

Smart devices are changing

the way people travel



Find out about tactics you can implement to take advantage of this trend in this edition of **The Thought Exchange**

Watch now join the conversation on our **blog**



Travel Daily

First with the news

Tuesday 28th May 2013

BE A PART OF AN EXPERIENCED TEAM OF TRAVEL INDUSTRY PROFESSIONALS

Join Australia's most successful home based travel consulting partnership



join.travelmanagers.com.au
1800 019 599



QF/AY HKG codeshare

QANTAS has revealed plans to enable Finnair to codeshare on flights on the Hong Kong route to Australia, effective 01 Jul.

In its application to the Int'l Air Services Commission, Qantas said it seeks a variation to a number of determinations to allow its Finnish **oneworld** partner to place the 'AY' code on a total of 25 frequencies to HKG.

Submissions for the application close on 10 Jun.

Currency no concern - FC

FLIGHT Centre says its earnings are unlikely to be hit by the recent decline in the Australian dollar, with cfo Andrew Flannery addressing "common misconceptions" about the A\$ - and in particular a perception that when the dollar drops Australians are likely to switch from outbound to domestic travel.

In a presentation yesterday, he said that the strong Aussie dollar in recent years had enhanced Australian spending power and been "generally positive for outbound travel".

However he reiterated previous comments that travellers are more likely to adjust to foreign exchange fluctuations by adjusting "at destination" spend.

The presentation demonstrates consistent growth in overseas

travel over 20+ years, suggesting that Australian outbound travel is "structurally driven" rather than linked to the currency.

Flannery cited FLT ticket centre data which highlighted a lack of correlation between the level of the dollar and the international versus domestic sales mix.

And despite current high levels of travel to the USA, he said the company's ticketing data suggests that pricing is a more important driver than the level of the A\$.

Typically USA represents 10-15% of the company's monthly ticket sales in Australia, with price-driven spikes in demand each Feb and Aug which correlate with the Flight Centre Travel Expos plus USA and Canada travel shows.

The Flight Centre figures show that "plunging airfare prices" are a much stronger driver of outbound travel demand.

Fares have fallen significantly over the last five years, he said, with the cheapest SYD-LAX down 25%, SYD-BKK down 30%, SYD-DPS dropping 36% and SYD-SIN down 51%.

More from FC on **page four**.

Daydream discount

DAYDREAM Island Resort & Spa is offering a 25% discount on a three-night getaway for stays from 01 Jul-13 Sep, when booked before 10 Sep, incl daily brekkie & \$50 Rejuvenation Spa voucher.

Seven pages of news

Travel Daily today has seven pages of news & photos, plus full pages from: **(click)**

- TMS Asia Pacific
- AA Appointments

Select & Win
WIN TWO
FLIGHTS TO THE
DESTINATION OF
YOUR CHOICE*



*Conditions Apply

Magellan now at 70

MAGELLAN Travel Group has confirmed that Thursday Island Business and Leisure Travel is still a member (**TD** yesterday), with the addition of Ozcruising to the group bringing it to a total of 70 members, plus five more pending.

A STAR ALLIANCE MEMBER

48 hour
sale
to New Zealand on now

SALE ENDS 28 MAY

To book refer to your GDS

Travel periods and conditions apply



CANADA & ALASKA
featuring USA
2014 OUT NOW



FLY FREE*

Book by 25 October 2013

Call **1300 278 278**

or visit

www.aptgroup.travel

*Conditions apply. Contact APT for full terms & conditions. Australian Pacific Touring Pty Ltd ABN 44 004 684 619 Lic. No. 30112 MKT11669

Celebrate the arrival of our
A380
Fly to Beijing or Shanghai
or Guangzhou **Sale***



See your travel agent now
or call **CSAIR**
1300 889 628



中国南方航空
CHINA SOUTHERN
AIRLINES



Hottest NEW Jobs in Sydney

- Multiple Corporate Consultant roles
- Funky offices, educationals, progression
- High touch global accounts
- Sal. to \$55K domestic, to \$65K int'l.

Contact: Kelly Wellsmore
02 9278 5100
kelly@inplacerecruitment.com.au



Travel Daily

First with the news

Tuesday 28th May 2013



CZ Sydney A380 fares

CHINA Southern Airlines has today released introductory fares on its A380 superjumbo services to Australia, which are scheduled to debut on 28 Oct from Sydney.

Passengers from Melbourne, Brisbane and Perth to Guangzhou, Beijing and Shanghai will also benefit from CZ's doubledecker launch down under, with return Economy Class fares priced from \$720 - or \$380 before taxes - on sale until 04 Jun.

Business and First Class fares are priced from \$2,380 and \$3,800 respectively, on sale until 12 Jun.

Regional gm Australia/NZ Henry He said the new fares are the best ever offered to China.

