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# Travel Daily AU

First with the news

Tue 08 Jun 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## ACCC looks at JTG-Stella

THE official period for submissions to the Australian Competition and Consumer Commission inquiry into the proposed merger between Stella Travel and Jetset Travelworld (TD special edition 12 May) has now closed, with the ACCC set to deliver its verdict in less than three weeks.

The ACCC "informal review" into the JTG acquisition of Stella kicked off on 14 May, with the commission inviting industry comments on the deal under section 50 of the Trade Practices

### AFTA and TAWG

AFTA ceo Jayson Westbury today provides details on the federation's involvement with the Tourism Access Working Group in his exclusive to TD column - p5.

### Club Med 50% off

THERE are only a few days left to take advantage of Club Med's 50% off per person deal at select resorts - see page 10 for details.

### So much news!

Travel Daily has seven pages of news and photos today, plus full pages from: (click)

- TMS Asia Pacific
- AA Appointments
- Club Med

Act which "prohibits mergers and acquisitions that substantially lessen competition in a market, or are likely to do so".

The deadline for responses was 5pm last Fri, with the ACCC asking a range of questions including "the extent to which customer switching to online distribution channels... would be likely to prevent 'shopfront' agencies from profitably increasing prices by 5 to 10%".

Also under consideration are issues relating to vertical integration, the likely close retail and wholesale competitors to the merged operation and barriers to entry, with the ACCC to announce its findings on Thu 24 Jun.

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## Freight offloaded

QANTAS has today confirmed the sale of its shareholding in Asian-based courier and freight business DPEX Worldwide.

The stake has been purchased by Toll Holdings, with the deal not including the Qantas shares in the DPEX Australian operation.

Qantas said the sale was in line with its "ongoing strategy of focusing on core business areas".

The deal is still subject to approval by competition authorities in China.

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## AFTA weathers the storm

DESPITE tough conditions last year AFTA has maintained its full range of operations, recording a loss of just \$12,000 as it coped with lower membership income, reduced royalties from training colleges and lower interest rates on its cash (TD breaking news).

Total membership decreased by 20 agencies to 2439 as at 31 Mar, with a consequent decline in membership revenue to \$830,000.

Interest received was less than half the \$70,000 from 2008/09, while there was also less income from marketing activities such as the AFTA Webmail system.

The small deficit is all the more remarkable given the significant investment made by AFTA in its discussion paper on the future of the industry, and the submission to the government review of consumer protection.

"It's been a very busy year for AFTA and while we have lost a few members this year, the strength and support of the great majority of the industry demonstrates that we are getting our policies right," said AFTA CEO

Jayson Westbury.

The AFTA annual report is now online at [www.afta.com.au](http://www.afta.com.au) and is in a new format in accordance with revised accounting standards, providing significantly more detail than previously.

Total revenue was just over \$1.14m including a \$76,600 result from last year's National Travel Industry Awards, and AFTA holds about \$900,000 in cash.

The report also reveals that two of the Federation's directors, Graham Turner from Flight Centre and Spiros Alysandratos of Consolidated Travel didn't attend any of the five board meetings during the year, instead sending alternate directors in their place.

AFTA chairman Mike Thompson from Stella Travel said the tough year and recent crises had seen the Australian public come to the realisation that "the support and services provided by a travel agent are highlighted in times such as these."

"The year ahead is looking much better for the travel industry," he said.

Westbury said AFTA remains in a very strong financial position and welcomed the broader industry's ongoing support, saying "The policy positions we have taken over the past 12 months have connected with industry and we remain on the right track."

AFTA will hold its Annual General Meeting at 2.30pm on Sat 10 Jul at the Westin Sydney, in the lead-up to the NTIA dinner.

## Rex retimes Griffith

REGIONAL Express has announced a "new and improved flight schedule" for its services between Griffith and Melbourne.

From 19 Jul the new timetable will see the current daytime departures shift to leave Melbourne at 5.00pm and Griffith at 6.30pm each day Sun-Fri.

GM Network Strategy & Sales Warrick Lodge said the move was in response to feedback from the local community, with the new times allowing business travellers to spend a full day in either city.

He said the later flight time on Fri and Sun would also expand leisure opportunities for weekend travellers to each port.

## Window Seat

A TEMPORARY rubbish-coated hotel has been set up in Rome to highlight the huge amount of waste generated by humanity.

12 tonnes of trash have been collected from European beaches by German artist H.A. Schult and used to decorate the property which stands near Castel Stan'Angelo.

"The environmental problem is a global problem. We are living in a planet of garbage," Schult said, with the property's first celebrity resident last week being Danish supermodel Helena Christensen.

The installation has been ironically sponsored by Mexican beer maker Corona.

