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TD's latest airline guide TRAVEL Daily subscribers were

this morning emailed a copy of our latest airline guide.

The TD 2012-13 Economy Class Airline Guide is an updated version of the popular guide, giving the latest details of the economy class offerings of airlines serving the Australian market.

The guide is also available at www.traveldaily.com.au/features.

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First with the news

FLIGHT Centre will more than halve its outstanding debts by repaying a US\$60 million loan which was partly used to fund its 2008 acquisition of Liberty Travel.

The company said it would pay off the loan from company cash, with md Graham Turner saying it was an opportune time to capitalise on the strong A\$.

Flight Centre will still retain healthy cash reserves of more than \$300 million, meaning the company is well placed to

Amadeus signs KE

AMADEUS has signed a new full content agreement with Korean Air, giving agents worldwide guaranteed access to KE's full range of fares and inventory through the Amadeus res system.

Korean's partnership with Amadeus also includes plans to migrate to the full Amadeus Altea suite in 2014.

MEANWHILE, don't forget to enter the travel industry survey courtesy of Amadeus on the front full page of TD today for a chance to win a \$1000 shopping voucher.

weather any storms, fund future growth initiatives and "capitalise on opportunities that may arise".

Turner said the company's strong balance sheet was a "rarity for a travel company and a key point of difference," with the move meaning FC will lower its total debts to under \$50 million.

That includes about \$30m in overdrafts and loans in Asia, as well as around \$15m in funds repayable to staff members who participate in the company's Business Ownership Scheme.

Turner said the repayment of the US loan would not affect FC's goal of returning 50-60% of net profit after tax to shareholders as fully franked dividends.

A bumper issue!

Travel Daily today has nine pages of news and photos, including a special front full page, three pages of photos from the Jetset Travelworld **Conference** plus full pages:

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JTN conference pics

JETSET Travelworld Network has arranged for three pages of photos covering its recent Las Vegas conference in today's Travel Dailv.

The pictures give an overview of the conference, key speakers and presentations, the gala dinner and Office of the Year announcements, and of course lots of social shots of the 400+ attendees enjoying Las Vegas. See pages six, seven and eight.

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Virgin HQ to Sydney?

TODAY's The Australian reports that Virgin Australia will move its Brisbane-based headquarters to Sydney, with "airline sources" confirming the move was being considered, but no decision has been finalised as yet.



RoyalCaribbean



Zuji to be sold to Webjet

WEBJET says it intends to continue operating the Zuji brand once the acquisition of its rival from Travelocity is completed in early 2013 (TD breaking news).

Webjet md John Guscic said the purchase will add about 30% to the company's TTV as well as providing diversification into Hong Kong and Singapore where Zuji is a market leading OTA.

He said the deal, which also covers Zuji's Blue Holidays joint venture packaging operation with Virgin Australia, is a "unique opportunity to substantially expand

SQ sells VS stake to DL

SINGAPORE Airlines will receive \$360 million for its 49% stake in Virgin Atlantic, after agreeing to offload the shareholding to Delta Air Lines (TD breaking news).

The sale is subject to a number of approvals and isn't expected to close until the fourth guarter of 2013, according to SIA which bought the stake in Mar 2000.

Under a new agreement with Virgin Atlantic, Delta will create a new joint venture offering an expanded trans-Atlantic network operating on a "metal neutral" basis with both carriers sharing the costs and revenues.

The DL/VS pact will see them jointly operate 31 daily roundtrip flights across the Atlantic as well as seeing VS codeshare to many Delta destinations across the US, Canada and Mexico.

Webjet's marketing footprint". Zuji's operations will migrate to the Webjet IT platform, with transaction, transition and restructuring costs estimated at about \$5 million.

Guscic said Webjet will focus on key areas of Zuji's business including expanding the platform to support multiple languages and currencies, leveraging the Zuji hotel business to "increase inventory and build-out Webjet's existing offering," and using Webjet's marketing expertise to lift the profile of Zuji in Australia and Asia.

