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# Travel Daily AU

First with the news

Mon 08 Feb 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## Record arrivals for 2009

AUSTRALIAN traveller numbers don't appear to have been badly impacted by the economic crisis, with the Australian Bureau of Statistics today announcing record figures for both arrivals and departures during 2009.

There were 12.4m overseas arrivals and 12.3m departures last year, making a record of 24.7m international movements across Australia's borders - up almost 60% over the last ten years.

### WA's Extraordinary

THE WA Govt has launched a \$5.6m marketing campaign aimed at promoting the state's destinations and experiences.

The 'Experience Extraordinary' brand is being rolled out through an interactive campaign involving a competition for the public to win 1 of 11 taxi rides through WA over nine weeks (TD 15 Jan), accompanied by celebrity guests.

### Today's Travel Daily

Travel Daily today has seven pages of news and photos, including a "bumper crop" of new brochures in our *Brochures of the Week* feature on page seven, plus full pages from:

- AA Appointments
- Explore Holidays
- Consolidated Travel

Year-on-year comparisons for Dec showed a 6.4% increase in arrivals, with increased capacity across the Pacific having a big impact - numbers from the US soared 21.6% to 44,800 for the month compared to Dec 2008.

AirAsia X's services from Kuala Lumpur have also contributed to Malaysia being the second fastest growing source market, up 12.9% to 17,800 for the month.

There was also strong Dec growth from Germany, up 10.3% year on year, with increases also for Korea (+5%), Hong Kong (+5.9%) and Singapore (+5.8%).

The only top ten market which dropped over the last year was Japan, down 5.4% to 30,900 in Dec.

### Winter Sun for WA

P&O CRUISES today released details of the Jul-Oct 2011 season for *Pacific Sun*, with 10 voyages ex Fremantle leading in at \$459pp quad share for a three night sampler cruise.

Some itineraries include calls at Christmas Island and there are two 16-night Flower of Asia cruises visiting Bali, Lombok and Komodo.

The program will see P&O return to WA after a hiatus next summer, when the deployment of *Pacific Pearl* ex Auckland will see *Sun* operate ex Sydney instead of Fremantle (TD 16 Oct).

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# Travel Daily AU

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Page 2

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## Wentworth for sale

SYDNEY'S Sofitel Wentworth Hotel has been put on the market by its owner, Tourism Asset Holdings Limited (TAH).

TAH last week finalised the sale of five Accor-managed properties in Perth and Brisbane to Singapore's CDL Hospitality Trust.

"Whilst the Sofitel Wentworth is an exceptional asset, it is non-core given our strategic focus on the mid-scale market," said TAH ceo Matt Eady.

Accor is contracted to manage the Sofitel Wentworth until at least 2026.

## JAL to stay with oneworld

THE new management of Japan Airlines have decided that the carrier will not switch to the SkyTeam alliance, instead sticking with its existing oneworld membership, according to the *Asahi* newspaper in Tokyo.

Officials believe that changing alliances could make it harder to turn the airline around and they're also concerned that a possible failure to receive anti-trust immunity for a tie-up with Delta and JAL would be a significant risk.

Although JAL hasn't commented on the story at this stage, it's expected an official announcement will be made sometime this week.

## Zimbabwe spike

BENCH International reports an increased number of bookings to Zimbabwe projected the country to its second most popular of 15 nations, during 2009.

Chairman Mike Kirkland said Bench's traffic to Zimbabwe was up 13%, with renewed interest in regions outside of Victoria Falls, such as Hwange National Park and Lake Kariba.

## InterCon agent rate

FIJI'S luxurious InterContinental Fiji Resort & Spa is offering travel industry room rates priced from \$145 for booking in early 2010.

Phone 1800 221 335 for info.

Qantas is among the oneworld carriers who have pledged to support JAL (TD 13 Jan), with QF exec mgr commercial Rob Gurney recently outlining an offer to help the Japanese carrier set up a low-cost Jetstar-style operation.

## TG plays its cards

THAI Airways International has announced that from 15 Feb it will accept credit cards as a form of payment for sales of its Normal Published and Private Carrier Fares for point of sale Australia validated to TG (217) paper.

A flat \$30 fee will apply to all credit card payments - the same for all cards accepted, which include American Express, Diners Club, MasterCard and Visa.

The \$30 fee will form part of the total tax collection on the ticket, under the YR tax code.

TG said the YR code would be automatically applied to all GDS auto-pricing and ticketing requests, unless the GDS-specific "exempt" command is used.

