

PULLMAN SYDNEY HYDE PARK LAUNCHES TODAY



Pullman arrives in the CBD of Sydney today, with the launch of Pullman Sydney Hyde Park. The existing hotel, which overlooks Sydney's iconic Hyde Park, will undergo a multi-million dollar renovation to establish it as one of Sydney's finest 5-star hotels. It will join the renowned Pullman at Sydney Olympic Park and Pullman Reef Hotel Casino Cairns, and is part of the rapid growth of the Pullman brand across Asia Pacific and the rest of the world.

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EK reply to QF tie-up

EMIRATES has downplayed *AFR* reports of a new codeshare pact with Qantas (**TD Tue**), yesterday joining the Australian-flag carrier in hosing-down rumoured 'talks' as speculation.

"Qantas is a major interline partner and while we meet with such partners occasionally to explore commercial & customer opportunities, any specific options in this case are speculative," an EK spokesperson told *Travel Daily*.

However, **TD** understands that changes are already afoot, with agent GDS displays now indicating a Qantas preference for flights to Dubai, via Asia, with Emirates.

Until recently, GDSs would show first preference to DXB with QF's oneworld partner, Cathay Pacific, operating via Hong Kong, Bangkok and Singapore.

ReadyRooms B2B launch

QANTAS Holidays ReadyRooms online accommodation website has added a new 'agents' tab which offers consultants the ability to access dynamically priced hotel inventory.

Although ReadyRooms began life as a consumer direct website, the new move sees significantly expanded content also offered to the trade, with features touted including easy booking, the ability to earn commission, a "price promise" and phone support plus online chat via a call centre.

Fiona Dalton, Manager National Industry Sales for Qantas Holidays confirmed the move yesterday, telling **TD** the expansion of the ReadyRooms offering is specifically targeting QH preferred agencies including Harvey World Travel, Travelscene, Concorde Agency Network, Jetset and Travelworld.

The move is designed to provide an in-house online wholesale option for members, offering over 100,000 hotels around the world as an alternative to the rise of other online wholesalers such as Expedia and Excite Holidays.

The agents site uses the same login as the Qantas Holidays/Viva! Holidays Calypsonet system.

MEANWHILE, Dalton also said that the current Qantas Hols 'Fly Free' promotion (**TD 01 May**) is working well, particularly driving sales of domestic trips and premium international holidays.

The initiative, which will see anyone who books a Qantas Holidays package with QF air given a one in 31 chance of winning their flight costs back, is "the biggest promotion Qantas Holidays has undertaken in a very long time," Dalton said.

On 05 Jul Qantas Hols will draw out a "lucky date" and anyone who booked on that day in May or Jun for travel May-Oct will win back the full cost of their airfares.

State of Origin tips

AS GAME One in the 2012 State of Origin series prepares for kick-off tonight, readers are reminded that 6:30pm is the cut-off for entries in **TD's** industry exclusive Origin tipping competition.

Two nights at the luxurious Pullman Sydney Olympic Park Hotel is on offer for the overall winner - more info at bit.ly/tdsoo.

Six pages of news

Travel Daily today has six pages of news, a front full page from Accor highlighting the rebranding of Sydney Marriott Hotel to Pullman Sydney Hyde Park, and full pages from:

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- AA Appointments temp jobs
- inPlace Recruitment jobs
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Meet Amadeus reps

AGENTS are being invited to learn more about the Amadeus GDS and to meet the company's Product Managers at a special event in Sydney next week.

See the **last page** for more info.

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Agents cook with QF

QANTAS has announced the first weekly winners of its current "Cook Up a Storm" incentive, with \$200 Rockpool dinner vouchers going to Doris Sung of Corporate Travel Management in Vic and Yolanda Reyes of Phil Travel Service, NSW.

Celebrity signed cook-books also went to 16 agent runners-up. The incentive is continuing until 01 Jun, with a major prize of a trip for four people to Hong Kong.

Accor Asia-Pacific onslaught

THE settlement of the Accor acquisition of Mirvac's hotel portfolio (**TD** breaking news) continues the loss of US-branded hotels in the Australasian market, with the Sydney Marriott today opening its doors as the Pullman Sydney Hyde Park after a frenzied night of rebranding activity.

