



OPRAH AT THE OPERA SYDNEY HOUSE

Qantas brings you the chance to be in the audience for the recording of *Oprah's Ultimate Australian Adventure* at the Sydney Opera House on Tuesday 14 December 2010.

For a chance to win* a seat, simply book and ticket 5 Qantas Domestic or 2 International flights between 3–26 November and answer this question, in 25 words or less: ***What is your favourite all time Oprah Show moment?***

Eligible interstate winners will also receive return flights to Sydney and one night's accommodation as part of their prize.

▶ To enter, visit **qantas.com/agents** and click on the competition banner.

*Entries close 26 November 2010. Conditions apply. For full terms and conditions, visit qantas.com/agents. Qantas Airways Limited (ABN 16 009 661 901).



Early Bird Special to Europe

lufthansaexperts.com

Europe from **1379\$**

*Not fare not including fees, taxes and surcharges

Sale 01Oct10 - 30Nov10 Travel 01Apr11 - 31Aug11
52 destinations in Europe From Australia* via 6 gateways

*Flights to/from Australia are operated in conjunction with partner airlines

Travel Daily AU

First with the news

Wed 03 Nov 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

Refer A **FRIEND** to TMS and receive **\$100** voucher

* must have travel industry experience

Contact us on **02 9231 6444**

BNE • MEL • PER • SYD • BRN • HBA • SFO • SFO

Eurostar earlybird

RAIL Europe has launched a Eurostar Earlybird promotion for Australia and NZ, with Eurostar tickets between London and Paris priced from A\$60 (€40) for sale from today to 15 Dec and travel during 2011.

The special deal is available through CIT, Infinity Rail, Rail Tickets and Rail Plus.

Travelport

Discover
Travelport's
revolutionary
Universal
API™

Watch the
on-demand
webinars now

Another Tasman carrier

TAIWANESE carrier China Airlines is set to resume flights to Auckland after almost ten years, with the extension of its current thrice weekly services between Taipei and Brisbane to also fly across the Tasman.

The move will add another carrier to the BNE-AKL route which is already operated by Qantas, Air New Zealand, Pacific Blue and Emirates.

According to GDS displays the China Airlines A330-300 flights will

TD's Tassie winner

CONGRATULATIONS to Maureen Hamilton of Jetset Cessnock, who has been chosen as the winner of last month's \$5000 *Travel Daily* competition in conjunction with Qantas Holidays.

Maureen presented a fabulous 13-day Tasmanian itinerary from the Qantas Holidays brochure.

QH trade marketing exec Danielle Gorman said the winning trip - which Maureen will now enjoy for herself - had "amazing diversity and revealed many secrets of Tasmania".

If you didn't win, don't despair - this month we have another fantastic prize on offer courtesy of P&O World Cruises for our Movember competition - see p7.

What an issue!

Travel Daily today has seven pages of news and photos, a special first full page from Qantas promoting its new Oprah incentive, plus full pages from: (click)

- AA Appointments jobs
- Inplace Recruitment jobs
- China Holidays earlybird
- Hayman Island agent rate

extend to AKL from 01 Jan, with the services departing BNE each Tue, Fri and Sun.

The move is likely to see more inbound tourism from Taiwan to NZ, as well as boosting interest from Taiwanese travellers wanting to holiday in both Australia and New Zealand.

China Airlines commenced operations to Auckland in Mar 2000, but pulled out just over a year later, on 27 Oct 2001 due to low load factors.

The carrier has its own offices in Australia, but is represented in New Zealand by Jetset Travelworld Group subsidiary World Aviation.

Another Asian carrier, China Southern Airlines, earlier this year also announced plans to operate between Brisbane and Auckland but this subsequently changed, with CZ Tasman services having so far failed to materialise.

However China Southern is continuing to focus on strong growth in the Australian market, with the carrier in the last week more than doubling its local flights to 24 per week.

Win Oprah tickets

QANTAS has today launched a major incentive giving agents from across Australia the chance to be in the audience for the recording of US talk show queen Oprah's upcoming Australian broadcasts (*TD* 14 Sep).

To enter the competition, book and ticket five QF domestic or two QF international flights between today and 26 Nov, and answer the question *What is your favourite all time Oprah Show moment* in 25 words or less.

Oprah's visit to Australia has generated massive interest around the world - so much so that a video of the announcement hosted on our *Travel Daily TV* website has been watched almost 17,000 times (click on the logo above to view it yourself).

To enter see the special front page of today's *Travel Daily* or visit qantas.com/agents.

Hayman agent deal

HAYMAN Island is today promoting its 'Travel Industry Escape' (*TD* yesterday), priced from just \$345pp for two nights of luxury - details on back page.

AUSTRALIAN OPEN 2011

We're serving up great packages to Australian Open 2011 with Qantas Holidays



Let's take every piece of Tasmania

earn points
Trip

qantasholidays.com.au/agents



A partnership for a whole new world of choice.*

To make a booking for your clients today, visit the GDS.



الخطوط
ETIHAD
AIRWAYS

Vaustralia

International airline of
Virgin
Australia

*Subject to regulatory approval. DVIR0307_TD

Cruise/Adventure Res

- ▶ Book adventure & cruise pkgs to polar regions
- ▶ Strong cruise & consulting background
- ▶ Sydney CBD location
- ▶ Salary up to \$50K + super

Call Liz Vibert
02 9278 5100
liz@inplacerecruitment.com.au



inPlace
RECRUITMENT

[click here for details](#)

Travel Daily AU

First with the news

Wed 03 Nov 10

Page 2

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

10 GOOD REASONS TO VISIT NEW CALEDONIA

9 A Safe Place

New Caledonia offers a very stable political and cultural environment.

