

**AVOID END OF YEAR
FINANCIAL STRESS**

with Sabre Agency Manager

Sabre
pacific



Travel Daily

First with the news

Tuesday 18th Jun 2013

**BE A PART OF AN
EXPERIENCED
TEAM OF TRAVEL
INDUSTRY
PROFESSIONALS**

Join Australia's most
successful home
based travel consulting
partnership



join.travelmanagers.com.au
1800 019 599

TRAVELMANAGERS
personality yours

FOLLOW THESE SIMPLE STEPS ▶

Barry Brown to Dubai

Emirates' Australasian head Barry Brown, is set to relocate to Dubai after being promoted to the role of Divisional Senior Vice President East, looking after Gulf, Middle East, West Asia, Indian Ocean, Far East and Australasia.

Enchanting Princess

PRINCESS Cruises is inviting travel agents to explore the features of its new *Royal Princess* - see the **last page** of **TD** today.

QANTAS **Holidays**

SYDNEY IN WINTER

- Blue Man Group
- Australian Garden Show Sydney
- Sydney moderns: art for a new world
- State of Origin
- 2013 Bledisloe Cup

Click here for full details on our latest Event packages!

SYDNEY
Destination NSW

For more information visit www.qhv.com.au/agents

Jetstar rejigs NZ domestic

JETSTAR will ditch direct flights between Queenstown and Wellington as part of a revamp of its NZ domestic network which will boost frequencies between Auckland and Christchurch.

The Wellington-Queenstown route, which has been in operation since Dec 2011, will be suspended from 01 Sep, after the winter ski season.

JQ Australia/NZ ceo David Hall said that despite the changes, Queenstown and Wellington are key destinations for Jetstar, and the airline will "continue to seek opportunities in both markets".

He said the revamped AKL-CHC schedule would give a better spread of services to provide

Toomey Jets off

GARY Toomey, formerly head of Ansett and Air New Zealand, has been appointed as ceo of Indian carrier Jet Airways.

Toomey was ceo of Ansett when it collapsed, and was most recently head of Airlines PNG.

His new role follows the resignation of Jet Airways ceo Nikos Kardassis earlier this month.

more choice on main trunk routes with growing numbers of Kiwis travelling on Jetstar for business.

Qantas is offering a fee waiver on changes to codeshare tickets booked on the suspended route.

Express CX Rewards

EXPRESS Ticketing is today launching a new campaign with Cathay Pacific, giving agents payments on their Express Rewards Cards for every return ticket issued through to 14 Jul.

The most improved agents can also win return flights on CX and three nights in five star Hong Kong accommodation, while an inclusion for Independent Travel Group members is participation in the ITG Business Forum in Hong Kong from 22-24 Nov.

Another great issue

Travel Daily today has nine pages of news & photos, plus full pages from: (**click**)

- TMS Asia Pacific
- AA Appointments
- French Tourism
- Royal Princess

WEBINAR
Languedoc-Roussillon is calling you for a
FRENCH COFFEE BREAK
Wednesday 19 June

Register online NOW!

Holidays **Trip** **Sud de France**
Languedoc Roussillon

Sabre marketing role

SABRE Pacific yesterday announced the appointment of Naomi Miller as its new Marketing and Communications Manager, replacing Greer Krige.

Miller moves from her most recent role as Digital Marketing Manager for the Jetset Travelworld Group, and her career has also included senior marketing positions with Travelscene Corporate, American Express, Zuji and Flight Centre.

EvergreenTours
A World of Discovery

**EARLY BEARS
CATCH THE
FISH**

Companion Fly **FREE**
including taxes!

**CANADA & USA 2014
OUT NOW**

VIEW BROCHURE >

Call 1300 364 414

details
extra attention on
our mid-sized ships

Holland America Line

LEARN MORE >

Retail Travel Consultant

- Exciting new department!
- Mascot location, int'l & local client base
- Progress into management
- Salary from \$40K + super

Contact: Kristi Gomm
02 9278 5100
kristi@inplacerecruitment.com.au



[click here for details](#)

Travel Daily

First with the news

Tuesday 18th Jun 2013



SUN ISLAND TOURS
Your Mediterranean and
Middle Eastern Travel Experts

EGYPT LAST MINUTE
Save up to \$674* per couple!
[Click here!](#)

NATURAL FOCUS
SAFARIS

Our 2013/14
India Brochure
Is Out Now!



Incredible India

We are the experts in tailor
made safaris and tours.

Contact
Natural Focus Safaris
on 1300 363 302
email info@awsnfs.com
www.naturalfocussafaris.com.au
Order brochures:
www.tifs.com.au

LIC NO: 30248

Fiji resorts on the market

SONAISALI Island Resort and Tadrai Island Resort in Fiji have both been placed up for sale, with an International Expressions of Interest campaign closing on 01 Aug this year.

Both are being offered with vacant possession, with Colliers International director of hotels Dean Humphries saying this gives buyers "the opportunity to partner with regional or international operators under an established brand".

Sonaisali is a household name, and has been owned by the McGrath family for the last two decades, while Tadrai is the newest retreat to be opened in Fiji and offers five luxury beachfront villas and "significant future development potential".

Boasting 123 bures and hotel rooms, Sonaisali also offers a dive business, restaurant, marina, conferencing and retail facilities.

Humphries said both properties are located on large tracts of long term leasehold land, adding "with the unprecedented growth in Fiji's tourism market, we expect strong interest in these strategic

property opportunities".

Sonaisali and Tadrai are being offered for sale in one line or individually, and are being pitched as an ideal way to capitalise on expected growing visitor arrivals and "excellent trading conditions".

