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# Travel Daily AU

First with the news

Mon 22 Feb 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

## Online Hotel Account Mgr, SYD

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## Turkish Airlines given OK

A NEW bilateral aviation agreement has been finalised between Australia and Turkey, which paves the way for direct flights by Turkish Airlines.

Last year the carrier's ceo Temel Kotil flagged the prospect of services (TD 05 Aug), initially hoping for three weekly flights between Istanbul and Sydney.

He said operations by the Star Alliance member could start by Oct, with plans to eventually increase to daily services.

Federal transport minister Anthony Albanese said the signing of the first ever air services agreement with Turkey allowed both Australian and Turkish carriers to immediately begin operating up to five direct flights per week.

The pact also permits the airlines of both countries to "enter

### The second wonder

AIR Tickets today launches the second phase of its '7 continents, 7 weeks' promotion, offering agents the opportunity to celebrate the 4th of July in New York this year.

The campaign is valid for any Qantas Airways tickets issued 22-28 Feb via Air Tickets, Self Plate or Smart Tickets Online.

More details on page ten.

into codeshare arrangements with the airlines of a third country to provide services between Australia and Turkey via intermediate destinations.

"Today's announcement is another major milestone in the continuing development of Australia's almost century-old relationship with Turkey," he said.

Last year more than 60,000 people travelled between Australia and Turkey - with more than 80% of those being Aussies.

The new agreement has been finalised in time for this year's ANZAC Day events at Gallipoli.

Qantas said yesterday it has "no current plans" to fly to Istanbul.

### Orion adds flights

ORION Expedition Cruises has released changes to its 2010 Kimberley itineraries, which now include complimentary flight-seeing over the Bungle Bungle ranges, an opportunity to visit Kununurra and an overnight in Broome at no extra cost.

### Bumper issue today

Travel Daily today has seven pages of news and photos, plus full pages from:

- AA Appointments
- Explore Holidays
- Air Tickets

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## QF ADL ticket office

QANTAS has advised that its paper ticket collection and drop off point in Adelaide until 26 Feb is located at the Qantas Retail office on the ground floor, of 144 North Terrace.

Effective 01 Mar the office will relocate to Level 12, 108 King William Street, Adelaide.

## Star Alliance IT head

THE Star Alliance has appointed Justin Erbacci as its new Vice President Information Technology with responsibility for working with member carriers to develop, coordinate and implement key information technology strategies.

He's previously worked as the alliance's head of Strategic Sourcing.

## UA to US \$1103

UNITED Airlines is offering economy class fares from Sydney to Los Angeles return from \$799 + taxes of \$323, available for ticketing until 23 Feb and departures 01 Apr-16 Jun.

There are also UA specials with the same validity from Melbourne to LA, as well as from Sydney and Melbourne to San Francisco.

# Skywest looking abroad

WA regional carrier Skywest Airlines has flagged an intention to obtain an Australian International Airline License, "thus potentially positioning the Group well with growth opportunities in international routes originating or terminating in Australia."

The details are contained in the carrier's half yearly results which were released this morning, showing an overall A\$5.7m net profit after tax to 31 Dec.

That's a big turnaround from the figure for the previous year, with executive chairman Jeff Chatfield saying management had "maintained its business strategy in the face of a difficult global economic set of conditions."

Skywest has for some time had its shares listed in London, but added an ASX listing in Dec in the hope that this will increase its Australian level of investment and thus help it be designated as an Australian-owned airline.

The carrier has benefited from the WA resources boom, with scheduled fly-in fly-out contracts

providing "strong baseline recurring revenues."

Skywest also reinstated its Kalgoorlie to Melbourne direct flight from 05 Feb, and continues to provide conventional airline services to all of the major airports in Western Australia.

"We believe that the scope for growth in this area of the business is a significant opportunity, and the airline continues to expand its route network," Chatfield said.

He said Skywest enjoys a "unique advantage in its business operations" by being able to sell regular passenger tickets combined with block bookings to its resource clients.

## CX plans growth

CATHAY Pacific ceo Tony Tyler says the carrier is keen to boost its Australian frequencies, with possible expansion of flights to Melbourne and Perth, according to *Business Spectator*.

Tyler also said there were more opportunities for Qantas to partner with CX, saying "They work with someone else to Paris. I'd love to see them work with us instead."

A CX spokesman told *TD* there weren't any immediate plans to increase CX services to Australia.

