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Wednesday 20th August 2014



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Business as usual for Excite

ONLINE wholesaler Excite Holidays says it is unaffected by the collapse of internet search marketing firm Adlux - one of the businesses co-founded by Excite Holidays chief George Papaioannou and his business partner Nicholas Stavropoulos.

Adlux, which is listed as running from the same Bondi Junction, NSW premises as Excite Holidays, has been placed into liquidation, owing creditors over \$3.6 million.

Excite Holidays itself is listed as being owed more than \$800,000 by the business.

Stavropoulos was the ceo and a director of Adlux until 25 Jun this year, while he and Papaioannou remain equal shareholders in Excite Holidays.

However, Stavropoulos told *Travel Daily* the collapse of Adlux is "absolutely not an issue...it sounds a lot worse than it is," with no common management between the businesses.

Liquidator Randall Joubert told creditors last week that he was requested by Adlux directors to assist in a "Creditors' Voluntary Winding Up" of the company,

confirming that the business has ceased to trade.

As well as Excite Holidays, a number of other companies at the same address are also owed money in the liquidation including GNE Services Trust Pty Ltd (owed \$1.2m), Gen Y Pty Ltd (owed \$154,000) and GNE Racing Pty Ltd (owed \$7,160).

The Australian Taxation Office is also owed an "unknown" amount, according to a list of creditors provided by Joubert.

Stavropoulos told *TD* that Excite is "growing from strength to strength," having enjoyed triple digit growth over the last 2 years.

"Excite Holidays' commitment to agents and the travel trade has never been stronger," he assured.

Stavropoulos also confirmed that Excite was in the process of joining the AFTA Travel Accreditation Scheme, with its application now "99% complete".

Eight pages of news

Travel Daily today has eight pages of news and photos, plus a full page from: (click):

- AA Appointments jobs

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Disney Days winners

DISNEY has drawn the winners of its Super Agent Incentive, with five lucky agents and a member of their family winning a place on a famil to Walt Disney Resort in Florida & a 3-night Disney cruise.

Big congrats to Ainsley Hardie, My Personal Travel Planners in Toowoomba; Leisa Steele, HWT Auckland; Candice Free, Flight Centre Geelong; Lauren Vella from Creative Holidays and Kylie Cilek of TravelManagers Sydney.

Record result for Webjet

WEBJET says its strong 2013/14 profit figure was driven largely by the turnaround performance of the Zuji business, as well as an ongoing focus on pursuing "higher margin business streams."

Webjet today reported a \$19.1 million net profit after tax for the year to 30 Jun (**TD** breaking news), almost three times last year's figure, which was impacted by the acquisition of Zuji.

TTV was up 9.4% to \$967 million, while the company recorded a healthy margin of 10.2% on revenue of \$98.6m.

The Webjet Packages operation continued to grow to an "annualised TTV run rate of \$30 million," while other new product launches included the Webjet Exclusives deals site and a brand new Webjet Cruise operation, with fulfilment provided by Cruise Republic - more details in tomorrow's **Cruise Weekly**.

Zuji extended its partnership with Virgin Australia, and will continue to provide the Virgin Australia Holidays package site for a further three years.

Zuji also retained its "market

leading positions in Singapore and Hong Kong," and eliminated several unprofitable business streams as part of a "focus on targeting bottom line profit rather than superficial TTV of unprofitable components."

The Dubai-based B2B Lots of Hotels division grew 100% to an annualised TTV run rate of \$80 million, with the business breaking even for the full year.

Lots of Hotels and new acquisition Sun Hotels (**TD** 15 Jul) will share inventory "thereby expanding offers within their respective markets and enhancing margin opportunities."

MEANWHILE, the company's annual report reveals that despite the strong result, no bonuses were payable to any senior executives because the company did not achieve budgeted targets.

CEO John Guscic took home about \$130,000 less than last year, with his package worth \$984,211 including \$283,127 in share-based payments.

Chief operating officer Shelley Beasley's package was worth \$381,466 for the year.

