



Tue 22 Dec 09

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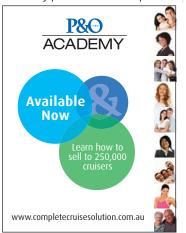


NZ SYD/RAR times

ACCORDING to travel agent GDSs Air New Zealand's trial of a direct services from Sydney to the Cook Islands (revealed in *TD* Fri) will depart Rarotonga at 5:35pm and arrive in Sydney at 8:50pm on Fri's from 09 Jul, on flight NZ46.

The return NZ49 flight from SYD will depart at 7:00pm on Sun from 11 Jul, arriving at RAR at 6:15am on Mon

The last flight departing SYD is currently planned for 19 Sep.





TITEZ 2009



Click here to view highlights from TITEZ, by Barry Matheson

Princess drop Dawn tips

PRINCESS Cruises will do away with automatic passenger tipping on its 2011 World Cruise aboard *Dawn Princess* - the first Princess voyage to operate from Australia without the service charge.

The annoucement comes as Princess Cruises begins selling cabins for its 2011 104-night World Cruise aboard *Dawn Princess* that sets sail from Sydney and visits 43 destinations around the globe.

Senior vice president of Carnival Australia Jenny Lourey said the World Cruises receive wonderful feedback from Aussies as they are tailored to our market.

She said Princess' decision to erase the normal \$10pp per day gratuity for Australian and New Zealand guests onboard accounts would meet local demand.

QF A380 MEL/LHR

QANTAS has today announced it will launch A380 services between Melbourne and London, via Singapore from 18 Jan following the arrival of its fifth superjumbo (*TD* yesterday) and the delivery of its sixth in coming days.

QF will operate up to 2 flights per week with the A380 to London on QF9 on Mon and Sun, and QF10 on Fri and Sat.

When the sixth Airbus A380 comes online Qantas will ramp up superjumbo services from 29 Mar as follows: Sydney-Los Angeles will operate daily (up from the current 4 p/w); Sydney-Singapore-London will be 5 p/w; Melbourne-Los Angeles will increase to thrice weekly (up from twice weekly) and MEL-SIN-LHR twice weekly.

The 5th A380 has been named Lawerence Hargrave and the 6th has been dubbed Charles Kingsford Smith.

More Xmas piccies

THIS year's *TD* Christmas Party photo competition continues to go gang busters, with another page of entries appearing on page 4.

Lourey said, "Because this cruise sails from Australia and attracts an overwhelming Australian clientele, we've changed our tipping policy on this cruise to reflect local community expectations," said Lourey.

The move will save couples booking the six continent 104-night World cruise over \$2,000.

A spokesperson for Carnival Australia told *TD* that the removal of the tipping levy was a feature of this cruise only and would not be offered on other cruises.

Departing in May 2011, *Dawn* will make maiden calls to 12 ports - Abu Dhabi, Amsterdam, Ashdod, Bergen, Cartagena, Casablanca, Dover, Edinburgh, Lisbon, Fort Lauderdale, Petra and Puntarenas.

Fares for the World Cruise lead in at \$20,799ppts, which takes into account Early Booking Saver deals of up to 45%, when booked by 31 May 2010.

Barry meets Larry

TRAVEL Daily TV's producer Barry Matheson will appear on Channel 7's The Morning Show with Larry Emdur and Kylie Gillies tomorrow morning to share his views on the best travel holiday tips, specials and destinations.

If your company has some deals Barry could possibly mention, email barry@traveldaily.com.au.

Today's *Travel Daily*

TD today has four pages of news, plus full pages from:

- TMS Asia Pacific
- AA Appointments

Celebrity naming

CELEBRITY Cruises has named its fourth ship in its Solstice Class fleet *Celebrity Silhouette*.

The 2850-guest *Silhouette* will be a sister ship to *Celebrity Solstice* and *Celebrity Equinox*, but will have larger staterooms, of which 90% will be outside and 85% with verandas.

Silhouette will be constructed at the Meyer Werft shipyard in Germany and is expected to be delivered sometime in 2011.

