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Travel Daily AU

First with the news

Fri 19 Mar 10

Page 1

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SYD demand up

SYDNEY Airport saw a very healthy 12.3% increase in passenger numbers during Feb, with domestic figures up 12.3% to 2.76m "attributable to Tiger Airways and Jetstar in particular," according to Macquarie Airports ceo Kerrie Mather.

Feb traffic was also boosted by capacity increases and the later timing of Chinese New Year.

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Royal Caribbean NZ move

ROYAL Caribbean has continued its focus on the Australasian market with the announcement that it's opening its own office in New Zealand.

The cruise line has acquired part of its Auckland-based gsa Cruise Vacations, which has represented Royal Caribbean in NZ since 1990.

The NZ office will be overseen by Royal Caribbean Australia, with the transition expected by the beginning of Apr.

"We are delighted to be stepping up our operations in New Zealand and to be offering New Zealanders more cruising choices," said RCCL Australia's

BNE Sofitel gm

TONY Chisholm has been named as the new general manager of Sofitel Brisbane Central, moving from Vietnam's Sofitel Dalat Palace.

Today's Travel Daily

Travel Daily today has seven pages of news and photos, plus full pages from:

- AA Appointments
- Voyages Hotels & Resorts

md Gavin Smith.

The NZ office will be run by Mark Kinchley, who was most recently with EuroVista Holidays but has worked with Royal Caribbean in the UK.

MEANWHILE Royal Caribbean has also appointed Sandy Greenwood as its new General Manager for Australia.

Greenwood was previously gm of MyPlanet/Bentours before the business was subsumed into Peregrine and the later sold to Cox & Kings earlier this year.

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IT'S not too late to register for *Travel Daily's* fantastic AFL and NRL footy tipping comps, which now have more than 600 players from across the industry.

Second round tips for the NRL comp must be lodged by 6.30pm tonight, while AFL kicks off next week - register now via the links at www.traveldaily.com.au.

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Travel Daily AU

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10 GOOD REASONS TO VISIT NEW CALEDONIA

7 A Natural Wonderland

The world's largest lagoon is now on the World Heritage List.



Aircalin
International Airline of New Caledonia

CLICK HERE FOR THE OTHER 9 REASONS

V Australia boosts

IT'S not just South Africa which is getting more V Australia services (*TD* yesterday), with the arrival of the carrier's fifth 777 later this year also set to see the introduction of a third weekly frequency between Melbourne and Los Angeles.

GDS displays also show VA adding a second weekly flight between Melbourne and Phuket, operating each Mon from 17 Dec, and an increase in Sydney-Los Angeles flights from six times per week to daily, with a Wed flight added effective from 09 Dec.

Air NZ revamps Tasman

AIR New Zealand has vowed to maintain its 36% market share on flights between Australia and NZ, with the announcement of major changes to its short-haul operations on Tasman and Pacific routes yesterday afternoon.

NZ Group GM short haul, Bruce Parton, said the Tasman "is one of the most fiercely competitive airline markets in the world, with eight airlines competing for the 5.8 million passengers who fly between Australia and New Zealand each year."

Changes include standardising the Air New Zealand Tasman A320 fleet to single-class 171-seat planes, reducing lead-in fares and cutting airport waiting time by introducing new kiosks and a "streamlined check-in process".

Parton said the moves follow more than a year of analysis and are based on feedback from customers, with the move also seeing the removal of business class from flights ex Wellington and Christchurch due to slumping demand from govt and business.

Business class will still be available out of Auckland on wide

body aircraft "at prime times that meet the needs of corporate travellers," Parton said.

The revamp also includes a management restructure, which has seen NZ's Australian gm John Harrison replaced by the carrier's current gm for the New Zealand region, Cam Wallace (*TD* Wed).

Egencia consulting

EXPEDIA'S corporate travel arm Egencia has announced the launch of a new consulting service in the Asia-Pacific region.

Egencia Consulting will give corporations in Australia, China and India access to analysis and insight from the company's consultants who will deliver recommendations on a range of programs including travel policy compliance, global consolidation and supplier negotiations.

