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Travel Daily AU

First with the news

Tue 03 Aug 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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Wendy Wu part 3

TODAY *Travel Daily TV*
features the third and final
instalment of our series
showcasing Wendy
Wu Tours' Wonders
of China tour.

Click on the logo
or see www.traveldaily.com.au.



Today's Travel Daily

Travel Daily today has six
pages of news and photos, plus
full pages from:

- TMS Asia Pacific
- AA Appointments
- Club Med



**FREE HOTEL
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**RED CENTRE
SHORT BREAKS**

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NT targets US with Virgin

TOURISM Northern Territory has
launched a new marketing
campaign in the US, coinciding
with today's launch of the new
Virgin Blue non-stop flights
between Sydney and Uluru.

The services connect to V
Australia's flights from Los
Angeles, with outgoing Tourism NT
ceo Maree Tetlow saying this
means visitors from the US "can
now experience a hassle free
journey from Los Angeles through
to Uluru and experience the Red
Centre's iconic attractions".

Tetlow said tourism operators
can expect a growth in bookings
from the US as well as from New
South Wales due to the new

flights, with a joint Tourism NT
online marketing campaign
launched last month in the US in
conjunction with V Australia.

The Virgin Blue inaugural
departed Sydney this morning,
farewelled by Indigenous dancers,
with DJ Group Executive
Commercial, Liz Savage, saying
one way fares from \$199 "will
ensure it not only becomes the
must see destination for the
international visitor, but more
Australians will travel here too".

Voyages ceo Chris Tallent said
that the launch of the new
services had already stimulated a
strong growth in demand for the
destination, both from within
Australia and internationally.

The US promotion for the flights
also includes a sweepstake for
North American travel agents with
a grand prize of a trip for two to
Ayers Rock.

Club Med savings

CLUB Med is offering savings of
up to 30% per person at its Asian,
Mauritius and Sun Resorts across
the globe, and up to 40% at
Lindeman Island - see p9.

Secure flight alert

AMERICAN Airlines today
advised agents that from 15 Sep it
will begin to inhibit ticketing for
reservations booked for US travel
from 01 Nov and beyond if PNRs
don't include Secure Flight
Passenger Data (SFPD).

Failure to include the data in a
PNR transmitted to the US
Transportation Security
Administration can result in the
carrier being fined up to \$27,500
per passenger per segment, with
AA saying that to avoid ADMs,
SFPD must be entered into the
reservation at the time of
ticketing, without exceptions.

SFPD includes date of birth,
gender, last name, first name and
middle name; contact GDS help
desks for format details.

Newmans NZ deals

NEWMANS Holidays yesterday
launched a new 'Spring into
Summer' campaign for travel to
New Zealand, with a range of
exclusive bonus offers.

Free accommodation, free room
upgrades, free meals, free car
and campervan rental and other
specially negotiated offers are
available across NZ incl Auckland,
Christchurch, Rotorua, Wellington
and Queenstown.

The deals are valid for sale to
28 Aug and travel through to the
end of summer 2011 - more info
1300 130 525 or calypsonet.com.au.

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Europe rail comp

A **LUCKY TD** reader is set to
head off to Europe next month as
part of Rail Europe's Switzerland
Mega Famil, with a special
competition running for the next
two weeks.

The 'Roving Reporter' will blog
and report on location from the
28 Sep-09 Oct trip which will see
agents experiencing lots of
fabulous places in Europe,
travelling between cities by train.

The competition is being
sponsored by Rail Europe,
Switzerland Tourism and THAI -
see the details on page five.

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Travel Daily AU
First with the news

Tue 03 Aug 10 Page 2

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The snow is falling!

BLIZZARD conditions across the Australian Alps over the last 48 hours have seen up to a metre of snow fall in some areas, well and truly bringing the ski season alive.

Carnival Karaoke


CARNIVAL Cruise Lines will give guests the chance to be their own rockstar with the firm saying it plans to offer 'Superstar Live Karaoke' onboard sailings on each of its 12 'Fun Ship' classed vessels by year's end, for sailing of seven days or longer.

A\$ above US\$91c

THE Australian dollar overnight surged to a three month high to trade above US\$0.91 as share markets in the US traded well and commodity prices rose.

The Aussie's strength is encouraging because it comes despite expectations that the Reserve Bank will leave interest rates unchanged at today's monthly meeting.

