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Travel Daily AU

First with the news

Tue 02 Feb 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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EK to drop A340

EMIRATES will cease operating A340-500 aircraft to Australia and New Zealand at the end of 2010, with GDS displays showing that the carrier appears to be phasing out the aircraft type on all ultra-long haul services.

From 01 Jul EK will operate 777-300ERs on the DXB-KUL-MEL route, and from 01 Aug MEL will become an all 777 operation.

The final A340 EK service to Australia will operate 31 Dec 2010 on the DXB-BNE-AKL route.

MEANWHILE Emirates is encouraging Aussie travellers to take a Roman holiday, with its flights to the Italian capital moving to double daily.

EK will also this year launch new routes to Amsterdam, Prague, Madrid and Tokyo.

AFTA launches 2010 NTIA

THIS year's National Travel Industry Awards are set to be even bigger and better, with AFTA today confirming a "very exciting new aspect to the night" which will be announced shortly.

Qantas has once again been confirmed as the event's major sponsor, continuing the carrier's strong tradition of support, while the night will this year be hosted by *Getaway* TV show presenter, Jules Lund.

AFTA marketing & events manager, Melinda Brown, told *TD* that nominations for the awards would open later this month, with the industry encouraged to get behind their favourite agents and suppliers in the various categories.

A similar online system will be used for the voting as in previous years, with Brown saying AFTA is "committed to ensuring a transparent and straightforward process for the nomination, voting and judging of the NTIA."

She urged that the instructions

on the form be followed to ensure that nominations are valid and able to be accepted.

Travel Daily is once again proud to be the media partner of the prestigious awards, in conjunction with *travelBulletin*, while other major sponsors include AA Appointments, Avis, Amadeus, Complete Cruise Solution, Royal Caribbean, Sabre-Pacific and South African Airways. Brown said there were still a limited number of sponsorship opportunities available and urged interested parties to contact her as soon as possible.

The 2010 National Travel Industry Awards will be held on Sat 10 Jul at the Sydney Westin.

Qantas incentive

CONSOLIDATED Travel has launched a Feb incentive in which every QF ticket issued this month will earn shopping vouchers, while the top seller will win 2x A380 business class tickets to Los Angeles - more info on page 10.

New Broome deals

BROOME'S Sanctuary Resort on Cable Beach is offering a range of special 'getaway deals' including free airport transfers, extra nights and other bonuses - more information on page nine.

FLEXIBILITY, SWISS MADE



The new SWISS fares are now available for sale in your GDS or as Net Fares. Non-seasonal and fully combinable across all available booking classes, they remain easy to quote and sell. Follow the links for full details.

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GLOBAL FARES: from \$1500net.

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Bumper issue today

Travel Daily today has six pages of news, plus full pages:

- TMS Asia Pacific
- AA Appointments
- Broome Sanctuary Resort
- Consolidated Travel

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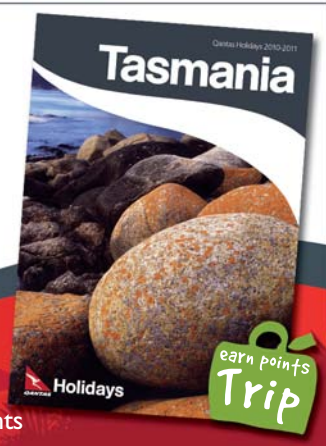
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Travel Daily AU
First with the news

Tue 02 Feb 10 Page 2

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Fiji push for shopping \$

FIJI has launched a new tourist VAT refund system, under which travellers who spend more than FJ\$500 in one day at designated outlets in Suva and Nadi will be able to claim a 12% tax refund upon departure.

The move particularly targets the cruise industry, with several thousand passengers set to visit the Fijian capital Suva this year.

So far 42 retailers have registered for the scheme in both Nadi and Suva, with many more expected to come online following today's announcement by Fiji's self-appointed Prime Minister Voreqe Bainimarama.

Tourism Fiji regional director Australia Pares Pant said the move was a "timely windfall" for the Fijian retail industry.

"There were some pockets within the international travel industry that had implied the destination was becoming overpriced," he said.

"The introduction of the new VAT refund scheme in conjunction with the devaluation of the FJD last year provides travellers with a huge incentive to visit our islands in 2010," Pant added.

Asian open skies

CHINA is set to this year sign a new aviation agreement with the ten members of ASEAN, which would see the introduction of a "liberal air services regime."

Singapore's transport minister Raymond Lim foreshadowed the move, which would also see virtually unrestricted competition on ASEAN routes within 5 years.

MH MEL boost

MALAYSIA Airlines will increase its non-stop services between Melbourne and Kuala Lumpur to 14 per week, with the three existing flights via Jakarta replaced by direct operations.

The move is effective for the Summer 2010 scheduling period, according to GDS displays.

