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Travel Daily AU
First with the news

Mon 08 Mar 10 Page 1

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ASX JTG 'please explain'

JETSET Travelworld Group has been asked to advise the Australian Stock Exchange when it first became aware of a major decline in first half profit, after its recent report (TD 15 Feb) which showed a 68% slide.

The ASX cited the JTG share price which has fallen 32% over the last three weeks, from \$1.34

SAT book winners

CONGRATULATIONS to Kathryn Chatfield from Harvey World Travel Wynnum and Nicole Blake of Spencer Travel, who were the final two winners in last week's South Africa Tourism Fundi comp.

They've both won a stylish South Africa coffee table book.

The fourth wonder

AIR Tickets and Qantas today move into the fourth week of their '7 Wonders, 7 Continents, 7 Weeks' promotion, which is offering a luxury Lizard Island trip for two as an incentive for sales of Qantas tickets 08-14 Mar - p9.

QHo! Adventures

QANTAS Holidays has released its new 2010 Adventures Brochure with a launch sale offering savings of up to 15% on selected tours through to 22 Mar.

Details on page eight.

on 15 Feb to just 95c today, saying it's the duty of directors to provide continuous disclosure of the state of the company.

JTG company secretary, Stephen Heesh, said the company was in compliance with listing rules, saying that a media release published on 13 Aug last year after the full year results which cited "significant volatility in the economic outlook" and declined to give profit guidance, "clearly broke the nexus" between the year-on-year first half financial results for the company.

"It is not appropriate for the ASX to consider the 'previous corresponding period'," he said.

Explore rail brox

EXPLORE Holidays has released its latest World Rail brochure, covering great rail journeys and rail passes from across the globe.

For details of the 2010 Edition and other new release brochures see our popular Brochures of the Week column on page six.

Today's Travel Daily

Travel Daily today has six pages of news and photos, plus full pages from: (click)

- AA Appointments
- Qantas Holidays
- Air Tickets

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Travel Daily AU

First with the news

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Page 2

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10 GOOD REASONS TO VISIT NEW CALEDONIA

2 A French Experience

The Paris end of the South Pacific is only 2 hours from Australia.

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CLICK HERE FOR THE OTHER 9 REASONS

ACCC after Korean

THE Australian Competition and Consumer Commission has gone after a 12th airline it alleges to be involved with a intl air cargo fuel surcharge price fixing cartel.

Korean Air Lines is accused by the ACCC of colluding with other carriers between 2001 and 2006 of setting fuel surcharges, a security surcharge and custom fees in Korea, Indonesia and Hong Kong.

Qantas and British Airways have already paid \$25m in penalties for their involvement in the cartel, with fines also paid by Air France-KLM, Martinair and Cargolux.

QM2 circumnavigation!

CUNARD'S massive *Queen Mary 2* will spend 28 nights in Australian waters in 2012, as she sails from Cape Town to Sydney via Fremantle and Adelaide and then undertakes her first ever circumnavigation of the country (TD breaking news).

It will be the longest that *QM2* has ever been based in a single country outside of her northern hemisphere homeports of New York and Southampton, with Carnival Australia ceo Ann Sherry saying the move was a "sign of confidence in the Australian

cruise market.

She made the announcement on board the ship in Sydney Harbour, saying: "This one decision will generate at least \$10 million for the Australian economy."

Cunard president and md, Peter Shanks, said he expected very strong demand for the voyage from both Australian and international markets.

Expressions of interest will be accepted from this Fri 12 Mar at www.queenmary2.com.au, but the Royal Circumnavigation won't go on sale until the middle of the year to allow the final itinerary details to be finalised with the various port authorities around the country, Cunard said.

What a ripper!

PETA Wolff from Virgin Blue has been named as the lucky winner of the Daydream Island/ TD 'Name the Sharks' competition held last month, for which we received several hundred entries.

Peta's suggestion of the name 'Nibble' has been selected for one of the black-tip reef shark pups born in the island's Living Reef lagoon.

She's won a three night accom prize for a family of four on Daydream, including breakfasts, return transfers, a free Stingray Splash experience and a private fish feeding experience - during which she'll hopefully come face to face with Nibble himself.

Rosie Fiji bargains

ROSIE Holidays has just released new Air Pacific deals leading in at just \$806 per person including flights and four nights at Sonaisali Island Resort - including breakfast!

