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# Travel Daily

First with the news

Wednesday 1st August 2012



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ISSN 1834-3058

## Win a trip to Mauritius

**TRAVEL Daily** kicks off another month long competition today for subscribers in which we've teamed with Air Mauritius and Beachcomber to give away a fabulous trip for two to Mauritius - see full details on **page six**.

## Gurney salary package

**JETSET** Travelworld Group has disclosed to shareholders today that its incoming ceo Designate Rob Gurney (**TD** Fri) will receive a salary of \$750,000 per annum under the terms of his contract.

Gurney will also receive a short term annual incentive payment of up to \$750,000, a long term performance rights-based incentive worth up to \$300,000 and a sign-on bonus of \$375,000 worth of Jetset Travelworld Limited shares which he will receive after two years in the role.

## Travelport CZ deal

**TRAVELPORT** & China Southern Airlines have today announced a new multi-year agreement, providing enhanced connectivity for Galileo and Worldspan agents to CZ's fares and inventories.

## TA world first Facebook app

**TOURISM** Australia has stepped up its social networking presence, rolling out a new Facebook app which lets travellers garner ideas & inspiration for holiday planning in Australia from their friends.

Acclaimed by TA as the 'first of its kind', the *Discover Australia Through Your Friends* app blends Google Maps and Facebook technology to allow users to customise travel plans based on previously 'checked in' locales, 'tagged' photos or travel posts of their acquaintances.

TA managing director Andrew McEvoy said increasing numbers of Aussies are using social media networks to assist with getting the most out of their holidays, and with 3.3 million fans of its own, Facebook remains a "key plank" in its social strategy.

It builds on research identifying 7 of 10 Facebook users proactively checked the social sites of their friends while on holiday, be that via pages, news feeds, photos, status updates or conversations.

Furthermore, 20% of those polled admitted they were prompted to book a domestic holiday after

viewing Facebook updates.

"Tourism Australia has been a global leader in the digital space for over a decade & this innovative social media tool will make word of mouth from your trusted network of Facebook friends even more powerful," McEvoy said.

## QVH Da\$h for Ca\$h

**QANTAS** Holidays and Viva! Holidays have launched a 'Da\$h for Ca\$h' incentive for travel agents, available when booking online via *easyway* or Calypsonet. Valid for bookings from 27 Jul to 31 Aug, agents are incentivised with \$20, \$50 & \$100 Coles Myer Gift Cards for sales that top \$2,000, \$5,000 and \$10,000 respectively.

Payments will only be made on bookings fully paid by 30 Sep - for info see [www.bit.ly/qvhincentive](http://www.bit.ly/qvhincentive).

## Seven pages of news

**Travel Daily** today has seven pages of news & full pages from:

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs

## New Celebrity ceo

**ROYAL** Caribbean's Executive VP of Operations, Michael Bayley has been promoted to President and CEO of Celebrity Cruises.

Bayley's appointment follows the recent resignation of Dan Hanrahan (**TD** 12 Jul).

Announcing the move, Royal Caribbean Cruises Ltd chairman Richard D. Fain said Bayley had "successfully spearheaded our aggressive expansion efforts into emerging markets & high-growth markets" from his previous post as Executive VP - International, a role which saw him oversee the int'l expansion of the company.



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## World of Accor on Thu

**THE** World of Accor roadshow rolls back into Sydney tomorrow after successful events staged across Asia and New Zealand.

This year's WOA sees 92 Accor delegates representing over 3000 hotels & resorts, showcasing their properties to 1,300 trade partners during two sessions.

Registered attendees are able to win some great prizes including a Peugeot 207 CC - register info at [worldofaccor.com/register/client](http://worldofaccor.com/register/client).

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## Jetstar reintroduces Melbourne-Honolulu

**JETSTAR** will resurrect non-stop services between Melbourne and Honolulu on 15 Dec (**TD** breaking news), four years since axing the route & close to 12 months to the day since the ill-fated Air Australia launched the same service.

Subject to govt approval, Jetstar plans to relaunch A330 services between the city pairs, initially as twice weekly before moving to thrice by Mar next year.

Lead-in Economy class fares on the route are priced from \$499 one-way or \$999 in Business.

Hawaii Tourism Oceania welcomed JQ's announcement, saying the new air capacity from Victoria continues to build on unprecedented support for the Aloha State from Australia.

Country Mgr Helen Williams told **TD** the new MEL-HNL service will provide the Melbourne market with a much needed Hawaii boost in time for Christmas.

"We're having a great year already and these new Melbourne flights, coupled with Hawaiian Airlines' new Brisbane-Honolulu service, really back Australia's obsession with Hawaii, which is currently at an all-time high."

JQ frequencies are also being beefed up between Sydney and Phuket (to four weekly), and to daily between both MEL & SYD to Bali from 15 Dec, which when coupled with the new Honolulu capacity, create an extra 19,000 per month long-haul seats.

## Expedia, IHG collusion case

**CONSUMER** protection authorities in the UK have launched a prosecution alleging that InterContinental Hotels Group entered into an illegal arrangement with online travel agencies Expedia and Booking.com in relation to the online supply of room only hotel accommodation.

