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Travel Daily AU

First with the news

Mon 12 Jul 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
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NTIA video online

TRAVEL Daily TV has produced an exclusive video covering last Sat night's National Travel Industry Awards.

Check out the video by clicking on the Travel Daily TV logo above or see

www.traveldaily.com.au.



World Cup winners

CONGRATULATIONS to Phil Gennaoui of Singapore Airlines who is the top Australian travel industry World Cup soccer tipper.

Last night's FIFA final in South Africa saw Spain come out on top, and Phil, as the top scorer based on a count-back of margins tipped during the competition, will be heading off to South Africa courtesy of V Australia, Adventure World and Acacia Africa.

In second place, winning a funky Apple iPad from Compass Cars, was Matthew Chisholm of Flight Centre Narellan.

Award winning issue

Travel Daily today has eight pages of news and photos including a full page of exclusive pics from Sat night's NTIA dinner, plus full pages:

- AA Appointments
- China Holidays
- Territory Discoveries
- AFTA

Industry celebrates NTIA

ALMOST 1000 people from across the Australian travel industry celebrated the night away on Sat evening at the National Travel Industry Awards.

The sellout event saw the Sydney Westin Hotel ballroom packed to maximum capacity, as the industry celebrated excellence in its night of nights.

It was a big night for Jetset Travelworld, which for the first time won the coveted Best Travel Agency Group award.

JTG offshoot Qantas Holidays also won the Best Wholesaler - International Product category, while QH's Kim Knight rounded off a JTG hat-trick by being named Best Sales Exec - Industry Supplier.

Jetset Travelworld ceo Peter Collins told **TD** he was thrilled at the accolades, while QH gm Chris Rankin said it was "great to go out on a high" with a major restructure of JTG already in the final planning stages in the lead-up to the planned Stella takeover.

Qantas is also celebrating after winning Best Domestic Airline for the first time since 2005.

QF's Karen Tsolakis told **TD** "it's been the end of a long drought" and as she accepted the winners plaque told guests "this is the award we should always win".

Corporate Travel Management

continued its stranglehold on the Best National Corporate Travel Management Company category, while it was also a great night for the Star Alliance, with Lufthansa once again winning Best International Airline - Offline and Singapore Airlines voted Best International Airline - Online.

The new Rookie of the Year awards were well-received, with Rebecca Duthler of Australia Zoo Travel winning in the agent category while Tenille Hunt of Gap Adventures won for supplier rookie.

Another perennial winner was Insight Vacations in the Best Tour Operator - International category, while its sister Travel Corporation brand AAT Kings won for being the best domestic tour operator.

Sunlover Holidays was the best domestic wholesaler, while the Best Tourist Office - National category was won by Tourism Queensland and awarded by first time sponsor Tourism Australia.

More pics and details in **Travel Daily** all this week including on page 8 of today's issue.

Celebrity interview!

TODAY'S special NTIA edition of **Travel Daily** includes an exclusive celebrity interview with the awards night's master of ceremonies, Jules Lund - see p7.

Award-winning service is just the beginning.



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AFTA anticipates

AFTA is hoping the industry will be updated on details of the now completed review of consumer protection in the travel industry later this month, after the upcoming meeting of the Standing Committee on Consumer Affairs which will take place in Perth on 29 Jul.

Speaking at the AFTA annual general meeting in Sydney on Sat, ceo Jayson Westbury said he believed the final report from the Pricewaterhouse Coopers review was currently being printed in preparation for the SCOCA meeting.



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JTG-Stella details shortly

JETSET Travelworld this morning advised the stock exchange that the Explanatory Memorandum for its proposed merger with Stella Travel is "substantially complete".

Responding to a Fairfax media story today which accused JTG of "missing its own deadline" to provide further details about the merger, the company said the document is now in the hands of

Emelia MY Expedia

EXPEDIA's has today begun promoting its Travel Agent Affiliate Program in Sydney by sending out its campaign face, Emelia, to travel agents in a move to secure new signings.

Expedia is offering new agents who sign up before 30 Jul \$100 extra commission for their first \$1000 booked through TAAP.

To sign up agents visit - expediaaccess.com/au and enter promo code 'Emelia'.

JQ 5th weekly HNL

JETSTAR is increasing capacity between Sydney and Honolulu from four to five weekly services for a month during the Christmas school holiday period, according to travel agent GDSs.

The new Sun service is planned to operate between 19 Dec 10 and 23 Jan 11.

the Australian Securities and Investment Commission for review.

"The timetable calls for delivery of the Explanatory Memorandum to shareholders in the last week of this month," the investor update advised, confirming that a shareholder meeting seeking approval for the deal is currently scheduled to be held on 23 Aug.

