

# Rydges Snowy Mtns

HORIZONS Resort Jindabyne will re-brand as Rydges Horizons Snowy Mountains after AHL acquired management rights for the 120 apartment property.

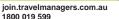
The addition complements AHL's ski resort operation in Thredbo.





Wednesday 12th Jun 2013

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see page 12 for full details.

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& USA 2014

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# Air India propose 15 Aug

**AIR** India has earmarked a new "tentative" launch date of flights to Australia, beginning 15 Aug. According to tender documents filed on the carrier's website

sourced by *Travel Daily*, AI is seeking suppliers for in-flight meal catering in Sydney & Melbourne for a three year contract period.

The latest paperwork reconfirms the Indian carrier's intention to utilise the 787 *Dreamliner* from Delhi on a triangular basis to the cities as Flight AI311 outbound.

Slated flight schedules show Air India will operate four nonstop Melbourne-Delhi services each week on Tue, Wed, Fri and Sun, complemented by thrice weekly services operating via Sydney on Mon, Thu and Sat.

Flights will depart SYD and MEL bound for India at 10:00am and 11:30am respectively.

Al is seeking separate Technical Bid and Commercial Bids for "meal uplift" by tenderers.

# Air NZ VA stake review

**THE** Australian Competition and Consumer Commission is inviting comments from interested parties on Air New Zealand's proposed extra 3% stake increase in Virgin Australia to 25.99% (*TD* 06 Jun). Submissions to the regulator's

informal review will close on 28 Jun, after which a market inquiry letter will be released.

A decision on the stake increase is expected by 01 Aug 2013.

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Click here for the latest deals and discover the Northern Territory Your Way. Meals & food supplies include a range of Oriental, Continental & Indian styles, as well as vegetarian and non-vegetarian items.

Tenderers need to submit their proposal by 26 Jun.

Should this latest proposed launch date eventuate, Air India will have two months to promote & market the services.

It would make AI the first airline to operate commercial services using 787s to Australia, ahead of JAL (to Sydney) and Qatar Airways (previously flagged for Perth).

Al's 787 *Dreamliner* consists of 18 Business and 238 Economy Class seats, and currently flies internationally to London, Paris and Frankfurt, and on some domestic trunk routes.

# XR code phased out

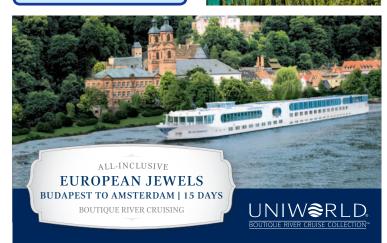
**VIRGIN** Australia will terminate the 'XR' code of Skywest Airlines as it continues the integration of Virgin Australia Regional Airlines.

Effective 02 Aug, the former XR network will operate and be marketed within the GDS under the 'VA' designator code.

# **Eight pages of news**

*Travel Daily* today has eight pages of news & photos, plus full pages from: (*click*)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs
- Blue Lagoon Cruises promo



Holidays

# **TEMP - Corporate Consultant**

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# **Oberoi UAE debut**

THE Oberoi Group yesterday opened the doors to guests to its first property in the United Arab Emirates - the 252-room and suite The Oberoi. Dubai.

More 'Accommodation Updates' on page seven of today's TD.



Click to read more and a better solution





Wednesday 12th Jun 2013

# **CLICK HERE EK Australian outlet**

**EMIRATES** has opened its first

Melbourne, open 9-5, Mon to Fri.

Customers can purchase items

including model planes, watches, jerseys, travel bags and more.

Australian merchandise outlet

at Emirates House in Collins St.

# **Chicago choosing Australia**

AUSTRALIA is in the top three potential locations for the rapidly expanding overseas operations of Choose Chicago, the organisation which is working to promote the city in international markets. Speaking at IPW in Las Vegas this morning, Choose Chicago ceo

Don Welsh said "the Australian market is going great for us.

"There's great connectivity and there is demand...Australia is 1, 2 or 3 in terms of where we go next," he added.

Choose Chicago was formed just a couple of years ago as a single streamlined tourism organisation for the city, and is already showing impressive results.

Having set a 2020 target of 50 million visitors, last year the city recorded 46.2 million arrivals including a 10.2% increase in overnight leisure visitation.

However 45 million of those were domestic, and the organisation has set an ambitious plan to boost international visitors, with the establishment of new overseas offices in Brazil, Japan, Belgium, Germany, London, Mexico City and Toronto.

China is also a key focus, with Chicago operations in Beijing and Shanghai and a further office set to open shortly in Guangzhou.

The city last week launched its first ever international consumer promotion in London, and will also significantly boost its profile next year when it hosts

International Pow Wow for the first time since 1998.

Chicago has for a long time been on the radar of Qantas, which actually withdrew plans to launch direct flights to the city in 2004 after the SARS crisis.

MEANWHILE, Chicago O'Hare Airport, which is one of the busiest airports in the world, is set to become the first US terminal to introduce self-service passport processing for arrival passengers.

The new system will launch for US passport holders on 01 Jul.

# **Bedarra downsizing**

QUEENSLAND'S Bedarra Island Resort will reopen on 01 Jul 2013, more than two years since the property was pounded by and forced to close following Cyclone Yasi's strike in Feb 2011.

