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www.austrian.com

Travel Daily AU

First with the news

Fri 05 Feb 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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Costa cruise to Oz

THE brand new *Costa Deliziosa* cruise ship will visit Australia in 2012 during a 99-night world cruise which departs Savona in Italy on 28 Dec next year.

The itinerary was revealed to *Cruise Weekly* this week during a pre-inaugural cruise on the ship, which carried more than 1,800 top agents from across the globe.

One of them was Flight Centre's Tracey Thallon, who works at Infinity and Explore Holidays - and who was very surprised and honoured to be named as one of *Deliziosa's* five godmothers, along with four other agents from Europe, the US, Africa and Asia.

The world cruise is being sold in three segments - Savona to LA, LA to Singapore or Singapore to Italy.

ACCC gives tick to JSA

THE long running Joint Services Agreement between Qantas and British Airways (TD 03 Nov) is set to continue for another five years, after the Australian Competition and Consumer Commission gave draft approval for its extension (TD breaking news yesterday).

The pact, in operation for 14 years now, allows QF and BA to coordinate prices and schedules, and has primarily been applied to the route between Australia and Europe, although it provides scope for them to cooperate on any routes worldwide.

ACCC chairman Graeme Samuel said the JSA is likely to continue to deliver lower fares and a broader availability of schedules for passengers.

"Strong competition on most routes operated under the JSA means that cost savings arising from the JSA are likely to be passed onto consumers," he said.

However the ACCC also said that there had been some decline in the level of the public benefits delivered by the JSA since it was

Today's Travel Daily

Travel Daily today has five pages of news and photos, plus full pages from:

- AA Appointments
- Consolidated Travel

last considered in 2005.

"The applicants have reduced capacity on some routes and decreased the schedule options since the last authorisation," the draft determination says.

British Airways has attracted attention this week by confirming that it was stopping flights on its London-Singapore-Sydney route for some months this year, as exclusively revealed by TD on Wed.

And BA's share of international passengers from Australia has slumped from 4.9% a decade ago to just 1.5% last year, making it the 13th largest carrier operating here, behind JAL and United.

However the draft determination also reveals that the Qantas/BA alliance last year had a 56.1% share of the business traveller market between Australia and the UK - more than five times the 11% for Singapore Airlines and 10.4% for Emirates.

The ACCC has also declined to issue an unlimited renewal as requested by Qantas and BA, instead limiting the authorisation to five years.

The draft determination also includes an interim authorisation which will allow the JSA to continue until a final decision is made, and further submissions are now sought by 25 Feb 2010.

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2010 Earlybird Special

See Europe at your own pace in a **Brand New Renault**



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RENAULT EURODRIVE



DJ profit upgrade

VIRGIN Blue has predicted a full year profit of \$80-\$110m (*TD* breaking news), due to lower fuel prices and improved yields.

The figure is a turnaround from last year's \$93m full year loss, but DJ said competition and seasonality in the domestic market would continue to see pressure on yields.

Discover Egypt



Unlock the mysteries of ancient Egypt on our **Legends of the Nile Tour**.

11 days/10 nights air and land package ex Australia from \$4,180* per person twin share.

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www.aws.travel

LIC NO: 30248

Stella survives debt crush

LAST year's restructure of the Stella Group (*TD* 31 Jul) saw the firm extricated from a staggering load of debt which contributed to a massive 2008/09 loss of more than half a billion dollars.

The figures are revealed in the accounts for the former Stella holding company, Global Voyager Holdings, which were lodged with ASIC yesterday.

Total revenue from continuing operations for the combined Stella Travel and Hospitality was just under a billion dollars, with earnings before interest, taxes, depreciation, amortisation and impairment of \$41 million.

But this profit was swept away by finance costs of \$177 million, depreciation and amortisation of \$32 million and a massive "impairment charge" of \$372 million, reflecting the writedown of goodwill in the business.

That gave a loss from continuing operations of \$536m - to which was added yet more losses from discontinued operations amounting to \$131m, giving a total loss for the year of \$667 million - around two thirds of the company's total revenue.

Stella started the 2008/09 year

QF boosts Pilbara

QANTAS is boosting its Perth based fleet to 11 to support an increase in capacity between the WA capital and Karratha, Port Hedland and Paraburdoo.

Qantas says its adding 7 weekly return flights on the Perth-Karratha route and two extra Perth-Paraburdoo and Perth-Port Hedland services, "in response to increased demand from the mining and energy sectors".

with intangible assets such as goodwill, brand names, trade marks and management letting rights valued at \$1.42 billion.

