groups are encouraged to apply.

Job Description:

Visit www.territorydiscoveries.com/careers or www.tourismnt.com.au/about/employment.html ENQUIRIES: Please call Shannon Idestrom on (02) 9200 3386

To Apply: Please forward a current CV & Selection Criteria to recruitment.tourismnt@nt.gov.au with position number listed on the job description, no later than 1st October 2008.











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EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au

Country of the Year

TRAVEL program Getaway last night announced New Zealand as it's 'Country of the Year' for 2008.

To celebrate the news Air New Zealand is offering reduced fares from Syd, Mel, Bne and the Gold Coast to NZ for a limited time, with fares priced from \$229.

See www.airnewzealand.com.au.

Peregrine adds to Africa program

PEREGRINE Adventures has added a new Tanzania and a Botswana & 7ambia tours to its line-up, aiming to "tempt travellers beyond the game parks to experience the energy and diversity of the world's oldest inhabited continent."

The 11-day Essence of Tanzania, priced at \$5335 pp twin share, operates between Jun - Mar and has participants spend time with the Hadzabe Bushmen.

The 15-day Botswana and Zambia Discovery tour (which can be split into two eight-day tours) starts from Victoria Falls & travels through Kafue National Park, the South Luangwa NP, Chobe NP & the Okavango Delta, and is priced at \$8895 - for more info see www.peregrineadventures.com.

New brand for Taj

TAJ Hotels Resorts and Palaces has created a new brand aimed at appealing to the 'contemporary traveller' heading to India.

The Gateway Hotel brand was launched earlier this month in Mumbai and has a portfolio of 26 properties, with plans to increase this number to over 50 hotels.

Sixteen existing properties are "migrating" to the new brand while another ten have also signed up to the new branding.

Taj says the "upscale hotels and resorts offer travel nomads a crisp, contemporary and warm experience" offering guests the experience of flexibility, freedom and fitness.

Raymond N Bickson md Indian Hotels Company Ltd stated that "India is one the world's most dynamic and booming economies and the Taj Group...intends to leverage this boom".

"We are currently witnessing a shortage of world class accommodation in India.

"Our experience and expertise across the full range of hotel accommodation styles will be an immediate and significant answer to it" Bickson said.

Taj has divided the customer experience at each property into zones and special initatives.

The "zones" are - enter, stay, hangout, meet, work, workout, unwind and explore.

Locals for the new Gateway brand include Agra, Bangalore, Calicut, Jaipur, Mangalore, Surat, Mumbai, Chennai and Raipur.

Become a HONG KONG Specialist in a few easy clicks for your chance to win!



Hong Kong Tourism Board and Travel Daily are this week giving agents the chance to win one of five special HKTB prize packs (pictured above).

The first agent each day this week to complete all four short modules of Hong Kong Specialist will win!

- 1. Simply log on to www.specialisthk.com.
- 2. Register and complete all 4 short modules.
- 3. Email hktb@traveldaily.com.au let us know you've completed

Congrats to Kimberlee Vance of HWT Caloundra, who was the first to complete the module on Thursday. HONG KONG TOURISM BOARD



Bellagio evacuated

ONE of the most luxurious hotels on the Las Vegas strip, the Bellagio, needed to evacuate guests from its 25th to 27th floors following an in-room fire earlier this week.

The mattress fire was the result of a guest smoking in his bed on the 26th floor, and left the smoker with burns to his arm.

T5 delayed opening

NEW Yorks' John F Kennedy Int'l Airport has inaugurated its newest terminal and home for JetBlue Airways - Terminal 5.

T5 has 26-gates and has been designed to handle up to 20 million passengers each year.

The terminal was slatted to open on 01 Oct, but postponed the launch until 22 Oct.

Stressed Looking for a (sea) change?

Do you enjoy security, opportunity, benefits and a positive work environment? Do you want to escape the daily traffic and stressful commute to work?

The Hunter Travel Group is searching for international travel consultants with a minimum of 2 years experience to join our award winning team at Westfield Kotara (Newcastle) or one of it's many Newcastle based travel centres.

So consider relocating where you'll be close to beaches and an excellent lifestyle or join our fantastic group of Central Coast based consultants who commute to Newcastle and enjoy - no traffic to tackle daily, get cheap & easy parking and enjoy the benefits of an excellent salary plus achievable incentives.