A SMUGGLER is set to be sentenced in Los Angeles this week after being arrested with birds down his trousers.

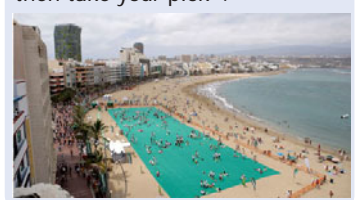
46-year-old Sony Dong was taken into custody after a customs inspector noticed bird droppings on his socks and saw feathers poking out from beneath his pants.

Dong was found to have the live birds held in cloth wrappings attached to his legs and calves, and pleaded guilty to illegally importing wildlife.

THE world's biggest beach towel has been unveiled in Spain after a team of 25 people took more than two weeks to create it.

The massive towel was rolled out on the beach near Las Palmas on Gran Canaria in the Canary Islands last weekend, with more than 1000 people spending a day lying on it as part of a Guinness World Record attempt.

One participant said it would be ideal for Germans who allegedly like to reserve sun loungers at resorts, saying: "You could leave this over every sun lounger on the whole beach and then take your pick".



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Airline of  
the Year 2009  
TTG Travel Awards 2009

**QATAR**  
AIRWAYS القطرية

## Oh what a feeling!



SUNLOVER Holidays were the hosts of the Travellers Choice Bronze Award winners who were rewarded with a trip to the Whitsundays recently.

The group enjoyed 2 nights on Hayman and 2 nights on Hamilton Island, with trip highlights incl snorkling off Blue Pearl Bay, a guided tour of the Hayman kitchen, a two-light sailing on the Banjo Paterson, Buggy Rally, and champagne on Whitehaven Beach.

Pictured above hopped up on bubbles from left are: Vivienne Craig, Viv's Travel Bug; Margaret Scott, Gateway Travel; Lesley Grimwood, Select World Travel; Gillian Connors, Ucango Travel; Skye Cruden, AOT Holidays; Julie-Ann Silvey, Chelsea Cruise &

## As you Wish Dining

HOLLAND America Line's latest Signature class ship, *MS Nieuw Amsterdam*, will offer 'As You Wish Dining', giving guests the option to eat from many restaurant venues onboard and in the style of chosen eating, from fixed dining to open seating or casual meals.

Restaurants onboard the ship which debuts on 04 Jul include Manhattan Dining Room, Pinnacle Grill, Canaletto, Tamarind, Terrace Grill, Slice pizzeria and Lodo poolside eateries.

## Hollywood incentive

PLANET Hollywood Towers by Westgate on Las Vegas Blvd is offering agents 15% commission on all reservations booked by 30 Jun. See [www.phtowers.com](http://www.phtowers.com).

Travel; Robert Fletcher, Active Travel; Dianne Garbin, Floreat World of Travel; Charles De Angelis, Civic Travel Service; Belinda Di Guglielmo, St George Travel; Anni Baillieu, Moss Vale Cruise & Travel; Robyn Mitchell, Travellers Choice; with Jamie from Fantasea Cruises.

## PacificFlier queried

THE US Dept of Transportation has questioned upstart PacificFlier (revealed exclusively by *Travel Daily* on 19 Aug) about changed "critical information" in relation to the carrier's ownership, management and financial fitness.

In DOT's request for additional info for flight permits, the department said: "We note that on April 29, 2010, the current CEO of the company paid a courtesy call on DOT. The individual in question was not in fact the individual presented as CEO in PacificFlier's application."

The Guam-based carrier has been told to update details in order for DOT to complete the processing of its permit request.

## PNG numbers rise

AUSTRALIAN arrivals into Papua New Guinea have risen 25% in the first quarter of 2010, with this market contributing over half the total number of short-term arrivals to the country.

According to the PNG Tourism Promotion Authority, around 34% of Australian travellers are taking a holiday and that number is continuing to grow.

## EK A380 to Milan

EMIRATES will operate one of its giant Airbus A380 superjumbos from Dubai to Milan Malpensa on flights EK093/094 on 29 Jul, in a one-off service, replacing the current A330-200 on the route.

MEANWHILE, Emirates is likely to increase its A380 aircraft order by as many as 30 jets in coming days, according to sources.

Currently, Emirates has 58 of the double decker aircraft on order and took delivery of its 10th A380 this week (*TD* yesterday).

## Medina for mums

MEDINA Apartment Hotels have created a virtual meeting place on Facebook called MumSpace, providing a forum for mothers to "share, purge, rant, chat and just enjoy conversations".

See [facebook.com/MumSpace](http://facebook.com/MumSpace).