## Bhutan opportunity

AGENTS are being invited to express their interest in an upcoming fam to Bhutan conducted by Bhutan & Beyond in conjunction with Aman Resorts.

The 10 night trip will operate 20-30 Jun 2010 ex Bangkok, and seven agents with their partners can attend.

More info [www.bhutan.com.au](http://www.bhutan.com.au).



## Window Seat

SKIING is an expensive sport, but this is ridiculous.

A snowboarder who was stranded in the Austrian Alps for six hours this week eventually managed to get the attention of rescuers by setting fire to his money.

22-year-old German tourist, Dominik Podolsky, was stuck on the ski lift when it stopped at the end of the day, and he started burning the contents of his wallet after his shouts for help were not heard.

AND speaking of expensive snow sports, the Four Seasons Resort at Whistler is making the most of the Winter Olympics in Canada, with the release of a deal offering guests the chance to ski with an Olympian.

The "Ski with an Olympian" package is available after the closing ceremony, and costs up to \$10,000 per couple including three night's accom and a full day's skiing with a top-ranked Olympic champion.

CHINESE rail travellers are very honest, according to a lucky man who chased a train in a taxi when he realised he'd left his wallet containing 6,000 yuan (about \$1000) in cash on board.

According to the *Peninsula Morning News*, the Shanghai resident got off the train in Qinhuangdo and only realised he'd left his wallet behind when he got into a cab.

He asked the driver to take him to the next station, where he got on board and found the wallet untouched on his seat.

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**RENAULT EURODRIVE**

**Travel Daily AU**  
First with the news

Mon 22 Feb 10 Page 3

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**Best Business Class White Wine**  
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## Cheers to South Australia!



LAST night the South Australian Tourism Commission held a function in Sydney to celebrate the launch of a new campaign (TD 03 Feb) which aims to "reclaim South Australia, and more specifically, Adelaide, as the wine capital of Australia."

SATC exec gm communications, Steve Kernaghan, said a newly launched TV commercial highlights the fact that there are 200 cellar doors within an hour's drive of the SA capital.

He admitted that SA had lost ground in the highly competitive

food and wine holiday market in recent years, but the new campaign had already kicked off with a bang, with more than 200 wine holidays sold in the first five days after it launched.

Kernaghan told TD that SA had fared well through the economic crisis, with visitation growing in 2009 despite the downturn.

He's pictured above centre with two of the colourful winemaking characters at last night's dinner, Chester Osborn of d'Arenberg (left) and Justin McNamee of Samuel's Gorge.

## QF flood waiver

QANTASLINK has issued a flight waiver as a result of flooding in Western Queensland to facilitate ease of rebooking for pax heading to ports including Longreach, Barcaldine, Blackall, Charleville, Roma and Emerald.

QF advises it will not impose a cancellation or rebooking fees should pax wish to amend flights to an alternative date, adjacent airport (with no fare difference based on like class availability), store credit or apply for a full refund, by midnight DST 26 Feb.

Agents need to incl the waiver number OA9WQLD in the tour code box for all changes, and non refundable fares must be processed using manual refund forms.

For assistance phone 13 1313.

## TCF terminations

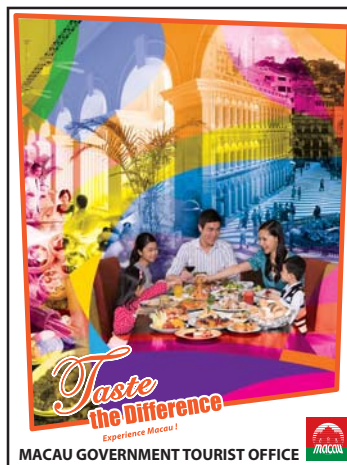
THE Travel Compensation Fund has non-voluntarily terminated the participation of *Australiner* of Doncaster VIC (ABN 81 006 934 587); and *Laser Travel* of Mentone VIC (ABN: 98 095 919 234) for the non-payment of fees, effective 19 Feb.

MEAWHILE, the TCF has also reinstated the participation of *Trudi's Travel Centre* of Warrawong NSW (ABN: 40 367 070 167), after the agent was cut from the fund on 18 Dec for failure to lodge an annual financial return (TD 21 Dec).

## Swiss rolls across Oz

SWITZERLAND Tourism, Rail Europe and the Swiss Travel System will next month visit 10 Australian and NZ cities to promote Switzerland as a destination to the travel industry.

