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Contact **MasterChef Travel**

**1300 836 764**

[info@masterchef-travel.com.au](mailto:info@masterchef-travel.com.au)

[www.mastercheftravel.com](http://www.mastercheftravel.com)



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### Tours:



**Italy: A Culinary Journey**  
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**England: A Rural Food Discovery**  
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**Departs 18 Sep 2014**



**India: A Spice Odyssey**  
with Courtney Roulston  
**Departs 08 Oct 2014**



**Mexico: A Food Fiesta**  
with Ben Milbourne  
**Departs 01 Nov 2014**



**Vietnam with Angkor Wat:  
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First with the news

Monday 7th April 2014



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Cruising & Touring

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## \$1.6m package for Gaines

**NEWLY** appointed Helloworld Limited ceo Elizabeth Gaines (**TD** 25 Mar) will earn up to \$1.6 million a year in cash and shares - but only if the company hits targets specified by its board.

Details of Gaines' package were revealed on the ASX late on Fri, and include a base salary of \$750,000 incl superannuation.

A further \$750,000 bonus will be payable as a short term incentive payment, half of which is based on the achievement of "agreed financial performance targets," and the other half if she achieves agreed non-financial targets.

Specific details of the financial and non-financial targets weren't revealed in the ASX document.

As well as these monetary components, a further \$300,000 in "performance rights" can be earned under the Helloworld

Limited Long Term Incentive Plan.

These rights entitle Gaines to receive share-based payments in three equal annual tranches, as long as the company's earnings per share grows 10% annually for each of the years ending 30 Jun 2015, 2016 and 2017.

The contract commenced on 28 Mar 2014 and has no fixed term, with a six month notice period.

In the event of termination, Gaines is subject to a restraint period of up to 12 months during which she is restricted from having a similar role with a direct competitor.

### C&K cooking it up

**COX & Kings** has revealed further details of its new Masterchef Travel venture (**TD** Fri), with the launch of "culinary holidays" around the globe accompanied by former contestants from the popular Channel 10 *Masterchef* show.

The offering includes tours in the UK, Vietnam, Italy, Hawaii, China, India, Morocco, Spain, Thailand and Mexico - see the cover page of today's **TD** for info.

### Today's issue of TD

*Travel Daily* today has eight pages of news & photos, a front cover page for **Cox & Kings** plus a full page from:

- AA Appointments jobs

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## QF Miles deferral

**QANTAS** has deferred the start of flights between Brisbane and Miles (**TD 07 Mar**) until Mon 16 Jun to coincide with the unveiling of plans by Western Downs Council about improved infrastructure at the destination.

## Showbiz in administration

**TICKETING** specialist Showbiz International has been placed in voluntary administration, with the move impacting several travel industry operations including the Qantas and Virgin Australia-branded event tickets websites.

Showbiz International appointed insolvency firm PKF Lawler last Thu, with administrators Brad Tonks and John Vouris "assessing the company's position to

determine the possibilities available for a restructure".

Currently, the Qantas Box Office and the Virgin Box Office are both offline, with other major industry partnerships cited on the Showbiz website including TTF Australia, Destination NSW and Tourism Vic.

The administrators say that all future ticket sales are presently on hold, but they're working with the support of producers, promoters and venues and liaising with several interested parties that may result in the sale of the business.

Until administrators were appointed, Showbiz was promoting tickets to several key events including the upcoming Vivid Festival in Sydney and musicals such as *Wicked*, *Grease* and *Strictly Ballroom*, which opens this coming Sat night.

Expedia is another travel industry partner linked to Showbiz, with the company last year launching the "Showbiz Stay & See" dynamic ticket packaging operation which allowed events packages to be created with flights and accommodation through the Expedia Affiliate Network (**TD 06 Aug 13**).

Administrators say they will be communicating with all Showbiz customers in the coming days about existing ticket purchases, with any enquiries about current bookings to be directed to [pkflawler@showbiz.com.au](mailto:pkflawler@showbiz.com.au).