Celebrity also has a 5th yet-tobe-named vessel planned for 2012.



Melbourne Park, Melbourne 18-31 January 2010 travel@keithprowse.com.au 1800 008 567









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Another UK collapse

A MAJOR travel wholesaler in the UK has ceased trading, with the failure following the collapse last week of Scottish carrier Flyglobespan (*TD*Thu).

The Allbury Travel Group operated a number of brands including Libra Holidays, Argo Holidays and Jetlife, and reportedly had more than 4000 forward bookings for its package holidays and flights.

Allbury's products were sold mainly through British travel agents and included trips to Greece, Cyprus and Egypt.

The *BBC* has reported that both Allbury and Flyglobespan used the same credit card processor, a company called E-Clear, with the Flyglobespan administrator questioning why the financial services provider withheld around £30m from the carrier.

MEANWHILE, Madrid-based Air Comet has announced it was ceasing operation after a British court banned the airline selling tickets due to debts of over \$25m.

Air Comet operated scheduled services to Latin American cities including Buenos Aires, Lima, Quito, Bogota and Mexico City.

NZ pax no's down

AIR New Zealand transported 951,000 passengers in Nov, or 0.6% less than the year prior, according to its latest stats released today.

Demand was down 3.7%, while capacity was reduced by 10.2%.

Qantas defends BA JSA

QANTAS has responded to matters raised by both Air New Zealand and Emirates in relation to the proposed renewal of the Joint Services Agreement which allows it to coordinate operations with British Airways (TD 09 Dec).

Air NZ commented that any reapproval of the JSA should be specifically limited to cooperation on routes between Australia and the UK via Asia, but QF and BA have insisted that the JSA is a

Eurostar probe

THE board of cross-channel rail operator Eurostar has commissioned an independent review into the crises it has experienced this week (*TD* yest).

Restricted Eurostar services will operate from today until Christmas for guests who hold a ticket issued up until 24 Dec.

Customers without confirmed bookings are being advised not to attempt to use the Chunnel until beyond Christmas.

Kukuma for families

KUMUKA Worldwide has added new Family Adventures in Fiji, Canada, Oman and Jordan to its 2010-11 product range.

The brochure features 57 trips in total which, according to the tour operator, "faciliate the management of travelling as a family and take into account the different needs and views of each family member."

"joint venture between the parties whereby the applicants have the ability to coordinate their activities worldwide".

QF and BA said the JSA is currently not limited to coordination on specific routes and even though currently it's only used on the Kangaroo route - and therefore should be renewed in its current form.

And in response to Emirates' assertions about its premium passengers being fed to markets other than just the UK, QF and BA point out that the significant expansion plans of Emirates allow it to feed passengers to a range of destinations including the UK.

The JSA partners say that the ACCC should be comforted that if they were hypothetically able to increase prices above competitive levels ex-Australia, "strong and vigorous competitors such as Emirates have the existing capacity and immediate ability to increase the amount of tickets they make available for sale ex-Australia.

"This will in turn defeat any hypothetical price increase and demonstrates the practical constraint on the JSA going forward," the QF submission said.

Qantas also notes comments by Emirates about multilateral airline alliances but downplays an EK suggestion that the JSA is able to "fundamentally alter the competitive landscape.

"To the extent that the JSA as a bilateraly arrangement does affect competition, it does so in a pro-competitive manner, to the benefit of consumers," said Qantas General Counsel, Brett Johnson.



COULD raw meat be the next aviation security scare?

A robber in China has been arrested after threatening to blow up a restaurant using sausages - disguised as explosives - strapped to his body.

The 23-year-old ate a meal at the eatery but then threatened the owner's daughter with a knife - at which point the other diners overpowered him.

They called the police, but when officers arrived the offender jumped to his feet and revealed his 'explosive' belt.

Bomb disposal experts reportedly "laughed out loud" when they examined the bomb and "realised the explosives were actually sausages."