Aircalin
International Airline of New Caledonia

[CLICK HERE FOR THE OTHER 9 REASONS](#)

New dot-travels

TRALLIANCE, the firm which manages the 'dot-travel' internet domain name space, has announced the timetable for implementation of new one and two-character domain names (TD 26 Aug).

Interested organisations can register their interest in a list of 1112 "premium" names, comprising every possible one-letter/number name (such as '1.travel' or 'a.travel') and two letter combinations of letters and numbers (e.g. 'a1.travel').

Expressions of interest are being accepted 01-31 Dec, with the names available at a standard price but requiring a proposal which includes "promotional and use commitments that show your desire and ability to bring these names to market to maximise their value".

The first phase will only allocate the names to the best proposals, and Tralliance reserves the right to allocate no names.

"Shorter names have superior promotional potential, and domain auctions have shown that their asset value can be many times that of longer names," the company said.

Theme park turnaround

IT'S been a rollercoaster ride for Ardent Leisure, the listed operator of the Dreamworld and Whitewater World theme parks on the Gold Coast.

The company held its annual general meeting yesterday and also reported its Sep quarterly results, with revenue from its theme parks division up 15.6% on the previous corresponding period to \$28.41 million.

CEO Greg Shaw said the improvement was the result of a successful 'Winter Wonderland' promotion during the Jul school holidays and the Sep launch of the Tower of Terror II attraction.

VA code now on EY

TRAVEL agent GDS screens are now reflecting the expanding alliance between V Australia and Etihad, with the VA code now appearing on a number of Etihad's European flights.

VA codeshare seats have been loaded for booking on Etihad services between Abu Dhabi and Dublin, Frankfurt, London Heathrow, Manchester, Moscow and Munich.

The turnaround follows a tough 2008/09 for the group, which also operates the AMF Bowling brand, Goodlife health clubs, d'Albora Marinas, and the US-based Main Event entertainment centre chain.

For the year to 30 Jun Ardent's core earnings fell 24% to \$34.5m - but the company also took the opportunity to purchase the QDeck observation deck in Surfers Paradise for \$13.3m, which has "delivered strong revenue and earnings results".

Total QDeck turnover to 30 Sep was \$1.63m, with earnings of \$570,000 for the quarter.

However chairman Neil Balnaves warned that the recovery could be patchy, with Oct trading impacted by significant wet weather in South East Queensland, which will see revenue decline year on year.

Dollar hits parity

THE Australian dollar briefly surged above US\$1 overnight after yesterday's surprise Reserve Bank interest rate rise of 0.25%.

Early trading in Europe saw the Aussie dollar reach US\$1.0013 before it settled back to 99.8c.

A number of analysts are now predicting that the Australian dollar will climb even higher, with some forecasting a level of US\$1.02 in the short term.



Window Seat

THE 33 lucky Chilean miners who were rescued last month after 69 days underground have all been invited to recover in the bright lights of Las Vegas.

The city's Official Elvis Impersonator, Rev. Jesse Garon, has issued an official invitation for a hosted holiday for the group, which in true Las Vegas style will start with an airport pick-up by nine pink Cadillacs complete with police escorts.

IT'S a tough week for airport bosses from around the world, who are gathering in Bermuda for the annual meeting of the Airports Council International - which is chaired by none other than Sydney Airport's Max "The Axe" Moore-Wilton.

A key issue at this year's event is airport noise - something close to his heart, given the Sydney curfew - and a position paper relates some fascinating case studies on how some airports are addressing the issue.

According to the document, NZ's Auckland Airport is doing its bit to help out in nearby noise-affected schools by "funding teacher microphone and loudspeaker systems for classrooms".

regional industry sales manager wa/sa-perth.

Fly a little higher with the company that thrives on fresh creative thinking. Help us continue to reshape and revolutionise the Australian travel industry with our hallmarks of friendly service, fun and flair. Become part of a group of people who embody our unique "can-do" culture. Be a part of the team that gives us our unique competitive edge.

Based in our Perth Sales Office, you'll be accountable for managing and driving the Virgin Blue Group Account portfolio for Western Australia and South Australia.

As a Regional Industry Sales Manager, you'll aggressively grow accounts, through efficient targeting and conversion of high Retail, Wholesale, MICE and Group business customers. You will do this by effectively using key distribution channels which allows us to grow yield whilst being responsible for the customers experience right up until they board.

Your main accountabilities will include managing and developing key state industry travel relationships, managing and monitoring the daily activities of the sales team as well as managing performance, motivation and developing and implementing key sales strategies.

To be successful in this role you will have a proven sales track record with a network of trade contacts and experience in developing sales solutions to business problems and initiatives. It goes without saying that you'll have a background in a state management or sales management capacity.

Previous airline ticketing or CRS experience will be highly regarded and supported by product knowledge of the airline/travel industry.

So if you're someone who likes working in an energetic, fast-paced, dynamic environment where your passion for challenging convention and fast-tracking innovations can go into overdrive, then we're probably a good match and we'd love to hear from you.

To apply visit our website www.virginblue.com.au/careers or click 'Apply Now' below. Applications close 10 November 2010.



Want the latest from Tourism Australia?

Come to one of our free Industry Briefings to get up-to-date information on what we're doing to promote tourism - Nov and Dec 2010

[CLICK HERE TO REGISTER NOW](#)

Tourism Australia



2011/12 brochures & launch boxes currently being distributed by Tifs

Wendy Wu Tours Brochure LaUNCH Extravaganza!

You can win fantastic prizes!

Simply book your customers on a 2011 group tour or FIT valued at over \$2000 pp between 15 Oct 2010 and 21 Jan 2011.

*Conditions apply: Refer to the Gold letter in your LaUNCH box for full details & conditions.