Pinpoint Travel Group gm Janette Davie said there was also an "absolute best deal" of five nights on Treasure Island, with free pre and post nights at the Mercure Nadi and an ocean view room upgrade from \$1225pp - a saving of up to \$1300 per couple. More info 1300 658 544.



Window Seat

MORE domain name mischief.

It appears that Qantas isn't the only brand which has been targeted through the creative use of the two-letter country codes used in internet names.

Not only is the Qant.as name up for sale (TD Fri) (using the .as Austrian extension) - it appears that you can also bid for the Indian domain name Virg.in, on sale by a German company.

IT'S a tough life in Hollywood.

Tinsel Town is today in a frenzy of anticipation over today's Oscar Awards ceremony - and while those who don't win will surely be disappointed, the gift bag they receive as a consolation prize will help ease the pain.

This year's goodies for the runners-up are valued at more than US\$90,000 - including an all-expenses-paid African safari, a beachfront holiday in Monte Carlo and a break on a private island in Turks and Caicos in the Caribbean.

Non-travel gifts include a jewelled cat collar from Tiffany's and a \$4000 Swiss Army Knife.

And so-called "gifting suites" around Los Angeles, where celebrities are able to choose from a range of freebies, are offering a range of new products including 'Twittens' - special two-person mittens which allow couples to hold hands together during cold weather.

TRAVELLERS to Singapore won't be blowing bubbles any time soon, with the country this week confirming that it's sticking to its 18 year ban on the sale and importation of chewing gum.

There is a loophole, however - a free trade agreement with the US allows the sale of dental gum used for health reasons.

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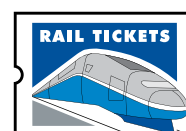
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RENAULT EURODRIVE

Travel Daily AU
First with the news

Mon 08 Mar 10 Page 3

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Best Business Class White Wine
Business Traveller Cellars in the Sky Awards

QATAR
AIRWAYS القطرية

Travel Daily AU
First with the news
on location in
Santa Monica, CA

Today's issue of **TD** is coming to you from **Santa Monica**, courtesy of **California Tourism**.

CALIFORNIA'S famous beach city, Santa Monica, serves as a great base for a stay in Los Angeles.

With easy access to downtown LA and a short drive to neighbouring attractions, its relaxed vibe and abundance of activities makes it a brilliant choice.

The city has a huge variety of things to do, from the beaches to shopping, award-winning dining, the arts, and of course the renowned Santa Monica pier. Year round the 5.6km of beaches are very appealing - cycle or walk along the extensive tracks, watch the locals as they entertain themselves in the beachside parks, or take a ride on the Ferris Wheel at the Pier.

For shopping, stroll along the Third Street promenade with its range of shops from brand names to bargain, or Main street with its fashion boutiques.

The city's newest shopping destination 'Santa Monica Place' will open in August 2010 offering visitors an even wider array of shopping with department stores and a rooftop Dining Deck.

For art and culture lovers Santa Monica has over 75 museums and art galleries, as well as an array of public art, sculpture and of course street performers.



Uluru and Virgin Blue

VIRGIN Blue this morning announced plans to launch flights to Ayers Rock (Uluru) direct from Sydney from Mon 02 Aug, saying the move provides "some much needed competition on the route."

Services will operate daily using one of DJ's expanding fleet of Embraer e-Jets - an E190 with capacity for 104 passengers.

A special "Rock Across to Ayers Rock" celebratory fare of \$149pp one way when booked on the internet is on sale from now and until 21 Mar.

Everyday fares on the new route will start from \$199 one way.

DJ ceo Brett Godfrey said he's expecting Qantas, the only incumbent operator on the route, to "suddenly offer more reasonable fares".

He said the carrier had worked with the Ayers Rock airport authority to ensure infrastructure will be ready for the new flights, including upgrading existing check-in counters as well as building additional baggage belt facilities.

NCL price hike

NORWEGIAN Cruise Line in the US has announced it's increasing prices by up to 7% in a move which resembles Carnival Cruise Line's recent decision to lift prices too (**TD** 25 Feb).

NCL ceo Kevin Sheehan said "unprecedented" year on year sales had influenced the move following "exceptional bookings" in the 2010 first quarter.

