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Travel Daily AU

First with the news

Wed 07 Jul 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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EY recruitment

ETIHAD Airways has launched a new recruitment campaign for its Australian operations, with more than ten roles available in Melbourne and Sydney including sales managers, administrative staff and reservations agents.

See page 11 for details.

Club Med 40% off

CLUB Med is today promoting savings of up to 40% at a number of its resorts, with fully inclusive packages covering airfares, full board and activities.

More information on page 10.



Hula to Hawai'i
with these
Great Island Deals

HAWAII
THE ISLANDS OF ALOHA

starwood
Hotels and
Resorts



Holidays

qantasholidays.com.au/agents

PPHG plots Aussie return

THE Pan Pacific Hotels Group will open three Australian properties by Jan, as the Singapore-based hotelier moves to re-establish its roots in the local market.

Sydney's Crowne Plaza Darling Harbour and Crowne Plaza Paramatta will be re-branded under its corporate Parkroyal brand, while the Sheraton Perth will be rebranded as Pan Pacific Perth (TD breaking news).

The group already owns and/or manages 30 hotels, resorts and serviced apartments throughout Asia and North America.

PPHG president and ceo Patrick Imbardelli told TD yesterday the group has been looking at a return to the Australian scene for quite a while, and that now was the right time for it to invest \$200m here since contracts for the local properties it already owns were up for renewal.

Imbardelli said a lot of time had been spent researching the

Parkroyal brand, with a survey of North American, Chinese and Australian markets showing those polled believed PPHG still had a presence in Australia.

It has been a decade since the Parkroyal brand was last seen in this country.

"It's clear the brand still resonates here," he said, "so Australia is really important to us."

Imbardelli said PPHG will offer more choices for the industry, saying that because of its size it would be able to "individualise and localise the brands."

"We're very confident about the success of the Pan Pacific Hotels Group here," he said.

PPHG has been steadily ramping up its portfolio in the Asia Pacific region this year, adding properties in Suzhou (China), Bali, Bangkok and soon, Kuala Lumpur.

Imbardelli told TD PPHG was looking to bring the Pan Pacific brand to Sydney, Melbourne and Auckland.

He said PPHG would also look at launching its serviced apartments locally "if opportunities come up."

PPHG has named Nigel Roberts as vice president operations Oceania to head up its Australian venture, and will name other Aus/NZ appointments in the future.

Cracker of an issue

Travel Daily today has six pages of news and photos, plus full pages from: (click)

- AA Appointments jobs
- China Holidays
- Uluru incentive
- Club Med
- Etihad Airways



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AAT Kings' bus fire

AAT Kings says its Australian tours will continue to operate as normal despite one of the tour operator's sightseeing Mercedes Benz coaches being gutted by fire in Sydney last night.

The incident saw 32 passengers evacuated safely from the vehicle into the safety zone of a busy Sydney freeway before a fire in the coach's rear took hold.

"The event is unprecedented in AAT Kings' history," the firm said in a statement this morning.

An investigation is underway into the cause of the blaze.

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Travel Daily AU
First with the news

Wed 07 Jul 10 Page 2

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TSAX targets Facebook

ALMOST a third of all visitors to the Travelscene American Express website have been led there from social networking phenomenon Facebook, with TSAX conducting more than 200 Facebook marketing campaigns over the last 12 months.

The promotions, undertaken in partnership with 35 preferred suppliers, have been run in conjunction with a website upgrade which aims to facilitate consumer travel research and then ensure clients transition to personal contact with a Travelscene Amex member.

TSAX gm Jacqui Timmins said the decision to invest in a significant online presence "is paying off for the brand."

"The global trend that is now starting to ripple through Australia is that consumers are doing more holiday research online than ever before, but are ultimately choosing to book with a qualified, experienced and contactable travel consultant," she said.

Timmins said the website upgrade gives online visitors the information they want, with an emphasis on cruise, coach tours and experiential holidays.

