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Travel Daily AU
First with the news
Tue 15 Feb 11 Page 1
EDITORS: Bruce Piper and Guy Dundas
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Check out Radiance

TODAY *Travel Daily TV* is showcasing Royal Caribbean's *Radiance of the Seas*, in the lead-up to the ship's Australasian deployment from Oct.

Barry Matheson reports live from the ship - click on the logo above or see youtube.com/traveldaily.



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"Single voice" for accom

THE Hotel Motel Accommodation Association of Australia has today rebranded as the Accommodation Association of Australia, after a group of major hotel companies agreed to join.

The major change means the "expanding accommodation sector has united behind a single industry body," according to a statement issued this afternoon.

Minister Assisting on Tourism, Nick Sherry, launched the new organisation which now covers the full breadth of the sector.

"The result is a representative body that covers the whole of the accommodation industry, from

Speakman to stay

TRAVEL Counsellors founder and chairman David Speakman will stay in Australia until the group finalises the appointment of its new general manager.

He told *TD* this morning that the interview process is currently under way for a replacement for Samantha Hutton, who has left after only being in the role for a few weeks.

Travel Counsellors will hold its Australian conference at the Palazzo Versace Hotel on the Gold Coast this weekend, with about 160 delegates attending, incl 90 agent members and nine UK Travel Counsellors.

Today's Travel Daily

Travel Daily today has eight pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Radisson Edwardian
- Hahn Air

major chains like Accor, InterContinental, Toga Hospitality, Mirvac and Mantra at one end to B&Bs, caravan parks and single operator guest houses at the other," said AAA president Gary Crockett.

The new group's ceo Lorraine Duffy said the consolidation would see it strengthen service levels and enhance its advocacy.

"We are recruiting extra staff, moving into larger premises and developing a range of policy papers that will give the industry a single vision, voice and focus across all levels of government."

The announcement follows the pre-emptive move by rival lobby group the Australian Hotels Association (*TD* yesterday), which has restructured to improve its tourist accom representation, as distinct from the liquor and gambling issues of its pub members.

Hahn ADM bonus

HAHN Air is today promoting its new Your Rooster service (*TD* yesterday) which allows agents to have ADMs waived - see p12.

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May Fair special

LONDON'S exclusive May Fair Hotel is offering exclusive rates for Australian travellers during 2011, with extra special deals during Feb, Mar and Aug 2011.

It costs £230 plus VAT for a Superior King Room, with the rate including complimentary wireless - details on page 11.

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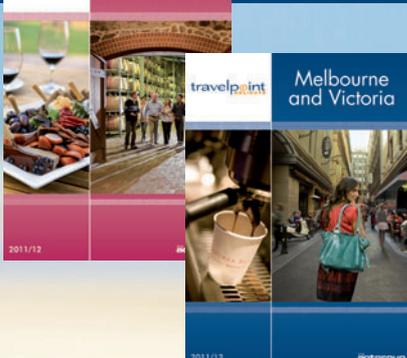
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Travel Daily AU

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Tue 15 Feb 11

Page 2

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JTG wholesale restructure

THE restructure of the wholesale operations of the combined Jetset Travelworld Group and Stella Travel (*TD* breaking news) was widely expected across the industry, as the organisation works out how to reap synergies from its diverse range of brands.

JTG Group General Manager Wholesale, Simon Bernardi, announced late yesterday that a single field sales force would promote Qantas Holidays, Viva! Holidays, Newmans Holidays, Rail Tickets, Travel2 and Travelscene Holidays - headed up by the recently appointed Fiona Dalton.

However all of the brands will continue to exist, as promised last year by JTG ceo Peter Lacaze who at the time of the merger said that there were no plans to rationalise the portfolio "at the moment" (*TD* 08 Oct 10).

Rohan Moss will also continue in his role as General Manager Stella Wholesale Australia, while Melissa Watt will be Sales Manager Stella Wholesale, "primarily responsible for account management and relationships between Travel2, Newmans Holidays, Travelscene Holidays, Rail Tickets and our in-house retail brands.

