

Early Bird Special to Europe

lufthansaexperts.com

Europe from **1379\$**

*Not fare not including fees, taxes and surcharges.

Sale 01Oct10 - 30Nov10

52 destinations in Europe

Travel 01Apr11 - 31Aug11

From Australia* via 6 gateways

*Flights to/from Australia are operated in conjunction with partner airlines.

Travel Daily AU

First with the news

Tue 12 Oct 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

Online National Sales Executive, Sydney

- Global leader in online technology
- Rewarding job environment
- Competitive salary + generous commission

Contact **Sally Frappe** at
TMS sally@tmsap.com
T: **02 9231 6444**

SYD • MEL • PER • JYD • BKK • HKG • SHA • SIN

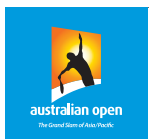
Fiji OZ arrivals soar

AUSTRALIAN visitor arrivals to Fiji continue to set new milestones with the latest statistics, for Jul 2010, showing a 19% increase in arrivals, to 29,436 people, versus the same period last year.

The Jan-Jul figure for Aussie travellers is up a whopping 38% on the corresponding period in 2009, to 156,720.

Tourism Fiji says that Australian arrivals now account for 53% of all international traffic to Fiji.

There was positive growth for all of Fiji's key markets incl India, Canada, NZ, Taiwan and China.



KEITH PROWSE
OFFICIAL TOUR OPERATOR



Australian Open
Melbourne Park, Melbourne
17-30 January 2011
travel@keithprowse.com.au
1800 008 567

Jetstar faces wage push

STAFF at Jetstar have overwhelmingly endorsed a new proposed Enterprise Bargaining Agreement (EBA) which includes a push for 5% annual pay rises.

Australian Services Union (ASU) members were consulted on the EBA which was served to Jetstar management yesterday.

The union has launched a 'Value our Work' campaign to promote the agreement which also asks for higher shift loadings, increased JQ superannuation contributions, and conversion of part-time workers to full-time.

The push also includes an "improved classification structure

Galactic takeoff

SPACE tourism aspirant Virgin Galactic is hailing the first manned free flight of its SpaceshipTwo spacecraft on Sun in the USA (TD yesterday) as a major milestone.

Today *Travel Daily TV* is featuring footage of the flight - see www.traveldaily.com.au or click on the logo above.



to reflect the current skills for particular jobs, including the insertion of increments for years of service," the union said.

Now a national negotiating team of JQ staff, established in Aug, will seek a meeting with the carrier's management.

The current Jetstar EBA expired on 30 Sep.

FC strong growth

FLIGHT Centre is seeing double digit monthly increases in bookings, with no signs of slowing before the end of the year, according to ceo Graham Turner.

"The trend is holding in double digits because the pricing is still very competitive and once you get over there, the prices will be significantly cheaper than 12 months ago because of the dollar," Turner is quoted as saying in today's *Financial Review*.

He also attributed the growth to strong pent-up demand.

Bumper issue today

Travel Daily today has seven pages of news including a special full page of photos from Travel2's recent Thailand famil, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Wendy Wu Tours

SCENIC TOURS

TASMANIA AND NEW ZEALAND EARLYBIRDS END OCTOBER 31!



CLICK HERE FOR MORE DETAILS

travel counsellors



You are cordially invited

Travel Counsellors is pleased to invite all travel agents to a special presentation from Chairman, David Speakman, as he gives his insights into 'The Future of the Retail Travel Agent'.

click here to find out more

1300 765 559

recruitment@travelcounsellors.com.au

www.travelhomeworking.com.au

travel counsellors



Where will your conversation take you?

Exclusive Event

Topdeck
trips for 18 to 30 somethings

EUROPE BROCHURE OUT NOW

Ask us about our **Early bird 7.5% discount**
Lower prices, Guaranteed departures, No tipping

Contact us today
1300 886 332
www.topdeck.travel

COMFORT BEYOND THE CLOUDS DISCOVER THE NEW SWISS BUSINESS

COMING 13 OCTOBER TO HONG KONG
AND ALL LONGHAUL ROUTES BY MID 2011

[Click to view YouTube Video](#) | [Click to download PDF Presentation](#) | [Click to join Industry promotion](#)

swiss

Swiss International Air Lines



A STAR ALLIANCE MEMBER

2 x Account Mgt - Mel

- ▶ Two roles - Established Corporate TMC's
- ▶ Business Mgr - Strong AM skills ess.
- ▶ Client Value Mgr - Acquisition & retention
- ▶ Salaries up to \$90K + super

Call Liz or Ben
02 9278 5100
liz@inplacerecruitment.com.au



[click here for details](#)

Travel Daily AU

First with the news

Tue 12 Oct 10

Page 2

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

الإتجاه
ETIHAD
AIRWAYS

[Click for Etihad Interactive Tour](#)

excite
HOLIDAYS

All Travel Agents

GIVE US 5 WE GIVE YOU \$100

OCTOBER INCENTIVE

Minimum 5 bookings per agency

Book over 70,000 hotels worldwide at wholesale rates and get rewarded

1300 733 858
exciteholidays.com

Skal thriving in Australia

THE success of the Skal World Congress this week in Sydney (TD yesterday) is testament to the strength of the industry networking group in Australia.

Outgoing Skal world president Nick Racic paid tribute to the organisers of the Sydney congress - particularly Russell Butler from Avis and Bob Lunnon of Starwood Hotels - as well as to key partners of the event including Business Events Sydney, Tourism NSW, Tourism Australia, the Zagreb tourist board, Qantas and Sydney hotels including the Four Points, Four Seasons and Amora.

"It has been a great thing for Australia," Racic told TD.