When it relaunches, Bedarra Is will offer just seven of the original 16 villas, creating a more intimate experience for guests.

Director Sam Charlton said the property has a greater approach to sustainability, switching from diesel to solar power, reducing its peak and base electrical loads by 80% and adopting a bio-cycle wastewater treatment plant.

The 'green' push will also see the resort close for three months during the wet season each year.

All-inclusive room rates for up to two guests lead in at \$990 see www.bedarra.com.au.

9-17/11/2013

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# CZ flat out to Sydney

**CHINA** Southern Airlines will deploy a new Airbus A330-300 aircraft equipped with full flat beds in Business Class and personal TVs in all classes on the Guangzhou-Sydney route, effective 11 Jul.

# **Britz enters USA**

**MOTORHOME** specialist Britz has entered the US market, with its Britz 4-berth vehicle available to hire from select US locations from Nov, bookable from Aug.



Cruise New Zealand & receive pre or post-cruise flights:

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# Perth boutique hotel

**THE** West Australian government has announced the revival of a heritage-listed building in the states capital into a new hotel, earmarked to open in late 2014.

Developed by the team behind Fremantle's iconic Little Creatures Brewery, the 74-bedroom and restaurant will be constructed in the William Street precinct.

WA Planning Minister John Day said the project would contribute to the "re-emergence of a mature Northbridge."

"This area is now home to an eclectric mix of retailers, restaurants and bars and this development will offer something new for Perth in terms of guest accommodation," Day said.

The six-storey hotel will target business & independent travellers and feature a mezzanine level and roof terrace.

# **TTW appointment**

**TRAVEL** the World has announced the appointment of Deb Corbett as its new Marketing & Product Manager, from mid-Jul. Corbett's most recent travel

industry position was Head of Marketing at TSAX, five years ago.

# FQ swallows up Aeropelican

**BRINDABELLA** Airlines has today confirmed it will merge the operations of sister-carrier Aeropelican Air Services in an effort to trim costs and improve efficiencies.

As revealed first in *Travel Daily* yesterday, the Canberra-based carrier will shelve the OT flight code of Aeropelican on flights from Sydney to Mudgee, Narrabri and Newcastle from 22 Jun, replaced with the Brindabella Airlines 'FQ' designator.

Brindabella Airlines newly appointed ceo Paul Schütz said the airline "must eliminate the costs associated with running two airlines therefore allowing us and our customers to gain from greater optimisation of our

# **Up-turn in domestic**

**OVERALL** domestic visitor nights in the Mar quarter climbed 4% to 84.3m, taking the full-year tally ending 31 Mar to 285m, according to the latest National Visitor Survey results, out today.

Overnight trip expenditure also posted solid growth of 3% or \$13.3 billion for the quarter.

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5 WINNERS, 10 UPGRADEABLE BUSINESS CLASS TICKETS & CASH REWARDS network, streamlined passenger sales activities, and cost savings in sales distribution and information technology".

Passengers holding tickets for these services from 22 Jun will be contacted by the airline to advise of a change to the flight number.

Brindabella Airlines will also unveil a new website for booking of its 267 weekly flights to 12 cities in NSW & Qld on 24 Jun.



Click for more details



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Wednesday 12th Jun 2013

# Watch out world, the US is coming

AFTER years of languishing behind the marketing efforts of other destinations, the new US priority on travel and tourism is definitely starting to bear fruit - particularly at the level of government policy.

A key driver of visitation is the ease of visa access, and the US Travel Association has been lobbying hard to increase the number of Visa Waiver Countries for US travellers.





CALL 1300 278 278 www.aptgroup.travel



www.brindabellaairlines.com.au 1300 66 88 24 USTA ceo Roger Dow today revealed that when South Korea was added to the VWP there was a massive 49% increase in arrivals from that country in a single year, indicating strong pent-up demand for travel to the USA.

Taiwan was recently added, and Chile is under active consideration for addition to the program, while Dow today also confirmed another 11 potential VWP nations including Brazil, Argentina and Poland.

For countries which aren't part of the program the new Obama focus on tourism has seen wait times for visas slashed.

Previously some travellers from places such as India and China had to wait up to 100 days for a visa interview and this has now been reduced to just 2-3 days.

Dow also confirmed that a new video conferencing interview system was under development, so that potential visitors from China would not need to physically travel to their nearest US consulate for an interview.

The US is targeting 100 million visitors by 2020, with the figure last year being 66.6 million.

# New New York map

NYC & Co has launched a new "Neighbourhood map" for Lower Manhattan, with a list of cultural activities encouraging visitors to explore the area on foot.

Landmarks include the Museum of Jewish Heritage, the Fraunces Tavern Museum, National September 11 Memorial and the South Street Seaport, with the travel industry encouraged to add Lower Manhattan to New York packages - nycqo.com/traveltrade.



# IPW venues to 2020

**THE** US Travel Association today took the unusual - but helpful step of revealing the dates and locations of its International Pow Wow conferences right through until 2020.

Next year IPW will be in Chicago from 09-14 Apr, followed by Orlando from 30 May-03 Jun 2015 and then Miami in 2016 from 04-06 Jun.

Washington DC will host its first ever IPW from 03-07 Jun 2017, followed in 2018 by Denver Colorado from 10-23 May.