## Another EY partner

**ETIHAD** is set to add yet another codeshare partner to its global network, with European carrier Air Europa initially placing the EY code on flights from Madrid to Amsterdam, Barcelona, Brussels and Palma Mallorca.

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## Royal Caribbean's Explorer down under

**ROYAL** Caribbean Cruise Lines will boost its Australian capacity for the 2015/16 season, with the deployment of its 3800 passenger *Explorer of the Seas* for a Sydney-based season (**TD breaking news**).

*Explorer* is a sister ship to *Voyager of the Seas* which will also operate from Australia, with the new addition replacing the popular *Rhapsody of the Seas* which will leave the local fleet after eight consecutive seasons.

The move was set to be formally announced tomorrow morning, but was leaked via an email to members of the RCI Crown & Anchor loyalty scheme on Fri.

*Radiance of the Seas* will also sail in Australasian waters in 2015/16, with bookings for the cruise line's South Pacific, Australia and NZ 2015-16 season on sale from 29 Apr - more in tomorrow's **TD Cruise Update**.



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# Travel Daily

First with the news

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## italktravel brand launches

**THREE** former Harvey World Travel offices in Newcastle, NSW have become the first to adopt the new "italktravel" retail brand offered by the Independent Travel Group (**TD** 12 Nov 2013).



ITG ceo Tom Manwaring said he expects more than 100 italktravel outlets by the end of next year, with the rapidly growing brand including four more by the end of May and a total of 16 by Aug.

The brand is supported by the slogan "Talk To Us," and is one of the business and marketing options offered by Independent Travel Group which now numbers 225 agents across the country.

The new outlets are owned by Mark van Huisstede and are

located in Maitland, Newcastle West and Rutherford.

The branding includes full exterior and interior shop design, fit-out, collateral and uniforms and is supported by the extensive Express Ticketing portfolio which includes the cloud-based Express Desktop agency solution and the Express Marketing suite.

ITG ceo Tom Manwaring is **pictured** above second from left with Karen, Julia and Mark van Huisstede.

## QF to impose surcharge for DFW

**QANTAS** says a move to impose a new "Q surcharge" on tickets for its daily Sydney-Dallas Fort Worth services is a reflection of high demand on the route.

In an update to travel agents issued late last week, the carrier said the new fee will be effective for all DFW tickets issued from this Fri 11 Apr.

Economy class passengers will be charged an extra \$50, while the Q surcharge on Premium Economy will be \$100, and Business class tickets will have a \$200 additional fee applied.

The increases only apply on the SYD-DFW sector, with the return DFW-BNE flights unaffected.

QF says that passengers holding existing ticketed bookings will not be affected by the change.

Last year, Texas Tourism revealed Australian visitor numbers had more than doubled since the DFW route launched (**TD** 08 May).



## Window Seat

**TOURISTS** participating in a seemingly normal BridgeClimb on the Sydney Harbour Bridge last week were treated to a surprise flash mob at the top.

The group of eight suspected nothing out of the ordinary until being surrounded by a group of 30 people who broke into a choreographed dance routine.

Participants in the flash mob even taught some of the dance moves to the climbers and encouraged them to participate as they went through the motions to songs by Katy Perry, Justice Crew and the current hit "Happy" by Pharrell Williams.

Once finished, the group dispersed like nothing out of the ordinary had occurred.

To see a video of the flash mob performance, **CLICK HERE**.

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## LH strike price-tag

**LAST** week's three-day strike by pilots at Lufthansa (**TD** 01 Apr) has cost the carrier up to €75m (AU\$110m), according to chief operating officer Kay Kratky. "The consequences are disastrous," Kratky commented.

## Jetstar investigation

**THE** Australian Transportation Safety Bureau is investigating how a Jetstar flight descended below the recommended level on final approach into the Gold Coast.

An ATSB safety investigation report on the 31 Mar incident lists the occurrence as a "serious incident," - a result of the crew inadvertently setting an incorrect air pressure on the Electronic Flights Instrument System Control Panel in the cockpit.

The error saw the A320, enroute from Auckland, drop below "the normal approach path," requiring a missed approach.

The investigation is continuing.

