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Travel Daily AU

First with the news

Mon 28 Jun 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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Disney on Ice tkts

THIS week Macau Govt Tourist Office and *Travel Daily* have teamed up to offer 14 readers a chance to win tickets to the 'Disney on Ice' extravaganza at Sydney's Acer Arena.

The prize includes tickets for 2 and access to MGTO's private suite for the Fri 16 Jul show.

For full details on how to enter, see page four.

Trip

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CNS opposes DJ/NZ pact

CAIRNS Airport has voiced its concern about the proposed Virgin Blue/Air New Zealand alliance to the competition watchdog, telling the ACCC it believes the Cairns-Auckland route will become "non-competitive" if approved.

In a detailed submission to the Australian Competition and Consumer Protection, CNS says an alliance between the only carriers flying directly between the two cities will have a "negative public benefit" and impact on tourism to Tropical North Queensland.

"The alliance is likely to result in substantial anti-competitive detriment and higher airfares" on a "non-essential element" of the DJ/NZ pact, the commissioned report claims, saying the route is "not relevant to the core Alliance aspiration of competing for Qantas' high-yield business travel".

The report suggests other trunk routes between the countries as part of the alliance would remain competitive, as they are also linked by Qantas, Jetstar or Emirates services.

The Access Economics study suggests the alliance would result in a significant rise in market concentration, and that the QF group has shown "little appetite" to fly the CNS/AKL route, while the threat of another Australian-based player on the route is low.

It recommends the city pair be omitted from the alliance deal, or at the least limited to maintaining

current capacity levels, price monitoring and/or price caps.

Cairns Airport gm of Aviation Business Development, Robert Evans included in the submission a 2009 vulnerability study which indicates how "anti-competitive changes and/or economic shocks" will be more detrimental to Cairns' local economy, as tourism is a major GRP contributor.

Additionally, an aviation report that supports regional aviation development was also included in CNS Airport's submission.

MEANWHILE, Gold Coast Airport has said it "generally supports" the proposed Tasman alliance, with chief executive officer Paul Donovan suggesting the agreement could lift capacity into Australian airports.

Both NZ and DJ operate flights between OOL and New Zealand.

AI B777s to MEL

AIR India is planning to utilise triple class Boeing 777s between Delhi and Melbourne (TD Tue) when it commences the route later this year.

In its first statement about the return of services to Australia in over a decade, Air India said the "services will meet a long-term demand for direct connectivity" when it re-launches.

"Apart from serving the Indian Diaspora in the region, the new link will cater to the growing demand of business travellers, not only between the two countries, but also beyond India to the Gulf and Europe," the airline said.

AI's Melbourne-bound flights are still not loaded in agent GDSs or on its website but are expected to begin by late Oct/early Nov, the carrier confirmed.

Aus/NZ cooperative

A TOURISM Futures Roy Morgan industry survey indicates that a third of respondents are keen for Australia and New Zealand to run a co-operative marketing campaign.

Convenor, Tony Charters said the survey shows it "may not be in our best interests to go head-to-head with New Zealand when vying for international visitors."



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10 GOOD REASONS TO VISIT NEW CALEDONIA

5 Beaches and Islands

New Caledonia's beautiful islands are a beach and water lover's paradise.

Aircalin
International Airline of New Caledonia

CLICK HERE FOR THE OTHER 9 REASONS

World Cup update

CONGRATULATIONS to Matthew Chisholm of Flight Centre Narellan who was the Round 4 winner in *TD's* exclusive FIFA World Cup football tipping competition.

Matthew correctly tipped each game in the latest round of the soccer tournament, including the margin between Uruguay and the Korea Republic, winning two bottles of wine, courtesy of Compass Car Rental.

Tips in Rd 5 of *TD's* comp need to be entered by 11pm tonight.

RBA 4 weekly MEL

ROYAL Brunei Airlines return of regular services to Melbourne (as revealed by *TD* last week) is understood to see the Bander Seri Begawan-based carrier commence a four times weekly operation, as early as the 2010 last quarter.

HRA dives into Bali

HOTEL Representation Australia has signed the 32 bungalow Siddhartah Dive & Spa Resort and 29 villa Alam Anda Dive Resort in Bali to its portfolio.

The properties form part of the Werner Lau's Diving Centres.

20% Tucan comm.

TUCAN Travel is offering 20% commission on Latin America tours in Mexico, Cuba, South and central America booked in Jul.

Tiger charging for no bags

TIGER Airways Australia will begin charging customers with carry-on luggage a fee of \$10 for using its airport check-in facilities from 01 Jul, the no frills carrier announced today.