IPW2019 will take place in Anaheim from 01-05 Jun, with the event returning to Las Vegas again 30 May-03 Jun 2020.

# **Spaceport attraction**

**NEW** Mexico's Spaceport USA, which is the testing and launch site for Virgin Galactic's suborbital space tourism offering, has announced plans for a new visitor experience which allows guests to take part in the excitement of space travel.

The spaceport, which has been custom built near the city of Las Cruces, will implement new tours and a range of immersive activities next year which will be an ideal family experience.

The location of the spaceport is unique because it's next to a US Defence department missile range, meaning it's a no-fly zone for commercial aviation.

A spokesperson also confirmed that the first flight of paying passengers into space is likely "some time in 2014," depending on the progress of test programs.

"After all, this is rocket science - offering round trip tickets is preferable to one way," he said.



**THE** US Travel Association is seeing significant cut-through in a lobbying campaign aiming to get more government funding for customs and border patrol officers for arriving passengers.

Aiming to address the huge wait times experienced in peak travel periods at key gateways, the USTA sent an "arrival survival kit" to key politicians and government officials.

The kit included a copy of Tolstoy's epic novel *War and Peace*, a bottle of Gatorade for hydration and some No-Doz to make sure people didn't fall asleep in line.

Unsurprisingly, a number of bills currently before Congress include funding for several thousand new CBP officers.

IPW, standing for International Pow Wow, is now the official name of the US annual trade show, which has this year rebranded from its longstanding name of simply Pow Wow.

However some habits are very hard to break, and there's an imaginary "swear jar" for people who inadvertently refer to it by its former name.

At a press conference this morning US Travel Association ceo Roger Dow quipped that "we've already raised \$16 million from the swear jar".

IT wouldn't happen in Australia. A popular innovation for IPW this year in Las Vegas is the final day's lunch tomorrow, which for the first time ever at Pow Wow will serve wine and beer.



From Monday 24th June 2013 Aeropelican flights (OT) will be operated by Brindabella Airlines (FQ). We would like to thank you for your patronage of Aeropelican and look forward to serving you under the Brindabella Airlines brand. For more information please visit our website or telephone our sales team.



Wednesday 12th Jun 2013



Today's issue of *TD* is coming to you from Las Vegas courtesy of the US Travel Association which is this week hosting the annual International Pow Wow here.

THE new US focus on driving visitation via entertainment has been much in evidence at Pow Wow this year, with delegates last night enjoying a "Showvegas" night where they could choose from a range of the fabulous stage performances on offer here.

Keen attendees were able to take in two acts, with many opting for *Jersey Boys* followed by the Cirque du Soleil 'Love' show based on the Beatles.

On the opening night, hosted buyers also enjoyed a preview of the new Michael Jackson ONE Cirque performance, while today at lunch NYC & Co presented stunning performances direct from Broadway shows including Stomp, Chicago, Wicked and the new Kinky Boots - presented in person by its writer, the one and only Cyndi Lauper.

# Dig this for Sydney?

**THE** founder of the Las Vegas 'Dig This' attraction says he's negotiating for the development of a similar operation in Sydney. Kiwi Ed Mumm created the big boys toys operation, where guests get to use gigantic earthmoving machinery in a "heavy equipment playground" (**TD** 06 Sep 11).

Speaking to **TD** at Pow Wow this week, Mumm said he is planning to franchise the attraction around the world, with Sydney on the radar along with other destinations such as Singapore and Dubai.

# **New Universal land**

**UNIVERSAL** Studios Hollywood today revealed further details of its new Despicable Me Minion Mayhem ride (*TD* 13 Mar), which will also feature a new "Super Silly Fun Land" based on the park in the popular animated movie.

2014 is set to be a huge year for Universal which will open a second Harry Potter attraction and a Transformers ride at its parks in Orlando, as well the new Minion Mayhem ride at Universal Studios in Hollywood.

*Despicable Me 2* will be released in cinemas next month.

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This role is a great opportunity for the right candidate with ambition to develop and grow in this exciting industry.

Applicants must have the right to live and work in Australia. Please Click Here for more details and to apply by 20 Jun 2013. Only those candidates that have made the shortlist will be advised.

World's 5-star airline. qatarairways.com

# Now 14 flights each week to Manila

4 x B777 direct flights from SYD 3 x B777 direct flights from MEL 4 x A320 flights from PER/DRW 3 x A320 flights from BNE/DRW

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# Air NZ/TNZ increase market spend

AIR New Zealand and Tourism New Zealand will each invest more than \$10m marketing New Zealand as a destination to numerous key overseas markets under a new one-year MoU agreement signed late yesterday.

The increased spend marks an 80% year-on-year jump in the financial commitment allocated by both sides, and comes as Air New Zealand launched new black and white aircraft liveries utilising the carrier's iconic NZ Fern Mark.

Australia, China, Hong Kong, Japan, Europe and the USA will all see an increase in marketing activity as a result of the MoU.

TNZ chief Kevin Bowler and Air NZ cheif exec. officer Christopher Luxon acknowledged the longstanding pact and strong track record of working together to promote the country.

# **Philippine Airlines**

# BA 787s & A380s soon

**BRITISH** Airways will become the first European airline to fly both Boeing *Dreamliners* and the Airbus A380 as it prepares to take delivery of both models shortly.

The first two B787s are due for delivery at the end of this month, with the first BA A380 superjumbo following one week later.