The company has also launched the Egencia Travel Academy for travel bookers and arrangers, providing "the tools and skills to cope with a corporate travel industry that is continuously evolving".

More info www.egencia.com.au.



Window Seat

YESTERDAY'S soft launch of AFTA's new Webmail service (see page 6) included attendance by two representatives from the company which designed the system - just in case.

AFTA ceo Jayson Westbury said he'd "asked Steve and Shahid to come along today in case it breaks down so we can blame them".

TD is pleased to advise that there were no hiccups, and Steve and Shahid's white knuckles returned to normal colour after the showcase.

A CLEANING crew discovered some unusual lost luggage at Northern Kentucky International Airport this week.

More than 7kg of cocaine was found "wrapped in a pair of sweat-pants" in a carry-on bag which someone left behind in a bathroom cubicle.

The toilet was located inside the Federal Inspection Area, with officials certain an inbound drug courier decided to dump the stash rather than risk being discovered by inspectors.

IT really was an accident, officer.

A US man is facing some heat after he lit a match on a US Airways flight to Boston.

50-year-old Paul Prater told police the match ignited when he pulled a package out of his pocket during the flight.

Apparently authorities believe his story, with no charges to be laid over the inflight incendiary incident.

Unfortunately for Prater, however, as police checked him out they found an outstanding interstate arrest warrant for identity fraud, and he's been ordered to return to Georgia to face the music.

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RENAULT EURODRIVE

Travel Daily AU
First with the news

Fri 19 Mar 10 Page 3

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Amadeus shows its vision



ABOVE: In the not too distant future travel agents in Australia could have the latest in cutting edge technology to showcase travel products around the globe on their countertop - literally.

Speaking in Sydney yesterday, The Amadeus Leisure Group's Traveltainment CEO Andrew Owen-Jones revealed details of the 'Vision Desk', a concept which is sure to create a new level of excitement among agents.

Traveltainment, currently in the initial phase of roll out in France and Germany, uses technology stenciled on the likes of Google Earth and Google Street View on a desk tabletop screen, to help agents refine holiday searches.

"We've tried to do something for leisure travellers that hasn't been seen before," he said.

When a client walks into an agency and says they would like a resort located near a beach, Traveltainment will present a selection of options, based on destination and budget, using a collection of thousands of images and videos to sell a product.

Using touch-screen technology similar to that of an iPhone on

the Traveltainment Vision Desk, clients and agents can search for a hotel, beach or attraction to assist with (up) selling a product.

Owen-Jones says Traveltainment will revive the travel agent experience for consumers, with clients keen to book weeks in advance just to use the Vision Desk platform.

"We want to help people see the destination they really want to go to, before paying a deposit.

"With Vision Desk, people start forgetting about price and start looking at where their hotel is located," he said.

Owen-Jones says Vision Desk is so state of the art it will only be available to limited agencies - as few as one desk per city or suburb.

He said that the platform will be rolled out market by market, with "plenty of potential friends here in the Australian market."

Pictured in Sydney yesterday from left are Amadeus' Benoit Janin, Thierry Bosch, md Australia Sari Vahakoski, Rudy Daniello, and Andrew Owen-Jones.

For a glimpse of the Vision Desk see www.traveldaily.com.au.

New Webjet app

ONLINE agency Webjet yesterday confirmed that it had completed the Apple procedures to allow its new iPhone application to be available via the iTunes store.

Webjet said the app would be available shortly, with full domestic flight itinerary management access and booking capability, through to and including payment.

The company said it was likely to release the product, described as "an Australian industry first", at the end of next month along with "associated collateral marketing".

Tick for Windsor

PLANNING approval has been granted by the Victorian government for the \$260m redevelopment of Melbourne's iconic Windsor Hotel.

The project will see 152 extra rooms added to the hotel, with developer The Halim Group saying it's "committed to restoring the Windsor as one of the great historic hotels of the world, just as it was in the days of Marvellous Melbourne.

"The hotel is unsustainable in its present form, but the redevelopment will ensure its future deep into the 21st century," said Adipoetra Halim.

The extra rooms will be in a 26-storey tower, and will "enable the hotel to compete more effectively in the five and six-star market," the company said.