The ACCC is also conducting an informal merger clearance review of the deal, but hasn't advised of a revised timeline to announce its findings, after an initial deadline of 24 Jun was amended to give JTG and Stella more time to respond to issues raised during the inquiry.

No more OS boss

MORTEN Skaar is no longer the general manager of Austrian Airlines in Australia, after the carrier completed its integration here with parent company Lufthansa on 30 Jun.

A function to mark the handover was held late last month, with the full integration of OS meaning Lufthansa, Swiss and Austrian now jointly offer over 300 connections ex Australia to Europe.

"Austrian Airlines will be represented by the Lufthansa team from now on," said LH gm Australia Kai Peters.

Window Seat

THE wit and wisdom of Singapore Airlines' Australasian chief Subhas Menon was once again a highlight of the National Travel Industry Awards ceremony on Sat.

As he introduced one of the categories sponsored by SQ, Menon regaled attendees with a few pithy observations including:

- *Air travel is like a bank account - you can't attract interest unless you invest in it*
 - *At Singapore Airlines we aim to provide first class service - that is, the customer comes first in every class*
- concluding with the intriguing...
- *You know, airlines and travel agents are like a husband and wife - you should take us everywhere you go because it is better and more healthy than kissing us goodbye.*

AND Tammy Marshall of AAT Kings had a big night on Sat after the company was named best domestic tour operator.

She's been running AAT Kings for just seven weeks now so didn't take all of the credit - but during her acceptance speech she also observed that AAT Kings had been "really on fire this week" - an oblique reference to the blaze on a Sydney freeway which saw one of the firm's coaches destroyed (TD Wed).

AFTA chairman and head of Travelscene American Express, Mike Thompson, was also in fine form at the AFTA annual general meeting earlier in the afternoon.

Formally opening the proceedings of the 33rd AFTA agm, he made the wry observation that it was lucky he didn't have an Irish accent.

"Apparently Qantas ceo Alan Joyce has a bit of trouble when he tries to pronounce 'thirty third'," he quipped.

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AFTA agm attendees



AFTA held its 33rd Annual General Meeting on Sat afternoon in the lead-up to the NTIA dinner at the Westin Hotel.

The 11 minute meeting formally adopted the AFTA Annual Report (TD 08 Jun) and also declared the election of three directors of the Federation: Spiros Alysandratos of Consolidated Travel; Graham Turner of Flight Centre; and Anthony Drury of American Express Business Travel, replacing Justin Morgan who has left his position with Amex.

Although just eight members attended the meeting in person, a number of proxies were also received which ensured that the required quorum (of 12 members) was present, with the proxies

represented by a number of AFTA staff in attendance.

The meeting included a small amount of general business, mostly in response to questions from Stella ceo Peter Lacaze.

AFTA ceo Jayson Westbury confirmed that it's expected that the organisation will continue to enjoy its current tax-free status based on its involvement in promoting domestic tourism - with Westbury hailing Tourism Australia's first-time involvement with the NTIA this year.

It was also observed that if the Jetset-Stella merger goes through the majority of the board is likely to be from the one company.

After the agm the board held a meeting at which it confirmed that TSAX chief Mike Thompson would continue as AFTA chairman, while vice chairmen David Greenland of CWT and Jetset Travelworld's Warwick Blacker will also continue in their roles.

The industry attendees are pictured above from left: Russell Carstensen, Concorde; AFTA ceo Jayson Westbury; Warwick Blacker, Jetset Travelworld; David Greenland, Carlson Wagonlit Travel; Mike Thompson, Travelscene Amex; Kevin Dale, National Network Travel; Jacqui Timmins, Travelscene Amex; and Peter Lacaze, Stella Travel.

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Emirates free nights

EUROPE bound travellers flying from Sydney with Emirates in First and Business class on EK415 are now being offered a free night in both Sydney and Dubai, for travel over select periods this year.

The Sydney accom offer is valid at the Stamford Plaza Sydney Airport Hotel for new bookings for travel until 31 Dec 2010.

And the free night in Dubai is valid at The Armani Hotel or The Address, valid for travel before 31 Aug 2010.

EK Business class fares to Europe are priced from \$8,115 return.

QF A380 fuel dump

A QANTAS Airbus A380 superjumbo spent almost four hours dumping fuel over the North Sea overnight after the pilot of QF32 reported a fault shortly after taking off.

The aircraft eventually returned to London Heathrow and its departure was delayed for more than 12 hours.

It's not clear at this stage what the fault was or whether the flight has now departed, with the affected aircraft being QF's Hudson Fysh A380.

Briard correction

THE correct spelling of Club Med's new Australia/New Zealand gm (TD Fri) is Quentin Briard.

