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# Travel Daily AU

First with the news

Tue 17 Aug 10 Page 1

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## Dollar stays strong

THE Australian dollar is continuing at high levels against most other major currencies, which augurs well for a strong outbound selling season in the coming months.

This morning the A\$ was hovering around US90c, while it's also still close to historic highs against the British pound Sterling (£0.57) and the Euro (€0.70).

Australian travel wholesalers and retailers are hoping for a surge in bookings once the uncertainty of this weekend's Federal election is past.

## Jetstar WA flight boost

JETSTAR has today announced a significant increase in Perth services, with the launch of new non-stop flights from the WA capital to both Brisbane and the Gold Coast - with fares from \$99.

Daily PER-BNE A320 services will commence 10 Dec, while the direct daily Gold Coast flights will debut from 04 Apr 2011.

The WA focus will also see Jetstar increase its Perth-Melbourne non-stops to 18 per week, as well as adding four additional weekly Perth-Sydney flights, bringing frequencies on the route to 11 per week.

The deal includes a new three year cooperative marketing deal between the carrier and Tourism

Western Australia.

JQ ceo Bruce Buchanan said the new services would deliver "more visitor access into WA from key customer markets," with domestic operations in Perth rising to 54 weekly return frequencies to six destinations - in addition to international flying.

WA Tourism Minister Liz Constable said the growth is estimated to boost the state's tourism revenue by \$117m over the next three years.

## Indulgent comp

THIS week TD is offering a lucky reader the chance to win a two night short break courtesy of Medina Apartment Hotels - details on page four.

And don't forget our fabulous monthly competition, offering the winner a trip for two to Tahiti - p6.

## Bumper issue today

Travel Daily today has seven pages of news and photos, including a full page of pictures from last week's Qantas Holidays Trip Achievers New York fam, plus full pages:

- TMS Asia Pacific
- AA Appointments
- Qantas Holidays Trip bonus
- Hayman Island

## Strong TIME demand

THERE'S been such a high level of inquiries for the Travel Industry Mentor Experience (TIME) that the scheme is being revamped to allow more frequent intakes.

The TIME committee has resolved to induct Mentees into the scheme on a quarterly basis, meaning there's a shorter waiting period to enter the program.

Bi-monthly networking sessions with guest speakers will be held, and there will be two Graduation Ceremonies each year, with more opportunity for Mentees to then continue to be part of the scheme.

TIME is sponsored by Creative Holidays, Royal Caribbean, Sabre Pacific, Virgin Blue, Avis, Blue Sydney Hotel and Travel Daily - [www.travelindustrymentor.com.au](http://www.travelindustrymentor.com.au).

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## DJ pullout impact

AUCKLAND Airport says the withdrawal of Pacific Blue from the New Zealand domestic aviation market (TD yesterday) is unlikely to have a significant effect on its revenues.

AKL ceo Simon Moutter said that for the 2010 financial year revenue from Pacific Blue's domestic operations is expected to represent just 1.3% of the airport's total aeronautical revenue, or about NZ\$2 million.

"Assuming that no other airline picks up this capacity, which we think is quite unlikely, the impact on Auckland Airport will be relatively small," he said.

However having three carriers compete in the NZ domestic market had been a factor in the strong growth of the sector, with domestic numbers up 7.8% at AKL in the 12 months to 30 Jun.

Moutter said: "We believe that there is enough travel demand and growth potential in the domestic market to provide other airlines with a strong business case for taking up the capacity on the main domestic trunk routes left behind by Pacific Blue."

