

Now flying up to
21 times a week to
Belgrade

Belgrade, Serbia from \$1,250*

VIA BANGKOK / BEIJING / TOKYO / DELHI

Austrian

*Fare shown does not include taxes, surcharges

www.austrian.com

Travel Daily AU

First with the news

Mon 07 Dec 09

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

WIN \$200 SHOPPING VOUCHER
Coles Group & Myer Gift Card

Prize will be awarded the week of 7 December 2009, just in time for some Christmas shopping

AUSTRALIAN SALARY SURVEY 2009 - click here

TMS
ASIA-PACIFIC
Recruitment and HR Solutions

Celebrate
Xmas with
World Rewards

**WIN YOURSELF
A XMAS BONUS!**

Answer our daily
question correctly &
you can win up to
1000 Bonus Points.
Click to Play Now.

*Conditions Apply.



rewards
wr

TRAFALGAR

contiki
HOLIDAYS FOR 18-35

INSIGHT
VACATIONS

AATKings

Creative
Holidays

UNIWORLD
BOUTIQUE RIVER CRUISE COLLECTION*

C&K Australia online move

TEMPO Holidays owner Cox & Kings (C&K) today confirmed it would launch a new "online travel supermarket" in Australia next year, but will continue to operate the Tempo brand in its current "well established form".

C&K is now the corporate entity in Australia, operating the independent brands of Tempo, Cox & Kings and the Ezeego1.com website, with Steve Reynolds heading up the overall operation.

Ezeego1 has been developed by C&K in India and is described as an "online travel supermarket" with dynamically packaged airfares, accom, car rental, cruises and other products.

In India it sells both direct to consumers and via a network of home-based travel agents.

"There is no comparable online product consolidator of this scale currently available to travel agents in Australia," Reynolds said, adding that consultants will be able to log in and make bookings for which they will earn commission or charge service fees.

He said some 20 major brands

had already signed up to use the new distribution channel.

C&K Australia's first initiative will be the launch this week of the first Cox & Kings Small Group Journeys brochure for the Australian market.

Congrats, Captain!

CONGRATULATIONS to Jonathan "Captain Handlebar" Hickman from Travelscene on Crown in Wollongong who's the winner of this year's Movember competition, courtesy of Etihad.

Jonathan's porn-star entry (the tame version is below) certainly got the whole industry talking.

Admiring comments included:

"please let him win or he will

keep on

getting

nude," and

"If he

doesn't win I

don't think I

really want to

see next

year's

entry."

Hickman

has won two Etihad tickets to anywhere on the carrier's global network, as well as a three day Abu Dhabi stopover.

Thanks to everyone who entered, and congratulations on helping the men's health cause.



Now that we're the
only GDS with an
onshore Helpdesk in
this region and voted
Best GDS Australia
and **Best GDS**
Asia Pacific...

We are on a roll,
so why not join us
and **be part of the**
winning team?

Travelport

Today's Travel Daily

Travel Daily today has five
pages of news, plus full pages:

- AA Appointments
- Malaysia Airlines



TRAVEL CATEGORY SUPPLIER RELATIONSHIP MANAGER

The Business Travel Consulting Group (BTCG) is looking for an outstanding individual to take on the role of Travel Category Manager for our client, a blue chip ASX top 20 company.

As an integral part of a global team, this Sydney-based role is responsible for managing strategic supplier relationships in corporate travel, meetings and events and corporate card. The successful candidate will demonstrate commercial acumen and strong contract management, negotiation and communication skills.

To register your interest in this exciting position in the strictest confidence, please forward your resume to **Philippa Johns**, at pjohns@btcg.com.au or call on +612 9818 1981.



Holidays

Jet

Treat your clients to Starclass
and we'll treat you with
a \$100 Coles Myer Gift Card*.

For full Terms and Conditions visit
qantasholidays.com.au/agents

Valid for Sale until 31 December
* Conditions Apply.

A new Disney
Travel Agent website
— just for you!

To be part of the magic of Disney Travel Agents
register now at

Disney TravelAgents.com.au

Register before December 18th for your chance to win
one of 20 Disney DVD's — just in time for the Holidays!