The formal Statement of Objection from the UK Office of Fair Trading (OFT) says the deals restricted the OTAs' abilities to discount hotel rooms, and says the alleged infringements are anti-competitive because they could limit price competition between online agencies.

The collusion could also "limit price competition between online travel agents and increase barriers to entry and expansion for online travel agents that may seek to gain market share by offering discounts to consumers," the OFT said.

A formal probe was launched in Sep 2010 following a complaint by a smaller OTA rival who claimed to be prevented from offering discounts.

## TM BPM appointment

**TRAVELMANAGERS** has appointed Kellie Browning as the company's second Business Partnership Manager for Victoria.

Browning has been tasked with supporting the continued growth the state is experiencing.

Although the investigation is focusing on the major players, it's "likely to have wider implications as the alleged practices are potentially widespread".

If proven, the case is bound to have industry-wide ramifications particularly in relation to "best available rate" offers made by hoteliers targeting direct business.

In Australia, Webjet earlier this year highlighted an attempt by rival Wotif.com to stop it offering its own Webjet-funded discounts on NZ hotel product (**TD** 05 Apr).

## Air Niugini adds Cebu

**AIR** Niugini has introduced twice weekly 737-700 services to Cebu in the Philippines, with connections to/from Australia.

Special promo fares, on sale until 30 Sep, are priced from \$918 ex Cairns and \$923 ex Brisbane.

More info on 1300 361 380.

## Aggie Grey's Tahiti

**SOUTH** Pacific hotelier Aggie Greys has rebranded its recently acquired Tahitian property, now to be marketed in the Southern Hemisphere as Aggie Grey's Le Meridien Tahiti.

The move links the name and reputation of Aggie Grey's Samoa to its sister property.

Both properties are represented in the Australian market by Chris Martin and Julie Ingles of Travel Representation Services.

## 25-nt cruise for \$2,400

**MSC** Cruises has a last-minute special on a 25-night European voyage on *MSC Magnifica* setting sail from Copenhagen to Genoa on 08 Sep 2012, priced from \$2,372ppts - or \$93 per day - for an inside cabin - 1300 028 502.

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## Quality key for rental accom

**HOLIDAY** home rental has the potential to “unlock an entirely new tourism category,” according to Fairfax ceo Greg Hywood, who this morning opened the second annual Stayz summit.

Stayz is the company’s online tourist accommodation booking website, which currently handles an estimated 1.2% of Australian booking nights.

The summit included a presentation from Tourism Research Australia’s Kathryn

Gillies, who highlighted a range of opportunities for the Australian holiday rental industry.

Currently, the share of household income spent on overseas travel is growing, and now comprises 4.3% of “wallet,” she said - and in contrast, the figures for domestic visitation have been stable since 2005.

Domestic holiday properties have an estimated 38% occupancy rate meaning there’s a major opportunity in the sector.

But Gillies said it was important to improve the quality of domestic holiday home offerings in order to attract travellers who are increasingly enticed overseas by the strong Australian dollar and attractive accommodation offerings abroad.

She highlighted the importance of the govt’s T-QUAL accreditation scheme, suggesting the domestic holiday rental sector should consider being part of it.

For the year to Mar 2012 there were 5.7 million domestic overnight visitors comprising 27.2 million visitor nights - an average of 4.8 nights each.

## SN adds destinations

**BRUSSELS** Airlines has announced the debut of daily A319 flights to Edinburgh from 28 Oct, increasing to double daily operations from 31 Oct 2013.

The carrier has also announced weekly flights to Mombasa in Kenya in conjunction with Belgian operator Thomas Cook.

## Cuba cholera outbreak

**DFAT** is warning of an outbreak of cholera in the Granma province of Cuba, advising Aussies to exercise normal safety precautions.

## Kooralbyn up for sale

**ONE** time five-star Gold Coast Hinterland property Kooralbyn Resort has been placed on the market through the CBRE Group after negotiations for a \$25m private sale fell through in May.

The non-operational but “well maintained” Kooralbyn features a 100-room resort, 36-room lodge, bars, restaurants, conference facilities and a golf course.

There’s also potential for a private airstrip, polo fields, horse race-track, stables and more.

Located 64kms from Brisbane, west of Beaudesert, Kooralbyn was the first Australian golf resort to be built (in 1986), but has lay dormant since 2008.

“There is considerable scope for a new owner to re-establish Kooralbyn to its heyday,” CBRE’s Mark Witheriff said yesterday.

CBRE is also marketing the Midwaters high-rise apartment site at Main Beach Parade on the Gold Coast and a 203-hectare Integrated Resort Development site at Mission Beach in Tropical North Queensland.

Expressions of interest on each property closes on 30 Aug.

## Higher Roller nod

**LAS** Vegas will become home to the world’s largest observation wheel late next year after Caesars Entertainment won approval to construct its ‘High Roller’ as part of the US\$500m Linq project.

The giant ferris wheel will stand at a height of 167metre - two metres taller than the Singapore Flyer - and feature 28 glass-enclosed vestibules capable of holding up to 40 people each.

A revolution of the High Roller will take 30mins to complete.

## P&O Cruises 100K likes

**THE** fan count of P&O Cruises’ Facebook page reached a major milestone yesterday after passing the 100,000 ‘Likes’ mark.

The social page launched in Jun 2009 and has seen 50,000 fans added since Nov last year.