Conditions: Full terms and conditions of prizes are outlined in the prize letter contained in the official Wendy Wu Tours LaUNCH box. Closing date of promotion: 21 January 2011. Random prize draw will take place on 28 January 2011, 10:00EST at Level 9, 275 George Street Sydney NSW 2000. Prize winners names will be published in Travel Daily on 01 Feb 11 and Travelbulletin on 25 Mar 11. Authorised by permit numbers: NSW-LTPS/10/08813; VIC-10/3319; SA-T10/2252; ACT-TP10/041042. Wendy Wu Tours Lic Number: 2TA4792. 7201K



Wendy Wu Tours

Just say 'Wu'™

itravel

now in both NSW and QLD

join the brand that is changing
the way YOU do business >>

Travel Daily AU
First with the news

Wed 03 Nov 10

Page 3

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

Airline of
the Year 2009
TTG Travel Awards 2009

QATAR
AIRWAYS القطرية

T2 plucks agents for Bali



ABOVE: Travel2 and Garuda Indonesia recently hosted their top consultants from Victoria and Tasmania for a hot and steamy fam trip to Bali, where the group stayed in Ubud, Legian and Kuta.

Pictured here at Hard Rock Hotel Bali, back row *from left* are: Surya, Hard Rock director of sales; Michael Stephenson, Travel2 sales manager VIC/TAS; Robin Kositkunagron, Beaumaris Travel; and Debra Carr, Harvey World

Travel Surrey Hills.

Front row: Mandy Smith, HWT Devonport; Jo Uildriks, HWT Ashburton; Jane Cooper, HWT Burnie; Kim Bradley, HWT Knox City; Kate Vardanega, HWT Rosebud; Erin Beilharz, Travelaction Bendigo; Courtney Rotherham, Travel2 Reservations consultant; Jody Wittison, Garuda Indonesia sales manager VIC; Lisa Cairns, HWT Warrnambool and Jodie Quigley, HWT Niddrie.

business development manager-sydney.

Imagine really looking forward to going to work. Fly a little higher with the company that thrives on fresh creative thinking. Help us continue to reshape and revolutionise the Australian travel industry with our hallmarks of friendly service, fun and flair. Become part of a group of people who embody our unique "can-do" culture. Be a part of the team that gives us our unique competitive edge.

Come and join us in our newly created Business Development Manager role in our ever expanding Sales team.

Your role will see you expand new business development in large prospective accounts. This role is solely acquisition focused, where you will be selling a premium value for money product through a longer consultative sales cycle to top tier clients. This role will hold full accountability for the delivery of new business revenue targets and management of the cost of sale in line with the business plan through key distribution channels.

To ensure that you are the front runner for this role you will demonstrate your proven ability to develop strong relationships coupled with your previous experience in stakeholder management. A background in airline or corporate travel agency would be highly regarded.

So if you're someone who likes working in an energetic, fast-paced, dynamic environment where your passion for challenging convention and fast-tracking innovations can go into overdrive, then we're probably a good match and we'd love to hear from you.

Hurry as applications close 7 November 2010.

To apply visit our website www.virginblue.com.au/careers or click 'Apply Now' below.



AOT ramps up domestic promos

AUSTRALIAN wholesaler AOT Holidays says its commitment to local tourism is at an all time high, with domestic campaigns entrenched for the remainder of the 2010/11 financial year.

The regional specific campaigns are aimed at encouraging Aussies to take holidays to unique and great value packages at home, rather than abroad.

AOT Group ceo Andrew Burnes said unprecedented peak values of the Aussie dollar against the US Dollar and British Pound made overseas holidays "increasingly appealing", but in partnership with Tourism Australia, the firm was hoping to curb holiday-planners opinions.

"You can spend \$2000 return to go somewhere where our dollar is worth one of their dollars or you can spend \$200 return to go where your dollar is always worth a dollar," Burnes said.

The \$1.8 million co-op campaign is running for 30 weeks (through until Jun 2011), and piggy-backs on TA's 'There's Nothing Like Australia' branding promotion.

Target regions include Tropical North Queensland, Western Australia, Gold Coast, Tasmania, South Australia, the Red Centre and Queensland islands.

He said that AOT was also

committing further to domestic tourism, pledging over \$750,000 this year to other projects with retail trade partners.

"We are taking a more targeted approach to out trade marketing activity... with regional and state-based trade marketing focusing on targeted activity to promote domestic destinations which are most appealing to a specific market," Burnes said.

Cruiseabout growth

FLIGHT Centre's Cruiseabout division has registered new office locations in Indooroopilly, QLD and Belmont, Victoria, according to the latest Travel Compensation Fund participation update.

The new additions are part of "a conscious effort to establish the brand" according to Flight Centre spokesman Haydn Long, boosting Cruiseabout's presence to 18 offices nationally.

The TCF has also admitted new head office locations for *Mint Tours* in Ringwood, VIC (ABN: 39 141 725 635), *Salma Safari Travel* in Greenacre, NSW (ABN: 70 137 904 637), *Al-Rahman Hajj Kafela* in St Marys, NSW (ABN: 51 137 930 413) and *Suncity Travel* Maroochydore, QLD (ABN tba).

Campus Travel and Mann Travel have also opened new branches.

FOR
THE BARE FACTS

ON A PERSONAL MARKETING PACKAGE WITH THE BEST FINANCIAL REWARDS TAKE A CLOSER LOOK AT TRAVELMANAGERS

TRAVELMANAGERS
the smarter choice

CONTACT AARON STINSON
NATIONAL RECRUITMENT MANAGER
ON 1800 019 599

CLICK



4 days from first impressions
to lifelong memories

info@tourismoman.com.au

Phone +61 2 9286 8930



AirAsia X ICN debut

MALAYSIAN low cost carrier AirAsia X yesterday commenced services to its 12th destination, Seoul Incheon Int'l Airport, Korea.

AirAsia X already operates to points in Australia, India, Taiwan, China, Iran and Europe.