The events will allow agents to meet Evelyn Lafone, Switzerland Tourism's new director for Australia and NZ, with partners also including Rail Europe gsa's Rail Plus, Rail Tickets, CIT Hols, Infinity Rail and Go Hols - register at [www.travelswitzerland.com.au](http://www.travelswitzerland.com.au).



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### Inbound Japanese Cons.

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## LAX modernisation

LOS Angeles Mayor Antonio R. Villaraigosa will today break ground on a US\$1.26b (AU\$1.4b) modernisation project of Tom Bradley International Terminal at Los Angeles Int'l Airport.

The sixth busiest airport in the world will add nine new gates to accommodate new-generation aircraft, incl the Airbus A380, dual passenger loading bridges and larger lounges, all by next year.

In 2013, the works will include a secured corridor between Terminals 3 and 4 and Tom Bradley Int'l Terminal, which will mean pax on connecting flights will not need to go through security screening again.

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## LH strike update

GERMAN flag carrier Lufthansa is bracing itself for a 4 day strike by the pilots union 'Vereinigung Cockpit' which is expected to impact heavily on flight operations from today (TD Thu).

LH is providing passengers flying over coming days with a "special flight schedule" via its website that indicates what flights are most likely to operate "based on the information we have at the moment."

Australian customers are being offered the option of rebooking or cancelling their flights by calling 1300 655 727, from 8am-10pm.

## Rail Plus winner

CONGRATULATIONS to Andy Lamb from Qantas Business Travel, who was the lucky winner of last week's Rail Plus comp.

Andy correctly identified the picture as being an SNCF ("Societe National Chemin de fer Francais") train, with his caption: *Riding the train will get you there a lot faster and a lot more relaxed than riding your push bike.*

This is the final week for the Rail Plus competition, with the grand prize being a place on the 2010 Rail Plus European Famil - more details on page seven.

## 1ndependence day

ORIENT Express Travel Group has waived the \$250 joining fee for its 1ndependence buying group for independent agents, as part of a push to boost members.

"We plan to grow this side of our business," said ceo Tom Manwaring, with initiatives also including a new centralised hotline for ticketing enquiries, as well as higher levels of service, plus more products and resources as part of the first significant marketing initiative for the brand. See [www.1ndependence.com.au](http://www.1ndependence.com.au).

## Grab a seat to NZ

AIR New Zealand has today relaunched its special website at [grabaseat.com.au](http://grabaseat.com.au) which offers limited numbers of "ludicrously low fares" to NZ from Australia.

The fares are only available online for one day only, with examples released today including Sydney to Christchurch for \$149 one way incl taxes, Melbourne to Wellington for \$119 and Brisbane to Auckland for \$149.

## Oh, Patrick!

THE head of the French Tourist Bureau in Australia, Patrick Benhamou, was spotted in Melbourne last week getting to know Miss Tahiti 2006, the delightful Teuravahineifareata.

The occasion was a function at Bistro Guillaume which gave Victoria's top incentive houses a taste of Tahiti and her islands - complete with a troupe of elegant Tahitian dancers.

The 'Dejeuner Tahitian' was staged by South Pacific Management, the owners of Tahiti's seven Pearl Resorts, which are represented here by [susan@destinationmatters.com.au](mailto:susan@destinationmatters.com.au).

## Hound mates rates

GREYHOUND has relaunched its 'Mates Rates' deal for the third consecutive year, offering the first travelling companion of a lead guest to save 50% on their ticket price, while additional travellers will save 25% on their tickets.

The special offer is valid from now until 21 Jun.



## RFC fundraiser

SHARON Richardson from Travellers Choice in Vic is asking the travel industry to get behind the Rice for Cambodia Australia charity, which will hold its Gala Masked Ball on Fri 07 May at the Hotel Windsor in Melbourne.

She's also soliciting donations of goods and services for auction on the night - 0408 404 633.



**Air Niugini**

## RETAIL SALES CONSULTANT - Casual

Air Niugini, the national airline of Papua New Guinea is looking for an experienced person for the abovementioned vacancy in our Brisbane office. This is a casual position and is available for immediate start.

The successful applicants must have extensive airline experience in reservations and ticketing, possess strong organisational skills, be adaptable and work well under pressure. This role offers between 8-12 hours per week and includes a rostered Saturday Morning on a rotational basis.

