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# Travel Daily AU

First with the news

Wed 13 Oct 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## NRMA Travel back in black

NRMA'S Travel and Touring businesses including Adventure World, Value Tours, Creative Cruising, Coral Seas and Thrifty Car Rental have together combined to produce a positive result for the motoring organisation, according to figures in the NRMA annual report.

The group's Travel & Touring operations produced an overall \$1.17m profit for 2009/10 - a major turnaround from the shock \$34.7m loss last year.

The improvement came despite a slight drop in total turnover in the division to \$342m for the year, down from \$359m in 08/09.

The NRMA Financial Report also details several of the "earn out" provisions of the acquisition of various travel operations by NRMA's Tourism and Leisure Holdings.

The vendors of Value tours, including Peter Marsh, Leonard and Janice Murray and John and Bronwyn Ross, received \$2.8m on 09 Nov 09 as final payment for the \$11.9m purchase.

For the \$4.6m Creative Cruising acquisition there was an estimated final instalment of \$1.5m payable to Ernest and Robyn Skalsky, and Rodney Muller, Leonard Gries, Julie Slade and Harry Solander.

However "based on the earn out

period result this is not payable to the vendors," the report reveals, meaning the sale price was more like \$3.1m.

The report states that Creative Cruising's revenue from operations in 2008/09 was \$2m and it contributed \$100,000 to the group's net profit.

During the year NRMA also booked \$74,000 in employee-related restructuring costs.

The report also reveals that during the year Thrifty franchised 41 of 52 corporate locations (mainly regional) which were "identified for transition to the franchise network."

NRMA's intangible assets include a sum of \$5.8m carried in relation to the Thrifty licence agreement.

### Rocky appointment

ROCKY Mountaineer has today named Dianna Schinella as sales manager for Asia Pacific, based in Sydney, in a move to strengthen and develop ties with local tour operators, wholesalers and agents.

### Another big issue

*Travel Daily* today has six pages of news and photos plus full pages from:

- AA Appointments jobs
- Wendy Wu Tours brochure
- Inplace Recruitment jobs

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Wed 13 Oct 10

Page 2

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**10 GOOD REASONS TO VISIT NEW CALEDONIA**

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## Fuel case response urged

THE Federal Court of Australia has ordered that travel agents from across the country be invited to register their intention of making a claim against Qantas, in the long-running fuel surcharge court case.

Law firm Slater & Gordon will later this week be publishing notices in *Travel Daily* with details of how agents who didn't opt out of the original proceedings can be part of the Group which is able to "make a

claim from Qantas for the unpaid commission on fuel surcharges collected on international published airfares".

Qantas is contending that in the case of franchisees of Harvey World Travel, Travelscene American Express, Jetset, Travelworld, Travellers Choice and CT Partners, "any claim it is to pay to some of those group members may be reduced to take into account override commission paid to National Chains and passed onto those group members".

Agents who intend to make a claim must register their intentions by 4pm on 15 Nov by sending a registration form to the Federal Court or by contacting Slater & Gordon who are acting on behalf of the representative plaintiff, Leonie's Travel.

Agents will be able to claim if they satisfy a number of conditions including being party to the IATA Passenger Sales Agency Agreement between 11 May 04 and 09 May 07; selling international published fares on behalf of Qantas, British Airways and Air New Zealand; and having not lodged an Opt Out Notice with the Federal Court in 2008.

### QH week 1 winner

CONGRATS to Margaret Griffin from Compass Travel & Cruising who has won a \$100 Qantas Holidays voucher for submitting her 'Tantalising Tassie' itinerary in the wholesaler's month long comp featured exclusively in *TD* (pg 6).

### Webjet on Neilsen

WEBJET md David Clarke says figures from the Nielsen Online Retail Monitor (*TD* yest.), which gauges the top purchases made via the internet, are questionable.

Clarke told *Travel Daily* that the Neilsen stats for Aug "are out by about 100%", with Webjet receiving 1,910,419 unique visitors to its website, not 915,000.

### Cosmos price cut

COSMOS says it has cut prices on its latest Europe program by as much as 17% due to the strength of the Australian dollar against the Euro and British Pound.

Prices in 2011 are on average 15% lower than those in 2010.

The tour operator says its 2011 tours in Europe are "the best-value holidays in years", when coupled with earlybird deals and discount airfares.

The brochure features 61 tours covering 33 countries, including a new 10-day Athens, Mykonos & Santorini itinerary and a nine-day European Introduction trip.

MEANWHILE, the Aussie dollar reached a 25-year high against the British Pound overnight, and is currently trading at £0.6217.