Rockies famil spots

EVERGREEN Tours is offering agents the chance to experience the best of the Canadian Rockies and British Columbia, with an 11-day family organised for departure on 17 Nov.

The educational visits Whistler, Victoria and Vancouver before moving onto the Rockies towns of Jasper and Banff, including a journey aboard VIA Rail.

It's priced from \$795pp - for more info or to book one of the last spots, phone 02 8274 1341.

More QH product

QANTAS Holidays & Viva! Holidays have this week released their 2011-2012 Tropical North Queensland and Broome & The Kimberley brochure product, valid for travel between 01 Apr 2011-31 Mar 2012.

CTC deal with GTA

HOTEL distributor, Gullivers Travel Associates (GTA), has been assigned the role of stimulating tourist numbers to Canada from markets including Australia, under a new deal with the Canadian Tourism Commission.

The new agreement will see GTA promote a range of various hotel deals and special offers, targeted towards wholesalers, tour operators, travel agents and other industry partners.

The tie-up will also see GTA promote CTC's Canada Specialist Program.

GTA will provide similar support for the CTC in Europe, Brazil, India and Mexico - the first joint campaign for the organisation covering multiple key international markets.

SAA promo fares

SOUTH African Airways has today released special economy and business class fares to Jo'burg, Cape Town and Durban.

Economy class fares lead in at \$1,326 ex MEL, \$1,349 ex ADL, \$1,544 ex BNE and \$1,593 ex SYD, while Business Class fares vary between \$5,304 and \$5,844 (dependant on origin), all inclusive of taxes.

The reduced SAA fares are valid for travel from now until 30 Nov, and from 16 Jan to 28 Feb, when booked by 12 Nov.

Call 1300 435 972 for info.

The lighter side of travel...



Images courtesy of CardWorks, a range of humorous travel related postcards, custom-designed with your personal message and branding. For more information visit www.cardworks.com.au or call 1800 008 825.

Hong Kong gong for eCruising

SYDNEY cruise specialist travel agent eCruising.travel has been honoured in the annual Hong Kong Australia Business Awards, which were presented in Sydney last Friday.

The company was cited for its contribution to the industry in the NSW category which was sponsored by Qantas.

Entrants into the awards must be exporters or importers of goods or services between Australia and Hong Kong.

eCruising moved into Hong Kong in 2008 with the establishment of an office there, and subsequently sold 49% of the operation last year (TD 20 Oct 09).

Chairman Brett Dudley said the award "proves we are not just a travel agency, we have a solid business that stacks up against any company or business in

Australia and is a compliment to our staff who work very hard to keep us at the forefront of the cruise industry".

He said that the Hong Kong government had been very supportive of the operation there and "a pleasure to work with".

SIA WA sales mgr

SINGAPORE Airlines has appointed Jacki D'Antonio as its Perth-based sales manager for Western Australia, replacing Dawn Russell who leaves the carrier after 28 years to pursue her own career interests.

D'Antonio moves from her most recent role with Cover-More Travel Insurance.

SIA also today announced the appointment of Bryony Duncan-Smith as its Sydney-based PR manager, replacing Susan Bredow.



GENERAL MANAGER

DOWNUNDER by Goway
Toronto - New Position

As **North America's #1 wholesaler**, tour operator and consolidator for the South Pacific we are looking to create a new position of General Manager, Downunder, to report to Goway's President and Management Board.

In October Goway was voted **Best Tour Operator - South Pacific** by the readers of USA's Recommend Magazine. Established for 40 years we have built a unique infrastructure, have next generation technology and are poised for serious growth. We are looking for a General Manager to be based in Toronto who has:

- ✓ A track record of leadership, bottom line business management and sales development
- ✓ Excellent communication, negotiation and presentation skills
- ✓ In depth knowledge of the South Pacific and product

We offer an uncapped compensation package, comprehensive benefits package, paid personal days, excellent career advancement and a strong social environment.

If you believe you can excel in this role, we invite you to bring your enthusiasm and experience to



Submit your resume in confidence to hr@goway.com JOIN OUR WINNING TEAM!



TRAVEL CONSULTANTS

Travelscene Rouse Hill & Baulkham Hills

Full time and Part time positions available.

A management role will be considered for the right person.

Are you a proficient consultant with retail travel industry experience?

Galileo/Tramada preferred but not essential.

Must be self motivated, have a good work ethic and possess good selling skills.

Expressions of interest to - jim@rht.com.au



Mauritius:
IT'S FRENCH FOR HEAVEN

CONTACT: WWW.WILDLIFESAFARI.COM.AU
& WWW.AIRMAURITIUS.COM



Manila advisory

THE Dept of Foreign Affairs & Trade is advising travellers of a likelihood of terrorist activities in the Philippines capital taking place in the foreseeable future.

"Reliable reports indicate that terrorist attacks may be imminent in Manila," the government's Smarttraveller website advised yesterday.

Possible target areas include locations frequented by foreigners such as shopping malls and convention centres.

WIN TICKETS TO SEE 'THE AMERICAN'



To celebrate the release of George Clooney's new thriller 'The American', the Italian Government Tourist Office and

Universal Pictures are giving **Travel Daily** readers the chance to win 1 of 10 double passes to see the movie.

Shot in The Abruzzo Region of Italy, 'The American' is about an assassin, who is currently working on a commission to supply a beautiful and mysterious client with a custom-made weapon.

For your chance to win a double pass to see 'The American', simply email the correct answer to the question below to: theamerican@traveldaily.com.au

Which Italian actress stars as George Clooney's love interest in the film?

The first two correct entries received each day win!

Congratulations to yesterday's lucky winners: **Sonja Hine** from **FC Newtown** and **Alex Lee** from **Korea Travel Agency**.