VS DJ VA FF pact

VIRGIN Atlantic and Virgin Blue have announced a new agreement under which Gold and Silver members of Virgin Atlantic's 'Flying Club' frequent flyer program will now receive priority check-in, priority baggage and lounge access when flying with V Australia and Virgin Blue.

ANA dumps drinks

ALL Nippon Airways (ANA) is doing away with beverage services on domestic Japanese flights, effective 01 Apr.

The carrier will still continue to offer water and Japanese tea.

Window Seat

AN 'eye in the sky' traffic reporter in the US managed to create his own news yesterday after he was forced to make an emergency landing on a highway.

The pilot was broadcasting live traffic reports for a Philadelphia radio station when his single engine Cessna plane developed mechanical problems and was forced to inadvertently join the early morning rush-hour on the busy New Jersey Turnpike.

He got the aircraft down safely and nobody was hurt - but he did create a 3km traffic jam.

A NUMBER of witty TD readers have suggested that Richard Branson's new submarine (TD yesterday) is sure to spark romantic competition to join the "Mile Low Club".

THE central Asian republic of Kyrgyzstan has announced a plan to issue passports to sheep.

First Deputy Prime Minister, Akybek Japarov, said the system would help contain disease, and allow the pedigree of any beast to be identified by laser scanning.

The head of Kyrgyzstan's National Centre of Quarantine urged authorities to go further and also issue passports for cows.

There's a new name rising in Travel

Watch this space for your chance to win a Pacific Holiday

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**Airline of
the Year 2009**

TTG Travel Awards 2009

QATAR
AIRWAYS القطرية

Super office on GC

HOSTPLUS, the superannuation fund for the tourism industry, has announced it will open a retail outlet on the Gold Coast.

CEO David Elia said the move would provide a face-to-face environment for industry staff to interact with their fund, offering a range of value-added options incl investment, retirement planning and banking services "at a more intimate community level."

Robust Q4 for KE

KOREAN Airlines has reported a profit of 154 billion South Korea Won (AU\$150m) for the fourth quarter ending 31 Dec, up 580% from the same time a year prior.

KE recorded a 6.5% growth in international passengers and an 11.3% rise in capacity, along with a surge in cargo business.

STA online promo

SAMOA Tourism Authority will launch an online promo through Yahoo!7 Australia next week, in a bid to tempt travellers to the Pacific Island nation.

The two-week campaign will use banners and videos to promote Samoa and features retail offers of holiday products and services.

DescardA incentive

AGENTS booking their clients on a DescardA Luxury Charter cruise have a chance at winning a three-night cruise and a nights accom in Airlie Beach for two, as part of a new industry incentive.

What is more, there's five great prizes up for grabs - worth a total of around \$20,000.

To enter, agents need to book a cruise between now and 30 Apr for travel until 31 Mar 2011, with each person booked earning an agent one entry into the draw.

For more info on the incentive phone (02) 9699 2214.

Haitian assistance

TRAVELLERS still intending on visiting Haiti are being advised by DFAT to contact the Australian High Commission in Trinidad and Tobago should they require consular assistance.

In the event of communication links being down the Australian government suggests enquiries should go through the Canadian Embassy in Port-au-Prince.

MEANWHILE, DFAT says Aussies visiting Bolivia who require consular assistance should visit the Australian Embassy in Chile.

Dubai Metro line 2

THE Dubai Metro rapid transit network is believed to be looking to launch its second route, The Green Line, on 10 Oct 2010.

The automated Green Line will feature 18 stations, 12 elevated and six underground, on a 22.5km circuit which runs parallel with Dubai Creek.

Dubai Metro inaugurated the Red Line at 9:09:09pm on 09 Sep 2009, before opening to the public the next day.

New Iberia routes

SPANISH airline Iberia is adding seasonal flights between its Madrid base and the cities of Amman, Jordan and Damascus, Syria.

The weekly services will begin on 03 Jul and 31 Jul respectively, and run through until late Oct.

Hayman selection

SCOTT McConnell has been named as the new national sales manager for Hayman, to be based in the group's Sydney sales and marketing office.

McConnell was previously the sales manager for conference, incentive and group sales at Crown Melbourne.

Terror white paper

THE government is set to announce a White Paper on Counter-Terrorism, which is likely to see the controversial full-body scanners introduced at Sydney, Melbourne and Brisbane airports for flights to the USA.

Other moves are expected to include more security screening for int'l flights into Australia.

QF flying CBR-DRW

QANTAS yesterday commenced a direct thrice weekly return service between Canberra and Darwin, aimed at the government and business sectors.

Deliziosa's champs

TRAVEL agents from around the globe, incl some lucky Australian, agents, are getting a first hand view at Costa Cruises' latest vessel *Costa Deliziosa* as she sails from Venice to Savona in Italy.