"You cannot find a better and cheaper way to promote your country," he added, with the Congress bringing key industry decision makers to Australia, who otherwise would not have come.

In fact a business-to-business session on Sat had already resulted in at least five contracts with overseas agents and wholesalers being signed with Australian suppliers, Racic said.

Financially the Congress will also end up in the black - a major achievement given the ructions of the economic situation and the long-haul travel required for many delegates.

There are 21 Skal Clubs spread across Australia, which reflect the diversity of the industry here and the "repositioning" of Skal in recent years to be more inclusive and focusing on B2B networking.

The Sydney Congress is also providing further exposure for Australia's tourism product, with many delegates staying on for post-tours across the country.

The 2012 Skal World Congress will be held in Seoul, Korea which is where the fastest growing Skal Club in the world is located.

Amex loyalty move

TRAVELSCENE American Express has hailed the addition of "high spending and loyal David Jones American Express Cardmembers" to the Amex Membership Rewards program.

From tomorrow new members of the David Jones Amex scheme will automatically have access to the rewards program, which allows them to redeem points for a wide range of merchandise as well as for payment of travel at TSAX agencies.

The points can also be redeemed at the point of sale at Harvey World Travel agencies and with Webjet, as well as for travel vouchers which can be used at Flight Centre outlets.



Window Seat

LONDON travellers wanting to see a West End show should consider this soothing offering.

The *Lullaby* performance involves the audience changing into their pyjamas and sleeping over at the Barbican's Pit theatre, according to the BBC.

Attendees will be read a bedtime story and sung soothing lullabies before a night's sleep and breakfast the next day.

Producer Simon Casson said the show would be "very cosy."

"Every time I go to the theatre I fall asleep, so I thought why don't we embrace that idea".

CANADA'S Ice Hotel in Quebec has added a freezing new activity for guests this winter.

As well as being able to sleep overnight on ice (protected from the cold by "thick pelts"), drink in the ice bar and get married in the spectacular ice chapel, in 2011 guests will be able to build a "typical Quebecois type of igloo called a Queenzy".

The Quebec Ice Hotel, located just seven minutes drive from Quebec City, will be built from 15,000 tonnes of snow and ice and is accepting reservations for stays from 07 Jan-27 Mar 2011.

UK Car Rental

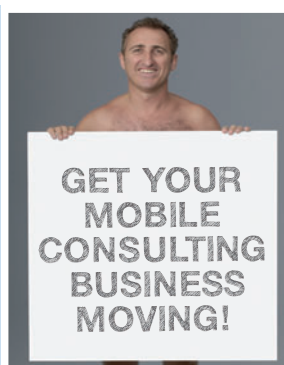
Offer extended on
FREE UPGRADES

Valid for bookings & collections until 15 Dec 10.
Offer is valid on car codes MCMN & ECMN with selected suppliers only, ask for details.

Call 1300 363 500 or go to
www.driveaway.com.au

ABN 67 107 041 912 Lic No. 2TA 6087

DriveAway
Holidays



TRAVELMANAGERS
the smarter choice

FOR

THE BARE FACTS

ON PERSONAL BUSINESS COACHING WITH THE BEST FINANCIAL REWARDS
TAKE A CLOSER LOOK AT TRAVELMANAGERS



CONTACT AARON STINSON
NATIONAL RECRUITMENT MANAGER
ON 1800 019 599



EARLYBIRDS

DOUBLE REWARDS^ & EXTRA COMMISSION^

FROM \$1357* pp
Britain, Europe, Dubai, Japan & more

Return economy Earlybird airfares with Singapore Airlines, taxes and accommodation

Travel Agents Call Singapore Airlines Holidays on 1300 767 227 Mon-Fri 9am-7pm EST

^ Double Rewards for all Singapore Airlines Holidays Air & Land Bookings. ^ Up to an extra 2% Commission on land arrangements for UK/EUR when booked in conjunction with SQ Earlybird fare, subject to travel agency agreements with Pinpoint Travel Group. Lic No. 2TA002974

PLUS Book an Earlybird package and your clients could WIN their Singapore Airlines Flights Back! visit sahcomp.com.au

* CLICK HERE for full details and conditions



THE ONE STOP SHOP

Online Travel Wholesaler for
CHINA

10% Commission for China Hotels
& Group Tours Bookings

Call 1300 2 CHINA (24462)

Travel Daily AU

First with the news

Tue 12 Oct 10

Page 3

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

Best Economy Class.

Business Traveller
Middle East Awards 2010

QATAR AIRWAYS
الخطوط القطرية

A meeting with the Queen



ABOVE: A number of top Aussie travel agents were among those lucky enough to be present overnight in Southampton for the

official naming ceremony of Cunard's new *Queen Elizabeth* by Her Majesty Queen Elizabeth II.

Cruiseco directors Kevin Dale (left) and Phil Hoffmann of Phil Hoffmann Travel are pictured on board the new vessel with Carnival Australia ceo Ann Sherry.

Dale told *TD* that Her Majesty is now the only person to have attended the launch of the original *Queen Elizabeth*, the *QE2* and the new *Queen Elizabeth* - over a period spanning 72 years!

The 2068-pax vessel today sails on her sold-out maiden voyage, and will also visit Australia in Feb.

See today's *Cruise Weekly* for an exclusive report - subscribe free at cruiseweekly.com.au.

TRIP OF A LIFETIME

**WIN Chauffeur
Driven Limousine
Transfers***



CLICK HERE FOR DETAILS

YOU'RE SO NOSTALGIC!

Travelling in your 1930s-vintage touring bus!

