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Travel Daily AU

First with the news

Mon 07 Jun 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

WHO WILL BE
TMS TEMP OF THE MONTH for
JOLLY june

The winner will be featured in Travel Daily end June 2010

ONE • MEL • PER • SYD • BKK • HKG

TMS ASIA PACIFIC

World Cup tipping

DUE to popular demand *Travel Daily* will this week launch a special tipping competition for the Soccer World Cup.

A major prize will be on offer of a trip to South Africa so keep your eyes peeled for details of how to sign up to take part in the competition tomorrow.



The launch of TIME is getting closer
3 days to go
Click here for more details

www.travelindustrymentor.com.au

Industry divided on TA ad

TRAVEL industry respondents to our survey on the new Tourism Australia TV commercial (TD 01 Jun) are almost exactly evenly divided, with 51% saying they like the ad and 49% saying they don't.

The commercial has so far been viewed almost 19,000 times on the *Travel Daily* TV site which has also received a large number of (mostly negative) comments.

Our straw poll of industry respondents found that the majority (57%) said they expect the commercial to boost overseas visitation to Australia - but this

outcome was reversed for domestic tourism where just 32% said they expected an increase as a result of the campaign.

Industry comments on the ad were also mixed but as with mainstream consumer feedback a number of people said it was "growing on them," inspiring feelings of pride - particularly the images used which were selected from those uploaded by Aussies to nothinglikeaustralia.com during the first phase of the campaign.

One respondent also came up with the interesting idea of extending the concept to different parts of the country such as 'nothinglikequeensland' or 'nothinglikesydney'.

Another quipped that the money would have been better spent bringing back the iconic Paul Hogan 'Throw a shrimp on the barbie' campaign, which could have been achieved for "the price of a face lift".

NZ domestic boost

AIR New Zealand has announced a 4.2% increase in domestic jet capacity, with strong increasing demand for NZ's 737 services between Auckland, Wellington, Christchurch, Queenstown and Dunedin.

The announcement came shortly after Jetstar announced it would base a seventh A320 in NZ (TD Fri) as well as signalling the establishment of a long-haul A330 base in New Zealand.

Air NZ said its expansion would take the total number of services on its main trunk routes to more than 750 per week.

FJ to the Cook Is. ?

AIR Pacific is looking to begin a weekly service from Fiji to the Cook Islands from Dec, with the service expected to be timed to link in with FJ's direct Hong Kong-Nadi service, providing feed from UK and European markets.

The move would cut down on the travelling time from the UK to the Cook Islands by about 5 hours.

Thai alert lowered

THE Department of Foreign Affairs and Trade this morning reissued its travel advice for Thailand, reducing the level to the mid-range "high degree of caution" classification.

DFAT says there's still a state of emergency in effect covering 24 provinces including Bangkok and central, north and north eastern Thailand.

10th Emirates A380

EMIRATES has taken delivery of its 10th Airbus A380 superjumbo - the plane manufacturer's 30th double-decker jet to be handed over since the plane's commercial launch in Oct 2007.

Today's Travel Daily

Travel Daily today has six pages of news and photos, plus full pages from:

- AA Appointments
- China Holidays

Disney stand-alone

CREATIVE Holidays has today released what it says is the only dedicated Disney Parks brochure in the Australian market, covering all Disney products in California, Florida, Paris and Hong Kong.

The program features exclusive packages, deals and ticketing options at each Disney park.

GM product, sales & marketing Andrew Yell said the brochure "offers consultants a valuable information source and powerful sales tool, packed with suggested client add-ons to itineraries to increase sales."

See page six for more recently released brochures in our popular 'Brochures of the Week' column.

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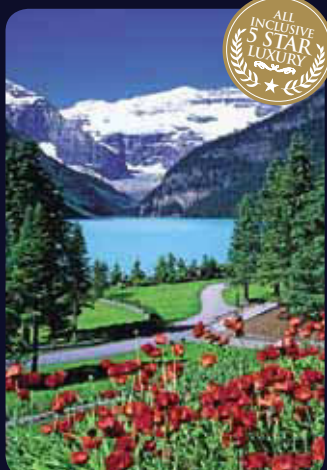
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Travel Daily_{AU}
First with the news

Mon 07 Jun 10 Page 2

EDITORS: Bruce Piper and Guy Dundas
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10 GOOD REASONS TO VISIT NEW CALEDONIA

7 A Natural Wonderland

The world's largest lagoon is now on the World Heritage List.

