

We love our new fares, so we published them!

Economy Class fr \$1699*

Austrian

7% Commission

*Conditions apply. Fare shown is based on return travel to Europe via Bangkok / Tokyo. Includes taxes and fees and excludes meals, drinks and baggage. See website for full conditions of sale. Valid from 12 September 2010 to 31 December 2010. Subject to availability. © 2010 Austrian Airlines.

www.austrian.com

Travel Daily AU

First with the news

Wed 10 Feb 10 Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

Business Development Manager, BNE

- Highly respected Travel Management Company
- Base from \$80k (neg) + Super + Bonus
- Rare opportunity !!!!!

Contact **Sally Matheson** at sallym@tmsap.com

TMS ASIA-PACIFIC
BNE • MEL • PER • SYD • BRK • HKG • SHA • SIN

Today's Travel Daily

Travel Daily today has seven pages of news and photos, plus full pages from:

- AA Appointments
- Consolidated Travel

Hotham ski flights

QANTASLINK will reintroduce a minimum of three weekly flights between Sydney-Mt Hotham from 12 Jun to 12 Sep for the 2010 winter ski season.

To celebrate the new schedule QF Link is offering one way fares priced from \$179 until 19 Feb.

AATKings

AUSTRALIA & NEW ZEALAND

SALE

Hurry! Offer ends 13 February 2010!

UP TO **50% OFF** 2ND PASSENGER

*Conditions apply **CLICK HERE**

JAL to stay with oneworld

QANTAS has hailed a decision by bankrupt Japanese flag carrier Japan Airlines which will see it remain in the oneworld alliance.

The move, foreshadowed earlier this week (TD Mon), sees JAL rebuff an approach by Delta Air Lines which would have seen it join the rival SkyTeam group.

QF ceo Alan Joyce said: "We believe oneworld is clearly the right strategic alliance option for JAL, providing both commercial stability and growth opportunities at a vital time for the airline."

"Qantas looks forward to working with the new JAL leadership team, together with our oneworld partners, as it lays the foundations for long-term viability and success," he said.

As well as staying in oneworld, JAL and American Airlines have announced a joint venture, under which they will apply for antitrust

QF GDS restrictions

QANTAS has advised agents of restrictions on the rules for a number of its fares, which limit ticketing to QF or BA ticket stock.

Where applicable, the limitations are noted in the text of the fare rule, and if these fares are ticketed on any other carrier's stock an Agency Debit Memo may result.

immunity on routes between Japan and the USA.

They said the pact would see them "enhance their scope of cooperation...through adjustments to their respective networks, flight schedules and other business activities."

JAL ceo Masaru Onishi said that as the airline undergoes the process of reorganisation it would also "fortify its relationships with other partners in the oneworld alliance, so as to provide customers a comprehensive range of products and services."

AC Valentine's Day

AIR Canada is offering TD readers the opportunity to win one of five double passes to see the new film *Valentine's Day*.

To win, be one of the first five to answer the following questions:

- 1) If you are flying to Vancouver on Valentine's Day to meet your partner, how long will it take you to be reunited on Air Canada's non stop flight from Sydney? and
- 2) If you want to spoil your partner with a flight to Canada on Air Canada's Executive First product, how much will you pay if you book 50 days in advance?

Email your answers asap to valentinecomp@traveldaily.com.au.

Isn't it about time... you became a 'South Australian Expert'?

trade.southaustralia.com

WIN* a trip to the Barossa staying at 'The Louise'!

*Conditions apply.

FREE* Jurlique Citrus Hand Cream

South Australia. A brilliant blend.

roomsXML.com by WebSource

1 Website 60,000 Hotels Net Rates

Click to Join Now!

Trip Travel rewards & incentive program

International Bonus Blitz

EARN 5000 BONUS POINTS* on all International combined air and land bookings you make with

Holidays and viva! holidays

For bookings made before 28 Feb 2010 for departures 1 Feb - 30 Jun 2010.

*Conditions apply

www.accumulate.com.au/trip

Discover The Difference

Easter School Holidays Special

Hong Kong Disneyland

Return economy airfare with Cathay Pacific including taxes 4 nights accommodation / Transfers / Disney Park Passes Extra magical pass / breakfast / hong kong city tour / Peak tram pass.

FAMILY PACKAGE 2 Adults, 2 Children

A Division of Orient Express Travel Group Pty Ltd ABN: 22 137 526 599 LIC: 32887 #1382



Prices start from **\$1,829 per adult* \$1,549 per child***

*Conditions apply. Valid for sale till 25 February 2010. Valid for travel 6 April to 16 April 2010. subject to availability.

