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**Travel Daily AU**  
First with the news

Wed 20 Jan 10 Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## QF A380 daily to LA

QANTAS has confirmed that the recent delivery of the carrier's fifth and sixth A380 aircraft will now see it operate daily superjumbo services between Los Angeles and Sydney, up from the previous four times per week.

The carrier will also boost Melbourne-LA from two to three flights per week, with the increases effective from today.

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## GAP growing down under

AUSTRALIAN travel agents are at the forefront of a surge in sales for small group tour operator GAP Adventures, as the local market climbs into the position of number two for global sales for the firm.

GAP "Captain" (see pg 2) Bruce Poon Tip told *Travel Daily* that his latest figures show Aussies now account for one-fifth of sales, even nudging out the company's own country of origin - Canada - which is now at 17%, and is only headed by the UK, with 25%.

Poon Tip praised the support GAP has received from consultants in the country, saying more than 95% of its sales from the Aussie/NZ market were generated through travel agents, compared to a figure of 78%-80% worldwide.

"Our bricks and mortar are our travel agent relations.

"I'm in complete admiration of this market, it's sophisticated and and it embraces new concepts, driven by travel agents," he said.

Poon Tip said Australians were identifying with the brand as being a "bit different", adding that the key to its success was its

great customer service, before, during and post adventure.

"It's about being relentless and being customer (travel agent) obsessed," he told *TD*.

2010 marks the 17th year GAP Adventures has been operating from Australia, and this year will also see the firm focus its core values on customer service.

Recently, Poon Tip relinquished his title as CEO so that dozens of customer-facing GAP staff would be known as Chief Experience Officers (*TD* 15 Dec), and this week GAP has introduced a "24/7 service commitment".

The latest initiative provides GAP travellers with round-the-clock service through its global network of call centres.

MEANWHILE, Poon Tip also revealed to *TD* that GAP has attracted the attention of a number of other travel companies who want to take over the brand.

"We've been offered to be bought by big companies, such as TUI and The Travel Corporation (Contiki), as frequently as once a quarter, but we're not interested."

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## Today's *Travel Daily*

*TD* today has six pages of news and photos, plus a full page of jobs from AA Appointments.

## QR adds Bangalore

QATAR Airways will launch a daily direct service between Doha and Bangalore from 22 Feb, the carrier's 11th destination in India and first new route of 2010.

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## THAI'S NEW YEAR SALE

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## Globus earlybirds

GLOBUS has today released its second round of earlybird offerings on Globus and Cosmos European tours and Avalon Waterways river cruise products, with savings up to \$2,437pp, if booked by 31 Mar.

Globus Australasia managing director Stewart Williams said the new deals are designed to build on the success of the tour operator's first earlybirds.

Williams said sales for the Cosmos Europe program are well ahead of the same time last year, up 40%, while Globus Europe was up 10%.

The deals include either cash savings, upgrades or free flights.

## Flight Centre set to climb

FLIGHT Centre has upgraded its profit expectation for 2009/10 from the previous \$125m-\$135m target to a new forecast of \$160m-\$180m (*TD* breaking news).

MD Graham Turner said global trading conditions were continuing to improve, with ticket numbers in Australia up more than 20% on last year.

He said yields had been lower

## Harbour hotel land on the block

THE NSW Govt has announced it will sell 99-year-leases on a number of Sydney properties currently owned by the Sydney Harbour Foreshore Authority.

A number of hotels and tourist sites are included in the offer, including the Novotel Sydney, Novotel Rockford and Ibis Hotels at Darling Harbour, the Old Sydney Holiday Inn at The Rocks, and the Shangri-La and Park Hyatt Hotels.

The land used for Sydney Aquarium and Sydney Wildlife World at Darling Harbour is also up for grabs in the tender.

A spokesman for NSW Minister for Planning and Lands, Tony Kelly, said "the physical assets - the buildings - will remain in public ownership. We are onselling the rental revenue stream".

than normal due to supplier discounting, "but we have started to see gradual price increases."

As well as a strong performance here Flight Centre has also seen profits in the UK, Canada, South Africa and New Zealand, while losses in the US are currently in line with expectations.

"Generally, our leisure and wholesale travel businesses have performed well and we have started to see some improvement in the global corporate travel sector," Turner said.