© Disney

Corporate Event Manager

- ▶ Vibrant & enthusiastic team
- ▶ International contacts a significant advantage
- ▶ Events Pro & previous experience essential
- ▶ Salary \$55-60K + super DOE ▶ [Click Here](#)

call or email: ben@inplacerecruitment.com.au
www.inplacerecruitment.com.au

Travel Daily AU

First with the news

Mon 07 Dec 09

Page 2

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

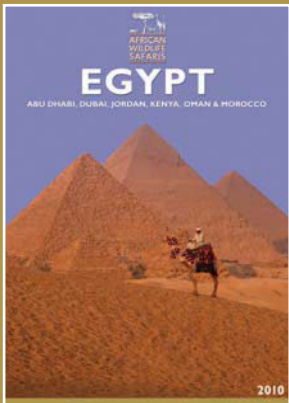


Macau Government Tourist Office
A World of difference, the difference is Macau

Jetstar Fiji start up

QANTAS offshoot Jetstar has signalled its start date for the roll out of flights to Nadi, Fiji will begin early Mar, a month earlier than previously expected.

JQ spokesman Simon Westaway said, "We believe that 2010 will be a great year for the airline and we are focused on exploiting a number of growth opportunities."



2010 EGYPT BROCHURE OUT NOW!

For further information
contact us on (03) 9249 3777
or 1300 363 302
or info@awsnfs.com
www.aws.travel

Order brochures: www.tifs.com.au

We are the experts in
tailor-made, independent tours.

LIC NO: 30248

No more AFTA Traveller

AFTA this morning announced a new "communications strategy" for 2010, which will see its member magazine *AFTA Traveller* cease publication from Jan.

The magazine has been published for the last ten years, and the move to close it down comes just over a year since *Traveller* was revamped in a new deal with publisher Big Splash Media (*TD* 15 Aug 08).

It's understood that Big Splash will no longer be involved with AFTA, and the revised strategy will include a range of "exciting new online communication tools."

AFTA marketing and communications manager, Melinda Brown, said the Federation would communicate with members via a new monthly email newsletter, dubbed the *afta @-mail* which will be distributed from Feb.

ACE into travel

GLOBAL insurance giant ACE Insurance has signalled a new focus on travel insurance in Australasia, with the creation of a new Sydney-based regional position as the company's Head of Travel Insurance for Australia/NZ.

ACE said the successful candidate will be required to "engage new distribution partners... in order to achieve aggressive business growth targets."

"There is a strong focus on maximising internet-based distribution through new and existing channels and/or partners and to drive online sales to our branded websites," the company said, with applications invited from people with 5-10 years experience in the travel industry or travel insurance sector.

It will feature articles from "prominent industry leaders" as well as direct links to the AFTA online website to update members on important industry matters.

"We feel that this will provide a more appropriate and effective means for industry suppliers to communicate directly with Australian agents," Brown said.

The strategy also includes the new AFTA webMail system (*TD* 15 Sep) which will feature a more intuitive process for loading supplier information, a better search capability and the ability to automatically syndicate supplier offers to travel agency websites.

Brown said she was "looking forward to bringing a fresh, high-tech approach to how AFTA communicates with the industry."

The AFTA website is managed in-house using a system developed by a firm called Komosion - which is backed by former Stella Travel ceo Keith Stanley and ex head of Tourism NSW, John O'Neill.

15 Eurostar years

EUROSTAR, the high speed rail link between London and Paris, is celebrating its 15th anniversary, having carried more than 100 million people since 14 Nov 1994.

Local gsa The Walshe Group, said the rail service now accounts for 80% of all passengers travelling directly between London and Paris, with London's airports sharing the remaining 20% between them.



Window Seat

THE launch of the new Qatar Airways flights to Melbourne (see p4) will be celebrated tomorrow night with a lavish event at the National Gallery of Victoria.

But organisers are probably today scrambling to organise some alternative entertainment after the last minute pullout of the star attraction.

The invitation had promised a live performance from Aussie songstress Delta Goodrem and her Irish beau Brian McFadden - but Goodrem, who's currently on tour in the US and Canada, has been ordered not to travel to Australia as she recovers from an allergic reaction to cold medication.