If tickets bought using cash or reissued documents are not "exempted" from the YR tax on the GDS, ACM requests will not be considered, the airline said.

The credit card fee doesn't apply to infant fares, and is also refundable on totally unused tickets processed for refund.

## Window Seat

AN INTERNET webcam has saved the life of a tourist lost off the coast of Germany as he wandered on the frozen sea.

He had apparently become disoriented after walking onto the ice off St Peter-Ording to take a photo of the sunset.

"He got lost on the ice and could not find the coast again because it was covered in snow," said a spokesperson for the local tourist board.

Fortunately a woman several hundred kilometres away was also watching the same sunset via one of the webcams on the beach, and spotted the flashes from the lost tourist's camera.

She alerted police who were able to help the man to safety.

VISITORS to Dubai are being invited to try some unique East-West fusion cuisine at a traditional UAE restaurant.

The Local House eatery is selling quarter pounder camel burgers, which cost about \$6 each with cheese and sauce.

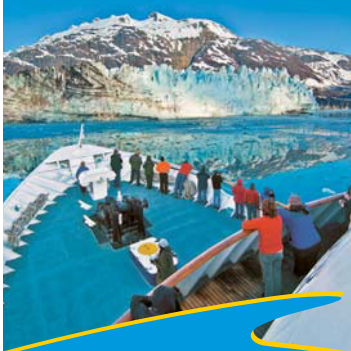
The camel burger is said to be fat and cholesterol free, comes with fries and can even be washed down with a camel milkshake.

Local House is expanding and is set to open a branch in the recently opened Burj Khalifa, the world's tallest tower.

"COMMUNIST retro is the new fashion" - that's a comment in an online blog about new cabin crew uniforms for Russian carrier Aeroflot (right) which were launched last week.



## Don't Miss The Boat



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**RENAULT EURODRIVE**

**Travel Daily AU**  
First with the news

Mon 08 Feb 10 Page 3

EDITORS: Bruce Piper and Guy Dundas  
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Business Traveller Cellars in the Sky Awards

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## Huge profit for HA

HAWAIIAN Airlines has achieved in 2009 one of the airline's best ever performances, according to ceo and president Mark Dunkerley.

The Hawaiian carrier turned a \$US28.6m profit in 2008 into \$US116.7m for the year ending 31 Dec 2009, despite a downturn due to the global financial crisis.

Dunkerley said "With lower fuel prices and the hard work of everyone at Hawaiian Airlines, we overcame the effects of an economic recession and the attentions of a new entrant on our interisland routes to post our company's best ever results."

HA carried a record 8.3 million passengers during 2009.

## Bali budget deals

GARUDA Orient Holidays has released some great four night air and land deals to Bali flying with Garuda Indonesia, priced from \$859 per person ex SYD, \$849pp from MEL or \$468pp ex PER.

Travel dates vary according to departure point, and packages need to be paid in full by 18 Feb (ex MEL/SYD) or 25 Feb (ex PER).

See [balionarybudget.com.au](http://balionarybudget.com.au).

## BA starts turnaround

BRITISH Airways has exceeded analyst expectations by posting a quarterly loss of £50m, less than half the £122m deficit for the same period last year.

CEO Willie Walsh said operating costs were down 10.5% meaning that "we've adapted quickly to the new business realities created by the global recession."

"While we are on the right track, we still expect to make record losses this year," he said, with "permanent structural change" being introduced across the entire business set to "return us to sustained profitability."

Walsh said the downturn had caused a permanent shift in the European aviation industry which could see the demise of short-haul business class, particularly on flights operating from London Gatwick Airport.

He said BA remained confident of receiving approval for its proposed transatlantic joint venture with American Airlines and Iberia, and was also on track to finalise its merger with the Spanish flag carrier by the end of the year.

## Gambling on New Horizons

RIGHT: About 130 West Australian travel agents and industry partners attended a cocktail function at the Oxford Hotel in Leederville, Perth last Wed, held to celebrate the launch of New Horizon Holidays' 2010/11 portfolio.

The function had a 'casino' theme and guests tried their hand with New Horizon Holiday 'money' on the tables, for a crack at many amazing prizes including trips to Bali with Garuda Indonesia, two trips to Hong Kong with Qantas, a holiday to Phuket with Pacific Blue and a trip to Malaysia with Malaysia Airlines.

One of the winners from the night was Flight Centre Midland's Cheryl Hutchinson, who bagged the trip to Thailand.

Cheryl is pictured (centre) with New Horizons Holidays' Jacqueline Froehlich and Gary Hilt.