THE ski season isn't quite over for one intrepid New Zealander who has decided to spend his summer holidays skiing the length of the Land of the Long White Cloud - despite the complete lack of snow.

Scott Kvick (pictured below) is making his pilgramage on socalled "roller skis", with the 2100km trip aiming to help raise money for cancer charities.

So far he's about half way, using special offroad roller blades and ski poles to travel about 60km a day.





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All applications received will be notified after this date.

www.absoluteedge.com.au









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2009 in Review Jul/Aug

Travel Daily continues its look back at the big news and events of the past 12 months which have affected the travel industry - today with a review of the months of Jul and Aug.

JULY

- 01 Octaviar offloads last shares in Stella to CVC
- 02 Tiger commences Sydney-Melbourne route
- Delta Air Lines begins Sydney-Los Angeles route (revealed exclusively by *TD*)
- Virgin Blue commence Sydney-Hamilton Island service
 - Travel Daily celebrates 15th annivesary
- Cunard's Queen Elizabeth begins construction
- 08 V Australia and Virgin Atlantic announce frequent flyer tie-up
 - AirAsia Indonesia to launch second Perth-Bali service
- 09 Virgin Blue and Delta Air Lines plan to form an alliance
 - Scenic Tours christens *ms Scenic Diamond* in Vienna
- 10 Scenic Tours christens *ms Scenic Emerald* in Rudesheim
- 11 AFTA's National Travel Industry Awards hosted in Sydney
 - Scenic Tours christens ms Scenic Ruby in Vienna



- 15 Singapore Airlines to introduce A380 services to Melbourne
- 16 TD's sister publication Cruise Weekly reveals Scenic Tours will launch Scenic Pearl in 2011 and Scenic Crystal in 2012
- 17 Emirates bumps up airfares by 7%
- 21 Star Alliance releases Round The World online booking tool
- 23 Air New Zealand lodges objection to VA/DL joint venture
- 27 Virgin Blue announce Brett Godfrey will resign in 2010
- 30 TD reveals Delaware North to acquire Voyages properties
- **31** Tiger Airways launches Sydney-Adelaide flights

AUGUST

- 03 Stella Travel ceo Peter Lacaze take significant stake in Stella
- Voyages confirms sale of Kings Canyon, El Questro, Heron and Wilson Island to Delaware North (TD 30 Jul)



- 05 Turkish Airlines flags Istanbul-Sydney service from 2010
 - Jetstar to launch SMS boarding pass technology
- Webjet reports 15% increase in net profit and announces a new 'Stay and Pay' hotel product
- 07 Air New Zealand to launch Sydney-Rotorua service
- 10 Continental Airlines to join Star Alliance on 27 Oct
- 11 Airlines PNG plane crashes en route to the Kokoda track with 13 pax killed, including nine Australian tourists
- 13 JTG reports profit of \$15.8m for the year to 30 Jun
- 14 Stella Hospitality changes name to Mantra Group
 - V Australia signals its plane to fly to Fiji from Sydney
- 17 The Travel Industry Entertainment ExtravaganZa launches
 - V Australia announces plans to fly to Phuket ex BNE/MEL
- 19 Qantas to increase Premium Economy seats on 747s and A380s
 - TD reveals details of start-up carrier PacificFlier



- 20 Topdeck acquires Connections
 Adventures
 - PMs Kevin Rudd and John Key reveal open border plan
- 21 Boeing tells Qantas the 787 *Dreamliner* will fly by year's end
- 25 Roamfree Limited appoints adminstrators
 - Flight Centre reports \$38m net profit for year ending 30 Jun
 - AFTA to take legal action over AAMI Insurance over TV ads
- Wotif reports \$43.5m post tax profit to 30 Jun, up 26%
- 27 Virgin Blue reports loss of \$160m after tax
- Qantas requests capacity to Fiji for Jetstar

Thanks, but how?

THE Hotel, Motel and Accom. Association says its supports the National Long Term Tourist Strategy, announced by Minister for Tourism Martin Ferguson last week (*TD* Tue), but says it needs direction for adopting change.

