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# Travel Daily

First with the news

Friday 30th March 2012

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## Last chance to enter Dubai Mega Incentive

TRAVEL agents have just a few days left to register their Emirates ticketed flights to Dubai and beyond to be in with a chance to win one of 280 spots on the Dubai Mega Incentive.

EK vp Australasia Barry Brown told TD the trade are "incredibly important to us" and those who secure a place on the famil will help drive further sales of the stopover packages offered through Emirates, Dubai Tourism and Arabian Adventures.

The incentive closes on 01 Apr - see [www.emiratesincentive.com](http://www.emiratesincentive.com).

MEANWHILE this month's TD competition, offering a prize of a trip to Singapore, also wraps up tomorrow - see **page eight** for entry details.

## Creative NTIA push

CREATIVE Holidays is today urging the travel industry to cast their votes in its favour in the 2012 National Travel Industry Awards - see **last page**.

## 'One Voice' air push by TA

TOURISM Australia will lead a "high level delegation of Australia's airports" at an upcoming route development forum in China in an effort to attract new international capacity from overseas airlines.

Routes Asia 2012, to be held in Chengdu 15-17 Apr, will see the airports from Adelaide, Brisbane, Cairns, Darwin, the Gold Coast, Melbourne, Sydney and Perth all represented on an 'Australia stand' which is supported and coordinated by Tourism Australia.

TA md Andrew McEvoy said a "significant and sustainable increase in aviation capacity" was a key to achieving the industry's goal of doubling overnight visitor expenditure by 2020.

"As we've seen recently - with Scoot and Silk Air's decisions to launch inaugural international services into Australia, and ongoing expansions by many major carriers now directly serving our country from Asia, the 'team Australia' approach is

popular with airlines," he said.

"In continuing to seek to make our case for new services and additional capacity to grow visitation to Australia, we are expanding our approach by working more closely with our key Australian airport partners at our international air gateways," McEvoy added.

He said that last year TA invested \$13m on 50 separate international marketing campaigns, working to promote Australia in partnership with 14 airlines in 23 markets.

More than 70 airlines will be participating in Routes Asia.

MEANWHILE, capacity from Malaysia will lift on Mon with the arrival of the inaugural Kuala Lumpur-Sydney AirAsia X flight.

### Eight pages of news

Travel Daily today has eight pages of news and photos, a front full page for Qantas plus full pages from: **(click)**

- AA Appointments jobs
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- Creative Holidays

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First with the news

Friday 30th March 2012

**NOU Service**

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**Aircalin** New Caledonia

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## Travel Daily on location in Chile

Today's issue of *TD* is coming to you from Chile, to celebrate the launch of Qantas' new Santiago service, courtesy of Qantas

**WELL**, the coffee here certainly does have legs - literally - because there's one cafe where you can sip your skinny latte served by waitresses in skimpy bikinis, aptly named Coffee with Legs.

There are several of the outlets in the city and the guide books tell you the java is cheap, and the views aren't bad either!

But, if wine's your thing, Chile is for you. There's over 200 wineries in the country and they're worth a visit because the wine is so good.

We drove to the port city of Valparaiso, 90 minutes from Santiago through the Casablanca Valley and pulled into the picturesque La estancia el Cuadro winery.

With the spectacular Andes as a backdrop, we took a leisurely horse and carriage ride through the vineyards which were bursting with grapes, then tried a crisp Chardonnay and a red called Carmenare, not widely known in Australia, but absolutely stunning, and a steal at only AU\$12 a bottle at the cellar door.

Whether it's coffee or vino, Chile is for all tastes.

QF's Santiago service operates three times weekly from Sydney using refurbished Boeing 747s.

## IASC approves Virgin split

THE International Air Services Commission has disregarded a Qantas call for a review of the new Virgin Australia International Holdings structure, yesterday granting a Virgin request to transfer its Indonesia capacity to the new entity.

The IASC said that there would be "no reduction in public benefit" by allowing the transfer, which is "between two carriers within the same airline grouping".

### Aerolineas SYD boost

**ARGENTINE** flag carrier Aerolineas Argentinas has announced a significant boost to its Australian operations, with the introduction of three weekly non-stop Sydney-Buenos Aires flights from 01 Jul, and an increase to five weekly frequencies from later in the year (*TD* breaking news).