CX HKD\$100 fanfares

CATHAY Pacific is celebrating its recent Skytrax Airline of the Year for 2014 accolade, with the carrier to offer 2014 Business and Premium Economy tickets for just HKD\$100 (excluding taxes).

The 'fanfares' will go on sale at 8am on Tue 26 Aug, but are only valid for departures that begin and end in Hong Kong.

Sydney is one of the Premium Economy sale destinations - **CLICK HERE** for full details.

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IATA calls for Ebola calm

GLOBAL air association IATA has urged carriers servicing nations affected by the Ebola outbreak to maintain existing frequencies as the countries still require their connections with the world.

The organisation said particular screening and preventative steps were needed to combat a spread of the disease, however reducing air services was not necessary.

Aviation has been constituted as

a low-risk vehicle for transmission of Ebola by the World Health Organisation (WHO), supporting IATA's call to airlines in the region.

IATA's comments come after Kenya Airways said it would halt services to Ebola-affected nations Liberia and Sierra Leone on the back of specialist advice from the Kenyan Health Ministry.

Korean Air preceded this by announcing its own temporary cessation of services to Nairobi, the carrier's only African port.

"They (WHO) have been very clear that travel and trade bans are unnecessary," said IATA vice-president Africa Raphael Kuuchi.

"Unless this advice changes we hope that countries working hard to eradicate Ebola continue to benefit from air connectivity."

Last call for Monaco

FRENCH Travel Connection is reminding agents that entries for its 'Passport to Monte-Carlo' incentive must be in by 31 Aug.

Prizes up for grabs for bookings of the Passport to Monte-Carlo package include hotel stays and a Ferrari self-drive - 1300 858 304.

Cambodia visa fee up

DESTINATION Asia is advising that effective 01 Oct, the price for a tourist entry visa will increase to US\$30 + \$7 processing fee, while Business visas go up to \$35.

The change was announced late last week by Cambodia's Ministry of Foreign Affairs and applies to all air and sea points of entry.

SQ supplements Aus

EXTRA services between Singapore and Australia will be operated over the coming peak season from Nov to Jan/Feb 2015 to satisfy strong demand.

For the three-month period, SQ will operate an extra service sold as SQ251/252 on Mon/Thu/Sat each week, taking operations on these days to five services.

From 22 Nov to 01 Feb, the carrier will also boost Melbourne with an extra service - SQ247/248 on Wed, Fri and Sun each week.

Brisbane will see an extra flight from 23 Nov to 30 Jan, sold as SQ265/266, which will operate in both directions on Fri and Sun.

Further, from 26 Oct, the daily SQ212 flight will be retimed from an early departure at 0640 to depart at 0905, arriving at 1410.



Window Seat

SOMETIMES the urge to just get out and see a place can spur people to do rather odd things.

During a domestic holiday, a Danish man decided a detour to Rome to see a particular church was so necessary that he hired a taxi to drive him straight there.

Hopping into a taxi in the city of Odense one evening, he told the driver to drive him straight to Rome - a journey of 1,803kms costing DK29,226 (AUD\$5,607).

Initially the driver thought the man wanted to be taken to the airport but no, the journey was for the entire trip to Rome.

Passing through Germany, Austria and Italy, the trip took three days, with the driver saying he didn't sleep during the drive.

He said when he eventually got home, he took three days off as he had just earned a month's salary in one trip.

NOT many roles exist where if you fall asleep on the job, you are doing your duties well.

However, the official bed tester at Dubai's Burj Al Arab has that exact responsibility.

Park of housekeeping manager Robert Uy's role is to ensure every bed in the hotel is up to scratch prior to being installed.

Uy makes sure the bed meets a strict list of criteria including being soft on the head, medium on the body and firm at the legs.

He also oversees special bed making requests such as for a guest who wanted his sheets ironed on the bed, not before.

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SkyTeam Yoga sesh

PASSENGERS using SkyTeam's 'Exclusive Lounge' at London Heathrow's Terminal 4 can now unwind with a pre-flight yoga session in a studio under a two month pilot project.

