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First with the news

Monday 18th February 2013

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Scenic 4-star cruise venture

AUSTRALIAN-owned firm Scenic Tours has confirmed the launch of a brand new European river cruise product, Riva Waterways, to be developed & chartered exclusively for sister entity, Evergreen Tours.

Riva Waterways has come to fruition in less than a month by travel industry innovator and Scenic Tours founder & managing director, Glen Moroney.

Scheduled to debut in Apr 2014, Riva Waterways will initially consist of two 180-pax ships, *Riva Royale* and *Riva Princess*, with "plenty of potential" for the fleet to expand further.

Evergreen Tours gm Angus Crichton revealed to **TD** the €30m investment comes on the back of a pre-season sell-out of its 2013 European river cruise offering.

"We saw a gap for a true 4-star level cruise product in the market at the mid-level, and these ships will offer exceptional quality and value," competing against Avalon, Viking & Uniworld, Crichton said.

The new-build ships will feature four 1- bedroom, eight full balcony & 60 french balcony suites and 19 staterooms, sailing primarily on

the Rhine, Main & Danube rivers.

Construction of the 91-berth sister ships is now underway at the De Hoop shipyard in the Netherlands - the same yard used by Scenic to build the new *Scenic Gem* & renovate some of its four-year-old 5-star 'Space-Ship' fleet.

Crichton told **Travel Daily** Riva's point of difference would be a revolutionary mid-level 6x4m pool with bar located at the rear of the ship, that by night converts to a cinema seating approx 30 guests.

Riva's itineraries will seamlessly link in with Evergreen Tours' own European land touring program, "unlike our competitors," he said.

Evergreen's pre-registered 2014 pax will be upgraded to Riva ships, with the product now on sale.

More details on Riva Waterways in tomorrow's **Cruise Weekly**.

Eight pages of news

Travel Daily today has eight pages of news & full pages from:

- AA Appointments
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- Qantas Holidays
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QHols revving up

QANTAS Holidays is promoting the Sydney Top Gear Festival 09-10 Mar, with a lucky travel agent set to experience the event along with the opportunity to meet Mark Webber - see **page 11**.

Air France incentive

CONSOLIDATED Travel is offering rewards for ticketing Air France Bon Voyage fares to Europe, which lead in at \$808 net in economy class - details on **p12**.

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TA to sponsor Luxperience

TOURISM Australia today announced it would for the first time partner with the Luxperience show in 2013, as a platform to promote Australia's upmarket travel experiences.

A wide-ranging agreement with the show's organisers includes an international media famil program to "showcase Australia's destination experiences for discerning travellers of means".

TA will also supply social and digital e-marketing support, and will sponsor the Luxperience

welcome event on 02 Sep.

Craig Davidson, Tourism Australia gm Destination Development, said the move followed last year's inaugural Luxperience which had a strong portfolio of international buyers.

"With the event now bedded down and gaining some real momentum, we are looking forward to getting more involved".

Luxperience is headed up by Helen Logas, who sold Travelcorp to Corporate Travel Management for \$15m (TD 20 Oct 2010).

Other key supporters of the event include Virgin Australia.

QF/EK alliance FAQs

QANTAS and Emirates have released a 'partnership on a page' list of answers to frequently asked questions by travel agents.

It clarifies such areas as lounge access for Qantas Club members, who can access EK lounges in Dubai but not in other ports.

Chauffeur drive will be bookable from 18 Mar, with other issues detailed including advance seat selection, baggage, frequent flyer points and status credits.

See <http://bit.ly/qfekfaqs>.

Mat opens Anzac 2015

BATTLEFIELD specialist Mat McLachlan Tours has opened confirmed places for sale on 2015 Gallipoli Anzac Day itineraries.

Only passengers booked who have also received a ticket in the government ballot will be able to attend the Dawn Service at North Beach, with the other travellers able to participate in special commemorative events with battlefield historians on site.

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AIRWAYS

Advocate cuts complaint fix time

NEARLY 300 airline gripes out of 442 received were resolved to the satisfaction of the complainant, according to the first six months of the Airline Customer Advocate.

The report into the progress of the new complaints department, released by Federal Transport Minister Anthony Albanese, saw 31% of all complaints focused on cancellations & refund requests.

This was followed with 18% of passenger grief concerning flight

delays, 16% on fees and charges levied by airlines, 9% on airline websites and 5% by consumers getting confused by airline T&C's.

Julie Lines was appointed mid-last year to the position of Airline Advocate (TD 09 Jul), with Albanese saying complaint response times had shrunk to an average of just over 14 days to reach an amicable response.

The position is funded jointly by Qantas, Virgin Australia, Jetstar, Regional Express & Tiger Airways and is a free service to consumers.

"It's clear from the Annual Report that the independent Airline Customer Advocate has been a great success and complaints are being resolved effectively and quickly, a win-win situation for airlines and their customers," Albanese said.