Aircalin
International Airline of New Caledonia

CLICK HERE FOR THE OTHER 9 REASONS

Qantas \$2m payout

QANTAS and security company SNP have been ordered to payout \$2m to a Australian 33 year old who was hit on the head by a metal door when waiting in line at a security checkpoint at Sydney's domestic airport in 2006.

Unlimited Adventure

SYDNEY Attractions Group has an Unlimited Adventure Pass that permits access to Sydney Aquarium, Sydney WildlifeWorld, Sydney Tower and Oceanworld Manly for \$59.99, valid to 30 Jun 2011.

EK combo change

EMIRATES is advising agents it will be amending the Business booking class type on its European combination fares from 'I' to 'O' class, effective 11 Jun.

Existing bookings must be ticketed before 10 Jun, with new combo fare details updated into agent GDSs from today.

If you think you can find a better rate on the internet.

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QF revises reissue policy

QANTAS has published a new GDS-compatible International Ticket Reissue Policy which it says will "improve the servicing capabilities of airlines and travel agents".

The new arrangements become effective 05 Jul this year, and provides a revised set of standards for re-assessing international fares "to deliver greater efficiencies and streamlined handling processes for fare re-assessments and re-issues".

The policy describes two types of reissues - Type 1, where the fare on the original ticket is being

ResIT for regions

THE Mansfield Tourist Board in Victoria has implemented a new web-based regional marketing and booking software system called ResIT.

The product aims to enable regional tourism organisations to create a one-stop site where visitors can access local information and then book accommodation and activities in a single transaction.

ResIT spokesman Darren Templar said that large booking engines cannot hope to have the required local product knowledge.

"ResIT is about putting the region and their operators back in charge, where they control the input and output of the booking system and where they can make changes and update product whenever they want," he said.

The system has been developed in Ballarat, Vic and is currently operational at regional website www.mansfieldmtbuller.com.au.

More information on ResIT from David Hawkins 0419 898 262.

reissued to a new version of the same fare type; or type 2 where the fare on the original ticket is not available or suitable for the new journey.

The historical base fare level can be used for Type 1 reissues before departure or for all reissues after departure, but for all other reissues current base fare levels are used.

The treatment of tickets under the new policy also differentiates between refundable and non-refundable fares, requiring that unless a non- or partially-refundable fare can be reissued within the same fare type it must be reissued to an equal or higher Base Fare value.

The policy also covers the refund of ticket taxes, as well as clarifying the rate of exchange to be used for any reissues.

LAX upgrade

LOS Angeles International Airport last week unveiled a revamped Tom Bradley International Terminal after completing a three year US\$740m upgrade project.

More than 8 million passengers pass through the terminal each year, with enhancements including faster baggage carousels, wider corridors and two A380-capable gates.

There are also new checked bag processing facilities which mean passengers don't need to carry their bags to a separate screening facility in the lobby after checking them in.

Four premium-class lounges have also been created, consolidating the previous 16 smaller individual lounges.



Window Seat

VIRGIN Galactic will need to use something other than Apple iPads for its in-flight entertainment, after a Swiss TV show discovered that the funky gadgets don't work properly in space.

iPads have a special feature which automatically orients the display downwards, no matter how it's being held by the user.

The *Einstein* science program decided to test whether this would also work in space, so took an iPad on a zero-gravity NASA aircraft affectionately known as the "Vomit Comet".

As expected the inbuilt accelerometer didn't work, meaning that space travellers will need to lock their iPad displays to make them work properly - see the test at www.youtube.com/traveldaily.

ENVIRONMENTALISTS are likely to be rushing to Vancouver where a new attraction offers a close-up view of a wind turbine generator.

The 'Eye of the Wind' at Grouse Mountain Resort is a 20-storey high working wind generator which has been fitted with a 36-person 'viewPod' on top providing amazing views - along with a special interactive "sustainability tour".

THERE was a slightly disappointing response to a nude snorkelling world record attempt at Magnetic Island on the Great Barrier Reef last weekend.

Just 33 people stripped off for the World Oceans Day event which was organised by Base Backpackers.