## Pullman Audi pact

GUESTS staying at Accor's 5-star Pullman hotel chain in Australia will now have access to Audi A6 vehicles for transfers to meetings, events or personal use as part of a leisure package, after the firms announced a partnership today.

## New Convent owner

PEPPERS Convent Retreat in the Hunter Valley has been taken over by a family business which operates the Tower Estate, Tower Lodge and Roberts Restaurant.

The property will remain under the Peppers portfolio as part of a new long-term marketing deal but the Cowleys will assume ownership effective 01 Apr.

## TQ appointment

TOURISM Queensland (TQ) has appointed its Gold Coast and Hinterland director, Denise Deveney, to the newly-created role of director business attraction.

Deveney's responsibilities include luring aviation and cruise businesses to the Sunshine State.

She'll take up the position from 01 Mar.



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This role will be suited to a person with extensive industry expertise and high level analytical and communication skills. You will be highly organised and disciplined with an in-depth understanding of industry technologies and the benefits they can bring to travel programs. You will have the ability to build strong relationships and a proven track record of successfully managing large corporate accounts. This role will give you the autonomy to make decisions and ensure that your clients travel program remains at the cutting edge.

If you believe you're suitable for any of these roles and would like to join HRG Australia please send through your CV to; [recruitment.au@hrgworldwide.com](mailto:recruitment.au@hrgworldwide.com)

Applications close Friday 11<sup>th</sup> February

[www.hrgworldwide.com](http://www.hrgworldwide.com)  
HRG Australia. A Hogg Robinson Group company

## Pacific fleet review

AIR Pacific and its regional arm Pacific Sun are analysing a possible fleet renewal program in the lead up to taking delivery of its long overdue Boeing Dreamliner jets.

FJ's chief executive officer John Campbell said the study would be used to determine if the carrier needs to lease other newer aircraft for long-haul routes while it awaits the hand over of the state-of-the-art Boeing aircraft.

The Fijian airline was initially expecting to receive its first of eight Dreamliner 787-9 planes sometime next year.

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## A Scottish Sydney gathering



LAST Fri night, Etihad Airways celebrated all things Scottish during a social gathering at Lord Nelson Brewery Hotel in The Rocks, Sydney. In partnership with the tartan-loving team at VisitScotland during their current trade mission to Australia, guests were treated to a traditional celebration complete with a tasting of Haggis, 18-year old whisky and Scottish beers.

"Scotland is an increasingly popular choice for Etihad travellers connecting through to Edinburgh and Glasgow with our partners, bmi and Flybe, and we're pleased to support Visit Scotland on their mission" EY gm Australia, Lindsay White told *TD*. The evening coincided with the



Edinburgh Military Tattoo's 60th Anniversary visit to Australia - the biggest tattoo ever to be staged with over 1500 performers.

Pictured *above* is: Manny Tzafaris, EY NSW state manager; Ewan Colville, international marketing mgr, VisitScotland and Lindsay White, and *inset* is: Graeme Bowie, Historic Scotland; Lindsay Symington, VisitScotland; Kristy Johnston, VisitBritain; Jon Spring, Etihad Airways and Dawn Barnable, Edelman.

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## Virgin trains rated

VIRGIN Trains in the United Kingdom has scored an impressive 89% satisfaction rating from pax in 2009, up 5% on the year prior, according to a national study.

Sixty-four percent also said the Virgin rail service represented good value for money.

However the survey by rail watchdog Passenger Focus found that many of the train stations, outside of the responsibility of Virgin Trains, were below average based on criteria incl ticket buying facilities, upkeep and repair of buildings, cleanliness and overall environment.

Virgin Trains, which is 51% owned by the Virgin Group, is in charge of the day-to-day functions of 17 of the 43 stations it serves.

## Fly for free to WA

GUESTS booking on APT's West Coast Discovery tour before 31 May will fly from SYD/MEL or BNE to Perth and Darwin with Qantas for free, between Apr-Oct.

The 20-day tour is now priced at \$7,595 per person twin share.

APT also has a 'buy one get one free' airfare deal on 7 other WA itineraries, with a saving of up to \$710 on the 11-day Top End and Ancient Kimberley package available for the second traveller.

## WIN BOX TICKETS TO SEE ROB THOMAS IN SYDNEY



The Macau Government Tourist Office has partnered with *Travel Daily* to give subscribers the chance to see some amazing entertainers perform live at Sydney's Acer Arena this year.

First off the rank is American rock recording artist and songwriter, **Rob Thomas**, who will be performing on Wednesday 17 February.

