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**Travel Daily AU**  
First with the news

Fri 30 Apr 10 Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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**TMS ASIA PACIFIC**  
National Travel Industry Awards

Category 22  
Best Agency Support Service

Recruitment and  
HR Solutions

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## Amsterdam for EK

TODAY'S issue of *Travel Daily* has a luscious red front page to celebrate the Emirates launch of flights between Dubai and Amsterdam tomorrow.

The Netherlands capital is the 96th destination in EK's fast growing global network, which will expand further with daily flights to Prague in the Czech Republic on 01 Jul.

And on 01 Aug EK will also add the Spanish capital Madrid, which will become its 25th destination in Europe.

The Amsterdam flights will be operated by a combination of three-class 777-200LR and 777-300LR aircraft, with EK145 leaving DXB at 0825 daily and arriving in Amsterdam at 1330.

## Travel Special of the Week



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## VisitBritain restructures

THE UK's tourism marketing organisation VisitBritain says it remains "wholly committed to maintaining a presence in Australia and New Zealand" despite appointing a Singapore-based regional manager.

The changes are part of a global restructure, which will see the departure of current VisitBritain manager for Australia and NZ, Judy Watkins.

Sumathi Ramanathan has been named as the body's Manager, Australasia and South East Asia and will oversee the Australian and NZ offices from Singapore.

Mark Haynes will remain as the Sydney-based Marketing Manager for Australia and NZ.

The move continues ongoing change within the organisation which has already closed its

### Lots of comps!

TODAY is the last day to enter our Top Dog competition offering a travel system valued at \$50,000 (see page 5), as well as our May Fraser Suites competition (p 7).

It's also the final day to enter our Ski Issue caption competition with a prize of a trip to NZ - see www.traveldaily.com.au.

And after a massive response yesterday we have another ten Avatar DVDs up for grabs courtesy of Virgin Blue - see page 4.

Sydney shopfront (*TD* 04 Nov 08) and its local phone enquiry line (*TD* 25 Mar 09), instead directing consumer enquiries online.

### Final day for votes

VOTING in the National Travel Industry Awards closes at 5pm AEST today, with AFTA confirming that response to the voting has already been overwhelming.

AFTA ceo Jayson Westbury told *TD* this morning that even with last week's European aviation havoc, more votes have already been logged than ever before.

"There's been outstanding support for the process," he said.

Today's *TD* includes a full page from Virgin Atlantic on page 12 inviting your votes, and lots of other nominees are also urging the industry to have your say in the agent and supplier categories.

AGENTS  
vote here

SUPPLIERS  
vote here

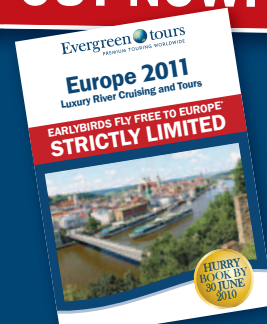
### A bumper issue!

*Travel Daily* today has seven pages of news and photos, plus full pages from:

- AA Appointments
- Lufthansa
- Oman Tourism
- Explore Holidays
- Virgin Atlantic

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**Qantas is proud to support the AFTA National Travel Industry Awards**



**CLICK HERE TO VOTE**

## Canberra Highlights

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**Holidays** qantasholidays.com.au/agents



**Emirates will be flying daily to Amsterdam from tomorrow.**

EKagents.com/au

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# Travel Daily AU

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10 GOOD REASONS TO VISIT NEW CALEDONIA

**9 A Safe Place**

New Caledonia offers a very stable political and cultural environment.

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## UA/CO merger soon

UNITED Airlines and Continental Airlines are rumoured to be close to sealing a merger, with reports from the US saying a decision could even be announced on Mon.

A tie-up between the US-based carriers would create the world's largest airline by passenger numbers carried, taking over the title from Delta Air Lines.

The *Wall Street Journal* reports the combined airline will be based in UA's home base of Chicago and retain the United name.

UA and CO are both members of the Star Alliance network.

## DJ tops CHOICE survey

MORE than 11,000 members of consumer group CHOICE have ranked Virgin Blue as the best domestic airline for comfort, service and entertainment.

Regional Express came in second place, with respondents citing its

### FJ averts shut down

AIR Pacific was less than 30 mins from ceasing operation due to increasing insurance costs post the Sep 11 terrorist attacks, the carrier's out-going chief executive officer has revealed.

The *Fiji Times* reports that the cost and ability for FJ to obtain a US\$1.5b insurance policy in 2001 was virtually impossible.

"We were going to close and no one knew this," John Campbell said.

"We were going to inform Prime Minister Laisena Qarase that we were shutting the airline down because we could not get any insurance, and if insurance was not available than the risk to both Fiji and the island was extreme."

He said the Fiji govt didn't have the funds to bail out the airline, "so we were 20 minutes away from shutting the airline down when we finally got insurance cover."

"old fashioned service" while QF was just behind in third place overall - but the survey also found that most CHOICE members "still choose to fly Qantas because of its frequent flyer program".

Jetstar was in fourth place, with respondents citing flight delays and a lack of legroom.

Tiger Airways, which came in last overall in the survey, hailed the results because it ranked highest in the 'value for money' category, with spokesperson Vanessa Regan saying it wasn't surprising that other carriers ranked higher "given they offer a very different experience and they charge higher fees".

### Tempo appointment

FORMER BA Corporate Manager Australia, Pamela Pavitt, has been appointed to the position of Business Head for Cox & Kings Australia subsidiary Tempo Holidays.