Oaks early opening

THE 4.5-star Oaks on William in Melbourne will open its doors to guests a month early, with Oaks Hotels & Resorts confirming its 40th property will debut on 15 Jul.

Sell, Shop & Party.

with United from 6-31 May!

JTG EXCLUSIVE

UNITED



A STAR ALLIANCE MEMBER



Every agent has a reason to join

Total freedom, flexible hours, better work life balance & higher commissions



Call 1300 682 000

Visit join.mtatravel.com.au

Virgin introduce GDS fee

VIRGIN Australia is set to begin charging passengers for using credit or debit cards to pay for bookings made through Global Distribution System (GDS).

The 'Booking & Service Fee' of \$7.70 on domestic flights and \$10 on trans-Tasman and short-haul international flights will apply to tickets issued via travel agent GDSs from this Sat, 01 Jun.

VA says the levy is "in line with fees applied through its other direct booking channels", and will apply to tickets issued in Australia and in New Zealand on Virgin Australia 795 ticket stock that include at least one 'VA' sector.

"The Booking and Service Fee is industry standard and is intended to aide...the recovery of some of the costs associated with processing bookings paid for by credit or debit card including the merchant fees of various credit card companies, payment processing costs, administration costs, and the cost of maintaining

IT systems used for payment security to minimise credit card fraud," Virgin Australia said in a trade memo.

The non-commissionable fee will be applied on a per pax, per booking basis under the YR code (which auto-quotes).

However pax can side-step the charge by paying for their flights by cash, cheque or invoice.

A VA spokesperson told **TD** there is no GDS booking & service fee at present for long-haul bookings.

Qantas currently charges \$7.70 for all Australian domestic and transTasman bookings paid by credit, charge or debit card.

CeBIT Sydney faith

THE largest business technology event in Asia Pacific, CeBIT Australia has shown confidence in Sydney's alternative conference facilities, with the NSW govt announcing the firm will continue to host its annual fair in the NSW capital from 2014 to 2016.

"This is a great endorsement for Sydney and our ability to deliver world-class events, despite the changes to our hosting spaces," NSW deputy Premier Andrew Stoner said this morning.

Business Event Sydney ceo Lyn Lewis-Smith confirmed the next three years will "present certain challenges" but CeBIT's decision shows that "there are solutions."

SINGAPORE AIRLINES



SALES EXECUTIVES (2) BRISBANE SALES OFFICE

Singapore Airlines is looking for two highly motivated Sales Executives to join our busy Brisbane sales team.

One Permanent Full-time Position
One Temporary Full-time Position

The successful candidates will be responsible for,

- Identifying and implementing strategies to meet revenue targets.
- Sourcing new business opportunities and converting leads into sales.
- Preparing regular reports on market activities and initiatives to enhance the Company's position in the market.
- Representing the Company at seminars, product launches, trade and public product expos and conferences.

The successful candidates will need to demonstrate the following,

- Proven ability in business development roles.
- Sound industry knowledge.
- Proficiency in PC skills including Microsoft Word, PowerPoint and Excel.
- Excellent time management.
- Superior negotiation, presentation and communication skills.
- Willingness to travel within QLD, interstate and overseas.
- Australian citizenship or Permanent Residency status.
- Current driver's license.

A minimum of 3 years experience within the travel industry with a business development background, or similar, would be an advantage (corporate and/or retail).

Qualified candidates are invited to send your resume to **Michael Kirkby, Sales Manager QLD** either by email info_bne@singaporeair.com.sg or by mail to GPO Box 49 Brisbane QLD 4001.

Please indicate clearly which position you are applying for.

Applications close 5pm Monday, 3 June 2013.

Only those applicants who are successful in gaining an interview will be notified.

EUROPE IN A BRAND NEW RENAULT

- ✓ Best Self-Drive Option - 21 Days - 6 Months
- ✓ 100% All-Inclusive Insurance, Nil Excess
- ✓ Mid-Year Sale Now On! ✓ 32 European Locations
- ✓ Book & Pay by 31 May 2013. Hurry Book NOW!

Discover more at

RENAULT EURODRIVE
www.renaulteurodrive.com.au



Travel Daily

First with the news

Tuesday 28th May 2013

BREAKAWAY LAN
International Travel Industry Club

Industry rates on LAN to South America.
Sales & travel until further notice.
Economy from **\$639*** pp RETURN plus taxes.
Business class rates available, pls contact us.
* Conditions Apply. Taxes approx. \$635* - \$699* pp.

CLICK HERE for further details

Jetstar Asia boosts Bangkok

QANTAS offshoot Jetstar Asia yesterday announced a significant expansion of capacity between Singapore and Bangkok, with the addition of eight weekly flights and a total of up to five services per day on the route.

Jetstar Asia ceo Barathan Pasupathi said that Thailand continued to be one of the airline's biggest markets, with the new capacity taking Jetstar Group services to the kingdom to about 106 flights per week.

