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Tuesday 24th July 2012


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From ADL to the world

EMIRATES is today continuing its promotion for the new direct route from Adelaide to Dubai via today's **cover page**.

Flights to EK's fifth Australian gateway will start 01 Nov for the initially four times weekly service.

Special fares ex ADL to Dubai start from \$1377 to India and \$1762 to Europe and \$1879 to Africa are on sale until 20 Aug.



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APT, AAT Kings codeshare

APT Kings and **APT** are citing tough domestic and inbound trading conditions for a decision to implement what they're calling a "codeshare agreement" for their respective day tour and short break operations in Australia.

Effective this month, the "seamless" deal sees **AAT Kings** now acting as the operator and ground handler for the **APT** day tour and short break products.

"The move provides instant benefits to clients as it will enable **AAT Kings** and **APT** to maintain daily departures on all Sydney, Melbourne, Red Centre and Top End Day Tours, and will ensure definite departures from both gateway cities and remote locations alike," a spokesperson told **TD**.

The companies said the new collaborative approach would not

impact either the **AAT Kings** or **APT** brand presence in local or international markets, and "ultimately demonstrates the commitment to tourism in Australia by both companies."

"**AAT Kings** and **APT** look forward to securing ongoing successful relationships with key trade partners in Australia, and appreciate continued support during this period of transition," they said.

NTIA sponsor thanks

THE last page of today's **TD** is a special thank you from **AFTA** to all of the 2012 **NTIA** sponsors.

Today's issue of TD

Travel Daily today has seven pages of news and photos, a front full page for **Emirates**, another full page of pics from Saturday's **NTIA** plus full pages from: (**click**)

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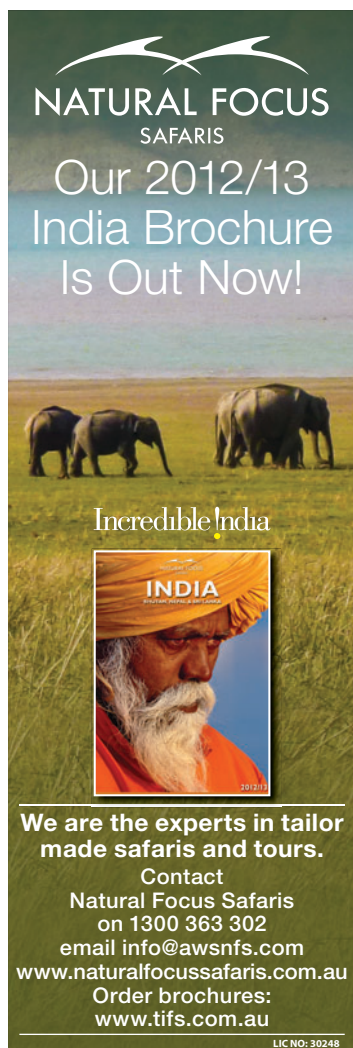
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Webjet int'l franchise deal

ONLINE travel firm Webjet will continue to expand its overseas footprint after inking its first ever franchise agreement with publicly-listed South African travel giant, BidTravel.

The minimum 10-year deal fosters brand, booking engine & associated technologies franchise rights, extended to sub Saharan Africa and Indian Ocean Islands.

"The agreement provides for the establishment of Webjet in those areas operated entirely by BidTravel and will result in the payment to Webjet Limited of an initial franchise fee and ongoing annual payments with a guaranteed minimum," it said.

MD John Guscic said Webjet would capitalise on BidTravel's "expertise & market footprint" to significantly propel its brand presence into the markets.

"The arrangement means that Webjet can leverage its brand and technology investment without ongoing trade risk," Guscic said.

BidTravel md Allan Lunz said the travel conglomerate has set out on a global search for a partner, adding the developments with

Webjet "will propel BidTravel to the leading edge of internet travel distribution in our markets."

QF ancillary rev soars

QANTAS was the leading airline in the world in terms of ancillary revenue pp last year, according to an Amadeus/IdeaWorks study released in Europe overnight.

Ancillary revenue of the 108 airlines analysed across the globe in 2011/12 amounted to a €18.2 billion - up a whopping 66% in the last two years alone.

