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Travel Daily AU

First with the news

Thu 10 Jun 10

Page 1

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Tiger slams DJ-NZ tie-up

TIGER Airways says the proposed trans-Tasman pact between Virgin Blue and Air New Zealand will provide DJ with "an unwarranted and unjustified increase in profitability".

In a submission to the Australian Competition and Consumer Commission probe into the deal, Tiger says that allowing the carriers to combine their activities will allow them to use "their increased combined market power to raise prices and prevent potential new entrants from entering the market".

Tiger is contending that despite the existing competition on the Tasman, the regulatory environment prohibits some entrants (such as TT) which aren't Australian or NZ-owned.

"If the authorisation is allowed by the ACCC, Tiger Airways would

expect that as a matter of policy, there will be greater liberalisation allowing for its entry on the Trans-Tasman Route based on its 'Principal Place of Business' being in Australia," the submission says.

Tiger said that Virgin Blue and Air NZ are "experiencing the economic reality facing the whole airline industry and should therefore look to their own internal processes instead of seeking to form a union which will not benefit consumers".

Another submission has also been received from the International Air Services Commission, which says the pact would give Pacific Blue better access to the corporate travel sector, but notes that "V Australia offers a business class product and there would be no regulatory impediment to it entering the NZ route should it wish to do so".

Today's Travel Daily

Travel Daily today has six pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments

Caplan cashes in

A HOTEL investment consortium led by Sydney travel agent Ben Caplan, who runs Wall Street Travel in the CBD, has sold the 115-room Metro Hotel on Pitt Street to Malaysian hotel investors the Mah family.

The property will continue to be managed by Transmetro Hospitality Group, which held a 31% stake in the hotel which was acquired in 2003 for \$16.5 million.

Metro Hotel on Pitt has been on the market for some time, with contracts exchanged earlier this week for \$24.188 million.

The Mah family formerly owned the Hydro Majestic Hotel in the NSW Blue Mountains and operates other properties in Malaysia and China.

QF lifts PER-SYD

QANTAS has today announced six extra weekly flights between Sydney and Perth, boosting frequencies on the route to 54 return services per week.

The additional flights will operate Mon-Sat ex PER departing at 7.05am, with the services ex SYD departing at 3.10pm each day Sun-Fri from next month.

Lest We Forget

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World Cup iPad

THERE'S even more incentive for you to enter our exclusive World Cup tipping competition, with Compass Cars offering a runner-up prize of a funky new Apple iPad, as well as bottles of wine for top tippers each round.

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DJ res downtime warning

VIRGIN Blue has warned that its booking and check-in system will undergo a major upgrade this weekend, resulting in a 24 hour downtime for bookings and expected longer check-in times.

The change is also likely to

JQ \$39 SIN-MEL

JETSTAR sold all of its special \$99 Melbourne-Singapore launch fares on offer during a three hour frenzy last night - despite the carrier's website crashing which led to a one-hour extension of the original sale period.

What was really interesting, however, was the fares on offer for the return leg.

In a test booking attempted by TD for travel from Singapore to Melbourne on 16 Feb 2011, the fare quoted on the site was just A\$39 per person including taxes.

That would mean that combined with the \$99 special a traveller could have booked a return trip to Singapore from Melbourne for just \$138.

It's not clear whether the bargain fare on the return leg was a website glitch or a sign of the amazing bargains to come.

Best Job acclaimed

TOURISM Queensland says its "ground-breaking" 'Best Job in the World' campaign last year has fueled an increase in the number of under 30s overseas travellers heading to the state.

TQ said Tourism Research Aust's latest International Visitor Survey (TD yesterday) indicated growth from the UK, German, French and Netherlands youth markets, with visitors to QLD increasing higher than the national average.

make connections much more difficult, with each flight operating as a point-to-point operation and no luggage check-through to final destinations.

