

First with the news

Tue 11 May 10

Page 1

EDITORS: Bruce Piper and Guy Dundas

EDITORS: Bruce Piper and Guy Dundas

Ph: 1300 799 220

## **HR ASSISTANT MANAGER, SYD** Australia & New ZealandSalary \$85k (neg)Leading Travel Company

Contact Wendy at TMS T: 9231 6444



### Another TG page!

THAI Airways International has again turned the front page of Travel Daily purple as part of the carrier's ongoing celebrations of its 50th anniversary this month.

Today there's also another full page of TG photos - this time from the 'Touch of Gold' industry cocktail party at the Sydney Opera House last week (TD 08 May) which welcomed more than 330 industry colleagues.

More on page eleven.

### JTG set for merger

JETSET Travelworld this morning suspended its shares from trading pending an announcement about a "material merger" (TD breaking news).

The company said the proposed transaction is still under negotation, and expects to make an announcement regarding the deal before the stock market opens on Thu morning.

Long-standing speculation across the industry expects that the announcement will confirm a merger with Stella Travel Group keep watching TD for details.

## **KEITH PROWSE** NRL GRAND FINAL





### **NRL GRAND FINAL**

ANZ Stadium, Sydney Sunday 03 October 2010 travel@keithprowse.com.au 1800 008 567

### hina Eastern c'share

**QANTAS** today confirmed plans to further extend its codeshare pact with China Eastern Airlines, to cover flights between Australia and Singapore and then onwards from SIN to ports in China.

www.austrian.com

QF said that if approved the new arrangements would take effect from 01 Jun and would operate on a free sale basis.

Under the proposal China Eastern will code share on QF flights between Australia and Singapore, while Qantas will place its code on selected China Eastern Airlines services between Singapore and China which connect with its flights from Australia.

Last month Qantas added seven new codeshare destinations in

### EK inflight calls

**EMIRATES** is offering the ability for some passengers to use their mobile phones on trans-Tasman services under a new deal with Telecom New Zealand.

Malaysia Airlines has also signed a pact with the communications provider, with customers also able to access voice, text and data services on selected flights.

Aircraft are equipped with special mobile phone transmitters which work via satellite during flight above 6000m, and the service is provided in conjunction with AeroMobile.

Currently passengers need to have an account with Telecom NZ to use the service, which costs NZ\$13 a minute for outgoing calls, NZ\$1 a minute for incoming and NZ0.80 per text message.

In-flight data costs a whopping NZ\$40 a megabyte.

China with China Eastern (TD 08 Apr), while China Eastern is also codesharing on a number of QF domestic and Tasman routes.

The International Air Services Commission is seeking submissions about the application to vary QF's allocation on the Singapore route, with a deadline of 25 May.

### DJ corp focus

INCOMING Virgin Blue ceo John Borghetti has flagged intentions to compete "more aggressively" in the corporate market, with an aim of significantly increasing Virgin Blue's share of travel from the top 100 companies in Australia.

Today's *Financial Review* also reports that Borghetti, who took on the job last Saturday, is looking at revamping the carrier's cabin crew uniforms.

### Thai waiver longer

QANTAS has extended its fare waiver for bookings to and from Thailand due to the continued civil unrest and political tensions in Bangkok.

Passengers holding a booking for travel on or before 15 May can make changes without penalties.

### Club Med loves kids

FAMILIES visiting Club Med's allinclusive resorts in Asia-Pacific are being offered a range of Kids Stay and Eat Free deals which are even valid during the Jul and Oct school holidays - see page 12.

### 8 pages of news!

Travel Daily today has eight pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- THAI Airways International
- Club Med

### Footy tip winners

**CONGRATULATIONS** to Julie Marshall from Travel Masters who was the top scorer in last weekend's Travel Daily AFL footy tipping competition.

Julie has won two bottles of wine courtesy of Compass Car Rental, while the top NRL tipper last weekend was Maria Summers of Travel Concepts - who's heading off to Oceanworld Manly for a Shark Dive Xtreme Experience.

See the full tipper ladder and all the major prize details at www.traveldaily.com.au.

### QF airfares go up

QANTAS has increased select Red e-Deal and Super Saver fares by \$2 to \$12 on return services between ADL-PER, BNE-CBR, BNE-PER, CBR-MEL, CBR-SYD, KTA-PER, PER-PHE and PER-ZNE yesterday.

QF is also boosting Flexi Saver and Fully Flexible fares on BNE-PER, KTA-PER and PER-ZNE routes by \$7 to \$18, with all bookings needing to be ticketed by today to avoid the increase.

Wholesale and group fares on the services will also increase, effective 26 May.



at Her Majesty's Theatre, Melbourne.

HolidayS gantasholidays.com.au/agents

1300 765 559

travel counsellors Where will your conversation take you'

click for more info.

recruitment@travelcounsellors.com.au www.travelhomeworking.com.au

### 3 Cruise Positions - Nth Sydney

- ▶ International cruise co. opening Sydney office.
- ► Team leader-with solid cruise exp. to lead small team.
- ▶ 2 x On-line cruise specialists with prev. cons. exp.
- ► Salaries up to \$50K + super ► Apply Today! call or email:liz@inplacerecruitment.com.au

www.inplacerecruitment.com.au



Tue 11 May 10

Page 2

EDITORS: Bruce Piper and Guy Dundas info@traveldaily.com.au Ph: 1300 799 220



### More BA strikes

**BRITISH** Airways is set for another round of cabin crew industrial action, with unions advising the carrier (with just a week's notice) that its London Heathrow based crew intend to strike for 20 days over the next month after talks broke down.

The Unite trade union says the walkout will see staff off the job 18-22 May, 24-28 May, 30 May-03 Jun and 05-09 Jun, and BA said it's currently considering its response to minimise disruption.

At this stage BA expects all flights to and from Gatwick and London City airports to operate as normal, but services will be affected at London Heathrow.

"At Heathrow we plan to operate a substantial part of our longhaul schedule and there will be a number of flights to every destination," the carrier said.

The action is expected to severely impact travel during upcoming UK school holidays and could also affect soccer fans travelling to South Africa for the World Cup next month.

It's not clear at this stage how BA's Australian flights will be affected by the strike action.

## \$1.5m Ecotours collapse

THE failure of Australian Ecotours (TD 09 Apr) - formerly operating as Discovery Ecotours and Odyssey Ecotours - has seen a shortfall of about \$1.5m, with industry creditors owed around half a million dollars.