HOW about this for a party idea?

The new Langham Place Samui at Lamai Beach on Koh Samui, Thailand, has launched a special "Own Me!" Package in which a guest can book out the entire resort for a mere US\$82,000.

The deal includes exclusive use of all 77 villas and suites for a night, all resort facilities as well as a buffet dinner for 150 people, a private party complete with DJs and a live band, free flowing drinks and breakfast the next morning.

Subsequent nights of full occupation of the property are even cheaper, costing US\$50,255.

Senior Consultant - Full or Part Time Armadale, Melbourne

It's about the right person - not the hours!!

Looking for something different - heard it before - well we are different!!

We are looking for a highly motivated (minimum of 7 years experience) consultant who recognises customer service as a priority to work directly with clients who book our international tour and student groups. Ideally, the successful candidate will have sound knowledge of Galileo, excellent fares and destination knowledge with great attention to detail and a bright & enthusiastic personality. As we are a cultural educational company you need to be articulate and have excellent written skills. You will be remunerated according to your level of experience with an attractive salary and bonus incentive scheme.

Visit our website for more about us: www.asatours.com.au

If this sounds like it is for you please submit an application to sandra@asatours.com.au.



YOUR PERSONAL WEBSITE

Promote your personal service and experience. You control content. We take care of the technology.

THAT'S SMART



TRAVELMANAGERS
the smarter choice

Contact Aaron Stinson
National Recruitment Manager
on 1800 019 599



Escape to somewhere

NEW

New Caledonia – great weekend escapes less than 3 hours from Sydney and Brisbane
www.aircalin.com.au



Aircalin
International Airline of New Caledonia

Travel Daily
First with the news **AU**

Mon 07 Dec 09

Page 3

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

Every journey is
a rewarding experience.

QATAR
AIRWAYS القطرية

Emirates at the Aus. Open



ABOVE: Emirates hosted a group of travel partners, Skyward members and corporates at the Australian Open at La Perouse in Sydney between Thu-Sun.

It's the first time Emirates has been associated with the golfing event and more than 3,000 spectators nabbed an EK branded cap giving the airline exposure around the course and the globe due to its TV coverage.

Emirates also sponsored the

course's "signature" 6th hole and the most popular with golfing fans.

A number of EK cabin crew were on hand and gave *TD* a hint that some of the next possible cities to be added to the Dubai-based carrier's network could include Belgrade and Buenos Aires.

Pictured here on Sat in the Emirates marquee *from left* are: Tim Harrowell, EK NSW state sales mgr; Sarah McMath, TravelEdge and Licoln Bache, EK sales exec.

QF A380 wheel fault

A QANTAS A380 flight operating between Singapore and London on Fri suffered a nose wheel steering failure when landing at Heathrow, resulting in the superjumbo being towed to the airport apron.

The incident resulted in a 10 hr delay for pax on the turn around service back to Singapore as spare parts needed to be flown in.

It's understood that the very same jet, registered as VH-OQA, experienced a similar fault in Jul this year at Heathrow.

On the 04 Jul incident, QF31 bailed on its approach into LHR when the pilots reported a problem with the nose gear however the plane land safely, but it did need to be towed to the apron.

SAA flips the bird

SOUTH African Airways has announced the extension of its Africa and European earlybird campaign until 18 Dec.

SAA Head of Australasia, Thevan Krishna, said: "We have seen great response to our Earlybirds this year," but confirmed that more people are now waiting until later to book their flights.

TCF terminations

THE Travel Compensation Fund this morning announced the non-voluntary termination of three travel agencies because they've failed to lodge their annual financial returns.

The affected agencies are *Corby's Bus Line Travel Agency* of Oberon NSW (ABN 63 372 798 234), *Advance Tours Pty Ltd* of Quay West Centre, Sydney (ABN 36 111 718 793) and *Exclusive Travel* of Granville NSW (ABN 37 445 142 484).

