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Travel Daily AU

First with the news

Wed 24 Feb 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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FIND CRUISES

Virgin Blue capacity boost

VIRGIN Blue has confirmed a deal with Boeing to buy up to 50 more jets to expand its capacity on domestic markets (TD 17 Sep).

The carrier has recorded a \$62.5 million after tax profit (TD breaking news) for the six months to 31 Dec - a big turnaround from the \$101.9m H1 loss in 08/09.

Contributing factors included lower fuel prices, but ceo Brett Godfrey also hailed DJ staff for achieving a 4.5% decrease in cost per available seat km (CASK) through cost saving initiatives and

\$9.6m Rex profit

REGIONAL Express this morning released its first half profit figure, with an overall after tax result of \$9.6 million.

Revenue of \$117.8 million was down about 13% on the previous corresponding period, with passenger numbers falling 8.8% to 641,552 for the six months and an overall 63.1% load factor.

The carrier also confirmed that it had leased two Saab A340Bs to a company working with Thai low cost carrier Nok Air from 01 Jan.

Wu your customers

WENDY Wu Tours is giving travel agencies a chance to win a gift voucher for displaying its brochures in window fronts during the month of Mar - see page 9.

enhanced productivity.

He said strong ongoing price competition would see pressure on yields, but Virgin Blue plans to "vigorously defend our core domestic markets".

DJ's short haul operations produced a \$108m profit, while V Australia delivered a \$39m pretax loss, with a load factor averaging 80.8% over the period.

Godfrey said V Australia is still expected to be profitable within 18 months of its launch, while the company is "also positive about the potential additional benefits of its proposed joint venture alliance with Delta Air Lines."

Virgin Blue is also currently searching for a replacement ceo for Godfrey, with chairman Neil Chatfield confirming the company is working with a shortlist of candidates and expects to update the market in the near future.

DJ is continuing to predict a pre-tax full year profit of between \$80m and \$110m.

Today's Travel Daily

Travel Daily today has six pages of news and photos, plus full pages from: (click)

- AA Appointments
- Consolidated Travel
- Wendy Wu Tours

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Catch something NEW



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QF AS codeshare

QANTAS is adding five extra Alaska Airlines/Horizon Airlines operated citypairs to its network which come online 01 Mar.

The routes operate via Seattle to Edmonton, Victoria, Kelowna, Vancouver and Calgary and connect with flights ex LA and San Fran.

The move increase QF's Canada codeshare network to nine cities.

Gay flight winners

THE travel industry certainly wants to party with Virgin Blue on the carrier's special 'Up Up and A Gay' Mardi Gras flight from Melbourne to Sydney on Thu.

We were overwhelmed with a flood of entries in yesterday's comp, with the lucky winners of two tickets each on the fabulous flight being: Graham Boan, Ella Baidarman, Natalie Parker, Nicole Adams, Natania Hollingsworth, Laura Cuthbert, Michelle Stander, Helen Roehnel, Grace Pereira, Pritika Nandan, Jason Morris, Tom van Gessel, Andrew Dwyer, Carolyne Evans, Pinky Applin, Greg Owen, Jerry Olic, Kate Mudford, Joel Gilchrist, Virginia Farrell and Ashley Reynolds.

Travelforce restructures

CORPORATE travel specialist Travelforce has today announced that its founder, Andrew Ross, will step down from his current role as the TMC's ceo from 01 Mar.

The company said the move was part of a restructure aimed at positioning the business for its next phase of development.

Ross will continue as the company's Executive Chairman, but will hand over the day to day running of the business to current director of sales, Wayne Swaysland, who's been with Travelforce since 1999.

Michael Gunn has been named as Travelforce's new Director of Sales & Marketing, while Susan Olding will move into the role of

Chief Operations Officer.

Travelforce was established in 1976 and has grown to be one of Australia's leading independent TMC's with a staff of more than 50 and a \$60m annual turnover.

The Sydney-based operation, which is a member of the CT Partners group, recently announced expansion into Brisbane and Melbourne (TD 17 Feb).