However perfect weather and sparkling warm water greeted the participants - along with about 250 "well-wishers".

Base Backpackers gm Ben Schultz said the nude swimmers kept well clear of a nearby fish feeding station.

"Nobody wanted to become fish food - they get pretty hungry this time of year," he said.

Shultz also added that he was sure the crowd of onlookers "weren't there for a perv, but to show their support for the environment".

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**Best Business Class
White Wine**

Business Traveller Cellars
in the Sky Awards

QATAR
AIRWAYS القطرية

Sojourn sets sail

THE Yachts of Seabourn's latest ship *Seabourn Sojourn* was officially named in London on Fri by British supermodel Twiggy (TD 14 May), ahead of the 225-suite vessel's maiden voyage.

Sojourn is the second of 3 luxury ships joining Seabourn's fleet in three years and can accommodate no more than 450 guests.

Sojourn will grace Australian waters next year as part of an 111-day world cruise that sails from Los Angeles on 05 Jan 2011.

QF CNS fare rise?

QANTAS airfares to Cairns in Far North Queensland are likely to increase if an impending 55% hike in landing charges is retained, the Cairns.com.au website reports.

Qantas spokesman Thomas Woodward said the carrier was in negotiation with Cairns airport about the govts pricing system for air traffic control, but ultimately "higher charges are, unfortunately, passed on to customers in the form of more expensive fares".

Risky conference

THE University of Technology Sydney's School of Leisure, Sport and Tourism will hold a 'Risk and Recovery for Tourism' conference on Thu 22 Jul, in conjunction with ANTOR.

The conference will cover risk management strategies, ways of expediting recovery for tourism businesses, and also provide a networking opportunity for the Australian travel industry to discuss risk and recovery issues.

Speakers include former Tourism Australia ceo Geoff Buckley and UTS lecturer David Beirman - info 02 9514 5159.

Salt Grill on Dawn

P&O Cruises has launched its second 'Salt Grill by Luke Mangan' restaurant aboard *Pacific Dawn* (TD 10 May), following its debut on *Pacific Jewel* in Dec.

The restaurant seats 60 people and a surcharge of \$30pp for dinner (\$20 for lunch) is charged.

The dining concept is planned to launch on P&O's *Pacific Pearl* later this year.

Peru-sing Machu Picchu



ABOVE: South America Travel Centre recently hosted some of its agents on an exciting family to Peru in Latin America.

Highlights of the indepth insight into the county included visits to Cuzco, The Sacred Valley, Machu Picchu, the Colca Canyon, Arequipa and Lima.

Pictured here having found the Incan Lost World from left are:

Glenys Tuena, South America Travel Centre; Gai Campbell, Intertravel Lindfield; Ann Whatford, Lidstrom & Clyne; Salli Alderson, Low & James/Travel Associates; Jacki Whitlock, Zeppelin Travel; Julie Reid, HWT Highton; Aaron Lovelock, LAN; Jill Cable, Travelscene Belrose; Cathy Schroder, Jetset Southlands and Sandra Worsfold, Thor Travel.



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Please email your resume to: edsmith@canada-alaska.com.au



TOURISM NT
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TRADE ENGAGEMENT UNIT - SYDNEY

The Trade Engagement Unit located in Sydney has a vacancy for a Trade Engagement Executive.

The successful candidate will report to the Manager Trade Engagement and be required to develop and maintain strategic alliances with key national and distribution partners aimed at increasing access to NT Tourism products that ultimately, lead to increased visitation to the NT.

Applicants with demonstrated experience and achievements in working within the travel distribution industry are encouraged to apply.

Applications close on the 16th of June 2010.

For further information and a detailed position description, please visit tourismnt.com.au or contact HR on (08) 8951 8495.



10

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Mo and Miss Lebanon



ABOVE: Etihad Airways recently presented the winner of the Miss Lebanon 2010 crown, which was decided at an event last month in Sydney, with a ticket to Lebanon to compete in the competition's international division.

The winner of the international division will then be selected to go on to the Miss Universe competition representing Lebanon.

Pictured here from left are Etihad's Mohammad 'Mo' Nasiry; Bassam Elsadik, Orient Travel Centre; Cristalle Bajjani, Miss Lebanon 2010; and Mohamed Elsadik, Orient Travel Centre.

