



Today's *Travel Daily*

TD today has five pages of news incl our Year in Review on page 4, another page of Xmas Party photos (p5), plus full pages:

- AA Appointments
- Qantas Holidays

CZ to Phuket

CHINA Southern Airlines has announced a new flight between Beijing and Phuket, with services operating twice weekly 01 Jan-25 Feb and increasing to four times a week during Chinese New Year.

QH/Viva! Tahiti '10

QANTAS Hols and Viva! Holidays today launch their 2010/11 Tahiti program - see page 7 for details.

Travel Special of the Week



5 night luxury Fiji packages incl. air/ accom/ transfers.bfst/taxes/ booking fees 4 resorts from \$822* **CLICK HERE FOR MORE!**

TRAVEL MANAGERS

THE New Zealand Commerce Commission (NZCC) has warned Flight Centre that its "Fly for Free" guarantee risks breaching the country's Fair Trading Act.

The new Flight Centre tagline, which also launched this year in Australia as exclusively revealed by TD (TD 05 Jun), promises the company will "beat any airline, web or competitor's airfare quote or fly you for free".

The NZCC has conducted an investigation into the promotion, and concluded that fine print and conditions mean that the promise is likely to breach the legislation.

The conditions mean that FC will only beat quotes that are available to the general public, of the same travel product for the same class and dates, which are submitted to Flight Centre in writing prior to booking.

"In the Commission's view, the small print terms and conditions fundamentally change the meaning of Flight Centre's headline offer," said NZCC Director of Fair Trading, Adrian Sparrow yesterday.

He said Flight Centre had also been warned about advertising airfares at prices which were not subsequently available, and about "failing to sufficiently disclose additional costs associated with a

ESTINATIONS"

ND MARKETING SUPPORT OIN.TRAVELMANAGERS.COM.AU

CONTACT AARON STINSON NATIONAL RECRUITMENT MANAGER ON 1800 019 599

travel package".

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Travel Daily

EDITORS: Bruce Piper and Guy Dundas info@traveldaily.com.au Ph: 1300 799 220

First with the news

Examples cited included a tour package of Thailand which didn't disclose a 20,000 Baht 'local payment' which "effectively doubled the advertised price"

Sparrow said the NZCC considers that the warning to Flight Centre is the most appropriate enforcement action at this time.

"We expect Flight Centre to review its advertising and compliance systems to ensure there are no further breaches of the Fair Trading Act," he said.

He also warned travel agents and industry suppliers that they must clearly disclose all costs associated with a purchase at the time an offer is made.

The NZCC said it would continue to monitor Flight Centre's advertising and reserves the right to take stronger action.

WORLD bets on OZ

WORLDHOTELS has signed up Australia's 480-room Star City Hotel and Apartments, Sydney to its New Deluxe Collection and the 194-room Jupiters Townsville to the First Class Collection.

Operated by Tabcorp Casinos, the group's ceo Larry Mullin said the partnership will "attract more business and leisure travellers to our properties."

Star City was previously part of the Preferred Hotels group.

EY/Alitalia MoU

ETIHAD Airways (EY) and Alitalia have signed a Memorandum of Understanding for codesharing to commence from Apr next year.

The tie-up, while subject to government approval, includes Alitalia (AZ) placing its airline code on EY services from Abu Dhabi to Sydney and Melbourne.

Etihad is seeking to place its code on AZ metal for routes from Rome to Milan, Geneva, Munich and Frankfurt, and Milan-Naples.



TMS

Recruitment and HR Solutions

Fred.Olsen bargain

FRED.Olsen Cruises has slashed the price of the last remaining cabins of the San Francisco-Sydney sector of Balmoral's world cruise.

Lead in cost for the 27-night cruise only voyage is \$1,995ppts, down from \$6,455, while Balcony Junior Suites are priced from \$3,495, down from \$11,290.

Fly-Cruise packages start at \$3,255 per person twin share.

Balmoral departs San Francisco on 05 Feb 2010 - for bookings call Cruise Abroad on 1300 669 369.



Exclusively presents ms Volendam



Click here to view Holland America Line's ms Volendam, by Barry Matheson



Click here to view highlights from TITEZ, by Barry Matheson



Get car hire **right** with DriveAway in 2010.