The acquisition is valued at \$25m which is to be funded by the issue of 6.9m new Webjet shares at \$3.60 each.

Guscic added there were also substantial synergies available from the deal in terms of fast tracking Webjet's global hotel contracting and online hotel distribution strategies.

PAL delays Darwin

PHILIPPINE Airlines has delayed plans to introduce new services to Darwin with tag-ons to both Brisbane and Melbourne this month (TD 08 Nov) due to internal and regulatory problems.

According to PAL's vp marketing Felix Cruz, the Manila-based carrier has pushed back the first service into the NT hub until the first quarter for 2013, after gaining regulatory approvals.



Wellington Sofitel

ACCOR has today announced plans to open the third Sofitel branded property in New Zealand - the Sofitel Wellington.

Scheduled to debut in 2014. the Wellington property will be built in the city centre on Bolton St.



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Push is on for 2nd Solstice

THE successful debut of the first Celebrity Cruises' Solstice-Class ship in local waters has the line's parent company mulling plans to base another of Celebrity's flagship vessels here by 2015.



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http://trade.canada.travel/corroboree registrations close 27 Jan 2013



Royal Caribbean Cruises Australia's commercial director Adam Armstrong told **Travel Daily** aboard the 2,850-pax *Celebrity Solstice* that "talks" were already underway with RCI's head office to consider bringing another of its largest vessels to Australasia, possibly sailing in conjunction with *Celebrity Solstice*.

Between now and Apr, *Solstice* will sail 12 departures to New Zealand and the South Pacific.

With cruise lines forward planning years in advance, it's key for the Aussie office to push now for future years, Armstrong said.

Celebrity has five Solstice-class ships in it's fleet to date, the most recent - *Celebrity Reflection* - was only delivered in Oct this year.

Last month, the older & smaller (2,138-pax) *Celebrity Millennium* briefly made a whistle stop tour of Australia on a global voyage.

Marketing manager Ben Angell said that despite lacking a huge budget to market *Celebrity Solstice*, the ship has been well received by the Aussie market.

"It tends to take a season or two before there's an impact, and that's what we've seen with Royal [Caribbean], but there's a commitment from the company to keep the ships coming down," Angell told **Travel Daily**.

He said that 'word of mouth' & travel agent feedback would be key to securing ongoing bookings on the Solstice-Class ships here.

BA A380/787 config.

INTERNATIONAL Airlines Group chief Willie Walsh has revealed the layout for British Airways' A380 and *Dreamliner* aircraft, the first of each expected to be delivered by Airbus and Boeing next year.

Up first is the 787-8 *Dreamliner*, which will be rolled out from May and featuring 35 seats in the new Club World 2-3-2 configuration, 25 seats in World Traveller Plus (also 2-3-2) & 154 seats in World Traveller, in a 3-3-3 layout - for a total of 242 customers.

BA has twenty-four 787s on order, including sixteen 787-9s variations with an undetermined cabin configuration.

Three 787-8s are expected in May 2013, with another three by the end of the year.

Come Jul, BA's inaugural A380 will enter its fleet with 469 seats, featuring an enhanced 14 seat First class cabin, 97 Club World seats, 55 World Traveller Plus and 303 World Traveller seats.

Additional superjumbos will be delivered in Aug and Oct 2013.

The new aircraft "will feature our latest signature designs to ensure the customer experience maintains the highest standard across our fleet," Walsh said.

Each aircraft will be decked out with the latest Thales IFE, offering 50% more movies and 200% more TV /audio programs and music.

All cabins will feature larger personal screens and, for the first time, in-seat power across all cabin classes.



TRAVELODGE is truly delivering the true spirit of Christmas this year, offering a unique gift to consumers, if you can meet the somewhat abstract conditions.

Whereas the virgin Mary was forced to stay in a stable on Christmas Eve 2012 years ago, Travelodge Hotels in the UK are offering a free night's accom to couples named Mary & Joseph.