## GRAND PRIX SEASON

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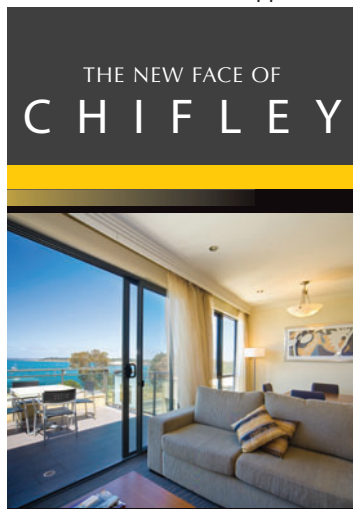
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## Travelport appoints

TRAVELPORT this morning appointed Sean Cummins to the newly created role of Country Manager for Australia and NZ.

The move follows the expanded role for Travelport's md Pacific, Shelley Beasley (TD yest) who is now also the firm's Asia Pacific Head of Solutions and Support.



Above: Chifley on the Esplandade, Geelong

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## WLG DJ/NZ opposition

A GROUP of 'key Wellington stakeholders' has submitted a formal objection to the proposed trans-Tasman alliance between Virgin Blue and Air NZ, saying the pact is likely to have "far-reaching" economic effects.

The submission on behalf of Wellington International Airport, Positively Wellington Tourism, employer organisations and local councils, says the deal "will have the effect of substantially lessening competition in the trans-Tasman air passenger services market between Wellington and Australia, without providing any countervailing public benefits".

The group says its main concern is to maintain and increase the growing number of passengers coming into Wellington from Australia, which has increased by 44% over the last decade due to Pacific Blue challenging "the Air New Zealand-Qantas duopoly".

They claim that there will be less competition, particularly on the Wellington route which is different to AKL and CHC because

### TCF terminations

THE Travel Compensation Fund this morning advised of the voluntary withdrawal of a number of participants, including the Brisbane airport office of EVA Airways Corporation (ABN 62 051 852 183) which has ceased trading as a travel agent.

Other withdrawals include Heritage Tours of Tasmania (ABN 20 589 387 688) which has also ceased trading as an agent, as well as Jetset Drummoyne (ABN 30 090 042 292) which has closed.

there are no fifth freedom carriers servicing the NZ capital - a situation which is unlikely to change because of the limited length of the WLG runway.

Higher prices, less flights, and lower passenger numbers will impact regional tourism and the city's competitiveness, they say, with estimates of up to 1650 job losses and an economic impact of NZ\$229m a year by 2015.

The Wellington stakeholders say they have approached the airlines about their concerns, asking that they enter into an agreement which "commits to the positive outcomes indicated in the alliance application" in areas such as capacity being maintained, growth continuing and new routes being initiated.

"No agreement has been reached or appears to be likely," they said, urging the NZ Minister of Transport to refuse authorisation of the proposed alliance.

### BKK rail service

A NEW rail link between Suvarnabhumi International Airport in Bangkok and the city's centre will commence operation next Mon 23 Aug.

The new SA Express Line runs non-stop every 30 minutes from Makkasan Station to the airport, taking 15 minutes for the journey and is priced at 100 baht one way.

SA City Line services depart every 15 minutes and stop at Phayathai, Rajprarop, Makkasan, Ramkhamhaeng, Huamark and Ban Tubchang stations before arriving at the airport, with the trip taking about 30 minutes and tickets costing just 15 baht.



A 78-YEAR-OLD Pennsylvania man spent five hours riding a roller coaster last Sunday, taking 90 rides which brought his lifetime total to 4000 trips on the 'Jack Rabbit' at Kennywood Park near West Mifflin, PA.

Vic Kleman, who's a member of the American Coaster Enthusiasts, says he's been riding the wooden roller coaster since 1959 and usually takes about 20 trips each time he visits the park.

He took 90 rides last weekend because it was the rickety roller coaster's 90th birthday.

AUTHORITIES in eastern China's Shandong Province have found a new way to make money from lingering visitors, with a system which allows them to charge for the use of park benches.

Each seat (pictured below) is fitted with a coin-operated timer, and if users don't feed the meter in time, short steel spikes spring up through the bottom - making it rather uncomfortable.

Officials say they got the idea from German artist Fabian Brunsing, who created a similar bench as a "protest against the commercialisation of life".