Merry Christmas & Happy New Year from the team at DriveAway.

www.driveaway.com.au





Aurora restructure

POLAR cruise specialist Aurora Expeditions has undergone a restructure, with the operation now under a newly formed company called Aurora Travel Pty Ltd, according to TCF records.

Aurora Travel directors include Michael Alscher, Neville Buch, Glenn Haifer, and the company secretary is Ingrid Kerr.



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Tiger targets Aust growth

TIGER Airways says it's "well positioned to increase market share in Australia as a result of a lower cost base and attractive fares" - despite losing almost \$80 million in its local operations since launching in 2007.

The details are revealed in a draft prospectus released yesterday as part of a proposed partial listing for the carrier on the Singapore Stock Exchange.

Tiger Australia lost \$17m in the six months to 30 Sep - an improved performance when compared to the \$50.1m lost in the year to 31 Mar.

Virgin traffic falls

VIRGIN Blue this morning released its Nov passenger numbers, with a 3.1% decrease month on month in domestic carriage over the previous year.

Capacity was down 7.1%, with the carrier's revenue load factor up 3.5 points to 84.6%.

Virgin Blue carried 1.325m domestic passengers in Nov, while international passengers, including V Australia, were up 30.9% to 215,000 for the month.

Total group passenger numbers were 1.54m, up 0.5%. Network on-time performance

improved 10 points to 87.3%.

QF Xmas hours

QANTAS has advised that the Christmas and New Year trading hours for the Qantas Industry Centre are as follows:

- Christmas Eve normal hours
- Christmas Day closed
- Mon 28 Dec closed
- Tue 30-Thu 31 Dec normal hrs
- New Year's Day closed
- Mon 04 Jan normal hours

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The carrier plans to use money raised in the float to repay debt and purchase new planes, but the IPO will also see 24% shareholder Indigo Partners and the Ryan family, which owns 16%, sell down their stakes if the offer is oversubscribed.

The document says Singapore Airlines, with 49%, and the Singapore government's Temasek (11%) were expected to remain as the controlling shareholders.

Heavy discounting saw Tiger's seat revenues remain flat in the six months to 30 Sep, with average fares falling from S\$110.60 to S\$74.30.

The draft prospectus also reveals that ceo Tony Davis will have a fixed \$\$600,000 salary plus a bonus of up to half this amount again each year, as well as a 2% stake in Tiger once listed.

MH orders A330s

MALAYSIA Airlines has signed a new Memorandum of Understanding with Airbus covering the order of 15 A330-300 aircraft and purchase options for a further 10.

The carrier said the new planes would be delivered from 2011 to 2016 to "serve the growing markets of South Asia, China, North Asia, Australia and Middle East".

MH also has six Airbus A380s and 35 Boeing 737-800s on order.

CEO Azmil Zahruddin confirmed that the A380s would serve long haul destinations such as London and Sydney, while the A330 would be used for medium haul markets.

ADL master plan OK

FEDERAL Minister for Transport Anthony Albanese has given the green light for Adelaide Airport Ltd's 20-year master plan, the first approval by the govt since the launch of the aviation white paper last week (TD 16 Dec).

AAL's md Phil Baker has praised the decision, saying it paves the way for the airport to increase its overall capacity to handle forecast demands.

Baker said, "While a master plan is ultimately a plan of the possible, not an assurance of the probable, we have delivered a plan that is both realistic and achievable in the current intl and national climates".



APPARENTLY this is serious. Virgin America in the USA has launched 'Operation Chihuahua',

flying Chihuahua puppies from San Francisco to New York. The rescue mission is

apparently necessitated by a "massive overpopulation of Chihuahuas in California", which is forcing animal shelters to look to the East Coast of the US where there is demand for the small dogs.

VX said it will send the dogs off in "high style" with a red-carpet event at the gate, and a number of the carrier's staff will track their journey with real-time updates via the carrier's fleetwide inflight internet.

ONE lucky Australian will probably be receiving lots of nice Christmas presents, after winning a trip to Vietnam for herself and 20 friends

Lyn Sullivan of Moggill in Qld was the winner of a Vietnam Airlines promotion which aimed to celebrate the 1000th birthday of Vietnamese capital Hanoi on 10th October 2010.

The competition saw VN give away the entire Business Class cabin of one of its flights - with Lyn now having to decide who she'll take on the trip of a lifetime next year.