Pavitt's career at BA spanned more than 19 years, and more recently she moved to a position with Consolidated Travel.

She'll be based in Melbourne, with responsibility for "developing and supporting the strategic direction of Tempo Holidays."

## Window Seat

A POLICE raid on the beaches of Bali this week has seen 28 people arrested on charges of being so-called 'beach gigolos'.

The operation followed pre-release footage of a new documentary called 'Cowboys in Paradise' which follows the story of several so-called Kuta Cowboys - "muscular and tanned Kuta beach surfers who develop short-term romantic relationships with foreign women in return for gifts".

CHOCOLATE maker Ferrero Rocher has started putting scale model A380s inside its popular Kinder Surprise eggs.

The move is in conjunction with the launch of Lufthansa's A380 (*TD* yesterday) but the 2 million mini superjumbos in the eggs also sport the logos of Star Alliance partners THAI Airways and Singapore Airlines too.

THE inaugural flight by Iraqi Airways to London has ended in disaster after the carrier's ceo had his passport seized and the plane operating the service was impounded at Gatwick Airport.

Baghdad's transport ministry has confirmed that the carrier's chief Kifah Hassan is now stuck in London, having had his travel documents confiscated after he was served with papers by lawyers acting for Kuwait Airways which claims it's owed US\$1.2 billion.

The dispute dates back to Iraq's 1990 invasion of Kuwait which saw Saddam Hussein take possession of the country's airport and ten aircraft.

The celebratory service was intended to mark a major milestone, being Iraqi Airway's first international commercial flight since UN sanctions came into effect about 20 years ago.

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**State-of-the-art  
in-flight entertainment.**

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## Antoinette sailing

UNIWORLD Boutique River Cruises has launched its newest river cruise vessel in Europe, the 443ft long *River Antoinette*.

The largest ship in Uniworld's fleet will sail the Rhine River during 2010 on the seven-night 'Castles Along the Rhine' itinerary.

## Tootin' good rail deal

EXPLORE Holidays is offering a deal on its nine day rail journey from Malaga on the coast of Spain to Marrakesh in Morocco, priced from \$1368pp on select dates between Sep and Apr 2011.

Packages include hotel accom with brekkie, the ferry across the Straits of Gibraltar to Tangier, all train travel and guided tours of the old cities.

For more info call 1300 414 151.

## Flybe ash insurance

BRITISH low fare carrier Flybe has adopted a Volcanic Ash insurance policy for travellers that will provide up to €150 (AU\$245) per day to cover accom and travel expenses in the event of another volcanic eruption.

The protection plan is €6.99.

## IMBIZO roadshow

SOUTH African Tourism will host a 4 city business tourism roadshow later this year across the nation, showcasing South Africa's range of business tourism products.

IMBIZO 2010 is open to meeting planners, corporate travel agencies, conference organisers and incentive houses, and there will also be a range of great prizes up for grabs.

General manager Australia for SAT Bangu Masisi said: "IMBIZO 2010 intends to educate and excite our current and potential clients on what South Africa has to offer, highlighting South Africa as an exhilarating meetings and incentives destination."

The show will be held in Perth (31 Aug), Melbourne (02 Sep), Brisbane (07 Sep) and Sydney (09 Sep), and event organisers can register their interest to attend by emailing Eric Lewanavanua at [eric@southafricantourism.com.au](mailto:eric@southafricantourism.com.au).

## Swiss office launch

SWITZERLAND Tourism will open an office in Sydney next month, six months later than its initially announced date (TD 19 May).

## Take the train to the Whits



ABOVE: Traveltrain Holidays and Sunlover Holidays recently hosted a fam for agents, travelling to the picturesque Whitsundays.

The group travelled onboard Traveltrains' 'Sunlander' in Queenslander Class and spent two days exploring the delights of Daydream and Hamilton Islands.

Pictured above back row from left are: Brendan Whipp, HWT Shepparton; Kerry Holmes, Balnarring Travel & Cruise; Maxine

Wilkinson, HWT Bacchus Marsh; Alan Valpied, HWT Ballarat.

Middle: Emma Waylen, HWT Collins St; Claire Shah, Jetset Hervey Bay; Doreen Bryanton, NRMA Sydney; Megan Harris, HWT Traralgon; Kim Adams, HWT Horsham; Rosemary Thomas, HWT Niddrie; Joanna Hare, NRMA Syd.

Front: Kylie Airs, AOT Holidays business development manager, and Alyssa de Laurence, Traveltrain Holidays sales exec.

**Emirates**

# Amsterdam. Fresh daily.

Now flying to 25 European cities including Amsterdam.

Amsterdam is famous for its beautiful tulips and bustling flower markets. From May 1st, your clients can arrive there fresh with Emirates' daily flights with only one stop. And when it's time to come home, they have the flexibility of departing from any of our 25 European cities. It's the perfect arrangement.

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[EKagents.com/au](http://EKagents.com/au)

F & J Class hotel offer\* | 30kg luggage in Economy | Award-winning service

400 international awards and over 100 destinations worldwide including 25 in Europe. Emirates will also be flying to Prague from 1st July 2010 and Madrid from 1st August 2010. \*Offer available until 30th June 2010. First Class passengers can enjoy a two-night stay in Dubai and Business Class passengers a one-night stay. Conditions apply. For more details contact your Emirates Sales Team or the Emirates Customer Service Centre on 1300 880 599. EMI2405/A

## TSAX love a cuppa

TRAVELSCENE American Express has jumped on board to support the Cancer Council as a key partner of Australia's Biggest Morning Tea.