That includes Jetstar operations from Singapore and Sydney to Phuket as well as services from Melbourne and Singapore to Bangkok.

"We are adding capacity to Bangkok to meet ongoing strong demand from both the leisure market and an increasing number of business travellers attracted to our low fares and expanding schedule," Pasupathi said.

Last year Jetstar Asia's carriage

on the Singapore-Thailand route grew 30% to more than two million passengers.

"With our new offering of up to five services a day, we can give more choices and better connection times to even more leisure travellers, not just from Singapore but transiting through our Singapore hub on other Jetstar services," he added.

China cruise boost

YANGTZE cruise operator Century Cruises has expanded its fleet, with the addition of the new *Century Legend* which is its seventh vessel.

The 398-passenger ship is sister to *Century Paragon* which launched two months ago, with private balconies on all cabins along with king-sized beds, LCD satellite TVs, wi-fi internet and "exterior sightseeing elevators," cruising Chongqing-Yichang.

Legend arrives 24 Sep

CARNIVAL Cruise Lines this morning revealed further details of the down-under deployment of *Carnival Legend* (TD 09 May), which will join sister ship *Carnival Spirit* in a summer deployment starting from Sep next year.

CCL director Australasia, Jennifer Vandekreeke said *Legend* would operate a series of 8-12 day cruises to the Pacific.

"With two ships sailing from Sydney, we've taken the opportunity to add some extra spice to the program - we've doubled the number of weekend sampler cruises on offer, and we're taking *Carnival Spirit* down to Melbourne in 2014 and 2015 for guests to experience the race that stops the nation, the Melbourne Cup," she said.

Legend will arrive after a dry dock next year, with further details of upgrades to suit "her new summer home" to be released by the end of Jul.

Carnival Spirit itineraries for 2015 are open for sale from today, while *Carnival Legend* will go on sale by the end of Jun.

Expedia TAAP Asia

EXPEDIA Travel Agents Affiliate Program yesterday launched a four day 'Luxury Asia for Less' sale, offering a range of standalone hotels with up to 40% off, priced from \$92 per night.

Featured destinations include China, the Philippines, Thailand, Japan, Vietnam, South Korea, Taiwan, Indonesia and Malaysia.



Window Seat

KOREAN pop star Psy is getting on board with Asiana Airlines, named as the new honorary ambassador for the carrier.

Psy is receiving ever-increasing levels of credit for helping to put Korea back on the tourist map, thanks to more than one billion *Gangnam Style* views on YouTube.

He has already been recruited by Accor & the Korean Tourism Organisation due to his global stardom and will now serve in an official capacity with Asiana by supporting internal corporate events held by the airline.

In return, Psy will enjoy one year of Asiana travel to any destination on its network - flying "top-class" of course.

BACON tourism could be the next big thing, after the release of a new book called 'Bacon Nation' in the US this week.

Author Peter Kaminsky has gathered a range of bacon-based experiences from across the country, including the only-in-America experience at so-called Camp Bacon in the town of Ann Arbor in Michigan - a "four-day pork-belly extravaganza" sponsored by a gourmet food deli called Zingermans.

"If you can't get enough bacon at one meal, this is all-bacon, all the time," Kaminsky wrote.



Emirates Wolgan Valley
RESORT & SPA • AUSTRALIA

Marketing Executive

An amazing opportunity to join a creative, fun and challenging team environment and represent Australia's finest luxury resort!
We are looking for a Marketing Executive experienced in Digital Marketing/PR/ Communications.

Applications close this Friday - 31st of May, 2013.

If you are interested, please email your CV and Cover Letter to hr@wolganvalley.com

Legendary river cruises, Inspired design

INTRODUCING A STUNNING NEW SALES TOOL -
CHOICE.

CLICK HERE
FOR A WORLD OF CHOICE

AVALON | 10TH
WATERWAYS® | ANNIVERSARY

avalonwaterways.com.au

NZ losing share

NEW Zealand's share of Flight Centre's outbound business has declined somewhat over the last 12 years, with figures revealed by the company yesterday showing a drop from 16.1% to 13.9% in terms of trans-Tasman travel sold by the company in Australia.

The UK's share has also dropped significantly, down from 9% in 2001 to 6.1% last year.

In contrast over the same period, Indonesia has moved from 8.2% to 11.3% of Flight Centre's Australian outbound business, while Thailand has also grown strongly, up from 4.4% to 7.5%.

CFO Andrew Flannery said that since 2001 it had been "steady as she goes" for the USA, which accounted for 10.4% of Flight Centre's Australian outbound business in 2001, almost steady with the 10.2% figure last year - despite the soaring Australian dollar over the same period.

1st CZ 787 delivery

CHINA Southern Airlines will take delivery of its first 228-seat 787 from Boeing this Fri 31 May.