"The changes will provide greater efficiency and easier selling for trade customers across our wholesale portfolio," Bernardi said.

The centralisation of purchasing through a single Global Procurement Group (headed up by Lindy Christian in NZ) will also "ensure that we have the best rates and allocations possible," he added, with negotiations with suppliers currently under way.

The changes also significantly expand the popular Global Achievers incentive scheme, with Travel2, Rail Tickets and Newmans sales contributing to the program effective 01 Jul.

New CX J to SYD

CATHAY Pacific will launch its all new Airbus A330-300s Business Class product between Hong Kong -Sydney from Mar, the product's int'l market debut, as flagged by *Travel Daily* on 08 Dec.

The new J Class cabin will first be offered on flight number CX100 from Sydney on 02 Mar, operating six times weekly until 05 Jun, before going daily on the service from 06 Jun.

CX110 and CX160 will offer the cabin from 01 Jun, thrice and twice weekly respectively, before going daily on CX110, and four times weekly on CX 160, effective 01 Aug, according to GDS displays.

The new product will also be launched on CX's new daily Hong Kong-Chicago route, onboard Boeing 777-300ERs, from 01 Sep.



Window Seat

"PLANES are the new hotspot for a romantic liaison," according to UK flight search website Skyscanner.

Skyscanner conducted a special Valentine's Day poll, and found that almost half of travellers have flirted in the air.

1000 passengers took part in the online poll, with a third saying they had done OK, admitting to a "rendezvous following the flight".

8% even formed a long-term relationship, while unsurprisingly 95% of those who responded said they would like to join the so-called 'Mile High Club'.

"You are sitting next to someone for an hour or more, and the fact that you're both travelling to the same place means you already have something in common," pointed out Skyscanner's Karin Noble.

"Add this to the heightened effect that alcohol can have at altitude and the more relaxed 'holiday mode' that many travellers feel, and it tends to give people the courage to flirt with a fellow passenger".

Skyscanner even came up with a new term to describe the phenomenon - 'Flyirting'.

WIN A 96 HOUR EXPERIENCE



The Singapore skyline has transformed significantly. For a chance to enjoy your very own Singapore experience and get to know the new Singapore, sell Singapore Stopover Holidays between 01 February and 28 March 2011. They're available from AU\$40 (for stays to 31Mar11) in conjunction with a Singapore Airlines airfare for travel beyond Singapore. If you are one of the top 10 selling agents Australia-wide at the end of the promotion, you will win a place on a special YourSingapore Famil (to be held in late May). This amazing famil opportunity includes return economy airfares to Singapore, 3 nights accommodation at Shangri-La's Rasa Sentosa Resort and 1 night accommodation at the Shangri-La Hotel, all sightseeing and most meals (all relevant airport taxes and government levies are the responsibility of the prize winners). For more information, terms and conditions contact your local sales representative.



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QATAR AIRWAYS القطرية

AIME kicks off

TODAY is the first full day of the Australian Incentive and Meetings Expo in Melbourne, with 848 exhibitors from across the globe showcasing destinations, activities, tours and other options for the business events market.

It's set to be a big show, with more than 4500 visitors having pre-registered to attend - up 32% on last year.

This year AIME continues last year's innovation of 'destination presentations,' while there's also an extensive educational program featuring event industry experts.

MCEC connected

THE Melbourne Convention and Exhibition Centre is claiming an Australian first with the launch of free high-speed wi-fi internet connectivity across the complex.

The system, branded 'M Connect' is a "direct response to the changing needs of visitors to the MCEC and reflects our commitment to utilising technology within the venue," said ceo Leigh Harry at AIME yesterday.

The internet coverage includes all meeting rooms, exhibition bays, plenary auditoriums and all public spaces.