The official morning tea is on 27 May, but TSAX says it's a fantastic way for members to strategically engage with their clients and local community throughout the month.

Pictured here are Tracey Spicer, Australia's Biggest Morning Tea Ambassador (left) with Jacqui Timmins, Travelscene American Express general manager.



## More Avatar DVDs

TEN more copies of the movie blockbuster *Avatar* on DVD are up for grabs today courtesy of Virgin Blue, 20th Century Fox and TD.



Virgin Blue is this week conducting a major marketing blitz in conjunction with the DVD launch including special Avatar livery on one of its planes.

Congratulations to yesterday's winners: Suzanne Rowsell and Natalie Parker of Flight Centre Global Product in Sydney; Matthew Chisholm and Jacqueline Nemaz of Flight Centre Narellan; Rachel Menhennit of Flight Centre head office; Andy Stark of FCM Travel in Adelaide; Lisa Oxley of Virgin Blue; Aaron Parish of Amex Platinum; Meagan Bonfante of Amex Centurion; and Emma Rodgers of Andrew Jones Travel Tasmania - all of whom correctly identified Christmas Island as DJ's latest island destination.

We have a total of 50 copies to give away - for your chance to win one of today's Avatar DVDs be one of the first ten TD readers to answer the following question: *What is the name of the Aussie actor who stars in Avatar?*

Email your answer asap to [avatarcomp@traveldaily.com.au](mailto:avatarcomp@traveldaily.com.au).

## Greek contingency

SUN ISLAND Tours says they have applied contingency plans for their customers who are affected by the recent Greek ferry and hydrofoil cancellations and diversions from the main port of Piraeus, near Athens.

As Sun Island Tours' policy requires all ferry ticket sales to be bought with accommodation, it enables the firm to easily contact customers to deliver new tickets or arrange alternative means of travel if needed.

## Gecko's guarantees

PEREGRINE says that strong forward bookings have allowed it to guarantee more than 1000 departures on upcoming Gecko's trips, with 30 itineraries now 100% guaranteed including Inland China, Nile Escape and Peru Encompassed - more info at [www.geckosadventures.com](http://www.geckosadventures.com).

## Winter deals in WA

SEASHELLS in Western Australia is offering to guests staying at its hotels in Mandurah, Yallingup, Scarborough and Broome the option to double their stay for free, when booking a minimum of two consecutive nights.

The winter break special needs to be booked by 14 May, for travel between 01 May and 30 Sep for all properties except Broome, which is valid 11 Oct to 31 Mar.

Blackout dates apply - for more info visit [www.seashells.com.au](http://www.seashells.com.au).

## LH A380 routes

LUFTHANSA will inaugurate commercial services aboard its soon to be delivered Airbus A380 on 11 June between Frankfurt and Tokyo Narita, thrice weekly, before going daily from 04 Aug.

Effective 25 Aug, the German airline will then launch thrice weekly services to Beijing, with that route to go daily from 31 Oct.

Johannesburg will be LH's third A380 destination, with thrice weekly services to launch on 25 Oct.

Up first for the LH A380 though, is a private charter flight to Johannesburg for the German Football team for the 2010 FIFA World Cup, on 06 Jun (TD 08 Apr).

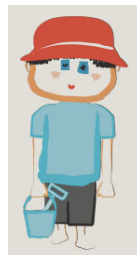
## Meet TWK's 'TK'

TRAVEL With Kidz has relaunched its website to reveal its new voice and representative, animated character dubbed 'TK', pictured below.

TK looks at travel for toddlers, children and teenagers, "testing and reporting back on the best, safest and most fun ways to travel with kidz".

He follows a unique five star system to determine the best places to visit, based on accom, meal time, Kidz Club, destination, activities and transport.

For more info see [travelwithkidz.com.au](http://travelwithkidz.com.au).



**BCD travel**

## National Sales Manager Melbourne Based

The position of National Sales Manager involves working with the Head of Sales and Client Management to drive profitability of new business sales in the region aligning with a Global, Regional and Local focus.

The role is responsible for winning profitable new accounts by using effective sales and marketing techniques. You will be based in the Melbourne Office and be responsible for directing, coordinating, supporting and reporting on sale activity across the region.

Your revenue driven style and focus on market share growth will complement your skills on how to sell and think outside of the square to secure new business.

You will have a proven track record of managing the sales function in a growing business and previous sales experience in the corporate sales arena is preferred. An effective communicator and negotiator, you operate well in a dynamic environment.

Please forward your application to [jobs@bcdtravel.com.au](mailto:jobs@bcdtravel.com.au)

**China Bestours**  
Discover the best of China

## Reservations Staff Wanted

China Bestours and CBT Holidays is one of Australia's leading tour wholesalers to China and Asia.

Due to our increased volume of business we are currently recruiting for reservations staff to deal with our industry partners.

The role will involve but is not limited to taking calls, making bookings, product updates as well as a range of other duties.

To be successful for this position you need to have a passion for Asia and have travelled within some Asian countries, able to work unsupervised, and the ability to convert enquiries to bookings.

As a team member you will enjoy many company benefits including the opportunity to escort famil trips.

To be considered for this position you will need to have at least 3 years travel industry experience.

Applications should include a cover letter and resume and should be emailed [jobs@seechina.com.au](mailto:jobs@seechina.com.au) by Friday 7<sup>th</sup> May 2010.

