

Early Bird Special to Europe

lufthansaexperts.com

Europe from **1379\$**

*Not fare not including fees, taxes and surcharges.

Sale 01Oct10 - 30Nov10 52 destinations in Europe
 Travel 01Apr11 - 31Aug11 From Australia* via 6 gateways

*Flights to/from Australia are operated in conjunction with partner airlines.

Travel Daily AU
 First with the news

Wed 06 Oct 10 Page 1

EDITORS: Bruce Piper and Guy Dundas
 E-mail: info@traveldaily.com.au Ph: 1300 799 220

Refer a skilled **TRAVEL TEMP** to **TMS** and receive **\$100** voucher

* conditions apply

Contact Sharon on 02 9231 6444 or email sharon@tmsap.com

TMS ASIA-PACIFIC

BNE • MEL • PER • SYD • BKK • HKG • SHA • CN

Wendy Wu out now

WENDY Wu Tours has released its 2011/12 brochures, with special LaUNCH boxes currently being sent to agents - see page 10.

InPlace jobs

INPLACE Recruitment is today advertising a range of travel jobs including consultant, wholesale and management roles - page 11.

Trip 

Travel rewards & incentive program

Bonus points to be Pacific!

EARN 2000 BONUS TRIP POINTS on combined air and land South Pacific bookings made with

viva! holidays



Offer valid for bookings made and deposited in October 2010 for departures 01 October 2010 - 31 March 2011. Conditions apply.

Not a **Trip** member? **Join today!**

SIA to add inflight comms

SINGAPORE Airlines has announced plans to roll out inflight internet, SMS and voice call connectivity on its fleet from the first half of next year.

The move has been described as sending "a strong signal to the industry that inflight passenger communications has come of age" according to the system's provider, OnAir.

SQ said the systems would be introduced progressively on its A380, A340-500 and 777-300ER fleet, and sees the return of internet connectivity to SIA since the demise of its previous system which was decommissioned with the shutdown of the Connexion by Boeing network (TD 17 Aug 2006).

Although the system will have the facility for voice calls, SQ said this would be reviewed before its launch, and customers who use mobile telephony services will see their usage reflected in GSM

roaming bills from their telecommunications provider.

However for internet access, customers will be able to sign up for an access package when they log into the onboard system.

"Unlike the earlier trial introduction of an internet service, this suite of features is for full implementation and we are pleased to offer this as an added choice to our inflight program," the carrier said.

Qantas also foreshadowed the launch of inflight internet with the debut of its A380, but as yet hasn't implemented the system.

What a cracker!

Travel Daily today has eight pages of news, plus full pages:

- AA Appointments jobs
- Wendy Wu Tours
- Inplace Recruitment jobs
- Air New Zealand jobs

Hawaii winner

CONGRATULATIONS to Skye Nicholl of Southside World Travel who is the winner of last month's TD exclusive Hawaii competition.

We received almost 1200 entries, and Skye has won a seven day trip for two to Hawaii courtesy of Hawaii Tourism, Hawaiian Airlines and Aqua Hotels and Resorts.

See page 8 for our Oct comp.

Travel Counsellors L-R: Jeanette Peace, Claudia Silk & Trish O'Brien

COME and say Hello



You are invited to a presentation by David Speakman, Chairman of Travel Counsellors covering "The Future of the Retail Travel Agent"

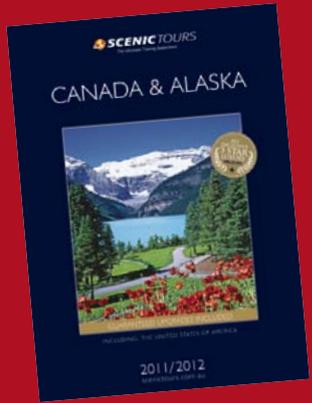
Click here to find out more

travel counsellors 

Where will your conversation take you?

SCENIC TOURS

CANADA & ALASKA EARLYBIRD ONE



ENDS NEXT WEEK!
 (ends October 15)

CLICK HERE FOR MORE DETAILS

A partnership for a whole world of choice.*



ETIHAD AIRWAYS **Virgin blue** **Vaustralia** **pacificblue**

To make a booking for your clients today, visit the GDS.

*Subject to government and regulatory approval.

Travel Co-ord - South

- ▶ One year contract - Sydney's Sutherland shire
- ▶ Arrange in-house travel inc co.expenditure
- ▶ Mon- Friday. Must have travel ind exp
- ▶ Salary up to \$60K + super

Call Liz Vibert
02 9278 5100
liz@inplacerecruitment.com.au



[click here for details](#)

Travel Daily AU

First with the news

Wed 06 Oct 10

Page 2

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

10 GOOD REASONS TO VISIT NEW CALEDONIA

7 A Natural Wonderland

The world's largest lagoon is now on the World Heritage List.

Aircalin
International Airline of New Caledonia

[CLICK HERE FOR THE OTHER 9 REASONS](#)

Qantas crew cuts

QANTAS will reduce the number of flight attendants on its A380 from 22 to 21 next month, with the move following a drop in A330-300 crew numbers from 10 to nine last week.

The Flight Attendants Association of Australia has opposed the cuts, which Qantas said had been "planned so they will not impact our high levels of in-flight customer service".

The reductions leave crew levels above or in line with CASA requirements, Qantas said.

Wotif expands into Africa

AUSTRALIAN-listed accommodation specialist Wotif.com says it's "strengthened its destination focus on South Africa" with the opening of a new office in Cape Town.

It's Wotif's first African office, complementing existing operations in New Zealand, Malaysia, Singapore, Thailand, the UK and Canada.

Wotif's London-based executive gm for Europe, Middle East and Africa, Matthew Harris, said the move was due to strong demand for South African product.

"We had always intended to launch South Africa as a destination and always felt that the World Cup might kindle our customer's interest, but we couldn't have anticipated this level of response".

He said Wotif had been surprised at the level of enquiries particularly from customers in NZ.

"South Africa has already seen a major overhaul to its tourism infrastructure and having well established companies such as Wotif.com investing in the region will only continue to help the

country blossom as a tourist destination," Harris said.

The new Cape Town office will be headed up by South African-born Kevin Rautenbach, who moves into the new role from Wotif's Asian business unit.

BA balances fees

BRITISH Airways has aligned its trade service fees to match that of oneworld partner Qantas, and its direct passenger service fees, effective immediately.

