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# Travel Daily AU

First with the news

Tue 02 Nov 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
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## ACCC: QF's NZ intentions

THE Australian Competition and Consumer Commission has asked the Qantas Group to outline the rationale for its trans-Tasman Jetstar services, saying that a key issue in the ACCC deliberations about the proposed Virgin Blue/Air NZ alliance is the "impact of Jetstar on competition in the trans-Tasman market".

In a letter to Qantas, ACCC exec Darrell Channing asks the carrier 18 searching questions about the

### Join up, says AFTA

AFTA ceo Jayson Westbury has taken exception to people within the travel industry who are not AFTA members but continue to criticise the organisation, slamming their "apathy and lack of desire to belong".

He said that the proposed new AFTA consumer marketing campaign (TD Tue), as well as AFTA's ongoing lobbying efforts, will benefit every agent in Australia, and "it is a shame that some choose not to be a part of what we are doing."

Westbury also confirmed that the new promotion would launch in Jan 2011 and utilise the 'Without a travel agent, you're on your own' tag line.

More details in TD's exclusive AFTA column today on page 6.

deployment of Jetstar, including the factors taken into account when deciding to boost JQ capacity on a route.

Queries include why Jetstar has not been deployed on routes to and from Wellington, and factors involving the commencement of JQ operations on AKL-MEL, AKL-CNS, AKL-OOL and AKL-SYD routes.

And the ACCC also wants to know why Qantas flights were reduced on BNE-CHC, CHC-MEL and CHC-SYD when Jetstar began operations on those routes.

Qantas is also being asked to specify the nature and timing of Jetstar's expansion plans in the NZ domestic market, as well as QF plans to respond to a "possible entry of Tiger Airways" into the trans-Tasman market.

### QH Thailand out

QANTAS Holidays and Viva! Holidays have released their 2011/12 Thailand product range - details on page ten.

### Hainan from 09 Dec

CHINESE carrier Hainan Airlines is planning to begin flying to Sydney, its first Australian hub, from 09 Dec with a thrice weekly service using an Airbus A330-200.

The planned route will operate from Hangzhou to Sydney, via Shenzhen on Mon, Wed and Fri.

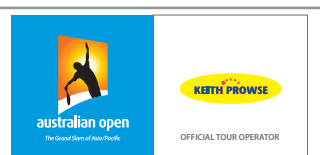
The return leg from SYD is expected to begin on 10 Dec, operating on Tue, Thu and Sat.

Hainan Airlines' parent company HNA Group revealed its plans to begin operations in Australia in a press release on 26 Jul 2010.

### Today's issue of TD

Travel Daily today has six pages of news and photos, plus full pages from:


- TMS Asia Pacific
- AA Appointments
- Club Med
- Qantas Holidays



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## IASC OK KQ on QF

QANTAS has received a green light from the International Air Services Commission permitting Kenya Airways to begin code-sharing on QF metal from Sydney to Bangkok, as flagged by *Travel Daily* last month (TD 18 Oct).

The IASC determination was for seven weekly services for a period of five years, with capacity to be fully utilised by 31 Dec 2011.

QF will codeshare on KQ flights between Bangkok and Nairobi.

## UTracks expands

EUROPEAN adventure holiday specialists UTracks has added 30 guided and self-guided walking and cycling tours to its 2011 program, with its latest offering now tallying 167 trips.

Among the new additions are cycling trips in Scandinavia and Spain, more guided programs in Provence and Tuscany and self guided cycles in the European Alps through France, Italy, Croatia, Austria and Portugal.

See [www.utracks.com.au](http://www.utracks.com.au).

## EK bumper profit

EMIRATES yesterday reported an "incredibly robust" US\$925m profit for the six months to 30 Sep - more than three times the result for the same period in 2009.

The carrier's revenue soared 35.5% to US\$7.2 billion during the period, with the launch of four new passenger ports incl Dakar, Madrid, Prague and Amsterdam.

The carrier also ordered 62 new planes over the first half, saying it is "well positioned to capitalise on this growth".

## Fuel surcharges creep up

CATHAY Pacific and THAI Airways have announced an increase to their fuel surcharges on a range of routes, including flights from Australia.

And despite the recent High Court judgement against Qantas, the fuel levies continue to exclude travel agent commission.

An advice to agents from THAI last week cites the continuing rise in jet fuel prices for the move, which is effective for TG tickets issued on or after 04 Nov.

For sectors to Bangkok ex Sydney, Melbourne and Brisbane the TG fuel surcharge moves up US\$7 to US\$102 per sector, while for flights ex PER the TG levy will be US\$80, up from US\$74.

The TG surcharge onward to Europe is US\$114, meaning a

return THAI ticket from Australia to Europe will include US\$432 in non-commissionable levies.

Cathay Pacific's new surcharge ex Australia to Hong Kong is US\$66.80, with the same level applying for HKG-Europe sectors.

