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First with the news

Friday 16th November 2012



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ISSN 1834-3058

Europcar WA role

EUROPCAR has named Fred Lawrence as its new Commercial Development Manager for Western Australia.

Lawrence moves from his previous role as Thrifty Car Rental's WA state sales manager.



Cruising from Australia will never be the same again.

Celebrity Solstice arrives in three weeks.

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Korean Air suspends MEL

KOREAN Air has confirmed the withdrawal of its direct flights between Seoul Incheon and Melbourne, with the thrice weekly service to cease operation effective 03 Mar 2013.

The non-stop flight has been in operation for five years, with the carrier citing "the pressure of high fuel prices, coupled with a sluggish inbound sector".

KE said outbound demand remained healthy, and thanked the Vic community and travel industry for its "ongoing support of this scheduled service from the very beginning".

"As part of an ongoing effort to maintain sustainable and profitable routes on a global network to 122 cities in 42 countries, the decision to withdraw from Melbourne was necessary however it was a difficult one," the airline said.

After the cessation, Korean's website suggests flight options between Melbourne and Sydney

on Qantas or Jetstar, that connect with its daily 747-400 operation to Incheon.

KE will also continue its four weekly Brisbane services, lifting to six per week over the upcoming Christmas period.

MEANWHILE, Xiamen Airlines has become the latest member of Korean Air's frequent flyer program, Skypass, with members now able to earn and burn points on the Chinese carrier's services.

Xiamen is a member-elect of KE's SkyTeam alliance (**TD** 17 Nov 11), and is expected to become a full member of SkyTeam this week.

EY Virgin Thai request

VIRGIN Australia this morning lodged an application with the International Air Services Commission which would allow Etihad Airways to codeshare on Virgin's flights to Phuket.

The IASC is inviting submissions, with a closing date of 30 Nov.

The Commission also said it no longer needs submissions on Virgin's request to extend the date for utilisation of capacity on the Bangladesh route (**TD** Wed).

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- Albatross Tours
- Rail Plus

Nat Geo ticket comp

TODAY's the last chance for **TD** readers to enter our comp to win tickets to Adventure World's National Geographic Live show, being held at the Sydney Opera House on 09 Dec 2012.

More details on **page 3**.



INDUSTRY POLL

HAVE YOUR SAY ON TRAVEL HEALTH

CLICK HERE



Travel health poll

TRAVEL consultants are being invited to participate in a survey aimed at understanding the role of agents in travel health.

The study is looking at what health information, if any, travel consultants share with travellers, where they source the info and their overall understanding of travel-related health risks.

See <http://bit.ly/tvlhealth>

Where's Wolfie?

We need to contact our intrepid traveller, Wolfie, but we don't know where he is. Help us find him with traveller tracking tool, Amadeus OneClick and

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QF Diners reward card

DINERS Club International has partnered with Qantas to launch a new rewards payment card.

Under the new agreement, cardholders will be able to earn Qantas Frequent Flyer points on purchases, with 1.5 points paid for the first \$60,000 annual spend and 1.25 points thereafter.

The card also offers entry to over 450 international airport lounges as well as a discounted limousine service and travel insurance.

TripCase message link

SABRE has today launched its new TripCase Connect tool, enabling users of Sabre's TripCase mobile trip management app to send messages to travellers.

The enhancement allows hotels, travel agencies, airlines and other suppliers to send personalised & branded messages to travellers during a trip, such as important weather information, travel documents or suggestions on what to see or do at a destination.

TXA connects QF's Hooroo

TOURISM Exchange Australia (TXA) has launched a distribution connection to Qantas-owned Hooroo, which will see TXA product available on the Qantas.com, Jetstar.com and Hooroo.com websites.

TXA says the move gives hoteliers access to more than 3.7 million monthly visitors across the sites, significantly boosting the exposure for suppliers by linking the Qantas brands into the Australian Tourism Data Warehouse (ATDW) platform.

Accommodation content available on the three portals, along with rates and inventory managed by Hooroo will now be automatically updated by TXA and published to the three sites under the new link, according to Hooroo.com head of commercial Bruce Fair.

