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Travel Daily AU

First with the news

Wed 14 Jul 10 Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

WHAT WILL SANTA GIVE THE TMS TEMP OF THE MONTH for Christmas in July

The winner will be featured in Travel Daily end July 2010

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787 deliveries advanced

QANTAS will receive the first of its 787-8 Dreamliner aircraft in mid-2012, after reaching an agreement with Boeing to bring forward the delivery of the first eight of the new-generation aircraft (TD breaking news).

"Today's announcement confirms that the B787, with its new technologies and improved fuel efficiency, is still very much the right aircraft - for both Qantas and Jetstar," said QF ceo

New GC attractions

VILLAGE Roadshow Theme Parks this morning announced three new major attractions at its Sea World and Wet'n'Wild Water World theme parks on the Gold Coast.

Wet'n'Wild will include a new major *Aqualoop* ride from Sep, featuring four looping slides, while the Sea World expansion includes a new *Castaway Bay* "interactive adventure zone" and a new *Penguin Encounter* animal exhibit to open in time for the Christmas holidays.

The \$6m Castaway Bay precinct will open before the Sep school holidays, with a new 'Battle Sails' shipwreck-themed boat ride as well as a 'Sky Fortress' (tree house) and 'Sky Climb' ropes course for the whole family.

Alan Joyce.

He confirmed that the first 15 QF 787-8s would be used by Jetstar for its international operations, allowing it to move into southern Europe as well as expand its Asian network.

QF will take the first eight 787-8s from mid-2012, with a further seven -8s and 35 787-9s to follow from 2014 allowing for the retirement of QF's 767 fleet "and providing for international growth for Jetstar or Qantas".

Joyce said the delivery of the Jetstar 787s would also enable the transfer of A330-200s to QF.

He also announced that the Jetstar 787-8 fleet would be configured for "low fare international operations" with 313 seats in two classes.

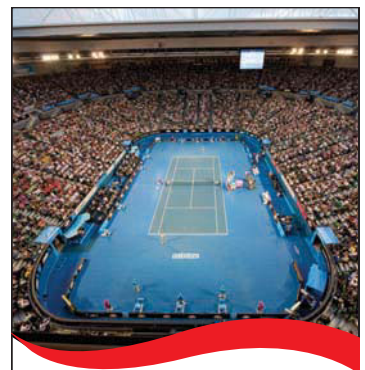
More NTIA pics

TODAY'S TD has yet more pictures from last Sat's industry night of nights - see page 7.

What a whopper!

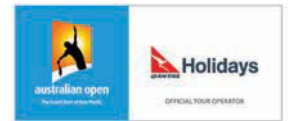
Travel Daily today has seven pages of news and photos, plus full pages from:

- AA Appointments
- China Holidays
- Territory Discoveries
- Hamilton Island



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Resources boost

QANTAS has further boosted its WA flights, including the Sep debut of a new non-stop service between Melbourne and Port Hedland (*TD* breaking news).

Other expansions include three new Perth-Paraburdoo return morning services from this month, and a second weekly Brisbane-Karratha flight from Sep.

QF regional gm WA, Ian Gay, said the services were a response to increased demand from the mining and energy sectors, which had also seen it invest \$75m redeveloping Perth's domestic terminal.

Thailand set for revival

THE Tourism Authority of Thailand (TAT) has launched a massive tourism revival program in front of more than 700 travel agents, tour operators and media people from around the world at a lavish function designed to help revive visitor arrivals so badly affected by political unrest.

The industry has rolled out a range of promotions, strategies, activities, and projects, including a waiver of tourist visa fees until 31 March, and the introduction of a new relief package which includes the retention of the SME Bank's 5 billion baht loan program for small- and- medium-sized tourism business operators.

A committee of economic ministers has approved a budget of 360 million baht (A\$12m) for the TAT for domestic tourism marketing and other domestic promotional activities.

The Airports of Thailand has agreed to reduce many airport fees for nine months and will reduce landing fees by 15 percent and halve aircraft parking fees.

In addition, nearly all the hotels, both individual properties and chains, have launched special packages and promotions offering a range of discounts and value-added incentives.

Tourism minister Chumpol Silpa-

Acha told visitors at the Bangkok Convention Centre that the revival plans included a five-year investment plan which would boost transport, roads, railways and seaports.