NZ pax increase

AIR New Zealand carried 939,000 passengers during Jan, an increase of 1.7% on Jan 2009.

There was a significant jump in the NZ domestic market, which was up 10.7%, with a 7.9 point increase in load factor to 82.2%.

But long haul pax numbers fell 8.7%, with an 88.2% load factor.

NTIA - nominate now!

NOMINATIONS for this year's National Travel Industry Awards are now open (TD yesterday), with AFTA this morning confirming that entries started rolling in shortly after the pages went live on its website at afta.com.au.

There are 29 categories in the awards, for both agents and suppliers, and nominations are open until Fri 12 Mar, with nominations received to be put on display from Wed 07 Apr in the lead-up to the voting period between 14-30 Apr.

Travel Daily is proud to be the official media partner, along with *travelBulletin*, of the awards, which see the whole industry gather to celebrate excellence.

AFTA said seats at the awards dinner at the Sydney Westin Hotel on 10 Jul are also now on sale, with a number of tables already taken since bookings opened.

3K Saigon increase

JETSTAR Asia plans to offer a double daily Singapore-Ho Chi Minh service, boosting capacity by 2,160 seats on the route.

At the moment 3K operates an 8 times weekly service between the cities and will lift that number to 13 in May and 14 in Jul.

Window Seat

V AUSTRALIA has yet again been shown to be a trend setter, with Japanese carrier All Nippon Airways announcing the debut of women-only lavatories.

ANA says the move follows "numerous requests from passengers for this service," with one toilet designated for females only at the rear of its planes flying international routes.

A statement claimed the move is "the first in Japan, and believed to be among the first for any carrier in the world."

Not quite - V Australia debuted a women-only washroom on its 777 aircraft when it launched its international services a year ago.

MASS nude photography 'artist' Spencer Tunick may need some clothes himself, after his bags were lost when he flew to Sydney for an upcoming shoot at the Opera House (TD 28 Jan).

Tunick said he's still looking for about 2000 volunteers to pose in the raw on the building's steps.

He also confirmed that he'll take pictures of the group inside the Concert Hall, saying "it will look like an ancient Greek court." BEATLES fans will be relieved to hear that the famous group's Abbey Road Studios in north London have officially been declared an historic building.

The crossing outside the studios, featured on the cover of the Abbey Road album, attracts thousands of tourists a year, with English Heritage saying the building "acts as a modern day monument to the history of recorded sound and music."

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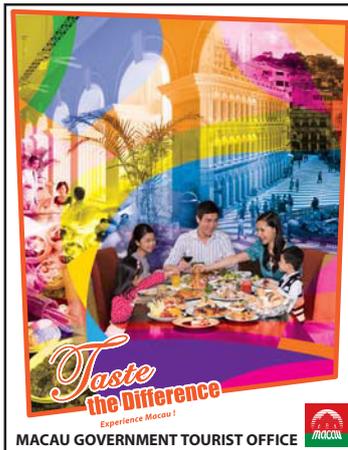
Great balls of fire!



ABOVE: Travel2 and Hawaiian Airlines treated their top selling Harvey World Travel consultants from VIC/TAS to a fun filled fam in Hawaii last week.

Pictured with the Warrior from the Paradise Cove Luau - front row *from left* - are: Renae Martin, Travel2; Sandy McDonald, HWT Warrnambool; Kate Higgins, HWT Rosebud and Arul Suntharesan, HA.

Back: Simon Clark, HWT VIC, Sarah McClelland, HWT Chirnside Park; Belinda Winstanley, HWT Lilydale; Mandy Smith, HWT Devonport; Jodie Quigley, HWT Niddrie and Jen Marsden, HWT Malvern.



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Look4Travel portal

AUSTRALIA'S Look4Travel has today launched its new portal offering users greater functionality and faster response times.

The company says the site is one of only two globally that offers all domestic Australian airlines fully bookable in one search.