"We're delighted to launch this important update on behalf of the Qantas Group and to offer tourism businesses a greater

range of distribution options across our three hotel channels.

"This alliance is an exciting development in our launch phase as we continue to enhance our supplier base which continues to grow each month," Fair said.

Under the new arrangement accommodation content, rates and inventory central managed in the Hooroo Property Portal is now automatically updated by TXA and published to the 3 sites.

ATDW ceo Liz Ward said having the Qantas Group join TXA "is an exciting milestone and will provide terrific benefits for the Australian tourism industry".

Shane Crockett, ceo of V3 which provides TXA alongside the ATDW, said the move "further emphasises TXA's position as a unique and genuinely neutral exchange".

MEANWHILE, Hooroo is calling for Australia's best-kept secret holiday spots to be "unearthed" in a new community-led campaign aimed at encouraging Aussies to nominate favourite destinations.

The top five "Secret Spots" will be revealed in Jan next year. See www.bit.ly/SecrSpts.

Indochina on Getaway

AN IN-DEPTH tour into Laos' Luang Prabang region with Travel Indochina will feature tomorrow afternoon on Channel 9's *Getaway* program, airing at 5:30pm.

The episode will showcase the "Asia of Old" available in the region, which also features stories on Tasmania's Bay of Fires walk, the new Crown Perth and the new XXXX Island for mates getaways.

Delta OAL policy

DELTA Air Lines has "clarified" its previously issued notice on the use of PNRs for issuing segments on Other Air Lines (**TD Wed**).

The carrier said that it strongly recommends using separate PNRs when multiple airline tickets are being issued, but a single PNR should be used for "single ticket issuance involving DL only or DL and other airline space".

MEANWHILE, the Department of Transportation has proposed to permit Delta to swap its Detroit-Tokyo Haneda service to instead fly from Seattle (**TD 31 Jul**), with the DoT finding the route has the potential to open up the US Northwest to the Japan market.



Groups Consultant (12 month maternity leave contract)

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Applications close 23 November 2012.

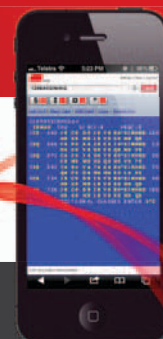
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Gecko's new guarantee pledge

SMALL group itinerary operator Gecko's Adventures has announced a 100% guaranteed departures policy on its 2013 itinerary range.

The decision has been taken to ensure agents can sell a Gecko's itinerary with the assurance there was no chance of a cancellation, with the company's Product and Operations chief Ken Ismail saying the decision showed commitment and confidence in selling its trips.

"We know we have a great

product on the ground, and we know both our trade partners and travellers will really appreciate our full commitment to 100% guaranteeing our entire product line," Ismail said.

The move follows the lead of rival G Adventures, which earlier this year announced that all of its 2013 departures would be guaranteed to operate (**TD** 27 Sep).

MEANWHILE, Intrepid Travel has weighed into the question of guaranteeing departures, with md James Thornton telling **TD** it had been part of Intrepid's approach since it began in 1989.

"Nothing has changed today with guaranteed departures on the vast majority of our trips – around 95%," he said.

"We understand from experience that 100% guaranteed departures is not always operationally realistic – such as in Tibet," he said.

New QH/Viva! wallets

QANTAS Holidays and Viva! Holidays have introduced premium gift-boxed travel wallets for bookings valued at over \$5000, designed to "bring the nostalgia back to a holiday."

Each 'keepsake' wallet contains two luggage tags, a noteband and pencil, with travel docs resized to B5 size to fit.

Agents can order additional wallets for high value bookings or VIP clients at the commissionable price of \$50 per wallet.

MEANWHILE, Qantas Holidays is offering a complimentary double pass to the Qantas Club for pax who book any international or domestic package which includes a Qantas airfare.

Scenic launches Egypt

SCENIC Tours has this morning launched its 2013/14 Middle East program, encompassing Jordan and Egypt.