With the situation in Bangkok already returning to normal and growing confidence in security measures, official data shows international passengers arriving at Suvarnabhumi International Airport totalled 540,788 in the period of 1-27 June, 2010, a decline of only 6.8 percent over the same period of 2009.

This is a clear indication that the rate of decline has slowed significantly since the fall to 19 percent in visitor arrivals in May 2010 over May 2009.

TAT Governor Suraphon Svetasreni said, "The entire tourism industry has come together and is moving ahead to overcome the downturn. We are hopeful that these measures will succeed and the industry will still be able to attain its target of 14.8 million arrivals for 2010."

AirAsia to Darwin?

AIRASIA'S website is now showing Darwin as one of the destinations available in its drop-down list, suggesting the low-cost carrier is set to launch KUL-DRW.



Window Seat

WHAT are the qualifications for an airport security screener?

It could be as simple as just ordering a pizza in the Washington DC area in the USA.

In a move which could be interpreted as either highly creative or desperate, the US Transportation Security Administration has started advertising positions vacant at Washington Dulles and Reagan National Airports on the back of pizza boxes.

THIS is an unusual way to travel.

A group aiming to raise awareness of global poverty has today launched The Great Aussie Rickshaw Ride, which will see 400 Australian 'rickshaw wallahs' take part in a journey from Queensland to Tasmania.

The two-wheeled cart will be pedalled about 2000km, with organiser Lyall Mercer confirming that "It's a Bangladeshi rickshaw and so it's the genuine article."

"As well as the rickshaw, there's actually two people from Bangladesh coming with it".

OFFICIALS in Milan, Italy, have launched a massive campaign in a bid to have the city included on a new version of the Monopoly board game.

The issue has been raised by the city's mayor, after the council debated a resolution calling for action.

"The absence of Milan from such an important and historic game... would represent, albeit on a small scale, a lack of recognition - almost a sick joke - for a city that wants to take on an international profile," said one of the city's politicians.

Monopoly's makers are running a poll to decide which cities will feature, with Milan so far getting just 0.23% of the vote.



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Venture Fiji deals

VENTURE Holidays has released a new range of holiday packages from Sydney to Fiji in conjunction with Qantas.

Offers lead in with a stay six pay 3 deal at Shangri-La's Fijian Resort from \$985, and a say 7 pay 4 offer at the Warwick Resort from \$1069, including daily buffet breakfast, transfers and return air fares - on sale until 23 Jul for travel during various periods until 29 Mar 2011 - 1300 41 41 51.

New Novotel chief

HAYDEN Hughes has been named as the new general manager of the Novotel Melbourne on Collins.

Jetstar recruiting in AKL...and Chicago?

QANTAS off-shoot Jetstar is looking to increase its number of New Zealand-based cabin crew, calling on frontline staff to "support continued growth".

The airline will hold Assessment Centres in Auckland next month.

Interestingly, Jetstar also lists Chicago in the United States as a destination for job opportunities, however no positions are currently posted on the site.

Jetstar was unable to provide comment on the Chicago-based job roles before *Travel Daily's* deadline today.

Jetstar trans-Tasman to ZQN

JETSTAR this morning launched its first non-stop routes from Australia to Queenstown in NZ (*TD* breaking news), with twice weekly services to ZQN from both Melbourne and the Gold Coast.

The flights will commence operation just before Christmas, with the Gold Coast operation the first time direct services have operated on the route.

Jetstar ceo Bruce Buchanan said the carrier was "committed to offering the lowest fares and holiday packages to Queenstown" with the move set to expand its ZQN flying operations by more than 50%.

He said that as well as summer activities, the new flights "will support more growth for the 2011 ski season at a growing

Queenstown airport".

Jetstar will also base a seventh A320 in New Zealand from Dec, which will be used to boost its AKL-ZQN flights to 11 per week.

The Melbourne flights will operate each Thu and Sun, while the Gold Coast-Queenstown services will operate each Mon and Fri, with launch fares leading in at \$129 one way and 'every day one-way web fares' of \$199.

UA fare sale

UNITED Airlines yesterday launched a fare sale for travel during Aug, offering economy fares SYD-LAX from \$620 return plus taxes of \$326, available for ticketing until 29 Jul.

Ticketing must be completed within 72 hours after reservation if booking via agents, or immediately if booked online.