A spokesman said the artist "didn't foresee that a very practical country like China might actually use it for real".



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## Gillard, eat your heart out



### New TA Aussie Specialist tool

TOURISM Australia has launched a new online tool which provides quick quotes for suppliers wanting to promote their products through the Aussie Specialist Program, which comprises of around 11,000 retail travel agents around the globe.

Special offers can be uploaded at no charge to the Aussie Specialist Travel Club, while there are also opportunities to take part in regular e-Newsletters, as well as having product highlighted in special 'partner training modules'.

ABOVE: This group of Very Important Redheads was one of the standout efforts at the Travelscene American Express National Consultants Conference gala dinner in Cairns last week.

The GlobeNet Travel team from Brisbane really made the most of the 'Touch of Red' theme, and are pictured from left: Darlene Harrison, Anna Marron, Kym Nicol, Natasha Wynne, Natalya Stremouchiw, Jessica North, Athena Franks, Jean Summers and Martine Hero.

### SkyCity record

NEW Zealand-listed casino and hotel group Sky City Entertainment today reported a record after-tax profit of NZ\$142m for the year to 30 Jun - up 22.9% on the previous year.

The figure included a one-off NZ\$10m gain from the sale of its cinema operations, with its Adelaide property producing a \$31.5m profit, while SkyCity in Darwin had a NZ\$38.4m profit.

Most of the income came from SkyCity in Auckland which contributed \$193.8m to the overall result, down 5.2%.

CEO Nigel Morrison said the result was pleasing given the "continued challenging economic environment".

### LH and LX Visa

LUFTHANSA and SWISS Airlines have launched their eXpertsplus VISA card, which allows Australian travel agents (who are members to the incentive program) to access a redemption scheme for points earned.

eXperts members can upgrade to the 'Plus' program and also receive a personalised VISA debit card that can convert points earned by booking clients on LH and LX flights into cash.

Members of the eXpertsplus program who have over 5,000 points will be automatically issued a Visa card from Aug with monetary credit for their points - balances available online at [universalgiftcard.com.au](http://universalgiftcard.com.au).

### BAA strikes a deal

THE operator of London Heathrow Airport has advised it's reached an agreement with its staff in regards to threatened industrial action.

"We are pleased that the basis of an agreement has been reached on pay, that is fair to staff but which also reflects the difficult economic climate, a BAA spokesperson said.

"Our priority is to work with our people to improve the service we provide passengers and airlines, and we look forward to doing that in the busy weeks ahead."

### Contiki America

CONTIKI has launched its 2011/12 America and Canada program which includes 20 itineraries in North America, Canada and also Mexico and Hawaii.

The program includes two new tours, the 12-day Rock and Soul, and the 13-day Eastern Escapade. More at [www.contiki.com.au](http://www.contiki.com.au).

### Malaysian minister

THE Tourism Minister of Malaysia, YB Dato' Dr. Ng Yen Yen, will visit Australia next week, as part of a mission aiming to further increase Australian arrivals into Malaysia.

A special event will be held in Sydney next Tue, which will include an update on "innovative programs" which have seen visitors from Australia to Malaysia surge to an all time high in recent months.

### United online push

UNITED Airlines appears to be focusing on gaining more business through its online channel in the US, with a webpage now giving browsers 8 'top reasons' to book directly through united.com.

UA's Low Fare Guarantee, Online check-in, No booking fees, no cancellation fees, Online tools, Special deals and Direct access to a United representative are all listed as reasons to book direct.

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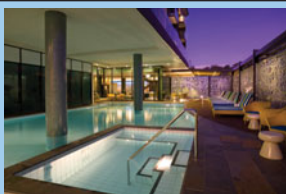
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## Value NZ brochure

VALUE Tours has launched its new 2010/11 Ultimate Guide to New Zealand brochure, which includes free flights on its 14 and 17 day tours in Oct/Nov this year as well as May to Sep 2011.