The cost increase will come into effect from 02 Apr across the line's 10-vessel strong fleet.

Jupiters joins WORLDHOTELS



TABCORP has expanded its partnership with **WORLDHOTELS**, with the Conrad Treasury in Brisbane and Conrad Jupiters Gold Coast set to drop their Conrad affiliation and become bookable via the **WORLDHOTELS** global sales network.

Effective 10 Apr Conrad Treasury will be rebranded as Treasury Casino & Hotel, while the Gold Coast property will be called Jupiters Hotel & Casino, with the move announced at a function in Sydney on Fri.

The two Qld properties join Sydney's Star City and Jupiters Townsville in **WORLDHOTELS** (**TD** 23 Dec), with the move coming during the ongoing major \$575m 'Project Star' development at Star City.

The hotel's gm Richard Munro said there had already been extensive work undertaken including the refurbishment of 31 'Star Suites' at a cost of \$250,000 each, and expanded F&B offerings. "The quality has really lifted and we're very proud of that," he said, with the project also seeing the addition of another hotel, more restaurants and meeting rooms and the re-orientation of the property's entrance to face Sydney Harbour.

Munro said the switch from Star City's previous affiliation with Preferred Hotels followed an exhaustive evaluation process, with Tabcorp looking for a brand which would boost sales while allowing the properties to remain independent.

WORLDHOTELS vp Roland Jegge told **TD** the group also covers the Stamford properties in Australia and NZ and currently delivers up

to 25% of Stamford's business.

Pictured above at Star City's Astral Bar on Fri are, from left: Geoff Stone, the hotel's newly appointed director of sales; Roland Jegge, **WORLDHOTELS** vice president Asia Pacific; and Richard Munro, gm of Star City's hotel operation.

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Maldives Waldorf

WALDORF Astoria Hotels & Resorts has a new addition and its first Asia Pacific property after taking on the management of The Beach House Maldives on 01 Mar.

The 83 villa luxury property is spread over 35 acres off Haa Alifu Atoll, and has been rebranded The Beach House Maldives, The Waldorf Astoria Collection.

The Waldorf Astoria hotel brand is one of 10 that comes under Hilton Worldwide.

Hahn Air map tool

AGENT ticketing platform Hahn Air has this month launched a new online routemaps tool to make it easier to view the networks of airlines it represents in one site.

Using Innovata technology, the map enables agents to view the domestic, regional and int'l flight options of all 210 airline partners with ease.

See www.hahnair.com.

UU ups Toulouse

AIR Austral (UU) will launch a third weekly service between Reunion-Toulouse from 28 Mar.

"I believe the third additional flight will allow us to better cater to the high demands of travellers" from Australia, said UU vp of sales & marketing Jean-Marc Grazzini.

The new service operates via Marseille on Tue, Fri and Sun.

Two Tims Contiki Asia Blog - Day 6

Today we found ourselves back on the Mekong, cruising to various riverside caves such as Pak Ou, which is full of statues and images of Buddha brought in by praying locals, and Tham Phum, a cave so dark it had us reaching for our trusty torches.

Continuing along the Mekong, we float into our next stop, Luang Prabang where we all took to two-wheels on a cycling orientation tour of the town with Dave, the best way to take it all in.

This evening we wander the streets in our free time and check out the local night markets. Later on we meet up with the group at an awesome pop up bar set up on the riverbank for a spot of dinner and drinks; the perfect

vantage point for relaxing and sharing stories of the day.

Catch you tomorrow!
Tim & Tim

Click here to watch the Two Tims

contiki
HOLIDAYS FOR 18-30s

Outcry over UK tax

THE Pacific Asia Travel Assoc (PATA) Chapters across the globe will lobby British Ambassadors and High Commissioners in a bid to block increases in the UK's Air Passenger Duty expected in Nov.

PATA says families will be hit by further rises in the APD, making it too expensive to travel from Britain to the Asia Pacific region.

"The punitive tax increases also target popular winter holiday and VFR destinations such as Indonesia, Malaysia, Singapore, Australia and New Zealand," the assoc. says.

From Nov, it will cost a family of four travelling in economy class from the UK to "Band D" about £340 (AU\$570) in taxes alone.