VisitBritain website

VISITBRITAIN has launched a "ground-breaking new website" to inspire visitors from around the world to travel to the UK.

VisitBritain.com will become the organisation's main platform for communicating with customers, with the site including social media features such as user-generated images, syndication and aggregation.

TIME on track

THE Travel Industry Mentor Experience (TIME) is well on its way, with the first intake of mentees providing lots of positive feedback as the program proceeds following its launch last month (*TD* 11 Jun).

The next intake of mentees is planned for 09 Feb 2011, with the TIME committee accepting expressions of interest now.

For more information see www.travelindustrymentor.com.au.

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Emirates/VIC inbound push



ABOVE: Emirates and the Victorian State Government are strengthening their relationship, yesterday signing a deal aimed at boosting inbound tourism from markets including the UK, Malaysia, Singapore and the Middle East.

"It is an important move for Victoria's tourism industry and for Melbourne as premier gateway city to Australia," said Tourism and Major Events Minister Tim Holding.

"This agreement is a strong confirmation of our commitment

to work in partnership with Emirates to strengthen ties between Victoria and the countries they service," he said.

Emirates operates a thrice daily service between Melbourne and Dubai.

Pictured here *from left* are: John Butler, Commissioner, Middle East & North Africa, State Govt of Victoria; Gregory Hywood, chief exec., Tourism Victoria; Richard Jewsbury, Emirates senior vp Commercial Operations Far East & Australasia; The Hon Tim Holding, Minister for Tourism and Major Events; Dean Cleaver, Emirates sales manager VIC/SA/TAS/NT; and Melanie deSouza, general manager International Marketing, Tourism Victoria.

Dreamworld passes

DREAMWORLD has launched two new Unlimited World Passes for entry to Dreamworld and WhiteWater World, priced at \$69 (valid for entry until 24 Dec) and \$99 (for entry until 30 Jun).

The \$99 pass also provides a 10% discount on park merchandise.

Cable MICE promo

CABLE Beach Club Resort & Spa is offering event planners the chance to earn themselves a six night holiday at the property when booking a conference or incentive for up to 200 delegates.

The incentive includes accom in a Pool Terrace Studio, daily brekkie, dinner for two, transfers, as well as return flights to Broome in some cases.

For full details contact Lynn Stewart on (03) 9526 8947.

RBA tops up Perth

ROYAL Brunei Airlines has added a fifth weekly service between Bandar Seri Begawan and Perth during the Christmas/New Year period, according to agent GDSs.

The extra Fri flight (ex Perth) operates between 17 Dec and 07 Jan, excluding 24 Dec 2010.

Jersey Sofitel deal

SOFITEL Sydney Wentworth is offering Jersey Boys musical packages priced from \$282ppts/night including 2x Premium ticket to the show and a night's accom.

To book the Stay & See package, beginning 18 Sep, go to www.showbiz.com.au.



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PLEASE NOTE: Applications will not be accepted via recruitment agencies before the closing date.

GLOBUS

COSMOS

MONOGRAMS

AVALON
WATERWAYS

Travel Daily AU
First with the news

Wed 14 Jul 10

Page 4

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

Aegean disruptions

STAR Alliance's newest recruit, Aegean Airlines, has announced it will be cancelling nine scheduled services and re-scheduling 24 other flights at Athens on 15 Jul due to a strike by air traffic controllers.

Newcastle no's rise

NEWCASTLE Airport passenger numbers were up 5.7% year-on-year to 88,934 movements for Jun, exceeding the airport's own forecast for the month.

NTL ceo Paul Hughes said the result puts the airport in good stead for achieving its 1.1 million passenger target for the year.

Malaysia HND-BKI

MALAYSIA Airlines plans to add a Kota Kinabalu to Tokyo Haneda thrice weekly service (operating via KUL), effective 15 Nov.

Eurostar dedication

EUROSTAR will name one of its trains 'Remembering Fromelles' next week, in recognition of the Australian and British casualties who were lost in the Battle of Fromelles in 1916.

WIN WINTERBEATZ TICKETS



Once again the Macau Government Tourist Office in partnership with Travel Daily is giving subscribers the chance to join in on the experience of World Class Entertainment at Sydney's Acer Arena.

On Wednesday 28th July 2010, Winterbeatz brings Sydney to life and the Macau Government Tourist Office are giving Seven lucky winners and a friend to join them in their very own Private Suite.

