

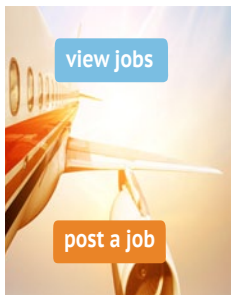


***Buenos Aires
on sale soon.***

Air New Zealand will operate **three return services a week** via Auckland from December 2015. Tickets on sale in March.

Find out more at airnzagent.com.au

Subject to obtaining necessary approvals.



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Travel Daily

First with the news

Friday 12th December 2014

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Wotif Expedia platform

WOTIF.COM is set to move to a system based on the technology of its new owner Expedia, with the transition likely to be complete within the next few months.

Speaking to **TD** at the Expedia Partners Conference overnight in Las Vegas, Expedia senior vp global market management Cyril Ranque said it is too soon for specific details of what will change at Wotif, with preliminary meetings following the takeover taking place just last week.

However shifting Wotif.com to the Expedia platform will result in a significantly different user experience, as well as adding new product such as packages and air and also bringing the ability to expand mobile capabilities.

“It’s a great opportunity,” Ranque said, adding “we have only just got access to the data”.

Today’s issue of TD
Travel Daily today has seven pages of news, including a front cover page for **Air New Zealand** plus full pages from:

- AA Appointments jobs
- Bentours

Nothing has been decided at this stage about other parts of the operation such as travel.com.au and lastminute.com.au, and for now it is ‘business as usual’.

And no decisions have been made about commissions paid to hoteliers or how the business will be structured, but the acquisition reflects the importance of the Australia and NZ market to Expedia, said David Hamblin, senior director market management Asia Pacific.

He said Wotif would benefit from Expedia’s \$650m+ annual investment in technology while Wotif’s inventory would become available across all of Expedia’s global distribution platforms.

More from Expedia on **page 3**.

Air NZ to Argentina

AIR New Zealand is celebrating the launch of its new direct flights between Auckland and Buenos Aires (**TD** breaking news), with today’s **cover page** highlighting the new route which will commence operations in a year’s time, with fares on sale from Mar. More details on **page two**.

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18 NEW Airport Lounges in Europe!

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travelcube

Look inside...

SynXis' 1st hotelier

WYNDHAM Hotel Group will become the first global accom group to implement the Sabre SynXis Enterprise Platform and Property Manager solution.

The new agreement will see Wyndham adopt the cloud-based Software-as-a-Service system to handle its reservations and revenue management needs.

Wyndham operates more than 7,500 hotels globally under brands such as Ramada and Days Inn.

QBT wins WOAG contract

HELLOWORLD'S corporate division QBT is set to significantly boost its TTV, with the business today appointed as the sole provider of TMC services in the Whole of Australian Government contract (TD breaking news).

QBT group gm Russell Carstensen said he was delighted at the appointment, saying it is recognition of the hard work put in by QBT over the last two years. "The Whole of Government

tender has been a rigorous and professional process which has allowed QBT to demonstrate our travel expertise and the advancements we have made in both our customer service and technology," he said.

Under the deal, QBT will be the exclusive TMC for all 142 Australian government agencies, providing a range of services including an online portal and booking tool, reporting, offline booking services and travel management.

Helloworld ceo Elizabeth Gaines said the contract "provides a powerful platform for the ongoing success of QBT".

Air NZ expects stong Australian demand

THE new Air New Zealand flights from Auckland to Buenos Aires (page one) are likely to attract strong patronage from Australian customers, according to the carrier's chief sales and commercial officer Cam Wallace.

Speaking to TD this morning, Wallace said smooth connections over Auckland will make the new route attractive to the local market, with wide-body links to the new service from Melbourne as well as easy transfers via other Australian ports.

"We expect to get a significant part of the revenue out of the Australian market," he said.

Wallace added that although the 777-200 route was kicking off three times a week, he expected more frequencies to be added in the medium term.

Aerolineas Argentinas and Air New Zealand will launch a reciprocal codeshare on the route and on each other's respective onwads services from Auckland and Buenos Aires, he confirmed.