BA will operate 24 *Dreamliners* and 12 A380 aircraft once both orders have been entirely filled over the next four years.

# **Tripoli out of bounds**

VIOLENT clashes in Tripoli has led the Dept of Foreign Affairs & Trade to urge Australian travellers not to visit the area in Lebanon.

Smartraveller's travel advisory to the city has been raised to "Do Not Travel", however the overall warning status for Lebanon has not been changed from "Reconsider your need to travel".

Europcar moving your way

# **Inbound Sales Manager**

Europcar Australia is seeking an Inbound Sales Manager to build and implement sales strategies and lead tactical sales activities that will enable targeted revenues from the Leisure market. In this dynamic and challenging role your focus will be on the development of the International, Inbound & domestic tour operator market by generating new business and increasing revenue through existing partnerships.

### Your responsibilities will include but not be limited to:

- Developing and implementing promotional initiatives to exploit market opportunities
- Conducting direct negotiations with key clients and monitoring contract performance
- Developing sales strategies to successfully attract targeted accounts
- Building relationships with clients and key market players
- Attending trade shows
- To be successful with your application you must have:
- An understanding of travel agency booking systems and processes
- Flexibility to travel both domestically and internationally
- Business development experience in car rental or wider travel industry

Based at HQ Melbourne, this is a fantastic senior career opportunity for an experienced travel industry professional. Please forward your application to Human Resources, **anna.dixon@europcar.com** quoting reference number '**HO 19/13.'** 



**MK1644** 



**ABOVE:** This group of travel agents have just returned from another successful Africa Safari Co. educational to South Africa and Botswana.

Participants visited a range of lodges in the Sabi Sands Game Reserve which borders Kruger National Park, and also visited the Mashatu Game Reserve located in the Northern Tuli Reserve of Botswana.

Mashatu provides visitors with a range of activities including horseback riding, cycling and

# **Hotel Vogue refurb**

**THE** Loews Hotel Vogue has completed a \$10m renovation project aimed at modernising and upgrading the Torontorian hotel.

The refit included redesigned guest rooms, a lobby upgrade and the addition of the renowned La Societe Bistro.

# **MAS appoints DTW**

MALAYSIA Airlines has selected Discover the World Marketing as the carrier's representative for the Canadian market - the first country the companies will partner on marketing efforts. walking safaris & cultural tours. The group also stayed at the spectacular MalaMala Game Reserve - a lodge that is the embodiment of authentic safari

experience, according to TASCo. **Pictured** on a game drive at MalaMala from left are Jane, Katie, Joanne, Karen - Africa Safari Co., Louise, Glen and Bob.

# InterCon Osaka debut

**INTERCONTINENTAL** Hotels & Resorts has opened the 215-room

InterContinental Osaka in the city's Grand Front Osaka mixeduse development.

The property is the seventh InterContinental hotel in Japan.

# QR/Fly540 interline

**LOW** cost carrier Fly540 Kenya has inked its first international interline agreement with Qatar Airways, initially on inbound services for pax flying into Kenya.

The arrangement allows pax to seamlessly connect from Jomo Kenyatta Int'l Airport, Nairobi to Fly540 destinations including Eldoret, Kisumu, Lamu, Lodwar, Malindi & Mombasa, and to Juba and Zanzibar over the border.

### Account Executive Contractor Role - Melbourne (home based)

We are currently seeking a highly motivated Account Executive with previous travel industry field sales experience to work on a multinational travel account.

This diverse role will suit an energetic individual and will be responsible for calling on travel agents in Victoria and South Australia. The key responsibilities include developing new, and nurturing existing, business relationships, perform product training and attend trade shows. The ideal candidate will have a minimum of 3 years work experience in a similar role.

Discover the World Marketing has over 80 offices in more than 60 countries, and is the largest travel representation company with more than 70 clients worldwide. Our Australian office currently represents nine international travel brands including Expedia TAAP, Caesars Entertainment Las Vegas resorts, Hurtigruten, Variety Cruises, ChinaTours.com and a number of airlines.

Competitive remuneration based on experience. Please send all applications to: hr@discovertheworld.com.au. **Applications close on 5th July** and only successful candidates will be contacted.



# **AFTA UPDATE** The latest updates from AFTA's Chief Executive, Jayson Westbury

**ITRUST** everyone managed to get a short break of some sort over this long weekend as it reminds us all of just how close we are to the end of the financial year and indeed the middle of 2013.

As they say in the classics, time flies when you are having fun and there is plenty of truth in that saying in Canberra.

I recently attended a function in Canberra and attendees were provided with a countdown clock. The countdown is set to September 14 (the date of the next Federal Election) and as I write this week's column it reads 94 days...

I could include the hours, minutes and seconds but that time has passed.

My point is that we are now just three months out from the Federal Election and soon to be moving in to the business end of a very long election campaign.

The long weekend having provided some considerable time for the leaders of the Labor Party to offer further speculation as to who might be leading the party to the election in 94 days.

From all reports and just to confirm, it looks like it will be Prime Minister Gillard, but perhaps things may change. We shall all have to wait and see.

Regardless of all of that, we will be in full election mode very soon. With only two more sitting weeks in June, the 43rd Parliament will rise for the winter recess on the 27th June and so it will begin.