The switch to Pullman was exclusively flagged by **Travel Daily** earlier this week (**TD** Mon). Accor's Pullman brand will be a key focus for the expanded portfolio, although initially the only rebrandings are the Sydney Marriott and the Sebel Newcastle Beach which will become the Novotel Newcastle Beach in Jun.

The company said that in the main it will be 'business as usual' for most of the portfolio, bookable via the Mirvac booking and reservation systems as well as Accor's call centres and sites.

Existing Mirvac sales staff will transfer over to Accor, but during the integration period of up to a year, it will continue to represent their Mirvac hotels, while travel agents, TMCs, corporate bookers, PCOs and wholesalers will retain the services of their existing Mirvac account manager.

Accor confirmed that it would honour all existing contracted rates at Mirvac hotels, even after they are rebranded.

Eventually the portfolio will be fully integrated into the Accor network and distribution to "enable over 230 hotels in Australia and NZ to be booked via one call, email or interaction," said Accor director of sales & distribution, Henrik Berglund.

Accor Asia Pacific is emphasising

its domination of the local industry, with chief operating officer Michael Issenberg saying that "we have seen many of the original overseas players in the hotel sector retreat from this region...while Accor has aggressively grown its network".

He confirmed a strong focus on the Pullman brand, with several of the Mirvac properties expected to become Pullmans once talks with owners are finalised.

MEANWHILE, it's been easy come, easy go for Accor with the \$280m Mirvac deal dwarfed by another huge transaction in the USA, where Accor has signed a contract for the sale of its US Economy Hotels Division to Blackstone Real Estate for \$1.9b.

The network includes more than 1100 Motel 6 and Studio 6 properties across the USA and Canada, comprising a whopping 107,000 rooms.

New APT smarter site

RESEARCH on client trends and the celebration of the company's 85th anniversary has formed the basis for a new APT website.

The upgraded **APTouting.com.au** portal offers info on 1,200+ trips, maps, daily schedules, videos, virtual tours and ship deck-plans.

ICCA training sign up

AGENTS have until COB this Thu to register for two new training modules from the International Cruise Council, taking place in Sydney next Mon and Tue.

On offer are courses on Cruise Sales & Service, and ICCA Fleet Review - call (02) 9486 3555.

UA 787s on DEN/NRT

UNITED Airlines will launch a Denver-Tokyo Narita service from 31 Mar using new two-class 219-seat 787 Dreamliner aircraft.

The route has no doubt left officials at Auckland Airport scratching their head, after UA's sister-carrier Continental Airlines - which ordered the state-of-the-art jets - announced two years ago (**TD** 27 May 2010) it would inaugurate 787 services between Houston and Auckland.

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ONLINE agent-only wholesaler Excite Holidays yesterday hosted an adrenalin-pumping race day at Sydney's Eastern Creek Raceway.

The high speeds encountered by participants match Excite's rapid expansion, which has seen it establish a strong presence in the trade through its extensive online accommodation offering.

But that's just the start for Excite, which has huge plans for its Australian-owned in-house travel technology.

Excite's staff of about 50 people includes a large team of full-time software developers working in its Sydney headquarters, along with designers, marketing staff and a full call centre.

CEO George Papaioannou told **TD** that Excite currently offers around 160,000 hotels worldwide and is expanding this further as well as adding transfers and sightseeing - not to mention live booking for Greek Island ferries, an option which has stimulated a significant reaction from some of Excite's competitors (**TD** 03 May).

Papaioannou said that the company was making inroads across the industry because of its strong inventory and unique technology which has been designed from the ground up to complement travel agents.

"Many wholesalers are trying to do what we've done - it's not that easy to make hotel aggregation work. There are IP secrets behind our success that go beyond our product and partnerships," he said.

"Our unique selling point is that we don't sell to the public - we respect the agency channel".

Papaioannou also said that ongoing development meant the technology is "definitely a Calypso competitor in the future".

Excite Holidays is a NTIA 2012 finalist for Best International and Best Domestic Wholesaler.

Pictured above on the track yesterday are Excite Holidays gm Joe Karbo with founder and ceo, George Papaioannou.

TasVacations brox

HOBART-based travel wholesaler TasVacations has rolled out a new 84-page brochure, which it says is the biggest in the market and an essential selling tool for agents.

"Not since the days of Tasmania's Temptations Holidays has such a vast range of products been offered in one Tasmanian wholesale brochure," marketing director, Paul Munday said.

"Our retail travel agent partners can continue to have confidence that there is a wholesaler that has the intimate product knowledge available on Tasmania."

