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Travel Daily AU
First with the news

Thu 16 Jul 09 Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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TMS
ASIA-PACIFIC

UA heats up Pacific

UNITED Airlines is offering a \$595 (plus taxes of \$344) return airfare from SYD to Los Angeles or New York, for travel 15 Jul-30 Nov. Fares to San Francisco are priced from \$695 plus tax, but need to be ticketed no later than 20 Jul.

4 Scania's for Kings

AAT Kings has added four new state-of-the-art Scania coaches to its fleet to operate on escorted tours between Sydney-Darwin and Darwin-Perth, featuring LCD screens, leather seats and power sockets for mobiles and cameras.

Qantas Holidays Exclusive offer Cable Beach Club Resort & Spa



Your clients will receive a **bonus \$100 bar and restaurant voucher*** when they stay a minimum of 4 nights.

Hurry Now!
offer ends 26 July 09

*Conditions Apply
Travel Dates: 1 August - 15 October 09

Cable Beach Club
RESORT & SPA

QANTAS **Holidays**

www.qantasholidays.com.au/agents

TQ/Sunlover sales initiative

TOURISM Queensland is alerting travel agents to be prepared for an influx of calls from consumers wanting to book 'Sunshine State' holidays, when its latest promo rolls out this weekend.

In partnership with Sunlover Holidays, TQ will promote more than 150 deals from over 130 operators spread over Queensland to "social fun-seekers" and holiday makers in an 8-page flyer, said ceo Anthony Hayes.

The \$1m "Unreal Deals" promo, with the tagline "the best deals on the best Queensland holidays" will feature on mediums including television, radio and online.

Hayes said the pact with

Sunlover Hols "ensured immediate and broad national retail distribution for the campaign."

AOT Group ceo Andrew Burns said "the Queensland Tourism industry has dug deep and come up with extremely competitive offers to give the travelling public."

Deals being offered include free nights, bonus inclusions on accom and cruise holidays and 'buy one get one free' day tours.

The promotion begins on Sun and runs until 23 Aug.

Registered Sunlover Hols' travel agents will also be rewarded over the 25-day campaign, with the firm giving away \$1000 each day for the highest selling 'Unreal Deals' consultant of the day.

For more details go to agents.sunloverholidays.com.au

CZ appoints Huang

CHINA Southern Airlines (CZ) has appointed Eric Huang as its National sales manager Australia, to be based in Sydney.


See page five for a full list of the latest industry appointments.

Today's Travel Daily

TD today has six pages of news, another full page of photos from Sat night's afta *National Travel Industry Awards* (see page six), plus two full pages of jobs from:

- TMS Asia Pacific
- AA Appointments

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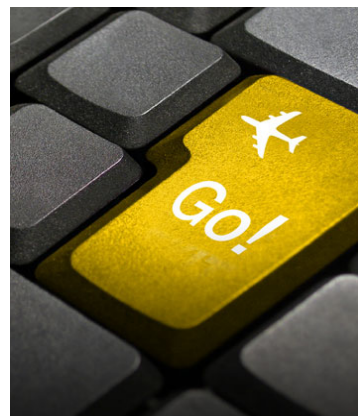
www.macautourism.gov.mo

GA back to Europe

THE European Union has lifted its banning of four Indonesian carriers, including Garuda, to operate flights within the EU.

Assoc. of Asia Pacific Airlines director general, Andrew Herdman said the decision comes after Indonesia showed it had set out to meet int'l regulatory standards and invested in safety management systems and procedures.

MEANWHILE, airlines from Zambia and Kazakhstan (except for Air Astana) have now been added to the EU's blacklist.



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الإتجاه
ETIHAD
AIRWAYS

Click for Etihad Interactive Tour

DJ/JQ Bali boost

THE International Air Services Commission (IASC) has received a request from Pacific Blue Airlines to operate an additional four weekly services between Australia and Indonesia (Bali).

The move, if granted, will see the Virgin Blue offshoot add a 180-seat Boeing B737-800 aircraft on routes to Indonesia for a period of five-years, no later than 01 Apr 2010.

