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Travel Daily AU

First with the news

Tue 24 Aug 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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NYC Trip on TDTV

TODAY *Travel Daily TV* features an exclusive new video showcasing the recent Qantas Holidays/Viva! Holidays Trip top achievers educational in New York.

QH hosted the trip to celebrate the first birthday of its Trip loyalty scheme - see traveldaily.com.au or click on the logo above to view.



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Agents to promote agents

A NEW "professional independent travel agents network" is inviting agencies to join in a proposed two year PR campaign to create awareness about the benefits of using a licensed professional travel agent.

The brainchild of Sydney agent Marilyn Moore from MDM Travel and Events, the TravelXperts group has already established a www.travexperts.com.au website.

"Our image as service providers has been damaged over the years and our aim is to promote good news stories in the face of increasing negative publicity," Moore said.

She said the reputation of agents had also suffered as a result of the controversial anti-agent advertisements by travel insurance providers (*TD* 09 Mar), as well as "various bad publicity stories about unethical travel agent commission scams".

The TravelXperts website gives information on how to find out if an agent is licensed, as well as advice about online travel bookings, travel scams, insurance and airline collapses, the TCF and DFAT travel advisories.

"We want to reinforce the importance of using travel agents especially in times of crisis," Moore said, with the group also offering a 24 hour hotline for customer emergencies which will be directed back to each agent.

It's free to join the group, but those wanting to participate in the PR campaign will equally contribute to its costs.

For information on joining TravelXperts call 02 9907 6945.

7 pages of news

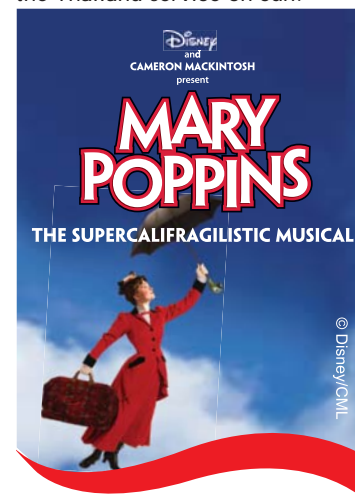
TD today has seven pages of news, plus full pages from:

- TMS Asia Pacific
- AA Appointments

Strategic steps in

STRATEGIC Airlines was called in to operate a V Australia flight between Brisbane and Phuket on the weekend, after the original V Australia aircraft was unable to be used for the service.

It's not clear what the reason for the change was, but according to a *TD* reader the VA 777 was replaced by Strategic's A330 on the Thailand service on Sun.



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MADAME VEE'S MINI QUIZ



Q

Which world-changing event took place way back in 1984?

- A. Microsoft releases Windows 1.0
- B. 'Return of the Jedi' tops the box office
- C. Virgin Atlantic takes to the skies
- D. Compact Discs go on sale

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Travel Daily_{AU}
First with the news

Tue 24 Aug 10 Page 2

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FC boosts agent salaries

FLIGHT Centre says it has increased salaries and incentives paid to front end retail sales staff "to better reward travel consultants for the increasing complexity in their roles and to grow sales and productivity overall".

The move was revealed as FC unveiled a \$140m after tax profit for 2009/10 (*TD* breaking news), which came despite lower yields, the European volcanic ash disruption and reduced corporate travel demand.

CEO Graham Turner said the increased expense of paying higher wages would be offset by an "expected increase in consultant productivity," as well as a decrease in senior executive remuneration at the company.

He said the results showed a significant rebound from last year with customer enquiry at strong levels and more tickets sold than ever before.

The profit "highlights the success of the initiatives introduced in previous years to grow market share," Turner said, including the continued expansion of Flight Centre's flagship brands and sales force as well as the expansion into new segments such as cruising.

Other success reflected the

development of FCm Solutions and the reintroduction of the Corporate Traveller brand to focus on SME accounts.

Another significant factor was the development of the wholesale Flight Centre Global Product division which is responsible for negotiating directly world wide with land based suppliers.

Turner said FC had seen record profit and sales results in Australia and Canada, as well as a near record profit in the UK and a near doubling of NZ profit plus "significantly reduced US losses".

In the US the company has launched a flightcenter.com website operating as a transactable online airfare site, which has "achieved promising early results," Turner added.