MEL Skal luncheon

SKAL International Melbourne is holding its Jun luncheon at The Sebel Treasury, 394 Collins St, Melbourne at 1pm on Thu 17 Jun.

Members should RSVP by email to Sandy before 11am, 15 Jun to sandy@apartmentsonlygon.com.au.

HA OAK/OGG direct

HAWAIIAN Airlines has begun non-stop flights between Oakland, California and Maui, Hawaii, operating daily until 06 Sep.

Iririki Vanuatu deal

IRIRIKI Resort & Spa in Vanuatu has extended the sale period on its 'Stay 5, Pay 3' deal until 31 Jul, for travel through to 14 Dec.

The special, which includes transfers, brekkie and 2-for-1 20 minute massages, is available on Harbour View, Waterfront Fare, Deluxe Pool and Deluxe Oceanview room categories.

Agents are advised to contact wholesalers for bookings.

SAS Discovery

SAS Scandinavian Airlines has appointed Discover the World Marketing for the carriers intl marketing development in Brazil, Mexico and South Africa.

Royal DreamWorks

ROYAL Caribbean International has forged a strategic partnership with DreamWorks Animation SKG which will see movie characters such as Shrek, Fiona and Puss in Boots from *Shrek* and Po from *Kung Fu Panda* engage with guests while onboard RCI cruises.

A range of new special events, activities and offerings featuring the DreamWorks' stars will debut in Dec onboard *Allure of the Seas*, ahead of their roll out on *Oasis of the Seas*, *Freedom of the Seas* and *Liberty of the Seas*.

Other popular DreamWorks characters to appear on year round RCI voyages include Alex, Mort and the Penguins from *Madagascar*, and Hiccup from *How to Train Your Dragon*.

The cast of characters will perform a one-of-a-kind aquatic based show aboard *Allure of the Seas* outdoor AquaTheater.

Royal Caribbean will also launch 3D movie theaters across it's ships, which will give passengers a chance to view DreamWorks movies on the big screen.

CX RTW freighter

CATHAY Pacific Airways will launch a twice weekly round-the-world freighter flight for cargo customers from 09 Jul, operating from Hong Kong to Anchorage, Chicago, Amsterdam and Dubai, then onwards to Hong Kong.

The route takes advantage of Cathay's first ever transAtlantic flight between the US and the Netherlands.

Uniworld Nile deal

UNIWORLD is offering up to \$1000pp off its 12 day Splendours of Egypt and The Nile cruise when booked by 30 Jun.

It's priced from just \$2,999ppts the cruise departs between 05 Jun and 28 Aug, for more info visit - uniworldcruises.com.au.

GTI gets Malaysia

GLOBAL Tourism Interface has taken over the representation of Tourism Malaysia, with the tourism organisation looking to increase its marketing through social networking, promotions and online opportunities.



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Beyond Yangtze

BEYOND Travel has discounts of up to \$2,000pp on a selection of 2011 China Yangtze River aboard the new *Viking Emerald*, when deposited before 29 Oct.

The 16-day Imperial Jewels of China cruise-tour is priced from \$2,699pp in a balcony state room, while the Roof of the World cruise-tour is available from \$4799. For details phone 1300 363 554.

MAS daily to Seoul

MALAYSIA Airlines will launch daily services between its Kuala Lumpur hub and Seoul Incheon from 15 Nov.

The flights depart KUL at 11.30pm and arrive at ICN at 07.10am.

DL Detroit growth

DELTA Air Lines has continued to develop Detroit as a major gateway to Asia with the launch of flights to Seoul and Hong Kong departing daily from this week.

MEANWHILE, Delta Air Lines has teamed up with Delta AirElite to allow passengers the opportunity to book commercial and on demand private jet service in the one transaction using a pre paid AirElite account.

FURTHER, Delta has reported a 0.5% year-on-year rise in intl pax numbers to 13.8m for May, with load factors in Asia Pacific up 10.7 points to 84.8%.

Chimu Central

CHIMU Adventures has added its Central America, Mexico and Cuba product range to its website, incl new tours and destinations as well as different tour styles (adventure and oriented tours).

See www.chimuadventures.com.

DoT wants changes

THE US Dept of Transportation is proposing to make a number of rule changes for airlines to adhere too operating to the USA.