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Amadeus adds ancillaries

GDS firm Amadeus last week announced a trial of Amadeus Ancillary Services, which will enable airlines to sell ancillary services such as baggage, meals and other add-ons via their own websites and travel agencies.

New technology also includes an Electronic Miscellaneous Document Server solution which allows carriers to store, issue, manage and distribute EMDs which are the industry standard fulfilment document for ancillary

service sales and management.

Amadeus said the ancillary service sales are fully integrated within the travel agent workflow, removing the need for consultants to book extra services across multiple interfaces.

Aust. tops in China

AUSTRALIA has been ranked as the most desired destination that Chinese travellers intend to visit in coming years, according to the latest Visa PATA Travel Intention Survey.

"Over the coming year we are doubling our investment in the market and working closely with our airline partners to ensure that we continue to grow the market further," said Tourism Australia md Andrew McEvoy.

Last Friday *TD* revealed that Air China is boosting capacity to Australia, with a new non-stop service from Beijing to Melbourne to launch from 05 Dec, and extra frequencies into MEL and SYD, ex Shanghai and Beijing respectively.

ACCC on SYD fees

THE Australian Competition and Consumer Commission has called for comments from "interested parties" on Sydney Airport's plan to lift charges on regional carriers (*TD* 25 Jun) flying within NSW.

Sydney Airport is wanting to increase fees by about \$4.70 per aircraft movement.

Submissions are being accepted up until 30 Jul.

DJ orders extra 737

VIRGIN Blue has topped up its firm order of Boeing 737 aircraft with the plane manufacturer to 41, as part of its massive billion dollar fleet renewal (*TD* 01 Apr).

DJ has ordered 50 firm B737-800NG, however under terms of its contract, 20% of its order is subject to cancellation with no potential penalty.

Cruise1st launches

THE new Royal Caribbean-owned retail cruise website Cruise1st debuted in Australia over the weekend, with the site promoted in mainstream newspaper ads.

Over the weekend the site only offered a limited number of cruise line options, including Royal Caribbean, Celebrity and Azamara along with Captain Cook, Orion, MSC and Uniworld River Cruises, but today it's been refreshed to also add content from Complete Cruise Solution and a number of other operators.

As *TD* went to press P&O Australia and UK had been added to drop-down menus on the site - along with Princess, Cunard, North Star, Aranui, Coral Princess, Avalon and Cruise West.

On the weekend the site also offered a 'Flights 1st' option which only applied to departures from UK airports - but Cruise1st gm Sandy Greenwood told *TD* this was being updated to a 'coming soon' which would ultimately offer flight bookings to and from Australian and other ports.

Greenwood said that Cruise1st was already receiving enquiries and taking bookings, with the firm claiming to operate the only cruise focused holiday website in Australia that enables customers to "research, package and complete the full booking process in a single, easy transaction, including flights and hotels as well as cruises".

See www.cruise1st.com.au.

TT ups DRW flights

TIGER Airways will bolster capacity on its Melbourne-Darwin route from six weekly to daily flights effective 07 Aug, due to increasing demand.

Fares start at \$98 one way.

Aurora scuba dives

AURORA Expeditions has announced the launch of scuba diving on Arctic voyages in its High Arctic 2011 brochure.

Also added is a new 11 day voyage "Iceland and Greenland Explorer" that focuses on the south east coast of Greenland and the new optional activity - scuba diving, priced from \$6180.

See auroraexpeditions.com.au.

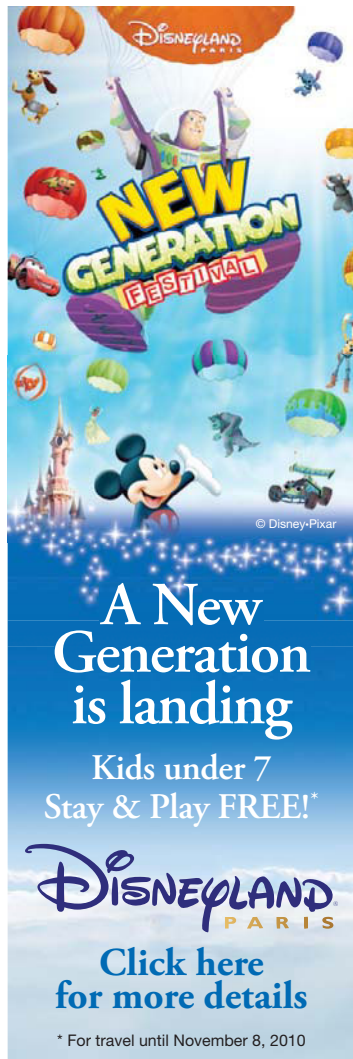
Havannah reps

TRAVEL Representation Services has been appointed to represent Vanuatu's five-star boutique property, The Havannah.