It's time for you to join one of Australia's leading family owned travel groups. A group that consists of 13 Travelworld

branded stores on the Central Coast, Newcastle/Hunter Region and the North Coast, has its own training academy, operates dedicated cruise and escorted tour businesses and provides huge career opportunities plus lot's more.

If this is for you, then our team at the Hunter Travel Group would love to hear from you.

For further information or to send your resume contact: **Brett Dann**

Managing Director, Hunter Travel Group email: brettd@htg.com.au business hours: 02-49036 012 mobile: 0412-331 703

Applications close Friday, 03 October













EDITORS: Bruce Piper & Guy Dundas

New wings for MacAir

OUTBACK Qld carrier MacAir has taken delivery of two extra SAAB 340B aircraft, boosting its number of Saab planes to eight.

EK sponsors RWC

EMIRATES has been announced as the official airline and the first Worldwide Partner for the Rugby World Cup to be held in New Zealand in 2011.

TAM Brazil airpasses

TAM Brazilian Airlines has released its 2009 Brazil Airpass and TAM South America Airpass.

For details and more info email ilbati@ozemail.com.au.

FVB to be renamed

THE interim tourism minister of Fiji, Aiyaz Sayed-Khaiyum, yesterday announced that the Fiji Visitors Bureau will be renamed Tourism Fiji, with a new ceo for the organisation to be named in Dec after interviews this month.

mile minimum

CONTINENTAL Airlines announced earlier this month that the current minimum of 500miles worth of awards for OnePass frequent flyer members would be scrapped in favour of passengers earning the actual miles flown on short flights.

However, the airline has said this did not sit well with most frequent fliers, and as a result CO has taken a backwards step this week, informing its elite fliers that the 500-mile minimum would still apply.

"We've listened, and our elite members think this change unfairly dilutes the benefits of the OnePass program" said CO's senior vice president Mark Bergsrud.

For those who don't travel at least 25,000 miles a year, the 500-mile minimum will no longer be available on tickets bought post 15 Nov 08.

KE direct to Tel Aviv

KOREAN Air has commenced a thrice weekly service between Seoul and Tel Aviv, Israel.

The carrier will operate the route using a two-class, 280-seat Boeing 747-400 aircraft.

Elites keep CO 500- Cocktails with Peninsula

PENINSULA Hotels hosted its annual travel agents cocktail party in Syd on Tue night, and providing the industry with an update on the latest news and products on offer for the group.

Representatives from Peninsula hotels in Hong Kong, Beijing, Bangkok,



Tokyo, Manila, New York, Beverly Hills and Chicago were present, along with director of mktg Jean Forrest, who confirmed opening of the Peninsula Paris in 2012 (TD May), and spoke of Peninsula's new bar concept, Salon de Ning, which launched on the roof top of the Peninsula New York and now has gueues lining 55th St.

Peninsula Hong Kong will open its own Salon in Dec, just in time for the hotel's 80th annivesary celebrations.

ABOVE: Julie Denovan, Virtuoso; Tom Goldman, Goldman Travel; Digby Warren, Journeymasters & Mike Thompson, newly appointed Travelscene general manager.

BELOW: Jean Forrest (left) with Lyn Keep of Show Travel.



ABOVE: The MP Travel Team of Georgia Floridia, Violeta Trajkovska, Lucy Biro and Marie Andonak.

Violeta won a lucky door prize & will be able to experience firsthand the Peninsula Hong Kong.





Every day this month, *Travel Daily* will ask a

vietnamcomp@traveldaily.com.au.

Today's Vietnam question is -

www.traveldaily.com.au.

List 2 types of holidays you can book with VN Holidays?

Hint! Many of the answers can be found at www.vnholidays.com.au and







INTERNATIONAL RETAIL SALES CONSULTANT

Air Niugini, the national airline of Papua New Guinea is looking for an experienced retail travel consultant to join our team in Brisbane. The successful candidate will have a strong background in retail sales in either an airline or travel agency with at least 3 years experience and be fully conversant with CRS systems and international travel bookings. Strong organisational skills and an ability to be adaptable and work under pressure are a must. Applicants must also display a high degree of professional customer service and be willing to multi skill in other functions.