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## Window Seat

**TOILET** training just took on a whole new meaning.

Indonesia’s Tourism Ministry has responded to a poor ranking in the official 2011 World Toilet Organisation Survey, devising an innovative way of encouraging public facilities to be kept clean.

After being ranked below Malaysia, Thailand, Singapore and even the Philippines, the department has created an award system for national park rangers who keep their public facilities in a tip-top clean state.

Firmansyah Rahim, the Ministry of Tourism’s Director General, recently announced a toilet assessment program would be implemented in 62 recreational parks in Indonesia, continuing until Sep when the judging process is undertaken.

The cleanest facilities would be entered into a contest to win an award for cleanliness.

Awards for the winners have been timed to coincide with World Tourism Day on 27 Sep.

Indonesia has run similar initiatives to promote facility maintenance with zoos, museums and even airports.



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All applications fitting the above criteria will be considered. Please forward applications with a covering letter to recruitment@maxims-travel.com.

Applications close Friday 10th August.

## Australian tourism falling short

**PREPARING** Australia's tourism industry to be able to seamlessly pick up the slack once the mining boom ends is vital to ensuring a continually prosperous industry, according to the Australian Tourism Export Council.

ATEC managing director Felicia Mariani reiterated calls for the Federal Govt to form a dedicated industry body to focus on research into and development of new, productive sustainable tourism ideas and the improved viability of existing operations.

"The tourism industry in particular has been identified as having an opportunity to really

build on the success of the mining sector but our lack of research and development (R&D) for the sector is hindering our capacity to grow significantly," Mariani said.

Reports in today's *The Australian* show Australia is ranked behind Botswana in terms of productivity growth, hindering tourism's ability to support the economy once the mining bubble bursts.

Mariani said Australia risked significant opportunities if tourism operators continued to build product in "an information vacuum".

"Our industry has some big growth targets over the next ten years but we are struggling to offer tourism experiences that are matched to the needs and desires of new and emerging markets," Mariani warned.

ATEC plans to soon lobby the case with the Federal Govt.

## New HAL Euro ports

**HOLLAND** America Line will add seven new maiden ports of call in Europe as it deploys seven ships on 53 unique itineraries on 107 departures in the region in 2013.

New ports include Alanya in Turkey, Alcudia (Mallorca) in Spain, Galway and Killybegs in Ireland, Hydra and Igoumenista in Greece and Sassnitz in Germany.

Brand new voyages include the seven-day Homeric Quests from Athens, and the Mediterranean Odyssey from Rome, the Adriatic Explorer between Rome-Athens, & the Ancient Mysteries between Athens and Istanbul - all 11-days.

## PAL apt fee recovery

**PHILIPPINE** Airlines has advised that all tickets issued or reissued from today including a domestic flight ex Manila will now include the P200 Domestic Passenger Service Fee in the ticket cost.

Tickets purchased online, at PAL ticket offices or from accredited travel agents are covered by the new policy.

Pax with tickets issued prior to 01 Aug are advised to bring a copy of their e-ticket or itinerary receipt and still pay the DPSC at Manila Int'l Airport Authority counters at NAIA Terminal 2.

## AUH arrivals up 23%

**ABU** Dhabi International Airport saw a 22.8% leap in passenger movements for the first half of 2012 to 7.05 million pax with aircraft movements up 3.6%.

In Jun alone passenger numbers swelled by over 25% to 1.23m over the same month in 2011.

Abu Dhabi Airports Company ceo Ahmad Al Haddabi said the double digit growth "reveals the increasing attractiveness of Abu Dhabi as a leisure and business destination and also as an aviation hub."

The top routes for the Middle East hub were to Bangkok, Doha, Manila, London and Jeddah.

## Aussies top for Alaska

**AUSTRALIA** recorded the top number of international visitors to Alaska in 2011, out-ranking the United Kingdom, Europe & Asia, according to the state's peak tourism authority.

154,000 international visitors travelled to Alaska in the summer of 2011, up 10% year-on-year.

## Finnair Business Class to Europe via Bangkok from \$4850\*.

Departures until 2 December 2012.

\*Sale ends 31 August 12. The fare shown excludes taxes and fuel surcharges.

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## QF/BA corporate tkt winners



**ABOVE:** Hamid Jafari from Phil Hoffmann Travel was the lucky winner of return tickets from Adelaide to London at the Qantas Corporate Travel Show, run in conjunction with British Airways.

Held last Tue at the Adelaide Convention Centre, the show attracted approximately 300 corporate travel buyers keen on keeping up to date with the latest QF/BA product offerings for their

business clients.

Up for grabs by the partner carriers were return tickets from Adelaide to London, with the prize highly sought after.

Hamid is **pictured** above with his newly won prized tickets, flanked by Bob Everest (right), Qantas South Australia manager, and Neil Ager (left), British Airways Regional Commercial Manager South-West Pacific.



## BDM Retail

Global Aviation Services GSA for Delta Air Lines Australia is seeking an experienced team member to join our Sydney Sales Department.

This position is a challenging role in a highly competitive market. A minimum of 3 years sales experience in the Travel Industry is essential. You will need to be highly motivated & have the ability to work under pressure to meet & exceed targets coupled with drive & determination to succeed.