Sabre's TripCase

SABRE Pacific's free mobile app. TripCase has been selected again to feature in Apple's iPhone advertising campaign.

The app. has been enhanced to be compatible with the iPhone 4, that is available later this month in Australia.



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4

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It's just got to be Astrid!



THE Sydney Opera House played host to a little piece of Austrian history last Fri night, as the Austrian National Tourist Office celebrated the landmark 20th anniversary of Astrid Mulholland-Licht's leadership of its Australian office.

Arriving here in 1990, Astrid's distinguished career with ANTO has been defined by her untiring efforts to bring Austrian culture, history and music to Australian shores, and in doing so, to encourage Aussie tourists to experience Austria first-hand.

An emotional evening for the industry veteran, Astrid told guests that within just a few hours of her arrival in Sydney she strolled down to the Opera House and made it her personal mission to promote Austrian music and culture on Aussie shores.

Rex profit on track

REGIONAL Express is expecting a net profit of around \$20m for the financial year ending 30 Jun, close to the 2008/09 result, however revenue is tipped to fall, says exec. chairman Lim Kim Hai.

New Hayman GM

HAYMAN resort on the Great Barrier Reef has appointed Shane Green as its new general manager, effective immediately.

Green has previously worked with Ritz-Carlton, Starwood and the Hilton Hotels Corporation.

That dream came full circle on Fri as guests stood backstage in the Opera House and backlit by the bridge and Luna Park about to be enthralled by a magical evening of music presented by the Sydney Symphony and Aussie jazz super-star James Morrison (who played a trumpet made especially for the event by Austrian trumpet maker Karl Schagerl).

Throughout her tenure Astrid has managed to bolster Austria's profile considerably, having been involved in the organisation of many large scale events including the anniversary of Mozart in 2006 which saw the Sydney Symphony floating out on the harbour performing some of the musician's greatest works, as well as the Taste of Austria festivals and the cross-promotion of the Sydney Symphony in the musical capital of Vienna.

Pictured above, presenting Astrid with a commemorative photo plaque is Christina Flunger, ANTO; musician James Morrison, trumpet maker, Karl Schagerl; Astrid Mulholland-Licht, Iris Pichler and Katja Evans of ANTO.

AirAsia New Skies

AIRASIA has announced its new reservation system New Skies (TD Thu) has gone live from today, ahead of schedule.

The new system features a Low Fare Finder and it also enables guests to book seats for multi-cities in one transaction.

Scenic Polar Bears

SCENIC Tours is for the first time featuring a five-night land only Polar Bear itinerary as part of its 2011 Canada/Alaska program.

The tour to Churchill, Manitoba is being sold as a 6-day extension, priced from \$5,695ppts, departing on 13, 14, 15, 18, 20 and 23 Oct.

VIC tourists banned

PART of the Twelve Apostles' boardwalk and a lookout at Loch Ard Gorge blowhole viewing platforms have been closed for fear of collapsing due to erosion.

According to Parks Victoria there are other lookouts for the sites and it is looking into fast tracking a redesign to replace the newly closed platforms.

ZQN Tanoa ski deal

VALUE Tours is offering a spring special to Tanoa Aspen in Queenstown, New Zealand.

Priced from \$596ppts the deal includes seven night's accom at Tanoa Aspen Hotel, seven days car hire, a three day lift pass and a night ski pass.

The promo is on sale until 30 Sep and valid from 01 -30 Sep.

Azamara on sale

AZAMARA Club Cruises has launched a '4 Day Sale Away', offering pax US\$500 onboard credit per cabin when booking from today through to 15 Jul.

The deal applies to sailings departing on or after 15 Oct.

HRA appointment

HOTEL Representation Australia has appointed Julie Alderson to join Craig Davis, md of HRA.

Alderson has moved across from her role as sales and marketing rep in Australia for Thailand Convention and Exhibition Bureau.

Guess at Perth

FASHION label Guess has opened an outlet at Perth Int'l Airport, its fifth airport store in Australia.

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To apply for this role please send your CV and cover letter to careers@stellatravel.com.au by Wednesday 21 July 2010.

WIN WINTERBEATZ TICKETS



Once again the **Macau Government Tourist Office** in partnership with **Travel Daily** is giving subscribers the chance to join in on the experience of World Class Entertainment at Sydney's Acer Arena.

On Wednesday 28th July 2010, Winterbeatz brings Sydney to life and the Macau Government Tourist Office are giving Seven lucky winners and a friend to join them in their very own Private Suite.