"Our customers are telling us, and our members, that they want

to have the information at their fingertips but still want the reassurance and empathy of a travel professional to complete and fulfil their dream holiday."

She said that the website also allowed visitors to actively on-promote product to their Facebook contacts, with an increasing number of TSAX members also promoting their own agency Facebook pages through targeted advertising in their local communities.

Caplan sells another

SYDNEY travel agent Ben Caplan of Wall Street Travel this morning confirmed the sale of the 220 room Metro Hotel Sydney Central for \$39.5 million.

Caplan, who's described in today's *Financial Review* as a 'travel entrepreneur', was part of a syndicate in conjunction with publicly listed Transmetro Corporation which purchased the property in March 2005 for around \$34 million.

This latest sale follows the group also offloading the 115-room Metro Hotel on Pitt (TD 10 Jun) for \$16.5 million.

Transmetro will continue to operate the Metro Hotel Sydney Central for the new owner, a Singapore-based trust.

Window Seat

AUTHORITIES in Chicago have announced plans to boost revenues at the city's two airports, O'Hare and Midway, by launching new roaming 'beer carts' which would sell alcoholic beverages to passengers as they wait to depart on flights.

City mayor Richard Daley said the proposal "supports our goal to provide the highest level of service to the travelling public".

He said that the proposed carts would not sell bottled spirits - which will be of some slight reassurance to flight crew concerned about passengers coming on board totally sloshed.

IT'S coke, but certainly not the real thing.

Customs authorities in Colombia have seized a 30cm-high replica FIFA World Cup trophy over suspicions that it was being used to smuggle drugs.

The discovery was made during a routine sweep of cargo which was destined for Spain.

Further investigations found that the highly detailed gold-painted statue was actually completely made out of 11kg of cocaine, mixed with a special substance to make it mouldable.

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 First with the news
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Smiles as big as the Pacific



ABOVE: Last night Singapore-based Pan Pacific Hotels Group hosted a cocktail reception in Sydney to promote the relaunch of Parkroyal and Pan Pacific hotels in Sydney and Perth (see page 1).

Parkroyal is a homegrown Aussie brand, originally opening in 1962.

By the 1980's there were more

than 35 properties located in Australia, New Zealand and the South Pacific.

Pictured here at the event *from left* are: Nigel Roberts, PPHG vice president, area operations Oceania; Patrick Imbardelli, PPHG president and ceo; and Eric Levy, global head of development.

PacificFlier wants 3

FLEDGLING carrier PacificFlier has requested authority from the US Dept of Transportation to add extra services between Koror, Palau and Guam.

PI's twice weekly flights from Palau to Guam were inaugurated last week (TD 30 Jun).

The Palau-based carrier has asked for an expedited response from DOT in relation to lifting capacity to thrice weekly on the route, in order to begin marketing and selling the service asap.

The new services are expected to line-up with PacificFlier's Gold Coast-Palau flights.

A response to the request was granted and is due by 09 Jul.

PacificFlier is also looking to start Palau-Taipei services from Aug this year.

EY to Alexandria

ETIHAD is launching four weekly services between Abu Dhabi hub and Alexandria, Egypt from 12 Jul, its second Egyptian service behind Cairo which began in 2004.

EY will operate a 136-passenger Airbus A320 aircraft on the route, flying Mon, Wed, Fri and Sat.

Qantas falls in satisfaction poll

QANTAS has dropped to eighth position in terms of customer satisfaction in an updated Roy Morgan poll released yesterday.

The survey collated feedback from a sample of 3000 Australian passengers on international airlines over the 11 months to May, and reported the percentage of those who were 'very' or 'fairly' satisfied with their trip.

Air New Zealand came out on top, with a 90% satisfaction rating, with Singapore Airlines just behind at 89%.

Etihad Airways was in third place at 87%, slightly ahead of its Middle Eastern rival Emirates which had an overall 86% rating.

Thai Airways and Malaysia Airlines came in next, tied at 84%, but the big change came next, with V Australia (at 83%) surpassing the rating for Qantas (80%) which pushed the flag carrier into eighth place.