QF's ancillary revenue includes the income from its frequent flyer program, and totalled \$1.18b last year which equates to \$143.50 for each one of the scheme's eight million members.

Advertising, lounge & marketing activities accounted for \$50.82pp of QF's ancillary revenue - ahead of low cost rivals such as AirAsia X.

In terms of total ancillary revenue United Continental was the leading airline with €4.1b, followed by Delta at €2.0b, AA with €1.7b & then Qantas Airways in fourth place at €1.4b.

Travel Daily

on location in
Germany

Today's issue of *TD* is coming to you from the **Amadeus Data centre in Erding, Germany.**

AMADEUS is this week hosting a select group of global media at an event titled "The future of travel".

Delegates from Hong Kong, the Philippines, Singapore, India and Australia have gathered to see Amadeus' take on "future trends of the travel and tourism industry, its evolution and challenges and the implications for the sector".

The Amadeus Data Centre near Munich is sometimes referred to as the "brain behind travel", powering more than 947 million travel bookings a year and managing over 1 billion transactions every single day.

Today, we will gain an exclusive insight into the operations of the data centre which is renowned for its scale, security, reliability and mission-critical capabilities.

Presenters at the event include David Brett, President of Amadeus Asia Pacific.



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JTG to distribute Scoot fares

JETSET Travelworld Group has been appointed as the Australian "B2B distributor" for Singaporean low-cost carrier Scoot Airlines.

The agreement is understood to be still in the process of finalisation, but a Scoot spokesperson told **TD** the arrangement is not the same as the airline's 'Sky Agent' portal which allows IATA travel agents in other markets to register directly on the Scoot website to make and manage bookings for clients.

JTG's Sue Notley said the company was still working through the detail and "various connectivity options," and is hoping to have this sorted before details are advised to agents.

Scoot GM Australia, Darren Wright, wasn't able to provide further details on the move but the Scoot website advises Australian travel agents to "contact your local representative for more information" on the JTG

arrangements.

Australia is a key market for Scoot, which is a separately run low-cost long-haul offshoot of Singapore Airlines.

Grays renames Ubid

WEB-BASED auction house GraysOnline has revealed the name for its new accommodation platform as GraysEscape.com.

The site will soon succeed the former Ubid4rooms.com portal, which has today been switched-off following its recent purchase by GraysOnline (**TD** 30 Apr).

Set to be go live next week, GraysEscape marks the debut of the company into online accom.

GraysEscape gm & former head of Ubid4rooms.com Gary Berman said "[the] domestic tourism industry urgently needs innovative ways like this to boost business so GraysEscape will prove a win-win for travellers & hoteliers".

Viva! \$1 extra week

VIVA! Holidays has launched a new promotion under which a holiday's second week can be added on for just \$1.

The campaign has launched with Fiji, where the extra week for \$1 is on offer at resorts such as Sonaisali and The Westin Denarau, while closer to home, deals include an extra five days on selected Britz Campervans.

GM Michael Londregan said the campaign gives clients an "extra week to explore, recover, reconnect or rejuvenate".

More destinations and partners in the two month campaign will be released in the coming weeks.

New Myanmar cruise

GRAND Circle Cruise Line will launch small ship cruising and touring in Burma for 2013, utilising the new 34-passenger *RV Paukan*.

Seven night voyages are scheduled to operate from Mar to May and from Sep to Dec.



Window Seat

IF YOU'RE hot and you want to travel for free, clap your hands.

A controversial new dating site, dubbed MissTravel.com, has been launched, aimed at pairing up beautiful women who like to travel with rich men who would want to pay for them to do so.

Self-professed good looking people who enjoy travelling but don't have the money to do so, sign up for free under a category of "Attractive Traveller".

Likewise, if you're seeking some eye-candy for your worldly adventures and have the coin to afford them (or lots of frequent flyer points to use up), you can join as a "Generous Traveller".

Currently, yet unsurprisingly, of the 100,000 members signed up, Attractive Travellers outnumber Generous Travellers by three to one.

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Hong Kong hoteliers say thanks



HARBOUR Plaza Hotels & Resorts hosted an industry thank you function at Sydney's Hong Kong House last Fri.