Call 1300 137 808

Supported by **CATHAY PACIFIC holidays**

HONG KONG TOURISM BOARD

inPlace
RECRUITMENT

Call 1300 inPlace
Or Sydney (02) 9278 5100

Corporate Consultants- Sydney

- ▶ Domestic Galileo / Tramada adv - North Shore
- ▶ International Sabre / Tramada ess. - CBD
- ▶ Multi-skilled Amadeus ess. - CBD
- ▶ Stable co's salaries up to \$52K + ▶ **Apply Today!**

call or email: ben@inplacerecruitment.com.au
www.inplacerecruitment.com.au

Travel Daily^{AU}
First with the news

Wed 10 Feb 10 Page 2

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

NOU Year Sale
Up to 50% Off Airfares

From \$465 Per Person Return inc all taxes and levies

CLICK HERE

Conditions apply. Refer to your GDS for details

Aircalin
International Airline of New Caledonia

QF appointments

QANTAS has appointed Lewis Pullen as its executive manager for Marketing, replacing Jenny Gulliver from next month.

The appointment is one of several made by Qantas recently, including Matthew Lee - ex Virgin Atlantic Director of Flight Operations - as QF's head of airports.

The *Financial Review* today also reported that Virgin Atlantic gm for London Heathrow Airport, Rowan Chalmers, has also been appointed to head up Perth Airport for Qantas.

Aviation security boost

TRANSPORT minister Anthony Albanese says he expects new security measures announced by the government yesterday to add an average of six minutes to airport screening procedures.

The funding package includes recommendations from the Aviation White Paper and is also a response to the Christmas Day bombing attempt on a transatlantic flight to the US (TD 29 Dec)

\$28.5m has been allocated to help the industry "introduce a range of new screening technologies" such as the latest body scanners, next generation multi-view X-ray machines, and bottle scanners to detect liquid based explosives.

PM Kevin Rudd said the body scanners would be introduced progressively as an additional screening measure at international points of departure by early next year.

A further \$32m has been provided to bring forward screening at a number of extra regional airports currently served

by larger turbo-prop aircraft.

Other measures include a 50% boost in Firearms and Explosive Detection dogs at major international airports, as well as \$12.3m in funding to maintain the Australian Federal Police presence at major airports.

The package also includes \$24.9m for new technology as part of the Enhanced Passenger Assessment and Clearance Program, "to enable Customs to assess a larger number of passengers earlier and faster, and share relevant data with intelligence, border management and law enforcement agencies."

Rudd said this would bring together passenger travel history faster, which was one of the issues identified in the aftermath of the Xmas terrorism attempt.

Funding of \$54.2m has also been allocated for cargo X-ray screening and explosive trace detection systems.

Skylife sidelined

THE Travel Compensation Fund has announced the non voluntary termination of *Skylife Travel* of Auburn NSW (ABN 85 075 667 113) after claims were received.

The Turkish specialist's website is still operational and accepting bookings, which includes taking payments by credit cards.

Skywest Jan stats

WA carrier Skywest carried 24,000 passengers in Jan, up 18% on the previous corresponding period, with an overall 3.5 point improvement in load factor to 49.5% for the month.

We love our new fares, so we published them!

Economy Class fr \$ 1699*
Business Class fr \$ 5999*

7% Commission

Austrian
We fly for your smile.

* Conditions apply. Fare shown is based on return travel ex Sydney to Europe via Bangkok / Tokyo / Beijing per person and does not include taxes, fees and surcharges. Departures valid from 01 February 2010 to 31 December 2010. Must be purchased before 31 December 2010.

www.austrian.com

HAPPY VALENTINE'S DAY

FALL IN LOVE WITH TRAVEL AGAIN

FROM THE BEST FINANCIAL REWARDS AND MARKETING SUPPORT
JOIN.TRAVELMANAGERS.COM.AU

TRAVELMANAGERS
the smarter choice

CONTACT AARON STINSON
NATIONAL RECRUITMENT MANAGER
ON 1800 019 599

CLICK

Window Seat

THIS is an unusual way to visit the Australian outback.

Visitors from around the globe are expected to begin arriving in Australia shortly in the lead-up to the inaugural Sh*tbox Rally, which will take place 20-27 Mar.

20 teams are involved in the contest, each driving a car valued at less than \$1000 (i.e. a sh*tbox) over the 3500km from Sydney to Alice Springs.

Rather than racing each other, the challenge is to get there in one piece, said founder James Freeman, who's hoping the event will raise lots of money for the Cancer Council.

See www.shitboxrally.com.au.

YOU don't have to travel to Dubai to get a camel burger (TD Mon).

According to a number of TD readers they're readily available at take-away stores in the Northern Territory - and camel is also now on the menu at the South Sydney Graphic Arts Club located near Sydney Airport.

The club's www.ssgac.com.au website is promoting the camel burgers in two sizes - one hump or two - adding that "you can no longer smoke them inside, but you can now eat them".

A SKI resort in Germany has attracted controversy this week by announcing plans for a topless tobogganing competition.

The event will be held in Oberwiesenthal which borders the Czech Republic, with expectations that more than 10,000 tourists will attend.

However some locals are opposed to the idea, with one hotelier saying she was worried her children would run into "bare breasted women" while out playing in the snow.

Organisers said participants could also opt to wear bikinis.