The company will introduce the Sofitel Legend Old Cataract Aswan into itineraries visiting the city from Sep 2013, while the Oman extension has also been revamped as a five-day itinerary adding the Hajar Mountains.

New Scenic Enrich events will see guests visiting Jerash take in a Roman gladiator performance at the Hippodrome, while an offer of free flights for a second person remains in place for bookings made by 31 Mar - ph 1300 723 642.

Cooks give away cash

A NZ\$100 gift card per person will be given away to all Australian travellers visiting Rarotonga before 03 Jun 13, flying Air New Zealand, in a new promotion unveiled today by Cook Islands Tourism.

The "Cooks Cash" incentive will apply to new bookings made from 06 Dec to 04 Mar, with more info available at www.bit.ly/cookcash.

Expand or replace LHR

LONDON Heathrow chief exec Colin Matthews has called for the back-and-forth bickering on how to fix London's aviation capacity issues to end, saying the lack of hub capacity could deprive the UK of £14b in annual trade revenue.

Matthews said London could only sustain a single major hub airport and that the only logical option for Heathrow would be to expand it, or replace it.

"Heathrow can last without a third runway, but it is a progressive relative decline," he warned.

Window Seat

HUNGARY has devised a unique way of solving its debt crisis, putting permanent residency and ultimately citizenship up for sale to anybody who buys govt bonds worth €250,000 or more.

The EU has slammed the pitch, describing it as a "shocking abuse of membership in the EU".

But, desperate times call for desperate measures, with Hungary's debt level the highest in Central Europe, amounting to hundreds of billions of Euros.

LUXURY hotels are always looking for ways to connect with their clients, but this move by The Peninsula Hotels is above and beyond the call of duty.

Regular guests staying in the recently refurbished Peninsula Beverly Hills in Los Angeles are recognised with personally monogrammed pillow cases.

Other touches ideal for Aussie guests staying at the upmarket property include automatic early check-in and late check-out to make flight connections convenient, while the hotel also offers airport concierge services.

The hotel's md, Offer Nissenbaum, told **TD** yesterday that its 16 secluded and spacious villas - with private entrances - are also the perfect place for A-listers to recover from "elective surgery".

The Peninsula Beverly Hills upgrade has included the creation of four colour-themed suites - blue, green, pink and white, with Nissenbaum saying the white suite is his favourite, but "it's a nightmare to clean".

WIN TICKETS TO NATIONAL GEOGRAPHIC LIVE!

This week **Travel Daily** is giving readers the chance to win the ultimate National Geographic prize, courtesy of **Adventure World**. Win one of three double passes to the spectacular event 'National Geographic Live' on 9th December at the Sydney Opera House, plus six runner-ups will win The Complete National Geographic Box Set! Read National Geographic Traveller articles in the 2013 Adventure World brochure collection and get inspired to explore our amazing planet. For your chance to win send in the most creative response to the question below to awcomp@traveldaily.com.au

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Department of Tourism and Commerce Marketing

Friday 16th November 2012

MAS doubles A380s

MALAYSIA Airlines will double its operating fleet of Airbus A380s by the end of this week, after taking delivery of its third super-jumbo yesterday and expecting a fourth in coming days.

MAS will deploy the 494-seat aircraft on the London Heathrow route from 24 Nov as flight MH4, returning as MH1, complementing the existing night service to the UK - flights MH2 and MH3 back.

The move to double-daily A380 Heathrow services will result in MAS terminating its 747-400 operations between the cities.

Kids free on CCC Fiji

CAPTAIN Cook Cruises Fiji is offering children free passage on its three-, four- and seven-night voyages on *MV Reef Endeavour* for sailings from now to 31 Mar.

The eat, play and cruise free deal applies to kids aged 5 to 17 years when accompanying paying adults, on sale until 31 Dec 12.

Webjet's cheap Tue

WEBJET will next week launch a 24-hour "Cheap Tuesday Hotel Frenzy" in which it will offer users up to \$50 towards a hotel booking with the use of a special code.