MEANWHILE, Jetstar is also looking at increasing capacity on the Indonesia route, requesting an allocation of an extra 125 seats a week from the Int'l Air Services Commission.

Parent company, Qantas, has asked the IASC it plans to upgrade aircraft from an A320 to A321 jet for a period of five-years beginning 31 Aug 2009, using either Qantas or Jetstar aircraft.

ADDITIONALLY, Qantas has told the IASC it wishes to continue to place its flight code on Air Niugini services from SYD, BNE and CNS to Port Moresby, Papua New Guinea from 01 Jan '10 until 31 Dec '12.

QF says the continuation of the pact "offers the best prospect of viable operations on the route."

Voyages' E-Mag

VOYAGES Hotels & Resorts has launched an email newsletter which provides subscribers with the latest news, events and deals on offer across its portfolio of properties around the country.

To sign-up to the E-Mag, see www.voyages.com.au.

Sabre adds Explore app.

SABRE Pacific's new online leisure booking engine is now being rolled out to Sabre-connected agents across Australia and New Zealand, allowing them for the first time to tap into the lucrative online sales market.

Dubbed Sabre Explore, the sales application is being flagged by the GDS as a tool that preserves commissions and brings online customers back to travel agents.

Sydney Lifepoints

THE NSW Government has thrown its support behind a new tourism initiative by partnering with Facebook and its 'Life Points' application.

The app. is a forum for users to share and find out about Sydney experiences, rating, recording and discussing them in order to accumulate 'Life Points'.

Users can add 'Experiences' to, or search the database for 'Experiences', after which they are invited to add it to their 'Life Goals', or click 'Done it' and then rank it from 1-100.

The user-friendly application then allows users to communicate with each other and discuss experiences or offer advice.

"This is an innovative way to connect with this audience and highlight all the fantastic life experiences Sydney and NSW have to offer," said Jodi McKay, NSW Minister for Tourism.

Facebook users can access the app at <http://getlifepoints.com>.

"This booking engine application will revolutionise Sabre's offering to our customers," said Sabre ceo Gai Tyrell.

She said that agents would be able to customise and use the application to underpin booking processes on their own website, "so that their clients can get online, compare fares and hotel prices, and even make their own bookings, all while retaining the agents' commission on sales."

She added that even small agencies would now be able to compete online.

Sabre Explore offers a simple interface for users, allowing them to compare products and pricing on a single screen.

Plane crashes in Iran

IRAN suffered its worst airline crash in six-years yesterday when a Caspian Airlines flight caught fire mid-air and plummeted into the ground near Qazvin, killing all those onboard.

Flight 7908 had just taken off from Tehran and was heading to the Armenian capital of Yerevan with 168 people onboard (incl a brother and sister from New South Wales), when an engine caught fire bringing down the plane, according to witnesses.

Cruise shares soar

CRUISE Line shares have soared following the first US/Cuba discussions since 2003, which included the possible lifting of restrictions to the Island nation.

Experts believe the opening of a Cuban port would be a huge boost for the cruise industry, however much needed infrastructure could delay cruiselines for up to 3 years.



Window Seat

THE launch of 'Pet Airways' has seen 50 beloved animals onboard the inaugural flight from New York to Los Angeles, which stops enroute in Washington, Chicago and Denver.

On-board pets were attended to by a range of ex-veterinary technicians and former animal shelter volunteers, who ensure "pawsenger" comfort with regular toilette breaks and onboard meals.

Noted pawsengers included a mammoth Bernese Mountain dog, four cats, a Boston Terrier, Labrador Retriever and a mini Schnauzer.

GUESTS of the Four Seasons Tented Camp in Thailand will now be able to take home their very own elephant!

The newly released series of plush baby elephant toys are modeled on the Four Seasons Camp's very own herd of rescued elephants, Yuki, Boun Maa, Boun Liang, Phuang Phet, Thong Kam and Kam Mool.

The toys are available to buy for THB500 (AU\$18), with part of the proceeds going towards the Golden Triangle Asian Elephant Foundation (GTAEF), which aims to rescue elephants from Thai city streets.