Other online initiatives include the launch of Flight Centre branded websites in China, Hong Kong, Singapore and Dubai to generate additional retail enquiry, as well as a new US site discountcruises.com and the UK based roundtheworldexperts.co.uk.

Turner said 2010/11 had also started strongly with healthy profit and sales results in Jul, with expected TTV growth and improving international airfare yields meaning FC is targeting a \$220m-\$240m pretax profit.

Window Seat

SELF drive holidays in China are probably not a great idea, in the light of a nine-day 100km-long traffic jam which recently locked up a highway leading into Beijing.

A report on state television said the situation had now "basically returned to normal" although roadworks in the area are continuing to slow vehicles.

Most of those caught in the disruption were truck drivers who spent the time playing cards, as well as complaining about extortionate prices charged by locals for food to sustain them through the snarl.

MORE than 1000 passengers were inconvenienced at Kobe Airport in Japan yesterday after the pilot of a light aircraft landed without lowering his wheels.

Fortunately the single-engined Beechcraft plane of 57-year-old Yoshihiko Yamamoto skidded to a stop without bursting into flames, but the incident caused the airport to close for several hours, delaying nine commercial flights.

Yamamoto later confirmed he had "just forgotten" to put down the landing gear.

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First with the news

Tue 24 Aug 10

Page 3

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World's Best
Business Class.
Skytrax World Airline Awards 2010

QATAR
AIRWAYS القطرية

Travel Daily AU

First with the news
on location in
Vanuatu

Today's issue of *Travel Daily*
is coming from Espiritu Santo,
Vanuatu, courtesy of the
Vanuatu Tourism Office.

THIS year's Vanuatu tourism expo, Tok Tok, kicks off today for the very first time on the island of Espiritu Santo, offering local suppliers here the chance to show off their products to buyers across the travel industry.

Santo, as it's commonly known, is the largest island in Vanuatu, and is world renowned for its diving and snorkelling tourism.

During World War II Santo was used as a US military base, and at the close of the war the US simply dumped hundreds of tonnes of its military equipment into the ocean at Million Dollar Point, which is now a mecca for underwater sports.

Today at Tok Tok, Aussie buyers are among those participating in hotel site inspections to a number of on- and off- island resorts, including Turtle Bay, Oyster Island and Bokissa Private Island.

Tok Tok moves to Port Vila on Thu, which will also be the location where the Vanuatu Tourism Office will launch a brand new advertising campaign (see p3 story).

Air Vanuatu operates a 30min direct flight from Port Vila to Santo, or a non-stop service from BNE.

Vanuatu tourism campaign launch

THE Vanuatu Tourism Office will announce the launch of its new highly anticipated brand campaign this week in Vanuatu at Tok Tok.

The campaign, which has been in the works for well over a year, was announced at last year's Tok Tok event in Port Vila (TD 27 Aug 09) at which time it was expected to be rolled out in Nov 2009.

The approximate \$1.5 million campaign is being jointly funded by the Tourism Marketing Development Fund, Vanuatu Tourism Office and Aus Aid, and is now hoped to debut in Australia by Jan next year.

Sama bites the dust

SAUDI Arabian low cost carrier Sama has ceased operation, effective immediately.

Sama ceo Bruce Ashby said the decision followed heavy losses during the winter season and a failure to gain support from the Saudi government.

Crystal Cape Grace

CRYSTAL Cruises has added the Cape Grace Hotel in Cape Town to its list of pre/post-cruise 'Classic Plus' hotel program in 2011.

In addition to accommodation, guests booking the property before or after a Crystal Cruise sailing from Cape Town will receive private car transfers, meet and assist and breakfast.

Rates begin at US\$550pp/pn.

Medina winner

CONGRATULATIONS to Sejal Morker from American Express Business Travel, who was the lucky winner of last week's exclusive *Travel Daily* Medina 'Ultimate Indulgence' competition.

Sejal has won two nights accom at any one of the 22 Medina Apartment Hotels across Australia, along with a special Kangaroo Island Eucalyptus Gift Pack.

8 killed in Manila

THE government of Hong Kong has issued a "black travel alert" for the Philippines, meaning that all outbound tour groups will be cancelled effective immediately.

The move follows an overnight hostage drama which saw eight Hong Kong tourists killed after a violent shootout between police and a man who had hijacked a tourist bus.