Africa doco discounts

INTREPID Travel has cut up to 50% off selected Africa itineraries departing before 31 Aug this year.

The savings are in line with the latest David Attenborough documentary series *Africa*, which premiered on Network TEN on Sat night - info on 1300 018 871.

New Breakaway site

BREAKAWAY Travelclub is spruiking "world first features" as part of a revamped website to launch next week.

Managing director Anthony Cassar said the features are set to "revolutionise the distribution of industry fares."

Key wholesaler partners will also offer special deals coinciding with the Breakaway Industry Travelclub site on 25 Feb.

A350s less lithium-ion

AIRBUS has confirmed it will scrap the lithium-ion batteries initially planned to be used on its state-of-the-art carbon composite A350 XWB aircraft currently under development.

The switch comes in the wake of two recent "unexplained" issues with the 'Li-ion' batteries used on the Boeing 787 Dreamliner.

Airbus' "Plan B" option involves reverting to "the proven and mastered" nickel cadmium main battery for the A350' Entry into Service program, with no delay expected by the change.

Browne funeral

THE funeral for former AFTA director and managing director of Diamond Tours, George Browne (TD Tue), will be held at 2:30pm on Wed 20 Feb at the East Chapel Northern Suburbs Crematorium, North Ryde in Sydney.

Machu Picchu kidnap

THREATS of kidnapping of Western tourists at the Cusco and Machu Picchu areas in Peru as well as at ayahuasca ceremonies have been added to official DFAT advices for the country.

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This is a full-time position. The successful candidate will be offered an attractive salary package including travel benefits, medical insurance and superannuation. Starting salary is AUD\$53,015 per annum.

Written applications with CV should be forwarded to Lida Alevizos, Sales Manager NSW/ACT, via email to Cecily_Woo@singaporeair.com.sg.

Applications close Friday, 22 February 2013. Only shortlisted candidates will be contacted for interview.

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Tiger branches out in NSW

COFFS Harbour on the far northern coast of NSW became the newest port on the Tiger Airways map, with the carrier launching its maiden service on Fri.

The low-cost carrier will operate four weekly flights to Coffs Harbour, with a fifth added from 31 Mar.

Onboard the debut flight was the NSW Minister for Tourism & Major Events George Souris, NSW State Member for Coffs Harbour Andrew Fraser (pictured in the right of the image).

The inaugural flight was seen off by the Wests Tigers NRL mascot, sponsored by the carrier.

Tourism Industry Council New South Wales general manager Andrew Jefferies said Tiger's decision to launch flights to Coffs indicates the health of tourism in the northern part of the state. "Tiger's new services will



stimulate tourism demand for the Sydney/Coffs Harbour market and allow Sydneysiders & those from other parts of Australia to visit & experience the resorts, beaches and beauty of the New South Wales North Coast," Jefferies said.

Also pictured from left is Sydney Airport ceo Kerrie Mather and Tiger Airways Australia commercial director Carly Brear.

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Philippine Airlines

Globus Supertour

THE Globus family of brands will this year send its top 20 travel agents in Australia on a 12-day famil to Hawaii and Alaska.

The Fire & Ice Supertour group will also, for the first time, include five 'rising stars' who show the greatest sales growth potential.

A short-list of 200 agents have already been named, with the number dropping in the run up to the Sep incentive.

Entry is based on sales of Globus, Cosmos and Monograms tours and Avalon Waterways cruises - www.bit.ly/GFOBSupertour.

Cover-More appoints

TRAVEL insurer Cover-More has appointed Meredith Staib as gm Assistance Operations - Australia & Asia, who will take charge of emergency medical assistance in Australia, NZ, Malaysia and China.

Staib has 12+ years experience designing, managing & delivering medical aid services globally.



Window Seat

EVER the innovator of unique marketing initiatives, low-cost carrier Scoot has celebrated its first Valentines Day by challenging couples aboard two of its flights to a 'Longest Smooch on Scoot' competition.

Four couples were game and took the bait for the kissing contest, with the winners found on a flight from Singapore to Bangkok with a 35-minute pash.

The winners received a pair of ScootBiz tickets to any Scoot destination plus 1-night accom.

Apparently, the game was played again on the return leg with five couples taking part, and all five were unable to part until the descending of the flight forced them to do so.

Each couple won two EconomyFly Scoot tickets to love it up somewhere else.

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Virgin australia

Segways for Hobart

THE Tasmanian Government has given the green light for local tourism operators to launch commercial Segway tours, the first state to allow the operation.

Minister for Infrastructure David O'Byrne said the personal two-wheel transporters offered a "fantastic tourism opportunity," with the firm Segway Tasmania granted permission to kick start the experience this month.

"It's a simple and practical way to help attract visitors & support tourism jobs, and we're excited to be leading the nation," he said.