Alterations include allowing pax booked on flights to cancel their reservations within 24 hrs without penalty, make it necessary for airlines to refund luggage fees when bags are delivered late, and ban price increases after tickets are purchased.

There's also a call to have all per passenger taxes and fees built into advertised pricing.

Other changes Transportation Secretary Ray LaHood wants incl banning nuts (TD Fri) and increasing "bump" fees (TD Wed).

Antarctica deals

ADVENTURE World and Gap Adventures have signed a trade deal on the Antarctic Program within Australia and New Zealand for the 2010/11 sailing season, giving agents a better way to promote the destination and get a 20% discount.

On sale until 30 Jun and travel Nov 2010 - Mar 11, the trade deal applies to three tours - the 11 day Antarctica Classic expeditions, the 20 Day Spirit of Shackleton - departing 09 Jan and 14 Day Quest for the Antarctic Circle departing Feb and Mar 2011.

Air Austral to Nantes

AIR Austral will launch twice weekly flights from Reunion Island to Bordeaux and Nantes from 10 Feb 2011, using a B 777-200 jet.

Jumbo Aus hostel

AMSTERDAM'S Jumbo Hostel is considering Australia as a possible location for future projects.

The hostel, which converted an aircraft into a hostel complete with 25 rooms and bunkbeds in Stockholm last year, has been a sellout since it opened and has featured on Channel 9's *Getaway*.

Oscar Dios, Jumbo Stays owner and creator has said that there will be another 10 Jumbo Stays around the world within the next five years including Australia.

"I've had meetings and discussions with Australian entrepreneurs who were keen to bring the idea to the east coast, so we're working on it," said Dios.

WestJet alliances

CANADA'S WestJet has refined its search for foreign partner airlines (TD 25 Mar) to around 10 carriers, according to reports.

Airlines on the short list include British Airways, Korean Air, Japan Airlines, Emirates, Mexicana and Delta Air Lines (TD 30 May).

Phillip Island pass

THE Phillip Island Experience Pass has been launched allowing visitors to see four attractions at a discounted price.

The pass included admission to A Maze 'N Things, Rhyll Trout and Bush Tucker Farm, Pannys Amazing World of Chocolate and Maru Koala and Animal Park, as well as offering discounts to a selection of other island attractions.

Valid for 12 months from the date of purchase, the pass can be purchased by emailing pinfo@basscoast.vic.gov.au.

Travelzoo milestone

TRAVELZOO has reported surpassing 2.5m subscribers for its Asia Pacific e-mail newsletter, with more than 1 million signing up in the past 12 months.

Variety's new Ambassador



PICTURED above is the newly appointed Variety Ambassador, Alan Johnson, with fellow Variety Club members who visited Los Angeles for the 2010 International Variety Club Award Evening at Kodak Theatre.

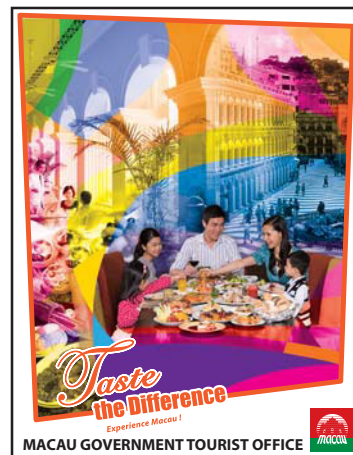
Johnson joins other Australian international Ambassadors including Marcia Hines, Normie Rowe, David Boon, Kerrie-Anne Kennerley, Alan Jones, Kamahl and Julie Anthony.

At the event from left: Doug Christie, Int'l Ambassador, Alan Johnson, CEO of the Ramada West Hollywood Hotel, Rod Collins, Chairman of Variety; Norm Hutton, ceo Variety.

Beta Spaceships

SPACESHIPS Australia will introduce a new Spaceship 'Beta' Toyota Tarago in Mar, that includes larger storage space, bigger fridge, a 25cm TV screen and DVD player.

The 'Beta' vehicle also features redesigned side and rear awnings for easy assembly.



SALES EXECUTIVE Perth

Emirates, the International Award winning Airline of the UAE, wishes to recruit a dynamic & customer service-orientated professional to join our sales team in Perth.

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- Demonstrate superior presentation / communication skills in order to educate travel industry partners on market leading products and services.
- Enhance relationships and develop trust and rapport with key industry contacts & Stakeholders within designated regions and/or portfolios.
- Represent the organization at Corporate after hours events.