MD Darren Carbine said the site will "give existing online agents a real run for their money."

Look4Travel is part of the Jetset Travelworld Group.

See www.Look4Travel.com.au.

QFLink Q400 boost

QANTASLINK will raise capacity between Brisbane-Bundaberg, Emerald and Gladstone from 06 Apr when it takes delivery of its 20th Bombardier Q400 aircraft.

The Qantas subsidiary will add 5 return weekday Gladstone flights, 2 weekly return Emerald flights and 2 weekly return Bundaberg flights, while also upgrading two Bundaberg services from a 50-seat Q300 aircraft to the 74-seat Q400.

Beachcomber rates

BEACHCOMBER Tours advises it now has rates available for travel between 01 Nov 2010-30 Oct 2011 at its eight properties in Mauritius and its island resort in Seychelles. For quotes phone 1800 624 268.

Swiss rail upgrade

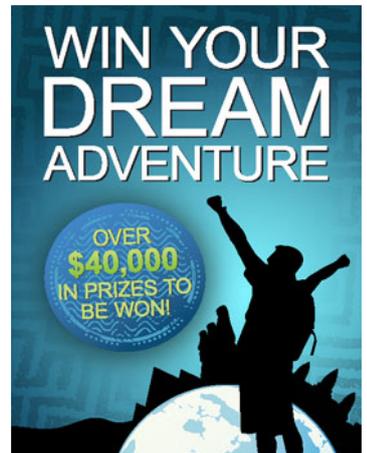
RAIL Plus is offering guests booking a second class Swiss Pass a free upgrade to first class when booked before 29 Mar.

The offer applies to adult, child, saver and youth continuous passes and flexi passes, for travel up until 31 May.

TCF reinstatement

THE Travel Compensation Fund has reinstated the participation of *Laser Travel* (ABN: 98 095 919 234) of Mentone Vic, from 23 Feb.

The agent was non-voluntarily terminated from the TCF for the non-payment of fees (*TD Mon*).



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www.austrian.com

MAS profit rebound

MALAYSIA Airlines has reported a healthy net profit for its fourth quarter ending 31 Dec of RM610m (\$AU200m), up from the RM300m net loss of the quarter before.

The result led MAS to achieve a modest net profit of RM490m (\$AU160m) for the 2009 financial year compared to a RM244m net profit in the year earlier.

MAS managing director and ceo Tengku Dato Azmil Zahrudin pointed to reduced capacity and strategic partnerships for the airline's achievement.

He said Malaysian Airlines would look to increase frequencies in the AsiaPacific region, including a direct BNE service (TD 25 Nov) and additional PER and AKL flights from early Apr.

Poppy's stay pays

POPPY'S on the Lagoon has a stay 5 nights pay for 3, or stay 7 nights and pay for 4 on offer for travel to 25 Jun, on sale to 08 Mar.

The Vanuatu property is also offering a free 45 minute massage per booking - contact wholesalers.

Lonely SE Asia

LONELY Planet has partnered with a new tourism portal for the SE Asia region (TD 08 Jan) to offer digital content to the site.

10 ASEAN member countries, including Brunei, Indonesia, Laos, Thailand and Singapore are being supplied with destination profiles by the popular global guidebook on the SouthEastAsia.org website.

Reseachers can use the internet site to plan, book and chat about a wide selection of travel experiences across the region.

Think China, Think Bestours



OVER 130 agents packed the Bowlers' Club in Sydney last night for China Bestours 2010 Asia Night.

The company presented its three new brochures - China, Vietnam and Asia, whilst guests enjoyed a sit-down Chinese dinner and entertainment.

China Bestours national sales manager, Mark Haddad, told TD he was overwhelmed with the response from agents wanting to attend this year's event.

The Asian specialist's tour portfolio has expanded to include Philippines, Korea, Japan, Taiwan, Mongolia, India, Nepal, Cambodia and Laos.

China Bestours says it will offer

guaranteed departures for all China, Vietnam and Asian destinations from two to 28 travelling passengers.