They're all just so cute!

Virgin Blue has reshaped and revolutionised the Australian travel industry by doing things differently. We have a unique and innovative culture and encourage each and every team member to have a bit of fun at work.

Industry Sales Account Manager

Based in Sydney, the Industry Sales Account Manager will be accountable for aggressively growing the Virgin Blue Account portfolio, through efficient targeting and conversion of high value retail, wholesale and group business customers.

To be successful in this role you will have a great sales track record, an established network of industry contacts and will be accustomed to negotiating contracts. On the road sales experience in a service industry, travel or FMCG field will be highly regarded and supported by a degree of 'product knowledge' of the airline/travel industry.

To apply or find out more [click here](#)
Applications close Sunday 19 July 2009



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Travel Daily AU

First with the news

Thu 16 Jul 09

Page 3

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THAI's Global Winter Sale

Economy Class

Thailand from \$635* return
India from \$846* return
Europe from \$1241* return

*Taxes to be added.
Departures until 30 Nov 2009
www.thaiairways.com.au

EVA/Taiwan Tourism famil



ABOVE: The Taiwanese Tourism board and EVA Airways recently hosted a Queensland educational trip to Taipei and Macau.

Agents enjoyed great summer weather while discovering the beauty and hospitality of Taipei city.

Parisians, smile!

A DECLINE in tourism to the French capital has prompted city officials to request its citizens to slap on a smile, to counter the perception of Parisians inhospitability.

Facing a 17% fall in the inbound sector since Jan, the Tourist Board has also established stands in tourist hot-spots of 'Smile Ambassadors' to greet tourists.

"We have to work on striking and simple images. There's nothing as telling as a smile," said the Tourist Board's head.

Pictured here in the foyer of The Venetian Casino, Macau, *from left* are: Charles Huang, sales executive Eva Airways; Ian Gore, Gateway Travel Brackenridge; Liz Kriewaldt, CTM Brisbane City; Venetian staff; David Streek, sales exec. Consolidated Travel Bne; Susie Cliff, BLT Townsville; David Streek, sales exec Consolidated Travel Bne; Lauren Clarke, Canale Travel Lutwyche; Nicolette Hansen, Tewanin Travel and Andrea Williams, Jetset Gladstone.

Rudd backs climbing

PRIME Minister Kevin Rudd has dampened plans to cease holiday-makers climbing Uluru (*TD 09 Jul*) saying "I think it would be very sad if Australians and frankly our guests from abroad weren't able to enjoy that experience".

London security

ACCORDING to security sources, 100 tourist hot-spots around London including The Houses of Parliament, the London Eye and Canary Wharf are currently under threat from terrorist attacks.

Britians' *Daily Sun* claims that the planned attacks aim to use explosives hidden on boats travelling down the Thames River.

"We're stepping up patrols on the Thames and stopping and searching boats for weapons and suspicious packages," said Sgt Mark Spurgeon, after reports surfaced that the River police have stepped up to a red alert status.

SQ slides in Jun

SINGAPORE Airlines operating results for Jun '09 have shown a decrease in demand with passenger seat capacity dropping 14.4% on last year's result for the same time, leading to an overall passenger load factor slide of 3.5 points.

Eurostar results

EUROSTAR has released its results for the first half of 2009, with figures showing ticket sales worth £342.2m (AU\$705m), a 7% drop on the same period last year.

Traveller numbers were down by 6% to 4.34 million, but that figure was still up 11% on 2007.

On the positive side, the highspeed train service reported a 4% increase in leisure ticket sales as pax took advantage of low fares.

Following the full re-opening of the Channel Tunnel, punctuality also increased to 95.7%.

Stay & Play no more

THE Travel Compensation Fund has non-voluntarily terminated the agent trading as *Stay & Play Whitsunday* of Cannonvale Qld, from the fund, saying it lacks sufficient financial resources.



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AUSTRALIA

BUSINESS DEVELOPMENT MANAGER - NSW

Cruise Office is a boutique sales and marketing office representing Oceania Cruises, Swan Hellenic, Voyages of Discovery and Regent Seven Seas Cruises.