The Tassie government said it had trumped NSW, Queensland and Western Australia to allow public commercial operations of the Segway tours, which must adopt strict guidelines, including having qualified guides and set conditions, such as age, weight and speed limits.

Segway Tasmania will provide touring options around the stunning Hobart waterfront, targeting the constant flow of cruise ship traffic.

TTW Island Escapes

TRAVEL the World has added Island Escape Cruises to its representation in Australia/NZ. The company offers small ship cruises around New Zealand and Vanuatu aboard its luxury motor yacht, the *MV Inside Passage*, for a capacity of 24 passengers.

Croatia cruise credit

BEYOND Travel is throwing in Beyond Travel Credits of up to \$225 per couple when booking a Croatian cruise before 14 Mar. The offer applies to cabins sold on 2013 Adriatic Explorer cruises between May and Sep aboard the motorised sailing vessels *MS Eden* and *MS Afrodiata*.

The eight-day round-trip sailing from Split is priced from \$880ppts, with credit able to be used on pre/post cruise accom, sightseeing, ferry services and more.

SAA acting ceo out

SOUTH African Airways has placed acting ceo Vuyisile Kuna on "precautionary suspension" due to "certain allegations" the airline's board is investigating.

Before taking the acting chief's role last month (**TD** 18 Jan), Kuna was the carrier's chairman.

The acting SAA ceo role remains temporarily vacated.

EK make its mark on Adelaide



CELEBRATING the expansion of its services from four weekly to a daily operation, Emirates thanked the people of the city for their support, commissioning a special 3D chalk drawing at Rundle Mall.

The artwork formed part of an Emirates competition, in which the drawing would be modified throughout the day, reflecting the progress of the aircraft moving from Adelaide to Dubai and on to a different European destination.

Potential entrants had to try to guess which European city the aircraft had landed in, with the winning entry to be judged today.

Up for grabs are two return EK tickets to France, with winners enjoying an eight-day APT luxury river cruise.

Pictured above alongside the drawing is Paul Jury, Emirates District Manager, SA and NT with professional chalk artist Jenny McCracken of Zest Events.

G Adv family focus

INCORPORATING more fun into family holidays is the inspiration behind a new range of itineraries launched by G Adventures.

Activities available in the Family range include broomstick-riding in the UK, a visit to a ninja museum in Japan and lessons in how to make musical instruments in Cuba.

G Adventures says the range is aimed at "adventurous" parents who want to share experiences in fun places with their children.

Welcome Warsaw from February

Emirates launches our daily service to Warsaw from 6th February 2013, taking our European network to 33 one-stop destinations. Now your clients can say hello to one of central Europe's most vibrant and surprising cities.

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Days Daily	Flight No. EK179	Depart Dubai 07:30	Arrive Warsaw 10:45

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Hello Tomorrow

Hawaiian to Sendai

HAWAIIAN Airlines will launch new thrice weekly services from Honolulu to Sendai from 25 Jun.

Sendai becomes HA's fifth Japanese gateway.

Dubai tourism island

DUBAI ruler Sheikh Mohammed bin Rashid Al Maktoum has given the green light for a new US\$1.6b tourism project to commence development off the UAE coast.

The Bluewater Island tourism precinct will feature what is being billed as the world's largest ferris wheel - the 210m tall Dubai Eye.

Linked to the emirate by road and metro, the island project will feature an entertainment zone, retail, residential and hospitality zones, along with conference facilities and a new 5-star hotel.

Construction of the project will begin in Apr this year.



A LARGE contingent of US suppliers are in Australia at the moment for the annual Visit USA expos, with a whopping turnout of over 550 agents expected tonight at an event in Sydney.

The US government is clearly behind the push, with US Ambassador Jeff Bleich speaking at a launch event on Fri providing an entertaining overview of why the destination is so popular with Australian travellers.

Last year 1.12 million Aussies visited the USA, up 8%, making

Australia one of the country's fastest growing source markets.

Expect lots of baseball action at the Visit USA expos which have a sporting theme courtesy of Major League Baseball sponsorship.

Pictured above from left at Fri's function: VisitUSA chairman Geoffrey Hutton, Kent Marketing; Mark Miller, United Airlines; Alison Espley, United Airlines; US Ambassador to Australia, Jeff Bleich; Chris Petty, United Airlines; and Tom Nicholson, Major League Baseball.

Cruising with the stars

A SPECIAL tribute to Marilyn Monroe will feature as part of an upcoming Film & Theatre themed Crystal Cruises sailing between New York and Miami on 02 Nov.

More than a dozen performers & industry speakers from the Centre Theatre Group of Los Angeles will hold sessions on different eras in Hollywood during the voyage.

More on 1800 251 174.