As well as the standard free M Connect, there's also an at-cost 'platinum' option which provides event organisers with a custom SSID and authentication plus higher bandwidth to support applications such as Skype.

Melbourne conventions get smart

ORGANISERS of Melbourne conferences will now be able to easily showcase and promote their events with the absolute latest technology, with the launch yesterday of a new Business Events Marketing e-Kit by the Melbourne Convention and Visitors Bureau.

The unique suite of digital products includes a Smartphone App, a Tablet App, a website widget and a personalised online 'delegate boosting tool' together with an integrated email marketing system.

MCVB ceo Sandra Chipchase told TD yesterday the system is provided at no charge to event organisers, and will allow them to load information such as session details, speakers, presentations and activities and make it all easily accessible to delegates both

before they come and during the conference.

The apps can even be used as a conference noticeboard to notify delegates of changed venues or even lost property, she said.

Destination marketing is also fully integrated into the system, allowing visitors to easily find Melbourne restaurants as well as activities in regional Victoria - all linked to the inbuilt GPS and mapping systems in Smartphones.

The white-labelled system can be fully branded for each individual conference.



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HA to Osaka Japan

HAWAIIAN Airlines has announced its third new Asian destination in as many months, with new daily non-stop services set to roll out between Honolulu and Osaka from 12 Jul.

The new route will add an extra 100,000 air seats per year to Hawaii from Japan.

QF ups Cooks fares

QANTAS is boosting its Economy class Red e-Deal, Super Saver and Fully Flexible fares from Australia to the Cook Islands, as well as its First and Business Class airfares to New Zealand by 5%.

The move follows QF's decision to bump up fares on domestic, regional and trans-Tasman services by the same amount last week.

Increases come into effect on/after 26 Feb - see the Qantas Industry Site for full details.

VH Strategic special

VIVA! Holidays has launched a six-night package to Phuket flying with Strategic Airlines ex MEL and BNE, priced from \$895ppts.

The deal includes accom at the Horizon Patong Beach Resort & Spa and economy class airfares, for travel from 01 Mar-31 Oct, when booked by 31 Mar.

Dubai down under

THE Dubai Department of Tourism & Commerce Marketing has launched a new representative office for Australia and New Zealand.

The new organisation will be based in Sydney and headed up by Julie King, replacing the previous representation by Peter Gisborne who retired last year.

King has extensive knowledge of the destination having lived and worked in Dubai for the past 14 years, with the team also including Veronica Rainbird who's Manager Trade, Training and Promotions.

Sue-Ann Miller has also rejoined DTCM as Information Officer.

Dubai is once again exhibiting at AIME this year, with the delegation led by Saleh Mohammed Al Geziry, DTCM Director Overseas Promotions, along with 14 representatives from the tourism sector.

TD ticket winners

CONGRATULATIONS to Tamsin Fraser-Crooks from Flight Centre St Ives in Sydney, who'll be taking a friend to see crooner Michael Buble in concert this week courtesy of THAI Airways after winning last week's TD comp.

And we received a huge rush of entries for the Moonlight Cinema tickets yesterday, with the first to correctly answer that Intrepid offers 42 trips in the Northern Territory being Michelle Zienkiewicz of Phil Hoffmann Travel in Glenelg, South Australia.

Intrepid helps woo lovers



ABOVE: Intrepid Travel donated a trip for two to Italy on its 16 day 'Best of Italy' small group adventures program, to Melbourne's Nova radio station.

The popular breakfast radio show presented by Dave Hughes and Kate Langbroek played cupid to one lucky caller after sharing her worst Valentine's Day experience.

Feeling sorry for the caller, the presenters invited her and three handsome men to serenade her in one of Intrepid's kayaks on the Yarra River on Valentine's Day.

40th W hotel opens

STARWOOD Hotels & Resorts Worldwide yesterday premiered its newest flagship hotel in the UK, and 40th globally, the 192-room W London Leicester Square.