The A\$ is also very strong against the Euro and British pound Sterling, all of which augurs well for the outbound travel sector.



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Bali continues to soar

AUSTRALIAN arrivals into Bali during Jun increased to their highest level ever, with 64,827 Aussies visiting during the month.

Total Australian visitation to Bali for the six months to Jun was 279,539, which was an increase of 53.6% on the same period in 2009.

Indonesian authorities are targeting a total of 2.5 million visitors for the full year, with the first six months seeing overall arrivals of 1.148m.

The strong demand is reflected in the applications last week by Jetstar and Strategic Airlines for new capacity to Bali (TD 27, 28 Jul) - as well as the plans announced by Indonesia's Batavia Airlines for new services between

Hayman breaks

HAYMAN Island has launched a new Short Break program priced from \$669 per person and available for travel to 21 Dec.

The deal includes three nights twin share accommodation, daily buffet breakfast plus water and sports activities.

There's also a special family offer of second and third rooms available at 50% off, including two complimentary 3-hour sessions per child per stay at Hayman's Kids Club and Creche.

More info 1800 075 175.

Top job for Fenn

GRANT Fenn, who was previously Qantas Executive General Manager, Strategy and Investments, has been appointed as the new CEO of engineering firm Downer EDI.

Fenn joined Downer as chief financial officer last year after 13 years at Qantas.

Bali and Perth - as well as to Sydney and Melbourne (TD 26 Jul).

Today Strategic Airlines operated its first flight on the Brisbane-Port Hedland-Denpasar route, with the services to operate once a week and plans for a second weekly flight from Sep.

Australia is gaining importance as Bali's key visitor market, with arrivals from other destinations such as Japan, China, Malaysia and South Korea falling or remaining static during the period.

Garuda's new European services saw a 44% lift in Dutch Bali arrivals, to 36,800 for the 6 mths.

NZ govt to operate Antarctic day trip

THE New Zealand government has announced that up to 80 family representatives of the victims of Air New Zealand's 1979 Mount Erebus tragedy will travel to Antarctica next summer, to "spend a few hours experiencing the unique environment that drew those on flight TE901 to it almost 31 years ago".

A Royal New Zealand Air Force Boeing 757 will fly to Scott Base, with the move following talks between Air NZ, the govt, the air force and Antarctica New Zealand to create a "further and final opportunity for family members who lost loved ones" in the crash.

Air NZ will be operating an independent ballot for seats on the special flight, which will be open to immediate family representatives of the 257 passengers and crew who died when the Antarctic DC-10 sightseeing flight collided with Mount Erebus on Ross Island.

Window Seat

TRAVEL to Taiwan may be slightly less itchy now after a woman there caught about four million mosquitoes in a month.

The feat was part of a competition which aimed to encourage the population to eradicate mozzies, which are responsible for the spread of dengue fever in some areas of the country.

Huang Yu-yen from the southern Yunlin province brought in a catch weighing more than 1.5kg - more than double that of her nearest rival.

Organisers have sent a report to the Guinness World Records in the hope that Huang be recognised as the world's leading mosquito-killer.

BOLIVIAN carrier Aerosur certainly has a sense of humour.

The airline has debuted new livery for one of its aircraft, which makes the 767 look pretty much like a flying shark (below).

The plane is operating non-stop services from Miami (just in time for 'Shark Week' on The Discovery Channel) and joins other animal-themed Aerosur aircraft which include a horse, dolphin, alligator and two bulls.



Aerosur bares its teeth.

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Travel Daily AU

First with the news

Tue 03 Aug 10

Page 3

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Airline of
the Year 2009
TTG Travel Awards 2009

QATAR
AIRWAYS القطرية

Skywest launches cadet pilot training

WA-BASED Skywest Airlines has announced a new Cadet Pilot Training Program to support its expanding operations, offering successful applicants a career path as a Fokker 50 pilot.

The carrier said there would also be opportunities to progress to other aircraft types such as A320s, with the program to accept its first intake towards the end of 2010 and aiming to promote careers in aviation to Western Australians.

"The program will be offered to candidates with little or no flying experience who meet the Skywest Airlines requirements for aptitude, attitude and motivation," Skywest said.

The training scheme has been developed in partnership with Ansett Aviation Training in

Melbourne, with applications to be made available later this year through Altara Training.

Executive chairman Jeff Chatfield said he was very excited about the program and the opportunity it will give young Western Australians to become involved in a locally based firm.