Discover Niue for self

TRAVEL Industry Club, along with the Niue Tourism Office have launched a new land-only island self-famil program allowing agents to enjoy discounted rates for the purpose of learning about the destination at their own pace.

In association with an expanded flight schedule to Niue by Air New Zealand, the self-famil offers seven nights accom, airport transfers, a half day orientation tour & more, priced from \$299ppts.

The only condition for the low price is the requirement of doing a minimum of five site inspections during the seven day visit.

For more info, phone the Niue Tourism Office on 1300 136 483.

SQ SWP yield concern

SINGAPORE Airlines witnessed a 2.5% year-on-year increase in the number of passenger carried in Jan 2013, up to 1.5 million.

However, passenger load factors were down in the South West Pacific (SWP) region where growth in demand was outstripped by capacity rises, with yield likely to take a hit due to promo fares.

SCDL seeks new boss

SUNSHINE Coast Destination Ltd has commenced the search for a new ceo following the hasty recent departure of Steve Cooper.

Director Ian McNicol, chairman Barrie Adams and exec managers David Wright & Veronica Rainbird will be in charge of the operation until a successor is found, with an executive firm engaged to assist.

WIN A 2-NIGHT BREAK AT PALMER COOLUM RESORT

This week, **Travel Daily** is giving one lucky reader the chance to win a 2-night break at **Palmer Coolum Resort** on the Sunshine Coast.

The prize includes 2 nights accom in a Deluxe Junior Suite and flights from any Australian capital city.

The Spa provides guests with indoor and outdoor relaxation areas, 25 metre lap pool, aqua-aerobics pool, outdoor unisex spa, lavish men's and ladies' lounge with steam, sauna, relaxation lounge and outside access to the pools.

For your chance to win this great prize, email your answer to the question below by COB on Friday to: pcrcomp@traveldaily.com.au.

With the largest spa in the Southern Hemisphere, Palmer Coolum Resort offers a wide variety of specialised treatments. Which treatment would you like to try and why? (in 25 words or less)



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Eurail trip planning

A NEW rail planning app has been launched by Eurail to enable Eurail and InterRail pass holders to plan their journeys effectively.

The free app offers timetable information that is able to be used offline to manage connections.

Smartphone GPS technology can assist users in finding their nearest station, while city maps and discounts on hotels, ferry trips and local attractions also form part of the free app.



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The NSW Trade Promotion Lottery permit number for this contest is LTPS/13/00937

Seeking Multiline Sale Representation

Holiday Autos is seeking the services of a multiline sales representative on a contract basis to cover NSW.

If you represent a number of non conflicting products and have the capacity to take on a new client 6 to 8 days a month then we would be interested in talking to you.



Contact Nick Dobner email: ndobner@holidayautos.com.au

Hound route reviews

GREYHOUND Australia is to cease two long-haul routes following an operational review into underperforming services. From 08 Mar, the company will cease its Perth to Broome service, due to low bookings. The company has also cut its express Melbourne-Toowoomba inland service due to the route currently only having sold 16 seats for the remainder of 2013. Further capacity increases on popular routes, such as Brisbane to Toowoomba are possible, Greyhound has also confirmed.

Quarter off Sth Pole

BENTOURS is offering savings of 25% on its 22-day Antarctic sailing, visiting the Falkland Islands, South Georgia and the Antarctic Islands, if booked by 28 Feb. The voyage, departing 17 Oct, will be operated by the *MS Expedition* and is now priced from \$8,999ppts - phone 1800 221 712.

Govt US/AA concerns

AMERICAN anti-competitive regulators are being encouraged to thoroughly examine last week's decision by American Airlines and US Airways to merge (**TD Fri**).

A number of US Senators have expressed concern that the amalgamation of the two carriers would hurt domestic competition and result in a rise in airfares.

The merger of the two carriers would see 86% of domestic US air travel operated by four carriers in the new American Airlines, United Airlines, Delta Air Lines and the low-cost Southwest Airlines.

MEANWHILE, American Airlines ceo Tom Horton, who previously was reported to be set to serve as the combined carrier's chairman, will now walk away entirely with a severance of nearly US\$20m.

Rex not a happy voter

REGIONAL Express has called on the Dubbo City Council to explain its decision to force passengers to pay for security screening processes in line with Qantaslink.

Federal regulations state pax are not legally required to be security screened at regional airports, yet Rex says it is being forced to charge a fee for a process that is not legally required.



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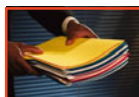
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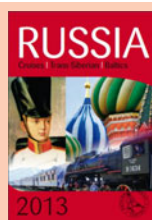
Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Creative Holidays - USA 2013

Offering one of the largest and most comprehensive product ranges for such a diverse nation, Creative has packaged together a selection wide enough to satisfy every type of traveller. The guide contains a variety of hotels to suit every budget, in cities east to west. Also on offer are many different transfer options, many day tours and theme park tickets for entry to Disney parks in Anaheim and Orlando, as well as Seaworld, Universal Studios and many more.