TOP 10 IN 2010

EXCLUSIVE DEALS

- FREE NIGHTS
- BONUS OFFERS
- GREAT VALUE

On sale until 31 Mar 10

- Bali • Thailand • Vanuatu • Fiji
- Disneyland • Las Vegas • Canada
- Hawaii • Britain & Ireland • New Zealand

TRAVEL2 Book 24/7 via Calypsonet or call 1300 361 221 or CLICK for more info

THAI'S NEW YEAR SALE

Until 21 Feb '10

THAILAND from \$669

INDIA from \$959

EUROPE from \$1318

Hurry! Seats are limited.
Taxes to be added to all fares.

www.thaiairways.com.au



Travel Daily AU

First with the news

Wed 10 Feb 10

Page 3

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

World's 5-star airline.
qatarairways.com

QATAR
AIRWAYS القطرية

Murdoch into travel

NEW York's iconic *Wall Street Journal* newspaper has launched its own travel agency, as part of a strategy to "drive new e-commerce revenue streams".

Dubbed WSJtravel, the new operation is being run by Chris Froelich, who was with American Express for 14 years and also previously ran US corporate agency BPF Travel which grew to have 118 offices in 22 states before being bought out by Amex.

The move follows the *Wall Street Journal*'s 2007 acquisition by Rupert Murdoch's News Corp, which has also seen the launch of a mail order wine club WSJwine and an online shop called WSJstore.

WSJtravel has started with 25 consultants and upmarket packages described as "a wide mix of destinations and prices, but not at the low end."

Froelich is targeting US\$100m in annual turnover in five years.

He said the WSJtravel website does offer booking capabilities, but said focus group research had shown that "customers ultimately want to talk to and book through a travel counselor."

TM's Jan stats rise

TRAVELMANAGERS has reported its best ever Jan result, with a jump in sales of 83% compared to the same month the year prior.

Sales by established personal travel managers who have been with the group for over two years were up 17% in Jan, while those in the 12-23 months bracket rose 20%.

TravelManagers chief executive Joe Araullo said the Jan figure was up 22.5% on budget, and that the average value of sales had risen by 14% per transaction.

Araullo said sales from QLD, VIC and WA were leading the growth charge at the start of the year.

Greek flight chaos

THE plans of air travellers flying into Greece today are expected to be thrown into disarray after the country's air traffic controllers announced they would strike for 24 hours on Wed.

The airport staff are protesting against the government's plan to lift the average retirement age from 61 to 63 and cutting wages.

Olympic and Aegean Airlines are reported to have cancelled all flights from Athens for the day.

A BCD Sabre extension

BCD Travel has extended its GDS agreement with Sabre Pacific after re-signing a long-term pact with the technology and distribution provider.

Sabre Pacific chief executive officer Gai Tyrrell said the new deal reflects the success of the partnership and BCD's "belief that a strong technology partner is the key to growth."

Picture here from left are: David Sumich, BCD managing director; Maire Newell, BCD Travel head of client technology solutions; Gai Tyrrell, CEO Sabre Pacific; Richard Morgan, Sabre Pacific GM sales, marketing & product.



HTI's Japan appeal

JAPANESE arrivals to Hamilton Island have jumped by about 55% in recent times, according to the QLD island's CEO Glenn Bourke.

Int'l arrivals to Hamilton Is. make up close to 20% of occupancy and that figure is on the rise with visitors from the United Kingdom, the USA, Germany & Italy also up.

Vegas resort closure

AROUND 400 staff are expected to lose their jobs when the Ritz-Carlton Lake Las Vegas in Henderson, Nevada closes its doors permanently in May.

The 348-room resort is about 25km from the Las Vegas strip, and is owned by Deutsche Bank which has apparently "decided to cease funding the hotel."

Super value fares, from Melbourne to the world.

Economy Class fares starting from

Ankara (Launching soon) AUD 1761.81

Athens AUD 1804.71

Beirut AUD 1708.81

Frankfurt AUD 1865.81

Istanbul AUD 1754.41

London AUD 1952.31

Manchester AUD 1932.71

Milan AUD 1844.51

Munich AUD 1853.71

Paris AUD 1887.91

Rome AUD 1844.51

Vienna AUD 1857.01

Price inclusive of airfare plus all associated taxes/surcharges and correct as at 15th Jan 2010 • Fares valid till 12th Feb 2010 for Economy Class departing from Melbourne • Seats are subject to availability at the time of booking • Maximum stay is 6 months. Amendments and cancellation fees apply • All flight via Doha • Date of travel 18th Jan to 24th Feb 2010 and 1st April to 31st May 2010 - note: seasonal surcharges apply • For full terms and conditions or for more information contact Qatar Airways Reservations on 1300 340 600 or your local

qatarairways.com/au

QATAR
AIRWAYS القطرية

Creative Aus '10/11

CREATIVE Holidays has launched its 2010/11 Australia brochure, choca-block full of hotels and resorts, activities, sightseeing, car hire and transfers options from across the nation.

See www.creativeholidays.com.

NT conferences up

BUSINESS tourism to the NT continues to perform strongly, pumping \$36m into the territory's economy since Jul 2008.

NT Tourism Minister Malarndirri McCarthy said more than 19,000 delegates came to 56 conferences at the Alice Springs and Darwin Convention Centre last financial year, which supported hotels, restaurants and other small businesses in the region.