**TRAVEL<sup>2</sup> VOTE 1**  
**Best International Wholesaler 2010**

CLICK HERE TO VOTE





## Celeb comp winner

TRAVEL Daily was mobbed with entries in our exclusive celebrity interview comp which featured yesterday with *The Amazing Race* host, Phil Keoghan.

Congratulations to Robert Burr of Flightbiz, Clifton Gardens who was the quickest to send us the correct answer to the quiz, which was Christchurch.

Robert has won a fantastic Mt Hutt jumper and a pair of unique world knitted gloves.

## Starwood Expo

STARWOOD Hotels & Resorts is hosting a two-day expo in Sydney to showcase the groups collection of properties across Asia Pacific, with brands represented including Sheraton, Westin, Four Points, St. Regis, Le Meridien and W.

The event is being hosted at Sheraton on the Park on Tue 18 and Wed 19 May.

See [starwoodexpos.com](http://starwoodexpos.com) for info.

## Amadeus stocks up

AMADEUS has been returned to the Spanish stock exchange after being delisted five years ago with a private equity buy out.

Shares start at the listed price of €11, according to reports.

## Pilot error blamed

A KENYA Airways crash in Cameroon in May 2007, that resulted in the loss of 114 lives has been put down to pilot error, according to the Cameroonian Civil Aviation Authority.

The authority's report suggests the pilot failed to notice the Boeing 737 was banking slowly to the right as it gained altitude, and his actions to counter the error put the jet into a steeper turn.

MEANWHILE, KQ has reported it will modify some of its single class Embraer E170 aircraft to include eight Business Class seats in a dedicated cabin, due to demand from business travellers.

## Travel advisories

US CITIZENS are being advised by their State Department to avoid all non-essential travel to Thailand, due to the escalating violence in central Bangkok and demonstrations in Chiang Mai.

The travel alert is expected to impact on all US travellers to the country through until 28 Jul.

MEANWHILE, Nepal remains on a "High degree of caution" level of travel advice from the Dept of Foreign Affairs & Trade for Aussie travellers following fresh reports of potential mass demonstrations.

Smartraveller warns of a nationwide strike and demonstrations to occur from tomorrow (01 May), organised by the Maoist Party.

"It is highly likely planned travel arrangements, including trekking areas, will be disrupted", the govt website says.

## Liquid leniency

THE European Union has made a decision that will allow all liquids to be carried in cabin baggage on flights by 29 Apr 2013.

The move comes with the addition of technology capable of detecting liquid explosives set to be progressively installed at all European airports.

A trial will occur from next Apr, with bottles of duty free and perfumes bought at airports or onboard flights, carried in tamper proof bags, will be allowed thru the new screening process.

## Viral 'Gong promo

RESIDENTS of Wollongong south of Sydney are being encouraged to invite visiting friends and relatives to explore the south coast region as part of a new *We Love the Gong* campaign.

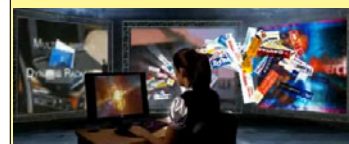
Tourism Wollongong chairman Matt Davidson said the city would embrace a range of mediums for the promotion including TV, radio, print and billboards as well as Facebook, Flickr, YouTube and Twitter and a special website at [www.welovethegong.com.au](http://www.welovethegong.com.au).

## Party at Carnival

ADVENTURE World has a five-night package to Rio de Janeiro's Carnival for 04 Mar 2011, priced from \$1,299ppts, including accom, brekkie and tours of Sugarloaf Mountain and Corcovado, and private airport transfers.

Tickets to Sambadrome are not included, but are available by request - phone 1300 320 795.

## WIN A "TRAVEL - SYSTEM"



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To celebrate Top Dog Travel Systems' 5<sup>th</sup> year in Australia, readers have the chance to win a complete travel solution valued at over \$50,000!

As one of the leading global Travel Solutions providers, many household names in travel are already benefitting from Top Dog's innovative technology solutions. You too can join these companies and WIN a complete system.

For more information and to enter, simply visit the Top Dog website by [CLICKING HERE](#) and completing the online entry form. You can enter once every day in April to maximise your chances.

Enter NOW and be in with a chance to win technology to improve your productivity and fully compete in today's Global Market!



[CLICK HERE FOR TERMS & CONDITIONS](#)

## HA's new A330-200

HAWAIIAN Airlines has taken delivery of its first Airbus A330-200 aircraft which will be used on the Honolulu-LAX route from Jun.

# discover the difference with these opportunities

Royal Caribbean Cruise Lines is a global cruise holiday company that operates five brands including Royal Caribbean International, Celebrity Cruises and Azamara Club Cruises. The company currently has 38 ships in service with a further four superliners under construction. We are one of the world's largest and most innovative cruise companies, now set on global expansion and the growth of our Australian office.

### Business Development Manager

Represent our luxury brand, Azamara Club Cruises, our destination-immersive cruise line for upmarket, experienced travellers. Identify and develop high growth accounts within Australia and New Zealand. This role will be responsible for the continuous assessment of sales and marketing opportunities across all distribution channels including Trade, MICE and Affinity Partners and will work closely with the Marketing Manager to facilitate the past guest loyalty program for this exciting upscale cruise product.

Proven success in Sales/Business Development and Account Management in the luxury/high end travel sector is essential. Prior cruise experience is desirable.