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*The first 50 Ireland Specialists who gain Gold Specialist Status will be rewarded with a Lonely Planet Ireland Guide and also be considered for our Mega Fam trips to Ireland in 2015 and 2016.

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JQ OOL inaugurals

JETSTAR has today commenced new international services from the Gold Coast to Wellington and will tomorrow debut services to Queenstown, also ex Gold Coast.

The year-round frequencies will operate thrice weekly using Airbus A320 aircraft.

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Travel Daily

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Friday 12th December 2014

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OR VISIT US AT
www.aaappointments.com.au

Travel Daily

on location in
Las Vegas, Nevada

Today's issue of *TD* is coming to you courtesy of Expedia, which is hosting its 15th annual Partner Conference in Las Vegas this week.

MORE than 3,700 suppliers have gathered for the Expedia conference, including hoteliers, cruise companies, convention and visitor bureaux, car rental providers, activity operators and technology firms.

A key focus of the event has been the massive global growth of mobile, which is a clear trend for the future of the industry.

Tonight the conference wraps up with a massive party at the Marquee nightclub at the Cosmopolitan Hotel.

Expedia to add branded fares in 2015

EXPEDIA is working hard to move away from selling airfares based simply on price and schedule, according to ceo Dara Khosrowshahi.

Speaking in Las Vegas today at the Expedia Partner Conference, Khosrowshahi said the company was working with GDS partners and airlines to be able to offer richer content such as fares bundled with luggage, in-flight meals, extra leg room and other ancillaries (*TD* 19 Nov).

Expedia also has a partnership with RouteHappy which gives more information to consumers when comparing flights, with details of inclusions such as inflight entertainment and meals so travellers can make more informed choices.

The new "branded fares" will begin to roll out in 2015.

Direct contracts focus

HOTEL inventory directly contracted with Expedia is expected to significantly increase, with the company having a strong focus on boosting its direct relationships with properties.

At the Expedia conference in Las Vegas today, the company's president of Lodging Partner Services Laurens Leurink said this year alone Expedia has boosted its US direct contracts threefold, while inventory has also expanded through new vacation rental relationships.

Egencia air app

EGENCIA, the corporate travel division of Expedia, is rolling out progressive enhancements to its smartphone app, with the firm's easy-to-use offering driving online booking rates as high as 90%.

The "Trip Navigator" app is now available for iOS and Android platforms, and has just had global hotel booking ability for the full portfolio of Expedia properties added to complement its initial itinerary display functionality.

Egencia president Rob Greyber told *TD* the next phase is the ability for travellers to book air tickets, with a sneak preview of the app showing displays of easy-to-compare in-policy options.

The air search and booking enhancement to the app will roll out in the USA in the very near future, with global deployment planned for 2015.

Egencia will also shortly release an iPad version of the app.



Window Seat

THE massive growth in tourism from China was highlighted at the Expedia conference in Las Vegas today, in a presentation from the company's Chinese offshoot eLong.

eLong ceo Guangfu Cui urged the suppliers to adapt their product for Chinese customers, who have two top priorities when they travel - Chinese language services and free wi-fi.

"So if you see a customer at your reception asking 'do you have free wife' you know he needs both Chinese language service and free wi-fi," he said.

SCOOT has today confirmed it will increase the frequency of its Perth flights to a daily operation, with the move effective 01 Feb.

It's just a year since the Perth route launched, and the carrier is describing this anniversary as its "First Perth-Day" - and as everyone knows, there "ain't no party like a PerthDay Party".

AIN'T NO PARTY LIKE A PERTHDAY PARTY!

YEA! BUUUURP!

Watch this space at 12 noon tomorrow to see what we have in store for you!

New Opportunities within the APT Sales Team (Melbourne based)

Would you like to become part of the ongoing success of APT, now is your opportunity. APT is currently seeking a Business Development Manager - Victoria to join our Sales Team and an Events Co-ordinator to join our Inside Sales Team based at the Cheltenham Head Office.

If you are highly organised, self motivated, have a passion for sales and enjoy dealing with people this could be the role for you.

To learn more about these exciting opportunities with APT and to apply please check out our careers page:
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Melbourne Apt push for faster China entry

DEPARTING Melbourne Airport ceo Chris Woodruff (**TD** Wed) has encouraged the Australian Govt to improve entry processes for nationals of China and India.