And what's more desirable is the company will pay agents a minimum 10% commission on air, land and taxes for fully escorted tour bookings on its China and Vietnam brochure product.

The new China Bestours brochures can be ordered online at www.seechina.com.au.

Pictured above is the China Bestours team - back row from left is Jason Li, Mark Haddad, Jimmy Liu, Eric Wang, and front row is Laura Harrison, Linh La and Sophia Wang.

RIGHT: Mark is pictured here with the lovely ladies representing the Philippines - Lindy McMillen, Philippine Airlines; Irene Somera & Evelyn De Jesus, Philippine Tourism Board; Kylie Ryan, Philippine Airlines and Consuelo Jones, Philippine Tourism Board.



Business Development Executive
Cathay Pacific Airways - Brisbane

Cathay Pacific Airways is seeking a highly motivated and skilled Business Development Executive to join the Brisbane sales team.

The successful candidate is responsible for identifying and achieving specific revenue targets, whilst maintaining valued existing accounts.

The candidate will be required to demonstrate:

- Proven ability to identify key incremental revenue opportunities
- Proven ability to achieve sales revenue targets.
- Analytical & problem-solving skills that can develop profitable revenue solutions, including opening and closing new accounts
- Proficiency in computer understanding and use
- Excellent negotiation, presentation and communication skills
- Ability to positively contribute to a busy team environment
- Requires minimal supervision.

An attractive salary package will be offered to the successful candidate.

If you have the above skills and are confident of achieving complete success, please send your resume to:

howard_field@cathaypacific.com
Business Development Manager QLD
Cathay Pacific Airways, Brisbane
Applications close 10 March 2010

Please note: only those applicants who are successful in gaining an interview will be notified.

Abercrombie & Kent

Do you have what it takes to work with the best in Travel?

The Australasian Head Office of international travel company, Abercrombie & Kent, is seeking an Operations Supervisor to commence immediately. Based in South Melbourne, this exciting role is well suited to an Operational expert.

You will be responsible for the entire operational process for all FIT and Group bookings, and also supervising one team member in a Documentation role. This position can only be filled by someone with absolute attention to detail, excellent time management, meticulous planning skills and the ability to work within a small team. There will also be some Product related components to the role. The preferred applicant should have relevant experience with an Inbound tour operator, must show an enthusiastic approach to the job, have excellent communications skills and a willingness to take on challenges.

Please email your CV to anickells@abercrombiekent.com.au or send to Level 3, 290 Coventry Street, South Melbourne VIC 3205, by no later than Monday, 1 March 2010.

Kenya appointment

THE Kenya Tourist Board has appointed Aviareps Oceania as its new representative in Australia.

The account was previously held by GTI Tourism Australia.

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Kingfisher Airlines signs up for oneworld



ABOVE: Indian carrier Kingfisher Airlines (IT) has signed a Memorandum of Understanding with airline alliance oneworld (TD breaking news yesterday).

The deal, which is subject to Indian approval, paves the way for the carrier to integrate its services into the oneworld group as early as next year.

An agreement with oneworld will further boost its 'map' by 58 cities, all of which are in India, with destinations incl Armistar, Agra, Goa, Jaipur, Kochi, Kolkata, Pune, Trivandrum and Udaipur.

IT also operates int'l services from New Delhi to London, Hong Kong, Bangkok and Dubai, along with routes between Mumbai and Colombo, Bangkok and Dubai as well as a new London service from 28 Mar (TD 17 Feb).

"Kingfisher Airlines will fill one of oneworld's few remaining membership spaces with a carrier that matches our alliance's demanding requirements...helping us ensure oneworld remains the pre-eminent global alliance with members unmatched in brand and service quality," said oneworld managing partner John McCulloch.

Rival airline group Star Alliance is expecting Air India (AI) to officially enter its alliance in the second half of this year.

AI was invited to join Star in

2007 (TD 14 Dec 07) and the integration process has been underway since that time.