And even taking into account the huge \$372m writedown, the intangible assets were valued at \$877 million as at 30 Jun 2009.

A detailed breakdown of the values of these brand names and other items wasn't given, but during 2009 one adjustment involved the valuation of the Best Flights brand at \$42 million.

The document points out that the figures as at 30 Jun 09 don't take into account the impact of the restructure, which saw borrowings of \$860 million reduced to \$285m of long-term debt, with repayment due in Jun 2013 - \$245m attributed to Mantra and \$40m for Stella Travel Services.

The restructure also saw amounts payable to the group's shareholders totalling \$364m exchanged for shares.

Prior to splitting the business into the separate Mantra and Stella Travel operations, the group had net liabilities of almost \$400 million, while after the restructure Mantra had net assets of \$264m, while Stella Travel had net assets of \$294m, with the financial position of each business significantly strengthened.

TG back to JNB

THAI Airways International will resume flights to Johannesburg from 17 May, with four weekly 777-200ER services on sale now.

Other changes from 28 Mar will see TG cancel its thrice weekly Bangkok-Kuwait flights, as well as the Hong Kong-Taipei sector.



Window Seat

AN unruly passenger from San Francisco is blaming his in-flight antics on "medical marijuana".

30 year-old Kinman Chan has been charged with interfering with the duties of a flight attendant, after he allegedly screamed, dropped his pants and attacked crew members during a US Airways flight between Philadelphia and Los Angeles.

Chan had to be subdued with a choke hold and the flight was diverted to Pittsburgh, where he told officers that he ate double his normal "dose" of marijuana cookies while waiting to board.

TRAVELLERS through Dusseldorf International Airport in Germany this Sat and Sun will be treated to a very unusual spectacle - a 45m-high indoor ski jump.

Snowboarders and freestyle skiers will perform stunts on real snow trucked into the terminal as part of the display, which is expected to attract an audience of up to 80,000 passengers and visitors over the weekend.

US travel website Kayak.com is offering a flight on the fictional Oceanic Airlines, made famous as the carrier involved in a plane crash on an uncharted island in the popular TV series *Lost*.

If you try to search for a one-way flight from Sydney to Los Angeles on 22 Sep 2010, Oceanic pops up as a search result - and clicking to purchase a ticket takes you to a page on the *Lost* fan site featuring Oceanic Flight 815, which in the show crash-landed on 22 Sep 2004.

FEB & MARCH BONUS OFFER

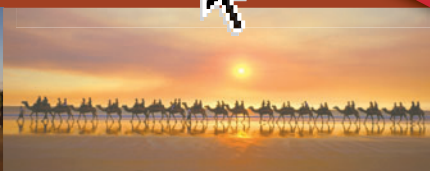
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QATAR
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Durban cruising

THE Africa Safari Co. has added a range of cruise options from Durban aboard *MSC Sinfonia* to its just released 2010 Africa program.

There are 2-, 3-, 4- and 5- night sailings, along with an 11- or 14-nt cruise that visit Mauritius, Mayotte ls and Madagascar, also ex Durban.

"Cruising has taken off over the last twelve months for Australians so why not combine the thrill of a big game safari with a cruise to some of the most tropical places in the Indian Ocean," said TASC's mrktg mgr Wayne Hamilton.

The 124-page TASC brochure also features an expanded Egypt, Gorilla trekking and Malawi mini-stay offering.

Top Deck invitation

SYDNEY-based travel agents are being invited to attend the launch of Topdeck's new Australia and New Zealand brochure aboard a harbour cruise on Tue 16 Feb.

Consultants will have a chance to talk one-on-one with Topdeck staff about the program.

Participation is limited - RSVP by email to sales@topdeck.travel before Tue 09 Feb.

TCF terminations

THE Travel Compensation Fund has announced the non-voluntary termination of two agents, with effect from 04 Feb.

Globe Australia Travel of Kew, Victoria (ABN 59 096 955 065) was terminated because it lacked financial resources, and *Keatings Tours* of Gunnedah, NSW (ABN 74 003 580 265) was cut from the fund for failure to lodge its annual financial return on time.

CATO in Perth

THE Council of Australian Tour Operators will hold its first ever meeting in Western Australia this month, with the event taking place on Fri 19 Feb.

Coinciding with the Holiday and Travel Show in Perth, the CATO meeting will be at Zebras African Steakhouse in Bicton from 5.30pm, followed by dinner.

Guest speakers include Greg Moriarty, head of travel advisories at the Department of Foreign Affairs and Trade, and there will also be an open forum for members to air any concerns.

RSVP by next Fri 12 Feb to gina@afta.com.au.