The program features hotels, attractions, tours, suggested state-wide itineraries, car-hire, campervan options and Spirit of Tasmania information, along with TasVacations own Lodge to Lodge, Wicked Weekends and Island Indulgence packages.

In a further signal of its support for the trade, TasVacations says its launched a new website which offers an online booking facility to make planning & booking easier.

Contact Tifs for copies of the 2012/13 brochure or email brochures@tasvacations.com.

Virgin board changes

VIRGIN Australia Holdings Ltd has announced the appointment of Keith Roberts as an alternate director for Joshua Bayliss.

Roberts has previously been appointed to the board, and remains as alternate director for David Baxby, VAH said in a trading update yesterday.

The move comes after Stephen Murphy ceased acting as an alternate director for Baxby.

Virus on the Boudicca

FRED Olsen vessel *Boudicca* has suffered a virus outbreak onboard, affecting 170 of its 828 pax during a 13-night Canary Islands voyage.

Boudicca was greeted by health staff & medical crews upon docking in Scotland on Sun, with the ship extensively fumigated before its next sailing.

QR to close SYD office

QATAR Airways has made around six staff redundant after deciding to close its Sydney office.

It's understood that employees were informed of the move on Mon, with the departures effective immediately and existing functions to be undertaken by QR staff in Melbourne and Perth.

All reservations will now be rerouted to the Melbourne office.

Window Seat

WHAT started as a small group of guys in blue wigs attending a State of Origin match in 1999 who called themselves "Blatchy's Blues" has turned into an annual rite of passage which is now catching on in the travel industry.

P&O Cruises' *Pacific Jewel* vessel, which sails from Sydney, has nailed its colours to its mast...almost literally, if it had a mast, by sporting a giant Blatchy wig (below), proudly declaring it is a NSW Blues fan as it prepares to broadcast the game live to guests on board tonight.

Sister ships *Pacific Pearl* and *Pacific Dawn* will also show the game, however as the *Dawn* sails from Brisbane, one imagines it will be decked in another colour.



CATERING for its muso clientele, Virgin Atlantic has installed a professional standard recording studio at its Heathrow clubhouse.

The facility is intended to provide musicians with a last chance to make final edits to an upcoming track, or record their latest masterpiece instead of forgetting them, before flying to their next gig.

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Extra AA to Heathrow

AMERICAN Airlines has marked 30 years since debuting services between Dallas Fort Worth and London Heathrow by adding a fourth daily flight from 14 Jun.

Velocity hole-in-one

VIRGIN'S Velocity Frequent Flyer program has announced a partnership with onsports.com.au to offer a range of golfing rewards.

Free to join, the Onsport Golf Club allows members to burn Velocity points to play some of the most prestigious golf courses around Australia.

Points can also be redeemed for golf lessons with PGA professionals, tickets to major golf tournaments, golf clubs and equipment, tickets to play in celebrity events and PGA golf clinics around Australia. More info at bit.ly/velocitygolf.

LCH adds 80th hotel

STARWOOD Luxury Collection Hotels & Resorts has added the Keraton at The Plaza hotel in Jakarta to its global portfolio after its official opening yesterday.

The property is the 80th hotel for the upmarket Starwood brand.

Euro Disney strikes

DISNEY cast members who normally dress up as lovable characters are taking industrial action over a pay dispute, withdrawing from parades and 'Meet and Greets' with patrons.

They're also protesting about the return to work of a staffer accused of sexual harassment.

Evergreen serves up tennis ace



ABOVE: This group of Aussie agents on an Evergreen Tours educational in Europe recently caught up with Australian tennis champ Bernard Tomic, who was playing a tournament in Munich.

The agents flew with Emirates and experienced Evergreen's brand new chartered boutique river cruiser, the *ms Brilliant*, as it cruised from Nuremburg to Budapest, escorted by Evergreen Tours Europe Product Manager, Andrew Kelleher.

Climate forces change

INCREASES in temperature and humidity through effects of climate change will negatively impact peak travel windows, and tourism as a whole, according to new research from a Vic university.

Professor Paul Boon of the Institute for Sustainability and Innovation said longer periods of high humidity and shorter ski seasons could be seen within the next 20 years, impacting regions dependent on tourism income.

Today's issue of *TD* is coming to you from Philadelphia, USA courtesy of the Globus Family.