AUTHORITIES in South Texas, USA have come up with a unique way to celebrate the construction of a new bridge.

The US\$168m Anzalduas International Bridge connects McAllen and Mission, Texas to the industrial city of Reynosa in Mexico, and officials say that Santa may use the new bridge "to break the previous world speed record for deliveries in a single night.

"With the strategic location of the Anzalduas Bridge, he would certainly be able to make his Christmas deliveries to the good little boys and girls across North America faster than ever," said **Mission Economic Development** Authority ceo, Pat Townsend.

The results of the speed record attempt will be posted on Boxing Day at www.GoFastSanta.com.



New Caledonia – explore the beautiful countryside at your own pace, and it is all so close

Wed 23 Dec 09 EDITORS: Bruce Piper and Guy Dundas info@traveldaily.com.au Ph: 1300 799 220 E-mail: info@traveldaily.cor

The race that stops Uganda



Pinpoint marketers

DIANE Wixon and Marie Arrand have both been appointed as marketing managers for the Pinpoint Travel Group, handling a variety of accounts across the company's portfolio including Rosie's Holidays, Singapore Airlines Holidays, United Vacations and other travel brands.

BA/AA pact warning

THE US Department of Justice has urged British Airways and American Airlines to agree on a number of concessions if they want to proceed with their proposed transatlantic alliance.

Officials confirmed that the plan would "result in competitive harm" on some routes, with an estimate that some fares to London could rise by up to 15%.

Concerns were raised about routes including Boston-London, Chicago-London, Dallas-London, Miami-London, New York-London and Miami-Madrid, with access to London Heathrow the main issue.

"The applicants claim substantial benefits will flow from an expanded alliance but they have not shown that immunity is necessary to achieve these benefits," said the DoJ.

The department recommended that the carriers divest take off and landing slots at London Heathrow Airport, or take other steps to increase opportunities for other carriers to serve these markets, according to Reuters.

The Australian aviation industry is eagerly awaiting the outcome of the US deliberations on BA/AA, with the proposed V Australia/ Delta Air Lines joint venture also awaiting US approval.

ABOVE: The Africa Safari Co hosted this group of Aussie travel agents on an educational in Uganda, with highlights including gorilla and chimpanzee trekking.

The intrepid Australians were overseas for Melbourne Cup Day but still made the most of the race, improvising the above hats for during an impromptu Melbourne Cup Luncheon at the Queen Elizabeth National Park.

Pictured from left: Jean Paul, Wild Frontiers guide; Vivien Davies, HWT Sylvania; Jan Conway, HWT Jannali; Dainelle Miles, Africa Safari Co; Graham Ware, SAA; Maxine Adams, MTA; Simon Johns, Wild Frontiers guide; Gretta Suebert, Qantas Travel Canberra; Gail Black, HWT Surfers Paradise; Sue Logan, Travelwize; Nicky Bevan, St Ives Travel; Anthea Farrar, Jetset Apple Cross; Dale Hall, Jetset Hurstville; and Anita Norris, Anitas World of Travel.

New rules for Xmas HERE'S a nice Christmas

present for Aussie travellers. Federal Transport Minister,

Anthony Albanese, has confirmed that new security screening rules flagged under the Aviation White Paper (TD 16 Dec) will take effect from Christmas Day.

He said the Governor General had approved the changes which will allow airlines to offer metal cutlery as well as permitting tennis racquets to be taken on board as cabin baggage.

Knitting needles, crochet hooks and nail clippers will also be permitted, but banned items will continue to include knives, guns, letter openers, scissors, golf clubs, hockey sticks, and baseball and cricket bats.

New US 3 hr limit

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Travel Daily

with the news

THE US Department of Transportation has issued new rules requiring airlines to let passengers off planes after they've been stranded on airport tarmacs for three hours.

The new regulations will only apply to US domestic flights, and will take effect from next Apr.

Exceptions are also permitted for safety or security reasons, or where air traffic controllers advise that returning to the terminal would disrupt passenger operations at an airport.

Airline group The Air Transport Association said its members would comply with the rule, but warned that it could lead to unintended consequences including "more cancelled flights and greater passenger inconvenience".

Every journey is a rewarding experience.



GAP guarantees

GAP Adventures has announced it will now guarantee departures on its catalogue of Africa Overland trips until 30 Jun 2010, excluding the Kenya and Tanzania Overland standalone journey.