Terminal WA OK

THE Australian Government has given the green light for the construction of Perth Airport's \$136m 'Terminal WA' project.

The new terminal will primarily be used for charter and intrastate services when it comes online in two years, easing pressure on the airport's Terminal 3.

Fun pass extension

WARNER Village Theme Parks on the Gold Coast has extended the sale period for its 'Endless Summer Pass' until 30 Apr 2010.

The pass provides unlimited entry to a choice of two Warner theme parks - Movie World, Sea World or Wet'n'Wild - until 30 Jun. See www.myfun.com.au.

DJ cabin reconfig ?

VIRGIN Blue is looking at the possibility of a three class cabin on short-haul regional services in a bid to compete with the likes of Tiger for a 'no-frills' product offering.

Outgoing chief executive Brett Godfrey said DJ's "airline of the future" project plans to offer a Premium economy cabin, a traditional economy zone as well as a "low-cost, user-pays model", to be located at the rear of the plane with tighter seat pitch.

However any reconfiguration will be subject to approval by incoming ceo John Borghetti, the carrier told TD.

MH boosts Paris

MALAYSIA Airlines has announced two additional weekly frequencies between Kuala Lumpur and Paris, which will bring its flights on the route to a daily operation.

The move is effective 28 Mar, with flights departing KUL at 11.35pm and arriving in Paris at 6.40am each day.

A spokesperson for the carrier said the move was in response to load factors of 80%-plus, as well as healthy forward bookings.

FJ site refreshed

AIR Pacific's website has been given a makeover and now features a simplified booking section and new branding, Air Pacific Holidays page, as well as links to social networking sites Twitter and Facebook - airpacific.com.

TASC shows off Namibia



ABOVE: It's one of Brad Pitt and Angelina Jolie's favourite destinations - and now these agents have had the opportunity to fall in love with Namibia too.

Last month The Africa Safari Co (TASC) and South African Airways hosted this group of agents on an adventure educational through Namibia in south-western Africa - bordering South Africa, Botswana, Zimbabwe, Angola and Zambia.

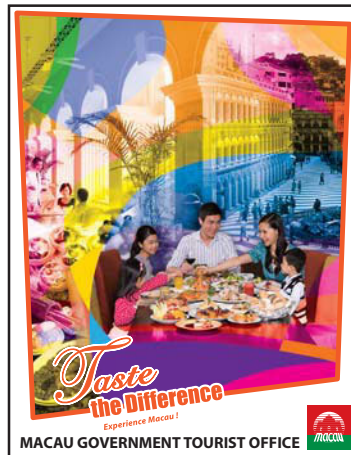
The group covered the country from top to bottom, experiencing canyons, deserts, salt pans, heat, lions and marauding monkeys - who more than once tried to hook up with one of the female participants we're told!

One of the most unusual occurrences was a massive rainstorm experienced while setting up camp in the desert.

It poured rain for more than an hour dumping 20mm in one of the driest places on earth and where there hasn't been rain for years.

Pictured here at Fish River Canyon, standing from left, are:

Trish Miller, Hills Cruise & Travel; Lynn Bradley, Compass Travel & Cruising; Lisa Berrahal, Travelworld Kotara; Jenny Cross, Jetset Busselton; Laurel Jones, Denmark Travelworld; Murdoch Trengove, Kiboko; Viv Craig, Viv's Travel Bug Bowral; Gwen Royan, HWT Armadale; Joan Johnson, Anywhere Travel Kingsford; and Cuan McLaren, TASC; and in front Russell Jahn from HWT Booragoon.



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Congrats Amanda!

VIRGIN Blue's Public & Media Relations Manager, Amanda Bolger, celebrated a major milestone last weekend, with ten years of service with the carrier on 06 Mar.

Amanda, whose dulcet tones are often heard on news reports as the official Virgin Blue spokesperson, started in the office when there were just 6-7 employees - and not even an AOC.

The milestone was marked on Fri when Bolger was surprised by the entire executive team and a floor full of staff who presented her with cakes in the shape of pigs - hearkening back to a favourite quote made by a former senior executive from a competing airline who said that "pigs will fly before Virgin gets off the ground".

She's pictured below left during the celebration with DJ head of public affairs, Heather Jeffery.



Yotel New York

CAPSULE hotel room chain Yotel will launch its first city centre and US property next year, when it opens the 663-pod Yotel Times Square in New York.