In a recent submission to the Productivity Commission's research project on Australia's international tourism industry, Woodruff highlighted that growth from China and India is providing "new opportunities for Australia's visitor economy".

Growth was up 11% from China & 7.5% from India for the year ending Sep 2014, Woodruff said.

He lauded the new three year multiple entry visas for Chinese visitors, but said it was "critical" Australia works in partnership with New Zealand on the strategy.

Woodruff cited the success of the China Transit Program offered to Chinese travellers entering Canada who hold a valid passport, US visa and travel on an approved airline.

"There is scope for Australia and New Zealand to make it easier for Chinese visitors to both countries to experience easier transit arrangements that do not require a transit visa," he commented.

EK A380 reconfigured

EMIRATES has confirmed it will launch a new bedroom concept on its A380 superjumbos.

As reported by *Gulfnews.com*, divisional senior vp commercial operations - Centre at Emirates Shaikh Majid Al Mualla said the Dubai-based carrier is currently finalising the product and deciding on seating layout.

"It's...based on our [First class] cabin but more as a room concept and private," Al Mualla revealed, adding butler service - which is to be offered aboard rival Etihad Airways' Residence product - will not be offered with Emirates.

Al Mualla also confirmed the Gulf airline would be configuring some of its double-decker aircraft with a two-class cabin product, featuring only Business and Economy Class.

The re-configuration would see the removal of First class and additional seating added in Business and Economy.

"There are some routes that don't require First class," Al Mualla is quoted saying.

LCY to Greek islands

BRITISH Airways has revealed via Twitter it is launching two new routes to the Greek islands.

The oneworld carrier said it will introduce seasonal services from London City to Mykonos and Santorini, commencing 29 Jun and operating until 06 Sep, with seats going on sale from today.

India TVoA - easy as 1, 2, 3, 4

INDIATOURISM Sydney is confident the launch of the new Tourist Visa on Arrival (TVoA) facility for Australian travellers (**TD** 28 Nov) will increase the number of tourists visiting India.

The Consul General of India in Sydney, Sunjay Sudhir officially launched the new TVoA brochure at a Know India Seminar for the travel industry on a Sydney harbour cruise on Wed evening.

The brochure outlining the four steps required to apply for a TVoA has been electronically sent to relevant tour operators and will also be available from Indiatourism & Consulate offices (for more details, **CLICK HERE**).

"Australia is one of the most important source markets for India with numbers on steady growth," Indiatourism assistant director, Vibhava Tripathi said.

During the 2013 calendar year, 6.98m tourists visited India, of which almost 220,000 comprised Australians, representing an 8% increase in visitors from 2012.

Tripathi told **TD** 2015 will see Indiatourism work closely with



the travel trade in Australia and "increase the number of tour operators selling tours to India".

Other initiatives to promote travel to India include hosting an Indian Tourism Week and Festival in Australia, identifying exact target groups interested in India and working with them and expanding the transport offerings in and around India such as rail and river cruising.

Pictured are Sunjay Sudhir (right) & Vibhava Tripathi onboard the Sydney Harbour Ballroom.

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For more information please forward your resume to Stuart Barrie at: stuart@academytravel.com.au

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Six Senses Arabian highlights



COURTESY of Virgin Australia, Etihad Airways and Six Senses Hotels Resorts & Spas, a group of CT Partners members recently sampled the delights of Abu Dhabi, Muscat and the stunning Six Senses Zighy Bay in Oman.

From paragliding to yoga, massages to snorkelling, the

participants had three days in Zighy Bay to really immerse themselves in the luxurious Six Senses experience.

Dining on the best of Arab and Western cuisine, the agents enjoyed many wonderful meals during the week including hosted dinners at Jumeirah at Etihad Towers, Shangri-La Barr Al Jissah Resort, The Chedi Muscat and Six Senses Zighy Bay.

Agents also had ample free time to explore the sights of each destination and even crossed paths with Prince Harry while out and about in Muscat.