Other recent Fiji resort deals include the purchase of the former Walu Beach Resort which was acquired by Sportsnet Holidays owner Rob Ceconi and relaunched as Tropica Island Resort after a major makeover.

HWT Adelaide sold

AN UPDATE from the Travel Compensation Fund this morning reveals that Jetset Travelworld Group has sold one of its company owned Harvey World Travel stores.

The branch, which was owned by JTG subsidiary Stella Travel Services, is located at 29 King William Street Adelaide, and is continuing to trade under the Harvey World Travel brand, with the new owner being a firm called Forcett Pty Ltd ATF Kerry Hanel Investments Trust.

air astana
from the heart of eurasia



Gateway to
Eurasia

Convenient connections
to Central Asia
and beyond

Sydney office
contact number
02 8248 0060
www.airastana.com

Every agent has
a reason to join

Total freedom, flexible hours,
better work life balance
& higher commissions

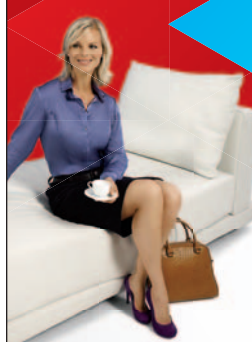


Call 1300 682 000

Visit join.mtatravel.com.au



**JET LAG?
WHAT JET LAG?**



Enjoy fully flat beds on our daily nonstop
from Sydney to Vancouver with smooth
connections throughout North America.

Call us at 131 655 767 or visit aircanada.com



The Best International
Airline in North America
three years in a row
now has four stars



Executive First Suites are available on overseas flights on all Air Canada-operated wide-body aircraft, except certain Boeing 767s. *Executive First is a registered trademark of Air Canada.

BRINDABELLA

Airlines

www.brindabellaairlines.com.au

1300 66 88 24



From Monday 24th June 2013 Aeropelican flights (OT) will be operated by Brindabella Airlines (FQ). We would like to thank you for your patronage of Aeropelican and look forward to serving you under the Brindabella Airlines brand. For more information please visit our website or telephone our sales team.

car hire made easy!

- fully inclusive rates • no hidden extras
- over 5,000 locations worldwide
- friendly, experienced sales consultants

call us on **1300 55 45 07**

book with the worlds largest car rental wholesaler



holiday
autos.com.au

Travel Daily

First with the news

Tuesday 18th Jun 2013

BREAKAWAY International Travel Industry Club **QANTAS**

Qantas industry short sale to Asia/New Zealand/London Sales to 28JUN13.

Return from **\$169*** pp plus taxes.
* Conditions Apply. Taxes approx. \$175* - \$1,170* pp.

CLICK HERE for further details

TraveltheWorld TAUCK

WHO YOU CRUISE WITH MATTERS



Join Ita Buttrose cruising the French Waterways in May 2014 and see why the way you sip wine matters!

Time on Tauck:
1 night complimentary accommodation

Private wine tasting at Beujolais and Chateauf-du-Pape

Tasting experience at Lyon's historic food market

Wine and cheese tasting at an award winning cooking school

Provençal dinner overlooking Avignon's Pont du Gard

Tauck specialise in the details that make every drop something special...

Scoopon pushes EK packages

GROUP buying websites are continuing to expand their presence in the travel market, with Scoopon today promoting packages to Europe or the UK, including return economy class travel with Emirates and a three night Dubai stopover.

Priced from \$2959 per person, the offer is available ex SYD, MEL, PER, BNE or ADL to a choice of 15 destinations in Europe.

Consumers purchase a "Scoopon" for the deal and bookings must be then made immediately, with changes and cancellations not permitted.

Scoopon is urging consumers to "book with confidence," citing its status as a licensed travel agent (**TD 02 Nov**) - although fulfilment in this case is done by Gold Coast-based Select World Travel.

Deed Tourism Fiji role

WAYNE Deed has been named as the regional director for Tourism Fiji in New Zealand.

Deed will take up his new role effective 15 Jul, moving from his current position as NZ regional manager for Destination NSW.

The "jaw-dropping offer" is valid for travel 03 Jul - 04 Aug this year, and Scoopon is offering a booking guarantee under which clients who are unable to secure preferred dates within 14 days of purchase can get a full refund.

The Dubai stopover is at the Shangri-La Hotel and includes breakfasts and airport transfers.

Only two of the deals can be purchased per customer - one redeemable by the purchaser and the other as a gift, with a two day purchase window now remaining.

Destinations on offer include Amsterdam, Athens, Barcelona, Dublin, Frankfurt, Geneva, Istanbul, Madrid, Manchester, Milan, Munich, Paris, Rome, Zurich or London.

Other travel deals being offered by Scoopon include packages from China Travel Service, China Bestours and The Holiday Centre.

QR confirms 9 777s

BOEING has announced an agreement with Qatar Airways for the purchase of nine 777-300ER aircraft, which will bring the QR 777 backlog to a total of 16.



Window Seat

KRISTIN Chenoweth, if nothing else, puts herself on show and allows the audience to get to know her on a deep and personal level.

Between songs during her Sydney concert last night (see **page six**), Chenoweth advised her next number was deeply linked to her Christian faith.

She invited all attendees to share in her next song if they were also Christians, jokingly added that for those that weren't - it would be over in four minutes.

BIKE tours of the future.

Two British inventors have designed a flying bicycle that requires no license to operate and is capable of operation at altitudes of up to 4,000ft.

Powered by a biofuel motor, the bike takes off from any open space and runs for up to three hours at a time.