No UAE BlackBerry

AUTHORITIES in the United Arab Emirates have confirmed that from Oct it will no longer be possible for BlackBerry users to access email or browse the internet while in the UAE.

The govt is targeting the devices because unlike other smartphones, BlackBerry emails are handled by encrypted remote servers meaning the messages can't be easily monitored.



Travel Services Consultant – North Sydney

Established in 1981, Discover the World Marketing has over 80 offices in more than 60 countries. Discover represents more than 55 major clients worldwide, and the Australian office represents a variety of clients including airlines, hotel chains, a cruise line and other global travel companies.

We are currently seeking a highly motivated and suitably experienced employee to join our team. The role is an opportunity for an experienced Consultant or Reservations Consultant who is seeking their next challenge.

Reporting to the Operations Manager, the successful applicant will be required to work closely alongside our preferred Wholesalers and Retail Travel Agents to sell our product range, and in addition, be involved in handling booking and product related enquiries. Ideal candidates will have a cruise background and relevant travel qualifications.

Remuneration will be in accordance with experience.

[Click here](#) to view the full job description and to apply.

Applications close Friday 6th August 2010.

Starwood's MasterChefs



ABOVE: Starwood Hotels & Resorts hosted an exciting Team Challenge Event at Melbourne's premium cooking school - Raw Materials Studio Kitchen.

These hands on culinary experience included the creation of cuisine from Vietnam, Italy, Spain and Morocco.

The budding Master Chefs, pictured above back row *from left*, included: Joe Wojcik, 212f; Mathew Lazarow, Impact Org; Annette Williams, NGT Travel; Felicity Smith, ETM Group; Penny Whitelaw, The Mint Org; Martin Klopfer, ETM Group; Michael Dolan, Marquee Marketing;

Andrew Garnett, Flight Centre; Jimmy Hadley, HRG Meetings & Events; Michael McCall, The Captains Choice Tour and Sue Ryman-Kiernan, Wise Connections.

Front row: Kristy Moorhouse, DEM; Jessica Dowell, DEM; Pam Conway, KCS; Cathy Mangan, Starwood Hotels & Resorts; Lex Diamond, Liberty Events; Josie Armao, Starwood Hotels & Resorts, Sarah Glasson, HRG Meetings & Events; Megan Fleming, Starwood Hotels & Resorts and Lynette White, Solterbeck.

FJ boosts AKL-SUV

AIR Pacific is boosting capacity between Auckland and Suva, with a second weekly two-class service launched on Mon this week.

"As we continue our strategic review of Air Pacific, we hope to continue to offer more convenience and better service as we get ready for next's year's World Cup in New Zealand," said managing director and chief executive officer Dave Pflieger.

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Money Talk

Brought to you by Visa

To help take the hassle out of holidaying abroad, Visa has partnered with Lonely Planet to offer downloadable travelling phrasebooks for your mobile.

Ensuring your customers will never be caught out in an awkward broken-English moment by the locals, the ten phrase books are available from Lonely Planet free-of-charge.

The phrasebooks come in a mix of European and Asian languages, including:

- English to Cantonese
- English to Czech
- English to French
- English to German
- English to Italian
- English to Japanese
- English to Mandarin
- English to Spanish
- English to Thai
- English to Vietnamese

These phrasebooks - along with Visa's travel translator available at www.visa.com.au/gottravel - mean your customers will never be caught up in a lost in translation moment again.

more people go overseas with Visa.



RCC's Mariners of the Seas



ABOVE: A group of agents from Cruiseabout, Flight Centre, FCM Travel and Infinity Wholesaler reservations were recently hosted on a Royal Caribbean faml to the Mexican Riviera.

The agents sailed from Los Angeles for seven nights on board the *Mariner of the Seas*, with ports of call including Cabo San Lucas, Mazatlan and Puerto

Vallarta.

Pictured above back row *from left* are: Roberta Parisi, Robyn MacDonald, Michelle Nagy, Anne Elliott, Rohan Ford, Steph Weick, Alicia Kirwan, Susie Grant and Cherie Bowman.

Front row: Tricia Matthews, Emma MacPherson and Kylie Burch, Royal Caribbean Cruises Australia.

Crystal optionals

CRYSTAL Cruises has expanded its range of shore excursions by nearly 100 trips, with more options "to appeal to a broad range of interests".