## Helloworld heading to Los Angeles

**HELLOWORLD** this morning announced that its 2014 Owner/Managers conference will be held in Los Angeles from 02-04 Oct.

The three day event will include a welcome function sponsored by the Los Angeles Tourism & Convention Board as well as a range of networking events and a black-tie gala dinner.

"Our Owner/Managers Conference is one of the most important events in the travel industry...I look forward to seeing our agents and members in Los Angeles this October," newly appointed Helloworld Limited ceo Elizabeth Gaines said.

Registrations and further information on speakers and workshops for the Owner/Managers conference, as well as the Frontliners conference taking place in Adelaide 28-30 Nov will be made available in the coming weeks, the company added.

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## First NZ 787 out of the paint shop



## QF supplements ZQN

**QANTAS** will increase its flights between Sydney and Queenstown in NZ to five weekly frequencies from today until 02 May to handle increased demand over Easter and school holidays.

From 03 May, flights will drop back to thrice weekly, with a fourth service added from 06 Jun through until 02 Jul.

The QF SYD-ZQN route will then operate daily from 04 Jul - 24 Oct to service ski season demand.

Qantas also operates a weekly Brisbane - Queenstown service from 28 Jun - 27 Sep.

**ABOVE:** Looking resplendent in black, Air New Zealand has revealed the first photos of its maiden Boeing 787 Dreamliner fresh from being coated in the carrier's new signature livery at Boeing's Seattle production line.

Air New Zealand will later this year become the launch customer of the stretched Dreamliner upon delivery of the composite aircraft.

A total of ten have been ordered by the carrier, with only a limited number to fly carrying the suave black colour scheme.

The new aircraft, featuring the traditional Kiwi fern emblazoned on the side, is pictured above.

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## Serko enhancement

**CORPORATE** travellers can now amend their travel itineraries after departure following the roll out of new innovative functionality by online travel booking company, Serko.

The firm says its data indicates 1 in every 4 bookings are altered by business travellers once tickets have been issued and are changed on average 2.5 times.

Currently, changes can only be made by travel agents - a function Serko claims can be "a very expensive problem."

Available via Serko Online, the innovation is offered dependant on the type of ticket purchased.

## Lollapalooza famil

**CONTIKI** has announced it will reward its top-performing agents with a 10-day 'Rock Around the World' famil to the US in Jul/Aug.

The trip includes visits to New York, Boston and Chicago for the three-day music festival.

Agents who have booked a Contiki tour travelling in 2014 (of six days or more) between 01 Jul 2013 and 31 May 2014 are entered into the incentive.

Winning agencies will be named on 05 Jun - for more information, see [www.contiki.com/agents](http://www.contiki.com/agents).

Previous years have seen agents travel to Benicassim in Spain and the V Fest in London.

## CX fare structure revamp

**CATHAY** Pacific this morning revealed a "new simplified, streamlined and more flexible fare structure for year-round retail fares," as a result of feedback from the travel industry.

Fare rules have been reduced from eight to just three, with more consistency to make fares easier for agents to understand, according to Cathay Pacific Australia sales and marketing manager, Julie Reid.

"The new structure is a result of conversations with many travel agents throughout Australia about how we could make things better for them and their customers," she said.

All year-round retail fares will now have no minimum stay and

a 12 month maximum stay, and stopovers in Hong Kong in both directions are permitted on every fare at no extra charge.

It's also possible to mix classes within cabins and even mix cabins, allowing passengers to travel in one cabin to their destination and return in another.

Credit card payment costs a flat \$30 fee, except on flights from Australia to Hong Kong where there is no credit card fee.

Open-jaw sectors are permitted within three worldwide regions, and surface sectors to Hong Kong are also permitted.

No rebooking fee applies to the new CX year-round retail fares, with the new structure effective from today.

CX said that tactical fares will still be subject to different rules depending on individual promotions, with the restrictions on these fares clearly stated at the time of release.

Cathay Pacific is also currently working on a similar simplification of its corporate and wholesale fares in consultation with the travel agent community.