Russian Travel Centre - Russia 2013

Russia almost offers a world of options within a single country. New for 2013 include Volga Dream river cruising, as well as escorted itineraries along the Tsar Route and the Classical Baltics. Celebrity chef Maggie Beer is on board to provide her unique insight into a special food-themed itinerary. Also featured are a massive 11 new Mongolian itineraries, many of which pay a visit to the famous Naadam Festival while it is in full swing.



New Horizons Holidays - Thailand 2013

Expanded to its largest size ever, New Horizons is delivering new accom options, new tours and even an entirely new destination to explore in Koh Samet, offering a beach retreat close to the capital of Bangkok. All the traditional favourites of Phuket, Koh Samui, Hua Hin, Krabi, Pattaya and many more are lovingly displayed with an abundant range to satisfy all clients.



World Drive Holidays - Citroen Drive Europe 2013

Often, the best way to see the vast expanses of Europe is behind the wheel of your own vehicle, offering you the unrivalled flexibility to see what you want at your own pace. Up to 12 free days are on offer for Citroen leasing of a 17-day minimum, if booked by 31 Mar. A number of other Earlybird deals pepper the brochure, with a choice of over 40 petrol or diesel Citroen models.



APT - Europe River Cruising 2014 Preview

Excellent opportunities exist to secure a 2014 holiday cruising the rivers of Europe while paying 2013's prices. This special pre-release preview guide features 15 itineraries including a number of special 'fly-free' deals, air credits or cabin discounts. Featured itineraries vary in duration from 8-15 days. Three new tours are on offer, from a 15-day Highlights of the Danube, to a 20-day Rhine and Rhone Moselle Discoveries & the 14-day Douro Delights.



Freestyle Holidays - Thailand & Indochina 2013

All popular Thai cities are included in the new Freestyle guide for 2013, along with an expansive selection across Indochina. Customers flying Business or First-Class can also enjoy a free two-night stopover. Both city itineraries and tours exploring the countryside can be tailored to suit the individual tastes of each traveller.



Travelmarvel - Europe River Cruising 2014 Preview

Whetting the appetite for another bumper 2014 season, APT's sister brand is set to roll out two brand new ships in the *Travelmarvel Jewel* and *Travelmarvel Diamond*. Passengers have the opportunity to secure cabins on many popular itineraries well ahead of the full program release, with significant savings available through Fly Free deals on airfares for cruises departing Mar-Oct 2014 and on all tours of 21 days or longer from Apr to Sep.

German airport chaos

STRIKES by security officials at Hamburg and Cologne airports in Germany resulted in over 200 flight cancellations on Fri, leaving thousands of pax stranded.

Anaheim - a week isn't enough



THE Anaheim and Orange County Convention and Visitors Bureau has 17 supplier delegates visiting Australia for the Visit USA roadshows, with the diversity of product reflected in a new video about the destination with the tag line 'seven days is not enough'.

Disneyland Resort is a key drawcard for Australians to the region, but the delegation aims to highlight lots of other options including shopping, beaches, hotels, dining and other theme parks - with Knotts Berry Farm a first time exhibitor this year.

Luanne Miracle from Knotts Berry Farm told **TD** the park, which is about five minutes from Disneyland, will this year debut three new family attractions including the "Coast Rider,"

"Surfside Glider" and "Pacific Scrambler," with hopes that they will provide new options for Aussie families visiting Anaheim.

Cynthia Schmitt from shopping mecca Citadel Outlets is also part of the delegation, highlighting the joys of US shopping with the strong Australian dollar - and the venue offers a convenient shuttle bus and a new VIP lounge for groups and "elite spenders".

The AOCVCB participants are **pictured** at an event on Fri showing their Aussie spirit, back row from left: Willie Simpson, Howard Johnson Anaheim (W); Michael Feathers, Annabella Hotel (E); Giohanna Enverga, Best Western (L); Marc Timanus, Castle Inn (O); Corbin Saunders, Menage Hotel (V); and Cynthia Schmitt, Citadel Outlets (E).

Front row: Pepe Avila, Anaheim Orange County Convention and Visitors Bureau (A); Deb Plueger, Double Tree Suites (U); Maria Gutierrez-Winder, Sea World (S); Luanne Miracle, Knotts Berry Farm (T); Yani Lopez, Red Lion Hotel (R); Juliette Myers, Anaheim Orange County Visitor and Convention Bureau (A); Gina Westbury, Sheraton Park (L); Sara Copping, Visit Buena Park (I); and Carrie Marshall, Holiday Inn Anaheim (A).