We are seeking a BDM to cover our key accounts in NSW.

This position is 3 days a week and requires your own vehicle.

The person we are looking for has cruise sales experience with great presentation skills.

Training our agency partners, hosting client film nights and developing strategies

to increase sales is an essential part of this position.

Forward you resume to our National Sales Manager, Craig Owens - craig@cruiseoffice.net

Applications close 17 July 2009.



Experienced staff needed

NOW!

Business is booming and China Holidays needs you to help us keep up with demand!

We currently have vacancies for **full time consultants, part time consultants** and a **system administrator**.

Applicants experienced in selling travel to China, able to use Sabre and are ticketing trained will be highly regarded. You will have a good eye for detail and love a challenge.

If you feel you are up to the challenge, love working within a positive team located in the Sydney CBD, then please forward your resume in confidence to salesau@bookchinaonline.com.

A competitive salary and bonus scheme will be offered to the successful applicant.

Applications close 24.07.2009

www.bookchinaonline.com

African Doubletree

THE Doubletree by Hilton brand of hotels will be planted in Tanzania after signing a franchise agreement with the Opulent Hotel Group, as announced overnight by Hilton Hotels.

The Doubletree by Hilton Dar Es Salaam, Oyster Bay and the Doubletree by Hilton Resort in Zanzibar are slated to open their doors in Oct this year.

ZUJI accolades

ONLINE travel agency, ZUJI Australia has taken out three awards at the Cannes Lion Awards for its "Helping holidays happen" campaign, which included a Gold Promo Lions under the 'Product & Service: Travel Entertainment & Leisure' category.

Dubai's getting Tall

THE World's tallest building, the Burj Dubai - currently under construction near the famous Old Town in Dubai, is set to open in December, contrary to reports the building was considering a 'soft' Sep opening.

Ben's Best Job

THE 'Best Job in the World' promotion has netted some \$330 million in publicity for the Queensland tourism industry, with only a mere \$1.7m outlay.

The Best Job website (www.islandreefjob.com) has had a phenomenal 8 million clicks, with 94,000 subscribers signing up to receive the winner, and now Barrier Reef caretaker, Englishman Ben Southall's regular updates.

Getaway tonight

TONIGHT'S episode of Channel Nine's dedicated travel program *Getaway* at 7:30pm, features stories including:

- Majestic Minima Hotel, in North Adelaide
- Nundle, New South Wales
- Dune Dinner in Dubai, UAE
- Hilton Health Retreat, NSW
- Stretch hummer ride in Melb.
- Plus a special London segment, covering sightseeing, accom, food and entertainment

Egyptian Charm

TEMPO Holidays has released a brand-new special on its 'Taste of Egypt' top level Plan A package.

Prices start at \$2103 ppts and include 3-nights accom at the Four Seasons in Cairo and a 3-nt Nile cruise on the *Sonesta Star*, as well as flights Cairo-Luxor and Aswan-Cairo, 13 meals, transfers in Cairo, Luxor and Aswan, portorage and taxes, private sightseeing in Cairo and group sightseeing in Luxor and Aswan.

Agents call 1300 362 844 or email res@tempoholidays.com.

No cuts to alliances

AIRLINES are celebrating a hard won victory as the US senate prepares to introduce a Bill which will speed up the modernization of air-traffic control systems, and introduce a 'Passengers Bill of Rights', whilst abolishing a provision ending alliances between carriers for all international services.

Airlines have been lobbying against the inclusion of the alliance provision, arguing that alliances create cheaper fares and better customer services.

If the provision was enacted, carriers would have faced the prospect of the annihilation of all existing alliances over the next 3 years, and the re-application for anti-trust immunity under more stringent guidelines.

WIN A TRIP FOR TWO TO NORTH EAST ENGLAND



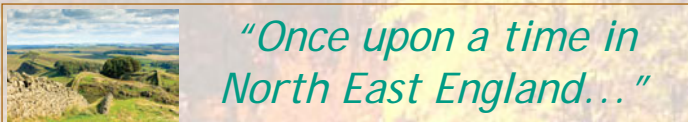
Ever wanted to escape to a tranquil place with unspoilt countryside, where you can let your stress just float away?