Preference will be given to candidates with the following:

- Minimum 5 years sales experience within the travel industry.
- Strong local knowledge of the travel markets in Perth.
- Have management experience at a junior level, and ability to act on own initiative.

We offer an attractive salary package and benefits associated with the airline industry. For further details, and on-line application process, please visit our web site www.emiratesgroupcareers.com

Telephone and postal applications will not be entertained. Applications close Thursday 10 June 2010. Only candidates that meet the minimum requirements will be considered and contacted.

Keep discovering

Ash cloud detection

AIRBUS, in partnership with UK low cost carrier easyJet, is set to trial a new special type of on-board system which uses infra-red technology to detect atmospheric volcanic ash up to 100km away.

I just want Samoa!



ABOVE: This lucky group of Jetset Travelworld Group managers recently enjoyed a famil in Samoa, with highlights including a dip at the Piula Cave Pool and the Afu Aau waterfall.

Pictured above at Robert Louis Stevenson's House back row from left are: Karen Koval, Air NZ; Marysia Hock, Contal Travel;

Barbara Hunt, Jetset Port Augusta; Sandy Osborne, JTG State Mgr SA/NT; Heather Bowman, Sema4 Travel; Annette Simpson-Rial, Qantas Hols/Orient Pacific Holidays.

Front row: Naome Burdon, Argyle Travel; Sharyn Wake, Travelworld Blackwood; Julie Fitzgerald, Travelworld Topham.

WIN A TRIP TO THAILAND



To celebrate its 50th birthday, **Thai Airways International** has teamed up with **Travel Daily** this month and is giving travel consultant readers the chance to win a trip to Thailand for two people.

This great prize includes: two return flights with TG to Koh Samui, five nights accommodation at Sareeraya Villas & Suites, daily breakfast and airport transfers.

THAI is "Celebrating 50 years of the world's most famous Smile" and is looking for the 'Best smile on a Dial' in Thailand.

All you need to do to enter the competition is **send in a picture of your favourite 'smile' taken in Thailand during a holiday or an agent famil.** It can be a picture of anybody you've encountered during your trip and must be captioned where it was taken.

The photo to the right was sent in by Jaime William from Travel by Wyndham and was taken in Patong Phuket along the main beach road at night.



Email your entries to: smilecomp@traveldaily.com.au

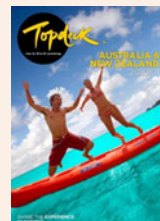
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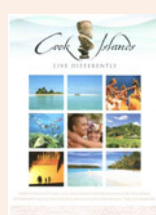
Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.

Topdeck - Australia and New Zealand 10/11
This brochure includes 12 itineraries in Australia including travel along the east coast four day tour in Tasmania or the 25 day Grand Aussie Adventure, and six New Zealand itineraries allowing travellers to explore the whole country or just the North or South Island. For copies and more info visit topdeck.travel.



Cook Islands - Live Differently
This new 63 page brochure offers information on the Cook Islands including dining and entertainment, activities, weddings, conferences and events, accom, maps and visitor information. There's also contact information on each property for agents interested in 'self famil rates'. Available through Brochure Flow.



Royal Orchid Holidays - Golf in Thailand 10/11
This brochure offers nearly 40 courses throughout the country, including Bangkok, Pattaya, Chiang Mai and Phuket at courses designed by Jack Nicklaus and Greg Norman. Packages include day golf or fully organised golfing holidays including accom, 18 holes with guaranteed tee times, green and caddy fees. For copies and info visit AWROH.com.au.



Canada Keep Exploring - Ski
This 50 page brochure features Canada ski options including resorts, trail maps, ski and snowboard schools, heli skiing and general information on each area. Regions covered include British Columbia, Alberta and Quebec, with detailed info on resorts such as Mt Washington, Whistler, Sun Peaks Resort, Edmonton, Banff Lake Louise, and Jasper. See www.canada.travel.



APT - Europe River Cruising 2011
This whopping 206 page brochure features the choice of Aria and Concerto class river ships, five new 'APT Exclusive' excursions, four new itineraries, special event cruises and Christmas cruise packages. Also included are new dining options and early bird fly free SuperDeals. 59 packages are on offer with 320 departures and also features Turkey, Russia and Egypt. For copies and more info visit aptgroup.travel.