With detailed design works starting immediately, construction could start next year, Halim said.

BA, IB deal closer

BRITISH Airways and Iberia have formally registered the name "International Airlines Group", with Spanish newspapers reporting that their merger could be formally approved in board meetings to be held next week.

MEANWHILE the Spanish flag carrier has announced the creation of a new Madrid-based subsidiary which will gradually take over all of its short and medium haul routes.

Reports say the same offshoot will also expand by taking over BA's short-haul routes once the merger goes ahead.

Iberia will concentrate on long-haul operations, particularly to South America, with the transition expected to be complete by 2015.

TAM into Star in May

BRAZILIAN carrier TAM will shift its operations from T4 to T1 at London Heathrow Airport this weekend, in the lead-up to joining the Star Alliance on 13 May.



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WIN A CONTIKI ASIAN ADVENTURE



You've read their travel blog, now see their journey in full!

To celebrate the release of *'Same Same, But Different'* starring travel's dynamic duo, The Two Tims, Contiki Holidays and **Travel Daily** are giving one lucky subscriber the chance to win a place on Contiki's 14-day **Asian Adventure** (land only), the same tour the Tims took.

On this tour you'll see, smell, touch and experience the authentic Asian lifestyle as you travel through Thailand, Laos and Cambodia.

For your last chance to enter, simply watch *'Same Same, but Different'*; answer just **one** of the daily questions below and tell us in 25 words or less what's your ultimate Asian experience and why?

CLICK HERE TO VIEW VIDEO

Email your answer to - twotimscmp@traveldaily.com.au

Q1 - What is the name of the restaurant run by local street kids that the group eats at in Laos.

Q2 - Name three of the transport modes used on Tim & Tim's Contiki tour.

Q3 - What fortune do the bamboo sticks reveal for Tim?

Q4 - What is the name of the Contiki "travel guru" guiding the group?

Q5 - What does the street vendor in Bangkok try to sell Tim?

Click here for T&C's.



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More Ryanair ads

IRISH low-cost carrier Ryanair has announced that it will begin adding third party advertising on its boarding cards, with the move following the "successful introduction of its 100% online check-in service".

The carrier said this would allow advertisers to reach the 73 million Ryanair passengers who will print their own boarding cards from their homes or offices over the next 12 months.

Travelpoort loses

TRAVELPORT'S results for 2009 have been hit by a US\$833m non-cash impairment charge, leading to an overall US\$499 million loss.

The company reported an 11% drop in net revenue but things improved in the fourth quarter, with the company predicting 2010 growth in profit and revenue.

QFLink waiver

QANTASLINK has issued a fare waiver for passengers travelling to or from Townsville, Hamilton Island, Mackay, Rockhampton, Gladstone, Bundaberg and Hervey Bay affected by Tropical Cyclone Ului (*TD* yesterday).

A standard waiver has been raised to facilitate ease of rebooking to cope with problems arising from the cyclone which is today approaching the central Queensland coast.

Waiver number OA9ULUI will need to be added to the tour code box for agents who are changing bookings for clients.

The waiver is effective immediately and changes must be actioned by midnight next Mon.

Contiki's Asian flavours



LAST night Contiki Holidays celebrated its first ever documentary-style DVD, *Same Same, but Different*, featuring the Two Tims (as promoted in *TD*).

The Two Tims, two mates who share a passion for travel and adventure, recently returned from filming on location on Contiki's 14-day Asian Adventure tour.

During the trip, the dynamic duo took part in some audacious activities, including sampling deep-fried insects from vendors in Bangkok and testing their elephant trainer (mahout) skills in Laos.

Contiki Holiday's md, Tammy Marshall, told *TD* that their Asian tours have sold "really well, particularly amongst Australians", and as a result, the company has had to push the product to weekly departures.

"If you deliver a great product, people will hear about it".

The release of the 15-minute movie features on Contiki's new



Asia-dedicated trade microsite, and *Travel Daily* is this week giving readers the chance to win the same trip taken by the Two Tims - see competition to *left*.

Marshall also revealed that the company will be launching a new product later this year, following her move to AAT Kings, however she remained tight-lipped as to what the new destination will be.