The one-day promotion kicks off at 9am from next Tue 20 Nov, with more at www.bit.ly/webjetfrenzy.

Hyatt Regency BKK

HYATT Hotels Corp. has slated a 2017 opening for the newbuild Hyatt Regency Bangkok Sukhumvit.

The property will feature 300 rooms and joins the already opened Grand Hyatt Erawan Bangkok in the Thai capital.

Dragonair expansion

CATHAY Pacific offshoot Dragonair has added two new ports to its route network, with the launch of a daily operation to Zhengzhou in central China alongside four times weekly operations to Yangon, Myanmar from 04 & 09 Jan respectively.

Scoot China delays

SINGAPORE-based low-cost carrier Scoot has cited regulatory approval issues for delaying the start of new services to Shenyang and Qingdao in China.

Scoot had intended to launch the routes on 27 Nov but has since pushed back the inaugurals until 08 Jan, thereby cancelling some 20 pre-sold services.

As a consequence, Scoot has beefed up frequencies to Taipei, the Gold Coast and Bangkok from 02 Dec-01 Jan; 21 & 23 Dec; and on 04 & 06 Jan respectively.

On Mon, Scoot said Shenyang and Qingdao will commence "in the next few months."



North America expansion for Aston

ASTON Hotels & Resorts has revealed plans to ramp up its North American hotel portfolio.

The group is well known in the Australian market with its 65-years of operation in Hawaii and 25 properties spread over Oahu, Maui, Kauai and the Big Island.

They are complemented by two resorts on the US mainland - the Aston MonteLago Village Resort in Lake Las Vegas, Nevada and Aston Lakeland Village in South Lake Tahoe, California.

Speaking with *Travel Daily* this

week, Aston senior vice president of sales and marketing in Hawaii, Shari Chang, confirmed plans are underway to further develop its presence in North America.

Although unable to provide specific details, Chang said the time "was right to start expanding", with around a dozen projects earmarked for the region.

Chang indicated growth would likely not be limited to winter resort destinations, with Mexico a possible contender for a location.

In regards to the Australian market, Chang told *TD* Aston was not looking to expand here, with rival Hawaiian hotelier Outrigger already represented.

However, the Australian market has seen positive gains for Aston, with sales in Hawaii rising in the single-digit percentile on all the islands, aside from Oahu, where growth is up double digits.

Amadeus searching

AMADEUS has presented what it described as an "industry-first search solution" at the 2012 PhoCusWright Travel Innovation Summit, which wrapped up in Arizona yesterday.

The feature, entitled "Amadeus Featured Results", displays flight search results in order of fastest, cheapest, most popular and sponsored and aims to improve the purchasing experience of online travel bookers.

The platform also remembers both price & business intelligence data to quickly update and show city pairs frequently sought.

Selected US travel groups are already using the system, with a full release planned in early 2013.

Gaines gains less

JETSET Travelworld has advised of "administrative errors" in its annual general meeting notice, related to performance rights granted to chief financial officer, Elizabeth Gaines.

The mistakes mean that she will be issued 402,998 performance rights rather than 666,666 - a difference worth about \$95,000.

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Qatar Airways is proud to be the sponsor of the Polish Festival@ Federation Square 2012



SQ SYD/PER changes

SINGAPORE Airlines will modify aircraft on some SYD & PER flights from 01 Dec, according to GDS's.

Until 28 Dec, the SQ213 service to Perth & SQ226 return to SIN will be operated using A330-300 aircraft daily except Fri, before continuing the route from 28 Dec.

Service SQ241 to SYD & return SQ242 flights will move to B777's except for Fri & daily from 23 Dec.

QF fares start to rise

QANTAS will begin increasing fares to Asia from 21 Nov as part of its international price hike, revealed first by **TD** last Thu.

The changes affect Indonesia, Philippines, Taiwan, Vietnam and Korean fares, with QF advising select rule changes will also apply on some Australia to Asia Economy Red-e-Deal, Fully Flex, Super Saver and Business class fares.