Brand new Crystal Adventures include mountain biking on Santa Cruz de Tenerife, Spain; a Bay of Fundy discovery trip with a marine biologist in St Johns, Canada and exploring Reykjavik's hot springs.

Rail Plus biz flyer

RAIL Plus aims to lure business travellers away from air travel in Europe and to consider high speed rail services instead, producing a special pamphlet for corporate agents to promote its advantages.

The pros include: arrive in the heart of the city; work on board; get there on time; a seamless travel experience and access to international airports.

"High-speed rail is enjoying strong growth because of the expanding high-speed networks in recent years and the broadening appreciation of the benefits by busy business travellers," said Rail Plus marketing manager Greg McCallum.

The flyer features routes, frequencies and travel times for rail networks including Eurostar, TGV, Thalys, TGV Lyria, Frecciarossa and Frecciargento, ICE and AVE.

For a copy of the flyer email gmccallum@railplus.com.au.

Spicers appoints

SPICERS Retreats, Hotels and Lodges has announced the appointment of Serena Palmer to the position of marketing manager.

Palmer has held previous sales and marketing roles for groups including Accor Vacation Club.

Red hot Red Centre

TRAVELPOINT Holidays has begun a two week long Red Centre holiday campaign featuring three-night packages to Ayers Rock priced from \$349ppts, based on staying at the Lost Camel Hotel.

Deals include transfers, free use of Ayers Rock Resort shuttle bus and kids meal discounts, and are valid for travel from 03 Aug to 31 Jan 2010, when booked by 15 Aug.

The campaign is being run in partnership with Tourism Australia as part of the 'There's Nothing Like Australia' promo.

See agents.travelpoint.com.au.

Mexicana troubles

ONEWORLD carrier Mexicana last week had two of its Airbus jets, leased from Air Canada, seized in Montreal and Calgary following fears the carrier may be going into bankruptcy protection.

The aircraft were later returned to the Mexico City-based carrier due to a "misunderstanding" about the airline's financial situation.

MEANWHILE, Mexicana appears to be withdrawing all European services effective 01 Sep, with daily flights between Mexico and Madrid and four times weekly London Gatwick services being blanked from inventory in travel agent GDS displays.

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TT slashes fares

TIGER Airways has slashed all of its 26 domestic routes in a sale ending midnight tonight, with fares on offer for \$0 and only taxes of \$19.95 to pay.

The airfares are available for travel 04 Aug to 26 Mar 2011.

See www.tigerairways.com.

Globus Nth America

GLOBUS has today announced the release of its United States and Canada 2011 program which includes 49 itineraries.

Three new highlight tours on offer include: The Polar Bears of Churchill; Nature's Best Alaska; and a New Orleans Holiday.

25% off Gecko's

GECKO'S Adventures is offering a 'Take a Mate' sale with a 25% discount offered on a second traveller, for bookings deposited by 31 Aug, and travel until 31 Dec.

Single travellers are also eligible for a 12.5% discount.

Your chance to be a TD roving reporter!

Travel Daily is giving subscribers a chance to become a *Travel Daily* roving reporter and travel trade blogger on location in Europe from September 28 to October 9 on the 'Switzerland Mega Famil'.

This amazing competition is being sponsored by Rail Europe, Switzerland Tourism and THAI, in support of Rail Plus, Rail Tickets, CIT Holidays and Infinity Rail.

Over the next 2 weeks impress the judges:

In 100 words or less describe a favourite place you've visited including a picture (max res 1MB) and a website link featuring this favourite place.

This description can be about anything you choose: a city, restaurant, hotel, resort, bar, monument - whatever you think makes an interesting story that your colleagues will love to read and even inspire them to visit your nominated 'place' too!

The chosen 'reporter/blogger' will be packed off with the specialised tools of the trade to capture the trip in full, including camera and will be expected to report back on what's happening every 2nd day to be captured in *Travel Daily*, on the TD insiders blog, THAI's eNews and dedicated agent website/Blog plus also Switzerland Tourism website/Blog.

The winner will be announced on September 6, so get those thinking caps on and email your entries together with your full name, position/title, travel agency and location to reporter@traveldaily.com.au

Click here for competition terms & conditions

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Schoolies air deals

UNLEASHED Travel has teamed up with V Australia and Pacific Blue to provide easier access for schoolies to travel to destinations including Bali, Vanuatu or Fiji.