Visit the world's first International Peace Park; Kootenay. Ride an Ice Explorer on Athabasca Glacier...glide peacefully along a scenic lake cruise & receive expert tips on mountain photography. Join a wine-and-cheese reception hosted by a local artist and experience a trip on a historic 1930s-vintage touring bus over the Going-to-the-Sun Road.

For more on the Canadian Rockies & Glacier National Park, click here

TraveltheWorld | TAUCK

Croatia looks at Oz

THE Croatian National Tourist Board is understood to be seriously considering boosting its presence in Australia to promote its burgeoning tourist industry.

Outgoing Skal International President, Nick Racic, who leaves Sydney today after the 71st Skal World Congress 2010, is head of the Croatian Conference and Incentive Bureau, which in turn is part of the Croatian Tourist Board.

He told *TD* yesterday that Croatia was looking to longer stays and off-peak travel by Australians to boost its numbers.

The Board has 22 offices across the globe and is looking at establishing more, with close examination of China, India and Australia, Racic confirmed.

DJ appoints exec.

VIRGIN Blue has appointed Sean Donohue to the position of Group Executive Operations to assist with developing the airline's overall growth strategy.

Donohue has 24 years airline executive experience having worked in senior roles with United Airlines and subsidiary, Ted.

From 25 Oct, he will oversee flight operations and engineering for Virgin Blue and V Australia, ground ops for the entire fleet, safety, operations planning and New Zealand carrier, Pacific Blue.

"Sean will head a Division with more than 3500 reports across diverse areas such as Line Operations across four different fleets, all mainline and regional airports," said DJ ceo and managing director John Borghetti.

MEANWHILE, there's speculation mounting in aviation online forums about Virgin Blue's soon to be unveiled new livery (*TD* 06 Sep).

It's understood the new 'hybrid livery', to be featured on DJ's next batch of Boeing 737-800s, will have an all white aircraft fuselage and tail fin, with the 'Virgin' logo printed in red on the tail.

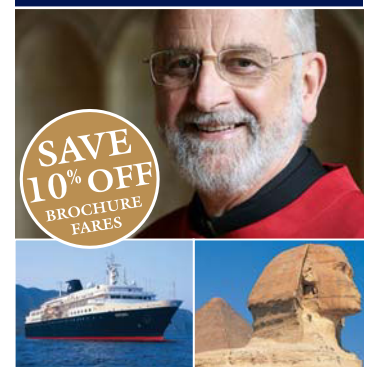
Cruise sales galore

QANTAS Holidays and Viva! Holidays say agents will be able to book Celebrity Cruises' 3-Day Sale (*TD* yesterday) through the wholesaler, earning *Trip* loyalty program points for each booking.

The sale commences tomorrow.

MEANWHILE, Carnival and Holland America will be taking part in the 'World's Largest Cruise Sale' this week, in which Carnival is offering onboard credit of up to US\$200/stateroom (for bookings on 14 Oct), and HAL has discounts of up to 41% (for bookings on 14 or 15 Oct) - phone 1300 950 622.

Swan Hellenic Cruises For people with a mind to travel



Renowned Guest Speakers

Experience the passion, feel the moment, let Swan Hellenic Guest Speakers bring your clients itinerary to life through their specialist knowledge.

To request a brochure or to book, please contact your preferred wholesaler.



Hawai'i

See the
Islands
BOOK BY 22 OCT 2010

1300 669 106

CLICK FOR DETAILS

HONOLULU FROM **\$1007***
ON THE ISLAND OF O'AHU
ECONOMY CLASS EX SYDNEY including taxes PER PERSON RETURN

ADD AN ISLAND FOR JUST **\$6*** PER PERSON RETURN
CHOOSE FROM MAUI, KAUAI OR THE BIG ISLAND

HAWAIIAN AIRLINES



New Bali attraction: Bali Agung

AUSSIE holidaymakers headed to the mystical island of Bali should not miss seeing its newest tourist attraction - a spectacular new dance and cultural show that opened over the weekend.

Called Bali Agung, it's a feast of visual splendour featuring 150 performers, a 50-piece orchestra and a veritable Noah's Ark of animals, including a dozen

elephants, live tigers, birds of prey, snakes and a wide assortment of domestic farm animals.

Travel Daily was at the premiere performance of the epic production that left the audience mesmerized.



It tells the story of the marriage of a 12th century Balinese King to his princess, all played out to stunning effects on a mammoth 80-metre by 40-metre stage in the new 12-hundred seat Bali Theatre that adjoins the popular Bali Marine & Safari Park.

"This will be one of the four must-do places to visit when

people come on holiday to Bali", predicts Peter Wilson from Sydney, the show's Creative Director.

"Aussies love the culture, the spirituality and the general ambience of Bali anyway, but this new show will give them a greater understanding of Bali's history and world famous artistic culture," said Wilson.

The show, plus the latest Julia Roberts film, *Eat Love Pray* has put Bali in the world spotlight and coincides with government statistics that show tourism to Bali is set to reach a record 2.5 million this year.

Australians are the top market for Bali, followed by the Japanese.

TDTV will feature an exclusive video of the Bali Agung show, so keep a lookout for it in the coming days.

AC by Marriott

MARRIOTT International has formed a partnership with Spanish hotelier, AC Hotels, to launch a new urban-style four-star brand called 'AC by Marriott'.

The move will see AC Hotels 90-odd properties in Spain, Italy and Portugal rebadged, and the brand introduced in Latin America.

Disney TRON hype

DISNEY'S California Adventure theme park is celebrating the new Disney *TRON: Legacy* movie by hosting 'ElecTRONica' theme party nights from now until mid Apr next year.