After a ten hour standoff police stormed the vehicle, with eight of the hostages killed during the attack, as well as the hijacker.

US pass no comm

US Airways is changing the commission level on its Star Alliance North America Air Pass from 7% to 0% commission, effective 01 Sep.

The change does not apply to the Interline North American Pass, sold in conjunction with any Int'l carrier, which will still earn 7% commission.

Travel agents are advised to ticket any existing bookings by 31 Aug in order to earn the current commission rate.

A3/CO codesharing

STAR Alliance partners Aegean Airlines and Continental Airlines have commenced codesharing on services between Europe and the United States, and within Greece, from this week.

Aegean has begun placing its A3 code on CO metal between New York Newark and Athens, and will soon broaden the codeshare to cover Paris and Rome.

Continental in turn will place its CO code on Aegean operated flights from Athens to Rhodes, Mykonos, Santorini, Thessaloniki, Chania and Heraklion, and to Larnaca in Cyprus.

CO also plans in the future to codeshare on A3 services between Athens and London Heathrow, and to Munich, Frankfurt, Paris and Rome.

WIN A COPY OF "THE DELTA" BOOK

Congratulations to **Olivia Nicolle** from **Jetset Towoomba**, who was the first reader yesterday to tell us that Okavango Delta is in Botswana.

Each day this week, the **Africa Safari Co**, **Tony Park** and **TD** are giving readers the chance to win a copy of Tony's book "The Delta".

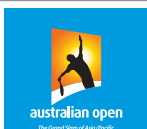
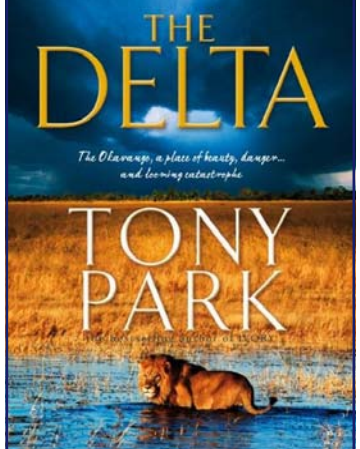
Tony Park travelled with his wife to Africa, where he found time, place and inspiration for his books. His latest title - "The Delta" pictures ex-soldier turned mercenary Sonja Kurtz, who after a failed assassination attempt on the president of Zimbabwe, is on the run and heads for her only place of refuge, the Okavango Delta in the heart of Botswana.

To win this great book, simply be the first reader to email the correct answer to the question below to:

deltabook@traveldaily.com.au

A fragile network of what
is often used to describe
The Delta?

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Surprise me with
some exciting stopovers

Travel Corporation ditches 'Leading' brand

TRAVEL industry giant, The Travel Corporation (TTC), is set to stop using its 'The Leading Travel Companies' branding.

TTC, which operates a range of businesses in Australia including Insight Vacations, Trafalgar Tours, Contiki Holidays, Creative Holidays, Uniworld Boutique River Cruising and AAT Kings, introduced The Leading Travel Companies (TLTC) as an overarching brand, in conjunction with the TLTC Conservation Foundation which was established to "foster sustainable tourism and protect culturally and

ecologically sensitive areas around the world."

The branding was introduced a few years ago (*TD* Mar 08), but the group recently elected to move away from the signature, according to a source familiar with the operation.



THE LEADING TRAVEL COMPANIES

The change will see The Leading Travel Companies branding and logo (left) removed from all future brochures produced by the companies within the group.

The various Travel Corporation businesses will soon take individual ownership of conservation projects around the world, as part of the shake-up of the TLTC Conservation Program.

The rehashed model will see each group support conservation projects of its choice.

It's also understood that TTC is looking to launch a new website in coming months, focused on the global travel brands to act as a marketing tool.

Turkish to Atlanta

TURKISH Airlines is extending its soon to launch direct five times weekly Istanbul-Washington DC service (*TD* 16 Jul) to Atlanta, effective 07 Nov for the Northern Winter period.

TK hopes to extend the new service to year-round within one or two years.

Tempting Pharaohs

TEMPO Holidays is taking 15% off its 13 day Total Egypt tour, with the discount valid for bookings made before 31 Oct and for travel until 30 Sep 2011.

Prices start at \$2667pp - more at tempoholidays.com.