All you need to do is answer all 5 questions featured in Travel Daily this week for your chance to WIN...

Q3: What are the dates of the 2010 57th Macau Grand Prix?

Email your answers each day to: winterbeatz@traveldaily.com.au

CLICK HERE FOR TERMS & CONDITIONS Travel Daily AU
First with the news

Macau Government Tourist Office



Strategic appoint

STRATEGIC Airlines has named Stewart Tully as the carrier's Network operations manager.

Tully most recently held a management position with Virgin Blue Group where he assisted with the start up of V Australia.

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Customers Sales Officers (Maternity Relief) Sydney

Several full-time, maternity relief positions as Customer Sales Officers are now available at our Sydney Reservations Department. Contract will be for initial 12 months, starting immediately.

Applicants should have:

- A minimum of 2 years industry experience
- A good working knowledge of fares and ticketing
- Excellent communications skills and be self motivated
- Able to work in a team environment.

An attractive salary package will be offered to the successful candidates. Overseas applicants MUST have the right to live and work in Australia.

Please send your resume to aus_sales@cathaypacific.com

Only those applicants who are successful in obtaining an interview will be contacted.

Applications close 16 July 2010.

QE Theatre Co.

CUNARD Line has announced the debut of the Queen Elizabeth Theatre Company, a line-up of 29 singers, dancers, musicians and actors who will perform at sea onboard *Queen Elizabeth* when the vessel launches in Oct.

The QETC will perform musical productions and popular plays in *QE's* Royal Court Theatre, with shows including 'Slice of Saturday Night' and 'Twelfth Night'.

The cruise line will also use *QE* to launch Cunard's Royal Nights, including 'The Cunard Ball', 'London Swings', 'The Starlight Ball' and the 'Elizabethan Ball'.

Better Off campaign

TRAVELMANAGERS has begun promoting its latest advertising campaign which is aimed at giving potential new recruits "the facts" about the group.

The ads feature eight personal travel managers promoting the benefits of being in the team.

Executive gm Mandy Scotney says the 'Better Off Guaranteed' campaign reflects the network's confidence that it offers the best commission levels in the country for mobile consultants, the most comprehensive marketing package to assist consultants build their business, and provide business coaching and support.

"We're so confident... we'll refund their start up fee and let them leave their contract without any penalty.

"What more assurance do you need to have a go?" Scotney said.

ZQN Festival boss

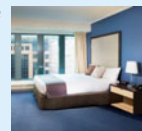
DESTINATION Queenstown has appointed Simon Green as the director for the 2011 American Express Queenstown Winter Festival, running from 24 Jun to 03 Jul next year.

Green has been the Festival Director five times over the past eight years.

Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.

NOVOTEL MELBOURNE ON COLLINS will show off the final stages of an extension at the end of this month with the unveiling of 65 new Premier rooms. This extension is a newly built wing of executive style accom connected by hallways to the main building.



OUTRIGGER LAGUNA PHUKET RESORT & VILLAS

has launched a nanny service for kids, offering unique baby and child sitting options. 'Nannies With Heart' offers professionals to teach kids about the Thai culture and are available eight hours a day for four days. The nannies look after the children in the parent's villas and gardens with activities including batik painting, leaf weaving, balloon animal making and more.

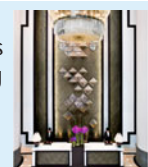


SHERATON ON THE PARK near Sydney's Hyde Park

has unveiled a new look Gallery Tea Lounge, Conservatory Bar and Indoor Heated Swimming Pool. These newly refurbished public areas are the completion of a top to bottom \$500,000 investment in the hotel.



The 100-room FULLERTON BAY HOTEL, Singapore is preparing to open this month. The property features signature restaurants including Clifford, The Landing Point, and Lantern, along with a 25 metre rooftop swimming pool, and individually themed suites, named after ex governors of the Straits Settlement. The hotel is a member of the Preferred Hotel and Resorts Group.



Mauritius celebration



ABOVE: Air Mauritius held a special function last week to celebrate the expansion of its Australian services (TD 05 Jul).

About 150 people attended the event including Mauritian community leaders, business partners and people from the travel industry, celebrating the doubling of frequencies to two weekly services - one from Perth and the new combined flight from Melbourne and Sydney.