Named the XploreAir X1, the inventors are campaigning now to get the bike into production.

A STAR ALLIANCE MEMBER



48 hour
sale
to New Zealand on now

SALE
ENDS
18 JUNE

To book refer to your GDS

Travel periods and conditions apply

Global. Growing. Recruiting.

Exceptional Opportunities to join our Commercial Team for 2013!

Several exciting new openings exist in our commercial team across Australia. As our airline grows, we are seeking professional and experienced people to establish a strong presence in the region and achieve profitable sales and gain market share for the business. These are fantastic opportunities to join the world's fastest growing airline!

- Corporate Sales Manager - Melbourne
- Sales Support Administrator x2 - Sydney
- Sales Support Administrator - Brisbane

Successful candidates will be personable and motivated, and possess a hunger to develop new business, manage key relationships and be driven to excel within a vibrant team environment.

See the above opportunities on our careers page - careers.etihadairways.com

THE WORLD IS OUR HOME

YOU ARE OUR GUEST

الإتجاه
ETIHAD
AIRWAYS
ABU DHABI



Oman Online Training

Be one of 40 agents to experience the Oman Sidetrip of a Lifetime Famil in November



Click for more details

Bondi Adina open

TOGA Hospitality yesterday welcomed the first guests to its new Adina Apartment Hotel at Sydney's Bondi Beach.

The property features a range of studio, one, two and three bedroom apartments along with full hotel service and "premium lifestyle facilities" including a pool, gym and outdoor space.

"We are excited to unveil stage one of the Adina Apartment Hotel Bondi Beach development at one of Australia's most iconic locations," Toga Hotels ceo Rachel Argaman said.

"This area has been the number one requested location from our guests for many years and we are delighted to finally be able to provide it," she said.

In Sep, a new retail precinct opening as part of the hotel will feature a selection of gourmet providores, while the property's "commanding location" in Hall Street, Bondi sees it set in a "diverse mecca of vibrant restaurants and trendy shops," Toga said.

Air Canada Cuba comp

TRAVEL Daily readers today have an opportunity to win a double pass to the Sydney Cuban Salsa Congress, which takes place 05-07 Jul.

A piece of Cuba comes to Sydney for the event which features professional artists, dance workshops, live bands and much more.

Air Canada is part of the fun because it now offers daily flights to Cuba with easy connections to its Australian services for Aussies wanting to soak up the spirit of the country.

For your chance to win a double pass, valued at \$270, simply answer the question *Why is Air Canada the best way to fly to Cuba* in 25 words or less.

Email your answers asap to david.mcnabb@aircanada.ca.

Merlin set to float

MERLIN Entertainments, the global attraction operator with assets including Madame Tussaud's, Sydney Aquarium and the Victorian skifields of Mt Hotham and Falls Creek, is set for a public share float on the London Stock Exchange.

According to the UK *Guardian*, the current owners, private equity firms CVC and Blackstone, hope to raise more than £3b.

Lining up for Hong Kong cruising



THE Hong Kong Tourism Board in partnership with Qantas, the Conrad Hong Kong and Royal Caribbean last week hosted key industry partners in Hong Kong to showcase the destination's fabulous state-of-the-art Kai Tak Cruise Terminal.

The new facility commenced operations on 12 Jun when it welcomed Royal Caribbean's *Mariner of the Seas*, and the special guests enjoyed a tour of the terminal which was designed by Foster & Partners.

More than 3000 passengers on board for the maiden call received a traditional welcome of lion and dragon dancers plus drum performances, with the welcome ceremony attended by Philip Yung, Commissioner for Tourism of the Hong Kong SAR Government.

The Hong Kong Tourism Board is using the world class facility to promote the city as "Asia's Cruise Hub," encouraging international cruise operators to feature Hong Kong in their itineraries.

A key component of the push is also working with the local travel trade to develop new onshore excursions for passengers.

Pictured on the rooftop of the Kai Tak Cruise Terminal with Hong Kong Island in the background are, from left: Rob Crack, Flight Centre; Mason Adams, Asia Escape Holidays; Carl Frier, Cruise 1st; Andrew Clark, Hong Kong Tourism Board; Wadad Moore, Qantas Airways; Kelly Daniels, The Cruise Team; Narae Park, Hilton Worldwide; Peter McCormack, Royal Caribbean International; and Kevin Sharp, Our Vacation Centre.

Enjoy the Magic of Hong Kong

**3 NIGHTS IN 5 STAR LUXURY
PLUS EXPRESS REWARDS***



**FREE ATTENDANCE
TO THE ITG BUSINESS
FORUM 2013^**

*Conditions Apply


CATHAY PACIFIC


**EXPRESS
TICKETING®**

**CLICK HERE
FOR MORE
DETAILS**

Sun Island Egypt deal

SUN Island Tours is offering savings of up to \$674 per couple for bookings to Egypt from now to 30 Sep - for details call 1300 665 673 or 02 9211 3822.

Stars, stripes and maple leaves



TRAFALGAR has released a series of special air and land deals on its new 2013/14 America and Canada program, in conjunctions with promotion of the destinations on the Channel 7 *Morning Show* (TD yesterday).

In conjunction with the Canadian Tourism Commission and Virgin Australia, there are combined savings of up to \$600 per couple - comprising \$400 on a Trafalgar guided holiday plus \$200 off VA flights to LAX, priced

from \$995pp return for the first 200 pax who deposit by 28 Jun.

There's also a 10% saving available under Trafalgar's 2014 Early Payment Discount.