Another 13,000 visitors and 44 events are scheduled for the 2009/10 season, to date.

S America incentive

TRAVEL agents have a chance to win a trip to South America in a Natural Focus Safaris promotion.

The \$10,500 prize incl economy class airfares to Cusco, via Lima, flying LAN, a seven night Peru tour for 2, sightseeing, entrance fees and transfers.

To enter, agents simply need to book two pax on any NFS South America tours before 31 May.

The campaign has rolled out last month and has been timed to coincide with the launch of NFS's 2010/11 South America brochure.

Appearing for the first time in the program is a six-day Secret Patagonia tour, a six-day Iguazu, Jesuits & Wildlife trip and an eight-day Wildlife of the Falklands journey.

Seven pages have also been dedicated to Galapagos cruises.

Visit www.nfs.travel for info.

Oman Air to Nepal

OMAN Air plans to launch a twice weekly service between its Muscat hub and Kathmandu from May, according to agent GDSs.

Last year the Middle Eastern carrier added Frankfurt, Paris, Colombo and Male to its network.

WIN BOX TICKETS TO SEE ROB THOMAS IN SYDNEY



The Macau Government Tourist Office has partnered with **Travel Daily** to give subscribers the chance to see some amazing entertainers perform live at Sydney's Acer Arena this year.

First off the rank is American rock recording artist and songwriter, **Rob Thomas**, who will be performing on Wednesday 17 February.

Eight lucky readers and their friend will enjoy gourmet refreshments in Macau Government Tourist Office's exclusive suite, whilst enjoying the Matchbox 20 star's concert.

So, for your chance to rock on with Rob Thomas, simply send in your answer to the five questions featured in **Travel Daily** every day this week to robconcert@traveldaily.com.au.

CLICK HERE FOR
TERMS & CONDITIONS



MACAU GOVERNMENT TOURIST OFFICE



Q3: Name 3 different museums that you can find in Macau.

Delta SYD changes

DELTA Air Lines has made a minor schedule adjustment to its SYD-LAX operation which will see the carrier's LAX-bound service which currently departs at 12:35pm on Tues, moved to the Mon service effective 28 Mar.

Delta's remaining six weekly flights will continue to depart SYD at 9:15am, except for between 28 Mar - 04 Apr which leave an hour later due to daylight savings time.

NCL to Denmark

NORWEGIAN Cruise Line has announced that in 2011 it will for the first time base a ship in Copenhagen.

The 2002-passenger *Norwegian Sun* will operate a series of nine-day Baltic voyages including calls at Warnemunde (for Berlin), Tallinn, St Petersburg, Helsinki, and Nynashamn, Sweden.

Copenhagen replaces Dover as *Sun's* summer homeport.



HRG Australia - A leading global travel management company currently has several opportunities for the right people in the following roles:

Business Development Managers - (Sydney & Brisbane)

We are looking for experienced, driven and focused Business Development Managers based in Brisbane and Sydney.

To be successful you will have; current travel management experience, strong industry relationships, thorough knowledge of sales principles, a proven track record and a genuine desire to succeed. You will also have excellent communication, organisational and presentation skills. If you are self motivated and have proven sales success then this is the role for you.

Strategic Client Manager - (Sydney or Melbourne)

This role will be suited to a person with extensive industry expertise and high level analytical and communication skills. You will be highly organised and disciplined with an in-depth understanding of industry technologies and the benefits they can bring to travel programs. You will have the ability to build strong relationships and a proven track record of successfully managing large corporate accounts. This role will give you the autonomy to make decisions and ensure that your clients travel program remains at the cutting edge.

If you believe you're suitable for any of these roles and would like to join HRG Australia please send through your CV to;
recruitment.au@hrgworldwide.com

Applications close Friday 11th February

www.hrgworldwide.com

HRG Australia. A Hogg Robinson Group company

PRESENTATION SKILLS 2 DAY WORKSHOP

The ability to present well is a vital business skill.

In fact, your effectiveness in communicating to small and large groups is often a make or break component of closing a sale, gaining a new client, receiving approval for a new idea or venture, and implementing a business plan.

Whether you are a state or national leader, a rep, a business development manager, an account manager, or trainer, this 2 day workshop is guaranteed to significantly improve both your confidence and your presentation ability.

Investment: \$650.00

SYD MEL BNE ADL PER



TRAINING & CONSULTING

Click here for more information and dates in your state or call us on 1300 206 637

Bali & Jakarta Airfare Sale...limited time only

From **\$778** *Economy Class Return ex SYD From **\$759** *Economy Class Return ex MEL From **\$442** *Economy Class Return ex PER

Contact Garuda Indonesia on 1300 365 331



Garuda Indonesia

* Ex SYD/MEL for sale until 19 Feb 10, ex PER for sale until 26 Feb 10. Ex SYD/MEL travel from 08 Feb - 15 Nov 10 ex PER 08Feb - 15 Nov 10. Prices at 28 Jan 10 incl taxes & subject to currency fluctuations. Seasonal surcharges apply.

New OpenSkies flt

BRITISH Airways' all business class offshoot OpenSkies is adding a new route between Washington DC and Paris Orly from 17 May.