It's part of a 10-day visit to Australia and NZ marketing Hong Kong as a leisure destination, highlighting new attractions to tempt Aussies to stay longer.

As well as Hong Kong Disneyland which has just opened the Grizzly Gulch precinct, Aussies are being lured by a range of special events such as the Hong Kong Wine 'n Dine each Nov.

Pictured above from left are Randall and Alyse of Randall Marketing with Doris, Elaine, Lucetta, Musetta, Amanda and Billy of Harbour Plaza Hotels & Resorts, and Vy from Randall.

MEANWHILE, Randall Lui of Randall Marketing has confirmed the appointment of Liz Johnston as the organisation's new General Manager of Marketing in Australia.

She will commence her role on 01 Aug, relocating from New Zealand where she previously worked for JTG offshoot Go Hols.

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QF/JQ JV submissions

SUBMISSIONS are being sought by the International Air Services Commission by 27 Jul on the joint venture coordination agreement between Qantas Airways and Jetstar Airways (**TD** 09 Jul).

A draft determination on the deal covering pricing, scheduling, marketing, customer service and purchasing pact is due by Sep.

An extensive 'interested parties' list the air regulator has drawn up includes the majority of airlines operating within Australia, AFTA, CHOICE, state tourist boards and Tourism Australia.

The IASC expects to hand down its final determination by Nov.

EK extends J Asia deal

EMIRATES has extended the sale period of its special Business Class fares from Brisbane, Sydney & Melbourne to Asia until 20 Aug.

Business Class return fares between Sydney and Bangkok are priced from \$3300, valid for travel up until 15 Nov 2012.

Turner Webjet cfo

THE appointment of Webjet's new cfo (**TD** yest.) Robert Turner, follows the imminent retirement of former ceo & Executive Director Richard Noon (**TD** 18 Jun).

Adelaide veg'n out

ADELAIDE Convention Centre is predicting the AUSVEG National Convention & Trade Show 2013 next year will lure more than 1000 delegates from across the country and garner over \$1m in visitor spend for the SA capital.

The three-day show will run from Thu 23 to Sat 25 May.

AC boosts SYD-YVR

AIR Canada will operate ten direct flights per week between Sydney and Vancouver during the upcoming peak northern winter ski season.

Three supplementary 777 flights will operate per week from 16 Dec until 30 Jan, departing SYD each Wed, Fri and Sun.



Money

WELCOME to Money Talk, *TD's* Tue feature on what the Australian dollar is doing.

\$1AUD = US1.027

THE big news in currency markets over the last week has been a slump in the Euro which has resulted in record value for Aussies travelling to Europe.

One Australian dollar is now getting more than €0.85, as traders react to the ongoing European debt crisis and a huge bailout of Spanish banks.

The US\$ exchange rate with the Aussie has dropped slightly as some analysts move away from currencies perceived as "risky" but it's still well above parity, while one British pound is worth about A\$1.50 - again providing exceptional value for Aussie travellers heading to the UK for this week's Olympics opening.

Wholesale rates this morning:

US	\$1.027
UK	£0.662
NZ	\$1.301
Euro	€0.847
Japan	¥80.48
Singapore	\$1.29
China	¥6.56
South Africa	R8.67
Canada	\$1.04
Crude oil	US\$87.95

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Domestic operators host FC

A VARIETY of Australian tourism operators took turns showcasing products and experiences in a "speed dating" format Melbourne Flight Centre agents recently.

Hosted at Madame Brussel's in Melbourne's CBD, representatives on show included Territory Discoveries, APT, Voyages, Cable Beach Club Resort and Spa, Broome and the Kimberley Holidays, Britz/Maui, Coral Princess Cruises and Driveaway Holidays all showcased their products to the many attending agents.

Prizes such as two nights at the refurbished Voyages Sails in the Desert were on offer, won by Lisa McCowan, who is pictured above left with Emma Mace of Voyages.



Ryanair slashes Spain

IRISH low-cost carrier Ryanair has cancelled 36 Spanish routes, with the airline citing a doubling of airport departure taxes by the Spanish government.