This entry is Mickey Mouse



ABOVE: Entries have started rolling in from hopeful industry parents in this month's fabulous Hong Kong Disneyland competition.

The above shot features Kylie Fidler from TransWorld Travel in Melbourne, with her nine year old daughter Ruby.

They have their fingers and toes crossed that they might win one of the six pairs of places on the ultimate Hong Kong family familiarisation, courtesy of Virgin Atlantic, the Hong Kong Tourism Board and Hong Kong Disneyland. The trip takes place 06-10 Apr and will see six travel agents, each with a child (aged 5-12 years) join the magical adventure

CI adjusts SYD-TPE

CHINA Airlines will provide pax with a same day connection on its Sydney-Taipei-London Heathrow route from 28 Mar, with an adjusted five times weekly operation.

The re-aligned service departs Sydney at 10:10pm (currently 1:55pm) on Mon, Tue, Wed, Thu and Sat and arrives into Taipei the next day at 5:40am.

Flights from Taipei will depart Sydney at 11:55pm and arrive at 11:05am the following day.

staying 2 nights in downtown Hong Kong and 2 nights at Disneyland.

For your chance to win, send in your most creative photograph featuring yourself and your child, including aspects of Hong Kong, Virgin Atlantic and Disneyland.

Photos must be submitted to hkgcomp@traveldaily.com.au by 5.30pm on Sun 28 Feb 2010.

More details on our website at www.traveldaily.com.au.

SIA to refit 777-200s

SINGAPORE Airlines has announced that 11 of its Boeing 777-200 aircraft will be retrofitted with its latest cabin offerings - as also installed on its new A330-300 aircraft.

The planes will have 38 business class and 228 economy seats, with a leather inclined lie-flat seat in business class and upgraded inflight entertainment in both cabins, including larger personal video screens.

The first refitted 777-200 will commence operation between Singapore and Shanghai from 23 Feb, with the upgraded planes also set to roll out on selected flights to Beijing, Mumbai, Delhi, Bangalore, Hong Kong and Chennai as the refits progress.

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Hawai'i Tourism would like to say mahalo nui loa (thank you very much) to Aussie travel professionals for supporting us through one of our most challenging years. Register at www.mahalomonth.com to get the details.

HAWAII
Hawai'i Tourism Oceania

Why don't you give me a call?



HILTON Sydney has released details of a new range of romance and anti-romance experiences in time for Valentine's Day.

Three distinctive packages called "Love Me, Love me Not", start with **The Breakup**, an indulgent experience aimed at providing consolation after a relationship breakup.

It includes party music, 24 hours of movies with popcorn, ice-cream and a whopping 1kg of Belgium chocolate - plus breakfast in bed and jewellery.

In May will come **The Proposal** that'll include a private dinner for two designed by celebrity chef, Luke Mangan, a sweet Veuve Cliquot champagne bath

and an \$850 splurge with Red Balloon Days, followed in September by **The Apology** complete with chauffeured transfers, champagne picnics and spa treatments.

Hilton Sydney General Manager Paul Hutton told *TD* these are not your typical clichéd romance packages of strawberries, chocolates and champagne.

"We see a shift in the romantic landscape and our packages are deliberately aimed at being cheeky, fun and different to those offered by hotels in Sydney."

Hutton is pictured above at yesterday's launch "proposing" to Hilton Sydney marketing manager, Gail Morrow.



Wendy Wu Tours

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Reservations Consultant

Continued growth has created an opportunity for a committed and service orientated individual to join the team at Wendy Wu Tours in the position of Reservations Consultant.

The successful applicant will have sound communication skills as well as the ability to sell effectively. Product knowledge in either China or Indochina is preferred but not essential. We are looking for a highly motivated and organised individual with an outgoing personality to work in this dynamic and friendly organisation.

This position would suit a person with minimum 12 months wholesale reservations or retail experience.

Interested applicants should send their resumes by email to **cv@wendywutours.com.au**.

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www.wendywutours.com.au

DJ open PER lounge

VIRGIN Blue yesterday unveiled "The Lounge" at Perth Airport, the sixth of its kind in Australia.

The lounge can cater for a capacity of 120 guests, spread over a 500 square metre facility.

Travel Daily AU
First with the news

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Travel Specials

WELCOME to *Travel Specials*, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

INTERLINE RESERVATION SERVICE has industry economy class fares from SYD, MEL & BNE to Auckland, and SYD to Christchurch, priced from \$209 return (excluding taxes) for travel to 31 May, when booked by 30 Apr. Business class is also offered, leading in at \$899 return. Conditions apply. For more info see www.interlineres.com.