APT NZ fly free deal

APT is offering free transTasman flights with Air New Zealand for pax booking on its 18-day Royal Tour Premier tour over summer.

The deal is available for flights ex MEL/SYD/BNE, for the 17 Dec, 28 Jan, 11 & 20 Feb and 25 Mar trips, when booked by 30 Nov.

Packages ex PER and ADL are also offered, but surcharged \$599 and \$299 respectively.

Accor Facebook

ACCOR has introduced a new Facebook page that allows users to book hotel stays and find out useful information related to a given property, including tourist activities, shows and exhibitions. See www.accorhotels.com.

QF lifts GB taxes

QANTAS has announced an increase in the 'GB' tax that's collected on departure from all UK airports, effective 01 Nov.

The level of tax varies according to the distance being flown to, and fall into four different categories, classed as 'Bands'.

Australia and the South-West Pacific are positioned in Band D, which will see Economy class pax charged £85 (AU\$136) and A/C/D/F/I/J/P/T/U/W and Z class pax charged £170 (AU\$273).

CX c'share to HNL

JAPAN Airlines has requested authorisation from the US Dept of Transportation to allow Cathay Pacific to begin codesharing on its services between Tokyo, Osaka and Nagoya to Honolulu, Hawaii.

JAL told the DoT that it will only sell transport to passengers travelling between Hong Kong and the US, and will not carry local traffic (under the CX code) from Japan to the United States.

Earlier this week JAL and CX expanded their codeshare deal to allow the 'JL' code to appear on Cathay metal to 13 cities (TD yesterday).

The oneworld alliance partners plan to begin the new codeshare to Honolulu from 01 Dec.

Peregrine agents in India



ABOVE: Malaysia Airlines and Peregrine returned on Sun from a nine-day famil to Kuala Lumpur and India with a select group of ten QLD travel Agents.

MAS provided flights for the trip while local Peregrine guides in India enthusiastically led the team to visit the famous Taj Mal and the Golden Triangle of Delhi-Agra-Jaipur, as well as remote off-the-beaten track villages, where the group stayed in heritage style

Langham AKL iQs

THE Langham Auckland has introduced two Toyota iQ vehicles to its list of services, making the cars available for rent for leisure guests on an hourly or daily basis.

Langham says the vehicles are also ideal for corporate guests who may have business appointments within Auckland.

properties run on responsible tourism principles.

Pictured at the Taj Mahal from left, back row: Deeanne Stewart, HWT Surfers Paradise; Mark O'Morrow MAS; Nathan Dare, Travel Associates Main Beach; Tanya Moss, Travelscene Fairfield; and Andrea Turner TMS.

In front: Ursula Ivory, HWT Loganholme; Jerry Pilgrim, Peregrine Adventures; Kodie McVicker, Travelscene Gympie, and Marcie Bolin, Flight Centre, Pacific Fair.

BIG4 ceo TV debut

FRESHLY appointed BIG4 Holiday Parks ceo Ray Scheibs will appear in Network 10's *Undercover Boss* on Mon 08 Nov.

He's the first ceo in the world to take part in the program on his very first day in the new job.

The Travel Industry Mentor Experience

Encourage the development of your valuable staff

Support your employees development with the opportunity to be Mentored by the most experienced people in the Travel Industry.

The purpose and vision of TIME is:

To provide knowledge, guidance and advice to aspirational individuals within the Travel and Tourism industry allowing them to advance and grow their career.

Go to www.travelindustrymentor.com or email us at time@travelindustrymentor.com.au

Proudly sponsored by:

Experience and research tells us that aspirational individuals are attracted to and stay within an industry, company or organisation that offers them career development.

Attitude is everything!

TIME

www.travelindustrymentor.com.au



corporate travel management

Senior Account Manager

Sydney & Brisbane locations

We require experienced Account Managers to add exceptional value and support to our new and existing clients. Opportunities like this don't come around often and with our growth plans you won't find a better time to join us!

Applications/enquiries in strictest confidence to: andrew_goold@travelctm.com (Recruitment Coordinator)



Headwater 2010/11

ADVENTURE World has today released its 2010/11 Headwater brochure, featuring walking, cycling and canoeing holidays in Europe and Eastern Med tours.

It includes new trips in France, Italy, Spain and Portugal.

CZ's 1st A380 taking shape



ABOVE: China Southern Airlines' first of five Airbus A380 is moving closer to taking to the skies, with the recent joining of the main fuselage and wings at the plane manufacturer's Toulouse facility.

The aircraft last week entered Stage 2 of the 'Final Assembly' line, and the first of its engines are expected to be installed in

coming weeks.

Once the Rolls Royce engines are attached the aircraft will undergo systems testing before being flown to Hamburg where it will receive its cabin interior.

The SkyTeam member will be the 7th carrier to operate the double decker planes, with LAX and Sydney likely long-haul routes.

Thru-check changes

QANTAS is reminding travel agents that the changes to its Through Check processes (TD 19 Oct) commence effective today.

The move means that customers holding two separate PNRs for their journey will no longer be provided with through check or baggage interline through to their final travel destination.

A number of exceptions apply including for pax connecting with QF flights and oneworld carriers.

ICCA training dates

THE International Cruise Council Australasia still has availability for industry staff to participate in a number of training sessions taking place in SA, VIC, TAS and NSW.

Courses are being conducted in Adelaide on 16/17 Nov, Melbourne on 18/19 Nov, Hobart on 30 Nov/01 Dec and Sydney on 16/17 Dec.

For more details or to RSVP see www.cruising.org.au.

APT appointment

APT has named Carla Harrison as its new Global Customer Contact Manager, responsible for the company's domestic, int'l, inbound, documentation and group services reservation teams.

Harrison has previously worked at Tourism Holdings Leisure, Traveland and Thomas Cook.

Aegean airpass

STAR Alliance member Aegean Airlines has released a new flexible Aegean FlightPass, valid for travel through to Oct 2011.