Creative ups Arabia

CREATIVE Holidays has expanded its Arabian Peninsula program for the 2011/12 season offering new product to its "hot travel destination" in Dubai, Abu Dhabi and Oman.

New three- to five-star hotels have been included to cater for a range of guests needs, including luxury accommodation at the five-star Madinat Jumeriah Resort and Burj Al Arab hotels in Dubai.

Also new is a 30-minute scenic flight over Dubai and the 'ultimate high tea' at the Burj on the Dubai Jadeed day tour.

For more info on the program go to www.creativeholidays.com.

EK Cup packages

MEMBERS of Emirates' loyalty program Skywards now have the option to redeem miles to cover part of the cost of one of four Melbourne Cup packages, on offer between 30 Oct-06 Nov.

Packages to the Victoria Derby Day on 30 Oct are priced at \$536 plus 8,500 miles, Emirates Melbourne Cup on 02 Nov is \$649 and 10,000 miles; Oaks Day on 04 Nov is \$458 and 7,000 miles; and Emirates Stakes Day on 06 Nov is \$274 and 4,500 miles.

All packages incl hospitality at the International lounge, and must be booked before 25 Oct.

New safari vehicles

PEREGRINE Adventures has unveiled a fleet of new 12 seater safari vehicles in time for the 2011 Africa program.

The tour operator says the new vehicles offer the best possible viewing platform from a safe and comfortable tiered seating configuration, and include storage lockers and in-cabin fridge.



WELCOME to *Money Talk*, **TD's** weekly feature on what the Australian dollar is doing.

\$1AUD = US98.1c

CURRENCY traders are watching with bated breath as the Australian dollar teeters on the brink of the US\$1 mark.

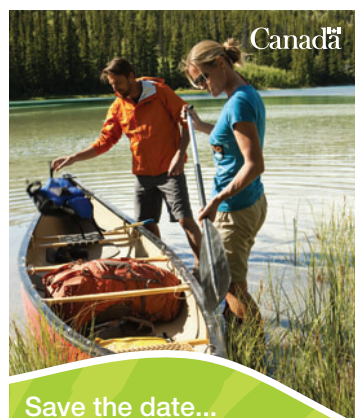
Overnight trading was thin because of a holiday in the USA, with the Aussie dropping back slightly from opening levels of around 99c.

The dollar is also soaring against the Euro and the British pound Sterling, and analysts are awaiting the release of key inflation data set in the UK overnight to determine if the strength will continue.

The high dollar is also impacting oil prices, which have risen to more than US\$80.

Wholesale rates this morning:

US	\$98.10
UK	£61.69
NZ	\$1.299
Euro	€70.63
Japan	¥80.20
Thailand	฿29.552
China	¥6.456
South Africa	R6.634
Canada	\$98.84
Crude oil	US\$81.92



Save the date...

Canada Corroboree 2011

Join over 35 Canadian and Australian partners at our Canada roadshow

PER 02 Feb
MEL 03 Feb
BNE 07 Feb
ADL 08 Feb
SYD 09 Feb

5 TRIPS TO CANADA TO BE WON
* conditions apply
AIR CANADA

Further details to come!

Canada
2011 Corroboree

Platinum Travel Corporation is expanding in Sydney and on the 1st of November, opens our doors for our new Sydney office in Double Bay. We are looking for experienced international corporate consultants to join our team. PTC works with Amadeus and Tramada and offers national and international opportunities.

If interested please email greg.mccarthy@ptc.travel for further details.

PLATINUM TRAVEL CORPORATION
Travel Management & Event Solutions

Quito - Guayaquil - Galapagos Islands

Lima - Iguazú

Lima - Easter Island



The LAN Group consists of LAN Airlines, LAN Argentina, LAN Ecuador and LAN Peru. From Santiago LAN Ecuador provides connections to Guayaquil and the Galapagos Islands in Ecuador. LAN Peru offers connections from Santiago to Lima, Peru and from January 2011, LAN Airlines will offer direct flights from Lima to Puerto Iguazu, Argentina and Easter Island, Chile. For flight schedules please refer to your GDS or contact LAN Airlines on 1800 221 572.

WIN A COPY OF BONDI VET ON DVD

Congratulations to **Karen O'Leary** from **Momento Travel**, who was yesterday's lucky winner.

Each day this week, **Duke Home Entertainment** is giving **TD** readers the chance to win a copy of **Bondi Vet: Season 1** on DVD, available at Big W from 14 Oct.



Featuring TV's charismatic Sydney Veterinarian, Dr. Chris Brown, *Bondi Vet: Season 1* is an unscripted 16-

part, half hour television series, set against the breathtaking backdrop of Australia's most famous beach, Bondi Beach.

Chronicling the adventures of Dr. Chris, who lives and works in Bondi, *Bondi Vet* gives you a unique insight into the world of one of Sydney's busiest vets and the animals he devotes his days to caring for and treating.

To win, simply be the first person to email the correct answer to the question below to:

bondivetcomp@traveldaily.com.au

**What TV channel is
Bondi Vet shown on?**

epay coming to SYD

SYDNEY will have an equivalent to London's Oystercard by the end of 2012, after Pearl Consortium was recently awarded to contract a smartcard ticketing system by the New South Wales government.

The 'epay' smartcard will be available to purchase at around 2,000 locations across greater Sydney, including petrol stations, newsagents and supermarkets, and can be used on public transport network, which could include links to Sydney's domestic and international airports.

AF A380 Voyageur

AIR France is adding its Premium Voyageur service on the upper deck of new A380 jets, with 38 seats located between rows 88-94.

NT praises Jetstar

TOURISM NT has applauded Jetstar's announcement of a boost of domestic and intl services from Darwin, and the return of Qantas *Cityflyer* flights between Darwin and Melbourne (*TD*yesterday).

