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First with the news

Wednesday 10th October 2012

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ISSN 1834-3058

## ICCA adds Copenhagen

**THE** International Cruise Council Australasia has once again expanded its ranks, with the addition of Cruise Copenhagen as an associate member.

Cruise Copenhagen is the first northern European organisation to join, with ICCA gm Brett Jardine saying the organisation is keen to build on the growing numbers of Australians sailing in northern European waters each year.

Cruise Copenhagen Network director Bo Larsen said the city's positioning made it an ideal base for both Baltic Sea and Norwegian Fjords cruise offerings.

## Emirates/Tourism Aust deal

**EMIRATES** this morning reaffirmed its longstanding commitment to the Australian market, signing a large joint marketing deal with Tourism Australia (**TD** breaking news).

The three year pact sees the carrier and TA commit to jointly fund \$14.3 million in a range of promotional activities.

It focuses on the high volume inbound markets of Europe and New Zealand, with Tourism Australia md Andrew McEvoy saying there was "now a need for a more strategic, longer term agreement to more effectively market Australia to Emirates' extensive global consumer base, in particular throughout Europe where the airline is so well established".

Emirates spokesperson Andrew Parker confirmed that the Memorandum of Understanding was the "largest investment Emirates has ever made with a global tourism body".

He said that EK had carried over 16 million passengers to and from Australia, with recent significant boosts including the imminent debut of direct Adelaide-Dubai flights and the introduction of daily A380 flights to Melbourne.

McEvoy added that in line with continuing efforts to have the industry speak with 'one voice' in international marketing, TA will seek to work with state and territory tourism organisations who already have agreements in place with Emirates in markets covered by the new deal.

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## BA business bargain

**BRITISH** Airways is again today promoting its \$5,999 London Club World business class fares, as well as opportunities for travel agents to win two Club World flights plus London accommodation.

See the special **front full page**.

## Nine pages of news

**Travel Daily** today has nine pages of news and photos, a front full page for **British Airways** plus full pages: (**click**)

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## Pullman brand rolling out

ACCOR has today announced the further expansion of its business travel-focused luxury Pullman brand, with the rebranding of Mirvac's Quay Grand Suites Sydney as Pullman Grand Quay Sydney Harbour.

The company claims it's the "largest-ever change to Australia's five-star hotel landscape," and continues the momentum initiated when Accor took over the Mirvac portfolio and immediately rebranded the Sydney Marriott as a Pullman property (TD 22 May).

The general manager of that hotel, Ruwan Peiris, who also looks after the former Mirvac NSW portfolio, has been given a role as "brand champion" for Pullman as it rolls out across the country.

There is already the Pullman Sydney Olympic Park, the Pullman Reef Casino in Cairns and the recently rebadged Pullman Resort Bunker Bay, with the Sebel Cairns, the Sebel King George Square Brisbane and the Sebel Albert Park Melbourne all primed to take on Pullman branding within

the next six months.

Accor chief operating officer Simon McGrath said that growing the Pullman brand was a "key priority for the group," with Accor seeing the Quay Grand property as one of the brand's "flagship hotels in the region".

He said the newly rebranded hotel would also be the venue for a global Pullman launch in Dec.

It's estimated that there will be about 150 Pullman hotels and resorts worldwide by 2015.

### Tiger Air to Mackay

TIGER Airways will launch new four times weekly return services from Melbourne to Mackay from 18 Dec, providing over 1,400 seats weekly to the Queensland Whitsundays hub.

CEO Andrew David said the new route will prove popular, fuelled by strong demand from the fly-in, fly-out mining sector.

Fares go on sale today priced from \$109.95 one-way.

Additionally, TT is extending the operation of its Melbourne to Cairns services until late Mar.

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## Commission focus for ACCC case

FLIGHT Centre's "stop sell" on Singapore Airlines in 2009 has been highlighted as part of the Australian Competition and Consumer Commission case against the company (TD Mon).

An internal campaign run by the travel giant urged staff to "turn the screw on SQ, they don't value you," with the move following the breakdown in contract negotiations between Flight Centre and the carrier.

The ACCC case is likely to have huge implications for a range of industries, because essentially it's claiming that because fares listed on airline websites are the same as those sold by travel agents, consumers are suffering because prices include in-built commission.

Keith Wilson, the ACCC's barrister in the case, told the

court yesterday that Flight Centre had sent an unequivocal message to Singapore Airlines to stop undercutting its fares or "suffer the consequences."

"It's a plain case of price fixing," Wilson said.

Other airlines involved in the ACCC case include Emirates and Malaysia Airlines, with similar allegations against Flight Centre.

An email to Emirates from a senior Flight Centre staffer told the carrier to use the same prices as the retailer, saying the firm "wants a piece of the action".

### Jewel to Moreton Is.

P&O Cruises has scheduled six cruise visits to Moreton Island in Queensland from Mar 2013 on a four-night P&O SeaBreak from Sydney aboard *Pacific Jewel*.

