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**Travel Daily**<sub>AU</sub>  
First with the news

Fri 14 May 10 Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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## DJ PR change

VIRGIN Blue head of public affairs, Heather Jeffery, has announced she's stepping down after five years.

The move follows the recent departure of ceo Brett Godfrey, with Jeffery to be replaced in the role by Danielle Keighery who's been with the Virgin Group in various roles since 2003 and has also held senior public relations positions with Nokia.

"I am delighted to have Danielle on the executive team," said new DJ ceo John Borghetti.

"Her extensive knowledge of the wider Group and her understanding of how growing companies communicate will be invaluable in taking Virgin Blue to the next level of its development," he said.

## TAM signs to Star

THE Star Alliance now has a presence in South America with TAM Brazilian Airlines overnight officially joining the group, adding 40 destinations in Brazil and 10 ports across the continent.

## Travel Special of the Week



8 nights on Pacific Sun  
South Pacific Cruises  
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## ACCC rejects car collective

THE Australian Competition and Consumer Commission says it plans to reject a proposal by a group of car rental companies to collectively negotiate with Perth Airport.

The airport is using a tender process to allocate parking bays to car rental companies, and a bargaining group including Hertz,

## Fares getting lower

DOMESTIC airfares have never been cheaper - that's the finding of the government's airfare index for May, released this week.

The study which compares airfares against prices in Jul 2003 found that the 'best discount' fare during the month was just over 50% of the level at that time.

The same month last year fares were at 70% of the 2003 level, indicating the ongoing strong downward pressure on domestic fares as a result of increasing competition and capacity from low cost carriers like Jetstar, Virgin Blue and Tiger Airways.

However non-discounted fares including 'real business class' and 'real economy class' have only dipped by between 5-10% since the index began.

## 29,000+ reasons!

TOURISM Australia couldn't be happier with the success of its 'There's nothing like Australia' campaign, with entries now topping out at 29,042 at TD's time of publication today.

Submissions in the competition closed out on Wed evening but the site must have been swamped with last minute entries and continues to upload experiences.

Avis, Budget, Thrifty and Europcar have lodged an ACCC notification which would allow them to deal with the airport together.

However the commission said it had received opposing submissions from both the airport and rival rental company Redspot.

Westralia Airports argued that collective bargaining would stop it from allocating airport space via an "efficient competitive auction," and the ACCC said it had "moved quickly to prevent collective negotiations from taking place" while it further considers the notification.

The airport said that if the collective bargaining is allowed the car rental applicants would be allowed to share information about their preferred bidding strategies, valuations and costs.

## Guess who's at sea

FASHION brand Guess will open its first store at sea onboard Royal Caribbean's newest vessel, the 5,400 pax *Allure of the Seas*.

The sister-ship to *Oasis of the Seas* will feature a range of new additions, including a Mexican restaurant and a specialty hot dog counter - 'The Boardwalk Dog House' - and 3-D screens in the ship's Entertainment Place.

*Allure's* cabins are also planned to feature iPod docking stations, technology which is expected to be rolled out on *Oasis* too.

## Today's Travel Daily

*Travel Daily* today has seven pages of news and photos, plus a full page of industry jobs from AA Appointments.

## New Strategic flights

STRATEGIC Airlines has today announced new direct flights to the Pilbara region of WA from both Brisbane and Melbourne.

From 03 Aug Strategic said it will operate between Brisbane and Port Hedland each Tue, with the intention of increasing to two services a week in the near future.

On the same day it will launch weekly return services between Melbourne and Port Hedland, with the carrier's Head of Commercial Damien Vasta saying the flights "demonstrate Strategic's commitment to opening up the East Coast of Australia to the Pilbara region".

He said the flights would provide faster and more affordable travel across the country, giving both resource workers and regional residents greater access to the east coast capitals.

"Strategic is challenging the status quo and is focused on providing a fair and equitable service to these regional communities," he said, with the carrier also recruiting new crew for the flights - see p3.

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## Events Extravaganza....



Qantas Holidays has tickets to all the exciting events!



**Holidays** [qantasholidays.com.au/agents](http://qantasholidays.com.au/agents)



## Perth Ticketing Positions Vacant

- 1 x Ticketing Team Leader
- 1 x Ticketing Co-ordinator



STA Travel is on the hunt for ticketers to establish our newly created **Perth** ticketing team.

Previous ticketing experience is essential.

To apply please submit your resume and a cover letter detailing your ticketing experience to [careers@statravel.com.au](mailto:careers@statravel.com.au) by COB 19th May 2010.

## Help Support Analyst- Sydney

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- ▶ Salary: \$40K- \$48K + super ▶ **Apply Today!**  
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[www.inplacerecruitment.com.au](http://www.inplacerecruitment.com.au)

# Travel Daily AU

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## WORLDHOTELS SME focus

HOTEL marketing group WORLDHOTELS has launched a new program targeting small and medium-sized businesses.

Dubbed TravelSelect, SMEs who join the scheme will receive preferred rates at 450 hotels in 250 destinations worldwide, with a dedicated booking engine.