The surcharges also apply to codeshare flights, and to all fare types including frequent flyer redemptions and AD travel.

Singapore Airlines has also increased its fuel levy for HKG-SIN/SFO sectors effective 01 Nov.

## FCm ups US offices

FCm Travel Solutions has expanded its operation in the United States as part of "an aggressive growth strategy", with new offices opening in New York City and the US capital.

John Beauvais, president of FCm Travel Solutions USA said: "New York and Washington DC are not only two of America's biggest cities but they're also critical to the global economy and have a huge concentration of corporate businesses that are headquartered in each region."

FCm says the aim of the expansion is to boost marketshare and improve service delivery.

The FC division already has offices in Arizona, California, Illinois, Massachusetts, New Hampshire, New Jersey, Rhode Island, Texas, Virginia and Chicago.

## Carter to NZ board

AIR New Zealand has named its eighth and final Board of Directors member as Auckland businessman Tony Carter.

He will take on a non-executive director role from 01 Dec.

## New NTA chief

THE National Tourism Alliance this morning announced the appointment of Juliana Payne as its new ceo, replacing Jenny Lambert effective 29 Nov.

Payne moves from her previous role as NSW/National manager of Accommodation at the Australian Hotels Association.

## JQ e-tktg with LAN

ONEWORLD alliance member carrier LAN has enabled a new e-ticketing agreement with Jetstar.

The move allows agents to ticket Jetstar flights in combination with LAN Argentina (4M), LAN Chile (LA), LAN Ecuador (XL) and LAN Peru (LP).

## product development manager.

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To be successful in this role you will have a proven record of negotiating and establishing networks and relationships with clients. It goes without saying that you'll have a background in a state management or sales management capacity.

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## Window Seat

WELCOME to the EK hacienda - you read it here first!

The theme of this year's lavish Emirates Marquee at today's Melbourne Cup has been confirmed as Spanish, as exclusively predicted by *Travel Daily* (TD 27 Apr).

Guests at the EK Cup Day event will rub shoulders with lots of celebrities - including Spanish crooner Enrique Iglesias.

NEW YORK, Tel Aviv, Delhi, Valencia, ... Newcastle?

Lonely Planet has named the former steel city of Newcastle, north of Sydney, as one of the top ten places to visit in 2011.

The list describes Newcastle as Australia's most underrated city, highlighting its "beaches, sun-drenched subtropical climate and diverse dining, nightlife and arts" as well as Newcastle's proximity to the Hunter Valley and Port Stephens.

The other nine "hottest cities" on Lonely Planet's must-see list include New York, Tangier, Tel Aviv, Valencia, Iquitos, Ghent, Delhi, Chiang Mai and Wellington.

A HOTEL in India has been charged with violating noise laws after it hosted the noisy nuptials of A-listers Katy Perry and Russell Brand last week.

Indian reports say that staff at the Aman-i-Khas hotel, near Rajasthan's Ranthambore wildlife park, could face a fine or even a short prison term, after the late-night wedding party exceeded a strict 45-decibel limit.

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## Vale Zita Coleman

THE travel industry is mourning the death of Zita Coleman who passed away on Thursday morning following a courageous fight against cancer.

Zita was passionate about the industry and owned Waywind Travel in Balgowlah New South Wales, until her health deteriorated recently.

Her funeral will be held at 11:15am tomorrow (Wednesday) at Northern Suburbs Crematorium, North Ryde.

## Hayman agt escape

HAYMAN on the Great Barrier Reef has a two night travel agent offer priced from \$345ppts, which includes accom in a Pool Wing room, brekkie, launch transfers and water/land activities.

The deal is valid for stays until 28 Feb (surcharges apply for peak period), with upgrades to Lagoon Wing and Suites also offered.

Quote promo code INDESC when booking - phone 1800 075 175.

## PAL back to BNE

PHILIPPINE Airlines will operate one-off departures between Manila and Brisbane on 17 Dec and 26 Jan, operating via Melbourne.

Last month the Philippine flag carrier announced it was axing the direct Manila-Brisbane route due to "streamlining" of its local operations, as revealed by *Travel Daily* (TD 15 Oct).

## Leasing extension

COMPASS Cars has extended the sale period for its 2011 Earlybird deals on Renault Leasing by a month, now until 30 Nov 2010.

Clients can take advantage of up to 10 free days leasing, a 50% discount on delivery and collection fees and \$0 insurance - for bookings call 1300 132 835.

## SIA launch Haneda

SINGAPORE Airlines has begun flying to Tokyo Haneda Airport, with SQ's inaugural service from Singapore Changi Airport touching down in HND late last night.

## Etihad backs itravel expo



ABOVE: Mobile consultant group itravel held its annual travel expo at Club Mounties in Mt Pritchard Sydney last weekend.

Around 30 suppliers attended the event, including Globus/Cosmos, Scenic Tours, Insight Vacations, P&O Cruises and other wholesalers, car rental groups and travel insurance representatives.