### KEY REQUIREMENTS - CASUAL RETAIL SALES AGENT :

- Previous CRS experience, preferably with an airline or travel agency and be familiar with airline reservations, fares and ticketing procedures
- Must be able to work alternate Saturday mornings (0830 - 1200) on a rotational basis or as required
- Possess a high degree of customer service and be willing to multi skill in other functions.
- Professional disposition and be able to work effectively under pressure

If you fit these requirements we would very much like to meet you. Please forward your application with detailed resume to: [mgrpxbne@bigpond.com](mailto:mgrpxbne@bigpond.com)

ATT: Charles Morley, Regional Manager Australia - Air Niugini no later than Friday 05 March 2010.

Only short listed applicants will be contacted.

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# The Big Apples Down Under



ELEVEN representatives from New York City (NYC) joined Australian suppliers and media for a cocktail event at the Australian National Maritime Museum in Darling Harbour last Fri night.

The evening wrapped up a busy week Down Under for the New Yorkers who were here for the VisitUSA roadshow.

NYC & Company associate vp, tourism development - Asia Pacific, Makiko Matsuda-Healey, said whilst 2009 was a tough year for the travel industry, New York City was the most popular tourism destination, ranking number one for both international and Australian travellers.

"2010 is the year of value for

New York City - it's a year to re-think, book and come and join us in New York", said Matsuda-Healey.

Pictured above *back row* is Alison Roberts-Brown, AVIAREPS; *middle row* is Linda Davis, Hotel Metro; Mary F. Farrell, Top of the Rock; Makiko Matsuda-Healey, NYC & Company; Anne Marie Wilson, Affinia Hotels/DHG; Leslie Platt-Rao, Marriott; Lucille Yokell, Wellington Hotel; Tara Nixon, Circle Line; Jon Peahl, Empire State Building Observatory; Elaine Kellogg, Grayline; and *front row* is Tom Travers, Hotel Beacon; Allison Rodgers, Broadway Inbound & Telecharge.com and Lauren Taylor, AVIAREPS - NYC & Company.

## BIG4 res. system

BIG4 Holiday Parks will be able to manage day-to-day operations of member parks more easily in the future as the group moves to a centralised management system.

BIG4 PAM (Park Accommodation Management), which is already in use at five parks, is expected to increase revenue for the group and capitalise on sales from online booking channels.

## 1car1 adds Hybrid

CAR rental firm 1car1 has added the Australian-made Toyota Camry Hybrid to its fleet line-up.

1car1 is one of only two rental companies in Australia to offer the vehicle here.

## GF reconfiguration

GULF Air's chief exec. Sameer Majali said the carrier is hoping to reduce costs by merging its First and Business Class cabins.

Majali said, "We decided to move to one super business class offering by combining the two cabins without changing the seating."

The new cabin will roll out at the start of next month.

## LAN Peru expansion

CHILE'S LAN Peru has flagged a network expansion between Lima and Easter Island later this year in a strategic move to expand Peru's international network.

Yunis said the Easter Island service would likely operate a couple of times a week year round, depending on demand.

The carrier's vice president of North America and the Caribbean Pablo Yunis said LAN will also look to reschedule a number of flights between North and South America in 2010 to better synchronise times and avoid the lengthy layovers some flights currently experience.

Another service is also planned to start between Cuzco-Iguacu Falls in 2010, offering a direct link to the natural attraction for passengers visiting Peru's biggest drawcard, Machu Picchu.



## Customer Service Consultant

SCENIC TOURS is one of Australia's most dynamic escorted touring companies delivering the ultimate touring experience across Australia, Canada, Europe and to a number of other international destinations. This exciting company is currently looking to fill casual positions within its Newcastle based Customer Service Centre for a minimum 20 to 25 hours per week.

The successful applicants will have a strong drive to achieve customer satisfaction and team success and be responsible for:

- Receiving inbound telephone calls, web and email requests from customers in relation to enquiries or bookings of Scenic Cruising, Evergreen & Scenic Tours' product range
- Providing 5 star service to external and internal customers who contact Scenic's Customer Service Centre
- Achieving sales of Scenic & Evergreen products by handling enquiries, bookings and amending reservations for travel agents in a timely manner
- Producing accurate air/land quotations and booking advices in a timely manner
- Accurately documenting all discussions with customers to ensure a complete booking history can be understood and used by other Customer Service Centre team members, as well as other departments

Certificate III in Tourism, as well as a working understanding of Galileo and other reservation systems is desirable. Travel agency or contact centre experience will be an advantage. Demonstrated sales and negotiation skills essential together with an ability to identify and exceed customer's needs.