The move sees BA's ticketing fee, name correction, prepaid ticket advice, agent rebated travel, refund assistance fee and lost ticket indemnity services charges bumped up to \$60.

Carrier/routing changes and all changes will be \$50 and CIP/Ticketing Authority Misuse fees will become \$55.

BA says the changes are in addition to any extra collection or change specified in the fare rules.

Tickets not eligible for BA e-ticketing or involuntary reissues due to schedule changes will not be charged service fees.

MEANWHILE BA overnight released its Sep traffic statistics, revealing a total 4.3% increase in passenger numbers compared to a year ago, with the overall load factor up 0.9 points to 82.4%.



Window Seat

THIS could only come from an Australian company.

A Sydney brewery says it's responding to strong anticipated demand for alcohol in space with the development of the world's first "space-certified beer".

Manly-based 4 Pines Brewing Company and research partner Saber Astronautics Australia say they will use a special space simulator to sample the beer in a low gravity environment, while recording data on the brew's taste and drinkability - along with body temperature, heart rate and blood alcohol content.

"Wherever humanity goes, beer is going to follow," said Saber spokesman Jason Held.

THERE was standing room only - literally - on a recent flight from Antalya in Turkey to Russia's Ekaterinburg operated by leisure carrier Tatarstan Airlines.

A last minute aircraft change on the fully booked service saw a 148-seat 737 replaced with a smaller 142-seat aircraft.

According to *USA Today* the six pax who ended up without a seat elected to stand for five hours all the way to Russia, and are now seeking compensation for the extremely uncomfortable flight.

WIN a
\$40,000*
Trip of a
Lifetime



[CLICK HERE FOR DETAILS](#)

pricing and distribution coordinator. Brisbane.

Fly a little higher with the company that thrives on fresh creative thinking. Help us continue to reshape and revolutionise the Australian travel industry with our hallmarks of friendly service, fun and flair. Become part of a group of people who embody our unique "can-do" culture. Be a part of the team that gives us our unique competitive edge.

As a Pricing and Distribution Coordinator in the Virgin Blue Sales Department you will assist the team to sell airline seats for money in accordance with the Virgin pledge whilst being responsible for the customer experience right up until they board.

As the successful candidate your experience from a pricing/tariff/ticketing background will assist in your responsibility for the creation and maintenance of accurate tariff sheets for international agents, to support a number of new destinations for the Virgin Blue Group and to support agents with selling our products. You will have exceptional attention to detail. You will also manage and develop key industry travel relationships and contacts.

To ensure you are a front runner you will have significant GDS experience and be fully conversant with airfare construction. Tertiary qualifications in a related field or revenue management experience will be highly regarded.

Visit our website www.virginblue.com.au/careers

Applications close 10 October 2010



"EARNING A FANTASTIC INCOME IT'S A WAY OF LIFE!"
MERRAN WIGGINS

FIND OUT HOW YOU CAN BE 'BETTER OFF' WITH TRAVELMANAGERS VISIT JOIN.TRAVELMANAGERS.COM.AU OR CONTACT AARON STINSON ON 1800 019 599.

Finalist 2009 & 2010
- Best Travel Agency Retail
- Multi Location

TRAVELMANAGERS
the smarter choice

All Travel Agents

excite!

HOLIDAYS

GIVE US 5 WE GIVE YOU \$100

OCTOBER INCENTIVE

Restricted Flight Spring Sale

BANGKOK from \$520*

HANOI from \$630*

PARIS from \$1,140*

Book by 07 Nov '10.

Outbound flight restrictions apply.

*Taxes to be added to all fares.

www.thaiairways.com.au



Travel Daily AU

First with the news

Wed 06 Oct 10

Page 3

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

World's Best
Business Class.
Skytrax World Airline Awards 2010



Travel Daily AU

First with the news
on location with
Rail Europe



Today's issue of TD is coming from our Roving Reporter, Michael Williams, whilst in Lausanne on the Rail Europe Educational.

LAUSANNE is one of the hidden gems of Switzerland.

All the Mega Famil agents came away in love with a place that few had heard of previously.

Our tour of the city revealed layers of sophistication.

It is a city of international organisations such as the International Olympic Committee with its headquarters and museum of sports science, and corporations including Nestle, Philip Morris, but also famous hospitality colleges and schools.

It thrives on a human scale, where the cathedral's crier will holler the hour out over the city from 10pm till 2am, and the metro stations are two minutes apart.

For more from the famil, see Michael's blog at:

railtrip.traveldaily.com.au

Discoveries rejig

SCENIC Tours will integrate its Outback Discovery luxury 4WD touring program into its Scenic Australia product range for 2011, and will not be releasing a standalone brochure.

The Outback Discovery tours will continue to cover the Top End, Kimberley region, Tasmania and Western Australia.

Air India Star delay

STAR Alliance ceo Jaan Albrecht says member elect Air India has had its joining date to the airline network pushed back from Mar to mid-2011.

The sub-continental carrier has been delayed by a slower than expected integration of Indian Airlines and the migration of a new reservation system.

There's also still no news on the mooted Air India flights to Melbourne which were planned to debut at the beginning of Nov but have reportedly been blocked by the Indian govt (TD 17 Sep).

Serenity Preferred

THAILAND's Serenity Resort & Residences, located in Phuket, has joined Preferred Hotel Group's Preferred Boutique portfolio - PHG's 20th Thai property.

NFS expands cruise offering

NATURAL Focus Safaris is the latest wholesaler to boost its Canada/Alaska cruise product following the demise of Cruise West, with the expansion of its existing American Safari Cruises luxury yacht range to include the InnerSea Discoveries product.

Qatar to Stuttgart

QATAR Airways will commence a thrice weekly service between Doha and Stuttgart, Germany from 09 Mar 2011, according to travel agent GDS displays.

The carrier also today announced a third daily service between Doha and Bangkok from 01 Nov, with the additional flight also continuing onto Vietnam.

MEANWHILE QR has extended the validity dates for its special sale fares (see page 4) to 31 Oct.

Air Tahiti Nui mgt

AIR Tahiti Nui's regional director for NZ, Mark Hutchinson, will manage the carrier's local operations on an interim basis following the death of Craig Lee last week (TD 27 Sep).

World Aviation Systems will continue to handle the day to day sales activities for TN in Australia.

Adventure World also recently signed American Safari Cruises/ Innersea Discoveries (TD 20 Sep) to fill the Cruise West void.