The next few weeks in Canberra are bound to be full of entertaining exchanges.

There are still a number of legislative challenges ahead of the parliament with several important pieces of legislation yet to be passed by the house and the senate.

Fortunately for travel and tourism, nothing with a wide ranging impact on the industry and given the tight agenda for the parliament this is good news for the industry.

For the many interested political watches in the industry, buckle up as the fun is really about to get started.



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### COULD THIS BE YOU?

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For more information on LinkedIn Click Here Linked in

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# Sunning it in the Golden State



**THESE** South Australian agents recently immersed themselves in an opportunity to see the sights of Northern California on a very picturesque famil trip.

Hosted by Trafalgar sales mgr Michelle Barnes, with flights to San Francisco provided by Air New Zealand, the group took in many of the state's major attractions and highlights over





-ve

**1st Prize:** 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



**2nd Prize:** 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Iririki Island Resort Vanuatu



eight days, starting in the city by the bay and visiting the Napa Valley for wine tasting and discovering the beauty of the Lake Tahoe region.

The group, **pictured** above in the back row at the breathtaking Yosemite National Park, where they admired the Half Dome, El Capitan and the many waterfalls, are Jed Sale, Jonathan Legget, Colette Casey, Candice Bergin, Susen Kumar and Jody Steele. Front row: Teegan Coutavidis,

Lauren York and Gaye Scholz.

# **Incentive extension**

**POPULAR** demand for the new McLachlan Experiences product range has seen the company announce the extension of its first agent incentive (*TD* 21 May).

Managing director Mat McLachlan said he could not be happier with the support received during the firm's opening month.

Available prizes include bottles of French champagne and gold class movie tickets for bookings made for each region operated until 31 Jul - for more information, phone 1300 880 340.

# Bali Tourism Board

NINE high-ranking officials from tourism, academic & government backgrounds will serve as the inaugural members of the first Bali Tourism Promotion Board. Inaugurated by Bali governor Made Mangku Pastika, the body will work to "identify and answer the many challenges in Bali's tourism," the governor said.

The ongoing responsibility of the board will be to promote the island as a holiday destination to all overseas markets.

# JQ puts mag on app

**JETSTAR'S** inflight magazine is now available for viewing each month via an official app, unveiled late last week by the carrier.

The free app is currently available for download on iPad and Android devices, with iPhone compatibility due out soon.

A host of extra content, video, photo galleries and audio content is available in addition to the regular mag in seat-back pockets.

# Winter Norfolk break

THE Unique Tourism Collection is promoting a Mid-Year break through Spacifica Travel, with a three-night escape inclusive of NZ airfares, transfers and more priced from \$755ppts ex BNE.

Phone 1800 800 722 for details and valid sale and travel dates.

# Scoot sale from OOL

**SCOOT** will offer flights from Gold Coast to Singapore, with pax only paying taxes on the return sector in a new 1st birthday sale. The sale kicks off at 1pm today

& is available for 24 hours or until sold out at www.flyscoot.com.



# **Overall US visitors up**

AUSTRALIA ranked tenth in the list of top tourism source markets to the United States throughout 2012 as a whole, an increase of 8% year-on-year and one of nine countries to set an all-time record for visitor numbers.

Bordering nations Canada and Mexico claimed the top two spots.

Last year, 67 million int'l visitors travelled to the US overall.

# Sofia cheaper for Aus

AUSTRALIAN travellers would have the most affordable night out in the Bulgarian capital city of Sofia, according to the latest TripAdvisor Cities Index for 2013.

The survey ranks global cities based on affordability of a night out for two people compared against AUD exchange rates, and found Oslo the most expensive, with Zurich in second most pricey.



# Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Following a group-wide rebrand, **Rendezvous Grand Hotel Scarborough**, in Perth, has now assumed its new name. Located on prime beachfront real estate at Scarborough Beach, the property has completed a refurbishment in which new technology and more modern amenities have been added. The property

says is aims to attract new business clients following the refurbishment.



Located in the quaint Vietnamese port town of Hoi An is the newest Anantara resort in the country - the **Anantara Hoi An Resort**. On the edge of the Thu Bon River, the 93-room property combines classic European with exotic Asian style with many cultural activities on offer including lantern making and cooking

classes. Anantara's famous spa facility is also on-site, along with an expansive swimming pool and Hoi An's scenic beaches only a walk away.



British-born brand Langham is expanding its presence in North America, with renovations now underway on what will become the **Eaton Chelsea** in Toronto, Canada. The hotel interior will be refreshed under a new 'green' ethos, which will see the development of a "Vertical Garden" in the new lobby, aimed at creating a soothing atmosphere for travellers. Function and meeting rooms will also be

upgraded, with new offerings progressively unveiled from this month.



# X<sub>2</sub> Asia representative

LUXURY Sydney apartment X2 Sydney has been added to the **Boutique Hotel Management Asia** property management portfolio.

The 320sq-metre apartment is located in Kirribilli, across Sydney Harbour from the CBD, and offers four bedrooms, four bathrooms, swimming pool and views of the Harbour Bridge and Opera House.

# **Eight Filopino Ascotts**

SERVICED apartment company The Ascott Limited has signed an agreement to manage a newbuild 150-unit residence in the Alabeng metropolitan district of Manila. Scheduled to open in 2017, the

Somerset Alabang Manila will be Ascott's 8th serviced residence apartments in the Philippines.