Schoolies packages are priced from \$1,370 plus taxes, which include seven nights accom, airfares, all meals, transfers, daily activities, and nightly entertainment for 17 and 18 year old school leavers.

See unleashedtravel.com.au.

New AS HNL route

ALASKA Airlines has announced a new daily non-stop service from Bellingham, Washington and Honolulu, to launch on 07 Jan.

The newest route will be operated on a 157-seat two class Boeing 737-800 aircraft.

Aloft India opening

STARWOOD Hotels and Resorts has announced the opening of Aloft Chennai OMR-IT Expressway, the first Aloft branded hotel to debut in the Indian marketplace.

A second Aloft property is set to open this month in Bangalore.

Another GC park?

A NEW dinosaur-based attraction may open on the Gold Coast in the next 12 months, according to the *Gold Coast Bulletin*.

The \$25m Jurassic World theme park would include 17 dinosaur displays, a theatre, cafe and a kid's 'archaeological dig site' where children can discover their own dinosaur bones.

The project is subject to financial and council approval.

AFTA UPDATE

the latest insights from AFTA's Chief Executive, Jayson Westbury



Of recent times AFTA has received a number of enquiries from members about the new industrial relations arrangements for the travel agent industry and I thought I would share a little of this detail.

You would be aware that the new modern award system has come into effect and there are now two awards that apply to the travel agency environment. The Clerks Private Sector Award 2010 and the General Retail Industry Award 2010. These two awards outline a number of differences in the way a business operates and in general terms it is up to the business owner to establish which of these two awards are most applicable to the particular agency.

There are a number of very helpful government websites to assist agencies in reviewing these new awards. For access to the award information this can be obtained from www.fwa.gov.au.

In addition to this website further information about the new National Employment Standards which outline a standard list of entitlements can be found at <http://www.fairwork.gov.au/Fact-sheets-tools/Documents/Introduction-to-the-NES.pdf>.

While there is a reasonable transition arrangement in place it is important for the travel industry to look at these new arrangements and in time ensure that compliance is maintained. Given the looming Federal Election and the policy position of both parties; no change to these arrangements; at least the travel industry can now work towards embracing these changes with the knowledge that there will be no further change over the next term of government, regardless of who wins the election.

Also, I note this week an excellent announcement by the Federal Opposition on a new Tourism Policy. It has been extremely well received by the tourism industry broadly and if they are elected will provide a much needed boost and support for the Tourism industry. Importantly for travel agents will be the increase boost to domestic tourism marketing.

As I have said on many occasions in the past, it is important for travel agents to have domestic product on the shelf "so to speak" to respond to requests by clients for a domestic Australian experience. If there is an increase in marketing to Australians to take a domestic holiday, then it would be important for agencies to be ready to respond to an increase in demand.



Jumeirah to Egypt

DUBAI-based luxury hotelier Jumeirah Group has announced a new management contract for the Jumeirah Gamsha Bay Resort, which is a new five-star property located on the Red Sea in Egypt.

The 250-room hotel is part of a the Palm Gamsha, an integrated community of more than 20 man-made islands forming the shape of a seahorse, 47km from Hurghada.

The Jumeirah Gamsha Bay will be Jumeirah's 48th property.

AirAsia X to ICN

MALAYSIA based carrier AirAsia X has confirmed it will launch a new daily service between Kuala Lumpur and Seoul Incheon (ICN) from 01 Nov, as flagged by *Travel Daily* in Apr (TD 19 Apr).

Launch economy class fares from Kuala Lumpur are priced from just \$33 one-way, for travel between 01 Nov and 11 Aug 2011, when booked by 08 Aug.

Premium FlatBed seating is priced from \$496 ex KUL.

Due to growth we are looking for an experienced Consultant that wants a job with a difference.

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Multiple GDS and Tramada is preferred with a vast knowledge of ticketing.

This role is unique and challenging.

Please email your interest with enthusiasm to
penny@24x7solutions.com.au



Travel2 sale winner

TRAVEL2 has announced the week one winners of its annual 'Islands on Sale' promo, where 10 Pacific Island air & land packages for two are being given away over the next five weeks.

Jessy from Harvey World Travel Ashburton is the first winner of a trip to Fiji, plus four nights accom at Sonaisali Island Resort.

And, Leigh from HWT Bateau Bay is off to Hawaii and staying four nights at Sheraton Princess Kaiulani.

Staywell additions

STAYWELL Hospitality Group is expanding its global portfolio to North Africa, with the Leisure Inn Casablanca, Morocco currently under development.