Pictured above celebrating Trafalgar's North America Week are, from left: Anthony Harris, Alissa Knight, md Matthew Cameron-Smith, Rachael Harding and Conrad McCall.

The North America Week TV segments can be viewed at youtube.com/TrafalgarWeb.

Oman seat assignment

TRAVELPORT and Oman Air have announced a new Interactive Seat Assignment functionality, which allows travel agents to request seat maps and assign, change or cancel specific seats in a real-time environment.

The system is available to consultants using Galileo or Worldspan, and enables agents to significantly improve their service to customers.

MEANWHILE, Traveport has also issued an update on the rollout of its Universal Desktop system, which is now in use by more than 8,000 travel agents worldwide.

Melbourne rainforest

MELBOURNE Aquarium has launched a new Rainforest Adventure exhibit just in time for the school holidays.

The new adventure allows visitors to experience some of Australia's truly unique creatures including "bizarre bugs, aquatic reptiles, river giants, ancient Australians and the world's largest display of Archerfish".

It's one of 12 new zones which are being launched during the \$8 million five month refurbishment plan for the aquarium.

The holidays will also see the aquarium feature a special visit from the Octonauts.



Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US\$0.95

THE Australian dollar has continued its downward slide over the last week, weakening significantly against most other major currencies.

The main driver of the drop has been moves by the US Federal Reserve, as well as lower interest rates locally which have reduced the attraction of the Aussie \$ for global traders.

Stimulus measures in Japan have also seen an increase in the Japanese Yen, while statements by the Chinese Govt have also seen an appreciation in the yuan.

Volatility in oil prices continue to impact aviation, with fuel costs surging over the last week.

Wholesale rates this morning:

US	\$0.952
UK	£0.606
NZ	\$1.185
Euro	€0.712
Japan	¥90.12
Singapore	\$1.189
China	¥5.645
South Africa	R9.403
Canada	\$0.966
Crude oil	US\$97.89

TRAFALGAR
see the world from the inside

Maximise your sales during North America Week!

This week The Morning Show's travel presenter will be travelling across North America with Trafalgar and Virgin Australia, experiencing what it's like to travel as an insider.

To celebrate, your clients can take advantage of these great deals!

Exclusive Deals

Save \$400* per couple and 10% off 2014 holidays with our early payment discount.

Plus, fly to North America from \$995 with Virgin Australia.

Hurry! This week only for the first 200 bookings!



Visit www.trafalgar.com to watch videos of The Morning Show's insider journey across North America!

*Save \$400 per couple valid on 2013 & 2014 Trafalgar guided holidays & Early Payment Discount valid for 2014 departures only. Visit www.trafalgar.com for full terms and conditions. 13653TTCH

Topdeck winter deal

YOUTH tour operator Topdeck has cut 5% from the price of its 14-day Winter Wonder itinerary for bookings paid six months in advance, with the tour priced from \$2266pp - ph 1300 886 332.

VTIC seeks more dosh

VICTORIA Tourism Industry Council boss Dianne Smith has praised a \$350,000 funding boost to tourism initiatives in regional parts of the stats, but called for further investments to arrest declining visitor numbers.

"The tourism and events industries diversify the economy and are great employers.

"These industries should be considered a high priority at all levels of government," Smith said.

Club Med snow sales

BOOKINGS for Club Med global ski resorts are strong from the Australian market, the firm said.

Japan is leading the way, up 35% y-on-y, with Italy's Pragalato Vialattea now Europe's second most popular resort for Aussies.

RCI brings the house down

GLOBAL music superstar Kristin Chenoweth last night wrapped up her Australian tour at Sydney's Opera House, bringing her angelic voice, magnetic charisma and natural flair to a packed house.

Chenoweth is also the official Godmother to the newest Royal Caribbean vessel - *Quantum of the Seas* - which will make its grand debut sailing from New Jersey from Nov next year.

Royal Caribbean Int'l hosted a number of select guests, of which **Travel Daily** was among, to partake in Chenoweth's luminous Sydney concert.

On a number of occasions, Chenoweth said it was a personal career highlight to be performing on the storied stage of the Sydney Opera House and that she was well aware and in awe of the idols who had graced that very stage prior to herself.

The glittering songstress captivated the audience through a two-hour plus set, made up of a



selection of her personal favourite melodies, her own original numbers, themes from some of her most famous TV shows and stageshow musicals.

Chenoweth also performed a number of iconic hits made famous by other artists but which, on this night, she firmly made her own.

Between musical numbers and sometimes during, Chenoweth delighted the audience with her radiant personality, charm and quick wit, regaling stories from her upbringing in Oklahoma, her family, faith & musical influences.

The highlight of the night for the dynamic 4'11 star was when she surprised Australian performer Lucy Durack, who happened to be in the audience, calling her on stage to perform one of their dual hits "For Good", together.

Durack had flown in from the US for the show, unaware Chenoweth knew and would call her on stage to perform their dual hit from "Wicked", with the impromptu performance worthy of the standing ovation they subsequently received.

Pictured above from left are three of Chenoweth's biggest and newest fans in Tony Soden, Tessa Anderssen and Adam Armstrong from Royal Caribbean Cruises.

Port Stephens jealous

DESTINATION Port Stephens has launched a new "Go Wild" winter digital marketing campaign utilising images of humpback whale watching, dolphins and the region's adventure activities.

The pitch is being supported by Destination NSW, with special travel packages developed incl two-nights with a whale watching cruise and bike hire priced from \$335 per couple.

Advertisements will appear on Sydney ferries, Melbourne's trains as well as outdoor billboards encouraging domestic holidays under the region's popular existing "P.S. I Love You" campaign.