Travel Select will also offer a comprehensive reporting tool, and an introductory offer allows companies to register at no charge for the first six months from 01 Jul with no minimum number of room nights required - [www.worldhotels.com/travelselect](http://www.worldhotels.com/travelselect).

## Win a seat on the LH/OS eXperts Academy famil



Lufthansa and Austrian Airlines' fares are now combinable!!!

Win 1 seat on the Austrian & Lufthansa's eXperts Academy famil to OS Training Center Vienna, Lufthansa's legendary Seeheim and Munich in September. The prize is sponsored by Lufthansa and Austrian Airlines and includes all flights, accommodation, city tours and most meals.

[CLICK HERE FOR TERMS & CONDITIONS](#)

To enter the competition, all you have to do is send us a picture of your most creative 'Bier & Schnitzel' combination.

Send entries to: [expertscmp@traveldaily.com.au](mailto:expertscmp@traveldaily.com.au)



For some inspiration, staff from Lufthansa and Austrian Airlines tried their creativity and created their own 'Bier & Schnitzel' combination (picture above).



STAR ALLIANCE MEMBERS

## Tiger Australia breakeven

TIGER Airways overnight announced that its Australian operation had achieved a "breakeven operating result" in its second full year of trading.

The company reported an overall group profit of \$528m for the year to 31 Mar - a big turnaround from last year's \$47.5m loss.

Tiger said the results were achieved through record traffic growth, a strong focus on cost containment and ongoing increases in ancillary revenues.

CEO Tony Davis said "No matter how you cut the numbers, these are great results for Tiger Airways."

"We have clearly succeeded with our pure low cost model - growing profits by relentlessly reducing costs and offering the lowest fares possible," Davis said.

The company's controllable costs per seat were down by 15.1% while average passenger fares fell 22.2% over the year.

The Australian operation contributed 42% of the carrier's overall revenue, at \$208 million - almost double last year's \$110m figure.

Tiger's group load factor was 85.1% and overall passenger numbers were up 53.8% across the

## FJ adds flights

AIR Pacific has announced a new scheduled service between Melbourne and Nadi, to operate each Sat from 04 Sep.

The flight will depart Nadi at 0800, arriving in MEL at 1150, then depart again at 1250 and arrive in Fiji at 1940.

The carrier has also announced extra flights from Melbourne and Brisbane to Nadi on 17 and 24 Sep to meet increased demand.

Singapore and Australian operations.

Tiger said forward bookings "continue to be firm and in line with the recent trend," while the improving economic environment meaning it's continuing to look at establishing new offshoots across the Asia-Pacific region.

Seven new A320s scheduled for delivery in the next year "will be allocated to our subsidiary airline businesses on a profit maximisation basis," the carrier said.

## New Kokoda site

THE Kokoda Track Authority (KTA) has announced the launch of a new website to provide "an objective and factual resource" for the 5000 or so Australians to attempt the trek each year.

The new site offers "reliable, clear and up-to-date information for trekkers, potential trekkers and their families," including details of the licensed tour operators and how to prepare for the PNG adventure.

There's also a password protected area of the site for licensed operators to access track advice and updates, maintenance reports, incident report forms and an online forum.

The KTA aims to promote and manage the Kokoda Track for tourists whilst also improving the livelihood of communities living along the track.

"The KTA wants to make potential trekkers aware of the positive contribution they will make to the local villages when attempting the track," said authority chairman James Engage.

The new site is now online at [www.kokodatrackauthority.org](http://www.kokodatrackauthority.org).



## Window Seat

IF your clients are travelling to Europe and the UK, tell them not to exchange their money for 500 Euro notes.

Currency exchanges in the UK have stopped the sale of the large denomination notes because an investigation by the country's Serious Organised Crime Agency concluded that about 90% of the notes were being used for money laundering.

The €500 note was introduced in 2003 by the European Central Bank as part of the introduction of the Euro, but now its notorious reputation has earned it the nickname "the Bin Laden".

THE Sydney Opera House is attracting headlines around the world after announcing the staging of a special concert just for dogs.

The one-off event will take place in the northern foyer of the landmark on 05 Jun and is part of the Sydney 'Vivid Live' music festival.

The concert will reportedly feature music at such a high pitch that only canine ears will be able to hear it.

HOTELS looking at giving their guests a really good night's sleep should consider a special new pillow which has been patented by a company in Croatia.

The soft woolly pillows are the exact anatomical shape of women's breasts - manufactured to have a D-cup size.

Called "Dude" (which means 'tits' in Croatian) the pillows, pictured below, are said to provide extremely comfortable sleep, but designer Goran Tonkic was said sales had been slow because prudish buyers "are afraid to put them on their sofas." "I don't see where is the problem since its shape is anatomical, provides a good sleep and has nothing to do with sex," he said.



Everybody needs a bossom for a pillow



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## Discover Oman

info@tourismoman.com.au



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State-of-the-art  
in-flight entertainment.