The yoga studio will feature yoga mats and a video showing a series of easy-to-follow sequence for do-it-yourself classes.

Botswana crackdown

SWAGMAN Tours is advising the trade that the Botswana Ministry of Health is taking preventative measures to avoid Ebola entering the country.

Effective immediately, any traveller who has visited an Ebola-affected country in the last 30 days will be denied entry to Botswana.

Those countries include Guinea, Sierra Leone, Nigeria and Liberia.

At this stage, no cases of Ebola have been reported in Eastern and Southern Africa.

Norfolk/Howe combo

AUSTRALIA Air Holidays is introducing a new eight-day trip for Melbourne residents that combines visits to both Norfolk Island and Lord Howe Island.

The all inclusive packages will operate on a weekly basis from Feb, departing on Sun.

It includes direct Fokker 70 charter flights from Melbourne to Norfolk where guests spend five nights and King Air 200B flights to Lord Howe for two nights.

Prices start at \$6,865 per person twin-share when booked by 14 Sep, which include tours, meals, transfers and more.

Phone 1800 815 906 for info.

Swissotel suite deals

A 15% saving on best available rates is available on suites at Swissotel Hotels & Resorts in Asia Pacific for two night or more stays between 01 Sep and 30 Nov.

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AAT Kings FNQ partnership

AAT Kings has today announced a "strategic shareholding" in Queensland-based Down Under Tours, with the businesses jointly pledging to "grow the tourism market in Cairns and the Tropical North in the years ahead."

The commercial partnership will see Down Under Tours continue operating as a separate company, with founders James and Gordon Dixon maintaining management control in Cairns.

"This is a very exciting moment for AAT Kings," said md Anthony Hayes, adding "our new partnership with Down Under Tours provides the missing piece of the Australian puzzle for us."

"We will now be in a position to provide the complete package to



our customers and our industry partners around the world."

Under the pact, AAT Kings and Down Under Tours will work to better coordinate tours, schedules and strategy, but both companies stressed it was "business as usual," with discussions to be held with key industry partners over the next few weeks to outline the alliance.

Hayes is **pictured** centre with Gordon (left) and James Dixon.



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'Play & Ski' service

ALASKA Airlines has fares from US\$59 on sale until 24 Aug on its new twice weekly seasonal flights between Las Vegas & Mammoth Lakes, operating 15 Jan to 06 Apr.

Kylie's off RTW with Star Alliance



PORT Macquarie agent Kylie Foster will celebrate her nuptials next year with a genuine once-in-a-lifetime experience after winning two Round the World tickets courtesy of Star Alliance.

Heralding from Helloworld Settlement City, the senior travel consultant won the tickets along with \$500 spending money after successfully completing an online training program developed specifically to update agents on Star Alliance's recently expanded range of Economy and Business Class RTW fare levels.

Star Alliance customers now have four RTW fare options, providing globetrotters with the ability to benefit from lower

prices by taking fewer stopovers or reducing total mileage.

Kylie's response to the final question - 'How would you promote Star Alliance to your customers' - was unanimously judged the best by five Star Alliance member airlines.

Star Alliance Country Steering Committee chair Craig McCarthy said the online training program had been a "major success", with record-breaking participation of the course.

Pictured with Kylie from left are Anil Rodricks, Lufthansa Group; Alison Espley, United; Michael Zorbas, Air New Zealand; Gokham Cengiz, Turkish Airlines; Rui Jie and Jum Mu from Air China.

Fiji Airways ceo joins Tourism Fiji board

STEFAN Pichler, the managing director and ceo of Fiji Airways, has been announced as the new Chair of Tourism Fiji.

Attorney General and Minister for Tourism Aiyaz Sayed-Khaiyum confirmed Pichler's appointment to the role for a period of three years last night.

"Pichler brings an unprecedented level of experience to this role, having held senior positions in the tourism industries of Germany and Australia," Sayed-Khaiyum said.