MD Steve Labroski said he was

very happy with the success of the 2010 event, with early indicators showing an increase in numbers and sales.

Etihad Airways was a Platinum sponsor of the expo.

Pictured above at the show with Labroski (right) are Louie Apostolovski, itravel co-managing director and Mohammad Nasiry, Etihad Airways.

## Tassie comp winner

CONGRATULATIONS to Marica Salpietro of Globetrotters Corp. Travel who was the week 4 winner of last month's Qantas Holidays competition which featured exclusively in *Travel Daily*.

QH described Marcia's Tassie itinerary, titled 'Twelve Tantalising Days to obtain a wedding proposal in Tasmania' as "hilarious".

She has won a Tassie treat and a \$100 Qantas Holidays voucher.

## \$466m Amtrak order

US PASSENGER rail service provider Amtrak has ordered 70 new electric locomotives worth US\$466 with Siemens, to come on-line from 2013.

The Amtrak Cities Sprinter ACS-64 are capable of speeds up to 125km/hr, providing transport between Washington DC - Boston and Philadelphia - Harrisburg.

## QF CBR tax change

QANTAS has modified its QR Domestic Pax Service Charge for Canberra airport, from \$15.96 (TD 25 Oct), to \$8.96.

Prior to last week, the tax was just \$8.45.

## Albrecht accolade

STAR Alliance ceo Jaan Albrecht has been awarded the prestigious Tony Jannus Award in Florida, in honour of his contributions to commercial aviation.

The award is named in honour of the world's first scheduled commercial airline, initiated and piloted by Jannus on 01 Jan 1914.

## Gapstock at Niagara

GAP Adventures will hold its annual 'Gapstock' get together this weekend, with around 200 staff from around the globe meeting at Niagara Falls.

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## GENERAL MANAGER

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As **North America's #1 wholesaler**, tour operator and consolidator for the South Pacific we are looking to create a new position of General Manager, Downunder, to report to Goway's President and Management Board.

In October Goway was voted **Best Tour Operator - South Pacific** by the readers of USA's *Recommend Magazine*. Established for 40 years we have built a unique infrastructure, have next generation technology and are poised for serious growth. We are looking for a General Manager to be based in Toronto who has:

- ✓ A track record of leadership, bottom line business management and sales development
- ✓ Excellent communication, negotiation and presentation skills
- ✓ In depth knowledge of the South Pacific and product

We offer an uncapped compensation package, comprehensive benefits package, paid personal days, excellent career advancement and a strong social environment.

If you believe you can excel in this role, we invite you to bring your enthusiasm and experience to

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**LAN**

The LAN Group consists of LAN Airlines, LAN Argentina, LAN Ecuador and LAN Peru. From Santiago LAN Ecuador provides connections to Guayaquil and the Galapagos Islands in Ecuador. LAN Peru offers connections from Santiago to Lima, Peru and from January 2011, LAN Airlines will offer direct flights from Lima to Puerto Iguazu, Argentina and Easter Island, Chile. For flight schedules please refer to your GDS or contact LAN Airlines on 1800 221 572.

## Europe Travel Experts show

EURO Expos have attracted more than 3000 people from six different Australian cities over the last three weeks.

The European Travel Experts Group held the last of the Expos in Brisbane on Sun with 30 tour operators on hand to answer questions about holidays to Europe.

Positive feedback from this years Expos has prompted the firm to announce they will hold the consumer roadshow again in 2011.

Pictured are Judy and Susan from Nordic Travel at the event in front of their stall.



## New Crystal sailings

CRYSTAL Cruises has announced its adding two extra Pacific Coast voyages from Los Angeles to its sailing calendar next year.

The seven-day 'Coastal Escape' and 'Pacific Sunsets' cruises aboard *Crystal Symphony* each include a two-night stay in San Francisco, and visits to Santa Barbara, San Diego and Ensenada.

The sailings are scheduled to depart 20 Nov and 04 Dec 2011

## Anantara \$ winner

TRAININGMODULES.Travel has announced Ben Burgess of Flight Centre Bathurst St, Syd as the winner of a \$50 pre paid Visa Card courtesy of Anantara Koh Samui, by completing live education modules on the firm's website.

Two Samoa Holidays are also on offer during Nov, see online at - [trainingmodules.travel](http://trainingmodules.travel).

## Dreamliner to AMS

BOEING'S 787 *Dreamliner* will operate test flights to Amsterdam Schiphol and Paris Charles de Gaulle on the 05 and 06 Nov, according to Dutch News.

## Singapore no's rise

SINGAPORE Tourism Board has reported an 18.4% year-on-year increase in overseas arrivals for the month of Sep, to 947,000.

The Australian arrivals figure was up 9% on last Sep, to 80,000.