The three gentlemen flirted with Maddie before she chose Jacob to take on the trip with her saying "he was half Italian and I thought he might be able to speak Italian on the trip and translate Italian signs for me!"

Pictured are the Melbourne Urban Adventure Instructors with Maddie and Jacob.

BTB absorbed?

THE Bali Tourism Board could be replaced or absorbed into the Indonesian Tourism Association (Gabungan Industri Pariwisata Indonesia) in coming months, according to the chairman of the organisation.

Ida Bagus Ngurah Wijaya said a meeting will be held later this month, which will most likely decide on the fate of the BTB.

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*Airfares are inclusive of taxes and surcharges correct at 21st December 2010. Offer ends 7th March 2011 for Economy Class for travel between 1st April and 30th November 2011. Prices listed are for Perth departures, other states also on sale. Seats subject to availability. Flight restrictions apply. Amendments and cancellation fees apply. Prices quoted are for the low season. [^]Emirates' new service to Geneva starts flying from Dubai from 1 June, 2011. For more information contact your Emirates Sales Team or Emirates Customer Service Centre on 1300 880 599.

'The world's newest airplane'



BOEING this week unveiled its all new 747-8 Intercontinental aircraft, with about 10,000 aviation nuts gathering for the momentous event in Washington.

Boeing Commercial ceo Jim Albaugh said the new aircraft features "many of the breakthroughs also found on the 787 Dreamliner," with a number of carriers including Lufthansa and Korean Air having placed orders for the plane.

"As the only airplane in the 400 to 500 seat market, the 747-8 Intercontinental will give operators an airplane perfectly

FC up to 1.8m so far

FLIGHT Centre is well on its way to donating \$2 million plus for the Queensland Premier's Disaster Relief Fund, with 1.8 million donated effective 08 Feb.

The firm has promised to donate \$10 per flight booking (international and domestic) made between 18 Jan and 28 Feb at any of its leisure travel shops.

suited for long, heavily travelled routes around the world," the manufacturer said.

Attendees were stunned at the striking orange paint on the plane (above) which was a significant departure from Boeing's usual blue colour scheme.

The Sunrise livery "honour many key Boeing customers whose cultures recognise these colours as symbols of prosperity and good luck," Boeing said.

Observatory gm

OBSERVATORY Hotel in Sydney has announced the appointment of Ralf Brueffer as its new General Manager.

Bruegger replaces Patrick Griffin who has retired after 19 years in the role.

Tucan 20% off

TUCAN Travel is taking 20% off select end of season Discover Tours including the 12 day Mara tour departing on 26 Feb, 02 and 29 Mar - see tucantravel.com.

Tahiti seminars

TAHITI Travel Connection will host morning seminars in Sydney, Melbourne and Canberra to update agents on its product and destination.

The seminars are being held on 01, 02 and 03 Mar and follow the launch of the firm's new 2011/12 Tahiti brochure launch.

RSVPs are essential, email megan@tahititravel.com.au.

Cardrona earlybird

CARDRONA Alpine Resort in NZ has released earlybird prices on its ski season lift passes for the 2011 season, for sale until 15 Mar.

Passes are priced from NZ\$585 for adults, NZ\$135 for children, NZ\$520 for students and NZ\$260 for veterans, along with a loyalty discount of up to NZ\$20.

Day lift passes are priced from NZ\$94/adult, NZ\$73/ student, and NZ\$46/children - cardrona.com.

Trump sells Marina

TRUMP International Resorts has off-loaded the Trump Marina Hotel Casino in Atlantic City for US\$38m to Landry's Inc, who are preparing to reintroduce the Golden Nugget hotel/casino brand back to the gaming city, after a 24 year break.

WIN A SPA PACK



To celebrate Valentine's Day, **Travel Daily** has teamed up with **Pezula Resort Hotel & Spa** this week and is giving away five lucky readers the chance to win a fantastic Pezula hamper valued at over \$100 (pictured above).