The change will see AR drop its current Auckland stopover, and the new service will see the reintroduction of direct flights to Buenos Aires which were dropped by Qantas this week in favour of Santiago.

Initially AR1181 will depart Sydney each Tue, Thu and Sat at 6.30pm, arriving in Buenos Aires at 7.55pm on the same day.

AR1180 will depart EZE at 8.30am each Mon, Wed and Fri arriving in Sydney at 1.20pm on the following day, with all flights to be operated using A340s.

Qantas had used the IASC call for comment on the application to request a "comprehensive public review" of the structure which will allow Virgin to attract foreign investment in its domestic operations (*TD* 13 Mar).

In its decision, the Commission noted that the Virgin international holding company would now be subject to conditions relating to its ownership and control to keep its status as an airline designated by the govt for the purposes of the Australia-Indonesia air services arrangements.

**MEANWHILE**, Virgin Australia has today confirmed that the new structure for its Virgin Australia International Holdings offshoot is now finalised.

An 'in specie' dividend has been distributed today giving existing shareholders a stake in the new entity on a 1:1 basis.

### New NZ tourism chief

**MARTIN** Snedden, the chief executive of the Rugby World Cup 2011 organisation, was this morning announced as the new ceo of the Tourism Industry Association New Zealand.

The move follows a decision earlier in the week to integrate TIANZ and the New Zealand Hotel Council, with chairman Norm Thompson saying Snedden's role would "further strengthen tourism industry representation at the national level".

### Hotel review replies

**TRIPADVISOR's** global vp of sales Julio Bruno says hoteliers who take the time to engage with customers posting reviews earn respect from other potential clients and possible bookings.

"People value engagement," Bruno told *Travel Daily* yesterday.

"Feedback from hoteliers has an enormous impact on people's decision-making, and seeing a manager's response gives them confidence," Bruno said.

He said accom providers should take advantage of the free site to communicate with guests, as 70% of people base decisions on what hotel to book on feedback from review websites, like TripAdvisor.

Bruno said the majority of hotel groups worldwide are now working with TripAdvisor.

The recent TripAdvisor Master Classes in Sydney and Melbourne also proved to be a hit, with 98% of participants gauging the event 'very useful', Bruno told *TD*.

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Travel dates of trip to Dubai between 13th May and 17th May 2012.

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## TQ hopeful for bumper Easter

**TOURISM** Queensland chief Anthony Hayes says Queensland tourism operators have celebrated a "solid start" to the year, with many businesses signalling a busy Easter holiday period is ahead.

Hayes says operator feedback indicates comparable numbers of domestic holidaymakers will be trading in their annual leave and heading to Queensland this Easter as that did last year.

He said that although bookings are strong over the period, a number of vacancies and last-minute deals are still up for grabs.

**MEANWHILE**, Hayes says Qld aims to capitalise on the emerging

affluent young Indian 'DINK' (double-income, no kids aged 25 - 40) market, with Tourism Qld promoting 'Great Sunshine Way' and 'Great Tropical Drive' self-drive itineraries that possess a high 'bragability factor' not available on the subcontinent.

### SkyTeam.biz rejigged

**GLOBAL** airline alliance SkyTeam has launched a refreshed and upgraded portal dedicated to the travel industry at Skyteam.biz.

The free site also includes a new application called SkyTeam e-Academy which aids agents with a step-by-step guide on how to plan, book and ticket a SkyTeam Go Round the World Pass.

Other features include links to detailed airport lounge info of the SkyTeam member carriers.

Launched initially in English & French, SkyTeam aims to roll out versions in 11 other languages by the end of 2012.

### Kumuka 20% comm.

**KUMUKA** is offering agents 20% commission on Europe tours booked by 30 Jun, including coach & hotel tours in summer & winter and small group tours in Italy, Greece, Turkey, Malta & Russia.



### Supplier Updates

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

### Prowse Cup packages

**KEITH** Prowse has launched its 2012 Melbourne Cup Carnival packages, including deals to the AAMI Victoria Derby Day and Crown Oaks Day, and the "race that stops the nation".

Two-night Emirates Melbourne Cup Day packages lead in at \$513ppts, which include accom, brekkie, general admission and coach transfers to Flemington.

More at [keithprowse.com.au](http://keithprowse.com.au).

### QF lifts surcharges

**QANTAS** this morning announced a further response to soaring oil prices, increasing fuel surcharges on international routes as well as domestic fares for both Qantas and Jetstar services (**TD** breaking news).