CZ's *Dreamliner* is configured with four First Class, 24 Business and 200 Economy seats and is planned to be used on domestic services initially.

FC committed to dom

FLIGHT Centre cfo Andrew Flannery says the company remains "strongly committed to stimulating domestic tourism".

In a presentation yesterday (see **page 1**) he confirmed that Flight Centre's Australian business sends more travellers on holidays at home than it does to any other individual country.

Flight Centre believes there's an opportunity for it to grow domestic sales and revenue, but there are a range of structural challenges - unrelated to the dollar - which need to be overcome to stimulate growth in the domestic market.

These include "keen competition" from Australia's overseas neighbours which in many cases offer more value off-shore due to significantly lower labour costs overseas and better investment in infrastructure such as hotels and attractions.

"International airfares and packages remain highly affordable," he said, with major deflation over the last five years.

Benefits from low A\$

FLIGHT Centre says there are some potential benefits for its business from the lower Australian dollar, including lower local interest rates which can stimulate leisure travel demand.

A lower A\$ also helps the company's "overseas profit translation," with the company leaving its current \$325m-\$340m profit forecast unchanged.

Agents incarcerated on Norfolk



Study urges holidays

AUSTRALIAN businesses are not encouraging staff enough to take holidays, while employees who do take holidays are travelling shorter than their desired length.

That's some of the key findings from a new Travelzoo Australia poll of 440 subscribers for its 2013 Travel & Lifestyle Survey.

The data showed 56% of respondents employers are not actively encouraging workers to take holidays despite more than 4 in 5 admitting holidays made them feel more refreshed and recharged upon their return.

Although 75% said a holiday would make them think less of work, over 80% said they check emails, social media and new sites while they are on vacation.

ABOVE: Omniche Holidays, Norfolk Island Tourism and Air New Zealand recently hosted a group of Brisbane-based agents on an action-packed fam.

Agents experienced a number of day and evening tours, along with site inspections at an array of accommodation options.

Pictured dressed as convicts for a themed-dinner front row from left are: Penny Hickey, MTA and Stacey Moffitt, RACQ Maroochydore.

Middle: Jo Meredith, Flight Centre Bribie Island; Michelle Baker, Omniche Hols; Hannah Smoother, Flight Centre Bundaberg and Andrew Farrow, Omniche Hols.

Back: Danielle Godfrey, Jetset Mt Gravatt and Rachel Cartwright, Discover Travel & Cruise.

Experienced Travel Consultant North Sydney



Get involved & drive the success of an established business that's going places! Excellent organisational culture & long-term career prospects! If you understand the value of being your client's travel expert by providing exceptional, tailored customer service, then consider Corporate Traveller and take your travel career to new heights!

To apply visit: Applynow.net.au/jobFI48394

facebook.com/ismoretuninthephilippines
Visit moretuninthephilippines.com.au

EXPERIENCE
Thailand
with THAI

[More Info](#)

WIN 1 OF 6 BUSINESS CLASS SEATS TO THAILAND

PLUS 1 OF 10 WEEKLY \$100 GIFT CARDS

SAA scrums down with agents

SOUTH African Airways continued its unbeaten run hosting more travel agents to some corporate hospitality in its suite at Suncorp Stadium.

All season long, the carrier has welcomed trade partners to kick back and enjoy the Queensland Reds rugby games from the first-class facility.

Pictured here in the centre is Reds captain and Wallabies representative star James Horwill with Karl Weber of Makutsi Safari Springs and Trent Malcolm from SAA Queensland.

Both enjoyed the hospitality on offer at the recent Reds game, cheering on the team as they defeated the Sharks, from Durban by the score of 32 points to 17.



Monaco comp ending

FRENCH Travel Connection is reminding the trade that entries for three luxury stays in Monaco are open to 30 Jun, with entries earned via Passport to Monte Carlo bookings - ph 1300 858 304.

More flights to MNL than any other carrier
 SYD – 4 x B777 direct flights each week
 MEL – 3 x B777 direct flights each week
 PER – 4 x A320 flights via DRW each week from Jun
 BNE – 3 x A320 flight via DRW each week from Jun

[Click here for more details](#)



Philippine Airlines

FIRB OK for Virgin/TT

THE Foreign Investment Review Board has confirmed that it has no objections to the proposed acquisition of 60% of Tiger Airways Australia by Virgin Australia, as flagged more than six months ago (**TD** 30 Oct).

In an ASX statement this morning, Virgin welcomed the move, which satisfies another condition for the deal “which will enable Virgin Australia to access the budget market segment and expedite the growth of Tiger Australia”.

The transaction is still subject to certain conditions, with the airlines expecting completion by mid-Jul this year.