WIN

1 of 15 spots on a Canada Global Mega Famil flying with Air New Zealand

- Become a Canada Specialist Agent and go into the draw to join other agents from around the world on this Canada Mega Famil
- Open to existing Canada Specialist Agents - no need to do anything else
- Multiple itineraries - choose your preferred itinerary

Complete training by 16 July to win!
<http://csp-au.canada.travel/>



AIR NEW ZEALAND

Street dancing. More fun in the
Philippines

facebook.com/itsmorefuninthephilippines
Visit morefuninthephilippines.com.au

<p>New Zealand</p> <p>Festive Season</p> <p>Coach Holiday Specialists</p>	<p>18 DAY FESTIVE SEASON TOUR</p> <p>PER PERSON, TWIN SHARE FROM</p> <p>\$4334*</p> <p>DEPARTURES & ITINERARY HERE</p>	<p>11 DAY ULTIMATE CHRISTMAS TOUR</p> <p>PER PERSON, TWIN SHARE FROM</p> <p>\$4824*</p> <p>DEPARTURES & ITINERARY HERE</p>	<p>23 DAY NZ CRUISE & LUXURY COACH</p> <p>PER PERSON, TWIN SHARE FROM</p> <p>\$6549*</p> <p>DEPARTURES & ITINERARY HERE</p>
--	---	---	--

ORDER BROCHURES VIA TIFS [HERE](#) FOR MORE INFORMATION CALL 1800 622 768 OR VISIT www.grandpacificctours.com



*Conditions apply. Lic No 32046.

AFTA UPDATE

The latest updates from AFTA's
Chief Executive, Jayson Westbury

OVER the weekend, the Danii Meads-Barlow Jelly Bean charity ball was held in Sydney at the Sofitel Hotel.

The Danii Meads-Barlow Foundation which hosted the event was formed by Donna and Brian Meads-Barlow after the sudden death of their daughter Daniella in Nov 2011.

Daniella suffered from a type of diabetes that in young people particularly can develop symptoms that result in death. In a very confronting way, it is known as "Dead in Bed". For the Meads-Barlow family, this was something that they had never thought would happen to them. The Danii Foundation is all about helping to fund a device that has been invented to warn carers or parents when symptoms develop like in Daniella's case by sounding a warning, allowing the parent to assist and save a life. An incredibly powerful message, which on the surface is such a simple solution.

It was wonderful to see such a big travel industry crowd supporting the event last Saturday night and great to catch up with old friends and tell stories as we all love to do.

In support of the Danii Foundation, AFTA will be donating a special lucky door prize at the NTIA this year and we hope that this will help build the profile of the Foundation so that it can go on to help more families and make a difference in the world.

It is easy to get caught up in our everyday busy lives, and every now and then it feels good to stop and contribute particularly when the work that is being done saves lives and has the wonderful goal of making "Dead in Bed" a historic thing of the past.

Congratulations to Donna and Brian for having the courage and the deep love that was very evident to go on past their loss and create something so special in the memory of their daughter.

If you want to get more information or donate, go to the foundation's website at www.danii.org.au.



SQ loads dropping

SINGAPORE Airlines has reported its average passenger load factor across its network fell by 1.2% for the month of May due to higher capacity deployed.

Despite the fall, overall numbers were up 1% with 1,472,000 pax uplifted over the month.

Load factors to Australia and other South West Pacific routes declined 1.9% to 71.3% overall.

Prepaid cash top-up

CUSTOMERS of Mastercard's multi-currency Access Prepaid cash passport have a chance to win a \$5,000 cash card in each of the next three months.

Agents selling the cash cards through participating partners will also go into a draw to win a \$1000 card of their own.

GTA Onyx Asia boost

HOTEL brands Amari & Ozo, which are operated by the Onyx Hospitality Group, have signed a distribution agreement with GTA for its group of 34 hotels in Thailand, Hong Kong and Qatar.

Latest TCF updates

TRAVELSCENE at Sirocco in Torquay, Vic has closed, according to the latest update from the Travel Compensation Fund.

Fellow JTG sister-brands Harvey World Travel and Jetset Travel have opened new outlets in Penrith & Colac, Vic respectively.

Other new head office additions registered to the fund include **Jumpa Travel** in Canley Vale, NSW; **Cheetah Travel Centre** in Pascoe Vale, Vic & **Cruise Addict** at Hamlyn Terrace, NSW.

Finnair links to Asia

DIRECT services from Helsinki to Hanoi, Vietnam & Xi'an, China have this week begun operation by Finnair, with both services confirmed by the carrier last year.

Dom. Symposium trivia champs



MORE than 40 agents from across Sydney were in attendance at the first Australian Domestic Symposium pub trivia night, held last week at PJ O'Brien's Irish pub in the city (**TD** 09 May).

Australian Domestic Symposium is the name given to a collection of domestic wholesalers working together to promote locally based product via agent engagement and via its Facebook profile.

Suppliers in attendance, all passionate about Australia's diverse tourism offerings included AAT Kings, Inspiring Journeys, APT, Territory Discoveries, Coral Princess, Sunlover Holidays, Cable Beach Club Resort, Voyages Indigenous Tourism Australia, Hayman, Hamilton Island, Accor, DriveAway Holidays, Captain Cook Cruises, Territory Discoveries and Great Southern Rail.

Taking out the winners title for the evening was the team known as the "Hayman Hotties", who are **pictured** above with Elise Bell from Voyages and consisted of Victoria Ware, Stephanie Brown, Robert Burnet, Vanessa Buttigieg, Dannelle Talvi, Domonic Mehling, Hayman Island and Jessica Boston from Territory Discoveries.