He has called for an investment in tourism infrastructure to meet the changing needs of consumers, such as 3-star hotels upgrading to 4-star, but the HMAA chief exec Lorraine Duffy said, "Although the Long Term Tourism Strategy is to be applauded, it is still not clear how this particular issue will be tackled and financed."

GOH Calypso-Net

GARUDA Orient Holidays has intergrated Moneydirect into its Calypso-Net page, making it more convenient for travel agents to pay for tour bookings.

The change means agents will no longer need to leave Calypso-Net and log-on to the Moneydirect website to make a payment, with the firm's saying it will also speed up the documentation process.

Agents interested in using the Moneydirect payment tool will need to register with GOH.

ANA orders 10 jets

ALL Nippon Airways has ordered five 777-200ER and five 767-300ER jets with Boeing worth about \$US2.1 b, to meet demand at its Tokyo Haneda airport hub.

To be delivered between 2010 and 2014, the order comes at the same time rival Japanese carrier JAL looks at downsizing its ops.

BNE expect record

BRISBANE Airport Corporation Ltd says its heading for a record Christmas this year, with around 370,000 international and 1.3 million visitors expected to use the airport during Dec.



WELCOME to *Money Talk, TD*'s weekly feature on what the Australian dollar is doing.

1AUD = US87.9c

THERE has been a significant recovery in the US dollar over the last week which has in turn led to drops in other currencies, including the Australian dollar which has dipped below the key psychological US90c level.

Analysts say the market is now quietening down for the festive season, but they expect a rally in the A\$ during Jan which is traditionally a strong month for the Aussie dollar as fund managers take stakes to start the year. Rates this morning:

US	\$0.879
UK	£0.5472
NZ	\$1.2402
Euro	€0.6152
Japan	¥79.85
Thailand	ß29.2351
China	¥5.8703
South Africa	R6.67234
Canada	\$0.9285
Crude oil U	IS\$72.71

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- · An enthusiastic and positive attitude

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Keep on sending your Christmas photos

THE travel industry has five days left to send in their favourite Christmas Party photos in our latest comp to have a chance at winning one night's accommodation at the Fraser Suites Sydneys.

At the end of the month, the judges will select their favourite photo and the person who submitted the image will win the accommodation package at Fraser Suites Sydney, which includes a one bedroom deluxe suite, sparkling wine & a fruit bowl upon arrival and complimentary car parking - all valued at \$600.

So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to xmasphotos@traveldaily.com.au.

Pictured on this page are a selection of some of the photos we're still receiving in the competition.



ABOVE: The directors at Jetset Rowville (John, Kath, Narelle and Michelle) managed to surprise the entire office to two wonderful nights at Hayman for their Christmas party.

Pictured here lapping up the sun in their 'kinis (except one) from left

are: Amanda Poutet,
Rowena Coutts, Wendy
Walters, Michelle Southcott,
Kath Williams, John
Williams, Narelle Williams,
Elisha Simmonds, Rebecca
Shady and Michelle Quintrell.

ABOVE: Pictured here with Santa are some of the staff from the Flight Centre Global Product team at their

Pictured from left are Antoni, Melyssa, Maria, Michelle & Margaret.

Christmas Party.

taken of senior consultants of Regional Express Pty Ltd (REX) at their Christmas bash. They are Sophie Langham (left) and Jacqui Trudgett.





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LEFT: Escape Travel brought its Cairns, Townsville, Mackay and Rockhampton offices together for a Rock 'n' Roll themed Karoke party for its 2009 Christmas party.

Winners of the Best Dressed award went to Escape Travel Rockhampton who kitted up as KISS - from left are Cathy Sferratore, Cindy Hazler, Sheron Konig and Rosie Sharvin.

The Pink Ladies from Escape Travel Townsville (below) weren't afraid to show

they're talent with harmonies . Pictured here are <mark>Gail Barnes,</mark>

Mary Ryan, Leah Russo and Karen Campbell.