There are also early booking bonuses of up to \$300 per couple on offer - see [valuetours.com.au](http://valuetours.com.au).

## Swiss rail upgrade

RAIL Europe is offering a free upgrade on second class Swiss Rail Passes to first class, for travel from 15 Sep to 30 Nov, when booked before 15 Sep 2010.

The Swiss Rail Passes provide unlimited travel by train, boat and bus, and also provide free entry to over 400 museums, as well as discounts on mountain-top trains and cable cars.

## Insight DL savings

INSIGHT Vacations has released airfares with Delta Air Lines to Mexico City from SYD priced from \$2,565pp, or from MEL, OOL, BNE starting at \$2,674, \$2826 ex ADL and \$3,000 ex PER.

The DL fares are offered in conjunction with a USA or Canada tour sold from the 2011 brochure - see [insightvacations.com.au](http://insightvacations.com.au).

## More superjumbos

EMIRATES took delivery of its 12th Airbus A380 double-decker jet on Fri, the 35th superjumbo to be handed over and the 12th this year alone.

Air France also took delivery of its fourth A380 last Thu.

## B787 pilot training

BOEING Co. has achieved a "significant milestone" in gaining approval from the US Federal Aviation Administration to begin pilot training courses for its new Boeing 787 *Dreamliner*.

Pilots operating Boeing 777s can qualify to fly the state-of-the-art jets in as little as five days, while it will take up to 20 days for other pilots to complete the course.

MEANWHILE, Boeing is reported to have provided Virgin Atlantic close to £60 million (AU\$105m) in compensation for the delayed delivery of B787s to the carrier, according to *The Times*

VS has 17 *Dreamliner* jets on order worth over \$US3 billion.

## Garuda IPO in Nov

GARUDA Indonesia is looking to float on the Indonesian Stock Exchange by late Nov, a move aimed at generating US\$300m in its Initial Public Offering.

## GCT capitalising on China growth

GOLD Coast Tourism (GCT) is calling on local businesses "to break down barriers" between themselves and Chinese visitors and tourism distribution partners, following a healthy 15% surge in arrivals from China last year, to 106,000.

GCT says it is one of the few Australian tourism agencies preparing its local industry to maximise the opportunity.

Last week GCT hosted a Chinese Culture and Business workshop for Gold Coast businesses which were keen to lift their trade relationship with Chinese counterparts.

The event provided businesses with insight on how to better understand, interact with, look after and sell to Chinese clients.

And this week the organisation will bring together dozens of front-line tourism staff for a workshop on Chinese Culture and Customer Service.

"It is one thing to increase Chinese visitor numbers, it is another thing to develop a prosperous and sustainable market," said GCT's John Chan.

"Our ability to raise the Gold Coast's profile in China and attract a larger quantity and quality of Chinese tourists is as much about Gold Coast businesses being able to effectively engage the market as it is about destination brand marketing."

Chan believes GCT can achieve a more lasting sustainable tourism growth for the Gold Coast if it "can help foster an awareness and appreciation amongst local tourism businesses for how best to interact with both Chinese tourism businesses and consumers."

## Taiwan roadshow

TAIWAN Tourism Bureau will be holding its annual Taiwan roadshow in Sydney at the Sheraton on the Park and in Melbourne at the Hilton on the Park on Tue 07 and Thu 09 Sep, respectively.

Seats are limited, to RSVP email [rsvspyd@optusnet.com.au](mailto:rsvspyd@optusnet.com.au) for SYD or [rsvpmel@optusnet.com.au](mailto:rsvpmel@optusnet.com.au) for MEL, or phone 0407 677 272.

## US boost for NYC

US AIRWAYS has announced an expansion of services to its New York LaGuardia hub, with seven new routes to be added from 31 Oct, to be operated by US Airways Express and partner carriers.