Passengers travelling between 9.30pm on Sat and 9.30pm on Sun are being advised to arrive at the airport two hours ahead of departure for domestic flights and three hours for international, because web check in, self-check kiosks, PDA-based Check-Mate and Lounge Check-in will not be available over the period.

Each flight will have a single designated check-in counter, with extra staff on hand.

Premium Economy and Blue Zone seating will not be available during the system upgrade, and pax should allow at least 90 min between domestic connections and 2 hours for international to allow for time to collect baggage.

Fares head back up

DOMESTIC airfares last month reached their lowest level on record, according to the govt's airfare index (TD 14 May), before increasing by around 24% in Jun.

The latest update, which analyses airfares against prices in Jul 2003, indicates that the 'best discount' during Jun 2010 had risen by close to one quarter compared to May, and is now on par with Mar.

Non-discounted fares such as 'real full economy' and 'real business class' remained relatively flat against Apr and May pricings.

MEANWHILE, Air New Zealand has increased its domestic fares by around \$2 to cover the cost of the country's emissions trading scheme that launches on 01 Jul.

Wharf 8 to close

CRUISE passengers will no longer be able to depart from Darling Harbour in Sydney from this weekend, with the final cruise to operate from Wharf 8 being P&O's *Pacific Jewel* departure on Sat 12 Jun.

Future cruises will operate from an interim terminal at Wharf 5 Barangaroo until the opening of a permanent terminal at White Bay, which isn't scheduled until 2012.

Lots more cruise news in *Cruise Weekly* - cruiseweekly.com.au.



**Window
Seat**

LAST night Malaysia Airlines hosted an agent screening of *Sex and the City 2* in Sydney, at which Balljid Kour of Tourism Malaysia touted the virtues of Kuala Lumpur.

She said the Malaysian capital is a "modern Asian city", and jokingly referred it back to the movie, saying "Sex and the City, you can do that in Kuala Lumpur too".

Another key Sex and the City feature of KL is that it's a great place to shop for shoes, she said - very fitting given that London-based master shoemaker Jimmy Choo was also born in Malaysia.

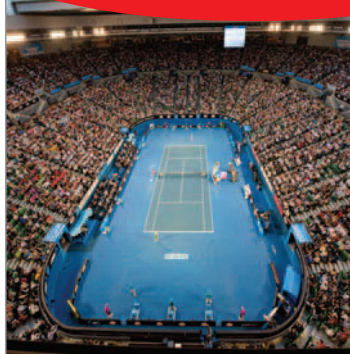
A US company called SecuraTrac has released a new product which allows parents to really keep track of their kids.

The system appears to be similar to the kid-tracking system offered on board Royal Caribbean's high-tech *Oasis of the Seas* but uses GPS technology to work anywhere.

A small Personal Automated Locator can be placed in a child's pocket or attached to a belt - and even has an SOS button which sends a text message or email to the parents identifying the kid's location.

SecuraTrac is also able to set up the system with virtual "Secura Fences" customised for a particular location, meaning that alerts are provided any time the child crosses a virtual boundary which can be set up around a hotel, an amusement park, museum or any other destination.

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Travel Daily AU
First with the news

Thu 10 Jun 10 Page 3

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QATAR
AIRWAYS القطرية

EY considers pacts

ETIHAD Airways boss James Hogan has said the Abu Dhabi-based carrier would consider acquisitions in the future, but will focus its attention on making money as the primary objective.

Hogan also said that premium travel was starting to return and that Business class is "back where we want it to be, and yield is tracking in the right direction."

DRW-ADL rail sold

US RAIL firm Genesee & Wyoming has bought the Darwin-Adelaide rail link for \$334 million, taking over all assets (which includes 23 locomotives and 430 railcars) from FreightLink, Asia Pacific Transport.

The rail route is used by Great Southern Railway's The Ghan.

QH Aus Open deals

QANTAS Holidays has released Australian Open tennis packages for next year, with two night deals priced from \$351ppts staying at the Victoria All Seasons Hotel.