Yotels feature retractable beds in pods that will be around 170 square feet in size, and go for around US\$200-250 per night.

Yotel has already established its capsule concept at airports at London Gatwick and Heathrow and Amsterdam's Schiphol.

BOS gets scanners

BOSTON Logan Intl Airport is among 11 US airports to receive new full body scanners as part of a move by the Transportation Security Administration to equip airports with greater security measures.

Los Angeles Intl, Chicago O'Hare and Charlotte Douglas Intl will also take delivery of some of the 1,000 body scanners the TSA has ordered in coming months.

50 new Starwoods

STARWOOD Hotels & Resorts has announced plans to open 50 new hotels in its Europe, Africa and Middle East division by 2012.

Thirteen extra properties are scheduled to open this year, including the recent debut of the Sheraton Bratislava and other planned openings including Sheratons in Batumi, Georgia, Rhodes in Greece and Milan Maplena in Italy.

Qantas offers Dubai transfers

QANTAS has today announced an expansion of its codeshare arrangements with Etihad, to also include land transport between Abu Dhabi and Dubai.

Group Executive Rob Gurney said QF codeshare customers flying on EY services to Abu Dhabi would be able to transfer to Dubai by either limousine (for First and Business customers) or coach (economy).

"Dubai is an important regional business and tourism hub, and Qantas is pleased to be able to

offer its customers a seamless connection to the city," he said.

The limousine transfers for premium passengers will take them to the destination of their choice in Dubai, while coach transfers will see economy pax arrive in central Dubai within 90 minutes of departure from AUH.

Gurney said the transfer service will also be available to the emerging cultural tourism destination of Al Ain.

"We believe these new services increase the convenience and attractiveness of Qantas' codeshare services with Etihad, as well as strengthening our network of destinations in the Middle East," he added.

What a reward!

THE Travel Corporation has named the four lucky agents who won a 250,000 World Rewards Points bonus in the promotion which relaunched the scheme last year for bookings with Trafalgar, Insight, Contiki, Creative, Uniworld or AAT Kings.

The winners were Susan Ryan, Flight Centre Kalamunda WA; Charles Nix, Jetset Bunbury WA; Ashley Vantsant, Travel Focus Int'l WA; and Michelle Jardine, Escape Travel Castletown QLD.

CBR \$350m upgrade

FEDERAL Minister for Transport and Infrastructure, Anthony Albanese, has given the green light for a Major Redevelopment Plan at Canberra Airport's western concourse terminal.

The \$350m upgrade will see a new 40,000sqm multi-level pax terminal constructed in a move to cater for increased capacity.

At the moment CBR handles around 3 million passengers per year, but that figure is expected to rise to 6.3m by 2029.

"The terminal upgrade will deliver separate departures and arrivals levels, up to 22 additional check-in counters, up to six aerobridges and international processing facilities," Albanese announced on Fri.

It's anticipated that once completed in 2012, the terminal will create up to 300 jobs.

Recovery is coming

JOHN Borghetti, the newly appointed ceo of Virgin Blue, says he believes suggestions that the corporate travel market has undergone a permanent shift are exaggerated, with the sector already showing signs of recovery.

"People have got short memories," he said on the ABC yesterday, adding: "As the economy recovers, businesses have to go back and do business."

MEANWHILE Borghetti is also looking forward to winning a bet he made during a recent lunch with Virgin chief Richard Branson, to do with what he'll be able to achieve in the next three years at Virgin Blue.

The details of the wager aren't clear, but if Branson, who owns 25% of DJ, loses "he's going to have to race me around the track at Melbourne Grand Prix," Borghetti said.

Ayana anniversary

AYANA Resort & Spa Bali is celebrating its first birthday by offering a two night special priced from US\$290 per night.

The package incl accom in a resort room, dinner, brekkie, gift, cocktail and more - for details see www.ayanaresort.com.



Samoa Tourism Authority Australia Market Representative

The Samoa Tourism Authority (STA) is the government body which coordinates the marketing and promotion of Samoa as a tourism destination internationally.

Expressions of interest are invited from experienced and results-driven professionals for the position of Australia Market Representative.

The closing date is Friday 19 March 2010.

