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# Travel Daily AU

First with the news

Tue 29 Jun 10

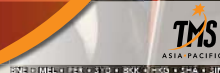
Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## Ferguson remains

NEWLY appointed Australian PM Julia Gillard has retained Martin Ferguson as Federal Minister for Tourism, as part of a limited cabinet reshuffle named on Mon.

## AFTA ceo column

TODAY'S issue of *TD* features our regular exclusive industry column from AFTA's ceo Jayson Westbury - see page five.



## July 1st is Canada's Birthday!

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## QF unhappy with FIFA sales

QANTAS has today applied to the International Air Services Commission seeking to extend its code share agreement with South African Airways between Sydney and Johannesburg for a further two years, effective 01 Jan 2011.

Group executive, David Epstein said the QF/SAA codeshare pact was "working to our satisfaction and considerable commercial importance" (for QF), and that discontinuing the pact would

## Corporate demand

AA APPOINTMENTS says its received an "unprecedented" number of requests for corporate travel jobs this month, with levels nearly on par with those during the "2007/08 boom period".

"It finally appears that corporate travel is on the road to a full recovery, with TMCs reporting a drastic improvement in business volumes," says AA's managing director Adriana D'Angelis.

D'Angelis says now is the ideal time for any skilled retail consultant to make the switch, with a number of TMC's offering full conversion training - see pg 8.

result in higher costs for both airlines and erode public benefits.

Epstein said the current code share deal has lead to a range of benefits incl enhanced frequency and schedule choices and the promotion of SYD and PER by SAA.

In its review of the current tie-up with SAA, Qantas flagged its disappointment in the number of bookings taken during the FIFA 2010 World Cup.

"Qantas had hoped the South Africa Route would gain a one-off short term demand injection... during June to provide a boost in an otherwise flat period.

"However, the level of bookings received over this period has been disappointing," said Epstein.

He also revealed that Qantas' market share to Johannesburg slipped to 39.1% in Apr, after rival carrier V Australia claimed 14.8% in its first full month of operation.

"As VA continues to expand and consolidate its presence on the route, Qantas expects its own market share on the Australia-South Africa route to fall further.. as it adds capacity to the market," Epstein said.

He also indicated that QF would be removing its First Class cabin on 747s flying to South Africa from late next year "due to low demand", in its place offering a three-class service with more seats on each flight than what the four-class services have.

## Today's Travel Daily

Travel Daily today has six pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Hayman Island

## Visa cash giveaway

ONE lucky *Travel Daily* reader has a chance to win a \$100 Visa Prepaid Card, in today's issue by simply suggesting what their Top 5 questions would be on a Travel Agent Check List, to ensure clients feel prepared and in control of their holiday finances.

For more details on the Visa competition and how to enter, turn to page four.

## You could be flying to



[www.qantas.com.au/agents](http://www.qantas.com.au/agents)



## Holidays

Conditions apply. Promotions ends 30 June 2010.

Qantas Bonus Points Promotion authorised under NSW Permit No LTPS/10/02955, ACT TP10/01383, Victoria/10/1029, SA Licence No. T10/723.

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Page 2

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## SQ college upgrade

SINGAPORE Airlines has taken delivery of a new training aircraft and two new flight simulators for its Flying College at the Sunshine Coast Airport base.

Up to 140 cadet pilots have been trained at SQ's Maroochydore-based school since it opened its doors in 2002.



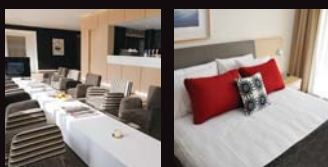
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## Borghetti nabs QF execs

VIRGIN Blue's new chief exec. officer, and former Qantas big-wig, John Borghetti isn't wasting time revamping the airline's management team, luring two more senior executives from the Australian flag carrier to his team.

Borghetti has signed up Qantas' general manager of government and international relations, Jane McKeon, who according to *The Sydney Morning Herald*.

McKeon will take on a key role with DJ's push into the corporate market with a mission to grab its slice of business travellers.

The DJ boss has also nabbed QF's head of pricing, Will Owens,

who has been appointed as head of yield management with Virgin.