Travel Special of the Week



V Australia industry rates to Fiji from \$229* return

Qatar Airways Travel Agent only fares to all worldwide destinations from \$274*

THE TRAVEL NEWS

MONDAY, 07 DECEMBER

OVER 250 YEARS OF DISCOVERY



For more information please contact

1300 836 764 | www.coxandkings.com.au

NOW
AVAILABLE
FOR SALE IN
AUSTRALIA

Cox & Kings provides worldwide escorted small group journeys for the discerning traveller.



Send in your Christmas photos and win!

Entries are beginning to flow in from your Christmas celebrations as part of our popular annual Christmas photo competition, this year in conjunction with Fraser Suites Sydney.

Today's entry is from Business and Leisure Travel in Townsville, Qld and features Jodie Payne, Susie Cliff, Jenni Small and Gehamat "Santa" Shibaski.



At the end of the month, the judges will select their favourite photo and the person who submitted this will win one night's Fraser Suites Sydney accommodation in a one bedroom deluxe suite, sparkling wine & a fruit bowl upon arrival and complimentary car parking - all valued at \$600.

So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to xmasphotos@traveldaily.com.au.

Travel Daily
First with the news

klick
communications

FRASERSUITES
— SYDNEY —

Qantas continues to block First

QANTAS is continuing to hold back its First Class cabin offering on select network routes, giving Business Class passengers the chance to trial the product at no charge, as revealed by *Travel Daily* earlier this year (*TD* 25 May).

Senior exec vp for the Americas Wally R. Mariani said: "We have currently extended the configuration until mid-February [from 31 Oct] and are yet to make a decision about any further extension."

"There is a project under way now to analyse long-term trends

and the changing needs of our passengers, in order to develop a viable configuration for our Airbus A380 and Boeing 747.

"Obviously, the demand for business- and first-class products closely aligned with the recovery of the American economy and, indeed, the worldwide economy," Mariani told *The Washington Times* on the weekend.

QF First Class has been put on a stop sell for flights between Sydney-San Francisco and Buenos Aires and Melbourne to Hong Kong and London.



Territory Discoveries
.com

MANAGER, HOLIDAY CENTRE

We are currently seeking an energised, positive and motivated person to oversee the operations of Territory Discoveries' reservations and product teams in Alice Springs, Darwin and Brisbane. Based in Alice Springs and reporting directly to the General Manager, the role is responsible for ensuring a best practice approach to staff management and the achievement of key performance indicators in commercial operations.

To find out more about this opportunity to join the vibrant TD team please visit: <http://www.territorydiscoveries.com/careers/>

Ethiopian into Star

AFRICAN carrier Ethiopian Airlines will join the Star Alliance next year according to a number of reports, with Lufthansa backing the carrier with which it operates codeshare flights from Frankfurt to Addis Ababa.

Burgundy Snails anyone?

THE French Tourist Bureau will host its biannual French Workshop mid-next year, with more than 1,500 agents expected to attend.

The 'Deliciously Mad' roadshow will travel to Sydney, Melbourne and Auckland and it will be the first time that the regions of Burgundy and Aquitaine (Bordeaux) have joined forces to promote their distinct locations as 'Guests of Honour'.

The workshops will feature about 80 suppliers from regional cities, hotels and tourist boards, 50 of whom are coming from France, and will provide the industry with a chance to attend seminars and to sample some fine French food and wine.

Bourgogne Tourism's Penelope Vinter was in Sydney last week in the build up to next year's event, telling *TD* on Fri that the cuisine to be served up will even include escargot (snails) for those really wanting to turn French.

Qatar launch MEL

QATAR Airways inaugurated services to Australia yesterday when its first commercial service arrived into Melbourne last night.

MEL is the 85th destination for QR and its 4th new route in 2009.

New Italy address

THE Italian Government Tourist Office has new email contact details because of a head office policy change to unify the email addresses of all overseas offices.

Effective immediately the IGTO in Australia can be contacted on sydney@enit.it.

PAL back to BNE

PHILIPPINE Airlines will relaunch Brisbane services from 16 Mar when it begins a twice weekly tri-city operation on the Manila-Melbourne-Brisbane-Manila route on Thu and Fri's.

The move will see Philippine Airlines decrease daily services to MEL and SYD to five times per week and introduce a Boeing 777-300ER on both operations.