The company made the move to coincide with the release of its new Africa 2010 brochure, with Australian GAP gm Pete Rawley saying the guaranteed departures "provide agents and passengers with greater peace of mind.

"We've taken the unprecedented step of guaranteeing these overland departures in response to feedback from our travellers and valuable agency partners," he said.

The 2010 program includes more than 20 new options, with itineraries covering nine countries - gapadventures.com/overland.

AFTA UPDATE

the latest insights from AFTA's Chief Executive, Jayson Westbury

The highlight of last week would have to be the inaugural Travel Industry Talent ExtravaganZa in Sydney.

I was honoured to be one of the judges of the event and it was amazing to see the huge amount of talent in this great industry. Well done to all involved and we look forward to a bigger and better TITEZ in 2010.

As the year draws to an end "finally" this will be the last update from me for the year of 2009. AFTA and the team will be taking a short break over the Christmas New Year period with our office closed from the 24th December, 2009 until the 4th January 2010.

2009 has been a very active year for AFTA and a great deal of the year has been spent working on the review into consumer protection. It has also been a year of ups and downs.

Most people within the industry that I have been talking to refer to 2009 as the year of two halves. The first being a disaster, and the second half being encouraging as we start to see the return of more normal trading conditions. Whatever your take or experience has been in 2009, I think there is generally agreement that we are all glad that it is over.

There is much to be positive about for 2010 with a number of the key indicators pointing to a much more solid and possibly consistently stronger year ahead.

To everyone that has emailed, phoned or spoken to me about the AFTA updates in Travel Daily thank you. I have valued all the comments and feedback and have found the rigour of this weekly column very useful in talking with the broader industry and AFTA members.

To you the loyal TD reader, thank you for your support in 2009. I trust that you and your family manage to get some sort of a break over the Christmas period and that you have a prosperous New Year in 2010.

It's a big year ahead of us all as we plot the possible new course for the future regulation of the travel industry and an even bigger year full of hope and optimism as the business of travel returns, we hope, better than ever.





Travel Daily continues its look back at the big news and events of the past 12 months which have affected the travel industry today with a review of the months of Sep and Oct.

SEPTEMBER

01 • Octaviar delisted from the Australian Stock Exchange



02 • AFTA issues proposal on shake-up of consumer protection

- AOT signs agreement with HWT/TSAX
- 03 • ATEC holds inaugural Health and Wellness Travel Conference
- TD reveals US DoT draft approval of Delta Air Lines and Virgin Blue Group joint venture
- 04 Zuji and Expedia eliminate booking fees
- Air New Zealand begins trialling 'standby' fares domestically 07 08 • SkiOne-Alpine World put up for sale after administrators were appointed on 31 Aug
- 11 Euroscape Travel goes into administration
- 15 AFTA announces plans to revamp WebMail service
- 16 V Australia and Emirates plan to codeshare on Tasman routes
- 17 Air Mauritius to recommence Sydney-Mauritius flights
- Webjet to launch in the United States
- 18 • Sabre Pacific integrates travel insurance sales
- 21 QF's annual report reveals former boss Geoff Dixon was paid \$10.7m for the nine months of his final year
- 22 Tourism NZ names Kevin Bowler as new chief exec. officer
- 23 Widespread East coast flight delays caused by dust storm
- **24** JAL indicates it may cut Brisbane-Narita flights in late 2010
- 25 Jetstar Holidays introduces 'Price Beat Guarantee'
- 28 Yahoo!7 buys Totaltravel.com with YAHOO! plans to overtake Wotif
- 30 Singapore Airlines commences daily A380 Melbourne flights • Tsunami hits Samoa and Tonga
 - ACCC issues undertakings against backpacker travel agents