You will be required to proactively seek new business opportunities as well as drive existing business with Delta Air Lines industry partners.

You must possess a high level of customer service, excellent communication & presentation skills, fares & ticketing experience, good knowledge of Microsoft Office plus a positive attitude.

Please email your resume by close of business on the 10th August 2012 to Mr Peter McKeon:

[peterm@deltaairlinesaustralia.com.au](mailto:peterm@deltaairlinesaustralia.com.au)

Only successful applicants will be contacted.





## Accommodation Updates

**WELCOME** to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



133 apartments as well as new interior furnishings. A new business centre is also being installed, featuring faster wi-fi and larger work desks.



newly renovated function rooms, enhanced cafe and restaurant complete with a fresh menu served by new head chef James Swanson.



Square, Siam Paragon, Gayson Plaza, Amarin Plaza and Central World.

Phase two of a \$2 million refurbishment project is now well underway at Melbourne's **Quest Docklands Serviced Apartments**, following the reimagining of the reception and lobby areas. A new colour scheme is being applied to the property's

In line with the recent renaming of The Marque Hotel Perth to the **Rendezvous Studio Hotel Perth Central**, the property has unveiled new look rooms in addition to rebranded logos & Bronze certification from Earth Check for energy efficient lighting.

Other enhancements at the hotel include

**Novotel Bangkok Platinum** held a party in celebration of its grand opening recently. The hotel features numerous comforts, modern facilities & values service excellence. Situated in the middle of a shopping area and across the road from Pratunam Market the hotel offers easy access to Siam

## G women leading the way



**LAST** week, 18 women from tour operator G Adventures offices around the world met in Northern California to discuss the topic of women's leadership.

The 8-day conference saw the formation of the "G Women's Leadership Camp", aimed at promoting and nurturing professional development.

Representing Australia at the meeting were Belinda Ward and Natalie Whiston as G Adventures' national sales and marketing managers respectively.

Applications to join future conferences is open to all female

employees of G Adventures, with entrants required to submit video or written responses to three questions including which female leader they most admired & why.

The time spent in California was not all spent in the boardroom, with the delegates enjoying locally produced wines from the Napa Valley, cooking classes and enjoying a walk across the Golden Gate bridge in San Francisco.

Following the conference, the group representing G Adventures' worldwide offices gathered together to be **pictured** for this group shot.

## Air demand still rising

**DEMAND** for air travel remained high throughout Jun according to latest passenger data from the Association of Asia-Pacific Airlines.

Nearly 17 million passengers were carried with airlines in the region across the month, an 8.5% year-on-year increase.

This percentage result remained consistent with the tally for the half year to date, which surpassed the 100 million passenger mark.

Capacity increases failed to keep up with skyrocketing demand, resulting in an average load factor increase to 80.2%.

## 20% comm. on Greece

**GREECE** & Mediterranean Travel Centre are offering travel agents 20% commission on all new 2012 Greece only bookings, from today until 17 Aug 2012.

To book, phone 1300 661 666.

## Scoot eyeing up MEL

**FLEDGLING** low-cost carrier Scoot ceo Campbell Wilson has indicated the carrier may consider services to Melbourne upon the delivery of new aircraft, possibly as early as next year.

Although flying for less than two months, the carrier is set to add to its fleet in the next year but has not decided whether to launch new routes or bolster existing services.

Wilson also confirmed the carrier had been negotiating with Melbourne Airport for some time.

"It is probably the most likely but not certain," Wilson said.

"We could open a new route or we could add frequency on existing routes," he said last week.

## SA Tourism Myer coup

**SOUTH** African Tourism has partnered with retail giant Myer to cross-promote its Spring and Summer int'l fashion collections in line with travel to South Africa.

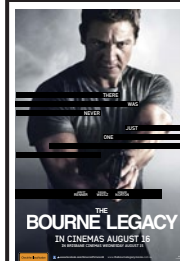
## Concur open booking

**CORPORATE** travel management solution Concur has launched an open booking tool allowing data from bookings made outside Concur Travel to still be captured and built into a complete itinerary.

Dubbed Concur Open Booking, the system is designed to work with companies looking to shop around for the best deal yet still keep itineraries managed.

Wednesday 1st Aug 2012

## WIN TICKETS TO THE PREMIERE OF THE BOURNE LEGACY



Every day this week **TD** is giving one lucky reader the chance to win a double pass to the premiere of *The Bourne Legacy* at The State Theatre

in Sydney on 7th August, courtesy of **American Airlines**. (Only at the movies Aug 16).

Scenes from the action-thriller were shot inside American's Terminal 8 at JFK Airport and onboard an American Airlines aircraft.

For your chance to win, be the first person to send through the correct answer to the question below to:

[aacomp@traveldaily.com.au](mailto:aacomp@traveldaily.com.au).

**QF now fly daily from SYD to AA's largest hub (which offers 180 non-stop worldwide services). Name the airport?**

Hint! Visit [www.aa.com](http://www.aa.com)

Check the Classification

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Congratulations to yesterday's lucky winner, **Stacey Wroe-Johnson** from **Jetset Castle Hill**.

## Creative revving up

**CREATIVE** Holidays has released a number of packages for travel to the 2012 Singapore Formula One Grand Prix from 21-23 Sep.