ABBA fans can take advantage of some fabulous accom and show deals released by **MANTRA** and Showbiz in Melbourne, for the 15-week season of the musical *Mamma Mia!* Stay & See packages are priced from \$216ppts, which include 'A' Reserve tickets to the show. For more info see www.mantra.com.au/mammamia.

TRAVELZOO has a 7-night ski package to Canada available priced from \$2,450ppts. The offer includes return economy class flights with Air Canada to Kelowna, accom at Whitefoot Lodge, a six-day lift pass and return airport transfers. The deal represents a saving of \$500. To book, go to www.travelzoo.com.au/news.

GA domestic boost

GARUDA Indonesia is planning to increase its domestic operation with 10 new routes this year, as the Indonesian airline prepares to take delivery of 24 aircraft in '10.

The new fleet of jets include 23 Boeing 737-800 Next Generation and one Airbus A330-200 jets.

GA says it will also lift capacity on regional international services to Singapore and Hong Kong, along with launching daily non-stop connections to Amsterdam, operating via Dubai.

FTC adds Uniworld

FRENCH Travel Connection has started offering European river cruising itineraries sailing aboard Uniworld's *River Baroness* and *River Royale* through France.

Also new in 2010 for FTC are crewed canal barging itineraries.

JQ Asia GDS deal

JETSTAR has extended its pact with Abacus as its GDS in the South East Asia region, providing customers with greater access to the JQ network of 50 destinations.

Name the sharks and WIN!



Daydream Island Resort and Spa is celebrating the safe birth of three shark pups in their amazing Living Reef, one of the world's largest man-made living coral reef lagoons.

Mum, Bonnie, a blacktip reef shark, and the three young sharks are doing well, but they

each need a name, so Daydream Island has called on *Travel Daily* readers to help!

For your chance to win a three night accommodation prize for a family of four, including buffet breakfast daily, return transfers from the mainland or Great Barrier Reef Airport on HTI, private fish feeding session in the Living Reef, free Stingray Splash, and a \$50 food and beverage voucher, submit your three names by 5.30pm Sunday 28 February 2010.

Email your entries to namethesharks@traveldaily.com.au.

Please include your name and contact details.

The lucky winner will be announced in the *TD* issue on Mon 08 Mar 10.

Terms and conditions apply - see Daydream Island website.



Travel Daily AU
First with the news

WIN A TRIP TO EUROPE

To celebrate the start of the New Year, Rail Plus is giving **Travel Daily** agent readers the opportunity to win some awesome prizes during the months of January and February.

To enter this great competition, subscribers will this week have to simply correctly identify the name of the train pictured to the right, and come up with a creative caption to accompany this photo.

There will be a major prize awarded at the end of the competition period of a place on the 2010 Rail Plus European familiarisation being held from 28 Apr to 08 May 2010, visiting Northern Italy, Switzerland, France and the UK* - for the best caption overall!

A weekly prize of a Eurail Select Pass for 5 days in 3 countries will also be up for grabs for the cleverest caption received each week, as decided by the Rail Plus judging panel.

So put on those thinking caps and email your caption and contact details to railpluscomp@traveldaily.com.au.

Full terms and conditions available at www.traveldaily.com.au.

*Itinerary subject to change.



rail plus
way to go!

Small Luxury Hotels Singapore office

SMALL Luxury Hotels has announced the official opening of its new Asia Pacific Regional Office in Singapore, which will complement the existing offices in Sydney, Tokyo and Hong Kong.

SLH ceo Paul Kerr said the investment in the region would fuel growth of both reservations and the SLH portfolio, which currently stands at 100 properties across the Asia-Pacific.

Mark Wong has been named as Area Director, while Brandon Chan is Director of Sales and PR manager for the Asia Pacific region, Bryony Gammon, has relocated to Singapore from the Sydney office.

SLH said that within the next two months its corporate pages at www.slh.com would appear in Japanese and Simplified Chinese, while an iPhone application would also launch by Apr.

"The long-term goal is to offer a completely multi-lingual end-to-end website and booking solution," the company said.

Yim Kids fundraiser

FOUR Accor Asia Pacific staff are off to Thailand next month to compete in the Accor Race to Survive, an endurance event across Phuket which raises funds for the Yim Kids charity.

The charity assists disadvantaged children and their families.

The 'RewardsCorp Racers' made up of Tony Gothard, Michael Smith, Rebecca Freestun and Yvette Peverell are holding a Fundraising Wine & Cheese night from 6pm on 11 Feb at the Sofitel Sydney Wentworth, to raise funds.