The changes affect 15 routes at Barcelona El Prat and Madrid Airports, while 21 routes to and from the Canary Islands will also be cancelled due because the regional government has "reneged on its low-cost traffic growth incentive scheme agreement," the carrier said.

Swissotel tees up

SWISSOTEL has announced its latest property and first ever golf resort, which will be part of the Sanya Dragon Valley Hot Spring & Golf Resort on China's Hainan Is.

The Swissotel Sanya is scheduled to open in 2015 with 300 rooms and suites, four restaurants and over 2000 square metres of meeting and banqueting space.

AA domestic flatbeds

AMERICAN Airlines has announced details of the interiors it will offer on the over 200 new narrowbody aircraft it has on order - including plans for three-class service from New York to Los Angeles and San Francisco.

AA chief commercial officer Virasb Vahidi said new Airbus A321s would see AA as the only carrier to offer "fully lie-flat First and Business Class seats on transcontinental flights".

The A321 Transcontinentals will replace AA's existing 767-200s and have 10 first class, 20 business class and 72 economy seats.

Cool Dingo to Rainbow

FRASER Island operator Cool Dingo Tours has added Rainbow Beach as a departure point for its trips for 18-35s, catering to the area's growing backpacker market.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

NTIA 2012 has once again been well received by all those who attended the evening and I am sure all of the winners that have now made their way back to their business have shared the excitement and thrill of winning. A very big congratulations goes to all of the 150 finalists and of course the 30 winners awarded the title of "the best", on the night.

This year AFTA celebrates its 55th year and to mark this special "Emerald" year, NTIA was dressed in emerald green and we celebrated the 55 years by acknowledging the two members who have been members for the entire 55 years. Firstly, Travelscene American Express Kempsey and secondly, Avis. Both organisations were presented with a plaque to recognise the 55 years of support. In addition, the board of AFTA awarded a life membership to Tom Goldman. Tom has been a travel agent his entire career which spans 50 years in 2012 and this achievement along with his dedicated service to the industry and AFTA over so many years provided the perfect situation for a life membership to be awarded. I think anyone that does the same thing for 50 years should be celebrated and Tom's story is and will continue to be an inspiration to so many in the travel industry. It goes to show that you can have a very successful career as a travel agent. I am sure over the years ahead Tom will continue to be an ambassador for travel agents and we look forward to many more years of Tom's contribution to the industry and indeed AFTA.

So it's a "wrap" as they say for the NTIA 2012. Another big program and event which for those that did miss it included an amazing performance from Darren Percival of "The Voice" fame who sang his heart out. It was also amazing to see so many iPhones and the like up in the air taking photos' and recording the moment. Celebrity status at the NTIA, who would have ever thought? A big thank you to all involved including the sponsors for making the NTIA the great event that it is each year and now we look forward to doing it all again next year, maybe even a little bit bigger.



Dubai Aus roadshows

DUBAI Tourism will host a series of roadshows in Sep, at Fraser's Perth on 03 Sep, Regent Theatre in Melbourne on 05 Sep and Sydney's MCA museum on 06 Sep.

Delegates from 15 Dubai hotels and businesses will attend, and to register, contact DTCM by email at australiaroadshow@dubaitourism.ae.

Hertz Rent-a-Boat

HERTZ has launched a new Rent-a-Boat product in the Netherlands, allowing customers to explore Amsterdam by water.

It's a partnership with local firm Boot Amsterdam, offering gondolas, luxury motorboats, taxi boats and open boats priced on an hourly basis from €5 per person or €150 per vessel, with larger boats able to accommodate up to 35 people.

See www.hertz-rentaboat.nl.

Intercon Fiji education

FIJI'S Ministry of Education is set to launch collaborative efforts with the Intercontinental Fiji Beach Resort to boost education to locals in the Natadola region.

The resort will boost its efforts following more than FJD\$100,000 in education projects designed and completed so far.

WIN A 5-NIGHT STAY IN PHUKET



This week, **Travel Daily** is giving one lucky reader the chance to win a 5-night stay in Phuket, courtesy of **Blue Marine Resort & Spa**.

The prize includes 5 nights accommodation with daily breakfast and Free upgrade to Royal Honeymoon; welcome drink; cold towel; fruit on arrival and a 30 minute head and shoulder massage at the Hotel spa.