**QATAR**  
AIRWAYS القطرية

## Etihad backs 17th Biennale



**ABOVE:** This week Etihad Airways celebrated Art and Artists as a major sponsor of the 17th Annual Biennale of Sydney which was launched at the Turbine Hall on Cockatoo Island in Sydney.

The event was attended by international artists and art lovers, and features a major installation piece by Chinese-

born, New York-based artist Cai Guo-Qiang and an image installation by Japanese artist Horishi Sugimoto.

Pictured above at the Biennale's Artists' and Supporters' Party on Cockatoo Island *from left* are: Etihad Airways' Jon Spring, Alex Villarreal, Lindsay While and Meghan Sweedman.

## Fiji cruise impound

A GROUP of tourists on a tour in Fiji were stranded on a dock for four hours on Tue after the vessel they were using for transfers was impounded by the country's Maritime Safety Administration.

The travellers, including a number of Aussies, were supposed to be picked up from Levuka and returned to Naigani Island Resort.

## Frontier pet fee

US carrier Frontier Airlines has announced a new pet policy, in which it will allow passengers to take small animals on board with them for a US\$75 fee.

The airline said the policy would cover small dogs and cats, along with rabbits, guinea pigs, hamsters or small birds.

The pets must be in a carrier which fits under an airline seat, and must also have a current veterinary health certificate.

Larger pets must fly as checked baggage for a US\$150 fee.

## Wong Expo drive

HELEN Wong's Tours has given one of its business development managers a key role in promoting the Shanghai World Expo 2010.

Kevin Du regularly drives around Sydney in the company van brightly decorated in Expo colours (below), visiting travel agencies.

Marketing Manager, Jason Sacriz said "It's an exercise which is proving very effective as bookings and the sale of Expo tickets have been healthy."



## Strategic recruiting

STRATEGIC Airlines is looking to expand further, with advertisements in today's *Australian* for flight crew as well as engineering and operations staff for A330 and A320 aircraft.

The carrier said crew could be based in Brisbane, Darwin or Perth, with the ad saying Strategic is "taking off to exciting destinations throughout Australia and the world".

## WIN A PORTABLE TRAVEL LOCK



Each day this week, Global Travel Products is giving *Travel Daily* readers the chance to win a Howsar Portable Door Lock.

Thanks to this new clever little device you don't have to worry about privacy and security when you travel. Howsar Portable Door Lock turns non-locking doors into locked doors simply and quickly.

Designed to temporarily lock occupied rooms against unwanted 'visitors', this gadget acts like your own personal security guard. You and your belongings will be safe from harm, as long as this clever device is fitted to your door.

For your chance to win a Howsar Portable Door Lock this week, simply send through the correct answer to the daily question below:

**How long does it take to install Howsar Lock?**

Email your answer to: lockcomp@traveldaily.com.au  
The first correct entry received each day will win.

Hint! Visit [www.globaltravelproducts.com.au](http://www.globaltravelproducts.com.au)

Congratulations to yesterday's lucky winner- Isabelle Cameron from AOT Group. The correct answer was: Inward opening doors.

## EY Olympic deal

ETIHAD Airways has signed a new codeshare agreement with Greek carrier Olympic Air, expanding its network to flights between Athens and Rhodes and Thessaloniki in Greece.

The pact also includes Olympic flights to Bucharest in Romania and Sofia in Bulgaria, and OA will also place its code on Etihad's flights between Athens and Abu Dhabi which launched last Jun and moved to daily in Jan.

The Olympic code will also be put on EY services to Sydney, Melbourne, Johannesburg and Cape Town once government approval is obtained.

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### Admin/Sales support – Travel and Events – Sydney Skills

- Technically Savvy
- Good time management
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- Good eye for detail

### Experience/Qualifications

- Min. 1 years experience in an administrative or support role
- Experience of using a GDS (preferable) and online booking system

### Corporate Consultants – Sydney and Perth Skills

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- Min. 2 years corporate consulting domestic and international

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[Employment@thetravelauthority.com.au](mailto:Employment@thetravelauthority.com.au)

THE TRAVEL AUTHORITY GROUP

## Borneo availability

WENDY Wu Tours is advising it still has space available on an all inclusive 15 day itinerary to Borneo, departing 05 Jul.

The package is priced from \$5,891ppts and includes airfares from Australia, taxes, accom and meals, transport, daily tours and entrance fees as well as English speaking local guides.

For more - [wendywutours.com.au](http://wendywutours.com.au).

## Radisson Blu 2 US

CARLSON Hotels plans to launch its Radisson Blu hotel chain in the USA next year, with the debut property, the Radisson Blu Aqua Hotel, to open in Chicago.

## Rapid move OOL

THE Gold Coast Rapid Transit moved forward yesterday after Premier Anna Bligh and Federal Transport Minister Anthony Albanese announced \$110 million worth of building contracts.

Stage one of the project will include a 13 kilometre light rail corridor connecting Griffith University and the new 750 bed Gold Coast University Hospital to Broadbeach, passing through the key tourist hubs including Southport and Surfers Paradise.