Applicants must be UK citizens, live in the UK, be over 18 years of age, married & able to prove their names and marital status.

Registrations for the deal must be submitted by 21 Dec, and the free room will be provided during one of the 12 days of Christmas (24 Dec to 05 Jan).

In addition to the free room, Travelodge says it can provide a manger for babies and offers a free car space for donkeys.

IF EVER there was a motivation to exercise, this would be it.

Starwood's Element hotel brand has decided to capitalise on the addiction of the modern generation to smartphones by adding exercise equipment that charges your phone as long as you are using the equipment.

The pedal powered charging stations are part of the brand's image of being the hotel choice for health-conscious guests and are being installed in all hotels.



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Wednesday 12th December 2012

Qantas agent site gets an upgrade

QANTAS has rolled out new and expanded functionality for the Qantas Industry Sales Site.

The revitalisation, branded as 'Navigate Knowledge', aims to arm agents with "current & accurate information across the Qantas offering, and delivering greater efficiencies as you navigate through the site," the carrier says.

New options include a 'Manage a Booking' field, which lets agents add Frequent Flyer membership numbers, make other payment options (BPAY, Debit Mastercard or 'Book Now. Pay Later'), request special meals and requirements, plus enabling agents to make advance seat selections.

A 'FAQs Online' link provides questions and answers to a broad range of topics, such as QF policies & procedures), and there's a new Online Tax Calculator that assists agents by providing guaranteed taxes payable for same day ticketing to Qantas (081).

A streamlined Service Request

area provides agents with 24/7 access to commonly used forms in a dynamic format, reducing steps required to submit requests online, plus there's a new Home Page Search field.

"The enhancements will not only save you time, but will also enable you to better service your customers," Qantas says.

For further details, go to www.qantas.com.au/agents.

Haus Studio opening

THE Haus Studio Apartments in Hahndorf, South Australia has officially opened 14 self-contained units, marking the completion of a two-year, three-stage accom and restaurant development.

SA Tourism Minister Gail Gago said the development of the 4star apartments was key to luring high yield experience seekers to the Adelaide Hills.

For more Accommodation Updates, see page nine.

Now more services to MNL SYD – 4pw direct B777 MEL – 3pw direct B777

Click here for more details

Philippine Airlines

Flight attendant course

WILLIAM Angliss Institute will run the first of its new Certificate II in Tourism (Flight Attendant) courses to the Sydney market after its successful introduction at its Melbourne Campus.

The two-week courses will be held from 15 to 26 Apr 2013 at the Industry Training Centre Sydney, with other course hosted during NSW school holidays.

Course modules will teach skills in customer service, interview techniques, health, safety and security procedures, personal presentations, aviation industry knowledge and much more - see www.angliss.edu.au/sydney.

Tiger loads dropping

TIGER Airways Australia has reported a two percentage point year-on-year decline in passenger load factors, falling to 86% in Nov.

Passenger numbers increased 132% to 239,000 for the month, but TT operated at a significantly reduced capacity last year.

QH/Viva! Thai drive

QANTAS Holidays and Viva! Holidays have introduced a new Koh Samui Privilege Card offering discounts on the Thai island.

The card offers discounts on wedding and golf packages, along with national parks and naturebased properties, exclusive to JTG.

The new product comes after QHV announced the completion of loading its Thailand product for 2013/14, featuring a massive 260 hotel contracts, touring, transfers and excursions, now all bookable.

HKTB appointment

HONG Kong Tourism Board has announced the appointment of Kenneth Wong as gm MICE and Cruise, effective 01 Dec.

Wong will focus on developing business strategies for the Meetings and Exhibitions Hong Kong Office and is also tasked with encouraging growth from the cruise sector business.

He was previously HKTB's head of product marketing.

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Vincentia agent out

THE Travel Compensation Fund has non-voluntarily terminated South Coast Travel of Vincentia NSW (ABN:58 103 529 457) after the agent's licence was cancelled.