Pictured from left are Farah Salam, Traveledge; Maria Wong, FBI Travel; Tim Murphy, Media Travel; Anne-Maree Collins, Egencia; Rohan Farrance, Etihad Airways; Jeny Raffell, Virgin Australia; Samantha Dalton, CT Connections; Nadine McDougall, Bay Travel Group; Anne-Marie Selmo, TravelManagers; Ivana Opacak, New World Travel; Linda Wells, Globetrotter Corporate Travel and Kristen Bashir from Six Senses Hotels Resorts Spas.

Shanghai tax refund?

SHANGHAI is on the cusp of introducing tax refunds to foreign visitors who purchase goods in the Chinese city, *The Shanghai Morning Post* is reporting.

It's understood the scheme would see tax on goods such as clothes, watches, jewellery and electronics refunded to overseas travellers who spend no less than RMB 800 (AU\$155).

SAA to Abu Dhabi

SOUTH African Airways is set to commence new daily services between Johannesburg and Abu Dhabi from 29 Mar as part of a new pact with Etihad Airways.

The new strategic cooperation will see the airlines double the number of codeshare routes to 49 and provide a closer integration of Etihad Guest and SAA Voyager frequent flyer programs.

SAA and EY began codesharing in Jul last year, with Etihad boss James Hogan saying there is "huge potential" to develop the cooperation in the future.

The carriers also flagged further cooperation covering joint sales & marketing, coordination of procurement, facilities and airport operations.

Air NZ opens regional lounge at Auckland

A NEW lounge at Auckland Airport specifically for customers departing on regional flights has been opened by Air New Zealand.

The facility is dedicated to Koru club and other qualifying members, and provides spaces for passengers to relax prior to their flight or catch up on work.

Guests will also be able to order barista-made coffee by placing orders via Air NZ's mobile app.

New 5-star Crown for Melb

PLANS for a fourth hotel as part of the Crown Melbourne Integrated Resort have been revealed this morning.

Crown Resorts Limited has agreed to an initial investment of \$50 million to develop four parcels of land in Queensbridge Street, Southbank opposite the current integrated resort with the Schiavella Group.

The proposed luxury five-star hotel and apartment complex

will be shared 50:50 between the parties, with Crown provided rights to acquire and manage the hotel upon its completion.

Crown Resorts' chairman James Packer said the new property will ensure Crown Melbourne remains "the best integrated resort in Australia and amongst the best in the world".

With occupancy rates at the existing three properties "consistently over 90%", Packer emphasised there was an "urgent need for more hotel capacity at Crown Melbourne to meet both current and future demand".

A timeline on the new hotel's delivery date was not indicated.

APT family expands

EIGHT new trade sales staff have joined APT & sister company Travelmarvel as the businesses ramp up for the 2015 season.

The new recruits include Karen Newbury, state sales manager Qld; Alan Allison and Marlene Nolan as Qld bdms; Jacinta Crisp, bdm Vic; Claire Haggarty, bdm NSW (*TD* 04 Dec); Claire Freeman, retail communications coordinator; Susie Coughlin, Travelmarvel national sales mgr and Damian Borg, channel strategy manager (*TD* 18 Nov).

The team will expand further soon, with APT scouting for a new bdm for Vic/Tas and a trade events coordinator.

Mate rate at Cherating

CLUB Med Cherating Beach is offering industry partners savings of up to 60% for stays from now to 30 Apr, including the Jan school holiday period.

Located on the South China Sea, the resort has recently received a mini makeover and now features refreshed rooms, new furniture, TVs, enhanced air-con & more.

A minimum stay of two nights is required and black-out dates apply - see clubmed.com.au.

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AAOC awarded to Rex

RAPIDLY expanding regional carrier Regional Express has been awarded an Area Air Operator's Certificate by CASA, allowing the carrier to keep adding new routes.

Centara Hotels tour Aus & NZ



OPERATORS from the Centara Hotels & Resorts group toured Australia and New Zealand last week, meeting travel industry members at a series of events.

Roadshows took place in Sydney, Brisbane, Perth & Auckland, with informative training sessions held to showcase the flexibility of the resorts in the group for both business and leisure travellers.

The five delegates also took the

chance to say thanks for ongoing support from the trade through strong booking results.