## Captain Cook deals

THE 40th anniversary celebrations at Captain Cook Cruises continues, with the firm now offering 30% off brochure fares on all three, four and seven night Fijian cruises, when booked by 30 Jun.

Also discounted are the Wintersun three, four and seven night Murray River Cruises for travel 01 Jun to 31 Aug and the 2-night Sydney Harbour Weekend cruises between Jun and Aug, which are reduced by 25%.

The Wintersun cruise offer is on sale until 31 Aug.

And, any guest who turns 40 this year can enjoy a Sydney Harbour sightseeing cruise (Coffee Cruise, Harbour Highlights and Harbour Express Cruise) for free - valid through to 30 Jun.

But the biggest deal is yet to come, with CCC to launch a one-day mega sale early next month, which will see Sydney Harbour, Murray River and Fiji Island cruises priced from just \$1.

Customers must pre-register to gain access to the \$1 bargain at - [captaincook.com.au/specials](http://captaincook.com.au/specials).

## EK A380 back to NY

EMIRATES will resume Airbus A380 operations between Dubai and New York JFK from 31 Oct, according to travel agent GDSs.

The superjumbo will be used on EK201/202 flights.

Last year, Emirates pulled A380 services to JFK because of falling demand (TD 19 Mar 2009), moving capacity to Toronto and Bangkok.

## Expedia ramps up branding

EXPEDIA held a cinema party recently to unveil its multimillion dollar brand campaign for the first time on television and cinema in Australia and NZ.



The 80 guests were given an exclusive preview of the cinema advertisement and watched the blockbuster *Iron Man 2* at the Event cinemas at Bondi Junction Westfield.

The Expedia advertising campaign will be shown in cinemas and on national television in Australian and New Zealand throughout May showcasing the redesigned brand logo, and the new *Where you book matters* tagline (TD 06 May).

Pictured above from left: new General Manager Expedia Australia and NZ Nicolas Chu; Severine Chu; Haim Jacobowitz, business analyst Expedia APAC; Louise Crompton, marketing manager Expedia Aus/NZ.

BELOW: Melissa Bolling, strategic planner BMF; Gareth Cooper,



Channel Planner BMF; Jaclyn, Training and Delivery Executive Expedia; Ameer Evans, Campaign Manager Expedia Australia and NZ.

# London

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*Upgrade to Premium Economy from \$1565.*

# Hong Kong

from **\$808**

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**Hurry book by the 17th May**  
visit [www.vsvine.com.au](http://www.vsvine.com.au)  
for full terms and conditions  
*Your airline's either got it or it hasn't.*

## North West Tourism showcase



ABOVE: A group of agents from Sydney, Melbourne and Brisbane spent the first week of May exploring the Kimberley on an educational hosted by Australia's North West Tourism.

In total, 48 travel consultants enjoyed one of six different itineraries that took them to such places as Home Valley Station, Kooljaman at Cape Leveque, the Bungle Bungle, Kununurra, the Gibb River Road and Broome.

The event culminated with an operator workshop held at Cable Beach Club Resort's Buddha Sanctuary, followed by a gala dinner hosted by Qantas Holidays.

Highlights included catching barramundi at Home Valley Station, sailing from Broome to Eco Beach, seeing large crocodiles

on a tour with Lower Ord Tours, and swimming in the gorges along the Gibb River Road.

Pictured here overlooking the Cockburn Ranges from Home Valley Station, from left, are: Joseph Johnston Home Valley Station guide; Judith Pratt, Hawthorn Travel & Cruise; Phil Bloomfield, Home Valley Station guide; Kimberley Ward, Australian Holiday Centre; Claire Carson, Australia's North West escort; Barbara Gross, Trendsetter Travel; David Smyth, Active Travel; Abbie Robertson, Harvey World Travel Caloundra; Bryan Wye, Wye & James Travel Associates; Dominic Scampi, Home Valley Station guide; Helen Roehnehl, Trendsetter Travel & Cruise Centre and Neil Pickup, Harvey World Travel Manly.

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Salary: OTE \$55K

Momento Travel Services is a newly launched Australian brand. MTS is a division of APTMS - servicing the Australian & New Zealand market for more than two decades.

As the Australian Sales, Marketing and Reservations office for leading travel and touring products across Canada, USA, Hawaii, UK, Europe & South Africa our first hand knowledge of these destinations is unparalleled. Our focus as a travel marketing company is to service the travel industry network; including wholesale and retail travel agents.

We are looking for 2 reservation agents with a passion and drive for sales. This role is phone and email based, however some small face to face selling is required with occasional weekend work required for trade shows only.