Good things come in MINI packages



ABOVE: Flight Centre and Malaysia Airlines have teamed up for the third year in a row to give away a MINI Cooper, to the top selling Flight Centre consultant for Malaysia Airlines.

This year the winner was Daniela Praino from Flight Centre in Norwood, South Australia, who is pictured above being given the keys to her funky new vehicle by Muzakir Shah Abdul Rahman, Malaysia Airlines area manager Queensland.

Travel2 winners

TRAVEL2 has announced its week four winners of its Islands on Sale promotion, with Allison from HWT Circular Quay and Nicole from HWT New Farm being the lucky two off overseas.

Allison has won herself airfares for two to Honolulu and four nights accommodation at the Outrigger Luana Waikiki, while Nicole is off to Vanuatu for five nights staying at the Palms Resort and Casino.



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HWT up a (Banyan) Tree



ABOVE: Harvey's Choice Holidays hosted its top producing Harvey World Travel Agents on a VIP fam to Thailand recently.

The group were flown over on THAI Airways and stayed at the Banyan Tree Phuket and the Banyan Tree Samui.

Pictured above at Saffron, the Banyan Tree Samui's cliff top fine dining Thai restaurant, top row from left are: Peter Blyth, HWT Buderim, Kawana & Maroochydore Qld; Gerardo Cignarella, HWT Figtree NSW; Julie Kite, HWT Castle Plaza SA; Bernie Freyling, HWT Toowoomba, Toowoomba Range, The Ridge and Indooroopilly Qld; and HWT managing director David Rivers.

Middle Row: Cindy Lee, HWT Blacktown & Seven Hills NSW; Soo Hong Chong, HWT Greensborough Vic; Debbie

Wilkie, HWT Endeavour Hills and Mountain Gate Vic; Peter Angelovich, HWT Geelong Vic; Sharon Evans, HWT Marion SA; Vivienne Davies, HWT Sylvania NSW; Mark Nicholson, HWT Gawler, Elizabeth SA.

Front row: Frederick Arul, GM Banyan Tree Samui; Alastair Fernie, GM, Harvey's Choice Holidays; Victoria Hobbs, Director of Sales & Marketing, Banyan Tree Hotels & Resorts, Sydney; and Denise Dalton, Snr Sales Executive, THAI Sydney.

Solomon advice

THE Department of Foreign Affairs and Trade has updated its travel advice for the Solomon Islands, warning that there may be political tension and civil unrest across the country in the lead up to this weekend's impending election.

Westin India phone

WESTIN Hotels and Resorts has launched a toll free number in India, making bookings and contact with the group's network easier for travellers and locals.

The number is 000 800 650 1407.

Travel Daily AU
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Tue 24 Aug 10 Page 5

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E-mail: info@traveldaily.com.au



Money Talk

Brought to you by Visa

Planning a trip is enough of an adventure, without your customers having to waste additional time and energy fussing over detailed travel budgets.

Thankfully Visa has partnered with Lonely Planet to create the **Visa Trip Calculator**, a fast and easy online tool designed to help travellers manage their holiday budgets.

From flights, to accommodation, to holiday transport and activities, Visa's Trip Calculator will ensure your customers don't get caught out with any unforeseen or forgotten costs.

Better still, the Visa Trip Calculator also provides users with helpful budget travel tips along the way.

Go to www.visa.com.au/gotravel for more details.

more people go overseas with Visa.



Trafalgar doubles up

TRAFALGAR Tours is offering members of its World Rewards loyalty scheme the chance to earn double points when booking the 11 day Rockies Panorama, and 18 day itinerary including the Alaska cruise extension.

Bookings need to be secured by 31 Aug to earn the double points - see www.worldrewards.com.au.

JQ's no confidence

400 Qantas and Jetstar pilots yesterday called for a no-confidence motion in JQ ceo Bruce Buchanan, over the carrier's plans to base long-haul crew in Singapore on different wages and conditions (*TD* yesterday).

The pilots' union says moving the jobs offshore has implications for all of the Qantas Group pilots.

MADAME VEE'S

MINI QUIZ

A

C. Virgin Atlantic takes to the skies.

Shoulder pads and massive perms weren't the only gift from the '80s. Virgin Atlantic burst onto the scene in 1984 and soon became more popular than fluro socks at a Wham! concert.

Thought that was interesting?

Enrol at Madame Vee's online Finishing School to learn more about Virgin Atlantic and you could

WIN a trip for 2 to LONDON!