A Star spokesman told TD that AI's entry has taken longer than normal as it has simultaneously been undergoing a merger with Indian Airlines, a fleet renewal and network expansion.

Pictured at the signing of the MoU from left are: John McCulloch; Hussein Dabbas, Royal Jordanian chief exec.; Tony Tyler, Cathay Pacific chief exec.; Willie Walsh, British Airways chief exec.; Vijay Mallya, Kingfisher Airlines chairman and chief exec.; Alan Joyce, Qantas chief exec.; Virasb Vahidi, American Airlines senior vp planning and Paavo Virkkunen, Finnair vice president Alliances.

Felicity ceremony

AVALON Waterways will hold a naming ceremony for its newest vessel *Avalon Felicity* in the Dutch city of Volendam next month.

Canadian soprano Measha Brueggergosman will be the 69 cabin river cruiser's Godmother.

Cable 5-nt Escape

CABLE Beach Club Resort & Spa in Broome has released a 'stay 5 pay 4 deal' for bookings in Apr and May priced from \$664ppts.

The new Escape Package also includes free airport transfers, and guests paying for an upgrade from a Garden View Studio to a Premium room category will also receive daily brekkie for free.

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ACCOUNTS ADMINISTRATOR (SYDNEY)

Role Responsibilities:

- Data entry & checking of financial transactions across the business
- Answering queries regarding accounts payable / receivable
- Processing payroll
- Generating and forwarding out monthly reporting and statements

Experience Required:

- Fantastic oral and written communication skills
- Strong PC skills including advanced Excel
- Good interpersonal skills with a customer service focus
- An eye for detail and ability to learn new systems quickly

This is a full time entry level position offering the opportunity for training and career progression.

For a confidential discussion regarding these positions contact Aaron Stinson, National Recruitment Manager on 1800 019 599 or aarons@travelmanagers.com.au. Applications close Friday 5 May.

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Adventure Consultant Position available Full time

Tucan Travel is a leading adventure tour operator/wholesaler and we are looking for an enthusiastic, passionate, experienced, self motivated and dynamic person to fill the position of adventure consultant in our Sydney office.

This is an exciting and rewarding job for anyone who is passionate about interesting and adventurous destinations. The job will involve specialist consulting on worldwide adventure product, dealing with both travel agents and the public and ensuring a high level of customer service is maintained.

The ideal candidate will have prior sales and consulting experience in the travel industry, be well travelled, have a passion for adventurous destinations, able to demonstrate ability to drive and improve sales, have good communication and computer skills and want to work in a relaxed and friendly environment. Only applicants with industry experience will be considered. Salary \$40000 - \$45000.

If you are interested in the above position please send your CV to justin@tucantravel.com.



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Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



THE RAROTONGAN BEACH RESORT & SPA in the Cook Islands has been split into two resorts, a move which has seen the launch of the adults-only **SANCTUARY RAROTONGA**.

The beachfront property has 48 suites featuring super-king sized beds and private verandahs, a new pool with sandy beach surrounds and a swim-up bar and a SpaPolynesia Honeymoon Spa - exclusively for guests over the age of 16. Rates are priced at NZ\$470 per night. **MEANWHILE**, The Rarotongan Beach Resort & Spa now is offering guests 111 rooms. The resort's swimming pool has been totally renovated, its **MOKO's** Kids Club has received a face lift, a new Teen Zone games arcade has been added, along with a Banana Beach Playground creche for under 4's.



QUAY WEST RESORT & SPA NOOSA will open on the Sunshine Coast, QLD mid-next month. The property features studios, one-, two- and three-bedroom fully self-contained apartments, ideal for families or extended stays. There's a day spa called Mii Spa, a lagoon pool, restaurant, bar, gym & tennis courts.



STARWOOD HOTELS & RESORTS has added the **GROSVENOR HOUSE** in Dubai to its Luxury Collection Hotel & Resorts brand. Located at Dubai Marina, the 422 room/suite/apartment hotel is the first Luxury Collection property for the United Arab Emirates. The prestigious 45-storey Grosvenor House opened its doors in 2005 and will open a 2nd tower next year, almost doubling room numbers.