The firm is also looking to add two additional properties in the Middle East, which will follow in the foot-steps of the soon to open 392-room Park Regis Kris Kin, Dubai (TD 29 Apr).

Aurora photography

AURORA Expeditions is offering a 25 day trip to Antarctica accompanied by professional photographers, David Burren and Martin Bailey, on 20 Mar 2011.

Prices for the voyage start at US\$9,350 per person.

Shangri-La mission

SHANGRI-LA Hotels & Resorts has this week sent out a team of 19 sales & marketing reps from hotels within Asia and the South Pacific to Australia, as part of the hotelier's sales mission, focused on strengthening customer ties and driving sales into the Leisure, MICE and Corporate markets.

The 19 Shangri-La staff will also travel to New Zealand during the sales mission.

Korean Air upgrade

KOREAN Air has announced it will use A330-200 Next Generation aircraft on its mid and long-haul routes, including its flights to Melbourne, Nadi, Tel Aviv and Mumbai by 2013.

Viva Exp. NZ GSA

ADVENTURE World New Zealand has been appointed as the sole General Sales Agent in NZ for South American travel and tour provider Viva Expeditions.

SIA electronic mags

SINGAPORE Airlines has converted three of its inflight magazines into electronic format as part of its plans to save weight.

SilverKris, KrisShop and KrisWorld will be available via the carrier's inflight entertainment systems, with passengers able to view them at larger sizes as well as search by keyword.

SQ plans to expand the initiative to cover other inflight materials such as other magazines and even menu cards, as well as eventually offering electronic books via the system.

'YOU DESERVE TAHITI'... TELL US WHY AND WIN



To celebrate 'You Deserve Tahiti' month, throughout August, *Travel Daily* is giving travel consultant readers the chance to win an incredible seven-night holiday to Tahiti for two people, courtesy of Tahiti Travel Connection.

This fantastic prize includes:

- Return economy airfares on Air Tahiti Nui for two
- Two nights twin share accommodation at Manava Suite Resort Tahiti in a Standard Room (one pre and one post Manihi Island)
- Five nights' accommodation at Manihi Pearl Beach Resort in a Beach Bungalow
- Return economy flights for two from Tahiti to Manihi Island
- All land transfers on Tahiti and Manihi

For your chance to win this incredible holiday...

Tell us in 50 words or less why you deserve to win a seven-night sensational escape to one of the most beautiful places on the planet – Tahiti

Feel free to support your case with 1 image only. Entries must be accompanied by the agent's full name, agency name, phone contact and email contact.

Email your entries to: tahiticomp@traveldaily.com.au

Note: Only one entry per agent/consultant.

Click here for competition terms & conditions



BW board addition

BEST Western Australasia has appointed Craig Swingler to its board, replacing outgoing director Graham Nunn.

Kuoni GDS pact

TRAVELPORT and Kuoni have signed a new multi-year deal offering Galileo apps and ticketing solutions in 11 countries.

AIR CANADA

A STAR ALLIANCE MEMBER

Air Canada QLD/WA Leisure Sales Executive

An exciting opportunity has become available in Brisbane for a full time Leisure Sales Executive.

Reporting to the National Sales Manager in Sydney, the successful candidate will need to be self motivated, results driven and proactive in growing the Queensland and Western Australia retail and wholesale travel market..

The Leisure Sales Executive role will have a strong emphasis on both maintaining and developing mutually productive business relationships with our key agencies and partners as well as identifying new opportunities for growth.

The successful candidate will need to be proactive in a competitive marketplace, conduct presentations as well as attend trade shows and seminars.

They will also need to work autonomously, be self motivated and have a high level of customer service and professionalism.

Previous experience in travel and sales is essential.

Applications close by 13 August 2010. Please send your expression of interest to melaniep@airlinemarketing.com.au.

Note: Due to the high level of interest only successful applicants will be contacted.

Interviews will be held in Brisbane on 24 August.

Retail Travel Consultants



helping people

4 full time and 2 part time positions available!

NRMA Travel provides expert advice to our members on all travel dreams. Your role will be making dreams come true, building trust and loyalty and having fun along the way.

P/T roles are a combination of week days and weekends. May suit people returning to work, studying, or only want weekend work.