Last week, Creative Holidays MD Justin Montgomery resigned from his post after close to a decade with the Aussie wholesaler to take on a the head of sales position with Virgin Blue (TD Thu).

Montgomery previously worked at Qantas under Borghetti.

Borghetti is tipped to announce the shake-up of his management team this week, while an overhaul of Virgin's operations is believed to be a few months off.

## Webjet hackers

WEBJET says it has instructed solicitors to initiate proceedings in the pursuit of damages after it uncovered further instances of its trade mark and derivatives had been hijacked by competitors within Google adwords.

"Our trade mark is one of our principle assets and regardless of cost, it will be defended where considered appropriate," said managing director David Clarke.

"We give clear notice that any further breaches of our trade mark will result in action without notice," Clarke said.

## Footy tip winners

CONGRATS to Casey Hall from Captain Cook Cruises who was the highest scorer in Round 13 of TD's AFL footy tipping competition.

Casey has won a great Sunbeam Mooooon Skaker, courtesy of Travelodge Hotels.

Congratulations also goes to Brendan Wall of Contiki Holidays who was the leading point scorer for Round 16 in TD's NRL football tipping comp, winning 2 bottles of wine courtesy of Compass Cars.

## RCI extends in DXB

ROYAL Caribbean International is planning to extend its cruise season and offer more voyages from the Middle East, with *Brilliance of the Seas* to sail out of Dubai for the Northern Winter 2011/2012.

The move will see *Brilliance* return to Dubai two months earlier than this coming season, offering seven-, 12- and 18-night sailings, including departures to India with calls in Cochin, Goa and Mumbai.

An expansion of Middle East cruises was flagged in *Travel Daily's* sister publication *Cruise Weekly* last month (CW 20 May).

## FJ returns to Xmas

AIR Pacific has resumed a once weekly services between Nadi and Christmas Island, with onwards connections to Honolulu.

FJ says the northbound schedule provides connections from Sydney, Brisbane, Auckland, Tarawa, Tonga and Suva.

P&O  
Hey Boss, see ya in 4 Days!

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## Window Seat

VANITY now comes in a mascot package with a new game on Facebook, launched by the makers of the US theme park chain, Six Flags.

Mascot Park is an interactive performance game featuring customised mascots that have only one goal, to become the star of the show.

The object is to put on shows and entertain friends, the better the performance the more fans and coins that can be collected.

Players can buy new costumes, unlock new mascots and add stage props with the coins collected, and are in control of the level of interaction that fans can have with the mascot.

If players choose, they can have fans throw an axe at a friend's entrant or put on a show with pyrotechnics - for details see [facebook.com/mascotpark](http://facebook.com/mascotpark).

THIS large beast looks quite terrified next to Camila Parker Bowles, the Duchess of Cornwall (below), in London recently.

The life size brightly painted elephant is one of 250 being displayed in the city centre at the moment to help to raise awareness and money to save the endangered Asian Elephants.



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# Travel Daily AU

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Tue 29 Jun 10

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Airline of  
the Year 2009  
TTG Travel Awards 2009

**QATAR**  
AIRWAYS القطرية

## Win NRL box seats

BEACHCOMBER Tours and Air Austral is offering travel agents a chance to win one of five box seats to the NRL match between the Dragons vs Rabbitohs at ANZ Stadium on Fri 16 Jul.

For a chance to win, agents need to complete the quiz at [beachcomber.com.au/nrl\\_box\\_quiz](http://beachcomber.com.au/nrl_box_quiz)

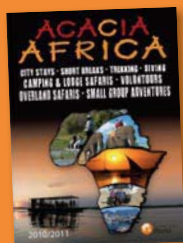
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\*Conditions apply.

## Sky High meetings

SHANGRI-LA Hotel, Sydney has launched 'Sky High Meetings' for corporate guests to enjoy the VIP benefits of the Horizon Club, and a complimentary room hire, when booking up to 20 rooms.

Other privileges include free WiFi, all day refreshments, suit pressing on arrival and in room DVD entertainment system.

For more info on inclusions and prices see [shangri-la.com/sydney](http://shangri-la.com/sydney).

## Travel2 winners

TRAVEL2 has announced the Week 2 winners in its 'Sensational Stopovers' incentive as Michelle from HWT Northlakes and Lisa from Wow! Travel.