An EC 72-seat B757-200 jet will operate the route 5 times weekly.

**2010
earlybird special
available now!**

See Europe at your own pace in a
Brand New Renault



[Click here for a brochure](#)

- ✓ Huge Range & Great Rates
- ✓ 50% Delivery Discounts
- ✓ 32 European Locations
- ✓ 7 Free Days
- ✓ Past Client Bonus Days



Call us on **1300 55 11 60**

RENAULT EURODRIVE

Established since 1955

TAX FREE EUROPEAN CAR LEASING



Gong for top Aussie concierge

SYDNEY-born Ben Malpass, who's the Head Concierge at the Cavendish Hotel in London, has been named as the Clef d'Or International Concierge of the Year for 2010.

Les Clef d'Or (the Golden Keys) is an international society of hotel concierges from around the world, and Malpass had to be nominated for the prestigious award by other members as well as completing a written exams and two essays in competition, with nominees from other countries at the World Congress in Lisbon to secure the title.

Mobile Mandarin

MANDARIN Oriental Hotel Group has added an interactive mobile website, allowing guests to view and book rooms online, as well as browse and search maps and make dining and spa reservations.

The site can be accessed by hand held devices like the iPhone, Blackberry and Nokia web enabled mobile phones.

See www.mandarinoriental.com.

Go barging!

CRUISES on the all-inclusive *Enchante* luxury double-decker hotel barge in France are being offered at €500 off for 2010.

The vessel has luxury accom for 8 passengers who are pampered by an attentive crew with gourmet cuisine, fine wines and even champagne in the on-deck hot tub - more info 1800 771 278.

OS "too German"

RUSSIAN authorities may block Austrian Airlines flights after 31 Mar, in a dispute about the carrier's nationality.

Air Transport World says Russia is "unhappy with the increasing presence of Lufthansa and its subsidiaries in the Russian market."



Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



SAL SALIS NINGALOO REEF has announced it will introduce four new luxury safari tents, (boosting the total number to nine), when the wilderness retreat reopens on 14 Mar.

The tents are set only a few metres from the WA shoreline and are appointed with comfortable beds and fine linen. Three night Whale Shark packages, which include accom, meals, guided activities and an exclusive whale shark tour are priced from \$3,100pts.



Bluemetal Vineyard in the New South Wales Southern Highlands will open THE VINEYARD COTTAGE this Fri. The self contained cottage has 3 double rooms which can accommodate up to six people, and is priced from \$200 per night, for a minimum of two nights - see bluemetalvineyard.com.



Florida's HYATT REGENCY CLEARWATER BEACH RESORT & SPA, located a short distance from Tampa International Airport, has opened at the centre of a US\$30m revitalisation project along the state's west coast. The property features 250 one and two bedroom apartments - all of which look out over the Gulf of Mexico - a Sandava Spa, three restaurants and 32,000 square feet of indoor and outdoor function space.



PARADISE BAY ECO ESCAPE in QLD has been chosen as the Number One Hotel for 'Service' in the South Pacific and Number One for 'Romance' in Australia by TripAdvisor in its 2010 Traveler's Choice awards, voted by 30m people.

Group Travel Consultant



Group Events is one of Australia's leading group tour operators specializing in New Zealand, Australia and Asia. We are seeking a highly motivated and experienced Group Travel consultant to help us with our recent growth. We work with a worldwide customer base provisioning conferences, school and special interest tours.

We require:

- Previous experience in an incentive or groups role
- Strong sales skills and customer focus
- Exceptional negotiation and presentation skills
- Outstanding telephone customer service skills
- Ability to work in a dynamic environment
- Confident, creative, thorough and tenacious attitude
- Current Galileo or similar reservations systems experience
- Strong knowledge of New Zealand, Australia, China, Singapore and Malaysia

This is a great opportunity to become part of one of Australia's best group tour operators. A competitive salary will be offered including career development and advancement plus on-going training. The position is situated in a modern office in the Voyager Point / Holsworthy area of Sydney.

To submit your application in strict confidence please forward your CV by email to rod@groupevents.com.au

Senior Consultant - Full or Part Time, Armadale, Melbourne

It's about the right person – not the hours!!

Looking for something different – heard it before – well we are different!!

We are looking for a highly motivated (minimum of 7 years experience) consultant who recognises customer service as a priority to work directly with clients who book our international tour and student groups. Ideally, the successful candidate will have sound knowledge of Galileo, excellent fares and destination knowledge with great attention to detail and a bright & enthusiastic personality. As we are a cultural educational company you need to be articulate and have excellent written skills. You will be remunerated according to your level of experience with an attractive salary and bonus incentive scheme.

Visit our website for more about us: www.asatours.com.au

If this sounds like it is for you please submit an application to sandra@asatours.com.au

Peregrine incentive

PEREGRINE and Gecko's has just launched a new agent incentive which will reward 14 agents with a Peregrine Galapagos voyage later this year.

To enter the draw agents need to book and deposit their clients on a Peregrine or Gecko's sailing between Feb and Jul.