# Airline punctual poll

**TRAVEL** data provider FlightStats has ranked Finnair as the world's most on-time airline for May, with nearly 94% of all AY services arriving according to schedule.

# WIN A SCENIC TOURS EUROPE RIVER CRUISE



Throughout June, Travel Daily is giving readers the chance to win an all-inclusive luxury river cruise for two valued at over \$20,000, courtesv of Scenic Tours and Swiss International Air l ines

The prize includes two return economy class airfares (ex major capital city) on Swiss International Air Lines and a Category E cabin on the 15 Days Jewels of Europe River Cruise (Amsterdam to Budapest) valid for travel in March, October or November 2014.

Every day Travel Daily will ask a different question - just read the issue and email us your answer. There will be 19 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this all-inclusive luxury.

Email your answers to: scenictourscomp@traveldaily.com.au.

# Q.7: What infotainment system is available in all cabins on board the Scenic 'Space-Ships'?



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In the Eye of the city of London



LONDON and Paris were on the hit list for these CT Partners consultants who jetted off to enjoy the sights of both cities.

Hosted by Qantas Holidays, Qantas Airways and the Radisson Blu Edwardian, the group kicked back, enjoying the extra recline and legroom on the Qantas Premium Economy service to London Heathrow via Dubai. Once on the ground, the group

# **Amadeus in Airports**

MUNICH and Copenhagen Airports will serve as the launch and development facilities for two new Amadeus tech solutions.

The Amadeus Airport Sequence Manager, which aims to optimise runway sequencing for departing flights, will be installed at MUC.

Denmark's major gateway will see the Amadeus Airport Fixed **Resource Optimiser solution** installed to maximise efficiency of gates and other infrastructure, with both solutions part of the travel tech firm's new suite of solutions available for airports.

# **GTA sign Preferred**

PREFERRED Hotel Group has signed a distribution agreement with GTA, with its properties to be represented worldwide by GTA's HTML & XML systems at a wholesale and retail level.

took off again, back in the air inside one of the capsules at the famous London Eye attraction.

The group also enjoyed the London Dungeons and seats to a performance of Wicked before hopping on the Eurostar and heading to the City of Love - Paris.

**Enjoying Business Premier Class** rail travel on their way there, the group visited The Louvre, the Eiffel Tower, Notre Dame and the Victoria Palace Hotel, but agreed their Parisian highlight was a guided Discover Walks tour of the Montmarte district.

The group, pictured above in the London Eye, consisted of Maxine Barron, FBI Travel; Nicola Strudwick, Qantas Holidays; Thomas Clement, Travel Edge; Keren Finn, Travel Beyond; Maria leronimides, MT Travel; Karl Fox, Qantas Airways; Kerrin Poupos, TravelManagers and Eiko Shingae from New World Travel.

# **CZ African expansion**

**CHINA** Southern Airlines will broaden its reach into Africa through an expansion of its codeshare agreement with fellow SkyTeam carrier Kenya Airways.

Services between Nairobi and Guangzhou operated by KQ will also carry the CZ code from 01 Jul.

Services onward to a number of major African cities flown by KQ will also carry the CZ code.

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# CELEBRATE THE END OF THE FINANCIAL YEAR WITH A BRAND NEW ROLE!

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com NSW & ACT - 02 9231 6377 - apply@aaappointments.com.au VIC, WA & SA - 03 9670 2577 - recruit@aaappointments.com.au QLD - 07 3229 9600 - employment@aaappointments.com.au

### \*NEW\* UNIQUE, BOUTIQUE RETAIL AGENCY RETAIL TRAVEL CONSULTANT SYDNEY CBD- \$75k OTE

A brand new position has just become available within a boutique travel agency in Sydney's CBD. You will be working in a small, off street agency selling high end, long haul journeys worldwide. Working with generous incentives that give you the opportunity to earn up to \$90K. Other benefits include amazing luxury famils, opportunity for proven consultants to transfer to head office in North America or to work from home. Minimum 1 year agency experience and GDS knowledge are essential.

### AHOY THERE, SHIP MATEY! CRUISE CONSULTANT MEL - SALARY PACKAGE TO \$70K (OTE)

A fantastic opportunity awaits an experienced cruise consultant to join this specialist cruising retailer. Selling worldwide cruising products along with pre and post accommodation and flights, this is your chance to specialize in the growing cruise sector. With a sensational salary package, discounted travel, amazing famils & working with a fun & supportive working environment you would be crazy to let this opportunity pass you by! Contact AA Appointments today and get sailing!

### SAY GOODBYE TO THE CITY COMMUTE! LEISURE TRAVEL CONSULTANT MEL (NTH EAST) – SALARY DOE

Stop wasting time sitting in traffic. Do what you do best BUT do it close to home! This well respected retail agency is looking for an experienced and well travelled consultant to join their team. No one day will be the same as you will be responding to a range of email and walk in enquiries. This is a Monday to Friday role, with a sensational salary package on offer plus fantastic educationals and a supportive working environment. Contact AA today and find out how you can say goodbye to the days of sitting in peak hour traffic!