Pictured *above* is the Contiki team last night, who were also celebrating one year operating into Asia to the day - from *left* is Jennifer McDermott, Brendan Wall, Tim Doyle, Tammy Marshall, Tim Charody, Nerissa Magee and Scott Stephenson, and *inset* is Tammy with the Two Tims.

Travel Agency Manager

An outstanding opportunity is available for a motivated individual ready to take on a challenge as Travel Agency Manager, in Bondi Junction.

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Key responsibilities include:

- Managing a small team
- Liaising with travel partners, including airlines and hotels, to manage bookings and schedules
- Dealing with travel enquiries and aiming to meet customer expectations;
- Prepare reports and assist in analysing travel trends and spend

To be considered for this position you will have:

- A minimum of 10 years knowledge in travel agency
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- Extensive experience in fares and ticketing

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- Microsoft Office Suite,
- Fare and Ticketing I and II training
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Security laws pass

THE Australian parliament has voted in a bill which strengthens aviation security, with measures including risk-based deployment of security resources across airports and unannounced inspections of off-airport cargo.

AFTA UPDATE

the latest insights from AFTA's Chief Executive, Jayson Westbury



FINALLY the insurance industry has stepped up to take action to stop the campaign that was being run by iTreK.

As I have said in previous columns, the entire campaign was ill-conceived and in poor taste, it is a shame that some company directors simply have no idea. The good thing is that this program is now gone and whatever path iTreK take going forward; one would hope it will be at least in good taste.

As for the ongoing efforts to correct the continued claims by other online sellers of travel insurance, AFTA has not given up on making representations to ASIC and more broadly the Insurance Council of Australia to see if more rigorous rules can be established as to the way travel insurance is marketed.

By way of update on the progress of the review of consumer protection in the travel industry, I am pleased that the process is tracking well. The PWC issues paper has certainly provided the industry and others with the opportunity to put a range of options and ideas into the review process and AFTA continues to work with KPMG to prepare our submission.

PWC has commenced a broad ranging consultation process and AFTA is assisting in reaching out to a large audience within the industry. Submissions are due in early April and AFTA is working hard to make sure the collective views of the industry are taken seriously and included in the process.

I am also really pleased with the response we have had to this year's NTIA. While nominations are closed, we have had a record number of nominations and the AFTA team are now busy working to confirm the nominations in readiness for the voting process to commence next month.

Tickets are now on sale at the www.afta.com.au website and with the new format which will include the AFTA Party; we will be able to have over 900 present on the night. Travel Daily will bring you all the details as they come to hand and the list of nominees in the coming weeks.

For those travel agents that are IATA agents you will see a new Financial Criteria being introduced and details of this will be made available very soon. In the main, this new criteria should not cause existing agents difficulties in compliance and there has been a range of reasonable implementation dates included in this process.

We hope to have more detail on this out to the industry in the very near future.



More Jetstar UATP

JETSTAR has announced that its Universal Air Travel Plan payment option has been extended across all of its distribution channels incl GDS.

The agreement with UATP allows corporate customers using the payment service to buy Jetstar fares with any UATP issued card, which are used by businesses across the Asia Pacific to purchase travel.

In Dec Jetstar launched the UATP facility via its online trade booking site, with this expansion meaning it's also available via Jetstar telephone reservations, the trade and consumer facing Jetstar.com sites and GDS.

Expo upgrade

A NEW terminal has been opened at Shanghai's domestic airport just in time for the 2010 Expo that is expected to see up to 100 million visitors, most from within China.

The Chinese govt has spent \$A2.4 billion on the makeover of Hongqiao Airport, 35 minutes west of the city centre, creating an ultramodern hub that links to the city via high speed rail.

The first flight from Hongqiao's new terminal took off early on Tuesday for Beijing, with a second runway in the long list of projects to be completed, part of US\$63 billion in direct and indirect investments of the Expo.

GOH achievers party on!



GARUDA Orient Holidays (GOH) recently celebrated the success of its top achieving agents from Australia and New Zealand, taking them to Bali for a weekend of indulgence and celebration.