Deliziosa is the host of Costa's annual 5-day 'Champions of the Sea' event which involves 1,800 travel professionals, and will see some of the best Costa travel agents awarded during the sailing.

See today's issue of *Cruise Weekly* for more news aboard *Deliziosa*.

The NSW Snowy Mountains. Always in season.

Escape the everyday and give your spirit a new lease on life in the NSW Snowy Mountains this Autumn.

Immerse yourself in the crisp mountain air and spectacular views with a bushwalk through the rugged terrain; saddle up for a day of action-packed horse riding; navigate crystal clear rivers and lakes by canoe; or totally unwind with a spot of trout fishing. You'll love sampling the delicious local food and wine with a picnic amidst the breathtaking scenery of this big outdoor playground.

Always in season, the Snowy Mountains are packed with memorable events and activities guaranteed to set every spirit alight.

Accommodation packages from \$185* per night.

To find out more and for other great deals, go to
visitnsw.com/snowies



Kosciuszko National Park

Photo: Mike Gebicki



Lake Jindabyne

Photo: Don Fuchs



Thredbo



*Per night, twin share. Terms and conditions apply. Valid to 30 April 2010. Excludes Easter.

New South Wales
There's no place like it

Name the sharks and WIN!



Daydream Island Resort and Spa is celebrating the safe birth of three shark pups in their amazing Living Reef, one of the world's largest man-made living coral reef lagoons.

Mum, Bonnie, a blacktip reef shark, and the three young sharks are doing well, but they each need a name, so Daydream Island has called on *Travel Daily* readers to help!

For your chance to win a three night accommodation prize for a family of four, including buffet breakfast daily, return transfers from the mainland or Great Barrier Reef Airport on HTI, private fish feeding session in the Living Reef, free Stingray Splash, and a \$50 food and beverage voucher, submit your three names by 5.30pm Sunday 28 February 2010.

Email your entries to namethesharks@traveldaily.com.au.

Please include your name and contact details.

The lucky winner will be announced in the *TD* issue on Mon 08 Mar 10.

Terms and conditions apply - see Daydream Island website.



SIA up VS c'hare

SINGAPORE Airlines has added its 'SQ' code on services operated by Virgin Atlantic Airways between London Heathrow - New York's Newark airports, and London Heathrow - New York's JFK airports.

SQ already codeshares with VS on services to Washington, Boston, Miami, Los Angeles, San Francisco, Orlando, Chicago and Dubai.

WORLD addition

THE 5-star Furama Hotel Dalian in North East China is the latest hotel to sign with WORLDHOTELS new Deluxe Collection affiliate.

The 620-room hotel is located in Dalian's commercial centre.

Antarctic fly-cruise

QUARK Expeditions has announced plans for "fly and cruise" holidays in Antarctica, which avoid the lengthy southern crossing to the icy continent from South America or Tasmania.

Passengers will fly from Punta Arenas in Chile on a 62-passenger plane which will land at a Chilean base on Antarctica's King George Island, from where they will board the *Ocean Nova* for five days of cruising on the Antarctic shores.

The ship then returns to the base for the return flight.

Quark will operate seven departures of the 8-day fly-cruise program from 13 Dec.

Air NZ flight aborts

AN Air New Zealand flight about to leave the tarmac of Tokyo Narita's airport on Sun rejected its takeoff at the very last moment causing the landing gear to overheat and the brakes to deflate 12 of the main gear's tyres.

The incident shutdown Narita's 34L runway for 30 minutes and prompted the airport's emergency services team to spray the wheels.

The Air NZ Boeing 777-200 was preparing to fly to Auckland and had 296 pax and 13 crew onboard.

The jet was expected to be out of action for up to 48 hours.

Choice Polish move

CHOICE Hotels International has expanded into Poland, adding six properties across the country in a move to broaden its European hotel portfolio.

Properties include The Clarion Hotel Grand Baltic Resort & Spa in Dzwirzyno, and five Quality hotels in Cracow, Posen, Kattowitz and Breslau - all of which will be managed by Poland's Hotel System.

New outlook for QF

QANTAS has confirmed that it will switch its internal email system from Lotus Notes to Microsoft Outlook, with the migration of more than 20,000 email accounts over 2010.

The move is a big win for Microsoft, with a full suite of its products also to be deployed across the carrier.

Qantas desktop IT is supported by Fujitsu in a \$200m contract.



Money

WELCOME to *Money Talk*, *TD*'s weekly feature on what the Australian dollar is doing.

\$1AUD = US89.0c

THE Australian dollar has slipped lower over the last week but rebounded overnight as traders factored in the announcement today by the Reserve Bank of an expected 0.25% rise in interest rates. Figures showing growth in global manufacturing have spurred increasing confidence in the US\$ which in turn saw the Aussie slide from its recent highs, as well as pushing up oil.