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The primary purpose of this role and its unique and highly differentiated product offering is to identify, qualify and capture new business for Travel Indochina. You will play an important role in our exciting growth strategy and wider business plan.

This role is ideal for a personable sales expert, with travel industry experience who is highly likeable and quick to form business relationships with potential clients. In addition, excellent business acumen is a must, combined with high persuasion and influence skills.

Travel Indochina is seeking motivated and self-driven individuals with the desire to be successful and achieve, enabling them to excel in the role. Most importantly, you will be looking for your next career – not just another job.

In return for your hard work and dedication you will enjoy a competitive salary package, bonus scheme, motor vehicle allowance, laptop, phone and Asia travel.

If you are ready for the opportunity to play an integral role in the growth of the business, consider Travel Indochina for your next career move.

Please apply by email with a covering letter to steve.brady@travelindochina.com.au before close of business, Thursday 22 November 2012.

Now more services to MNL
SYD – 4pw direct B777
MEL – 3pw direct B777

[Click here for more details](#)



Philippine Airlines

Vivacious Vienna visits

AUSTRALIA'S love affair with all things Austrian is continuing this year, with figures for the nine months to date showing good growth - including an increase of more than 10% in Aussie overnights in the capital, Vienna.

Astrid Pockfuss

from the Vienna Tourist Board - pictured above right with Astrid Mulholland-Licht from Austrian Tourism in Australia - is down under at the moment and yesterday hosted an event where guests enjoyed an authentic Viennese Coffee House in Sydney.

After making some delicious apple strudel, attendees were updated on the latest happenings in Vienna, including new hotel developments, cultural highlights and happenings across the year.

There's lots going on in Vienna, including the recent opening of the Golden Quarter - a high-end shopping district which already

features Emporio Armani and the second biggest Louis Vuitton store in Europe, with the addition next year of Miu Miu and Etro.

There's lots happening on the Vienna arts scene too, with new cultural spaces including the Kunst-Kammer, a major exhibition of "curiosities and decorative objects" collected by the Kunst Museum which opens in Mar.

And if that's not enough, visitors can always enjoy the coffee house experience and be served by "waiters dressed in black and white always in a grumpy mood," Pockfuss said.

See www.wien.info.



Trafalgar EPDs

TRAFALGAR is reminding the trade its Early Payment Discounts on the 2013 Trafalgar First Class or CostSaver Europe & Britain program will expire on 27 Dec.

Savings of up to \$685pp are on offer under the scheme, with the Frequent Traveller Discount and Second Trip Discount, both at 5%, available as additional savings.

MD Matthew Cameron-Smith said the discount plan had "achieved record breaking figures within only eight weeks of launch".

Scoot's thru-connect

SINGAPOREAN low-cost carrier Scoot has become the first airline to introduce Changi Airport's new "Changi Connect" service for pax transiting on to connecting flights.

The new product will allow pax to bypass immigration and from collecting bags, and is available on all Scoot services as well as joint itineraries offered by new partner carrier Tiger Airways Singapore for travel from 27 Nov.

Changi-Connect can be added to an itinerary for SGD16 one way.



Sell KOREAN AIR "Gangnam Style"
between 12 November & 09 December 2012
and **you** could win tickets for 2 to
Europe or USA staying 2 nights in Gangnam!

[Click for full details](#)



Meet The Peninsula people



A DELEGATION from The Peninsula Hotels is in Australia this week meeting with key agent and corporate partners, reflecting the importance of the Australian market for the luxury group.

Australia is now the Peninsula's fifth biggest source of guests, with the portfolio including nine owned and managed (and supremely upmarket) properties across the globe.

The flagship Peninsula Hong Kong has just undergone a major makeover, with rooms featuring amazing new tablet-based controllers - you can operate the blinds and lights, check out room service and even surf the web or watch TV on them.

The Peninsula offers free high-speed wi-fi and has free international phone calls for guests to 40 countries.

Peninsula has launched a new 'Peninsula Moments' global brand campaign which will showcase each hotel in video form, capturing the essence of each property with a bespoke Peninsula soundtrack.