Travel Daily
First with the news

Mon 07 Dec 09 Page 4

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

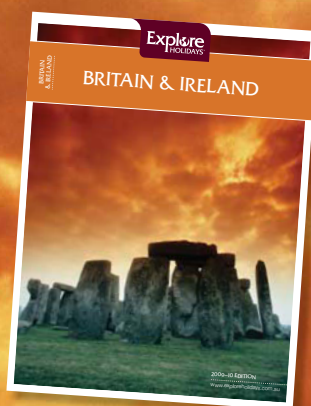


She's pictured above tucking into some of the gourmet gastropods with Patrick Benhamou from the French Tourist Bureau.

Benhamou told *TD* that the French can't get enough of the garden tucker, with 25,000 tonnes of snail meat consumed annually.

He added that lozenges containing dried snails have also been long used by the French for throat irritations.

Explore
HOLIDAYS



Explore Holidays

NEW

Britain & Ireland
Brochure

OUT NOW!

Click here to take a peek!

DREAM, DISCOVER, EXPLORE



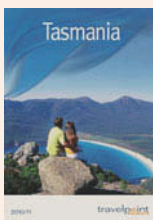
Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Bench International - Africa 2010

New for 2010 in this program is a three-day fly-in safari, a seven-day walking safari in the Serengeti and a seven-day tour through the Serengeti, Lake Manyara and Ngorongoro Crater in Tanzania. There's also a new 13-day Highlights of East Africa tour of Kenya and Tanzania, a bush camps package in Botswana's Khwai area and a tented safari in the Kruger and Sabi Sands areas. For more info phone 1800 221 451.



Travelpoint Holidays - Tasmania 2010/2011

Travelpoint Holidays has just launched its brand new 2010/2011 Tasmania brochure with a greatly expanded product range. The new look brochure contains 89 accommodation options and more than 90 touring options including self drive itineraries. To order your copy of the Travelpoint Holidays Tasmania Brochure visit: www.tifs.com.au.



Travel Makers - France, Italy & Dubai 2010/11

This latest program introduces new Walking and Segway Tours in Paris, a cruise on the Seine & Canal St Martin, as well as a large selection of Apartments. Also included are regional hotels, luxury chateaux stays, battlefield tours, cooking lessons, car lease/car hire and self-skipped boating. For brochure supplies contact france@travelmakers.com.au.



Coconuts 'n Coral - Yasawa Islands, Fiji

A new product from the Awesome Adventures Fiji family, featuring modest to superior accom deals at small resorts in idyllic locations throughout the remote Yasawa Islands. The properties featured are all in stunning beachfront locations with majority having up to 12 bures only, ensuring peace and tranquillity. Choose from Island Hopping packages - staying at up to three islands or "Stayput" single destination packages. For more details see www.coconutsandcoral.com.

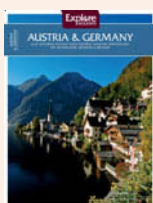


Explore Holidays - Britain & Ireland 2010

Explore Holiday's new 2010 Britain & Ireland program features a bigger brochure and a stack of new product including Walking Tours of London, Bath & York short breaks, St Paul's Cathedral Tour and small group touring options in regional Britain. There's also London Theatre Short Breaks, Luxury Paris day Tours from London, The Scotch Whiskey Experience, Scotland's Haunted castles self-drive tour and Black cab Tour of Belfast.

Explore Holidays - Italy & France 2010

This 124-page brochure features a new Vespa Tour in Chianti, Horseback Riding in Tuscany, Ice-cream and Chocolate Cooking Course with Dinner in Florence. Double destination short breaks are also new with combos including Lyon & Marseilles Escape, London & Paris; Nice & Milan and Paris and Chateau de Montvillargene.



Explore Holidays - Austria & Germany 2010

Also covering Poland, Czech Republic, Hungary, Switzerland, The Netherlands, Denmark and Belgium, this extensive program covers rail, cruise, coach, extended touring and short breaks. New for 2010 is Viking River Cruising in Austria and Germany and Adventures by Disney 'Once Upon a Fairytale' eight night tour in Germany.

Phone Explore Hols on 1300 731 000 or see exploreholidays.com.au.