## Qantas FF icons

QANTAS Frequent Flyer has launched a new set of icons to keep its members on track and earn more points by effectively spotting deals the 400 partners are offering.

The seven new icons depict categories for Fly, Shop, Pay, Stay, Hire, Eat and More.

## Kingfisher invited

INDIAN carrier Kingfisher Airlines was yesterday formally invited to join the oneworld airline alliance, following a Memorandum of Understandings that was signed between the two earlier this year (*TD* 24 Feb).

Kingfisher has already been granted approval to join oneworld by India's Ministry of Civil Aviation and has successfully passing the group's safety audit.

The next step in the process for IT will when the new int'l pax terminal at New Delhi opens, and six oneworld carriers begin using Kingfisher's premium lounge.

## GPT selling Rock?

THE GPT Group is believed to be close to selling the Ayers Rock Resort, according to *The Australian Financial Review*.

It's reported a consortium incl the Indigenous Land Corporation and Wana Ungkuntja have been considering buying the resort.

Last month the property investor said it would hold onto the resort until market conditions improved (*TD* 11 May).

Ayers Rock Resort is the sole remaining property in the Voyages Hotels & Resorts portfolio.

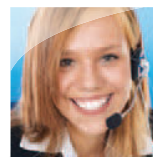
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## ANA 787 routes

ALL Nippon Airways is hopeful of launching the first global commercial services of Boeing's 787 Dreamliner aircraft on domestic routes in Japan by the end of the year, executive vp Katsumi Nakamura has said.

ANA is also exploring the option of operating the B787 on intl services to Los Angeles, London, Paris, San Francisco, Paris, Munich and Frankfurt from Mar next year.

## Falls' guns fire up

FALLS Creek Resort in Victoria triggered its snowguns into action on the 2.2km Wombat's Ramble run for the first time this season on Sun night.

The 40 high-tech snowguns are being used ahead of the Queen's Birthday long weekend ski season launch planned for this Sat.

## JXB Mar opening

DUBAI'S Al Maktoum Int'l Airport (JXB), the world's largest airport, is expected to open to commercial services by the end of Mar as it undergoes the final fit out of its passenger terminal.

The airport is twice the size of Dubai International's Terminal 2, and will be capable of handling up to 160 million pax a year.

## QE dining options

CUNARD has detailed the dining options on board its newest vessel *Queen Elizabeth*, which will debut later this year.

A wide range of restaurants, bars and cafes will be on offer, in the main inspired by the grand lady's Cunard heritage, including the two top deck Queens Grill and Princess Grill eateries available to guests in Grill suites only and offering "classic dishes Cunarders have come to know well."

More details in today's *Cruise Weekly* - subscribe free at [www.cruiseweekly.com.au](http://www.cruiseweekly.com.au).

## New IATA vision

THE International Air Transport Association has outlined "four cornerstones for change" for the global aviation industry as it looks forward to the next 40 years.

In his State of the Industry address at the 66th IATA AGM and World Air Transport Summit in Berlin overnight, Director General Giovanni Bisignani said change is needed in the areas of profitability, infrastructure, "powering the industry" and "the customer," with predictions that airlines will carry 16 billion passengers a year by 2050.

He launched 'Vision 2050 - Shaping Aviation's Future' which is a "ground breaking initiative to lay the foundations for a sustainable and profitable industry by looking ahead strategically with a four-decade time frame".

## Staying Connected in Fiji



ABOVE: Qantas Holidays and Air Pacific gave these Travelscene Amercian Express agents the opportunity to enjoy time with some local Fijian children recently on the 'Stay Connected' famil.

Highlights of the trip included attending a kava ceremony, participating in traditional dances and eating traditional Fijian family cuisine.

Pictured about at a traditional Fijian village from left are: Shannon Deere, The Travel Studio; Kimberley Saddington, TSAX; Robyn Denisenko, MTA Travel; Linda Leung, Travel.com.au; Vanessa Lake, TS Batemans Bay; Susan Hurst, Travelscene Kings Meadows; Susan Paul, Travelscene Swansea; Janice Oneil, Travelscene Ulladulla; and Julie Seldon, Fairfield Travel with David Sorpassa from Qantas Holidays in front.

## Santorini stay pay

ICON Holidays is offering a 'Stay 4, Pay 3' deal at the Fanari Villas, located in the village of Oia on the Greek Island of Santorini.

Prices start at \$2,109 for a Junior Suite, \$2,343 for a Senior Suite, and \$2,665 for Honeymoon "Bells" suite, valid for stays until 30 Sep 2010.

For info phone 1300 853 953.

## AirAsia to Haneda

MALAYSIA'S no frills carrier AirAsia is considering a thrice weekly service of its long-haul AirAsia X operation to Tokyo's Haneda Airport, to commence from later this year.