Land-only deals available include four nights accom, airport transfers, breakfast and a 3-day grandstand race ticket priced from \$829pp, with excellent hotel allotment still available.

For details, phone 131 222 or see [www.creativeholidays.com.au](http://www.creativeholidays.com.au).

## SiteMinder loads RHG

**HONG** Kong's Regal Hotels Grp has linked its room inventory to SiteMinder's Room Distribution Exchange software, improving connectivity with global online travel sellers.

## IHG branded birthday

**HOLIDAY** Inn will this month mark its 60th birthday, celebrating the occasion by opening its 60th hotel in China with the launch of the Holiday Inn Changbaishan.

Wednesday 1st Aug 2012

## Qantas shuffles UK ops team

**QANTAS** has announced details of a restructure to its UK-based operations in line with the recent separation of its international and domestic operations in Australia.

Relocating to London from Sydney, Eric Jelinek has been appointed to the post of Regional General Manager for UK & Ireland from his former role as head of inflight services.

Following two years working with Carlson Wagonlit in Canada, Rob Harrison returns to QF as Sales Manager for UK and Ireland.

Nick Crabb and Jane McElrea have moved internally from Qantas Holidays UK to commence in roles as Marketing and Commercial Development

Managers respectively.

"This is an exciting time for Qantas Airways with many developments in the UK and Ireland region," Jelinek added.

## Insight in full bloom

**CENTENARY** celebrations of London's iconic Chelsea Flower Show next year forms the focus of a new commemorative tour launched by Insight Vacations.

Two departures on 08 & 10 May ex Paris have been scheduled for a 17-day itinerary which will include visits to famous gardens around Europe, priced from \$5622ppts, land only.

See [www.insightvacations.com](http://www.insightvacations.com).

## WIN A TRIP FOR TWO TO MAURITIUS

Throughout August, **Travel Daily** is giving readers the chance to win a fabulous Mauritius holiday package for two valued at \$5300, courtesy of **Beachcomber** and **Air Mauritius**.

The prize includes two return economy class tickets flying Air Mauritius ex Perth; six nights twin share accommodation in a Superior room at the 4½ star Le Victoria Hotel; breakfast and dinner daily at the resort; selection of free water and land sports including water-skiing, sailing, wind-surfing, pedal boats, snorkelling & glass bottom boat trips, tennis, gymnasium; nightly entertainment; travel wallet and documentation.

Every day **Travel Daily** will ask a different Mauritius-related question – just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Mauritius holiday.

Email your answers to: [mauritiustrip@traveldaily.com.au](mailto:mauritiustrip@traveldaily.com.au)

**Q.1: What is the accommodation discount (%) brides save up to when celebrating their honeymoon at a Beachcomber hotel?**

Hint! Check out the Beachcomber brochure



## Travelrite cooks up a storm

**IT WAS** time for a street party as Travelrite International launched its brand new, purpose-built flagship store outlet in Melbourne late last month to a huge crowd.

And it was all hands on deck inside the massive store, which consists of up to 27 agents spread across two levels.

All the celebrations & commotion attracted many keen customers interested in the new location and travel bargains on offer.

A host of live entertainment, a BBQ, prizes and special offers



were also up for grabs at the 423 Whitehorse Road, Balwyn locale opening party, including a seven-day Singapore holiday to Italy, with Singapore Airlines flights included.

**Pictured** at the opening party is Shaun Walliss from Travelrite alongside a celebrity visitor in super-chef Gabriel Gaté.

## TC Olympic incentive

**IN LINE** with last weekend's start to the Olympic Games, home-based agent network Travel Counsellors has launched a timely incentive among members.

Over 1,200 mobile agents in six countries have been divided into 32 teams to compete against each other, with a prize of a luxury trip to Kalkan in Turkey up for grabs to the overall winner.

Teams will compete in "virtual events", swapping bookings for "gold medals", with a winner chosen from the team with the most gold medals by the close of the Olympic Games next week.

## Eastin expansion goal

**EASTIN** Hotels and Residences has outlined ambitious expansion plans for 2013 in which it plans to grow to 11 new properties.

The four- and five-star accom group plans to add properties in Ahmadabad and Pune in India, in addition to a Goa development and hotels in Hanoi, Muscat, Amritsar, Ahmadabad & Kolkata.

## AA protests DL swap

**AMERICAN** Airlines has told the US Dept of Transportation should Delta Air Lines be permitted to swap its daily operation to Tokyo Haneda from Detroit to Seattle (**TD** yesterday), then "the other US carriers operating to Haneda should be permitted to change gateways as well, as market conditions warrant."

## PER expansion tender

**PERTH** Airport has released to tender the largest project involved in the \$750m redevelopment of the facility, calling for submissions to build the new Domestic pier and expanded Int'l Departures.

The new domestic pier calls for designs to incorporate space for several modern technologies including a spacious check-in hall with bag drop technology, a premium Virgin Australia lounge, departures concourse with air-field views, multiple gates capable of servicing narrow & wide-body aircraft, retail outlets and arrivals lounge among many others.

The international departures expansion requires space to be able to receive A380 superjumbo aircraft, additional check-in counters spaced further apart, spacious departure lounges and additional back-of-house facilities for international airlines.