Get the details ▶



China special

HELEN Wong' Tours has released two new bargain-priced tour packages to entice travellers to China over the cooler months.

A 15-day China Wonders deal leads in at \$2799pp ex SYD or MEL for Feb/Mar departures, while there's also an 11-day Majestic China from \$2450pp ex SYD, MEL or BNE for departures in Nov, Feb and Mar.

For Brisbane passengers the Nov flight is in conjunction with the launch of direct China Southern flights to Guangzhou.

MEANWHILE Helen Wong's is also offering a special 'Discover China' departure hosted by George Moore and Paul B. Kidd from Sydney radio station 2UE, priced from \$3980ppts.

More info 1300 788 328.

India agent rates

ACCOR is celebrating the launch of two new Mercure hotels in Lavasa and Hyderabad, India with special travel industry rates.

The Mercure Lavasa is offering a rate of Rs4333ts(A\$104.40) plus taxes including breakfast, for travel by 30 Sep - quote 'Mercure Lavasa Opening Package/PK1'; info at mercurelavasa.com.

The Novotel Hyderabad Airport is also offering 30% off a Best Unrestricted Rate of the day when staying before 30 Sep.

AI relocating hub

AIR India has announced it will shift its hub in India from Mumbai to Terminal 3 at Delhi International Airport, after signing an agreement with the airport recently.

AI believes the move will cut its costs by one-third and boost revenues by 9-12% each year.

The Star Alliance elect member has signalled it intends to launch flights from Delhi to Melbourne from later this year; however the mooted services have not yet been made available for booking.

Daydreamy deal

DAYDREAM Island Resort & Spa is offering a four night Spring Special package from \$580pp, with up to two children aged 0-14 years staying free when sharing with adults and using existing bedding.

Breakfast is included along with transfers for adults, as well as more than 20 free activities, valid for sale to 19 Sep and travel 01 Sep-31 Oct (some blackout dates) based on twin share in a Garden Balcony Room.

Call 1800 075 040 for info.

Kumuka 15% off

KUMUKA is offering 15% off tours in Africa, Asia, Central and South America, The Middle East and Europe when booked and paid in full by 31 Aug.

The tour operator is also offering 10% off for deposited Europe bookings.

Kumuka no longer has any local payments so commission is payable on the total price - for details see www.kumuka.com.

The elephant in the room...



ABOVE: Tusk, tusk!

It certainly looks like staff from The Africa Safari Co packed their trunks properly when they held their annual sales conference in South Africa recently.

The attendees took some time off during the meeting to see some of the highlights of the country, as well as experience new products on offer.

Pictured above in a jumbo encounter with a new local

pachyderm pal are some of the members of the company's Australian sales team, from left: Stephen Crouch, Vic sales rep; Dan Maher, Qld sales rep; and Wayne Hamilton, National Sales and Marketing Manager.

R&C local toll-free

UPMARKET hotel group Relais & Chateaux has launched a new 24/7 reservation line for Australia and New Zealand to allow travel agents and consumers to book any of the 480 R&C properties.

In Australia the new contact number is 1300 121 341, while the NZ number is 0800 540 008.

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Qualifications and Attributes

- Significant experience (at least 7 years) at management level
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- A superior ability to communicate with, mentor and manage staff
- Excellent organisational and time management skills
- The ability to provide in-house training to new staff
- Leadership qualities and a commitment to innovation
- Strong tourism product knowledge of and a passion for the Mediterranean region

Remuneration : This is a very significant and senior role with huge potential. A generous remuneration package for the right candidate would be circa \$100,000 per annum.

To Apply: Please e-mail brief covering letter and CV with 3 referees in confidence to halina@greecemedtravel.com.au or for a confidential discussion call Halina on 02-9313 4633.

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Please submit resumes & salary requirements online:
www.tauck.com. EOE.

'YOU DESERVE TAHITI'... TELL US WHY AND WIN



To celebrate 'You Deserve Tahiti' month, throughout August, *Travel Daily* is giving travel consultant readers the chance to win an incredible seven-night holiday to Tahiti for two people, courtesy of Tahiti Travel Connection.