## Window Seat

LOVELORN tourists are likely to rush to the newest attraction in Croatia - the so-called "Museum of Broken Relationships" in the country's capital, Zagreb.

Eclectic exhibits include a wooden leg - apparently to commemorate a failed romance between a war veteran and his nurse - with the caption: "The prosthesis lasted longer than our love - it was made of stronger material".

Also on show is an axe used to destroy an ex-girlfriend's furniture, as well as some garter belts from Sarajevo with the lament: "I never put them on...the relationship might have lasted longer if I did".

THERE'S no longer any room for planes at an airfield in Lebanon, where a new world record has been set for the biggest ever national flag.

The Lebanese military released a picture taken from the air on Sun, showing the massive 65,000 square metre flag "unfurled" on the tarmac of the Rayak air base in the country's east.

The flag was reportedly stitched in Kuwait and assembled in Lebanon, and beats the previous record holder, Morocco, which only has a measly 60,000 square metre flag.

The green cedar emblem in the middle of the giant Lebanese flag covers an area of 10,452 square meters - the same figure as the country's surface area in square kilometres.



Let's run it up a gigantic pole and see who salutes!

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# Travel Daily AU

First with the news

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## Travel Daily AU

First with the news  
on location in  
Kuala Lumpur

Today's issue of TD is coming to you from Kuala Lumpur, Malaysia, courtesy of AirAsia X.

**PIONEERING** low-cost carrier AirAsia is today celebrating a staggering milestone - the carriage of its 100 millionth passenger.

The landmark comes just over eight years since the then heavily indebted operation was purchased by current ceo Tony Fernandes for just one Malaysian ringgit - or about 32c Australian.

Since then the growth of the carrier has been phenomenal, with its current annual passenger numbers amounting to about 15 million each year on routes across Asia as well as long-haul destinations in Australia and the UK operated by sister carrier AirAsia X.

AirAsia also has regional affiliates in Thailand and Indonesia, and operates from its head office near the Kuala Lumpur Airport budget terminal.

The airline is currently the largest single customer for the Airbus A320, with 83 in the fleet and firm orders for a further 92, plus 50 options - as well as ten 737s which are being phased out.

The long-haul AirAsia X offshoot operates eight A330s and two A340s, and has placed a firm order for ten new A350s which are scheduled to enter service in 2016, and likely to fly on North America routes.

AirAsia X offers a two class service, with meals available for purchase in both economy and premium economy.

Premium economy offers 12 (slightly angled) lie-flat beds with a 188cm seat pitch in a separate cabin from economy class.

In a truly flying visit, *Travel Daily* arrived in KL this morning on the flight from Melbourne which departed at 1.45am - and after a full day of briefings will return on another overnight flight tonight.

## MICE market grows

THE number of convention and conference arrivals to Australia has swelled by 15% year-on-year for the year ending 31 Jul, but the figure is still below numbers achieved in 2008.

At the same time, business arrivals rose by 8% to 795,600, of which about 16% (or 127,000) took part in incentive trips.

According to Tourism Australia's latest Global Market Monitor report, business arrivals from the US for the first seven months of 2010 surged 26% to 66,000.

New Zealand, Singapore and UK business arrivals were also up 10% (to 117,000), 14% (to 36,500) and 15% (to 30,200) respectively, "despite their relatively slow economy."

Tourism Australia says meeting venues, convention centres, hotels, PCOs and DMCs have reported improved sales in the first half of 2010, with lead times still short.

Convention and visitor bureau's have also reported new business opportunities, with US companies considering long-haul destinations for events into 2011.

## Azamara bargain

CREATIVE Cruising is offering a "last minute special" for a seven night *Azamara Quest* cruise which will cruise from Venice for Athens early next month.

The 06 Nov departure is priced from just \$1659pp, with a further \$500 worth of onboard credit for every passenger booked by 31 Oct - details 1300 632 599.

## Norfolk early birds

NORFOLK Air is slashing fares from Melbourne, Brisbane, Sydney and Newcastle by as much as 25% in its 2011 winter early bird deals.

Prices start at \$184 (plus taxes) one way, valid for travel between 16 Jun and 31 Aug 2011, when booked by 31 Dec.

See [www.norfolkair.com](http://www.norfolkair.com).

## P&O Facebook fans

P&O CRUISES says it now has over 20,000 fans on its Facebook page, including over 1,000 new followers in the past fortnight.

Senior vp of Carnival Australia Jenny Lourey said the cruise line had introduced Facebook groups on some voyages in response to growing enthusiasm from pax to "rally with other cruise lovers from the site whilst onboard."