### SAIL AWAY CRUISE WHOLESALE CONSULTANTS BRISBANE CBD- \$50K OTE

Cast off and set sail with this sensational wholesale travel role. You'll love every minute working in this fast paced and dynamic position. On a daily basis you'll be booking worldwide cruises along with pre and post arrangements. Plus you'll escape the public by dealing only with travel agents. Let's not forget the top \$\$, free cruises, travel discounts and superb industry training you'll enjoy. Sound too good to be true? It's not. All you need is a passion for cruising and 12 months industry experience.

### THE BUSINESS OF MAKING MONEY CORPORATE TRAVEL CONSULTANT NORTH SYDNEY – \$74K +

Looking to start the new financial year with a new job and a higher salary? Join this global TMC in their North Sydney offices. Within a small team you will be working across a portfolio of SME accounts. You will be earning an excellent salary plus incentives, other benefits include free gym in the building, financial advice and industry leading training which will lead to amazing career progression opportunities for you. Min 3 years retail/corporate travel experience, GDS and international airfare knowledge are essential. Apply now!

# START THE NEW FINANCIAL YEAR RIGHT! TICKETING CONSULTANT

PERTH (INNER) – SALARY PACKAGE TO \$60K (OTE) Consider yourself a ticketing expert? Looking for a new challenge? Then we have the solution for you! As a part of this dynamic team you will be responsible for handling all aspects of ticketing. Working for this well known travel company that truly values their staff, you may also assist in calculating taxes, additional collection charges & fares advice. This is a role where you will be rewarded for your hard work & dedication. You must have min 18 months travel industry experience WITH fares & ticketing experience.

# WARM UP THIS WINTER WITH THIS HOT ROLE TRAVEL CONSULTANTS

 PERTH (INNER) – SALARY PACKAGE TO \$50K (DOE)
This is a sensational opportunity for you to take the next step in your career. This boutique leisure agency is seeking an enthusiastic & motivated consultant to join their team.
Booking a range of travel itineraries, you will work in a small team of consultants who are provided with sensational opportunities to develop your product knowledge & enhance your existing skills. To join this fabulous team you will need min 2 years travel consulting experience along with strong GDS skills & a high level of customer service.

### ESCAPE TO THE SUBURBS RETAIL TRAVEL CONSULTANT BRISBANE SOUTHERN SUBURBS – UP TO \$47K PKG

Wave goodbye to your city commute and throw away your Go card. Working in this southern suburbs agency you'll be close to home and enjoy variety throughout your day. As part of this small and supportive team you'll be handling a strong repeat clientbase along with new enquiries. A rewarding salary pkg plus great benefits are on offer. To be considered for this top role you'll need min 2 years retail consulting experience and the flexibility to work weekends on a roster basis. Call today to find out more!





# TOP PAYING TEMP JOBS HOT OFF THE PRESS!!

# TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly Referral vouchers Temp to Perm opportunities Temp of the Month/Annual rewards Flexible working hours/days Full conversion training where required

### CORPORATE TRAVEL CONSULTANT MULTI-SKILLED CORPORATE TRAVEL TEMP - 2 MONTHS SYDNEY CBD - HOURLY RATE + SUPER

Are you a multi-skilled corporate travel consultant looking for some temp work while you are in between jobs? We have a 2 months temp role starting ASAP working as a Corporate Travel Temp booking both international and domestic travel using both Sabre and SAM. Your expertise in these travel systems is essential for this temp role as is your product and fares knowledge. Based in the CBD, this is a well known and well established travel management company looking for a super star travel temp to help them out during this busy time. Apply for this role today to secure work before EOFY!

### 3 MONTH ROLE - EVENTS EVENTS/GROUPS CONSULTANT MEL (INNER) – HOURLY RATES \$25.00 - \$30.00PH

This highly respected global company is seeking an experienced consultant to assist their Events Department. With your superior phone manner, you will be the first point of contact for event participants in addition to working closely with the project manger assisting with all administration tasks. Experience using Events pro is essential for this temp role in addition to a strong ability to think on your feet and work well under pressure. This assignment is due to start ASAP. You will be working close to the city on a full time basis for the next 3 months. Find out more today.

### CAN YOU BE TEMP-TED? RETAIL TRAVEL TEMPS ACROSS QUEENSLAND- TOP HOURLY RATE

Are you passionate about the travel industry but desperate for a new challenge? Are you tired of working the weekends? Want the work life balance you have been dreaming of? This is your chance! We are seeking an experienced travel consultant to join our temp team for short and long term temporary assignments. You can enjoy Mon-Fri hours, a top hourly rate and the flexibility you need! A min 2 years industry experience, proven sales skills and strong GDS skills is a must. Make the change and join our temp team today!

### RETAIL TRAVEL CONSULTANT - 6 MONTHS SYDNEY INNER - TEMP TO PERM OPP. HRLY RATE + SUPER + BONUS \$\$\$.

We are recruiting for a Retail Travel Consultant. You will present with a minimum of 2 years within the travel industry. You will be trained and proficient using either: Galileo, Sabre and/or Amadeus. Having worked in a similar role or as a retail travel agent your sales and customer service skills and product knowledge are just some of your outstanding strengths. You will be rewarded with a generous hourly rate + Super + BONUS! This client offers a quarterly incentive each and every month. Your OTE is \$60K! This is a temp to perm opportunity. Street parking is available

### STOP THE WINTER BLUES TRAVEL CONSULTANTS ADL (INNER) – HOURLY RATES \$20.00 - \$25.00PH

Our client, a small boutique agency located close to the city centre is seeking an experienced consultant to assist their team. With very little walk in clients, this agency has built a strong repeat clientele in the local area & requires a consultant with impeccable customer service skills to service these clients and maintain this high level of service. You must have minimum 3 years previous consulting experience, knowledge of GDS (sabre preferred), strong destination knowledge & superior customer service skills. This temp role will start early July for 2 weeks. Call AA today.