Minimum Pre-requisites:

- **Must have min 3 years retail travel consultant experience!**
- Understand the importance of Membership Service
- Exceptional communicator
- Experience in Calypso
- Well travelled and a passion for selling your product
- Able to close a deal
- Demonstrated skills in meeting targets
- Extremely well organised
- Pleasant nature and team player
- Go the extra mile with a smile!

We offer training, career progression within the group of companies, great offices, flexi starts and a fun motivated team.

Please submit a brief CV to jobs@tlholdings.com.au

Your Success Is Our Achievement

Count on TMS to get you the right job!



Hot Jobs (Australia) - July 2010

JOB OF THE WEEK!

Air Fare Specialist – North Sydney

- Attraction Travel Benefits
- Small Team Leader Position

A specialist in the luxury travel market has created a new department in Air and Sea. You will be managing an Air and Sea Coordinator in this newly created position. As this is a new position you will need to be flexible in changes to this role and open minded in making this role your own and developing it with your manager. This is a great opportunity for an experienced Retail Travel Consultant wanting to work for a luxury thriving product. To apply for this role you need to have experience in managing a team, ability to demonstrate flexible and adaptable nature in a start up business or similar. In addition it is essential that you have a good working knowledge of a GDS, preferably Amadeus, Fares & Ticketing 1 and BSP experience.

Contact **Wendy Stearn** at TMS wendy@tmsap.com
T: **02 9231 6444** or **apply online now!**

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Travel Consultant - Part Time Temp – Melbourne - Elsternwick

- Ongoing temp assignment
- Flexible work and hours

Are you a retail travel consultant looking for some flexibility in your role and in your hours? This agency in Elsternwick is seeking an experienced travel consultant to help them one or two days per week doing all office duties and consulting where needed.

Contact Tara Hamilton T: **02 9231 6444** E: tara@tmsap.com or **apply online now!**

Business Development Manager - Melbourne

- \$60 - \$65k base plus super and commission
- Luxury Hotel

This well known luxury accommodation is seeking a driven and experienced business development sales manager to target corporate clients directly. A proven track record in developing sales from corporate market from the hospitality industry or travel industry is required.

Contact Wendy Stearn T: **02 9231 6444** E: wendy@tmsap.com or **apply online now!**

Strategic Corporate Account Manager - Sydney

- Global TMC
- Large Market

A global travel management company is seeking an experienced corporate account manager to be responsible for the management of a portfolio of large market clients. Experience in client management at large market required or at least 3 years mid market required. Travel industry experience essential.

Contact Wendy Stearn T: **02 9231 6444** E: wendy@tmsap.com or **apply online now!**

Corporate Business Development Manager - Queensland

- Corporate Travel
- Attractive Salary

A Worldwide TMC requires a strong experienced Business Development Manager to continue to position their premier service as a corporate travel agency. This is an analytical role with a view to finding business solutions for new clients. The ideal candidate would be from the Travel, Airline or Hospitality industry with a proven track record in achieve new corporate business.

Contact Wendy Stearn T: **02 9231 6444** E: wendy@tmsap.com or **apply online now!**

National Account Manager - Melbourne

- Corporate Travel Management Company
- \$75 - \$80k base plus super

A well known and respected midsized corporate travel agency is seeking a National Account Manager to join their team. You will be required to manage a portfolio of accounts across the country from small to mid market size. Ability to travel regularly to meet with your clients is required. A minimum of at least 1 year experience in Account Management or similar within a TMC is essential for this position. More details available on request for candidates that meet the criteria.

Contact Wendy Stearn T: **02 9231 6444** E: wendy@tmsap.com or **apply online now!**

Managing Director - Sydney

- Major Wholesale Travel Company
- Rare Opportunity

An exciting and rare opportunity has arisen within a major wholesale travel company for a Managing Director. You will lead the company to remain competitive in the market place and oversee the successful operations of the business whilst identify opportunities to further develop the company. This role requires a seasoned yet dynamic Executive from within the travel industry with proven ability to drive a business from the top. A good understanding of the complexity between wholesale to retail is essential.

Contact Wendy Stearn T: **02 9231 6444** E: wendy@tmsap.com or **apply online now!**

Business Development Manager - Melbourne

- Corporate Travel
- Base, Super, Car and Commission

A well known and major business travel company is seeking the "Cream Of The Crop" corporate sales professionals. Endless opportunities to progress your career within this company to the very top! You will be responsible for the acquisition of corporate clients through a consultative B2B solution sales approach. In return you will receive generous commissions along with growth and development. Applicants with a proven track record in gaining new business from the corporate market is essential for this role. Travel Industry experience not necessary.