Michelle has won a fabulous Hawaii stopover, while Lisa has won a sensational Singapore stopover.

Two stopover prizes are to be won each week for the next three weeks, with every T2 booking earning an entry in the draw.

Phone Travel2 on 1300 361 221.

## Smith French book

BOUTIQUE hotel specialist Mr & Mrs Smith has released its first ever stand-alone book dedicated to one destination.

*Mr & Mrs Smith Hotel Collection: France* features a range of 33 intimate city hotels and guest-houses, chateaux, coastal spas and castles in 12 French locations.

MD Asia Pacific, Simon Westcott said the book has "something for everyone, whether you are looking for a special-occasion fairytale weekend away or a quick luxe-for-less romantic getaway."

The \$45 book will be available from independent book stores around the country from Aug.

## Staying Connected in Qatar



ABOVE: This group of Top Performers were recently invited to participate in the Travelscene American Express Stay Connected educational to Qatar and Italy.

Flying Qatar Airways and in conjunction with Travel the World (Windstar Cruises) the group stayed at the Four Seasons in Doha and enjoyed a seven-day Windstar Cruise from Rome and visited Uschia, Capri, Amalfi, Sorrento, Corsica and Livorno.

Pictured above on the Inland Sea Safari in the Doha desert,

back row *from left* are: Therese Madden, Status Travel; Elaine Gibbons, Travel.com.au; Sue Basedow, MTA Travel; Lesa Rowlands, Summerland Travel Merimbula; Jason Smith, Qatar Airways; Dave Oaks, Travel Masters; Natalie Campbell, Travelscene Mornington; and Victor Bestawros, Worldstar Travel.

Front: Helen Eves, Travel the World; John Wells, Phil Hoffmann Travel Glenelg; and Veronica Rainbird, Travelscene American Express.



## CAREER OPPORTUNITIES WITH THE TRAVEL PROFESSIONALS

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## ANA mens only w/c

ALL Nippon Airways has become the world's first airline to offer a "men only" washroom onboard a brand new Boeing 777-300ER jet, flying from Frankfurt to New York.

The same jet also features one "woman only" washroom.



## NFS cruising in Pariti

ABOVE: Natural Focus Safaris and LAN Airlines took a group of top agents on an educational to Brazil recently.

Highlights of the fam included a visit to Rio de Janeiro, Pariti and the seasonal wetlands of the southern Pantanal, where some great wildlife was spotted.

Pictured above onboard the cruise in Pariti, where the group swam and did some island hopping, *from right* are: TALEEN Gaidzkar, Natural Focus Safaris; Marianne Acreman, Peregrine Travel QLD; Melissa Byrnes, Escape Travel, Erina; Praful Albuquerque, NFS;

Karen Mudge, Jetset Hutt Street; Shalina Sabar, LAN; Gilbert Whitling, Travelworld Laurieton; Ingrid Hay, Harvey World Travel New Farm; Josephine Tavernese, Travelworld Carlingford; and Andrew Tomkins, Wilson & Turner Travel Associates, Hobart.

## Savoy set to open

THE Savoy Hong Kong is planning to reopen on 10 Oct, close to three years after it closed for a full renovation in Dec 2007.

The hotel features remodeled Royale Suites, River Suites and an upgrade to the River Restaurant.



## Money Talk

Brought to you by Visa

Last week we showed you the importance of developing a Travel Agent Check List to ensure your customers feel prepared and in control of their holiday finances.

### Some suggestions include:

- What kind of financial needs does my customer have while travelling?
- Have I told my customer about the different payment options available?
- Does my customer know how to find ATMs overseas?
- Have I provided my customer with important pre-departure tips?

To win a \$100 Visa Prepaid card email us at [visa@porternovelli.com.au](mailto:visa@porternovelli.com.au) and tell us 'what are the top five questions on your check list and why?'

For more tips go to [visa.com.au/gottravel](http://visa.com.au/gottravel)

more people go overseas with Visa.



## Splendia SiteMinder

AUSTRALIA'S SiteMinder has connected to the Splendia online booking service, offering hotels in Australia and the UK under the channel's management, greater exposure to the inbound market.