"The extra Jetstar flights are great news for the Territory's tourism industry," said NT Tourism Minister Malarndirri McCarthy.

She said the capacity increases would assist with the Northern Territory's growth from business and convention markets.

MEANWHILE, Darwin Airport's terminal will receive a \$33.5m upgrade over the next two years, part of a \$100 million investment in the facility.

The work includes a larger int'l departures area and increased retail space.

TIME networking

THIS month's networking session of the Travel Industry Mentor Experience (TIME) will feature guest speakers, Gary and Susan Hearst and Sarina Bratton.

The Hearsts are the founders and former owners of Tempo Holidays, while Bratton is the md of Orion Expedition Cruises.

The event is being held at Blue Sydney Hotel in Sydney, from 6:30pm - for more info visit travelindustrymentor.com.au.

LHR record month

LONDON's Heathrow Airport achieved a 7.6% year-on-year rise in passenger movements during Sep (for a total of 6.2 million), making it the busiest ever month of Sep figure for the airport.

Fiji air/land package

VENTURE Holidays has a seven night package to Bendarra Beach Inn on Fiji's Coral Coast priced from \$1,199ppts ex Melbourne.

The deal is based on a deluxe room and includes daily brekkie and transfers in Fiji, valid for travel until 01 Apr when booked by 15 Oct - phone 1300 414 151.

Europcar plugs in

EUROPCAR will introduce two new-generation electric vehicles to its fleet in Europe next year, also equipping its 2,500 depot locations there with vehicle recharging facilities.

When fully charged, the Peugeot iON and Citroen C-Zero are capable of driving up to 150kms.

Travelodge flic tkts

TRAVELODGE Hotels in Australia has teamed up with Hoyts to offer 2-for-1 movie tickets as part of its 'Choose-day' (Tuesday) promos.

To take advantage of the deal, guests need to book their stay at www.travelodge.com.au on a Tue.

Travel Daily AU
First with the news

Tue 12 Oct 10 Page 5

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au



ABOVE: Hawaiian Tourism has awarded Skye Nicholl from Southside World Travel as the winner of its recent competition which featured exclusively in *Travel Daily* last month.

More than 1200 entries were received from across the industry for the Hawaii Tourism comp.

Skye has won a trip for two to

Honolulu flying with Hawaiian Airlines, six nights accom at the AQUA Hotel & Resort of her choice in Waikiki and return transfers.

Skye is pictured above receiving her fantastic prize (second from left) from Sherilyn Robinson, Hawaiian Airlines; Rebecca Wall, Hawai'i Tourism and Loretta Pikardt, AQUA Hotels & Resorts.

Amadeus shares fall

AMADEUS shares have taken a fall on the Spanish Stock Exchange after core shareholders raised a 10.2% (€617m, AU\$873.2m) stake due to a strong performance since the company's listing in Apr.

Cheval stay pay

LONDON's Cheval Phoneix House is offering a Book 6 nights get the 7th night free promo for stays from now until 07 Nov.

For bookings email katherine@thehotelconnection.com.au

ANYWHERE TRAVEL AN AWARD WINNING AGENCY

Established for 28 years in the Eastern Suburbs

A vacancy has been created due to maternity leave, for an experienced corporate & leisure travel consultant.

The ideal person will :

- Preferably have Sabre and Tramada skills (though we will train if required)
- Have at least three years selling International travel and good knowledge of International airfares.
- Enjoy working without supervision within a team of senior staff with a wealth of experience.
- Have a positive, enthusiastic attitude, rewarded by good salary plus incentives depending on experience.
- Immediate start. Will consider part-time or prefer full-time.
- Join a company where 2/3 of the staff have been with the Company for many years

Call Victor Zaratzian on 8344 0505 or e mail your CV to victorz@anywheretravel.com.au



**corporate travel
management**

Senior Account Manager Sydney, Melbourne & Brisbane locations

We require experienced Account Managers to add exceptional value and support to our new and existing clients. Opportunities like this don't come around often and with our growth plans you won't find a better time to join us!

Applications/enquiries in strictest confidence to:

andrew_gould@travelctm.com (Recruitment Coordinator)



Skal Club of the Year



ABOVE: Members of the Sunshine Coast club of Skal International are pictured celebrating their win after being named Skal Club of the Year over the weekend at the Skal World Congress in Sydney.

The 2010 win followed a similar victory for the club at the 2008 Congress in Taipei.

Back row from left: Alan Hines, Bali Hai Apartments Noosa; Joanne Skinner, The Narrows Escape Montville; Lynne Ryan; Mark Skinner, The Narrows

Escape; Rosanne and Bob Eastmond, Cedar Lodge Motel.

Front row: Lauris Bryan, Top Spot Motel Maroochydore; Maggie Shalhoub, Live It Travel Mooloolaba; Phil Harrip, Friend of Skal; and Sally Scott, Spring Hill Central Apartments.

"We are stoked as you could imagine, and the Sunshine Coast is certainly on the radar of all International Skal leagues since winning this prestige trophy 2 years out of three," Club President Sally Scott told TD.

BIG4 Undercover

INCOMING BIG4 Holiday Parks ceo Ray Schleibs has been named as another travel and tourism bigwig to take on a false identity for the Aussie version of *Undercover Boss*, to air on Network TEN.

Travel top for online purchases

THE growing influence of the internet on the Australian travel industry has been confirmed in the results of a survey released yesterday afternoon, which found that travel is now the top category for online purchases.