Debts are outstanding to a number of NT accommodation operators as well as a range of wholesalers including Qantas Holidays, Territory Discoveries, and Tour East.

Tourism NT is a significant creditor, owed more than \$85,000 according to a report from the administrator, RSM Bird Cameron.

And the Australian Taxation Office is also pursuing the company over more than \$700,000 in unpaid taxes, while staff are owed unpaid superannuation worth around \$90,000.

Before its collapse the company traded from leased premises at the Yulara resort between Uluru and Kata Tjuta, operating small group tours to a range of outback destinations.

The administrator cited an "endemic shortage of working capital", failure to secure the company's lease from Voyages at Yulara and poor financial management for the collapse, along with increased debt due to expansion of the business and the impact of the global financial crisis on tourism.

Administrator Frank Lo Pilato said other assets of the company include registered business names, domain names, forward bookings and a client database, which have been advertised for sale in the Financial Review and are the subject of continuing negotiations.

He's recommending that Australian Ecotours P/L be wound up and a liquidator appointed.

### Qantas US 2-for-1

QANTAS has launched a sale in the US in which it's offering twofor-one Premium Economy and Business Classs fares.

Los Angeles to Auckland in business class is being offered for tickets purchased this week for travel 10 May-30 Jun, while San Francisco to Sydney is also twofor-one in Premium Economy under the same limited dates.

QF is also offering discounts on its Aussie Airpass and Walkabout Pass products for US travellers, with Australian domestic sectors from US\$39 per flight.

## Window

A TRAIN driver on Taiwan's high speed rail system has lost his job after falling asleep while his train was travelling at about 300 kilometres an hour.

Controllers noticed that he didn't appear to be touching the controls and alerted staff in the carriages about the problem.

"The driver had taken sleeping pills and was not fully conscious while on duty," said a spokesman for the Taiwan High Speed Rail, reassuring pax that automatic systems meant the control room was able to take over the train for about 13 min and bring it safely into Taichung station.

A NEW museum has opened in the Caribbean featuring an eclectic collection of cars including the original Batmobile driven around Gotham City by Batman in the 1960s TV show.

The Cayman Motor Museum on features 55 cars and 18 motorbikes owned by Norwegian enthusiast Andreas Ugland including Elton John's 1963 Rolls Royce, a Mercedes Benz once owned by Ugandan dictator Idi Amin, and a 1905 Cadillac which was the first car to be ever driven in the Cayman Islands.

### regional industry sales manager—qld/nt.

Based in our Brisbane Sales Office, you'll be accountable for managing and driving the Virgin Blue Group Account portfolio for Queensland and the Northern Territory.

As a Regional Industry Sales Manager, you'll aggressively grow accounts, through efficient targeting and conversion of high retail, MICE and group business customers. You will do this by effectively using key distribution channels which allows us to grow yield whilst being responsible for the customers experience right up until they board.

Your main accountabilities will include managing and developing key state industry travel relationships, managing and monitoring the daily activities of the sales team as well as managing performance, motivation and developing and implementing key sales strategies.

To be successful in this role you will have a proven sales track record with a network of trade contacts and experience in developing sales solutions to business problems and initiatives.

Visit our website virginblue.com.au/careers to find out more

Applications close 19 May 2010.







CONTACT AARON STINSON NATIONAL RECRUITMENT MANAGER ON 1800 019 599





Hot deals to amazing beach holiday destinations throughout the Pacific and Asia including:

- Thailand Bali Malaysia Hawaii Fiji
- Vanuatu Cook Islands Samoa



Book 24/7 via Calypsonet

## THE ONE STOP SHOP Online Travel Wholesaler for CHINA

10% Commission for China Hotels
& Group Tours Bookings

Call 1300 2 CHINA (24462)



Tue 11 May 10 Page 3

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au Ph: 1300 799 220





### **Eurostar revamp**

CROSS channel rail operator Eurostar has announced the introduction of a new 'mid class' service called Standard Premier -"designed to appeal to not only the more cost conscious business traveller, but also leisure travellers who want that little bit of extra space and service".

The operator said the change followed extensive market research and customer feedback, with Standard Premier replacing the existing Leisure Select class, and complementing the existing Standard and Business Premier classes

Travellers in Standard Premier will have more space on board, a light meal and selection of magazines along with the option of flexible fares.

Business Premier will continue to offer 10 minute express checkin, business lounge access and menus designed by Michelin star chef Graham Garrett.

Tickets for the new Standard Premier class are now on sale for travel from 01 Sep this year via gsa's Rail Plus, Rail Tickets, CIT Holidays and Infinity Holidays.

### **HK for Travelscene**

TRAVELSCENE Corporate members will this week head for Hong Kong for the group's annual Symposium which will take place 14-15 May under the theme 'Thrive in the New Landscape'.

GM David Padman said "the timing for the event could not be better given the strong momentum we are seeing in the corporate travel sector at present."

The conference will hear from a range of industry experts as well as Travelscene ceo Mike Thompson and Stella Travel Services chief Peter Lacaze.

### **Dreamworld dives**

REVENUE at Dreamworld on the Gold Coast fell 5.1% for the nine months to 31 Mar, according to the theme park's owner, the Ardent Leisure Trust.

Total revenue fell from \$8.4m to \$8.1m over the period, which included both Easter and the summer school holidays.

Ardent chairman Neil Balnaves said the park had been impacted by "the increasingly competitive market and reduced spending by visitors to the Gold Coast".



ABOVE are some of the 35 international travel agents that descended upon Australia recently as part of AOT's Inbound Mega Famil including agents from UK, Denmark, Germany, Switzerland, France, Italy, South Africa and North America.

The group spent ten nights enjoying the sights of Melbourne, South Australia, The Red Centre and Sydney.

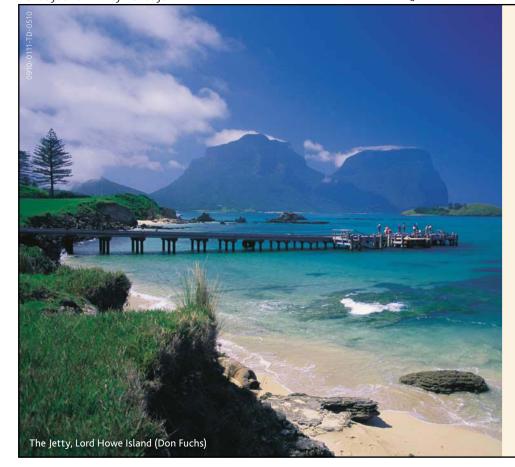
The group are pictured above at Flinders Chase National Park on Kangaroo Island, one of the many

highlights of the trip which also included a Sydney Harbour Bridge Climb and a journey along the spectacular Great Ocean Road.