However all of these airlines were above the total industry average satisfaction rating which came out at 74% for all airlines.



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SOO competition

DON'T forget to get your entries in for tonight's third and final State of Origin rugby league match.

The reader with the closest answers to the series of questions over the three games in the series will win two night's accom incl buffet breakfast for two at a VIBE hotel of choice across Australia.

The questions for game 3, which must be submitted by 6.30pm today, are:

1. What do you predict the score will be for Game 3?
2. How many tries in total (both teams combined) do you think will be scored in Game 3?
3. Which player do you think will be awarded the Man of the Match in Game 3?

Send in your entries asap to soocomp@traveldaily.com.au.

Hanmer overhaul

POPULAR New Zealand tourist spot, Hanmer Springs Thermal Pools & Spa (located about two hours north of Christchurch) has been given the green light for a NZ\$7.5 million facelift.

New developments will include water sensations pools, a resort style freshwater pool, a lazy river, and an aqua play area which features a 'Super Bowl' - a two-person inflatable tube ride.

EU no-fly changes

AUTHORITIES in Europe have expanded their 'no-fly' list with the addition of Suriname-based Blue Wings Airlines as well as most of the aircraft operated by Iran Air - including all of its 727, 747 and A320 planes.

The updated list also includes the removal of Indonesian carriers Metro Batavia and Indonesian Air Asia, citing "significant safety improvements".

20% off German rail

INTERNATIONAL Rail has a 20% discount on German Rail Passes until 12 Sep, with prices starting from \$73 per day, valid for travel on German Railways' Deutsche Bahn trains - for more info see agent.internationalrail.com.au.

CX set to connect

CATHAY Pacific this morning announced a new deal with Panasonic Avionics which will see all Cathay Pacific and Dragonair passenger aircraft equipped with full broadband connectivity, with services to launch from early 2012.

JUCY Hotel launch

NEW Zealand based vehicle hire company Jucy Rentals has made a move into the accommodation arena, announcing it will launch a hotel in Auckland this month.

The centrally located 60-room Jucy Hotel will offer basic rates from NZD\$49/room with shared facilities or NZD\$89 with ensuite, and guests booking a Jucy Rental will be offered a 15 per cent discount per night.

Vehicle rentals of 14-days will receive one free night's accom.

Disney winners

CONGRATULATIONS to the lucky winners of last week's TD Disney on Ice competition in conjunction with Macau Tourism.

The winners who will be attending the event at Sydney's Acer Arena on Fri 16 Jul at 11am are: Aliko Iosifidis of Travel Managers; Helen Roehnelt of Travel and Cruise Centre; Maria Rosa of Maria Rosa Travel; Louise McCarthy of Epping Travel; Kim Blake from Qantas Holidays; Jessica Jones of MSC Cruises; and Julie McKinley of Pinpoint Travel.

And the winners for the 2.30pm session on Fri 16 Jul are Gloria Baidarman of World Business Travel; Maria Novellini of Flight Centre Global Product; Lauren Jackson of Travelworld Lake Haven; Cory Edmondson of ecruiing; Jacqueline Nemaz of Flight Centre Narellan; Samantha Dayman of Flight Centre Parramatta; and Charlene Veverka of AMEX Business Travel.

MAS name changes

MALAYSIA Airlines advises that name changes to PNRs are now no longer permitted, aside from an exception to match a pax maiden/married name (as per passport), or due to a spelling error.

For changes to surnames, agents will need to create a new PNR and rebook flights in the same class.

If a booking class is sold out at time of rebooking agents need to waitlist and request that MAS reservations mesh the old and new PNRs.

MAS ticket office can also reissue tickets at a charge of \$75.

For name corrections, a one time correction to a maximum of three characters is provided free of charge, following the same procedure as above.

Phone 132 627 for more info.

CA flights online

AIR China (CA) is now featuring 3 versions of its flight schedules via its website, available in a PDF format, on PDAs, or as interactive.