CATHAY PACIFIC

BUSINESS DEVELOPMENT EXECUTIVE CX-PERTH

Cathay Pacific Airways is looking for a highly motivated and skilled individual to join our PERTH Sales team.

The primary responsibility of this role is to develop corporate business.

To be successful in your application, you will need to exhibit the following:

- Proven experience in corporate account development will be considered an advantage.
- Proven sales experience, preferable within a similar industry
- Proven analytical skills that can develop profitable revenue solutions, including opening and closing new accounts
- Proven account management skills
- Excellent presentation and negotiation skills
- Strong motivation and desire to achieve and exceed individual targets
- Ability to work independently, in a busy team environment
- Proficiency in PC skills, usage and understanding

An attractive salary and benefits package will be offered to the successful applicant.

If you have the above skills and are confident of achieving complete success, please send your CV to:

Eileen Beer, BDM WA, eileen_beer@cathaypacific.com

Or:

Business Development Manager, WA
Cathay Pacific Airways
Level 2, Allendale Square
77 St. George Terrace
Perth WA 6000

Applications close: 10 March 2010

Please note only those applicants who are successful in obtaining an interview will be contacted.

Orbitz FY 09 results

ORBITZ Worldwide has reported a net revenue for the year ending 31 Dec of US\$738m, down 15% on last year's figure of US\$870m.

Pre-tax earnings fell 17% to a loss of US\$202 million.

Academy canon trip

ACADEMY Travel has launched two tours to Italy which will incorporate the canonisation of Australia's first Saint, Mary MacKillop on 17 Oct in Rome.

Guests on the eight day tour of Rome or the 11 day trip (which includes three nights in the Bay of Naples) will witness the historic event at St Peter's Basilica on the final day, followed by an Aussie BBQ to toast the occasion.

Prices lead in at \$3,650 which includes flights with THAI - go to academytravel.com.au for info.

Mercury tummy bug

AROUND 300 of the 1,800 pax on board *Celebrity Mercury* have been struck by a norovirus-like illness while on an 11-nt Caribbean voyage, the *USA Today* reports.

Grand Greek saving

TEMPO Holidays has taken 10% off the price of its seven-day Grand Tour of Greece itinerary for bookings between Apr-Oct, when paid in full by 31 Mar.

The reduced price is \$1,456ppts.

SN Africa growth

BRUSSELS Airlines (SN) will stretch its wings in Africa from Jul when it launches services between Brussels and Accra, Ghana; Lome, Togo; Ouagadougou, Burkina Faso and Cotonou, Benin.

Services are scheduled to begin to Accra and Lome from 05 Jul, Cotonou from 06 Jul and Ouagadougou on 08 Jul.

The additions will see SN alter its operations to Abidjan, Cote D'Ivoire and Monrovia, Liberia.

WIN A TRIP TO EUROPE LAST WEEK TO ENTER

To celebrate the start of the New Year, Rail Plus is giving *Travel Daily* agent readers the opportunity to win some sensational prizes during the months of January and February.

To enter this fabulous competition, subscribers will simply have to correctly identify what country the train featured below is from and come up with a creative caption to accompany this image.

There will be a major prize awarded at the end of the competition period of a place on the 2010 Rail Plus European familiarisation being held from 28 Apr to 08 May 2010, visiting Northern Italy, Switzerland, France and the UK* - for the best caption overall!

A weekly prize of a Eurail Select Pass for 5 days in 3 countries will also be up for grabs for the cleverest caption received each week, as decided by the Rail Plus judging panel.

So put on those thinking caps and email your caption and contact details to railpluscomp@traveldaily.com.au.

Full terms and conditions available at www.traveldaily.com.au.



*Itinerary subject to change.



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MELBOURNE – 1/167 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

A GOLDEN OPPORTUNITY!