Wholesale rates this morning:

US	\$0.890
UK	£0.446
NZ	\$1.249
Euro	€0.638
Japan	¥80.29
Thailand	฿29.61
China	¥5.993
South Africa	R6.553
Canada	\$0.939
Crude oil	US\$74.89



HRG Australia - A leading global travel management company currently has an opportunity for an experienced Business Travel Consultant to join our team in Canberra.

International Consultant (Canberra)

We are looking for an exceptional International Consultant to join our great team in Canberra. If you are driven and focused and have demonstrated experience in looking after VIP Corporate travellers this could be the role for you.

The successful applicant will have domestic and international consulting experience, Galileo CRS knowledge and truly love working in corporate travel. If you would be interested in learning more about this opportunity then please send in your application today.

Applications for these roles may be emailed to:
recruitment.au@hrgworldwide.com

Applications close Wednesday 03 February 2010



HRG Australia - A leading global travel management company currently has several opportunities for the right people in the following roles:

Business Development Managers - (Sydney & Brisbane)

We are looking for experienced, driven and focused Business Development Managers based in Brisbane and Sydney. To be successful you will have; current travel management experience, strong industry relationships, thorough knowledge of sales principles, a proven track record and a genuine desire to succeed. You will also have excellent communication, organisational and presentation skills. If you are self motivated and have proven sales success then this is the role for you.

Strategic Client Manager - (Sydney or Melbourne)

This role will be suited to a person with extensive industry expertise and high level analytical and communication skills. You will be highly organised and disciplined with an in-depth understanding of industry technologies and the benefits they can bring to travel programs. You will have the ability to build strong relationships and a proven track record of successfully managing large corporate accounts. This role will give you the autonomy to make decisions and ensure that your clients travel program remains at the cutting edge.

If you believe you're suitable for any of these roles and would like to join HRG Australia please send through your CV to:
recruitment.au@hrgworldwide.com

Applications close Friday 11th February

Asian aviation bigger than US

THE Asia-Pacific region is now the world's largest aviation market, with more than 647m travellers last year, outstripping the US figure of 638 million.

IATA revealed the figures, adding that a further 217 million are expected to take to the skies in the Asia-Pacific by 2013.

Speaking in the lead-up to the Singapore Air Show yesterday, IATA ceo Giovanni Bisignani said that Asia-Pacific carriers are also expected to lead the globe in profitability this year, with losses shrinking from US\$3.4 billion last year to \$700m in 2010.

He cited the region's massive potential, with the burgeoning markets of India and China which will see the global air transport industry triple in size when Asians travel as much as those in the US.

"Asia-Pacific's diversity, dynamism and potential are a great opportunity," he said, but warned that the industry needs to make ongoing efforts to battle the impacts of the economic downturn with cost reductions

and efficiency gains.

"Longer term Asia-Pacific must also face global challenges including environment, security and liberalisation," he said.

Bisignani also confirmed that China had outstripped Japan as the largest market in the region, with 1.4 million international seats a week on offer, slightly more than Japan's 1.3 million.

New TCF members

THE Hunter Travel Group has extended its reach, with the addition of three new agencies in Port Macquarie, Erina and Lake Haven on the NSW coast.

The locations are among 7 new branches added by the TCF over the last two weeks, along with ten new head office locations.

HRG Australia has also added a branch within the US Embassy in Canberra, while Voyager Travel has added a Perth CBD outlet.

The TCF also advised of the voluntary withdrawal of Hume Travel in Albury due to the agency's closure.

Southwest wi-fi

US domestic carrier Southwest Airlines has announced it will fit in-flight wireless internet systems across its entire fleet.

The rollout will commence this year, with wi-fi to be installed on all of Southwest's more than 500 planes by early 2012.

Unlike other US carriers including AA and Virgin America which use the ground-based GoGo system, Southwest is partnering with a company called Row44 which offers internet service via a satellite-based network.

3K to Shantou

JETSTAR Asia has become the first foreign airline to operate flights between Singapore and Shantou, in China's Guangdong province.

The carrier will fly three times a week to Shantou, which is its 20th destination and second mainland China port.

Jetstar Asia ceo Chong Phit Lian said China had "immense potential for Jetstar's low fares offering and broader Qantas Group network connections."

Skal MEL luncheon

SKAL International Melbourne is inviting Skalleagues to attend its Feb luncheon and AGM at the Hotel Windsor, Melbourne from 11:30am, Thu 18 Feb.

RSVP by 11am 16 Feb to Sandy at sandy@apartmentonlygon.com.au.

American Eagle fine

AMR Corporation's American Eagle subsidiary is being pursued by the FAA for not ensuring flight crews were provided with accurate weights of luggage on aircraft.

