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IMPORTANT INFORMATION: * For card payments, add A\$30 per passenger per booking. Agents may charge service fees and/or fees for card payments which vary. Prices are per person return in economy as indicated and valid on Qantas and partner airline services. Prices are correct as at 11 October 2012 but may fluctuate if carrier charges, fees, taxes or currency change. Amounts payable to third parties not included. Offers subject to availability. Fares are non-refundable. Some changes permitted at a charge. Offer may be extended. Flights subject to last minute aircraft changes. Visit qantas.com/agents for full conditions. Qantas Airways Limited ABN 16 009 661 901. Licence No. 2TA000237.

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Travel Daily

First with the news

Monday 15th October 2012

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JESSICA TSOLAKIS
 RECRUITMENT ASSOCIATE

Qantas Europe Sale

QANTAS is promoting earlybird fares to a range of European gateways including Paris, London, Frankfurt, Milan and Prague.

Fares lead in at just \$1849 return from Sydney to Paris, with deals on offer from all Australian gateways and available for sale until 11.59pm on 03 Dec.

They're valid for departure between 31 Mar and 24 May 2013 - for details see the front full page of today's *Travel Daily*.

Webjet wraps up packages

WEBJET yesterday officially launched its new online dynamic packaging offering (*TD* breaking news), after the move was flagged at the firm's recent results announcement (*TD* 09 Aug).

CEO John Guscic said after a soft launch last week the product had "already shown a high level of consumer acceptance and enthusiasm."

He said the "unique" offering allowed consumers to simply select their travel dates and destination and Webjet will return the "best packaged flight and accommodation options available," while the site also offers packages in categories such as family, couples and city breaks.

The move means the Webjet site now has three main options on its entry page - flight only,

hotel only or packages, with "5000 hot holiday deals available daily" and a total of 120,000 holiday packages on offer.

Webjet isn't the only Australian OTA pursuing the package market, with rival Wotif also developing a packaging option (*TD* 23 Aug).

Webjet's new packages were promoted via major advertising wraps in yesterday's newspapers.

Tiger taking JQ execs

TIGER Airways Group has appointed former Jetstar Airways executive Alexander Knigge as its new Chief Commercial Officer.

Knigge was previously Head of Group Distribution and Head of Commercial Services at JQ.

He'll oversee all key commercial functions of the Tiger Group, including network & fleet, pricing & revenue management, sales & marketing, ancillary revenue and product and customer experience, effective 01 Dec 2012.

Tiger also named Jetstar Asia Chief Operating Officer Ho Yuen Sang as md of Tiger Singapore, starting 05 Dec 2012 (*TD* Fri).

SHE IS. HE ISN'T!

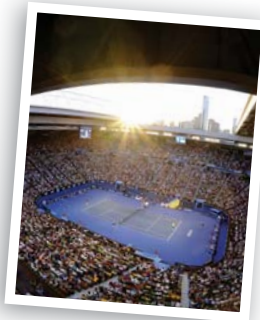
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What a great TD

Travel Daily today has nine pages of news & photos, a front full page for **Qantas** plus full pages from: (*click*)

- AA Appointments
- Travel Trade Recruitment

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- Exciting 12 day itinerary departing 7 Mar 2013.
- Visit London, Abu Dhabi + More
- Any booking made Trafalgar, Insight Vacations, Contiki Holidays & Creative Holidays between 8 Oct & 14 Dec 2012 will earn you an entry into the draw.
- Combine with an Etihad (Europe) or Virgin Australia flight for a bonus entry into the draw.



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Travel Daily

First with the news

Monday 15th October 2012

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Domestic trips up 5%

PASSENGERS numbers carried on domestic services rose 4.7% year-on-year in Jul 2012, while aircraft trips soared nearly 8%, govt data released on Fri shows.

The Melbourne-Sydney route was the busiest point-to-point, with over 690,000 pax flying the sector, up 6.4% on last year.

Sydney remained the nation's busiest airport with 2.14m pax movements, then Melbourne (1.92m) and Brisbane (1.48m).

Pacific Jewel Brisbane hub

THE Queensland capital is set to become the home port of two P&O Cruises vessels in 2014, with *Pacific Jewel* to join *Pacific Dawn* in Brisbane for the first time.

Announced today, P&O Cruises will offer a combined 34 sailings from Brisbane as it cashes in on demand from the Qld market.

In addition, P&O Cruises' 1,800-pax *Pacific Pearl* will operate departures from Melbourne for the first time, joining its sailings from Sydney and Auckland.