The InnerSeas program will launch in 2011 with two 49-pax expedition vessels, described as "small group wilderness voyages".

"This style of cruising fits in perfectly with the NFS brand of boutique wilderness experiences," said Natural Focus ceo Steve Cameron.

Platinum expansion

THE NSW operations of TMC Platinum Travel Corporation will expand in Sydney next month, with the 01 Nov opening of a new office in Double Bay.

MD Greg McCarthy said the increased presence "perfectly complements our three other offices around Australia".

PTC also has operations in Melbourne and Brisbane as well as the NSW south coast, with chairman of the company being former HRG Australia chief and AFTA chairman Carl Buerckner.

The company is looking for consultants to join the expanded Sydney team; more information greg.mccarthy@ptc.travel.



IT'S NOT JUST AN AIRLINE, IT'S ISRAEL

Reservations and Ticketing Consultant

The Melbourne GSA representing EL AL Israel Airlines would like to take applications for a Reservations & Ticketing Consultant.

The successful applicant will require:

- CRS training – Amadeus mandatory.
- Good communication skills.
- Good command of the English language.
- Positive attitude.

Working hours are 8.30 – 5.00pm Monday to Friday.

To apply, please email romy@elalaus.com.au or written application to: Mr R Leibler, Director, Astjet Services Pty Ltd, Level 5, 606 St Kilda Road, Melbourne Vic 3004, Australia

CONVERT YOUR SALES POTENTIAL FULL DAY WORKSHOP

Do you sometimes feel that you are more of a 'travel information service' than a 'skilled travel consultant'?

Do you need a sales refresher and reinvigoration to get you to the top of your game?

Book this course to learn powerful new techniques and behaviours that will make it possible for you to turn every enquiry into a sale.

Investment: \$275 including GST



TRAINING & CONSULTING

Click here for more information and dates in your state or call us on 1300 206 637



VIETNAM & CAMBODIA 2011

www.aptouring.com.au
CALL 1300 278 278

Untouched landscapes
Unaffected cultures
Unparalleled style
The essence of Asia
The opulence of APT

Experience the adventure of Vietnam & Cambodia in the luxury and style for which APT are renowned.



MKT8250

New AF A380 cities

AIR France has indicated in an internal memo that its next Airbus A380 destinations will be Montreal, Washington DC (Northern summer season) and Mexico City, operating from Paris Charles de Gaulle.

The new superjumbo routes are expected to launch in Apr/May.

Best Western adds

BEST Western has added the Best Western Portobello Resort Apartments to its portfolio, located at Broadbeach, QLD.

The property offers one & two bedroom apartments.

Travel Special of the Week



Club Med all inclusive industry rates from \$156pp till 19 Dec 2010 at various properties - All industry members - Must book by 31 Oct 2010
CLICK HERE FOR MORE!

Wotflight Tasman

WOTIF.COM's fledgling online flight website Wotflights launched its first int'l routes last Fri (TD breaking news) with the addition of QF, NZ, DJ, JQ, LA, EK and AR flights between Australia and NZ.

The trans-Tasman offerings have been launched with a special incentive offering a \$50 Wotif.com gift voucher to spend on accom in Australia, Fiji, Papua New Guinea or Vanuatu - but interestingly not New Zealand.

Outrigger freebie

OUTRIGGER Luana Waikiki in Honolulu is offering its guests free access to the Waikiki Trolley, for stays until 31 Oct.

The trolley offers routes along Kalakaua Ave and Kuhio Ave.

Bad timing for Qantas boast

QANTAS ceo Alan Joyce is likely biting his tongue following a baggage-check system outage experienced by the carrier on Fri that saw large queues and delays for a number of QF flights.

Earlier in the week, the Qantas head had a subtle dig at Virgin Blue after the mass chaos caused when DJ's reservation system crashed last Sunday.

In a message to Qantas Frequent Flyers, Joyce bragged about QF last year seeing its best on-time performance in 15 years, adding: "we are maintaining that industry-leading punctuality this year."

EK on tarmac delays

EMIRATES has told the US Department of Transportation that it is concerned that a proposed rule on tarmac delays "conflicts with safety obligations to passengers".

The Dept of Transportation has announced a range of new "passenger rights" proposals, and carriers have been invited to comment on the plans.

EK says that due to the size of its aircraft operating into the US it's worried that the proposed rule would mean pax need to deplane via stairs in "suboptimal weather" should a diversion airport not have an A380 capable air bridge.

Currently, the Dubai-based carrier flies into New York JFK, Houston, Los Angeles and San Francisco.

"Were we to be forced to make a choice between deplaning passengers when concerned for their safety or being subject to fines mandated by the proposed rule, it would be an easy decision for us," Emirates told the DoT.

EK said the threat of fines for keeping pax onboard is "unwise".

Kakadu updates

KAKADU Tourism is advising people going to the National Park over the next few months to be aware that sites and attractions may be closed at short notice due to excessive rain fall.

Access to Twin Falls and Jim Jim Falls can change quickly, the organisation advises.

WIN AN ANOMIA BOARD GAME



Travel Daily has teamed up with Eureka Concepts this week and is giving away 5 lucky readers the chance to win an Anomia board game.

Valued at almost \$30, Anomia turns common knowledge into over the top fun! It is a great game to take on holidays and it doesn't take up much packing space. It's virtually impossible to play this and not have at least one good belly laugh!

To win this great board game, simply be the first person to email the correct answer to the question below to:

anomiacomp@traveldaily.com.au

How long does one round of Anomia usually last?

Hint! Visit

www.eurekaconcepts.com.au

Congratulations to yesterday's lucky winners: **Analie Barrios** from **FCm Travel Solutions**.

Be spoilt for choice with our special fares.

Experience award-winning service onboard Qatar Airways to over 90 destinations worldwide. Special Fares are available to our destinations in Europe, the Middle East and Africa.