Please email dwayneb@samoa.travel for more information.

www.samoa.travel



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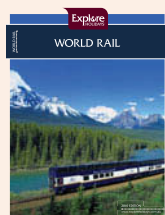
HumanResources@mptravel.com.au

Note: Only Resumes containing the relevant experience as stated above will be considered and only shortlisted candidates will be contacted. No agencies please.



Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



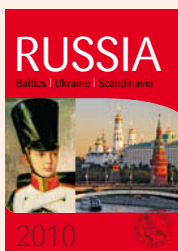
Explore Holidays - World Rail 2010

Holidaymakers can take their pick of the world's greatest rail journeys with the launch of this brochure. Offering rail trips across Britain and Europe, the USA and Canada, Australia, New Zealand and Asia, it includes single and multiple country Eurail passes, Eurostar services, Swiss rail tours, Amtrak USA rail passes and Canada's

Rocky Mountaineer and Whistler Mountaineer journeys, plus many more. For more info or to make bookings call 1300 736 504.

Russia Travel Centre - Russia 2010

This brochure contains 20 independent, semi-independent and fully escorted tours, 9 river cruise programs in Russia and the Ukraine and hotels in Moscow and St Petersburg. The 'Two Capitals tour' a 6 day/5 night deal staying at 4 star Marriott hotels in Moscow and St Petersburg including breakfast, private car transfers, city tours, rail travel between cities leads in at \$1111 pp twin share. Details 1300 668 844.



Singapore Airlines Holidays - Bali 2010

This new Singapore Airlines Holidays Bali brochure features accommodation from 2 star to 5 star + and includes a dedicated section on Villas and Suites in Bali. An enhanced sightseeing and experiences section has been added, including the True Bali Experience and The Elephant Safari Park Lodge.

Malaysia and Singapore 2010

This SIA Holidays brochure offers affordable accom throughout Malaysia and Singapore including a brand new section that covers lodging options within the Malaysia Islands. New tours offered Climbing Mount Kinabalu and Orangutan. For more information call 1300 658 544



Travel 2 - Fiji 2010/11

This huge 40 page brochure is divided into the main regions including Denarau/Nadi, Coral Coast/Pacific Harbour/Beqa Lagoon, the islands and Northern Fiji. Also featured are Blue Lagoon and Captain Cook cruises, South Sea cruises, adventure packages and day tours. Two pages are dedicated to getting married in Fiji, plus travelling with kids and diving/fishing. Copies available from TIFS.



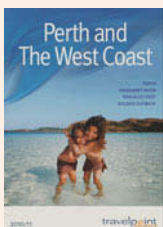
New South Wales Holidays - Sydney 2010

The AOT Group has released this new Sydney 2010-11 brochure, with more than 100 accommodation listings and 36 tours, attraction and cruise options. The new-look brochure also includes new suppliers such as Sydney Gourmet Tour, Harbour Secret Wales and Sydney Urban Adventures.

TravelPoint Holidays - Perth and The West Coast

This latest brochure for 2010-11 includes 52 properties and 23 tours, attractions and cruise options in Western Australia. Suppliers such as Oaks Broome, Kimberley Wild Expeditions and Kepa Kurl Eco-cultural tour are included.

To order brochures visit www.tifs.com.au.



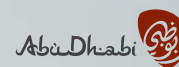
TG companion fare

FREESTYLE Holidays has a new Companion Business Class fare with Thai Airways International on sale until 09 Apr, for departures until 30 Sep, through to 13 European destinations, leading in at \$7,230 from SYD/MEL/BNE.

Travel Daily AU
First with the news

Mon 08 Mar 10 Page 6

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au



Win a luxury trip to Abu Dhabi

Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

Beautiful weather, pristine beaches, captivating oases, dramatic desert landscapes, vibrant city life and centuries-old culture and traditions come together in Abu Dhabi to create an experience like no other.

Your luxurious prize will include: Return economy flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane), 4 nights accommodation at the 5* beachfront Fairmont Bab Al Bahr, Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to trade@abudhabitourism.com.au.

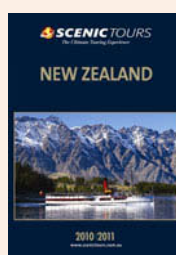
The deadline for all answers is 12:00pm Thursday 1st April 2010.