BELOW: Belting out a few tunes of their own are the ladies from Escape Travel Cairns - from left are Michelle Camilleri, Codie Lee Deans, Katrina Campbell and Louse Bennett.





BELOW and **RIGHT**: The team at Travel Plus in Sydney has really gotten into the whole Christmas spirit theme, transforming their office into Santa's workshop.

The staff turned the office brochure rack into a Santa house, complete with snow falling from the ceiling and mounting on the ground and have presents hanging from roof.

There are even reindeers!

Inset - pictured with their cute new Santa lair are Donna Galea, Melanie James and Ali Steele.

RIGHT: Some of Santa's other Travel Plus elves - from left are Khanh Phan, Cecile Fouad, Lucy Rawcliffe, Tina Karadimos, Alpa Pamintuan, Arielle McGuinness, Ali Steele, Donna Galea, Melanie James, Caroline Leitgeb and Luciana Igreja.







LEFT: The Garuda Perth Staff has sent in this festive animation card of their office staff. Pictured here, from left, top to bottom are: Ann (sales), Jen (ticket office), Nathalie (airport), Rob (sales manager), Renae (reservations), Sharlene and Monica (ticket office), Michelle (accounts), Stuart (sales), Sanela (airport), Syahrul (general manager), June (PA to gm), Abdullah (airport), Gunda (groups), Denyse (airport), Rebecca (reservations), Eleanora and Devang (accounts), Domenic (sales), Jacinta and Kelly (airport) and Mitchelle (res/ticket office).



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Inbound Travel Co-Ordinator - Sydney CBD

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International Leisure Consultants - Brisbane

- Always dreamed of working in a supportive and lucrative team
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Join this dynamic, award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait any longer

Retail consulting -Brisbane

- Fun and social culture enjoy famils, travel perks and incentives
- 15mins from CBD

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets set in a thriving agency equates to exceptional commission opportunities for the right candidate. Don't wait, interviewing now.

Assistant Accountant - Sydney

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You will need to be experienced in payroll, reconciliations, BAS, GST & FBT returns, budgeting, forecasting and reporting. Only candidates that fit the above criteria will be considered. FAB Benefits including FREE flights. Drive to work every day and enjoy the fun and vibrant team environment!

Calling All Africa Specialists - Wholesale Travel Consultant

- Up to \$43K + super
- Small company within a large organisation

Are you 'wild' about Africa? Do you know the big 5? If you have been a travel consultant for a minimum of 12 months, and have experience in selling Africa contact us today. We will consider any type of CRS, as they will crosstrain

Multi Consultant - Sydney

- Award winning TMC located in CBD
- Mixture of corporate & leisure

Boutique agency seeks a multi consultant for high end travel. Mixture of corporate and holiday bookings. Great variety.

Corporate Consultant- Perth

- Make the move to Corporate
 - **Leading TMC**

Fantastic opportunity to make your move into corporate, if you are an experienced retail consultant and want to start the New Year in a corporate environment – now is the time to move and quickly!

After Hours Consultant - Sydney

- Want to work for a Leading Corporate Travel Company?
- Desire the flexible option to work from home and the office?

Australian Travel Specialist - Brisbane

- Famils, travel perks and incentives
- Ongoing training and career development earn what you deserve

Award winning global wholesale travel company who provide a social and supportive environment seek a sales savvy travel consultant. Interviewing

Super salary, super commission, super position

- Successful, friendly and driven travel team easy to make
- commission as company is thriving Exceptional working conditions incentives, famils, product training and travel perks.

Immediate start required – Interviewing now....don't miss this opportunity!

International Corporate Consultant - Brisbane

Fun, dynamic and great office environment Fantastic company benefits

This successful corporate travel company is committed to providing great travel accompanied by professional service to all travellers. They are current seeking an experienced corporate travel consultant to join their corporat team in a busy and booming agency.

Groups & Incentives Account Manager - Sydney

- Worldwide niche inbound/outbound product
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This role will see you acting as an Account Manager for travel agents, corporate companies, conference organisers and direct clients. You will effectively manage group and incentive business as well as networking within the MICE market with PCO's and clients. This global company offers you the chance to travel internationally, grow and develop within the MICE market and offers FREE holidays!