"While clients are still downtrading, our continued success in winning new corporate travel accounts means we are well placed to benefit when the market recovers."

He said the company's direct contracting wholesale model had also performed well and had "helped deliver solid margins over the past six months," while the new five year agreement with Galileo would also help maintain margins into the future.

The revised guidance could see Flight Centre's profit up around 80% on last year's full year figure.

Turner also confirmed a deal which will resolve a dispute with its corporate travel joint venture partner in India, which will see FC own 100% of FCM India.



## Window Seat

GAP Adventures boss Bruce Poon Tip is considering taking up some singing lessons for when he hits the road in Victoria.

The entrepreneur last month gave up his title as Chief Exec. Officer, telling *TD* yesterday in Sydney that he "never really identified with the title."

"I've always felt weird being named the CEO, as I coach and I'm a facilitator," he said.

He instead bestowed the CEO title to dozens of staff globally who are now referred to as Chief Experience Officers.

"Now when people call the office and want to speak to the CEO, our staff say 'Which one?'."

So, what's Poon Tip's new title with GAP Adventures?

"I haven't come up with a title just yet... maybe The Facilitator, or The Adventure Whisperer."

"People keep asking me that and I've started going by The Captain," he said.

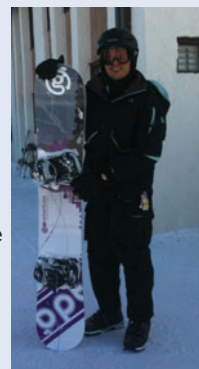
And now, when Bruce teams up with GAP's Victorian 'Road Warrior' (sales rep) Tenile Hunt, they have become known under the title of the super duo of the 1970's - The Captain & Tennille.

NOT sure what gift to get your boss as a sign of your appreciation?

GAP Adventures' exec. team in Canada decided to get Poon Tip a customised snowboard,

complete with GAP adventures graphics and logo (right).

The novice snowboarder told *TD* he made sure he thrashed a rental for a week before "breaking in" his new toy.



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## Travelport to float

GDS firm Travelport, which operates the Galileo and Worldspan reservation systems as well as other travel businesses including hotel booking system GTA and OctopusTravel has announced plans to raise US\$1.775 billion capital through a listing on the London Stock Exchange.

The share float will take place in the first quarter of 2010, according to ceo Jeff Clarke, who said the move meant "new investors will be able to share in our future".

He also announced that an investment body owned by the Singapore Government had already taken a 7.19% shareholding, paying just over \$200m.

The money will be used to repay debt, with the company's loans set to almost halve to US\$2.3 billion after the float.

About half of Travelport's shares will be sold in the float, which values the company at about 14 times 2010 earnings.

Rival Amadeus is also said to be planning to list in 2010.

## DJ to Christmas

VIRGIN Blue has released launch fares for its new Indian Ocean services to Christmas Island and Cocos (Keeling) Island (TD 24 Dec) which will start operating to Christmas Island from Thu 01 Apr.

The move follows the awarding of the government contract to support the routes to Virgin Blue, but the carrier said it's also confident the new services will stimulate tourism to the Indian Ocean destinations.

Fares start from \$464 one way, with DJ committing one of its 104-passenger Embraer E-190 onto the new routes which will also see Cocos (Keeling) Islands services start on 03 Apr, as well as flights between Christmas and Cocos Islands.

Christmas Island is World Heritage listed and described as "the Galapagos of the Indian Ocean" with 35 endemic species and the renowned red crab migration.

The new flights are within DJ's Australian domestic network, and will operate from Perth International Airport.

## \$200,000 agency collapse

THE Travel Compensation Fund has confirmed receiving more than \$200,000 in claims as the result of the collapse of Brasil Travel Specialist in Manly, NSW.

The agency was terminated from TCF participation just before Christmas (TD 21 Dec) but interestingly the reason cited for termination was a failure to lodge

## Skybus AM boost

MELBOURNE airport transfer service Skybus has said that "unprecedented demand for early morning departures" has made it necessary to dramatically boost its early morning schedule to Melbourne Airport.

MD Simon Cowen said that an extra 22 daily services would operate, with Skybus departing from Southern Cross Station to the airport every 10 minutes between 4.30am and 6am and increasing the number of trips to more than 230 per day.