The Nielsen Online Retail Monitor, which examines spending across 16 retail categories, found that the average purchase of travel amounted to \$1168 during the survey period, with about 33%

of all online shoppers buying travel products or services.

The report also found that travel purchases made offline were "being heavily influenced by research being undertaken online," with 68% of those who bought accom offline saying they had researched on the web, as did 62% of those who bought flights offline.

Nielsen spokesperson Melanie Ingrey said: "For consumers looking to purchase travel products and services, the Internet is clearly regarded as an ideal medium for researching products and destinations, checking availability, and comparing products and pricing."

"The key here is for operators in the travel sector to really understand the various decision making and conversion products utilised by today's savvy customers," she added.

Qantas topped the list of most popular websites during Aug, with almost 1.9m unique visits - significantly ahead of Virgin Blue and Wotif.com which both registered about 1.2m visits.

Jetstar garnered just over 1m visitors, ahead of Webjet at 915,000; TripAdvisor at 773,000, Flight Centre at 650,000; Lastminute.com.au at 607,000; Expedia at 573,000; and Stayz with 550,000.

The Nielsen report found that consumers purchasing travel were also heavily influenced by results from search engines and comparison websites.

CO/TP codeshare

CONTINENTAL Airlines and TAP Portugal have signed a codeshare deal to cover a range of cities in the United States, Central America, Europe and Africa.

The pact will see the CO airline code placed on 10 weekly TAP flights between NYC's Newark Liberty-Lisbon, and Lisbon to Paro, Madeira and Oporto in Portugal; Praia, Sal and Sao Tome in Africa; and cities in Spain, Germany, France and the UK.

Other TAP flights subject to govt approval will have the CO code include Morocco, Guinea-Bissau, Angola and Mozambique.

The TP code will be used on CO metal for flights between Newark Liberty and 20 destinations in the US and Mexico, along with the daily Lisbon-Newark route.

SYD push for Cup

THE chairman of the Football Federation of Australia has used last weekend's 'Breakfast on the Bridge' event in Sydney to ramp up his message to the world for Australia to be the host nation for the 2022 FIFA World Cup.

The Harbour Bridge event is the centrepiece of the Crave Sydney International Food Festival, and this year included a 4-metre high 'Come Play' football rolled down the length of the landmark.

"A FIFA World Cup in Australia will be fun, relaxed, safe and secure," Frank Lowy said.

"We want the world's greatest sporting event...to come to our shores. We invite the world to Come Play! in Australia," he said.

Intention to travel

12.8 MILLION Australians are planning to take a holiday in the next 12 months, according to Roy Morgan Research figures released on Fri for the Aug 2010 quarter.

The figure is marginally up on the same time in 2009, which was 12.2m, and the Jul 2010 quarter, which was 12.7m people.

Nigeria advisory

THE Department of Foreign Affairs & Trade has added Nigeria's Abia State to its list of 'Do not travel' areas due to the high risk of kidnapping.

Nigeria's Cross River State has been removed from the same list.

Branson Centre

VIRGIN Unite, a non-profit organisation of the Virgin Group, will open the Branson Centre of Entrepreneurship in the Caribbean next year.

The centre will support aspiring 18-35 year olds to create and grow small businesses, and aims to create jobs in the region with an emphasis on sustainable tourism related businesses.

Tailor Your Ultimate Tassie Trip



Qantas Holidays, in conjunction with Tourism Tasmania, are giving you the chance to uncover some of Tasmania's best kept secrets with the release of the Qantas Holidays 2011 Tasmania Brochure.

Simply use the brochure to create your ultimate Tassie itinerary to the value of \$5,000. The lucky travel consultant with the most creative response will have their dream converted into reality with Qantas Holidays, up to the value of \$5,000! Include accommodation, transport, tours and total itinerary cost using the prices from the new 2011 brochure! The most creative title for the itinerary entry using 10 words or less each week during the promotion will receive a \$100 Qantas Holidays voucher and a delicious Tasmanian treat!

Email your answer to: qhcomp@traveldaily.com.au

To view the Qantas Holidays 2011 Tasmania Brochure, click here.

Click here to view Terms & Conditions and see some sample itineraries!

Promotion commences 1 October 2010 and ends 31 October 2010.

*TERMS & CONDITIONS: Promotion is only open to Australian residents who are employed as travel consultants by an IATA-approved travel agent that sells products offered by Qantas Holidays Limited, and are not Flight Centre Limited employees. Please refer to the full terms and conditions.

Qantas Holidays Limited ABN 24 003 836 459. Licence No. NSW - 2TA 003 004, VIC - 31288, QLD - TAG 740, SA - TTA 48 116, WA - 9TA 510



A Travel2 taste of Thailand

TRAVEL2 and THAI Airways International hosted 20 top achieving travel agents from NSW/Vic/Tas on a "Taste of Thailand" educational, during which participants experienced the best cooking schools and restaurants in Chiang Mai and Bangkok. Pictures on this page were taken during the fabulous famil, which also included time for several spa treatments - and a bit of shopping thrown in for good measure.



LEFT: Getting set to cook up a storm - the group in the classroom at Chiang Mai Cooking School prior to whipping up a sumptuous six course meal.

Famil participants included Travel2 national sales manager Melissa Watt; Travel2 NSW/ACT sales mgr Darren Evans; Craig Oregan, Whitesands Travel Berry; Robert Cameron, HWT Bathurst; Nicole Watson, Travel Divas; Ghada Assad, Travel 2000; Adrienne Warden, HWT North Sydney; Janene Pendleton, HWT Bankstown; Janice Walklate, Travelscene Ulladulla; Lynette Kight, Travelscene Mona Vale; Kristi-Anne Butel, Complete Travel Solutions; Kirilly Plum, Beaumaris Travel; Karin Vanner, HWT Geelong West; Angelika Tom, Travel2 res; Carmel Mulley, HWT Devonport; Brigid Russell, HWT Burnie; Paola Swampillai, HWT Sunbury; Jessica Tymensen, Travelscene Pakenham; Diane Rawlings, HWT Malvern; Robyn Woodruff, HWT Mornington; Geoffrey Wilcott, HWT Rosebud; and Darren Saxon, HWT Frankston.