The 2014 holiday program, to go on sale to the public next Mon features 75 cruises from Sydney, Brisbane, Melbourne & Auckland, including P&O's first visits to Kangaroo Island, Port Lincoln and Robe in South Australia.

The line-up also includes expanded choices to Papua New Guinea and Qld's Moreton Island after debut seasons in 2013.

A new 11-night PNG journey from Sydney will launch in Sep 2014, with ports of call at Milne Bay and visits to Alotau, Doini Island and Trobriand Islands.

From Melbourne, options will include a six-night round-trip to Adelaide on 18 Apr priced from \$849 per person quad share, or a five-night Tasmania itinerary starting at \$649 per person.

Both voyages can be combined with sailings from Sydney to form a longer P&OSeaAustralia 11- or 15-night cruise, from \$1,349pp.

There's also over 20 two- to four-night P&OSeaBreak cruises focused on Food & Wine, Lifestyle and Comedy.

Other program highlights incl the addition of Mare in the Pacific to *Jewel's* cruises from Brisbane.

P&O Cruises has also renamed its itineraries for 2014 based on destinations and themes to make it easier to identify cruises.

Lots more cruise news in Tue's issue of *Cruise Weekly*.

UA signs with Kings

UNITED Airlines has signed on as corporate partner of the Sydney Kings NBL team for the 2012-2013 season.

The deal will see the UA's brand presence at Sydney Kings' home games and the carrier giving tickets to LA away for fans during games.

Canada & Alaska 2013

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Quickbeds/TripAdvisor

TRIPADVISOR has entered into a Review Services partnership with Flight Centre offshoot, accom booking site, Quickbeds.com.

The pact sees Quickbeds.com implement TripAdvisor's review collection platform, with users sent a customised post-stay email questionnaire/satisfaction poll, fed by the world's largest travel site.

Reviews will then be displayed on both sites, and attributed to Quickbeds.com visitors.

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Monday 15th October 2012

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Qantas offering sweet dreams

QANTAS yesterday announced a new "sleep service" for international business customers (**TD** breaking news), which will see them offered mattresses placed over the existing Skybeds, as well as duvets instead of blankets (see pic at right).

The revamped product also includes new Kate Spade New York and Jack Spade amenity kits, and complements the recently trialled Select on Q - Eat system (**TD** 10 Sep) which allows premium clients to select from an expanded menu before departure.

It's all about sleep, with Qantas International ceo Simon Hickey saying "our premium customers travelling in Business have told us they want greater choice and the ability to maximise their sleep".

The new sleep service also includes a special T2 "wellbeing tea blend" designed to encourage sleep, and on shorter night flights QF will also introduce an express breakfast service.



Travel Corporation launches 2013 mega

THE Travel Corporation is set to reprise this year's first ever highly successful mega familiarisation, today announcing that in Mar 2013 it will take 100 top Aussie agents to Europe and Abu Dhabi.

Any booking made with Trafalgar, Contiki, Insight and Creative Holidays between 08 Oct and 14 Dec will earn an entry into the draw, with bonus entries if the booking is combined with an Etihad Europe or Virgin Australia flight, with winners to be announced each week starting from now.

Westin Grand Central

STARWOOD Hotels & Resorts Worldwide has debuted the group's second Westin branded property in Manhattan, formerly the New York Helmsley Hotel.

The 774-room Westin New York Grand Central launched after a US\$75 million facelift.



Window Seat

GANGNAM Style pop megastar Psy is taking the world by storm, and the hotel industry in his home country of South Korea is behind him, with Accor's Novotel Seoul Ambassador releasing the "Gangnam Style" package.

Expected to be as popular as his tune, the package includes overnight accom with breakfast, a half-day tour of the Gangnam district and discount vouchers for the Art Performance Centre and Gangnam shopping centre.

With the focus of the song on a girl's ability to enjoy a cup of coffee, the hotel is also including a hot beverage for guests.

The special deal is priced from 299,000 Korean Wan or AU\$260.

WHO said fish couldn't fly?

Alaskan Airlines has debunked that theory, signing a partnership with the Alaska Seafood Marketing Institute which has seen the carrier paint a giant king salmon onto the side of one of its Boeing B737-800 aircraft, a.k.a "Salmon-Thirty-Salmon".

The paint job brings the fish in at a weight of 91,000 pounds and 40-metres in length, with the aircraft re-entered into service flying passenger routes.



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Avalon int'l upgrade

MELBOURNE's Avalon Airport has been given a green light by the Federal govt to reclassify as an international airport.

Announced over the weekend, the govt has adjusted Avalon's lease conditions permitting it to build a new terminal up to a cost of \$15 million, and trimming two years off the first int'l services.