This fantastic prize includes:

- Return economy airfares on Air Tahiti Nui for two
- Two nights twin share accommodation at Manava Suite Resort Tahiti in a Standard Room (one pre and one post Manihi Island)
- Five nights' accommodation at Manihi Pearl Beach Resort in a Beach Bungalow
- Return economy flights for two from Tahiti to Manihi Island
- All land transfers on Tahiti and Manihi

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Tell us in 50 words or less why you deserve to win
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Feel free to support your case with 1 image only. Entries must be accompanied by the agent's full name, agency name, phone contact and email contact.

Email your entries to: tahiticomp@traveldaily.com.au

Note: Only one entry per agent/consultant.

Click here for competition terms & conditions

MEL refinances

MELBOURNE Airport today announced the completion of a \$1.25b refinancing deal, with cfo Kirby Clark saying the loans were a recognition of the financial community's confidence in MEL.

Joel gets iPadded up

RIGHT: Joel Edwards from Bunnik Tours in Adelaide is the envy of his friends, being the proud owner of a funky new Apple iPad courtesy of Driveaway Holidays.

Joel was the first winner in Driveaway's current iPad incentive, but there's another iPad up for grabs before the end of the month.

All Driveaway bookings are automatically entered into a draw, meaning the more bookings agents make the more chances they have to win.

Joel is pictured with Julia Warner, DriveAway Holidays Area Sales Manager for Victoria/South Australia.



HKG fuel charge

ALL Nippon Airways, Cathay Pacific and Singapore Airlines have been permitted to reduce their passenger fuel surcharges in Sep by the Hong Kong Civil Aviation Department.

The maximum short haul fuel levy will be down 1% to HKD97 (A\$14) and long haul sectors will decrease by 5% to HKD481 (A\$69).

Aurora evening

AURORA Expeditions is holding an evening with Expedition Expert Jo Schuetz who will introduce the Russian Coast.

The event will be held in Sydney on 01 Sep at 6.30pm; for more info or to RSVP email auroraex@auroraexpeditions.com.au.

Star Clippers 2011

STAR Clippers has released its 2011 brochure, with 76 pages featuring its three tall ships and a range of new itineraries.

There are more than 70 cruises on offer, with early booking discounts of up to 35%; for more information call 1300 362 599 or see www.starclippers.com.

Dengue fever in NT

THE Northern Territory Health Department says it's mystified by the NT's first case of dengue fever in 70 years.

The mosquito which carries the virus doesn't exist in the NT, and the man who contracted the disease hasn't travelled outside of the Territory.

Officials believe a dengue mosquito may have entered on a cargo ship, and say they don't believe that there is any further risk to the public or tourists.

Virgin Blue on sale

VIRGIN Blue has launched a 10th birthday celebration sale, with a million seats up for grabs at 40% off the normal price.

Prices start from \$55 one way Sydney to the Gold Coast and \$179 from Perth to Sydney for various travel dates.

See www.virginblue.com.au.

Pelican to Cooma

REGIONAL airline Aeropelican Air Services will convert its seasonal Sydney-Cooma service to a year-round offering from 30 Aug following "solid patronage" since its launch in Jun, the carrier said.

"Recent visits to government departments, tourism operators and major business entities have highlighted the need for a year round air service for business travel to Sydney," said spokesperson Fabrice Binet.

Aeropelican will team with local tourism operators to assist with marketing the NSW Snowy Mountains.

The service will operate six times weekly.

Aeropelican is an affiliate of the Qantas Frequent Flyer program, and also operates services to Newcastle, Narrabri and Mudgee in NSW.

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Are you passionate about Travel – especially Ski Holidays?

We are Value Tours – one of Australia's leading international Ski wholesales and we are looking for an experienced Business Development Manager to join our team. Based in Brisbane, this autonomous role will involve managing a territory of retail travel agents in the Metropolitan Brisbane and country Queensland areas to develop and enhance new business opportunities.

We are seeking a Senior Business Development Manager with proven experience in Travel and a passion for representing specific Ski product. Key to this role is; your established relationships with the retail agency networks; your proven track record of increasing sales; your ability to present to key clients and develop sales & marketing plans for the company; your ability to work to deadlines and your ability to work autonomously in a fast paced and dynamic company.

Acting as a Mentor to other BMD's in QLD, you will be able to demonstrate your success in external sales coupled with your solution selling mindset and your outgoing and confident personality driven by a high level of self motivation. You will need your own vehicle and driver's license.