The new domestic routes include flights to LaGuardia from Hartford, Asheville, Columbia, Greenville-Spartanburg, Washington Dulles, Lexington and Harrisburg.



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The 2009 Visa survey found 91 percent of Australians worry about the security of their money when travelling abroad and 76 percent of travellers specifically worry about the theft or loss of money while travelling.

66 percent admitted they feel more in control of their finances when they know when and where they can gain access to funds from approved ATMs and financial institutions, and 41 percent feel more in control when they exchange money prior to departing.

A great resource for you (and your clients) is the Visa travel site - [visa.com.au/gotravel](http://visa.com.au/gotravel) provides tips and advice on how to keep holidays hassle free, including products to suit every traveller, advice from Visa Global Customer Assistance, foreign currency exchange and ATM locations around the world.

more people go overseas with Visa.



## QF looking afield

CAPACITY constraints at London Heathrow and Gatwick Airports are leading Qantas to look at new European hubs including Berlin and Madrid, according to a report in *Air Transport World*.

CEO Alan Joyce didn't rule out other UK destinations, but said "we have to look for other gateway opportunities, and with Air Berlin joining oneworld, Berlin will be a natural fit".

He said cooperation with British Airways over Madrid would also make sense given the pending BA merger with Iberia.

Joyce also said the UK's distance-based Air Passenger Duty disadvantaged the carrier in contrast to Middle Eastern airlines which have shorter sector lengths into British airports.

He confirmed that Qantas plans to boost LHR capacity by moving to an all-A380 operation as soon as it receives enough aircraft.

The new UK government has halted previous plans to add runways at LHR and LGW.

## UK agent collapse

ABOUT 1200 British holidaymakers are stranded in Spain after the collapse of Birmingham-based tour operator Sun 4 U Limited.

Some travellers are covered by the UK's ATOL consumer protection scheme which will ensure they can fly home as planned, but other customers who made flight payments direct to airlines are not protected.

## PacificFlier hopeful of return soon

PACIFICFLIER says it will take up to six weeks to gain regulatory approval to recommence services to Palau, following the airline's decision to suspend services last week, as flagged by *Travel Daily* last week (*TD* 13 Aug).

Aviation Matters Inc., which does business for the airline, posted a comment on PacificFlier's website yesterday, saying the move was necessary "until all traffic rights and access is in place and the company is able to sell all sectors without

## QF YQ tax updated

QANTAS has removed the YQ surcharge on tickets issued in South Africa on sectors between Australia and New Zealand, effective immediately.

The YQ surcharge on the flights was previously USD\$60.

## Cocktails by the pool



ABOVE: AOT Holidays recently hosted a group of Travelscene Amex agents on a famil to Tropical North Queensland.

The team visited Ciarns, Palm Cove, and Port Douglas, with highlights including the Cairns night zoo and Hartley's crocodile adventure, Kuranda and Skyrail and the Quicksilver cruise out to the Great Barrier Reef.

Pictured above at the Sherator

Mirage Port Douglas, enjoying a refreshing beverage are, *from left*: Elle Poyzer, Summerland Travel Merimbula; Hannah Tabak, AOT Holidays; Candice Holt, Travelscene Toorak; and Amy Donald, Lifestyle Travel Ballarat.

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## 'YOU DESERVE TAHITI'... TELL US WHY AND WIN

To celebrate 'You Deserve Tahiti' month, throughout August, *Travel Daily* is giving travel consultant readers the chance to win an incredible seven-night holiday to Tahiti for two people, courtesy of Tahiti Travel Connection.

This fantastic prize includes:

- Return economy airfares on Air Tahiti Nui for two
- Two nights twin share accommodation at Manava Suite Resort Tahiti in a Standard Room (one pre and one post Manihi Island)
- Five nights' accommodation at Manihi Pearl Beach Resort in a Beach Bungalow
- Return economy flights for two from Tahiti to Manihi Island
- All land transfers on Tahiti and Manihi



Photo: Vincent Audet

For your chance to win this incredible holiday...