Throughout the month of July, *Travel Daily* readers will have the chance to win a relaxing holiday for two to North East England where you'll be able to enjoy the wonder and beauty of the region's diverse heritage, breathtaking scenery, unspoilt coast and countryside.

This incredible prize for two people, courtesy North East England & Lumley Castle, Malmaison, Macdonald Linden Hall & Hertz includes:

- Return economy airfares on Emirates Airline to Newcastle, UK
- Two nights at the 14th century Lumley Castle
- One night at Malmaison, overlooking the Newcastle and Gateshead Quayside set at the foot of The Millennium Bridge
- Two nights at the 200 year old Macdonald Linden Hall
- Six days rental car hire
- Tickets for a top attraction or evening event
- English Heritage Overseas Visitor Passes providing entry into 40 English Heritage properties in North East England

To be in the running to win, we're asking readers to complete the sentence below (in 100 words or less) about one of the attractions, areas or properties in North East England - www.northeastengland.com.au.



"Once upon a time in North East England..."

Email your responses to neecomp@traveldaily.com.au.

For full terms and conditions see www.traveldaily.com.au.

Jacky Martin of Travelworld Raymond Terrace sent in the following:

Once upon a time in North East England, a Roman ship let anchor fall. The Roman Emperor Hadrian while visiting Britain, ordered construction of a wall.

His Legions of men took six years to build it, plus Garrisons along the way. The Wall measuring 73 miles long, is known as 'Hadrian's Wall Country' today.

Almost 2000 years have since passed, 14 roman sites, forts and mile castles remain.

Visitors flock to these heritage sites, as their uniqueness and fame they retain.



A Taste of New Caledonia



NEW Caledonia Tourism hosted a special "Taste of New Caledonia" event on Tue this week in Sydney, to celebrate Bastille Day.

The function at Sydney Seafood School in Pyrmont featured celebrity chef Gabriel Gate and two of New Caledonia's best executive chefs (pictured above).

Guests enjoyed cooking demos by the renowned chefs, French champagne and a cheese appreciation course, and ate

chocolate dipped strawberries.

The 'gourmet' experience has now become the number one reason for visitors travelling to the South Pacific destination.

A greener Fairmont

FAIRMONT Hotels and Resorts is stepping up its 'green' initiative by manufacturing used kitchen oils into biodiesel to power some of its ground transport, incl shuttle buses and golf course vehicles.

Sales Manager- NSW/ACT

Full Time - North Sydney

Sales Manager- VIC

Part Time - Melbourne

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We are looking for experienced sales managers who can...

→ Drive revenue and market share increases.

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For more details click here



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Outback exposure

THE Outback Queensland Tourism Authority has signed a three-year Service Level Agreement with Tourism Queensland on 01 Jul, which will result in an increase in the marketing and development of tourism in the region.

WIN TICKETS TO SEE DR PHIL

THIS week *Travel Daily* has teamed up with Klick Communications to bring you another great competition.

Dr. Phil McGraw, better known as "Dr. Phil", is bringing his live show to Australia in Aug for the very first time, and *Travel Daily* readers have the opportunity to win a double pass to the Melbourne (5 Aug), Sydney (6 Aug) and Brisbane (7 Aug) shows, valued at \$238. At Dr. Phil's shows Down Under, you will learn about some of his break-through strategies to improve your career, finances, health and personal life and he'll also challenge you to set new goals, inspire and motivate you to implement strategies for your success.

To enter, simply tell us what question you would ask Dr. Phil if you had the opportunity to attend his show. Email your question to drphilcomp@traveldaily.com.au.

The lucky winners for each state will be published in next Mon's issue.

Claire Beheiry from **Corporate Travel Management** sent in the following:

My favourite saying of Dr Phil's has been "somewhere there is a village missing it's idiot", I would ask if he is missing from his?