To apply, please email your resume along with salary expectations to [employment@scenictours.com](mailto:employment@scenictours.com) by COB Thursday, 4 March 2010. For further information on the company please visit our website [www.scenictours.com](http://www.scenictours.com).



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## Handlery reopening

THE Handlery Hotel & Resort in San Diego has reopened following a three-month long multi-million dollar refurbishment.

The hotel is the sister property of the Handlery Union Square Hotel in San Francisco, which is a favourite of many Australian travel wholesale companies.

## VS flying to 'Couver

VIRGIN Atlantic will begin flying between London and Vancouver within 18 months, according to Virgin boss Sir Richard Branson.

Branson made the remark while attending the 2010 Winter Games.

## Cash rescue for AI

THE Indian government has approved a US\$173 million cash injection for the country's flag carrier Air India, with the Ministry of Civil Aviation saying the money "would not only ease the cash flow situation of the company but would also preclude borrowings from the markets at a high cost."

Restructuring of the carrier will also see its fleet cut from 146 planes to 105 over the next year, but there's no notification of any associated staff cuts.

## New Bunnik portal

ADELAIDE-BASED small group tour operator Bunnik Tours has launched a new website, which it says provides greater information and is easier to navigate.

Managing director Dennis Bunnik said the site will also be further developed this year with the introduction of interactive elements.

"The redevelopment of our websites continues the process of expansion that started with the opening of our office in South Melbourne early last year," Bunnik said.

See [www.bunniktours.com.au](http://www.bunniktours.com.au).

## UA breaks a leg

SEVERE turbulence encountered by a United Airlines flight from Washington to Tokyo on Sat saw 18 passengers injured - including one with a broken leg.

There were 245 pax on board the 747-400 when it hit the turbulence over Alaska.

## 8th Symphony of Mahler



ABOVE: Last Thu night the Sydney Symphony celebrated their Season Opening with the 8th Symphony of Gustav Mahler.

This year the capital of Austria is commemorating what would have been the great composer/conductor's 150th birthday, while 2011 will be the 100th anniversary of his death.

Organised through the Austrian National Tourist Office, the Vienna Tourist Board is a 'Supporting Partner' of the Mahler-Cycle, performed by the Orchestra under famous conductor Vladimir Ashkenazy.

Additional concerts are also being staged in May, Nov and Dec.

Pictured above at the event, from left are: Rory Jeffes, managing director of the Sydney

Symphony; Astrid Mulholland-Licht, director of the Austrian National Tourist Office; conductor Vladimir Ashkenazy and the Austrian Ambassador to Australia, Dr. Hannes Porias.

## Beserk sniffer dog

A CHILD has been taken to hospital after being attacked by a Customs and Border Protection dog at Washington Dulles Airport.

The animal was undergoing training, with US TV station W-USA reporting the dog bit the girl "just under her pelvis and refused to let her go."

The child's mother was also bitten when she tried to intervene, with the girl requiring more than 20 stitches after the incident.

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# WIN A SPOT FOR YOU & YOUR CHILD ON THE ULTIMATE HONG KONG FAMILY FAMILIARISATION

To celebrate the Year of the Tiger, the teams at Virgin Atlantic, the Hong Kong Tourism Board and Hong Kong Disneyland have joined forces with **Travel Daily** to offer travel consultants the chance to win a spot on a truly unique Hong Kong familiarisation trip taking place between 06-10 April 2010.

Six travel agents and their child (aged 5-12 yrs) will join the magical adventure in a City that offers endless activities and amusements for children and parents.

With flights courtesy of kid-friendly airline, Virgin Atlantic Airways, and ground arrangements generously supplied by Hong Kong Disneyland and the Hong Kong Tourism Board, the winners will stay a total of 2 nights in sparkling downtown Hong Kong and 2 nights at Hong Kong Disneyland, and will experience Hong Kong's famous shopping, dining and culture, as well as the magic of Hong Kong Disneyland and much more!

### How to Enter:

For a chance to win one of 6 spots for you and your child on this Hong Kong Family Famil trip all you have to do is send in your most creative photograph featuring yourself and your child including aspects of Hong Kong, Virgin Atlantic Airways and Hong Kong Disneyland!!