Tim and his merry SAA team



SOUTH African Airways hosted a select group of industry partners and staff to a special Christmas celebration in the form of a cruise on Sydney Harbour.

Australasian country manager Tim Clyde-Smith gave thanks to his team and industry partners for what he described as a "fun" year.

With the weather playing a part in some choppy seas at times, which kept those not in seats well



and truly on their toes, SAA's local boss said that the support of the industry made his job more fun and all the more rewarding as he looked forward to 2013.

Tim Clyde-Smith is **pictured** above centre, flanked from left by his team, consisting of Javed Azizi, GSA partner Jacqui Walshe from The Walshe Group, Suzan Tan, Tracy Thomas, Ian Robinson and Graham Ware.

QF JV tick joy for SAA

TIM Clyde-Smith has expressed his gratitude to Qantas, the ACCC and the IASC for their efforts this year in working towards a solution in the long-running codeshare between the two carriers.

Continuation of the codeshare was last month approved until the end of 2014 (*TD* 21 Nov).

"I now have a very good working relationship with the IASC & ACCC and although we don't know if [the codeshare] will be extended beyond two years, at least it gives us until the end of 2014 to figure out what we'll do next," he said.

SAA board confidence

SOUTH African Airways' Australasian country manager Tim Clyde-Smith has expressed his faith and confidence in the newly installed board at the airline.

Eight members of the carrier's board resigned in Oct after falling out with the SA Govt (*TD* 03 Oct).

"I believe that the new board will have the support of all of us and will look at the commercial objectives for this fiscal year and look at how we can take that forward," Clyde-Smith told **TD**.

Nat Geo tour range in the works

ADVENTURE World is in the process of developing a new range of group tour itineraries based around an expansion of its partnership with the National Geographic Group.

Exclusively revealed to **Travel Daily** at a function in Sydney last night, AW sales and partnerships manager Neil Rodgers said the new range would be launched around the middle of next year.

Recent success from a series of three National Geographic Live photographic seminars (*TD* 19 Nov) were so successful, both parties had expressed interest in expanding the relationship.

Rodgers said that itineraries currently in the works include more "off-the-beaten-track" destinations such as Kenya, Oman, Canada, South America and Antarctica between Nov-Mar.

EY eyes off a big fish

ETIHAD Airways is in talks to buy a 48% stake in debt-ridden Indian LCC Kingfisher Airlines, with the price for the stake understood to be as little as 30million rupees (AU\$524,600). The initial range was expected to be released as high-end and marketed at nature photography enthusiasts, Rodgers told **TD**, although sales of said itineraries will determine how the range is tailored for future programs.

Noise trials over LHR

LONDON'S Heathrow Airport has started a five-month trial of "noise relief" zones to ascertain whether communities underneath flight paths could benefit from more defined approach patterns.

Four zones will be monitored during the trial, with two active each week, which will see pilots approaching LHR redirected to another zone for that week.

MEANWHILE, Heathrow officials have confirmed that Star Alliance carriers will exclusively occupy its new Terminal 2 facilities upon the opening of the terminal in 2014.

The decision will see minimum connecting times between flights operated by Star carriers halved to 45 mins, increasing the number of connectable services by 31%.

Star Alliance carriers provide more than 21% of LHR capacity.

Aussies holidaying more at home

DOMESTIC travel has continued its recent rebound, reporting a 4% jump in overnight trips within Australia, according to new data from Tourism Research Australia's National Visitor Survey, out today.

For the year ending 30 Sep, Aussies took a total of 74.7 million overnight trips, with 68% travelling within their own state.

Domestic expenditure climbed 7% for the 12 months to Sep, with Tourism Australia managing director Andrew McEvoy saying the outlook for domestic tourism remained strong. "More Australians are rediscovering the joys of exploring their own backyard and spending more money doing it," McEvoy said of the results.

Federal Tourism Minister Martin Ferguson weighed in, saying the sector was heading the right way.