PHILADELPHIA – the city of brotherly love - is the next stop on the Cosmos New York, Niagara & Washington tour.

A city of great significance in American history, it is home to the 'Declaration of Independence' as well as being important in the American civil war, and there is so much to take in.

A great way to get a glimpse of the history is in a carriage ride around the older streets of the city as an optional excursion.

See the old cobbled streets and famous houses as the driver gives a brief history of some of Philadelphia's famous sons such as Benjamin Franklin.

Philly also has a great art scene with plenty of galleries and museums along with inspiring public art along the city streets.

Beautiful parks and gardens, such as Washington Square & Independence National Historical Park are here to explore.

Visitors must also try the local specialty of a 'Philly Cheese Steak' available at many local bars and restaurants.

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EK specials to Thailand

EMIRATES has released specials on fares to Bangkok ex Sydney, with Economy class starting at \$913 return, on sale until 15 Jun for selected travel dates in Jul and Aug - call 1300 303 777.



Dubai Agent Spotlight



Travel Daily last week caught up with some of the top-selling Dubai agents on their mega-famil tour of the glitzy city.

Today, we chat to **Alen Skulj** of **Cedar Jet Travel** in Melbourne about his time in Dubai.

1: How many times have you travelled with Emirates?

Twice before. Once in Business class to Singapore in 2008 and once to Europe two years ago.

2: What did you know about Emirates prior to that first trip?

Not much. I knew about the flat-beds in Business class and had received a lot of positive feedback from clients about the in-flight entertainment and the spacious seating in Economy class.

3: How has that knowledge changed now you've flown with Emirates a few times?

It makes the product easier to sell.

4: What do you like most about Emirates in general as an airline?

A number of things actually. The great connections and the overall size of the network makes it easier.

5: What have you enjoyed the most about this trip to Dubai?

A definite highlight for me has been the Sundowner Dune Safari in the desert.

6: How has this mega-famil trip impacted your ability to sell Dubai?

It has made it a lot clearer in terms of where different things are and has made it easier for me to recommend the right hotels for different clients depending on what they are looking for.

7: Do you feel more confident selling Dubai to your clients now?

Absolutely, yes.



Keep up to date with the latest in Dubai via a monthly newsletter. Email dtcm_au@dubaitourism.ae or "like" their Facebook page at www.facebook.com/dtcm.anz.

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Wednesday 23rd May 2012

New Bintan ferry

BINTAN Lagoon Resort has launched a direct ferry service, operating between Singapore's Tanah Merah Ferry Terminal and the newly constructed Bintan Lagoon Terminal on Indonesia's Bintan Island.

The route provides easy access to Bintan Lagoon Resort, which is "the closest five star resort destination outside of Singapore," according to Robert Ramey, md of the resort's management, Mozaic Hotels & Resorts.

Two high-speed 266 passenger ferries will ply the route, taking about 70 minutes for the journey and landing at the new Bintan terminal which includes dedicated immigration facilities.

It will shorten the round-trip commute by nearly two hours and guests will also be able to avoid queueing at the public Bintan terminal.

Bintan Lagoon Resort features 473 rooms, two 18-hole golf courses and 1.5km of beachfront.

See bintanlagoon.com.

DL lifts LaGuardia ops

DELTA Air Lines has announced plans to lift capacity and add new routes for its New York hubs, to Florida, Caribbean and Bermuda.

At JFK, Delta will usher in year-round Montego Bay and Aruba services from 15 Dec (as well as Sat services to St Maarten) and Punta Cana services two months later, effective 14 Feb.

The carrier will also add a new daily year round LaGuardia-Bermuda service from 08 Apr.

From LGA, the SkyTeam airline will offer new year-round flights to Nassau and bolster frequencies to Sarasota, Fort Myers, Miami and Tampa, also from 15 Dec.

QH Narnia packages

QANTAS Holidays, Destination NSW, the Powerhouse Museum and Accor have partnered to offer accom packages to The Chronicles of Narnia: The Exhibition, running from now until 26 Aug in Sydney.

Deals are priced from \$111ppts - more info at 13 27 87.

Wendy Wu wuvs its winners

WENDY Wu Tours recently ran an incentive offer in conjunction with Travellers Choice, giving two agencies the chance to win two spots each on a nine-day Wendy Wu Vietnam Impressions tour.