We offer a motivated team to work in, fantastic benefits, monthly incentives, career progression & lots of training. If you are ready for a unique & exciting opportunity with a market leading brand, look no further.

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Adelaide & Perth
– 02 9231 6444 – sajobs@tmsap.com, wajobs@tmsap.com
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– Wendy and Sally

JOB OF THE WEEK!

STATE SALES MANAGER - SYDNEY

- Leading a NSW Sales Team
- Six Figure Package

This well known travel company and respected provider to the travel industry is urgently needing a strong team leader to motive, drive and strategically manage a team of 'on the road' business developers and account managers. You will be rewarded with an attractive salary package along with state of the art working environment. You will have a proven track record in recently driving a large sales team from within the travel, tourism or hospitality industry. This role requires a dynamic, confident individual with clear management skills.

Contact **Wendy Stearn** at TMS wendy@tmsap.com
T: **02 9231 6444** or **apply online now!**

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Recruitment Consultant - Sydney

- *Travel Industry experience essential*
- *Great salary package incorporating fantastic commission*

TMS Asia Pacific is the leading Travel, Tourism and Hospitality Recruitment company in the Asia Pacific region. With offices across Australia and Asia we provide recruitment solutions to leading travel providers and Hotels, ranging from Temporary staff to Senior Executives. To continue to maximise our potential in the market we are seeking a new Recruitment Consultant to join our team.

Contact Michelle Williams T: **0433108642** E: michelle.williams@tmsap.com or **apply online now!**

Leisure Travel Consultant - Sydney CBD

- *Brilliant team & office environment*
- *Well respected and valued organisation*

Are you an experienced travel consultant looking to make a positive career move? This well established organisation are looking for a leisure consultant to assist in their premium retail division. In this role you will be booking all aspects of travel, including flights, exclusive accommodation, car hire and tours.

Contact Sharon Moss T: **02 9231 6444** E: sharon@tmsap.com or **apply online now!**

Branch Manager - Melbourne

- *Rare Opportunity*
- *Good team environment*

Our client, a well established travel company is looking for an experienced Office Manager to oversee daily operations. You will be an experienced people manager who thrives on the challenge of driving and motivating a team to achieve their individual potential. You will be responsible for overseeing the daily operations and must have extensive experience in retail travel operations. This position offers variety and is very much a hands on role.

Contact Stacy Balderston T: **03 96021809** E: stacy@tmsap.com or **apply online now!**

High End Leisure Consultant – Upper North Shore

- *Loyal repeat clientele*
- *Great team environment*

Join this amazing team located on the Upper North Shore and enjoy not only working close to home but feeling like a valued member of the team. Selling a number of amazing destinations and located in beautiful offices this is one opportunity you will not want to miss. To be considered for this role you will have minimum 5 years experience, Sabre/Tramada preferred with great destination knowledge and the ability to build rapport quickly with existing clients.

Contact Karen McGrath T: **02 9231 6444** E: karen@tmsap.com or **apply online now!**

Cruise Consultant - Sydney

- *CBD location*
- *Sell what you love!*

Are you crazy about cruising? Do you offer the kind of customer service that has clients coming back time and time again. If so you may have just found your dream job! Our client, a boutique cruise company is looking for an experienced consultant to join their expanding team. This is an all round role where you will not only be selling worldwide cruises but offer the complete package including flights, accommodation & day tours. If this sounds like your next move apply today as this opportunity will not last long.

Contact Karen McGrath T: **02 9231 6444** E: karen@tmsap.com or **apply online now!**

Calling all Sabre Leisure Temps - North Ryde

- *Temp to perm opportunity*
- *Free on site parking or close to transport*

We are looking for an international consultant to start temping asap for this well known and respected agency. The role could go permanent for the right candidate. You will be booking domestic, international and cruise travel all over the phone or via email and appointments.

Contact Sharon Moss T: **02 9231 6444** E: sharon@tmsap.com or **apply online now!**

Corporate Travel Consultants Required - Melbourne

- *Global organisation*
- *CBD location*

Due to growing accounts this fantastic corporate travel company are looking for experienced consultants from all areas of the travel industry to join expanding teams within their company. International and domestic roles are available. The ideal candidate will have worked with KPIs in their past roles and have a high level of accuracy and customer service. You will be proactive, positive and be able to work within a team.