### Air/Sea Team Leader and Consultants - North Sydney

As an Air/Sea specialist you will be responsible for handling fly/cruise reservations from internal and external customers, assigning flights to cruise bookings and ticketing.

It is essential that you have at least 2 years experience within a retail travel consulting or air-related business and a thorough knowledge of a GDS system, holiday packaging, fares & ticketing and a Fly/Cruise reservation system (e.g. AS400, Amadeus Cruise, Quickfares). You must have domestic and international knowledge with exceptional customer focus and commitment. An understanding of fares loading and databases, together with BSP, is desirable.

If you have the above skills and the drive to join our company, please send your application, including your resume, to [dbrown@rcclapac.com](mailto:dbrown@rcclapac.com)



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CLUB CRUISES

**Celebrity X Cruises**



**Royal Caribbean**  
INTERNATIONAL

## Noise ombudsman

THE federal government has today advertised a new position for an Aircraft Noise Ombudsman, which was an initiative flagged in the recent National Aviation White Paper.

The role reports directly to the board of Airservices Australia, with the successful applicant set to review and provide advice on administrative actions relating to the handling of noise complaints, the way that Airservices conducts community consultations, as well as undertaking strategic analysis of developments in relation to noise management.

## Airlines talking shop

DELTA and WestJet Airlines have confirmed that they are in talks about a codeshare agreement (TD 30 Mar) and an option to acquire slots at LaGuardia Airport in New York, but an alliance deal has not been reached at the moment.

A spokesman for WestJet said the Canadian carrier "has not signed an alliance agreement with Delta, but a commercial relationship could occur in the future".

## JTG-Stella deal?

THERE'S increasing industry chatter about a possible deal which could see a combination of Stella Travel and the Jetset Travelworld Group.

TD has been aware of rumours about a possible pact since before Christmas, with a number of sources telling us in recent weeks that an announcement is imminent.

Any merger of the groups would be a seismic shift in the Australian industry, creating a business which would rival Flight Centre in terms of scale.

## Malawi space

THE Africa Safari Co. says it has space available for a Malawi educational departing next month - [leanne@africasafarico.com.au](mailto:leanne@africasafarico.com.au).

## NCL net yield rises

NORWEGIAN Cruise Line has reported a "healthy" 5.7% rise in Net Yield for the three months to 31 Mar, compared to the same time in 2009.

NCL said the increase was a result of both improved passenger ticket pricing as well as improved net onboard and other revenue per Capacity Day.

Pre-tax earnings for Q1 was up 14.2% year-on-year to US\$58.1m, from US\$50.9m, and Net Revenue dropped a fraction to US\$319.7m, from US\$322.1m - put down to the departure of *Norwegian Majesty* in Oct last year.

## Leisure Travel Manager

Goldman Travel Corporation has a fantastic opportunity for a proactive individual with strong selling skills and product knowledge to join our team. Your expert knowledge in leisure travel, coupled with your exemplary client service will see you succeed in this exciting role.

Key responsibilities will include booking international and domestic leisure travel packages. You will have a minimum of five years leisure experience in travel. We are looking for someone with Sabre experience who is well travelled, has excellent knowledge of upmarket hotels and tour suppliers.

If you believe this role is right for you or request further information send through your resume or contact David Goldman, General Manager at [david@goldmantravel.com.au](mailto:david@goldmantravel.com.au) or (02) 8333 7700.

Applications close Friday 21 May 2010.

All applications and contact will be treated as confidential.



## Travel Specials

WELCOME to *Travel Specials*, *Travel Daily's* Friday feature.

If your firm has released a travel special you'd like to make the industry aware of send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Broome Sanctuary Resort** has a Mothers Day special for two adults and two children in a 2 bedroom apartment, priced from \$399 per night. The deal includes a welcome drink, brekkie, free airport transfers or late check-out, and a glass of champagne for mum. The offer is valid for stays on 08 May and 09 May, with extra nights priced at \$350. Mum will also receive a 20% discount on selected Sorbet Day Spa treatments. For more info phone 1800 153 377.

**Honua Kai Resort and Spa** on Maui is offering up to 25% off published rates from 11 Jun to 28 Aug, on one bedroom and two bedroom suite categories. The 'Suite Summer Special' rates start at US\$294 per night, plus tax and resort fee, for Ohana Resort view rooms. For info visit [www.honukaimaui.com](http://www.honukaimaui.com).

**Rydges** is offering a Resort to Port sale for those staying for a mid year break in Cairns or Port Douglas with the bonus of 30% off or a free night's accommodation. Available from 11 Ap to 17 Sep at Sabaya Resort in Port Douglas, Rydges Tradewinds in Cairns, Rydges Esplanade Resort in Cairns and Rydges Plaza in Cairns. For more info go to [www.sunloverholidays.com.au](http://www.sunloverholidays.com.au).

**Bunnik Tours** is offering savings of up to \$500 per couple on their Europe tour, if booked before 31 May. The Moscow to Prague 23 day tour is priced from \$7,787ppts with the \$500 discount. The Spain to Morocco 24 day tour leads in at \$7,352ppts, and the Turkey in Depth tour starts at \$5,208ppts. Phone 1300 125 007.

**Keauhou Beach Resort** is offering a 'Drive, Dine and Doze' package for its Hawaii property, offering hotel guests a free compact car and dining by the sea at Kamaaina Terrace's for brekkie, priced from US\$169per night, until 21 Dec. See [keauhoubeachresort.com](http://keauhoubeachresort.com).