#### To be considered for the role you will possess:

- Previous Reservations experience within the travel industry either wholesaler or retail
- Fares and Ticketing I and II (essential). Certificate III in Travel preferred but not essential
- Solid sales experience (essential)
- Proven record of working to targets and KPI's
- Great customer service & written and spoken communication skills
- Impeccable phone manner and attention to detail
- Proficient computer skills
- Can do attitude & self motivation
- Must work well, both independently and with a team

This role offers great potential to build your skills and progress in the industry. If you feel you have a "go get'em" attitude and want to be part of a fast growing and exciting company, please send your resume to [hr@momentotravel.com.au](mailto:hr@momentotravel.com.au) or phone Jacey on: 02 9213 0013

## Europe rental alert

DRIVEAWAY Holidays has warned the industry that the European car rental industry has been heavily affected by the global financial crisis, leading to a strong likelihood of vehicle shortages this season.

"Many suppliers in Europe were unable to access funding to lease or purchase cars this year," said DriveAway head of marketing and sales, Chris Hammill.

He said that the approaching northern summer means that "booking early is not only necessary to secure a good deal but also a must to ensure that a car will be waiting and ready on arrival".

Hammill said that availability is low and "stop sells are becoming a regular occurrence already," warning that clients should be advised against waiting until the last minute before booking.

## BW Thai addition

BEST Western International has added a new destination to its portfolio by signing the Thailand property, Thanganburi Resort and Spa on Koh Phangan, which is set to open Nov this year.

The 105 room resort is close to shopping, entertainment and nightlife and in the heart of the action for the island's world-renowned Full Moon Parties.

See [www.bestwestern.com](http://www.bestwestern.com).

## EVA Air alters BNE

TAIWAN'S EVA Airways has cut back services between Taipei-Brisbane, from 3 weekly services to 2, for a three week period effective 01 Jun, according to travel agent GDSs.

## US exit biometrics

THE US Department of Homeland Security has begun collecting fingerprints from non-US citizens departing the country.

The digital biometric collection is part of a pilot program at Atlanta International Airport and Wayne County Airport in Detroit, and is expected to be expanded to all departure points within the next three years.

A DHS spokesperson said "Collecting biometrics allows us to determine faster and more accurately whether non-US citizens have departed the United States on time or remained in the country illegally".

The department also confirmed that it's now collecting upgraded scans on all 10 fingerprints of each traveller at most major US ports of entry, rather than the previous two finger procedure.

## CO fined US\$325k

THE US Federal Aviation Administration is planning to fine Continental Airlines over an allegation that the carrier operated a Boeing 737 for about a dozen flights without rectifying a landing gear problem.

The crew on one of the flights in Dec 08 noticed a warning light but after consulting with the airline's maintenance department decided to continue the flight.

## The Jetset Travelworld Group

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Jetset Travelworld Limited is Australia's largest Travel Agency Franchise Group, that markets and operates two of the most trusted, well respected and recognised Travel brands in the retail market.

This is a fantastic opportunity to join the team and work with a progressive company, providing support to the Retail Travel Network for business systems, National Cruise Centre as well as travel reservation and ticketing for JTG Head Office.

#### Key Skills:

- A minimum 2-3 years experience in the travel industry
- Galileo trained
- A strong customer service focus
- Outstanding communication and interpersonal skills
- Fares & ticketing I & II

If you have a bright, positive and professional attitude and enjoy working in a team environment then this is the job for you.

Please submit your resume by close of business on Tuesday 18 May 2010 to email: [hgeorganas@jtg.com.au](mailto:hgeorganas@jtg.com.au)



## Local fund change

TUCAN Travel will be adjusting the way local payments are charged to guests from 01 Jul due to the ACCC's single pricing ruling and in response to customer feedback.

The tour operator says that on 30 Jun local payments will be recalculated according to bank rates into Australian dollars and will then be rolled into a single fixed price.

Tucan will have one exception to the rule on Budget Expeditions in South America where the local fund needs to be paid to the tour leader upon departure.

## One makes five

WARWICK International Hotels has added its fifth Italian Hotel to its portfolio, the Villa and Palazzo Aminta in Stresa.

The hotel is located on Italy's Lake Maggiore and features 67 rooms and suites.



## Travel Specials

WELCOME to *Travel Specials*, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Rydg's Esplanade Resort** in Cairns is offering the opportunity to conference for free. Guests who pay \$149pp single share will receive overnight accom in a standard room and free Conference Day Delegate Package inc all day catering, standard AV equip, venue hire and conference set. Conditions apply and upgrades are available for a small price - for more info phone 07 4044 9024.

**Interline Reservation Service** has rooms in Auckland as low as \$44.49 per night at the Base Auckland, and deals at The Copthorne Hotel Auckland City from \$94.55 or \$143.82 including breakfast. For more special deals visit [www.interlineres.com](http://www.interlineres.com).

**Intrepid Travel** is offering a 20% discount on its 'Canyon Country' adventure in celebration of America's Independence Day on 04 Jul. The 10-day itinerary departs Las Vegas on 02 Jul and includes visits to Canyonlands National Park, Monument Valley, Zion National Park, Bryce Canyon National Park and more. The tour is now priced at \$1,808 - a saving of \$452. See [www.intrepidtravel.com/agents](http://www.intrepidtravel.com/agents).