### FLEXIBILTY & GREAT \$\$\$ WHOLESALE TRAVEL TEMPS BRISBANE – UP TO \$25/HR + SUPER

Don't let the winter days bring you down! Join the AA temps' team and enjoy your hot cocoa whilst earning a great hourly rate. We currently need experienced native calypso temps for ongoing assignments in CBD based wholesale teams. From one day/week to fulltime hours there is sure to be an assignment for you. All you need is sensational NATIVE CALYPSO skills and previous travel consulting experience. This is the perfect opportunity to get your foot in the door of a travel leader. Apply today and lose the winter blues and gain financial warmth!

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari NSW & ACT Ph: 02 9231 6377 temps@aaappointments.com Regina Johnston QLD & NT Ph: 07 3229 9600

Cherie Napolitano VIC, WA & SA Ph: 03 9670 2577

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People. Integrity. Energy.

# Looking for more job flexibility?

Learn more about temping



# Corporate Team Ops Manager - Melbourne

Melbourne CBD

Team management, no consulting!

Competitive remuneration pkg

Ben Carnegie

Global TMC with excellent employee benefits. Join a company that is all about finding better solutions for their clients.

This role will allow you to move away from consulting into a more strategic operational role where you get to liaise with senior management and drive your team to achieve company goals.

This role requires corporate travel candidates with strong staff management backgrounds that can also manage the client relationships from the operational side. The position itself is quite autonomous so experience in a similar role is highly desirable.

A role like this is the foot in the door you need to move into a senior management role. This position is required to be filled as soon as possible!

Call or email Ben Carnegie for more details

# **Cruise Consultant - North Sydney**

- Based on Sydney's North Shore
- Widest range of products
- No. 1 online cruise company

If you know your cruising products and are really trying to get yourself ahead financially, this role will certainly help you get there. Great uncapped commission structure!

Call or email Ben Carnegie for more details

# twitter: @inplacejobs www.inplacerecruitment.com.au

# Leisure Consultant - Sydney

- Sydney airport location
- 7 day roster, Galileo CRS
- Salary up to \$40K + super

Love the vibe of working at a busy airport location? Our client has created a new leisure department and is seeking an experienced Retail Travel Consultant to sell holiday packages.

Call or email Kelly Wellsmore for more details

# **Domestic Corporate - Sydney Eastern Subs**

- Award winning agency
- Work life balance
- Salary up to \$50K pkg neg + excellent inclusions

Due to increased business this client seeks someone to take ownership of their accounts and use their initiative. Great opportunity to be trained into international within 12-18 mths.

Call or email Kristi Gomm for more details

# Calypso Product Loaders - Sydney

- City fringe location
- Contract role till November
- Great hourly rate

Our client is looking for experienced Calypso product loaders to work in their established well known wholesale brand based in one of Sydney's trendy city fringe suburbs.

Call or email Kelly Wellsmore for more details

# Business Development Manager - Sydney

- Experience within hotels or airline sales desirable
- Leading International Hotel Group, great culture!
- Competitive remuneration package on offer

Rare opportunity to join an International Hotel Group as BDM looking after the Corporate and Inbound markets. Strong networking ability & knowldedge of the Sydney market ess.

Call or email Peter Jackson for more details

# Call 02 9278 5100 1300 inPlace (1300 467 522)

# 6 cruisy cruises 3, 4 or 7 day cruise to be won!

Enter the special prize draw to win 3 of this year's most glittering prizes!

Answer the four questions below correctly and you're in the draw to win. Prize? Three lucky agents and their partners can win a trip for a three (3), four (4) or seven (7) day small ship cruise aboard *MV Fiji Princess*, around Fiji's remote and unspoilt Yasawa Islands!

# Question #1

What is the name of the private island in the Blue Lagoon region which is exclusive to BLC passengers?

A : South Sea Island B : Viti Levu C : Nanuya Lailai

# Question #2

What is the new departure location for Blue Lagoon Cruises?

A : Lautoka B : Denarau C : Suva

# Question #3

What is the total passenger capacity of MV Fiji Princess?A:300B:68C:99

# Question #4

Where can agents register to become an accredited agent and earn points towards a free cruise?

A : website B : brochure C : facebook

Hint: visit www.bluelagooncruises.com to find the answers.

Click here to enter:

# www.marinetourism.co.nz/blc-enterhere.aspx

Blue Lagoon Terms and Conditions: Travel valid from 01 July 13 - 31 Mar 14. Subject to availability at time of booking. Cabin and deck type will be confirmed at time of booking based on availability. Cabin is based on Double or Twin share for 2 Adults sharing. The value of the cruise is non-refundable and non-transferable. Normal cruise inclusions apply: meals, village visit, cruise activities and entertainment. Return flights from Australia to Nadi and land transfers are not included. Prize will be drawn on 21 June 2013.