KEY REQUIREMENTS:

- At least three (3) years experience in either airline or retail travel
- Fully conversant with CRS systems.
- Excellent communication skills, well organised and be a team
- Travel qualifications highly desirable
- Ability to work under pressure whilst maintaining a professional manner
- Knowledge of PNG a distinct advantage

If you fit these requirements we would very much like to meet you. Please forward your application with detailed resume to: mgrpxbne@bigpond.com ATT: Charles Morley, Regional Manager Australia - Air Niugini no later than Wednesday 01 October 2008. Only short listed applicants will be contacted







Travel Specials

WELCOME to *Travel Specials, Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

The Westin Sydney has an exclusive agents special available from 26 Sep - 31 Oct 08, offering rates of \$152 per room per night during the NSW school holidays. The rate code is STARPRO, to book call 1800 656 535 or visit www.starwoodpro.com.

Book early for the newly released A Rendezvous for Singles European 2009 tour dates & save \$300pp, with tours operated by Insight Vacations. For singles 45 years & over the 23 day Euro Spectacular is on sale now, and for singles 40 years & over the 20 day Spain, Portugal & Morocco tour is also available to book. For information see www.arendezvous.com.au.

Emporium Hotel, Brisbane has announced its Exquisite Summer Package, available from 14 Dec 08, is available to book and priced from \$199. The package includes 2 complimentary beverages in the Emporium Cocktail bar and a choice of 'Exquisite Options' such as valet parking, french champagne, upgrades, breakfast or extended departure to 2pm. See www.emporiumhotel.com.au.

The Westin Resort Nusa Dusa, Bali has a Christmas package which includes buffet breakfast, a Christmas Eve Cocktail Reception, Kid's Club, star gazing, movie night, kite flying & more. Rates start from US\$185 per room per night in a Garden Room for min. three nights stay, with other room categories available by request. Valid from 22 - 28 Dec, visit www.westin.com/bali for reservations.

Fly & stay 10 nights in Sabah, Borneo from \$1999 twin share, thanks to Malaysia Holidays. Package includes flights ex BNE with Royal Brunei Airlines, 10 nights seafacing accom at Tuaran Beach Resort, daily meals, drinks, tour of village market, Malay & Lok Kawi Wildlife Park, free city shuttle bus & evening Firefly cruise. Books must be made before 10 Oct & valid for departures till 30 Nov 08. Visit www.malaysiaholidays.com.au for more information.

Qantas has launched industry special prices to Buenos Aires, starting at \$1595pp ex SYD or \$1705pp ex MEL. You need to be quick as the sale ends today for flights from SYD & 30 Sep ex MEL. For information and for bookings contact www.interlineres.com.



Advertising Assistant

- Are you looking for a challenge?
- Have you always wanted to work for a small, yet dynamic and growing company?

Travel Daily, Australia's leading travel trade publication requires the services of a motivated Advertising Assistant to join our growing team.

The role will involve liaising with advertising clients, type-setting ads, assisting with the daily production of our stable of publications and supporting our Advertising & Marketing Manager.

Travel Daily is located in Epping NSW in close proximity to the train station

To apply for this great position, you must have excellent verbal and written communication skills, be proficient in Microsoft Office and possess basic administration skills. Knowledge of desktop publishing is desirable.

The successful candidate will be offered a generous salary package including detailed and ongoing training and a long-term career path.

If your skills meet the above criteria, please forward your resume to <u>jobs@traveldaily.com.au</u> by Monday 29 September 2008.

Shonky US agent

A TRAVEL agent in the US state of Pennyslvania has been charged with multiple counts of theft and fraud, allegedly stealing close to US\$200,000 from a non-profit firm linked to the St. Louis Zoo.

Frances Balshan of the now defunct World Travel Vignettes, Abington was apparently hired by the St. Louis Zoo Friends Association to organise a 12-day group tour to Kenya in Jun 07.

It's claimed that the travel agent accepted payments from 38 clients for the trip but Balshan never sent tickets, vouchers or an itinerary to those that had booked, leaving the zoo with no choice but to cover the US\$179K (AU\$215,000) cost of the package themselves.

The District Attorney for the case Risa Ferman said Balshan "very cavalierly took other people's money, lived off it, ran her business off it and then shrugged her shoulders when she got caught."

She has been accused of taking the money from clients to fund her failing business and pay her own personal expenses.

Balshan faces a sentence of up to 31 years in jail and a fine of US\$65,000 if found quilty.



Fri 26 Sep 08

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EDITORS: Bruce Piper & Guy Dundas E-mail: info@traveldaily.com.au



Those of us who love to shop also love to boast of our bargains. So now you have a chance in our new regular feature. Also share your tips on the best places to shop around the globe.