**Shoal Bay Resort & Spa** has rooms priced from \$194 per night twin share in a one-bedroom executive apartment for stays from 01 Jul to 23 Sep. The deal includes brekkie, and guests booking two or more nights receive a bonus \$50 Resort voucher. (A Saturday night surcharge of \$40 applies) - Phone 1800 18 18 10.

**Jetstar** has a four-night package to Hayman Island priced from \$1,373pp ex SYD/MEL, for travel 20 May-22 Jun, 20 Jul-10 Aug and 16-26 Aug. The deal includes accom in a Retreat Room, flights, launch transfers, brekkie and \$500 resort credit - see [jetstar.com](http://jetstar.com).

## Ash alternatives

DESTINATIONS including Paris and Frankfurt were some of the international markets hardest hit by declines in travel following the Icelandic ash crisis last month.

According to Expedia.com.au, the volcanic aftermath saw more pax booking flights to destinations like Fiji, the USA, New Zealand, Canada, Singapore and Malaysia ahead of Europe and the UK.

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## Last day to RSVP

AGENTS keen to attend the Nepal Tourism Board roadshows in Sydney, Melbourne and Brisbane next week are being advised that they will need to RSVP by today at - <https://web/tifs.com.au/rsvp/events/Nepal10.htm>.

## 50% off Club Med

CLUB Med has released a saving of 50% off per person at Club Med Resorts in Thailand, Bali, Malaysia, the Maldives and the Whitsundays, when booked on their new website by 11 Jun.

Travel is valid until 31 Oct, for more info or to make a booking visit - [clubmed.com.au](http://clubmed.com.au).

## Sabre helps create new planet

A NEW online venture by WA-based travel agency Holiday Planet has been developed in conjunction with the global Sabre system.

FlightPlanet launched earlier this year, and the company said it's "enjoying resounding success" due to its online booking tool which is powered by Sabre Explore.

Holiday Planet md Alan Dodson, who's pictured above right with Sabre Pacific's Dave Burton, said the company evaluated about ten different technology solutions when it was planning the site.

"Our desire was to feature a simple, consumer friendly search engine that made booking easy and uncomplicated for our customers," Dodson said.

"We had a long association with Sabre over the past two decades, and ultimately we believed the right decision was to stay with a company that could offer consistent, world class IT support



alongside the flexibility to feature our own individual private fares," he added.

The FlightPlanet site offers more than 10 million international and domestic online airfares which can be booked for both Australian and overseas departures.

Sabre gm of sales, marketing & product, Richard Morgan, said the Holiday Planet systems offer an excellent example of the Sabre Explore engine in action.

"This partnership has been a very important one for Sabre as it's allowed us to showcase our technology through a successful and broad online travel agency offering," he said.



Due to business growth we currently have various opportunities across several states for enthusiastic and client focused Business Travel Consultants. We are also looking for an experienced BDM in Sydney to join our dynamic and successful Sales team.

### International Consultants – Sydney & Canberra

If you are an experienced, driven and focused International Consultant and would be interested in joining us in either Sydney or Canberra send through your CV today. The successful applicants will have strong international and domestic consulting experience, Galileo CRS knowledge and truly love working with corporate & VIP clients.

### Domestic Consultants – Melbourne & Canberra

In our Melbourne and Canberra Offices we are seeking experienced Domestic Consultants. The successful applicants will love looking after the demands of domestic travel, ideally have Galileo knowledge and truly enjoy the pace of working with Corporate & VIP clients.

### Strategic Business Development Manager - Sydney

In addition to the above we are currently seeking an experienced, driven and focused Strategic Business Development Manager to lead our sales team in Sydney and be responsible for the growth of our business throughout NSW. The successful applicant will have existing travel management experience with a thorough knowledge of sales principles, along with a proven track record of success and a high drive to achieve outcomes.

If you believe you're suitable for any of these roles and would like to join HRG please send through your CV and covering letter to: [recruitment.au@hrgworldwide.com](mailto:recruitment.au@hrgworldwide.com)

Applications close Friday 21 May, 2010

[www.hrgworldwide.com](http://www.hrgworldwide.com)  
HRG Australia. A Hogg Robinson Group company

## AUH 2nd Art Show

THE Abu Dhabi Art Show 2010 has announced its 2nd Edition, from 04 Nov - 07 Nov, after its inaugural year success.

The four day event gives visitors and locals the opportunity to visit some of the most influential galleries on the international art market, and also discover the Middle East's contemporary art scene.

## Haneda going Int'l

THE Japanese Ministry of Land, Infrastructure, Transport and Tourism has today announced that Tokyo's Haneda Airport will open to int'l scheduled services from 31 Oct, easing pressure on Narita.

## Flaming Flighties in Forest



ABOVE: Flight Centre Metropolis Future Team Leaders converged in Port Douglas, Queensland last weekend for a conference.

The Flighties stayed at Sheraton Mirage and Peppers Beach Club, hosted by Tourism Port Douglas, while the weekend's conference was sponsored by Infinity and Cover-More insurance.