Insight Vacations - Winter Europe 2010/11
This new expanded brochure offers clients Christmas market departures, Italian touring and itineraries to Morocco, Greece, Spain and Portugal. For the first time the winter program also includes the new 'Select Choices - Independent Touring Made Easy' program, featuring six itineraries that can be tailored to suit travellers individual needs and tastes - more information at www.insightvacations.com.au.



Creative Holidays - Disney Parks 2010
This new 2010 brochure is a one stop shop for all things Disney across the world, offering exclusive packages, deals and ticketing options at the USA, Paris and Hong Kong parks. Client add ons such as Character Breakfasts and stop over packages are also included as a useful sales tool for agents. Details at creativeholidays.com.





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***NEW* SENIOR LEADERSHIP ROLE**

GENERAL MANAGER

SYDNEY – SALARY PACKAGE OTE \$200K

Head up this successful business and drive it forward into the future as it grows & evolves on to the world stage. You will be a proven business leader, a champion of change, have an exceptional marketing background, proven e-Commerce skills, and be extremely well networked with suppliers across the region. This is a high profile role for a dynamic leader.

MAKE YOUR MARK ON THE BIG STAGE

STRATEGIC SALES MANAGER

SYDNEY & MELBOURNE – SALARY PACKAGE OTE \$100K++

If you prefer to play at the pointy end of the corporate market here's a role that will allow you to exercise all of your skills in big business acquisition. You'll be an energetic hunter experienced in writing detailed tender documents and making compelling presentations. A leading corporate agency and top salary package awaits the chosen one!

HIGH PROFILE ACCOUNT MANAGEMENT ROLES

ACCOUNT MANAGERS

SYD / MEL / BNE / PER – SALARY PACKAGES TO \$80K inc Car

Finally, your chance to join an iconic, world renowned brand in corporate travel and use your skills in Account Management. You will have acute analytical skills with the ability to produce detailed reporting, make recommendations and negotiate with suppliers. You'll have a background in corporate travel with proven abilities to retain & grow your portfolio.

A UNIQUE NEW ROLE IN CORPORATE TRAVEL

TEAM LEADER, CLIENT MANAGEMENT SERVICES

SYDNEY – SALARY PACKAGE TO \$85K

Here's a unique, newly created role with a prestigious Corporate agency using your skills in leadership, account management and travel operations. In this position you will be setting up processes, supervising the daily re-active account management duties for a large portfolio of corporate clients, managing the team, and learning from great leaders.

SIT HIGH ON YOUR PERCH

GENERAL MANAGER

MELBOURNE – SALARY PACKAGE TO \$90k +

Our client is looking for a highly skilled operations manager to take full control of the office overseeing all areas including staff management, recruitment and HR issues. You will be able to make relevant changes to office structures implementing new procedures and strategies to improve efficiencies and assist with the future growth of this well known organization.

CATAPULT THIS COMPANY TO THE TOP

REGIONAL SALES MANAGER – VIC/TAS

MELBOURNE – SALARY PKG \$75k + BONUS (OTE \$100K)

Join this global company and see your career move ahead in leaps & bounds. This company has a great reputation in the industry as an employer of choice and keeps its staff long term. With your ability to build relationships, create opportunities and close deals you will be focused on delivering outstanding results and driving business growth.

JOIN A GROWING ORGANISATION

NATIONAL OPERATIONS MANAGER

SYDNEY – SALARY PACKAGE TO \$90K

This corporate agency is growing rapidly and this newly created national role is perfect for someone to come in and steer the travel operations calmly through this growth. You'll be skilled in motivating teams, mentoring & coaching team leaders, implementing processes & procedures and ensuring the highest level of customer service is delivered to the clients.

STEER THIS SHIP INTO LARGER MARKETS

INDUSTRY SALES MANAGER

SYDNEY – SALARY PACKAGE TO \$75K neg.

This sales position is available NOW for someone with a proven sales background on the road and with strong industry relationships. More than just a repping role, this is a strategic sales position that requires proven skills in running a budget, driving sales and creating new opportunities. Frequent travel across Aust/NZ required.

CONTACT YOUR DEDICATED EXECUTIVE RECRUITMENT TEAM

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