The Philippines is a haven for shoppers, especially in September when Shopfest Philippines takes place.

Well known brands such as Louis Vuitton and Bulgari are available plus an abundance of clothes, shoes, bags and accessories all at up to 70% off what you would normally pay...that's right, 70%!!!

The open-air bazaars and flea markets offer great quality fake bags from only \$10!



Business Solutions Consultant - Strategic Accounts

Travelport GDS with its leading Galileo brand, has an exciting opportunity for a Business Solutions Consultant to join its highly motivated and dynamic team in Sydney. This role will manage 3 experienced staff and be responsible for successful customer implementation and training across Travelport's product suite.

We are looking for a highly motivated self-starter with strong business acumen and excellent communication skills.

Primary responsibilities will include:

- Developing customer relationships and understanding of their business to deliver competitive technology solutions.
- Gaining expert knowledge of Travelport's products and services to deliver value and efficiency to agency customers
- Becoming an travel industry knowledge expert, understanding market trends

Successful candidates will possess strong consultancy experience within the travel industry, along with understanding of full booking to reporting lifecycle within a travel agency.

Please email your CV to kaisser.khater@travelport.com

National Account Manager

Opportunity to work for leading travel technology organisation. Based in Sydney, this role will be responsible for the direct relationship and management of one of Travelport's key national accounts. The role will also be responsible for the national account retention strategy including new business opportunities and all IT aspects of this

The candidate must display a high degree of interpersonal relationship management at all levels and be able to influence and tailor appropriate business solutions for this key account.

Experience in Galileo products and services, or knowledge of GDS solutions with the ability to rapidly acquire expert understanding of Galileo's solutions will be required. Extensive knowledge and experience of the travel industry and its networks would be a distinct advantage.

Please email your CV to kaisser.khater@travelport.com

Ski Express & Air New Zealand Famil

SKI EXPRESS and Air New Zealand hosted over 40 agents on their now legendary ski famils in Queenstown and Mt Hutt during September.

Become a Ski Express top seller and you could be joining in on the fun next year!!!



RIGHT: Coming down Morning

Glory at Mt Hutt

Jo Heaydon,

Flight Centre

Plaza Parade; Fiona Innes,

Flight Centre

Nambour and

Cathy Telford,

Flight Centre

Indooroopilly

Shop.

LEFT: The boys après skiing at the Ice Bar in Queenstown. Bryan Cake, FC Gippsland; Andy White, FC

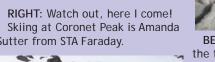
South Melb and

FC Brighton.



ABOVE: Amber Hardy from Flight Centre Exhibition Street enjoying some quiet time at The Remarkables Lookout.

Sutter from STA Faraday.





Fri 26 Sep 08

EDITORS: Bruce Piper & Guy Dundas E-mail: info@traveldailv.com.au



BELOW: The Sydney group at the top of Skyline contemplating a bungy jump.

Front row: Angela Cerniauskas, STA Travel Wollongong University; Skye Fullard, Flight Centre Narellan; Leigh McLennan, HWT Armidale; Jenny Coros, Ski Express; and Felicity Bright, Best Flights.

Back Row: Neil Pickup, HWT Manly; Erin Lane, Flight Centre Bowral; Emma Wills, STA Travel Broadway; Todd, Ski Express Host; Peter Oliver, HWT Inverell and Shawn Matthews, Flight Centre Cammeray.



ABOVE: Laura Freyling, HWT Toowoomba and Chelsea Rock, Snowman Tours building a snowman.

RIGHT: Melbourne group getting ready to hit the slopes at Coronet Peak.

Amanda Sutter, STA Faraday; Hannah Tabak, Ski Express; Nicole Wise, Travelscene Mt Martha; Dave Ellis, FC Highton; Amber Hardy, FC Exhibition Street; Bryan Cake, FC Gippsland; Leanne Drummond, HWT Ballarat Sturt; Mark Langhorne, FC Brighton; Rachel Fletcher, SKI EXPRESS Reservations; Andy White, FC South Melbourne; and Estella, Ski Express host.

BELOW: Queenslanders warming up during Kiwi Haka show at Skyline.



ABOVE: Ready, set, go!!! Luging at the top of Skyline.