**Sunlover Holidays** has a 'Tropical Treats' campaign with specials in Tropical North Queensland. Cairns Colonial Club Resort has a stay one night get one free, including transfers from CNS airport and shuttle buses from \$158ppts. Daintree's Silky Oaks Lodge and Healing Waters Spa is offering stay four nights in a Treehouse and receive one night free plus transfers, priced from \$1,430 per room twin share. Visit [agents.sunloverholidays.com.au](http://agents.sunloverholidays.com.au) for more info.

## Jumeirah growth

DUBAI'S Jumeirah Group says it plans on launching a new hotel brand called VENU Hotels, with properties expected to open in the Middle East, Northern Africa, Eastern Europe and Asia Pacific.

Jumeirah also plans to open 10 Jumeirah branded hotels in 18 months, with locations including Frankfurt, Kuwait, the Maldives, the UAE and Shanghai.

## Recruitment drive

SOFITEL Sydney Wentworth is recruiting for entry level staff for its Sales & Marketing Department, with a session running from 11am to 1pm at the hotel - send resumes to [Jakki.temple@sofitel.com](mailto:Jakki.temple@sofitel.com).



## Corporate Consultant BNE CBD

Due to continued growth, Complete Business Travel (CBT), a dynamic agency specialising in the SME business travel market requires a consultant who can offer:

- Excellent Customer Relations Skills & Attention to Detail
- Good Product Knowledge
- Minimum of 2 years experience in domestic travel

If this sounds like you and you would like to join our fun & vibrant team then please send your C.V. to [simon@cbtravel.com.au](mailto:simon@cbtravel.com.au).

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Best Car/Campervan Rental Operator





Fri 30 Apr 10 Page 7

EDITORS: Bruce Piper & Guy Dundas  
E-mail: info@traveldaily.com.au

ABOVE: Bench International and Emirates recently hosted a group of Magellan agents in Kenya.

The group travelled to Lake Nakuru, Shaba and Samburu Game Reserves, experienced the tranquility of the 12-bed Porini Rhino Tented Camp in Ol Pejeta Game Conservancy, and finished the trip in the brand new luxury tents at Elerai near Amboseli, at the foot of Mt Kilimanjaro.

Pictured above back row from left: Southern Cross Safaris guide Gideon; Jenny Freedman, Northline Travel WA; Julie Abbott, Emirates; Jan Welch, Sorrento Quay Travel WA; Jodie Bradley, BLT Townsville QLD;

Kristen Cahill, Gregor & Lewis QLD. Front row: Jean Unger, Travelrite VIC; Fiona Orton, Bench International; Sue Nolan, Knox Travel VIC; and Southern Cross Safaris guide Kevin.

## 2 more Mentor/ee's

THE Travel Industry Mentor Experience (TIME) has two last Mentor and Mentee places to fill ahead of the industry initiative's launch on 01 Jul.

Chair Penny Spencer said TIME has so far received great support from the industry ahead of its inaugural six-month program.

A briefing session is to be held on 10 Jun - call (02) 9281 5477.

## Client Relationship Manager

Tired of "fighting fires" in your current role? Join a company where the CRM role is a positive relationship, where you are involved in developing first class travel management programmes with our clients.

Due to the expansion of our business and our recent success in acquiring new corporate clients, World Travel Professionals is looking for a talented individual to join our Sydney Office.

We are seeking an experienced Client Relationship Manager with at least 10 years industry experience, a minimum of 3 years in a client relationship role.

With World Travel's superior technology solutions and industry leading proprietary systems, a good understanding of travel technology and online solutions will be a definite advantage.

World Travel Professionals is an industry leading travel management company specialising in corporate travel, conference and event management, leisure and luxury travel. A winner of multiple awards at the AFTA National Travel Industry Awards, in 2009 World Travel Professionals added the National BTTB Supplier of the Year Award - Travel Management Services, to its credits.

In return for your knowledge, creativity and professional skills, we offer a great working environment, an excellent salary and incentive package, and the opportunity of working with one of Australia's leading travel management companies.

Confidential applications to:

Ms Lisa Story  
Director



Tel: 0418 495 914

Email: lisa.story@worldtravel.com.au

## WIN THE ULTIMATE SYDNEY WEEKEND



Last day to enter!

Fraser Suites Sydney is an award-winning all-suite luxury hotel located in Sydney's CBD, next to Darling Harbour - **Sydney's best kept secret!**

The sleek 42 level tower offers 201 luxurious studio, one and two bedroom deluxe suites & two spectacular duplex penthouse apartments.

Design elements throughout are infused with warmth and modern furnishings evoke a sense of Manhattan style.

Throughout the month of April, **Travel Daily** readers will have the chance to win The "Ultimate Sydney Weekend" at Fraser Suites Sydney, where you'll be able to live like a star for a weekend in an ultra luxurious two bedroom duplex penthouse.

This incredible prize for two people valued at over \$4000, courtesy of **Fraser Suites Sydney** includes:

- Two night's accommodation in a two duplex bedroom penthouse
- Breakfast daily for two people
- Complimentary Car Parking
- A bottle of Bollinger Champagne
- Handmade Belgian Chocolates
- SkyWalk pass for two people
- Late checkout to midday



See Fraser Suites Sydney at:  
[www.fraserhospitality.com](http://www.fraserhospitality.com)

To enter, please send in your best Sydney Secret.

This can be anything from a local restaurant, walk, art exhibition or place to grab the best coffee!  
Extra points for creativity will be awarded.