Eight lucky readers and their friend will enjoy gourmet refreshments in Macau Government Tourist Office's exclusive suite, whilst enjoying the Matchbox 20 star's concert.

So, for your chance to rock on with Rob Thomas, simply send in your answer to the five questions featured in *Travel Daily* every day this week to [robconcert@traveldaily.com.au](mailto:robconcert@traveldaily.com.au).

CLICK HERE FOR  
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Q1: What year was Macau inducted as a World Heritage Listed Site?

## Skal Sydney AGM

SKAL Intl Sydney is holding its Annual General Meeting and Feb luncheon at 12:30pm on Wed 10 Feb at The Waterfront Restaurant in the Rocks, Sydney.

RSVP online by midday today at [www.sydney.skalg.org.au](http://www.sydney.skalg.org.au).

## \$4k off A&K Africa

ABERCROMBIE & Kent has cut the price of its five-night 'Under African Skies' luxury mobile camps itinerary through Kenya and Tanzania on select dates by \$2,000 pp twin share.

The deal is offered on the 13 Jun and 01 Oct departures, when booked by 31 Mar.

It's priced at \$19,950pp - see [www.abercrombiekent.com.au](http://www.abercrombiekent.com.au).

## Carlson redemption

CARLSON Hotels is rescaling its rewards program by bringing more of its top tier categories into a lower points classification, making it easier for members of the goldpoint program to burn points.

Previously it took 90,000 points to redeem a night's accom in a Category 6 hotel, now it's 60,000. Additionally, it now takes 50,000 award points to attain a Category 5 hotel (down from 60,000), or 40,000 award points to book a Cat. 4 hotel (was 45,000 points).

## DL adds JFK/GCM

DELTA Air Lines will introduce a new weekly nonstop flight between New York's JFK and the Cayman Islands, effective 12 Jun.

## S America AW boom

ADVENTURE World has today released its biggest ever brochure - a 92-page program combining all of its South American, Central American, Mexican and Antarctic product for 2010.

Marketing mgr Neil Rodgers said the expansion follows South Africa's elevation over the last year to become Adventure World's most popular destination.

The new combination brochure also allows travellers to easily mix and match packages, while there's a wider choice of luxury product, a dedicated Patagonia program and the addition of trips in Colombia.

Rodgers said the average length of stay in South America had now reached around 21 days, with the format of tailoring individual tours into a custom itinerary ideal for travellers with more time.

The programs also see an increased emphasis on cruising, with trips to Antarctica as well as the Galapagos Islands, a Star Clipper cruise around Costa Rica and Central American wilderness cruises with Cruise West on offer.

See page seven for details of other newly released brochures.

## Finnair beverages

FINNAIR economy class pax on flights of over 90 minutes through Europe will, from 11 Feb, be offered drinks for the first time.

Previously beverages were only offered on Finnair services of a minimum 2hrs duration.

Water, tea, coffee, juice and soft drinks will be available free of charge, while alcoholic drinks will come with a charge.

## Crystal sales soar

RESERVATIONS for 2010 sailings aboard Crystal Cruises are up a staggering 205% in Jan, compared to the year earlier, the cruise line has reported.

Crystal said that while the 2010 booking window is starting to increase, "there continues to be substantial close-in reservations" for exotic sailings, incl sailings to Australia and New Zealand.

Of the two Crystal sailings Down Under in 2010, one is already sold out and the other is nearly filled.

## Gold Coast Expo

VIRGIN Blue and CruisePilot will this weekend host the Gold Coast Cruise and Tour Expo, featuring a line up of over 30 major cruise and tour suppliers.

Holiday-planners who book on the day through CruisePilot will also earn Velocity Points on every dollar spent.

The one day event runs from 9am to 2pm on 14 Feb at CruisePilot HQ - 58 Kingston Dr, Helensvale - for more info phone 1300 139 877.

## Just ropable about Canada



ABOVE: Lindsay Jardine from the Calgary Stampede and Monique Morrison from Tourism Calgary were two of the presenters at this month's 2010 Canada Corroboree.

14 tourism operators and regions from Canada were represented at the event, which wrapped up in Sydney on Fri after visiting wholesalers and travel agents in 10 cities across Australia and New Zealand in 20 days.

As well as capitalising on this month's Winter Olympics in Vancouver, Canadian Tourism Commission md Donna Campbell said the roadshow highlighted the huge range of product in Canada, to shift perceptions of the destination where there is "so much more to see & do".

She's pictured above right with Marc-Andre Gemme from Tourism Montreal.