The move coincides with Tiger's launch of web check-in, which will be free for passengers travelling without tagged luggage who wish to check themselves in for flights, up to 7 days in advance.

"Tiger Airways does things differently to other airlines in Australia," said MD Crawford Rix.

"Our model is based on some of the most successful and profitable low cost carriers in the world, including Ryanair," Rix said.

It means pax with hand luggage of no more than 7kgs (which is

currently free) can avoid airport check-in queues and go directly to the boarding gate.

However, those same pax will also be hit with the \$10 fee if they check-in at the airport.

"What we're doing with the changes to our check-in options is offering even more choice... and allowing Tiger Airways to provide even lower airfares in the future," Rix added.

He said the 'revolutionary' new check-in option rewards travellers who check-in online and "means a better airport experience for more people and reduces our costs so that we can continue to drive down airfares."

Tiger says there is no change to the current check-in process for passengers with checked luggage who will continue to use airport check-in facilities.

MEANWHILE, Tiger is raising its checked baggage fee by \$5.00 (effective 01 Jul) to \$20 and \$50 for the 15kg and 25kg allowances respectively.

QF revamps points

QANTAS has reduced the minimum number of points required to book flights under its frequent flyer scheme to 5,000, when using the Points + Pay option.

The combination of money (credit card) and points offers QF Frequent Flyer members a sliding scale to obtain an Award Flight, with the more points used, the less cash required.

Bookings on both domestic and international flights need to be made online through the QF site.

Thai boat crash

TWO speedboats collided head-on after a Full Moon Party held on Koh Phangan on Sat night seriously injuring seven Australian tourists, aged between 18 and 26 years.

The crash has been blamed on heavy rain and low visibility.



Window Seat

A TURTLE as small as 2 inches long has made a US airline move like a hare, after the crew on a AirTran Airways flight were forced to turn back a taxiing aircraft in Atlanta recently.

The caged baby Red Ear Slider named Neytiri (after the princess in the movie 'Avatar') was thrown in the bin by sisters Annie 13 and Rebecca 22 for fear of being denied reboarding.

A compassionate crew member rescued the family pet and returned it to its owners, this time flying in the cargo hold to Milwaukee a few days later.

NEW York City tourist identity, the Naked Cowboy has found his match, the Naked Cowgirl, and the sparks are already flying.

Only this match is highly charged with the Cowboy sending Sandy Kane, a former stripper, a cease and desist letter, to stop her from performing.

Kane herself is already used to a bit of fire with her famous act closing with her setting her breasts alight.

She's being given the choice of leaving Times Square or signing a trademark 'Naked Cowboy Franchise Agreement', but Kane says she has no intention of signing, saying "I've been naked for years".

RUSSIAN Airline, Avianova, obviously thinks less is more with its new raunchy advert, featuring bikini clad flight attendants washing the aircraft.

TD is not exactly sure what it is actually proving, is it that the planes are always clean or that the stewardess are dirty?

You be the verdict, click here to view the raunchy video.

[Click here for Avianova video](#)



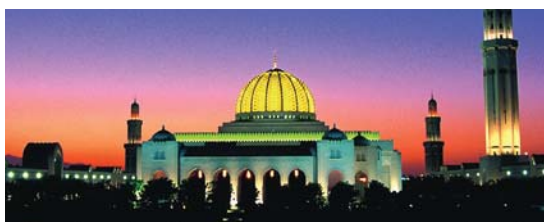
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Socceroos needed this Force



ABOVE: While Australia is out of the Rugby World Cup in South Africa the Travelforce team was still undefeated in Sydney's FIFA Fan Fest Corporate Cup on the floating pitch at Darling Harbour.

The competition heated up last week with the above Travelforce team winning all three of the group matches.

Pictured above *from left*: are Ryan Ostle, Michael Gunn, Michael Olford, Dave Paterson, Phil Osman

and Paul Wildin, with Wayne Swaysland in front.

AirAsia to Maldives

KUALA Lumpur-based AirAsia will look to expand its network to the Republic of Maldives by Oct, according to the carrier's chief exec. officer Tony Fernandes.

The airline boss also revealed Airasia has its eye set on flights to France, with Paris or Cologne flagged as likely destinations.

Express campaign

ORIENT Express Travel Group's buying group 1Independence will begin a new marketing promo to its agents under the slogan, 'Express Ticketing helps you take control of your consolidation'.

The promo follows an escalation in new support for 1Independence in recent times, primarily from agents in Victoria and NSW.

"There is a gap in the market for a new legion of independent agencies," OETG chief exec. officer Tom Manwaring said.