"Coupled with his stewardship of our national airline, he is ideally placed to lead our industry and take it to new heights."

Sayed-Khaiyum said Pichler possesses a "wealth of ideas" on how to consolidate work already underway at Tourism Fiji, "to put our tourism industry on a better footing."

Pichler joined Fiji Airways 11 months ago, prior to which he had held senior executive roles at other carriers and was a former ceo of Thomas Cook AG.

Albatross Euro brox

EARLYBIRD discounts of up to \$600 per couple are offered on tours of nine days or longer on Albatross Tours' just released 2015 Europe & Britain program, when booked before 15 Jan.

New for next year is a 17-day Alpine Adventure through the French and Swiss Alps.

Marriage boost for NZ

LEGALISATION of same-sex marriages in New Zealand has provided a modest boost to visitor arrival numbers to the country one year after the legislation took effect.

The country has wed almost 1000 same-sex couples in the first year of the law, of which 237 have been Australian - the highest nationality of foreign couples.

Around 400 couples have travelled to New Zealand to get married since 19 Aug 2013, in many cases bringing supporting friends and family with them.

JAL fuel surcharge

JAPAN Airlines has announced it intends to reduce its fuel surcharge on international flights for tickets issued in Oct and Nov.

The revised levy to Oceania will drop US\$31 to US\$259 per sector.

LEGO Hotel bookings

RESERVATIONS are now open for the new LEGOLAND Hotel at LEGOLAND Florida Resort.

Scheduled to open on 15 Jun, the property's 152-rooms feature two separate sleeping areas for adults and children, with guests also provided early access to LEGOLAND Florida.

The property will initially debut with three LEGO themed styles - Pirate, Kingdom and Adventure - while a fourth "exciting new theme" will also be added.

Room rates start at US\$249 per night - LEGOLANDHotel.com.

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FOUR Australian capital cities have been named in the Top 10 Global Liveability Index, as measured by the Economist Intelligence unit.

Melbourne topped the index for 2014, which is based on measures of city stability, healthcare, culture & environment, education and infrastructure.

The Victorian capital scored 100 ("ideal") in three fields, while its overall rating was 97.5.

Vienna and Vancouver were second and third, trailing by just 0.1 index points respectively, while Adelaide was fifth, Sydney seventh and Perth ninth.



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Bali rethink needed

INBOUND tourism in Indonesia needs a "revolution" of thinking in order to make the destination competitive in overseas markets, the chairperson of the Indonesian Tourism Promotion Board says.

Yanti Sukamdani is quoted by local media as saying "Indonesia needs its own identity".

Sukamdani said the country should be aiming for inbound visitor arrival numbers of 20-25m annually by 2019.

Improvements in areas such as immigration and increasing the number of nationalities eligible for visas-on-arrival were needed to boost the country's appeal.

Sukamdani also cited a need for greater security to help foster tourism growth in Indonesia.

LH LCC 2015 launch

LUFTHANSA has forecast a fall 2015 launch for its new long-haul low-cost carrier offshoot which will likely operate from Munich and Dusseldorf or Cologne, reports *Air Transport World*.

The start-up will launch with a fleet of seven aircraft (to be transferred from the Lufthansa Group) - either Airbus A330s or Boeing 767-300s - and operate on intercontinental and European services.

Park Hyatt New York

THE Park Hyatt New York has opened at 153 West 57th Street between Sixth and Seventh Avenues in Midtown Manhattan.

Featuring 210-rooms, the hotel is positioned within walking distance of Central Park & across the street from Carnegie Hall, occupied within the first 25 floors of the 90-storey One57 tower.

Nightly rates at the property in a standard room are priced from US\$795 to US\$1,295 - full details at www.parkhyattnewyork.com.



REPRESENTATIVES from tourism groups in the Hunter Valley, Port Stephens & Newcastle presented a united front at this week's Inspire EX tradeshow in Sydney on Mon and Tue, aiming to secure new events business for the region.