Attendees were also given the opportunity to win a lucky door prize, with the winner being Mehdi Zadgan of Homer Travel.

He's pictured above middle with his giant novelty tickets for two return Business Class flights to Mauritius - along with five night's accommodation with Beachcomber Hotels and Resorts.

Pictured with him are Steven Palombo, manager Australia MK; and Marie France Roussety, High Commissioner of Mauritius

Skywest pax up

WA-BASED carrier Skywest has reported RPT passenger numbers up 10.8% during Jun to 33,000 with an overall load factor of 59.1%, up nine points on Jun 09.

Traders debut HKG

SHANGRI-LA Hotels & Resorts will launch its Traders Hotel brand in Hong Kong from 01 Aug.

The 280 room hotel is centrally located on Queen Street and offers a cafe, lounge, lobby bar, a rooftop outdoor pool and gym.

Santorini on sale

TEMPO Holidays is offering a 20% saving on a range of Santorini hotels, with a two-night accom package at Cliffside Suites priced from \$349 including breakfast, on select dates - call 1300 362 844.

ITOs meet in SYD

TOURISM Queensland showcased some of the state's best new tourism products to Inbound Tour Operators in Sydney yesterday, including 30 products which had never participated at an event of this kind before.

The show provided insight for ITOs on Qld's main int'l campaigns - the Reef to Outback, Great Sunshine Way, Islands of the Great Barrier Reef and Great Tropical Drive - in order to equip them with knowledge to sell each destination well.

64 of the state's tourism operators were involved in the TQ workshop/networking event, with 54 ITO's representing the UK, USA, South America, Canada, China, India, New Zealand, the South Pacific, Japan and South East-Asia also participating.

World Cup measles

TOURISTS heading to South Africa are being reminded to seek pre-travel medical advice after an Australian man returning from the FIFA World Cup was diagnosed with the measles, speculated to have been contracted in either Cape Town or Rustenberg.

Delta fined for name

DELTA Air Lines has been fined US\$40,000 by the US Department of Transportation for neglecting to advise customers that some of the flights it operated were under the 'Delta Connection' name.

The US government said the error could confuse travellers.

Hahn Air awards iPod to Ann



AN AUSTRALIAN travel agent has taken out the top prize in a recent global competition by plating carrier, Hahn Air.

Ann Thorburn-Rann of Harvey World Travel Hurstville won one of 10 prizes up for grabs, winning a 32gb Apple iPod Touch.

To enter, agents just need to register for updates and quick reference tools available through Hahn's website - www.hahnair.com.

Other winners came from all over the world including Sweden, Mozambique, Ukraine, Argentina and Hong Kong.

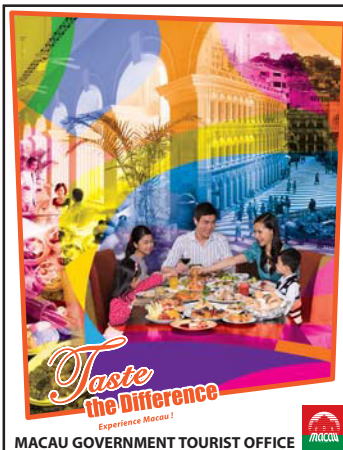
Another competition will be run in the coming weeks.

Ann is pictured above (left) with Hayley Prowse, Hahn Air marketing manager.

Wentworth signing

SOFITEL Sydney Wentworth has appointed Deanna Varga to the new position of associate director of sales and marketing.

She was most recently working at the Swiss Grand Resort, Bondi.



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WIN A HOLIDAY TO VANUATU



During July, *Travel Daily* subscribers can enter to win a fabulous Vanuatu holiday package for two, courtesy of **Air Vanuatu, Mangoes Resort, The Havannah and White Grass Ocean Resort.**

The prize includes Air Vanuatu return economy flights for two from Brisbane, Sydney or Melbourne to Port Vila and Tanna; two nights accommodation at Mangoes Resort, Port Vila; two nights at The Havannah on the island of Efate; two nights at White Grass Ocean Resort Vanuatu on the island of Tanna; daily breakfast and airport transfers.

Each day *Travel Daily* will ask a Vanuatu-related question - just read the issue and email us your answer.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Vanuatu holiday.



Q.10: On which island is Champagne Beach (pictured left) found?