## ATEC key speakers

THE Australian Tourism Export Council's 2010 'Meeting Place' conference will feature addresses from Australian Trade Commission chief economist Tim Harcourt on trade and tourism prospects, and Tourism NSW exec. director and GM Lyndel Gray, who is providing an update on the Digital Distribution Working Group.

Other people speaking at the event include Travel Trends director Martin Kelly and Orbitz Worldwide vp commercial, Hotel Services Asia Pacific, Tim Hughes.

The event is being held at The Hilton in Sydney from 30 Nov to 02 Dec 2010 - to register, follow the links at [www.atec.net.au](http://www.atec.net.au).

## Sun Peaks ski deal

SKIMAX has released a seven-night package to Sun Peaks in British Columbia, Canada priced from \$599 per person.

The deal is based in a Delta Sun Room at Delta Sun Peaks Resort, valid for stays 21 Nov-23 Dec and 21 Mar-10 Apr, and if booked by 15 Nov there's a 5% discount.

See [www.skimax.com.au](http://www.skimax.com.au).

## Expedia US mobile cruise push

ONLINE travel giant Expedia has launched a new "Home-Based Travel Agency Opportunity" in the USA, saying it plans to be a dominant player in the sector.

The Expedia CruiseShipCenters OVC operation will focus on cruising, but will also offer commission on air, car, hotel and land packages to mobile agents.

The company will not operate a call centre or retail sales office, and claims to offer "experienced and new travel professionals significant advantages over traditional host agencies".

Under the program each mobile agent taking part will be provided with a customised, consumer-oriented website - featuring the agent's name, photo, phone number and email contact - along with an online booking engine.

"Expedia CruiseShipCenters OVC also provides each agent with proprietary technology that

automates everything they need to manage their business so they can focus on serving their customers," the firm said.

A back office system called CruiseDesk tracks individual revenue and commission, and also includes a full training suite and a platform to automatically create and distribute email newsletters and other marketing material.

"Our host agency is built around the idea that exceptional marketing grows business.

"We plan to grow quickly by leveraging the most powerful brand in the business and providing mobile home based agents a stable host environment," the company said.

Expedia CruiseShipCenters is one of the top producing cruise agencies in the world, with a US network of 130 retail locations and more than 3000 cruise consultants.

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Cover-More is Australia's largest Travel Insurance provider, providing assistance to Australian travellers all over the world. We are a global organisation that recognises individual and team efforts and believes in our products and our people.

We are looking for a highly motivated Business Development Manager to join the NSW team. This is a 12 month Maternity Leave contract position.

The successful candidate will possess:

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## QF 7th A380 soon

QANTAS is expected to take delivery of its seventh Airbus A380 from the aircraft manufacturer later this month, with the plane's cabin interior and paint job finished late last month.

## WIN TICKETS TO SEE 'THE AMERICAN'



To celebrate the release of George Clooney's new thriller 'The American', the **Italian Government Tourist Office** and

**Universal Pictures** are giving **Travel Daily** readers the chance to win 1 of 10 double passes to see the movie.

Shot in The Abruzzo Region of Italy, 'The American' is about an assassin, who is currently working on a commission to supply a beautiful and mysterious client with a custom-made weapon.

For your chance to win a double pass to see 'The American', simply email the correct answer to the question below to: [theamerican@traveldaily.com.au](mailto:theamerican@traveldaily.com.au)

**'The American' is based on which popular novel by Martin Booth?**

The first two correct entries received each day win!

**Congratulations** to yesterday's lucky winners: **Sue Collins** from **TravelEdge** and **Tom Goldman** from **Goldman Travel**.



## Tut visits Melbourne

THE Victorian capital will host a collection of 130 ancient Egyptian artifacts in the Tutankhamum and the Golden Age of the Pharaohs exhibit at Melbourne Museum.

The exhibition will arrive in Melbourne next Apr after being on show in New York City, London, Philadelphia and Chicago in recent times.

For ticket registrations go to [www.kingtutmelbourne.com.au](http://www.kingtutmelbourne.com.au).

## HKG Disney Xmas

HONG Kong Disneyland will debut Duffy the Disney Bear this Christmas season from 19 Nov as part of the theme park's 'A Sparkling Christmas - A Storybook Fantasy' 2010 offering.

## 20% of Irish classic

TEMPO Holidays has cut the price of its Irish Classic tour by 20% for the first 50 bookings made before 15 Feb.

The 12-day trip is priced from \$1,522pts, valid for travel until 19 Nov 2011 - call 1300 362 844.

## 3x World Rewards

TRAFALGAR is ramping up sales for its new 'At Leisure' program (TD 20 Oct), offering consultants signed up to the World Rewards loyalty program, the chance to earn triple points for any new booking made before 17 Dec.

## JAL codesharing with CX to BNE

JAPAN Airlines & Cathay Pacific Airways have expanded their codeshare services, which will see the 'JL' code appear on CX metal to 13 cities, including between Hong Kong-Brisbane, via Cairns.