Cowen said the increase was due to changing air travel patterns and increasing use of public transport options.

its annual financial return.

However since then it appears that a surge of claims have been received, with mainstream media reports quoting TCF ceo Glen Wells as saying that more than \$200,000 had been paid out already.

"We don't know the details of why they collapsed and we don't know where they are at this stage," the *Sydney Morning Herald* reported him saying.

The agency specialised in South American travel, and while its website is still active the phone number just rings out.

## Expo 2010 deals

WENDY Wu Tours has joined with Cathay Pacific to release a range of new short stay packages for travellers wanting to attend the 2010 World Expo in Shanghai.

The event will take place 01 May-31 Oct 2010, with over 200 nations and international organisations participating, and a huge 70 million visitors expected.

Packages lead in at \$2,250ppts incl return air and accom - more information 1300 727 998.



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\*Airfares are inclusive of taxes and surcharges correct at 7th December 2009. Offer ends 8th March 2010 for Economy Class for travel between 1st February and 30th November 2010. Business Class fares also on sale until 11th February 2010. Valid on the EK409, EK415, EK425, EK433 services. Prices listed are for Perth departures. Seats subject to availability. Amendments and cancellation fees apply. Prices quoted are for the low season. Blackout period applies for Cape Town, Johannesburg and Durban between 4th June and 18th July 2010. For more information contact your Emirates Sales Team or the Emirates Customer Service Centre on 1300 880 599. EMI2213

## bmi cuts business

BRITISH carrier and Star Alliance member bmi has announced a revamp of its in-flight product, including moving to a single all-economy cabin on short-haul flights.

The change affects all bmi UK & Ireland flights to and from London Heathrow, with customers travelling on the more expensive Flexible Economy fares offered an "enhanced service" including business lounges at each end of the route, guaranteed seating at the front of the plane and complimentary food and drink.

Customers travelling on standard economy tickets with bmi will continue to be offered free checked baggage, while drinks and snacks will be available for purchase on board.

The new product is now available for booking and will be rolled out on 27 Jan, with the carrier saying it offers travellers "the benefits and flexibility of a business class ticket, without the price tag."

Interestingly, the change will also see the premium Flexible Economy passengers pay lower air taxes, with the UK government's extortionate Air Passenger Duty levied on a sliding scale according to class of travel.

## Rail clarification

RAIL Europe in Australia has advised that the 60+ InterRail Pass which is targeted to the '60 plussers' market (*TD* yesterday) is currently not available to purchase by the local market.

## Busy Dec for SYD

DECEMBER was the busiest month of the year at Sydney Airport in 2010, with traffic up 8% on the year prior, according to monthly stats released by MAP.

International traffic rose by 11.4% during the month and 10.1% for the final quarter, while domestic/regional traffic went up 6.5% for the same time.

MAP ceo Kerrie Mather said growth will continue into 2010 due to capacity increases by Air New Zealand (to Rarotonga and Queenstown), China Southern (to Guangzhou) and Philippine Airlines (upgraded aircraft to Manila).

## New TCF members

THE Travel Compensation Fund has admitted 10 new head office locations for participation in the fund between 29 Dec and 15 Jan.

Six of the offices are located in NSW and include *Top Deck Tours* of Sydney; *Military History Tours Australia* of Bondi Junction; *R&D World Travel* of Albion Park; *Ezy World Travel* of Castle Hill; *Atlas Travel* of Minto and *Trevor's Travel Centre* of Warrarong.

Other head office locations are in Victoria - *Four Seasons Travel* and *Asia Far 'N' Wide Travels*, both of Springvale; *Lime Travels International* of Brunswick and *JMW Travel* of Monbulk.

*Stodarts Travel & Cruise* has also registered a branch in Forresterfield, Western Australia.

## CX boosts Sapporo

CATHAY Pacific is responding to high demand for flights to Sapporo in Japan during the summer holiday season by increasing frequencies to daily in Jul & Aug.

Normally CX operates four times a week to the Hokkaido city.

The carrier has also announced an increase in flights to Jeddah from four times per week to daily effective from 28 Mar.

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## CELEBRATE AUSTRALIA DAY WITH AN OZ CRAWL BOARD GAME



CONGRATULATIONS to Scott Marsden of FCM Travel Solutions who was the first person yesterday to tell us 'Floriade' is the name of Canberra's annual floral festival.