## PATA looks for ceo

THE Bangkok-based Pacific Asia Travel Association has announced that it's "actively looking" for a new chief executive officer following the resignation of incumbent Greg Duffell who will leave the organisation after 18 months of restructuring.

## FcM Scottish focus

FLIGHT Centre's FcM Travel Solutions corporate offshoot has appointed a new sales director for its operations in Scotland.

The role has been taken by Lynne McKay, with FcM UK gm Ciaran Kelly saying the company had seen significant growth in business in Scotland this year despite the ongoing UK recession.

## ICCA training dates

THE International Cruise Council Australasia is reminding agents it still has availability for upcoming training courses being held in Canberra and the Gold Coast.

Courses are being hosted in Canberra on 19 & 20 Oct and on the Gold Coast on 04 & 05 Nov.

For details see [cruising.org.au](http://cruising.org.au).



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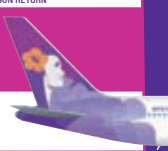
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ABOVE: Melbourne-based Extragreen Holidays was the winner of the recent Consolidated Travel/Malaysia Airlines incentive promoted through *Travel Daily*.

Pictured above are a thrilled Roger Thien and Rose Yong of Extragreen Holidays (middle) receiving their prize of two business class tickets to Kuala Lumpur from Steve Alysandratos of Consolidated Travel (left) and Giles Gilbert of Malaysia Airlines.

Wed 13 Oct 10 Page 4

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

## Euro travel chaos

A MAJOR public service strike in France overnight, which has embroiled the country's air traffic controllers, has led to massive flight cancellations.

As well as Air France, carriers affected include Irish low-cost airline Ryanair which has cancelled 250 services, along with British Airways which warned of possible disruptions and delays.

STA Travel, the world's leading travel agency for students and young adults has several outstanding opportunities across Australia. To apply for any of these roles or to express your interest in joining this award winning company, email your covering letter and resume to [careers@statravel.com.au](mailto:careers@statravel.com.au)



### Ticketing Coordinator x2 - Perth

Do you have an in-depth knowledge of air tickets, fares and related terms and conditions? Yes I hear you say...then read on... STA Travel's Perth ticketing office has 2 amazing positions vacant; perfect for an experienced consultant who loves the travel industry but the sales focus just isn't doing it for them, or for an experienced ticketer looking for a change of environment. What we are looking for is excellent time management and multi-tasking skills with a strong analytical mindset and even stronger attention to detail. The possibility to be appointed team leader is also on the cards for the right applicant so get in quick.

### Corporate Consultant - Melbourne

Are you an experienced Travel Consultant wanting to make the next move in your career? STA Travel's Latrobe University branch has an opening for an Academic (what we call Corporate) Consultant to service the needs of the University staff. The University staff are off on research trips throughout the year and before you know it, you'll be making bookings to the most remote parts of the world. Great base salary plus commission is here waiting for the successful applicant.

### Account Manager Academic & Corporate Travel - Melbourne

This is a key role in the strategic partnership between STA Travel and TravelEdge. Overall you will take responsibility for growing the profitability and portfolio of current academic accounts, and ensure that new acquisitions are transitioned seamlessly into the portfolio. Liaising daily with the Director of Sales and quarterly meetings with STA Travel and TravelEdge, this role will suit a candidate experienced in business development and account management. Travel background is essential.

### National Contact Centre - Carlton

Our National Contact Centre - located in the heart of Lygon Street's café culture - is growing...and we need you to help us meet the demand. We are looking for a couple of sales superstars to handle the increased phone enquiry and also another to join our email and live-chat team. A great culture, monthly dinners and outings, excellent support structure. Come see how STA Travel adds pizzazz to contact centres!

## Skywest adds A320

WA-BASED carrier Skywest Airlines has announced plans to add an Airbus A320-200 aircraft to its fleet of Fokkers soon.

Exec. chairman, Jeff Chatfield also confirmed Skywest was in the process of applying for rights to operate services between Broome and Singapore (TD 30 Aug), most likely using the new aircraft.

The A320 was formerly operated by Thomas Cook in the UK.

## Topdeck price drop

TOPDECK says that 97% of tours in its 2011 Europe program are priced cheaper than those in 2010, with an average cost reduction of 10%, and a maximum of 17%.

"By keeping the price of many trips the same price as in 2010, we're giving agents and their clients even more reason to choose Topdeck in 2011," said Topdeck's director global sales and strategy, Lance Batty.

The latest program features 92 European trips across its EuroHotel, EuroClub, Euro Camping and Explorer tour styles.