Pictured above from left at one of the events is Austin Robinson, Centara Karon Resort Phuket; Peter Nilsson, Centara Grand Beach Resort & Villas Hua Hin; David Martens, Centara Grand Beach Resort & Villas Krabi and Charlie Ridout, Centara Hotels & Resorts Australian GSO rep.

Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

African safari operator **Bench International** is offering savings of up to \$2,000 per person on a 10-night itinerary enjoying game viewing in Zimbabwe and Botswana. The trip includes three free nights, all ground transport, meals and more, priced from \$4,985ppst. Phone 1300 237 422.

A special opening offer for the brand new **Kandaya Resort Cebu** in the Philippines is now on sale. Deluxe rooms are on sale from US\$267 (A\$322), valid for stays to 31 Mar. Rates include brekkie and selected non-motorised water activities. Email reservations@kandayaresort.com to book a room.

For a touch of luxury, **InterContinental Sydney** has released three new summer packages aimed at couples and families. Deals include overnight accom, with couples able to enjoy a 30-minute seaplane sightseeing tour over the Northern Beaches, or two open-air cinema tickets. Families of 2A2C can also receive a Family Pass to two popular Sydney attractions to enjoy during their stay. All deals include breakfast. Phone 02 9253 9000.

Adventure World is offering \$400 off the price of its 10-day Jewels of Greece and Turkey itinerary for bookings made between Boxing Day 2014 & 09 Jan 2015 for departures between 13 Apr - 26 Oct 2015. The itinerary is priced from \$2,029ppst. Phone 1300 363 055 to make a booking.

Garuda ceo resigns

EMIRSYAH Satar has stepped down from his post as chief executive officer of Garuda Indonesia after announcing his resignation in Aug (*TD* 12 Aug).

A decision on a successor will be made by shareholders today.

MEANWHILE, airline review company Skytrax has confirmed today that Garuda Indonesia will be the newest member of its 5-Star Airlines group in 2015.

Solstice ANZ return

CELEBRITY Cruises has today confirmed that the luxurious *Celebrity Solstice* will return for a fifth season in Australia and New Zealand waters in 2016/17.

The extended season will feature 18 cruises visiting 35 ports of call in 10 countries ranging from seven to 18 nights.

New for 2016/17 will be a 12-nt Queensland sailing that includes an overnight call in Cairns.

SILVERSEA®

Silversea owns and operates a fleet of eight "Boutique" cruise ships and is recognised as the market leader in the ultra-luxury sector. A fantastic opportunity exists in their Sydney CBD office.

MARKETING EXECUTIVE ASIA PACIFIC

Working closely with the Marketing Manager and with the support of the Marketing Coordinator, this role includes PPC/SEO campaign activity, online media advertising, web content, social media, direct mail, brochures, CRM and events. In addition you'll work closely with the GM to establish new brand partnerships and identify joint sales and marketing opportunities.

To apply for this role you must have a minimum of 3 years marketing experience preferably with a luxury brand, strong communication, organisation, negotiation and persuasive skills plus experience of Photoshop, InDesign and Dreamweaver.

Confidential applications to Philippa Baker on 0404 842384 or email Philippa@alexander-associates.com.au
No agencies please.

Acrobats star at Sabre Xmas party



CHRISTMAS festivities by travel technology giant Sabre Pacific are always a highlight of the annual Festive calendar, and 2014 was no different.

The company invited dozens of industry partners & guests to a swanky cocktail function at the Hilton Sydney this week, attended by many of the industry's best and brightest from all across Australia.

Executives from the Sabre Travel Network dropped in for the occasion, along with heavyweights from Sabre parent Abacus Int'l.

Entertainment for the evening was provided by a troupe of talented acrobats, contortionists & a variety of other amazing acts.

Sabre Pacific managing director Jeremy van de Klundert summed



up things perfectly when he gave huge thanks to the industry for a year of support, celebrating a year "in which we've stretched the team and our technology in so many different directions".

Pictured above main image is Jeremy Van de Klundert and Manny Tzafaris from Carlson Wagonlit Travel, and **inset** is Robert Baily of Abacus with Phil and Alison Hoffmann from Phil Hoffmann Travel in Adelaide.