Scott is now the lucky owner of the hit party game, OzCrawl. There's just under a week to go before Australia Day, and to celebrate OzCrawl is giving **TD**

readers the chance to win their very own Oz Crawl board game every day this week, valued at \$59.95.

Oz Crawl is the hilarious Aussie-themed board game that brings out the patriotism in all of us.

Crack open the lid, and inside you'll find colourful playing pieces including a washable map of Australia, Aussie quiz cards, mini tinnies, pub tickets and lovable characters that will take you and the family on an interactive race around Australia.

You'll discover surprising talents you never knew your friends had from singing and dancing to using their powers of persuasion to win the game.

To enter, simply be the first person to email the correct answer to the question below to: [ozcrawlcomp@traveldaily.com.au](mailto:ozcrawlcomp@traveldaily.com.au).

**What was Sir Donald Bradman's batting average?**

For further information



## New Vienna flights

STAR Alliance partners bmi and Austrian Airlines have announced an expansion of services between London Heathrow and Vienna, with bmi to operate twice a day between the capitals and OS cutting its existing four daily frequencies to three.

## 50% off short breaks

AAT Kings is offering 50% off the second passenger's tour price on its Tassie, NT, Sydney and Melb. short breaks of two or more days, between 23 Jan - 13 Feb.

The deal is good for travel up until 31 Dec, and exclusions apply. See [www.aatkings.com](http://www.aatkings.com).

## Cruise Consultant

Silversea owns and operates a fleet of 6 'boutique' cruise ships and is recognised as the market leader in the ultra-luxury sector.

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The role reports to Manager, Passenger Services (Asia Pacific) handling reservations and information communication with travel agents throughout the Asia Pacific markets. Key tasks include incoming call handling for reservations/guest information and preparation of guest's pre-cruise and final documentation.

The applicant should possess excellent written and verbal communication skills, with the ability to work under pressure. A sound knowledge of global destinations and/or the luxury market and a working knowledge of AS400 (Wings) would be advantageous.

If this role sounds like you, please forward your Résumé to

Anita Hobdell, Passenger Services Manager, [anitah@silversea.com](mailto:anitah@silversea.com) by 22 January, 2010.

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## Exclusively London

Radisson Edwardian Hotels has released its 2010 Exclusively London price list, with room rates starting at £99 per night including brekkie and early check in. See [radissonedwardian.com](http://radissonedwardian.com).

## Kekovich wins an Ozcar

AUSSIE media personality Sam Kekovich has taken out the 2010 Ozcar - an annual award presented in the US to a prominent person, business leader or celebrity who has helped promote Oz products or the arts.

Kekovich's controversial campaign to help promote sales of Australian lamb in the US has created quite a stir, with the larrikin being interviewed on the Jay Leno Show in the build up to Australia Day.

He's also met with Donald Trump and was the host of a series of Aussie barbecues in Los Angeles and New York.

Australian hotelier Alan Johnson (pictured - left), who operates the Ramada Plaza Hotel in West Hollywood, presented Kekovich with his well earned Ozcar statuette recently.

Past winners of the gong include Qantas US senior vice president Wally Mariani and media presenter John Michael 'Hollywood' Howson.



## WIN A TRIP TO EUROPE

To celebrate the start of the New Year, Rail Plus is giving **Travel Daily** agent readers the opportunity to win some sensational prizes during the months of January and February.

To enter this fabulous competition, subscribers will simply have to correctly identify what country the train featured below is from and come up with a creative caption to accompany this image.

There will be a major prize awarded at the end of the competition period of a place on the 2010 Rail Plus European familiarisation being held from 28 Apr to 08 May 2010, visiting Northern Italy, Switzerland, France and the UK\* - for the best caption overall!

A weekly prize of a Eurail Select Pass for 5 days in 3 countries will also be up for grabs for the cleverest caption received each week, as decided by the Rail Plus judging panel.

So put on those thinking caps and email your caption and contact details to [railpluscomp@traveldaily.com.au](mailto:railpluscomp@traveldaily.com.au).

Full terms and conditions available at [www.traveldaily.com.au](http://www.traveldaily.com.au).



\*Itinerary subject to change.