"We are telling independent agencies we are now competitively and fully-resourced for the new market... essentially, agents can take control of their business growth with us, and without signing onerous product and lock-in contracts," he said.

The campaign is built around the benefits of membership, incl access to Express Ticketing, Express Fares, Express Insurance, Express Direct, Express Your Price, Express Service, Express Round the World and Express Reward.

1Independence has also dropped its \$250 membership fee for agents signing up during Jul.

EK A380 to Delhi

EMIRATES will operate a one-off Airbus A380 superjumbo service on flights EK516/517 between Dubai and Delhi on 15 Jul, the first time an A380 jet will have flown to the Indian airport.

Four Seasons boss

FOUR Seasons Hotels has appointed Kathleen Taylor as its president and ceo, effective 01 Aug, taking over from company founder Isadore Sharp.

Four Seasons has 82 properties globally including Sydney, which is the group's only Australian hotel.

Blackwater change

QANTASLINK has advised it will cease operations to Blackwater in Queensland due to the closure of the airport on Sun 15 Aug.

Tickets between Brisbane and Blackwater will automatically be rebooked to Emerald, and those which operate via Emerald will become EMD/BNE.

Pax also have the alternative of rebooking to Rockhampton or Biloela, however land transfers to Blackwater are not available - for details see qantas.com.au/agents.

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New for Trafalgar?

TRAFALGAR Tours will look to expand its touring program to a new destination this year, says managing director Paul McGrath.

Africa and China have been downplayed as possible additions.

SkyTeam look at PG

THE SkyTeam airline alliance has its eye on a carrier closer to Australian shores, with Bangkok Airways firming as a possible contender to join the group.

Bangkok Airways (PG) president Puttipong Prasartthong-Osoth said last week that the Thai carrier was in further discussions about aligning with SkyTeam.

The move supports comments made by the alliance last week at its 10th anniversary in New York (TD Thu) where it stated it was "focused on growing its presence in other regions of the world, such as Latin America, Southeast Asia and India."

MEANWHILE, Romanian flag carrier TAROM was welcomed into the SkyTeam airline alliance on Fri (TD Wed) lifting the network's destinations by 11 cities, including Constanta, Lasi and Timisoara in Romania and Chisinau in Moldova.

Alaska tax cut 25%

THE Alaskan government signed legislation on Thu which will see the US state's US\$46 per head cruise tax drop by 25% to \$34.50, as flagged by TD (TD 22 Mar).

The reduced levy is expected to lure cruise lines back for the 2012 Alaska cruise season after scaling back their Alaska voyages for 2011.

Gucci vs Gucci

THE Gucci Group has filed a law suit against the daughter of the late fashion mogul Paolo Gucci, after she revealed plans to open a chain of hotels under her name - Elisabetta Gucci.

The French firm is seeking "injunctive relief in order to protect its rights" against the future hotel brand.

Elisabetta Gucci earlier this month indicated her plan to open 40 hotels over the next 15 years, the first of which will be in Dubai.

SLH numbers rise

SMALL Luxury Hotels of the World has reported strong growth in the first half of this year, with a 16% rise in reservations, a 14% increase in revenue and 30 hotels added since Sep last year.

New Barbados route

AMERICAN Airlines is launching a new thrice weekly operation from Dallas Fort Worth to Bridgetown, Barbados in the Caribbean, effective 16 Dec.

Tempo accom deals

TEMPO Holidays is offering up to a 25% discount on select hotels in Paris, when booking a four night stay from 15 Jul to 31 Aug.

Prices at Le Royal and Jardin le Brea in Paris now start at \$378pp twin share respectively.

In London, the Metropolitan Hotel is also available for a three night stay priced from \$837ppts, from 29 Jul to 04 Sep and 13 Dec to 11 Jan.

Phone 1300 362 844 for more.

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Mon 28 Jun 10 Page 4

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QF mainline revamp

QANTAS is rumoured to be considering re-establishing flights to the Gold Coast from Melbourne and Sydney and between the city pairs of Melbourne and Launceston, according to sources.

There are also suggestions QF may look to introduce new cabin crew bases in Adelaide, Canberra or the Gold Coast.

2011 NZ airshow

THE 12th running of the Kiwi airshow 'Wings Over Wairarapa 2011' will be hosted at Masterton, New Zealand between 21 - 23 Jan next year, with 50,000 visitors expected to attend the show.

Viva! Bali for \$499

VIVA! Holidays is offering a four night Bali package priced from \$499ppts, including flights with Pacific Blue and accom at the two-star Bakung's beach cottages, departing Perth.

It's on sale until 15 Jul, for travel to 31 Mar 2011.

DISNEYLAND COMES TO YOU THIS WINTER!