"It is particularly pleasing that Australians spent over \$50 billion...helping support the 500,000 Australians employed by tourism," Ferguson said.

NSW recorded the most visitor nights (30%), with Victoria (24%) & Qld (24%) sharing second spot.

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JTN awards in Las Vegas celebrates its best



Wednesday 12th Dec 2012

JETSET Travelworld Network's National Conference took place last week, with over 400 owners, managers, preferred partners and suppliers rocking Las Vegas to the theme of "Showtime", and hosted by the incomparable Larry Emdur.

Special guest speakers included the irrepressible Captain Jim Lovell of Apollo 13 fame, who was sponsored by Sunlover Holidays, and the calm cool and collected A380 Captain Richard de Crespigny, sponsored by Qantas.

Keynotes, presentations and entertainment captivated the audience for two and a half days, with attendees letting down their hair at Margaritaville, courtesy of Qantas Holidays, Viva! Holidays, Travel Indochina, The Cruise Team, Rail Tickets & Ready Rooms.

The conference culminated in the Showtime Gala Dinner, where Preferred Partner Awards were presented and the coveted Office of the Year awards were announced.

Major congratulations to the Office of the Year winners:

- Jetset Travel Moonee Ponds
- Travelworld Newcastle







Travelworld Newcastle





Office of the Year: Gippsland Travel Centre







Office of the Year: Jetset Travel Moonee Ponds









JTN awards in Las Vegas celebrates its best







New Fraser coast app

TOURISM Fraser Coast has launched a free app for Android and iPhone, offering tips on the region's attractions, with special codes valid at local businesses.

Wednesday 12th Dec 2012



Accommodation Updates

WELCOME to Accommodation Updates, Travel Daily's Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Already garnering rave reviews, the newly opened Centara Lafayette Resort & Spa in Mauritius has opened five days early. Located on the eastern side of the island, the property boasts 100 guestrooms with either sea or mountain views, each with a terrace

or balcony, with the resort also housing a fitness centre & free form pool.



Bringing the property in line with its "Resort Spa Series", the Grand Mercure Forest Resort near Daylesford and Ballarat in Vic has received a shine-up. The changes include a cooler feel with gas fireplaces available to use if desired, freestanding baths & carefully

selected furniture in line with the warm, inviting aura being portrayed.



The largest Sheraton brand hotel in Hawaii the Sheraton Waikiki, has recently finalised a US\$188m renovation on the 1,636-room property. Externally, the resort's landscaping has been upgraded, along with enhanced food & beverage facilities. All of the rooms have been given an connectivity upgrade to boost the guest experience.

Sukosol come to Aus

COMPLETE Travel Marketing has joined with The Mint Partners as Australian representation for Thai hotel group Sukosol Hotels.

Sukosol properties in Thailand include The Siam, Siam Bayshore, The Bayview, Wave and namesake hotel The Sukosol, across Bangkok and the Pattaya region.

Extra day in your stay

STARWOOD Preferred Guest members can enjoy a free fourth night on three-night stays in a joint promotion with Mastercard.

Dubbed 'Your Day', the offer is valid at over 100 Starwood Hotels and Resorts across the Asia-Pacific region, with bookings open to 31 Mar for stays to 30 Apr.

Hockey backs 2nd SYD

SHADOW Australian Treasurer Joe Hockey has added his weight to calls for a second Sydney Airport, responding to 20 airlines, investors and industry consultants who have rejected the position of the NSW Govt on the issue.

"From our perspective we want Sydney to have the infrastructure that is going to deal with the challenges of the 21st century," Hockey said, adding that a second airport in the Sydney basin remained a coalition policy.

VX launches Newark

VIRGIN America has announced it will operate three daily services from both San Francisco and LAX to Newark Liberty Int'l Airport in New York City from 02 Apr 2013.

Virgin Bali variation

VIRGIN Australia has applied for variation of an IASC determination on the Indonesia route to allow Delta Air Lines to offer code share services on some of the additional Bali capacity held by Virgin.