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All you need to do is answer all 5 questions featured in **Travel Daily** this week for your chance to WIN...

Q1: Name two official languages used in Macau

Email your answers each day to: winterbeatz@traveldaily.com.au

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Macau Government Tourist Office

Virtuoso additions

LUXURY travel network Virtuoso has added the InterContinental Fiji Golf Resort & Spa to its list of preferred destinations, the only property on Fiji's main island.

The Chatwal New York has also been added to Virtuoso's *Preview* program members, opening in Aug.

TSAX raises \$20K

TRAVELSCENE American Express members have raised a combined \$20,340 for the Cancer Council's Australia's Biggest Morning Tea.

Jacqui Timmins, TSAX general manager said: "This is a fantastic start to our first year of support for ABMT.

"Raising more than \$20,000 has set a tremendous benchmark for what we can achieve next year and beyond, and shows that, by combining the efforts of all Member agencies," Timmins said.

MAS clarification

MALAYSIA Airlines has proposed to de-link its services via Brisbane, not Melbourne, as mentioned on Fri in *Travel Daily*.

Gong's conferences

WOLLONGONG Tourism will look to promote itself as a major conference and incentive destination with its attendance at the Australian Business Events Expo 2010 at Sydney Convention Centre Darling Harbour 22-23 Jul.

The destination boasts nine international brand hotels, a mix of tours and activities, as well as new conference facilities.

Kuwait/Fiji bilateral

THE Kuwait directorate general of Civil Aviation last week signed a bilateral air services pact with 20 countries, including Fiji and South Africa, in a move to boost aviation relations.

UTracks Euro sale

WORLD Expeditions' UTracks division is taking 12% off its entire range of 120 European guided and self-guided active holidays, when booked by the end of Jul.

The deal is valid on tours departing up until 31 Oct 2010.

Brochures of the Week

WELCOME to Brochures of the Week, Travel Daily's Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Travel2 - Cruising

Travel2 has launched its next phase of its strategic expansion plan - Travel2 Cruising. The brochure promotes an extensive range of cruise lines including MSC, P&O World Voyages, Cunard, Princess, Viking, Star Clippers and Fred Olsen. Also 50% discounts are being offered to celebrate the launch in its eight page catalogue.



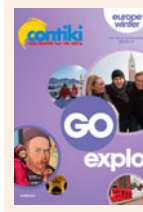
Evergreen Tours - Canada 2011

This 72-page Canada & Alaska 2011 brochure has a new 22-day Spectacular Rockies tour that offers 6 x 2 night stays in Canada. Also on offer are a number of West/East Canadian tours, incl Alaskan cruising on Holland America Line, rail journeys with Rocky Mountaineer and accom at Fairmont Chateau Lake Louise. Visit www.evergreentours.com.au.



APT - Andre Rieu and Europe 2011

Eight River Cruise itineraries next year will include reserved concert seats for performances by musician Andre Rieu. This stand alone brochure offers departures on 1, 21 Jun and 1, 14 Jul, with the Magnificent Europe and Andre Rieu Live In Concert priced from \$7475ppts. For information call 1300 278 278 or visit www.aptgroupp.travel.



Contiki - Winter Europe 2010-11

Contiki has launched its new Europe Winter brochure featuring 20 holidays for when crowds are smaller and European airfares are cheaper. The 24 day Winter Wanderer tour is priced from \$3,085ppts, the 13 day Mediterranean Highlights, priced from \$1,735ppts and the 7-night Ski Austria-Hopfgarten from \$545ppts. See www.contiki.com.au/winter.

&Beyond hosts

&BEYOND has launched Private Journey Hosts across South Africa, Tanzania and Namibia, whose job is to ensure all guest travel arrangements run seamlessly.

Referred to by &Beyond as a "travelling companion, interactive guide book and reliable social secretary", the PJHs are former rangers who will meet, travel with, and co-ordinate guest's holidays from start to finish.

See andbeyond.com for info.



Reservations/Ticketing Assistant - MELBOURNE

Malaysia Airlines Reservations & Ticketing Division requires the services of an experienced Reservations/Ticketing Assistant. Primary responsibilities include: the issuance of tickets/stopovers/accommodation vouchers, assist with Travel Agent and Passenger enquiries/ticket reissues/frequent flyer enquiries and other duties.

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anz@malaysiaairlines.com applications close 19 July 2010.

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Xmas cruise on sale

BEYOND Travel is offering a \$2000 per couple discount on a selection of eight day Christmas cruises in Europe, when paid in full before 30 Jul.

For more info call 1300 363 554.

Mandarin F1 deals

MANDARIN Oriental Singapore is offering a 'Race Extravagance' package for stays during the Formula 1 race period in Sep.