More pics at traveldaily.com.au.

Travel Daily
First with the news

Tuesday 18th Jun 2013



MAJOR PRIZE: The Top agent with the greatest sales between 01-30 June 2013 will win a CAR to the value of \$20,000.00[^]

2nd PRIZE: 1 return Business Class ticket to Europe*

3rd PRIZE: 2 return Economy tickets to Asia*

Plus DAILY PRIZES

[Click for details](#)

EXPERIENCE Thailand with THAI

WIN 1 OF 6 BUSINESS CLASS SEATS TO THAILAND

PLUS 1 OF 10 WEEKLY \$100 GIFT CARDS

THAI Smooth as silk

air tickets

[More Info](#)

Turkey DFAT update

THE Department of Foreign Affairs and Trade has updated its Smartraveller advice for Turkey, as ongoing unrest in Istanbul saw authorities close the road leading to Taksim Square in front of the Australian Consulate-General.

The consulate is still accessible, but Australians wanting to visit will need to show their passport identification to access the area which is closed to taxis and most other vehicles.

The overall advice remains at the mid-range 'Exercise a high degree of caution' level.

Kuwait Best Western

BEST Western Hotels has debuted its first Kuwait property, with the opening of the new Best Western Mahboula.

The 18-storey property has 96 rooms including 16 suites, and offers free internet access and two floors dedicated to conference and banquet space.

There's also a pool, gymnasium and a restaurant.

Globus top sellers head to Spain

GLOBUS' top-selling groups agents visited seven cities on an eight-night Best of Spain tour that covered the country, leaving no marble and granite stone unturned.

The group, from country NSW, Perth, Tasmania, the



Gold Coast and Victoria were led by Globus' Darren Perry, Renata DeVincenzo and Adam Mussolum.

Kicking off in marvellous Madrid, the tour did a virtual loop of the country, taking in Toledo, Cordoba, Seville, Granada, Valencia and Barcelona, ending with a half-day optional excursion to Monserrat, located 55km from the city of Barcelona.

Every day produced fantastic highlights: the Prado Museum in Madrid, the walled city of Toledo, the "Mosque-Cathedral" of Cordoba, Seville's architecture, the Alhambra Palace and Generalife Gardens of Granada, Valencia's stunning City of Arts

and Science and the mind-blowing designs of Barcelona's renowned architect Antonio Gaudi.

The tour was an encyclopaedic exploration of more than 2000 years

of history and some of the most spectacular architecture and design in Europe - along with a culinary exploration that saw agents & pax sample paella, tapas, tortilla, Iberia pork, sangria & vino blanco.

Globus has added several new features to the Best of Spain tour including more dinners in local restaurants, while free wi-fi on the coach & in hotels was popular.

Participating in the famil trip were agents Sammie Williams, Travel Hotspot; Susan Martin, Macleay Valley Travel; Jenny Aitchison, Northern Highland Travel; Glenys Williams, New England Travel; Alan Valpied, HWT Ballarat; Geoff Richardson, HWT Devonport and Kylie Cornish from IYC Varsity Lakes along with 26 passengers from Australia, the US, Canada and Thailand.

Pictured above top right on the Serpentine Bench at Park Guell in Barcelona from left is Geoff Richardson, Darren Perry, Renata DeVincenzo and Sammie Williams, while bottom left is Geoff Richardson & Alan Valpied.

WIN \$80 VISA GIFT VOUCHER



Every day this week **Travel Daily** is giving one lucky reader the chance to win \$80 VISA gift voucher, courtesy of **ChinaTours.com**.

ChinaTours.com offers an extensive range of China products, competitive pricing, Australian based sales team and Travel Agents earn commission!

To win, simply be the first person to send in the correct answer to the question below to:

chinatours@traveldaily.com.au

Where would you find the Panda Research Centre?

Hint! Visit www.ChinaTours.com.

Congratulations to yesterday's lucky winner, **Toni Pope** from **Travelworld Blackwood**.



PAL off to Doha

PHILIPPINE Airlines has opened reservations for its new direct flights from Manila to Doha in Qatar, with six weekly services set to operate using its 414-seat all economy class A330-300 configuration (**TD** 13 Jun).

There's set to be a significant boost in capacity between the Philippines and Qatar, with the PR move coming just a day after QR confirmed its new direct flights from Doha to Clark (**TD** yest).

WANT TO WORK FOR AN AWARD WINNING WHOLESAL TRAVEL COMPANY?

AREA SALES MANAGER

SYDNEY BASED

- ✓ Competitive salary package
- ✓ Generous allowance to spend across our travel brands
- ✓ Opportunity to drive new business

The right candidate will be attuned to the needs of the retail leisure market and possess the following:

- ✓ Minimum 2 years of business development experience in retail, corporate or wholesale travel
- ✓ Excellent written, verbal and presentation skills
- ✓ An ability to build and nurture relationships
- ✓ Business Acumen with an ability to affect change

Backed by an established Sales Department you will receive the resources and support needed in order to succeed.

COULD THIS BE YOU?

To apply, forward your CV and covering letter to recruitment@globusfamily.com.au with the position title in the subject line by

Friday 21st June, 2013.

For more information on LinkedIn Click Here [LinkedIn](#)



GLOBUS

COSMOS

MONOGRAMS

VALON
WATERWAYS



motive
travel

WANTED!