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Abu Dhabi

Win

a luxury trip to Abu Dhabi



Abu Dhabi Tourism & Culture Authority is giving one lucky *Travel Daily* reader and their guest the chance to experience the awe-inspiring nature, exhilarating adventure, rich culture and warm Arabian hospitality of Abu Dhabi.

Your luxurious prize will include: return Coral Economy Class flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane) with award-winning Etihad Airways, 4 nights' accommodation at the 5* beachfront Fairmont Bab Al Bahr, an Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of February, simply send the correct answers for our daily questions to abudhabicomp@traveldaily.com.au and this fascinating Arabian holiday for two could be yours.

Q12. This 'Oasis City' - the emirate's second city - was the first site in the United Arab Emirates to make it to UNESCO's World Heritage List. Can you name it?

Hint - Visit www.visitabudhabi.ae

The deadline for all answers is 5.00pm Thursday 28th February, 2013.

Click here for full terms & conditions and to view all questions.

Arabian Adventures
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Hobart 'pod' retreat

TASMANIA has a new boutique hotel following the launch on Fri of the Avalon City Retreat.

Becoming the third Tasmanian accommodation dwelling for local tourism identity Brett Torossi, the 'omnipod' apartment is located on the rooftop of the nine-storey Macquarie Street building in downtown Hobart.

The two-bedroom, two-bathroom unit cost \$560,000 to construct and received \$110,000 in funding via the T-QUAL Grant from the Australian Government.

Federal Tourism Minister Martin Ferguson said Avalon City Retreat will accommodate 900 high-end travellers annually.

The property joins Torossi's east coast accom options - the Avalon Coastal Retreat and the Rocky Hills Retreat.

Bench LP winners

CONGRATULATIONS to Kay Donnelly of Andrew Jones Travel Launceston, Kate Moran of Flight Centre Pittwater Place and Jan Darby of Gippsland Travel who were winners of the recent Bench International's promotion.

The consultants each won a copy of the 5th edition of Lonely Planet's *Southern Africa* guide as part of the wholesaler's second agent-oriented reward scheme.

Libra to Yangon

STAR Cruises has added two new departures ex Penang to Yangon aboard the recently refurbished *SuperStar Libra*.

The six-night voyages on the 667-passenger *Libra* will sail from Penang to Krabi, Yangon and Phuket on 16 May and 11 Aug.



CONTINUE MOVING YOUR EXECUTIVE CAREER FORWARD WITH AA

JOIN THE LARGEST RECRUITMENT TEAM EXECUTIVE RECRUITMENT CONSULANT SYDNEY – SALARY PACKAGE OTE \$80K+

Sick of dealing with client complaints? Tired of looking after staff? Here's a chance to use your client management skills in a whole new direction! Join the AA Team and enjoy the variety and challenge this role will provide when you place senior managers in their next perfect role

WHAT'S IN YOUR DAY:-

- interviewing and short-listing candidates
- negotiating job offers,
- confirming placements,
- marketing including placing adverts,
- client account management and business development

WHAT'S IN IT FOR YOU:-

- an excellent salary package plus uncapped commission
 - achievable team bonuses
 - upto 25 days paid holiday leave
 - one on one training and development
 - exciting annual 5 star conferences
- Min 5 years travel exp including supervisory a must for this role!

LARGE MARKET ACCOUNT MANAGEMENT CORPORATE ACCOUNT MANAGER SYDNEY - SALARY PACKAGE \$90K PLUS BONUS

Manage a portfolio of clients with the objective of growing revenues, increasing margins and retaining the business. You need a thorough knowledge of corporate travel as well as the professional communication & negotiation skills needed to deal with people at all levels up to Executives. Move to a global brand who celebrates and rewards success and offers long term career development

YOU WILL LOVE BEING THE FACE OF THIS BRAND SALES EXECUTIVE – HIGH END PRODUCT MEL– SAL PKG TO \$55k + CAR

Do you have the ability to make an impression with the VIC travel agency market and be remembered? This fantastic travel product is looking for a new sales manager to take over the VIC territory and manage the relationships across the state. You will be self motivated working from your home based office and be willing to get out and about to build sales in your region. A go-getter attitude will win here!

AFRICA ENTHUSIASTS THIS IS YOUR DAY ADVENTURE RESERVATION TEAM LEADER MELBOURNE – SALARY TO \$60K

Are you confident leading by example and being able to provide back up support for your team?

This superb company is looking for a highly skilled manager with excellent knowledge of the Africa regions to lead and motivate a team of specialist reservation consultants who are experts in their field. You will need previous leadership skills, strong people skills and a great attitude, enquire today.

YOUR OWN LITTLE BABY IN W.A. AREA SALES MANAGER

PERTH– SALARY PACKAGE to \$65k + Incentives

This fantastic new sales role has a vacancy open with your name on it. Use your ability to get out to market and sell this product to the retail agency market. You will be an experienced sales executive who has the ability to take control of the WA territory. Your friendly personality, presentation skills & creative ability is required here. Great famils, car allowance & bonuses await the perfect person.