**rail plus**  
way to go!

## JAL declares bankruptcy

JAPAN Airlines overnight confirmed it had officially entered a restructuring process, formally apologising "to all of our shareholders, financial creditors, customers and suppliers and other parties concerned for the great inconvenience and concern this situation might cause."

The possibility of JAL entering into bankruptcy protection was flagged last month in *Travel Daily* (TD 31 Dec).

The carrier's president, Haurka Nishimatsu, has resigned and it is expected that all of the other directors will also resign.

The revitalisation will see JAL provided with a capital injection from the Enterprise Turnaround Initiative Corporation of Japan, while the carrier will reduce its capital to zero and reduce its workforce by 15,700 employees.

The carrier will look into a low cost model for short haul flights, and will move to smaller planes and regional jets, along with a "restructuring and consolidation of underperforming routes."

The administrators have already obtained comprehensive court approval which authorises JAL's continued payment of certain commercial transactions including payments for fuel, leases and other supplies and services.

"Customers' airline tickets and frequent flyer miles will be fully protected and the frequent flyer program is expected to be continued as it has been conducted," the carrier said.

"We are confident that the

## Aussie adventurers

THE top international holiday hot spots for Aussie's this year are South Africa, India, Croatia and Vancouver, according to the latest to the latest figures released by online travel agency [travel.com.au](http://travel.com.au).

Based on the websites 2010 inquiry and booking statistics, [travel.com](http://travel.com) brand manager Lisa Ferrari believes the results show a trend toward more "unusual" destinations which are "off the beaten track".

swift revitalisation of JAL Group will be achieved, after which JAL Group will be reborn as a leading airline group that could again lead the global airline industry."

JAL's Sydney office also issued a statement reassuring customers that all flights will operate as per normal and new bookings can still be made, while JAL Mileage Bank services will also continue to operate as normal.

The oneworld airline alliance, which the Japanese carrier is part of, also said it was "business as usual" for JAL, and that it "remains convinced that its proposal for JAL are vastly superior in every respect to any alliance alternative."



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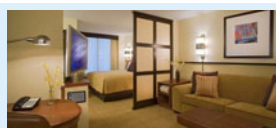
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## Accommodation Updates

**WELCOME** to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).

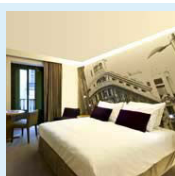
**QUEST SERVICED APARTMENTS** is slated open its second property, Quest Brighton, in Brighton Victoria, on 01 Feb. The three storey property is set to feature 59 attic, superior and executive studio rooms as well as an onsite restaurant and day-spa.



The **HYATT** hotel group has opened its first Hyatt Palace hotel on New York's Long Island, the **Hyatt Palace Garden City**. Located in the centre of the shopping and dining districts the hotel features

122 guestrooms, free Wi-Fi and parking, 24hr menu and indoor pool. Until 23 Jan it is also offering 30% off room rates- [www.hyatt.com](http://www.hyatt.com).

**HILTON WORLDWIDE** has signed an agreement which will see its **Doubletree Hotel** subsidiary enter Turkey, in two locations Istanbul and Cappadocia. Slated to open mid-year the hotels will offer 172 and 126 guestrooms respectively.



The **REZIDOR HOTEL GROUP** has opened its first Spanish hotel, **The Radisson Blu Hotel, Madrid Prado**. The hotel is centrally located, around 500 metres the Atocha-AVE train Station and is within walking distance of most major tourist attractions, including the Thyssen Bornemisza Museum. The hotel boasts 54 contemporary-styled

rooms, a day-spa, a specialty grill 'The Cask' and a 43 square metre conference centre. See [www.radissonblu.com/pradohotel-madrid](http://www.radissonblu.com/pradohotel-madrid).

Renovations on Hawaii's **OHANA WAIKIKI MALIA HOTEL** are now complete. Featuring US\$6.6m worth of work, the hotel now sports a brand new reception/lobby area whilst all guestrooms in its Malia Tower have been remodeled. See [www.ohanahotels.com](http://www.ohanahotels.com).



## AA ups luggage fee

**AMERICAN Airlines** is the latest US carrier to lift its economy class checked luggage fees, as flagged by *TD* last week (*TD* 13 Jan).

The carrier yesterday said it would be raising its checked bag charges to US\$25 for the first bag and US\$35 for a second piece from the start of next month.