TICNSW chamber tick

PLANS for the amalgamation of Tourism Industry Council NSW into the New South Wales Business Chamber (**TD** 25 Mar), has been endorsed by members, effective 01 Jul 2013.



Money

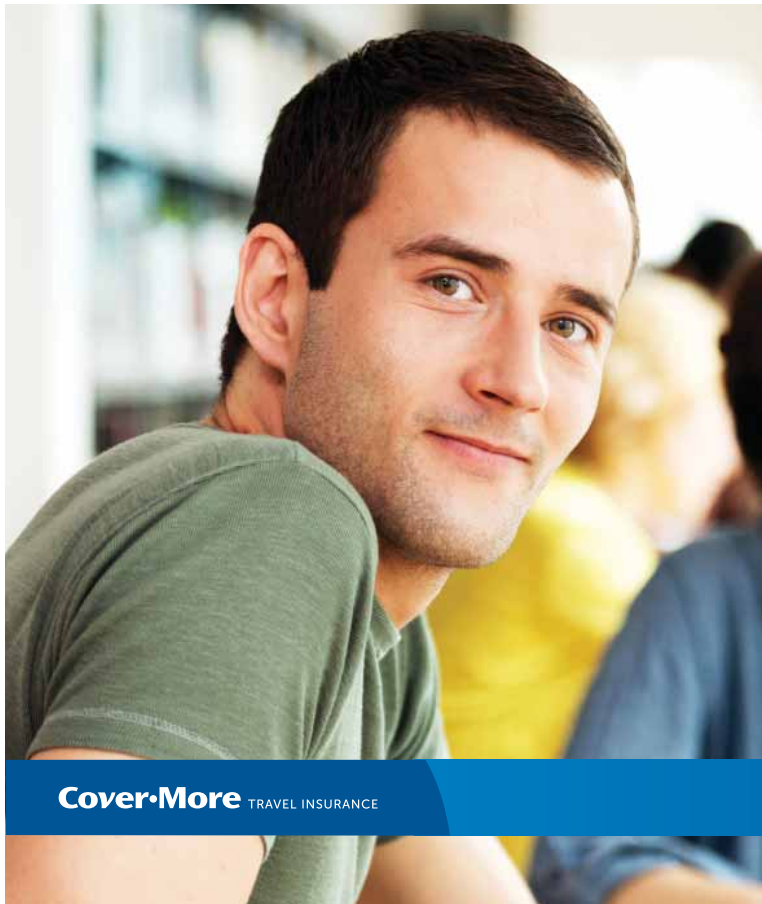
WELCOME to *Money Talk*, **TD's** Tue feature on what the Australian dollar is doing.

A\$1 = US\$0.961

THE Australian dollar has dived over the last week, dropping against major currencies incl the Japanese Yen and the US greenback, where it hit the lowest level in 11 months.

The move reflects increased confidence in the US economy, and has been welcomed by Aussie tourism exporters.

US	\$0.961
UK	£0.636
NZ	\$1.181
Euro	€0.743
Japan	¥97.11
Singapore	\$1.206
China	¥5.693
South Africa	R9.148
Canada	\$0.989
Crude oil	US\$93.72



We're growing and we need an outstanding BDM in Western Australia.

We are a successful company with an exciting future that we wish to share with a dynamic Business Development and Relationship Manager.

You will bring excellent customer relationship skills and a results-driven mindset to this opportunity and we will reward you with an outstanding career path with Australia's leading travel insurance and assistance provider.

Contact us now. www.covermore.com.au/careers

Cover-More TRAVEL INSURANCE

We focus on what matters.

WIN A NEWPORT BEACH PRIZE PACK



Every day this week, **Travel Daily** is giving one lucky reader the chance to win the above prize pack, courtesy of **Visit Newport Beach**.

Ranked among the "Top 10 Resort Towns in the US", Newport Beach epitomises the casually sophisticated lifestyle of Southern California. This idyllic seaside destination is widely celebrated for its natural beauty alongside stylish accommodations, eclectic coastal cuisine and shopping. www.visitnewportbeach.com.

To win, simply be the first person to send in the correct answer to the question below to: newport@traveldaily.com.au.

What are some activities that are unique to Newport Beach?

Congratulations to yesterday's lucky winner, **Jamie Thompson** from ecruising.travel.

Capital Ashes offer

BOUTIQUE London hotel The Capital has released five-night packages for the Ashes Cricket Tour matches scheduled for Jul & Aug, priced from \$2,200/room.

The deal includes return airport transfers, a chauffeured transfer to Lord's Cricket Ground on one day of either the Second or Fifth Test & daily brekkie, and is based on a Classic King room.

Upgrade to a either a Deluxe Room or Junior Suite from \$500 and \$1,200 respectively.

Built into each package is one free night (stay 5/pay 4).

To book the special deal, email reservations@capitalhotel.co.uk.