Full terms & conditions available at www.traveldaily.com.au

Q-1. Where would you go in Abu Dhabi to see the world's largest hand-woven Persian carpet?



visitabudhabi.ae



Scenic Tours - New Zealand 2010/11

This brochure for Scenic Tours offers 'must do' sightseeing, exclusive Scenic Enrich highlights and the finest hotels and resorts available across the Tasman. There's a wide range of Scenic FreeChoice activities which allow passengers to personalise touring experiences at no additional cost. The popular Scenic FreeChoice dining concept in the North Island has also been extended to more destinations

including the Bay of Islands, Auckland and Rotorua.

Details available now by calling 1300 136 001.



Freestyle Hols UK, Europe & Arabian Peninsula

This brochure includes a comprehensive range of hotels in London, Paris and Rome, and due to popular demand more hotels in Greece, and other major European cities. Also on offer are luxury train experiences like Venice - Simplon Orient Express, Eurostar and Eurail passes. The Arabian Peninsula includes Dubai, Abu Dhabi and Oman as a stopover option.

Hawaii 2010

This brochure features new accommodation ranging from 2.5 stars to 5 star properties. Additional sightseeing tours have been introduced, and you can cruise the beautiful Hawaiian islands on board NCL's *Pride of America*.

More information on 1300 658 544.





READY TO TAKE ON A NEW CHALLENGE?

COMMERCIAL SAVVY FINANCE MANAGER COMMERCIAL MANAGER SYDNEY – SALARY PACKAGE TO \$130K

Provide commercial and strategic advice to the GM of a fast growing company and help drive the company growth. You will lead the Accounts team and work closely with the executive team to ensure that the company is in a sound financial position and has the capacity to take advantage of growth opportunities. You'll be experienced in foreign currency management & trading and current taxation laws.

MANAGE AND TAKE CHARGE CUSTOMER SERVICE MANAGER MELBOURNE – SALARY PKG OTE \$100K

Managing a group of around 10 staff you will be responsible for ensuring daily KPIs are met with respect to call/email volume and customer satisfaction. You will be able to develop and grow the quality of the contact area so that the company becomes a market leader. As a strong leader you'll implement change and ensure staff is equipped with all necessary technologies and tools to deliver outstanding service.

FIND YOUR JETSTREAM HERE AIR CONTRACTING MANAGER MELBOURNE – SALARY PKG \$65K - \$70K

This is an opportunity not to miss. As a strong airfare negotiator you will have the ability to target key airlines and improve the bottom line with regards to this company's in-house contracts. Your ability to build rapport will be paramount to the success along with your strong negotiation skills and knowledge of where you stand in the market against your competitors.

CRUISE-A-HOLICS TAKE YOUR PICK!
SALES MANAGER X 2 / SALES EXECUTIVE X 2
SYDNEY – SALARY PACKAGES TO \$90K AVAILABLE
For EXPERIENCED Sales professionals we have a tasty selection of NEW roles available NOW. 1) Senior management position requiring a talented individual who has managed a sales team and who can represent the company around the world. 2) several on-the-road Sales Executive positions where you will be developing key Trade and Direct relationships, traveling as required, and helping to grow the business.

BE THE FIGUREHEAD OF THIS COMPANY IN OZ GENERAL MANAGER SYDNEY – SALARY PACKAGE TO \$160K

Rarely does a position like this become available in one of the most prestigious sectors of the industry. This is a true general management position responsible for the end-to-end operation & profitability of the organization. You will have very strong industry presence with the proven ability to manage key stakeholder relationships and promote the product nationally. Experience in GSA or Airline preferred.

FOR THE LOVE OF TRAVEL NATIONAL SALES MANAGER SYDNEY – SALARY PACKAGE TO \$85K

To fulfill your passion for travel and sales management, join a dynamic & growing travel wholesaler and a team who share your passion and crave your leadership! You will be leading & motivating a team of talented BDM's, managing key industry relationships, developing trade incentives and measuring the effectiveness of the sales & marketing strategy. This is a high profile role for a talented Sales Manager.