A completion date of Jul 2014 has been detailed in the brief.

**Supplier Updates**

**WELCOME** to *Supplier Updates*, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)



# Lang clocks up a decade at TC

## TRAVELLERS

Choice business development manager for Queensland and Northern NSW Simon Lang chalked up ten years with the member-based agency network recently, and says he has witnessed



considerable growth in the time since he started.

Back in 2002, just a single TC agency called the Sunshine State home, and Simon's tenure has seen that number grow to now approach nearly 50 offices.

Formerly of P&O Cruises and Ansett Australia/Traveland, Simon has only worked for three companies since he started in the travel industry in 1965, but says he has "kept the best until last".

Travellers Choice ceo Christian Hunter credits Simon's passion for the job as vital to the growth the company has seen in 10 years.

"Simon has offered exceptional support to our members and his enthusiasm and dedication have been vital to attracting new shareholders from across the region," Hunter said.

Simon is pictured above middle, alongside ceo Christian Hunter & Group chairman Trish Ridsdale.

## Serving up a taste of Hawaii



**HAWAII** is flavour of the month - and would-be travellers were lining up for a taste of the destination at last weekend's Flight Centre Expo at the Sydney Convention & Exhibition Centre.

On hand to serve up the aloha

spirit were members of Hawaiian Airlines and Hawaii Tourism Oceania including, from left, Craig Shiroma (HA Hawaii Island Sales), Julie McKinley, Sherilyn Robinson, Leesha Kawamura (HA Kauai Sales) and Hugh Twomey.

## Royal Princess captain

**PRINCESS** Cruises Australia has announced Captain Tony Draper will take the helm of the brand new *Royal Princess* vessel upon its launch in Jun next year.

The new 3600-passenger liner is currently under construction in Italy and will feature an overwater SeaWalk attraction, a PrincessLive! television studio and balconies on all outside staterooms.

## Garden cruise session

**APT** group company Botanica is inviting keen botanists to attend information sessions between 27 Aug and 27 Sep delving into European garden themed cruises.

Seminars will be held in Sydney, Brisbane, Melbourne, Geelong and Adelaide, with bookings essential - phone 1300 305 202.

## Mandarin Chengdu

**MANDARIN** Oriental Hotel Group has signed a management deal to operate a new property under construction in the capital of China's Sichuan province.

The 320-room & suite Mandarin Oriental Chengdu will debut in 2015 & occupy the top 33 floors of a riverfront mixed-development in the city's Jin-jiang district.

The Chengdu property adds to other new projects which include properties in Guangzhou, Milan, Shanghai and Taipei.

## Hainan delays Sydney

**HAINAN** Airlines has pushed back the start date on new Sydney flights, with GDS displays showing the thrice weekly service starting 03 Dec, back from 29 Oct.

## Tiger SYD/BNE launch

**TIGER** Airways has launched services today between Sydney & Brisbane, releasing special fares priced from \$39.95 on the route.

The carrier has also added a second aircraft to its new Sydney base as it continues to boost its operations back to levels prior to last year's enforced grounding.

Wednesday 1st Aug 2012

## Asia next for Tourism Australia campaign

**TOURISM** Australia has launched the latest phase of the *There's Nothing Like Australia* marketing campaign to the Australia.com portals in Singapore, Malaysia and India this week.

Federal Tourism Minister Martin Ferguson yesterday said while China remains a fast growing source of tourists and key focus of marketing efforts, it is vital "to continue to promote Australia in traditional markets such as Singapore and Malaysia."

The emerging Indian market will see the campaign in print, digital, billboard & broadcast forms in Delhi and Mumbai.

## Exclusive safari deals

**SWAGMAN** Tours has launched a series of exclusive safari deals via its website as part of a range of new year-round Earlybird offers being released each month, instead of only Nov & Dec.

On offer for Aug is a Stay 3/Pay 2 deal at Legend Lodges - for more, see [www.swagmanafrika.com.au](http://www.swagmanafrika.com.au).

## Kids going underwater

**CONRAD** Maldives has launched a range of new open-water dive experiences for children as young as five, encouraging kids to learn the basics of diving in a safe and controlled environment.

Courses start from US\$100 with info at [www.conradmaldives.com](http://www.conradmaldives.com).

## PI suspends services

**SOUTH** American carrier Sol del Paraguay has announced the suspension of all flights from today until further notice, with agents who issued PI e-tickets through Hahn Air encouraged to apply for refunds through BSPlink.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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## PUT YOUR CAREER ON THE RIGHT TRACK - CALL AA

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QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)  
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### WORK CLOSE TO HOME

#### CORPORATE TRAVEL CONSULTANT

##### PARRAMATTA, FRENCH'S FOREST – SALARY PACKAGE TO \$65K

We are currently recruiting for a number of corporate travel positions throughout Sydney, so if you are looking for a role closer to home now is the time to contact AA Appointments. If you have a minimum of two years corporate travel experience, outstanding airfare and GDS knowledge as well as the ability to handle multiple SME accounts. This is a chance to work close to home and earn an outstanding salary plus incentives. Contact AA Appointments today to be in with a chance...