Hint! Visit www.vanuatu.travel

Email your daily answer to: vanuatucomp@traveldaily.com.au

For further information on Vanuatu please see: www.vanuatu.travel

Click here for competition terms & conditions



AF Flybe deal

AIR France has signed a new extensive codeshare pact with UK-based carrier Flybe covering a range of routes across the UK, France and the AF intl network.

Emirates fare sale

EMIRATES is offering return fares from Australia to Europe from \$1781 as part of a sale launched today, for bookings to 31 Aug and travel before 09 Dec.

JTG to Hong Kong

JETSET Travelworld will hold its annual conference at Disneyland Hong Kong between 25-28 Nov, under the theme 'Connect. Communicate. Collaborate'.

Eurail sales soar

AUSTRALIAN sales for Rail Europe 4A have soared to their highest level on record for the first half of 2010, with product sales growing 111%.

Richard Leonard, Australasia mgr said the result demonstrates the strength of the market here, which now ranks number one among Rail Europe markets, followed by Japan & S. Korea.

"There has also been huge growth in high speed train and national passes, around which Rail Europe has done extensive marketing campaigns for here in Australia," Leonard said.

The firm's revenues were up by 32% during the semester.

More NTIA action

THESE are just a sample of the more than 1000 photos from last Sat night's National Travel Industry Awards in Sydney.

The full album is now online at the *Travel Daily* website at www.traveldaily.com.au and later this week prints of the photos will be available for ordering from the photographer's website at www.rosswillis.eventpix.com.au.

BELOW: Stella wholesale chief Rohan Moss cuddles up with Bettina Barker of Qantas Holidays.



ABOVE- Mary-Lou Ross of Traveforce (centre) enjoys a laugh with Phil and Alison Hoffmann.

BELOW: Three lovely ladies: Nadine Ghanem and Alex Higgins of Tourism Victoria with Amanda Hickman of Qantas Holidays.



LEFT: Andre Moten, Kim Wethmar and Lyndall McCabe of Corporate Travel Management.

RIGHT: Two HWT chiefs - current Harvey World Travel md David Rivers with former ceo Barry Mayo, now director of House of Travel.



LEFT: Frank Zwartveen, md of Pamela Scott Associates with Christine and Ivan Silink of Mary Rossi Travel.



ABOVE: It was the first time the Qantas Industry Centre was a finalist in the Best Agency Support Service category. Pictured are Guy Waddell (left) and Trish Sykes of the QIC with Adele 'Lady in Red' Sheers and QF mgr Australia Steve Limbrick.

BELOW: Brett Dudley of Cruiseagents.travel catches up on all the latest Royal Caribbean news from RCCL Australia's chief Gavin Smith.

NTIA video

TRAVEL Daily's exclusive video presentation from last Sat's industry night of nights is now online for your viewing pleasure at the TD website - see traveldaily.com.au.



LEFT: Susan Havercroft of Nordic Travel looking extremely pretty in pink with Nick Pearson of Concorde Agency Network.



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ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

TAKE CENTRE STAGE

MULTISKILLED CORPORATE CONSULTANTS x 2

SYDNEY (INNER EAST) – SALARY PACKAGE \$50K-\$60K +

We are searching for star corporate travel consultants to join a growing national TMC. Our client has just won two new accounts so things are heating up despite the weather. You will have a minimum of 2 years international consulting experience with excellent fares knowledge and fantastic customer service.

You will be rewarded with an above average salary package plus bonuses! You wont need to shop around anymore this role is the real deal. Get with the program and apply now!!

NEED SOME QUALITY TIME AT HOME?

HIGH END LEISURE – PART TIME

SYDNEY (CITY) – SALARY \$45K-50K + PRO RATA

Are you sick of commuting in the cold and want to spend more time at home? We currently have an excellent part time position available for an experienced consultant. You will have had a minimum of 3 years retail experience, excellent international knowledge ideally high end leisure. CRS skills are a must as are exceptional customer service. Why spend all your time traveling when you could be safe and warm at home with your family? Get in before this role is snapped up!

BEHIND THE SCENES SUPPORT ROLE

GROUP TRAVEL SUPPORT

MELBOURNE (INNER EAST) – SALARY PACKAGE TO \$50K

Step away from the consulting side and move across to a small boutique travel office where you can assist with the coordination and administration side of group travel arrangements. Working Monday to Friday business hours, you will assist a number of senior consultants and become a valuable member of this successful company. Sensational staff retention in this office together with a great salary package.