The winners were decided based on the Travellers Choice agencies that booked the highest number of passengers on group tours, or those who booked over \$2000 on independent tours, between Feb and Mar this year.

Wendy Wu Tours business development manager Chris Shennen is pictured above awarding City Beach Travel in WA with their prize of two famil spots.

The second winner was Gympie Getaway Travel in Gympie, Qld.



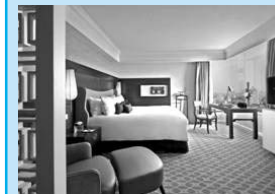
Aus tourism evolving

A REPORT by research company Deloitte has concluded Australia's inbound tourism industry is set to continue growing, but at slower rates due to a host of challenges.

Hotel occupancies are tipped to rise, but due to a lack of new properties in development, the rise of low-cost carriers and the high AUD, many markets will grow at slower rates than others.

Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



The Sofitel Plaza Hanoi on West Lake has opened its doors, offering refreshed rooms and spaces following the culmination of three stages of renovations. Upgrades throughout the 317-room hotel include a full renewal of the hotel's Plaza Ballroom, accommodation and business facilities, as well as make over of the Chinese restaurant & rooftop bar.



As the most extensive project of its kind in the hotel's 17-year history, all guest rooms have been overhauled, new bathrooms installed as well as the debut of two new room categories - Premier Deluxe & Studio Rooms - at the Singapore Marriott Hotel.



All 34 Deluxe Beach Bures and Sunset Pool Villas at Tokoriki Island Resort have been restyled to offer the tropical colours of papaya, coffee and lime and introduced a new designer lounge, bedding and soft furnishings for luxury and comfort. The 'couples only' resort in the Mamanuca Islands Fiji is located 15 minutes by helicopter, seaplane or one hour by private speed boat ex Denarau.



Pan Pacific Nirwana Bali Resort recently unveiled a brand new guest experience, with a US\$10 million refurbishment of its guest rooms, villas, restaurants, bars & event spaces. The resort now features the service and premium offerings synonymous with the Pan Pacific brand that will enable guests to enjoy enriching and unrivalled experiences.

Peugeot super sale

DRIVEAWAY Holidays has released a range of special offers on its Peugeot leasing options, with free days and free upgrades available - call 1300 363 500.

WIN A HOLIDAY TO HAWAII

May 1st is Lei Day in Hawai'i, a day that honours island culture, the Aloha spirit and the Hawaiian tradition of friendliness. It also marks the start of summer in Hawai'i, the perfect time to visit!

To celebrate the spirit of this Hawaiian holiday, *Travel Daily* is giving one lucky reader and their partner the chance to win a fantastic five-night holiday to Hawai'i courtesy of Hawai'i Tourism, Hawaiian Airlines and Trump International Hotel.

This amazing prize includes two return economy airfares to Honolulu from Sydney with Hawaiian Airlines and five nights accommodation in a Deluxe One Bedroom Suite at Trump International Hotel.

Each day *Travel Daily* will ask a Hawai'i-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

Email your answers to: hawaiicomp@traveldaily.com.au

Yo, Adrian...they did it!

QUESTION: "What's your prediction for the fight?"

A: "PAIN".

Q: "What will you do to Rocky?"

A: "I VILL BREAK HIM."

Q: "How do you feel about going 15

rounds with Apollo Creed?"

A: "ADRIAN".

The immortal words of Sylvester Stallone and his boxing combatants from the six iconic Rocky movies were surely going through the minds of the participants in this week's Cosmos USA famil when



they visited Philadelphia yesterday as their next tour stop.

Spotting the famous Rocky statue at the Philadelphia Museum of Art, they raced up the stairs, pumping fists and humming the tune of 'Gonna Fly Now' before posing for this dramatic photo.

Pictured putting on their boxing mojo are, from left: Bryn Davies, Macleay Valley Travel; Sue Sheriden, O'Shannessy's Quality Tours; Julia Humberstone, Our Vacation Centre; Julie Rogers, Globus Family; Alex Smith, Travelscene Echuca; Stacey Ward, Phil Hoffmann Travel; Janelle Beucker, Casino Travel Shoppe; Marlene Lester, Travelabout @ Ryde-Eastwood; and Christian Schweitzer, Globus.

Q.17: What is the name of the beach park adjacent to the Trump International Hotel Waikiki Beach Walk?