The airline is keen to take advantage of midnight take-off/landing slots, reports Japan's *Yomiuri Shimbun* publication.

# CHEVAL GROUP

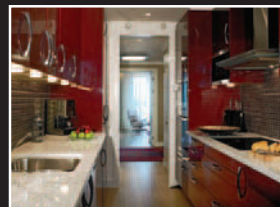
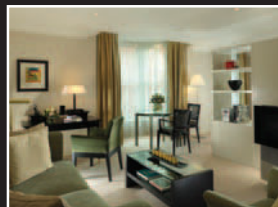
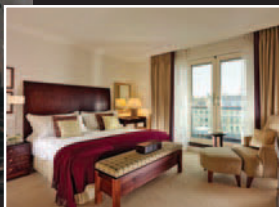
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## Evergreen NZ educational



ABOVE: Evergreen Tours recently hosted an eight day family through New Zealand's South Island for a group of agents.

Highlights of the trip included visits to Christchurch, Fox Glacier and Queenstown, and the group also learnt about Maori culture at

### Cracker of a deal

LAKE Crackenback Resort in NSW's Snowy Mountains is offering a five night package in a Gold Mountain view Chalet with buffet breakfast, two course dinners, four day first timer lift pass and a lesson, plus 4 day ski hire is priced from \$1170/adult and \$852/child.

For more info call 1800 020 524 and quote the package name 'intro to the snow'.

## Hawaiian May stats

HAWAIIAN Airlines has reported a 1.4% drop in pax numbers for May, compared to the same month the year earlier, with 685,051 passenger movements.

HA's year-to-date stats are down 0.7% on 2009.

Tamaki Heritage Village, popped into the International Antarctic Centre, rode the TranzAlpine and took a scenic cruise on Milford Sound.

The adventure continued in Queenstown, where the agents went jet boating along the Dart River on the Wilderness Safari and Skippers Canyon 4WD tour and got involved in a snowball fight on top of Lindis Pass.

The group are pictured here on the shore of Lake Wanaka.

### Malaysia correction

GLOBAL Tourism Interface has been appointed PR agency for Tourism Malaysia, not as the organisation's representatives, as mentioned in TD yesterday.

## AFTA UPDATE

the latest insights from AFTA's Chief Executive, Jayson Westbury



AS A PART of the National Long-Term Tourism Strategy AFTA takes part in the Tourism Access Working Group (TAWG) which is an important committee of federal government. This working group includes a wide range of representatives from the aviation, airports, inbound and outbound tourism sectors, state and federal government tourism offices and the federal departments that support the Ministers responsible.

As you can see it has the potential of being a very influential working group. Both the Federal Minister for Resources, Energy and Tourism and the Federal Minister for Infrastructure, Transport, Regional Development and Local Government co-chair this important working group.

Today is the first meeting of this new working group in Canberra. For the travel industry our involvement is important as this committee will help guide many of the Federal Government responses to issues such as aviation, passenger facilitation at airports, tourism infrastructure including cruise terminals just to name a few.

We all hope that under the leadership of two cabinet ministers we will be able to get tangible working outcomes to many of the issues that the Tourism industry faces into the future. An important working group that has a big agenda.

Also today, AFTA will release its annual report. AFTA is a public entity and as such its annual report is released each year and is available on the [www.afta.com.au](http://www.afta.com.au) website.

This year, the AFTA board has made a deliberate decision to invest in the professionally prepared discussion paper and submission on the Consumer Protection review and as such AFTA has reported a small loss of \$12,000. AFTA has maintained a strong cash flow position over the past twelve months and has not needed to use any of the cash reserves to fund the operation, so this is overall a good result.

Furthermore, AFTA remains very financial with a net equity position of over \$2.5million. So while we have made a small loss on the P&L this year, AFTA remains very strong and has a sound business plan for the year ahead.

As a part of the release AFTA has also announced its annual general meeting of members will take place on the same day as the NTIA, Saturday 10<sup>th</sup> July, 2010 at the Westin Sydney.

In a year that was difficult for all, and a year when travel agents looked at all of their costs, AFTA remained strong and retained solid membership over the year.

Thank you to everyone that continues to support the efforts of AFTA. Together we can achieve so much more.



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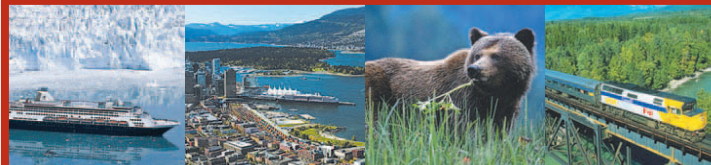
The successful applicant will have existing travel management experience with a proven track record of successfully working with key clients and have a high drive to succeed.