Partnering with Tangalooma Resort, P&O will offer pax options such as dolphin feeding, canoeing, snorkeling, sand-duning, quad-biking and bird-watching during the port of call.

The maiden call to Moreton Island is planned for 16 Mar.

## PHG Sydney office

PARK Hotels Group has opened a new sales office based in Sydney - its first foray into this region.

The Singapore-based group is also concurrently rebranding its network of Regional Sales Offices to Global Sales Offices, with the switch aiming to enhance Park Hotels Group's sales exposure in int'l markets from a regional hotel chain to an international name.

PHG represents nine properties in Singapore, China, Hong Kong and Japan, and has GSOs in Hong Kong, Beijing, Shanghai, Guangzhou, Tokyo and London.

"With a dedicated sales office in Sydney we are able to attend to the requests of the partners and customers more efficiently as well as tap on the existing & potential distribution channels in this region," Park Hotel Group senior vice president Mohd K Rafin said.

## CTC CSP numbers soar

THE Canadian Tourism Comm. is spruiking a record number of tour operators and travel agents worldwide are enlisting in its Canada Specialist Program.

More than 10,000 agents have qualified as Canada experts, with about 4,000 in the UK, followed by Germany, China and India.

In Australia, over 1,000 agents/tour operators have completed the Level 2 Advance Course.

CTC said travellers identify the program logo as a "benchmark of trust when planning trips."

Qualified agents gain a "Canada competitive edge" over non-accredited agents, gaining access to famils, discounts and a listing on CTC's consumer portal.

More details on the scheme at [www.canada.travel/csp](http://www.canada.travel/csp).

## Window Seat

THE travel industry may be set to stop the nation on 06 Nov.

As Australia's annual spring horse racing carnival flares into life for another year, keep an eye on the form guides for a mare named "Glencadam Gold, which is owned by the family of French Travel Connection's md Brad McDonnell.

Trained by Melbourne Cup winner Gai Waterhouse, the horse has been on a winning streak of late and is among the genuine favourites to take out the Caulfield Cup on 20 Oct and also the famous "race that stops the nation" on 06 Nov.

BAHRAINI authorities are pinning hopes of refloating the Kingdom's tourism industry on the lovable blue Smurfs.

After many months of civil unrest which, to be fair, hasn't exactly proved to be a drawcard for tourism, but still proved ok to host a Formula 1 race, Bahrain tourism officials have unveiled plans to build a \$5m Smurf themed amusement park.

The park will be built on an 8,350sq-metre plot of land at the Prince Khalifa bin Salman Grand Garden in West Riffa.

Thirty Smurf houses containing different attractions will be constructed, with plans for the park also including an aquarium, cafes and souvenir shops, along with a larger house for Papa Smurf and an imposing castle for anti-smurf baddie Gargamel.

No date for completion has been set as of yet.

## AS internet outage

ALASKA Airlines and sister carrier Horizon Air were forced to cancel 70 flights and reschedule over 130 on Mon due to an internet outage link to its GDS, which prevented pax from being able to check-in or buy tickets.

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## Pan Pacific appoints

**KEREN** Southgate has been named as Area Director of Sales Oceania for Pan Pacific Hotels Group, based in Melbourne.

She'll be responsible for overall sales at Parkroyal's Parramatta, Darling Harbour and Melbourne Airport hotels & Pan Pacific Perth.

## BCEC medicine win

**THE** Brisbane Convention & Exhibition Centre says it expects the International Conference of Tropical Medicine & Malaria will inject \$9 million into the Queensland economy in 2016.

Brisbane beat off a strong bid to host the event from Bangkok.

## Cicada Lodge readies

**MAUD** Creek Lodge in Katherine, NT has closed accommodation bookings for 2012 as it prepares for its relaunch as Destination Nitmiluk's signature product - Cicada Lodge (**TD** 08 Mar).

Cultural day tours and evening functions will continue to be held on site during the renovation.

## Air India alliance push

**THE** Indian government will hold talks with Lufthansa in a bid to re-evaluate its position to join the Star Alliance global airline group.

In 2008, Star Alliance invited Air India to join its ranks, mentored by the German member carrier.

However AI had its membership - planned to commence on 31 Jul last year - placed on hold indefinitely after failing to meet set criteria (**TD** 01 Aug 11).

"The Government gave a lot of facilities to the airline (LH) that was mentoring us to join Star Alliance, meanwhile, Air India also had some problems, which are now over," India's Minister for Civil Aviation Ajit Singh said.

"We are now going to talk to Lufthansa to adhere to the plan we had," he said yesterday.

AI officials say by joining Star Alliance the carrier's revenue will increase by 5-15% annually.

The move comes as rival Indian carrier Jet Airways awaits a nod from the Indian government as it seeks permission to also join Star.

The Minister believes having two airlines from one country in Star Alliance is not an issue, but Air India is insistent it be given membership ahead of Jet Airways.

Since Sep, AI has taken delivery of three Boeing 787 *Dreamliner* jets it will use to operate to new destinations, including Australia.