Guests zip into Rio

A NEW thrill ride, dubbed the Voodoo Skyline, will be opened at the Rio All-Suite Hotel & Casino in Las Vegas by the end of Aug.

The 70-second zipline will see riders plunge 244-metres to the Ipanema Tower from 122 metres high, with open views of The Strip.

Accor gm shuffling

ACCOR has today announced the appointment of two hotel execs to new gm posts in Sydney.

Zac Hope - formerly from The Sebel Resort & Hawkesbury Valley and The Sebel Parramatta - has taken over the outright reins at Sydney QStation Manly.

Accor 14 year veteran, Michael Daviss will move into the general manager's position at the Novotel Parramatta.

Daviss was most recently gm at Novotel Forest Resort Creswick.

The great girls escape

ABSOLUTELY Abruzzo Tours has declared two of its upcoming Italy tours departing 25 May and 01 Jun to be exclusive to women.

Both itineraries will run with a maximum of 12 pax, encouraging female participants to make new friends - ph 1800 641 136 for info.

CNS air pax downturn

CAIRNS Airport has posted a 7.1% drop in international pax numbers for Apr, nearly 4,000 less than the same month last year.

Numbers for Apr follow a flat 0.4% gain posted for Mar.

MEANWHILE, Queenstown Airport has reported a massive gain of nearly 60% in the number of international arrivals, thanks to an increase of 30 int'l services from Australia.

Of these, 14 were from MEL, nine from BNE and 7 from SYD, accounting for an additional 6,835 passengers.

QR launches Salalah

QATAR Airways has introduced its 5th new route of 2013, with a new four weekly service from Doha to Salalah in Oman, QR's second route to the Sultanate.

NRL Rd 11 Winner

CONGRATULATIONS

Francesca Triolo
from *Carnival Australia*

Francesca is the top point scorer for Round 11 of *Travel Daily's* NRL industry footy tipping competition, and has won a NRL jersey for the team of her choice, courtesy of **inPlace Recruitment**.

Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn

2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu

excite HOLIDAYS

Reservations Manager

Excite Holidays is a **leading online wholesale travel company** supporting the travel agency network and a **2012 AFTA Wholesale Finalist**, with access to one of the most advanced booking systems available. If you understand the value of customer service and have what it takes to proactively deliver exceptional assistance then consider working for Excite Holidays as we have an **exciting opportunity for a Reservations Manager** to lead a national reservations call centre based in our headquarters in Bondi Junction NSW.

This role will include overseeing the company's national and global operations based in Europe and Asia with opportunities for further expansion to other markets.

The Reservations Manager must demonstrate solid sales and customer service skills gained from previous leadership roles and exhibit superior client relationship, organisational and communication skills to lead a young, dynamic and exciting team of travel consultants.

We are looking for someone who dares to be different, provides ideas and solutions and can work collaboratively in a fast paced, high-tech and innovative environment.

If you're a highly positive and motivated individual looking for a solid career path, please forward your CV and salary expectations to careers@exciteholidays.com.

www.exciteholidays.com Visit us on

Hello Tomorrow

Snr. Secretary & Sales/Admin Support Melbourne

Tomorrow, you could be helping to create the future of air travel. Emirates is seeking a dynamic, dedicated and motivated professional to assist the Regional Manager in the Melbourne Town Office.

Interested applicants should have:

- Minimum 1 year previous secretarial or administrative experience.
- Minimum 3 years experience in an airline sales support role or similar airline commercial role.
- Ability to handle a variety of tasks simultaneously and often under pressure.
- Good knowledge of airfares and ticketing.
- GDS experience.

The successful candidate must be able to:

- Handle trade and direct customer enquiries, ensuring all enquiries are dealt with or ownership is established within the sales department.
- Coordinate and manage the business affairs of, and provide full administrative support to the Regional Manager VIC/TAS.
- Manage and coordinate sales functions, travel shows and expos within VIC/TAS territory.
- Identify new, and build on already well-established relationships with Emirates' most loyal customers.

For further details, and on-line application process, please visit our website www.emiratesgroupcareers.com Ref No: SS&AS/CJ/24779

Applications close on Sunday 09 June, 2013. Telephone and postal applications will not be entertained. Only candidates that meet the minimum requirements will be considered and contacted.

GPT showcases New Zealand



GRAND Pacific Tours recently hosted a fam to New Zealand for some of its key NSW and ACT agents, with highlights including a cruise on Milford Sound, seeing the glow worms of Te Anau and a visit to Larnach Castle.

Pictured in Queenstown from left are: Russell England, GPT driver; Leigha Clough, Travelscene Ulladulla; Crystal Drinkwater, HWT Bathurst; Chantal Simms,

ARendezvous Travel & Leisure; Karen Nicolson, Travelworld Nowra and David Kettle, NZ Coach Tours Ltd.