Packages can be combined with Qantas and Jetstar services.

Saffire ramps up

TASMANIA'S newest luxury hotel Saffire (TD 01 Jun) has begun being promoted in the US as a "concept and design like no other" in the Australia market.

In its US announcement this week, Tasmania's Minister for Tourism Michelle O'Byrne said the Apple Isle's tourism industry would benefit greatly from the opening of Saffire.

"Saffire delivers a new world-class ultra premium Tasmanian experience that will showcase the very best of our island state."

"I am confident that this experience will set new benchmarks in the premium tourism marketplace and rival the best in the world," O'Byrne said. Saffire is located in Tassie's east coast Freycinet Peninsula.

DJ/VA JV ok by Aug

VIRGIN Blue Group says it expects to have a response from US regulators about its tie-up with Delta Air Lines for trans-Pacific services between Australia and the US (TD 09 Jul 09) by late Aug.



ABOVE: This group of agents were hosted by Rail Plus as part of a recent fam to Europe. Pictured at the Lavaux Terraced Vineyards in Switzerland after enjoying some wine tasting, *from left* are: Vera Andric, Travel Associates Pagonis & James; Diane Roach, Tour De Force; Johanna Stevens, Harvey World Travel Mackay Mt Pleasant; Amanda Thomas, Flight Centre Kenmore; Elitza Hyde, Hawthorn Travel & Cruise; Ingrid Kocijan, Rail Plus; Renee Harrington, Jetset Travel Campbelltown; Laura Powell, Phil Hoffman Travel Norwood; Phillip Robins, Flight Centre Broadway; Kristy Lovegrove, Student Flights Broadway; and Carol Mallett, Brighton Travelworld.

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Please email your resume to: edsmith@canada-alaska.com.au



Airbags on planes

CATHAY Pacific and Air France are reported to have begun fitting seatbelt-mounted airbags in their economy class cabins in a move to reduce fatalities in plane accidents.

Bloomberg says the manufacturer of the safety devices, AmSafe, predicts that by 2020 the inflight airbags will become standard.

Stocktake sale

TIGER Airlines has announced a stocktake sale with up to 30% off airfares throughout Australia, on sale until 16 Jun for travel 16 Jun to 30 Oct - tigerairways.com.

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Malaysia getting Sexy



MALAYSIA Airlines and Tourism Malaysia last night hosted a group of Jetset Travelworld Group agents to a product update on its 2010 lineup, followed by a screening of *Sex and the City 2*.

MH currently operates 12 weekly services out of Sydney to Kuala Lumpur, with daily 747 aircraft flying direct and five weekly 777 going via Brisbane - but plans to delink this and offer direct BNE services are believed to be in the works.

Sergio Gomez and Suzanne Hallas provided updates on MH's Enrich Frequent Flyer program and about its travel agent incentive 'Sky is the Limit 2010' program where agents can win a trip to Sabah (*TD* 29 Apr).

Named as a Top 10 destination by Lonely Planet in 2010, the country has plenty on offer for visitors including the Petronas Twin Towers, temples, shopping,

colonial history in Chinatown and an amazing night life.

Tourist infrastructure continues to expand, with the Doubletree by Hilton, Kuala Lumpur due to open 01 Jul, the capital's new tallest building - the Grand Hyatt Kuala Lumpur - is currently under construction, along with the Golden Palm Tree Sea Villas & Spa in Sepang, which is being built in the shape of a palm tree 1km into the sheltered waters of the straits of Malacca and featuring 393 overwater bungalows.

Pictured above at the event from left are: Sergio Gomez, corporate account exec. Malaysia Airlines; Balljid Kour, marketing Tourism Malaysia; Gabrielle Vicari, sales manager NSW/ACT MH; Suzanne Hallas, sales exec, NSW/ACT MH; and Suhailey Alarcon, sales and marketing officer MH.