## Concorde to taxi

A GROUP of French aviation enthusiasts have announced plans to start work on the retired Air France Concorde, which could see the iconic supersonic aircraft taxi under its own power.

Initially they will look at what needs to be done to get the engines going, and then seek funding to undertake the restoration work.

## 10,000 Sabre points

AGENTS connected to Sabre Pacific's Sabre Returns program have a chance at winning 10,000 points when booking any hotel during the month of Feb.

Sabre says the initiative has been launched to coincide with an upturn in the travel market.

## WIN A SPOT FOR YOU & YOUR CHILD ON THE ULTIMATE HONG KONG FAMILY FAMILIARISATION

To celebrate the Year of the Tiger, the teams at Virgin Atlantic, the Hong Kong Tourism Board and Hong Kong Disneyland have joined forces with TD to offer travel consultants the chance to win a spot on a truly unique Hong Kong Familiarisation trip taking place between 06-10 April 2010.

Six travel agents and their child (aged 5-12 yrs) will join the magical adventure in a city that offers endless activities and amusements for children and parents.

With flights courtesy of kid-friendly airline, Virgin Atlantic Airways, and ground arrangements generously supplied by Hong Kong Disneyland and the Hong Kong Tourism Board, the winners will stay a total of 2 nights in sparkling downtown Hong Kong and 2 nights at Hong Kong Disneyland, and will experience Hong Kong's famous shopping, dining and culture, as well as the magic of Hong Kong Disneyland and much more!

### How to Enter:

For a chance to win one of 6 spots for you and your child on this Hong Kong Family Familiar trip all you have to do is send in your most creative photograph featuring yourself and your child including aspects of Hong Kong, Virgin Atlantic Airways and Hong Kong Disneyland!!

Email your photos to [hkgcomp@traveldaily.com.au](mailto:hkgcomp@traveldaily.com.au) by 5.30pm Sunday 28 February 2010.

### Terms & Conditions:

Visit the **Travel Daily** website at [www.traveldaily.com.au](http://www.traveldaily.com.au).



## DL body at Narita

THE body of an unidentified man has been found in the landing gear bay of a Delta Air Lines 777 after it landed at Tokyo Narita airport from New York yesterday.

The aircraft had previously operated a sector to the US from Lagos in Nigeria, and there's speculation the dead person was an African stowaway.



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Airline Marketing Australia (AMA), the airline representation subsidiary of the Consolidated Travel Group of Companies is seeking an experienced consultant to join our Reservations / Ticketing team.

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Please send through your CV to: [hr@airlinemarketing.com.au](mailto:hr@airlinemarketing.com.au).

Full time position and only successful candidates will be contacted.



## Fiji arrivals recovery

VISITORS numbers to Fiji were down 0.5% to 232,680 people for the year ending 31 Dec, compared to the nation's record breaking 2008 season - a massive recovery considering arrivals were down 27% for the Jan-Mar period in 09.

## FC's Travel Expo takes off!

HUNDREDS of travel specialists came together at The Sydney Convention and Exhibition Centre last weekend for Flight Centre's successful travel expo, where they showcased their latest range of products and destination information to the general public.

Flight Centre travel consultants were also on hand to help consumers plan and book their holidays on the spot.

*Travel Daily* was there too and snapped the photos below.



ABOVE: Let us woo you! Becky Caiels, Amanda Highfield and Lachlan Burnet from Wendy Wu Tours.

RIGHT: Aloha & Mahalo. Catherine De Giorgio, HA; Ashlee Galea, Hawaii Tourism and Sherilyn Robinson, HA.



LEFT: The 'V' team were out in full force handing out lots of flyers and brochures. Lyn Aslund and Jenny Briot from Virgin Atlantic with Keira Newton and Nicole Laurie of Virgin Australia looking lovely in red.



ABOVE: Diane Moynihan of New Caledonia Tourism took lots of genuine enquiries.

ABOVE: Give us an 'A', 'O', 'T'. Daniel Toby and Rowena Morris of AOT Holidays were kept busy.

## WIN A TRIP TO EUROPE

To celebrate the start of the New Year, Rail Plus is giving *Travel Daily* agent readers the opportunity to win some sensational prizes during the months of January and February.

To enter this fabulous competition, subscribers will simply have to correctly identify what country the train featured below is from and come up with a creative caption to accompany this image. There will be a major prize awarded at the end of the competition period of a place on the 2010 Rail Plus European familiarisation being held from 28 Apr to 08 May 2010, visiting Northern Italy, Switzerland, France and the UK\* - for the best caption overall!