SiteMinder MD Mike Ford said signing up Splendia would bring in more "big dollar bookings for our hotel customers," at the same time raising the number of listed properties.

The online distributor has deals with Expedia, Wotif and others.

## DJ start BNE/ZQN

PACIFIC Blue has commenced seasonal nonstop flights between Brisbane-Queenstown, NZ.

## Insight's Insight

INSIGHT Vacations has reported a shift in demographics on their tours over the winter period with 29% of travellers choosing to travel with a relative, double the number over the summer time.

The highest percentage still remains with passengers choosing to travel with their spouses.




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**DISNEYLAND COMES TO YOU THIS WINTER!**



Friday 16 July 2010:  
11am & 2.30pm

Once again the **Macau Government Tourist Office** in partnership with **Travel Daily** is giving subscribers the chance to join in on the experience of World Class Entertainment at Sydney's Acer Arena.

On Friday 16<sup>th</sup> July 2010, Disney On Ice returns to the stage and the Macau Government Tourist Office are giving fourteen (14) lucky readers and their child or a friend to join them in their very own Private Suite.

All you need to do is answer the following weekly question featured below for your chance to WIN...

**In 25 words or less tell us how would you encourage your clients to Experience Macau.**

Email your answer to:  
[disneycomp@traveldaily.com.au](mailto:disneycomp@traveldaily.com.au)

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**Macau Government Tourist Office**



## Gypsies in India

GLOBAL Gypsies/RAC is offering a small group tour to India on a one off 18 day 'Exquisite India' tour departing Perth on 02 Feb.

Accommodation for the trip is based in modern hotels and includes visits to ancient forts and grand palaces, an elephant ride, train and rickshaw rides, most meals and air-conditioned coaches.

It's being lead by Global Gypsies' Jeremy Perks and Jan Barrie - see [globalgypsies.com.au](http://globalgypsies.com.au) for info.

## China/Cooks MoU

CHINA and the Cook Islands have signed a Memorandum of Understanding which signals the start of Chinese tour groups travelling to the Cook Islands.

The MOU will also assist with promoting bilateral exchanges and cooperation in trade, culture, aviation and other areas.

## Doha Mandarin

THE Mandarin Oriental Hotel Group has announced it will open a new luxury property in Doha, Qatar from 2014.

The property features 160 rooms and suites and 95 serviced apartments, and will be located in the Musheireb area.

## AI to Star by Mar

AIR India is planning to operate under the AI airline code only by Mar next year, following its IT integration with Indian Airlines.

The move is one of the final steps required for Air India to join the Star Alliance network.

## Travelport US listing

GLOBAL Distribution System Travelport is looking at listing on the US markets, according to *The Financial Times*.

In Feb the firm abandoned plans to list on the London Stock Exch.

## Carnival ramps up in Florida

CARNIVAL Cruise Lines in the US is adding a new eastern Caribbean itinerary out of Jacksonville, Florida to its 2011 season, due to increasing passenger demand.

The seven-day sailing to Grand Turk, Half Moon Cay and Nassau aboard *Carnival Fascination* will complement Carnival's existing four and five-day voyages which cruise the Bahamas and Key West.

Departures are planned for 30 Apr, 07 May, 23 and 30 Jul, and for 17 and 24 Sep 2011.

*Carnival Legend*, which already operates week-long sailings to the Western Caribbean, will add five Eastern Caribbean voyages on 01 May, 26 Jun, 24 Jul, 07 Aug and 16 Oct 2011.

## AFTA UPDATE

the latest insights from AFTA's Chief Executive, Jayson Westbury



**THEY SAY:** "A week is a long time in politics"... But what a week we have just had.

*I was actually in Canberra for a couple of days last week and the mood and talk around Parliament House was all about how K Rudd could come back. Now I know what they meant. He couldn't.*

*It is historic for Australia to have our first female Prime Minister. It feels like we have grown up a little. I mean even our friends across the ditch have had a female Prime Minister in the past. So enter Prime Minister Julia Gillard, our 27<sup>th</sup> Prime Minister of Australia.*