OCTOBER

- The Travel Corporation relaunches World Rewards 1
 - Emirates' Wolgan Valley Resort & Spa Wolgan Valley has a 'soft' opening with an 'official' RESORT & SPA AUSTRALI opening slated for early Dec
- 2 • Blue Powder Tours buys the int'l bookings of Alpine World • Intrepid Travel takes stake in Chameleon Worldwide Group
- 3 Jetstar boss Bruce Buchanan confirms plans to fly to Europe
- 6
 - Strategic Airlines plots Brisbane-Denpasar (Bali) route • Travel Daily TV launches with Barry Matheson Travel_ DailyTV
 - as editor • TD flags Viva Macau's interest in operating direct Macau-Melbourne flights
- 13 • THAI Airways Intl cuts travel agent commission from 7% to 5% · Creditors of Alpine World vote to have the firm wound up with debts of more than \$1.4m owed
- **15** Tourism Australia names Andrew McEvoy as managing director • Airbus advises Qantas of delays for its 5th & 6th A380s
- 16 P&O Cruises to deploy *Pacific Sun* to Sydney, from Fremantle, in Dec and says the new Pacific Pearl will sail from Auckland
- **19** eCruising sells a 49% stake of its Hong Kong operation • Emirates starts promoting its "same day delivery to Europe" for its new 3rd daily SYD-DXB-Europe morning service • NRMA's Travel and Touring division reports loss of almost \$35m for the year ending 30 June
- 22 Tiger Airways announces Sydney-Gold Coast route • Trafalgar Tours to offer agents the ability to produce customised brochures for their clients
 - Viva Macau confirms MEL-Macau route, flagged by TD 06 Oct
- 23 Jetstar and V Australia both given rights to operate to Fiji
- 26 Start-up carrier Australian Indian Ocean Territories Airlines
- requests capacity to operate to Christmas and Cocos Islands 27 • Continental Airlines joins Star Alliance
- Y'Y 28 • Carl Buerckner and Greg McCarthy launch 21 Platinum Travel Corporation with offices in STAR ALLIANCE Victoria, NSW and Queensland
- Royal Caribbean Cruises takes delivery of Oasis of the Seas 29
- 30 Disney Cruise Line unveils plans for Disney Dream

Wendy Wu bonus

AGENTS are being reminded that the Wendy Wu Tours \$50 Coles Myer incentive finishes on 31 Dec, with a \$50 gift voucher provided to consultants for every group tour booking - more information 1300 727 998.



Santa visits TravelManagers



ABOVE: There was a special guest at a supplier training session held by TravelManagers at its Sydney office last week.

French Travel Connection, Outrigger Hotels, Tahiti Travel Connection, Tauck World Discovery, Tuscan Tours and Wildlife Safaris were joined by Santa as they showcased their product to agents.

Pictured above are, back row from left: Sue Kuti, Personal TravelManager (PTM) Randwick; Ugi Kazokas, PTM Marrickville; Jo Ainscough, PTM Fairlight; Patrizia Cassaniti, PTM Concord; Merran Wiggins, PTM Hornsby; Lyn Robinson, PTM Sylvania; Beverly Burt, PTM Ashbury; Michelle Michael-Pecora, PTM Castle Hill,

Middle: Alma Araullo and Teresa Reyes, PTM Illawong; Michael "Santa" Gazal; Kim Wudko national operations manager.

Front: Lyn Tyson, PTM Pymble; Pru Gallagher, Operations Exec; and Emma Healy, National Marketing Coordinator.

Counsellors surge

TRAVEL Counsellors has reported a worldwide sales boom in Dec, with figures up 40% on the previous year to almost \$20m.

UK sales are up 25% year on year, and interestingly are also 15% higher than for the same period in 2007.

But Australia is the real standout for Travel Counsellors, with Nov-Dec sales up more than 200% on the previous year.

The company's growth in Australia has also seen sales for the year to 31 Oct double the previous twelve months.

GM Peter Watson said there had also been a surge in late bookings for the holiday period, with the group's customer service focus "ensuring our sales remain strong" with high levels of repeat business.

Logistic confusion

SYDNEY-BASED Travel Logistics says it's been indundated with calls from customers of Brasil Travel Specialists after the company was terminated from the TCF (TD Mon).

Brasil Travel Specialists was a trading name for Travelogistics Pty Ltd - which is not associated in any way with the still operating and successful Travel Logistics Pty Itd.

Travel Logistics spokesperson Sally Wilson told TD she and her offsider Jeanette Kriletich are "well respected travel

professionals with more than 25 years experience respectively.

"We enjoy an untarnished reputation with both clients and suppliers, and would be very disappointed if this was compromised by the demise of Brasil Travel Specialist," she said.

BAA airports OK

UK airport operator BAA has won an appeal against a government ruling which would have forced it to sell a number of its airports including London Stansted.