For flights from Australia to Europe the surcharge increases by \$30 to \$380 one-way, while the surcharge on US flights also rises \$30 to \$340 one-way.

Surcharges also increase to \$175 on Asia/Honolulu routes and \$260 on Johannesburg and the new Santiago route.

Domestic QF and QantasLink fares will rise by 5% on average, and Jetstar will increase fares on some routes in both its Singapore and Australia markets as well as some service charges.

### Wolgan Stay 3/Pay 2

**EMIRATES** owned Wolgan Valley Resort & Spa has released a Stay 3/ Pay 2 package valid for bookings between 01 Apr and 30 Jun, based in a Heritage Suite.

The bonus night represents a saving of \$1,950 per couple.

To book phone (02) 9290 9733.

### Eastern Euro savings

**BEYOND** Travel has slashed the prices of all its escorted tours in Germany, Poland, the Baltic States, Greece and Croatia for 2012, offering discounts of up to \$350 per couple.

The deal is available on tours till 07 Oct - phone 1300 363 554.



## Window Seat

**AUSSIE** Formula One driver Mark Webber will be immortalised in wax as the first Australian sportsman to feature at the upcoming Madame Tussauds in Sydney.

The man who makes a living by going really, really fast was forced to stand really still while posing for the likeness, which he described as "an incredible and accurate representation."

**INTERESTING** figures from the UK recently, as an independent survey has found one in five respondents have their head in the clouds when it comes to car hire - choosing a vehicle they could never afford to own.

Gen Y were the biggest daydreamers, with three times as many choosing an exotic hire car they could never afford compared to the baby boomers.

**MEANWHILE**, Hertz have teamed up with Premiere Velocity to now offer the ultra-sleek McLaren MP4-12C for customers visiting the UK.

You can bet the insurance on renting this would be high, as the car retails at \$229,000 - and that's the starting price for the base model (right).



## WIN ONE OF 25 TRIPS

Helen Wong's TOURS

To celebrate our 25th Anniversary, Helen Wong's Tours is offering all retail travel agents the chance to win one of 25 trips to China or Vietnam by simply booking and depositing a Helen Wong's Tours group tour from the 23rd Mar to 30 Apr 2012 for travel before 31 Oct 2012.

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## EVA signs on with Star Alliance



**ABOVE:** Taipei-based carrier EVA Air's acceptance to join the Star Alliance (*TD* yest.) will assist the airline network expand further into the Far East aviation market, Star ceo Mark Schwab says.

**Pictured** at the signing event

from left are: Xiao-Hang Zhao, snr vp, Air China; Mark Schwab, ceo, Star Alliance Services GmbH; Wan-Lee Lee, deputy dir. gen. of Taiwan Civil Aeronautics Admin; KW Chang, president EVA Air and James Jeng, chairman EVA Air.

## 2nd Sydney Airport govt stoush

**MINISTER** for Infrastructure Anthony Albanese has slammed NSW Premier Barry O'Farrell for dismissing findings from a commissioned report calling for a second airport in Sydney.

Albanese said he found it "extraordinary" that O'Farrell would brush off the report (*TD* 02 Mar) which highlighted the "dire consequences" for Sydney if it doesn't heed advice from the commissioned report.

O'Farrell stated this week that a second Sydney airport in the Sydney Basin was unlikely during his term, instead renewing the

push for a high-speed rail link to Canberra Airport.

"You don't provide a solution to aviation with a train," Albanese said yesterday afternoon.

"The fact is, last year, international flights into and out of Melbourne grew four times faster than that of Sydney.

"I would have thought that the NSW Premier would be wanting to reverse that," he added.

Albanese called on the NSW Premier to take a closer look at the report to determine the consequences for Sydney and NSW minus a second airport.

## Travel agent fares to MNL and Asia points

[Click here for more details](#)



### Hawaii spend surging

**HAWAII** Tourism Authority has reported an 8.5% year-on-year jump in visitor spending during the month of Feb, with US\$1.1b provided to the state's economy.

HTA pres. & ceo Mike McCartney said that at the current pace the US island state will surpass the peak year of 2007, and is already up on "aggressive" 2012 targets.

Total overseas visitor numbers were up 5.6% to 626,367.

Figures show a 64% jump in air seats in Feb, but that number incl the failed Air Australia operation.