*In advance of the election, which now appears sooner than later depending on the way the popularity contest goes, Prime Minister Gillard has announced the new Ministry. Simon Crean will take over Employment and Workplace Relations; Education and Social Inclusion. Foreign Affairs Minister Stephen Smith will have the Trade portfolio added to his responsibilities.*

*There were no other changes made to the existing responsibilities. This means Martin Ferguson and Craig Emerson, currently the most important Ministers for the travel industry remain unchanged. We are now clearly in for a ride over the next few months as the policies and strategies for the federal election are rolled out.*

*It is also the end of June and as you would be aware, the end of the review of consumer protection draws to a close. At this stage AFTA has not been made aware of the recommendations or outcomes that are contained within the report and we can expect that it may be several months before we actually see the report. This will very much depend on process.*

*The next step is for the report to go to the consumer affairs officials meeting in late July at which time further recommendations will be made.*

*In order for any action to take place, the report will need to be reviewed by the Consumer Affairs Ministers from around Australia and the next meeting of them, known as the Ministerial Council on Consumer Affairs (MCCA) is not scheduled until November 2010. So while this is an extremely important review for the travel industry, we will have to accept that we may have to wait a while to know the direction the recommendations suggest.*

*I remain optimistic of a favourable outcome and recommendation for change and at this point we can do no more than wait.*



## State Manager WA

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Ideally, you will possess excellent ticketing knowledge (including BSP), sound GDS knowledge (Amadeus, Galileo or Sabre) and have well developed communication skills as you will be dealing with clients, staff and management. A minimum of 12 months management or supervision experience is essential.

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## WIN A TRIP TO THAILAND



To celebrate its 50th birthday, **Thai Airways International** has teamed up with **Travel Daily** this month and is giving travel consultant readers the chance to win a trip to Thailand for two people.

This great prize includes: two return flights with TG to Koh Samui, five nights accommodation at Sareeraya Villas & Suites, daily breakfast and airport transfers.

THAI is "Celebrating 50 years of the world's most famous Smile" and is looking for the 'Best smile on a Dial' in Thailand.

All you need to do to enter the competition is **send in a picture of your favourite 'smile' taken in Thailand during a holiday or an agent famil**. It can be a picture of anybody you've encountered during your trip and must be captioned where it was taken.

**RIGHT: Marc Scott from Flight Centre Kawana pictured at Safari World in Bangkok.**



Email your entries to: [smilecomp@traveldaily.com.au](mailto:smilecomp@traveldaily.com.au)

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## El moving to T2

AER Lingus has announced it will begin operating both long and short haul services from Terminal 2 at Dublin Airport, effective Nov.

The move will make El the 'anchor tenant' of the terminal.

**Travel Daily**  
First with the news  
Tue 29 Jun 10 Page 6

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

## Agents locked in to cell WA



ABOVE: Broome and Kimberley Holidays hosted a group of Victorian and South Australian agents on an educational to Fremantle, Margaret River and Perth, in conjunction with Tourism Western Australia recently.

During the famil the group explored Rottness Island, got up

close and personal with quokkas and saw fur seals, a pod of dolphins and a migrating whale.

Other highlights included sampling premium wines and eating culinary delights, and experienced Mandurah before returning to Perth.

Pictured above at the Fremantle Prison *from left* are: Amy Hakof, Champion Travel; Melissa Birkett, East Burwood Travel; Anne Clutterbuck, Custodian Travel + Cruise; Rebecca Eckert, Phil Hoffmann Travel Norwood; Liliana Almeida, Alma Travel; Brittany Clayton, Harvey World Travel Horsham; Jessica Ornsby, Travelcall; and Narelle Welsh, Broome & The Kimberley Holidays.

## Scenic earlybirds

SCENIC Tours is offering a range of earlybird deals on its 2010 Canada/Alaska tours, incl the 37-day Grand Tour of the Rockies, Alaska & New England trip which is offering a fly free deal to Canada for Apr departures.

The trip is priced from \$16,135 per person twin share, for more info visit [scenictours.com.au](http://scenictours.com.au).

## P&O World cruises

P&O Cruises World Voyages has released its 2011-12 program and it boasts being the largest European and Caribbean cruise program ever.

It features 156 cruises over 270 destinations and a range of cruise lengths from two to 36 nights.