BELOW: Before cooking, participants went to the markets to pick out the freshest ingredients. Kristi-Anne, Kirilly, Nicole, Angelika and Jessica learn about the different herbs they're about to use.



LEFT: Paola, Robyn, Karin and Diane listen intently about the different types of noodles.

BELOW: Even the teacher at Bai Pai Cooking School in Bangkok knows you have to book Travel2!



BELOW: Masterchefs Diane and Craig getting ready to plate up.



ABOVE: Kirilly, Robyn and Craig caught in a 5 minute rain storm during the tea break.



BELOW: Good enough to eat! Paola, Janene, Adrienne, Kristy-Anne, Jess, Kirilly, Angelika, Ghada and Brigid all looking very impressed with their efforts at Bai Pai Cooking School in Bangkok.



LEFT: Robert, Janene, Ghada, Nicole, Diane and Lynette enjoy the serenity of the lake at Away Suansawan Mae Rim Resort in Chiang Mai.



RIGHT: Kirilly, Angelika and Jessica take some well deserved time out after a full day in the kitchen.



Seeking Career Satisfaction?

Find the Right Job with TMS



Hot Jobs (Australia) - September 2010

Sydney – 02 9231 6444 – nswjobs@tmsap.com
Melbourne – 03 9602 1809 – vicjobs@tmsap.com
Brisbane – 07 3221 9916 – qldjobs@tmsap.com

Adelaide & Perth
– 02 9231 6444 – sajobs@tmsap.com, wajobs@tmsap.com
Executive Positions – 0411 421 465 – wendy@tmsap.com

Temp or Contract Executive – Alex and Sharon
– Wendy and Sally

JOB OF THE WEEK!

MANAGING DIRECTOR, Sydney

- Leading travel wholesaler
- Provide strategic direction
- Competitive executive salary

Contact **Sally Frappe** at TMS
E: sally@tmsap.com
T: 02 9231 6444



BNE • MEL • PER • SYD • BKK • HKG • SHA • SIN

Groovy Retail Travel Consulting Temp Role - Inner West

- Long term temp role
- Fun & vibrant atmosphere

If you have been a retail travel consultant and you are looking for some on going temp work - read on..... We are looking for two temps that have retail travel consulting experience that would like to work in a groovy travel organisation in the Inner West. You will be booking domestic and international travel all over the phone and via email with no face to face!

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or [apply online now!](#)

Restaurant Manager - Sydney

- Work for this iconic establishment and be part of the success story
- Great staff benefits – free meals, subsidised parking and lots of discounts

We are currently looking for an experienced Restaurant Manager to be part of the senior management team with the intention to recruit, train and lead the pre-opening front of house team. Ideally you will possess experience in recruiting, training, managing and leading staff in a high volume restaurant or outlet. You will have excellent communication skills, demonstrated experience liaising with senior management and building strong working relationships with internal and external stakeholders. You will have previous exposure to the pre-opening process (desirable) and being part of a successful team. You will be available across a 7 day roster - opening hours will be 6am to 2am.

Contact Anna Wachowiak T: 02 9231 6444 E: annaw@tmsap.com or [apply online now!](#)

National Account Manager

- Global Brand
- Competitive package

A fantastic opportunity exists for an experienced National Account Manager to join this global organisation. You will be responsible for developing national account retention and sales plans to achieve business growth. The ideal candidate will have extensive and intimate knowledge of the travel industry, strong analytical skills and negotiation and problem solving skills.

Contact Stacy Balderston T: 03 96021809 E: stacy@tmsap.com or [apply online now!](#)

Corporate/Leisure Travel Consultant – Sydney

- This established travel agency is located in Easter Suburbs
- Up to \$55K + super

Excellent opportunity exists for the right person to join this reputable travel agency in a Multi Skilled capacity. You will be booking domestic and international arrangements for Corporate and Leisure clients. You will have previous experience in a similar role, working knowledge of Sabre and Tramad and excellent airfares knowledge.

Contact Anna Wachowiak T: 02 9231 6444 E: annaw@tmsap.com or [apply online now!](#)

Market Manager – Sydney

- Leading and fastest growing online hotel reservation service
- Competitive salary and bonus system

We are seeking a Sydney based Market Manager to help expand room supply network. You will have strong sales and account management skills and preferably the understanding of revenue management. You will be experienced in the hotel industry and/or travel industry with previous exposure in hotel contract negotiation. You will be capable of establishing and managing hotel relationships. You will be taking care of hotel market in Australia and assisting other trade partnership related functions and identify market trend and define potential supply sources.

Contact Anna Wachowiak T: 02 9231 6444 E: annaw@tmsap.com

Market Co-ordinator – Sydney

- Salary up to 50K

Unique and exciting opportunity to work as Market Co-coordinator. In this role you will be managing and monitoring the website content, manage the contract process with suppliers, prepare and maintain reports as well as assisting with customer service issues. The ideal candidate will have strong analytical skills, good attentions to detail, be a fast learner and a creative problem solver.