Hint! Visit www.trumphotelcollection.com

Click here for more information



New CIBT acquisition

TRAVEL visa and passport services company CIBT has continued its Australian expansion with the acquisition of visa service provider Visalink Systems Pty Ltd.

With offices already in Canberra and Melbourne, the company says its takeover of Visalink is "an important milestone in CIBT's strategy to provide visa and other travel document services globally."

CIBT president and ceo John Donoghue praised the addition, saying "Multi-national clients will experience the advantages of being serviced by one global network for all their travel document needs."

THAI president ousted

DISAGREEMENTS over strategy and the direction of the airline have seen the THAI Airways board sack its pres. Piyasvasti Amranand as it attempts to return to profit following a THB5.4-billion fourth-quarter loss last year.

Since being elected to the position in 2009, Amranand was responsible for launching a range of significant cost-cutting measures including cuts to the salaries of senior members of management.

Vice-president of strategy Chokchai Panyayong has been appointed acting president in the interim, THAI chairman Ampon Kittiampon has announced.

More Hawaii routes

ALASKA Airlines will add new seasonal services between Portland and Lihue, Kauai from 05 Nov using B737-800 aircraft.

AS already operates services to Honolulu (Oahu), Kahului (Maui) and Kona (Big Island).

MEANWHILE, Hawaiian carrier Mokulele Airlines has confirmed it will reintroduce services between Honolulu and Kapalua Airport in West Maui with a four times daily frequency, effective 01 Jul.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: advertising@traveldaily.com.au

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PO Box 1010, Epping, NSW 1710
Phone: 1300 799 220 Fax: 1300 799 221

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:



Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au



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This is your chance to be part of the action where you will enjoy working in a bright and social team environment. If you have a minimum of 1 years experience in the travel industry and a passion for the seven seas this is the role for you!

**GLITZ AND GLAMOUR!
TRAVEL CONSULTANT**

SYDNEY - SALARY PACKAGE TO \$55k + bonus

Want to make the move to the eastern suburbs? Want to work in a busy shopping centre where you will be able to spend your lunch times shopping? Be a part of a national wide brand that has an outstanding reputation. You will enjoy working in a modern, bright office with a friendly passionate team. Booking packages from honeymoons in Cairns to exotic cruises and fantastic European packages. If you want to go the extra mile this is the role for you.

A ROLE WITH A DIFFERENCE

**GROUP TRAVEL / WEDDING COORDINATOR
MELB (SOUTH EAST) – SALARY PACKAGE TO \$55K**

Join this growing and exciting travel agency that offers something a little different to the general public! Spending your days coordinating beautiful weddings throughout the world including group travel arrangements for the bridal party & guests! You will enjoy coordinating one of the most important days a couple will encounter, and you will have the opportunity to occasionally attend! Group travel experience required.

BELIEVE YOU HAVE WHAT IT TAKES?

**CORPORATE TRAVEL CONSULTANT
PERTH (INNER) – SALARY PACKAGE TO \$67K (DOE)**

Are you tired of being monitored? Feel like a monkey in cage? Join a boutique travel company that offers a friendly and open working environment. Their relationship with their clients is like no other! Working Monday to Friday business hours, you will be required to manage a booking from start to finish including ticketing requirements. This is your chance to prove your worth! Set salary on offer.

**YOU TOO CAN LOVE YOUR DAYS AT WORK!
LEISURE TRAVEL CONSULTANTS**

PERTH (INNER) – SALARY PACKAGE \$45K - \$60K+ (DOE)

Not all retail travel companies are the same; Why not move travel offices & see how they vary! If you have a minimum 12 months travel consulting experience & would like to join a company that can offer a better work life balance, higher pay, friendlier working environment & more convenient location, here is your chance! Do not put all travel roles in the same basket, apply now & we can help you secure the perfect role!

**BACK OFFICE BONANZA
TOUR COORDINATOR**

MELBOURNE (EAST) – SALARY PACKAGE TO \$50K (DOE)

Do not let this rare opportunity pass you by! Fantastic back office travel coordinator is needed for a growing family owned business that offer many varied escorted tours throughout the world. You will enjoy liaising with suppliers, constructing itineraries and building some fantastic tour itineraries. Monday to Friday business hours with a professional office environment & great travel perks!