The seven day Mediterranean cruise starts from \$1,059ppts.

## Singapore May rise

SINGAPORE has recorded a 30% year-on-year increase in visitor numbers to 946,000 during the month of May, according to the Singapore Tourism Board.

Contributing to the increase is the city's two new casinos and the Buddhist holiday long weekend.

The figure was the highest May result on record.

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Responsible for overseeing the daily operations you must have extensive experience in Corporate Travel Management operations and be able to proactively implement change and streamline processes resulting increased effectiveness and service delivery to our clients.

**If you are ready to take a fresh approach to your career apply now to:**  
[Nicola.fowkes@bcdtravel.com.au](mailto:Nicola.fowkes@bcdtravel.com.au)



# Take a Step

In the right direction today!



## Hot Jobs (Australia) - June 2010

**JOB OF THE WEEK!**

### Recruitment Executive

- Work for TMS Asia Pacific
- Base plus commission OTE \$60 - \$100k

Due to demand from our clients our team in the Sydney office is expanding. Helping a candidate find their dream role and developing their career is a rewarding role. You will need to be currently working in the travel, tourism or hospitality industry in a sales position as this role requires a driven individual. This role is strongly suited to Travel Consultants/Sales Reps/BDM's who are looking for a change.....

Contact **Michelle Williams** at TMS T: **0433108642**  
E: **michelle.williams@tmsap.com** or **apply online now!**

BNE • MEL • PER • SYD • BKK • HKG • SHA • SIN



### Corporate Consultant – Sydney, Melbourne, Perth

- CBD locations
- Career Progression

Are you an experienced Corporate Consultant or a Retail Consultant ready to take the plunge into Corporate travel. Various positions are currently available in Sydney, Melbourne & Perth for switched on professionals who believe their greatest asset is their customer service skills and ability to work to tight timeframes. If you have excellent CRS skills and minimum 2 years travel experience apply today.

Contact Karen McGrath  
T: **02 9231 6444** E: **karen@tmsap.com**

### Wholesale Consultant x 2 - Brisbane

- Career progression
- Attractive salary with commission structure

Join this young team and watch your career jump ahead in leaps and bounds. Selling a number of much loved destinations for Australian travellers spend your days assisting agents as they book their clients the holiday of a life time. If you thrive in a fast paced, sales focussed environment and thrive in a customer service driven environment this could be the move for you.

Contact Karen McGrath T: **02 9231 6444**  
E: **karen@tmsap.com** or **apply online now!**

### Corporate Business Development Manager

- Queensland
- Attractive Salary

A Worldwide TMC requires a strong experienced Business Development Manager to continue to position their premier service as a corporate travel agency. This is an analytical role with a view to finding business solutions for new clients. The ideal candidate would be from the Travel, Airline or Hospitality industry with a proven track record in achieve new corporate business.

Contact Wendy Stearn T: **02 9231 6444**  
E: **wendy@tmsap.com** or **apply online now!**

### Corporate Account Manager

- Melbourne Based
- Opportunities to Work From Home

A newly created position within a worldwide company has arisen based in Melbourne. You will be managing up to 10 accounts from the mid to large size markets. An autonomous role with opportunities to work from home in the future if required. Experience in managing Corporate Accounts/Clients is essential. This is an urgent position to fill.

Contact Wendy Stearn T: **02 9231 6444**  
E: **wendy@tmsap.com** or **apply online now!**

### Regional Client Value Manager - Corporate Travel

- Melbourne Based
- Attractive Salary

A well known and respected Travel Management Company is seeking a Regional Client Value Manager. They are offering an attractive salary package for the ideal candidate. This is a crucial role for the company as it requires management of their top clients. This position needs to be filled immediately. It is crucial that you have extensive experience in Account Management from a TMC or Airline or you are a Business Development Manager from a TMC looking to move into Account Management.

Contact Wendy Stearn T: **02 9231 6444**  
E: **wendy@tmsap.com** or **apply online now!**

### Online Travel Consultant – Perth

This leading online Travel Agency is looking for a new member to join their growing team. Working in a fast paced environment you will be making domestic & international travel arrangements. This is a call centre environment and a great step away from face-to-face consulting for experienced Travel Consultants. An attractive salary is offered based on experience and with a generous commission structure in place. The sky is the limit.