Al Maktoum for pax

DUBAI's gigantic Al Maktoum Int'l Airport (DWC) will open to passenger traffic by late 2013, **Dubai Civil Aviation Authority** president Sheikh Ahmed bin Saeed Al-Maktoum has stated.

Previously dubbed Dubai World Central Int'l Airport, the facility opened to cargo services in Jun 2010 and features five parallel runways and three terminals, catering for 160m pax annually.

It's proposed DWC will be linked to Dubai Int'l Airport by a highspeed express rail system.

Snazzy new SB threads

NEW Caledonian carrier Aircalin has launched new uniforms for its cabin crew and customer service staff, designed by French firm

Creation et Image.

The new kits reflect new colour designs of the carrier's revamped aircraft cabins and symbols of the region.



Loads falling at XR

SKYWEST Airlines carried 31,000 passengers for the month of Nov, up 6.9% with significant capacity increases resulting in an 8.8% drop in load factors, while 51 fewer charter services were flown.

WIN TWO NIGHTS IN AT **FRASER PLACE MELBOURNE!**





Iot like Christmas." "It's beginning to look a Travel Daily's popular Christmas photo competition is back! Fraser Place has arrived in Melbourne with the launch of the brand new studio suite accommodation in a quintessential Melbourne city laneway.



Our good friends at Fraser Place Melbourne want to celebrate the festive season with the travel industry, and are asking you to send in your work Christmas party photos throughout December.

At the end of the month, the judges will select their favourite photo and the person who submitted this will win two nights accommodation for two guests in a brand new Studio Deluxe Suite, buffet breakfast for two on both mornings, complimentary internet and midday check-out.

Bonus points will be awarded for photos that include a copy of the Travel Daily issue.

So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to: xmasphotos@traveldaily.com.au.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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BIGGER IS BETTER! GROUPS CONSULTANT SYDNEY – TOP SALARY PACKAGES

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This national in-house wholesale travel company is seeking an enthusiastic consultant to service their retail travel agents with worldwide cruise bookings. If you possess Calypso experience and/or strong cruise knowledge, this sensational role could be yours. A great base salary is on offer, together with a bonus structure & fantastic working hours. Join a national leader today & regain your love of travel.

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Manage a team of up to 8 consultants where you will be accountable and responsible for training and development of the travel wholesale call centre. You will nurture, motivate and help ensure your team achieves their KPI's and targets. You will set up new programs; assist with problem solving; performance management of staff; coach and train. This is a temp to perm opportunity that can't be missed! It's essential that you have as a minimum 2 years in a travel management role along with Calypso and/or Amadeus.

THIS ONE IS BIGGER THEN THE NORTH POLE! **RETAIL TRAVEL CONSULTANT** PERTH (INNER CITY) - TOP HOURLY RATE

Santa's little helpers have been working around the clock ensuring you get exactly what you want this Christmas. If you are looking for diversity, flexibility, fabulous \$\$ & a better home/life balance... then we can help! Our client, a renowned retail travel chain is looking for an experienced travel consultant to assist their team. Bring along your destination knowledge, strong Galileo expertise & your ability to deliver the highest level of customer service. To apply for this role & other exciting temp roles in Santa's sack, contact us today!

WANT TO HAVE IT ALL? **RETAIL TRAVEL CONSULTANTS BRISBANE SUBURBS – TOP HOURLY RATE**

Want to work a four day working week? Want variety in your day? Want to earn a top hourly rate? You can have this and more as a travel temp with AA. From one day to one month assignments in global travel companies to boutique agencies there is sure to be a role for you. To join our temp team you will need min 18 months international travel consulting experience, GDS skills and a positive attitude. Enjoy great \$\$\$, flexibility in your working week, earn a weekly pay cheque and more.