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Are you looking for a change from retail to corporate? We have some great roles available in our Canberra team. If you have international consulting experience and want to enjoy your evenings and weekends at your leisure, then send through your details today.

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Applications close Tuesday 15 June 2010



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Please email your resume to: [edsmith@canada-alaska.com.au](mailto:edsmith@canada-alaska.com.au)



## Coogee Beach GM

CROWNE Plaza Coogee Beach has appointed Leanne Graham as the property's new general manager, promoted from the role of director of international sales, NSW and ACT.



## Money Talk

Brought to you by Visa

While travel is meant to be nothing but fun, a recent Visa survey named managing money while overseas as a big concern for Aussie travellers.

To win a \$100 Visa Prepaid card, email [visa@porternovelli.com.au](mailto:visa@porternovelli.com.au) and tell us 'what are the top five tips you would offer to the below potential traveller, to help make her holiday hassle-free?'

Kelly is 18 years old and has just finished high school. She is heading on her first overseas trip to the US. Kelly has limited spending money for the trip and does not want to go over budget as she would prefer not to dip into her savings for university.

She wants to be able to monitor her funds but also have the freedom to have access to her money when she needs it. Kelly is worried about carrying cash, but is concerned that if she doesn't she is going to be caught-out without money and miss out on a spontaneous adventure.

more people go overseas with Visa.



## Brooklyn Br. refurb

BROOKLYN Bridge in New York City has been approved for a \$500 million dollar major makeover after its 127 years of operation.

The 1.1 mile suspension bridge will be repainted over the next four years and rusted railings on the approach ramps will also be refurbished and reinstalled.

## Sapphire sanitised

PRINCESS Cruises *Sapphire Princess* needed to be sanitised for an extra two hours before heading off on an Inside Passage Cruise to Alaska, last weekend.

The extra care clean up was due to 96 passengers seeking medical attention for a norovirus on the previous seven day cruise.

## CAN/SAA/Swagman in SA



PICTURED above are the lucky agents who were hosted on a famil to South Africa by Concorde Agency Network, South African Airways and Swagman Tours.

Features of the recent trip included Victoria Falls, Hippos in Chobe, wine tasting in Stellenbosch and amazing game viewing in Kruger National Park.

Seen here about to go on safari front row from left are: Susan Huse, TravelWorks International; Nick Pearson, Concorde Agency

Network and Pat Mangan, Swagman Tours.

Back row and on vehicle: Tanya Lambert, Campes Tara Travel; Jason Iannucci, Sun Centre Travel & Holidays; Karin Hogben, Wollongong Travel Centre; Joanne Bailey, Travel Design Int'l; Jenna Laird-Furley, Meridian Travel; Veronica Newman, Albury Kent Travel; Nerine McDonald, Allabout Travel; Christopher Martin, Continental Pacific Travel; Tanya LittleJohn, Ticket to Travels.

## Free Amtrak Wi-Fi

US RAIL service Amtrak will provide pax with complimentary wireless internet access onboard its Acela Express trains permanently after trialling the free service for three months recently (TD 04 Nov).

## GA Europe fares

GARUDA Indonesia is celebrating its return to Europe with relaunch fares to Amsterdam via Denpasar or Jakarta and Dubai priced from \$1540 ex PER, \$1635 ex MEL and \$1654 ex SYD.

Tickets are on sale until 31 Jul for travel 07 Jun-31 Mar 11.

## Carnation vouchers

RED Carnation Hotels is offering a new Gift Experience Voucher program that can be credited towards accommodation, food and wine, afternoon teas, and wellness breaks in South Africa,

Monetary vouchers are also available in four currencies to spend on food, beverage or accom in any of the hotels.

## CCC Fiji promo

CAPTAIN Cook Cruises is taking up to 30% off its Northern Dateline Cruise departing 03 Aug, 07 Sep, 05 Oct, and 02 Nov, priced from \$1,749ppts and on sale until 30 Aug.



## TRAVELTRAIN SALES GENERAL MANAGER

"Over the last 20 months I have worked in this fantastic role, together with an amazing team setting the business up for what is sure to be an exciting future. This senior management position is pivotal to the success of Queensland Rail's long haul rail business and associated products. If you are looking for an exciting opportunity this is the one"

*Mark Williams*

This is a senior leadership role for a charismatic & outgoing person with strong commercial acumen and an extensive knowledge of the travel industry.

Queensland Rail Limited, trading as Queensland Rail, is scheduled to commence business as a new government owned corporation (GOC) on 1 July 2010.