Contact Stacy Balderston T: 03 96021809 E: stacy@tmsap.com or [apply online now!](#)



Awarded
Best Practice
Accreditation
2010

Quality recruitment for the travel and
hospitality industries in Asia Pacific



BNE MEL PER SYD BKK HKG SHA SIN Partners in DXB UK USA



**JOBTOBER
IS HOTTING UP!
REGISTER TODAY**



FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

SYDNEY – 8/6 O'Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

EAT, PRAY, LOVE! YOUR JOURNEY STARTS HERE...

SUPER STAR FARES & TICKETING TEMP WANTED!

SYDNEY CBD - EXCELLENT HOURLY RATE + SUPER

This is a very unique role for a Fares and Ticketing Gurul Working for this fantastic TMC, you will enjoy providing your expertise to their in-house consultants. Essentially you will need to be Amadeus trained and must be able to quote and issue tickets, as well as reconcile the weekly BSP charges. You will be familiar with a mixture of published fares, IT fares & Nett Remit Fares. Training will be provided for the temp for our clients in-house systems. Potential temp to perm opportunity!

EARLYBIRD CATCHES THE WORM!

SABRE AND TRAMADA RETAIL TEMP.

SYDNEY INNER - EXCELLENT HOURLY RATE + SUPER

We have a fantastic RETAIL travel temp role located in Five Dock. This is a short term temp role to cover some internal annual leave and you must be available to start immediately. If you are an experienced travel consultant with a min of 12 months experience in retail travel and you are proficient using Sabre and Tramada, we would love to meet you! Fantastic team environment and flexible hours on offer.

DO YOUR COUNTRY PROUD!

DOMESTIC CORPORATE TRAVEL CONSULTANTS X 8

MELBOURNE (INNER SUBURBS) – SALARY PACKAGE TO \$44K

Join the winners circle ; switch to this outstanding TMC today and enjoy the spoils! You will love being a part of this vibrant team and best of all, you will get your weekends back with Monday to Friday hours in place. After winning yet another account, 8 travel consultants with a minimum of 12 months experience and GDS skills are required. The corporate sector is enjoying phenomenal growth, secure your place today!

GO FOR GOLD

CUSTOMER SERVICE CONSULTANT – PART/TIME HOURS

MELB (INNER) – TOP HOURLY RATE + OVERTIME

If second best isn't enough for you, we have the best part-time role going around for you to win with your outstanding customer service skills. Working for this well known ferry and freight service; you will be rostered on for 42 hours over a fortnight and shifts will be 6 hours in length falling between 5.45am – 9.30pm. Working over 3 departments, you will enjoy a varied workload and will be paid at a top hourly rate!

NO MORE WEEKENDS

DOMESTIC CORPORATE CONSULTANTS X 10

BRISBANE CBD – SALARY PACKAGE TO \$45K +

Looking to make the jump to corporate travel?

Here is your chance. This award winning travel management company is looking to secure 10 consultants to support their exciting new account. Your role will involve booking domestic flights, accommodation and car hire, as well as servicing all other client requests. You will love working Mon – Fri only and enjoy a fantastic salary package. Don't miss your chance to join this fabulous team. Apply Today!

HAVE IT ALL TEMPING WITH AA

TRAVEL TEMPS - VARIOUS BRISBANE LOCATIONS

TOP HOURLY RATE

Want a top hourly rate? Want variety in your working week?

Want a 4 day weekend? Want a weekly pay cheque?

Sign up as a travel temp with AA and have access to all this and more! Travel temping is great way to try out different areas of the travel industry and find your perfect fit. We have a variety of short and long term assignments in corporate, retail, wholesale and airlines. You will need min 12 months travel consulting experience and embrace flexibility.

**Register with AA during SEP – NOV
for your chance to win TWO**

**P3 Reserve Fan Package Tickets
to the U2 360 Tour**

in Sydney Mon 13 Dec 10

**The lucky winner will be announced in
the trade press on 1 DEC 10**

REGISTER TODAY

www.aaappointments.com



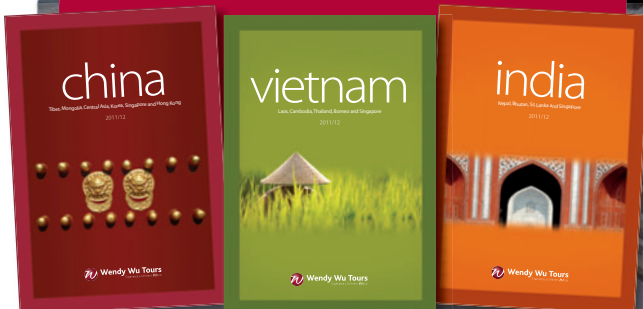
Wendy Wu Tours Brochure LaUNCH Extravaganza!

**2011/12
brochures
out now!**

Look out for your Wendy Wu Tours LaUNCH box on its way to you now! You can win amazing prizes simply by booking your customers on a 2011 group tour or FIT valued at over \$2000 pp between 15 October 2010 and 21 January 2011. Keep an eye out for the **GOLD** envelope in the box for details!



2011/12 brochures and LaUNCH boxes
currently being distributed by Tifs



Wendy Wu Tours®
Just say 'Wu'™

www.wendywutours.com.au

Conditions: Full terms and conditions of prizes are outlined in the prize letter contained in the official Wendy Wu Tours LaUNCH box. Closing date of promotion: 21 January 2011. Random prize draw will take place on 28 January 2011, 1000EST at Level 9, 275 George Street Sydney NSW 2000. Prize winners names will be published in Travel Daily on 01 Feb 11 and Travelbulletin on 25 Mar 11. Authorised by permit numbers: NSW-LTPS/10/08813; VIC-10/3319; SA-T10/2252; ACT-TP10/04104.2. Wendy Wu Tours Lic Number: 27A4792. 7200K