Representatives from the group's properties in Tokyo, New York, Manila and Los Angeles are part of the visit, alongside sales vp Simon Yip, with a key development next year being the opening of the new Peninsula Paris near the Arc de Triomphe.

Pictured above in Sydney yesterday are, from left: Simon Yip, vp sales; Sonuia Vodusek, gm The Peninsula Manila; Jonathan Crook, gm The Peninsula New York; Offer Nissenbaum, md The Peninsula Beverly Hills; and Malcolm Thompson, gm The Peninsula Japan.

HA sign VX codeshare

HAWAIIAN Airlines and Virgin America have announced a range of cooperative marketing agreements covering codesharing on routes as well as mutual 'earn and burn' frequent flyer schemes.

From today, HA will place its code on VX flights to 13 US cities, offering a single ticket service on the carrier, with VX customers also able to book through service on Hawaiian routes.

Free wifi at Metro

TWO Sydney Metro hotels and one of its Melbourne properties have added free wi-fi access for guests in a move aimed at boosting its appeal to the business market.

flydubai to Maldives

EMIRATI low-cost carrier flydubai has added the Maldivian capital of Malé to its network, with flights scheduled to begin five times weekly from 19 Jan.

SLH low price promise

SMALL Luxury Hotels of the World is guaranteeing its hotel prices globally, offering to match any lower published rate by £10.

The 'Lowest Rate Guaranteed' is offered for guests who find a cheaper rate within 24 hours of booking and complete an online claim form for evaluation.

"If your claim meets our conditions for this offer, we will refund you the difference plus an additional £10," SLH's site says.

Gold Coast car sharing

THE Gold Coast City Council has announced plans to trial a city-wide car-sharing service over a period of two years.

The council says it will provide 12 marked car parking spaces in Southport, Surfers Paradise, Broadbeach and Burleigh.

Hertz Australia soft launched its car-sharing program dubbed Hertz OnDemand in Australia this week, initially in Sydney (**TD** Wed).

Silkair's MAX order

SINGAPORE Airlines low-cost offshoot Silkair has confirmed the final details of an order for 54 Boeing B737 and B737-MAX 8's worth US\$4.9b at list prices.

The order is the largest in the carrier's history and begins MI's transition to an all-Boeing fleet.

Friday 16th Nov 2012

Technology Update

Today's Technology Update is brought to you by Sabre Pacific.

Count on Abacus Mobile



With smartphone usage on the rise, one thing is clear – the future is

mobile. With this mobile evolution, the way our travellers expect us to service them is evolving too.

Sabre Pacific is bringing the mobile world into your business success through the launch of Abacus Mobile, the latest product in the Sabre Pacific service suite of products.

Abacus Mobile is a purpose built HTML5 mobile point-of-sale which allows you to access and amend your Sabre bookings from smartphones and tablets meaning you can service your customers wherever you are, whatever time of day.

With Abacus Mobile, Sabre Pacific agents can sign-in using their regular credentials to create, display or modify bookings; shop for fares; check queues; send itineraries and much more using Sabre linear commands. So matter if it's a late night call from a VIP customer, amending something you forgot to do while in the office or simply checking your queues on your way to work, with Abacus mobile you can now do it all straight from your smartphone or tablet.

Abacus Mobile isn't going to replace the desktop version, but it does supplement it with the features you need to provide stella service to your customer, regardless of where you happen to be.

Abacus Mobile is available now so contact your Sabre Account Manager today.

Gai Tyrrell, CEO, Sabre Pacific

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Travel Specials

**TRAVEL
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*Travel, for
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THIS week's *Travel Specials* is brought to you by **Travel Industry Club**. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Virgin Australia's super sale for the trade on services to Los Angeles is in its final month on sale. Jump over to LAX for a bargain \$799pp plus taxes with the **Travel Industry Club**. Call the TIC to book on (02) 9700 8711.

Grab the kids & have a break at one of 90 participating **BIG4 Holiday Parks** around Australia, who are offering a Stay 4 Pay 3 deal for stays in Nov and until 10 Dec. Visit www.big4.com.au to find your nearest park.