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## QFFF double points

**MEMBERS** of Qantas Frequent Flyer can take advantage of a double points offer available with new oneworld partners US Airways and TAM Linhas Aereas.

The promotion applies to US Airways flights between 31 Mar-30 Jun, or TAM services travelling during the month of May.

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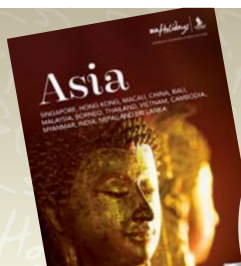
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## AMEX double reward

**BUSINESSES** using the American Express Qantas Corporate Card who are also members of the new Qantas Aquire SME loyalty program can earn double points on all eligible flights with Qantas, Emirates and American Airlines.

Qantas will match the points earn rate on eligible sectors, up to a maximum of two million Aquire points earned annually.

In addition, cardholders can save between 2-5% on eligible Qantas domestic & trans-Tasman flights through the Qantas rebate up to a value of \$50,000 annually.

"We're able to provide customers greater value and the ability to choose the right rewards program for them," Amex global corporate payments Australia/NZ vice president and gm Christine Wakefield said.

Qantas domestic executive manager customer & commercial relationships Steve Limbrick said the card allows SME businesses to choose the best reward for them.

## Luxury hotel plan for Syd Botanical Garden

**THE** Royal Botanic Gardens & Domain Trust has revealed a Masterplan featuring a proposed luxury hotel within the iconic Sydney landmark which celebrates its bicentenary in 2016.

Dubbed the Botanic Hotel, the new 150-room four-storey hotel is just one facet of the project, with a new ferry wharf and Domain train station also earmarked to "support year round visitation and further development."

If a developer/operator takes on the \$80m project the new property (artist's impression below) would be built behind the Art Gallery of NSW and could be open by 2019.



## SIA Hols \$1K short stay

**SINGAPORE** Airlines Holidays has released a two night 'Express' package which includes return flights to Singapore priced from \$995 per person twin share.

The short break is available for bookings made by 11 Apr, with accom at the Peninsula Excelsior Hotel, including breakfast.

The package is a product of Singapore Airlines Holidays' new partner Wendy Wu Tours.

SQ's senior marketing mgr Dale Woodhouse told KrisFlyer members in an email blast: "The expertise & product offering of Wendy Wu Tours will perfectly complement our route network with packages and itineraries designed to delight."

Singapore Airlines Holidays was previously aligned with Pinpoint Travel before signing with WWT.

## Skyscanner DOT fine

**TRAVEL** aggregator Skyscanner has been fined US\$40,000 by the US Department of Transportation for failing to disclose the name of the carrier operating the flight on sales of codeshare tickets.

The fine also covers an apparent failure to disclose baggage fees, both mandatory under US law.

DOT has agreed to waive half of the penalty if Skyscanner refrains from repeat infringements over the next twelve months.

Skyscanner has reserved the right to appeal the penalty on the basis of challenging DOT's interpretation that it is a "ticket agents" rather than a referral site.

## Accor Super Sale back

**HOTEL** room discounts of up to 40% at 300 properties and resorts across the Asia-Pacific will soon be available following the return of the annual Accor Super Sale.

Deals are valid across all brands from Ibis budget to the luxury Sofitel, Pullman & MGallery, with rooms starting from \$20 per night.

Bookings must be made online at [www.accorhotels.com](http://www.accorhotels.com) between 18-23 Apr, valid for stays from 18 Apr to 30 Aug 2014.



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## Brochures of the Week

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### Contiki - Australia 2014-15

Itineraries featured in the new guide from youth tour operator Contiki include access to diving and sailing experiences as well as visiting a variety of popular festivals. These include Splendour in the Grass in Byron Bay and New Year's Eve in Sydney. Under a tagline of "Australia: 4 Ways To Go" and "New Zealand: 2 Ways To Go", trips are divided up into subcategories to help travellers find their preferred trip. The extensive product range offers seven tours in Australia and eleven in New Zealand.