Checked baggage fees apply to US domestic flights, along with services to Puerto Rico and the US Virgin Islands on AA, American Eagle and AmericanConnection flights.

Members of AA's elite AAdvantage program, full-fare paying customers and confirmed First or Business Class cabin pax are exempt from the fee.

The revised charge brings the oneworld carrier into line with rival US-based carriers Delta Air Lines, Continental Airlines and United Airlines, which all adopted the same fee last week.

## Positive central result

**THE NSW Central Coast Tourism Board** has reported strong holiday bookings over the Christmas period.

According to the Board's figures, Central Coast visitor centre enquiry's are up considerably from last year's results and accommodation bookings- ranging from four star properties to caravan parks, have also been solid- and look to remain so until the end of January.

Despite the boom, the Board has advised that there is still limited accom availability left over the Aust Day weekend.

## BBQ on the world

**IN** honour of Australia Day traditions, travel agent rewards program; World Rewards, has added a series of BBQ products to its rewards catalogue.

Members can use their accumulated points to redeem products including a Grillmaster BBQ Five Burner with Backburner (60,000 points), a Grandhall Six Burner Pro BBQ - (30,000 points) or a 17 Piece Deluxe BBQ Set - (2,400 points).

See [www.worldrewards.com.au](http://www.worldrewards.com.au).

## AFTA F&T1 training

**AFTA Travel & Tourism College NSW** says it still has space available to attend its next accredited Fares & Ticketing course, which has been postponed to commence the week of 25 Jan.

The 4-day course covers the new national competency SITTTSL013A which replaced THTSOP20A, and is now recognised by the Office of Fair Trading for travel agency licensing.

It's priced at \$995pp and there's a \$165 textbook fee, but a special industry corporate rate of \$1,500 is offered for 2 staff registering on the same course, which incl the textbook charge.

Phone (02) 9212 6322 or email [info@nswcollege.afta.edu.au](mailto:info@nswcollege.afta.edu.au).

## Manager, Sales and Account Management SME (Single Site Travel Agencies)

**aMADEUS**  
Your technology partner

Amadeus is the world's largest supplier of travel distribution services and the largest supplier of IT solutions to the Australian and New Zealand travel and tourism industry.

At Amadeus, fulfilling ambitions – both yours and ours – goes hand in hand with a supportive way of working. Amadeus believes in a team spirit culture, where goals are set for the entire organisation and where everyone within it, is expected to work together to achieve them.

Amadeus currently has a new exciting opportunity to join our Sales Department based in Sydney. The key purpose of the Manager, Sales and Account Management SME (SSTA) position will be to define and implement the strategy and processes associated with a delivering blended online and offline acquisition and account management processes.

In addition the role will be responsible for the following activities:

- Working together with the Director of Sales (DOS) to develop the Single Site Travel Agency (SSTA) and Small Market Enterprises (SME) commercial strategy
- Oversee the design of standardised solution packages by segment type in line with the overall SSTA strategy
- Collaborate with the DOS to define and implement aligned processes for offering and servicing these packaged solutions based on creating efficiencies, return on investment, and targeted use of blended online and offline mechanisms e.g. Web & IT Systems, phone and road-shows
- Collaborate with DOS to ensure sharing of knowledge and best demonstrated practices across teams and levels
- Ensure that individual and team sales objectives are achieved.

Essential to the role will be sales experience in the travel and tourism industry, implementation and change management strategy techniques, ability to manage and coach a team, project management and excellent problem solving and negotiation skills.

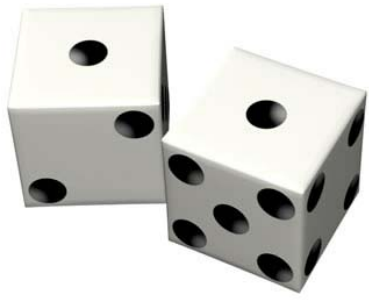
Solid understanding of Amadeus products and services along with knowledge in IT and technology at a functional level will be a significant advantage.

You are an enthusiastic self-starter with a passion for sales and the desire to be part of a global dynamic company.