BOUTIQUE LUXURY TRAVEL OFFICE

SENIOR TRAVEL CONSULTANT

MELBOURNE (EAST) – SALARY PACKAGE TO \$60K

Join this boutique luxury travel agency and service high end clients with some amazing travel itineraries. This is a small and intimate office where you will be left to your own devices to manage your own clients. If you have a minimum 5 years international travel consulting experience and are looking to settle in to an upmarket agency with a set salary (no commission targets!) apply now!

UNLEASH YOUR POTENTIAL

CORPORATE TRAVEL CONSULTANT

PERTH (NORTH) – SALARY PACKAGE TO \$65K (OTE)

Before the market tightens up take your retail travel consulting skills to the corporate sector and see your career take off!

Our client is the fastest growing corporate travel company in Australia and is giving experienced retailers the chance to join in on their success. With one of the most extensive training programs, you could soon become one of Perth’s most successful corporate consultants! Mon to Fri hours only.

REIGNITE YOUR PASSION FOR SALES

RETAIL TRAVEL CONSULTANTS

MELBOURNE (VARIOUS) – SALARY PACKAGE TO \$60K (OTE)

Regain your love of leisure travel..... We have several retail agencies in Melbourne seeking experienced travel consultants to join their busy offices. Don’t box yourself in and work in an office you’re not happy with, move across to a retailer that will offer you a higher base salary and bonuses! Galileo and Crosscheck is preferred however not essential. Various locations are available – Apply now.

BEEF UP ON BENEFITS!

INTERNATIONAL WHOLESALE CONSULTANT

BRISBANE CBD - SALARY PACKAGE \$45K - \$50K OTE

This global travel company is looking for an international wholesale consultant to join their team. If you have a minimum of 12 months experience selling international travel, strong CRS skills and excellent customer service you could land yourself a job with exotic educations, top industry training and ongoing career development. You will earn fantastic dollars and with this supportive team environment, see your career boom! Call today!

SAIL AWAY, SAIL AWAY, SAIL AWAY!

CRUISE TRAVEL SPECIALIST

BRISBANE CBD – SALARY PACKAGE \$50K +

Set sail for the job of your dreams! You will love the variety and flexibility that this role offers in one neat little package. Join this dynamic team in a fast paced office with an existing client base, top of the range travel technology, great location, and better than average salary! You will need to have proven experience working towards targets, strong sales experience, proficiency in one GDS, great communications skills and of course be an avid cruise expert!



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Virgin Rocks the Rock!

Win a Red Centre Getaway!!!

**The Centre is Red
Virgin is Blue
And now DJ fly
Direct to Uluru!**

Flights start on
3 August from just
\$199* one way

To celebrate the launch on August 3 of Virgin Blue flights to the heart of the Outback, Territory Discoveries, together with Virgin Blue, Voyages Ayers Rock Resort and Tourism NT offer you the chance to wing your way to Uluru!

Every Virgin+Voyages holiday sold between June 30 and July 23 goes into the draw to win one of 4 amazing prizes. The Top Seller wins a holiday for 2 people to Uluru, including flights, accommodation and \$1000 of touring, courtesy of Virgin Blue, Voyages Ayers Rock Resort, Territory Discoveries and Tourism NT. 3 lucky runners-up will also walk away with some fantastic prizes!



Virgin Rocks the Rock! 3 days from \$524* per person twin share

The Voyages Sounds of Silence Escape Package allows you to have the experience of a lifetime, complete with 2 nights at Ayers Rock and the must do Sounds of Silence dinner.

INCLUDES: Voyages Sounds of Silence Escape Package - Includes 2 nights 3.5 star accommodation at Voyages Lost Camel, Sounds of Silence Dinner & return seat in coach airport transfers

BOOKING CODE: TDC0VV1

Ask the NT Experts at Territory Discoveries about accommodation upgrades & extended stays.

*Price per person twin share, inclusive of GST, in Australian Dollars and is Land Only. Prices are subject to change without notice and limited availability. Valid for sale until 23Jul10. Valid for travel 03Aug10-31Jan11. Uluru, Kata Tjuta Park Fee of \$25 per person has been included in the advertised package price, however this is payable direct. Return Virgin Blue Airfare Sydney to Ayers Rock is based upon a wholesale blue saver fare, travelling in economy class, inclusive of all taxes & one piece of hand luggage up to 7kg. Checked baggage up to 20kg is at an additional cost.