**SAY “AU REVOIR” TO YOUR PRESENT ROLE!
EUROPEAN TRAVEL SPECIALIST**

BRISBANE – SALARY PACKAGE TO \$49K

Do you love all things Italian, French or European in general? This high end boutique agency is seeking an enthusiastic retailer to join their experienced team. You must have a minimum of 3 years retail experience, advanced first hand European knowledge with particular focus on Italy & France. This is an incredible opportunity to be part of a prestigious agency – interviewing now!

ABANDON SHIP!

**CRUISE TRAVEL CONSULTANT
BRISBANE CBD – SALARY PACKAGE TO \$47K + INCENTIVE**

Here is your chance to join a well established agency which will nurture and grow your travel career. If you have a minimum 12 months international travel consulting experience and want an agency you can be with for the long haul – this is for you! You will enjoy working in this supportive team where management believe in their staff enjoying a work/life balance and will pay a strong salary + bonuses.



TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

ENTERTAINMENT/PRODUCTION TRAVEL

**CORPORATE AND GROUPS - START ASAP.
SYDNEY - TEMP TO PERM OPPORTUNITY**

Blink and you'll miss it! This role will not last long as this is everyone's dream role - Entertainment and Production Travell
You will hit the ground running with your vast travel experience and enjoy booking film and TV crews' as well as large group movements. Using Galileo and Tramada, you will be an absolute gem and be available ASAP, working Monday to Friday. You will provide exceptional customer service, have the ability to think on your feet and adapt quickly to this unique environment.

PROJECT MANAGER/IMPLEMENTATION

**AMADEUS TO SABRE - 3 & 6 MONTH ROLES
SYDNEY (INNER) - SALARY PRO RATA - NEG.**

An exceptional opportunity for a project manager to lead, implement, train & deliver the transition from Amadeus to Sabre as the in-house travel tool for this client. You will enjoy designing and implementing new processes, creating training manuals, reference material & delivering training sessions locally, interstate & within the head office located overseas. Both domestic & international travel is required at a moments notice & expenses will be covered by the client. You will provide strong leadership in this role.

URGENT TEMP ASSIGNMENT

**CORPORATE CONSULTANT
MELBOURNE (INNER) - GREAT HOURLY RATES**

Fantastic 3 week assignment starting immediately within this boutique corporate travel company located on Melbourne's city fringe. If you have strong Amadeus skills, possess impeccable attention to detail and enjoy a fast paced environment, register with AA Appointments today! Not only will you have secure work for the next 3 weeks, you will earn a fantastic hourly rate and be conveniently located close to public transport. To be a successful candidate you must have a minimum 18 months international travel consulting experience & Amadeus skills.

TRY BEFORE YOU BUY!

**TRAVEL CONSULTANT
MELBOURNE - GREAT HOURLY RATES**

Not entirely sure which sector of the industry you would like to settle into? Why not become an AA Appointments temp today and try various positions before you secure the perfect role! If you have Galileo, Amadeus or Sabre experience, possess exceptional attention to detail, strong organisation skills and adapt well into new environments, you could join the AA temps team today. Send your resume to AA Appointments today and enjoy the flexibility of temping. Minimum 12 months travel consulting experience required.

A NORTHERN DELIGHT

**RETAIL TRAVEL TEMP
INGHAM - TOP HOURLY RATES - MON - FRI HOURS**

We are searching for a northern QLD travel temp. This leading travel agency based in Ingham needs your assistance for two weeks from 4th June. You'll enjoy working in this friendly and supportive office and enjoy the variety of bookings received. A top hourly rate, Mon - Fri hours and a weekly pay cheque is on offer. You must be experienced in selling retail travel and have superb Galileo skills. June is just around the corner so call us today if you are available and keen to temp.

GALILEO GURUS NEEDED

**RETAIL TRAVEL TEMPS
BRISBANE CBD & SUBURBS - TOP HOURLY RATE & BENEFITS**

There is currently a high demand for Galileo retail travel temps. From one day to one month assignments there is plenty to choose from. Whether CBD or suburb locations work best for you there is sure to be an assignment we have you for! To take your pick of temp roles you'll need recent retail travel consulting experience along with sensational GALILEO skills and strong fares knowledge. Escape the stress of sales targets and have the security of a set hourly rate. Call us now.

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari
NSW & ACT
Ph: 02 9231 6377

Carmen Pugh
QLD & NT
Ph: 07 3229 9600

Krystle Egginton
VIC, WA & SA
Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE www.aaappointments.com



inPlace

RECRUITMENT

"We have already assisted 100's of job seekers this year with their job search."