During the trip awards were presented by the management teams of both Garuda Indonesia and Garuda Orient Holidays.

Australian Top Achiever was awarded to Holiday Planet, WA; while the New Zealand Top Achiever award went to Asia Holidays, Auckland.

During their stay in Bali the Top Achievers stayed in some of Seminyak's finest villas and resorts including the Anantara Resort, The Amela, Elysian Bali Villas, Sentosa Private Villas, and the new Komaneka Bisma Resort in Ubud.

Following GOH's ongoing

tradition the Royal Pita Maha will feature on the 2010/11 "Bali on ANY budget" brochure.

Pictured above are some of the participants, from left: Rosy Zimmerman, Jetet Travel, Nightcliff, NT; Karin Hogben, Wollongong Travel, NSW; Kim Kelly, The Surf Travel Co, NSW; Samantha Foster, Travel Hotspot, WA; Annette Birtles, Travel Managers, NSW; Narelle Williams, Jetset Rowville, VIC.

VX to grow ports

VIRGIN America has announced its network expansion plans for the upcoming northern summer, with daily flights from Los Angeles and San Francisco to Orlando.

The carrier is also intending to start Canada flights, with daily SFO and LAX services to Toronto Pearson from Jun this year.



RETAIL DEVELOPMENT MANAGER

Orion Expedition Cruises takes delivery of its second expedition ship in 2011 making it the leading expedition cruise operator in Asia Pacific.

Orion currently operates expedition cruises throughout Australia, visiting remote and unique destinations in the Kimberley, Papua New Guinea, Antarctica and New Zealand. From June 2011 the new ship, *Orion II*, will visit the Russian Far East, the Inland Sea of Japan, Borneo and Vietnam. Guests experience 5 star service and award winning cuisine onboard with one of the highest staff to guest ratio's in the region.

Based in North Sydney, Orion Expedition Cruises has enhanced its Sales and Marketing team to manage the increased demand for its award winning product. We require an experienced sales professional to join the team in a managerial role.

Reporting to the GM Sales and Marketing, the successful candidate will develop, manage and execute the plan to drive sales through the domestic retail channel – to include communication, incentives, commercial and training strategy. In addition, they will be involved with consumer sales events, developing wholesaler relations, prospecting for corporate incentive business and participation in trade expo's.

The ideal candidate will be enthusiastic, energetic and driven to achieve results. They will have a proven track record in sales growth and be well connected within the Australian travel industry. They will be able to work at a strategic level, be a strong presenter and also have experience in managing and motivating a team.

To apply for the role, please send your CV to jobs@orionexpeditions.com by 26th March.

WIN A LUXURY WEEKEND IN MANILA

One of the most technologically advanced aircraft to hit the skies now joins PAL's impressive fleet of wide-body aircraft. The Boeing 777-300ER is now servicing Sydney and Melbourne.

To celebrate the B777-300ER arrival and the launch of twice weekly flights from Brisbane to Manila, Philippine Airlines is giving six *Travel Daily* readers a chance to win a luxury weekend in Manila over the next two weeks.

Flying Mabuhay Business Class return on the B777-300ER to Manila and staying two nights at the Shangri-la Makati Hotel including daily breakfast, all transfers, dinners and a luxury spa treatment you will be pampered for the whole weekend!



To be one of the lucky six people to win this fabulous prize, all you need to do is answer the eight questions and send your photo caption entry in at the end of each week to: palcomp@traveldaily.com.au

Q5. Email us a caption for the image to the right.



CLICK HERE FOR TERMS & CONDITIONS



Philippine Airlines



A Radical move

RADICAL Travel has named Katie Melville as its new sales manager for Western Australia and South Australia.

Radical Travel incorporates Busabout, Haggis and Shamrock and Eastern Trekker.

5 sleeps until new Webmail



THE Australian Federation of Travel Agents will unveil its upgraded and enhanced AFTA Webmail platform to the entire travel industry mid-next week.

The move to upgrade the free to subscribe service has been in the process for around six months, and promises to be faster, more efficient and easier to use than its 10 year old predecessor.

AFTA ceo Jayson Westbury said the organisation has invested \$120,000 in the new version, which has been designed by CornerstoneIT Solutions.