The Pezula hamper includes eight Signature Spa Treatment products from the Maruwa collection, a unique African range of body treatment products incorporating ingredients and essential essences garnered from the indigenous fynbos of the Western Cape.

For your chance to win this great prize, simply be the first reader to send a correct answer to the question below to : pezulacomp@traveldaily.com.au

On which secluded beach in Knysna, South Africa is the Pezula Private Castle located?

Congratulations to yesterday's lucky winner, **Elise Saez** from **Wotif Group**.



Gold Coast

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Where: Zinc Federation Square, Cnr Flinders & Swanston St, Melbourne
Time: Arrival from 5.45pm for 6.00pm start
RSVP: [CLICK HERE TO RSVP](#)

Sydney

When: Wednesday 9th March 2011
Where: Establishment Ballroom, 252 George Street, Sydney
Time: Arrival from 5.45pm for 6.00pm start
RSVP: [CLICK HERE TO RSVP](#)



Queensland hosts

TOURISM Queensland is seeking to reassure the Chinese market following the state's floods and cyclone which struck the East Coast this month, hosting a group of 25 VIPs from China Southern Airlines Guangzhou this week.

The group is visiting Brisbane and the Gold Coast's most popular tourist attractions.

Travelport up 200%

TRAVELPORT saw a 200% uptake in users throughout 2010 for its travel agent site, up to 7,300 members asked and answered 9,000 questions.

Travelportopinions.com added 75 new features and enhancements for users in the UK, France, Belgium, Switzerland, the UAE, South Africa and Australia throughout 2010 and accessed info and spread their knowledge.

Camping expo a hit

OVER 24,000 visitors attended the Newcastle Caravan, Camping and Holiday Expo held last weekend, eclipsing anticipated figures by more than two times.

It was the first time the three-day exhibition had been held in Newcastle, with visitors coming from as far afield as Tamworth, Taree and Sydney.

HA expands FF's

HAWAIIAN Airlines has expanded its HawaiianMiles frequent flyer program to now offer new online and in-store brand name products and services, and included online shopping experiences that will earn more points on purchases.

HA has also unveiled a newly designed website that allows users to go to the HawaiianMiles Rewards Toolbar and earn miles while searching for product partners, purchase gift cards and earn bonus points.

30% off at Hamilton

HAMILTON Island Reef View Hotel & Beach Club is offering 30% off accommodation prices when booked by 17 Feb, for stays until 15 Aug - hamiltonisland.com.au.

Peirce & Leslie unlocking India

INDIA'S boutique luxury tour operator Peirce & Leslie says the launch of a dedicated Australian brochure (*TD* 02 Feb) coincides with renewed interest from the local market in the country.

Peirce & Leslie GM Anitha Pottamkulam, who is in Australia this week, told *Travel Daily* yesterday that "India was off the map for Australian's last year" due to repercussions of the global financial crisis, but frequent travellers are now re-looking at the sub-continent.

"People are looking for more diverse product, beyond the UK, Europe and USA," Pottamkulam said, with P&L aiming to fill a "knowledge gap" that's evident in the market.

"Travel agents will benefit from expanding their product and destination knowledge, and that's where Peirce & Leslie can help," she said.

P&L has been operating in India for 15 years and introduced its touring product to the Australian market in 2010 as it identified the region as a growth market.

P&L's program features a range of tour itineraries that can be tailored specifically to a client's needs and travel dates, as opposed to fixed tour departures.



This flexibility means P&L is able to incorporate unique festivals or events taking place during a clients visit.

She said the Australian market tends to want to have its 'hand held' (to a certain point) when touring, and they want a lot more one-on-one encounters with locals, walking tours and visits to markets, but still seek a certain level of freedom.

Repeat clients tend to be more confident, and want less guidance once they are familiar with the culture, she explained to *TD*.

Pottamkulam said Peirce & Leslie's staff come from a "non typical travel background", and the tour company's itineraries are based on what the staff would do if they were a tourist visiting India.