## Ink cartridges ban

THE UK govt has implemented a new law banning air travellers from taking ink printer cartridges in carry-on luggage onboard flights, in the wake of last week's cargo plane terror plot (TD yest.)

## OpenSkies adjusts

BRITISH Airways all Business class offshoot OpenSkies has announced it's adjusting the departure time of its Washington-Dulles to Paris-Orly flight, from 5:45pm to 7:30pm, due to pax demand.

The new flight time will see flights arrive into Orly 30mins later, now at 8:10am.

## TIME for networking



ABOVE: The Travel Industry Mentor Experience (TIME) held a highly successful networking evening last week, which included presentations from Tempo Holidays founders Gary and Susan Hearst, as well as Orion Expedition Cruises md Sarina Bratton.

Bratton inspired guests as she spoke about her mentoring experience with a gold medal Olympic winner, while the Hearsts spoke about how they had built their business from humble beginnings before selling it to Cox and Kings last year.

And mentees in the program enjoyed networking with high profile industry people with whom they normally would not come into contact.

The next TIME event is on 02 Dec, with another high profile speaker, while the 09 Feb 2011 graduation event will feature DJ ceo John Borghetti.

Pictured above at the event are, **from left**: Susan Hearst, Tempo; Adam Tulich, Sabre Pacific; and TIME director Judith O'Neill of Aspirations Consulting.

See [travelindustrymentor.com.au](http://travelindustrymentor.com.au).

## Clubhouse for SYD

VIRGIN Atlantic has indicated that it's planning a potential joint lounge facility at Sydney Airport which would also service V Australia customers, according to a report in today's *Australian*.

VS ceo Steven Ridgway said the proposed 'Clubhouse' could follow the development of a similar joint LAX facility for VS, VA and VX pax.



## Money

WELCOME to *Money Talk*, TD's weekly feature on what the Australian dollar is doing.

**\$1AUD = US98.5c**

THE Australian dollar is continuing to hover just below US\$1, with the strength coming despite expectations that the Reserve Bank will not raise local interest rates later today.

Trading has been quiet in recent days, with the US Federal Reserve expected to announce a range of stimulatory measures valued at over US\$500 billion, which will have big impacts on global currency markets.

There's also uncertainty about the mid-term US elections which may see a shift in the balance of power within the Congress.

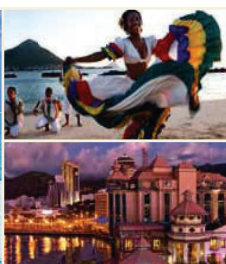
The ongoing strength of the local economy also continues to keep the A\$ high against the pound and Euro.

*Wholesale rates this morning:*

US	\$0.985
UK	£0.613
NZ	\$1.28
Euro	€0.708
Japan	¥78.93
Thailand	฿29.43
China	¥6.50
South Africa	R6.74
Canada	\$0.995
Crude oil	US\$82.93



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**MTPA**  
Tourism Office

# AFTA UPDATE

the latest insights from AFTA's Chief Executive,  
Jayson Westbury



*IT'S MELBOURNE Cup day and by all accounts this year's is set to be bigger than ever before. With the general mood around the travel industry being one of a positive nature and with bookings holding well coming into the Christmas period and what appears to be the return of the corporate traveller, it might be the year to have a punt.*

*For my money I am watching So You Can Think, Shocking, Illustrious Blue and as a long shot, Mr Medici. I have a little form by the way, having picked the winner in both the 2008 and 2009 race. But, as I have said before, don't put the house on it.*

*Last week there was a little trade media about the soon to be announced new look AFTA travel agent awareness campaign. The idea behind what is being planned is a new campaign aimed at reaffirming the message about the relevance of travel agents and why consumers should consider using a travel agent.*

*These new images will include the slogan AFTA has used for the past six years, "Without a travel agent, you're on your own".*

*While some might say that AFTA has been slow to act on this campaign, I strongly believe that this is not the case. There are a number of serious issues that need to be resolved before any organisation can launch off with a campaign and I believe that AFTA has always put travel agents first in everything that we do.*

*I do however take exception to people within the travel industry who are NOT members of AFTA complaining and firing off criticism when they are not contributing in any way to the cause and efforts that AFTA undertakes.*

*Every travel agent in Australia will benefit from the efforts of AFTA, whether it is an awareness campaign or lobbying for new regulations. Every travel agent in Australia should be a member of AFTA to support these efforts.*

*It is a shame that some choose not to be a part of what we are doing, but seem to think that criticism is valid when their own apathy and lack of desire to belong demonstrates the essence of the criticism.*

*I am sure that everyone in the industry will be delighted with the new look which will be officially launched in January next year and will build a momentum in the lead up to the NTIA which will enjoy greater consumer media coverage in 2011.*



## Adventure expo

THIS weekend the Sydney Town Hall will host the annual Adventure Travel & Backpackers Expo, with more than 150 exhibitors taking part.