Claire Johnston of Macquarie Group Travel Centre says her best Sydney secret is: Echo On The Marina Café in Roseville.

"My hidden little secret place is a spot where I can escape the rat race. The café at Echo On the Marina is somewhere I couldn't be keener to sit by the water and chill is for me the greatest thrill. Just a short drive from the city, if everyone finds out it will be a pity"

Email your responses to: [secretcomp@traveldaily.com.au](mailto:secretcomp@traveldaily.com.au)

**CLICK HERE FOR TERMS & CONDITIONS**

## Orion moves home

ORION Expedition Cruises will relocate its Australian head office to a new and larger premises in Sydney this weekend.

Orion advises that admin and reservations phone, fax and email contact details remain unaltered.

The new address will be Lvl 2, 8 West St, North Sydney, NSW 2060.

## Affordable Tahiti

TAHITI Travel Connection is offering special deals at the InterContinental Resort and Spa Moorea when booked by 31 May for travel between Jul and Dec.

Packages include flights with Air Tahiti Nui, five-nights accom in a Lanai Room and two-nights at InterContinental Tahiti Resort, with brekkie, transfers, ferry tickets, and meet and greet on arrival in Tahiti.

Prices start from \$2,284ppts from SYD/MEL, \$2304 ex BNE, \$2,669 ex ADL and \$2,857 ex PER. For more info call 1300 858 305.

## Sydney SITA first

AVIATION technology provider SITA has confirmed that it's conducting a series of operational trials at Sydney International Airport to show the benefits of a system offering broadband wireless connectivity on the ground during aircraft turnarounds.

The AIRCOM IP GateLink system is said to automate time-consuming and labour-intensive processes to retrieve and load large volumes of aircraft data. The first phase of the Sydney trial, in conjunction with a "major international carrier" focused on 777 aircraft, with a second phase starting last week adding the A380 to the program.

SITA said the testing of the system with new generation aircraft in an operational environment outside of airlines' own hubs is a "significant step in the advancement of commercial aircraft communications".



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**MELBOURNE – 1/167 Queen St – (03) 9670 2577 – [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)**

**BRISBANE – 13/97 Creek St – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)**

**ADELAIDE & PERTH – (03) 9670 2577 – [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) & [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)**

### **ARE YOU MULTI – LINGUAL?**

**ITALIAN SPEAKING INBOUND TRAVEL CONSULTANT x 3**  
**SYDNEY - SALARY PACKAGE TO \$45K+**

Do you know Australia like the back of your hand?

Are you passionate about our sunburnt land?

Our clients require talented travel consultants to service clients from overseas, creating interesting itineraries for both FIT & group travellers. Essentially you must speak either fluent Italian or German, have at least 1-2 years travel industry experience with permanent residency. This is your chance to combine your language skills with your passion for travel.

### **ESCAPE THE CHICKEN COUP!**

**MULTI SKILLED CORPORATE CONSULTANTS X 8**  
**SYDNEY – SALARY PACKAGE TO \$65K**

Sick of being treated like a number? Want to feel like you are a valued member of your team? If so, we have 8 fantastic positions available within 3 of our most sought after boutique clients in Sydney! You will need at least 2 years travel consulting experience with strong GDS skills and have exceptional airfare knowledge. If you want to finally be paid and treated the way you deserve, its time to fly the coup. Register today as these hot jobs won't last long.

### **FROM THE MASAI MARA TO VICTORIA FALLS**

**AFRICAN TRAVEL SPECIALIST**  
**MELBOURNE – SALARY PACKAGE \$50K**

Do you get excited every time a client walks through the door querying Africa? This small travel agency in Melbourne in South East requires a professional and mature consultant to assist a diverse range of clientele with leisure, VFR & business travel requests. Working Mon to Fri hours only, with the comfort of a set salary, you can enjoy every moment in this office (without the sale target stress). Africa travel experience required.

### **HIGHEST PAYING TRAVEL ROLE IN TASSIE!**

**MULTI SKILLED CORPORATE CONSULTANT**  
**HOBART (CITY) – SALARY PACKAGE TO \$80K+**

Having you been hoping to enter the corporate travel arena and haven't been able to secure that sort after role? This global travel company requires a senior travel consultant (preferably with supervisory experience) to join one other consultant in the servicing on many long standing corporate accounts. The variety, flexibility & potential to earn is second to none! Min. 4 years international travel consulting req'd.

### **IS CAREER GROWTH ON YOUR WISH LIST?**

**CORPORATE TRAVEL CONSULTANT**  
**MELBOURNE– SALARY PACKAGE TO \$60K**

Are you an experienced corporate travel consultant looking to move into the events or groups area of travel? This well established company specialises in corporate, group and events travel and is currently seeking a corporate consultant to join their team. Once you have your foot in the door, the potential will exist for future career growth into different areas of the business. Do not delay – get your CV to us today!

### **CORPORATE HAS TAKEN OFF!**

**CORPORATE TRAVEL CONSULTANT**  
**PERTH (CITY) – SALARY PACKAGE TO \$80K (OTE)**

Would you love to see your bank account increasing each and every month? Our client is one of Australia's most successful travel management companies & currently requires a senior corporate consultant to join one of their energetic & highly successful teams. Not only will you earn more than your other travel industry partners, you will be given sensational travel benefits & educationals.