SIA transatlantic

SINGAPORE Airlines is set to offer flights from London Heathrow to both New York JFK and Newark, via a codeshare with Virgin Atlantic.

The new EU-US Open Skies agreement allows SQ to operate flight across the Atlantic.

The carrier is also planning to add long haul services from Barcelona to Sao Paulo, Brazil through a codeshare deal as an extension of its SIN-BCN route.

Rewards winner

CONGRATS to Sue Strain of Allu Travel who was the Fri winner in the Travel Corporation's World Rewards mini-comp that featured exclusively in *TD* last week.

Sue's winning entry was - *"It's hard to travel without music, so I would love an iPod loaded with all my favourite music, I am a technophobe and need help!"*

WhiteKnight 2 debut

SIR Richard Branson will today launch Virgin Galactic's newest spaceship WhiteKnightTwo in the Mojave desert in the USA, with space flights planned for 2011/12.

New Euro US route

US AIRWAYS has announced it will launch a daily direct service between Charlotte and Rome from 13 May, using a two-class Airbus A330-300 aircraft.

EY boost Himalayas

ETIHAD Airways is increasing its frequency on the Abu Dhabi-Kathmandu route, adding three weekly services to boost flights to a daily operation from Jan.

Arrivals on the up

SHORT term visitor arrivals into Australia rose for the third successive month for Oct, with the ABS reporting today a trend estimate of 4.3% on Oct last year.

The latest stats reveal that 1.3% more visitors, a total of 472,000 people, arrived in Oct compared to Sep which was around 466,000.

Where in the World is Santa?

Tell us and win a trip to the Galapagos!

SANTA is having a Global Adventure before Christmas but it's Peregrine, Gecko's and LAN Airlines who are giving *TD* readers the great presents during Nov and Dec!

The grand prize is a Gecko's 10-day *Complete Galapagos* trip for two, with flights thanks to LAN Airlines.

To enter, simply tell us where in the world Santa is today (right) and come up with a creative caption to go with this photo.

Each Mon, Tue and Wed, our adventurous Santa will appear in a new location - enter as many times as you like!

The more creative and cheeky the caption, the better!

There will also be three weekly prizes of \$100 Mountain Designs vouchers for the best caption.

Look out in *Travel Daily* every Friday for the weekly winners and their clever captions.

So get creative and email your caption and contact details to whereissanta@traveldaily.com.au.

For full terms and conditions visit www.traveldaily.com.au.



Peregrine
The Spirit of Adventure

LAN
80 years flying together

Gecko's
GRASSROOTS ADVENTURES



AA EXECUTIVE DIVISION IS GROWING...

Due to the demand from our clients and candidates, the AA Executive Division has expanded. We now have four Senior National Recruitment Managers exclusively dedicated to sourcing the best executive opportunities for our candidates both in Australia and abroad.

If you are serious about your career – it's time to meet with the experts!

CLOSE THE DEAL

REGIONAL BUSINESS DEVELOPMENT MANAGER PERTH – PKG DEP ON EXP

Isn't it time to get your feet wet in a new job? Our client is looking to recruit a new BDM for the Perth Market. With business growing they're looking for a regional BDM who has the ability to go out there and win the business. You will be part of a National Company who know how to succeed with the backup and support of a close knit sales team. Your experience will come from working for a TMC at this level being responsible for ensuring the success of the western region. Go out and make an impact for this company.

A GREAT LEADERSHIP ROLE - CONTRACT

CLIENT SERVICES MANAGER SYDNEY – MAT LEAVE CONTRACT

This is a position with fantastic variety. Most importantly, you'll have strong people management skills, essential in maintaining the high customer service levels this company is known for. Next, your own client relationship skills will be strong, allowing you to confidently meet with your key clients on a regular basis, manage SLAs, make recommendations or handle escalated issues. Finally, if you've got a knack for technology you'll adore this opportunity to get involved with a well known travel product. Top salary package available.