"With this decision, we can now get on with the job of securing an international carrier and building international passenger facilities," Avalon Airport chief Justin Giddings said.

The Victorian Employers' Chamber of Commerce & Industry has been pushing for Avalon Airports' upgrade to an int'l status for months (**TD** 17 Apr).

The Avalon upgrade is expected to appeal to international carriers including the likes of Jetstar, Scoot and AirAsia X.

Currently, Jetstar is the only domestic carrier operating select services at Avalon Airport.

Travelpport names cmo

BRYAN Conway has been named as the new chief marketing officer for Travelpport, amid a number of other changes to the company's commercial organisation.

The company will shortly reveal its new regional managing director for the Asia-Pacific region, which will continue to be led by Simon Nowroz until the end of the year.

A new structure consisting of a merged marketing and product team will be implemented under the leadership of cco Kurt Ekert.

Piecing BA's A380s

AIRBUS has completed the installation of engines into British Airways' first A380 superjumbo, which is set to be delivered and entered into service in Jul 2013.

Further A380 deliveries will be made in Sep & Nov next year, with BA earmarking Hong Kong as the first hub to be serviced by the double-decker aircraft.

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* Departures until 9 December 2012. Taxes and fuel surcharges not included.

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one world



Trafalgar, AAT Kings ADS tick

FEDERAL Tourism Minister Martin Ferguson has announced the addition of three new inbound tour operators to the govt's Approved Destination Scheme.

Under the initiative, tour groups approved are able to bring Chinese tour groups to Australia, with the scheme now listing 55 authorised operators following the three recent additions.

AAT Kings Pty Ltd, Trafalgar Tours Ptd Ltd and New Star Travel Services Australia Pty Ltd are the three new companies approved as ITO's under the scheme.

"Using an ADS approved tour operator ensures Chinese tourists that they will receive a quality Australian tourism experience,"

Deutsche rail promo

RAIL Europe, in conjunction with Deutsche Bahn is offering 20% off regular retail prices of German rail passes from now to 30 Nov, valid for travel from 15 Nov-31 Dec.

Ferguson commented.

Ferguson also announced a revision to the regulations governing the ADS has been completed, removing excess red tape to ensure only operators committed to the Chinese market can continue to operate under the approved destination scheme, unless they have been suspended, cease to undertake ADS business or cease to operate.

Ibis Abu Dhabi debut

ACCOR Middle East will open its first Ibis branded hotel in Abu Dhabi next month - the 252-room Ibis Abu Dhabi Gate.

The hotel juggernaut says the UAE emirate already has an abundance of five-star properties but minimal hotels that target budget-conscious travellers.

Ibis Abu Dhabi Gate is located near AUH International Airport and the Abu Dhabi National Exhibition Centre.

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Virgin australia

Crystal to Albany

ALBANY on the West Australian south coast has been listed as a new port of call for Celebrity Cruises in 2015.

The town joins Sanya in China, Richards Bay in South Africa and Ambodifototra and Tolanaro in Madagascar as new stops.

Next year alone, *Crystal* is adding seven new ports to its scheduling, including Ibiza in Spain and Lombok in Indonesia.

Among the 61 sailings for 2014/early 2015 on *Crystal Symphony* and *Crystal Serenity* is the first ever complete circumnavigation of the world aboard *Serenity*, with the 108-day voyage out of Miami including stops in Auckland and in Perth - crystalcruises.com.

WestJet names LCC

CANADIAN carrier WestJet will name its new regional offshoot WestJet Encore.

Scheduled to launch in early 2013, the subsidiary will operate with a fleet of Bombardier Q400 turbo-props.

Daydream Is on Grays

DAYDREAM Island Resort & Spa has become the latest hotelier to join GraysEscape.com, previously known as Ubid4Rooms.com.

The Whitsundays resort is listing a 'buy now' four-night package for \$598pp including daily brekkie, island transfers & more, valid til 30 Nov for stays until 31 Mar.

IGTO Fri comp winner

CONGRATS to Alex Lee of Korea Travel Agency who was Fri's winner in *TD's To Rome With Love* mini-competition, courtesy of the Italian Govt Tourist Office and Hopscotch Films.

Alex has picked up a double pass to see the Woody Allen flick.

Hong Kong cruise hub

HONG Kong's brand new Kai Tak Cruise Terminal is estimating a launch date of 01 Jun 2013.

Previously the site of Hong Kong's International Airport, Kai Tak cruise terminal is located 15 kms from all major urban areas, and will provide two 24-hour operational berths for cruise lines to select from - the second to be up and running by mid-2014.