Tempo Croatia

TEMPO Holidays has discounted its Grand Tour Of Croatia package, now priced from \$1,075ppts, for travel until 16 Oct.

The trip departs from Dubrovnik or Split and includes three star accom, transfers, an English speaking guide, sightseeing, breakfast, dinner and more.

Visit tempoholidays.com.

oneworld JAL ad

ONEWORLD Airline Alliance has launched its first major ad campaign in Japan to promote a greater awareness of its link with Japan Airlines, which reaffirmed its membership earlier this year.

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2011 TDU route

THE internationally acclaimed Australian pro-cycling event, the Tour Down Under, will make its debut east of the Murray River in SA next Jan, with Stage 2 running from Tailem Bend to Mannum.

The six stage race will cover 758kms and provide international coverage for cities in South Australia such as Adelaide, Mawson Lakes, Angaston, Unley, Stirling, McLaren Vale and more.

Last year's event, which featured cycling legend Lance Armstrong for the second time, lured close to 40,000 interstate and international visitors.

Organisers are hoping to attract Armstrong back to SA for the third consecutive year in 2011.

The 2011 Santos TDU is jointly backed by the South Australia Tourism Commission.

Air Mauritius lands

AIR Mauritius welcomed its first aircraft into Sydney yesterday (TD Mon) following the reintroduction of direct services to the NSW capital city.

The relaunch of MK services will offer Aussies extra flight choices for destinations including Nairobi, Kenya and Madagascar.

GA fare increase

GARUDA Indonesia this morning announced that its domestic US\$ airfares will increase effective for sale and travel from 22 Jul.

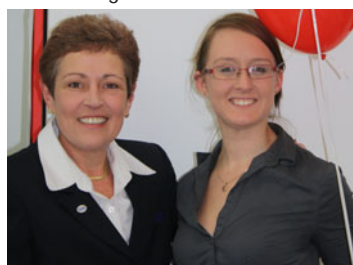
Full details of the new fare levels and revised validity conditions aren't yet available, but agents are advised that ticketing at current fare levels should be completed before 22 Jul to guarantee existing fares.

Insight prizewinner

INSIGHT Vacations has awarded a \$100 Red Balloon Days voucher to Hillary Packer of Jetset Mitcham (*below right*) as the winner of its recent *Select* promo.

The *Select* itineraries were launched in the 2010 Europe brochure, offering independent travellers a hassle free travel experience.

Hillary is pictured with Sally Plenderleith, state sales manager NT/SA Insight Vacations.



HAL's Nieuw named

HOLLAND America Line's latest vessel *ms Nieuw Amsterdam* was officially named in Venice on 04 Jul (TD Fri) by Princess Maxima of the Netherlands.



Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.

The HOLIDAY INN SYDNEY AIRPORT has completed a refurbishment consisting of the addition of 'comfort' bedding and enhanced showers. The Holiday Inn brand has redesigned the logo, improved signage and new outdoor lighting, landscaping and design, a redesign of the lobby, decluttered the reception desk and added all new signature scents and sounds.



The Leading Hotels of the World has announced the completion of a €5 million renovation of the HOTEL MARTIENEZ in Cannes. Seven signature suites and six two bedroom suites were upgraded, incl the Suite Des Oliviers which now has a more contemporary look.

Centara Hotels and Resorts has announced the launch of its fifth property, the CENTARA SAWADDI PATONG RESORT (formerly the Best Western Sawaddi Patong Hotel). Recent enhancements include a new family friendly guest room which is configured with two queen size beds.



RWC rental alert

DRIVEAWAY Holidays has warned of possible rental car & motorhome shortages in New Zealand during next year's Rugby World Cup.

Spokesman Chris Hammill said that there was already strong demand, with the majority of the wholesaler's motorhomes getting booked out, with other popular vehicles such as minivans and people movers also going fast.

Anzac day deal

ALBATROSS Travel Group is offering a nine-night ANZAC Day of the Western Front package from \$3,197ppts, departing Paris on 18 Apr 2011.