The joint force is branded under the moniker 'Altogether Perfect'.

Pictured at their stand at Sydney Exhibition Centre@Glebe Island from left is Nikki Abercrombie from Abercrombie Management;

Will Creedon, Tourism Hunter chairman; Rebecca Morley, Destination Port Stephens; Danny Eather from Hunter Valley Wine and Tourism Association and Cassie Mackay and Georgina Lazzari from the Newcastle Convention Bureau.

Oaks long stay promo

OAKS Hotels & Resorts has launched a dedicated campaign for long-stays of 28 days or more, with nightly rates priced from \$109 - **CLICK HERE** for more info.

Taipans naming rights

QUEENSLAND carrier Skytrans has passed on the Naming Rights Sponsorship of the Cairns Taipans to Central Queensland University under a new two year deal.

Skytrans had been the Naming Rights sponsor of the basketball team for seven years and will remain as a club sponsor.

The club is now officially known as CQUniversity Cairns Taipans.

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Promotion of Niue

ADVENTURE World is offering a new special for the island of Niue, with a 10-night deal including air & day tours priced from \$1,999pp twin share for booking by 15 Sep.

Bali top getaway for Aussies

AUSTRALIANS continue to flock to Bali in massive numbers, with the destination rocketing up the ladder to take out top spot in the Hotels.com Hotels Price Index for the first half of 2014.

The popular Indonesian destination shot to the top from fourth place one year ago. Usurping New York City down

to second place, Bali welcomed nearly 90,000 Australians in May alone, according to figures by the Australian Bureau of Statistics.

A weaker AUD during the polling period affected US destinations, with Las Vegas falling from fifth to ninth, while Los Angeles fell out of the Top Ten entirely from a sixth place ranking last year.

London also recorded a drop from second place in the first six months of 2013 to fourth in 2014.

Tokyo was also a big mover, climbing from its list-closing spot last year to firmly sit in sixth, while Singapore maintained its third place rank of a year ago.

The data is compiled based on

Rank	2014	2013
1	Bali	New York
2	New York	London
3	Singapore	Singapore
4	London	Bali
5	Paris	Las Vegas
6	Tokyo	Los Angeles
7	Hong Kong	Honolulu
8	Honolulu	Paris
9	Las Vegas	Auckland
10	Kuala Lumpur	Tokyo

Hotels.com bookings & official visitor data. Regional director ANZ Katherine Cole said Aussies continue to

look for destinations providing good value for money.

"Bali provides a champagne holiday on a lemonade budget – so it's a popular choice for Aussies and one which will no doubt continue."

AAX profit slump

LOW-COST carrier AirAsia X has reported a massive fall in pre-tax profit for the first six months of 2014, falling from a profit of RM46m (AU\$15.6m) last year, to a loss of RM168.5m (AU\$57.2m).

The Malaysian carrier noted available seat kilometre capacity soared 53% in the first half, as passenger traffic volume rose marginally higher at 53.3%.

CEO Azran Osman-Rani said: "Although our capacity expansion has put short-term pressure on earnings performance, the long-term strategic advantages are very compelling."

AAX said new capacity and new destinations has seen an increase in 'Fly-Thru' connectivity, while market share of pax travelling between North Asia & Australia on a one-stop journey has nearly tripled.

MEANWHILE, subsidiary AirAsia has shot down rumours of a potential stake purchase in Japanese carrier Skymark.

AirAsia labelled the speculation as an "industry rumour", adding it was continuing to focus efforts on "growing the businesses of all existing airline affiliates within our group".



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Fresh from a major transformation completed over the last year, **Quest East Melbourne** has reopened its doors to show off its new look. Work carried out includes the renewal of joinery, carpet refresh and an upgrade to wall profiles and decor. Creations by artist Jeffrey Makin has been added to provide some

colour to each room, while technology has also been upgraded in each apartment, with new televisions and improved internet connections.