Economy Class return fares starting from

Business Class return fares starting from

Athens

AUD 1780

AUD 8130

Barcelona

AUD 1733

AUD 8133

London

AUD 1857

AUD 8354

Paris

AUD 1786

AUD 8238

Rome

AUD 1744

AUD 8144

Terms and conditions apply • All fares are valid from Melbourne via Doha • Sale valid from 6th September to 20th October 2010 • Departures valid from 6th September 2010 to 30th April 2011 • Price inclusive of all associated taxes and surcharges and correct as on 3rd September 2010 for low season departures • Seats subject to availability • Seasonal surcharges apply to Economy airfares only • Amendments & cancellation fees apply • For full terms and conditions contact your Qatar Airways Sales Team or Reservations on 1300 340 600

QATAR AIRWAYS
القطرية

The Travel Corporation at HWT Frontliners



ABOVE: The Travel Corporation was one of the supplier partners in attendance at the Harvey World Travel Frontliners conference in Darwin last month. Pictured above at the event's gala awards night are Travel

Corporation sales staff: Ben Allen, AAT Kings sales mgr NSW (back row); middle row: James Sitters, Creative Holidays sales mgr SA/NT; Claire Sweeney, Trafalgar sales mgr Qld; Lucy Styles, Contiki sales mgr, Vic; Sally Plenderleith, Insight sales mgr SA/NT; and Dylan Hearne, AAT Kings sales manager South Australia

And in front: Amie Tickner, Contiki sales manager NSW; and David Gendle, AAT Kings national sales manager.

Delta SFPD fees

DELTA Air Lines has issued an agent update on its Secure Flight Policy, advising that "failure to provide Secure Flight Passenger Data (SFPD) may result in PNR cancellations and booking policy violation debit memos."

Debit memos will incur a US\$50 fee per passenger in the PNR plus the standard US\$50 admin fee per invoice, with the new policy affecting all DL flight segments for travel on or after 01 Nov.

Motoring groups appoint Thrifty

AUSTRALIAN Motoring Services - the umbrella organisation of Australia's seven state-based motoring clubs - has signed a "breakthrough" deal with Thrifty Car Rental, which will see the car rental company supply its services to the groups' 6.8m members.

The agreement makes Thrifty the preferred supplier for the Travel, Retail and Motoring arms of AMS members, the NRMA, RAA,

RACQ, RAC, RACV RACT & AANT.

Thrifty ceo Bryn McGoldrick said the contract would act as a "launch-pad" for a fleet, facilities and infrastructure overhaul, adding that the deal was "one of the most significant supply agreements in Australia and will be a key factor underpinning Thrifty's growth well into the future".

Thrifty is owned by NSW-based NRMA which also operates various travel wholesale brands including Adventure World, Value Tours, Creative Cruising and Coral Seas.

AMS ceo Michael Reed, who formerly headed up Jetset Travelworld, said Thrifty had won the business after a "fiercely contested" tender process.

Thrifty is one of Virgin Blue's car rental partners, but along with Hertz will cease being allied with Qantas effective 19 Nov (TD 19 Aug), when Avis and Budget become QF's exclusive partners.

CX/Amadeus pact

AMADEUS and Cathay Pacific have signed a long-term content agreement for agents on the GDS to gain greater access to schedules, fares and availability on CX and Dragonair flights.

The two airlines said they plan to migrate to the Amadeus Altea Customer Management System by the end of next year.

MEANWHILE, CX and Canadian carrier WestJet have begun a new code-share agreement effective immediately, with codeshare bookings for travel from 20 Oct.

The pact will see the CX code placed on WestJet metal for flights between Calgary, Edmonton, Halifax, Montreal, Ottawa and Winnipeg as well as Toronto and Vancouver.

7 Clipper countries

STAR Clippers is offering a 35 night voyage onboard the *Star Clipper* sailing from the Caribbean to Athens in Apr and May next year, which will visit 15 ports in seven countries.

Priced from \$8700pp for the full cruise, there are also segments available from \$3029pp and discounts on some legs of up to 35% for bookings before 31 Jan.

See www.starclippers.com.

BOOK NOW & SAVE 20% OFF WORLDFARES*

Discover
EUROPE ENTICES ANY TRAVELLER

Our 2011 European season lures any traveller, no matter whether your voyage to Europe is your first or you are revisiting old favourites. After all, our ships cruise to the most preeminent ports, including historic Athens, romantic Rome, stunning St. Petersburg, and to boutique gems such as Greece's hallowed Delos and diminutive Positano on Italy's Amalfi Coast.

PEARLS OF THE RIVIERA
BARCELONA TO ROME

10-DAY VOYAGE

Apr 16 to Apr 26, 2011 onboard *Marina*

VERANDA STATEROOM FROM

\$5,595*

PER GUEST

OCEANIA CRUISES®

* Terms & Conditions apply.



SALES AND MARKETING MANAGER – BNE

Royal Brunei Airlines requires a Business/Marketing graduate with minimum 5 yrs experience in travel industry, preferably in airline. Position based in Brisbane.

Responsibilities will include developing sales/marketing strategies for passenger sales in Qld. Planning, coordinating & monitoring sales/marketing activities within approved budgets.

Successful applicant requires excellent interpersonal skills and leadership qualities. At least 3 years sales management experience with proven success.

Click here for more information.

Evergreen tours
PREMIUM TOURING WORLDWIDE

EGYPT 2011 BROCHURE OUT NOW!

Evergreen tours
PREMIUM TOURING WORLDWIDE

EGYPT
JORDAN AND THE MIDDLE EAST

2011 | 2012

EGYPT • NILE RIVER CRUISING • JORDAN • DUBAI

EARLYBIRD
SAVE UP TO \$900pp*

*Conditions apply

Click to Download BROCHURE

Call 1300 364 414

EARLYBIRDS DOUBLE REWARDS^ & EXTRA COMMISSION~

Britain, Europe, Dubai, Japan & more **FROM \$1357* pp**

Return economy Earlybird airfares with Singapore Airlines, taxes and accommodation

Travel Agents Call Singapore Airlines Holidays on **1300 767 227** Mon-Fri 9am-7pm EST

PLUS Book an Earlybird package and your clients could WIN their Singapore Airlines Flights Back! visit sahcomp.com.au

* Double Rewards for all Singapore Airlines Holidays Air & Land Bookings. - Up to an extra 2% Commission on land arrangements for UK/EUR when booked in conjunction with SQ Earlybird fare, subject to travel agency agreements with Pinpoint Travel Group. Lic No. 2TA002974

SIA Holidays

ICCA on Facebook

THE International Cruise Council Australasia has launched a Facebook page which includes a 'members only' section that allows the organisation to communicate directly with members.

The page is also seen as a 'natural fit' to assist with helping to "raise consumer awareness about cruising," says ICCA deputy chairman Andrew Millmore.

Viva! Honkers deal

VIVA! Holidays has a four-night Hong Kong package on sale priced from \$1,364ppts (ex SYD), for travel between 10 Oct - 18 Nov.