### Macy's tourism site

US DEPARTMENT store Macy's has launched a special new website dedicated to domestic and international travellers.

www.visitmacysusa.com is available in 8 languages and offers a host of information as well as a downloadable version of the Macy's 10% Visitors Savings Pass.

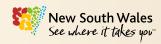


## Be spellbound by Lord Howe Island

Visit beautiful Lord Howe Island and take your senses on a journey that will leave you spellbound. This breathtaking island set amidst pristine white sand and tranquil blue water is a World Heritage-listed wonder where you can truly lose yourself. Just a short flight from Sydney and Brisbane and with accommodation to suit every taste, there's no better place to relax and unwind.

To find out more go to visitnsw.com/lordhowe

LORD HOWE ISLAND





### Money Talk

Brought to you by Visa

Planning a holiday is enough of an adventure without the added worry of how best to manage your money while away.

To help provide you with the financial advice and guidance your clients need, the team at Visa have joined with Travel Daily to bring you the new Money Talk column.

Each week we'll provide interesting tips, facts and product information to help educate your clients about their spending options abroad... and most importantly make sure they have a worry free holiday.

To kick-start the column we have a \$100 Visa Prepaid card to give away to a Travel Daily reader.

All you have to do is email us at visa@porternovelli.com.au and tell us 'what is your favourite Visa product for travellers and why?'

For tips and advice to keep holidays worry free, including the range of Visa cards to suit every type of traveller, advice from Visa Global Customer Assistance, foreign currency exchange and ATM locations around the world, visit www.visa.com.au/gotravel.

more people go overseas with Visa.



### Skywest loads dip

WA carrier Skywest this morning reported its Apr traffic figures, with a 4% load factor drop to 52.6% for the month.

Regular Passenger Transport services carried 31,000 passengers for the month, while the carrier also increased its charter traffic by 5.2%, operating 242 flights during the month.

Executive chairman Jeff Chatfield noted the proposed introduction of the government's controversial Resource Super Profits Tax but said that due to the uncertainty about the tax it's not appropriate to speculate on its impact for its business.

DriveAwav

### AirAsia X on report

KUALA Lumpur-based AirAsia X is under investigation by the Australian Transport Safety Bureau following two "serious incidents" when landing at Gold Coast Airport last week.

According to the ATSB report, on Mon 03 May and Tue 04 May the high capacity AirAsia X services "went below the radar lowest safe altitude" on approach.

### EK to Baghdad

EMIRATES is launching a thrice weekly service between Dubai and Baghdad from 01 Jul using an Airbus A330-200 jet, with the city becoming EK's 103rd destination.

### RESERVATIONS **CONSULTANTS**

DO YOU WANT A CAREER THAT WILL TAKE YOU PLACES?

DriveAway Holidays, Australia's leading car rental wholesaler are seeking the right individuals to provide world class service to our customers in our Reservations Department.

- Competitive salary + super + bonuses
- · In depth training and development
- · Travel industry perks
- Career progression
- · Office located in North Sydney

So if you are bubbly, positive and an approachable communicator who is looking for the next step in your career, stop reading and apply now! Email your CV to: caroliner@driveaway.com.au

### **Mother's Day Vibe**

CONGRATULATIONS to Jackie Colonnelli of Jetset MLC: Vicky Gilden of Jetset Tours and Sarah Allen of Corporate Travel Management who were winners in last week's Vibe Hotel's Mothers Day competition, which featured exclusively in TD.

Their winning entries were: Jackie - My best mother's day memory is having a sore neck after wearing two "beautiful" and "unique" necklaces made for me by my wonderful boys. Their delight in seeing me wear them was worth the discomfort and the "interested" looks from people questionina my fashion sense!

Vicky - A number of years ago while out with the family for Mothers' Day, a waiter was giving roses to all the mums. When he offered one to me, I gladly accepted...I'd just found out I was pregnant for the first time and was thrilled to accept that

And Sarah - Cooking a cake for Mum on mother's day, but being too young to know how to turn an oven on my brother suggested we use the griller instead! We made mum eat some - she claims she loved it, but to ask for help next time!

These lucky ladies have each won a 'Glamorous Night' package thanks to Vibe Hotels and Napoleon Perdis.

### ETM appointments

ETM Group has announced the appointment of Martin Klopfer as manager for its conference and incentive team and Felicity Smith as an account manager.

### New Durban airport

DURBAN King Shaka Int'l Airport was officially opened on Sat in South Africa by president Jacob Zuma, after a 'soft' opening at the beginning of the month.

The new airport has the capacity to handle around 7.5m passengers per annum.

### Low LAN airfares

LAN has announced new fares to South America leading in at \$1550pp incl taxes, from Sydney to Santiago, or from \$1599pp from Sydney to Buenos Aires, Lima or Rio de Janiero.

The fare is on sale until 16 May for travel between 01 Jun-31 Aug.

# Travel Dai

Tue 11 May 10

EDITORS: Bruce Piper and Guy Dundas

### **Special Ventures**

**VENTURE** Holidays is offering Bali specials including a seven night stay at Rama Beach Resort in South Kuta or the Ramayana in Kuta for \$1185ppts, incl airfares, accom, b'fast and transfers.

Packages are on sale until 28 May for travel until 30 June for more -ventureholidays.com.au.

### Ghan, lick it!

**GREAT** Southern Railways' iconic rail services, The Ghan and Indian Pacific will appear on 55 cent stamps issued by Australia Post from this month.

The rail tours are being recognised in the 'Great Australian Railway Journeys' stamp series.



Aspen Snowmass, Vail Resorts, Steamboat, Whistler Blackcomb, Tourism Whistler, Ski Banff Lake Louise Sunshine,

Big White & Silverstar in association with SKIMAX invite you to learn more about skiing and snowboarding throughout

Canada & the USA. Meet the experts from these ski areas to maximise your selling potential for winter 2010/11.