For your chance to win, answer correctly four questions featured in **Travel Daily** from Mon-Thu this week, plus answer the final question featured below.

Email your answers by COB on Fri to: bluemarine@traveldaily.com.au.

Q.2: How many rooms does the Blue Marine offer?

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Tuesday 24th Jul 2012

THE travel industry kicked up its collective heels at the National Travel Industry Awards on Sat.

These photos were taken on the night and lots more can be viewed at www.traveldaily.com.au/photos.



ABOVE: Christian Mossap and Trena Blair of American Express Business Travel.

BELOW: Renee Cipollone from Show Group Enterprises - winner of the Rookie Of The Year award, presented by Fiona Ross from Travelpart.



ABOVE: Alastair Fernie, Harvey's Choice Holidays; Debbie Ashes, HWT Lane Cove & Joe Araullo from House of Travel.

BELOW: Ashlea Crawford, Elisaa Dutka, Erin Shanks and Isaac McGregor from G Adventures partying the night away.



ABOVE: Angelya Vassiliadis-Balaguer, Dubai Tourism and Marie-Lise from Fiesta Holidays.

BELOW: Astrid Richardson of FCM Travel Solutions accepting the award for Best National Travel Management Company, presented by Adele Sheers from Qantas Airways.



BELOW: Phil Hoffmann and his team, winners of Best Retail Travel Agency - Multi Location.

ABOVE: The team from Spencer Travel, deserving winners of the top gong for Best Travel Agency Corporate - Single Location.

BELOW: Trafalgar took out the gong for Best Tour Operator - International, and md Matthew Cameron-Smith celebrates the award with his team.



ITP adds in Canada

THE International Travel Partnership, of which Australia's Maxims Travel is a member, has expanded with the addition of Winnipeg's Continental Travel.

WA welcomes Qatar Airways



FOLLOWING the arrival earlier this month of the maiden service by Qatar Airways into Perth, the carrier's second Australian port, company ceo Akbar Al Baker met with John Atkins, the President of the WA Chamber of Commerce.

The two discussed possible cross-marketing opportunities between the cities of Perth and Doha which would ultimately bring more tourists to the western capital and also to the emerging Middle Eastern destination.

While in Australia, Al Baker also met with WA Premier Colin Barnett to discuss mutually beneficial opportunities in exploiting both regions' mining, oil and gas resources, and how best to maximise exposure of the additional air capacity delivered by the new QR services.

Talks follow recent discussions by Al Baker of potentially developing QR's Oryx Rotana hotel brand in Perth (**TD** 05 Jul) to "attract our kind of people".

During his visit Al Baker also controversially proposed an alliance with Qantas, but no further details of any QF/QR pact have emerged at this stage.

Murray sales up 10%

CAPTAIN Cook Cruises & Sealink Travel Group are reporting a 10% spike in Murray River bookings compared to the corresponding period last year.

GM for Captain Cook Cruises Anthony Haworth said passenger loads are at all-time records on the route.

High water levels and upgraded staterooms (expected later this year) have been attributed for the increase in passenger numbers.

A new 8-page South Australian Discover Murray River, Adelaide and Kangaroo Island brochure has been released showcasing the product and region.

ANA grounds 787s

BOEING Dreamliner launch customer All Nippon Airways has been forced to ground several of its 787s in order to rectify a problem with the engines.

According to several reports, the issue is related to corrosion in the gearboxes of the Rolls-Royce engines selected by ANA, while the GE engines operated on the 787s of rival JAL are unaffected.

Five ANA Dreamliners were grounded for engine exchanges, with two returning to service already while the other three will "need another few weeks to fix," according to an ANA spokesman quoted in the *Wall Street Journal*.

NRL Rd 20 Winner

CONGRATULATIONS

Alex Luck

from *Virgin Australia*

Alex is the top point scorer for Round 20 of *Travel Daily's* NRL industry footy tipping competition and has won a double pass to Hoyts cinema, courtesy of **TATS**.