BAA has already sold London Gatwick for £1.5b, but appealed against the ruling, with the UK **Competition Appeal Tribunal** agreeing that there had been "apparent bias" in some of the evidence presented previously.

The move has thrown airport ownership in the UK into complete confusion, with BAA previously ordered to reduce its monopoly by selling Gatwick, Stansted and either Edinburgh or Glasgow airports.

A BAA spokesperson said further discussions would now take place with the Competition Commission "to determine the appropriate response to this judgement."



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The travel industry sure nows how to party!

THERE'S now only a handful of days left to send your Christmas Party photos into Travel Daily's latest competition in which one person will score a night's accommodation at the Fraser Suites Sydneys.

At the end of Dec the judges will select their favourite photo and the person who submitted the image will win th<mark>e accom package at Fraser</mark> Suites Sydney, which includes a one bedroom deluxe suite, sparkling wine & a fruit bowl upon arrival and complimentary car parking - all valued at \$600.

So get into the spirit and start snapping and then email your festive photos (including names of the people pictured) to xmasphotos@traveldaily.com.au. Here's a selection of photos we're received in the past few days.

RIGHT: Artinesh Prasad has sent us this image from the Jetset Travelworld Christmas Party held recently.

From left are: Malcolm Loong, Artinesh Prasad, Karen Conlon, Tammy Brady, Helen Georganas, Julie Primmer, Renae Howard and Jordon Wilson.



BELOW: This photo is of Moves Travel Entertainment team leader, Jodi Brennan, taken at the firm's Christmas Party which was held recently at Stokehouse in St Kilda.

James Ellis tells **TD** that there were many great event photos taken on the night but this image best sums up the evening.

"Jodi is an intergral member of our team and here she can be found catching up on some much needed



unfortunately misses out on throughout the year as she puts the business first and works back all hours on large festivals/tours."

ABOVE: The dress says it all! Santa's (Marcus Wade) reviewing the homemade point of entry he'll need to access to get into the TravelEdge Sydney office. The jolly fat man is posing with TravelEdge's "Santa's Bitch", Lidie de Neto.

BELOW: Santa and Julie Rogers (centre) from the Globus Family of Brands popped in to visit the office from Harvey World Travel Garden City recently. Julie takes Mr Claus with her on all her office visits and posts the photo to the office as their Christmas card.



ABOVE: The team from TMS Asia Pacific back row from left are: Paul Martin, Ainslie Hunt, Sally Frape, Sally Matheson, Alessandra de Matteis and Kerry Smith.

Front row: Andrew Chan (CEO), Sharon Moss, Jenny Ang and Karen Mc Grath.

RIGHT: Here's another photo from the TravelEdge team this time the TravelEdge Leisure and Key Accounts groups are in Santa's grotto. From left are: Euan 'Rudolph' Rowlands, Tennille Schell, Tom 'Griswold' Clement, Nina Younes, Fiona Cameron, Santa (AKA Alan Safranko) and Maria Pinter.



RIGHT: The AOT Inbound Groups team has sent us in this Christmas photo. Pictured from left, 1st row - Mark Ehlers; 2nd row - Catherine Carey, Jason Strong, Daniella Ward and Melissa Reid; 3rd row David Pang,



Angelique Jamison and Tracey Cuyos; 4th row - Jill Jaspers, Wendy Blackwell, Tina Nguyen and Mary Jeewooth.

BELOW: CTM (Corporate Travel Management) held a Black Masquerade themed Christmas Party this year. Looking stunning are Team Possum - from left are: Carole Albert, Lorraine Garland, Vasco Vellez, Helen Marinos, Tim



Wainwright, Emma Gyori, Nicolle Smith (team leader), Dilek Yaman, Emmie Sunga, and Zainnee Gardner.



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Part of the team enjoying the AA Christmas Party at Wildfire!



From all the team at AA Appointments, we would like to sincerely thank each of our clients and candidates for their wonderful support in 2009. We look forward to assisting you all in the New Year!



AA wishes you all a wonderful Christmas and a prosperous 2010!

HOT JOB OF THE WEEK - * EXECUTIVE ROLE* SENIOR BUSINESS DEVELOPMENT MANAGER MELBOURNE (INNER) – SALARY PKG TO \$90K + Our client is looking for a driven and motivated senior BDM to work within the VIC/TAS market. You will be responsible for driving new sales and winning contracts for this well known travel product. Showing professional presentation skills your ability to negotiate with clients and win the sale will be evident in your extensive background within the industry. Get amongst this product today and move your career ahead!