Friday 16 July 2010:
11am & 2.30pm

Once again the Macau Government Tourist Office in partnership with **Travel Daily** is giving subscribers the chance to join in on the experience of World Class Entertainment at Sydney's Acer Arena.

On Friday 16th July 2010, Disney On Ice returns to the stage and the Macau Government Tourist Office are giving fourteen (14) lucky readers and their child or a friend to join them in their very own Private Suite.

All you need to do is answer the following weekly question featured below for your chance to WIN...

In 25 words or less tell us how would you encourage your clients to Experience Macau.

Email your answer to:
disneycomp@traveldaily.com.au

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Travel Daily AU
First with the news

Macau Government Tourist Office



Strategic inaugurates Bali

STRATEGIC Airlines launched its inaugural flight from Perth to Bali on 11 Jun, with a celebration evening on the beach at Ku De Ta in Seminyak with clients and guests from both Australia and Indonesia.

The thrice weekly direct flights operate on an Airbus A320 jet, which according to Strategic's head of

commercial Damien Vasta, is the only wholly Australian-owned carrier to offer a full service product between the destinations.



Pictured above on the inaugural flight from left are: Luke Chittock, Amity World Travel and Isabelle Chu from Bonaventure Travel.

LEFT: At the Bali event, from left are: Paul O'Brien, Strategic Airlines; Sabrina Baalman and Ellis Taylor, Australian Aviation.

Helen Wong recruit

HELEN Wong's Tours have appointed Pete Anderson as their Perth based sales executive.

Anderson comes across from Global Travel Marketing.

LOT starts Vietnam

LOT Polish Airlines will resume services to Asia from 19 Oct, when it begins a thrice weekly direct link between Warsaw and Hanoi with a Boeing 767-300ER aircraft.

HRG

HRG Australia - A leading global travel management company currently has several opportunities for the right people in the following roles:

Business Development Manager - (Brisbane)

We are looking for experienced, driven and focused Business Development Manager based in our Brisbane office.

The successful applicant will have; existing travel management experience, strong industry relationships, a thorough knowledge of sales principles, and a proven track record of success. You will also have excellent communication, organisational and presentation skills. If you are self motivated and have proven sales success then this is the role for you.

Strategic Client Manager - (Melbourne)

This role will be suited to a person with extensive industry expertise and high level analytical and communication skills. You will be highly organised and disciplined with an in-depth understanding of industry technologies and the benefits they can bring to travel programs. You will have the ability to build strong relationships and a proven track record of successfully managing large corporate accounts. This role will give you the autonomy to make decisions and ensure that your clients travel program remains at the cutting edge.

If you have the experience for either of these roles and would like to join our dynamic team please visit our web site and send through your CV today www.hrgworldwide.com/au

Applications close Monday 28th June, 2010

www.hrgworldwide.com
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ABOVE: This group of Harvey World Travel NSW agents who were hosted on a fun filled fam to Los Angeles courtesy of Travel2 and United Airlines recently.

Pictured at the entrance of Universal Studios *from left* are: Cadia Capozzi, Travel 2; Samantha Gibbs, HWT Marketown; Kimberley Day, HWT Belmont Central; Micarlie White, HWT Belconnen; Robert Cameron, HWT Bathurst; Kylie Apps, HWT Umina; and Patrizia King, HWT Dapto.

Miami oil funding

THE Greater Miami Convention & Visitors Bureau has been given US\$1.25m in emergency marketing funds to assist the destination correcting misperceptions among potential visitors about the effects of the Gulf oil spill.

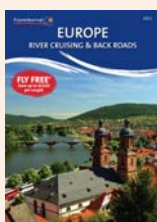
Qatar to S. America

QATAR has launched daily flights to Sao Paulo, Brazil and Buenos Aires, Argentina, flying on Boeing 777-200 aircraft.

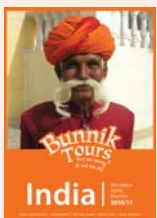
Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.

Travelmarvel - Europe River Cruising and Back Roads 2011 This 40 page brochure features the introduction of the escorted small group 'Back Roads' journeys, two new river cruise packages, more departures for key cruises and earlybird booking deals. The two new cruises include 22 day Classical Europe with Paris and Prague and 24 day Eastern Europe with Classical Europe River Cruise. For more info visit - travelmarvel.com.au.



Bunnik Tours - India and Sri Lanka This 24 page brochure is the operators first destination specific program offering small group tours to India and Sri Lanka as well as independent travel experiences covering India, Sri Lanka, Nepal and Bhutan. The 20-day Spirit of South India tour is priced from \$4,508ppts including flights from Australia, accom, touring and guides. Brochures available for order through TIFS.