### riday 21 May 2010

7.30am for breakfast 7.45 – 9am for presentation

Win a great prize courtesy of Aspen **Snowmass!** 

RSVP by 14 May to: jcoros@skimax.com.au HOLIDAYS







Issue over 210 different airlines on one HR-169 e-ticket.

One Globe. One Ticket.

### TAAP US launch

**EXPEDIA'S** Travel Agent Affiliate Program that launched in Australia earlier this year (*TD* 01 Mar) is to be rolled out in the United States.

Locally the program, which offers agents commission on hotel sales, has been heralded as a major success, with Expedia's mgr of travel agent distribution Asia Pacific, Stuart Udy, saying "our expectations have been far surpassed," (TD 13 Apr).

### Leafy green Fiji

TOURISM Fiji has released a new initiative to go along with its 'Clean Me, Green Me, Fiji Me' for the low carbon travel and tourism sector, by supporting the Fiji Government's plan to plant one million trees across the destination by 2011.

The campaign is built around future generations and ensuring that they continue to enjoy an economically viable and environmentally sound Fiji, while looking at the environmental effects on a national, regional and int'l basis, such as climate change, deforestation, soil erosion and clean water supply.

### SYD whale watching

CAPTAIN Cook Cruises will offer four daily Whale Watching cruises sailing from Sydney Harbour between 15 May-28 Nov, giving guests a chance to see Humpback and Southern Right whales just off the NSW coastline.

Prices start at \$75 per adult and Bookings made online save 15%.

### **AC goes cashless**

AIR Canada has introduced a cashless cabin on all services, meaning passengers now need to provide payment for all in cabin purchases with a credit card.

Debit cards will not be accepted as a payment method.

It doesn't apply to long-haul services where meals are free.

### **GPT retains Rock**

THE GPT Group says it will hold onto the Ayers Rock Resort as a non-core asset until "market conditions improve", but still ultimately plans to sell off the Voyages branded property.

Last year GPT off loaded the majority of its Voyages properties to New York-based Delaware North Corp. (*TD* 30 Jul 09), which included El Questro, Lizard Island, Heron Island, Wilson Island and Kings Canyon Resort.

### **Turkey agents famil**

TEMPO Holidays, in conjunction with Malaysia Airlines, is offering a 7-night famil to the top selling agents of their Turkey product, for bookings made before 30 Jun.

The famil includes airfares with MH to Istanbul, private transfers, sightseeing and seven nights' accom with 7 brekkies, 6 lunches and 3 dinners.

Visit www.tempoholidays.com.

### **Brendan president**

BRENDAN Vacations has named Nico Zenner as the tour operator's US president, effective 01 Jun, taking over from Don Cooper.

### Ski issue winner



WE had a huge response to the competition in our special Southern Hemisphere Ski Issue, in which readers were offered the opportunity to win a holiday for two in Queenstown, NZ courtesy of Value Tours, Air New Zealand, Rydges Lakeland Resort and NZski.com.

Hundreds of readers sent in their suggested captions for the picture above - so many that the judges took about a week longer than expected to work out who the winner is.

Congratulations to Ashlee Viro from Andrew Jones Travel in Hobart who will be heading off to NZ, with the entry: Push your boundaries to the extreme with a 100% pure Queenstown adrenalin hit - clothing highly recommended!

The ski issue, with all the latest info on resorts in Australia, NZ and South America, is available at www.traveldaily.com.au.



Tue 11 May 10

Page 5

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au

### BA execs acquitted

FOUR British Airways senior executives have been exonerated on price-fixing charges after the UK Office of Fair Trading prosecution collapsed in court.

The case has been running for some years, after allegations that BA had colluded with rival Virgin Atlantic over the imposition of fuel surcharges on trans-Atlantic flights - based on evidence from VS which claimed immunity from prosecution as the whistleblower.

Lawyers for the regulator admitted that the OFT had missed emails to or from a VS employee related to fuel surcharges which indicated that the carriers had independently raised the levies.

"There can only be one verdict, not guilty," prosecutor Richard Latham sensationally told the jury after indicating that the OFT would not be offering any evidence in the case.

BA head of sales Andrew Crawley was cleared along with former BA director Martin George, former head of BA UK and Ireland sales Alan Burnett and Iain Burns, who headed up BA's PR division.

BA has already paid hundreds of millions of pounds in fines relating to the allegations.



### **JOIN OUR SYDNEY TEAM!**

Creative has won **Best International Travel Wholesaler** for the last 5 years running & you could be a part of our **award winning** team!

Creative Holidays is a part of **The Travel Corporation**, a highly successful travel management company operating 16 well known travel brands.

### **National Groups Coordinator**

Develop & operate all aspects of group travel including quoting, negotiating rates, following up of quotes/ leads & the operation of profitable group business. Applicants must have a minimum 2 years travel industry experience, preferably within a group setting. A good eye for detail, an eagerness to achieve sales and the desire for ownership are essential. Calypso experience would be advantageous.

### **Client Services & Event Manager**

Lead dynamic Client Services & Groups departments to achieve their best. Client Services deliver support for our Sales team and support travel agents requiring service after their clients' departure. Event Management requires a wide range of events to be organized on time and on budget. These include all sales events including roadshows, agent famils & internal conferences.

Flexibility and commitment to high service levels are essential along with a wide knowledge and experience in delivering a high level of customer service to all internal & external clients. Applicants must have at least 3 years management experience within a travel environment. Previous experience running large events, accounting & reconciliation and a broad understanding of travel operations is essential.

For more information & to apply for roles with Creative Holidays log on to our website to apply now!

Log on to our website to apply now!



http://recruitment.travelcorporation.com.au











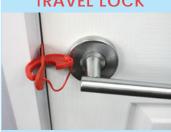


### **How Scenic is this!**



ABOVE: A group of agents were taken on a famil with Scenic Tours recently, spending 11 days in Canada enjoying their time at

## WIN A PORTABLE TRAVEL LOCK



Each day this week, Global Travel Products is giving *Travel Daily* readers the chance to win a Howsar Portable Door Lock.

Thanks to this new clever little device you don't have to worry about privacy and security when you travel. Howsar Portable Door Lock turns non-locking doors into locked doors simply and quickly.

Designed to temporarily lock occupied rooms against unwanted 'visitors', this gadget acts like your own personal security guard. You and your belongings will be safe from harm, as long as this clever device is fitted to your door.