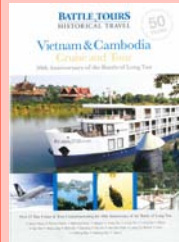
### Kirra Holidays - New Zealand Ski & Snowboarding

The coming winter will again provide a classic example of the prowess of the New Zealand ski holiday industry and many of the available ways to enjoy it. The latest Kirra Holidays guide contains a vast array of all-inclusive holiday packages as well as information on the best destinations, ski passes, equipment rental, lift details and much more. Families can find the most appropriate slopes for them, with info on hotels and all the dining and nightlife action at your chosen destination featured.



### Greece & Mediterranean Travel Centre - Dubai 2014

No longer considered just a stopover option, Dubai, Abu Dhabi and Oman each provide a myriad of holiday options for families, honeymooners, couples and every demographic in between. Detailed information on each features in this new guide including a Dubai event calendar to plan your trip around. Many new hotels, day tour options and multiple-day adventures have been added for 2014. A number of hotels providing 24-hour check-in are included, along with Earlybird deals at luxury properties.



### Battle Tours & Historical Travel - Vietnam/Cambodia

Fiftieth anniversary commemorations of the Battle of Long Tan - sacred to the Australian ANZAC legacy - are taking shape, to take place in 2016. This new brochure details a 19-day and a 27-day tour operating in conjunction APT and Singapore Airlines. Both include international flights, an eight-day Mekong river cruise aboard the *AmaLotus* and a range of shore excursions including a visit to the Cu Chi tunnels, capped off with the solemn and memorable Long Tan remembrance ceremonies.



### India Tours & Travel Specialists - India 2014/15

Visitors to India are being encouraged to think outside the "triangle" and head out to discover different regions of the country. Itineraries including the Ultimate Wildlife Safari allow guests to do just that by journeying to the south-east. Itineraries can be crafted to suit individual needs, with a minimum of two pax required to operate. Professional drivers and guides accompany pax on tour, with a variety of luxury train journeys also featured.



### Scenic Tours - South America 2015

Always an exciting and colourful continent to explore, Scenic Tours' new guide introduces a variety of new itineraries, including an adventure into the northern Patagonia region. Cruising opportunities aboard the luxurious *Le Boreal* takes pax into the Chilean fjords into regions some vessels cannot reach. New Freechoice activities have been developed for tours, along with a fresh hotel range including a historic colonial mansion in Cuzco & the 70-storey Trump Tower in Panama City.

Monday 7th Apr 2014



**Travel Daily**  
First with the news

**RECOGNISING** its top-selling agents is a hallmark of the APT operational ethos, demonstrated again recently with the luxury touring firm treating its NSW Platinum stars to an elite evening.

On a beautiful Sydney autumn evening, APT's Platinum agents turned out at Circular Quay at the five-star Quay restaurant as APT gave thanks for ongoing support.

**Pictured** above with the Sydney Opera House in the background, from left in the back row is Aaron Christian, APT; Elizabeth Geraghty and Brad Pearce, Figtree Travel; Kim Anderson, Helloworld Kotara; Angela Kaluzyn and Lisa Skilton, Skilled Travel; Pauline Phillips, Travel & Cruise Belrose; Lorraine Johnson and Karen Daly, Ramsgate Travel Service; Veronica Clayton and Kerri-Ann Taylor, NRMA Travel; Jamie-Lee

Holloway, Helloworld Kotara; Ryan Montgomery, APT and Matthew Hickey, Helloworld Katoomba.

Middle row: Carly O'Brien, Travel & Cruise Belrose; Karen Magee, Diploma World Travel Homebush/Rooty Hill; Tina Paschalidis, Diploma World Travel Rooty Hill; Rowena Morris, APT; Narelle Melhuish, Holiday World Salamander Bay; Doug Melhuish, Holiday World Salamander Bay; Carmel McLachlan, Helloworld Toronto & Dean Heke from Helloworld Katoomba.

Front row: Susan Haberle and Deb Fox from APT.

## Visit Oakland rebrand

A **NEW** corporate identity, logo and website has been launched by Visit Oakland as part of a major rebrand of the organisation.