A weekly prize of a Eurail Select Pass for 5 days in 3 countries will also be up for grabs for the cleverest caption received each week, as decided by the Rail Plus judging panel.

So put on those thinking caps and email your caption and contact details to [railpluscomp@traveldaily.com.au](mailto:railpluscomp@traveldaily.com.au).

Full terms and conditions available at [www.traveldaily.com.au](http://www.traveldaily.com.au).



\*Itinerary subject to change.

**rail plus**  
way to go!



**Wendy Wu Tours**

Best Value Tours with the Best Inclusions

## Reservations Consultant

Continued growth has created an opportunity for a committed and service orientated individual to join the team at Wendy Wu Tours in the position of Reservations Consultant.

The successful applicant will have sound communication skills as well as the ability to sell effectively. Product knowledge in either China or Indochina is preferred but not essential. We are looking for a highly motivated and organised individual with an outgoing personality to work in this dynamic and friendly organisation.

This position would suit a person with minimum 12 months wholesale reservations or retail experience.

Interested applicants should send their resumes by email to [cv@wendywutours.com.au](mailto:cv@wendywutours.com.au).

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[www.wendywutours.com.au](http://www.wendywutours.com.au)



## Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### Talpacific Holidays - New Caledonia 2010/11

This 16 page brochure has a comprehensive range of products including accommodation options in Nouméa, Isle of Pines, Loyalty Islands and Northern Province. There is an "About" page for each region with useful destination information, a "What to do" page as well as a self drive itinerary and details on cruising. Copies available through TIFS.



### Cosmos - Asia 2010

This program represents Cosmos' first foray into the Asian market covering Japan, Vietnam, China, Cambodia, Thailand, India and Bhutan. There are 10 tours offered which vary in duration from nine to 18 days, priced from just \$105 per day. Options include the 16-day Treasures of Northern India that's priced from \$1930ppts, and the 15-day Magic of the Yangtze, priced from \$2,554ppts. Phone 1300 130 134 or visit [www.globusfamily.com.au/onlinebookings](http://www.globusfamily.com.au/onlinebookings).



### Rail Tickets - Train Travel Guide 2010

Rail Tickets 2010 brochure features more than 80 pass options available throughout the UK, Europe, Japan, Canada and the USA. There's also a number of other rail journeys including high-speed trains such as Eurostar, the luxurious Orient Express trains and the iconic Rocky Mountaineer. Some of the new features for 2010 are Russia, Japan Rail

Kyushu Passes, luxury British Pullman and Northern Belle tours, along with an enhanced map section. Phone 1300 360 823 for info.



### Intrepid Travel - 2010 Family Adventures

Seventeen new trips debut in this year's brochure in destinations including Jordan, Turkey, Andorra, Croatia, the Arctic, Canada, Cuba, Guatemala, Costa Rica, Peru and Ecuador. New adventure activities incl climbing a volcano in the Galapagos and seeing Roman Gladiators in action in Jordan. See [www.intrepidtravel.com](http://www.intrepidtravel.com) for more info.



### Discover Asia - 2010 i-brochure

This recently launched i-brochure contains 15% more content and new product in Jordan, coach touring options in the United Arab Emirates and South Korea, along with cruise options to Antarctica sailing from New

Zealand. The program also features 17 train products and nearly 30 cruise options. Phone 1300 736 584 or visit [discoverasia.com.au](http://discoverasia.com.au).



### Grand Pacific Tours - Rail & Steam Train Holidays 2010

This one-off exclusive Steam and Rail experience of New Zealand provides a number of unique journeys including charters of the Wa 165 and Ja 1271 Steam locomotives, a ride aboard the TranzCoastal and TranzAlpine Rail, and the Taieri Gorge rail trip. The trip operates ex Auckland on 10 Oct 2010.

### Wellington Short Break 2010

GPT is offering an exclusive 5-day Wellington & Wairarapa Short Break Tour which includes attendance at the Montana World of Wearable Art Awards Show. It also combines a Wellington stay and overnight visit in the boutique wine making region of the Wairarapa. It departs 30 Sep 2010. For more information see [grandpacifictours.com](http://grandpacifictours.com).



## Shangri Chongqing

SHANGRI-LA Hotels & Resorts has signed a deal to manage a new 469-room property currently under construction in the central business district of Chongqing.

The group's latest Chinese hotel is scheduled to open late next year.



### The Leading Hotels of the World - 2010 Directory

This directory lists details on all current members of The Leading Hotels of the World, divided into regions - Europe, Middle East, Africa, Asia Pacific, North America, Central & South America and the Caribbean. There are 13 new members and four properties under The Leading Small Hotels of the World brand. Order

your copy by calling (02) 9377 8400, or go online at [www.lhw.com](http://www.lhw.com).