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Located in the heart of the city, The Kowloon Hotel is conveniently situated atop the MTR Tsimshatsui station and directly connected to an exclusive shopping arcade. Guestrooms are well-equipped with excellent amenities and Wi-Fi connection for a comfortable stay.



Throughout July, *Travel Daily* is giving readers the chance to win an incredible major prize and weekly prize to Hong Kong, courtesy of **Harbour Plaza Hotels & Resorts** and **Cathay Pacific**.

To win the weekly prize, simply answer all five daily questions by COB on Friday. The subscriber with the most correct answers and the most creative response to Friday's question will be the weekly winner.

There will be 20 questions throughout the month. At the end of the month the subscriber with **all** the correct entries and the most creative responses to **all** four Friday's questions will win the major prize of a holiday for two people to Hong Kong.

Q.17: How many guest rooms (including suites) does The Kowloon Hotel offer?



Send your entries to: harbourplazacomp@traveldaily.com.au

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Are you a sales focussed travel consultant with a passion for South America? Looking to work part time? If you have travelled throughout South America or have experience in selling this incredible destination, this is the role for you... Enjoy working part time hours booking everything from beach holidays to Brazil through to grand tours of the Galapagos Island and everything in between. Ideally the candidate will have min 2 yrs travel industry experience and GDS knowledge.

CORPORATE WITH A DIFFERENCE! DOMESTIC CORPORATE CONSULTANT SYDNEY CBD - SALARY PACKAGE TO \$55K

Are you bored of your current dull domestic corporate role? This is a unique Domestic Corporate consulting role where you will enjoy turning over a high volume of domestic travel bookings for a variety of client's accounts. Enjoy dealing with group bookings, and varied days, meeting and greeting your clients at various hotels and venues. 2 years corporate consulting experience & sabre exp required. Enjoy a top salary of up to \$55K. Call today to find out more.

INTERNAL TRAVEL TEAM – MINING GROUP CORPORATE TRAVEL CONSULTANT PERTH (INNER) - SALARY PACKAGE TO \$69K (DOE)

Our client is one of the most unique & highly sort after travel companies in Australia, servicing a number of mining companies with all travel arrangements domestically & worldwide. Growing quicker than any other, this internal travel company now require a number of consultants in Perth to service their WA based clients. If you possess a minimum 2 years corporate travel consulting experience, apply now!

ELITE AND UNIQUE MEMBER BASED LEISURE TRAVEL COORDINATOR MELBOURNE (CBD) - SALARY PACKAGE TO \$50K

Tired of the price beaters & brochure hoarders? Why not join a boutique leisure office in the CBD that service member based clients with prepackaged & tailor-made travel itineraries. Working Monday to Friday business hours only, you will be thrilled with the clientele & luxury of actually servicing your clients rather knocking off a couple dollars! Minimum 18 months retail travel consulting experience req'd.

AUSTRALIA'S WINE CAPITAL HAS IT ALL LEISURE TRAVEL CONSULTANTS

ADELAIDE (VARIOUS) - SALARY PACKAGES TO \$54K (DOE)

There has never been so much choice in Adelaide, so now is the time to update your CV and gain that role you have been dreaming about. With an array of consulting roles on offer in Adelaide, we are sure to the one role that catches your eye. If you have a minimum 18 months travel consulting experience, strong CRS skills and impeccable attention to detail, now is the time to get moving. No more excuses, apply today.

AWARD WINNING WHOLESALE COMPANY WHOLESALE TRAVEL CONSULTANT PERTH (CBD) – SALARY PACKAGE TO \$65K+ (OTE)

Looking for a role that will not only have you earning an amazing salary, but see you travelling overseas frequently? This social and energetic travel team is an award winning wholesaler and they are continuously sending their employees overseas as a reward for their hard work. If you have a minimum 2 years international travel consulting experience & enjoy a fast paced environment, apply now.

LOVE TO SHOP IN YOUR LUNCH BREAK? RETAIL TRAVEL CONSULTANT BRISBANE EASTERN SUBURBS – UP TO \$39K PKG + INCENTIVE

Want to join a busy and well established team? Here's your chance. Located in the eastern suburbs this leading travel agency needs an experienced travel consultant to jump in and join them. Situated in a busy shopping centre your day will be full of new and exciting enquires. You'll earn a strong salary along with increasing your take home pay with the rewarding incentive scheme. Parking is provided and top educationals will be on offer. Apply today!