For your chance to win a Howsar Portable Door Lock this week, simply send through the correct answer to the daily question below:

### What colours does the Howsar Lock come in?

Email your answer to:
lockcomp@traveldaily.com.au
The first correct entry received each day will win.

Hint! Visit www.globaltravelproducts.com.au

Congratulations to yesterday's lucky winner- Christine Tilston from American Express. The correct answer was: Durable reinforced nylon.

Fairmont properties, including the Fairmont Empress Hotel in Victoria and the Fairmont Chateau Whistler - both exclusive to Scenic Tours, the tour operator says.

Pictured here in Banff, back row *from left*: Paul Symons, Ann Perry, Kate Narracott, Kate McClintock, Trish McIntyre, Peta Beckingham, Sam Freckleton, Mandi Gosper, Melissa Carr, Loanna Clarke-Smith, Katie Luxford, Amanda Colefax, Kerri Wilmshurst, Nathan Gurarie, Lisa Ditchburn and Kim Nieass.

Third Row: Pam Smith, Lauren Ewers, Andrea Thommason, Lynne McMiles, Joss Layton, Georgie Manke-Somers, Elizabeth Hulme, Kirrilee Toomey, Joyce Blom, Keeley Morehead, Kellie McFarland, Jane Martiensen, Claudia Iser-Hitchcliffe, Jan Rae, Zea Buckley and Larissa Siebenhausen.

Second row: Rebecca Gambrill, Tammy Simmonds, Michelle Singleton, Annette Hayden, Jared Hotham, Santina Stagnitti, Julie Seiler, Kathy Polak, Leonie Matos, Leah McDonald.

Front row: Angie Duckworth, Judy Vincent, Joh Pulford, Linda Ellenberger, Jesse Seaton, Debbie Bond, Anne Heitsch and Kathy Wilson.

### **Another iPhone!**

THE second winner of the Rail Ticket iPhone promotion for the month of May has been named as Samantha Curry from Harvey World Travel, Kalamunda.

Samantha is a first time user of the online system and she screamed down the phone in excitement when she heard that she won

There are six more iPhones to be won by agents who book online at railtickets.com.au.

### **Constellation ready**

CELEBRITY Cruises has finished a 15-day "Solsticized" revamp of Celebrity Constellation - the first of four Millennium class vessels to recieve the makeover.

The ship saw the fit-out of a steakhouse, bistro, a bar, cafe, wine bar, as well as make-overs to suites, staterooms and public venues.

### Qantas to the rescue

A QANTAS flight from Melbourne to Perth was yesterday requested by the Australian Maritime Safety Authority to assist with a sea rescue mission off the coast of Esperance, Western Australia.

The authority asked the crew of Flight QF475 to keep an eye on a life raft with three fisherman onboard while a Hercules rescue aircraft made its way to the scene of the incident.

However, the Hercules made it to the sailors before the Qantas aircraft was needed.

# Travel Daily

Tue 11 May 10

Page 6

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au

#### **Orion incentive**

ORION Expedition Cruises is offering the top 4 sellers of Orion Kimberley Expeditions in 2010 an incentive of a 10 night *Forgotten Islands* voyage for two onboard *Orion*, sailing 26 Sep, from Darwin to Cairns.

Orion is also extending its \$500 agent incentive on all new twin share bookings from 01 May on all 2010 Kimberley sailings.

Clients can also benefit from free extras including flight-seeing over Bungle Bungle ranges, and one night's accom in Broome incl brekkie and more - for info see orionexpeditions.com/kimberley \_incentive.

## new opportunity!

# customer service representative

- · Opportunity to sell a great product;
- Work as a part of a fun and enthusiastic Customer Service team;
- Good personal and professional growth prospects;

Cover-More is Australia's largest Travel Insurance provider. We are a people focused global organisation that recognises individual and team efforts.

Our continued growth means we are looking for enthusiastic and experienced Customer Service Representative to join the team, based in our North Sydney office. The ideal person has previous contact centre/travel agency experience.

Motivated candidates are asked to send their applications, including a brief resume, to;

email: robynk@covermore.com.au closing date: 21st May 2010

### **Cover-More**® Travel Insurance

"...travel insurance you can trust"

Buenos Aires Sao Paulo Lima Santiago

Buenos Aires (EX Sydney) FROM

1599\* (Return, inc.taxes)



For more information call LAN Airlines on 1800 558 129.



LAN 🖈

or return Economy class Gross fares, subject to availability & includes taxes/surcharges, levels are correct at 23April10 but may fluctuate due to changes in surcharges and taxes. Departures 01JUN10-applies, Available for Sale from 01MAY10 to 15MAY10. Seats are limited at this price, fares are subject to change without notice. Other Special fare levels are available from different Australian points.

### Canberra comes to Sydney



ABOVE: Last week Australian Capital Tourism hosted a Canberra Product Workshop in Sydney, showcasing a range of attractions and accommodation in the national capital.

One of the exhibitors was the Australian Institute of Sport which offers a popular behind-the-scenes tour, and pictured above are Mel Swaine and Sonia Downie of the AIS with Liz Bomben of ACT Tourism.





ALSO taking part in the workshop was Craig Starr from (guess where?) Gold Creek Station (above).

Tour groups visiting the station can enjoy a truly Australian experience including sheep herding from the resident kelpies, learning about the Merino and its contribution to the wool industry along with a traditional Australian barbecue meal.

Gold Creek Station is one of the oldest farms in the ACT and has welcomed tourists since 1977.

AND also among the exhibitors was local chef Richard Everson from Country Guesthouse Schonegg - about 30 minutes from Canberra in the Murrumbateman wine district. He's pictured above giving a taste of some delicacies to Rosetta Panebianco of Crowne Plaza Canberra.

## NSW Regional Sales and Relationship Manager Sydney

- Pivotal and highly varied role
- Career defining, leadership opportunity



Travelex is embarking on a period of planned growth and is looking for a **NSW Regional Sales and Relationship Manager** to lead their Sydney-based Cards and Mobile Payments team. This role will see you meeting and exceeding turnover and revenue targets and controllable expenses for NSW.