## Agents immersed in the NT



**ABOVE:** The recently concluded NT Round Up 2012 gave 31 agents from across the country a chance to explore the Northern Territory, hosted by AAT Kings/Inspiring Journeys and Adventure Tours.

Participants met with 23 operators while in Kakadu during a full-day workshop, followed by

a three-day faml across the Top End - Kakadu and Katherine.

Tourism NT praised the support from wholesale partners Infinity Holidays, Territory Discoveries, Qantas Holidays and Sunlover Holidays in assisting with the trip.

The group are **pictured** above at the Maguk billabong in Kakadu.

## Mihin Lanka GDS deal

**SABRE** Travel Network has signed a distribution deal with state-owned Sri Lankan carrier Mihin Lanka, to offer its Standard Connect e-ticketing capabilities.

The budget carrier operates to eight international destinations from Bandaranaike Int'l Airport.

## 15% off Galapagos

**TEMPO** Holidays is slicing 15% off new bookings on *Santa Cruz*, *Isabela II* or *La Pinta* vessels to the Galapagos Islands when booked before 30 Nov.

Sailings vary in length from four to eight days duration with prices starting from \$2,287ppts.

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**Joyce promises lower fares**

**QANTAS** ceo Alan Joyce yesterday said that the carrier's proposed alliance with Emirates would see "savings in price" for customers, as well as improved travel times to Europe.

"There will be fare reductions as Qantas and Emirates offer more discounted fares over longer travel periods; offer fare savings into a range of ports as we rezone routes; and pass on lower airport charges," he told the National

**Langham Place NYC**

**LANGHAM** Hospitality Group has inked a deal to acquire The Setai Fifth Avenue hotel located in midtown Manhattan, New York.

The hotel is scheduled to join the Langham portfolio in Jan next year, rebranded as Langham Place.

"This strategic purchase signals the Group's plan for long-term expansion in key gateway cities in the United States," LHG said.

Press Club in Canberra.

Other benefits of the pact would be "massively increased opportunities" for frequent flyers to earn and redeem frequent flyer points, he added.

Joyce outlined initial research conducted by the carrier which showed that 82% of QF's premium customers think the partnership is a good idea, while 87% of people surveyed were able to "spontaneously identify specific benefits that they expected to result".

He also highlighted figures showing that QFInternational has been contracting for some time.

"Further contraction would have a very serious domino effect on the rest of the business".

Joyce said Qantas was not taking approval of the deal for granted and awaited the ACCC's decision, but was "confident we have a sound case".

**Qatar Airways to oneworld**



**QATAR** Airways ended months of speculation as to which global airline alliance it would align with, when **oneworld** officially named the Doha-based carrier as a future member in New York City on Mon (**TD** yesterday).

**Pictured** at the signing ceremony welcoming Qatar Airways to the alliance, flanked by QR crew, from left are: American Airlines ceo Tom Horton; QR's ceo Akbar Al Baker; International Airlines Group ceo Willie Walsh and oneworld ceo Bruce Ashby.

**Summit Hyatt sale**

**US HOTEL** investment company Summit Hotel Properties has closed the sale on eight Hyatt Hotels Corporation properties across the States for US\$87.4m.

The deal includes seven Hyatt Place hotels in Texas, Colorado, Illinois, Arizona and Maryland, and a Hyatt House in Colorado, adding over 1,000 guest rooms to its inventory.

Summit's portfolio currently consists of 73 hotels operated by Marriott Int'l, Hilton Worldwide and Hyatt Hotels Corporation.

The latest acquisitions will be operated by Hyatt affiliate, Select Hotels Group.

**ATR enters Japan**

**FLEDGLING** regional Japanese carrier LINK has announced it will operate a fleet of three ATR 72-600s from late next year.

LINK will be the first carrier in Japan to operate ATR turboprops.

**Zurich bets on a Casino**

**ZURICH** is preparing to open the city's first casino on 01 Nov, the Swiss Casinos Zurich, located in the Haus Ober building.

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## 30% off French barges

**FRENCH** Travel Connection has released 30% discounts on a range of "Afloat in France" canal barge journeys if booked by 31 Dec, valid for travel in Apr, May or Oct 2013.

## Coral cruise winners

**CORAL** Princess Cruises has announced the winners of its agent incentive launched earlier this year (**TD** 27 Apr).

James Phillips of Flight Centre Camberwell, Vic, was the lucky winner of his choice of any Coral Princess Cruise.

Shayne Tiplady from HWT Nowra, NSW took out the second prize of a 10-night Kimberley Cruise, while Jenny Flower of Flower Travel Eltham, Vic will enjoy an 11-night Cape York and Arnhem Land voyage, both aboard the *Oceanic Discoverer* vessel.

## Photostyling in Italy

**INSIGHT** Vacations has released a new Italian itinerary aimed at travel shutterbugs and budding landscape photographers.

Dubbed Picture Perfect Italy Photography & Italian Gardens, the 18-day tour offers some of the world's most iconic landscapes to be captured on film, with a professional photographer accompanying the group to offer expert advice and photo tips.