New for 2011 is the Mega European 49-day EuroClub trip, priced from \$6,990pp, and a 10-day Europe Express EuroHotel trip priced from \$1,825.

See [www.topdeck.travel](http://www.topdeck.travel).

## YHA adds Fx ATMS

THE Sydney Central and Railway Square YHAs in the NSW capital have added foreign exchange ATMs, giving backpackers greater access to overseas currencies.

YHA also plans to introduce the machines at locations including Brisbane, Cairns and Canberra.

The Fx ATMs dispense cash in Australian and New Zealand dollars and Euros.

## New FJ US fares

AIR Pacific is offering airfares from Australia to Honolulu and Los Angeles priced from \$1,174 and \$949 ex SYD and BNE respectively, when purchased by 31 Jan 2011.

Airfare ex MEL are from \$1213 to HNL and \$1153 to LAX and all fares include taxes and for travel until 30 Jun, blackout dates apply.

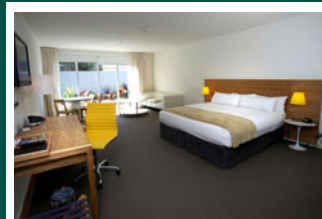
## Travel web training

TRAVELMANAGERS are set to launch a new web-based training platform, dubbed 'The Oracle', which will provide the network's individual travel managers with access to courses via its intranet.

The self paced Workshops will enable TM's to gain in house training and access supplier training webinars "keeping up with supplier initiatives as they occur, but in a timeframe that works for them individually," said Travelmanager's executive general manager, Mandy Scotney.

## NT Falls closures

KAKADU National Park has advised that all access to Twin and Jim Jim Falls has been closed due to water level increases.



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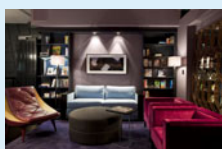
## Accommodation Updates

**WELCOME** to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).

**PEPPERS MANOR HOUSE** and **PEPPERS CRAIGIEBURN** in NSW's Southern Highlands will be equipped with new endota day spas from later this month. The two properties will offer a new level of indulgence and pampering for guests, including treatments that use raw, natural and organic ingredients.



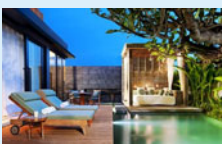
**SPICERS RETREATS, HOTELS & LODGES** has opened its first Brisbane hotel, the **SPICERS BALFOUR HOTEL**. The property offers contemporary Queensland style and is located just three kilometres from the CBD and inner suburb New Farm. Room types include executive, courtyard & terrace suites.



**STARWOOD HOTELS & RESORTS WORLDWIDE** has opened the 284 room **SHERATON NHA TRANG HOTEL & SPA** in Vietnam. The hotel also features a 340 square metre grand ballroom and an ornate chandelier made of glass seagulls in the lobby.



The **W RETREAT & SPA, BALI SEMINYAK** has recently opened, and features 158 retreats and 79 Villa retreats. It features a number of dining venues and is located about 25 minutes from Denpasar Airport and targeted towards both business and leisure travellers.



**WORLD'S LARGEST  
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## Legendale package

**LEGENDALE** Hotel Beijing has released a package for business travellers which includes Deluxe accommodation, brekkie, free internet access, VIP check-in, and more, priced from RMB 1600 (AU\$245) per room.

The offer is valid for stays until Dec and is commissionable at 10%. Contact Air Marketing Asia Pacific for more info on (02) 9299 8559.

## UA expands Miles

**UNITED** Airlines has broadened its Mileage Plus frequent flyer scheme to now enable members to accrue points when shopping at retailers including Sears, Staples and Sally Beauty.

A new portal has been launched at [www.mileageplusshopping.com](http://www.mileageplusshopping.com).

**ALSO**, elite members of Mileage Plus and Continental Airlines' OnePass frequent flyer program can now take advantage of new reciprocal seating benefits on US domestic flights, providing them with preferred seating & upgrades to first, business and premium class on UA flights, and first-class upgrades on CO services.

**MEANWHILE**, United has also applied for daily services between Los Angeles and Shanghai, to start from 20 May 2011, following in the jetstream of rival American Airlines which was granted rights for the new route last week (*TD* 11 Oct).

## ZQN record nights

**QUEENSTOWN** has recorded an 11.4% year-on-year rise in int'l guest nights for the month of Aug, to 182,135 - the best ever result for the period, according to Destination Queenstown.

## Euro carriers unite to limit EK growth

**AIR France-KLM** Group has teamed up with other European carriers to try block Emirates and other Gulf carriers from European hubs due to a "competitive imbalance between the Gulf and Europe."