McCartney also indicated an "anticipated announcement of new service" - possibly in Q2 or Q3, will continue to drive growth - but there was no mention of origin.

### EK - Hello Tomorrow

**EMIRATES** will roll out a new global brand platform & direction under the tag 'Hello Tomorrow', which it says will position it as the "enabler of global connectivity and meaningful experiences."

Superseding 'Keep Discovering', the new theme will be launched in print, TV and digital mediums, including at iconic landmarks such as New York's Times Square.

Emirates says it will also launch a refreshed website.

### Goat heads to FC NZ

**FLIGHT** Centre New Zealand has named former Carlson Wagonlit regional ops manager Phil Goat as its new supplier relations and contracting leader.

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# Slow progress reopening CHC

**PROGRESS** in the reopening of hotels in the Christchurch CBD is moving slower than anticipated, according to New Zealand Hotel Council (NZHC) executive officer Rachael Shadbolt.

Speaking at the group's 2011 Annual Operating Survey, she said despite it being a year since the devastating earthquake - delays from insurers & local authorities

as well as subsequent aftershocks had resulted in slower progress in the reopening of hotels.

The addition of hosting duties of the Rugby World Cup, along with the earthquakes and other marked events further displaced tourism business elsewhere.

However, signs were not all bad, as eight of Christchurch's current operational NZHC members reported an 85% occupancy rate and average room prices of \$136.10, indicating positive signs for the future of the region.

## TravelSky is the limit

**TRAVELPORT** has announced it has partnered up with leading IT provider TravelSky Technology Ltd in an effort to boost the hotel content available to travel agents in China and around the world.

The agreement will see TravelSky granted access to Travelport's extensive database of GDS and non-GDS hotel listings, real-time pricing and availability at 250,000 properties worldwide.

## Regional air security

**GRANTS** from the Federal Govt of at least \$640,000 are being provided to the operators of airports in Tamworth and Wagga Wagga in New South Wales and Emerald in Queensland to upgrade security facilities.

The financial supplements are part of a \$200m Strengthening Aviation Security Initiative aimed at upgrading security operations at regional ports in response to new and emerging threats.

Funding will be used to purchase explosive detection machines, X-Ray machines for both baggage and human screening, as well as hand-held metal detectors.

## AY to Dubrovnik

**FINNAIR** has launched flights to Dubrovnik, Croatia for the busy summer season between 02 Apr and 27 Oct, along with services to Krakow, Venice and Toronto.

The carrier has also commenced year-round services to its brand new port of Chongqing in China - the first European carrier to do so - which will fly four-times weekly.

Increased frequencies will soon also operate to Tokyo, Barcelona, Prague and Budapest.

## Spain travel warning

**THE UK's** Foreign Office has advised travellers to check with transport operators prior to travel to Spain due to the ongoing strikes over proposed labor laws.

## Virgin Hayman top sellers fam



**ABOVE:** Virgin Australia escorted this group of top-selling agents last weekend to Hayman in Qld's Whitsundays as reward for the highest percentage growth in DJ sales for Oct & Nov 2011.

**Pictured** cruising the crystal-clear blue waters from left are: Liora Sarif, Sabra Travel; Jennifer Want, Eden Travel; Ebony Griffin, HWT Bankstown; Rachel Dunn, Sanford Travel; Deborah Molino, Jetset Bowral; Kirstie Egan, Virgin Australia; Ema Roadcap, Platinum Travel Corporation; Angela Arena, Jetset Hurstville; Roisin Hardisty, The Travel Authority; Erin Berry, Reho Travel and Dominic Mehling Hayman Island.

## What's on Getaway?

**TOMORROW** night's episode of Channel Nine's travel program *Getaway* features destinations including the Gold Coast and its theme parks, Turkey, helicopter fishing in the Northern Territory, Daylesford in Victoria and NZ.

## Rhapsody work done

**ROYAL** Caribbean's flagship *Rhapsody of the Seas* yesterday emerged from its \$54-million drydock renovation project.

The revitalised vessel offers a host of new dining options as well as upgraded on-board amenities and enhanced entertainment.

## Technology Update

Today's Technology Update is brought to you by Travelport.



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**Sean Cummins, General Manager, Australia and New Zealand**



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# Huts the way to stay in PNG



WITH tourism being a major lifeblood of Papua New Guinea, the creative startup enterprise Village Huts - launched last night at an event in Sydney - is a new online accom provider with the desire of promoting sustainable tourism and contributing to local PNG communities at the forefront of the operation.