Among the first vessels to use the new facility will be Royal Caribbean's *Mariner of the Seas*, scheduled for 12 Jun next year.

Qantas Int'l satisfaction flat

SINGAPORE Airlines has been deemed the most appealing int'l airline to fly with, while Qantas languishes behind in sixth spot in Roy Morgan Research's Airline Satisfaction report for Aug 2012.

With a 90.8% satisfaction score, Singapore Airlines was nearly 1% higher than second placed Air New Zealand (89.6%) in the poll, followed by Garuda (89.1%), Emirates (88.4%) & THAI Airways International (86.1%) - overtaking the Australian flag-carrier for 5th in the past 12 months.

Qantas' satisfaction level was 80.5%, only moving marginally north from the same position in the past few months, but ahead of the average of 77%.

Jetstar International, Tiger Airways International, Delta Air Lines and United all rated below 60% in terms of satisfaction.

MEANWHILE, Virgin Australia has staked its claim as the top domestic carrier for satisfaction, Roy Morgan Research for the Sep 2012 quarter has shown.

DJ moved 4.5 percentage points clear of Qantas to highs of early 2012 on 84.7% - 8.4 points higher than the total industry average.

Qantas has struggled to regain ground lost following its mainline fleet grounding in late Oct last

year, but still rated higher on the customer satisfaction survey than DJ in Jun and Jul of this year.

"Virgin Australia has enjoyed strong growth in domestic customer satisfaction in the Sep quarter, despite the cancellation of some domestic flights in Aug and Sep to maintain its load factor," Roy Morgan Research's Int'l Director of Tourism, Travel & Leisure Jane Ianniello said.

Tiger Airways has witnessed a massive spike in its customer satisfaction, improving from lows in the mid-30 percentile bracket in May and Jun to 64.6% in Q3, just behind Jetstar on 65.7%.

ADDITIONALLY, Tiger Airways Australia has reported a 14 percentage point increase in load factors for Sep 2012, to 84%.

ChoiceAir fires up

ROYAL Caribbean has today officially launched its ChoiceAir program in Australia, allowing agents to book flights at the same time as their cruise.

Commissionable competitive airfares are available in conjunction with Royal Caribbean International, Celebrity and Azamara Club Cruises - see royalcaribbean.com.au/choiceair.

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FANS of the 26 provincial rugby union teams from across New Zealand lined up in Christchurch over the weekend, alongside an all-black Air New Zealand Boeing B777-300 to compete in a special rugby challenge sponsored by NZ. Dubbed "New Zealand's Biggest Boot", the competition was held in celebration of Air New Zealand's sponsorship of regional rugby to see if any of the competitors could kick a rugby ball the length of the 73-metre aircraft, which was on its first ever visit to CHC. Representing North Otago, Billy Guyton took out the competition, booting the Gilbert ball a massive 59.9 metres, and although failing to reach the aircraft's tail, Guyton still won the grand prize of a trip for two to see the All Blacks take on England during the Air New

Zealand European Tour. The prize included return flights to London, tickets to the test match at Twickenham, three nights accommodation and the chance to attend the All Blacks Captains Training Run beforehand.

Dubbo security boost

FEDERAL Minister for Transport Anthony Albanese late last week announced a \$320,000 funding boost to Dubbo Airport to assist it in preparing for increased security requirements now in effect. The facility will use the money to upgrade passenger & baggage screening technologies, including hand-held & walk-through metal detectors, x-ray machines and explosive trace detection equipment.

Changi rues QF exit

QANTAS' decision to move its Asian regional hub to Dubai in the UAE has unsurprisingly been met with disappointment by Changi Airport and Singapore's tourism authority, according to Far East Organisation coo Raphael Saw. The hotel head made a brief visit to Sydney last week to spruik the hotel brand's new Australian online presence, with a local site launching in Aug (**TD** 30 Aug). Australia has been consistently one of the top five feeder nations of tourists to the city state, and Saw said the decrease in numbers will be keenly felt. "It's not the end of the world and the air space left behind by Qantas will eventually be filled up by regional airlines, but it's safe to say the airport and Singapore tourism are not celebrating."

Darwin first A380

A MEDICAL emergency involving a passenger travelling from Sydney to Singapore forced a Qantas A380 to briefly land in Darwin on Thu night last week. Emergency service personnel met the flight on arrival, assisting the man, before the aircraft continued its service to Singapore. A spokesperson for DRW said it was the first time an A380 had landed at the facility.