Win a trip to Abu Dhabi flying with Etihad Airways

This month *Travel Daily* is giving the travel industry a chance to win a trip to Abu Dhabi, courtesy of Abu Dhabi Tourism & Culture Authority, Etihad Airways, Shangri-La Hotels and Arabian Adventures.

The prize includes:

- 2 return Economy Class flights to Abu Dhabi with Etihad Airways
- 4 nights staying in a Deluxe room at the five-star Shangri-La Hotel, Qaryat Al Beri
- Breakfast daily
- Airport transfers and sightseeing tour with Arabian Adventures

Everyday *TD* will ask a different question about Abu Dhabi and Etihad Airways. The subscriber with the most correct answers and the most creative answer to the final question will win this amazing prize.

Send your answers to: abudhabicomp@traveldaily.com.au

How many rooms at Shangri-La Hotel, Qaryat Al Beri, have beautiful water views?



Terms & conditions



LGW terminal renos

LONDON Gatwick Airport will spend £1b on a major renovation and upgrade project on the North Terminal over the next two years.

Improvement works will see a two-stage opening of an expanded check-in area, larger security area capable of handling 5,000 pax per hour, new departure lounges and refurbished arrivals area.

Fifteen new e-gates will also be installed along with replacement of escalators, elevators, aircraft piers & technology infrastructure.

Hertz Euro expansion

VEHICLE rental giant Hertz has opened 80 new pickup and return outlets across Europe in a move aimed at improving the flexibility in self-drive travel itineraries.

New locations have opened in major cities including Madrid, Athens, Stockholm and Oslo, with outlets specially positioned near to rail stations and city centres.

Hertz Dream Collection luxury vehicles are also available for pickup and drop-off at the outlets.

ANA to Houston

ALL Nippon Airways will add Houston, Texas to its global route network, effective 12 Jun.

Operating from Tokyo Narita, the daily Boeing 777-300ER service to Houston will be ANA's tenth destination in the United States.

Mini-bar inclusive

HOTEL guests staying at the Gateway Hotel in Hong Kong will enjoy complimentary access to the mini-bar from 15 Dec.

The initiative aims to "enhance every stay".

Replenished on a daily basis, the free mini-bar comes with two bottles of water, two cans of beer, Coke, Diet Coke and Orange Juice.

Aeromexico YYZ/MEX

DAILY services linking Toronto & Mexico City will be introduced by Aeromexico, beginning 04 May.

The new route will be operated by Boeing 737-700 aircraft.

Toronto is Aeromexico's second destination in Canada.

Annapurna campsites

NEW permanent campsites have been constructed across the Annapurna mountain ranges in Nepal, World Expeditions says, and are ready for Everest trekkers.

Paddington on show to agents



BRITISH Airways and VisitBritain recently invited travel agents and their children to witness the exciting adventures of Paddington Bear on the big screen.

Held at Sydney's Entertainment Quarter at Moore Park, the exclusive screening for the travel industry was very popular, with attendees from Flight Centre, FCm Travel Solutions, Morgan Hotel Group and more.

Details on many of the 'GREAT' attractions and places to visit in the UK were also provided to attendees at the screening.

Pictured above at the event flanked by BA cabin crew from

left is Karen Harrison, British Airways; Mark Haynes and Kristen Angus, VisitBritain; Nicole Backo, Melissa Lau and Natalie Brean, British Airways.

US group ski air pack

MAMMOTH Mountain has released packs of prepaid air coupons valid for one-way Alaska Airlines flight sectors travelling between Mammoth Lakes and LAX, Las Vegas or San Diego.

Packs containing either six or ten coupons are priced at US\$480 and \$780 respectively, some 50% off the standard per-sector price.

Tickets are fully transferable, with the product being marketed as an ideal Christmas present for groups heading for the US winter.

For more info, **CLICK HERE**.

Camp America shows

OFFICIALS from American gap year summer camp recruitment firm Camp America will host two events in Melbourne and Sydney bringing ambitious camp workers together with camp directors.

Events will be held at The ibis Melbourne on 10 Jan and Rydges World Square, Sydney on 11 Jan, with both beginning from 11am.

Over 25,000 young Australians have worked at institutional US summer camps since 1972.