In addition to a **competitive salary and superannuation**, you will be entitled to **uncapped incentive plans**, **personal support payments**, **professional membership subscription**, **foreign exchange benefits**, **education support & paid maternity leave**. If you are full of passion and enthusiasm, along with fantastic attention to detail, strong commitment and a winning attitude, *Travelex* would love to hear from you! **Apply now!** 



ApplyNow.com.au/Job17210 Apply Online or Call 1300 366 573



Tue 11 May 10

Page 7

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au

### Sun Peaks in Aust.

SUN Peaks Resort is gearing up for the Northern Hemisphere Ski season by sending 8 ambassadors to Australia to showcase their products at the ski shows to be held in Brisbane, Melbourne and Sydney this month.

The Brisbane event will be held at the RNA Showgrounds (15 May), in Melbourne at the Exhibition Centre (16 May) and in Sydney at the Exhibition Centre (23 May).

The event will also include a number of other British Columbia and Alberta resorts.

### Hilton global sale

HILTON Worldwide has launched a global 'Great Getaway' promo entitling guests to get away for up to 30% off normal hotel rates for stays between 28 May-06 Sep, for online bookings made at hhonors.com/thegreatgetaway.

### Ferrari World launch

ABU Dhabi's highly anticipated Ferrari World theme park, the first of its kind in the world (*TD* 17 Mar) will open on Thu 28 Oct, three weeks before the second running of the Formula 1 Etihad Airways Abu Dhabi Grand Prix.

### Siteminder expands

AUSTRALIA'S SiteMinder is on the move announcing plans to open its first overseas office this month in London.

The company is a distribution channel management service that links hotels and online booking sites around the world, and is already very active in the UK.

### **Twin Parks air tour**

NITMILUK Tours has released a 'Twin Parks Spectacular' air tour in the Northern Territory, which takes in Kakadu, Nitmiluk, Elsey and Gregory national parks.

The Nitmiluk Air Charter flightseeing trip is operated by Katherine Aviation and is priced from \$300 per person.

### **Intrepid city tours**

INTERPID Travel has added 29 new Urban Adventures in 10 cities across North America (incl New Orleans, Toronto, Vancouver and Philadelphia) along with a new website to manage the city tours, at www.urbanadventures.com.

### Spit Spot packages

ACCOR Hotels is offering stay/ see package deals from 30 Jul to the Mary Poppins Musical in Melbourne which include an 'A' Reserve ticket to the show.

Prices start as low as \$189.90pp at the Ibis Melbourne and Ibis Little Bourke St, up to \$287 at Sofitel on Collins.

For bookings with Showbiz visit - showbiz.com.au/marypoppins.

### Join the $\Lambda$ team

The Travel Authority Group is growing fast. Join our corporate, leisure or events team and be part of a dynamic and award winning company with excellent career opportunities for passionate, dedicated team players who are looking for something different.

### Admin/Sales support – Travel and Events – Sydney Skills

- Technically Savvy
- Good time management
- Solutions focussed
- Good communicator
- Good eye for detail

#### **Experience/Qualifications**

- Min. 1 years experience in an administrative or support role
- Experience of using a GDS (preferable) and online booking system

### Corporate Consultants – Sydney and Perth Skills

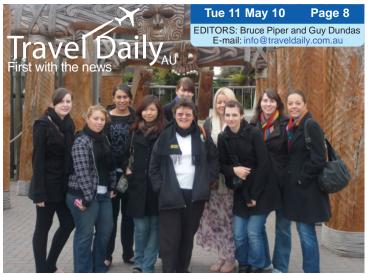
- · Excellent communicator
- Attention to detail
- Solution and service focussed
- Team player
- · Great sense of urgency

### Experience/Qualifications

· Min. 2 years corporate consulting domestic and international

Please send your confidential CV to: Employment@thetravelauthority.com.au





NEWMANS Holidays and Air New Zealand hosted the first of three weekly famils for Harvey World Travel (HWT) consultants last weekend.

Highlights of the trip were visits to the new Air NZ's Hangar 9 in Auckland, and an action-packed two days in Rotorua, where they experienced the Rotorua Duck

### Lebanese airline?

LEBANON could soon have its own national full-service airline, with the owner of Dubai's Planet Group and two Gulf partners planning to start up a carrier in the next 18 months, according to reports from the Middle East.

Tour, River Rats Whitewater rafting, Tamaki Maori Village and Hangi, The Agrodome and Luging at the Skyline.

Pictured here taking a breather at Te Puia back row *from left* -Alicia Hooimeyer, HWT North Ryde; Linda Thorp, Newmans Holidays Reservations; Meagan McLeod, HWT Tumut; Hayley Cook, HWT Toronto; Jessica Jordan, HWT Glendale; Brooke Wilson, Newmans Hols sales exec.

Front Row: Carla Pecorella, HWT Eastgardens; Miriam Bounthakamphong, Newmans Holidays reservations; Margaret Callan, HWT Ulladulla and Sara Ellis, HWT Belmont Central.



AIRLINE MARKETING AUSTRALIA

### **Marketing Co-ordinator**

Air Canada is looking for a Marketing Co-ordinator to join their dynamic team. The successful candidate will be responsible for increasing the awareness and profile of Air Canada by identifying and creating opportunities within the Australian market. The role also requires a high level of analytical skill and the ability to prepare and interpret statistical data.

### The components of the role include but are not limited to:

- handling advertising placements, and advertisement creation
- creating collateral (i.e. flyers) for sales team
- looking after marketing campaigns, and approving Air Canada logo and branding
- writing and sourcing general press releases for online newsletters
- · creating prize letters for competition winners
- preparation and co-ordination of Expo's and Trade shows
- · compiling statistical data
- creating new advertising and marketing ideas and initiatives general office duties.

### The successful candidate will also have the following technical skills:

- proficient knowledge of Microsoft Word, Excel, Outlook, and PowerPoint and Microsoft Publisher
- knowledge of, or willingness to self-learn, Photoshop Elements and Adobe Illustrator
- · knowledge of Acrobat Distiller and graphics is recommended

A strong attention to detail is required for this role as well as the ability to manage various tasks within tight deadline. The candidate must also be with a strong team player with excellent written and verbal communication.

If you have the above experience as well as a minimum of two years travel industry experience please apply to Melanie at humanresources@airlinemarketing.com.au by 20 May 2010. Due to the high volume of application only successful candidates will be contacted.

### WIN A TRIP FOR TWO TO SOUTH AFRICA

During May, *Travel Daily* is giving travel consultant readers the chance to win an incredible seven-day holiday to South Africa for two people, courtesy of our friends at **South African Tourism** and **V Australia**.