Contact Karen McGrath T: **02 9231 6444**  
E: **karen@tmsap.com** or **apply online now!**

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# CORPORATE CONSULTANTS

## THIS IS YOUR TIME TO SHINE



### ARE YOU GETTING PAID WHAT YOU ARE REALLY WORTH?

AA has over 100 corporate consulting roles available nationally that we are desperate to fill. There has never been a better time to move companies or make the switch from retail to corporate.

For more information visit [www.aaappointments.com](http://www.aaappointments.com)

or to apply, email your CV today:

NSW & ACT - [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)

VIC & WA - [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)

QLD - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

#### JOIN THIS AWARD WINNING COMPANY DOMESTIC, MULTI SKILLED, INTERNATIONAL ROLES SYDNEY CBD- SALARY PACKAGES TO \$65K

This is the end of financial year, so what better way to celebrate than by landing a brand new job. If you have ever wanted to give corporate consulting a go, now is the perfect time. This corporate leader is offering you the chance to make the switch from retail travel, with full training provided. You will finally be able to reclaim your weekends as well as enjoy no sales targets, a fun team environment & a SUBSTANTIAL pay rise!

#### EVERYONE DESERVES A BIT OF SPARKLE CORPORATE TRAVEL CONSULTANTS X 6 MELBOURNE - SALARY PACKAGE CIRCA \$65k

Prefer to shop at the top end of Collins Street, but just can't afford it? Tired of your salary disappearing with nothing left to spend on you? Don't put up with it any longer! Join this amazing company where you can actually earn a top salary, as well as enjoy being in a fun team environment, with access to various opportunities within travel for your future career growth. Choose from either standard corporate accounts or exciting group itineraries.

#### DISCOVER THIS CORPORATE GEM CORPORATE TRAVEL CONSULTANTS PERTH - SALARY PACKAGE TO \$55K

Our client is at the top of their game in terms of offering fantastic staff benefits and working conditions, so you are sure to enjoy this fabulous, funky office situated in Perth CBD! Bring your customer service approach and winning attitude to this company, where you can use your skills to deliver outstanding service for your clients.

Both domestic and international roles available.  
DON'T DELAY AS THIS IS A RARE OPPORTUNITY.

#### IT'S ALL ABOUT YOU CORPORATE TRAVEL CONSULTANT BRISBANE - SALARY PACKAGE CIRCA \$60K

Due to landing a top new account, this industry leader requires multi-skilled travel consultants to join their team.

This company believes in putting their staff first, by providing top industry training and development and amazing salary packages so you have everything to gain. Handling international arrangements for a strong portfolio of corporate clients everyday will bring a new challenge. Start focusing on your career and apply today.





# HAYMAN

## TRAVEL INDUSTRY ESCAPE

Ease into winter and enjoy the warmth of beautiful Hayman in the spectacular Great Barrier Reef.

Offer includes

- Three nights' accommodation for two people in a luxurious room
- Daily buffet breakfast in Azure overlooking the Coral Sea
- Return luxury launch transfers between Great Barrier Reef Airport and Hayman
- Paddleskiing, windsurfing and catamaran sailing
- Tennis, squash, croquet, golf driving, billiards, 24-hour gymnasium and island walks
- Complimentary resort tour and sparkling wine on arrival

From **\$495** per person per stay. Limited time only.

To receive this special offer, please quote INDESC upon reservation. Employee identification also required, including IATA number and reservation enquiry details on company letterhead.

For further information or to make a reservation contact Hayman Reservations  
E [reservations@hayman.com.au](mailto:reservations@hayman.com.au) T (61-7) 4940 1838 or Toll Free (in Australia) 1800 075 175

**Conditions** Valid for travel until 30 September 2010 and available to bona-fide travel industry employees only. Employee identification is required at check-in to validate special rate. Rate quoted in Australian dollars, inclusive of GST and based on twin share accommodation in a Pool Room or run of house. Offer excludes Retreat Room accommodation and based on a minimum 3-night stay. Additional night rates include accommodation and breakfast starting from \$330 per room per night. Rates are subject to change. Subject to availability.

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