FULL TIME SENIOR TRAVEL CONSULTANT - PERTH

Motive Travel, one of WA's largest independently owned travel agencies, is seeking an enthusiastic, experienced Senior Travel Consultant to join their long-serving team of travel professionals. A self-driven individual, able to work effectively with both corporate and leisure customers with a strong attention to customer service is who we are looking for.

- 4 weeks annual leave
- 5 days annual educational leave
- Time in-lieu
- In-house incentive program
- Salary (DOE)

INTERESTED? Contact Richie Longson on 08 9322 2666 or email richie@motivetravel.com.au

Ribbon cut to open new Quest



FRANKTON Deputy Mayor Colin Hampton was one of a number of local councillors in attendance at the official opening ceremonies for the new Quest Frankston on the Bay property this week, which was celebrated with a fabulous

party at the property.

Attendees included local members of the tourism industry, Quest staff and representatives of the Frankston City Council.

The new serviced apartments, Quest's second property in the Frankston area, form part of a significant redevelopment of the Peninsula Centre and signify the firm establishment of the area as a key business and industrial hub.

Quest Serviced Apartments general manager Tony Gauci thanked the city of Frankston for its ongoing support of the brand.

"Our core growth strategy is to open properties in areas which will support a successful accommodation business in the long term," Gauci said.

"The growing economy in the City of Frankston indicates this will be the case".

Gauci is **pictured** above helping to cut the ceremonial opening ribbon at the opening party with Deputy Mayor Colin Hampton.

Premium Jetblue seat

US LOW-COST carrier JetBlue is set to ramp up its presence in the business market, adding Premium seating to its new Airbus A321s upon receipt of the first of its new aircraft early next year.

The jets, aimed at competing for the lucrative business market, will be deployed on routes between New York and LAX/San Francisco and will offer 16 "mini suites" featuring sliding doors for privacy.

A&K guaranteed trips

STRONG demand and double digit year-on-year growth has seen Abercrombie & Kent release 50 new guaranteed departures of 23 escorted small group trips, A&K president Phil Otterson said.

The itineraries will depart late in the Northern Summer and are for destinations including Myanmar, Italy and the Galapagos Islands.

A&K has added a new Travelling Bell Boy service to many of its 2013 itineraries, which sees pax leave their bags in their room upon departure and finding them in their next room on arrival.

Travel Daily
First with the news

Tuesday 18th Jun 2013

Travelport Merch vid

TECHNOLOGY firm Travelport has released a new video detailing its new Travelport Merchandising Solutions.

The futuristic video focuses on the relationship between the firm and travel agents worldwide and how the system works - to view it, go to www.bit.ly/tportmerch.

NRL Rd 14 Winner

CONGRATULATIONS

Dean Spouszta

from *Destination NSW*

Dean is the top point scorer for Round 14 of *Travel Daily's* NRL industry footy tipping competition, and has won two First Class Eurail Global Flexi Passes, courtesy of Rail Plus.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu



WIN A SCENIC TOURS EUROPE RIVER CRUISE



Throughout June, *Travel Daily* is giving readers the chance to win an all-inclusive luxury river cruise for two valued at over \$20,000, courtesy of **Scenic Tours** and **Swiss International Air Lines**.

The prize includes two return economy class airfares (ex major capital city) on Swiss International Air Lines and a Category E cabin on the 15 Days Jewels of Europe River Cruise (Amsterdam to Budapest) valid for travel in March, October or November 2014.

Every day *Travel Daily* will ask a different question – just read the issue and email us your answer. There will be 19 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this all-inclusive luxury.

Email your answers to: scenictourscomp@traveldaily.com.au.

Q.11: Which cabin categories receive Butler service on board the Scenic 'Space-Ships'?



[Click here for terms & conditions](#)



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Assistant Editor: Matt Lennon
Contributors: Chantel Housler, Barry Matheson and Caroline Gladstone.
Email: info@traveldaily.com.au



Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Senior Executives . . .



Helene Taylor - CEO

*We are currently recruiting for confidential executive roles
Please contact me for a confidential chat helene@tmsap.com*

Are you on our database?

TMS... A SUCCESS STORY SINCE 1994



 Head Office: Level 10, 109 Pitt Street, Sydney, NSW, 2000


 NSW/VIC/WA: (02) 9231 6444 • QLD/NT: (07) 3221 9916

 nswjobs@tmsap.com

 www.tmsap.com

 [Linked Us](#)

 [Like Us](#)

 [Follow Us](#)



AA APPOINTMENTS RECRUITMENT CONSULTANTS

**HUNGRY FOR SUCCESS?
REGISTER WITH AA TODAY!**



FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

NSW & ACT – 8/6 O’Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au

VIC, WA & SA – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au

QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au

ARE YOU PASSIONATE ABOUT ASIA?

WHOLESALE TRAVEL CONSULTANT

SYDNEY – SALARY PACKAGE TO \$80K OTE

Bored of price beats & endless budget Gold Coast packages? Tired of face to face sales & unrealistic targets? Enjoy dealing with both direct clients & agents via phone & email, specialising in adventurous itineraries to unique & obscure locations. Earn a solid base salary plus a huge amount of commission, Monday to Friday only! Enjoy booking exciting itineraries from the speeding bullet trains of Japan to a relaxing cruise on the Yangtze! If you have travelled to & sold Asia extensively & have sound GDS knowledge, apply today

THREE-IN-ONE TRAVEL ROLE

CORPORATE, GROUPS & EVENTS TRAVEL CONSULTANT

SYDNEY – SALARY PACKAGE TO \$55K

Bored of order taking & boring itineraries? Want to work on dedicated accounts? Enjoy managing dedicated high profile accounts, booking high-end travel around the world. As part of a great team creating exciting events, you will enjoy managing pre & post event travel for your clients & will even travel overseas to see the event come to life! You will also enjoy managing travel for incentive groups & conferences including exciting galas, road shows & awards nights. Monday - Friday only, Sabre/Tramada preferred.