The package incl accom in a Premier Suite, limo transfers, a welcome amenity, a five course set dinner, a bottle of champagne and 3-day entrance tickets to the F1 Green Room, priced from SGD 7,399 per room, per night.

The offer is based on a 3-night minimum stay, between 24-26 Sep.

Tahiti Special deal

TAHITI Tourism is offering an off the beaten track experience to explore remote Tikehau in a seven night package priced from \$3,379pp ex MEL, \$3,399 ex SYD, and \$3,405 ex BNE.

The package includes five nights at the Tikehau Pearl Beach Resort, breakfast and dinner, return Air Tahiti Nui flights, domestic flights and two nights accom at Manava Suite Resort Tahiti.

It's valid for travel 01 Nov to 10 Dec and 01 Feb to 31 Mar - see youdeservetahiti.com.au for info.

flyDubai cfo quits

THE chief financial officer of flyDubai Neil Mills has defected from the low cost carrier to take up the chief exec. position at India's Spicejet.

LHR T5 marks 50m

LONDON Heathrow's Terminal 5 last week welcomed its 50 millionth passenger.

The British Airways terminal was opened just three years ago.

TRAVEL DAILY EXCLUSIVE

Celebrity Interview with Jules Lund



Travel Daily caught up with the 2010 National Travel Industry Awards Master of Ceremonies, Jules Lund, on Saturday night.

Jules is best known for his role as a presenter on Nine Network's popular travel program, *Getaway*, a gig which he has held since 2004.

Lund has also co-presented *Things To Try Before You Die* with Gary Sweet and Livinia Nixon, and hosted the *Logies Red Carpet Arrivals* Telecast.

He is considered as the Nine Network's on air "go-to-guy".

What is the highlight of your career?

Meeting Bert Newton and running with the bulls in Spain.

What is your favourite holiday spot?

I have two which are close to home - Byron Bay & Phillip Island.

What is one of the most exotic destinations you have travelled to?

Marrakech in Morocco - it's the most culture rich environment I've ever been to. I felt alive from start to finish.

What is one thing you cannot leave home without?

Clear Eyes and my Lint Roller

What is the most common item you leave at home?

Power Adaptors

Do you have an embarrassing travel story that you can share with us?

I was at the Holi Festival in India, which is celebrated by people throwing coloured powder (dye) and water at each other. Out of all colours, I ended up with hot pink in my hair, which took weeks to wash out - rather embarrassing having everyone stare at you!

Do you have a travel tip for our readers?

It's better to live with debt then regret - so travel hard!

What three features do you look for when choosing a hotel?

Free internet (it's a tort if it's not), centrally located and the room can be blacked out for sleep-ins.

What is your favourite piece of luggage?

My Antler suit bag

Who is someone you wish you could sit next to on a plane?

Simon Cowell, who's larger than life. I like his refreshing view of the world.

What is one food you would like to see added to an airline menu?

More ice-cream flavours

Do you have a favourite childhood travel memory you can share with us?

A Javanese watch seller in Poppies Lane Bali who threatened to kill me if I didn't buy his fake Rolex. We both ended up in tears of laughter.

Where do you plan on travelling to next?

Hawaii with a group of friends - I've never been there before.

WIN A HOLIDAY TO VANUATU



During July, **Travel Daily** subscribers can enter to win a fabulous Vanuatu holiday package for two, courtesy of **Air Vanuatu**, **Mangoes Resort**, **The Havannah** and **White Grass Ocean Resort**.

The prize includes Air Vanuatu return economy flights for two from Brisbane, Sydney or Melbourne to Port Vila and Tanna; two nights accommodation at Mangoes Resort, Port Vila; two nights at The Havannah on the island of Efate; two nights at White Grass Ocean Resort Vanuatu on the island of Tanna; daily breakfast and airport transfers.

Each day **Travel Daily** will ask a Vanuatu-related question - just read the issue and email your answer.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Vanuatu holiday.



Q.8: What are the three official languages used in Vanuatu?

Hint! Visit www.vanuatu.travel

Email your daily answer to: vanuatucomp@traveldaily.com.au

For further information on Vanuatu please see: www.vanuatu.travel

Click here for competition terms & conditions

Win a \$50 Coles Myer Gift Card



Travel Daily is giving away a \$50 Coles Myer Gift Card.

For your chance to win, be the first to email the correct answer to the below question to - julescomp@traveldaily.com.au.

In which television show did Jules Lund perform in during July 2006?

The travel industry salutes its winners!

OVER 950 guests attended the gala 2010 AFTA National Travel Industry Awards last Saturday night at the Westin Sydney hotel, with the massive event once again celebrating excellence in the travel industry.