The event will be open 10-4 on both Sat and Sun - details at [www.myadventureexpo.com](http://www.myadventureexpo.com).

## ANA back to JKT

ALL Nippon Airlines will restart daily services between Tokyo Narita and Jakarta from 07 Jan, according to GDS displays.

ANA will operate Boeing 767-300ER aircraft on the route that features 'New Inspirations of Japan' Product.

## Rex opposition

REGIONAL Express says a proposal for commercial pilots in Australia to have at least 1500 hours flying time follows a "knee jerk reaction" to a crash in the US which ironically involved two extremely experienced pilots.

The move has been mooted during a Senate inquiry into pilot training currently under way.

"A minimum requirement of 1500 hours for airline pilots would be an absolute disaster," said Rex md Jim Davis, saying it would mean the end of all pilot cadet programs here "and make it impossible for airlines to source enough pilots to cope with planned future expansion".

He said there was absolutely no scientific basis that pilots with less than 1500 hours would be unsafe, citing the example of the RAAF which entrusts fighter jets to pilots with less than 500 hours of experience.

## Keith Prowse site

KEITH Prowse has launched a new locally-based website, which md John Godwin says is the "first stage in building a wide selection of sporting, cultural and event packages."

Product currently includes Hong Kong Sevens, Australian Open, Wimbledon, and the Australian Grand Prix, with more to come.

See [www.keithprorowse.com.au](http://www.keithprorowse.com.au).

## oneworld fares up

QANTAS has advised that oneworld fares increased on 01 Nov, but existing bookings can be ticketed on QF-081 stock at current levels up to Fri 12 Nov.

## GROW A MO AND WIN A CRUISE



**P&O Cruises World Cruising** in conjunction with **Travel Daily** is supporting **Movember** this month and is urging the industry to take part in the charity event with great prizes to be won.

The competition coincides with a reunion of some of Australia's greatest cricketing legends, including Neil Harvey and Alan Davidson at **Movember** charity lunches onboard P&O Cruises UK's superliner Oriana in Sydney on November 4 and Brisbane on November 6.

The 69,000-tonne Oriana will be supporting Movember at the events by wearing her own spectacular 20-metre moustache below her bridge.

Guys can take part as a Mo' Bro by grabbing some friends and girls can help out as a Mo' Sis (see the website for more details).

### Here's what you need to do:

1. Register your details at [www.movember.com.au](http://www.movember.com.au)
2. Email your team name to [pomocomp@traveldaily.com.au](mailto:pomocomp@traveldaily.com.au)
3. Grow some impressive facial hair
4. Send in photos to feature on the **Travel Daily** website
5. Vote for your favourite mo
6. Win a fantastic 7 night Cruise on board P&O Cruises World Cruising's Arcadia ex Sydney to Fremantle; Cricketing memorabilia; cricket sets and gift packs

To kick-start this fabulous competition, the staff at Complete Cruise Solution have sent in their own fun mo photo (above) - however we are after the real thing - so get growing!

### DID YOU KNOW?

For decades before the arrival of jumbo jets and mass air travel, P&O Cruises ships carried our Australian cricketers to and from the mother country, England, as they battled for the ashes.

[Click here for competition full terms and conditions](#)



SUN ISLAND TOURS

## Wholesale Reservations Consultant

- Young and Dynamic performance driven team
- Sydney city fringe location
- Salary Negotiable

Sun Island Tours is a leading wholesale company specialising in Greece and the Mediterranean and are currently looking at expanding their reservations team.

You will be liaising with agents, assisting them in creating memorable holidays for their clients.

Successful applicants must have excellent customer service and communications skills, sound computer skills and most of all be an enthusiastic team player.

Please email resumes to John at [john@sunislandtours.com.au](mailto:john@sunislandtours.com.au)



# Join a Winning Team!

Career Opportunities for Talented Executives

## Hot Jobs (Australia) - October 2010

Sydney – 02 9231 6444 – [nswjobs@tmsap.com](mailto:nswjobs@tmsap.com)  
Melbourne – 03 9602 1809 – [vicjobs@tmsap.com](mailto:vicjobs@tmsap.com)  
Brisbane – 07 3221 9916 – [qldjobs@tmsap.com](mailto:qldjobs@tmsap.com)

Adelaide & Perth  
– 02 9231 6444 – [sajobs@tmsap.com](mailto:sajobs@tmsap.com), [wajobs@tmsap.com](mailto:wajobs@tmsap.com)  
Executive Positions – 02 9231 6444 – [sally@tmsap.com](mailto:sally@tmsap.com)

Temp or Contract Executive – [Alex and Sharon](mailto:AlexandSharon@tmsap.com)  
– [Sally Frape](mailto:SallyFrape@tmsap.com)

### JOB OF THE WEEK!

#### International Retail Travel Consultant - Perth

- No more face to face consulting
- Solid base + commission + super

This successful and well established online travel company is looking for experienced International travel consultants who can contribute to their growth. To be considered for the role you must have experience in retail travel, knowledge of a GDS system, ability to work towards sales targets in a busy team environment and extraordinary customer service skills. This role in a fast paced call centre environment will earn you a solid retainer with unlimited earning potential.