Sit back, relax and watch Qld's scenery pass by in First Class comfort with this special from **Queensland Rail Travel**. Two people can travel for the price of one in a First Class sleeper, priced at \$485 one way between Brisbane and Longreach, inclusive of all meals. Valid for sale until 10 Mar & travel to 25 Mar 2013. Visit www.queenslandrailtravel.com.au to book.

French Travel Connection has chopped the price of its luxurious Afloat in France by Orient Express canal barges in half. Valid for both charters and open sailing, save 50% on six-night journeys through France for travel in Apr. Call 1300 858 304 to learn more and to plan your peaceful river sail.

Friday 16th Nov 2012

Air Van/Solomon deal

AIR Vanuatu has signed a new codeshare deal with Solomon Airlines, doubling capacity on Port Vila to Honiara flights and also covering services to Nadi in Fiji.

Dancing to the Hahn Air tune

HOLDING her stylish new iPod Nano is Lisa Bretts from Pulse Travel in Brisbane, who was selected as the winner of **Travel Daily's** recent Hahn Air competition.

In the week of 15-19 Oct, Lisa correctly answered all five questions posed by the e-ticketing specialist and now has her new device on which to enjoy her music.



CZ WA fare bargains

CHINA Southern Airlines is celebrating its first year of direct services between its Guangzhou hub & Perth by releasing a range of special fares on the route.

Valid for sale to 30 Nov, return Economy fares start at \$810, with Business Class fares from \$2,768.

Fares are valid for travel up to 28 Feb 2013 for Business Class and to 31 Dec 2013 for Economy.

Castaway free meals

CASTAWAY Island Resort in Fiji is offering all meals free in Feb 2013 for all guests who stay a minimum of five nights.

The deal covers adults and children - for more info see www.castawayfiji.com.fj.

Thompson's NYC call

THOMPSON Hotels in New York has released a range of travel packages aimed at Australians.

The group's properties, which include 60 Thompson, Gild Hall, Smyth Tribeca and Thompson LES are offering deals inclusive of free cocktails, room upgrades & more.

Book online using code AUSPKG.

Hollywood's new face

THE West Hollywood Marketing & Visitors Bureau has rebranded, changing its name to the simple and straight-forward title of Visit West Hollywood.

The new title is effective immediately, with the organisation saying the new moniker better reflects the group's mission and serves as a call to action to visit.

Norwegian drink deals

NORWEGIAN Cruise Line has begun trialling all-inclusive "all-you-can-drink" alcohol packages aboard three of its 11 ships.

According to reports in *USA Today*, the US\$49pp drinks offer (excluding tip) is now available on *Norwegian Sun*, *Norwegian Gem* and *Norwegian Jade*.

Royal Caribbean last year rolled out similar alcohol packages.

GROW A MO AND WIN A CRUISE

Cunard in conjunction with **Travel Daily** is supporting Movember and is urging the industry to take part in the charity event.

The Movember event raises awareness and funds for men's health issues, such as prostate cancer & male depression, by encouraging people to sport a moustache and get sponsored.

Guys can take part as a Mo' Bro by grabbing some colleagues and registering a team and girls can help out as a Mo' Sis and posing with a mo (see the website for more details).

WIN THE MAJOR PRIZE:

Three-night voyage on *Queen Mary 2*

1. Register your details at <http://au.movember.com/>
2. Email your individual or team name to: mocomp@traveldaily.com.au
3. Grow some impressive facial hair or buy/make a fake mo.
4. Send in photos to feature on the **Travel Daily** website, with the link to your mo' page.

Click here for more details and Terms & Conditions of the competition



H/Inn Krabi now open

HOLIDAY Inn has opened its 9th resort in Thailand with the launch of the Holiday Inn Resort Krabi, located on Aonang Beach, 30 mins from Krabi airport.

The property offers 55 rooms, two penthouses and a Kids Club, and from Oct 2013 will open a new wing, featuring an additional 133 rooms, including the brand's popular KidsSuites.