Queensland Rail will be a vertically integrated rail transport company comprising passenger rail services, ownership and management of access to the Queensland narrow gauge rail network except in the Central Queensland coal systems, plus supporting operational, network and corporate services.

This senior appointment will take responsibility for the operational management of the Queensland Rail travel business. This includes but is not limited to the operation of our thirteen retail outlets; our wholesale operation; our Customer Contact Centre; our third party retail and wholesale streams; our in-house travel management operation (corporate travel) in addition to our e-commerce activities.

Driving success through four direct management reports, you will oversee product delivery as a whole whilst developing & exploring growth opportunities and re-inventing the customer experience. Within a team that has already attracted 'best of breed', this is a unique opportunity to be rewarded for your expertise and to create new challenges.

To be successful, you will demonstrate leadership and management excellence so as to deliver outcomes within a complex commercial and customer oriented environment. With extensive knowledge of the travel industry, you will understand yield & revenue in the application of best practice in operations so as to achieve travel industry leader status.

Apply to position number IMO1049 by Monday 14<sup>th</sup> June 2010 by submitting a cover letter and resume providing evidence of meeting the requirements of the role.

To learn more about this QR career opportunity, visit [www.qr.com.au/careers](http://www.qr.com.au/careers) or call Sam Walsh on 0404 171 743 or 07 3235 7563





## WIN A TRIP TO THAILAND



To celebrate its 50th birthday, **Thai Airways International** has teamed up with **Travel Daily** this month and is giving travel consultant readers the chance to win a trip to Thailand for two people.

This great prize includes: two return flights with TG to Koh Samui, five nights accommodation at Sareeraya Villas & Suites, daily breakfast and airport transfers.

THAI is "Celebrating 50 years of the world's most famous Smile" and is looking for the 'Best smile on a Dial' in Thailand.

All you need to do to enter the competition is **send in a picture of your favourite 'smile' taken in Thailand during a holiday or an agent famil.** It can be a picture of anybody you've encountered during your trip and must be captioned where it was taken.

The photo to the right was sent in by **Rebecca Rosz** from **BCD Travel** and was taken on a top of a cliff looking down at **Nang Yaun Island Resort** - off the coast of Koh Tao.



Email your entries to: [smilecomp@traveldaily.com.au](mailto:smilecomp@traveldaily.com.au)

[CLICK HERE FOR TERMS & CONDITIONS](#)



## Mary in Scotland

HARVEST Pilgrimages has released a 'Mary MacKillop 15 days Scottish Heartland tour' which will see participants follow in the footsteps of Australia's first official Roman Catholic Saint when she visited Scotland in 1873.

Highlights include a meeting with Mary's oldest living relative, Ronnie Campbell - for brochure supplies call 1300 467 663.

## Hyatt expansion

HYATT Hotels Corporation has announced the signing of three new Andax branded hotels in China, India and the Turks and Caicos.

The properties include the 183-room Andaz Sanya Sunny Bay in China, the 323-room Andaz Delhi (set to open in 2013), and the 170-room Andaz Turks and Caicos (planned to open in 2014).



**TOURISM NT**  
NORTHERN TERRITORY  
AUSTRALIA

## TRADE ENGAGEMENT UNIT - SYDNEY

The Trade Engagement Unit located in Sydney has a vacancy for a Trade Engagement Executive.

The successful candidate will report to the Manager Trade Engagement and be required to develop and maintain strategic alliances with key national and distribution partners aimed at increasing access to NT Tourism products that ultimately, lead to increased visitation to the NT.

Applicants with demonstrated experience and achievements in working within the travel distribution industry are encouraged to apply.

**Applications close on the 16<sup>th</sup> of June 2010.**

For further information and a detailed position description, please visit [tourismnt.com.au](http://tourismnt.com.au) or contact HR on (08) 8951 8495.

## \$217 fares to STN

AIRASIA X is offering a 48 hour sale to London, Stansted Airport, via Kuala Lumpur, one way, for as low as \$217 from OOL, \$235 ex PER, and \$240 ex MEL.

The sale starts at 2am (EST) on 09 Jun, and travel is from 11 Oct to 14 Nov, see [www.airasia.com](http://www.airasia.com).

## Avalon gets comfy

AVALON Waterways is planning to roll out its new Comfort Collection, which will debut onboard *Avalon Panorama* (TD 26 May) in May 2011, across its entire river cruise fleet by the end of next year.

**Travel Daily**  
First with the news  
AU

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EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

## NZ B747 AKL/BNE

AIR New Zealand is looking at operating Boeing 747-400 flights between Auckland and Brisbane twice a week during the Northern Summer 2011 season, according to travel agent GDSs.

At the moment the AKL/BNE service is the only NZ 747 sector loaded in GDS for the period.