Cook's Crown 7-4-5

CROWN Beach Resort, Rarotonga has released a Stay 7, Pay 5 deal for bookings through until 31 Mar, when booked by 31 Jul.

The offer is available on all room categories and incl brekkie, return transfers, meal discounts and 1/2 hour massage for two.

Insight rewards

INSIGHT Vacations is offering World Rewards members the chance to earn double points on selected premium itineraries sold from its new Winter Europe and Eastern Mediterranean brochure, when booked by 15 Jul.

The bonus points are available on tours including the seven-day Glories of Greece, the eight-day German Christmas Markets, the 9-day Winter Wonderland with Christmas Markets and the 10-day Elegance of the Pharaohs.

Senseless savings

TOURISM New Zealand is running a 'Summer of Senseless Sales' campaign in the USA, with its gonewzealand.com website offering travellers who book an Air NZ flight by 14 Jun from the US to NZ the opportunity to book seven days car hire with Budget Rent-A-Car for only US\$1.

Vic welcomes Tiger

THE Victorian Events Industry Council says the participation of Tiger Woods in the Australian Masters (*TD* yesterday) will generate significant economic and tourism activity, which "more than justifies" the \$3m cost of sponsoring the adulterer's visit.

Raffles bonus offer

RAFFLES, Fairmont and Swissotels has launched a special offer for Asia-Pacific agents who join its 'Famous Agents' consultant education and rewards program before 30 Jun.

New members will win five bonus points, bringing them closer to achieving rewards which can be redeemed for complimentary stays - more information at www.frhi.com/famousagents.

Whitsundays sale

LASTMINUTE.COM.AU, Tourism Queensland and 37 Whitsunday accom, tour, aviation and sailing operators have teamed up for a short duration promo.

The 'Whitsundays 74 Hour Sale' is being promoted in Sydney and Melbourne markets and ends at 11am on Fri 11 Jun.

SriLankan buy back

EMIRATES has sold back its 43.6% stake in SriLankan Airlines to its original owner, the carrier's head Nishantha Wicremesinghe has revealed.

EK purchased its stake in UL for USD\$70m in 1998, but hasn't publicly disclosed details of the amount it sold its shares for, however president Tim Clark said a rumoured USD\$55m price tag was "not far off" the mark.

Tempo cuisine deal

TEMPO Holidays is offering a 3-day adventure package at Lake Maggiore in Italy from \$906ppts.

The package includes two nights accom in Lake Maggiore Hotel, brekkie, a lunch and dinner, a cooking class with a Michelin- star rated chef, private boat excursion with dinner and guided wine cellar visit.

It's on sale and travel til 09 Oct.

Abbey bonus tours

ABBEY Beach Resort in WA is giving guests booking stays during the Jun/Jul School Holidays free tour tickets to the Ngiligi Cave and Cape Naturaliste Lighthouse.

Reservations need to be made during Jun via the hotel's portal at www.abbeybeach.com.au.

JAL/ANA HND slots

BOTH Japan Airlines and All Nippon Airlines will be granted two slots at Tokyo's Haneda (HND) for services between Japan and the US, JAL's president revealed.

Masaru Onishi said Japan's Transport Ministry had notified him of the pending approval, to commence from Oct this year.

MEANWHILE, Tokyo Narita Airport is reported to be looking at constructing a new terminal exclusively for low cost carriers.

Chat Turkey saving

CHAT Tours is offering a special on their 13 night *Glories of Turkey* tour with a saving of \$250 per couple for any new bookings made from now until 20 Aug, for travel 01 Oct and 31 Mar 11.

For more info - chattours.com.au.



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TRADE ENGAGEMENT UNIT - SYDNEY

The Trade Engagement Unit located in Sydney has a vacancy for a Trade Engagement Executive.

The successful candidate will report to the Manager Trade Engagement and be required to develop and maintain strategic alliances with key national and distribution partners aimed at increasing access to NT Tourism products that ultimately, lead to increased visitation to the NT.