Rentals on TripAdvisor

STAYZ.COM.AU has finalised the first phase of its partnership with TripAdvisor, signalling the addition of initially 15,000 Stayz holiday rental listings on the platform. The firm says the move boosts the profile of Australian holiday rentals on a world scale.

Mississippi options

AVALON Waterways has today confirmed the addition of new cruises on the Mississippi on the *American Queen* steamboat (**TD** 05 Oct), with voyages set to operate between Mar & Dec 2013.

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Days	Flight No.	Depart Dubai	Arrive Adelaide
4	EK 440	01:55	20:45

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Emirates flights to Adelaide commence 4 times weekly, becoming daily from 1st February 2013. For more information contact your Emirates' Sale Representative or the Emirates' Contact Centre on 1300 880 599. Flight times relate to Summer Schedule only.

Kerala trade push

TOURISM officials, hotelier and tour operators from the Indian state of Kerala will later this month embark on a promotional campaign for Australian agents.

The organisation will conduct three roadshows at the Brisbane Marriott Hotel, Intercontinental Melbourne and Pan Pacific Perth on 23, 24 & 25 Oct respectively.

For more details or to register, visit www.keralatourism.com or www.bit.ly/seekerala.

Air NZ commits to Bali

KIWIS will be offered a second dose of seasonal services to Bali, with Air New Zealand confirming today it will operate twice-weekly services between Auckland and Denpasar, from 01 Jun to 15 Oct.

The 2013 season is three weeks longer than what's been offered to Bali during the 2012 season, and follows a 38% spike in Kiwis travelling to the Indonesian port.

Business fares down

BUSINESS Class domestic fares have continued on a three month downward trend according to government data released today, dropping 0.5 percentage points in Oct to an index level of 64.4 - just 0.2 points off all-time lows in Jul.

Tauck bridges Aus strategy

TAUCK'S Aussie representative, Travel The World, has spent the last few weeks at its office in Norwalk, Connecticut, busily proofing and checking Tauck's 2013 Europe brochure.

The new guide is set to launch onto shelves in Australian travel agencies in coming weeks, and will feature a range of innovations and exciting developments.

Overall plans and strategies for the next two years were also hammered out, with Travel The World's general manager of sales and marketing Michelle Taylor convinced the new brochure will be a hit with the Aussie trade.

"We are excited to bring back to Australia the new branding elements for Tauck and believe the 2013 Europe brochure will be very well received by all," she said.

Pictured above from left is



Peter Tauck; Michelle Taylor from Travel The World and Dah Mahar, Tauck CEO.

Regional Sales Manager - New South Wales



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To be considered for this role, you have:

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Big Japan ski demand

STRONG bookings are currently being experienced for Aussie skiers to experience Japan's snowfields, with Skijapan.com reporting that it's currently tracking 25% higher than in 2010, its previous biggest ever season.

The most popular destination is Niseko, and while demand is high, the operator still has pre-Christmas week-long packages for less than \$700 per person incl accom, transfers and lift passes.

More info 1300 137 411.

South America deals

SCENIC Tours is reminding agents its earlybird deadline for South America bookings is fast approaching, due 31 Oct.

Peregrine giveaways

PEREGRINE is celebrating its 35th anniversary, giving away one of 35 trips each weekday over the next seven weeks, from today through until 30 Nov 2012.

Each prize includes a Peregrine tour with accom, transport and guide - more at bit.ly/pere35.

WIN A NEW IPOD NANO!



This week **Travel Daily** is giving one lucky reader the chance to win the NEW 16GB iPod Nano, courtesy of **Hahn Air**, a leader in the airline distribution industry.

For your chance to win, be first to send in the correct answer in 25 words or less to the question below.

Explain how Hahn Air (HR-169) supports you in finalising your ticketing transaction for over 250 airlines in your GDS.

Email your answer to hahnaircomp@traveldaily.com.au Hint! Visit www.hahnair.com



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Sell **China Southern Airlines** in October 2012 for your chance to **WIN** a trip for **YOU** & a **FRIEND** to see **P!NK** 'The Truth about Love' live in **PARIS!**

10x iPhone 5 also to be won



BCD right the on GC money



COINCIDING with the recent announcement by Qantas of its return of direct services between Sydney and the Gold Coast (TD 13 Aug), BCD Travel were declared the winners of a related industry incentive run by the carrier.

Australia's national carrier will return to Coolangatta with a thrice-weekly operation from 28 Oct, in addition to existing Jetstar

Wings to fight LCCs

LUFTHANSA will transfer its short-haul operations to its low-cost offshoot Germanwings in a bid to more aggressively compete with Ryanair & EasyJet in Europe.

services, and will also transform the Jetstar lounge into a Qantas Club by the end of the year.