THIS ONE IS BIGGER THAN THE NORTH POLE CORPORATE TRAVEL CONSULTANT PERTH – SALARY PKGE TO \$60K (OTE FIRST YEAR) The Perth market is still booming and we have a brand new opportunity available for an experienced corporate travel consultant to make their move to a company that boasts some of the highest paid consultants in the travel industry! Exceptional knowledge of both domestic and international fares is essential as well as superior customer service skills and knowledge of the Galileo CRS. Monday to Friday hours only.

NO MORE COAL FOR YOU! RETAIL TRAVEL CONSULTANTS

BRISBANE VARIOUS SUBURBS SALARY PACKAGE TO \$65K Overworked and underpaid? Looking for a company where you are valued? This award winning, global company always puts their staff first. Not only will you make more \$\$\$ the more you sell, but you will have access to great benefits including free holidays, exotic educationals, exciting conferences and much more. You will need to have 12 months travel experience, and a fun and friendly attitude.

MAKE YOUR NEW YEARS RESOLUTION TODAY! DOMESTIC CONSULTANTS X 10 SYDNEY CBD - SALARY PKG TO \$47K+

Are you sick of working late nights and every weekend? Then check this out! Our client, located in the heart of the CBD, is looking for enthusiastic retail travel consultants to join their existing talented team. Working on an exciting account, you will be trained to organise domestic corporate travel, including flights, accdn and car hire. Essentially you will have GDS skills, be a team player, with a positive attitude.

GET IN TO THE FESTIVE SPIRIT SENIOR TICKETING CONSULTANT

MELBOURNE (INNER) – SALARY PKG TO \$52K We are feeling very generous at AA Appointments this Christmas and are currently giving a senior ticketing consultant the opportunity to join a global company and start earning what they are really worth! Along with your first class international ticketing skills, you will also be proficient in Sabre and be committed to giving 110% at all times. A great work environment awaits the successful candidate.

SANTA'S LITTLE HELPERS TRAVEL TEMPS WANTED SYDNEY, MELBOURNE, BRISBANE AND OUTER SUBURBS FANTASTIC HOURLY RATE If you are an experienced travel consultant looking for a change of pace, why not sign up for temping with AA Appointments today! We have our ears to the ground to ensure we hear all about the exciting opportunities coming up for consultants in 2010. Temping is a great way to try different aspects of the travel industry and to keep your skills up, as well as earning top dollars. Minimum 18 months retail experience and strong CRS skills <u>needed</u>.

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com. SYDNEY – 8/6 O'Connell St – (02) 9231 6377 – apply@aaappointments.com.au MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au





Tahiti Product Available Now

From the warmth of the locals, the emerald green lagoons, the amazing cuisine to the lush tropical landscape, a holiday to Tahiti is an idyllic experience you'll never forget. Why not let Qantas Holidays put together your perfect holiday to Tahiti? With over 30 years' experience, we are experts at creating holidays to suit a wide variety of tastes and budgets. Whatever your needs, you can trust our dedicated travel professionals to organise your dream holiday.





Qantas Holidays are excited to announce the release of our 2010 - 2011 Tahiti product range (for travel 1 Apr 2010 -31 Mar 2011) incorporating a large selection of Hotels Sightseeing Cruising Transfers

Product Range

Qantas Holidays offers a huge selection of product options including luxury resorts, tours and more. Our range will suit any budget or preference throughout Tahiti.

TAHITI PRODUCT INCLUDES:

Papeete	Manava Suites Resort Tahiti Radisson Plaza Resort Tahiti	**** ****
Moorea	Sofitel Moorea Ia Ora Beach Resort & Spa Intercontinental Resort & Spa Moorea Moorea Pearl Beach Resort & Spa	**** **** ****
Bora Bora	Intercontinental Bora Bora Resort & Thalasso Spa St Regis Resort Bora Bora Bora Bora Lagoon Resort Hilton Bora Bora Nui Resort & Spa Le Meridien Bora Bora Sofitel Bora Bora Marara Beach Resort & Private Island Le Maitai Polynesia Bora Bora	<pre>k k k k k k k k k k k k k k k k k k k k</pre>