Fares lead in at A\$139 gross plus tax for popular routes such as Athens-Cairo or Athens-Tel Aviv, and are available on all 52 routes which are operated by Aegean across Greece and Europe.

The fares also include a 20kg checked baggage allowance and allow passengers to change reservations free of charge.

See europebyair.com.au.

Qantas Sep pax numbers up 9.5%

TOTAL passenger numbers for Qantas during Sep were up 9.5% to 3.78 million, according to figures released this morning.

Qantas mainline domestic passenger numbers rose 5.7% to 1.5m during the month - much more slowly than Jetstar domestic which was up 13.1% to 805,000 for Sep.

QantasLink also grew strongly, with a monthly figure of 410,000 passengers which was up 14.5%.

On the international front, the long decline in numbers appears to have been turned around, with a 3.7% increase to 505,000 QF international pax during Sep.

Jetstar international also grew slightly, up 3.2% to 339,000, while Jetstar Asia soared, up 50.5% to 215,000 passengers for the month.

The carrier's overall load factor was 82.6%, down 1 point.

Total domestic yield was up 1.3% on Sep 09, while int'l yield is

up a strong 13.6% indicating higher ticket prices, and QF said its total group capacity was expected to be 8.4% higher in the first half of FY 2011.

QF also provided an update on its hedging, with 60% of its remaining fuel requirement for 2010/11 hedged at a worst case crude oil price of US\$89.05 per barrel.

MEANWHILE in a new innovation, the carrier has also added new information to its regular monthly update detailing the performance of its Frequent Flyer program which has become a major profit generator.

For the three months to 30 Sep the scheme's billings were \$259 million, up 10.1% on Sep 2009.

There were 1.14 million awards redeemed during the month, and as at 30 Sep the scheme had 7.36 million members, up 2.9% when compared to 30 Jun.

new opportunity!

Cover-More is Australia's largest Travel Insurance provider, providing assistance to Australian travellers all over the world. We are a global organisation that recognises individual and team efforts and believes in our products and our people.

We are looking for a highly motivated Business Development Manager to join the NSW team. This is a 12 month Maternity Leave contract position.

The successful candidate will possess:

- A proven track record in a sales environment, preferably in the travel industry
- Motivation to achieve both individual and team sales targets and objectives
- Effective negotiation skills
- Strong communication skills
- A passion to build relationships within the industry
- A positive, fun attitude

A competitive salary package, including a fully maintained company vehicle and generous bonus scheme will be offered to the successful candidate.

If you want to be part of a progressive organisation, please email your expression of interest to:

email: simonz@covermore.com.au

Cover-More® Travel Insurance

"...travel insurance you can trust"

TRAVEL, TOURISM DISTRIBUTION – FUTURE TRENDS AND INNOVATION

ATEC Meeting Place Conference | Wednesday 1st December | The Hilton Sydney
Click here to view full program and to register

2010 ATEC
meeting place
Where the inbound industry meets

GROW A MO AND WIN A CRUISE



P&O Cruises World Cruising in conjunction with **Travel Daily** is supporting *Movember* this month and is urging the industry to take part in the charity event with great prizes to be won.

The competition coincides with a reunion of some of Australia's greatest cricketing legends, including Neil Harvey and Alan Davidson at *Movember* charity lunches onboard P&O Cruises UK's superliner Oriana in Sydney on November 4 and Brisbane on November 6.

The 69,000-tonne Oriana will be supporting *Movember* at the events by wearing her own spectacular 20-metre moustache below her bridge.

Guys can take part as a Mo' Bro by grabbing some friends and girls can help out as a Mo' Sis (see the website for more details).

Here's what you need to do:

1. Register your details at <http://au.movember.com/>
2. Email your team name to pomocomp@traveldaily.com.au
3. Grow some impressive facial hair
4. Send in photos to feature on the **Travel Daily** website
5. Vote for your favourite mo
6. Win a fantastic 7 night Cruise on board P&O Cruises World Cruising's Arcadia ex Sydney to Fremantle; Cricketing memorabilia; cricket sets and gift packs

To kick-start this fabulous competition, the staff at Complete Cruise Solution have sent in their own fun mo photo (above) - however we are after the real thing - so get growing!

DID YOU KNOW?

Select Sailings are now available for most P&O Cruises World Cruising voyages. Contact the groups department at Complete Cruise Solution to set your group up today

Click here for competition full terms and conditions



TUCAN 2011 out

TUCAN Travel is this week launching its brochures for next year with a new look, simpler pricing and a move towards "inclusive touring" to make the range easier to sell.

The programs include a new colour coded indicator for guaranteed departures, with other changes such as a re-styled Egypt program replacing Feluccas with riverboats.

Shorter African itineraries have also been added, and tour prices now include game park visits and Gorilla permits which were previously optional extras.

The Australian owned company has also introduced a brand new logo (pictured below).



The new brochures will arrive in agencies this week.

See www.tucantravel.com.

CX Amadeus deal

CATHAY Pacific has signed a new agreement with Amadeus, giving agents access to a "comprehensive range of Cathay Pacific and Dragonair fares, schedules and availability".

However it's not a "full content" agreement, with the companies saying the pact offers Amadeus subscribers in Asia access to the same level of fares, availability and functionality as "any other travel agent content channel".

Outside of Asia the content guarantee to Amadeus increases to include all fares, availability and functionality as the airlines distribute through their own websites, call centres and other travel agency channels.

"Travel agencies remain a key sales channel for Cathay Pacific," said CX gm sales & distribution.

Amadeus is also a key systems supplier for Cathay Pacific.

Melbourne Skol

THE Melbourne club of Skol International will this month hold its annual "Legends Lunch" at William Angliss, 550 Little Lonsdale Street Melbourne on Thu 18 Nov - more information from sandy@apartmentonlygon.com.au.