Pictured above from left congratulating BCD Travel on its Gold Coast incentive win is Ashley Howell, Qantas Airways; Wendy Goodin; BCD Travel, Stephen Finlay, BCD Travel and Maria Pantazis from Qantas Airways.

Future of Aus FIFO

OPPORTUNITIES and challenges of Australian fly-in-fly-out mining operations will be put under the microscope at a special panel discussion during the Regional Aviation Association of Australia's (RAAA) annual convention.

Senior executives from specialist mining and regional carriers including Alliance, Casair, Skytrans, Skywest and Sharp Airlines are meeting this week on the Sunshine Coast to cover topics including compliance, governance, operations and the future of the resources sector to the industry as a whole.

"The special FIFO presentation will provide essential information and active engagement, important to understanding and planning for FIFO operations," RAAA ceo Paul Tyrrell said.

SA Through the Lens

SOUTH African Tourism has launched a new campaign in conjunction with National Geographic Channels International to commission the production of three short films on the country.

Dubbed *Through the Lens*, the three films will specifically focus on three distinct areas, from Cape Town, Drakensburg and Durban and will air on the NGC's channels from Jan next year.

Rotterdam represent

WORLDHOTELS has added the former Holland America Line ship *SS Rotterdam* into its portfolio.

The ship is now an established 254-room hotel in its namesake city, following its permanent berthing and retirement.



Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Infinity Holidays - Tasmania 2012 - 2014

The new guide to Australia's affectionately named Apple Isle is larger this year, and covers a period from now until the end of Mar 2014. Included in the guide are details on peaceful walking tours, intimate little cottages, day tours to historic and exciting locations, and the elite luxury lodges. The guide divides the state up into regions, separating the highlights of Hobart from those in Port Arthur in the south, Launceston and Devonport in the north, individual coastlines, islands and wilderness regions.



Cosmos - 2013 Europe

From the snow-capped peaks of Switzerland to the sunny shores of Spain, *Cosmos'* new brochure covers its range of affordable, value-packed itineraries in high detail. Featured in the new program are itineraries starting from \$77 per day, and tours to destinations such as the British Isles, Greek Islands, Egypt & France. The guide is also broken down into sections incl Regional Discoveries, Panoramas, Escapes and Rail Journeys, with quality descriptive photos and an easier to read layout and generous discounts for early payment.



Travel Indochina - Small Group Journeys 2013/14

Spread over 136-pages, the first thing readers will notice is the change in price, as *Travel Indochina* has turned back the price clock to 2005-06 on many itineraries except Burma and Japan. A new 14-day China Culinary Discovery tour has been introduced immersing guests in the spices and smells of authentic Chinese cuisine. More departures on two Burma itineraries, more deluxe itineraries and a higher focus on specialist tours incorporating cycling, food, family and exploratory journeys. The company has also increased the number of guaranteed departures on selected journeys.



Omniche Holidays - Cook Islands 2013/14

The Brisbane-based wholesaler has released a jam-packed guide to the idyllic holiday paradise, with an excellent array of images and detailed information on its product range. The company's new brochure offers a wide range of hotels and resorts ranging from budget to high-end in Rarotonga, Aitutaki and the lesser known, and smaller island of Aitu. Featured packages include the "Unique Holiday" including 7-nights accom, day tours and also provides up to \$808 in added bonuses if booked by 31 Mar.



Sunsail - Yacht Charter & Flotilla Holidays 2013

Utilising breathtaking imagery, *Moorings* guide to its range of leisurely sailing experiences offers numerous opportunities to imagine yourself on board. Cruising holidays can be enjoyed in locations such as the South Pacific, the Seychelles, Phuket, Malaysia and many more. No previous sailing experience is required to enjoy a *Moorings* holiday. The new guide also includes information on the newly launched *Moorings* 5,800 catamaran vessel.

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THE COOK ISLANDS

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AIR NEW ZEALAND

Cook Islands

Promo code, travel periods & conditions apply at cookislands.travel

EK increasing KUL

EMIRATES is embarking on an increasing frequency plan on services between Dubai and KUL.

From 03 Dec, it will operate 25 flights weekly, up from the previous 21, boosting further to a 26th weekly flight from 04 Feb.

Aeromexico to LHR

MEXICAN carrier Aeromexico will launch thrice-weekly services between Mexico City and London Heathrow from 14 Dec, utilising Boeing 767 aircraft.

Travelzoo growth

TRAVELZOO has revealed it is in "active negotiations" to buy a hotel booking site as part of its long-term growth strategy.