CORPORATE SALES – HOT BRAND, HUGE REWARDS CORPORATE BUSINESS DEVELOPMENT MANAGER SYDNEY – SALARY PACKAGE OTE \$100K+

Can you articulate your success and passion for sales and quantify your achievements in winning new business? If you're a talented, fearless, energetic and self-motivated BDM this world renowned agency will support you with leading products & services and a team of people that will ensure your success. Its easy selling with a great name behind you, and you'll be rewarded with a top salary & incentives.

JOIN A GROWING ONLINE OPERATION HOTEL ACCOUNT MANAGER SYDNEY – SALARY PACKAGE OTE \$75K

This exciting role is available now for someone with sales, account management or contracting experience. You'll have experience in building partnerships across NSW (regional travel required) and negotiating with hotels to grow the business and increase revenue. If you're a flexible and reliable person who can work both autonomously and within a team this is your chance to join a growing international company.

CONTACT YOUR DEDICATED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
NATIONAL
Ph: 02 9231 1299

Linda Green
NSW & ACT
Ph: 02 9231 2825

Kate Dalrymple
QLD & NT
Ph: 07 3229 9600

Kathryn Membery
VIC, SA, WA
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au
FOR MORE GREAT EXECUTIVE VACANCIES VISIT www.aaappointments.com



Adventures Brochure Out Now!

Qantas Holidays is excited to announce that our new and exciting 2010 Adventures Brochure has been released.



"For your next holiday why not take an adventure tour to explore one of your favourite destinations. These tours will take you off the beaten track to explore some fantastic sights, unlock some hidden secrets and get you acquainted with the local culture"

Qantas Holidays is excited to announce the release of our 2010 Adventures brochure (for travel 1 March - 31 December 2010) incorporating a large selection of

- ✓ Extended Touring
- ✓ Hotels
- ✓ Sightseeing and Day Tours
- ✓ Transfers and much more!

Product Range

Qantas Holidays offers a huge selection of touring options throughout Asia, Europe, Middle East, South America and Africa. Our range will suit any budget throughout any region within the Adventures Range. Make sure you check out our latest offers available on easyway.

ADVENTURES ON SALE: OFFER ENDS 22 MARCH 2010

15% off

Essence of China (Southbound) - 21 Days
Road to Angkor (Eastbound) - 9 Days
Great Indochina Loop - 29 Days

10% off

these and other tours featured in the Brochure (excludes Urban Adventures & Special Groups)

Tap into Thailand - 8 Days
The Best of Vietnam & Cambodia - 18 Days
East Indies Explorer - 15 Days
Circle Malaysia - 14 Days
Food Lovers Japan - 14 Days
Rajasthan Experience - 15 Days
Delhi to Kathmandu - 15 Days
Classic Europe - 15 Days
Colours of Morocco - 15 Days
Egypt Experience - 12 Days
Inca Trail - 8 Days
Kruger Adventure Trip - 4 Days



7 WONDERS

7 CONTINENTS, 7 WEEKS

Luxury Living on Lizard Island

Issue any **Qantas Airways** tickets between 08 and 14 March 2010 for your chance to win a **Luxury** trip to Lizard Island for you and a friend!



The Week 4 prize is for 2 return Economy class airfares (including taxes) from the winner's closest national airport to Cairns flying Qantas, 2 air transfers from Cairns to Lizard Island, 4 nights twin share accommodation and Spa Packages for 2 people. All travel to be completed 30 November 2010. Winners and their companions must travel together on all prize flights.



Terms and Conditions

Valid for any Qantas Sales ticketed via Air Tickets or via SmartTickets Online between 15 February and 04 April 2010 for departures on Qantas on or before 30 June 2010. The prize winners will come from the agencies which have the greatest growth each week during the promotion period of 15 February to 04 April 2010 and have issued a minimum of \$8,000 in net ticketed sales on Qantas via Air Tickets or SmartTickets Online. A minimum of 10% growth in Qantas sales versus the same period last year is required. One prize winner will be selected across the Stella Group each week and will win that week's 7 WONDERS prize. Winners will be notified at the conclusion of the promotion. The prizes must be utilised by an international travel consultant (and their partner of choice) employed full-time by the winning travel agencies. Prizes are non refundable, and cannot be exchanged for cash. All travel is subject to embargoes and availability. Travel Insurance, Visas and any FBT implications are the responsibility of the winning consultant. Stella Travel Services and Qantas Airways reserve the right to withdraw or change the conditions of the promotion at any time.