[Click here to register with us](#)

New Travel Job Vacancies - 23 May 2012

Follow us on Twitter



Join us on LinkedIn



Online Customer Service - shift work at its best!

- ▶ **7 nights on 7 nights off!**
- ▶ No face to face, Sydney CBD
- ▶ Salary to \$46K package

Work with an online booking tool, servicing calls and emails from the direct public as well as travel agents. Your excellent worldwide travel knowledge will be rewarded.

Call or [email Kelly Wellsmore](#) for more details

Multi Skilled Corporate Consultant - Nth Syd

- ▶ **This company offer Reward, Recognition & \$\$\$**
- ▶ Real opportunity for development and progression
- ▶ Salary up to \$65K OTE

Work on large accounts in a fun & social team environment. Ambitious and driven people who want to develop, progress to management and earn top \$\$\$ should apply!

Call or [email Kelly Wellsmore](#) for more details

Account Manager - Travel Technology

- ▶ **Innovative Global Company**
- ▶ Sydney CBD, state of the art offices
- ▶ Salary to \$95K inc OTE

The time is now to join one of the world's leaders in Travel Technology. Work with a company that is connected to almost all the major players in every market you can imagine!

Call or [email Ben Carnegie](#) for more details

Africa Specialist Reservations

- ▶ **Positions in Sydney and Melbourne**
- ▶ Work with life changing destinations
- ▶ Salary from \$45K

You will be working with brands that are the best of the best in African travel experiences. We are seeking people with a reservations background & personal African travel experience.

Call or [email Ben Carnegie](#) for more details

Domestic Corporate Travel Consultant

- ▶ **Award winning SME agency, Sydney**
- ▶ Strong team and great work environment
- ▶ Salary up to \$50K + super

A highly regarded small-medium Australian owned agency who provide progression and believe in training and advancement. This role will open many doors for you!

Call or [email Sandra Chiles](#) for more details

Sandra's Top Job

'The road less travelled'

- ▶ Senior Retail Consultant - Sydney
- ▶ Full or part-time considered
- ▶ Salary to \$50K + super + benefits



Sandra Chiles

Now and again a role comes along that you say - yes this is for me! In this role you will be specialising in tailor made and group itineraries to the more interesting and exotic destinations including Asia, Latin America, Antarctica and Arctic regions.

This boutique travel agency has a long history of working with discerning clients and you will be working Monday to Friday only, in a supportive team environment.

All you need is first hand experience of the more unique products plus air fares, ticketing, small ship cruising and specialised group tour operators. Sabre preferred but they will cross train. Part time 3-4 days per week will be considered.

Call or [email Sandra Chiles](#) for more details

Corporate Multi-skilled Consultant - Sydney

- ▶ **Salary to \$60K + super negotiable**
- ▶ Work on premier accounts - team based
- ▶ Award winning TMC for the 3rd year!

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. Known for keeping their staff, security and career advancement are just some of the benefits.

Call or [email Sandra Chiles](#) for more details

FIT Inbound Consultant - Sydney

- ▶ **Market leader in Australian Inbound Travel**
- ▶ No second language required, Sydney CBD
- ▶ Salary up to \$45K + super

This role involves selling Australian land content including accommodation, tours, transfers and activities to overseas markets. Tourplan & knowledge of domestic suppliers ess.

Call or [email Kristi Gomm](#) for more details

twitter: @inplacejobs
www.inplacerecruitment.com.au

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Discover the possibilities of what **your GDS** can do for you

We're opening our doors and inviting you backstage to meet our Product Managers as they unveil the benefits of Amadeus' new and exciting solutions or travel agencies.

Did you know that Amadeus can...?

- Halve the time it takes to generate and issue quotes;
- Bring substantial efficiencies to your agency by automating regular tasks
- Help you maximise your online sales

Come and meet the Amadeus Product Managers who will show you how and much more.

Sydney Event

Tuesday 5th June
6.00pm – 8.30pm

Level 12, 300 Elizabeth St
(opposite Central Station)

Refreshments will be provided

[CLICK HERE TO REGISTER ►](#)

Spaces are limited RSVP today!

You'll soon be able to Discover Amadeus in Melbourne, Perth, Brisbane & Auckland too. Dates to be confirmed.

[REGISTER YOUR INTEREST ►](#)