Email your photos to [hkgcomp@traveldaily.com.au](mailto:hkgcomp@traveldaily.com.au) by 5.30pm Sunday 28 February 2010.

### The Prize - It's a Goodie:

- Economy Class flights on Virgin Atlantic from Sydney to Hong Kong for you and your child aged 5-12years. (Please note: Flights are all ex Sydney. For interstate winners: Domestic flights will be at your own arrangement and expense).
- 2 nights accommodation in downtown Hong Kong
- 2 nights accommodation at Hong Kong Disneyland
- Hong Kong Disneyland Park entry
- Most hosted meals
- Transfers, most local transport and tours
- Loads of fun stuff

### Terms & Conditions:

Visit the **Travel Daily** website at [www.traveldaily.com.au](http://www.traveldaily.com.au).

### Important:

This competition is based on Creativity and lots of Fun!! Winners will be announced Friday 05 March 2010.







## Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).

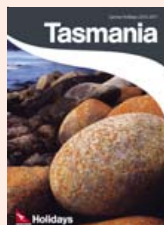


### Qantas Holidays - New Zealand 2010/2011

This just released Qantas Hols brochure covers the North and South Islands of NZ extensively, from the hords of adventure activities around Queenstown, to the thermal mud baths in the north.

### Tasmania 2010/2011

The Qantas Holidays Tasmania brochure has almost doubled in size for this year, up to 44 pages. In addition to some new mainstream Tasmanian destinations, the program incorporates a range of regional properties and touring, on top of boutique accommodation.



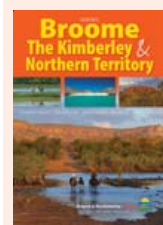
### Viva! Holidays - Philippines 2010/20

Manila, Boracay, Cebu, Mactan Island, Palawan and Bohol are all covered in this brochure. The program also features a number of highlights offering up some top things to do and see whilst in the Philippines. Viva! can also package up fares with Philippine Airlines or Singapore Airlines.

### Arabian Peninsula 2010-2011

With the Arabian Peninsula continuing to grow in popularity as a stand-alone destination, Viva! Hols has launched its brand new brochure for the region. Airfares to Abu Dhabi, Dubai, Muscat and Oman can be arranged with Etihad and Emirates.

Visit [www.qantasholidays.com.au/agents](http://www.qantasholidays.com.au/agents) to view details of the Qantas or Viva! Hols brochures.



### Broome & The Kimberley Holidays - Broome, The Kimberley & Northern Territory 2010/11

New for this year's brochure are a selection of upmarket accom options in Broome incl Pinctada Cable Beach, B&B Amsara, the Oaks and Eco Beach Wilderness Retreat. There is also a new 'Cable Beach Indulgence' package on offer in Broome. In the NT, there's overnight stays within Katherine

Gorge and tours of Litchfield & Territory Wildlife Park, an overnight safari to the Bungle Bungle and Argyle Diamond Mine, along with a 'Sail a Boat' day trip. Brochures are available thru Templar & TIFS.



### Rail Plus - Your World on Track 2010

Launched last month, this brochure covers virtually all modes of rail travel. Featured within it are country and country-linking passes, point-to-point high speed trains, packages and luxury rail services in Europe, the UK, Japan, Asia regions and North America. It also contains Hop-On, Hop-off bus tickets for the US cities of New York, Los

Angeles, San Francisco and Washington. See [www.railplus.com.au](http://www.railplus.com.au).



### Singapore Airlines Holidays - Maldives 2010

This Singapore Airlines Holidays brochure covers the stunning destination and a collection of resorts through the Maldives. This year's program features more properties and superb images which will assist with selling the experience.

### Britain, Europe & Arabian Peninsula 2010

New this year are the luxurious Orient-Express trains and Barging, Eurostar and Eurail passes, Mediterranean and Baltic and River Cruising, along with 3 to 5 star hotel and apartments in London and across Europe. See [www.siaholidays.com.au](http://www.siaholidays.com.au).



## Coffs arpt lounge

QANTASLINK has announced it will open its first Regional Qantas Lounge in Coffs Harbour, NSW from Apr 2010.

The lounge will be available to QF Club Members as well as Platinum and Gold Frequent Flyers.