MEANWHILE, the company has flagged intentions to significantly expand the brand across the Middle East and India, with plans to open 38 new Holiday Inn and Holiday Inn Express properties over the next five years.

Bentours ice bargain

DISCOUNTS of up to 25% are available on an 11-day Antarctica voyage with Bentours if booked by 31 Dec, with the 16 Feb departure now priced at \$6,757pts.

New AY ticket types

FINNAIR will simplify its range of ticket options from 28 Nov with the launch of six new fare types aimed at improving pricing clarity and ticket flexibility options.

Economy class seats will be divided into four sub-categories, leading in with "Saver" & "Basic", which offer a seat, meal and one piece of checked baggage, but higher cancellation fees and 50% of applicable Finnair Plus miles.

The "Value" & "Pro" fare types follow, offering the same but including full flexibility, unlimited free itinerary changes, with the latter also including priority airport services & complimentary space available cabin upgrades.

Under the "Business Saver" and "Business" categories, passengers receive premium services with many additional benefits not available in Economy - for more details, visit www.finnair.com/au.

Supplier Updates

WELCOME to *Supplier Updates*, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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RUB SHOULDERS WITH THE PM

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THE ROLE EVERYONE WANTS! DOMESTIC PRODUCT COORDINATOR

MELBOURNE (STH EAST) - SALARY PACKAGE \$57K (DOE)

This luxury tour operator located in Melbourne’s South Eastern suburbs is seeking a hard working & efficient product coordinator to join their domestic team. Working with this luxury product, you will be responsible for assisting the product manager with creating new itineraries, assisting with marketing & promotional material, assist with brochure production, and much more. Strong AUS knowledge & product exp req’d.

THE LEADERS IN CORPORATE TRAVEL CORPORATE TRAVEL CONSULTANT

ADELAIDE (CITY) -SALARY PACKAGE TO \$65K+ (OTE)

This global corporate TMC is seeking a competent corporate travel consultant to join their corporate team servicing the academic sector. Working Monday to Friday business hours, you will be responsible for booking business travel arrangements to many intricate & varied destinations across the world. Min. 3 years international travel consulting experience required, together with academic client exposure.

10 DECEMBER START

CUSTOMER SERVICE CONSULTANTS x 2

MELBOURNE (INNER) - SALARY PACKAGE TO \$59K (OTE)

Not enjoying the retail sales side of travel any longer? Move behind the scenes and service clients via phone and email only.

This online travel provider is seeking 2 Galileo trained consultants to join their service team with a start date of 10 December. Not only will you be offered a strong base salary, you will have access to additional bonuses & employee benefits. 2 weeks day shift, 1 week night shift. Car is essential.

WORTH MORE THAN YOUR SALARY REFLECTS?

LUXURY LEISURE CONSULTANT

MELBOURNE (INNER SOUTH) - SALARY PKG TO \$60K (OTE)

This independent travel agency is flying under the radar in their successes however they are fast becoming one of the industries known boutique company’s. Working in this intimate team will see you servicing repeat & referral leisure clients whilst working Monday to Friday business hours. This is the ideal role for leisure travel consultants looking for a different working environment with a strong salary structure.

CHANGE YOUR DESTINY

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Don’t waste another minute wasting away in a mundane job. Take the step towards changing your destiny with this great travel role. You can find yourself in a challenging and rewarding role that will spark your passion for the industry once again. Join the world’s biggest travel management company in the world where you will be appreciated and treated to fabulous perks. You will need min 18 months international travel consulting experience.

LUNCH BY THE SEA

SENIOR RETAIL TRAVEL CONSULTANT

SUNSHINE COAST – COMPETITIVE PKG ON OFFER

Prefer the finer things in life? Yearning for a sea change? If you enjoy creating dreams for clients and have the drive to succeed this is the ideal role for you! This boutique agency has a loyal client base and specialises in creating detailed and interesting tailored itineraries. If you are a star performer with min 2 years retail travel experience, well-travelled and have strong CRS plus enthusiasm and drive – call us today. A top salary pkg along with fantastic benefits are on offer.



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