Applicants with demonstrated experience and achievements in working within the travel distribution industry are encouraged to apply.

Applications close on the 21st of June 2010.

For further information and a detailed position description, please visit tourismnt.com.au or contact HR on (08) 8951 8495.

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WORLD adds four

WORLDHOTELS has signed four new RIHGA Hotels to its Japanese portfolio.

The hotels include the 973-room RIGHA Royal Hotel Osaka, the 126-room RIGHA Royal Hotel Tokyo, the 484-guestroom RIGHA Royal Hotel Kyoto and 488-rooms at RIGHA Royal Hotel Hiroshima.

InterCon hosts King

THE InterContinental Fiji Golf Resort and Spa hosted His Majesty King George Tupou V of Tonga and the President of Fiji, Tatu Epeli Nailatikau, last weekend.

The Tongan King (pictured below left) was one of the first to stay at the property's new Club InterContinental section (TD 29 Apr), where the two caught up over lunch at the resort's fine dining restaurant, Navo.



Getaway tonight

TONIGHT'S episode of Channel Nine's dedicated travel program *Getaway* at 7:30pm features stories about Africa including:

- Johannesburg
- Rwanda with gorillas
- Kloofzicht Lodge, the Socceroos' home base during the 2010 FIFA World Cup
- Botswana's Okavango Delta
- Lake Naivasha, Kenya
- Durban, South Africa and Libya

Travelport signs LAN

TRAVELPORT has announced a new multi year global full content distribution deal with LAN.

The agreement will enable Travelport-connected agents to access the airline's full range of published fares and inventory through Galileo and Worldspan distribution channels.

HKG sales surge

TRAVEL.COM.AU says its seen a growth in the number of bookings to Hong Kong and neighbouring Asian countries during the month of May, compared to 2009.

General manager - Brand Lisa Ferrari attributed the increase to the civil unrest in Bangkok and the discounted airfares and luxury accom offered in Hong Kong.

Bavarian Christmas

ALBATROSS Travel is offering a 10-day German Christmas escorted tour, priced from \$3679ppts.

The 'German Fairytale Christmas Schwangau' trip departs Frankfurt on 19 Dec and includes nine nights accom, coach travel, brekkie, 3 lunches, 8 dinners and more - for info call 1300 135 015.



Industry Appointments

WELCOME to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

FCm Travel Solutions has announced the appointment of Suyin Lee as general manager of its FCm Asia division. In her role, Lee will be responsible for the oversight of the businesses' Asian partner network, regional sales and account management. She will be based in Singapore and reports to Rob Flint, executive general manager of parent firm Flight Centre

Peter Kirschner has been appointed as the General Manager of Shanghai JC Mandarin. Meritus Hotels and Resorts has also named John Sartain as General Manager of Mandarin Orchard in Singapore, and Kurt Otto Wehinger as GM at the Marina Mandarin, also in Singapore.

Crowne Plaza Coogee Beach has appointed Leanne Graham as its new general manager. She has 14 years experience in the hotel industry and has been promoted from her role as director of int'l sales, NSW and ACT at the InterContinental Hotels Group.

Sandra Leong has been recently appointed as Area Director Oceania for the Singapore Tourism Board. Leong will be working with Michelle Alice Thoo who is the STB's Oceania Manager. Carol Lian is moving on from the director's role.

AKORN, which is part of the Abercrombie and Kent Group of Companies, has announced its expansion of its cruise portfolio to include the Holland America Line product. Also newly appointed is Deborah Bennett, taking the position of Cruise Supervisor to oversee the on-ground operations of all ports of call.

Cox & Kings Australia has appointed Karen Phillips as Product Manager for the Cox & King brand, and former Travel Indochina staffer Anthony Gilbin as Business Manager.

The International Air Transport Association has named FedEx Express president and CEO David Bronczek as chairman of the IATA Board of Governors. Bronczek takes the position from Cathay Pacific Airways CEO Tony Tyler for a one-year term.