This one off departure is fully escorted and includes touring of the WW1 battlefields, entrance fees, excursions and more.

For more info call 1300 135 015 or visit - albatrosstravel.com.au.



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Carnival US policy

CARNIVAL Cruise Lines in the USA has announced a new policy mandating that only its official fares can be mentioned in any form of communication between travel retailers and consumers.

A&K luxury China famil



ABOVE: Abercrombie and Kent recently hosted a small group of travel agents on a famil to China.

The group was lucky enough to experience a stay at the Peninsula on the Bund in Shanghai, and a fabulous four-night cruise aboard A&K's *Yangzi Explorer*, sailing between Yichang to Chongqing.

Highlights for the group included a visit to the Three Gorges Dam Project, seeing remote Chinese communities, and a personal meeting with one of the farmers who unearthed the amazing archaeological discovery

of the Terra-Cotta Warriors over 30 years ago, in 1974.

Pictured above at the museum of the Terra-Cotta Warriors Excavation in Xian, *from left* are: Marianne Acreman, Back Track Adventures Brisbane; David Foreman, American Express Centurion; Tina Los, Los & Turner Travel Associates; Roz Nielsen, Harvey World Travel Mackay; Michelle Keating, Cairns Business and Leisure Travel; Martin Keating, Cairns Business and Leisure Travel; and Megan Middleton, Abercrombie & Kent QLD.



Sales Manager Australia

Aircalin is looking to fill the position of Sales Manager Australia based in the carrier's Sydney office.

The role, reporting to the General Manager Australia and New Zealand, has the following key accountabilities:

- Exceed passenger revenue targets.
- Establish, maintain and improve relationships at all levels with key partners across all sales channels.
- Identify new opportunities for increased passenger numbers and revenues
- Manage the General Sales Agent (GSA) passenger sales activities and ensure these complement the overall objectives of Aircalin in Australia.
- Manage pricing and airfare distribution.
- Coordinate advertising, promotions and sponsorships.
- Support the activities of New Caledonia Tourism in Australia.

Candidates should have a minimum 3 years experience in an airline or travel related sales management position.

Excellent verbal and written presentation skills, priority and time management strengths plus the ability to work flexible hours and handle a moderate amount of international and domestic travel are also requirements of this position. French language skills would be advantageous but are not essential.

Applications should be sent to ken.triffitt@aircalin.com.au by Wednesday 14th July, 2010.

WIN A HOLIDAY TO VANUATU



During July, *Travel Daily* subscribers can enter to win a fabulous Vanuatu holiday package for two, courtesy of **Air Vanuatu, Mangoes Resort, The Havannah and White Grass Ocean Resort.**

The prize includes Air Vanuatu return economy flights for two from Brisbane, Sydney or Melbourne to Port Vila and Tanna; two nights accommodation at Mangoes Resort, Port Vila; two nights at The Havannah on the island of Efate; two nights at White Grass Ocean Resort Vanuatu on the island of Tanna; daily breakfast and airport transfers.

Each day *Travel Daily* will ask a Vanuatu-related question – just read the issue and email us your answer.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Vanuatu holiday.



What is the recommended length of stay at White Grass Ocean Resort (pictured left) to ensure you experience Tanna Island to the fullest?

Hint! Visit www.whitegrassvanuatu.com.vu

Email your daily answer to: vanuatucomp@traveldaily.com.au

For further information on Vanuatu please see:

www.vanuatu.travel

Click here for competition terms & conditions



Wellington bonus

YES, there is such a thing as a free lunch - Wellington Tourism in New Zealand is offering Aussie travellers a meal at the upcoming Wellington on a Plate food festival just by presenting their passport and plane ticket.

The festival will take place 14-29 Aug with the vouchers for a two-course meal matched with local wine and coffee available at the Wellington i-SITE visitor centre in the NZ capital.

The only remaining question is will the dish served be Beef Wellington?

See www.wellingtonnz.com.

CO direct NYC- CAI

CONTINENTAL Airlines has announced it wants to launch a direct service between New York's Newark Liberty and Cairo Airport, effective 18 May 2011.