LIKE TO MIX IT UP? RETAIL/CORPORATE TRAVEL CONSULTANTS BRISBANE & DARWIN –\$55K OTE

Bored of your current role? Love corporate Travel consulting but want to mix it up a bit? Isn't it time you joined this leading TMC where working Mon – Fri, you will be responsible for tailor making travel itineraries for academic, corporate & retail clients. A strong salary package is on offer with achievable bonus', as well as plentiful career development & progression opportunities. Min. 2 yrs experience and strong GDS knowledge. Apply today to be considered for these roles!



Finding talent within the Australian Travel Industry

Travel Consultant

Sydney- \$40-50K + Super + Bonus - 2110-NCR

Grow your career with this fantastic boutique company who offer amazing life time travel experiences, brilliant beach holidays and fantastic family getaways! Our client is looking for someone with two years in an agency or wholesaler, fantastic travel experience, exceptional sales skills and experience of achieving and exceeding targets. You would also need to have both fantastic GDS and product knowledge. Cross training available for the right person

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Retail Travel Branch Manager

E. Sydney - \$Competitive + Super + Bonus - Ref 1197A

An experienced travel industry professional with international retail travel reservation experience & a managerial background is needed to join this much loved travel agency in East Sydney. You will take a hands on approach in the running of this successful store, motivate & lead the team and put your travel industry knowledge & experience to practical use. A competitive salary is on offer with bonus & incentives & the change to progress in your travel career.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant

S.E. Melbourne - \$Neg + Super + Targets - Ref 198

Have you solid retail agency experience? Looking for a new challenge? This reputable and award winning travel agency is looking for a Senior Travel Consultant to join their busy team. Located in a busy centre, you will book tailor made international & domestic travel for walk-in clients. The ideal consultant will have solid CRS skills, good fares experience and excellent worldwide destination knowledge. You can expect a competitive salary plus targets and educational!

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

International Travel Consultant

Perth - \$Excellent Base + Bonus - Ref 1843-CPR

Have you got a previous retail travel background and experience selling worldwide tailor-mades and packages? Are you confident with various travel products and able to offer customers a choice like no other? A passionate Travel Consultant is sought for a well-known travel company, who is expanding due to ongoing repeat business and constant flow of new enquires. Join this successful international travel team in return for an excellent base & bonus!

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Reservations/Wholesale Consultant

Sydney - \$40-44K Pro Rata - Ref 2068-NCR

This is a fantastic, part time opportunity working for a luxury wholesaler specialising in South America. You're deep love for South America and wealth of firsthand experience will help you flourish in this exciting role and offer some amazing experiences to the travel industry. You will have exceptional customer service, amazing communication and presentation skills and be able to build relationships with the travel partners.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Ski Reservations Consultant

Brisbane - \$35-40K + Super + Commission - Ref 6334A

Do you love skiing? Have you travel industry work experience? Want to pull these two passions together and excel in your career? Then this is the dream role for you. Selling international and domestic ski packages in both a retail and wholesale environment. Commission is waiting to be made with great earning potential in this role. Work with like minded people and put your specialist expertise to good use. For a confidential chat call me directly today.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Africa Travel Consultant

S. Melbourne - \$45K + Super + Commission - Ref 127

Is Africa your passion and consulting your expertise? This global luxury wholesaler is looking for an Africa Specialist to join their team. You will know Africa extensively, have travelled and sold the destination many times! You will have travel industry experience, solid CRS skills and ability to meet the demands of the VIP client. Your excellent customer service skills and phone manner are important! Expect a great salary along with great company benefits.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

International Travel Consultant

Adelaide - \$Competitive + Super + Incentive - Ref 1100

Take the next step in your travel career with this leading travel agency. Utilise your travel industry skills in a successful travel team who are widely known in the area for offering an excellent travel service. We are looking for a travel consultant with a hands on approach who will be able to continually development this busy store. Work with a wide variety of clients and use your personal travel experience to provide the ideal solution to their travel needs.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)



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