"The AFTA board is pretty excited about the new Webmail... in our world, it's really a big deal," he said.

The redesigned model involved taking the best features of the current Webmail, then starting with a blank canvas to refresh it into a model that will see AFTA through the next decade.

Agents will see an improvement in the speed of Webmail, as it uses a much faster & dedicated server, and it features a range of new additions, such as drop-down lists and greater search capabilities for researching offers.

Suppliers will have the ability to feature their own branding, adjust fonts, feature image stock and refine which state particular

promotions are available in.

Marketing manager Melinda Brown told *TD* that suppliers will find the latest version up to 75% faster than the older model.

"What was a 10 step process has been cut down to three, along with a summary page."

Brown also said new users will find it easy to use and that it's now compatible with Windows 7 and Windows Vista.

Westbury said, "Webmail is still designed to be a service model rather than a recoup model," but added AFTA expects the platform will have paid for itself within 3 years and could provide it with another income stream.

Westbury told *TD* that there's currently about 8,200 subscribers to Webmail, but said that number is not a true reflection of its reach as it doesn't account for "knock-ons".

Syndication is the next planned phase of Webmail allowing agents to automatically update their own sites with Webmail deals.

Pictured *from left* at AFTA's head office are Allysha Stibbard, AFTA mktg & events coordinator; Scott Matthew, CornerstoneIT Solutions; Melinda Brown, AFTA marketing & communications mgr; Jayson Westbury, AFTA ceo and Shahid Rahman, CornerstoneIT.

AirAsia X to Cairns?

MALAYSIAN low cost carrier AirAsia X is reportedly considering flights into Cairns, with options including direct services to Bali.

The *Cairns Post* says talks are in early stages and nothing has been confirmed at this stage, with Cairns Airport saying it's "always open to opportunities for new airlines to add capacity".

CIT discounts

THE strong Australian dollar has seen CIT Holidays announce an immediate discount of 12% off most of its popular European hotels, airfares and rail passes.

The wholesaler is also offering a range of specials in its 2010 Rail Earlybird sale including Eurostar tickets from \$299 and discounts on other segments - 1300 361 500.



The Treasured Islands of the South Pacific

Samoa Tourism Authority Australia Market Representative

The Samoa Tourism Authority (STA) is the government body which coordinates the marketing and promotion of Samoa as a tourism destination internationally.

Expressions of interest are invited from experienced and results-driven professionals for the position of Australia Market Representative.

The closing date is Friday 19 March 2010.

Please email dwayneb@samoa.travel for more information.

www.samoa.travel

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Visit our website for more about us: www.asatours.com.au
If this sounds like it is for you please submit an application to sandra@asatours.com.au

LH adds six

LUFTHANSA will add six new destinations to its summer schedule, with the debut of flights to Rostock-Laage, Bari, Palermo, Zadar, Chisinau and Tashkent from 28 Mar.

Having a BIT of fun in Milan



ABOVE: Representatives from nine Australian tour operators recently attended the International Tourism Exchange and Buy Italy (BIT) exhibition held in Milan earlier this year.

They were among 848 buyers from 130 countries.

Pictured above at the exhibition are, Isa di Clemente and Medhi Spighi, CIT Holidays; Davielle Gardner, Stella wholesale; Matthew Burns, Cox and Kings; Suzi D'Argenio, SIT-Italian Travel Specialists; Michele Perrone, Travel Makers; and Federica R Sakulsuvarn, Italian Government Tourist Office.

Bronze for Beijing

BEIJING airport has become the world's third busiest airport, with passenger figures at the Chinese capital surpassing those at Chicago O'Hare for the first time.

Beijing passenger numbers soared 17% to 65.3 million, but number one was still Atlanta with almost 88 million pax, down 2.3%.

And London Heathrow retained its second place with 66 million passengers in 2009, down 1.5%.

Other big airports which grew traffic last year included Dubai (up 9.2%), Bangkok (up 4.9%) and San Francisco (up 0.2%).

new opportunity!

Cover-More is Australia's largest Travel Insurance provider focused on "keeping travel agents in the game". We are a global organisation that recognises individual and team efforts and who believes in our products and our people.