Guests booking a hut are helping the economies of local villages with every stay contributing to important health and education services.

The launch of the enterprise comes during the 70th anniversary year of the Kokoda trek between the Australian diggers and the Fuzzy Wuzzy Angels of Papua New Guinea during the second World War.

Multiple commemorative events are being held in the nation throughout the year, and the significance of the trek is far from lost on the local people.

Permits to trek Kokoda have provided \$270,000 to villages, with 3,000 Aussies undertaking the trek this year alone - a huge rise from 300 only a decade ago.

Papua New Guinea is a destination few think of when dreaming of that idyllic South

Pacific getaway, although it is a destination capable of delivering something totally new to the traveller on each visit and a destination capable of ticking every box for discerning travellers or rugged bush trekkie types.

Heading up the Village Huts operation are company directors Pam Christie and Chris Stevens, who, during a trip to Papua New Guinea, Chris knew for sure he was on to a good thing with Village Huts after an inspirational encounter with a local woman, who embraced him without any prior meeting, showing her gratitude for the ongoing contribution tourism made to herself and to the wellbeing of her entire community.

Travellers can book a stay in hundreds of authentic, quality-assured huts across the country, which help in the sustainable development of eco-tourism and the wellbeing of communities.

**Pictured** above from left, Leith Isaac from the PNG Tourism Promotion Authority; Chris Stevens, co-director of Village Huts; Sarah Anderson, md of the PNG TPA for Aus/Nz and Ruben Maleva, chairman of the Kokoda Track Authority.

## CZ Canton J Class fares

**CHINA** Southern Airlines has launched return Business Class fares on the 'Canton Route' to London priced from \$5,066 ex MEL or \$5,085 ex SYD.

"These aren't sale fares; they are just great value business class prices that will be available all year," China Southern gm Aus/NZ Henry He said.

CZ's thrice weekly Guangzhou-London Heathrow service is due to debut on 05 Jun 2012.

See [www.flychinasouthern.com](http://www.flychinasouthern.com).

## Qantas pax up 7.9%

**QANTAS** this afternoon released its traffic statistics for Feb, revealing an overall 7.9% increase in passenger numbers to 3.6m.

There was growth across the board, with the strongest domestic performer being QantasLink, up 16.1% to 408,000 passengers.

Qantas mainline domestic numbers rose 3% to 1.29 million, while Jetstar domestic increased 6.2% to 773,000 for the month.

International operations of both Jetstar and Qantas saw increased passenger numbers, with Jetstar International up 16.3% to 379,000 and QF international 6% higher at 495,000.

Jetstar Asia carried 258,000 passengers during the month, up 20.1%, while the overall revenue seat factor was 77.6%, down 0.2 percentage points.

## Nadi flight delays

**AIR** Pacific has cancelled all inbound and outbound domestic flights today due to adverse weather conditions.

All international inbound flights have also been delayed until further notice, while the Brisbane bound FJ921 service has been delayed until later today.

## Int'l traffic rises 3%

**INTERNATIONAL** scheduled pax traffic to/from Australia rose 3% to 2.794 million in Jan, compared to the same month last year.

Qantas Airways held the lion's share of passenger carriage with 17.7%, followed by Singapore Airlines (8.9%), Emirates (8.3%), Jetstar & Virgin Australia (8.1%).

LCC traffic fell 6.5% to 12.9% due to Virgin's repositioning.

## Voyager Lanyon deal

**AUSSIE-OWNED** independent corporate travel firm Voyager has partnered with Lanyon Solutions to provide Hospitality Spend Management Solutions.

The company says the deal will enhance visibility, control and savings for its growing client base.



## Team Manager Brisbane

At BCD Travel we take a fresh approach to business travel with a focus on innovate solutions. We provide first class service, delivered with an entrepreneurial spirit, to all our clients and we employ the best in the business to deliver our vision.

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Travel Associates is designed to cater for the frequent and more discerning traveller in search of new experiences or the ultimate in luxury holidays. Travel Associates currently has an exciting opportunity for **Experienced Travel Consultants** to join one of their greater **Melbourne** located teams!

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# Travel Corporation living large in Las Vegas

Friday 30th Mar 2012

**WHAT** could top experiencing Insight, Trafalgar, Contiki and Creative Holidays product in one fabulous USA educational? How about a Virgin Australia upgrade on the way home.