This sensational prize includes return International Premium Economy airfares to Johannesburg flying



Riding an Ostrich in South Africa

V Australia, two night's accommodation in Johannesburg, a four night stay in luxury accommodation at Kruger National Park, a city tour, all transfers and breakfast daily.

Expect to be spoilt in International Premium Economy with V Australia, including priority check-in and boarding, all leather seats with 38" seat pitch and adjustable foot rests, all inclusive food and beverage, mood lighting and much more!

To enter, simply send in a caption that represents the adventure photo featured above. You can enter as many times as you want.

#### Get creative & email your captions to satcomp@traveldaily.com.au

Plus, a weekly prize of two bottles of South African wine will be up for grabs for the cleverest caption received each week...so keep an eye out in *Travel Daily* each Monday to see if it's you!









### AA OK for ORD/PEK | 7

AMERICAN Airlines is hopeful of launching its new Chicago-Beijing service from 25 May, after the initial start-up date of 26 Apr was delayed because AA was unable to gain suitable landing slots at Beijing Capital Airport (*TD* 27 Apr).

The service will begin as a four times weekly operation before moving to daily from 03 Jul.

AA's senior vp International Craig Kreeger said: "We recognise the challenges the Chinese aviation authorities face in determining slot assignments.

"We will continue to work with them to secure more appropriate arrival and departure times in the future," Kreeger said.

### **Travelex for CHC**

TRAVELEX this morning announced that it's been awarded the concession for foreign exchange and banking services at Christchurch International Airport.

The contract is set to start 01 Jul with Travelex to operate at four locations at the airport.

### 7 new Dubai metros

A NEW rail connection at Dubai International Airport is one of seven new metro stations which were opened across the emirate last week by the Dubai Roads and Transport Authority.

The other stations are located at the headquarters of Emirates, the tennis stadium, Shaikh Zayed Road, Emirates Towers and Dubai Internet City.

#### Silversea 2011

SILVERSEA Cruises has released its 2011 Voyages brochure offering 190 pages with 200 itineraries and deals on featured cruises.

Highlights include Silver Spirit's 119 day world cruise in 2011, with a deal to double the onboard credit to US\$4000 per suite when booked by 30 Jun.

New land adventures have been added to the 2011 season, with the Harvest of Catalonia (from Barcelona), Serengeti and Ngorongro (Capetown), Chengdu Pandas and Buddas (Hong Kong) and Healing Waters (Tokyo).



### **High Achievers Wanted!**

Career Opportunities for Top Talent



Hot Jobs (Australia) - May 2010

OF THE WEEK!

### **Recruitment Executive - Sydney**

- Work for TMS Asia Pacific
- Base plus commission OTE \$60 \$100k

Due to demand from our clients our team in the Sydney office is expanding. Helping a candidate find their dream role and developing their career is a rewarding role. You will need to be currently working in the travel, tourism or hospitality industry in a sales position as this role requires a driven individual. This role is strongly suited to Travel Consultants who are looking for a change...

Contact Wendy Stearn at TMS wendy@tmsap.com T: 02 9231 6444 or apply online now!



BNE · MEL · PER · SYD · BKK · HKG · SHA

### Corporate Consultant - Sydney, Melbourne, Perth

- **Leading Corporate Management Company**
- **Great benefits & incentives**

If you love to be kept on your toes and enjoy a busy, fast paced environment you may have found your new role. This leading Corporate Management Company is looking for a new member to join their team. In this role you will manage several accounts whilst offering service with a smile.

Contact Karen McGrath T: 02 9231 6444

#### **Corporate Team Leader**

- **Sydney CBD location**
- Perfect life/ work balance

Are you an experienced Corporate Consultant looking to move into a Team Leader/ Supervisor role? Our client is looking for an experienced Consultant ready to make that move. In this role not only will you be consulting and being the face of several accounts but you will lead this team offering solutions, problem solving and helping the team reach their targets & KPI's.

> Contact Karen McGrath T: 02 9231 6444 E: karen@tmsap.com or apply online no

#### **Retail Travel Consultant – Sydney North Shore**

- Brilliant team & office environment
- Well respected and valued agency

Are you tired of being just a number in your role? This awesome travel agency are looking for an exceptional retail travel consultant to join their busy team. If you have consulted for a minimum of 2 yrs and want to be part of a happy, high achieving team - please call me today. Good base salary plus incentives.

Contact Sharon Moss T: 02 9231 6444

### **Event Reservations**

- **5 Star Luxury Venues**
- 50k Package plus meals and discounted rail, parking, theatres

An exciting popular hospitality organization is seeking a new member of their team. You will be responsible for helping clients arrange their events. This will be banquets, conferences, galas, theatres and accommodation etc. You will also create extra revenue by upselling. Experience in the above is essential to apply for this role.

> Contact Wendy Stearn T: 02 9231 6444 E: wendy@tmsap.com or apply online now

#### **Training Team Leader**

- **Technical Product**
- **Cert IV Training Required**

Well known travel provider requires an experienced trainer to lead a small team. Your role will be to create and deliver online training packages. Experience in managing a team is required and you must have experience in creating online training packages. Technology based training would be an advantage. Cert IV is essential for this role.

> Contact Wendy Stearn T: 02 9231 6444 E: wendy@tmsap.com or apply online no

#### **Groovy Retail Travel Consulting Temp Role - Inner West**

- Long term temp role
- Fun & vibrant atmosphere

If you have been a retail travel consultant and you are looking for some on going temp work - read on.....

We are looking for two temps that have retail travel consulting experience that would like to work in a groovy travel organisation in the Inner West. You will be booking domestic and international travel all over the phone and via

Contact Sharon Moss T: 02 9231 6444

### Quality recruitment for the travel and hospitality industries in Asia



+61 2 9231 6444 nswjobs@tmsap.com tmsap.com



USA

**MEL** 

SYD

**BKK** 

**HKG** 

SHA









## FOR ALL THE BEST VACANCIES SIGN UP FOR OUR DAILY JOB ALERTS @ OUR NEW LOOK WEBSITE - www.aaappointments.com

NSW & ACT — 8/6 O'Connell St — (02) 9231 6377 — apply@aaappointments.com.au VIC, S.A & W.A — 1/167-169 Queen St — (03) 9670 2577 — recruit@aaappointments.com.au QLD & N.T — 13/97 Creek St — (07) 3229 9600 — employment@aaappointments.com.au.