But seriously I love the man and he does throw out phrases that tell it as it is.

Travel Daily readers can also purchase tickets through Ticketek at a special price by clicking here.



Duty free to you

THE City International Duty Free company, operated by the James Richardson Group, is offering the opportunity for hotel partner programs.

Hotel patrons would receive special offers and discount coupons whilst hotels would receive sales rebates from all product categories - email tsheng@jamesrichardson.com.au.

Green Greyhound

AS PART of its 'Green Dollars' promotion Greyhound Australia has awarded one lucky 'green' customer, Angela White, with a \$12,000 Solar Panel System.

'Green Dollars' can be purchased from Greyhound for \$1 per journey to offset passenger carbon footprints, with all funds going to 'Cleaner Climate' renewable energy projects.



Marketing Officer (1 Year Maternity Relief) SYDNEY

Malaysia Airlines Regional Marketing Division requires the services of an experienced **Marketing Officer**. Primary responsibilities include: providing support to the Marketing Manager, production/analysis of reports, development of various product updates, assist in the production of sales and promotional material, national advertising campaigns and handling of sponsorship contracts. Attributes required: highly organised, strong analytical skills, proficient in Microsoft Office applications. Travel Industry experience will be highly regarded.

Please forward your application to: the HR/Administration Manager syahr@malaysiaairlines.com applications close 14 July 2009.



Industry Appointments

WELCOME to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email brochures@traveldaily.com.au.

The Four Seasons Hotel Sydney has appointed Beverly Parker as their new director of sales. Parker's most recent roles included director of brand marketing Australia, NZ & South Pacific Accor Asia Pacific and director of sales & marketing for Sofitel Hotels and Resorts.

From 01 Aug, Andrew Kemp will commence his new role as Area Leader of Flight Centre Management's Adelaide-based South Australia and Northern Territory region Head Office. Andrew has been with FC for 5 years, working in various finance and ops roles.

Cable Beach Club Resort & Spa has employed former Corefleet Car Rental sales executive Rebecca Williams as the West Coast sales executive for their Perth Office.

Peppers Salt Resort and Spa in Kingscliff has taken on Damian Sillars as its new general manager. Sillars has been working with Peppers properties in a variety of management roles for the past ten years.

Travelport GDS has announced Sabre Pacific's former online manager, Linda Kelly-Smith, as their new product manager starting mid-Aug. Linda's primary role will involve managing the development of Travelport's suite of mid-back office products.

Small Luxury Hotels of the World has chosen Jonathan Slater to be the new chairman of its Board of Directors. Slater has been working in association with SLH since 1990 and acted as chairman prior to the appointment of his successor, Patrick Burke, three years ago.

Nick Simmons has been appointed as Hotel Director of Sales at the Pullman Reef Hotel Casino.

The Oberoi Group has appointed Liam Lambert as president of the Oberoi Hotels & Resorts, where he will manage the group's current and future portfolio.

Dean Winter has taken on the role as general manager at the Upper House, Hong Kong. He will commence duties in Oct '09.

The Travel Authority would like to thank all our supporters and dedicated staff for helping us secure **Best Travel Agency Corporate – Multi Location**.

Congratulations to **Maryanne Osborne** for her achievement of **Best Corporate Consultant** at the **National Travel Industry Awards 2009**.

For more information on our award winning agency and fabulous team, please click here: www.thetravelauthority.com.au.



Now you know...we know

The travel industry honours its stars

For the remainder of this week, *Travel Daily* will feature a selection of photos from the biggest National Travel Industry Awards held at the Westin Sydney last Saturday night.

All of the photos snapped up on the night have now been uploaded onto the *Travel Daily* website - see www.traveldaily.com.au.



LEFT: Black is back. The Travel Corporation's Rachel White & Jennifer McDermott from Communications.

RIGHT: A fabulous awards night for Jayson's first year as AFTA ceo.

Jayson is pictured here with wife Nicole and Pamela McMurty of World Travel Professionals.



BELOW: We can send you anywhere!