Pictured at the 'Flames of the Forest' dinner with their indigenous hosts, standing from left: Matt Speakman, Infinity team leader; Felicity La Terra,

Cover-More state mgr; Marina Dos Santos, Flight Centre Collins St; Shannon Turner, Flight Centre Southgate; Jodie Hagar, Flight Centre Docklands; James Whiting, Student Flights Little Bourke St; Kara Nelson, Flight Centre William St; David Infriri, area leader and Askin Erkec, area accountant.

Front row: Andrea Tierney, Flight Centre Bourke St; Jackie Keating, Student Flights Swanston St; and Kim Briggs, Flight Centre Stock Exchange.

## Queenstown boom

NEW Zealand's South Island adventure capital Queenstown has seen a 8.8% year-on-year jump in visitor nights for Mar, with more than 70% of those stays coming from international travellers.

Destination Queenstown GM marketing Graham Budd said that overseas advertising campaigns, particularly in Australia, had fueled the surge in arrivals.

## World Visa Reward

WORLD Rewards says its launch of Visa Debit Cards as rewards has been a "huge success" with agents since its introduction in Oct last year.

The \$100 Visa Debit Cards can be purchased by World Reward members for 3,700 World Rewards Points, and can be used to buy goods anywhere Visa cards are accepted - [worldrewards.com.au](http://worldrewards.com.au).

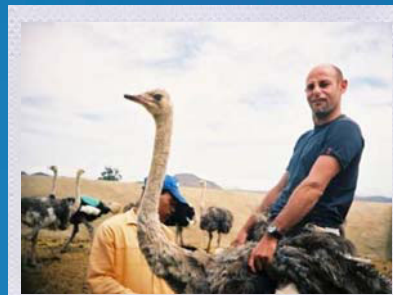
## WIN A TRIP FOR TWO TO SOUTH AFRICA

During May, *Travel Daily* is giving travel consultant readers the chance to win an incredible seven-day holiday to South Africa for two people, courtesy of our friends at **South African Tourism** and **V Australia**.

This sensational prize includes return International Premium Economy airfares to Johannesburg flying V Australia, two night's accommodation in Johannesburg, a four night stay in luxury accommodation at Kruger National Park, a city tour, all transfers and breakfast daily.

Expect to be spoilt in International Premium Economy with V Australia, including priority check-in and boarding, all leather seats with 38" seat pitch and adjustable foot rests, all inclusive food and beverage, mood lighting and much more!

To enter, simply send in a caption that represents the adventure photo featured above. You can enter as many times as you want.

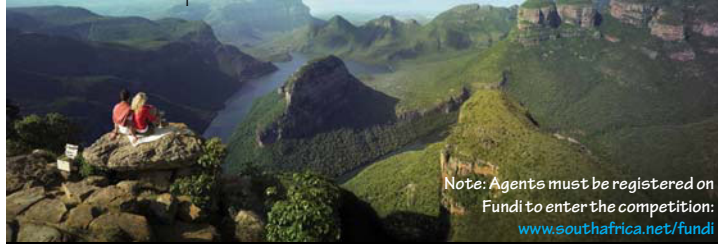


Riding an Ostrich in South Africa

Get creative & email your captions to [satcomp@traveldaily.com.au](mailto:satcomp@traveldaily.com.au)

Plus, a weekly prize of two bottles of South African wine will be up for grabs for the cleverest caption received each week...so keep an eye out in *Travel Daily* each Monday to see if it's you!

Click here for competition terms & conditions.



Note: Agents must be registered on Fundi to enter the competition:  
[www.southafrica.net/fundi](http://www.southafrica.net/fundi)



## Trendsetter Travel & Cruise Centre

### TRAVEL CONSULTANT

I'm looking for a dynamic and talented sales person to join our Longueville store (located near Lane Cove).

The consultant of my dreams will be very competent, ably handling all quotes and bookings efficiently, accurately and enthusiastically. An ability to work independently within a small friendly team, and motivation to reach financial targets, is essential. Experience selling cruises and family holidays will be very favourably regarded.

The award-winning Trendsetter Travel & Cruise Centre was founded 17 years ago and is a member agency of Travelscene American Express, Cruiseco and Travel with Kidz. We enjoy a favourable relationship with our current clientele and I am looking to replicate that our reputation and business in this new location.

If you want to know more, and are interested in an excellent salary package and working conditions, please contact  
**Adrienne Witteman in confidence on**

**0413 010 639**



## Entertaining HKG

THE Hong Kong Tourism Board has announced it will host the annual Hong Kong Summer Spectacular between 11 Jun - 31 Aug and the Hong Kong Dragon Boat Carnival, from 23 to 25 Jul.

Summer Spectacular Event will make the city that much cheaper with discounts on offer in the popular shopping districts.

The Dragon Boat Carnival will offer a carnival feel with food stalls and music performances next to Victoria Harbour and competitors can vie for the "Best Costume Award".

## Godmother named

TWIGGY, the London teen who entered the int'l modelling scene in 1966, has been named as the Godmother of The Yachts of Seabourn's newest vessel, the *Seabourn Sojourn*.