At the same time, Travelzoo reported it expects Q3 revenue to top around US\$35.5 million.

"We have found our hotel search offering and the group-buying voucher model not meeting the needs of hotels and users well enough, and therefore plan to adjust our product offering," ceo Chris Loughlin said.

Cicada open bookings

RESERVATIONS have opened for Destination Nitmiluks' signature accom development, Cicada Lodge near Katherine in the NT priced from \$645 per room per night B&B for its 01 Mar opening.

Crown pinks up poker tables



CROWN Perth pinked up its poker room recently as part of its month-long "Breast Cancer Month" fundraising & awareness campaign for the National Breast Cancer Foundation.

Pink poker tables, swathes of pink balloons, and numerous pink outfits dominated the room, with more than 70 poker players, celebrities, professional poker experts and even Crown staff took part, although some required a brief lesson beforehand to learn

the intricacies of the game.

Through the event, a massive \$26,000 was raised, with the hotel and gaming group to present the donation cheque from the Pink Poker Tournament to the National Breast Cancer Foundation on Thu.

Pictured above at the event are players Lisa Fernandez, Amy Zempilas, Ebbeny Faranda, Narelda Jacobs, Peter Rowsthorn, Caty Price, Rick and Emily Parish, Nathan Linney, David and Ryoko Richardson and Peter Wilson.

WIN a unique trip for two to Austria

Pick your favourite 3 Unique Experiences, put together your dream itinerary & win your personally designed trip to Austria!

During October, the **Austrian National Tourist Office**, **Austrian Airlines**, **Rail Plus** and **Travel Daily** are giving readers the chance to win a trip of a lifetime to Austria. Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and put together your dream itinerary.

The prize consists of:

- Two Return Economy Air Fares from Australia to Austria (flying Austrian Airlines into Vienna)
- 6 nights accommodation for 2 persons including breakfast
- Eurail Select Pass to travel through Austria linking your chosen experiences
- Sightseeing program associated with your choice of experiences
- Detailed itinerary depending on your choice of experiences

For example: [Learn to waltz](#) at Vienna's best address, dive into a glittering subterranean world in [Swarovski Crystal Worlds](#) near Innsbruck, listen to Haydn's music at the [Esterhazy Palace](#), or experience the magic of [Christmas in Salzburg](#) – the choice is yours!

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HOW TO ENTER

Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and tell us in 50 words or less why these make up your dream itinerary. Send your response to ANTOcomp@traveldaily.com.au



[Click here for terms and conditions](#)

Austrian Austrian National Tourist Office **Travel Daily**

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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CONTACT THE PROFESSIONAL TEAM AT AA FOR YOUR NEW ROLE!

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Sick of dealing with client complaints? Tired of looking after staff? Here's a chance to use your client management skills in a whole new direction! Join the AA Team and enjoy the variety and challenge this role will provide when you place senior managers in their next perfect role

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- interviewing and short-listing candidates
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WHAT'S IN IT FOR YOU:-

- an excellent salary package plus uncapped commission
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 - exciting annual 5 star conferences
- Min 5 years travel exp including supervisory a must for this role!

LEADING SALES ROLE

CORPORATE BDM

SYDNEY – SALARY PACKAGE OTE \$ 130 -\$150K PLUS

If you can sell ice to the Eskimos and love building new relationships your talents will be rewarded here – earning an amazing salary package reflecting your results. You'll be joining a global organisation offering a long term career and the real opportunity of progression. With a leading Brand behind you, you'll be able to take aim at an amazing salary package.

TENDER PROCESS PROOFING & WRITING

JUNIOR BID WRITER

SYDNEY – SALARY PACKAGE DOE \$70K PLUS

Bring your strong administration and writing skills to this popular travel management company. You will be working to support the sale team managing the tender process for small to medium sized clients, which will include research, writing and proofing documents, whilst maintaining the data base. You will have exceptional organization skills, strong communications skills and sound writing skills.

ALL THE BENEFITS OF WORKING INSIDE

INSIDE SALES & KEY ACCOUNT MANAGER MELBOURNE - SALARY PACKAGE OTE \$90K+

This role will see you responsible for developing and implementing strategic sales processes to drive business within the wholesale travel sector. Developing relationships with your key client based in Australia and Europe you will know how to develop further sales from this part of the market. Part of this role will see you involved in rate negotiation, competitor analysis and contract performance.