Tell us in 50 words or less why you deserve to win a seven-night sensational escape to one of the most beautiful places on the planet – Tahiti

Feel free to support your case with 1 image only. Entries must be accompanied by the agent's full name, agency name, phone contact and email contact.

Email your entries to: [tahiticomp@traveldaily.com.au](mailto:tahiticomp@traveldaily.com.au)

Note: Only one entry per agent/consultant.

Click here for competition terms & conditions



### Classic brochure

CLASSIC International Cruises will launch its 2011/12 brochure, featuring *Athena*, next month.

The program will feature cruises varying in length from two to 40 nights, sailing from Fremantle/Perth and Adelaide.

For more information see today's issue of *Travel Daily's* sister publication, *Cruise Weekly*.

### Mercure ADL is 90

THE Mercure Grosvenor Hotel Adelaide is celebrating its 90th birthday with a deluxe room for \$90/night, a saving of \$100, for travel to 30 Dec, on sale til 30 Sep-[mercuregrosvenorhotel.com.au](http://mercuregrosvenorhotel.com.au).

### MAS loss for Q2

MALAYSIA Airlines has posted a MYR534.7m (\$AU188m) second quarter nett loss, compared to a MYR875m profit for the same period in 2009.

The carrier blamed a 44% rise in fuel expenditure and fuel hedging losses for the slump.

### Las Vegas bonus

HARRAH'S Entertainment have extended their offer of 15% agent commission when booking clients at the all new, all-suite Planet Hollywood Towers.

The bonus applies to agent bookings made before 30 Sep via GDS or at [www.phtowers.com](http://www.phtowers.com).

### Fiesta adds Classic

FIESTA Holidays this morning announced that it has been appointed to sell Classic International Cruises.

The move is effective immediately, but does not apply to CIC's Fremantle return sailings on *Athena*.

Fiesta said its res staff are now waiting for trade only enquiries on 1300 368 484.

### AirAsia X on sale

AIRASIA X has released one way fares priced from as low as \$99 from Perth to Kuala Lumpur and \$149 from Mel and Gold Coast.

FlatBed seats are also on special with Perth to Kuala Lumpur priced from \$399 one way and \$599 from Gold Coast and Melbourne.

### 4 Points appoints

FOUR Points by Sheraton Sydney, Darling Harbour has named David Fraser as the hotel's new General Manager.

Fraser has previously worked in London, NZ and Australia for Starwood Pacific Hotels.

### German Xmas deals

TEMPO Holidays is offering 10% off tours in Germany over the Christmas period.

The five-day Christmas Delight tour is priced from \$728ppts on 04 Dec and 30 Nov, and the seven-day Bavarian Christmas Fantasy is priced from \$1215ppts, on 04 Dec.

Trips need to be booked by 15 Sep to take advantage of the deal.

### Travel2 winners

TRAVEL2 has announced the week three winners for its Island's on Sale Campaign as Julie from Harvey World Travel Kenmore, who has won herself two airfares to Fiji and five nights accom at the Westin Denarau.

And Rosemary from HWT Niddrie is off to the Cook Islands with a friend, for five nights accom at the Edgewater Resort & Spa.

### NRL tipping winner

CONGRATS to James Munro from Mantra Group who was the winner of Round 23 in *TD's* travel industry NRL Footy Tipping comp.

James has won a fabulous family pass (for two adults and two kids) to Sydney WildlifeWorld, courtesy of Sydney Attraction Grp.

TravelManagers' Marina Knezevic is leading the NRL comp by two points from Flight Centre Bowral's Sarah Clark, with just three rounds remaining in the comp.

### Jetstar extends sale

JETSTAR has extended its Mastercard Voucher and Annual Fee Refund deal for an extra week, with applications for the card now closing on 23 Aug.