According to AF's ceo Pierre-Henri Gourgeon, Emirates' growth could "eventually lead to a mass shift in stopover traffic ... to Middle Eastern hubs."

Executives from British Airways and Lufthansa will join Air France counterparts in a meeting of the Association of European Airlines this week to lobby with American rivals for a change in export guarantee regimes and the trans-Atlantic trade agreement.

A 20-year agreement has seen the US and Europe withholding export credit guarantees from airlines registered in Britain, France, Germany, Spain and the US, meaning airlines are denied cheaper gov't backed plane financing available to rivals from countries including Gulf states, the *Arabian Business* reported.

An EK spokesperson said the "carrier pays landing charges in Dubai, and although differently structured, our employee cost base is comparable to other airlines".

## Viva! Sabah deals

**VIVA!** Holidays has released four night packages to Sabah ex Perth priced from \$755ppts, taking advantage of Malaysia Airlines new direct service (*TD* 15 Sep) - see [qantasholidays.com.au/agents](http://qantasholidays.com.au/agents).

## 15% off Egypt trip

**TEMPO** Holidays is offering 15% off its 13-day Total Egypt itinerary for bookings deposited by 31 Oct, for travel until 30 Sep 2011.

With the discount, the trip is priced at \$2,519ppts, which includes hotel and cruise accom, Egyptologists guides, transfers, some meals, entrance fees, domestic flights and more.

## Premier US debut

**BEST** Western has opened its first Premier branded property in the US, with another 19 hotels sharing the same standard level to come online during 2011.

Premier Crown Chase Inn & Suites in Denton, Texas is the debut property of the hotelier's "upper three-star" classed hotels.

## Cruise autocancel

**PRINCESS** Cruises and Cunard Lines new autocancel function which is planned to roll out in the US from 01 Dec when a booking isn't paid in full on time (*TD* Fri), will not apply locally.

A representative for the cruise companies told *TD* yesterday that "there are no changes to the existing arrangements for cancellations for Cunard and Princess Cruises in the Australian and NZ market."

## WIN A COPY OF BOND VET ON DVD

Congratulations to **Sue Burchell** from **HWT Tunstall Square**, who was yesterday's lucky winner.

Each day this week, **Duke Home Entertainment** is giving *TD* readers the chance to win a copy of **Bondi Vet: Season 1** on DVD, available at Big W from 14 Oct.

Featuring TV's charismatic



Sydney Veterinarian, Dr. Chris Brown, *Bondi Vet: Season 1* is an unscripted 16-part, half hour television

series, set against the breathtaking backdrop of Australia's most famous beach, Bondi Beach.

Chronicing the adventures of Dr. Chris, who lives and works in Bondi, *Bondi Vet* gives you a unique insight into the world of one of Sydney's busiest vets and the animals he devotes his days to caring for and treating.

To win, simply be the first person to email the correct answer to the question below to:

[bondivetcomp@traveldaily.com.au](mailto:bondivetcomp@traveldaily.com.au)

**What is the name of the female doctor on the show?**

## flydubai growth

**DUBAI** based low-cost carrier flydubai has announced two additional routes from next month, with the addition of two weekly flights to Yerevan in Armenia from 21 Nov as well as twice weekly services to Sulaymaniyah in Iraq from 24 Nov.

## MAS early birds

**MALAYSIA** Airlines has launched early bird fares to Europe ex SYD and PER to select destinations, with sample fares ex SYD including: \$1811 to London, \$1699 to Paris, and \$1599 to Frankfurt; on sale until 30 Nov and for travel from 01 Apr-30 Jun and 16 Aug-31 Oct.

## HAL Alaska in 2011

**HOLLAND** America Line is offering three itinerary options to Alaska in 2011, including a seven-night Alaska Glacier Bay Inside Passage itinerary on *ms Zuiderdam*, *ms Volendam* & *ms Zaandam*, operating round-trip from Vancouver.

Other options include the seven-day Alaskan Explorer via Glacier Bay trip, sailing on *ms Oosterdam* sailing roundtrip from Seattle, and a 13-night cruise/land Double Denali Adventure and Glacier Discovery Tour 16V, operating from Anchorage to Vancouver.

See [traveltheworld.com.au](http://traveltheworld.com.au).

## Directions conf.

**TRAVEL** industry representatives are being invited to attend the 2010 Australian Tourism Directions conference being held in Canberra on 15 Nov, priced at \$195pp.

The event is backed by Tourism Australia and the Dept of Tourism.

## Flight Centre Expos

**FLIGHT** Centre will be holding its annual Discover Europe Travel Show across the country from later this month and into Nov.