The image refresh is also aiming to boost visitation to the city, located near San Francisco, with an advertising pitch to soon be rolled out on digital platforms.

## UAE One&Only stake

A **DUBAI** investment firm owned by the emirate's government has purchased a 46% share in Kerzner International Holdings, the parent firm of the One&Only and Atlantis hotel brands.

The stake purchased by the Investment Corporation of Dubai is in addition to a 25% share owned by Istithmar, another Dubai-based investment group.

Australia's first One&Only resort is set to open on Hayman Island from 01 Jul.

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**CONGRATULATIONS**

**Gail Symonds**

from *Broadway Travel*

Gail is the top point scorer for Round 3 of *Travel Daily's* AFL industry footy tipping competition and has won a Coffe Cruise for two, courtesy of *Captain Cook Cruises*.



**Major Prize Sponsors**

**1st Prize:** two return flights to Dubai, courtesy of Emirates



**2nd Prize:** 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Hideaway Island Resort



**Coral Hotels overhaul**

**EXPANSION** plans & an overall rebrand of Coral Hotels & Resorts brand driven by Dubai-based firm Hospitality Management Holdings (HRH) are expected to be revealed at the upcoming Arabian Travel Mart in Dubai next month.

HRH says it is investing in new digital consumer platforms for ease of booking and to generate new relationships with guests.

Coral Hotels & Resorts currently operate in the UAE, Lebanon, Iraq, Sudan and Saudi Arabia.

**Counsellors at movies**

**AGENTS** and suppliers in Melbourne are invited to attend a private Hoyts Directors Lounge movie screening of *"The Grand Budapest Hotel"* hosted by Travel Counsellors at Melbourne Central Hoyts tomorrow, starting at 6pm - phone (03) 9088 0323 to register.

**Affordable Asian Cup**

**NEW** South Wales Tourism Minister George Souris has praised the Local Organising Committee of the 2015 Asian Cup Football tournament for setting very affordable ticket prices sure to generate high visitor numbers.

Souris said crowds of traditional fans and first-time visitors will be encouraged to buy tickets to a game, with seats starting from \$5 and \$40 for a family ticket.

The Minister added allocating some tournament matches in Newcastle will prove a welcome boost for hotels in the area.

**Indonesia airport plan**

**TRANSPORT** officials in Indonesia have earmarked a plan to build 62 new airports over the next five years, mostly in the east, to capitalise on growing air traffic.

Recently softened regulations on foreign investment is expected to drive the construction plans.

**Moroccan investment**

**AN ARABIAN** investment fund is preparing to inject MD6 billion (AU\$789m) into developing new tourism infrastructure and attractions in the Moroccan city of Casablanca.

The initial investment by the Wessal Capital is a fund jointly operated by investors & sovereign wealth funds in Qatar, Kuwait, the UAE, Saudi Arabia and Morocco.

Projects to be bankrolled will include new hotels, cruise port infrastructure and improvements to tourist hubs in the city centre.

More capital works are expected to follow in Tangiers and Rabat.

**Xi'an 72-hr stopovers**

**TRAVELLERS** from 51 countries are now able to enjoy a 72-hour stopover in Xi'an after the Chinese city became the latest destination to join the scheme.

Xi'an is the eighth city to take on the scheme, which allows pax enroute to a third country to visit for up to three days without a visa, joining Beijing, Shanghai, Dalian, Guangzhou, Chongqing, Chengdu and Shenyang.

**Casa Angelina reopen**

**LUXURY** Amalfi Coast resort Casa Angelina has reopened for the European summer, with the 39-room hotel to host the Amanda Tabberer Gourmet Safari culinary trips in 2014 - **CLICK HERE** for info.

**EK A380 to fly to DFW**

**EMIRATES** will increase capacity on services from Dubai to Dallas Fort Worth from 01 Oct, announcing the city as the next to receive A380 superjumbo flights.

The deployment of the A380 will replace the current B777 operating on the route and takes capacity from 266 seats to 489.

**MX to be dismantled**

**FORMER** oneworld carrier Mexicana has been formally declared bankrupt by a Mexican judge, the move paving the way for a number of business units & assets to be broken up and sold.