Travel Daily AU
First with the news

Wed 03 Nov 10 Page 7

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

Glamming it up on Amabella



ABOVE: This group of Harvey World Travel agents recently enjoyed a European river cruise family courtesy of APT and Qatar Airways.

Travelling aboard *ms Amabella* from Vienna to Amsterdam, they enjoyed spectacular scenery as well as culinary treats in the vessel's Erlebnis Restaurant.

Pictured above getting set to tuck in are, back row *from left*: Amanda Clifton, APT; Victoria Zwar, HWT Malvern; Sharon Plancke, HWT Ringwood; Kate McConnell, HWT Niddrie; chef Robyn; Jean Sidwell, HWT East Ivanhoe; Kerry Uebergang, HWT Bacchus Marsh; and Matthew Lunn, APT Vic bdm.

Front row: Alisha Bardsley, HWT Fountain Gate; Bianca Campbell, HWT Glen Waverley; Brittany Clayton, HWT Horsham; and Nicole Prestipino, HWT Drysdale.

E-ciggies fly

A US-BASED corporate charter jet operator has begun offering its passengers free samples of so-called 'electronic cigarettes,' which give smokers a dose of nicotine without actually requiring them to light up.

The gadgets are made by a firm called Blu Cigs, and are currently available on charter flights operated by Global Exec Aviation, according to *USA Today*.

Blu Cigs are battery-operated atomisers which heat up a special flavoured liquid to produce vapour containing nicotine, without the use of tobacco.

The charter operator hopes to appeal to wealthy chain-smoking clientele who can't stand flying without a nicotine hit.

Mainstream airlines say they don't plan to offer the option.



**TRAVEL CONSULTANT
ENTERTAINMENT INDUSTRY
BOTANY**

A fantastic opportunity has arisen for a dynamic, self-motivated and enthusiastic travel professional to become part of our friendly team located at Botany. We are a Travel management company catering to the entertainment, sports & film industries. If you would like to be considered for this exciting 12 month full-time contract role and possess the following, we would love to hear from you.

- Group travel experience
- 3 years domestic travel experience
- International experience an advantage
- Galileo & Tramada preferred
- Attention to detail a must as well as good time management skills

Email your resume to hr@showgroup.com.au



**ACCELERATE
YOUR CAREER!
REGISTER TODAY**



FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

SYDNEY – 8/6 O'Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

**DON'T LET THIS SHIP SET SAIL WITHOUT YOU
RESERVATIONS CONSULTANT – CRUISE SPECIALIST
NORTHERN BEACHES – SALARY PACKAGE \$40K - \$45K +**

Are you passionate about life on the high seas? We have an excellent opportunity to join a leading cruise wholesaler in their busy reservations department. You will be working with a great team in an industry leading company. Five star training and development as well as a fantastic salary package in addition to enviable educational opportunities. You will be an experienced wholesale or retail consultant with min 1-2 years experience and a passion for cruising. Apply now as this role will fill quickly!

**JOIN THE BUSINESS OF MAKING \$\$\$\$
CORPORATE TRAVEL CONSULTANTS x 2
SYDNEY CBD - \$40K - \$55K +**

Calling all Corporate Consultants!!! We are searching for experienced consultants to join this growing team. You will be working for a Global TMC with a name that is at the forefront of the travel industry. Career progression, outstanding salary package and excellent training and development are all benefits of working with this fun and friendly team. You must have 2 yrs industry experience, CRS skills and exceptional customer service. Apply now ...

**MAKE THE MOVE TO CORPORATE
CORPORATE TRAVEL CONSULTANT**

MELBOURNE (INNER) – SALARY PACKAGE TO \$55K

Are you an experienced retail travel consultant ready for a change? With so many roles currently available within corporate, there has been no better time to say goodbye to price beaters and hello to the vibrant world of corporate travel! We have a number of large companies willing to provide you with full training to make your transition an easy one however you will need a minimum of 12 months experience along with GDS skills. Fantastic benefits are on offer!

YOUR TIME TO SHINE

RETAIL TRAVEL CONSULTANT

PERTH (SOR) – SALARY PACKAGE TO \$65K (OTE)

Looking for a role that rewards you for your hard work? If you are an expert on all things luxury, this boutique travel agency can offer you a high base salary plus fantastic incentives to earn on top! They are looking for a highly knowledgeable senior travel consultant who is committed to providing personalised customer service and building their client base. You will love the variety this role provides and the professional, friendly team you'll be working with.

TIME TO MOVE UP IN THE WORLD

SENIOR RETAIL CONSULTANT

NORTH & WEST BRISBANE SUBURBS – SAL PKGES TO \$50K+

Are you looking to move up in the world?

Want to take on a senior role or possibly ready to move into a 2IC position? If you have a minimum of 18 months experience and fantastic sales, this is your chance to move into a boutique agency and join their prestigious teams. Based in leading locations these agencies, will give you choices galore! Excellent salary packages, progression and top benefits on offer. To make the next step in your career - call us today!

IT'S A GROUPS THING

GROUPS CONSULTANT

BRISBANE CBD – SALARY PACKAGE \$55K OTE

Do you believe travel is better with others?

Love the challenge of arranging group travel? Well here is your perfect role! We currently have an opportunity for an experienced travel consultant to move into the groups' area of this leading travel company. You will be responsible for booking all aspects of travel for wedding parties, special interest groups, sporting teams and more. Enjoy a fantastic \$\$, top incentives and more!



**Register with AA during SEP – NOV
for your chance to win TWO
P3 Reserve Fan Package Tickets
to the **U2 360 Tour**
in Sydney Mon 13 Dec 10
The lucky winner will be announced in
the trade press on 1 DEC 10
REGISTER TODAY
www.aaappointments.com**





inPlace
RECRUITMENT

People.
Integrity.
Energy.