Events are planned for Sydney and Brisbane (on 31 Oct), the Gold Coast, Adelaide, Melbourne and Newcastle (on 07 Nov) and the Sunshine Coast, Perth and Canberra (on 14 Nov).

Airlines including Qantas, British Airways, Emirates & V Australia, along with wholesalers such as Trafalgar, Globus, Peregrine, Topdeck, Intrepid and Contiki are also taking part.

## Fiji cocktail cruise

**CAPTAIN** Cook Cruises in Fiji are offering a new daily Twilight Cocktail Cruise onboard *Fiji One*, with a launch price of FJD\$49pp available for a limited time.

The catamaran departs Port Denarau, Nadi at 5.30pm and returns at 7.00pm.

## AFTA UPDATE

the latest insights from AFTA's Chief Executive, Jayson Westbury



*Well the 71<sup>st</sup> Skai International Congress has been heralded as a huge success and for the parts that I was able to attend, I must agree. What a wonderful event for Sydney and Australia to bring the network of Skai with its international and indeed global reach to Australia. Having been involved in several of the social events and taking part in the B2B session on the Sunday, I have to say delegates from all around the world were very happy.*

*The Skai B2B session, which has the motto, "doing business among friends" really encapsulated the spirit of the Skai movement and the event. Well done to everyone involved in making this 71<sup>st</sup> Skai International Congress an outstanding success.*

*What is even more outstanding is that the international president of Skai International is now an Australian. In fact, a travel agent, a man who is a believer and supporter of AFTA and clearly a member of the travel industry that can see the value in giving back.*

*Tony Boyle of Jetset Townsville, is the new Skai International President. If that is not one of the most wonderful demonstrations of just how global the travel industry is and how much a travel agent in a regional town can have an impact at a global level, then I don't know what is. Congratulations to Tony for his outstanding achievement in making it all the way to the top of Skai International.*

*Tony told me this week that it has been a very long journey and that it has involved a great deal of time away from his business, but one which he believes provides him with a personal achievement, but more importantly one which he feels provides him with an opportunity to have an impact on the global travel industry stage.*

*It's people like Tony Boyle that give back in this way that make the travel industry so strong and demonstrate to the world that Australia is a serious player in this global industry, and one that can provide the leadership and determination that so often is honestly needed in many organisations both at home and overseas.*

*Skai International is a great network to be involved with; if you are interested in becoming a member of Skai you can get all the details at [www.skai.org.au](http://www.skai.org.au). As members say at the start of every meeting. SKAI!*



## Whits airport reno

**THE** Whitsunday Coast Airport, located near Proserpine in QLD, will receive a \$7 million upgrade to enhance its terminal and passenger facilities.

The project is expected to be completed by mid-next year.

## BIG4 in Christchurch

**BIG4** Holiday Parks members will join New Zealand's TOP 10 Holiday Parks in Christchurch next week for a conference to celebrate the success and future growth of both brands.

BIG4 in the last 12 months ending Jun recorded a 5.5% year on year increase in revenue of \$270.5 million.

## Nothing like France

**TOURISM** Australia has unveiled its 'There's Nothing like Australia' campaign to the French market.

The campaign featured a five week online promotion, a six week cinema campaign, and a week-long billboard campaign in the Paris metropolitan area.



*Relax*

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# Tailor Your Ultimate Tassie Trip



**Qantas Holidays, in conjunction with Tourism Tasmania, are giving you the chance to uncover some of Tasmania's best kept secrets with the release of the Qantas Holidays 2011 Tasmania Brochure.**

Simply use the brochure to create your ultimate Tassie itinerary to the value of \$5,000. The lucky travel consultant with the most creative response will have their dream converted into reality with Qantas Holidays, up to the value of \$5,000! Include accommodation, transport, tours and total itinerary cost using the prices from the new 2011 brochure! The most creative title for the itinerary entry using 10 words or less each week during the promotion will receive a \$100 Qantas Holidays voucher and a delicious Tasmanian treat!

Email your answer to: [qhcomp@traveldaily.com.au](mailto:qhcomp@traveldaily.com.au)

To view the Qantas Holidays 2011 Tasmania Brochure, click here.

Click here to view Terms & Conditions and see some sample itineraries!

Promotion commences 1 October 2010 and ends 31 October 2010.

\*TERMS & CONDITIONS: Promotion is only open to Australian residents who are employed as travel consultants by an IATA-approved travel agent that sells products offered by Qantas Holidays Limited, and are not Flight Centre Limited employees. Please refer to the full terms and conditions.