### Beyond Travel - Eastern Europe & Beyond

Featuring in this year's brochure are a selection of Oberammergau Passion Play tours and a new Berlin to Krakow itinerary, which includes three nights in Warsaw. Beyond Travel is also offering \$400 credit for bookings paid in full by 31 Mar, which can be put towards sightseeing, extensions and upgrades.

### Russia & Beyond 2010

New to this year's Russia & Beyond brochure is the Sapsan high speed rail service operating between Moscow and St Petersburg. There's also a new single traveller pairing program, which eliminates the need for single travellers from paying a single supplement. Prices for the program are the lowest offered in seven years, due to competitive contracts and the rate of exchange. For more info phone 1300 363 554 or visit [www.beyondtravel.com.au](http://www.beyondtravel.com.au).



## Travel Daily is growing!

*Travel Daily*, now in its 16th year of operation, continues to grow as Australia's most popular travel trade publication, thanks to all of our loyal readers and advertisers.

We're looking for two people to join our friendly team during this exciting time of growth.

### Staff Writer - Part Time

We require the services of a part-time writer to work Mon to Fri from 8am-12pm.

The successful candidate will report to the Managing Editor and will need to be able to write concisely and logically and apply these skills to editing stories and news pieces.

You will use your excellent writing skills to assist in the preparation of special features and supplements across *Travel Daily's* publications.

### Admin/Marketing Assistant - Full Time

We require the services of a full-time Admin/Marketing Assistant to work Mon to Fri from 8am-4pm.

Reporting to the Marketing & Advertising Manager, the role includes administrative support, general marketing and promotions support, competition and events coordination and maintaining our social media networks.

The successful applicant will be an enthusiastic individual with excellent organisation and communication skills.

You will be highly organised, motivated and eager to learn, and enjoy working as part of a dynamic team.

The successful candidates for these two new positions will be offered a generous salary package and detailed and ongoing training.

The office is located in Epping NSW and is close to public transport.

**If your skills meet the above criteria, please send your resume with a covering letter to [jobs@traveldaily.com.au](mailto:jobs@traveldaily.com.au) by Friday 12 February 2010.**



## READY TO TAKE ON A NEW CHALLENGE?

### BE THE FIGUREHEAD OF THIS BRAND

#### GENERAL MANAGER

**SYDNEY – SALARY PACKAGE TO \$160K**

Rarely does a position like this become available in one of the most prestigious sectors of the industry. This is a true general management position responsible for the end-to-end operation & profitability of the organization. You will have very strong industry presence with the proven ability to manage key stakeholder relationships and promote the product nationally. A seriously great position to have on your resume.

### MANAGERS EXTRAORDINAIRE

#### HEAD OF CUSTOMER SERVICE

**BRISBANE – SALARY PACKAGE \$115K + BENEFITS**

You will be responsible for the seamless performance of a busy 24/7 operation, managing stakeholder interests and guiding the performance of a large customer service team (500+). You will have a strong operational and change management experience, including dealing with OH&S and EBA issues. This exciting opportunity is within a large, globally recognised organisation. Don't miss this opportunity!

### MASSIVE OPPORTUNITY FOR A SALES MANAGER

#### REGIONAL SALES MANAGER

**SYDNEY – SALARY PACKAGE OTE \$140K+**

Here is a highly desirable position for a Senior Sales Manager who excels in the Leadership arena. Taking the helm of this experienced sales team, you will have impact as a leader and have the ability to gain respect which will ultimately drive and motivate performance. You will also have key client management responsibility at an executive level requiring a high level of professionalism & knowledge. This is a quality role!

### SENIOR FINANCIAL MANAGEMENT POSITION

#### FINANCIAL CONTROLLER – WHOLESALE TRAVEL

**SYDNEY – SALARY PACKAGE TO \$130K**

Provide commercial and strategic advice to the GM of a fast growing company and help drive the company growth. You will lead the Accounts team and work closely with the executive team to ensure that the company is in a sound financial position and has the capacity to take advantage of growth opportunities. You'll be experienced foreign currency management & trading and current taxation laws.

### REACH OUT AND ACHIEVE

#### SENIOR BUSINESS DEVELOPMENT MANAGER

**MELBOURNE – SALARY PKG OTE \$100K PLUS**

Can you negotiate and close a deal? Working with one of the industry's leading brands you will be responsible for networking and developing relations across the industry sector being able to effectively win business. As this is a senior role your experience in cold calling and business development will be extensive with a drive to achieve. Great things can only come from joining this large company.