Travel Daily would like to congratulate all of the finalists and winners announced at the industry's night of nights, some of which are featured below.

Keep an eye out for *Travel Daily* this week to see lots more photos, and you can also visit our website at www.traveldaily.com.au where we will progressively upload hundreds more.



ABOVE: The Qantas crew celebrated their victory after being named best domestic carrier. Pictured are Wendy Wong, Adele Sheers, Karen Tsolakis, Steve Limbrick, Emma Brodie and Andrew Repeiro.

RIGHT: Craig Smith of Corporate Travel Management celebrates CTM's victory as Best National Corporate Travel Management Company with category sponsor Stan Scott of Qantas.



ABOVE: Insight Vacations managing director Lorraine Sharp looks thrilled to once again win Best Tour Operator - International. She's pictured with Sue Alexander from category sponsor Gow Gates Insurance Brokers.

BELOW: A group of happy Star Alliance winners: Kai Peters of Lufthansa (best international airline - offline); and Subhas Menon and Dale Woodhouse of Singapore Airlines (Best International Airline - Online).



ABOVE: What a huge night for the team from Jetset Travelworld, which was named Best Travel Agency Group. Pictured from left are Warwick Blacker, Rashelle Toms, Fergus Kelly, Karen Conlon, Oliver Tams, Andrea Slark, Catherine Allison, Peter Collins, Chris Phillips, Jenny Barclay, Nicola Nanninga and Sandy Osbourne.

LEFT: Tasmania's RACT Travelworld was the winner of Best Innovation in Marketing - Retail Agency. Pictured are Gia Acitelli from sponsor Virgin Atlantic with RACT's Elizabeth Roberts and Janet Bidgood.

RIGHT: Penny Spencer, winner of Best Travel Agency Corporate - Single Store is pictured with her team at the awards: Tina Killeen, Louise Brown and Carissa Johnson.





NEW FINANCIAL YEAR – NEW REWARDING CAREER OPPORTUNITIES

DRIVE REVENUE, RETENTION AND INNOVATION

CORPORATE CLIENT ACCOUNT MANAGER

SYDNEY & MELBOURNE – SALARY PACKAGES TO \$110K+

Working with a prestigious TMC and with a select portfolio of large market clients, you will be a proven CRM skilled in driving innovation, profitability, customer service and retention strategies. You must be experienced in a similar role with the ability to demonstrate your achievements in a proactive account management position. This is a smart and rewarding career move that will push your career in the right direction.

ENJOY THE FRUITS OF YOUR SUCCESS

CORPORATE BUSINESS DEVELOPMENT MANAGER

SYDNEY/MELB/BRISBANE – SALARY PACKAGE \$100k +

Don't settle for second best. Work with a leading corporate travel Brand and have the backing of a top reputation and an operation that can support your success. You'll be responsible for developing relationships across the corporate sector and creating sales pipelines to win new business. These are senior roles needing proven experience in cold calling and business development within the large market sector.

NATIONAL SALES – SOAR LIKE AN EAGLE

NATIONAL SALES MANAGER

SYDNEY BASED – SALARY PACKAGE TO \$150K +

Be the face of this successful brand and drive the sales team to continued success. You will be an ambitious, confident, results-driven leader who loves to win and see the business grow.

Lead a successful team to new heights, liaise with global partners, and prove yourself as a senior manager of the future. If you are motivated by achieving tangible goals and thrive in a competitive market, this is the role for you. Frequent travel reqd.

MANAGE A GROWING OPERATION

NATIONAL OPERATIONS MANAGER

SYDNEY CBD – SALARY PACKAGE TO \$90K

This successful corporate agency is growing creating a new national role for an experienced Travel Manager. You need to have experience in managing growth, motivating & coaching teams, implementing processes & procedures and ensuring the highest level of customer service is being delivered to the clients. Work in plush surrounds in the CBD and with a great team of people. This role will carry you safely into the future.

INDUSTRY SALES DYNAMO – FULL STEAM AHEAD

BUSINESS DEVELOPMENT MANAGER

SYDNEY & MELB – SALARY PACKAGES TO \$70K + CAR

Combine your on-the-road sales experience with your strong industry relationships and create a substantial BDM role that will reflect your true potential. You will be a commercially astute BDM who can manage a budget and drive sales growth from a large territory. We don't need a brochure dropper – we need a highly goal-focused sales person who knows how to create opportunities and leverage relationships to gain business.