The 90-year old carrier, which stopped flying in Aug 2010, was in debt to the tune of US\$1 billion.

**WIN A TRIP TO PNG TO DO KOKODA**

To coincide with the launch of PNG Tourism's new Kokoda campaign and website 'Do Kokoda', this month **PNG Tourism, Air Niugini & Back Track Adventures** are giving you and a friend the chance to trek Kokoda during the 100th year anniversary of the ANZAC.

Thousands of people walk in the footsteps of heroes on Kokoda each year through the jungles of the Owen Stanley Ranges in Papua New Guinea, our closest neighbours and allies.

**The prize includes:**

- Back Track Kokoda trek package for two including flights.
- 2 x return economy flights between Australia and Port Moresby with Air Niugini.
- 10 night/11 day package - 2 nights accommodation at Holiday Inn Port Moresby and 8 nights at Kokoda Track camping
- Total Prize Value: \$11,000

Each day *Travel Daily* will ask a PNG-related question – just read the issue and email us your answer. There will be 19 questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this incredible experience.

Email your answers to: [kokodacomp@traveldaily.com.au](mailto:kokodacomp@traveldaily.com.au)

Click here for terms & conditions of the competition.

**Q.5: Which of these major airlines operate international flights to Papua New Guinea?**

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As an enthusiastic, creative and energetic individual you will have the ability to develop and attain the big picture for your clients with extensive experience working in the incentive and conference logistic arena. This role is responsible for creating unique experiences requiring your extensive international experience. Strong leadership skills are essential Events Pro and a CRS are essential criteria.

**\*\*NEW ROLE\*\***

**SENIOR EVENTS MANAGER  
SYDNEY- EXECUTIVE SALARY PACKAGE**

This organization is committed to delivering the best event management, group travel and incentive programs for clients of all sizes using their experience teamed with creativity and innovation. If you have experience managing corporate events from small corporate meetings thorough to large international incentive and conferences, then come and see what this fantastic, growing organization can offer you.

**INDUSTRY SALES IN HOT DEMAND**

**INDUSTRY SALES EXEC X 4  
SYD /VIC- TOP SALARY PLUS BONUS**

Choice is a wonderful thing, and currently on offer for experienced sales execs who have worked on the road. You understand your objective of driving increased sales through relationships and reliability and have runs on the board. We have four roles available now with three very successful travel organizations that both provide vital products to the travel industry. Great package plus extras on offer, ring to find out more today.

**\*\*NEW ROLE\*\***

**BUSINESS DEVELOPMENT MANAGER  
BRISBANE SALARY PACKAGE \$60K PLUS COMM**

We have a great opportunity working for this exciting company who supplies a diverse range of products and services to the travel, tourism and resource sectors. You will be responsible for growing this companies presence within the Asian market specifically Taiwan and Korea, you will be a strategic and analytical thinker and speak fluent mandarin, Taiwanese and or Korean. You will be provided with a great salary plus commission, phone laptop etc.

**CALLING ALL CRUISE BUFFS!**

**OPERATIONS MANAGER (CRUISE)  
SYDNEY - SALARY PACKAGE \$65**

Are you currently working for a cruise line or cruise specialist in a leadership role? This is a rare vacancy for a cruise manager to join a leading travel organization. As an Operations Manager your skills & experience will be drawn upon to shape the future of the business as it grows. You'll need experience managing a team, implementing procedures and have hands on cruise consulting experience.

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**CORPORATE ACCOUNT MANAGER  
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Time to bring your knowledge of corporate travel and client management to this growing organisation that is making a strong name for itself in the corporate market and will only get stronger. You will have a background in account management, be a strategic and analytical thinker with the ability to negotiate the best outcomes for both the business and the client.

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This newly created role will see you leading this established team of domestic and international consultants to greater success. You will be in charge of any client queries, ensure work flow is distributed evenly and is taken care of within set KPI times, daily meetings and training. You will also have the ability to put your consulting hat on when needed. We need someone with at least 5 corporate exp.

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