### ONE FOR THE HUNTERS

#### CORPORATE BDM

**SYDNEY / BRISBANE – SALARY PACKAGE OTE \$100K+**

If you can articulate your success and passion for sales and quantify your achievements in winning new business, this corporate Agency will be very interested in you. If you're a talented, fearless, energetic and self-motivated sales dynamo please apply for this new position with one of the best companies in the market. Join a company that rewards and celebrates success through recognition and rewards.

### DO YOU WANT A CRUISEY JOB?

#### SALES MANAGER

**SYDNEY – SALARY PACKAGE TO \$75K**

Are you an experienced on-the-road Sales Manager with a great reputation across the travel industry and strong relationships? How's your knowledge of international cruise product? If you're a classy Sales Manager looking for a role that reflects the quality of your experience and knowledge, this role will allow you to promote the brand and increase sales. Attractive salary package with car is available.

### YOU CAN COUNT ON THIS ROLE

#### BOOKKEEPER & ACCOUNTS

**MELBOURNE – SALARY PKG \$55K (NEG ON EXP)**

Use your strong analytical abilities to secure this role. Our client is looking for a strong tourism industry related bookkeeper who has excellent knowledge with MYOB and the ability to work fairly autonomously processing accounts, reconciliations, member payments, BAS statements, Payroll. Within this small environment you will also be support to the GM and be a self motivated candidate

## CONTACT YOUR DEDICATED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis  
NATIONAL  
Ph: 02 9231 1299

Kate Dalrymple  
QLD & NT  
Ph: 07 3229 9600

Linda Green  
NSW & ACT  
Ph: 02 9231 2825

Kathryn Membery  
VIC, SA, WA  
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MORE GREAT EXECUTIVE VACANCIES VISIT [www.aaappointments.com](http://www.aaappointments.com)

Explore  
HOLIDAYS™

# Elite Explorers reward famil



Come and join us on an 8 day

*Cruise* around the Greek Islands  
in October 2010!

Simply make as many Explore Holidays international, Cruise & Rail bookings between 1 July 2009 – 30 June 2010 to be in the running (sales are based on gross figures).

The **TOP 20** Elite Explorers will qualify for  
**THE EDUCATIONAL EXPERIENCE OF A LIFETIME!**

This is your chance to sit back and relax and soak up the sunshine aboard the **MS Galileo** courtesy of Explore Holidays!

DREAM • DISCOVER • EXPLORE

# Rewards on Q with Consolidated Travel



**Simply sell Qantas in the month of February and be rewarded!**  
**The top 3 sellers will win the following:**

**First Prize: 2 Business Class tickets to Los Angeles on the A380**

**Second Prize: 2 Premium Economy Class tickets to Singapore**

**Third Prize: 2 Economy Class tickets to Hong Kong**

**But it doesn't end there... You can also earn yourself some shopping vouchers...**

**\$50 voucher awarded per ticket in Business/First Class\***

**\$40 voucher awarded per ticket in Premium Economy Class\***

**\$25 voucher awarded per ticket in Economy Class\***

**Conditions:**

- Valid for tickets issued by Consolidated Travel or via Quikticket on the Consolidated Travel IATA between 1 - 28 Feb 10 on QF International itineraries ex Australia plated to QF (081) ticket stock.
- This promotion is valid to all full time consultants in Australia.
- Infant, Child, Group Sales, Cancelled or Refunded tickets are not eligible.
- Consolidated Travel and Qantas reserve the right to alter or withdraw the promotion at any time.
- Winners will be advised and prizes will be distributed after completion of the promotion.
- Prize winning tickets include taxes.
- \* Vouchers are capped.

To receive your vouchers, please complete the below & fax OR email to the Consolidated Travel Sales Team no later than Friday 5 Mar 10

Agency Name: \_\_\_\_\_ Consultant: \_\_\_\_\_

Ticket Numbers: \_\_\_\_\_

Claim Date: \_\_\_\_\_



**Melbourne**  
Telephone: 03 9251 5044  
Facsimile: 03 9663 2095

**Sydney**  
Telephone: 02 9394 1402  
Facsimile: 02 9247 7907

**Brisbane**  
Telephone: 07 3334 2000  
Facsimile: 07 3221 3771

**Adelaide**  
Telephone: 08 8203 8001  
Facsimile: 08 8231 1220

**Perth**  
Telephone: 08 9442 6000  
Facsimile: 08 9481 0590

ABN 60 004 692 791