Cozy new cabins for family stays have opened at **Yosemite Pines RV & Family Lodging**, located a short drive from the expansive Yosemite National Park. Cabins include a king bed and kitchenette facilities with microwave, fridge and cable TV, while bathrooms offer a separate bath. New cabins cater to a range of

different sized groups, ranging from small couples to larger parties of 4-8 travellers in Deluxe, Luxury, Premium Loft and Premium cabins.



Newly opened at equally new Bali property **AYANA Resort & Spa** is a spectacular ocean-front event and wedding venue, titled SKY. The space offers panoramic views not just out to the ocean but also below, as the platform extends 3.5m out from the edge of the cliff. Featuring ceremonial steps and multi-tiered

fountains that cascade down to a cantilevered deck, the platform caters to up to 80 seated or as many as 1,000 for a standing cocktail party.

NSW FIRST on again

REGISTRATIONS are now open for the 2014 edition of NSW FIRST - a group of three free industry workshops on offer to businesses in Sydney and regional NSW.

First held last year, the events saw 446 businesses across the state attend, with some sessions booked out well in advance.

Three workshop focus areas have been put together for 2014.

Sessions available will touch on topics including marketing, promotion and distribution, Regional Visitor Economy Funding and how to apply for a grant as well as an intro to business events including tailored conferencing for regional destinations.

"The NSW FIRST Workshop Program offers tourism operators, destination marketers and conference organisers a chance to develop their knowledge of the industry and to hear from experts on growing and nurturing their business," NSW Deputy Premier Andrew Stoner said.

The program will be held in 13 regional locations as well as a two-day program in Sydney - for info and to register, **CLICK HERE**.

Strong year for Inland

INLAND NSW Regional Tourism Organisation has released its self-critiquing 'scorecard', advising of its results in promoting regional areas of NSW to travellers.

According to a report by consultant firm EC3Global, Inland NSW said it generated a ROI of \$3,174 for every dollar invested by the state government.

Overnight visitor expenditure in the last year increased 21% to hit \$5.46 billion for the three-year period ending Mar 2014.

Inland said 35.9% of its visitors were categorised at VFR travellers.

Castles key to Aussies

NEW accom data released by Booking.com has revealed a penchant by Australian travellers toward non-hotel lodging such as self-contained apartments, B&Bs & castles over other nationalities.

The data labelled Australians as adventurous, with 30% of survey respondents keen on boat stays, tented camps, themed hotels, castles and even lighthouses.

Local favourites include Portland Lighthouse and MONA Pavilions.

Win with Lufthansa

This week **TD & Lufthansa** is giving 4 readers the chance to win an iPod shuffle & 1 reader the chance to win a Samsung Galaxy tab 3.



The new Lufthansa Premium Economy is on sale now with the first saleable flight on the HKG route and worldwide by 2015. The Class that offers more is perfect for that long trip to Europe.

See [HERE](#) for product details.

To win the iPod shuffles, be first to send in the answer Mon-Thu.

For your chance to win the Samsung Galaxy tab, answer all 4 questions from Mon-Thu, & the final question on Fri. Email answers by COB 22/8 to: lufthansa@traveldaily.com.au

Which is the first Premium Economy route on sale from Australia?



Whiskey Business

LUXURY Tasmanian lodge Saffire Freycinet will host whiskey enthusiasts to a three-day long weekend of tastings and meet-and-greet sessions with distillers.

The weekend, entitled "Whiskey Business" will take place from 29-31 Aug with the intention of running the event annually.

As well as sampling whiskey products, attendees will also have the optional opportunity to visit remote distilleries via helicopter.

Places at the resort are still available for Whiskey Business.

Writing workshops

ACCLAIMED travel writer Rob McFarland is holding two travel writing workshops in Sydney on 13 Sep and 20 Sep at the Vibe Hotel on Goulburn Street.

Courses are priced at \$499 and run from 10am-5pm, with spaces limited to 12 per session - email robmcfarland@yahoo.com.

Travel Daily

First with the news
Wednesday 20th Aug 2014

Have a say on MEL T4

MELBOURNE Airport advised today that there is still time to comment on the design of the new Terminal 4, which has already begun construction.