Only a single departure is set to operate in 2013, and is priced from \$5,563ppts, departing on 10 Sep from Venice.

## Stars of the Mantra of tomorrow



**MANTRA'S** internal recognition program, known as "Rising Stars" aims to reward aspiring employees identified as future leaders of the organisation, and recently, this group of Stars converged on the Gold Coast for a week of fun in the sun and professional development.

Sourced from across Australia and New Zealand, the program provides members with the skills, tools and training to achieve short and long-term goals, and has seen over 70 graduates so far go on to great things in a wide range of fields.

Four of the program's graduates since its inception in 2010 have progressed to general manager roles at Peppers, Breakfree and Mantra Group properties in various locations around Australia from big cities to remote regions.

While on the Gold Coast at the Mantra Legends Surfers Paradise, the group learnt from ceo Bob East and a number of the group's top executives, with East known to be a firm believer of developing staff from within the organisation. "Gathering this talent together

is not only a fantastic opportunity for our Rising Stars, it's also an extremely important opportunity for our Executive Management team, as we get to know what's happening at the grass-roots level of our company," East said.

"We are a young company with plenty of young talent looking to develop and grow in a business that can give them great opportunities to do so," he added.

The group undertook a series of team building tasks & challenges including an Amazing Race style treasure hunt around the Surfers Paradise area, which put the team's leadership and teamwork skills to a discerning test.

**Pictured** above during the week of development, from the front and left to right is, Jeremy Nordkamp, Melissa Mueller, Lucas Ramos, Stacey Leigh, Jenni Simms, Lucy Rawcliffe, Karen Emery, Julie Green, Clayton Thompson, Stephanie Havard, Terence Lee Chik, Chris Swan, Imogen Leaver, Brian Rooney, Gillian Edwards, Gabby Hamrozi and Amal Kemp.



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- Ability to organise teams to achieve objectives, build effective and positive working relationships within your team, with other marketing team members and in the management group
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- Experience in dealing with the diversity of Asian culture

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## \$1/day campervans

**APOLLO** Motorhomes is offering campervans & motorhomes priced from \$1 per day during its Great October Relocation sale.

The deal is offered across the country on select dates between Oct and Nov, with collection/drop off from depots in Adelaide, Alice Springs, Brisbane, Broome, Cairns, Darwin, Hobart, Perth & Sydney.

Apollo is also including \$250 towards fuel costs as part of the promotion for the next few weeks - for full details on the promo see [www.apollocamper.com/reloc.aspx](http://www.apollocamper.com/reloc.aspx).

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## DL Seattle-Shanghai

**DELTA** Air Lines is seeking rights to launch a new nonstop service between Seattle and Shanghai using 208-seat Boeing 767-300ER aircraft, effective 17 Jun.

In its proposal, DL said it would operate the service daily in peak season and either four or five times weekly in off-peak months.

## G Adv Active Program

**G ADVENTURES** has expanded its Active Program of cycling, hiking and multi-activity trips for 2013 to the United Kingdom for the first ever time.

The program features over 80 itineraries worldwide, 12 of which are brand new.

Trips include the 10-day Summer Trekking in Iceland, the 14-day Rajasthan Cycling tour through Northern India, the 8-day Autumn Along the Appalachian Trail in the USA, as well as the Cumbria & Lake District trek and the multi-activity Scottish Highlands Adventure.

## 3rd Jordan Crowne

**INTERNATIONAL** Hotels Group has opened its third Crowne Plaza branded property in Jordan.

Crowne Plaza Jordan Dead Sea Resort & Spa features 420-rooms and is located 30 minutes from the capital, Amman.

## Ardent Fenix sale thru

**DREAMWORLD** owner Ardent Leisure Group has completed the acquisition of the country's fourth largest fitness chain, Fenix Fitness Clubs (**TD** 13 Sep).

The \$60.9m deal includes 10 Fenix clubs in Victoria and Queensland, & two gyms under development.

## Trump Scot project

**DONALD** Trump has confirmed plans to develop a new hotel in Scotland near the Aberdeenshire golf course which he owns.

The billionaire said the hotel "will be the best hotel in Scotland and one of the best in Europe."

## NHH check out Kota & Kuala



**EXPLORING** the hectic heights of Kuala Lumpur and the chilled out mellows of Kota Kinabalu was all in a day's work (well, six days) for this group of WA agents from Flight Centre and Escape Travel, who were treated to the recent Malaysian familiarisation.

Courtesy of New Horizons Holidays, the group were flown to KL by Malaysia Airlines and escorted around the sights of the two popular destinations, with the group staying at the Berjaya Times Square and the Magellan Sutera Harbour Resort in Kota Kinabalu.

Highlights of the trip were

seeing the Petronas Twin Towers, a day visit out to Manukan Island and seeing the orangutans at the Shangri-La Rasa Ria, while the group enjoyed evening drinks at the Sunset Bar of sister property Shangri-La Tanjung Aru.