Amadeus iPad offer

TOURISM technology provider Amadeus is jumping on board the Apple iPad craze, with a new incentive just launched giving agents a chance to win one.

The promo is asking agents to share what important current business needs they require, and why they need a 64GB iPad.

Visit amadeus.com/ineed/au for more information.

Submissions close on 02 Jul.

ADTA flooded

ABU Dhabi Tourism Authority says it's received an overwhelming response to its Travellers Welcome roadshow which takes place between 21-23 Jun.

ADTA says both the Sydney and Melbourne events are now full and there are only a few remaining spaces for the Brisbane event which is being held on Mon 21 Jun.

To RSVP for the BNE show email roadshow@abudhabitourism.com.au.



HRG Australia - A leading global travel management company currently has opportunities for an experienced Account Manager to join our Business Management Team in Melbourne and 2 x Travel Consultants to join our Canberra Team.

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Applications close Tuesday 15 June 2010

National Business Development Executive



Fiesta Holidays' is seeking an experienced, customer focused National Business Development Executive to be based in our head office in Perth.

The successful applicant will have a minimum 3-5 years travel industry experience preferably with Business Development background, a strong customer focus and a proven sales record. If you feel you're the right person for this role and are already permanently based in Perth, please forward your CV to Steve Douglas, General Manager - steve@fiestaholidays.com.au

Applications close on Monday 21st June 2010

50 years of Skäl in Australia

Now...



YESTERDAY Sydney Skäl Club held an historic Golden Anniversary luncheon, celebrating 50 years since the inaugural luncheon which took place at the Tattersalls Club on 13 Jul 1960.

More than 160 guests attended - including a host of past presidents who are pictured above, in contrast to the photo at right which was taken at the first lunch.

The obliging hosts at the Four Points Hotel in Sydney even recreated the same menu from the first lunch, with guests enjoying oysters and Filet Mignon.

Special guests in attendance included Skäl secretary-general Jim Power, while the guest speaker was Dan Daley, who inspired the crowd as he recounted his experiences as one of the first firemen to respond to the September 11 terrorist attack in New York.

And then...



The past presidents pictured at the top of the page include Guy Stockdale (1974), Jim McDougall (1981), Bruce Morton (1985), John Assheton (1986), Mike Lee (1987), Peter Black (1989), Tony Dear (1990), Brian Kirkham (1991), former Skäl World President Max Kington, Brian Wythe (1992), Sue Marsh - the first female president (1993), Ron Chandler (1994), Bob Lunnon (1997 and recycled again in 2010!), Sharon Hannaford (1998), Mark McElligott (1999), Richard Kennedy (2000), Grant Symonds (2001), Russell Butler (2003/2004), Paul Higgins (2005), Peter Newsom (2006), Paul Highams (2007), Howard Kemball (2008), and Martin Mitchell (2009).

The special event was timely given Sydney's hosting in Oct of the 2010 Skäl World Congress - more details in *TD* tomorrow.

JQ recruiting pilots

JETSTAR is taking on applicants for its pilot cadet schemes, with successful candidates trained to operate JQ's Airbus A320 fleet of jets within 18 months.

Course options incl an Oxford Aviation Academy program in MEL or a CTC Aviation program in Hamilton, NZ -see jetstar.com.

WIN A TRIP TO THAILAND



To celebrate its 50th birthday, **Thai Airways International** has teamed up with **Travel Daily** this month and is giving travel consultant readers the chance to win a trip to Thailand for two people.

This great prize includes: two return flights with TG to Koh Samui, five nights accommodation at Sareeraya Villas & Suites, daily breakfast and airport transfers.

THAI is "Celebrating 50 years of the world's most famous Smile" and is looking for the 'Best smile on a Dial' in Thailand.

All you need to do to enter the competition is **send in a picture of your favourite 'smile' taken in Thailand during a holiday or an agent famil.** It can be a picture of anybody you've encountered during your trip and must be captioned where it was taken.