The US federal regulator says the sister airline of American Airlines has defied its instructions to correct the matter, and has flown dozens of flights with the incorrect weight of baggage, which could pose a significant safety hazard for pilots when taking off and landing.

The FAA is proposing a penalty of about US\$2.5m against American Eagle.

Mackay travel expo

HARVEY World Travel Mackay and Mt Pleasant will host one of largest regional travel shows in the nation at the Entertainment & Convention Centre, from 12-7pm tomorrow.

The Mackay Travel Show brings together more than 70 travel suppliers, with HWT Mackay's GM Steven Boxall saying "this year is going to be the largest expo ever."

Entry to the one day exhibition is by gold coin donation which will fund the Make a Wish Foundation.

Zendai hotel sites

SHANGHAI'S Zendai Hotel Yin & Zendai Art Hotel have launched a new portal ahead of their official opening mid-year in time for the 2010 Shanghai World Expo.

The Zendai Hotel Yin is the first hotel in China to be admitted to The Leading Small Hotels of the World collection, while Zendai Art Hotel is a member of the Preferred Hotels & Resorts group.

See www.zendaihotels.com.

WIN A TRIP TO EUROPE

To celebrate the start of the New Year, Rail Plus is giving **Travel Daily** agent readers the opportunity to win some awesome prizes during the months of January and February.

To enter this great competition, subscribers will this week have to simply correctly identify the name of the train pictured to the right, and come up with a creative caption to accompany this photo.

There will be a major prize awarded at the end of the competition period of a place on the 2010 Rail Plus European familiarisation being held from 28 Apr to 08 May 2010, visiting Northern Italy, Switzerland, France and the UK* - for the best caption overall!

A weekly prize of a Eurail Select Pass for 5 days in 3 countries will also be up for grabs for the cleverest caption received each week, as decided by the Rail Plus judging panel.

So put on those thinking caps and email your caption and contact details to railpluscomp@traveldaily.com.au.

Full terms and conditions available at www.traveldaily.com.au.

*Itinerary subject to change.



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AFTA UPDATE

the latest insights from AFTA's Chief Executive,
Jayson Westbury



This week sees Federal Parliament return from the Christmas break and no doubt we are in for some exciting and fiery debates as both sides of Parliament move into election mode.

Many say that the policies over the emissions trading scheme will be the hottest debate as the Government looks to reintroduce the legislation and the opposition continue to fight it all the way.

This week should also see the release of the policy by the opposition of an alternative environment policy and I am sure all of this will exercise our minds.

As at today, it is difficult to establish what impact any of this will have on the travel industry, but it is certainly something that we will need to be aware of and look to embrace, once the outcome is clear.

This week also sees the official start of the review on consumer protection in the travel industry with the appointment of PricewaterhouseCoopers (PwC) to undertake the review.

AFTA will be meeting with the PwC team this week and the process will be well underway. With only 5 short months to go before PwC have to submit their findings, I am sure this time will fly.

Today we have also launched the 2010 AFTA National Travel Industry Awards and I am very pleased that Qantas has once again extended their support to be our major sponsor.

The 2010 NTIA is already shaping up to be bigger and better than past years with a range of loyal sponsors rejoining and a number of new companies putting their support behind the event.

We will also be announcing a new concept of the 2010 NTIA in the coming weeks, which I am sure everyone will really enjoy and look forward to. It is also really exciting that we have Jules Lund, of the Nine Network's Getaway fame, as our MC this year who I am sure will bring a new level of entertainment to the Gala evening.

Keep an eye out in the Travel Daily for all the details on entry dates and the voting process and I wish everyone involved in the 2010 NTIA all the very best.

We expect there will be over 900 guests attending this year's event at The Westin, Sydney on Saturday 10th July. Good luck to all and I look forward to seeing many of you on what is already shaping up to be a great night.



Cook signs Galileo

THOMAS Cook Group in the UK has signed a multi-year deal with Travelport which will see all of the agency's entities, including the Gold Medal Travel chain, adopt the Galileo platform.

These lumberjacks are OK

RIGHT: This pair of Insight Vacations reps certainly looked the part at the Canada Corroborree function at Melbourne's Sofitel on Collins last week.

Insight's newly appointed Vic state sales manager, Andy Roberts, is pictured with colleague Mara Smith, both in their flannies enjoying some "maple leaf-inspired merriment" - complete with the Insight Canada & USA brochure.



QR expand in Asia

QATAR Airways is boosting flight frequencies to South East Asia, announcing overnight it will lift services from Doha to Kuala Lumpur to a total of 11 per week.

Connections to Bali (Jakarta) via Singapore will move to daily, and there will also now be a direct link from Jakarta to Doha.

Most of the flights will also be upgraded to Boeing 777 jets.

Interestingly, QR said "Sydney is also likely to join the airline's network in 2010", which may imply a delay for the start up of SYD ops.