Travel Jobs that are right for YOU



Liz Vibert

Ski Fanatics we want you!

Australia's no.1 ski wholesaler are recruiting for a new member for their team. Great opportunity to work within a product you love and be able to give your expert advice to others. They are seeking someone with

excellent communication skills, a focus on sales and achieving targets but most importantly a passion for ski holidays!

- ▶ Sydney CBD, Galileo CRS preferred
- ▶ Opportunity to travel overseas
- ▶ Salary up to \$45K + super

Click here for more details or call Liz.



Ben Carnegie

Account Director - Events

This high class events agency is looking for an Account Director to head up their events team. You will looking after one dedicated account within the FMCG market. Events will include 3 major incentive programs annually.

Events Pro and previous staff management experience is essential for this role. International destination knowledge is highly advantageous.

- ▶ Must be flexible to travel up to 2 months per year
- ▶ Sydney Inner West location
- ▶ Salary up to \$75K + super DOE

Click here for more details or call Ben.

Ticketing Consultant

Are you ready for your next ticketing position? Our client, a leading boutique wholesale company who pride themselves on their service and expertise, are now looking for a new member to join their ticketing department. This is the perfect role if you are looking for that next step in your travel career. Initially you will focus on ticketing though at times you will be asked to consult. Ongoing training provided.

- ▶ Join a company that cares about your future
- ▶ Central Sydney CBD location
- ▶ Salary up to \$45K + super

Click here for more details or call Liz.



Kristi Gomm

Inbound Groups Consultant

Boutique, well established inbound agency seeks an inbound groups specialist. Prepare group quotes & bookings for series and ad hoc groups, predominately for the Latin market. You will arrange all of the land content around Australia including meeting the groups.

Previous inbound experience required, Tourplan an advantage.

- ▶ Excellent staff retention
- ▶ Sydney CBD location
- ▶ Salary up to \$55K + super

Click here for more details or call Kristi.

Corporate Consultants

Multiple positions available across Australia, several in NSW, Victoria & WA. Domestic and international consulting roles available. Experience with all CRS systems will be considered, Sabre is a distinct advantage. A minimum of 1 year retail or corporate consulting experience is essential. A range of co's both national and global TMC's, all offer excellent employee benefits and career growth.

- ▶ Excellent employee benefits
- ▶ Locations across Australia
- ▶ Salaries range between \$45K - \$55K

Click here for more details or call Ben.

Save the day as a Travel TEMP

Corporate Consultants x 2 - Sydney CBD, ongoing assignment, Sabre, Mon - Frid with some Saturday work. Start ASAP. Top \$\$.

Group Travel Consultant - Sydney Crows Nest location, work on incentive programs, Sabre & Tramada required, Excellent hrly rate.

International Travel Consultant - Sutherland Shire. 1 year maternity leave contract, Mon - Frid only. Require strong experience with key supplier/agency relationships and advanced PC skills. Start 1st week November, Salary up to \$60K + super.

Like to know more about the many benefits of temping?
Call Ben for details.



**We have our eyes out on the latest travel jobs,
so tell us what job is right for YOU. Call the team today!**

Call 02 9278 5100

1300 inPlace (1300 467 522)

Email: jobs@inplacerecruitment.com.au

Visit: www.inplacerecruitment.com.au

Merry Christmas

Book Now

2011-2012

Top 10 China Tours

Early Birds **save up to \$1,304 per couple**
Guaranteed Departures*

12% commission on Earlybirds and you get a bonus \$50 Myer gift card*



Antonia Kidman
Antonia Kidman

Open
7
days

BookChinaOnline.com.au

Your Online Travel Guru for China

by
CHINA
HOLIDAYS[®]
Since 1999



1300 2 CHINA
1300 2 24462



Book Online

*for full terms and conditions please refer to China Holidays. Earlybird brochures will be available from TIFS shortly

HAYMAN



TRAVEL INDUSTRY ESCAPE

Head to beautiful Hayman, where this celebrated private island invites you to savour the finest of resort living and marvel at all the wonders of the Great Barrier Reef.

Offer includes

- Two nights' accommodation for two people in a luxurious room
- Sumptuous daily buffet breakfast in Azure overlooking the Coral Sea
- Return luxury launch transfers between Great Barrier Reef Airport and Hayman
- Paddleskiing, windsurfing and catamaran sailing
- Gymnasium, sauna and steam room
- Tennis, squash, croquet, golf putting and driving, and island walks
- Complimentary resort tour and sparkling wine on arrival

From **\$345** Pool Wing per person per stay twin share.

From **\$385** Lagoon Wing per person per stay twin share.

From **\$545** Suite per person per stay twin share.

Limited time only.

To receive this special offer, employee identification is required, including IATA number and reservation enquiry details on company letterhead. Promotional code INDESC is also required for reservations.

For further information, or to make a reservation, visit www.hayman.com.au or contact Hayman Reservations
E reservations@hayman.com.au T (61-7) 4940 1838 or Toll Free (in Australia) 1800 075 175

Conditions Valid for travel until 28 February 2011. Travel Industry Escape offer based on a minimum 2-night stay including twin share accommodation. Launch transfers from Great Barrier Reef Airport to Hayman return and daily buffet breakfast for 2. Available to bona-fide travel industry employees only. Employee identification is required at check-in to validate special offer. Additional night rates includes accommodation and buffet breakfast starting from \$345 per room per night. Festive Season surcharge of \$70 per room per night applies between 21 December - 6 January 2011. Rates quoted in Australian dollars inclusive of GST and subject to change. Subject to availability.
HAYMAN GREAT BARRIER REEF QUEENSLAND 4801 AUSTRALIA

A member of

The Leading Hotels of the World®

HAYMAN.COM.AU