Due to maternity leave and the continued growth of our business, two exciting job opportunities have become available in our sales team.

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state sales manager WA/SA/NT

The successful candidate will possess:

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- Proven ability to formulate and execute successful business strategies
- A strong track record of success in a sales environment, including the setting and exceeding of sales targets
- Strong communication and negotiation skills
- A positive, fun attitude and the ability to inspire this in others

To apply for this role, please email your expression of interest, including your CV, to: **Amy Nelson-Strom**, National Sales Manager
amyns@covermore.com.au

business development manager QLD

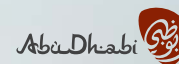
The successful candidate will possess:

- A proven track record in a sales environment, preferably in the travel industry
- Motivation to achieve both individual and team sales targets and objectives
- Effective negotiation skills
- Strong communication skills
- A passion to build relationships within the industry
- Very importantly - a positive and fun attitude

To apply for this role, please email your expression of interest, including your CV, to: **Tamba Lebbie**, State Sales Manager QLD
tambal@covermore.com.au

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Abu Dhabi Tourism Authority is giving one Travel Daily reader and their guest the chance to visit and experience the rich culture and hospitality of this charming Arabian Gulf emirate.

Beautiful weather, pristine beaches, captivating oases, dramatic desert landscapes, vibrant city life and centuries-old culture and traditions come together in Abu Dhabi to create an experience like no other.

Your luxurious prize will include: Return economy flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane), 4 nights accommodation at the 5* beachfront Fairmont Bab Al Bahr, Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of March, simply answer our daily question correctly and this intriguing Arabian holiday for two could be yours.

Send your daily answers to trade@abudhabitourism.com.au.

The deadline for all answers is 12:00pm Thursday 1st April 2010.

Full terms & conditions available at www.traveldaily.com.au

Q-5. Arabian Adventures takes you to which area of Abu Dhabi for the Liwa Safari?



Delta LAX growth

DELTA Air Lines has announced a significant expansion of services from Los Angeles, including new nonstop flights to Columbus, Ohio; Hartford, Connecticut; Raleigh-Durham, New Carolina and San Francisco (TD Fri).

The carrier said LAX is becoming more important in its network "as we expand opportunities for customers to connect to our trans-Pacific services from this growing, thriving gateway".

Delta also announced plans to renovate and expand its Sky Club at Los Angeles Terminal 5, with expansion to accommodate the increasing number of travellers connecting to and from flights operated by partner airlines.

HAL excursions up

HOLLAND America Line has announced an expanded range of shore excursions for 2010, with 55 "new and captivating tours" on offer in Europe, Alaska and the Caribbean.

The 2010 season sees HAL add Anchorage to its itineraries for the first time ever, with 22 new shore excursions on offer there including fly-in fishing expeditions, a sled-dog rodeo, "flightseeing safaris" and a guided bear-watching tour.

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AA IS EXPANDING RAPIDLY – COME JOIN US!

TRAVEL RECRUITMENT CONSULTANT

SYDNEY - SALARY PACKAGE CIRCA \$65K +

Due to unstoppable growth, our head office team is seeking a talented new addition. As part of our fun team, your role will include sourcing & selecting candidates, developing existing client relationships and building new ones. You will enjoy great perks inc annual island conferences, a top salary package & other great bonuses. To apply you need to be a confident travel professional that can provide the highest level in customer service, work in a close knit team & meet sales targets.

ARE YOU IN A BINGLE?

EARN TOP CASH AS AN AA TEMP

AUSTRALIA WIDE – TOP HOURLY RATE UP TO \$40/HR

Don't stress! If you are in a "bingle" and need to earn some fast cash, register with AA Appointments today for the best paid temp roles in Australia! In addition to the \$, you will have the opportunity to work for all the industry's top travel companies, from airlines to TMCs and increase your skill set. If you are highly proficient using a CRS and have exceptional domestic and international product knowledge, we will have no problem finding you a temp role in your home state.

LOOKING TO ROUND OUT YOUR SKILLS?