## DON'T GET LOST IN THE WHITEOUT WHOLESALE CONSULTANT – SKI SPECIALIST SYDNEY CBD– SALARY PACKAGE \$45K +

Our client is a leading industry wholesaler specialising in ski and snow board holidays across the globe. Here is your chance to join this fantastic CBD based company with a fun and friendly team environment! Great salary package plus incentives, regular famils and great career progression are on offer.

Essentially, you will be a talented travel consultant with a min 2 yrs experience. You will have working knowledge of a CRS, ticketing skills are highly desirable as well as excellent sales skills.

## GROUPS/EVENTS / CONFERENCES / INCENTIVES PROGRAM CO-ORDINATOR

MELBOURNE (INNER) - SALARY PACKAGE TO \$55K (NEG)

Looking to take the next step in your career? Working for this globally renowned company will be the best career move you can make! You will enjoy coordinating a range of large and small group conferences, events and incentive trips both inbound and outbound. If you have impeccable attention to detail & enjoy working under extreme pressure apply now! Travel industry knowledge is essential together with EventsPro.

### OVERSEE THIS NEW TEAM IN PERTH TICKETING TEAM LEADER

PERTH - SALARY PACKAGE TO \$65K +

Our client is experiencing a dramatic growth in their ticketing department based on the East Coast. As such will be opening a new office based in WA. As manager, you will be responsible for overseeing the team, processing ticketing requirements and be able structure an efficient team in. New expansion gives you the opportunity to shine further in WA, so don't miss out on this senior leadership role.

## READY FOR A NEW AND EXCITING JOURNEY RAIL DESPATCH CONSULTANT BRISBANE CBD – SALARY PACKAGE TO \$45K OTE

Keen to use your ticketing skills in a new and exciting role? This funky company is looking for a dedicated consultant to join their rail team. Working in this fast paced office will see you issuing all rail documentation along with the chance to use your creativity and problem solving skills. Your hard work will not go unnoticed! You will be rewarded with top \$, discounted holidays, massages, birthday cakes and much more plus no weekend work, Mon – Fri hours! What more could you ask for?

## MATCH MADE IN HEAVEN! SENIOR CORPORATE CONSULTANT/ZIC SYDNEY – SALARY PACKAGE TO \$60K + BONUSES

Our client, a boutique travel company based in the CBD, is looking for their future manager. This is a rare opportunity to step into a leadership role whilst still working with a fun and down to earth team. As well as consulting on a daily basis, you will be there to support and guide a team of 9, eventually moving into a management role. Essentially you will be highly experienced with min 5yrs knowledge. An excellent salary package and generous incentives are on offer.

### WANT TO EARN AN EXECUTIVE SALARY?

CORPORATE TRAVEL CONSULTANT

MELBOURNE (CITY FRINGE) – SALARY PACKAGE \$80K (OTE)
Attention all Melbourne based Travel Consultants! The time is
NOW to advance your travel career! This highly successful
TMC is looking for a senior travel consultant to join their team.
With a mix of corporate and leisure enquiries, the potential to
earn an executive salary is within your reach. All candidates
must be experienced in international travel consulting, have
Galileo skills and a proven sales record. Apply now!

## REPUTABLE & SUCCESSFUL IS WHAT IT'S ABOUT! RETAIL TRAVEL CONSULTANTS PERTH (VARIOUS) – SALARY PACKAGE TO \$55K (OTE)

Whether it is career progression, a better salary package or a more convenient location you are after; we have the perfect role for you! Our leisure clients are searching for dedicated, sales focused retail travel consultants to join their successful, service driven teams. AA Appointments will only work with reputable organisations, so rest assured, you will get the perfect role! Min. 12 months retail travel experience essential.

## GET A LIFE – NO MORE WEEKEND HOURS! MULTI SKILLEDCORPORATE CONSULTANT x 3 BRISBANE CBD – SALARY PACKAGE TO \$50K +

Want to reclaim your weekends? Keen on trying your hand at corporate travel? Now's the time! We are looking for 3 talented travel consultants to join this market leader. Your days will fly by as you organise the travel needs of this top, VIP client portfolio. Not only will you be earning a fabulous salary, but you will have the opportunity to develop your knowledge whilst enjoying weekends off!

Min 2 years international consulting experience required.



Cocktails @ Sydney Opera House with a 'touch of gold'
Tue, 4th May 2010



### Celebrating 50 years of the world's most famous smile....01 May 1960—2010

THAI's General Manager Australia, Khun Korakot Chatasingha welcomed the Thai Ambassador, Thai Consul-General and over 330 travel industry colleagues, trade media, Government representatives, airport authorities, Consular Officials and staff to help celebrate THAI's Golden Anniversary on Tuesday, 4th May 2010 at the Northern Foyer of Sydney Opera House, appropriately resplendent in THAI-purple carpet and a 'river' of gold silk.



L to R: Kn Korakot Chatasingha waits for guests; the river of silk; Thai dancers; Indigenous dancer; SOH northern foyer; JTG/Viva! Holidays Quentin Voss, Catherine Allison, Ross Sinclair; MC Andrew Daddo; industry and media guests from Brisbane, Melbourne and Sydney attended; Carl Frier and Gregor McCaulay; Bob Rickey, Peter Hewlett, Joanne McFadden & Randall Lui; Thai Ambassador, THAI's General Managers and Thai Consul-General cut the cake; More about THAI's 50th Anniversary at www.thaiairways.com.au

# KIDS STAY AND EAT FREE AT CLUB MED'S ALL-INCLUSIVE RESORTS IN ASIA PACIFIC\*

### **ALSO VALID DURING JULY & OCTOBER SCHOOL HOLIDAYS!**

- ☑ Airfares, transfers and taxes
- ☑ Open bar and snacking service
- ☑ Twin Share Superior accommodation with the option to upgrade to a Deluxe or Suite<sup>^</sup>
- ☑ A range of sports and activities with expert tuition
- **☑** Daily and nightly entertainment
- ☑ Kid's Club facilities (4 to 13 years) at selected Resorts
- **☑** Prime exotic beachfront locations
- ☑ Spa, massage and beauty treatments^

CREATOR
OF HAPPINESS
SINCE 1950



Sydney Trade: (02) 8584 6301

**Trade in other areas: 1800 801 823** 

Club Med 4.

www.clubmed.com.au