The prize, which includes return airfares from SYD with LAN for the late Oct/early Nov voyage, is not only limited to the top sellers but consultants who complete a quick quiz on the product will also be entered into a monthly draw.

Contact a Peregrine rep for info, or email 'I want to join you' to galapagos@peregrineadventures.com.

Insight agent rates

TRAVEL agents now have a chance to experience a few days on an Insight Vacations' itinerary first-hand for \$100pp per day, after the tour operator launched a new industry offer yesterday.

The deal is offered to agents and a guest on tours in Europe, Egypt, the Mediterranean, Canada, the USA and Mexico for two, three and four days, subject to tour availability.

Managing director Lorraine Sharp said the opportunity would act as a great selling tool for future enquiries and that agents wishing to extend beyond 4 days touring would be offered a generously discounted price.

NCL MSY focus

NORWEGIAN Cruise Line will offer year round sailings to ports incl Costa Maya and Cozumel and Belize City aboard *Norewegian Spirit* ex New Orleans from Apr next year - the first time NCL has dedicated a full season to the city.

Another Hong Kong hopeful



ABOVE: Vivian Browning from Flight Centre Murray Bridge in South Australia sent in the above entry for our amazing Hong Kong competition.

Vivian is pictured anticipating the delights of Hong Kong with her five year old son Jake, who has just started school "so really deserves a fun trip away for the holidays."

The pair are now in the running to win a place on the upcoming Hong Kong familiarisation 06-10 Apr, courtesy of Virgin Atlantic Airways, Hong Kong Disneyland and the Hong Kong Tourism Board.

There are six spots available for

a travel agent and their child (aged 5-12) and for your chance to win send in a creative photo of yourself and your offspring including aspects of Hong Kong, Virgin Atlantic and Disneyland.

The prize includes VS flights from Sydney to Hong Kong, two nights accom in downtown Hong Kong, 2 nights at Hong Kong Disneyland including park entry, most meals, transfers, tours and "loads of fun stuff".

The six winners will be announced on Fri 05 Mar 2010 and you must have your entries emailed by 5.30pm on Sun 28 Feb to hkgcomp@traveldaily.com.au.

Novotel family deal

FAMILIES taking advantage of Novotel's 50% off the second room rate offer, for stays of 2 to 5 nights thru to 31 May, will receive family passes to six new-release Disney films, when booked before 31 Mar.

The movie passes can be put towards entry to Disney's soon to open *Alice in Wonderland* and *Toy Story 3*.

AS says Coke is it

US CARRIERS Alaska Airlines and Horizon Air are to switch their onboard fizzy drink offering from the Jones Premium Soda selection to The Coca-Cola Company range.

From 01 Mar, AS/QX pax will be offered the Coca-Cola and Sprite drinks for free on their flights.

AS and QX stopped selling Coca-Cola beverages in Apr 2008.

Business Development Manager Northern NSW

Kirra Tours is looking for someone with drive, high energy levels and an absolute commitment to customer service to work alongside our travel agent partners. This NSW based position is an exciting opportunity for a result driven sales professional to join our National Sales Team.

The successful applicant will be required to demonstrate:

- Passion, enthusiasm and a mature outlook
- An ability to develop and nurture profitable business relationships
- Excellent communication, presentation, interpersonal and time management skills
- Computer literacy
- Previous sales experience, preferably within the travel and tourism industry
- Knowledge or and enthusiasm for New Zealand travel will be highly regarded

The remuneration package will include salary, open-ended performance incentive, mobile phone, laptop and vehicle allowance.

Applications close 5pm Friday 19th February 2010.

Applications, preferably in electronic format, should be directed in confidence to:

hr@kirratours.com

Only short listed candidates will be contacted.

KIRRA TOURS
Taking the time, since 1968

International Travel Consultant

Exciting and rewarding career position

Southside World Travel is seeking enthusiastic full-time senior and intermediate retail travel consultants to join its expanding team of professionals. Applicants will have:

- A minimum of 3 years experience
- Outstanding customer service skills
- The ability to work as part of a team
- Experience with Galileo and Crosscheck

We offer a great working environment, competitive salary and generous performance based incentives. Immediate start.

Send resume to:

The Manager

Southside World Travel

PO Box 636, Gympie, NSW, 2227

Email: mgr@southsidetravel.com.au

7WONDERS
7 weeks, 7 Prizes



air tickets

Coming Soon! Don't miss out!

Mandarin Mideast

MANDARIN Oriental Hotel Group will open its first property in the Middle East in 2013 after signing a deal to manage a new resort that's under construction on Abu Dhabi's Saadiyat Island.

The hotel will feature 160 rooms and suites, as well as Residences.

Seat safety shock

A NUMBER of airlines have been embroiled in a controversy relating to the falsification of seat safety data by Japanese manufacturer Koito Industries.

The company has admitted that it developed software on testing systems to show acceptable readings on displays whenever inspectors from Japan's Transport Ministry made inspections.

Around 150,000 suspect seats have been installed on about 1000 Boeing and Airbus planes, with Koito clients including Japan Airlines and Virgin Atlantic.