## Extreme agents in Sabah



ABOVE: This group of agents were lucky enough to fly with Royal Brunei Airlines ex Brisbane to participate in the extreme sport challenge of climbing Sabah's Mt Kinabalu at 4095m. At Malaysia's first world

heritage site *from left* are: Fiona Innes, Flight Centre Nambour; Andrea Turner, Getaway Trekking; Melissa Cossar, Infinity Brisbane; Douglas White, Flight Centre Sunshine Coast; and Michael McFarlane, Adventure World.

## The Jetset Travelworld Group

### Manager Business Travel Centre WA

The Jetset Travelworld Group which consists of Qantas Holidays, QBT, Jetset and Travelworld operates as one of Australia's largest integrated travel businesses, providing wholesale, retail and specialist business travel products and services across Australia.

Do you want to join a company that fosters strong workplace relationships in an open and supportive environment? Your new position as a Manager Business Travel Western Australia will see you lead a team that provides corporate customers with information on airline products, auxiliary services and loyalty programs. Located in Perth this role is an excellent opportunity to be part of a winning team and expand your expert skills, knowledge and professional customer service. In this role you will manage the Western Australia Business Travel Centre, working closely with your team, Sales and IT to ensure both profitability targets and customer needs are met.

**To be successful in this position you will have:**

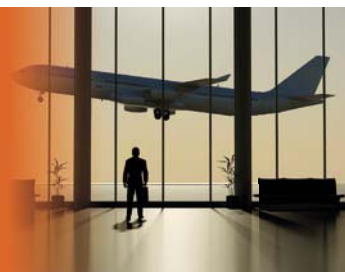
- extensive customer service experience;
- demonstrated leadership and operational management experience; and
- sound communication skills

Exposure and experience in the travel industry will be highly advantageous.

Please send resume to [bscherer@jtg.com.au](mailto:bscherer@jtg.com.au) by 18 June 2010.

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Hot Jobs (Australia) - June 2010

**JOB OF THE WEEK!**

## Part time Sales Executive - Melbourne

Working 3 days a week on the road and working from your home office where else are you going to find such a perfect life/ work balance. Being the face of this new product you will have great industry contacts and build rapport easily as you conduct training sessions, attend consumer & trade functions and escort family trips. If you have minimum 5 years on road sales experience, can work autonomously and have your own car and home office set up apply today.

Contact **Karen McGrath** at TMS **karen@tmsap.com**  
T: **02 9231 6444** or **apply online now!**



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### Product Co-ordinator - Sydney

- **Career advancement**
- **Great family trips**

If you are an experienced Wholesale Consultant looking for a fresh challenge this could be the role for you. In this role you will be assisting the Product Manager to create packages, be responsible for preparing flyers and other support material, assist with trade & film nights and update any changes to existing product. If you have minimum 2 years industry experience and are ready to see your career take off apply today!

Contact Karen McGrath T: **02 9231 6444**  
E: **karen@tmsap.com** or **apply online now!**

### Operations Manager for Global Corporate Travel Company

- **Experienced Operations Manager**
- **Melbourne CBD Location**

Our client is a global corporate travel company looking for an experienced Operations Manager with excellent leadership and relationship building skills. The company has a fantastic work environment and outstanding company values. You will be responsible for the day-to-day operational activities of the profit centre which include.

Contact Emma MacPherson T: **02 9231 6444** E: **emma@tmsap.com**

### Business Relationship Director – Sydney CBD

- **Six figure salary**
- **Global Organisation**

Major Travel Organisation is seeking to fill a management position within their company. You will be strategically directing the team of Account Managers. It is essential that you have strong proven leadership skills as you will be managing a competent developed team. In addition this role requires that your immediate background includes extensive experience in business relationship management and have a strong understanding of corporate travel complexities from previous employment.

Contact Wendy Stearn T: **02 9231 6444**  
E: **wendy@tmsap.com** or **apply online now!**

### Rare Opportunity for a Team Leader

- **Sydney CBD Location**
- **Great team and supportive work environment**

Our client is a boutique inbound tour operator who specialises in tailor made experiences in the luxury travel market for Australia, New Zealand and the Pacific Islands. They are looking for a Team Leader Supervisor looking after a team as well as being apart of it. This is a great company to work for with a supportive work environment in a role that rarely becomes available.

Contact Emma MacPherson T: **02 9231 6444**  
E: **emma@tmsap.com** or **apply online now!**

### Leisure Travel Consultant - CBD

- **Brilliant team & office environment**
- **Well respected and valued organisation**

Are you an experienced travel consultant looking to make a positive career move? This well established organisation are looking for a leisure consultant to assist in their premium retail division. In this role you will be booking all aspects of travel, including flights, exclusive accommodation, car hire and tours.