Contact Stacy Balderston T: **03 96021809** E: stacy@tmsap.com or **apply online now!**

Retail Consultant - Brisbane

- *CBD location*
- *Exotic & Unique destinations*

This well established agency located in the city CBD is looking for a dynamic new member to join their team. Selling a number of unique destinations including Africa & South America your destination knowledge will be second to none. With beautiful offices, a supportive team environment and attractive incentives in place this really is the place to work. To be considered for this role you will need minimum 3 years selling consulting experience, great destination knowledge and customer service orientated.

Contact Karen McGrath T: **02 9231 6444** E: karen@tmsap.com or **apply online now!**



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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

TOP SYDNEY JOBS

- | | |
|--|-------------------------------------|
| 1. UPMARKET CORPORATE LEISURE CONSULTANT x 2 | 7. AIRLINE CONSULTANT x 3 |
| 2. INBOUND CONSULTANT SUPERVISOR | 8. SENIOR CRUISE CONSULTANT x 5 |
| 3. CORPORATE TVL MULTI-SKILLED x 27 | 9. HELPDESK SYSTEMS CONSULTANT |
| 4. CALYPSO TRAINED WHOLESALE RES x 8 | 10. CORPORATE GROUPS CONSULTANT x 2 |
| 5. AIRFARE PRODUCT CO-ORDINATOR x 3 | 11. JNR CONSULTANT/RECEPTION |
| 6. VIP LUXURY TRAVEL CONSULTANT x 14 | 12. BOUTIQUE CORP INTERNATIONAL x 5 |

PLUS OVER 40 TOP TRAVEL TEMP ASSIGNMENTS FROM COAST TO HILLS DISTRICT & CBD
DON'T DELAY AS THERE HAS NEVER BEEN A BETTER TIME TO MOVE!

TOP MELBOURNE JOBS

- | | |
|---|--|
| 1. CORPORATE TRAVEL MULTI SKILLED LEVEL x 8 | 7. RETAIL MANAGER x 3 (BALLARAT & GEELONG) |
| 2. DOMESTIC CORPORATE TRAVEL x 10 | 8. ACCOUNTING ROLES |
| 3. WHOLESALE TRAVEL x 5 | 9. ADMIN SUPPORT |
| 4. RETAIL TRAVEL x 10 | 10. LUXURY HIGH END TRAVEL |
| 5. GROUPS TRAVEL x 3 | 11. PART TIME ROLES x 2 |
| 6. CUSTOMER SERVICE – AIRLINE x 10 (SHIFT WORK) | 12. TEMPORARY ASSIGNMENTS x 15 |

TOP PERTH JOBS

- | | |
|--|------------------------------|
| 1. CORPORATE TRAVEL MULTI SKILLED x 6 | 7. GROUP TRAVEL |
| 2. CORPORATE TRAVEL DOMESTIC LEVEL x 3 | 8. CORPORATE IMPLANT ROLE |
| 3. RETAIL TRAVEL x 6 | 9. TEMPORARY ASSIGNMENTS x 6 |
| 4. WHOLESALE TRAVEL x 15 | 10. STATE MANAGER |
| 5. FARES & TICKETING ROLES x 5 | 11. MARKETING SUPERVISOR |
| 6. ONLINE RETAIL TRAVEL x 4 | 12. PART TIME POSITIONS x 3 |

TOP BRISBANE, GOLD COAST & FAR NTH QLD JOBS

- | | |
|---------------------------------------|--------------------------------------|
| 1. CORPORATE TRAVEL MULTI SKILLED x 5 | 8. CRUISE SPECIALISTS x 6 |
| 2. CORPORATE LEISURE x 10 | 9. INTERNATIONAL RETAIL x 30 |
| 3. DOMESTIC WHOLESALE CONSULTANTS x 2 | 10. WHOLESALE RAIL CONSULTANT x 1 |
| 4. INTERNATIONAL WHOLESALE x 2 | 11. FARES AND TICKETING x 4 |
| 5. CRUISE WHOLESALE x 4 | 12. NATIVE CALYPSO TEMPS x 4 |
| 6. PRODUCT SUPPORT x 1 | 13. CORPORATE BDMS x 2 |
| 7. PRODUCT LOAD SUPPORT x 2 | 14. PART TIME RETAIL TRAVEL CONS x 3 |