### **LOOKING FOR A SUPPORTING ROLE?**

**ADMINISTRATION AND OPERATIONS SUPPORT**  
**BRISBANE CBD – SALARY PACKAGE UP TO \$40K**

Looking for a role where you can learn different aspects of the business and enjoy some variety? Working with this group specialist in their operations and administration department will never see you have a dull day again. Your day could range from issuing documents to booking expos to servicing clients to accounting and much more. Not only can you determine your working hours but will enjoy a healthy salary and love working in this close and supportive team. Previous travel administration experience preferred.

### **AMAZING BUSINESS AFFAIRS!**

**INTERNATIONAL CORPORATE CONSULTANTS**  
**BRISBANE & GOLD COAST–SALARY PACKAGES TO \$55K**

There is no better time to make the switch to corporate travel. Currently we have a number of industry leaders looking for experienced international consultants to join their teams. Choose the location and company that suits you best. Working in a corporate agency you will enjoy fabulous \$\$, Mon – Fri hours and the opportunity to develop your travel career and progress within the company. Min 3 years international travel consulting experience required. Apply today and start your dream role tomorrow!





# Enjoy a Bier & Schnitzel at the eXperts Academy!

*Secure your place in Austrian & Lufthansa's eXperts Academy Training 2010*

## Menu

### *Proposed itinerary*

- DAY 1: Arrive in Vienna & experience a half day city tour.
- DAY 2: Fares & product training in OS Training Centre.  
Enjoy the Vienna Airport experience.
- DAY 3: Travel to Frankfurt & enjoy the Welcome Lounge.  
Then onto the Training Centre in Seeheim.
- DAY 4: Fares & product training in LH Training Centre.
- DAY 5: Travel to Munich for some steins!
- DAY 6: Royal Castle Day Tour, incl. Schloss Neuschwanstein



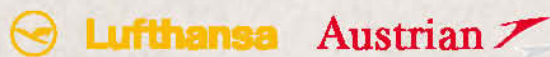
## How to win?

- Any two tickets ex Australia issued on OS or LH = 1 entry
- Valid for all tickets issued 22Mar - 30May10
- You must be an eXperts member - see lufthansaexperts.com & follow the prompts.
- Enter your ticket number on the eXperts website.
- 2 Top Sellers Nationally.
- 5 Randomly selected sellers Nationally.

## Whats Included

- Return flights to VIE / FRA / MUC
- Accomodation - Vienna, Seeheim & Munich
- Most meals & Tours.

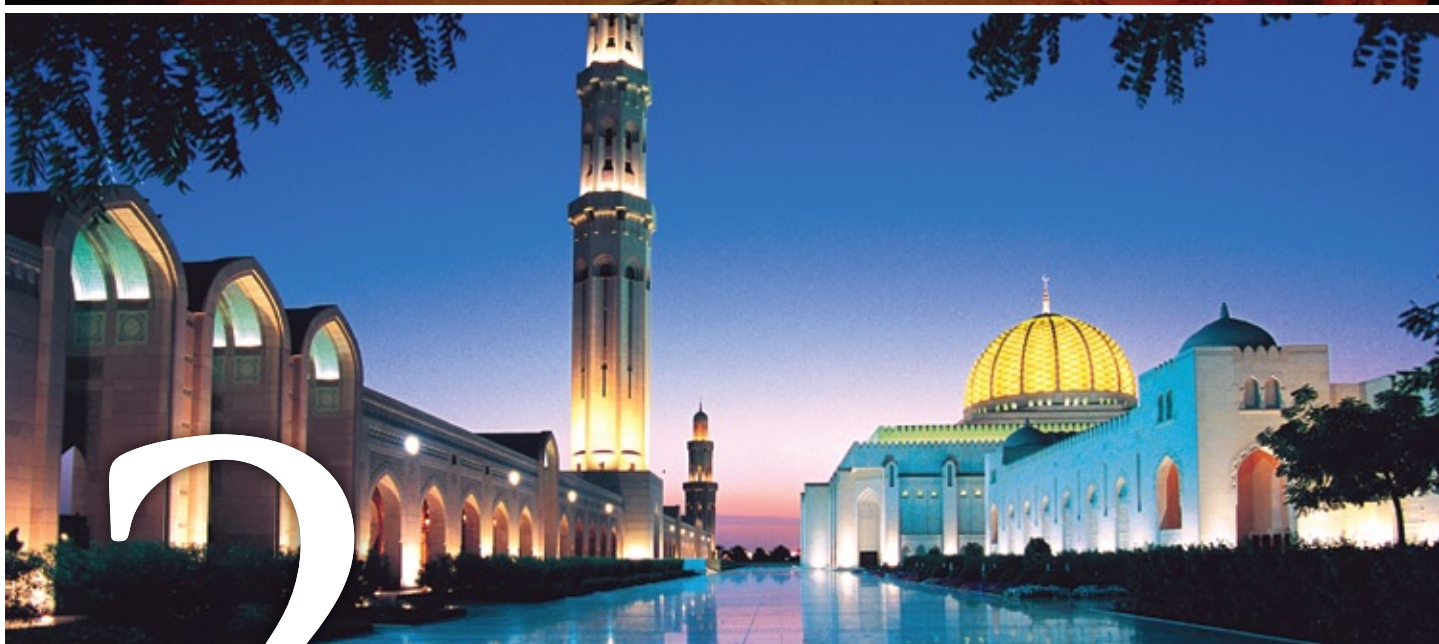
[www.lufthansaexperts.com](http://www.lufthansaexperts.com)



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