At the Las Vegas finale party to wrap up the famil last night, Virgin held a draw among the 100 participants, with 5 x premium economy upgrades LAX-MEL, 4 x business class upgrades LAX-MEL, and five upgrades to each of premium economy and business class on the Sydney return flight up for grabs.

With many of the winners having only flown economy before, there was exceptional excitement among the group.

These pictures were taken at the finale party at the Tropicana - lots more from the famil online at [facebook.com/traveldaily](http://facebook.com/traveldaily).



**LEFT:** Creative Holidays executive gm Andrew Yell with Nicole Laurie of Virgin Australia, in front of the lucky draw barrel.

**BELOW:** Cheree Bezowski, Harvey World Travel; Vicky Leunig, RAC Travel; Yvette Ranger and James Sitters, Creative Holidays.



**LEFT:** Tracey Mills, Harvey World Travel; Jason Satori, Travelscene; and Nicole Foster from Student Flights Collingwood.

**BELOW:** Amie Tickner, Contiki Holidays; Kelly Davies, Flight Centre; Amber Gunther, Contiki Holidays; Angela Cerniauskas, STA Miranda; and Dee Baxter, STA Travel.



**BELOW:** Some of the Adelaide crew: Jade Spicer, Phil Hoffmann Travel; Mark Corey, Flight Centre Adelaide; and Sally McCallum, Phil Hoffmann Travel.

**BELOW:** A tasty morsel: David Farrer from Insight Vacations with Yvette Ranger, Creative Holidays.



**BELOW:** Jasmin Kyles, Flight Centre Fremantle; Conrad McCall, Trafalgar; and Rebecca Tubey, Flight Centre.



**ABOVE:** Stephanie Streiner, Ucango Travel; Brittany Clayton, Harvey World Travel; and Tamara Wright, Eagle Hawke Cruising.

**LEFT:** Lisa Coronica, Flight Centre Newton; and Nicolette Harrison, Flight Centre Golden Grove with one of the lucky Virgin Australia upgrade certificates.





## ACCC rates airports

**SYDNEY** Airport recorded the highest number of passenger movements in the 2010/11 financial year, while Perth Airport saw the highest pax growth, according to new ACCC findings.

The report critiqued service standards at each of Australia's major airports - BNE, SYD, MEL, ADL and PER - and monitored airport profits and service quality.

Each airport except MEL saw profit growth from air services during the period, with the decrease at Melbourne due to investment in aero services.

Service quality at Sydney improved to "satisfactory", while Perth was rated by airlines as "less than satisfactory" for the second successive year.

## JAL seeks investment

**JAPAN** Airlines are planning to relist its shares in an initial public offering expected to raise US\$6b.

Qantas, British Airways and other oneworld alliance members are being targeted as among potential investors in the once-bankrupt carrier.

## QM2/QE samplers

**CUNARD** Line will offer 13 new two-night sampler voyages on the *Queen Mary 2* & *Queen Elizabeth*, designed to appeal to first time Cunard cruisers as part of its 2013 cruise calendar.

New destinations for Cunard next year include Isafjordur in Iceland, Salerno in Italy and Torshavn in the Faroe Islands.



**ABOVE:** Song Saa Private Island is Cambodia's first luxury private island resort and is situated in the stunning Koh Rong Archipelago in the Gulf of Thailand.

This group of agents from Sydney & Melbourne were **pictured** enjoying a picture-perfect sunset from the resort's overwater Vista Restaurant & Bar.

Standing behind the lounge from left are: Lissa Maddox, Spencer Travel; Anna Rizzi, Toorak Travel; Melanie McTighe, Elegant Resorts and Villas; Miriam Rosenman, Jetset Travel Rose Bay and Tracy Anderson, MP Travel.

Seated, from left is Liz Rodgers from Song Saa Private Island; Gai Campbell, Mary Rossi Travel Lindfield; Dana Michael, Executive Edge Melbourne; Jared

Green, Song Saa Private Island; Natalie Smith, Travel Specialists Mosman; Ani Pickering, Ashmore & James Travel Associates.

## Cruise report slammed

**THE** Tourism & Transport Forum and Tourism Accommodation Australia have collectively urged a review of the Hawke Report findings (**TD** yest.), saying urgent action to provide more cruising berths in Sydney Harbour is now vital - warning that a billion-dollar industry is being put at risk.