### Talpacific Holidays - Cook Islands 2010/2011

There are three sections featured in this 36 page brochure - Rarotonga Hotels, Villas and Beach Houses and Aitutaki. There's also a page dedicated to the outer islands, and two pages on Weddings and Honeymoons, along with info on travelling with kids and groups. Other features incl in-depth destination information, transfers, tours and maps. Brochures are being delivered by TIFS this week.



### Intrepid Travel - Australia and New Zealand

This recently launched brochure features a revamped East Coast Explorer trip, expanded Red Centre product and new Urban Adventures in Auckland, New Zealand. In the Red Centre, there are three small group adventures (2-, 3- and 4-days in duration), while visitors to Auckland can now select an Auckland Bike the Bays trip and Walking

Auckland tour. For details see [www.intrepidtravel.com/agents](http://www.intrepidtravel.com/agents), or phone 1300 360 887 to request a copy.

## WIN A TRIP TO EUROPE LAST WEEK TO ENTER

To celebrate the start of the New Year, Rail Plus is giving *Travel Daily* agent readers the opportunity to win some sensational prizes during the months of January and February.

To enter this fabulous competition, subscribers will simply have to correctly identify what country the train featured below is from and come up with a creative caption to accompany this image.

There will be a major prize awarded at the end of the competition period of a place on the 2010 Rail Plus European familiarisation being held from 28 Apr to 08 May 2010, visiting Northern Italy, Switzerland, France and the UK\* - for the best caption overall!

A weekly prize of a Eurail Select Pass for 5 days in 3 countries will also be up for grabs for the cleverest caption received each week, as decided by the Rail Plus judging panel.

So put on those thinking caps and email your caption and contact details to [railpluscomp@traveldaily.com.au](mailto:railpluscomp@traveldaily.com.au).

Full terms and conditions available at [www.traveldaily.com.au](http://www.traveldaily.com.au).



\*Itinerary subject to change.



## READY TO TAKE ON A NEW CHALLENGE?

### HIGHLY RECOGNISED LEADERSHIP ROLE, DON'T BE SHY COUNTRY MANAGER AUST/NZ SYDNEY – SALARY PACKAGE OTE \$250K+

A rare opportunity in one of the most prestigious brands in the industry. This is a senior leadership position with total responsibility for the commercial success and growth of the business locally. You will have a very strong industry presence with the proven ability to manage key stakeholder relationships and promote the product nationally. Proven leadership skills are a must as is experience within a multi-national organisation.

### FOR THOSE WHO LOVE TO TRAVEL

#### NATIONAL SALES MANAGER x 2 SYDNEY – GREAT SALARY PACKAGES AVAILABLE

Here are 2 highly desirable positions for Senior Sales Managers who have proven themselves as strong leaders of Teams.

Leading these experienced sales teams, you will be a motivational leader and ultimately have the ability to drive sales achieve optimum performance. You will also have key client management responsibility at an Executive level requiring a high level of professionalism & knowledge.

### SURPRISE!! A NEW PRODUCT MANAGEMENT ROLE PRODUCT MANAGER

#### SYDNEY – SALARY PACKAGE NEG TO \$80K

For experienced product contractors it's been a while between drinks for you – here is a new PM position with a rapidly expanding travel group and a highly popular product. You will have all the skills in negotiating contract rates with suppliers, planning detailed itineraries, packaging all components of travel, brochure copy & flyer production, training sales staff and managing key stakeholder relationships. Move quickly!!

### DO YOU DREAM OF HAVING A CRUISEY JOB?

#### SALES MANAGER SYDNEY – SALARY PACKAGE TO \$75K

Are you an experienced on-the-road Sales Manager with a great reputation across the travel industry and strong relationships? How's your knowledge of international cruise product? If you're a classy Sales Manager looking for a role that reflects the quality of your experience and knowledge, this role will allow you to promote the brand and increase sales. Attractive salary package with car is available.

### EXCITING START-UP BUSINESS

#### GENERAL MANAGER

#### SYDNEY – SALARY PACKAGE NEG AROUND \$120K

Rarely does a new opportunity present itself to start up a new business and drive it into the future. Ticking all the boxes relating to proven success, product popularity and method, this office will be a new branch of an existing overseas operation that is highly profitable and continuing to grow. Experience at a GM level, preferably retail or wholesale, strong financials and startup operations are preferred.