The group, **pictured** above from left, consisted of Caide Farmer, FC Galleria; Leah Van Moorsel, Escape Travel Whitfords; Scott Hosking, Malaysia Airlines; Michael Armstrong, Escape Travel Rockingham; Eve Kelly, New Horizons Holidays and Julia Lane from Escape Travel Carousel.

Front row: Heather Gatenby, Escape Travel Garden City.



### Market Manager and Market Coordinator – Hotels Team

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**Market Coordinator**: the ideal candidate will have 2 years Operations and or Sales Coordinator experience in the hotel, wholesale or travel distribution industry plus GDS experience. 10 month contract role to start early November in our Sydney office.

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## Accommodation Updates

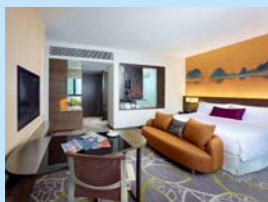
**WELCOME** to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Mercure Cairns Harbourside Hotel** is offering a new cultural accom package for guests keen to learn more about indigenous Australian history during their stay. Guests purchasing the package are taken on a twilight adventure through Tjapukai Aboriginal Cultural Park to explore for themselves the origins and legends of Indigenous Dreamtime. The cultural park is set in the surrounds of the Cairns Wet Tropics rainforest.



Exciting times are ahead for the **JW Marriott Marquis Hotel** in **Dubai**, after the hotel recruited the globally renowned Michelin starred chef and restaurateur Atul Kochhar will open a fine dining outlet at the property. To be named Rang Mahal, the new eatery will showcase fine Indian cuisine and will be open for guests in the final quarter of 2012. The new restaurant is just one of a number of new eateries being opened at the hotel by 2012's end.



Hong Kong now has a new player in the accom industry following the recent opening of the 47-storey **Crowne Plaza Kowloon East**. Positioned above the PopCorn shopping centre, the property boasts 359 guest rooms & a stunning 1,000 sq-metre grand ballroom capable of hosting 1600 people comfortably. Each room features city skyline views, high-speed internet and LED television. The hotel is also near to the Clearwater Bay Golf Club.

### Quark on ice for free

**NATURAL** Focus Safaris has released a special offer for 50% off the second passenger price for Quark voyages to Antarctica between 28 Oct and 01 Mar.

To take advantage of the deal, bookings need to be made by 31 Oct - phone 1300 363 302.

### Day tours heating up

**PORT** Stephens on the mid-north coast of NSW is gearing up for the warmer summer months, launching a range of new day tours and tourist experiences.

Blue Water Sailing has released a day trip to Broughton Island, the largest offshore island in NSW and a national park.

Stand-up paddleboarding, coastal walks and a new season of dolphin swim tours are also among the new tourist offerings.

### Cosmos 2013 Europe

**AN EXPANDED** range of regional discoveries form the highlights of the new 2013 Europe brochure from Cosmos, launched today.

The new guide offers four new tours in the Mediterranean, Northern Italy, Southern France and Ireland as well as discounted Earlybird airfares when booked in conjunction with a Cosmos tour.

### Euro Melb travel expo

**MELBOURNE** Exhibition Centre will play host to the upcoming Discover Europe Travel Expo over the weekend of 20-21 Oct.

The free expo will showcase the best of available UK and Europe travel deals, operating extended hours of 10am-7pm on Sat and 10am-5pm on Sun.

For more info on the expo, visit [www.discovereurope.net.au](http://www.discovereurope.net.au).

### Flatbed AirAsiaX sale

**AIRASIA X** has released promo fares for its Premium Flatbeds, with seats ex OOL, PER, SYD and MEL to Kuala Lumpur starting from MYR849 (AU\$270) each way.

## Peppers on the grind for MICE

**PEPPERS** Retreats, Resorts and Hotels has launched a dedicated conference website showcasing the group's network of properties in Australia and New Zealand.

[Peppersconferences.com](http://Peppersconferences.com) is tailored for the MICE sector and lists destinations by experience instead of location due to demand from organisers at Peppers' 19 hotels in Australian and seven across the Tasman.

Meeting planners & conference organisers are being tempted to

### SA ceo resignation

**SOUTH** African Airways ceo Siza Mzimela has resigned her post, advising staff her decision to quit was "not a random move".

The departure of Mzimela adds further pressure to the carrier & follows last week's walkout of the carrier's chairman and entire board of directors (**TD** 03 Oct).

### OZ modern call centre

**ASIANA** Airlines has upgraded its call centre, implementing the Sabre Qik solution to improve efficiency and communications as well as modernising the carrier's reservations systems.

### Optimum standards

**ACCOR** has bestowed its China Service Accreditation on the Mercure and Ibis properties in Brisbane as part of its Optimum Service Standards program.

Both hotels obtained the mark following the implementation of a range of China-friendly features including Chinese speaking staff, translated hotel information, information on nearby Chinese consulates or embassies written in Chinese and specialist food and beverage items in its restaurants.

the site by the chance to win a two-night stay at Peppers Salt Resort & Spa including flights (ex Sydney or Melbourne) and a two hour Gold Door Spa treatment.