The yacht will be officially named with an onboard ceremony on 04 Jun on the River Thames, & donated to the non-profit Breast Cancer Haven for a day for their fund-raising gala event.

Her maiden voyage on 06 Jun cruises to Scotland, Denmark, Iceland, the Norwegian Sea, Norway and the Netherlands.



## HUNGRY FOR SUCCESS? TAKE A LOOK AT THESE FABULOUS ROLES

**REGISTER NOW FOR OUR DAILY HOT JOB UPDATES ON OUR NEW WEBSITE:**  
**[www.aaappointments.com](http://www.aaappointments.com)**

**SYDNEY** – 8/6 O'Connell St – (02) 9231 6377 – [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)  
**MELBOURNE** – 1/167-169 Queen St – (03) 9670 2577 – [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)  
**BRISBANE** – 13/97 Creek St – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

### LUXURIOUS CONTRACT

#### MULTI-SKILLED GALILEO TEMP WANTED!

##### SYDNEY NORTH - EXCELLENT HOURLY RATE + SUPER

This upmarket, boutique travel agency located in Sydney's North, is looking for a highly motivated, bright, bubbly candidate to join this team for a short term temp role to cover staff internal annual leave. You must have great communication skills with customers and suppliers and you will have strong attention to detail and a sound knowledge of GALILEO. No Thursday nights or Saturdays. Minimum 12 months experience essential in Travel Industry.

### TEMP ALL THE WAY TO THE BANK!

#### SABRE AND TRAMADA TEMP IS IN HIGH DEMAND! SYDNEY CBD - EXCELLENT HOURLY RATE + SUPER

Love the flexibility of temping? Well we can help you! Your chance to contract for one of the best in the business. This Corporate and Leisure National Agency is looking for an outgoing, personable, and friendly Sabre and Tramada trained Corporate and Leisure temp. Must be able to start ASAP for at least 3 months. This role could potentially go permanent for the right individual. Apply with AA today for the best TEMP roles in town.....

### TRULY UNIQUE

#### TRAVEL MANAGER – PRODUCTION & ENTERTAINMENT MELB (INNER) – SALARY PACKAGE \$55K

Tired of the chicken coup environment? This boutique TMC is not only looking for an experienced travel consultant, they are looking for an innovative, proactive team member to contribute their ideas for the future growth of the business. Your opinion will be highly valued! Dealing with the production and entertainment industries, this role promises excitement and variety for the successful consultant. Galileo skills preferred.

### ATT: TALENTED TRAVEL CONSULTANTS

#### CORPORATE TRAVEL – DOMESTIC & INTERNATIONAL MELBOURNE – SALARY PACKAGES TO \$60K

If you are an experienced corporate travel consultant, you can take your pick from a wealth of available roles currently. The Melbourne market is booming and large, boutique and global TMC operators are all in desperate need of experienced consultants. If a salary increase or career progression has been on your mind lately, the time is now to snap up a great role. Send your CV to us today.

### THE STAR IN THE EAST

#### SENIOR RETAIL TRAVEL CONSULTANT

##### MELBOURNE (EAST) – SALARY PACKAGE TO \$65K

Looking for a friendly and flexible working environment that will see you continue to service high end clientele? This organisation prides themselves on their first class service. They require a like-minded travel consultant to join their professional team. A top salary package and Monday to Friday hours are on offer. Senior consultants with excellent high end leisure knowledge need only apply.

### FIRST CLASS TEMP ASSIGNMENT

#### TEMP TRAVEL CONSULTANT

##### PERTH (INNER) - NAME YOUR HOURLY RATE!

Currently in-between roles? Let the AA Temps division come to your rescue with ongoing TEMP work, including a great hourly rate and benefits! Our client requires a proactive travel consultant with Sabre skills to look after a portfolio of corporate clients as well as assisting with some leisure travel. Monday to Friday hours are required from 9.30am to 4.30pm daily. This ongoing temp role will not last long – apply NOW!

### CRUISE INTO A NEW ROLE

#### MARKETING CO-ORDINATOR

##### BRISBANE CBD – SALARY PACKAGE \$45K OTE

Always fancied moving into marketing? Here's your chance to make it big! This fun and funky team is looking for a cruise marketing coordinator to join their growing team. You will have the chance to put your strong cruise knowledge to good use in this creative role, which will see you developing ad campaigns, creating packages, liaising with industry partners and sourcing new and exciting products. Your hard work will be rewarded with fantastic benefits including a top salary & educational.

### MAKE THE SWITCH TODAY

#### CORPORATE CONSULTANT x 5

##### BRISBANE CBD – SALARY PACKAGE TO \$50K

Needing to escape retail travel? Want your weekends back? Why not make the switch to corporate travel today. We have an exciting opportunity for an experienced international consultant to join this national company. You will enjoy the refreshing change and challenges a corporate role brings. You will earn a fabulous fixed salary & have the opportunity to develop your industry knowledge. In addition you will have your weekends free. Don't wait – apply now!