BELOW: Another beautiful ski day at Mt Hutt. Front Row: Anna Mcevoy, FC Newmarket; Cathy Telford, FC Indooroopilly Shop;

Back Row: Mark Richards, Ski Express; Jo Heaydon, Flight Centre Plaza Parade; Chantel Weber, FC Toowong; Jess Mai, FC Sunny Bank; Fiona Innes, FC Nambour; Jacob Walton, FC Strathpine; Heidi Adams, FC Cairns Central; and Stephan Just, Flight Centre Garden City.







BOGGED DOWN? DON'T BURY YOUR HEAD IN THE SAND CALL AA TODAY!



SYDNEY – 8/6 O'Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

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CRUISE INTO A NEW ROLEI LEISURE & CRUISE CONSULTANT SYDNEY (NORTH) - \$\$\$FANTASTIC HRLY RATEI

A fantastic opportunity is here for a Top Notch Leisure and Cruise Consultant. Located in the North, this fast paced, exclusive Leisure Agency is looking for a unique professional on a temporary basis. To be successful you will be proficient on SABRE, (Tramada an advantage) have solid fares and international Leisure and Cruise knowledge, very professional phone manner, ability to Multi-task, and overall, deliver exceptional service.

SELL YOUR WAY INTO CORPORATE SALES CORPORATE TRAVEL BDM (SMALL MARKET) PERTH – OTE \$60K - \$70K

Do you have a sales driven approach? A love of hunting down and winning new business? This is a fabulous opportunity for the Perth market and would suit someone who is keen to move across into corporate sales. You'll be responsible for sourcing new clients, arranging meetings and showing them the benefits of using a corporate agency for their travel requirements. SUPER sales role with a SUPER salary!

MON – FRI RETAIL MANAGER RETAIL TRAVEL MANAGER MELBOURNE INNER EAST – PKG TO \$60K

Jump into the hot seat of management and tackle this great senior level position. If you're ready for the top spot then here's your chance to join a company who ticks all the right boxes. Managing the retail department you'll be working on a set salary and be able to assist your team. This office handles both corporate & leisure and requires a professional and motivated individual to handle all levels of clientele.

** TRAVEL COORDINATOR ** BLUE CHIP COMPANY BRISBANE – SALARY NEGOTIABLE DOE

Our client is a successful mining exploration company and they are looking for an experienced, professional and self motivated travel consultant with 3 years international experience to join them! You will be responsible for all of the travel arrangements for staff and logistics, liaising with their suppliers, maintain daily schedules, rosters and registers for travellers & more. You will be rewarded with a great salary package (based on exp) positive & vibrant working environment, river views, Xmas parties & morel

LIVE THE ISLAND LIFE! INTERNATIONAL TRAVEL CONSULTANT. NORFOLK ISLAND – 6 MONTH CONTRACT.

A very unique opportunity is here for true travel professional to work on Norfolk Island as an International Travel Consultant. Spend your days organising exciting travel itineraries, special events, meet and greets, and be rewarded for your efforts and work with a fun and vibrant team. To be successful for this role you will be a Multi-skilled travel professional, proficient in GALILEO and CROSSCHECK and have previous travel consulting experience. APPLY NOW!!

ONCE IN A LIFETIME OPPORTUNITY WHOLESALE RESERVATIONS MANAGER MELBOURNE – TOP LEVEL SALARY FOR EXPERIENCE

Working along side other departments you will be a key component to the successful management of the company. Your position will oversee the reservations team, ensuring they are maximising their day to day activities. You'll have the ability to handle escalated calls, be a clear communicator and be able to confidently train and develop your team. Previous experience in wholesale reservations management required.

PRETTIEST PICTURE IN PERTH! CORPORATE & LEISURE TRAVEL CONSULTANT PERTH INNER SUBURBS – PKG TO \$55K

Enjoy working in a small team and being part of an organization who has a positive approach for their staff. Working 830am - 430pm Mon – Fri you'll love the hours and the time available for yourself after work. Processing 80% corporate bookings combining a mix of leisure travel it's the role with everything. What are you waiting for speak to AA today to find out more about this superb position!

SUN, SURF AND SUCCESS! RETAIL TRAVEL CONSULTANT

SUNSHINE COAST – SALARY CIRCA \$40K + BONUSES

Join this leading travel company on the Sunshine Coast and enjoy working in a funky, friendly and experienced team by the seal! You will need to have at least 12 months experience selling international holiday packages, strong GDS skills and be a team player! The benefits are endless, you will receive a great base salary + bonuses, attend lots of famils, have flexible working hours, a supportive management team, room to progress and develop your career & lots more!