STONES THROW FROM HOME

RETAIL TRAVEL CONSULTANT

ADELAIDE (NORTH) - SALARY PACKAGE DEP ON EXP

Don’t spend your days commuting to and from the city. Work closer to home and spend more hours doing what YOU want to do. This boutique northern suburbs agency is seeking an experienced retail travel consultant to join their friendly and successful team. Not only will you be offered a generous salary package, you will have the opportunity to earn incentives and attend some fantastic educationals. So don’t delay, gain a better work life balance today! Minimum 2 years retail travel consulting experience required.

THE PERFECT BEHIND THE SCENES ROLE

GROUP ADMINISTRATION CONSULTANT

MELBOURNE (METRO) – SALARY PACKAGE TO \$54K (DOE)

Currently working in a retail travel consulting role with exposure to group touring? Want to move away from the consulting side and into the back office logistics? This highly regarded and well established travel company are seeking an administrative consultant to assist with all the behind the scenes duties involved with group touring packages. Fantastic office space with Monday to Friday hours and a sensational set salary package. Group tour planning experience highly regarded.

GIVE THE COMMISSION TARGETS THE FLICK

LEISURE TRAVEL CONSULTANT

PERTH (VARIOUS) – SALARY PACKAGE TO \$58K (DOE)

We currently have a consulting role available with one of Perth’s most successful travel agencies! Not only will you be rewarded with a strong set salary, you will love the working hours together with the high end clients and luxury travel requests. With supportive management and a friendly office environment, you will enjoy your days at work. If you possess a minimum 3 years international travel consulting experience and would like to move across to an independently owned agency, this is your ideal role.

IT’S ALL HAPPENING OUT EAST

RETAIL TRAVEL CONSULTANT x 3

MELBOURNE (EAST) – SALARY PACKAGE TO \$55K (DOE)

With a number of vacancies available in Melbourne’s outer eastern suburbs, we will surely have the right role available for you. Whether you enjoy a large office environment or intimate space, high end clients or a diverse range, one of these fantastic agencies has your name written all over it. All three agencies have a lucrative salary package, together with the opportunity to attend many exciting international famils. If you possess a minimum 2 years international travel consulting experience we want to hear from you.

SEEKING A TEAM LEADER EXTRAORDINAIRE!

RETAIL TRAVEL MANAGER

BRISBANE SOUTH.SUBURBS – SALARY PACKAGE TO \$57K

We have a rare opportunity for an experienced retail travel manager to jump in and take charge of this growing agency. On a daily basis you will be responsible for the running of this busy team along with mentoring, training and problem solving. A fabulous salary package is on offer along with great benefits including free car parking, Monday to Friday hours & only the occasional Saturday. Previous travel management experience a must. If you are ready for a new challenge & a successful leader - apply today!

FLAIR FOR FARES

SENIOR RETAIL TRAVEL CONSULTANT

BRISBANE – SALARY PACKAGE TO \$49K

This exciting senior role will be the envy of all your friends! Come along and join this fun and exciting retail travel team as an airfares & ticketing specialist. You will be the fares guru in the office and able to assist in all enquires for ticketing, changes, reissuing and more! Working Mon to Fri hours you’ll earn great \$\$, free car parking, supportive management and much more! Previous retail travel consulting is a must along with GDS skills. If you love to ticket and can solve any airfare problem - we need you!

WEBINAR

Languedoc-Roussillon is calling you for a

FRENCH COFFEE BREAK

This webinar will present the assets of the Languedoc-Roussillon destination and provides useful information to develop and sell to your clients the authentic and unique offers than can be experienced in this Region.

When? Wednesday 19 June

Time: 8.00 - 9.00 AEST

RSVP: [Click here to register](#) **now**

Price: Free

*Prizes up
for grabs for participants
who attend this webinar
like Myer gift cards*



TERMS & CONDITIONS: Prizes are only open to Australian residents who are employed as travel consultants by an IATA-approved travel agent that sells products offered by Qantas Holidays Limited, and are not Flight Centre Limited employees. Prize must be taken as stated. 'Qantas Holidays Limited ABN 24 003 836 459. Lic nb: NSW 2TA 003 004, QLD TAG 740, VIC 31288, WA 9TA 510, SA TTA 48 116.

ROYAL PRINCESS® The Next Generation of Princess®

We are proud to bring you and your clients our most innovative ship in our history — with new features, spectacular enhancements, and all the warmth and sophistication you've come expect from Princess. Welcome aboard . . .



The Atrium and Piazza offer 50% more space and a host of new lounges, shops and eateries.



The first-ever SeaWalkSM is an innovative glass-bottom walkway nearly 40 metres above the ocean.



Enjoy new private dining experiences with the Chef's Table Lumiere and Wine Maker's Dinner.



All outside staterooms have balconies. Plus, our first-ever Deluxe Balcony staterooms feature more space and enhanced amenities!



The Sanctuary, a peaceful on-deck oasis for adults, is larger than ever and features private cabanas.



The night comes alive with a new Water and Light Show and our biggest Movies Under The Stars yet!

Visit myccs.com.au for sales tools and the Princess Academy, featuring Royal Princess courses.

Now Sailing: [Grand Mediterranean](#)
October 2013 to April 2014: [Eastern Caribbean](#)
May to August 2014: [Scandinavia and Russia](#)