ARE YOU A STRONG NEGOTIATOR? SENIOR PRODUCT TEAM LEADER BRISBANE – SALARY TO \$90K PLUS

We are searching for a strong product leader with sound contracting and negotiations skills for this successful travel company based in Brisbane. These roles only come up once in a blue moon so you need to be quick. Working across Australia and the South Pacific you will have good knowledge of these areas, leadership skills and exceptional contracting skills. A great salary with career progression is on offer

LEADERS MOVE AWAY FROM FACE TO FACE RETAIL TEAM LEADER

SYD - SALARY PACKAGE \$60K PLUS INCENTIVES

This leading international wholesale organization have a vacancy within their direct reservations team for a strong team leader to motivate and lead this team to even further success. Leading a team of 4 you will have a strong background in travel, have used a GDS system and have proven leadership skills. A great salary plus incentives will be offered plus ongoing career development.

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Finding talent within the Australian Travel Industry

Wholesale Travel Consultant

Brisbane CBD - Great Salary Package - Ref 444

Passionate about travel and looking for a new challenge with a leading Wholesaler? We have the ultimate Wholesale Travel Consultant position based in Brisbane. Sell worldwide holidays to both direct customers and travel agents. You will ideally have Wholesale Travel industry experience, GDS experience and exceptional first class customer service skills. Great earning potential, recognition and rewards on offer in return for your hard work.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Multi Skilled Corporate Travel Consultants

Sydney - Up to \$65K + Super + Perks - Ref 401

Are you a Corporate Travel Consultant who feels they are not being used to their full potential? Need a new challenge with a company that rewards their staff for their hard work? Join this fast growing CTC and expect to work on some really juicy corporate accounts, in beautiful offices. This fast paced, sales driven role is not for everyone, only passionate consultants who provide 5* customer service need apply! Fantastic salary up to \$65K + perks for the right consultant!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Corporate Business Development Manager

Melbourne - \$DOE + Super + Bonus - Ref 400

If corporate is your strength and sales is your passion, this leading company is seeking an enthusiastic Business Development Manager. Based in Melbourne, you will source new corporate accounts, build relationships and tender contracts using your outstanding sales skills and solid negotiation abilities. The ideal candidate will have worked in corporate travel; have achieved effective sales & marketing and looking for a new challenge. Call me for a confidential chat today.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Part Time Travel Consultant

S. Adelaide - \$DOE + Super+ Incentives - Ref 1025

We have the career move for you - we need an experienced Travel Consultant to join this fantastic team! If you love planning holidays, from the initial quote through to the final vouchers being posted, this is an awesome opportunity! Work in this independent travel agency located in South Adelaide. Bring your extensive experience to this rare part time position. If you have a client base and love rewards, then give me a call to discuss this amazing role today!

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

South Pacific Travel Consultant

Brisbane - Competitive Salary Package - Ref 388A

Do you have a passion for the South Pacific? If you want to use your expertise in selling the Pacific Islands and specialise in this niche product, then this is the role for you! You will work in a retail and wholesale environment, tailoring itineraries and offering your expert product knowledge to all of the South Pacific islands in order to secure bookings. Uncapped commission and a fun & friendly team environment are offered with this leading Queensland travel company.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Team Leader - Asia Product

Sydney - \$50K + Bonus + Educationals - Ref 1551

If you love all things Eastern - this is your dream role! Would you like to work for a boutique travel company who specialise in Indochina? Do you have Team Leader experience? This is a unique opportunity to join a fantastic travel company, specialising in amazing group & package tours around Asia. Lead a friendly team of specialist Travel Consultants in a modern office space. At least one educational a year + other bonuses + perks. Don't miss this rare opportunity!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Travel Operations Consultant

Melbourne CBD - \$Competitive - Ref 999

Travel Administration with 'goals' in more ways than one! You will be required to be involved in a variety of travel administration duties, with a 'can do attitude'. You will have strong attention to detail and a love for sport. My client has a niche market and is looking for someone with good written and verbal communication skills but is also great on the computer with the ability to use a GDS. The ideal candidate will have at least 1 year travel industry experience.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Area Sales Manager

Perth - \$55-65K + Super+ Incentives - Ref 0436

Are you an experienced Business Development Manager looking for the next step up in your career? To this role bring your extensive past experience building and maintaining relationships and meeting & exceeding sales targets set by head office! If you love to source new business, meet clients and maintain existing relationships, this is a hands on the road sales role for you. This is a stable and reputable luxury company that is looking for great sales professional!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

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Holidays

Top Gear Festival **Sydney!** 9 - 10 Mar 2013 in Sydney



Travelodge Sydney ▲▲▲▲

2 nights from **\$252*** per person, twin share

Includes: 2 nights accommodation at the Travelodge Sydney in a Guest room

- 1-day general admission ticket to Top Gear Sydney

Valid for travel 9 - 10 Mar 2013.