If you want to be part of a global dynamic company please apply by logging onto [www.au.amadeus.com](http://www.au.amadeus.com) and click on "About Us" and then "Careers" or e-mail the Human Resource department at [careers@au.amadeus.com](mailto:careers@au.amadeus.com)

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**ADELAIDE & PERTH – (03) 9670 2577 – [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) & [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)**

**LEAVE THE SHOP FRONT BEHIND!  
HIGH END - LEISURE SPECIALIST CONSULTANT  
SYDNEY  
SALARY PACKAGE TO \$65K**

Are you a talented consultant who is looking for a change from the face to face, shopping mall clientele? Then this is the role is for you! This well established company, with a dedicated client base, is looking for an experienced consultant to join their growing team. Working in amazing offices, in small teams within a call centre, you will enjoy the freedom of organising great upmarket itineraries without the pressure of sales targets.

**MAKE THE SWITCH TO CORPORATE TRAVEL  
CORPORATE DOMESTIC CONSULTANTS  
SYDNEY**

**SALARY PACKAGE TO \$49K + BENEFITS**

Always wanted to switch to corporate travel? Our client, a leader in this field, requires multiple domestic consultants to work on this top new account. Be part of a great organisation, where you are rewarded for your hard work with great benefits including, extended holiday leave, gym membership, career advancement and so much more. A minimum 1-2 years consulting experience is essential.

**CORPORATE ROLES IN ABUNDANCE  
CORPORATE TRAVEL CONSULTANTS X 10  
MELBOURNE (INNER) – SALARY PKG TO \$50K+**

Are you an experienced multi-skilled corporate travel consultant with strong Sabre skills? If so, we have several opportunities available for you right now! Whether it is a large, global organisation you are after or a lovely boutique office to call home; we have the perfect role for you. Great salaries are on offer for experienced consultants so start earning what you are worth – apply today. CBD and city fringe locations.

**NEW BACK OFFICE SUPPORT ROLE AVAILABLE!  
ONLINE SUPPORT/TRAINING  
MELBOURNE (INNER) – PKG TO \$53K**

This is definitely a role with a difference! Our client, a highly successful TMC, is looking for a logical and methodical corporate travel consultant with a strong interest in IT to join their team. Working in the online support team, you will be required to report on and test the online booking tool, provide support to the corporate consultants within the office and provide training. Amadeus preferred.

**WHEN ONLY THE BEST WILL DO  
LEISURE TRAVEL CONSULTANT x 2  
HOBART (TASMANIA) – PKG to \$55K + BONUSES**

This national award winning Travel Company is seeking 2 experienced leisure travel consultants to join their vibrant office. You will enjoy a mixed bag of enquiry including corporate, leisure and cruise and the company's strong reputation will see you dealing with mainly repeat and referral clientele. To become a part of this successful team and take advantage of a top salary, a min of 2 years experience in retail travel is required.

**MAKE YOUR MOVE  
CORPORATE TRAVEL CONSULTANT  
ADELAIDE (CITY) – PACKAGE TO \$60K (OTE)**

ATTN: Adelaide based Travel Consultants – the time is now to advance your travel career! This highly successful company is looking for a senior travel consultant to join their team. With a mix of corporate and leisure enquiries, the potential to earn an executive salary is within reach. All candidates must be experienced in international travel consulting, have Galileo skills and a proven sales record. Apply now!

**SMOOTH SAILING AHEAD!  
WHOLESALE CRUISE CONSULTANTS  
BRISBANE CBD – FANTASTIC \$\$\$**

Do you have a passion for the cruise industry? Looking to make the switch to wholesale? This role is for you. Working for this global company as a cruise consultant will see you only handle enquiries by phone and email, no more face to face consulting! You will have access to unbeatable educationals, discounted holidays, after work drinks plus make fantastic \$\$\$\$. Min 12 months consulting experience and a knowledge of the cruise industry required. Embark on your new voyage today!

**AN EASY COMMUTE  
RETAIL TRAVEL CONSULTANTS  
BRISBANE BAYSIDE – \$40K TO \$45K OTE**

Sick of a long commute? Ready for an actual work/life balance? You will love working for this agency that put their staff first and reward your efforts. Working close to home will mean more time for you and your family. Enjoy fantastic bonuses and being part of a fun team where everyday brings a new adventure. You will need to have 2 years retail travel experience, strong Galileo skills and a fun and positive attitude. Full time and Part time roles available.