Back: Peter Drummond, GPT NSW/ACT bdm; Susan Anderberg, Macleay Valley Travel, Kempsey; Sarah Dalcorn, Travelworld Tamworth; Jenny Greenwood, Jetset Southlands ACT; Marni Wade, Windsong Travel, Inverell; Michelle Cunningham, World Wide Destinations, Gungahlin ACT and Robyn Flanagan, Travelworld Wauchope.

Major Squaw upgrade

NEARLY US\$8m will be spent on a significant upgrade to the Squaw Valley & Alpine Meadows ski resorts in California, ready by the 2013-14 winter season.

The works will include upgrades to snow-making equipment, new indoor yoga studios and a full renovation of accom facilities.

The latest upgrades form part of a five-year \$70m revitalisation of the region's ski season facilities.

PAL to Sao Paulo

PHILIPPINE Airlines president Ramon Ang has confirmed plans to introduce services to Sao Paulo (**TD** 08 Apr) by 2014, with flights to be operated via Los Angeles.

It's unclear at this stage if PAL will fly its own aircraft on the Brazilian route or codeshare with a South American carrier.

Branch agencies close

HOGG Robinson Australia and China Travel Service have closed branch agencies in Canberra & Melbourne respectively in a new Travel Compensation Fund update.

MEANWHILE, Escape Travel and Indie Travel store have launched new outlets in Golden Grove, SA and Cairns, Queensland.

Other new admissions to the TCF include **The Totem Group** (ABN: 70 160 565 122), **Seasons Travels and Hotels** (ABN: 84 931 520 717), **Ausome Travel** (ABN: 81 162 429 861) and **JK Travel** (ABN: 39 162 956 194).

Travel Daily
First with the news

Tuesday 28th 2013

SATC targets Yanks

AMERICAN online travel agent Orbitz has teamed with the South Australian Tourism Commission's US team to launch a marketing campaign promoting the state.

Aimed at boosting visits from US travellers, the pitch will see email subscribers receive a promotional email with special SA accom deals.

WIN A HOLIDAY TO HAWAII, THE BIG ISLAND

To avoid confusion with the name of the entire state, the island of Hawai'i is often called the "Big Island," and what an appropriate name it is. Nearly twice as big as all of the other Hawaiian Islands combined, its sheer size can be inspiring.

This month Travel Daily is giving readers the chance to win a holiday to the island of Hawai'i, courtesy of Hawaii Tourism Oceania, Hawaiian Airlines and Hilton Waikoloa Village.

The prize includes two return economy airfares from Sydney to Kona via Honolulu with Hawaiian Airlines, six nights accommodation at the incredible Hilton Waikoloa Village and return airport transfers with a flower lei greeting on arrival.

Each day Travel Daily will ask a Hawaii-related question – just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this inspiring Hawaii holiday.

Email your answers to: hawaii@traveldaily.com.au.

Q.20: What is the name of the wedding chapel located near Palace Tower?

Hint: www.hiltonwaikoloavillage.com

We're turning 18 & the drinks are on us!

\$18 Birthday deals

For great \$18 Birthday deals [Click Here](#) or call 1800 624 268.

Mauritius
It's a pleasure
Conditions apply Lic#: TAG1291

Click here for terms & conditions

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Assistant Editor: Matt Lennon
Contributors: Chantel Housler, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



LET TMS LEAD YOU TO SUCCESS!

RECRUITING TALENT FOR THE TRAVEL AND HOSPITALITY INDUSTRIES IN ASIA PACIFIC

DO YOU NEED ONLINE OR I.T PERSONNEL?

As travel **ADVANCES** into the online space so does TMS Asia Pacific.

Recognising the need for skilled I.T personnel in the travel space, TMS has expanded the team to include specialist I.T recruiters who can completely understand your technology I.T needs in travel.

Our new I.T. arm at TMS Asia Pacific can now deliver complete IT Solutions for the Travel, Tourism & Hospitality industries as well as other clients across various technology sectors.

We have a database of qualified and skilled candidates for those niche and hard to fill roles.

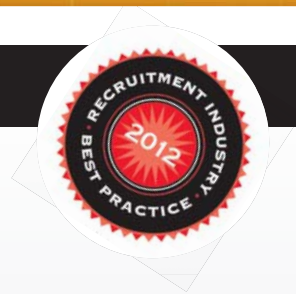
These include but are not limited to

- Software Development
- Infrastructure
- Testing
- Project Management
- Business Intelligence
- Data Warehousing and associated niche technology sets



please email josh@tmsap.com for a confidential discussion about potential opportunities or your needs.

TMS... A SUCCESS STORY SINCE 1994



Head Office: Level 10, 109 Pitt Street, Sydney, NSW, 2000

NSW/VIC/WA: (02) 9231 6444 • QLD/NT: (07) 3221 9916

nswjobs@tmsap.com

www.tmsap.com

Linked Us

Like Us

Follow Us



AA APPOINTMENTS RECRUITMENT CONSULTANTS

DON'T BE LEFT OUT IN THE COLD!