"It's the level of detailing, and ultimately, the people putting our trips together, that set us apart from our competitors," she said.

Pottamkulam is pictured above (centre) with Momento Travel Services managing director, Kylee Kay and national sales director, Scott Camell.

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- J. Canbourne, WETHERILL PARK NSW

Last week's \$250 winners are:

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- L. Pettit, CASTLE HILL NSW
- N. Rodighiero, STIRLING SA
- H. Van Veen, BRISBANE QLD
- W. Grigor, RICHMOND NSW
- D. Hoszylyk, DANDENONG VIC
- K. Pedler, KADINA SA
- S. Perry, FAIRFIELD NSW
- J. Bolck, ROCKHAMPTON QLD
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The new face of South Africa

THIS year's AIME conference in Melbourne marks the first major Australian event for the new head of South African Tourism here.

Lalie Ngozi, who's pictured at right with SAT's Business Tourism Manager Eric Lewanavanua, will tonight host a special cocktail party at AIME to introduce herself, since arriving in Australia about six weeks ago.



AA 2nd bag charge

AMERICAN Airlines will charge a fee for passengers checking-in a second bag between the US and Puerto Rico, the US Virgin Islands, Canada, Europe and India, from 10 Feb 2011.

AA's Economy class passengers will be charged US\$30 each way, but there will be no fee for the first piece.

Pax who purchased tickets prior to 10 Feb will not be charged the second piece levy.

Brissie river cruises back in service

BRISBANE River Cruise operators are back in service following a month long hiatus due to the January floods.

Mirimar Cruises, Kookaburra River Queens, River City Cruises and Brisbane Star Cruises will operate from temporary pick-up and drop-off points at North Quay, Brett's Wharf or Manly.

Egypt unrest costs

ANTI gov't protests in Egypt over the last 22 days is expected to cost £193m (AUD\$308m) a day in lost tourist revenue.

The result will reduce the yearly projection of 6% growth by 2% in 2011, the UK *Independent* said.

Ukraine Swisotel

SWISSOTEL Hotels & Resorts has signed a deal to develop a 333-room property in Odessa in the Ukraine, to open in 2013.

Swisotel Odessa will be located looking out over the Black Sea.

ADL airport carpark

ADELAIDE Airport has begun the construction of a \$100 million multi-level car park and pedestrian plaza project, set for completion in May next year.

The development will double the size of the existing short term carpark, accommodating 2,000 vehicles and up the car rentals to 7,000 spaces.

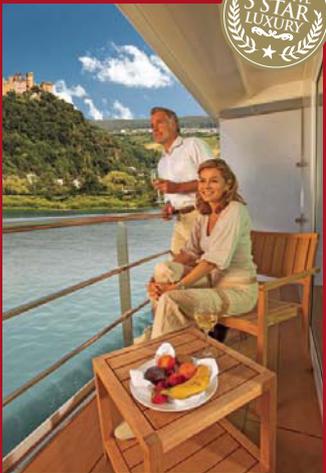
Ryanair free roaming

IRISH ultra low cost carrier Ryanair says more than 1 million people took advantage of its free mobile roaming service on its launch day yesterday.

The Maxroom service allows mobile users to receive free calls and SMS text messages when travelling abroad.

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Excite-ing incentive

EXCITE Holidays has introduced a new agent incentive to Hawaii.

Agents who book a minimum of 10 nights accom at select hotels, plus two Hawaiian Airlines airmiles, will go into the draw to win a five-night package at The Waikiki Edition, including flights and sightseeing.

The incentive runs until 30 Jun, with bookings for travel by 31 Oct for agents to qualify for the prize.