Retail Travel Consultants - Two URGENT roles to fill - Sydney

- No face to face consulting
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Do you love selling travel? Have you consulted for a minimum of 12 months? If so - call me now.... will look at people with Galileo or Sabre experience.

Senior Leisure Consultant - Sydney

- High end Leisure/Cruise located in CBD
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All of us at TMS join in saying Thank You and wishing you a happy holiday and a prosperous new year.





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AN AFRICAN DREAM AFRICAN TRAVEL SPECIALIST SYDNEY – SALARY PKG \$42K

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THE PERFECT CHRISTMAS PRESENT LEISURE / CORPORATE TRAVEL CONSULTANT PERTH (NORTH) – SALARY PKG TO \$65K OTE

Have you been searching for a role that will provide a mix of both corporate and leisure travel itineraries, with only Monday to Friday hours only? This forward moving organisation is seeking a sales driven and target orientated consultant who always strives to be the best. Candidates must possess a minimum 2 years international travel consulting experience and be driven to achieve commissions.

RARE JOB OPPORTUNITY CORPORATE TRAVEL CONSULTANT ADELAIDE (CITY) – SALARY PKG TO \$60K OTE

These vacancies do not present themselves often, so enquire prior to Christmas and advance your career in 2010!

With a sensational mix of itineraries and the potential to earn an executive salary, you could soon be one of the highest paid corporate consultants in Adelaide. All candidates must have a min 2 years international travel consulting experience, have strong Galileo skills and be motivated by targets.

BRIGHT SHINING STAR FARES & TICKETING CONSULTANT BRISBANE CBD – SALARY PKG TO \$50K OTE

Feel you're an expert on ticketing? Know your fare rules inside out? If so, you will love the benefits that you will earn working with this global company as a fares and ticking expert. In this challenging role, your day will be varied and will involve issuing tickets, answering fare queries and problem solving.

As part of their growing team, you will earn a top salary + incentives, as well as discounted airline tickets. Min 2 years retail consulting experience with ticketing experience essential.

THE ULTIMATE SMOOTH TALKER CUSTOMER SERVICE SPECIALIST SYDNEY SALARY PKG TO \$45K +

Are you the consultant in your office who always wins the customer service award? Are you more service driven than sales driven? Do you have exceptional written and verbal communication skills? Then this is the perfect role for you. Working for this leading wholesaler, you role will be responsible for liaising with existing customers and ensuring they have enjoyed their product and traveling experience.

CELEBRATE 2010 WITH A NEW JOB! EXECUTIVE LEISURE CONSULTANT MELBOURNE (EAST) – SALARY PKG TO \$60K OTE

This national travel management company requires a professional and experienced travel consultant to service their executive clients with all leisure travel enquiries.

Fantastic office environment on offer, together with Monday to Friday working hours and a sensational salary package is just some of the benefits. So this New Year, why not put your career in first place and begin 2010 on a positive note?

CHRISTMAS IN THE SAHARA WHOLESALE TRAVEL CONSULTANT MELBOURNE (INNER) – SALARY PKG TO \$45K+

Sick and tired of selling a product you have no interest in?
This luxury travel wholesaler is seeking professional and
extremely well travelled consultants to join their executive
reservations team. If Africa, South America or the Middle East
are your forte, enquire today and let 2010 be the year you
truly shine. Monday to Friday working hours and the most
luxurious educationals are part of your benefits!

CRACKER OF A ROLE WHOLESALE CONSULTANT BRISBANE CBD - \$40K - \$45K OTE

Tired of face to face retail consulting? Want to escape the shopping centre clientele? Looking for a new challenge in travel? Then wholesale is your answer.

Working as a wholesale consultant you will love dealing only with your industry mates. Not only will you have the opportunity to make great \$ but also have access to

unbeatable educationals, discounted holidays, massages and

much more. Min 12 months consulting experience essential.