Contact Sharon Moss T: **02 9231 6444**  
E: **sharon@tmsap.com** or **apply online now!**

### Back Office Travel Temp Role – CBD

- **Must be able to use Sabre CRS**
- **Role to start ASAP**

Are you a travel temp looking for some back office temp work? Great opportunity to take a break from consulting but stay within the travel industry. In this role you will be assisting with ticketing, invoicing, administration and researching products.

Contact Sharon Moss T: **02 9231 6444**  
E: **sharon@tmsap.com** or **apply online now!**

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draw to win a \$500 shopping voucher.

5 runners up will win double movie passes.

WINNERS ANNOUNCED IN TD ON 1<sup>ST</sup> JULY



### A CAPITAL OPPORTUNITY

CORPORATE IMPLANT MANAGER

CANBERRA – SALARY PACKAGE TO \$62K +

This is an amazing opportunity to realise your leadership dream.

We are currently searching for an experienced multi skilled corporate consultant who is ready to lead a team. You will have excellent international fares and equipped to deal with high profile and often demanding clientele. You will be disciplined and motivated, able to supervise and support a small team. Great salary package and excellent progression. Apply Now!

### AN AVALANCHE OF FUN!

SPECIALIST SKI RESERVATIONS CONSULTANT

SYDNEY – SALARY PACKAGE \$35K-\$45K +

Fancy a free snowboarding or ski trip every year? If you have a passion for the winter white stuff, then this is your role. You will enjoy working in a funky team, organising a range of worldwide ski itineraries. Essentially, you will have excellent CRS skills, a top sales ability and knowledge of ski/snowboard products. Great salary package plus incentives and travel benefits are on offer. So don't miss out...apply today.

### SAHARA DREAM

DOMESTIC CORPORATE TRAVEL CONSULTANT

MELBOURNE (CITY) – SALARY PACKAGE TO \$43K

If career development is something that motivates you, this global travel management company is for you. They provide staff with the opportunity to increase their skill set and further their career. If you show loyalty and a great work ethic, you will soon be presented with a promotion which reflects your impeccable consulting skills. Other benefits include weekends off, being part of a fun & vibrant office & earning a top \$alary!

### MOVE UP TO GOLD CLASS

WHOLESALE TRAVEL CONSULTANTS

MELBOURNE (BAYSIDE) - SALARY PACKAGE TO \$44K

Join one of Australia's most successful, luxury travel wholesalers and learn what its like to work for a staff focused organisation. This Australian owned & operated wholesaler has been running one of the most successful worldwide travel products & are continuously improving and expanding their business. Working in a large Melbourne office, career opportunities are continuously presented.

### ALL THE GLITZ AND GLAMOUR

COPY WRITER – BROCHURE CO-ORDINATOR

MELBOURNE (INNER) – SALARY PACKAGE TO \$55K

Are you a career driven and dedicated travel consultant looking for a role behind the scenes? This luxury wholesaler is seeking a mature professional with sensational attention to detail and a positive and friendly attitude. Working Monday to Friday hours only, you will thoroughly enjoy the stunning office environment & friendly work colleagues. Apply now for this highly sort after role in the wholesale travel sector!

### BE A RUNWAY SUCCESS

ONLINE TRAVEL CONSULTANTS

PERTH (CITY) – SALARY PACKAGE TO \$80K (OTE)

Our client is one of Australia's most successful online travel companies. Award winning and consistently expanding, the opportunity to join this amazing travel company is here! If you consider your consulting skills & sales abilities to be "A" grade, you could soon be earning in excess of \$80,000.

Without a word of a lie, these consultants are paid unbelievably! Galileo highly desirable. Sales skills imperative.

### WORK WITH THE BEST!

CORPORATE CONSULTANT

GOLD COAST – SALARY PACKAGE UPTO \$60K

Polished communicator? Have exceptional customer service skills? We have a fantastic opportunities to join this AWARD WINNING corporate agency! Enjoy working Monday to Friday and fantastic locations, close to restaurants and shopping. Make the jump into corporate consulting and reap the rewards! You must have minimum two years international consulting experience and enthusiasm to burn.

### ESCAPE TO THE HIGH SEAS

WHOLESALE CRUISE CONSULTANTS

BRISBANE CBD – SALARY PACKAGE OTE \$55K

Have a passion for cruising? Working for this innovative company in their wholesale cruise department will open the door to many new and exciting opportunities. Along with earning fantastic \$\$\$, you will also have access to unbelievable educationals, free holidays, massages and so much more. To start your new adventure you will need min 12 months consulting experience and a passion for cruising.

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