Contact **Anna Wachowiak** at TMS [annaw@tmsap.com](mailto:annaw@tmsap.com)  
T: **02 9231 6444** or **apply online now!**

BNE • MEL • PER • SYD • BKK • HKG • SHA • SIN

#### Domestic Corporate Travel Consultant

- *Excellent company benefits*
- *Salary up to \$45k – depending on experience*
- *Immediate start*

Want to work in Corporate Travel? This renowned travel company requires a new Domestic Corporate Consultant. Ideally you will have previous retail or corporate travel experience, but they are willing to train a recent graduate of travel. You will have great customer service skills, an excellent phone manner and email communication skills, a professional presentation and an ability to work well both individually and in a team environment. The work is of a high volume so candidates must have excellent time management and attention to detail.

Contact Lisa Dodd T: **02 9231 6444** E: [lisad@tmsap.com](mailto:lisad@tmsap.com) or **apply online now!**

#### Helpdesk Executive

- *Modern offices in the CBD*
- *Salary \$40k + super*

Our client, a travel technology company is seeking a Helpdesk Executive. You will provide daily support and assistance to travel agencies in Australia and New Zealand. This is a great opportunity for somebody wanting to work for a GDS. It would suit a travel consultant who is looking to enter the world of travel technology, or somebody working in a similar role. You must have at least 2 years travel agency experience in using a CRS. The company you will be working for has an excellent management team, who know how to look after their staff.

Contact Stacy Balderston T: **03 9602 1809** E: [stacy@tmsap.com](mailto:stacy@tmsap.com) or **apply online now!**

#### Cruise Consultant - Sydney

- *Inner city location*
- *Great benefits*

This leading cruise wholesaler is looking for a superstar to join their team who is passionate about cruising. Based in the inner city you will be assisting agents with their enquiries, offering information on the various cruise lines and making recommendations for pre & post travel. This is a great role for an experienced consultant who would like to move away from face to face selling but loves offering second to none customer service. To be considered you must have CRS knowledge and a passion for cruising!

Contact Karen McGrath T: **02 9231 6444** E: [karen@tmsap.com](mailto:karen@tmsap.com) or **apply online now!**

#### Multi Corporate Travel Consultant – Sydney CBD

- *Modern offices in the CBD, with a warm and friendly environment*
- *Good base salary plus incentives*

Due to growing accounts this fantastic corporate travel company in the city is looking for an experienced international corporate consultant to come on board. The ideal candidate will have experience in corporate travel consulting, but it does not matter what CRS you can use as you will be cross-trained.

Contact Sharon Moss T: **02 9231 6444** E: [sharon@tmsap.com](mailto:sharon@tmsap.com) or **apply online now!**

#### Corporate Travel Consultant - Melbourne

- *Modern offices in the CBD*
- *Fantastic team environment*

Due to growing accounts this fantastic corporate travel company in the city is looking for international corporate consultants to come on board. Ideally you will have previous retail or corporate travel experience, but they are willing to train a recent graduate of travel. You will have great customer service skills and excellent communication skills.

Contact Stacy Balderston T: **03 9602 1809** E: [stacy@tmsap.com](mailto:stacy@tmsap.com) or **apply online now!**



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**MELBOURNE** – 1/167-169 Queen St – (03) 9670 2577 – [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)

**BRISBANE** – 13/97 Creek St – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

**ADELAIDE & PERTH** – (03) 9670 2577 – [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) & [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)

### RACE IN FOR FANTASTIC TEMP ROLE!

#### CORPORATE SABRE/TRAMADA TEMPI

#### SYDNEY CBD - EXCELLENT HOURLY RATE + SUPER

Want to find a rewarding temp role? Would you like to feel part of a team and not just a temp? You will make such a difference in this role and your efforts will be rewarded! So if you are a professional and qualified corporate travel consultant with proficient Sabre and Tramada skills, then we would love to meet you! All applications are strictly confidential. Fantastic temp rewards and benefits. Temp role starts next week and you have the choice of short or long term.

### REACH FOR THE BIRD CAGE!

#### CORPORATE CONSULTANTS X 5 – 6 MONTH CONTRACT SYDNEY CBD – TOP HOURLY RATE

Our client, a global travel management company is looking for 5 x OUTSTANDING VIP corporate travel consultants to join their busy travel department. This is a 6 month contract starting ASAP with full training and ongoing support provided. There is the opportunity to become permanent for the right candidate. If you have a minimum of 12 months corporate experience and proficient using a GDS, then please forward your CV today.