### Account Manager WA



- Key Relationship / Sales Builder
- Travel IT Industry
- Based in East Perth

At Sabre Pacific, we connect people with the world's greatest travel possibilities. We are progressive technological thinkers and innovators of IT solutions for the travel industry.

As an Account Manager, you will be responsible for managing the business development, retention and productivity growth of select retail travel groups.

As someone with a history of sales success and preferably an understanding of travel agency technical platforms, you will have the ability to sell relevant travel solutions from the wide range of Sabre products, be able to achieve stretched sales targets and be able to successfully develop opportunities for increasing revenue through other services, products or initiatives.

This is a challenging and rewarding position that offers skilled communicators who are self starters and team players the chance to shine. You will have strong organisational, networking and negotiation skills plus a demonstrated ability to build relationships. A travel industry background is essential and a working knowledge of Sabre GDS functions and products is preferred.

If you meet the above criteria and would like the chance to show your strategic thinking and sales skills within a global company, please apply by forwarding your cover letter and resume to [scott@sabrepacific.com.au](mailto:scott@sabrepacific.com.au) or call Scott Paton on 02 8204 2624 for a confidential discussion by 5pm Wednesday, 25<sup>th</sup> August.

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# Trip agents rock New York City!

THE 12 lucky travel agents on Qantas Holidays & Viva! Holidays Trip birthday reward familiarisation certainly soaked up the atmosphere during their unforgettable week in New York City.

A full itinerary allowed the group to take in all the fascinating attractions and hotspots that this bustling city has to offer.

Featured below are some more happy snaps from the fam, plus keep an eye out in *TD* next week for an exclusive Trip NYC highlights video, courtesy of *Travel Daily TV*.



LEFT: Looking glamorous in black with show tickets in hands are Sarah P, Michelle, Sandra and Angela ready to watch Chicago The Musical at the Ambassador Theater.



RIGHT: These Trip agents just can't get enough of Dora the Explorer. They're showing off their new faces at the NYC Information Center in celebration of Dora's 10th year anniversary.

RIGHT: YUM! These cupcakes are delicious.

Lorraine, Matt, Anita and Karen taste the cupcakes made famous in the Sex & The City movie at Magnolia Bakery in Soho, during the SATC hotspots tour.

Three cheers to Matt for being a great sport and also participating!



LEFT: These tickets are HOT, HOT, HOT! During free time Stacey, Sarah P and Matt managed to score tickets to the Rihanna concert at Madison Square Garden, whilst some of the other group members chose to take a Liberty



LEFT: This fabulous Marriott Hotels team hosted the Trip group to pre-Chicago drinks and canapés at the 2000-room Marriott Marquis hotel located in the heart of Times Square.

Pictured is Leon Goldberg, Leslie Platt-Rao, Michael Stengel & the adorable Robert Ambrozy.



Helicopter ride over New York City. Pictured to the left is a photo of Rihanna at her "Last Girl On Earth" tour in NYC playing the guitar.

RIGHT: The perfect ending to a fabulous week away.

Trip agents were speechless when they saw two stretch limousines waiting to transfer them back to JFK Airport.

Here's Bada & Michelle relaxing in style.



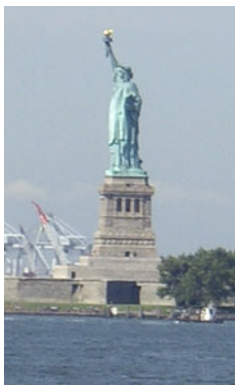
LEFT: ... And three cheers to the group's wonderful hosts.

Sue Jones from NYC & Company with Dayna Robertson and Angie Howes from Qantas Holidays all set to escort the group to the airport.



LEFT: Matt and Dayna took a ride down to Staten Island Port to get a closer look at the Statue of Liberty (below left).

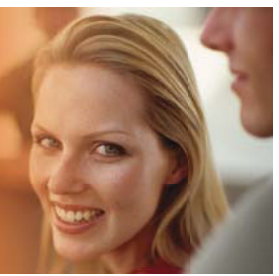
BELOW: Worked up an appetite after all that shopping! Sue, Sandra and Angela enjoy a bite to eat at the Wellington Hotel.