REGIONAL LEADERSHIP ROLE

STATE OPERATIONS MANAGER

PERTH CITY – SALARY PACKAGE TO \$80k

This opportunity is sure to impress the Perth market as you will be managing the WA based operation of this successful company. Looking after staff recruitment, training and development of in-house procedures, you'll have expert skills in managing large teams. You will also manage the state budget and report all financials back to head office. Your chance to join a leading supplier to the travel industry.

KNOWLEDGE IS POWER – POWER UP YOUR TEAM

TRAINING MANAGER

SYDNEY CBD – SALARY PACKAGE TO \$70K

Do you thrive in a learning environment and enjoy seeing others develop new skills? This global organization needs a qualified, experienced trainer who can lead a team and work with key business partners to promote the product. This role will have you stepping away from the classroom and moving into a commercially focused role that will develop your management skills and allow you to grow with a large co.

MANAGE A SUCCESSFUL RETAIL OFFICE

RETAIL TRAVEL MANAGER X 2

MELBOURNE – SALARY PACKAGE TO \$65k

Do you have the ability to create a dynamic and fun working environment? Are you an experienced travel manager who has the ability to motivate your team and create a successful & profitable business? This hands-on management role will see you leading by example and taking over the VIP repeat clients handed over by the owner as they step away, then managing the business and ensure it's ongoing success.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

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Kate Dalrymple
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OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

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Virgin Rocks the Rock!

Win a Red Centre Getaway!!!

**The Centre is Red
Virgin is Blue
And now DJ fly
Direct to Uluru!**

Flights start on
3 August from just
\$199* one way

To celebrate the launch on August 3 of Virgin Blue flights to the heart of the Outback, Territory Discoveries, together with Virgin Blue, Voyages Ayers Rock Resort and Tourism NT offer you the chance to wing your way to Uluru!

Every Virgin+Voyages holiday sold between June 30 and July 23 goes into the draw to win one of 4 amazing prizes. The Top Seller wins a holiday for 2 people to Uluru, including flights, accommodation and \$1000 of touring, courtesy of Virgin Blue, Voyages Ayers Rock Resort, Territory Discoveries and Tourism NT. 3 lucky runners-up will also walk away with some fantastic prizes!



Virgin Rocks the Rock! 3 days from \$524* per person twin share

The Voyages Sounds of Silence Escape Package allows you to have the experience of a lifetime, complete with 2 nights at Ayers Rock and the must do Sounds of Silence dinner.

INCLUDES: Voyages Sounds of Silence Escape Package - Includes 2 nights 3.5 star accommodation at Voyages Lost Camel, Sounds of Silence Dinner & return seat in coach airport transfers

BOOKING CODE: TDC0VV1

Ask the NT Experts at Territory Discoveries about accommodation upgrades & extended stays.

*Price per person twin share, inclusive of GST, in Australian Dollars and is Land Only. Prices are subject to change without notice and limited availability. Valid for sale until 23Jul10. Valid for travel 03Aug10-31Jan11. Uluru, Kata Tjuta Park Fee of \$25 per person has been included in the advertised package price, however this is payable direct. Return Virgin Blue Airfare Sydney to Ayers Rock is based upon a wholesale blue saver fare, travelling in economy class, inclusive of all taxes & one piece of hand luggage up to 7kg. Checked baggage up to 20kg is at an additional cost.

ADD ON'S

Prices per person

Return economy flights from Sydney to Uluru with Virgin Blue	\$398*
Kings Canyon Day Tour Flight	\$570*
15 minute scenic Ayers Rock Helicopter Flight	\$144*
Camel to Sunset Tour	\$99*
Uluru Base Tour & Sunset Drinks	\$110*
Uluru Aussie BBQ Dinner	\$98*
Dot Painting Workshop	\$87*

Wildlife, wilderness, outback skies, Aboriginal art & culture. We know what goes with the Territory.

Agent Reservations: 13 67 83 | Book online www.calypsonet.com.au



Katherine



Uluru / Ayers Rock



Kakadu

Incentive Conditions: Every agent booking of a complete Virgin Blue/Voyages package holiday booked through Territory Discoveries and paid in full between June 30 and July 23 will count as one entry into the draw. Winner of the Grand Prize will be awarded to the agent with the most sales of Virgin Blue/Voyages packages. In the event that more than one agent achieves the highest number of bookings, a winner will be drawn at random from those agents. Runners up will be drawn from all remaining agents. Any costs associated with the prize, travel to/from airport of departure, personal expenses, incidental charges and any FBT costs/charges are the responsibility of the winning agent(s). Prize will need to be taken by 31 March 2011 and is subject to availability and blackout dates.



THANK YOU

TO ALL OF OUR SPONSORS,
WHO HELPED MAKE THE
2010 AFTA NATIONAL
TRAVEL INDUSTRY AWARDS
SUCH A FABULOUS NIGHT!

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