TICKETING CONSULTANT

BRISBANE CBD

SALARY PACKAGE TO \$42K

Have the retail/selling side down pat but lacking ticketing expertise? Consider yourself a fares expert and wanting to round out your skills? We have a great opportunity for an experienced retail consultant to make the jump to a fares and ticketing role. You must have strong CRS experience, preferably Fares and Ticketing 1&2 and thrive on attention to detail. Sound like you? Make the change from face to face retail and become the specialist you want to be. Call today!

SKI BUNNY REQUIRED

CALLING ALL SKI/CROSSCHECK TRAVEL EXPERTS

SENSATIONAL 6 WEEK TEMP ASSIGNMENT

Do you have great ski knowledge and Crosscheck Travel skills? Hop in to AA for this great temp role. You will be offering your worldwide knowledge and experience to ski enthusiasts everywhere. You must have Galileo and Crosscheck experience to be considered for this fantastic role. Based on the city fringe and close to public transport, this is a great opportunity to talk all day about your passion...skiing! Call today, this role has an immediate start and offering top rates for the right person!

ROLLING IN THE CASH

CORPORATE TRAVEL CONSULTANT

MELBOURNE (CITY FRINGE) – PKG TO \$70K (OTE)

We have 3 new corporate travel positions available with one of the nation's most successful corporate travel company's. If you like to have fun at work & enjoy your job, this company will certainly tick all the boxes! Not only will you have the potential to earn between \$60K and \$100K per year, you will be whisked away on all expenses paid overseas trips as a reward for your hard work. Galileo skills preferred.

GO GA GA OVER THIS TEMP ROLE!

CORPORATE/LEISURE TEMP WANTED

SYDNEY – 2 MTH CONTRACT - EXCELLENT HRLY RATE

Temps are SO HOT right now! Here is another great temp role available now until the end of the year! As part of this upmarket Luxury travel specialist you will enjoy organising both corporate and leisure itineraries. Essentially you should be able to deliver outstanding customer service; be passionate about your work; have the ability to be very flexible and have a can do attitude.

JOIN THE GLOBALS!

CORPORATE TRAVEL CONSULTANT (DOM & INT)

PERTH (CITY) – PKG TO \$42K - \$56K

Our award winning global travel management company is seeking both international and domestic corporate consultants to join their fun & vibrant team! Having gained new business, staff numbers need increasing & fast! If you would like to join a company that offers their staff some of the best benefits in the industry, contact AA Appointments today. Applicants must have a min 12 mths corporate travel experience or 2 yrs retail.

WANT TO LEND A HELPING HAND?

HELP DESK CONSULTANT

MELBOURNE (INNER) – SLY PKG TO \$55K (DEP ON EXP)

Looking to step aside from the corporate consulting? This forward moving TMC is seeking a dedicated and quick learning consultant to join their online support and training team. All applicants must have incredible attention to detail, have an interest in IT and have the ability to think logically and methodically. Move away from consulting and take on a "behind the scenes" role. Mon to Fri business hours only.

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*Conditions apply, accommodation and flights are subject to availability at the time of booking. Accommodation rates are valid for new bookings received until 21 March 2010, and valid for travel from 3 August 2010 - 16 December 2010. Rates quoted above are based on 2 people sharing a Standard Room at the Outback Pioneer Hotel or The Lost Camel Hotel for 2 nights. Extra person rate applies when sharing a room with 2 or more adults. Minimum 2 night stay applies. Flight prices are valid for sale until 21 March 2010, and are valid for travel from 3 August - 23 September 2010 and 12 October - 16 December 2010. Flight price is inclusive of taxes, these are subject to change at any time. Airfares are instant purchase, non-transferable, non-refundable and name changes are not permitted. Flight changes permitted at least 24 hrs before scheduled departure at \$45 online plus any fare difference, cancellations are not permitted. Checked baggage is not included - 23kg allowance may be purchased for \$10 online or \$20 at the airport. Quote ROCK2ROCK at time of booking. ^Conditions apply for Children under 12 years stay and eat free. See Voyages website for full terms and conditions www.voyages.com.au. Voyages Hotels & Resorts Pty Ltd ABN 24 079 925 036.



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