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V Australia and Etihad Airways can now connect you to 35 European cities and a further 30 destinations across Africa, Asia and the Middle East. To celebrate V Australia are giving you the chance to win one of 50 V Australia International Business amenity kits. Just tell us your best travel story from a recent worldwide adventure, in 100 words or less. Email your hot tip to competitions@virginblue.com.au



WIN A 5-NIGHT HOLIDAY FOR TWO AT ANANTARA PHUKET



Throughout February, **Travel Daily** is giving travel consultant readers the chance to win an indulgent Phuket holiday package for two, courtesy of **Anantara Phuket Villas** and **Strategic Airlines**.

The prize includes Strategic Airlines return business class flights for two from Brisbane or Melbourne to Phuket; five nights accommodation in a luxurious one bedroom pool villa at Anantara Phuket Villas; daily buffet breakfast and return transfers.

Anantara Phuket have introduced an outdoor movie theatre on the beachfront lawns on Friday evenings. Guests can enjoy a complimentary movie and popcorn from the comfort of their beanbag as they take in the stunning ambience of the resort.

Anantara Phuket Villas are represented in Australia by Exclusive Resorts. For more info email exclusiveresorts@smink.com.au.

Every week **Travel Daily** will ask a different question relating to either Strategic Airlines or Anantara Phuket Villas – just read the issue and email us your answer.

There will be four questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this stunning Phuket escape.

Email your answer to: anantaracomp@traveldaily.com.au

Q.3: Which category of villa at Anantara Phuket Villas would your clients be staying in to enjoy this unique Dining by Design experience (pictured above)?

Hint! Visit www.anantara.com



Bulgari Knights

BULGARI Hotels & Resorts has signed a deal to build a new property in London Knightsbridge, its first in over 40 years.

The 85-room and suite hotel is scheduled to open next year.

Club Carlson debut

CARLSON has launched a new hotel loyalty program that gives members greater options for points redemption.

The new program, dubbed Club Carlson, allows members to accrue points at Carlson resorts worldwide, new vacation options with CWT Vacations and Club Med, and 20 new retail and restaurant partners.

Points can be earned on any stay in one of the Carlson brands including Radisson, Country Inns and Suites By Carlson, Park Inn and Park Plaza.

MEANWHILE, Carlson recorded a 12% year-on-year increase of its system wide sales in 2010, up to US\$6.5 billion, for its global hotel business.

AW wants feedback

ADVENTURE World has sent a questionnaire to agents across the country asking them to rate its major tour operator competitors.

Consultants who respond to the survey go into the draw to win a holiday in Vietnam, with feedback sought on elements such as call wait times, service and pricing across a range of destinations.

Ratings are sought for Intrepid, Peregrine, Kumuka, Tucan and World Expeditions, with AW saying it wants the information to help improve its service levels.

CXpecials fares

CATHAY Pacific Airways is offering a special limited price on its fares to the UK and Europe to its 'CXpecials' subscribers.

Fares are priced from \$1,561 to London, Rome, Milan, Paris, Frankfurt, Amsterdam and Moscow, on sale until 28 Feb and for travel until 31 Mar - use code UEURSIZL when booking online.

Orion II makeover

ORION Expedition Cruises has signed a contract for the refurbishment of its second vessel which is expected to be handed over in the coming months.

The expedition ship was constructed in 1991 and has operated as a private yacht for some years as well as more recently on passenger voyages under the name of *Clelia II*.

As well as an extensive technical refit a few years ago, this latest makeover will see all public spaces, passenger suites and outdoor areas upgraded to "bring her into the Orion style".

All soft furnishings will also be upgraded including all fifty passenger suites and bathrooms, the lobby, main lounge, dining room, library and public bathrooms across the vessel.

After the works she will be renamed *Orion II* at a special ceremony in Vancouver, scheduled for 25 May 2011.

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Executive Positions – 02 9231 6444 – sally@tmsap.com

Temp or Contract Executive – **Alex and Sharon**
– **Sally Frape**

JOB OF THE WEEK!

Domestic Corporate Consultant - CBD Fringe

- Boutique Agency
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An unique opportunity exists for a travel consultant with a minimum of 12 months experience to grow their skillset and step into the corporate arena! In this role you will booking domestic corporate travel for a VIP client offering the best in customer service.