AM's Dreamliners

AEROMEXICO has announced it will take delivery of the first of five 787-8s Dreamliner aircraft in the third quarter of 2012, which will be used to replace its ageing Boeing 767 fleet.

The new high-tech, eco-friendly aircraft have been earmarked for long-haul routes including Barcelona, Paris, Santiago de Chile and Tokyo, ex Mexico City.

SAG combo pass

SYDNEY Attractions Group has launched a new combination entry pass that offers three admission types for unlimited entry to Sydney Aquarium and Sydney Wildlife World, Sydney Tower and Oceanworld Manly.

Passes include Explore4Pass, the Unlimited Adventure Pass, and the Annual Adventure Pass.

For details see myfun.com.au.

GA partners MCAP

GARUDA Indonesia has received delivery of three Boeing 737-800 Next Generation aircraft, as part of a sale and leaseback agreement with MC Aviation Partners.

23 of the 50 on order are set to be delivered by the end of the year along with one A330-200.

Russia-n to get jets

RUSSIA is buying 50 Boeing 737 aircraft worth US\$4b, US Pres. Barack Obama has announced following recent talks with Russian President Dmitry Medvedev.

MEANWHILE, Air China has also announced plans to purchase 20 Boeing 737 -800s, to be delivered between 2013 to 2015.

DQ appointment

DESTINATION Queenstown has announced the appointment of Ben Chapman as the regional tourism organisation's new trade mgr from 01 Jul, and replacing outgoing Catriona Noonan.

WIN A TRIP TO THAILAND



To celebrate its 50th birthday, **Thai Airways International** has teamed up with **Travel Daily** this month and is giving travel consultant readers the chance to win a trip to Thailand for two people.

This great prize includes: two return flights with TG to Koh Samui, five nights accommodation at Sareeraya Villas & Suites, daily breakfast and airport transfers.

THAI is "Celebrating 50 years of the world's most famous Smile" and is looking for the 'Best smile on a Dial' in Thailand.

All you need to do to enter the competition is **send in a picture of your favourite 'smile' taken in Thailand during a holiday or an agent famil**. It can be a picture of anybody you've encountered during your trip and must be captioned where it was taken.

Email your entries to: smilecomp@traveldaily.com.au

We've been inundated with lots of Thailand smile photos from across the industry for this fabulous competition, and have showcased a selection of these below.

RIGHT: Jackson Chung from the Travel Compensation Fund is pictured here at The Phuket Cobra show with his slippery friend...and he's smiling too!



LEFT: Greg Whyte from Whyte House Travel sent in this picture captioned "Say cheese from Mr Tiger at the Tiger Temple" - now that certainly is one big smile!

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NATIONAL OPERATIONS MANAGER

SYDNEY – SALARY PACKAGE TO \$90K

This corporate agency is expanding, creating this new national role for an experienced Operations Manager. You will have experience in managing growth, motivating & coaching teams, implementing processes & procedures and ensuring the highest level of customer service is delivered to the clients. Work in a beautiful CBD office and with a great team of people.

DRIVE YOUR DOLLAR FURTHER

CORPORATE BUSINESS DEVELOPMENT MANAGER

SYDNEY/MELB/BRISBANE – SALARY PACKAGE \$100k +

Don't settle for second best. Working with a leading brand and responsible for developing relationships across the corporate sector you'll be creating sales pipelines and converting it to new business. These are senior roles needing proven experience in cold calling and business development within the large market corporate arena. Huge rewards!

INCREDIBLE INDIA – HUGE CAREER OPPORTUNITY

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Working with a prestigious TMC and with a select portfolio of large market clients, you will be a proven CRM skilled in driving innovation, profitability, customer service and retention strategies. You must be experienced in a similar role with the ability to demonstrate your achievements in a proactive account management position.

KNOWLEDGE IS POWER, TRAINING IS KEY

TRAINING MANAGER

SYDNEY CBD – SALARY PACKAGE TO \$70K

Do you thrive in a learning environment and enjoy seeing others develop new skills? It is essential that you have managed a team and have proven training skills inclusive of GDS. This role will have you stepping away from the classroom and developing partner relationships for the business to promote products & services. Global organization and top salary avail.

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TEAM LEADER CORPORATE TRAVEL

PERTH CBD – SALARY PACKAGE TO \$75k

Secure yourself this top level operational management position in Perth. You will need to be a positive, driven manager who knows how to coordinate teams and gain the best from staff ensuring productivity and accuracy. You will also have the ability to handle performance management issues and be experienced in coaching & mentoring staff.

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