A&K discounts

ABERCROMBIE & Kent is offering savings of up to \$3,600 per couple on a range of tours, when booked before the end of Feb.

A&K's seven-night Florence and Tuscany trip is now down to \$7,485 per person twin share for travel from 23 Mar-23 Apr, a saving of \$1,800 per person.

The luxury tour operator's eight night Amalfi, Capri, Pompeii and Rome tour is discounted by \$1,050 per person, now \$9,580ppts, for travel between 01 Apr-25 Apr.

Phone 1300 851 800.

WIN A SPOT FOR YOU & YOUR CHILD ON THE ULTIMATE HONG KONG FAMILY FAMILIARISATION

To celebrate the Year of the Tiger, the teams at Virgin Atlantic, the Hong Kong Tourism Board and Hong Kong Disneyland have joined forces with **Travel Daily** to offer travel consultants the chance to win a spot on a truly unique Hong Kong familiarisation trip taking place between 06-10 April 2010.

Six travel agents and their child (aged 5-12 yrs) will join the magical adventure in a City that offers endless activities and amusements for children and parents.

With flights courtesy of kid-friendly airline, Virgin Atlantic Airways, and ground arrangements generously supplied by Hong Kong Disneyland and the Hong Kong Tourism Board, the winners will stay a total of 2 nights in sparkling downtown Hong Kong and 2 nights at Hong Kong Disneyland, and will experience Hong Kong's famous shopping, dining and culture, as well as the magic of Hong Kong Disneyland and much more!

How to Enter:

For a chance to win one of 6 spots for you and your child on this Hong Kong Family Famil trip all you have to do is send in your most creative photograph featuring yourself and your child including aspects of Hong Kong, Virgin Atlantic Airways and Hong Kong Disneyland!!

Email your photos to hkgcomp@traveldaily.com.au by 5.30pm Sunday 28 February 2010.

The Prize - It's a Goodie:

- Economy Class flights on Virgin Atlantic from Sydney to Hong Kong for you and your child aged 5-12 years. (Please note: Flights are all ex Sydney. For interstate winners: Domestic flights will be at your own arrangement and expense).
- 2 nights accommodation in downtown Hong Kong
- 2 nights accommodation at Hong Kong Disneyland
- Hong Kong Disneyland Park entry
- Most hosted meals
- Transfers, most local transport and tours
- Loads of fun stuff

Terms & Conditions:

Visit the **Travel Daily** website at www.traveldaily.com.au.

Important:

This competition is based on Creativity and lots of fun!! Winners will be announced Friday 05 March 2010.



High Achievers Wanted!

Career Opportunities for Top Talent



Hot Jobs - February 2010

NEW! - Retail/Corporate Consultant - Hills District

- *Delightful office*
- *Drive to work*

Want to work closer to home? Look no further. Great team with great office looking for a new member of their growing team. Must have minimum 5 years consulting experience and knowledge of dealing with high yield retail & corporate business. Repeat clientele highly desired.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

NEW! - Sales Executive – NSW/ACT

- *Award winning product*
- *Market leader*

Come join this Wholesaler who is a leader in their field as their NSW/ ACT Sales Executive. You will be responsible for visiting agents and updating them on the latest specials and product. You will be the face of this company and will actively promote their product at Trade Fairs and Consumer expo's & functions. Previous on road experience and a bubbly personality is a MUST.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

Inside Sales Co-Ordinator - Auckland

- *Monday to Friday*
- *An exciting opportunity has arisen for somebody to embrace this sales support role.*

If you are enthusiastic, have exceptional interpersonal skills, highly organised and possess the ability to work under pressure and also on your own, this may be the position for you! Your role will consist of day to day support to the sales manager, which will include problem solving, production and distribution of communications to the trade and assisting with the planning and setting up of tradeshow. Following up on customer relation enquiries, reception and general office duties and organizing travel agent training will keep you busy. Reporting into a very supportive inside sales manager and supporting the on road sales manager, you will be the New Zealand office representative. You must possess a working knowledge and experience within the travel industry and whilst not essential, it would be ideal for you to have a solid background in both admin and reservations.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

Cruise Consultants – 2 positions available in Sydney

- *Shop front agency in the eastern suburbs*
- *Off street agency North Sydney*

You can come from a cruise or a retail travel agency background. This is a great opportunity to work with either team and depending on where you live you could be walking to work!

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

Reservations Consultant - Sydney CBD

- *Minimum 12 months experience*
- *Great incentives*

Join this young funky team and show off your exceptional customer service skills. Must have a 'can do' attitude.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

Corporate Consultant- Perth

- *Make the move to Corporate*
- *Leading TMC*

Fantastic opportunity to make your move into corporate, if you are an experienced retail consultant and want to start the New Year in a corporate environment – now is the time to move and quickly!