For more information, phone Alex Rawlinson on 02 8235 7019.

New flydubai routes

UAE budget carrier flydubai has announced three new destinations will join its portfolio in the first quarter of 2015.

Effective 05 Mar, flydubai will commence four weekly services to Hargeisa (Somaliland), Chennai (India) and Nejan (Saudi Arabia), taking FZ's global portfolio to 89 destinations in 46 countries.

Travel Daily is Australia's leading travel industry publication.

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RETAIL TRAVEL CONSULTANT

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Are you a retail travel consultant extraordinaire? Are you looking for a new travel role where you can be part of a fun & friendly team environment and also be rewarded for the bookings you do? Would you like to work close to home? Then this is the role for you! This busy retail office, south of the river, is looking for a new consultant to join their growing team. Booking holiday packages for loyal clients your days will be filled with excitement. ! If you have travel consulting experience & want a new challenge call us today!

CANADIAN & AMERICAN SPECIALIST

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SYDNEY – SALARY PACKAGE UP TO \$60K DOE

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FUN IN NUMBERS

RETAIL TRAVEL CONSULTANT

NORTHERN BEACHES – SALARY PACKAGE UP TO \$55k

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END THE YEAR WITH A BANG!

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ALL HANDS ON DECK!

CRUISE TRAVEL CONSULTANTS

BRISBANE – TOP \$\$ PACKAGES

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Iceland Circle

10 DAYS / 9 NIGHTS

From **\$1971*** per person

Departs Reykjavik

Our most popular self-drive adventure offers a detailed look at Iceland's unique culture and diverse natural wonders. It's not a destination – it's an adventure! This package includes 9 nights accommodation in guest house rooms with private facilities (NOTE: in some remote areas the only accommodation options offer shared facilities), 8 day car hire (Economy Compact 2WD Auto), 7 breakfasts, a road map and further travel documentation.



Follow the Lights

12 DAYS / 11 NIGHTS

From **\$4146*** per person

Departs Helsinki

A magical journey through the land of the northern lights and midnight sun. Delve into Lapland's Sami culture and ever-changing scenery before boarding your coastal ship for an awe-inspiring cruise along the Norwegian fjords. Package includes 6 nights accommodation with private facilities, 5 night Hurtigruten Voyage, economy class flight from Helsinki to Rovaniemi (including taxes), 11 breakfasts, 5 lunches & 5 dinners, sightseeing transfer (Hotel Kultahovi/ Kirkenes pier) and bus ticket (Rovaniemi/Inari).

***Conditions apply.** Must be a registered travel agent to receive 13% commission at source. Valid for new bookings only, made and deposited by 15 Jan 2015. Offer does not apply to other elements that are not packages or coach tours such as flights, accommodation, sightseeing tours, transfers and cruises. Any subsequent change to the elements booked will affect or nullify the 13% commission for all beneficiaries. General booking conditions apply. Prices are per person, based on twin share accommodation. Prices are accurate as at 11 DEC 14 and subject to change without notice. Offer valid for new bookings only and not combinable with any other offers. All airfares are excluded. Seasonal surcharges and blackout dates may apply depending on date of travel. Standard Bentours Terms and Conditions apply. **Around Iceland Circle Self Drive – Economy Compact 2WD Auto (10D/9N):** Valid for sale until 15 Jan 15. Advertised price is valid for departures 01 – 30 May & 01 Sep-30 Sep 15. Car pick up/drop off at Keflavik International Airport. Car rental includes unlimited mileage, CDW and theft protection. A Bentours non-refundable deposit of \$150 per person is required within 7 days of making a booking. Final payment is due 45 days prior to departure ex Australia or New Zealand. **Follow the Lights ex Helsinki 12 days - Tourist Class (N grade cabin)** is valid for sale and travel until 15 Jan 15. Advertised price is valid for departure on 18, 19, 20, 21 & 25 Sep 15. A 10% deposit is required within 7 days of confirmation. Full payment is required 70 days prior to departure date from Australia/New Zealand. Cancellations made 70 days or more prior to departure will be subject to loss of deposit. Cancellations made up to 69 days prior to departure will be subject to loss of up to 100% of total cost.