There'll be some great prizes up for grabs, and entry is priced at just \$25 - RSVP by Mon 08 Feb to yvette.peverell@accor.com.

New YVR Fairmont

FAIRMONT Hotels & Resorts will open its fourth Vancouver Fairmont branded property in Mar, the 377-room Fairmont Pacific Rim, located just near the city's Coal Harbour.

The hotel join's The Fairmont Hotel Vancouver and The Fairmont Waterfront and The Fairmont Vancouver Airport.

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Travel Daily AU
First with the news

Winter is an ideal time to Explore Austria

Falls Ck snow guns

VICTORIA'S Falls Creek Alpine Resort will have an extra 28 snow guns installed for the 2010 season, after an extra \$2.5m investment by Living & Leisure Australia.

BRU Q4 result

BRUSSELS Airport, managed by Australia's Macquarie Airports, has achieved an EBITDA result of €203.1m (AU\$321m) for the full year ending 31 Dec.

The figure represents a 5.8% decline compared to the year prior, with MAP reporting its Q4 EBITDA had increased nearly 7% to €47.5m (AU\$75m), vs Q4 2008.

ABOVE: Explore Holidays continues to provide its sales and marketing employees with first-hand destination knowledge, sending another team of staff to Austria recently.

The small squad was headed by marketing coordinator Jennifer Birks and spent three night in Vienna at the Radisson with a city tour, and two nights at the Hotel Hofwirt in Salzburg where they enjoyed the Traces of Mozart tour.

Pictured here on the lake at Mirabell Palace (made famous in *The Sound of Music*), from left are Explore's Hana Sabic, Jennifer Birks, Glee Martin & Mario Galindo.

Travel Daily AU
First with the news

Travel Daily is growing!

Travel Daily, now in its 16th year of operation, continues to grow as Australia's most popular travel trade publication, thanks to all of our loyal readers and advertisers.

We're looking for two people to join our friendly team during this exciting time of growth.

Staff Writer - Part Time

We require the services of a part-time writer to work Mon to Fri from 8am-12pm.

The successful candidate will report to the Managing Editor and will need to be able to write concisely and logically and apply these skills to editing stories and news pieces.

You will use your excellent writing skills to assist in the preparation of special features and supplements across **Travel Daily's** publications.

Admin/Marketing Assistant - Full Time

We require the services of a full-time Admin/Marketing Assistant to work Mon to Fri from 8am-4pm.

Reporting to the Marketing & Advertising Manager, the role includes administrative support, general marketing and promotions support, competition and events coordination and maintaining our social media networks.

The successful applicant will be an enthusiastic individual with excellent organisation and communication skills.

You will be highly organised, motivated and eager to learn, and enjoy working as part of a dynamic team.

The successful candidates for these two new positions will be offered a generous salary package and detailed and ongoing training.

The office is located in Epping NSW and is close to public transport.

If your skills meet the above criteria, please send your resume with a covering letter to jobs@traveldaily.com.au by Friday 12 February 2010.

AA APPOINTMENTS CAREER FAIR

1 - 28 FEB 2010



1 - 28 FEB 2010



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**QLD & NT: 07 3229 9600
employment@aaappointments.com.au**



Rewards on Q with Consolidated Travel



Simply sell Qantas in the month of February and be rewarded!
The top 3 sellers will win the following:

First Prize: 2 Business Class tickets to Los Angeles on the A380

Second Prize: 2 Premium Economy Class tickets to Singapore

Third Prize: 2 Economy Class tickets to Hong Kong

But it doesn't end there... You can also earn yourself some shopping vouchers...

\$50 voucher awarded per ticket in Business/First Class*

\$40 voucher awarded per ticket in Premium Economy Class*

\$25 voucher awarded per ticket in Economy Class*

Conditions:

- Valid for tickets issued by Consolidated Travel or via Quikticket on the Consolidated Travel IATA between 1 - 28 Feb 10 on QF International itineraries ex Australia plated to QF (081) ticket stock.
- This promotion is valid to all full time consultants in Australia.
- Infant, Child, Group Sales, Cancelled or Refunded tickets are not eligible.
- Consolidated Travel and Qantas reserve the right to alter or withdraw the promotion at any time.
- Winners will be advised and prizes will be distributed after completion of the promotion.
- Prize winning tickets include taxes.
- * Vouchers are capped.

To receive your vouchers, please complete the below & fax OR email to the Consolidated Travel Sales Team no later than Friday 5 Mar 10

Agency Name: _____ Consultant: _____

Ticket Numbers: _____

Claim Date: _____



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Facsimile: 03 9663 2095

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Facsimile: 02 9247 7907

Brisbane
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