Award hits air crew

FLIGHT attendants have slammed the government's award modernisation process, saying the arrangements will make it very hard for flight attendants to continue working once they have a family.

The Flight Attendants Association said yesterday that the Fair Work Australia tribunal has largely ignored suggestions by deputy prime minister Julia Gillard to consider changes to the award governing cabin crew.

The tribunal hasn't inserted any clause which guarantees a ground based job if requested by pregnant flight attendants, and also allows airlines to reassign employees to different rosters when they have a "valid operational reason."

Coral Cooks promo

CORAL Seas has released a selection of air and land packages to the Cook Islands flying on the recently announced new Air New Zealand direct flights between Sydney-Rarotonga (TD 18 Dec).

Five-night deals at Castaway Beach Villas, including transfers and a NZ\$100 food and beverage voucher are priced from \$1,229pp, on sale to 28 Feb - 1800 641 803.

WIN A TRIP TO EUROPE

To celebrate the start of the New Year, Rail Plus is giving **Travel Daily** agent readers the opportunity to win some sensational prizes during the months of January and February.

To enter this fabulous competition, subscribers will simply have to correctly identify what country the train featured below is from and come up with a creative caption to accompany this image.

There will be a major prize awarded at the end of the competition period of a place on the 2010 Rail Plus European familiarisation being held from 28 Apr to 08 May 2010, visiting Northern Italy, Switzerland, France and the UK* - for the best caption overall!

A weekly prize of a Eurail Select Pass for 5 days in 3 countries will also be up for grabs for the cleverest caption received each week, as decided by the Rail Plus judging panel.

So put on those thinking caps and email your caption and contact details to railpluscomp@traveldaily.com.au.

Full terms and conditions available at www.traveldaily.com.au.



*Itinerary subject to change.

rail plus
way to go!

Travel Daily
First with the news

Travel Daily is growing!

Travel Daily, now in its 16th year of operation, continues to grow as Australia's most popular travel trade publication, thanks to all of our loyal readers and advertisers.

We're looking for two people to join our friendly team during this exciting time of growth.

Staff Writer - Part Time

We require the services of a part-time writer to work Mon to Fri from 8am-12pm.

The successful candidate will report to the Managing Editor and will need to be able to write concisely and logically and apply these skills to editing stories and news pieces.

You will use your excellent writing skills to assist in the preparation of special features and supplements across **Travel Daily's** publications.

Admin/Marketing Assistant - Full Time

We require the services of a full-time Admin/Marketing Assistant to work Mon to Fri from 8am-4pm.

Reporting to the Marketing & Advertising Manager, the role includes administrative support, general marketing and promotions support, competition and events coordination and maintaining our social media networks.

The successful applicant will be an enthusiastic individual with excellent organisation and communication skills.

You will be highly organised, motivated and eager to learn, and enjoy working as part of a dynamic team.

The successful candidates for these two new positions will be offered a generous salary package and detailed and ongoing training.

The office is located in Epping NSW and is close to public transport.

If your skills meet the above criteria, please send your resume with a covering letter to jobs@traveldaily.com.au by Friday 12 February 2010.



Travel the World Reservations Supervisor - Travel

Travel the World is an award winning Australian sales agent for a selection of the world's leading travel companies. We offer premium cruise and holiday experiences for the discerning traveller, and our products include Holland America Line, Carnival Cruise Lines, Tauck World Discovery, Chiva Som, and Windstar Cruises. Our organisational intent is to create and maintain "a benchmark of excellence".

Following an internal promotion, we are looking for a highly motivated and experienced Reservations Supervisor to join our Operations Department and Leadership Team.

The successful candidate will have strong strategic leadership skills to direct and lead our busy Retail and Wholesale Reservation operations across the full range of our products. We are looking for a passion for excellence in customer service, superior communication skills, organisational skills, attention to detail, and a mature can-do attitude.

You will possess relevant travel industry experience in a similar role, and will have managed a team. Operational knowledge of cruise products, pricing, air fares, Polar, and Amadeus will be highly regarded.

A competitive salary and conditions are on offer for the successful candidate, together with a great CBD location and a friendly team environment.

Please send your resume and cover letter to Sylvia Lestavel at sylvial@traveltheworld.com.au by cob 15 February 2010.



FEELING LUCKY?
AA WILL HELP CHANGE
YOUR CAREER FORTUNE!

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

SYDNEY – 8/6 O'Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

***JOB OF THE WEEK* JOIN the A-TEAM!**

TRAVEL RECRUITMENT CONSULTANT

SYDNEY - SALARY PACKAGE CIRCA \$65K +

Due to unstoppable growth, our Sydney office is expanding!

As part of our fun loving team, you will enjoy sourcing & selecting candidates, developing existing client relationships and building new ones. You will enjoy great perks including annual island conferences, top salary & other great bonuses. Essentially, we are looking for a confident, enthusiastic travel professional that enjoys providing the highest level in customer service, working in a close knit team & meeting sales targets.

*****SENIOR JOB OF THE WEEK*****

STATE SALES MANAGER – WA/SA

PERTH – PACKAGE TO \$90K INCL CAR

Build this company's success further with the development of their on the road team based within WA and SA. You will be responsible for focusing on developing strong relationships with key contacts and partners at a state based and national level. You will be driven and motivated with an eye on achieving success from your team. Step up to the mark today and take home this fabulous position. March start date!