Novotel Sydney Parramatta ▲▲▲▲▲

2 nights from **\$304*** per person, twin share

Includes: 2 nights accommodation at the Novotel Sydney Parramatta in a Standard Queen room

- 1-day general admission ticket to Top Gear Sydney

Valid for travel 9 - 10 Mar 2013.

You could win[^]!



Be the lucky consultant to experience the action packed Top Gear Festival in Sydney[^]. The winner will get to experience a day of festivities including:

- 2 x General Admission tickets to the Top Gear Festival event on 10 March 2013
- PLUS a very rare opportunity to meet Mark Webber (at a set/scheduled time on the Sunday).

**HURRY! Offer ends 1 March 2013, unless sold out prior.
Availability is limited.**



IMPORTANT INFORMATION: *Agents may charge service fees and/or fees for card payments which vary. If you book with Qantas Holidays, an additional 2% applies to credit card payments. Prices correct at 7 January 2013 but may fluctuate if surcharges, fees, taxes or currency change. Offers subject to availability. Amounts payable to third parties not included. Please check all prices, availability and other information with your travel consultant before booking. Bookings must be made direct with Qantas Holidays or a travel agent. Package cancellation fees apply. These property ratings are Qantas Holidays' views, not official ratings. Airfares are not included. Prices are subject to availability. Prices and packages quoted refer to the cheapest available hotel packages. -Event ticket must be purchased with accommodation and cannot be purchased separately. Event ticket is non-refundable and non-transferrable. Hotel cancellation policies apply but vary. Full payment for event tickets is required at time of booking. Full payment for accommodation must be made within 7 days of booking. For bookings within 30 days of departure, full accommodation payment must be made at time of booking. Conditions of payment, cancellation fees and other conditions apply to the sale of event ticket. Qantas Holidays cannot guarantee specific seating requests. ^The Top Gear Festival Sydney promotion commences at 10.00am (AEST) on 18 February 2013 and closes at 11.59pm (AEST) on 1 March 2013 ('Promotion Period'). Be the consultant who books and deposits the highest number of eligible Top Gear Festival Sydney packages nationwide, between 18 February and 1 March 2013. An eligible booking must include a minimum of 2 nights accommodation and 1-day general admission ticket to the Top Gear Festival for travel 8-11 March 2013. Prizes are not exchangeable, transferable or redeemable for cash. The Promoter reserves the right to refuse the issuing of some of all components of the Prize to the winner, if the Promoter feels the winner is not in a fit or appropriate physical or mental health state to take part in the prize. The Meet and Greet with Mark Webber and the tour of the Red Bull Racing Garage will happen at a time as determined by the Promoter, during the day that the winners attend Top Gear Festival Sydney. The winner will not have any say into when this prize will occur, however they will be notified of the time at least 24 hours in advance by the Promoter. Should they not be available at this time or fail to arrive at the nominated location for the meet and greet, then it will not be rescheduled and the winner will have forfeited that component of the prize. There may be restrictions to photography and filming during the Meet & Greet with Mark Webber and tour of the Red Bull Racing Garage, and the winners will be required to adhere to these rules and restrictions. Full competition terms and conditions apply, see www.qhv.com.au/agents The Qantas Holidays General Booking Conditions apply. Other conditions apply - ask for details or visit www.qhv.com.au/agents. Qantas Holidays Limited ABN 24 003 836 459. Licence No. NSW - 2TA 003 004, VIC - 31288, QLD - TAG 740, WA - 9TA 510, SA - TTA 48 116.

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2 return Business Class tickets x \$50 per ticket = \$100 voucher or

4 return Business Class tickets x \$100 per ticket = \$400 voucher or

6 Business Class tickets x \$200 per ticket = \$1200 voucher

(\$200 per ticket there after)

ALSO

2 return Economy Class tickets x \$20 per ticket = \$40 voucher or

4 return Economy Class tickets x \$40 per ticket = \$160 voucher

(\$40 per ticket there after)

Conditions: Valid for tickets issued from Quikfares reference AF11/18/06/08 by Consolidated Travel or via Quikticket between 11 February—15 March 2013 on 100% AF itineraries ex Australia plated to AF (057) ticket stock on the Consolidated Travel IATA only. Infant, Group Sales, Wholesale, Cancelled or Refunded tickets are not eligible. Consolidated travel and Air France reserve the right to alter or withdraw the promotion at any time. Vouchers will be capped & will be distributed upon completion of the promotion & claims will only be accepted by COB 22 March 2013. Please email your local Consolidated Travel sales department to claim your vouchers. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the prizes. Consolidated Travel Group ABN 60 004 692 791. Date of issue 11 February 2013.