The deal includes flights in Economy class with Virgin Atlantic, transfers and an Island tour - see vivaholidays.com.au/hongkong.

Canberra in favour of DJ/NZ alliance

CANBERRA Airport has joined with its Sydney counterpart (TD Fri) in backing the proposed alliance between Virgin Blue and Air New Zealand.

"Canberra Airport believes that the proposed alliance would in fact foster greater competition between the other airlines in the market and Virgin Blue/Air New Zealand," wrote CBR md Stephen Byron in an ACCC submission urging the Commission to reconsider its draft decision knocking back the pact.

"Canberra Airport believes the alliance would result in the creation of new services between new Australian and New Zealand ports and ensure that both Virgin and Air New Zealand remain active and strong participants in the already highly competitive trans Tasman market," he said.

The Canberra and Sydney stance is in stark contrast with various New Zealand airports which are opposing the alliance.

JTG's SA Kids Party event



ABOVE: The Jetset Travelworld Group held its South Australian Annual State Awards last month at the Intercontinental Adelaide, attracting over 150 agents and preferred suppliers.

The theme for the night was a 'Kids Party' with special guests 'Dorothy, Mary Poppins, Minnie Mouse, 3 Blind Mice, Aladdin, Pirates, Fairies, Witches, Fred Flintstone and Shrek' partying with the winners on the night.

Awards were presented throughout the evening, with the Affiliate Consultant of the Year award being presented to Heather Simms of YHA Travel; Travel Consultant of the Year went to Kate Driver, Travelworld Naracoorte; Affiliate Revenue Consultant of the Year, was handed to Michael Puttner, RRA; and the Travelworld Rising Star of the Year went home with Aleisha Koopman, Travelworld Mt Gambier.

Pictured above is the winner of the Affiliate Office of the Year - RRA Travel - *from left* are: Francene Farley, Olwyn Sheppard, Kris Harmer, Julie 'Snow White' Primmer, General Manager Retail, Jetset Travelworld Group; Micheal Puttner, Sally Barnes, Warwick 'Prince Charming' Blacker, General Manager Jetset Travelworld Group; Jan Chappell, Anthony Hunter, Michael Kromwyk, Janene Williss and Alda Gallina.



Queensland on SALE with Sunlover Holidays from only \$55* per night!

sunlover HOLIDAYS
The Queensland Specialists

ANYWHERE TRAVEL AN AWARD WINNING AGENCY

Established for 28 years in the Eastern Suburbs

A vacancy has been created due to a maternity leave, for an experienced corporate & leisure travel consultant.

The ideal person will :

- Preferably have Sabre and Tramada skills (though we will train if required)
- Have at least three years selling International travel and good knowledge of International airfares.
- Enjoy working without supervision within a team of senior staff with a wealth of experience.
- Have a positive, enthusiastic attitude, rewarded by good salary plus incentives depending on experience.
- Immediate start. Will consider part-time or prefer full-time.
- Join a company where 2/3 of the staff have been with the Company for many years

Call Victor Zaratzian on 8344 0505 or e mail your CV to victorz@anywheretravel.com.au



TRAVELINDOCHINA
Small Group Journeys & Independent Holidays

"Leaders in real Asia travel experiences"

ROLE DESCRIPTION

Role Title: Business Development Manager
Responsible To: National Industry Sales & Marketing Manager
Location: SYDNEY

- A new opportunity exists for an experienced Business Development Manager to join Travel Indochina in NSW/ACT
- Become part of Australia's most respected and successful Asia travel wholesaler

Are you a savvy leader, ready to take on the world of travel?

Travel Indochina has a fantastic opportunity for an experienced Business Development Manager to join our trusted brand.

The primary purpose of this role and its unique and highly differentiated product offering is to identify, qualify and capture new business for Travel Indochina. You will play an important role in our exciting growth strategy and wider business plan.

This role is ideal for a personable sales expert, with travel industry experience who is highly likeable and quick to form business relationships with potential clients. In addition, excellent business acumen is a must, combined with high persuasion and influence skills.

Travel Indochina is seeking motivated and self-driven individuals with the desire to be successful and achieve, enabling them to excel in the role. Most importantly, you will be looking for your next career – not just another job.

In return for your hard work and dedication you will enjoy a competitive salary package, motor vehicle allowance, laptop, phone and Asia travel.

If you are ready for the opportunity to play an integral role in the growth of the business, consider Travel Indochina for your next career move.

Application closes Friday 15th October 2010.

Please apply by email with a covering letter to Maxine.wiggs@travelindochina.com.au

Explore Arabia

EXPLORE Holidays says its soon to launch Arabia and Egypt 2011/12 brochure has been beefed up to include new Nile River cruising options, as well as pre/post tour city extensions that give guests more time to explore on their own.

Toga's Race Around Darwin



ABOVE: Toga Hospitality held a Race Around the Waterfront event in Darwin last week, hosting a group of agents and corporate clients who participated in a race which showcased their properties and the Waterfront area.

The first teams to reach the finish were rewarded with prizes.

The participants are pictured above enjoying a post-race drink at the new Il Lido Restaurant.

AW Monthly Deals

ADVENTURE World has today rolled out a new monthly 'quick reference' four-page catalogue which highlights the firm's best deals on offer around the world.

Dubbed 'Monthly Deals', the flyer provides agents with a snap shot of the 'most exciting and exclusive deals' available through Adventure World and its GSAs.

Head of Marketing Neil Rodgers said: "Our annual brochures have always offered a comprehensive look into the Adventure World product...and now World Deals is a way for us to actively showcase the most exciting deals on offer each month."

To subscribe to the flyer, email world.deals@adventureworld.com.au.

10% off Gota cruise

BENTOURS is taking 10% off the regular price of its four- and six-day Gota Canal Cruises in Sweden, on all new 2011 departures made before 01 Mar.

See www.bentours.com.au.

Accommodation Updates



WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.

The SOFITEL QUEENSTOWN HOTEL & SPA has announced the completion of a \$NZ2 million redesign, upgrade and extension project. The five-star property has a revolutionised lobby, lounge and reception area, featuring a French antique chic design. The hotel's ground level upgrade incorporates its leisure business centre and meeting space.



BERKELEY HOTEL in Knightsbridge London is transforming its roof top terrace to include a cinema in time for the Winter season. Hotel guests and day spa visitors can watch classic movies on the big screen enjoying hot chocolate and home-made mince pies, while lounging on fluffy cushions, with warm blankets and hot water bottles. Heat lamps and feather jackets will also keep guests cozy.