Pending approval, Continental plan to operate a twin class 276-passenger Boeing 777-200ER jet on the route, becoming its 72nd int'l destination from Newark.

CX add HKG/HND

CATHAY Pacific Airways is the next carrier to announce the launch of new services from Tokyo Haneda Airport, with a twice daily operation from Hong Kong to launch from 31 Oct.

FURTHER, the US Department of Transportation has awarded US carriers four routes to Haneda, after earlier this year providing tentative approval.

American Airlines has been granted services to Haneda from New York's JFK, Delta Air Lines was awarded flights from Los Angeles and Detroit, and Hawaiian Airlines from Honolulu (TD 17 Feb).

Each carrier must start the new routes by 29 Jan 2011.

MEANWHILE, the Japanese govt is advising airlines they will not be permitted to operate Airbus A380 superjumbos on Haneda's new runway between the hours of 6:00am and 11:00pm, due to the wake air turbulence they create.

Older Boeing 747 models have also been ruled out from operating to Haneda at any time.



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PERTH (CITY FRINGE) – SALARY PACKAGE TO \$80K (OTE)

This is not a lie... earn in excess of \$70,000 per year without overtime and weekend work!! This web based travel company pays their staff AMAZINGLY for their efforts and has some of the highest paid leisure consultants in Australia. The only pre-requisite in order to apply for this position is a retail travel background with a proven sales history. Galileo skills are highly desirable however not essential.

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SKI TRAVEL SPECIALIST

MELBOURNE (CITY FRINGE) – SALARY PACKAGE TO \$59K

This boutique, yet growing travel company is seeking a passionate snowboarder or skier with a travel consulting background. This is a great position for the travel consultants out there looking for a unique varied role with the opportunity to use your creativity..... With a sensational salary package on offer and a flexible working environment, you will not believe your luck bagging this role! Sabre highly desirable.

TEMP ASSIGNMENT FOR THE TAKING

RETAIL TRAVEL CONSULTANT

MELBOURNE (INNER SOUTH) – HOURLY RATE TO \$25

Looking for a couple of assignments in July and August that can see you earning some extra cash? If you are an experienced retail travel consultant with an adaptable approach contact AA Appointments today to enquire about these great gigs. Galileo and Travelog essential.

Monday to Friday working hours and top hourly rate. Dates available: 13th to 30th of July and 12th to 19th August.

CHOICES GALORE!

DOMESTIC & CRUISE WHOLESALE CONSULTANTS

BRISBANE CBD – SALARY PACKAGE \$45K- \$50K OTE

Does cruising rock your boat or is domestic travel your thing? Why not put your strong travel consulting skills to good use with this fun and innovative company. Specializing in domestic or cruise travel you will enjoy selling wholesale travel and escaping face to face consulting. This role will open the door to many exciting opportunities including career progression, free trips and unbeatable dollars! Don't delay, send your CV through to us today for a confidential chat.

START TO EARN WHAT YOU ARE WORTH!

RETAIL TRAVEL CONSULTANTS

BRISBANE EAST & SOUTH – SALARY PKG \$45K - \$60K OTE

Are you sick of working towards unachievable sales targets? Feel your hard work and efforts are going unrewarded? Working for this market leader you will be rewarded for your hard work and sales with a fantastic salary. There will never be a dull day with the excitement of selling exotic destinations and RTW trips. Not only will you earn what you're worth but have access to top industry training, opportunity for progression, free holidays and more. Min 12 months international travel exp. required.



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Virgin Rocks the Rock!

Win a Red Centre Getaway!!!

**The Centre is Red
Virgin is Blue
And now DJ fly
Direct to Uluru!**

Flights start on
3 August from just
\$199* one way

To celebrate the launch on August 3 of Virgin Blue flights to the heart of the Outback, Territory Discoveries, together with Virgin Blue, Voyages Ayers Rock Resort and Tourism NT offer you the chance to wing your way to Uluru!