Does your current job give you the chills?
March right into AA for the hottest
travel roles in town!



FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

NSW & ACT – 8/6 O'Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au

VIC, WA & SA – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au

QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au

PARTY AT CARNIVAL IN RIO!

TRAVEL CONSULTANT

SYDNEY – SALARY PACKAGE TO \$100K OTE

Does the World Cup & Carnival in Rio excite you? Fancy having your next famil in South America? Our client specialises in unique holidays to South America & Antarctica, from backpacker, trekking & sporting holidays to luxury cruising & great expeditions! As a specialist travel consultant you will enjoy servicing your clients via phone & email, Monday to Friday only. Enjoy a solid base salary plus uncapped commission. Join a team of friendly consultants who currently take home up to \$100K per yr OTE.

WANT TO WORK IN EVENTS?

TRAVEL/EVENTS CONSULTANT

SYDNEY – SALARY PACKAGE TO \$55K

Are you bored of your current travel role? Looking for something new? Why not combine your love for travel with the exciting and varied events industry, travel the world to various road-shows and special events! Our client a high-end boutique event management company currently seeking an experienced travel consultant to join their friendly team. Enjoy booking high profile groups to events all over the world & even escort the groups overseas! Min 2 yrs consulting experience required. Sabre/Tramada preferred.

LAND OF THE RISING SUN

WHOLESALE TRAVEL CONSULTANT

MELBOURNE (CITY) – SALARY PACKAGE TO \$45K+ BONUSES

Looking to step behind the scenes and into a wholesale travel consulting role where you can become a specialist in one product? We have an amazing travel consulting role available in Melbourne's city centre, creating holiday packages to and throughout Japan, together with the occasional stopover request in Korea and China. If you love all things Japanese, Join this travel company today and you could soon be selling a destination you have travelled to and are passionate about. Great travel benefits on offer.

ROLE WITH A DIFFERENCE

LEISURE TRAVEL CONSULTANTS

PERTH – SALARY PACKAGE TO \$55K (DOE)

Don't wait until 1st July to start your employment search. Start the process now so you are the front runner! We have a number of leisure consulting roles available in Perth that will not only offer a great set salary, you will have access to some of the most exciting and unique educationals. Working Monday to Friday hours (rotational Saturday 9am to 12pm with time in lieu) in a professional office space, you will not believe your luck securing one of these top roles. Min 18mths experience required together with a professional approach.

CRUISE INTO THIS TOP ROLE

CRUISE RESERVATIONS CONSULTANT

PERTH (CITY) - SALARY PACKAGE TO \$48K (OTE)

Do you think cruising is the only way to travel? Believe the all inclusive cruise package offers the best value for money? Join this cruise wholesaler today and you could soon be selling some of the most popular, and also luxurious, cruise lines in the world. Whether it is the family P&O cruise or luxury five star round the world voyage, no one day will be the same. If you have sold a number of cruises and would like to specialise in this sector of the industry, apply to AA Appointments today.

EARNING DOLLARS, NOT CENTS!

CORPORATE TRAVEL CONSULTANT

MELBOURNE – SALARY PACKAGE TO \$70K (OTE)

Are you one of the hardest workers in the office and getting paid the same as your slack co-worker? Move across to this corporate travel leader and be paid for the work you put in! Not only will you be offered a guaranteed salary, you will have the potential to earn more than some of the senior executives in the travel industry! In addition to this, you will be given many career advancement opportunities. Minimum 2 years international travel consulting experience required together with strong attention to detail.

A GOLDEN OPPORTUNITY

RETAIL TRAVEL MANAGER

TOWNSVILLE- TOP SALARY PACKAGE DEP ON EXP

This golden travel role is sure to be the pinnacle of your career. Taking on this exciting management position you will have the chance to manage your own portfolio, whilst mentoring and developing a team of consultants. The exciting benefits on offer include a top industry salary + incentives, Head Office support, educationals, plus more. Opportunities such as this in Townsville are rare so if you are an experienced retail travel manager ready for your next big challenge in the industry – call us now!

JUMP ON OVER TO THE OTHER SIDE

CORPORATE TRAVEL CONSULTANT

BRISBANE INNER SUBURBS- \$55K OTE ++

Leave the retail world of travel behind for the corporate travel way of life! Join a leading TMC, working Monday to Friday with a dedicated team and academic clients. Working on a corporate portfolio of clients, you will enjoy booking worldwide itineraries including, flights, accommodation and all ancillary products for business clients. In addition to a generous salary you will also enjoy excellent professional development, superb travel discounts and more. All you need is a min 12 months travel consulting experience.