SHERATON ON THE PARK SYDNEY has unveiled its newly renovated Terrace Spa Suite, located on the 21st floor overlooking Hyde Park. The new look suite has a fresh and contemporary interior emphasising residential comfort and modern living. The Terrace Spa Suite is part of a five-year, \$40 million enhancement of the property.



New family accommodation options have been introduced at the RIVER BIRCHES LODGE in Turangi, New Zealand. The fully self-contained Cottage is targeted at families or small groups and can accommodate up to 12 guests. The Lodge is part of the 'invitation only' Lodges of New Zealand group, which also includes Huka and Blanket Bay.



Travelmarvel

Travel Agent Incentive

8 TRIPS TO BE WON

[Click here for details](#)



MULTI SKILLED DOMESTIC/INTERNATIONAL CORPORATE CONSULTANT REQUIRED!

Are you the best in your area of expertise?

If so, we want you!

Gilpin Travel Management is a boutique agency located in Walsh Bay, next door to the new Sydney Theatre Company.

Galileo and Tramada preferred with at least three years expertise in corporate travel.

You will be fully conversant with fares and ticketing and possess ability to work on your portfolio of clients within the guidelines of their service level agreements with the utmost professionalism.

For your strong work ethic and productivity, you will be rewarded with five (5) weeks annual leave and a competitive salary.

To be part of our professional team, please forward your resume in confidence to joanne@gilpin.com.au

Only successful applicants will be contacted.

SOH open day

THE iconic Sydney Opera House will open its doors to the public for free on 24 Oct, allowing access to backstage areas which are usually off limits, featuring ballet rehearsals, performances on the Opera House stage & more. SOH has also introduced a new Insiders Club, which provides sign ups to exclusive offers.

Deals include a free tour inside the sails of the Opera House, 50% off Opera High Tea or Backstage Tours, a private booking hotline and mates rates to shows.

Anantara stay deal

ANANTARA Hotels and Resorts are offering a 'Stay 4, Pay 3' deal for stays at select properties from now until 19 Dec.

For full details on the promotion go to anantara.com/stay4pay3.

AA wants ORD/CZM

AMERICAN Airlines is seeking authority to fly seasonal services between Chicago and Cozumel, Mexico, to operate once weekly from 12 Feb to late Apr 2012.

AA wants to operate the service using 160-seat B737-800 aircraft.



Are you looking for a flexible working life? Either part time or full time? Would you like to work on the gorgeous St Kilda boulevard in a super friendly office? If you also enjoy a laugh then why not join the team at Jetset St Kilda road?

We have an excellent opportunity for an experienced travel consultant who would love to book both leisure and corporate travel. Maybe you are a retail travel consultant who would like to mix it up with some corporate travel? Or maybe you are a corporate consultant who would love to work within a small team of consultants - maybe you would like a split of both!

If you have solid travel consulting skills and experience in CRS (Sabre + SAM), fares and good general knowledge then please send your resume to kurt@stk.net.au We are looking for a quick start!

Tailor Your Ultimate Tassie Trip



TASMANIA. SECRETS REVEALED.

Qantas Holidays, in conjunction with Tourism Tasmania, are giving you the chance to uncover some of Tasmania's best kept secrets with the release of the Qantas Holidays 2011 Tasmania Brochure.

Simply use the brochure to create your ultimate Tassie itinerary to the value of \$5,000. The lucky travel consultant with the most creative response will have their dream converted into reality with Qantas Holidays, up to the value of \$5,000! Include accommodation, transport, tours and total itinerary cost using the prices from the new 2011 brochure! The most creative title for the itinerary entry using 10 words or less each week during the promotion will receive a \$100 Qantas Holidays voucher and a delicious Tasmanian treat!

Email your answer to: qhcomp@traveldaily.com.au

To view the Qantas Holidays 2011 Tasmania Brochure, click here.

Click here to view Terms & Conditions and see some sample itineraries!

Promotion commences 1 October 2010 and ends 31 October 2010.

*TERMS & CONDITIONS: Promotion is only open to Australian residents who are employed as travel consultants by an IATA-approved travel agent that sells products offered by Qantas Holidays Limited, and are not Flight Centre Limited employees. Please refer to the full terms and conditions.

Qantas Holidays Limited ABN 24 003 836 459. Licence No. NSW - 2TA 003 004, VIC - 31288, QLD - TAG 740, SA - TTA 48 116, WA - 9TA 510



Arrivals up 0.6% month on month

THE Australian Bureau of Statistics today released figures for Aug overseas arrivals and departures, with the arrivals estimate up 0.6% versus Jul.

The current trend estimate for arrivals is 5.6% higher than a year ago, with strong annual increases in numbers from Japan (up 32%), China (48%), Korea (12%) and Hong Kong (16%).

Inbound tourism has fallen year-on-year from more traditional markets including the US (-7.7%) and the UK (-7.3%).

Short term resident departures are continuing to rise, up 0.7%

compared to Jul, and 13.4% higher than in Aug 2009.

Departures to NZ are up 4.1% year on year, while Indonesia is up 30.1% and the US is up 25.1%.

In fact every outbound market in the top ten has grown, with China up 29.6%, Fiji up 18% and Singapore increasing 17.5%.

LAN resumes Quito

LAN Ecuador has recommenced services to Mariscal Sucre & Jose Joaquin de Olmedo International Airports in Quito, Lima following the carrier's suspension of services there last week (TD Fri).

Platinum Travel Corporation is expanding in Sydney and on the 1st of November, opens our doors for our new Sydney office in Double Bay. We are looking for experienced international corporate consultants to join our team. PTC works with Amadeus and Tramada and offers national and international opportunities.

If interested please email

greg.mccarthy@ptc.travel for further details.



Oberoi joins M&M

THE Oberoi Hotels Group has joined the Miles and More loyalty program operated by Lufthansa and its affiliate airlines, with points now earned for stays at Oberois in India, Indonesia, Mauritius & Egypt.

HWT Dreaming in Kakadu



ABOVE: APT recently hosted a group of Harvey World Travel agents on a four day famil in the Northern Territory.

Highlights of the trip included a Guluyambi cruise on the East Alligator River, a Nabilil Dreaming sunset cultural dinner cruise in Katherine Gorge and Litchfield National Park, visiting Florence and Wangi Falls.