Following Sydney's busiest month ever for cruise berths, in which 26 ships made 33 visits, the groups have said that if ships are unable to berth, they are far less likely to visit Australian waters.

## LAST CHANCE TO ENTER TO WIN A HOLIDAY TO SINGAPORE!!!

Throughout March, **Travel Daily** has been giving readers the chance to win a fabulous Singapore holiday package for two valued at \$5250, courtesy of **Singapore Tourism Board, Singapore Airlines** and **Resorts World Sentosa**.

The prize includes two return economy class fares on Singapore Airlines, four nights stay for two people at a Resorts World Sentosa Hotel, two one-day passes to Universal Studios Singapore, two tickets to Voyage De La Vie and tickets to Maritime Experiential Museum and Aquarium.

Every day **Travel Daily** has been asking a different Singapore-related question, where you had to email the correct answer, and today we feature the final question below.

The subscriber with the most correct entries and the most creative response to the final question will win this fantastic Singapore holiday to be announced in **Travel Daily** next week.

Email your answers to: [singaporecomp@traveldaily.com.au](mailto:singaporecomp@traveldaily.com.au)

### Q.22: In 25 words or less tell us how you would 'Get Lost' in Singapore

Click here for terms & conditions of the competition and to view all questions



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Predominantly booking cruise you can take advantage of the exclusive packages and clients that come from being an Amex, Cruiseco & Virtuoso member agency.

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Salary based on experience

**Confidential applications to Philippa Baker on 0404 842384 or email [Philippa@alexander-associates.com.au](mailto:Philippa@alexander-associates.com.au)**

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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**ALL ABOARD**

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We have award winning clients situated all over Sydney looking for experienced cruise consultants or retail consultants that would like to specialise in this fast growing part of the travel industry. Whether it be a wholesaler or a retail role in a small boutique agency, we have several cruise specialist roles available. Enjoy a great salary, plus frequent famil’s to amazing cruise destinations that come up regularly. If cruising is a passion of yours then ring AA today!

**CHECK OUT THE BENEFITS OF THIS ROLE!  
MULTI SKILLED CONSULTANTS X 2  
PERTH (NORTH) – SALARY PACKAGE TO \$63K (DOE)**

These two HOT roles won’t stick around long! Working with the academic market of Perth you will be rewarded with Monday – Friday Business hours shorter days with 8:30am – 4:30 pm working hours, 17% leave loading (now that’s un heard of in travel) and 2 weeks paid educational leave per year! Sound too good to be true? Well its not and its exclusive to AA Appointments, so call us today to find out more about this role!

**TANGO WITH THIS SIZZLING ROLE  
ASSISANT DESTINATION MANAGER-  
MELBOURNE (CBD) – SALARY PACKAGE TO \$55K (DOE)**

Do you have a love affair with South America? This new role in Melbourne will be perfect for you, it will see you assisting with researching and designing new trips throughout the region, putting together pricing, together with constructing tour itineraries! To be successful you must have impeccable knowledge of Latin and South America, have travelled extensively throughout the Continent.

**SAY GOODBYE TO LONG COMMUTES  
RETAIL TRAVEL CONSULTANT**

**BRISBANE WESTERN SUBURBS – SALARY PLGE UP TO \$44K**

Are you sick of leaving early in the morning and arriving home late in the evening? Cut down on your commute time and grab this hot role close to home. Located in the western suburbs this boutique travel agency is looking for an experienced consultant to join their professional team. Handling a range of leisure packages along with cruise itineraries your days will be full of variety. Escape the stress of sales targets with a strong set salary pkg along with many more fabulous bonuses.

**TAKE THE LEAD**

**RETAIL TRAVEL MANAGER**

**TOWNSVILLE – SALARY PKG TO \$64K + BONUSES**

Here is your chance to take on a management position in this recently opened agency. You’ll have the support of a head office and love the challenge of running this small team whilst handling the travel needs of your clients. A rewarding salary pkg is on offer along with top benefits including educational leave, uniforms provided, travel discounts and much much more. All you need is previous retail travel management experience and a strong work ethic.



**\$1000  
AUTUMN GIVEAWAY**

Register with AA Appointments between 21 March and 30 April 2012 and go into the draw for \$1,000. \$300 referral vouchers are also available. Conditions apply. See AA Appointments website for full entry details. License Permit Number: LTPS/12/02337



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