All frocked up in their gorgeous outfits is Joan Johnson, Larissa Caguicla, Victor Zaratzian, Jenny Davis and Lejla Dizdarcic from Anywhere Travel.



LEFT: *Uniquely* Singapore. Edward Shute and Michelle Thoo, of Singapore Tourism Board, winner of the Best Tourist Office International Award, with Don Clark of Complete Cruise Solution.



RIGHT: Ian McMahon of *travelBulletin* catching up with Mona Tannous of Oman Tourism at the awards on Sat.



RIGHT: He has every reason to smile.

Tor Budweg of Travcours/Toll, proud winner of the Best Agency Support Service award pictured with Stephen Pearse of Emirates.



RIGHT: Come on down! The evening's hosts - Laura Csortan & Larry Emdur, who are no strangers to the travel industry.



ABOVE: Woohoo! Richard Morgan and Gai Tyrell of Sabre Pacific congratulate Phil Hoffmann on his offices outstanding achievements.



ABOVE: Phil Hoffmann Travel cleans up. A very proud Phil Hoffmann with his plaques.

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National Sales Manager

- **Sydney based.**
- **Over 20 years in Sales and Marketing.**
- **Wholesale, corporate and retail travel.**

With extensive Sales and Marketing experience within the travel industry, this candidate has established an extensive network of contacts and relationships across a range of different levels. This outstanding individual has not only successfully managed a large, national sales team, but also re-built sales teams, resulting in a 30% increase in retail trade sales across all major retail groups. A strategic thinker who improves performance across technology, staffing, marketing and business plans. Strong sales, presentation, marketing and account management skills.

Group Director of Sales – Hospitality

- **National Team Manager.**
- **9 Years in Hospitality.**
- **Strong negotiating skills.**

This candidate would ideally suit a leading hotel management company that can fully utilise an individual with strong negotiating ability, excellent communication skills and team leading ability. This hospitality professional has proven sales results and takes great pride in possessing strong networking skills. Extensive contacts in Australian inbound and domestic travel for the Asian, North American and European incentive markets.

Marketing Manager – Hospitality

- **Sydney based.**
- **High end leisure and corporate.**
- **Asia Pacific-wide.**

This candidate is heavily involved in event sponsorship, subscription drives and partnerships with a vast range of global luxury brands. Capable of securing contracts with major corporate and top-end brands. This candidate's exceptional marketing skills have secured media exposure worth thousands of dollars free of charge! Along with this major achievement, this candidate has also trebled the number of partnership contracts over a two-year period.

Product and Marketing Manager

- **Sydney or Melbourne based.**
- **Airline and Media background.**
- **Communication and Brand Management experience.**

A creative, results-driven Marketing Manager who builds value and drives success through leadership and process improvements, profitability growth and quality/cost control. Focuses on financial metrics, customer analytics and stakeholder management to exceed performance expectations in demanding markets. Actively promotes continuous improvement, change and innovation.

Project / Implementation Manager

- **Sydney based.**
- **Outstanding experience across Asia Pacific.**
- **Available for permanent or contract roles.**

This highly qualified individual has an unblemished record of achievement and success in the travel industry. Capable of taking ownership for large scale projects including process improvement, operational and change management. With an ability to look at the big picture, whilst still understanding the finer details, we believe that there is no project too big or difficult for this specialist to handle.

Corporate Account Manager

- **Sydney based.**
- **8 years in corporate travel.**
- **\$70K base salary required.**

Working for a well known corporate Travel Management Company, this candidate has been promoted within the company twice due to outstanding performance. Starting as a Travel Consultant, then moving into a Team Leader role, and finally as Account Manager. This is a very well presented, confident character who communicates exceptionally well and who has managed numerous clients totaling a turnover of AUD30 million. Looking to vary and build on existing skills, this candidate is seeking a move into Operations, Business Development or Product Management. Corporate or Airline markets are of great interest to this candidate.

To find out more about the above candidates, please contact the TMS Executive Team today!