ADD ON'S

Prices per person

Return economy flights from Sydney to Uluru with Virgin Blue	\$398*
Kings Canyon Day Tour Flight	\$570*
15 minute scenic Ayers Rock Helicopter Flight	\$144*
Camel to Sunset Tour	\$99*
Uluru Base Tour & Sunset Drinks	\$110*
Uluru Aussie BBQ Dinner	\$98*
Dot Painting Workshop	\$87*

Wildlife, wilderness, outback skies, Aboriginal art & culture. We know what goes with the Territory.

Agent Reservations: 13 67 83 | Book online www.calypsonet.com.au



Incentive Conditions: Every agent booking of a complete Virgin Blue/Voyages package holiday booked through Territory Discoveries and paid in full between June 30 and July 23 will count as one entry into the draw. Winner of the Grand Prize will be awarded to the agent with the most sales of Virgin Blue/Voyages packages. In the event that more than one agent achieves the highest number of bookings, a winner will be drawn at random from those agents. Runners up will be drawn from all remaining agents. Any costs associated with the prize, travel to/from airport of departure, personal expenses, incidental charges and any FBT costs/charges are the responsibility of the winning agent(s). Prize will need to be taken by 31 March 2011 and is subject to availability and blackout dates.



JOIN THE DYNAMIC SYDNEY-BASED HAMILTON ISLAND SALES TEAM

Hamilton Island in the heart of the tropical Whitsundays is Australia's favourite island holiday destination. As the gateway to the Great Barrier Reef, our safe waters, spectacular marine life and relaxed island lifestyle are a magnet for yachting, fishing, diving, beach lovers and water sports enthusiasts from all around the world. Our properties offer holiday-makers a wide range of choice and flexibility to enjoy a holiday, conference or residential lifestyle. We are currently seeking three committed and enthusiastic people to join our St Leonards (Sydney) based sales team.

ACCOUNT MANAGER - AUSTRALIA

The Hamilton Island sales team is responsible for creating a high sales profile by actively marketing and selling Hamilton Island in order to exceed forecasted sales budget targets. Reporting to the Leisure Sales Manager, the primary focus of this role is to achieve sales targets via high service delivery to key wholesale and retail accounts while establishing strong relationships with both internal and external customers.

The successful candidate will have a minimum 3 years experience in a similar role, extensive experience in managing business relationships with leisure travellers, excellent interpersonal and communication skills with strong analytical and problem solving ability. Exceptional time management skills and a high level of computer literacy is a must.

RESERVATIONS MANAGER

12 Month (Maternity Leave) Contract.

The Hamilton Island Holidays reservations team is responsible for responding to all enquiries regarding Hamilton Island from our direct clients, travel agents and conference organisers. The purpose of this role is to provide effective leadership of the mid-size call centre. Reporting to the General Manager of Sales, the primary focus of this role is to drive sales achievement by ensuring the 25-strong team deliver high standards of customer service and by offering your expertise via support, coaching and training.

The successful candidate will create a fun and rewarding sales environment building upon the Hamilton Island Holidays reservations sales team's enviable reputation. This role works closely with the Revenue Manager to ensure revenues and yields are optimised. Previous experience in a similar role is essential, as is demonstrated strong leadership skills and extensive exposure to relevant technical systems, such as GDS, PMS, IVR, Sabre, etc.

RESERVATIONS SUPERVISOR

Hamilton Island Reservations Supervisor is responsible for handling the day-to-day aspects of managing the direct reservations sales team. Your responsibilities will include overseeing direct consumer reservations as well as leading and motivating a small team of consultants. Reporting to the Reservations Manager, this role will be responsible for delivering on key performance goals around sales targets and service levels.

We're looking for a candidate with proven experience in a customer service call or branch centre sales environment, gained from at least 3 years experience within the travel and tourism industry. Of course, we expect strong leadership skills, a demonstrated passion for sales, strong written and verbal communication skills and great enthusiasm.

Apply Now. Visit www.hamiltonisland.com.au/careers-jobs/ or contact our Employment Centre on 1800 68 11 20 today!



HAMILTON ISLAND
GREAT BARRIER REEF AUSTRALIA