CREATE SUCCESS

PART TIME BDM (Maternity Contract) MELBOURNE – PRORATA PKG + COMMISSIONS

Drive the business of this well known travel product to greater heights. You will have the know how and ability to get out there within the Melbourne market gaining agents trust while developing their skills on this product to enhance sales for the city region. Working 2 ½ – 3 days per week this is a great role for someone wishing to reduce hours. You will need on the road sales experience to secure this spot.

IF YOU TAKE THIS ROLE, YOU'LL MAKE IT BIG TIME!

BUSINESS DEVELOPMENT MANAGER SYDNEY – SALARY PACKAGE OTE \$100K+

This corporate agency is buzzing with excitement. They have broken all records even over the past year, and they have so many new business opportunities in Sydney that if you're the energetic BDM in this position to sign it up you'll hit the big time! What's more, this team is amazing, so motivated and friendly that you'll instantly feel at home. This is an unbelievable opportunity if you have experience in corp sales.

A SUPER SUPERVISORY POSITION

RESERVATIONS SUPERVISOR SYDNEY – SALARY PACKAGE to \$70K

If you have experience leading a team, driving performance, training & developing, managing KPIs and implementing incentives this position is perfect for you. It's with a fantastic company that has beautiful product and an inspirational leadership team that will guide you in further developing your own management skills. Great office environment, fun team, great salary & incentives for you as well. Experience essential.

THE BEST LOVED SALES EXECUTIVE IN SYDNEY

BUSINESS DEVELOPMENT MANAGER SYDNEY – SALARY PACKAGE TO \$60K (inc CAR)

This is many people's dream job, working for one of the most popular brands in the industry and having great relationships with your clients, the travel agents. You must have experience on the road, managing a territory, hosting educational trips and responsible for delivering sales to budget. This is a great opportunity to join a leading international organisation and start to progress your career within a fantastic team.

YOUR NATIONAL EXECUTIVE RECRUITMENT TEAM

Executive Division - Hospitality

Adriana D'Angelis
Managing Director
Ph: 02 9231 1299

Kate Dalrymple
Senior Account Manager
Ph: 07 3229 9600

Executive Division - Travel

Linda Green
Senior Account Manager
Ph: 02 9231 2825

Kathryn Membery
Branch Manager Melbourne
Ph: 03 9670 2577

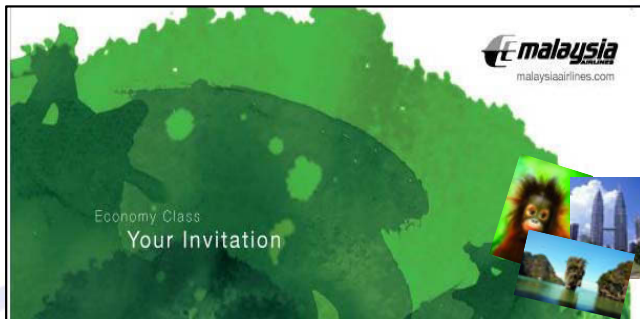
FOR THE BEST EXECUTIVE VACANCIES VISIT www.aaappointments.com
EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

TRAVEL AGENT INSTANT REWARD

Malaysia Airlines Christmas Incentive

Sell Malaysia Airlines to any destination
with minimum 2 nights stay in Malaysia
and we will reward you with
Coles Myer shopping vouchers!

Sell 1 x MH return economy adult
ticket to **MALAYSIA/S.E.A**



Sell 1 x MH return economy
adult ticket to **UK/EUROPE**



Get 1 x **\$30**

Coles/Myer Gift Card



Get 1 x **\$50**

Coles/Myer Gift Card



- ✓ Simply book & ticket your client on Malaysia Airlines between 23 NOV 09 - 11 DEC 09, for departures between 11 JAN 10 – 31 MAY 10.
- ✓ Your client must stay minimum 2 nights in Malaysia to qualify for this reward.
- ✓ Eligible bookings are in Y,W,K,M,B,Q,H,S & V Classes only. Fill in the redemption form and mandatory OSI reservation entry code **AUMY2N** into the booking and you will be going shopping on us!.

For full Terms & Conditions and redemption form click [here](#).

The promoter is Malaysia Airlines Lic No: 2TA000530
ABN 1979648145. Issued 19Nov09/SYD REGIONAL MKTG
Final Version