### BE SPELLBOUND!

#### ONLINE TRAVEL CONSULTANT

#### MELBOURNE (INNER) – SALARY PACKAGE TO \$60K

Cast your spell and evaporate into this awesome company! Working within a large call centre you will be responsible for assisting clients with any airfare queries and amendments. You will love the buzz of the office and be rewarded with great incentives on top of your set salary that will see you earn up to 60K!! Galileo proficiency required and ticketing skills a bonus. Show off your skills today! You must be able to work shift work and public holidays as well as 1 in 3 weekends.

### MIX BUSINESS WITH PLEASURE

#### TEMP TRAVEL CONSULTANT (CORPORATE/LEISURE) MELB (EAST) – TOP HOURLY RATE ON OFFER

Our client is one of the most successful TMC's in Australia! They currently require a proactive, highly knowledgeable and Galileo proficient travel consultant to join their team on a temporary basis starting ASAP! You will be required until the 3rd of December and must be flexible to extend if need be. With a friendly work environment, Monday to Friday hours, a varied work load and a top hourly rate on offer, this is an opportunity not to be missed. Apply now!

### THE BEST IN THE BUSINESS!

#### CORPORATE CONSULTANT

#### BRISBANE CBD – SALARY PACKAGE CIRCA \$55K+ OTE

Tired of being burnt out, unmotivated and uninspired? Isn't it time you start working for the best in the business? We currently have top positions available working for an award winning Corporate Company. Your expertise and hard work will not go unnoticed in this team, where you will enjoy a top salary package and supportive management. A min 12 months international consulting experience is essential. If this sounds like you, don't delay - Apply today!

### FANCY A SEA CHANGE!

#### RETAIL TRAVEL CONSULTANTS

#### SUNSHINE COAST – SALARY PACKAGE TO \$45K

Are you lacking motivation and looking for a change of scenery? Do you need a sea change? Here is your chance! Enjoy working for a fabulous agency where you will be appreciated and be part of a fun, supportive team. Best of all, going to work is like going on a summer holiday as you will work right by the beach! If you have 12 months travel consulting experience along with sensational sales skills, you could soon be on your way to paradise!



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for your chance to win TWO  
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The lucky winner will be announced in  
the trade press on 1 DEC 10  
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[www.aaappointments.com](http://www.aaappointments.com)**





# Club Med's Rent-a-Resort program

**For large corporate events imagine...**

your resort, your schedule... complete freedom in planning the itinerary - from catering, accommodation, sport and leisure activities to entertainment programs.

Renting a Resort offers you the unique experience and freedom of re-naming and transforming an entire Club Med Resort to your brand and theme, where the only limit will be your imagination!

For major events you can book a whole resort for two days, a week, a month or even longer. You can personalise every detail of your event and create the exact atmosphere you are looking for.

There is nothing quite like having a few hundred acres to yourselves. It is your ocean. It is your pool. It is your ship. It is your restaurant, each bar and nightclub as well. With Club Med's Rent-a-Resort program, the entire resort is yours.

Just tell us what you would like to eat, and we will make it. Tell us what you would like to do and we will set it up. The exclusive nature of the program yields freedom among attendees to interact as a team, since the resort belongs to your group.

Choose from over 80 resorts in 30 countries.  
Club Med spans 6 continents!

All activities are located on-site, organized specifically for your group. Our team of talented G.O.'s will be on hand to ensure that your event is a huge success.

This is the perfect option for groups of 300+ people who want flexibility, privacy and the prestige of owning a resort for a day, a week, or a whole month...



# Thailand Brochure Product Available Now

Thailand is sure to thrill you, a dream destination for all holiday-makers, whether it is for the unique cuisine, amazing shopping, picturesque beaches, or to immerse yourself in the culture and meet the friendly locals. Thailand is known as the "land of smiles".

## Our view:

*"Thailand is truly amazing, great shopping and dining, lively cities and incredible beaches. You will keep the experience with you always."*



## Product Range

Qantas Holidays offers a huge selection of product options including a variety of regions to visit, luxury resorts, tours and more. Our range will suit any budget or preference throughout Thailand.

### THAILAND PRODUCT INCLUDES:

<b>Bangkok</b>	Shangri-La Hotel Bangkok	▲▲▲▲▲
	Pathumwan Princess Hotel	▲▲▲▲▲
	Siam@ Siam Design Hotel & Spa	▲▲▲▲
<b>Koh Samui</b>	Centara Grand Beach Resort Samui	▲▲▲▲▲
	Chaweng Regent Beach Resort	▲▲▲▲
<b>Phuket</b>	Centara Grand Beach Resort Phuket	▲▲▲▲▲
	Sheraton Grand Laguna	▲▲▲▲▲
	Kata Thani Phuket Beach Resort	▲▲▲▲▲
	Merlin Beach Resort	▲▲▲▲▲
	Horizon Karon Beach Resort & Spa	▲▲▲▲
	Horizon Patong Beach Resort & Spa	▲▲▲▲
	Patong Merlin	▲▲▲▲



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