Contact **Sharon Moss** at TMS Asia Pacific
sharon@tmsap.com T: **02 9231 6444** or **apply online now!**

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Assistant Marketing Manager – Sydney

- *Work for this established wholesale travel company*
- *Parking available*

Our client is the market leading wholesale travel company. They have created a new role in the Marketing Department and are looking for an experienced and talented Marketing Coordinator. This role will see you providing high-level marketing and administrative support to the Marketing Director. If you are motivated, well organised, hard working individual who wants to develop your marketing experience, we want to hear from you.

Required Skills:

- *Solid experience in a marketing role within travel or tourism industry*
- *Excellent written and verbal communication skills*
- *Knowledge of travel and tourism industry*
- *Proficiency with Microsoft Office, Photoshop and HTML*
- *Excellent analytical skills*
- *Degree in Tourism, Marketing or Communications*
- *Calypso and Amadeus highly regarded*

In return, this company offers great salary package, supportive management and career progression.

Contact Stacy Balderston T: **03 96021809** E: stacy@tmsap.com or **apply online now!**

Account Manager - Sydney

- *Do you have solid experience with the hotel industry?*
- *Are you a successful account manager?*

Our client is the market leading online hotel reservation service. They are currently looking for a Junior Account Manager to work in collaboration with the Account Manager in developing and managing his/her region to maximise revenues. Main responsibilities include monitoring the rate parity and locate the best rates and availabilities within your region, creating and ensuring the follow-up of commercial mailings to further develop the region, preparing and going on market visits, following up on cancellations, evaluations and complaints. You will also manage some of the hotel partners in the same region. To be successful in this role you will have previous experience in Sales or Account Management, you will be fluent in English, you will be pro-active, have sense of responsibility, independent, customer friendly and target focused. You will have good communication and commercial selling skills. You will be a team player, motivated and enjoy the sector of e-commerce and hospitality. Hotel School or University background preferred. Driver's license required.

Contact Anna Wachowiak T: **02 9231 6444** E: annaw@tmsap.com or **apply online now!**

International Retail Travel Consultant - Perth

- *No more face to face consulting*
- *Solid base + commission + super*

This successful and well established online travel company is looking for experienced International travel consultants who can contribute to their growth. To be considered for the role you must have experience in Retail travel, knowledge of a GDS system, ability to work towards sales targets in a busy team environment and extraordinary customer service skills. This role in a fast paced call centre environment will earn you a solid retainer with unlimited earning potential.

Contact Anna Wachowiak T: **02 9231 6444** E: annaw@tmsap.com or **apply online now!**

Business Development Executive- Sydney

- *A genuine market leader*
- *Get on board and take your career to the next level!*

This is a role responsible for generating sales for this highly acclaimed travel company. You will have the ability to establish and maintain relationships with customers across multiple channels and you will be responsible for identifying new customers. This position plays a key role in achieving annual revenue targets by generating sales leads, developing proposals and closing deals. If you have a background in business development in travel technology or corporate travel this is the role for you.

Contact Stacy Balderston T: **03 96021809** E: stacy@tmsap.com or **apply online now!**

Support Services Executive - Sydney

- *Travel Technology Company*
- *Make the switch from consulting*

Our client, a Global Travel Technology Company is seeking a Support Services Executive. You will be responsible for the resolution of customer application support queries via help desk calls and email. You will provide daily support and assistance to customers in Australia and New Zealand. The objective is to achieve a high level of customer service while finding fault resolutions within established processes and procedures. This is a great opportunity for somebody wanting to work within travel technology. It would suit a travel consultant / wholesale reservations consultant who is looking at entering the world of Travel Technology, or somebody working in a similar role. If you have at least 2 years travel agency / wholesale or experience in using a CRS, please contact Stacy at TMS.

Contact Stacy Balderston T: **03 96021809** E: stacy@tmsap.com



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