### STEP IT UP

#### CORPORATE GROUPS – ASSISTANT TEAM LEADER NORTH SYDNEY – SALARY PACKAGE TO \$70k +

Are you an experienced corporate group's consultant looking to take the next step? We are searching for a superstar to join a small team within a global TMC. You will be handling groups of all sizes for the company's corporate clientele, from start to finish you will manage the group at all stages. Previous groups experience is a must and leadership experience is ideal. Excellent salary package and outstanding career prospects – make a move NOW!

### TEMPTING CAREER CHANGE

#### RECRUITMENT CONSULTANT – TRAVEL TEMPS DIVISION MELBOURNE – SALARY PACKAGE \$65K+BONUSES

Are you passionate about the travel industry but desperate for a new challenge? Then have we got just the role for you! Having just won a major new account, AA Appointments Melbourne office is looking for a talented travel consultant to join our fun team in our Temps division. Your role will involve placing travel professionals in short and long term temporary assignments. You will enjoy Monday –Friday hours, a top salary

### TRUE WORK LIFE BALANCE IS POSSIBLE

#### TRAVEL RECRUITMENT CONSULTANT – PERMS DIVISION BRISBANE – SALARY PACKAGE \$65K+BONUSES

Tired of working long hours and weekends? Bored with organising travel itineraries? Fancy a change but still love working in travel? Then why not try travel recruitment! Our Brisbane office is experiencing fantastic growth. As such, we are looking for a talented consultant to join our Perms division. Not only will you enjoy assisting candidates to find their dream job plus earn a top salary & bonuses, you will

### LOOKING TO EARN AN EXECUTIVE SALARY?

#### WEB BASED ONLINE TRAVEL CONSULTANT PERTH (INNER) - SALARY PACKAGE TO \$70K (OTE)

This is your chance to earn an amazing salary in an amazing company! If you have a minimum 12 months international travel consulting experience and are motivated by money, this is your ideal role. With great working hours and a salary structure some are envious of, you can not go past this sensational role. No more face to face sales! Earn the salary you are worth and become an online consultant today!

### EVERYONE DESERVES WORK LIFE BALANCE

#### CORPORATE TRAVEL CONSULTANTS MELBOURNE (INNER) - SALARY PACKAGE TO \$75K+ (OTE)

Now is the time to join the corporate travel sector and give those time wasters the flick! Working Monday to Friday hours in an office based role where you can not only earn an executive salary, you can also be whisked away on amazing international educationals and overseas conferences and awards nights! Be paid the salary you deserve and move to Australia's fastest growing and award winning corporate co.

### COAST THROUGH LIFE

#### RETAIL TRAVEL CONSULTANT

##### CENTRAL GOLD COAST – SALARY PACKAGE TO \$50K + INC

Work closer to home and be involved in one of the most well known and respected travel organizations around! This dynamic Gold Coast agency is looking for an experienced personable retail consultant to join their close knit, supportive team. You will handle a range of international and domestic leisure arrangements for varying clientele. A strong salary package is on offer for the right candidate as well as achievable incentives, uniform allowance, educationals + much more!

### YOUR CAREER SERVED SUNNYSIDE UP

#### RETAIL TRAVEL CONSULTANT

##### SUNSHINE COAST – SALARY PACKAGE TO \$50K + INC

Want to work in a motivating, comfortable environment in which to demonstrate your passion for selling travel? You should check out the fabulous role with a leading Sunshine Coast agency. Working with like minded individuals, you will sell all aspects of travel to diverse customers. Great salary and other benefits on offer for someone with 2+ yrs exp, bright motivated personality and strong work ethic.





## TOP TEMP JOBS THAT WILL HIT YOUR \$ TARGET

### TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly  
Referral vouchers  
Temp to Perm opportunities

Temp of the Month/Annual rewards  
Flexible working hours/days  
Full conversion training where required

#### TRAVEL MANAGER SUPPORT - 3 DAYS / WK ONLY SPECIAL PROJECT - 6 MONTH CONTRACT. SYDNEY CBD – TOP MGMT HOURLY RATE

Are you a strong, well respected, communicative leader with exceptional travel industry knowledge? Have you a travel related background in either product, corporate travel or service delivery management? Can you start immediately and available 3 days per week only? If you have managed a team and have the ability to step into a temp role where you will support and deliver this client's services to its full potential, then we would love to hear from you.

#### LUXURY TRAVEL - LEISURE TRAVEL CONSULTANT SABRE + TRAMADA - TO COVER INTERNAL A/L SYDNEY - TOP HOURLY RATE

We are looking for the most amazing leisure travel consultant! Have you sold luxury travel to your VIP clients and delivered exceptional customer service? This is a VIP travel temp role. You will have a minimum of 5 years previous experience in a high-end luxury travel consulting role. This temp role is to start ASAP and is working Monday to Friday on a VIP account. Only Sabre and Tramada travel consultants will be considered for this role. Interviews are being conducted this week only.

#### DREAMING OF A TRAVEL COORDINATOR ROLE? CORPORATE TRAVEL CONSULTANTS MELBOURNE (INNER) – TOP HOURLY RATE

This large resource company is looking for an experienced Travel Coordinator to join their team for a 3 month period. Working closely with the procurement manager you will be responsible for assisting with the set up of new employees, arranging training and ensuring that all new employees are set to go before their official start date. To be successful for this role, you must have previous corporate travel industry, good attention to detail and knowledge of Excel. This role even has the opportunity to go permanent for the right candidate!