**JOIN THE A-TEAM AS A TRAVEL RECRUITMENT CONSULTANT
SYDNEY – SALARY PACKAGE CIRCA \$65K + BONUSES**

Passionate about the travel industry but tired of reservations? Here’s the rare chance to join the AA team and never look back! Our staff enjoys being part of an energetic, fun team, where each day is different including assisting candidates, developing hiring strategies for clients & designing marketing campaigns! You will have the opportunity to earn an amazing salary package, work Mon-Fri hours with up to 5 weeks paid annual leave, exotic conferences & so much more! Call today!

BE PART OF A WINNING TEAM!

**ASIA DESTINATION SPECIALISTS REQUIRED!
SYDNEY – SALARY PACKAGE TO \$45K + BONUSES**

Do you know where to get the best bargains in Ginza or how to cruise down the Mekong? Have you seen the Annapurna? If so, we need you! Our client is looking for an Asian specialist to join their fun and friendly team in wholesale reservations. No longer dealing with the public, you will enjoy booking exotic holidays throughout Asia and beyond without the pressure of face to face consulting. Great salary package plus amazing educational trips on offer.

**STAND UP AND BE RECOGNISED
CORPORATE CONSULTANT**

SYDNEY – SALARY PACKAGE TO \$65K+

Finally, here is an outstanding opportunity for a fantastic corporate consultant like you! This boutique corporate travel company is highly successful and growing rapidly. You will enjoy working in a fun, relaxed, trendy office where you will be treated as an individual. Fantastic accounts include sporting teams, fashion industry and more. To succeed, you need 5 yrs exp with strong Sabre/Tramada GDS skills & a positive attitude.

**RETAIL ROLES IN ABUNDANCE
RETAIL TRAVEL CONSULTANT X 12**

MELBOURNE – SALARY PACKAGE TO \$55K+

Looking for something new? If you are an experienced retail travel consultant, register with AA today to hear about the exciting opportunities currently available to you! We have a number of positions in top locations across Melbourne available now. Whether it is career progression, a better salary package, a more convenient location or part time hours you are after; we have the perfect office for you!

**DO YOU LOVE THE LAND YOU LIVE IN?
INBOUND TRAVEL CONSULTANT**

MELBOURNE – SALARY PACKAGE TO \$49K

Our client has an excellent reputation as one of the leading inbound travel providers in Australia and due to continued growth; a new role is available for a consultant with strong inbound travel knowledge. You will have worked extensively in this area of the industry possessing excellent co-ordination ability, communication skills and strong domestic product and supplier knowledge. Work for the best – apply today!

ENJOY A MORE FLEXIBLE LIFESTYLE

**AFTER HOURS CORPORATE TRAVEL CONSULTANT
MELBOURNE – SALARY PKGE TO \$65K + PENALTIES**

Does the flexibility of shift work suit your lifestyle? This outstanding travel company is looking for an experienced corporate travel consultant to work shifts which may include 4 x 10 hour days including weekends and night shifts to midnight. Strong CRS skills are required along with the knowledge to confidently deal with corporate clients and changes. A top salary package and benefits on offer!

MON – FRI HOURS ONLY

**CORPORATE/LEISURE TRAVEL CONSULTANT
BRISBANE CBD - \$60K OTE PKG**

Love the travel industry but desperate to have your weekends to yourself? Look no further, as this is the perfect role for you! This thriving agency will see you not only arrange leisure travel, but also service the needs of a large portfolio of corporate clients. You will enjoy Monday – Friday hours, fantastic bonuses including great \$\$\$, exotic educationals, Fri night drinks and so much more. An ability to build customer relationships and minimum 2 years consulting experience is essential.

ARE YOU A COMMITMENT PHOBIC?

**EXPERIENCED TRAVEL TEMPS
VARIOUS SUBURBS BRISBANE – \$20/HR - \$25/HR**

Want to play the field a little and see what’s out there? Temping is great way to try a variety of sectors and roles within the industry to find out what best suits you. We have both long and short term travel assignments available now in airline, retail and wholesale travel. Along with increasing your travel skills, you will also earn a fantastic hourly rate and have no pesky sales targets to meet! Minimum 12 mths industry experience essential. Contact our Temps controller today.