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## **JOBTOBER IS HOTTING UP! REGISTER TODAY**

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**ADELAIDE & PERTH** – (03) 9670 2577 – [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) & [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)

### **\*JOB OF THE WEEK\***

#### **EXCITING NEW ACCOUNT**

#### **CORPORATE TRAVEL CONSULTANTS X 25**

#### **SYDNEY AND BRISBANE CBD LOCATIONS**

#### **SALARY PACKAGE \$40,000 - \$50,000 +**

This is an exciting opportunity to get in on the ground level of something BIG. Our client is a global TMC that has won a major new account. They are now looking for exceptional travel domestic and multi skilled consultants to join their growing SYD and BNE based teams.

Say goodbye to your boring old job and find a role that is as rewarding as it is challenging. No more cost of seat, face to face consulting or weekend work. Here is your chance to work MON- FRIDAY. You will enjoy working in a friendly and supportive team in a company that will provide you with excellent training and development plus opportunities for rapid progression.

Essentially you will need a minimum of 1 yr retail or corporate consulting experience. You will have excellent CRS skills ideally with ticketing experience; exceptional customer service is a must and is a point of difference with this company.

### **SHORTEN THE DAILY COMMUTE**

#### **RETAIL TRAVEL CONSULTANT**

#### **MELBOURNE (NORTH) – SALARY PACKAGE TO \$60K (OTE)**

Traffic, roadworks and crowded trains; who needs it! An exciting new opportunity exists for one very lucky consultant to shorten their daily commute and step into a very well established travel agency in Melbourne's northern suburbs. You will be an energetic international travel consultant who can quickly build strong rapport with your clients. A generous incentive scheme is in place to help you earn the big bucks!

### **BE THE STAR BEHIND THE SCENES**

#### **AIRFARE DISTRIBUTION COORDINATOR**

#### **MELBOURNE (INNER) – SALARY PACKAGE TO \$50K (OTE)**

This large operator is looking for a dynamic new employee to work within their small product team. In this role you will be responsible for checking new fare rules and rates, loading them into the system and updating the web with new specials being released – PERFECT for an experienced travel consultant looking to move behind the scenes. Monday to Friday hours and a vibrant work environment await you!

### **PASSIONATE ABOUT CRUISING?**

#### **CRUISE CONSULTANT**

#### **BRISBANE CBD – SALARY PACKAGE TO \$60K PKG OTE**

Looking for the opportunity to sail into a cruise career? Need a new challenge? Here is your chance. This dynamic company is looking for a cruise consultant to be part of their vibrant team. Your role will involve booking worldwide cruise packages. This is the perfect position for an experienced travel consultant with exceptional sales skills. Enjoy fantastic \$\$, discounted and free cruises, tickets to the hottest industry events and top training. Don't miss your chance – call today.

### **JUMP INTO THE PRODUCT WORLD!**

#### **PRODUCT LOAD CONSULTANT**

#### **BRISBANE CBD – SALARY PACKAGE \$45K PKG OTE**

Work 'behind the scenes' in travel and see how the product all comes together! Do you have experience as a travel consultant or a product consultant? Then look no more... This unique product role will not last long, don't miss your chance to join this fabulous global travel company. Enjoy top \$\$, training, fab incentives and more! Reserve your place behind the scenes today.

Contact AA Appointments and apply now!

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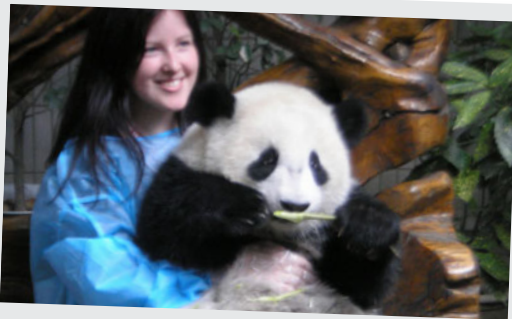


# Nihao from China!

## Wendy Wu Tours Mega Famil



Group at Panda reserve



Lisa Mundy (Jetset Marion) with a cuddly Panda



Peoples Park

### CHENGDU TRAVEL DIARY

AFTER the success of last year's Mega-famil partnership between Wendy Wu Tours and Cathay Pacific, a second famil for 60 agents took off in style from around Australia over the weekend to meet in Cathay's hub of Hong Kong. With more than 80 flights per week between Australia's mainland capitals and Hong Kong, it made joining the group a breeze.

The next leg was on one of four flights a day to Chendgu on Cathay's sister airline Dragon Air, which was a quick 3 hour flight. In true gregarious Chinese style the Mega-famil group met their national tour escorts in Chengdu China at 10pm on October 10, a truly exciting and auspicious way to begin their China adventure.