Every Virgin+Voyages holiday sold between June 30 and July 23 goes into the draw to win one of 4 amazing prizes. The Top Seller wins a holiday for 2 people to Uluru, including flights, accommodation and \$1000 of touring, courtesy of Virgin Blue, Voyages Ayers Rock Resort, Territory Discoveries and Tourism NT. 3 lucky runners-up will also walk away with some fantastic prizes!



Virgin Rocks the Rock! 3 days from \$524* per person twin share

The Voyages Sounds of Silence Escape Package allows you to have the experience of a lifetime, complete with 2 nights at Ayers Rock and the must do Sounds of Silence dinner.

INCLUDES: Voyages Sounds of Silence Escape Package - Includes 2 nights 3.5 star accommodation at Voyages Lost Camel, Sounds of Silence Dinner & return seat in coach airport transfers

BOOKING CODE: TDC0VV1

Ask the NT Experts at Territory Discoveries about accommodation upgrades & extended stays.

*Price per person twin share, inclusive of GST, in Australian Dollars and is Land Only. Prices are subject to change without notice and limited availability. Valid for sale until 23Jul10. Valid for travel 03Aug10-31Jan11. Uluru, Kata Tjuta Park Fee of \$25 per person has been included in the advertised package price, however this is payable direct. Return Virgin Blue Airfare Sydney to Ayers Rock is based upon a wholesale blue saver fare, travelling in economy class, inclusive of all taxes & one piece of hand luggage up to 7kg. Checked baggage up to 20kg is at an additional cost.

ADD ON'S

Prices per person

Return economy flights from Sydney to Uluru with Virgin Blue	\$398*
Kings Canyon Day Tour Flight	\$570*
15 minute scenic Ayers Rock Helicopter Flight	\$144*
Camel to Sunset Tour	\$99*
Uluru Base Tour & Sunset Drinks	\$110*
Uluru Aussie BBQ Dinner	\$98*
Dot Painting Workshop	\$87*

Wildlife, wilderness, outback skies, Aboriginal art & culture. We know what goes with the Territory.

Agent Reservations: 13 67 83 | Book online www.calypsonet.com.au



Katherine



Uluru / Ayers Rock



Kakadu

Incentive Conditions: Every agent booking of a complete Virgin Blue/Voyages package holiday booked through Territory Discoveries and paid in full between June 30 and July 23 will count as one entry into the draw. Winner of the Grand Prize will be awarded to the agent with the most sales of Virgin Blue/Voyages packages. In the event that more than one agent achieves the highest number of bookings, a winner will be drawn at random from those agents. Runners up will be drawn from all remaining agents. Any costs associated with the prize, travel to/from airport of departure, personal expenses, incidental charges and any FBT costs/charges are the responsibility of the winning agent(s). Prize will need to be taken by 31 March 2011 and is subject to availability and blackout dates.

SAVE UP TO 40% AT SELECTED RESORTS*

- ✓ **Airfares, transfers and taxes**
- ✓ **Full board throughout the day**
- ✓ **Open bar and snacking service**
- ✓ **Twin Share Superior accommodation with the option to upgrade to a Deluxe or Suite[^]**
- ✓ **A range of sports and activities with expert tuition**
- ✓ **Daily and nightly entertainment**
- ✓ **Kid's Club facilities (4 to 13 years) at selected resorts**
- ✓ **Prime exotic beachfront locations**
- ✓ **Spa, massage and beauty treatments[^]**



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*Terms and Conditions apply [^]At extra cost

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| • Manager Key Accounts | • Manager Specialist Sales |
| • National Sales Manager Corporate | • Finance Manager – Australia |
| • National Sales Manager Trade | • Reservations & Ticketing Agent – Melbourne |
| • National Sales Manager Specialist Markets | • Receptionist/ Office Coordinator – Melbourne |

For more details on the above and other financial roles, visit: careers.etihadairways.com
or you can also direct applications to AJackson@etihad.ae

*2009 World Travel Awards

FROM ABU DHABI TO THE WORLD

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