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

NEW! Retail consulting –Brisbane

- *Fun and social culture – enjoy famils, travel perks and incentives*
- *15mins from CBD*

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets set in a thriving agency equates to exceptional commission opportunities for the right candidate. Don't wait, interviewing now.

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

NEW! - Senior International Travel Consultant - Part time

- *Weekend work – Saturday and Sunday, 7am – 3pm*
- *Or casual afterhours - 2 to 3 nights per week from 11pm to 7am*

Diverse and unique travel enquiries – No shift will ever be the same! This is an exciting opportunity for someone who is looking for part time hours or weekend work. Interviewing now!

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

International Corporate Consultant - Brisbane

- *Fun, dynamic and great office environment*
- *Fantastic company benefits*

This successful corporate travel company is committed to providing great travel accompanied by professional service to all travellers. They are currently seeking an experienced corporate travel consultant to join their corporate team in a busy and booming agency.

Contact Alex Sleba T: 07 3221 9916 E: alex@tmsap.com or apply online now!

Corporate Consultant – Adelaide

- *Located in CBD*
- *Up to 45K OTE*

This is a permanent, full-time role. Must have minimum 2 years experience, however 6 years is ideal for you to maximise targets. Fares & Ticketing qualifications, Galileo and previous experience with a corporate or high end retail is essential.

Contact Alessandra de Matteis T: 02 9231 6444 E: alessandra@tmsap.com

Corporate Consultant - Sydney CBD

- *Leading boutique agency in CBD*
- *Mixture of corporate and high end leisure*

This Corporate Travel Management company who is well known for taking an active interest in their staff is growing and are looking for an experienced Corporate Consultant to join their team. To secure this role you must have a can do attitude and brilliant customer service skills. No request is any trouble for you.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

Sales Manager- Auckland

- *Well known and respected Cruise Company*
- *Seeking a passionate and highly motivated Sales Manager.*

In this role you will be managing and maintaining your relationships with key accounts from the retail travel industry, with a focus on sourcing new business. Your days on the road will include training agents, promoting the product and managing tradeshow. As the representative of this global company, you will enjoy working autonomously on the road, assisted by inside sales support. Cruise industry knowledge is ideal but not essential. Demonstrated experience in developing sales across the leisure travel network is essential, together with a well established group of contacts. A generous salary plus car allowance will be offered for the perfect candidate.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

Travel Consultants- Melbourne

- *One full time position*
- *Part time position!*

My client is a very well respected and admired organisation. Only the best consultants are employed and this attributes to the 99% staff being retained. Nobody wants to leave this fun, energetic environment. With open communication to senior management you have the potential to earn big \$\$\$\$. This is due to the commission structure working in your favour. You must be able to bring your own existing client base. The average full time consultant earns 85K p.a. but it's the working environment that makes staff look forward to come into work each day. Full time employment with a steady base salary offers huge commission earnings. Working in Galileo, my client is looking for experienced consultants. If you fit the above criteria, apply now.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

Corporate Consultant - Northern Beaches

- *Minimum 2 years experience*
- *Parking available*

Great travel team in Northern Beaches. Salary dependant on experience.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

Domestic Consultant - North Sydney

- *Minimum 12 months experience*
- *Knowledge of any CRS*

Join this well known Corporate Management company. Must have good airfare and destination knowledge.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

NEW! - Travel Consultant - Brisbane

- *Rotating roster – without having to every weekend!*
- *Ongoing training and career development*

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

International Leisure Consultants - Brisbane

- *Always dreamed of working in a supportive and lucrative team environment?*
- *Strong repeat clientele*

Join this dynamic, award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait any longer.

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

NEW! - Domestic Wholesaler Consultant - Brisbane

- *Famils, travel perks and incentives*
- *Ongoing training and career development – earn what you deserve*

Award winning global wholesaler travel company who provide a social and supportive environment seek a sales savvy travel consultant. Interviewing now, don't miss out.

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

International Corporate Consultant - Brisbane

- *Fun, dynamic and great office environment*
- *Fantastic company benefits*

This successful corporate travel company is committed to providing great travel accompanied by professional service to all travellers. They are currently seeking an experienced corporate travel consultant to join their corporate team in a busy and booming agency.

Contact Alex Sleba T: 07 3221 9916 E: alex@tmsap.com or apply online now!