Rewards on Q with Consolidated Travel



Simply sell Qantas in the month of February and be rewarded!
The top 3 sellers will win the following:

First Prize: 2 Business Class tickets to Los Angeles on the A380

Second Prize: 2 Premium Economy Class tickets to Singapore

Third Prize: 2 Economy Class tickets to Hong Kong

But it doesn't end there... You can also earn yourself some shopping vouchers...

\$50 voucher awarded per ticket in Business/First Class*

\$40 voucher awarded per ticket in Premium Economy Class*

\$25 voucher awarded per ticket in Economy Class*

Conditions:

- Valid for tickets issued by Consolidated Travel or via Quikticket on the Consolidated Travel IATA between 1 - 28 Feb 10 on QF International itineraries ex Australia plated to QF (081) ticket stock.
- This promotion is valid to all full time consultants in Australia.
- Infant, Child, Group Sales, Cancelled or Refunded tickets are not eligible.
- Consolidated Travel and Qantas reserve the right to alter or withdraw the promotion at any time.
- Winners will be advised and prizes will be distributed after completion of the promotion.
- Prize winning tickets include taxes.
- * Vouchers are capped.

To receive your vouchers, please complete the below & fax OR email to the Consolidated Travel Sales Team no later than Friday 5 Mar 10

Agency Name: _____ Consultant: _____

Ticket Numbers: _____

Claim Date: _____



Melbourne
Telephone: 03 9251 5044
Facsimile: 03 9663 2095

Sydney
Telephone: 02 9394 1402
Facsimile: 02 9247 7907

Brisbane
Telephone: 07 3334 2000
Facsimile: 07 3221 3771

Adelaide
Telephone: 08 8203 8001
Facsimile: 08 8231 1220

Perth
Telephone: 08 9442 6000
Facsimile: 08 9481 0590

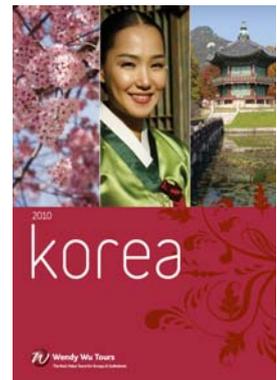
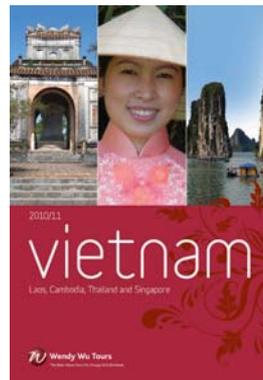
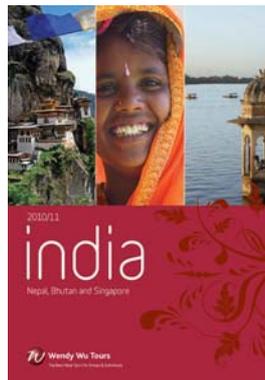
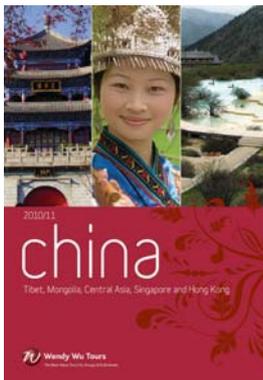
Morning tea is on us!



Due to popular demand this sweet promotion has been extended until 31 March!

Have all 4 of the Wendy Wu Tours 2010/11 brochures displayed in the month of March when one of our sales reps visit your store and WIN a **\$25 Gift Voucher for Morning Tea!**

The Best Value Tours for Groups & Individuals



- Promotion only valid until March 2010
- Limit 1 voucher per store
- All 4 Wendy Wu Tours current 2010/11 brochures must be displayed to win
- Vouchers cannot be exchanged