CORPORATE INTERNATIONAL TRAVEL TOP TEMP OPPORTUNITY - AMADEUS/TRAMADA NORTH SYDNEY - SENIOR TEMP RATE. Corporate travel is still hot so get in quick to secure a temp role now and earn money till end of Jan 2013. This temp role is Monday to Friday only and a short walk from the train station. We offer an excellent hourly rate which is paid weekly. Top Temp rewards are up for grabs at year end. To succeed - you will come from a solid corporate travel background, be highly proficient using both Amadeus and Tramada Next Gen. Interested? Call us now!

TIME FOR A CAREER TUNE UP? TRAVEL CONSULTANTS – VARIOUS ROLES **MELBOURNE – TOP HOURLY RATES** Does your career refuse to start in the mornings? Is it burnt out due to lack of maintenance? Bring it into AA Career Mechanics & we will restore it, so it runs ike new again! If you have a minimum 12 months travel industry experience, have Sabre, Galileo or other CRS skills then why not enjoy the flexibility of temping while you look for a permanent role. Temping offers a great insight into the world of travel and rewards you with a fantastic hourly rate! Contact AA today to find out how to apply!

CORPORATE IS BACK **CORPORATE TRAVEL TEMPS BRISBANE CBD- TOP HOURLY RATE**

We are looking for experienced international corporate travel temps for upcoming assignments over the next few months. You'll be able to show off your fares knowledge and consulting skills with this global travel team whilst you assist in booking the international and domestic travel plans for a portfolio of clients. Galileo skills will be a must along with previous corporate travel experience. Mon – Fri hours along with a top hourly rate will be on offer.

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM Anita Nunnari **Carmen Pugh Cherie Napolitano**

NSW & ACT Ph: 02 9231 6377

QLD & NT Ph: 07 3229 9600 VIC, WA & SA Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE www.aaappointments.com







People. Integrity. Energy.

Merry Christmas from the inPlace team!

Meet the inPlace team



Business Development Manager - NSW

- Asia specialists
- NSW territory
- Competitive salary + incentives (\$85K - \$90K OTE)

This is the number one travel wholesaler specialising in Asia and small group journeys. Join a company that will provide you with all the support you need to succeed.

The purpose of this role is to maintain strong relationships with the retail agency partners affiliated with our client; to promote all new products and to train the staff in the agencies on these products.

This is a great opportunity for an experienced Business Development Manager to join a well established team with a great reputation in the industry.

Previous relationships with agencies in NSW is a distinct advantage. A competitve salary plus incentives is on offer. Apply today!

Call or email Ben Carnegie for more details

Retail Travel Manager - Melbourne CBD

- Leading travel brand
- New, modern, state of the art offices
- Competitive salary + bonus

Manage a dedicated team of travel gurus in a well loved store in the heart of Melbourne. This is the next step for an Assistant Manager or a Travel Manager wanting a change. Call or email Dana Peric for more details

twitter: @inplacejobs www.inplacerecruitment.com.au

Ski Specialists - Reservations - Sydney

- Boutique agency in Sydney
- Located on the Northern Beaches
- Salary from \$45K + super

An established ski wholesaler is going through a growth spurt and needs 2 new staff to help handle the increasing demand. Destinations include Europe, US, Japan, Aus & NZ.

Call or email Ben Carnegie for more details

Corporate Consultant - Perth

- International and domestic clients
- This could be your change from corporate leisure!
- Salary from \$50K + super

Join this boutique corporate travel agency with a family feel and high level customer service. Previous experience in corporate consulting is essential. All systems considered.

Call or email Ben Carnegie for more details

Product Coordinator TEMP - Sydney

- 2 month assignment
- Focus on loading supplier contracts
- Top hourly rate, immediate start

Hottest temp job on the market today with this bustling wholesale travel group located in the funky inner west of Sydney. Calypso experience essential.

Call or email Kelly Wellsmore for more details

Corporate Travel Team Leader - Perth

- Award winning global organisation
- Career development opportunities available
- Salary range \$60K \$70K + super

This is the perfect time to step up into a strong leadership role with a global organisation who promote development and progression from within. Perth CBD location.

Call or email Kelly Wellsmore for more details