The photo to the right was taken by Pat Lloyd from MTA Travel and is picturing her son having a night out at Bangla Road, Phuket.



Email your entries to: smilecomp@traveldaily.com.au

CLICK HERE FOR TERMS & CONDITIONS



Preferred appoints

PREFERRED Hotel Group has appointed Lindsey Ueberroth as president, moving up from her role as executive vp for global brand strategy, internal technology, and brand performance with the business.

Yasur getting safer

VANUATU Tourism has advised that the alert for Mt Yasur volcano on Tanna Island has today been downgraded to Level 2 on the Vanuatu Volcano Alert Level, with tours remaining operational.

HA direct LAS - OGG

HAWAIIAN Airlines will begin offering a twice weekly direct link between Maui and Las Vegas from 08 Oct, due to the gradual addition of new aircraft to the carrier's fleet this year.

Director Global Sales Auckland

starwood Hotels and Resorts

The world's largest upscale hotel group with 9 hotel brands, 1000 properties in 100 countries are seeking to appoint a highly motivated individual to join our Global Sales organisation. The Director Global Sales will be responsible for the strategic management of key Starwood Global accounts based in New Zealand, including rate negotiation, account planning, sourcing & converting group leads and exceeding customer expectations.

The Applicants must have:

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- **Must have marketing experience within the travel industry**
- **4 month contract**

This is an exciting opportunity within marketing and destination management. In this role you will be working with the Country Manager to implement various marketing, advertising & PR strategies, co-ordinate marketing material and press releases plus develop relationships with the travel agents network.

Contact Sharon Moss T: **02 9231 6444**
E: sharon@tmsap.com or **apply online now!**

Reservations Consultant

- **\$40k + super**
- **Training and Career development provided**

Our Client is a Global organisation looking for a reservations consultant to assist travel agents and consumers with air booking enquiries and other travel product related questions. You will be servicing incoming phone calls and email requests to book and service air clients and other products. This is a varied role and you must be willing to help out in all areas of the business.

Contact Emma MacPherson T: **02 9231 6444**
E: emma@tmsap.com or **apply online now!**

Part time Sales Executive - Melbourne

Working 3 days a week on the road and working from your home office where else are you going to find such a perfect work / life balance. Being the face of this new product you will have great industry contacts and build rapport easily as you conduct training sessions, attend consumer & trade functions and escort famil trips. If you have minimum 5 years on road sales experience, can work autonomously and have your own car and home office set up apply today.

Contact Karen McGrath T: **02 9231 6444**
E: karen@tmsap.com or **apply online now!**

Rare Opportunity for a Inbound Tour Consultant

- **Sydney CBD Location**
- **Great team and supportive work environment**

Our client is a boutique inbound tour operator who specialises in tailor made experiences in the luxury travel market for Australia, New Zealand and the Pacific Islands. They are looking for a Inbound Tour Consultant with creativity, flair and experience working with high end clientele and luxury products / brand. This is a great company to work for with a supportive work environment in a role that rarely becomes available.

Contact Emma MacPherson T: **02 9231 6444**
E: emma@tmsap.com or **apply online now!**

Cruise Product Executive - Sydney

- **Salary range 50k-60k package**
- **Fabulous step up for a senior cruise consultant with previous packaging exposure**

If you are a senior cruise consultant looking to further your career – here is your opportunity. This is a varied and interesting role where you will be talking with the suppliers, designing itineraries and using your excellent communication skills to build relationships and negotiate.

Contact Sharon Moss T: **02 9231 6444**
E: sharon@tmsap.com or **apply online now!**

Recruitment Executive

- **Work for TMS Asia Pacific**
- **Base plus commission OTE \$60 - \$100k**

Due to demand from our clients our team in the Sydney office is expanding. Helping a candidate find their dream role and developing their career is a rewarding role. You will need to be currently working in the travel, tourism or hospitality industry in a sales position as this role requires a driven individual. This role is strongly suited to Travel Consultants/Sales Reps/BDM's who are looking for a change.....