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Contact Karen McGrath T: **02 9231 6444**  
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### Branch Manager - Melbourne

- *Rare Opportunity*
- *Watch your career take off*

Our client, a well established travel company is looking for an experienced Office Manager to oversee daily operations. You will be an experienced people manager who thrives on the challenge of driving and motivating a team to achieve their individual potential. You will be responsible for overseeing the daily operations and must have extensive experience in retail travel operations. This position offers variety and is very much a hands on role.

Contact Stacy Balderston T: **03 96021809**  
E: **stacy@tmsap.com** or **apply online now!**

### Relationship and Business Development Coordinator - Sydney

- *Great Career Progression*

You will have proven industry experience, with a flair for sales and relationship management, and the ability to manage accounts over the phone and in person. You will need to be outgoing, results driven and proactive, with plenty of initiative and an ability to effectively deliver strong business development and marketing strategies, under the direction of the Sales Director. You will pride yourself on your organisational flair and your hands-on, highly internal customer focused approach. Having experience in a similar role, you will demonstrate a willingness to learn and the ability to work unsupervised.

Contact Stacy Balderston T: **03 96021809**  
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### High End Leisure Consultant – Upper North Shore, Eastern Suburbs & Northern Beaches

We have a number of positions available for Retail Consultants looking to work in the Sydney metropolitan area. With previous experience selling high end leisure products & solid consulting experience see where these roles will take you! Must be proficient in using a CRS system

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E: **karen@tmsap.com** or **apply online now!**

### Retail Travel Consultant - Temp Role- Full or Part Time – Parramatta

- *Flexible working hours*
- *Must have used Sabre*

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**JUNIOR TRAVEL CONSULTANT!**

**OPPORTUNITY TO GET YOUR FOOT IN THE DOOR.  
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**CORPORATE TRAVEL CONSULTANTS X 10  
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**DO YOU HAVE TICKETS ON YOURSELF?**

**FARES & TICKETING CONSULTANTS x 6  
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Do you consider yourself one of the best ticketing consultants in Perth? Would you like to be rewarded for your hard work? You will certainly be spoilt for choice with 6 roles currently available. With incentive programs in place at these companies, you could even be earning \$60K per year! Fares and ticketing knowledge is absolutely essential and you must be flexible to work weekends if required.

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**WHOLESALE TRAVEL CONSULTANTS  
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We currently have a number of positions within leading wholesalers in Perth starting in September. If you are an experienced retail or wholesale consultant, grab one of these fantastic opportunities while you have the chancel Offering fun, vibrant and supportive team environments, these companies certainly are perfect for progressing your career within travel. Minimum 6 months experience required.

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### EARN POINTS ON AIR COMPONENT OF QANTAS INTERNATIONAL BOOKINGS MADE WITH **Holidays**

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**\$669**<sup>pp</sup>  
twin share\*

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- 50% off à la carte menus for children 5-12 years
- Complimentary meals for children 4 years and under
- 50% off launch transfers for children 5-12 years
- Special school holidays activity programs

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twin share\*\*

For further information or to make a reservation, contact Hayman Reservations or your Travel Specialist  
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**Conditions** \*Offers valid for sale until 30 September 2010 and valid for travel until 21 December 2010. Offers based on twin share accommodation and minimum 3-night stay including daily beachfront breakfast for 2. \*\* Family Offer based on additional room of equal value to bona fide families at 50% off Hayman Short Break rate and includes 2 complimentary 3-hour sessions per child per stay at Hayman's Kids Club or Crèche. Return launch transfers from Great Barrier Reef Airport (Hamilton Island) to Hayman can be purchased in conjunction with air travel, through Hayman Reservations or your Travel Specialist. Subject to availability at time of booking.

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