T4 will be the new home of Jetstar, Tigerair and Regional Express, and will be integrated with the main terminal at MEL.

To gauge the public's perception of the project, a survey complete with a video & artist impressions of the final product is open to comment, and shows off the proposed exterior and interior facilities of the terminal.

Comments will "help us to develop the new Terminal 4", MEL said - **CLICK HERE** for more info.

Cosmos treats trade to the flix



COSMOS celebrated its second year as headline sponsor of the Possible Worlds US & Canadian Film Festival recently with a screening of Canadian comedy, *The Grand Seduction*.

The event is a celebration of US & Canadian films and showcases many of the destinations featured in the Cosmos United States & Canada program, including locations in Canada's Maritime Provinces, the setting for the *The Grand Seduction*.

Cosmos hosted 130 travel industry partners at the festival, which is now in its ninth year.

Pictured at the screening were

Cosmos team members, from left: Clark Peninton, Elaine Lualhati, Kate White, Christian Schweitzer, Sophie Elsaesser, Mathias Kaestel and Linda Lopresti.

Kenya yoga safaris

MOBILE safari company, Cheli & Peacock of Kenya has introduced a range of new bespoke yoga and fitness safaris.

Experiences involve private yoga teachers accompanying guests on safaris and crafting itineraries that include an hour's yoga session per day through to an intensive, week-long retreat.

The program is available on all of the C&P Portfolio properties: Tortilis Camp, Cottar's 1920 Safari Camp, Elephant Pepper Camp, Lewa Safari Camp and its remote Northern properties - Elsa's Kopje, Joy's Camp & Kitich Camp. Seven-night itineraries are priced from US\$5,500, excluding the cost of a yoga instructor - which is an extra US\$250/day, plus flights & other expenses.) See www.chelipeacecock.com.

IHG strut the catwalk

MELBOURNE Spring Fashion Week has signed InterContinental Melbourne The Rialto as its official hotel partner for 2014.

The tie-up will see ambassadors, guests and sponsors stay at the property during the week-long festival from 30 Aug to 07 Sep.

WIN A LUXURY SOUTH OF FRANCE RIVER CRUISE

Throughout August, **Travel Daily** is giving readers the chance to win a luxury all-inclusive river cruise, courtesy of **Scenic Tours**.

The all-inclusive prize includes return economy class fares to Europe, a 13 day South of France Luxury River Cruise for two adults with private butler service, all meals, complimentary beverages all day, all tipping and gratuities and airport transfers.

Every day this month **TD** will ask a different question about Scenic Tours France River Cruises. The subscriber with the most correct entries and the most creative response to the final question will win this prize.

Email your answers to: scenictourscomp@traveldaily.com.au.

Q14: What is the name of the Scenic personal GPS guided tour system available to guests?

[Click HERE for hints](#)

[Click here for terms & conditions](#)



 **SCENIC TOURS**

New Caledonia gurus

AIRCALIN & Nouvelle Caledonie are promoting an online training scheme for travel agents designed to boost knowledge of the South Pacific destination.

For info on the New Caledonia Specialist program, **CLICK HERE**.

Group SkiJapan deal

JAPANESE winter holiday firm SkiJapan.com has released a special group offer based on ten people sharing a four-bedroom Yutaka Townhouse in Niseko.

Valid for a stay from 22-29 Feb 2015, the deal is priced at \$1,084 per person and can be combined with a special Cathay Pacific air price of \$1,540 in Premium Economy Class - ph 1300 137 411.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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 **CRUISE** 







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BRISBANE INNER SUBURBS – TOP SALARY PACKAGE

Experienced travel consultants – this is your chance to be part of the growing online travel sector. Come and work for a thriving travel company where you'll handle domestic and international travel bookings via phone and email only. Not only will you enjoy working in this relaxed and casual office but you'll earn a top salary package, enjoy superb travel discounts and famils plus be centrally based close to shops and public transport. There are opportunities available for consultants and a supervisor. Call to find out more.