To enter, MICE specialists just need to vote for their favourite Peppers Retreat or Resort - see [www.peppersconferences.com](http://www.peppersconferences.com).

More details in Fri's issue of **Business Events News**.

## WIN A DOUBLE MOVIE PASS

### TO ROME WITH LOVE

Every day this week *Travel Daily* is giving one lucky reader the chance to win a double pass to see Woody Allen's



new movie, *To Rome With Love*, courtesy of the **Italian Government Tourist Office** and **Hopscotch Films**.

Full of romance and humour, and set in one of the world's most enchanting cities, this star studded movie is not to be missed!

For your chance to win, be the first person to send in the correct answer to the daily question below to [Romecomp@traveldaily.com.au](mailto:Romecomp@traveldaily.com.au)

**Name one other Woody Allen film Penelope Cruz has starred in?**

Watch the movie trailer [here](#)  
Congratulations to yesterday's lucky winner, **Nola Melamet** from **The Travel Corporation**.



## Get ready for Christmas with Sun Island Tours and Etihad Airways!

Book by 31 Oct 2012 and receive a **\$20 Coles & Myer voucher\*** per ticket

**SUN ISLAND TOURS**  
Your Mediterranean and Middle Eastern Travel Experts

Coles Group & Myer Gift Card

Twenty Dollars

\$20

Wednesday 10th Oct 2012

## Meet a new Mandarin

**MANDARIN** Oriental has launched its new experiential and interactive website, aimed at encouraging users to explore the site in greater detail.

The new platform features high resolution photography of its rooms, suites, architecture, dining and spa facilities, along with rich, descriptive hotel information.

Users are also able to create their own Guest Profile, enabling them to personalise an upcoming stay with information that can be used for future stays and shared across all of the group's hotels.

## More seats to Hawaii

**THE** Hawaii Tourism Authority has updated its airline seat capacity forecast for the remainder of 2012, predicting an overall increase of 9% for the full year of 2012.

The organisation says current projections are on track to reach 40.3% growth from the Korean market thanks to Asiana Airlines resuming flights on the route, 33% from Oceania owed to new HA routes to BNE and Auckland, and a massive 169.4% from China.

## Discover more credits

**BEYOND** Travel has released a new range of first-class European River Cruises, with savings of up to \$350 per couple if booked by 31 Oct, with an eight-day Classical Rhine cruise priced from \$1,625pp.

## AIX reports big passenger growth

**AUSTRALIAN** Infrastructure Fund's airport portfolio saw a 5.9% year-on-year increase in passenger traffic for the month of Aug, the company has reported.

The figures cited especially strong growth at Gold Coast Airport, with thanks primarily to the return of services from Tiger Airways as it continues its rebirth of sorts from its 2011 grounding.

AIX's Qld Airports in general saw int'l passenger figures rise by 13.6% for the month, while Perth saw its largest increases from domestic traffic, up 13.7%.

International traffic from Perth

was up 7.1%, with the report championing increased competition among low-cost carriers as paramount to growth out of the Western gateway.

The news was not all positive, with Darwin posting an 8.6% drop in pax traffic largely due to Jetstar suspending its Darwin to Ho Chi Minh City, Vietnam route.

Increased flights from Virgin Australia helped to offset the month's result, averaging out the result to just a 0.1% loss.

Sydney Airport again proved strong, with 4.9% and 7% jumps in domestic and int'l movements.

## Flint dives in with Wallabies

**MORE** than 200 Gold Coast identities and sponsors attended a recent breakfast event to celebrate the recent Wallabies rugby test against Argentina, the first time such an event has been held in the holiday destination.

The breakfast was sponsored by sport and entertainment travel wholesaler Keith Prowse, and organised by Rugby Gold Coast.

Wallaby players Stephen Moore and Nick Cummins spoke of their enthusiasm for bringing the game of rugby union to the Gold Coast and hoped many more matches



could be held in the region.

One of the guests of honour was Australian Olympian, diver Brittany Broben, who enthralled the crowd with her recent experiences from the London Games where she won Silver.

Brittany is pictured above with Sean Flint from FTM Australia Tourism Marketing.

## WIN a unique trip for two to Austria

Pick your favourite 3 Unique Experiences, put together your dream itinerary & win your personally designed trip to Austria!

During October, the **Austrian National Tourist Office**, **Austrian Airlines**, **Rail Plus** and **Travel Daily** are giving readers the chance to win a trip of a lifetime to Austria. Browse [unique.austria.info](http://unique.austria.info) for more than 250 "Unique Experiences", pick your favourite 3 and put together your dream itinerary.

The prize consists of:

- Two Return Economy Air Fares from Australia to Austria (flying Austrian Airlines into Vienna)
- 6 nights accommodation for 2 persons including breakfast
- Eurail Select Pass to travel through Austria linking your chosen experiences
- Sightseeing program associated with your choice of experiences
- Detailed itinerary depending on your choice of experiences

For example: [Learn to waltz](#) at Vienna's best address, dive into a glittering subterranean world in [Swarovski Crystal Worlds](#) near Innsbruck, listen to Haydn's music at the [Esterhazy Palace](#), or experience the magic of [Christmas in Salzburg](#) – the choice is yours!