CORPORATE ROLE TO EXCITE YOU

CORPORATE MULTI-SKILLED CONSULTANT

SYDNEY CBD - SALARY PKG \$55K + MORE

Every consultant dreams of working for this company!

Amazing new office, great team environment and top accounts! You will also be rewarded a top salary package & fantastic career progression opportunities. Essentially, this prestigious national TMC is looking for a highly experienced Corporate Consultant with a min 3 years experience, fantastic CRS skills with airfare and ticketing knowledge.

AMAZING OPPORTUNITY

RETAIL CONSULTANT

SYDNEY EASTERN SUBURBS – TOP SALARY PACKAGE

Are you a fantastic retail consultant working hard for the money but still not making ends meet? This is an unbeatable opportunity for YOU! Working with an industry leader you will enjoy a top salary + uncapped commission, free health and financial advice and great educational. Essentially, you will be sales driven and have a passion for travel. Minimum 2 year industry experience in a retail role is required.

OPPORTUNITY TO EARN IN EXCESS OF \$70K

SENIOR CORPORATE CONSULTANT

MELBOURNE (CITY) – PKG TO \$70K + (OTE)

Currently working for a corporate travel company and not seeing any rewards? This global travel company is seeking a motivated and energetic corporate consultant looking to take their career to the next level. With a guaranteed base salary for 3 to 6 months and then an amazing bonus structure offer, you will be earning an executive level salary in no time! Galileo skills ESSENTIAL – Mon to Fri hours.

LOOKING FOR A CHANGE OF PACE?

DOMESTIC CORPORATE TRAVEL CONSULTANT x 2

MELBOURNE (INNER) – SALARY DEP ON EXPERIENCE

We have two clients presently looking for experience domestic corporate consultants with a strong work ethic. Whether it's a boutique or larger environment you seek, either of these positions will be right down your alley! Fantastic working environments on offer, together with sensational salary packages. Contact AA Appointments today to learn more about these sensational roles.....

ESCAPE THE DAILY COMMUTE

RETAIL TRAVEL CONSULTANT

OUTER BRISBANE SUBURBS

FANTASTIC SALARY PACKAGE

Sick of a slow and stressful commute? Ready to work for an agency that puts you first? Working for this thriving agency will see you work close to home, tackle new challenges each and every day along with working in a fun and friendly team. Importantly you will also be rewarded for your hard work and sales ability. You will need 12 months travel consulting experience, strong CRS skills and a positive attitude. Don't wait this roles are interviewing now.

FLYING HIGH - UNIQUE OPPORTUNITY!

AIRLINE FARES AND TICKETING SUPPORT

BRISBANE CBD

SALARY PACKAGE \$45K - \$50K OTE

Do you have strong CRS skills? Experienced in all areas of ticketing? If so we are looking for you. We have exciting opportunities for award winning consultants to work for an airline. Not only will you be taking a step in advancing your career but will enjoy Mon-Fri hours, supportive management and team member along with great \$\$\$\$. Min 3 years experience, strong skills in GALILEO, SABRE or AMADEUS and exceptional customer service skills.

Rewards on Q with Consolidated Travel



Simply sell Qantas in the month of February and be rewarded!
The top 3 sellers will win the following:

First Prize: 2 Business Class tickets to Los Angeles on the A380

Second Prize: 2 Premium Economy Class tickets to Singapore

Third Prize: 2 Economy Class tickets to Hong Kong

But it doesn't end there... You can also earn yourself some shopping vouchers...

\$50 voucher awarded per ticket in Business/First Class*

\$40 voucher awarded per ticket in Premium Economy Class*

\$25 voucher awarded per ticket in Economy Class*

Conditions:

- Valid for tickets issued by Consolidated Travel or via Quikticket on the Consolidated Travel IATA between 1 - 28 Feb 10 on QF International itineraries ex Australia plated to QF (081) ticket stock.
- This promotion is valid to all full time consultants in Australia.
- Infant, Child, Group Sales, Cancelled or Refunded tickets are not eligible.
- Consolidated Travel and Qantas reserve the right to alter or withdraw the promotion at any time.
- Winners will be advised and prizes will be distributed after completion of the promotion.
- Prize winning tickets include taxes.
- * Vouchers are capped.

To receive your vouchers, please complete the below & fax OR email to the Consolidated Travel Sales Team no later than Friday 5 Mar 10

Agency Name: _____ Consultant: _____

Ticket Numbers: _____

Claim Date: _____



Melbourne
Telephone: 03 9251 5044
Facsimile: 03 9663 2095

Sydney
Telephone: 02 9394 1402
Facsimile: 02 9247 7907

Brisbane
Telephone: 07 3334 2000
Facsimile: 07 3221 3771

Adelaide
Telephone: 08 8203 8001
Facsimile: 08 8231 1220

Perth
Telephone: 08 9442 6000
Facsimile: 08 9481 0590

ABN 60 004 692 791