Contact Wendy Stearn T: **02 9231 6444**
E: wendy@tmsap.com or **apply online now!**

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SWITCH DIRECTION & NEVER LOOK BACK

RECRUITMENT CONSULTANT – HOSPITALITY

RECRUITMENT CONSULTANT – TRAVEL

SYDNEY – SALARY PACKAGE \$70K - \$100k ote

With so many of our staff being employed 5 – 11 years, this is testament that AA really has become a family! We love what we do and enjoy working together with our clients, candidates and each other. The good news is that due to our ongoing success, we have won another major client and as such, are needing to expand our family.

Top team benefits you would enjoy include:

- Fantastic salary
- Cash bonuses
- A work life balance – with office hours/no weekends.
- No daily grind routine
- Working with a fun, energetic team.

If you are an experienced travel consultant or hotel professional who is sick of your job but wanting to stay in the industry, Recruitment could be for you.

To apply or for more information, contact our MD at adriana@aaappointments.com.au

NEED A CHANGE OF SCENERY?

WHOLESALE RESERVATIONS CONSULTANT
PERTH (INNER) – SALARY PACKAGE TO \$55K (OTE)

Are you an experienced retail travel consultant looking for a different direction? This in-house wholesale company could be exactly what you are looking for! Working on a very generous commission structure, you will have the opportunity to earn a high level salary whilst using your strong destination and product knowledge to assist travel agents in creating package holidays for their clients.

CORPORATE CONSULTANTS IN HIGH DEMAND CORPORATE CONSULTANTS

BRISBANE and GOLD COAST – UP TO \$60K PKG

Polished communicator? Have exceptional customer service skills? We have fantastic opportunities to join AWARD WINNING corporate agencies where you can take your pick! You must have min 2 years international consulting experience and enthusiasm to burn. Enjoy working Mon to Fri, in fantastic locations, close to restaurants and shopping. Make the jump into corporate consulting and reap the rewards!

COUNT YOUR LUCKY STARS

JUNIOR ACCOUNTS ASSISTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$38K

Move out of the spotlight and in to this cozy back office role in this leading online travel company. Due to further growth, the accounts department requires a junior accounts/admin assistant to join their friendly team. Experience completing BSP reconciliations and strong administration skills are essential along with Galileo and Crosscheck skills. Join this sensational company today and be rewarded!

SUCCEED IN GREATNESS WITH THIS COMPANY BUSINESS DEVELOPMENT MANAGER

MELBOURNE – SALARY PACKAGE OTE \$90K+

Do you love the thrill of cold calling prospective clients & winning their business? See yourself moving into sales with the winning streak to make it in the big league? Then don't miss out on this exciting opportunity.

You will be a driven contender with a focus on delivering results and winning key business. This corporate travel business needs someone who ticks all the boxes –that you?

AS EXCITING AS THE BIG APPLE

ONLINE TRAVEL CONSULTANT

PERTH (INNER) – SALARY PACKAGE TO \$70K + (OTE)

This is certainly an opportunity you cannot pass up! Our client is one of the most successful online travel companies in Perth. They provide their staff with a nurturing work environment that sees a lot of their employees earning in excess of \$80,000! If you have Galileo skills and a proven sales record, you too could be one of the highest paid travel consultants in Perth. APPLY NOW!

WANT IT ALL? WE CAN GIVE IT TO YOU! BECOME AN AA TRAVEL TEMP.

AUSTRALIA WIDE – NAME YOUR PRICE! \$\$\$

Want to earn a top hourly rate? Want variety in your working week? Want a 4 day weekend? Want a weekly pay cheque? Sign up as a travel temp with AA and have access to all this and more! Travel temping is great way to try out different areas of the travel industry and find your perfect fit. You will need min 12 months travel consulting experience and strong CRS skills. Top loyalty awards & bonuses also available.