**Austria. Unique Like You**

### HOW TO ENTER

Browse [unique.austria.info](http://unique.austria.info) for more than 250 "Unique Experiences", pick your favourite 3 and tell us in 50 words or less why these make up your dream itinerary. Send your response to [ANTOcomp@traveldaily.com.au](mailto:ANTOcomp@traveldaily.com.au)



[Click here for terms and conditions](#)

**Austrian** Austrian National Tourist Office **Travel Daily**

## B6/Maroc partner up

**JETBLUE** Airways has signed an interline agreement with Royal Air Maroc, in which the two carriers will offer new flight options between the US & Africa.

The pact will see single-ticket trips go on sale across both networks, opening up destinations in Central and West Africa to JetBlue passengers, along with through-luggage check facilities at New York JFK & Casablanca hubs.

## Supplier Updates

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

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Following a very successful financial year, our Brisbane office is searching for a talented individual to join the Perms division.

As part of our friendly team, you will be responsible for sourcing ideal candidates for our existing clients, business development and assisting our candidates in their own career development. You will enjoy fantastic perks including an uncapped salary package, up to 5 weeks paid annual leave and amazing team rewards including a luxury Annual AA Conference. This is the ideal opportunity to use your travel industry knowledge, passion, strong sales ability and great customer service skills in a whole new career direction.

Want to know more? Contact our MD on 02 9231 6377 or send your CV to [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)

**LOOKING FOR SOMETHING TRULY DIFFERENT?  
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MASCOT – SALARY PACKAGE TO \$65K**

We are searching for a highly experienced travel consultant to join a growing aircraft charter solutions company based at Mascot. This is a challenging and varied position dealing with high level clients from mining and resource, government and entertainment industries. If you have 8 years plus experience as a consultant, experience working with VIP clients and outstanding analytical skills! Excellent salary up to \$65K + super + iPhone + laptop. Apply for this great role today!

**ARE YOU THE BEST OF THE BEST  
VIP LEISURE TRAVEL CONSULTANT  
SYDNEY – SALARY PACKAGE TO \$70K +**

Our client is a global travel company with a reputation for quality and excellent service. They are seeking a highly experienced travel consultant to join their VIP team. You will be working on their very highest tier of clientele booking luxurious leisure travel worldwide. This role offers an excellent salary package of up to \$55k plus super, in addition excellent in addition to fantastic incentives. This is a full time,

**MOVE AWAY FROM THE TIME WASTERS  
CORPORATE LEISURE CONSULTANT**

**MELBOURNE (INNER) – SALARY PACKAGES TO \$80K (OTE)**

Are you ready to move away from those time wasters and brochure collectors? This boutique agency is looking for an experienced consultant to join their growing team. Working in a central location you will book high end leisure for the corporate clients of this organisation. You will be paid a sensational salary, have access to exotic famils and incentive trips, free gym memberships and fun team environment!

**EARN THE HIGHEST SALARIES IN PERTH  
WHOLESALE CONSULTANTS**

**PERTH (CBD) – SALARY PACKAGES TO \$80K (OTE) + SUPER**

Sensational new role just called in! Here is your opportunity to step into a wholesale role in Perth. This large wholesaler is looking for their next superstar consultant. You will liaise with your loyal travel agents on a day to day basis and book exciting worldwide holiday packages. With the highest paying salaries in Australia and exclusive famils you will kick yourself if you miss this opportunity. Min 12 months industry

**LAZY SUMMER DAYS**

**AFTER HOURS CORPORATE TRAVEL CONSULTANT  
BRISBANE INNER SUBURBS – \$30/HOUR + SUPER**

Are you looking for a unique role that will allow you to enjoy the long summer days but still earn great \$\$? Then this is your lucky day. This top TMC is looking for an experienced travel consultant to come and join them in an after hours capacity. Working nights, weekend and graveyard shifts you’ll remain calm under pressure and be able to handle a range of enquires from cancellations to new bookings and emergency situations. Top hourly rate on offer.

**SPEED INTO A BRILLIANT NEW ROLE  
RETAIL TRAVEL CONSULTANT  
BRISBANE CBD – TOP PACKAGE ON OFFER**

There is no time to wastell! Interviews for this role are being conducted this week! This company boasts great working conditions, a strong base salary along with being able to increase your take home pay with the generous incentive scheme in place. You’ll be working within a fun environment that focuses on hard work and customer service but encourages work/life balance. You must be a strong consultant with min. 2 years exp. Apply to find out more



**TOP TEMP JOBS  
TO HELP FINANCE  
YOUR NEXT HOLIDAY!  
REGISTER NOW**

**TOP TEMP BENEFITS INCLUDE**

Best industry rates - paid weekly  
Referral vouchers  
Temp to Perm opportunities

Temp of the Month/Annual rewards  
Flexible working hours/days  
Full conversion training where required

**INBOUND TRAVEL IS BACK!! - RESERVATIONS  
3 MONTH TEMP ROLE - MUST HAVE TOURPLAN  
SYDNEY CBD - GREAT HOURLLY RATE \$\$\$\$**

Inbound is back!! And it's taking off like a rocket. Which means our client is looking for a strong Inbound Reservations Agent with proficiency in Tourplan reservations. You will join this professional team ASAP working Monday to Friday assisting in inbound reservations during the peak time. A second language is a bonus but not essential. Secure temp work right before and including Christmas and beyond. Great hourly rate on offer and temp rewards and incentives to achieve right before Christmas too!