Pictured here at APT's Hawk Dreaming Wilderness Camp in Kakadu National Park for an overnight stay, back row *from left* are: Melissa Frederiksen, HWT Toowoomba; Alex Jensen, HWT Bribie Island; Leslie Jennings, HWT Emu Plains; Matthew Lunn,

APT bdm VIC; Tara Wells, HWT Emu Plains; and Luke Paterson, APT driver extraordinaire.

Front row: Loren Flanders, HWT Bundaberg; Luciana Ricato, HWT Garden City; Philippa Window, HWT Mt Pleasant; Marie Kleinschmidt, HWT Marion; Letisha Ehrlich, HWT The Ridge; Kate Vardanega, HWT Rosebud; and Gayle Sexton, HWT Surfers Paradise.

KE A330s to SYD

KOREAN Air will operate its Airbus A330-200 aircraft from Seoul Incheon to Sydney on 03 and 06 Nov, replacing the normal 747-400 aircraft, according to GDSs.



Reservations & Ticketing Agent Maternity Leave contract

Emirates, International Award winning Airline, wishes to recruit a dynamic & customer service-orientated professional to join our team in Sydney. This is a temporary, position to provide coverage for maternity leave.

Interested applicants should have:

- Minimum of 2 years experience selling international travel;
- At least 2 years practical experience in the use of a major GDS/CRS reservation system;
- Completed IATA Fares and Ticketing I and II;
- Exceptional customer service orientation.

The successful candidate must be able to:

- Perform all ticketing and reservation duties;
- Calculate and construct fares where required;
- Provide maximum Customer Service and satisfaction;
- Perform automated advanced ticketing and reservation duties.

For further details, and on-line application process, please visit our web site www.emiratesgroupcareers.com. Applications close 17th Oct 2010. Telephone and postal applications will not be entertained. Only candidates that meet the minimum requirements will be considered and contacted.

Keep discovering



**JOBTOBER
IS ON NOW
REGISTER TODAY!**

FOR OVER 200 OF THE LATEST VACANCIES REGISTER @ www.aaappointments.com

SYDNEY – 8/6 O’Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

**DO YOU LOVE THE NIGHTLIFE?
AFTER HOURS TRAVEL CONSULTANT
SYDNEY – SALARY PACKAGE \$55K-\$62K +**

Summer is on it’s way and what better way to celebrate than in a new role.! This top co. is offering a flexible shift roster that allows you the choice to either laze in the sun, or spend more time at home with your family. In addition to the flexible hours, you will enjoy servicing both corporate and leisure clientele.

Essentially, you will need a min. 3 yrs exp with exceptional airfare and ticketing knowledge. If you are cool under pressure and love solving problems then this is the role for you.

**LOVE A SUNBURNT COUNTRY
CORPORATE TRAVEL CONSULTANT
SYDNEY CBD - SALARY PACKAGE TO \$53K +**

Wow– roles like this don’t come up often, where you get the opportunity to expand with your skills in a short space of time. Starting as a domestic consultant on a high profile account, you will be given the training to back up international accounts and to quickly progress to a multi skilled role. We are looking for future leaders so if this is you and you have the right stuff, inc ticketing knowledge, 2 years experience and great customer service, call us now.

**REFUEL YOUR CAREER
AIRLINE RESERVATIONS & TICKETING
MELBOURNE (CITY FRINGE) – PKG TO \$40K (pro rata)**

This exciting 6 month contract starts on the 18th of October and is sure to impress! Working for this international airline, you will love working within this small, friendly team in their lovely office on the city fringe. You will be required to prepare quotes, process bookings and amendments, manage waitlists, action special requests and complete all ticketing. Amadeus skills are essential as is previous experience working within reservations and ticketing. Interviews start THIS WEEK, so call us now.

**ADD SOME SPICE TO YOUR DAILY GRIND
CUSTOMER SERVICE CONSULTANT – PART/TIME HOURS
MELB (INNER) – SALARY PACKAGE \$50K PRO RATA**

If you prefer a bit of variety in your working day and more free time to enjoy the things you love, we have the perfect role for you! Working for this well known cruise company, you will be required to work across 3 departments to provide exceptional customer service over the phone, email and face-to-face. You will be rostered on for 42 hours over a fortnight and shifts will be 6 hours in length falling between 5.45am – 9.30pm. A top hourly rate + overtime + super are on offer.

**CLOSE TO HOME
DOMESTIC CORPORATE CONSULTANTS
BRISBANE AND GOLD COAST – UP TO \$49K PKG**

Are you an expert in domestic travel? Looking for a new and exciting corporate travel role? Well here it is. We currently have 4 opportunities for experienced domestic corporate consultants to join well established offices on the Gold Coast & Brisbane. Attention to detail and exceptional customer service skills will be a must. Enjoy Mon – Fri hours, opportunity to progress and develop in your travel career and great \$\$.

Sounds like what you are looking for? Call today!

**BE A PART OF SOMETHING BIG
CRUISE CONSULTANTS
BRISBANE CBD – SALARY PKGE TO \$60K OTE**

Do you want to be a part of one of the biggest growing trends in travel? Then you need to start specialising in cruising. Join this leading wholesale company as a cruise consultant and earn amazing \$\$, enjoy free and discounted cruises and fabulous career progression. Never has there been a better time to jump onboard and become a cruise expert. If you have min 12 months travel consulting exp then you are in!

**Register with AA during SEP – NOV
for your chance to win TWO
P3 Reserve Fan Package Tickets
to the U2 360 Tour
in Sydney Mon 13 Dec 10
The lucky winner will be announced in
the trade press on 1 DEC 10
REGISTER TODAY
www.aaappointments.com**



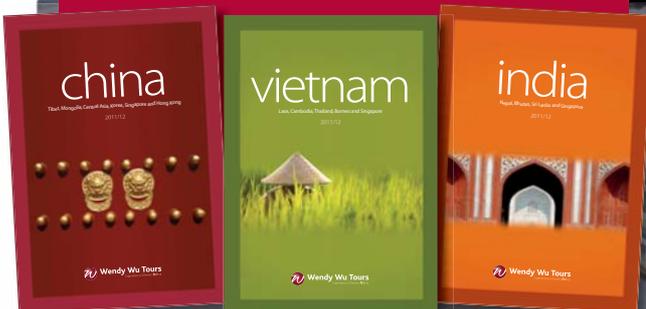
Wendy Wu Tours Brochure LaUNCH Extravaganza!

2011/12 brochures out now!