Contact Wendy Stearn T: **02 9231 6444** E: wendy@tmsap.com or **apply online now!**

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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

STRONG RETAIL CONSULTANTS IN HOT DEMAND!

URGENT - 4 X MULTI-SKILLED SABRE TEMPS

NORTH SYDNEY - EXCELLENT HOURLY RATE + SUPER

Want to work in a gorgeous office overlooking the Harbour? Fancy being in a fun, call centre environment with like-minded professionals, whilst you earn top money?

We have an excellent temp role starting ASAP for a specialist retail travel agency based in North Sydney. You will be a strong seller and have excellent fares and product knowledge.

Temp now until Xmas! Weekly pay and temp recognition rewards are also on offer, via AA's dedicated Temps Division.

CORPORATE TRAVEL IS GOING OFF!!

GALILEO AND TRAMADA TRAINED CORPORATE TEMP.

SYDNEY INNER - EXCELLENT HOURLY RATE + SUPER

This Global Corporate Travel agency is looking for a 'gun' corporate Temp to help them out during this peak time. You will be assisting the corporate team with international bookings through Galileo and Tramada and putting your sales and excellent product knowledge to use! Working Monday to Friday, this is the one agency where everyone wants to work! You may even go permanent! Minimum 2 years travel experience essential.

BLINK AND YOU'LL MISS IT

CORPORATE/LEISURE TRAVEL CONSULTANT

MELBOURNE (CITY FRINGE) – SALARY PACKAGE \$67K (NEG)

Brand new to the Melbourne market is this exciting corporate/leisure role based in on the city fringe. Working within this buzzing boutique office, no day will be the same as you arrange corporate, leisure and group travel for destinations throughout the world. With the potential also to move in to a management role down the track, this role is definitely one not to be missed! Be quick – high level salary on offer!

TRY BEFORE YOU BUY

TEMPORARY TRAVEL CONSULTANT

MELBOURNE (CITY FRINGE) – HOURLY RATE \$20 - \$22 P/H

How often do you get the chance to experience a work environment before committing to a permanent role? Due to continued growth, this outstanding company is looking for Galileo trained temps to assist over a busy period starting the 11th of August. You will be able to lock in 3 months work at a top hourly rate and will also have the opportunity to go permanent at the end of the contract. Mon – Fri hours.

MAKE THE MOVE TO WHOLESALE

WHOLESALE TRAVEL CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$40K

This unique travel company requires a support consultant to work within their Africa Department. If you have ever wanted to move to wholesale travel this is your chance. You will need to show a background in the travel industry with a min 12 months and also have a real keen attraction to working with this region of the world. Amazing famils are on offer so if you haven't been to Africa, you will soon get there!

LIVE A LIFE OF LUXURY

ONLINE TRAVEL CONSULTANT

PERTH (INNER) - SALARY PACKAGE \$80K (OTE)

Are you an experienced retail travel consultant looking for a change? This fabulous company is giving you the chance to move away from face-to-face and into their vibrant call centre. You will still get to service a variety of clientele and put together those intricate itineraries you love; the difference is, you will be making enough money to do all the things you want to do whilst working a normal 37.5 hr week! Apply now

TAKE YOUR PICK!

SENIOR RETAILERS

BRISBANE NORTHERN SUBURBS – SALARY PKGE \$50K OTE

Like the finer things in life? Looking for clientele that are at the luxury-higher end, who like time to spend with their consultants? We have a great opportunity where you can choose to work close to home. We have a great agency looking for a senior consultant to join their fun and professional teams. You must have min 12 months international consulting experience, strong CRS skills and great product knowledge. Sound like something you'd be interested in? Call us now!

LUXURY ALL THE WAY!

SENIOR CRUISE SPECIALIST

BRISBANE CBD – SALARY PACKAGE \$60K OTE

QE2, SILVERSEA, NORWEGIAN STAR, CUNARD

If you believe these are amongst some the best travel experiences in the world this role is for you! This global company is looking for a consultant to join their specialist cruise department. Not only will you have the opportunity to earn uncapped commission but enjoy top industry training, career development and discounted holidays. The ability to reach and exceed sales targets is a must.



Save up to 30% per person*

At Asian, Mauritius and Sun Resorts Worldwide

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