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AA APPOINTMENTS CAREER FAIR

1 - 28 FEB 2010



1 - 28 FEB 2010



**ALWAYS WONDERED WHO THE INDUSTRY'S
BEST EMPLOYERS
ARE IN TERMS OF BEST STAFF BENEFITS,
IN-HOUSE TRAINING & DEVELOPMENT
AND CAREER PROGRESSION?**



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WHERE YOU WILL RECEIVE PROFESSIONAL:**

- ❖ Guidance on career progression & development
- ❖ Hints on CV writing
- ❖ Tips on interview techniques
- ❖ Information on the industry's best employers
- ❖ Information on current job vacancies



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THE VALUABLE TOOLS YOU NEED TO
HELP LAND THAT DREAM ROLE!**



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EMAIL YOUR DETAILS:**
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VIC & WA & SA: 03 9670 2577
recruit@aaappointments.com.au
QLD & NT: 07 3229 9600
employment@aaappointments.com.au



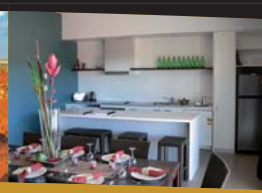
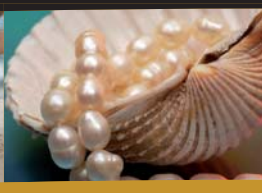
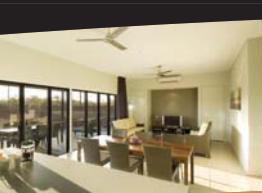
GETAWAY DEALS

BROOME SANCTUARY RESORT

Cable Beach Western Australia



Superbly located just a short walk to the pristine sands of Cable Beach, the perfect base to enjoy & explore Broome.



Broome Sanctuary Resort features Pindan Restaurant and Bar, guest lounge, Argyle Conference Room and Sorbet Day Spa. Guests have the choice of Studio, 1 and 2 Bedroom Apartments and 3 Bedroom Villas. For the ultimate indulgence we recommend our 3 Bedroom Sanctuary Villas, each equipped with its own private pool.

ROOM TYPE

SEASON	STUDIO	1 BED APT	2 BED APT	3 BED VILLA	3 BED SANC VILLA	BONUS OFFERS	
LOW 01 Feb - 31 March 2010	\$199	\$235	\$285	\$405	\$455	FREE 5th Night, FREE airport transfers, FREE late checkout, FREE Foxtel, FREE* studio upgrade to 1 bedroom	FEB/MAR
SHOULDER 1-Apr-2010 – 31-May-2010 & 1-Oct-2010 – 30-Nov-2010	\$275	\$330	\$399	\$505	\$560	FREE 5th Night, FREE airport transfers, FREE late checkout, FREE Foxtel and 15% off Pindan Restaurant	APR/MAY
HIGH 1-Jun-2010 – 30-Sep-2010	\$340	\$405	\$495	\$675	\$795	2 for 1 camel rides, FREE return airport transfers & 15% off Pindan Bar & Restaurant.	JUN/SEPT

*Terms & Conditions - Subject to availability on arrival. Prices are current at the time of printing.

Freecall: 1800 15 33 77 www.broomesanctuaryresort.com.au

Phone: (+61 8) 9192 8088 Fax: (+61 8) 9192 8288 Email: res@broomesanctuaryresort.com.au

1 Lullfitz Drive, Cable Beach Broome WA 6726

Rewards on Q with Consolidated Travel



Simply sell Qantas in the month of February and be rewarded!
The top 3 sellers will win the following:

First Prize: 2 Business Class tickets to Los Angeles on the A380

Second Prize: 2 Premium Economy Class tickets to Singapore

Third Prize: 2 Economy Class tickets to Hong Kong

But it doesn't end there... You can also earn yourself some shopping vouchers...

\$50 voucher awarded per ticket in Business/First Class*

\$40 voucher awarded per ticket in Premium Economy Class*

\$25 voucher awarded per ticket in Economy Class*

Conditions:

- Valid for tickets issued by Consolidated Travel or via Quikticket on the Consolidated Travel IATA between 1 - 28 Feb 10 on QF International itineraries ex Australia plated to QF (081) ticket stock.
- This promotion is valid to all full time consultants in Australia.
- Infant, Child, Group Sales, Cancelled or Refunded tickets are not eligible.
- Consolidated Travel and Qantas reserve the right to alter or withdraw the promotion at any time.
- Winners will be advised and prizes will be distributed after completion of the promotion.
- Prize winning tickets include taxes.
- * Vouchers are capped.

To receive your vouchers, please complete the below & fax OR email to the Consolidated Travel Sales Team no later than Friday 5 Mar 10

Agency Name: _____ Consultant: _____

Ticket Numbers: _____

Claim Date: _____



Melbourne
Telephone: 03 9251 5044
Facsimile: 03 9663 2095

Sydney
Telephone: 02 9394 1402
Facsimile: 02 9247 7907

Brisbane
Telephone: 07 3334 2000
Facsimile: 07 3221 3771

Adelaide
Telephone: 08 8203 8001
Facsimile: 08 8231 1220

Perth
Telephone: 08 9442 6000
Facsimile: 08 9481 0590

ABN 60 004 692 791