Call Wendy 02 9231 6444 / Susan 0425 230 325 or e-mail wendy.stearn@tmsap.com / susan.folkes@tmsap.com

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RECRUITMENT CONSULTANTS



**HERE IS YOUR PASSPORT
TO CAREER SUCCESS!
REGISTER TODAY**

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SYDNEY – 8/6 O'Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

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ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

DOMESTIC GURU

**DOMESTIC CORPORATE CONSULTANT
SYD \$40-\$50K PACKAGE**

With the new financial year upon us it couldn't be a better time to start a fresh new role with a fabulous company that value their staff and pay them what they are worth. If you have at least 2 years domestic corporate experience and have used Tramada then this could be the new start you need. Based in the eastern suburbs in modern offices near shops, bars and restaurants you won't be disappointed with this great role, career advancement is guaranteed

SOS

**HELP DESK CONSULTANTS x 6
SYD \$40-45K INC**

Leading CRS company based in the SYD CBD require a qualified travel professional to join their team. You will be assisting travel agents with any queries they have in relation to the CRS they are using, ticketing queries or airfare enquiries. If you want a break from consulting and want a role where you don't have to stress about not making cost of seat or monthly targets this is the role for you. Minimum 1 years travel consulting experience with Galileo essential.

ARE YOU ONE OF THE BEST?

SENIOR TRAVEL CONSULTANT

MELBOURNE (INNER) – SALARY PKG DEPENDANT ON EXP

Our client has built a reputation among discerning travellers in their area as the agency to go to receive outstanding service and they are now looking for a senior travel consultant with similar high standards to join their team. Your day will consist of both corporate and leisure enquires and strong attention to detail, dedication and excellent fares and destination knowledge is required. Client base preferred.

DO YOUR TRAVEL CAREER A FAVOUR

TEMP TRAVEL CONSULTANTS

ALL STATES – \$20 TO \$25 p/h + Super

Are you in-between jobs at the moment? Use your time wisely; become a part of the AA Appointments temps team! You could be working within the travel industry's leading organisations getting experience that will look fantastic on your CV. Some roles could even turn permanent for the very best temps. Galileo, Sabre or Amadeus skills are essential along with a positive attitude and strong customer service.

BEAUTIFULLY BOUTIQUE

SENIOR TRAVEL CONSULTANT

PERTH (INNER NORTH) – PKG TO \$50K

Sick of call centre environments? Feel your customer service skills are going to waste? Join this boutique agency in Perth's inner north and you will enjoy being part of a small and friendly team who pride themselves on excellent customer service. You will be dealing with predominately leisure enquiries as well as assisting on corporate accounts. You must be at a senior level and possess Galileo, Crosscheck and ticketing skills.

ARE YOU FEELING ADVENTUROUS?

RETAIL TRAVEL CONSULTANT – ADVENTURE SPECIALIST

PERTH CBD – OTE \$50K

Are you an experienced retail travel consultant with a passion for adventure travel? If so, don't miss this rare opportunity to join one of the most respected companies in adventure travel and earn a fantastic wage while you're at it. You will be dealing with all types of leisure enquiries however selling this companies group tours along with pre and post touring arrangements will be your focus.

DO YOU LIKE TO BE REWARDED??

RETAIL TRAVEL CONSULTANTS

BRISBANE CBD – FANTASTIC \$\$\$

If you're an experienced Travel Consultant looking for a fresh challenge and a dynamic, successful brand to work for - look no further! Here are your REWARDS: Limitless potential, ongoing industry training, unbeatable benefits, amazing company culture, you'll be encouraged to grow and develop your career, and you'll make some life-long friends along the way.

Sound too good to be true??

Min 1 year travel consulting experience, proven sales skills, customer service and fares knowledge.

THIS WON'T LAST LONG!!

SENIOR TRAVEL CONSULTANT

BRISBANE CBD – FANTASTIC \$\$\$

You will be responsible for selling alot of high end leisure product around Australia and the South Pacific and to look after clients via phone and email - best of all there is no walk in enquires!!

You will be rewarded by working in a supportive team and management, excellent famil opportunities and best of all you will have fun whilst you work!! 3 years travel selling experience (ex Australia), GDS skills, fantastic team player with a fun attitude towards work.