A MIX OF ACCOUNT MANAGEMENT & SALES

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SYDNEY – SALARY PACKAGE TO \$80k

Want to move to a company that offers endless career opportunities, a stable and supportive work environment and a great salary to top it off? Our client is a leading travel company who has a vacancy for an account manager to join their team. This has a mix of account management and sales to keep you on your toes. You will ideally have at least 3 years in an on the road role with an established contact base.

ADVENTURE RESERVATIONS MANAGER

WHOLESALE RESERVATIONS MANAGER MELBOURNE – SALARY PACKAGE TO \$65K

Do you love travelling to unique and wonderful destinations? This management role can take you on a journey of discovery every day that you will love coming to work. Overseeing this reservations team in an adventure market company you will need to be able to offer solutions to your team and provide training on destinations. Strong knowledge of Africa & South America is a huge bonus. Management exp a must!

DON'T SETTLE FOR 2ND BEST

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PERTH – SALARY PACKAGE OTE \$120K+

Love the thrill of the chase? Then be rewarded with a for your hard work at this TMC. You'll be joining a giant success story who can offer you what you want. We're looking for the best in the business with strong connections across the Perth market and an ability to open the door and win new business. With your gift of the gab don't settle for second best, this is where you are needed.

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Finding talent within the Australian Travel Industry

Senior Corporate Travel Consultant

Brisbane - \$50-65K + Super + Incentives - Ref 2611A

A highly experienced Senior Corporate Travel Professional is needed by a leader in Travel Management. Move to a TMC where your hard work is financially rewarded and career progression encouraged. This is a fantastic opportunity to step away from repetitive reservations and to move into an exciting and diverse position and this is also a chance to work with a stable, secure and growing corporate company where your efforts are recognised and rewarded.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Business Development Manager

Sydney - \$60K DOE + Super + Targets - Ref 220

Calling all target driven travel professionals! A leading Global Travel Company is seeking an experienced Business Development Manager to join their new division. Are you are a sales guru with solid experience sourcing new business, implementing strategies and building relationships? If you enjoy getting out on the road, meeting clients on a daily basis and working to sales targets I want to hear from you today. You will receive excellent support and training.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Canberra - \$35-45K + Super + Targets - Ref 2258-NCR

Wonderful chance for a junior/ intermediate consultant. You will have some GDS experience and have fantastic product knowledge. You will be given some amazing support by one of the leading names in the travel industry - offering repeat clientele a mix of cruise, hotel, tours and flight packages. You will be working to target so some excellent experience would be needed - ideally a minimum of 18 months, with strong GDS skills. This really is a fantastic chance!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Wholesale Travel Consultant

Adelaide - \$35-40K + Super + Targets - Ref 2375

A wonderful role for a candidate with personality and experience! You would be offering amazing customer service along with amazing product- you will reach your targets in no time! We are looking for a candidate that is a real team player and loves the travel industry - this company will help you grow with fantastic internal movement and amazing fams on offer. You would have amazing product knowledge and at least 2 years' experience in the travel industry.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant

Brisbane - \$40-50K + Super + Bonus - Ref 2551A

Do you have extensive travel industry experience with long haul, high end & luxury bookings? Yes, then this could be the role you have been waiting for. I have a niche travel agency in the Brisbane area looking for an experienced senior travel consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call me confidentially to discuss your next career move & this rare role in the Brisbane travel market.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Sydney - \$DOE + Super + Commission - Ref 254

A fast paced, exciting new role, booking corporate, high end clientele anything from flights to Perth to Caribbean cruises. I need experienced consultants who are keen to sell and work to high levels of customer service. You will be rewarded with a competitive salary package and several other perks of the travel industry! I am always seeking bright new candidates for different roles so if this isn't you, don't worry! Send your CV - we have other opportunities too!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Travel Consultant - Part Time

S. Melbourne - \$45K + Super + Targets - Ref 2431A

A rare part time opportunity working for a family run & established travel agency in Melbourne's South Eastern Suburbs has arisen. Use your fantastic customer service skills and solid CRS / Ticketing experience in this Travel Consultant position. The successful candidate can expect flexible working days, excellent support and a great working environment. If you have minimum 3 years' experience and are looking for a chance to work flexible hours, please call today.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Bespoke Leisure & Corporate Consultant

Perth - \$45k-55K DOE + Super + Incentives - Ref 238

Are you highly experienced in both leisure and corporate travel? If you pride yourself on exceptional customer service then this is the challenging and rewarding role you are looking for. This role is all about creating bespoke itineraries in leisure and business travel for your discerning clients. No two days the same you will be selling worldwide itineraries for a highly reputable company who will reward you with an excellent salary package!

For more information, please call Claire on (02) 9113 7272 or click [APPLY](#)

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