#### 3 WEEK ASSIGNMENT STARTING 17<sup>TH</sup> AUGUST RETAIL TRAVEL CONSULTANT MELBOURNE (EAST) - TOP HOURLY RATE

We have a fantastic 3 week temp assignment for an experienced Galileo and CCT trained travel consultant! Located in Melbourne's Eastern Suburbs you will be responsible for assisting the travel consultants with general enquiries to exciting destinations such as Europe, Bali and the South Pacific! Working Monday to Friday hours and earning a fantastic hourly rate, you will be kicking yourself if you miss this one! Minimum 2 years international consulting experience required.

#### RADICAL RETAIL RETAIL TRAVEL TEMPS

##### ACROSS QLD – TOP HOURLY RATE & BENEFITS

Calling all retail travel temps across Queensland. We have a number of temp assignments on offer from one day to several weeks or months. From boutique companies to global market leaders there is a team for you. Being a travel temp with AA you'll enjoy a top hourly rate, weekly pay cheque, have flexible hours and more. To be considered for these assignments you'll require a min 18 months international travel consulting experience and GDS skills. Apply today and take your pick.

#### SHOUT OUT FOR NATIVE CALYPSO TEMPS WHOLESALE TRAVEL TEMPS BRISBANE CBD – TOP HOURLY RATE & BENEFITS

We are currently looking for experienced native calypso travel temps who are available for temping work starting soon. You will enjoy every second temping in this leading travel company in fun loving and welcoming teams. Strong native calypso skills will be a must along with min 12 months travel consulting experience. A top hourly rate will be on offer and you can set your own hours.  
Want to know more? Then give us a call ASAP.

### CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

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Carmen Pugh  
QLD & NT  
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Krystle Egginton  
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### High end Leisure Consultant - Hills District

- ▶ **Very high-end up market, repeat clientele**
- ▶ Low staff turnover, Sydney Hills District
- ▶ Salary to \$52K + incentives + super neg DOE

This role would suit a mature person with strong GDS systems knowledge who is well travelled and has previous experience selling cruise. Galileo & Tramada but all CRS considered.

Call or [email](#) Kristi Gomm for more details

### Domestic Groups Consultant - Sydney CBD

- ▶ **Variety & the opportunity to travel at times**
- ▶ Sabre and Tramada
- ▶ Competitive salary on experience

Boutique Corporate Agency that has been around for many years and has a solid client base with great repeat business. Long term staff retention due to great working conditions.

Call or [email](#) Kristi Gomm for more details

### Adventure Retail Travel Consultant - ACT

- ▶ **Do you know your Botswana from your Bolivia?**
- ▶ Work with professionals who love adventure as much as you!
- ▶ Salary package to \$50K

Inspirational destinations, global company, leader in its field, ongoing training, development and progression. Sell detailed itineraries to small group tours and anything in between.

Call or [email](#) Kelly Wellmore for more details

### Business Development Representative - SYD

- ▶ **Excellent opportunity to get into sales!**
- ▶ Cover both MICE and Wholesale markets
- ▶ Salary \$45K - \$55K + super + incentives and more!

Drive the presence of this specialist company. Strong Japanese destination knowledge, fluency in a second language plus drive and passion to grow market share ess.

Call or [email](#) Kelly Wellmore for more details

### Airfares & Travel Documents Consultant - SYD

- ▶ **Work with the italian specialists!**
- ▶ Loyal & family feel environment, just like an italian family
- ▶ Salary from \$40K + super, Sydney CBD

This well- loved travel institution is seeking someone who has exceptional attention to detail, international fares and ticketing and Galileo experience to join their small team.

Call or [email](#) Dana Peric for more details

## Ben's Top Job Head of Travel



Ben Carnegie

- ▶ Market leading Online Travel Co.
- ▶ Located in Sydney's CBD
- ▶ Salary \$100K + super + uncapped incentives

This is an exciting new division of an existing online company that represents travel packages globally. Lead an existing team whilst driving the online strategy. An established network of contacts within the wholesale travel industry will be a distinct advantage in this role.

Role responsibilities will include maximising sales figures, ensuring the sales team meets their KPI's, strategically managing new sales opportunities and gathering market intelligence to maintain a competitive advantage.

The company offers a wide variety of employee benefits including product at cost, on site parking, gym, spa, sauna, pool and a vibrant team culture.

Call or [email](#) Ben Carnegie for more details

### Domestic Corporate Consultant - Sydney

- ▶ **Boutique agency - Inner West**
- ▶ Galileo & Tramada, own car essential
- ▶ Perm role however **temps** welcome in the interim

Whether you enjoy servicing regular corporate travel needs for meetings or incentives or booking leisure travel for the regular requests from these corporate co.'s this will be the job for you!

Call or [email](#) Ben Carnegie for more details

### Account Manager - Travel Insurance - SYD

- ▶ **Global leader in online insurance**
- ▶ Fast paced environment - Sydney CBD
- ▶ Excellent salary package with added benefits

Join this global leader in insurance, supporting existing travel insurance corporate partners in Australia. Bring your experience in online product distribution and ability to juggle & multi task.

Call or [email](#) Sandra Chiles for more details