VARIETY IS THE SPICE OF LIFE

SENIOR RETAIL TRAVEL CONSULTANT

ROCKHAMPTON – SALARY PACKAGE DEP ON EXP

How would you like to sell an African safari one minute to a South Pacific getaway the next and then a shopping trip to the Big Apple? Variety will be the key to your day when you join this well-established retail agency. They currently need an experienced senior retail consultant to come and service their strong repeat and referral clientele. A fab salary package + \$\$ bonuses are on offer for the right person along with exotic famils, supportive management and much more. Interviewing now so get in quick!

***NEW* SALES – DYNAMIC PRODUCT INSIDE SALES**

SYDNEY – SALARY PACKAGE UP TO \$70K

This exciting opportunity has arisen to promote a dynamic product within the travel industry. Working with a well-established sales team, you will be responsible for driving sales through the key account. This is an inside sales role, creating and implementing sales strategies to increase profitability. Offices based in the CBD, close to shops and transport. If you have previous sales/BDM experience and are looking for an exciting new challenge, selling an exciting product. Apply for this amazing opportunity today.

DO YOU WANT TO GET TECHNICAL?

ONLINE TECHNICAL SUPPORT CONSULTANT

INNER MELBOURNE - SALARY PACKAGE UP TO \$65K (DOE)

This Global Travel Management Company is seeking an online technical support whiz! Working for this successful award winning TMC, you will be responsible for trouble shooting support calls, training new clients on how to use the online booking tool, testing the booking tools when required and assisting with the production of training manuals and online policies. With Monday to Friday business hours, career advancement opportunities and a supportive management team you would be crazy not apply.

***NEW* DEAL IN LARGE NUMBERS CORPORATE GROUPS**

SYDNEY – SALARY PACKAGE UP TO \$65K

What a great opportunity to move into the exciting world of group and event travel. A position, due to growth has opened up in the group's department and they are looking for a talented consultant to join their great team. Have the opportunity to work for one of the global leaders in the travel industry and work on blue chip conferences and events on a global scale. If you have 2 years corporate or groups travel experience and want to move into an exciting new role then apply now & take your career to new heights.

HAVE YOU GOT WHAT IT TAKES?

ONLINE TECHNICAL SUPPORT AND TRAINING MANAGER

INNER MELBOURNE - SALARY PACKAGE UP TO \$80K (DOE)

This award winning Global Travel Management Company is growing in leaps and bounds and as such, their support team needs a Leader! You will be a vital part of the development of the online booking tool, including client presentations and training, testing and trouble shooting, all whilst managing a small team. Formal training qualifications, online technical support experience and Serko (and/or Amadeus) experience are required to secure this exciting role set to start ASAP. Call us today to find out more!

TIRED OF WEEKENDS & LATE NIGHT TRADING?

CORPORATE CONSULTANTS X 4

PERTH – SALARY PACKAGE UP TO \$55K (DOE)

Travel consultants in Perth - Reclaim your weekends. This is your chance to get out of retail and move into corporate travel. We are currently recruiting for one of the biggest corporate agencies in Australia and at present have numerous roles to fill in Perth. This role see you working Monday – Friday hours only and being paid high base salaries while servicing corporate needs for your clients. If you have strong GDS skills and a minimum 2 years travel consulting experience, look no further this is the role for you!

WANT TO EARN THE BIG BUCKS?

WHOLESALE TRAVEL CONSULTANTS X4

PERTH & MELBOURNE - SALARY PKG UP TO \$65K + (OTE)

This award winning travel company is looking for talented travel consultants to join their well-established teams in Perth and Melbourne. Utilising your superb product knowledge & exceptional consulting skills you will be creating exciting FIT itineraries to destinations around the world from Africa to the Big Apple for your loyal agents. No two days will be the same in this role! If you have previous travel consulting experience and the ability to reach & exceed sales targets then this is the role you have been waiting for. Apply today!