Look out for your Wendy Wu Tours LaUNCH box on its way to you now! You can win amazing prizes simply by booking your customers on a 2011 group tour or FIT valued at over \$2000 pp between 15 October 2010 and 21 January 2011. Keep an eye out for the **GOLD** envelope in the box for details!



2011/12 brochures and LaUNCH boxes currently being distributed by Tifs



Wendy Wu Tours[®]

Just say 'Wu'[™]

www.wendywutours.com.au



Travel Jobs that are right for YOU



Corporate Crazy!

Watch your career soar with this global corporate TMC. This established market leader with agencies world wide is seeking Senior Multi Skilled Corporate Consultants to look after a range of accounts including government! You will be working as part of a small team on domestic and international itineraries.

Liz Vibert

- ▶ Career potential unlimited in this role
- ▶ Central Sydney CBD location
- ▶ Salary up to \$55K + super

Click here for more details or call Liz.



Manager - Front Office Applications

Excellent salary to \$110K

Join one of Australia's largest suppliers of travel distribution services and IT solutions. If you have a background in travel IT product management and have the ability to develop business solution strategies with the intention of increasing brand awareness then get in touch!

Ben Carnegie

- ▶ Newly created position, Sydney CBD location
- ▶ Role involves project management and quality assurance
- ▶ Excellent salary, Sydney CBD location

Click here for more details or call Ben.

Wholesale Travel Consultant

Looking to make some money in the travel industry? Our client, a well recognised wholesale specialist is looking for a bright and experienced Reservations Consultant. You will be selling a fantastic product, building your portfolio of clientele and have the ability to work on uncapped commission. The harder you work the more money you earn!

- ▶ Work Monday to Friday, no weekend work
- ▶ Near public transport in Homebush
- ▶ OTE earnings up to \$60K + super

Click here for more details or call Liz.

Bali Lovers

We have a great range of jobs in travel wholesale including product loading and reservations. Our client is a specialist in South East Asia product with a big focus on Bali. Ideally you will have a minimum of 1 year experience with Sabre and Calypso.

- ▶ Central northern Sydney location
- ▶ Great team environment with low staff turnover
- ▶ Competitive Salary - dependent on experience

Don't miss this great opportunity to build your wholesale travel skills. All roles need to be filled as soon as possible.

Click here for more details or call Ben.



Inbound FIT Consultant

Use your excellent Australian geography in this exciting role with this boutique long standing inbound travel agency. You will be familiar with Australian suppliers and Australian tourism activities. This role involves booking land arrangements Australia wide. Italian, German, or Spanish languages and Tourplan will be highly regarded.

Kristi Gomm

- ▶ Excellent staff retention
- ▶ Sydney CBD location
- ▶ Salary up to \$50K + super

Click here for more details or call Kristi.

Save the day as a Travel TEMP

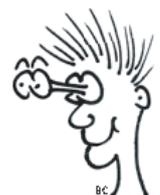
Corporate Consultants x 2 - Sydney CBD, ongoing assignment, Sabre, Mon - Frid with some Saturday work. Start ASAP. Top \$\$.

International Retail Consultant - Sydney Inner West, Sabre ess, 18 October start, up to 2 weeks, sal to \$23 p/hr.

Corporate Consultant - Parramatta, Mon - Frid only, Galileo and Tramada, Start ASAP, Salary to \$23 p/hr.

International Travel Consultant - Sutherland Shire. 1 year maternity leave contract, Mon - Frid only. Require strong experience with key supplier/agency relationships and advanced PC skills. Start 1 week November, Sal up to \$60K + super.

Call Ben for more Details.



**We have our eyes out on the latest travel jobs,
so tell us what job is right for YOU. Call the team today!**

Call 02 9278 5100

1300 inPlace (1300 467 522)

Email: jobs@inplacerecruitment.com.au

Visit: www.inplacerecruitment.com.au



AIR NEW ZEALAND



Corporate Account Manager | Victoria Corporate Account Manager | New South Wales Melbourne and Sydney locations

Air New Zealand has two outstanding opportunities to join the Australian Sales Team in the capacity of Corporate Account Manager. Reporting into the Corporate Sales Manager Australia these roles are responsible for account management of TMC relationships and the implementation of a designated sales strategy.

Your key drivers in this role will be to develop robust and successful TMC and SME partnerships. You will be eager to source new business opportunities while strengthening key relationships within the Australian corporate market. This will enable you to provide maximum returns for Air New Zealand.

To be successful in this role you will ideally possess a tertiary qualification in business or related discipline. You will be able to demonstrate detailed understanding of sales and business drivers. Your ability to provide business growth and work with senior management to achieve wider company objectives will be critical.

Your effective negotiation skills and ability to build and maintain relationships with internal and external stakeholders will enable you to effectively influence outcomes. The role will suit a self-starter who is comfortable being managed remotely and can therefore plan workloads, prioritise and meet deadlines.

Account Manager | New South Wales Sydney location

We are looking for an Account Manager that will make a difference with our customers, as we believe that working in partnership with our customers delivers the best results. This is an opportunity to join the Air New Zealand Australian Sales Team on a permanent basis as a New South Wales based Account Manager.

You will be responsible for maximising Air New Zealand's return from its key business relationships within the agency community. This will be achieved by promoting Air New Zealand's positive profile through solid relationship management whilst also educating key agency partners on Air New Zealand's product and developing new business opportunities.

In order to be successful in this role, you will have significant business-to-business sales experience combined with a proven knowledge of the New South Wales travel industry market. A demonstrated history of achieving results will see you succeed in this role, as will your personality and communication skills to gain credibility with stakeholders and influence decision makers.

In addition, we are looking for someone who can 'think outside the square' and who brings fresh, new ideas to the table to suit an ever changing market. The role will suit a self-starter who is comfortable being managed remotely and can therefore plan workloads, prioritise and meet deadlines.

In return we offer an innovative, nimble environment where new ideas are encouraged in a performance-driven culture.

If you've got proven account management skills and the enthusiasm to be part of the team, we want to talk to you. We expect a lot from our people and our people expect a lot from us. After all it's our people who make us what we are.

Visit us online at <http://careers.airnz.co.nz> and start your journey today. Alternatively, call James Brown on +64 9 256 3241.

Account Manager New South Wales, apply against reference 100365

Corporate Account Manager New South Wales, apply against reference 100401

Corporate Account Manager Victoria, apply against reference 100401

Visit our website for more information on these positions and others like them...

<http://careers.airnz.co.nz>