**TRAVEL PRODUCT - INVENTORY ASSISTANT  
TEMP TO PERM OPPORTUNITY - CALYPSO A MUST!  
INNER WEST - HOURLY RATE DOE**

Now is your opportunity to get into Travel PRODUCT! Everyone wants to get into product and now is your chance. You must be able to start ASAP and have amazing skills in using Calypso. Work with a friendly travel team in a relaxed and casual environment. Modern office located close to shops and cafes in the inner west. This is a long term temp role with the opportunity of permanent employment if so desired. Previous experience in a similar inventory role is essential as minimal training is provided.

**PUT YOUR CREATIVE HAT ON FOR THIS FAB ROLE  
CORPORATE CONSULTANT  
MELBOURNE (INNER) – TOP HOURLY RATES**

Working for a corporate travel company this 2 week assignment will see you assisting the team with a range of events from large incentives to ticketing for VIP sporting competitions and concerts. To be successful for this position you will need to be Amadeus trained and have a 'can do' attitude. In return, you will be rewarded with a fantastic hourly rate and be able to add the name of one of the industry's best to your CV. This temp role is due to start end of Oct, Monday to Friday 10-5pm. This role won't be here for long!

**WANT TO EARN SOME EASY MONEY?  
TRAVEL CONSULTANTS  
MELBOURNE (VARIOUS) – GREAT RATES**

Looking for a change of pace? Want flexible hours, a varied working environment and be rewarded with an unbeatable hourly rate?? Why not temp?! The benefits are endless... We have various temping roles available around the Melbourne Metro area to suit you. All you need is a minimum one years industry experience, have a passion for selling all things travel and be proficient using a GDS. Don't miss out your opportunity to reap the benefits of temping. Call AA Appointments today to find out what's on offer!!

**SUN, FUN & GREAT \$\$\$  
RETAIL TRAVEL TEMPS  
BRISBANE CBD & SUBURBS**

Are you wanting more time to enjoy the long summer days but still need \$\$? Then travel temping may be just the key for you. As a travel temp you can tell us the hours you're available and we'll look for assignments to suit your needs. From suburb to CBD locations there's sure to be something for you. To join our top temp team you will need min 12 months international travel consulting experience, GDS skills and a positive attitude. Apply today and start working on your tan.

**START NEXT WEEK  
RETAIL TRAVEL TEMP  
SUNSHINE COAST– TOP HOURLY RATE**

Are you an experienced retail travel temp available from Monday? Then we need to talk. We are currently looking for a retail travel temp to assist this boutique Sunshine Coast agency for three weeks. You'll love handling a wide variety of clientele and be able to jump in and assist wherever needed. Top hourly rate will be on offer with Mon – Fri hours. Previous retail travel consulting experience & GDS skills will be a must. If this sounds like you - call us now!

**CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM**

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### Executive Product Manager - Sydney

- ▶ Manage a multi discipline team
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Join one of the leaders in wholesale travel for the South East Asian regions. This employer of choice will not only help you grow your own career into a senior management role but also allow you to work with unique speciality journeys.

Destinations include Japan, China, Thailand, Burma, Cambodia and India. Previous experience as a Product Manager for multiple destinations will be highly regarded.

If you feel you bring a high energy approach to management and are a confident supplier relationship manager and negotiator, then this role is for you.

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Call or [email Ben Carnegie](#) for more details

### National Sales Manager - Sydney

- ▶ **Global Travel Company**
- ▶ A solid understanding of GDS advantageous
- ▶ Salary from \$150K + super

This is a great opportunity for you to take on a senior management role in a very successful travel based business. Previous experience from a variety of travel sectors required.

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### Online Retail Travel Consultant

- ▶ **Looking to get away from face to face consulting?**
- ▶ Sydney CBD location, open plan working environment
- ▶ Salary \$45K - \$55K + super

Join an energetic team booking extensive itineraries which include flights, land and cruise. Direct public clients sales, all online and telephone - no face to face.

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Long term temp assignment, minimum 3 months for a skilled Calypso Product Coordinator. Funky inner west location, wide range of product. Immediate start.

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- ▶ Salary to \$45K + super + famils + free parking

We are looking for an experienced Travel Consultant using Galileo that has either travelled to Africa or sold a lot of Africa and has great enthusiasm for the destination.

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- ▶ Earn up to \$50K package

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