### MAKE A DIFFERENCE TO THE DOLLARS

#### FINANCIAL CONTROLLER – WHOLESALE TRAVEL SYDNEY – SALARY PACKAGE TO \$130K

Provide commercial and strategic advice to the GM of a fast growing company and help drive the company growth. You will lead the Accounts team and work closely with the executive team to ensure that the company is in a sound financial position and has the capacity to take advantage of growth opportunities. You'll be experienced in foreign currency management & trading and current taxation laws.

### CORPORATE SALES – HOT BRAND, HUGE REWARDS

#### CORPORATE BUSINESS DEVELOPMENT MANAGER SYDNEY / BRISBANE – SALARY PACKAGE OTE \$100K+

Can you articulate your success and passion for sales and quantify your achievements in winning new business? If you're a talented, fearless, energetic and self-motivated BDM this world renowned agency will support you with leading products & services and a team of people that will ensure your success. Its easy selling with a great name behind you, and you'll be rewarded with a top salary & incentives.

### JOIN A GROWING ONLINE OPERATION

#### ACCOUNT MANAGER SYDNEY – SALARY PACKAGE OTE \$75K

This NEW position is available now for someone with sales, account management or contracting experience. You'll have experience in building partnerships across NSW (regional travel required) and negotiating with hotels to grow the business and increase revenue. If you're a flexible and reliable person who can work both autonomously and within a team this is your chance to join a growing international company.

## CONTACT YOUR DEDICATED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis  
NATIONAL  
Ph: 02 9231 1299

Linda Green  
NSW & ACT  
Ph: 02 9231 2825

Kate Dalrymple  
QLD & NT  
Ph: 07 3229 9600

Kathryn Membery  
VIC, SA, WA  
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MORE GREAT EXECUTIVE VACANCIES VISIT [www.aaappointments.com](http://www.aaappointments.com)



Explore  
HOLIDAYS™

# Elite Explorers reward famil



Come and join us on an 8 day

*Cruise* around the Greek Islands  
in October 2010!

Simply make as many Explore Holidays international, Cruise & Rail bookings between 1 July 2009 – 30 June 2010 to be in the running (sales are based on gross figures).

The **TOP 20** Elite Explorers will qualify for  
**THE EDUCATIONAL EXPERIENCE OF A LIFETIME!**

This is your chance to sit back and relax and soak up the sunshine aboard the **MS Galileo** courtesy of Explore Holidays!

DREAM • DISCOVER • EXPLORE



# 7 WONDERS

## 7 CONTINENTS, 7 WEEKS

### Celebrate the 4<sup>th</sup> of July in New York!

Issue any Qantas Airways  
Tickets between  
22 and 28 February 2010  
for your chance to win a trip to  
New York for you  
and a friend to  
Celebrate the 4<sup>th</sup> of July!

#### Prize includes

- Qantas Premium Economy Class flights to New York
- 4 nights accommodation in a twin/double room
- Limousine Transfer   - Broadway Show



The Week 2 prize is a trip to New York City to take part in the 4th of July celebrations. The prize consists of 2 return Premium Economy class airfares (including taxes) from the winner's closest international airport to New York flying Qantas, 4 nights' accommodation in a twin/double room, return limousine transfers between the airport and the hotel, 2 tickets to a Broadway show (details of the show to be confirmed). All travel must commence by 01 July 2010. Winners and their companions must travel together on all prize flights.



#### Terms and Conditions

Valid for any Qantas Sales ticketed via Air Tickets, Self Plate or via SmartTickets Online between 15 February and 04 April 2010 for departures on Qantas on or before 30 June 2010. The prize winners will come from the agencies which have the greatest growth each week during the promotion period of 15 February to 04 April 2010 and have issued a minimum of \$8,000 in net ticketed sales on Qantas via Air Tickets, Self Plate or SmartTickets Online. A minimum of 10% growth in Qantas sales versus the same period last year is required. One prize winner will be selected across the Stella Group each week and will win that week's 7 WONDERS prize. Winners will be notified at the conclusion of the promotion. The prizes must be utilised by an international travel consultant (and their partner of choice) employed full-time by the winning travel agencies. Prizes are non refundable, and cannot be exchanged for cash. All travel is subject to embargoes and availability. Travel Insurance, Visas and any FBT implications are the responsibility of the winning consultant. Stella Travel Services and Qantas Airways reserve the right to withdraw or change the conditions of the promotion at any time.