Chengdu, renowned for its Panda Research Centre, has been the capital of Sichuan province for 2300 years and is commonly know as the home of hot and spicy food due to the locals penchant for spicy dishes making good use of local chillies, including the famous Sichuan Hot Pot.

The group spent the morning admiring the cute and cuddly Pandas and had a chance to learn about the Centre's research and production of an artificial insemination programme to help increase the Giant Panda population, of which 85% live in Sichuan's wilderness.

After having experienced the local Sichuan cuisine, the group headed to People's Park where they enjoyed joining in the Chinese local life of song and dance.

The formal part of the day was the welcome dinner hosted by Jenny Bevan, Wendy Wu Tours' Queensland business development executive. The authentic Chinese cuisine consisted of dishes from the region as well as a few adapted ones for those who were wary of the free use of chillies.

Jenny's speech welcomed the group to the China famil and thanked Cathay Pacific for their role in a very important industry partnership.

Ms Bevan said, "We want to show you the genuine Wendy Wu product, including the accommodation, transport, meals, destinations and most importantly the guides. By the end of the trip we want you to be able to Just Say Wu, one of the new taglines for Wendy Wu Tours".

Over the next few days the group will divide in two to experience two very different regions of China. One will visit the historic city Xian and the other the green landscape of Guilin.

**Watch of for our next story on 18 October 2010!**





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# Travel Jobs that are right for YOU



Liz Vibert

## Organise Organise Organise!

Looking for a work life balance?  
Want to work close to home? Our client is based in the Homebush area & is seeking a Travel Co-ordinator. You will be based in a corporate head office, booking travel

arrangements & co-ordinating employee travel schedules with an online booking tools. Monday to Friday - No Weekends!

- ▶ Must have travel reservations experience
- ▶ Must be able to communicate at all levels
- ▶ Salary \$40K + super

**Click here for more details or call Liz.**

## Help Desk Manager - Travel Technology Co.

Be a part of this dynamic, successful and expanding Travel technology company. You will be responsible for developing, mentoring and leading a new team of 10 support consultants ensuring that all processes and procedures are up to date & being upheld by the team. You will set and monitor KPI's and provide general support and assistance to your team.

- ▶ Must have managerial experience within the travel industry
- ▶ Calypso system an advantage
- ▶ North Sydney location \$70K- \$90K + super

**Click here for more details or call Liz.**



Kristi Gomm

## Cruise into your next travel role!

Asia Pacific's leading cruise travel agency with international offices needs a cruising star in their Sydney branch.

Handling both travel agents and the general public you will be booking cruise packages with over 30 cruise lines worldwide.

- ▶ Must have previous cruise sales experience & CRS
- ▶ Sydney CBD location
- ▶ Salary up to \$50K + super

**Click here for more details or call Kristi.**



Ben Carnegie

## Corporate Travel Consultants

### Domestic & International positions

Our client is a Global Travel Management Company and a major player in their field. They currently have multiple positions including Domestic & International Consulting roles in both Sydney & Perth offices. Portfolios vary from large & small accounts to individual & team accounts.

- ▶ Must have CRS exp. in a corporate or leisure environment
- ▶ Temp roles also available with this company
- ▶ \$40-\$55K + super + fantastic employee benefits

**Click here for more details or call Ben.**

## Business Development Manager- MICE

This progressive corporate agency seeks an experienced BDM to work in their events division canvassing new opportunities in the MICE market. Responsibilities include: Client retention, new business acquisition, relationship mgt & assistance in new campaigns.

- ▶ Previous BDM exp. essential, MICE exp. strong advantage
- ▶ Work for a company with an excellent reputation in the industry
- ▶ Salary \$50K + super + monthly incentives

Don't miss this great opportunity to join a reputable and highly regarded company located in Sydney.

**Click here for more details or call Ben.**

## Save the day as a Travel TEMP

**Corporate Consultants x 2** - Sydney CBD, ongoing assignment, Sabre, Mon - Frid with some Saturday work. Start ASAP. Top \$\$.

**International Retail Consultant** - Sydney Inner West, Sabre ess, 18 October start, up to 2 weeks, sal to \$23 p/hr.

**Corporate Consultant** - Parramatta, Mon - Fri only, Galileo and Tramada, Start ASAP, Salary to \$23 p/hr.

**Retail Leisure Consultant** - Woodend VIC. Leisure consultant required 20th -29th Oct. Sabre CRS essential. Boutique retail agency. Top hourly rate to \$23p/hr doe.

**Call Ben for more Details.**

**We have our eyes out on the latest travel jobs,  
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