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# Travel Daily

First with the news

Friday 7th February 2014

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## SAA/Virgin Aus codeshare

A NEW codeshare deal between South African Airways and Virgin Australia will provide greater opportunities for more Aussies to venture to the African continent. Revealed by SAA last night, the codeshare will enable the Star Alliance carrier to place its 'SA' code on Virgin Australia metal to Melbourne, Brisbane & Adelaide ex its Australian gateway of Perth to Johannesburg, from 11 Feb. SAA country manager for Australasia Tim Clyde-Smith said the new venture was "an exciting development for South African Airways in the Australian market." Pax originating travel locally will benefit by through-checking of baggage and receive boarding passes to Jo'burg and beyond. Virgin Australia will continue to offer an interline agreement for connecting flights to SAA's Perth service to Johannesburg, though

it's understood Virgin Australia has no current plan to codeshare on SAA services. Currently, South African Airways has permission from the Int'l Air Services Commission to place its code on Qantas flights between Johannesburg and Sydney through until 31 Dec 2014. When making its assessment on the QF/SAA pact, the IASC said it "considers there is a greater prospect of two carriers offering parallel direct services" on the SYD-JNB, PER-JNB or both routes.

## Carnival's WLCL site

CARNIVAL Australia has today debuted a new travel agent portal designed to act as a "single first contact point" for its seven cruise partners at [www.wlcl.com.au](http://www.wlcl.com.au). Dubbed the 'World's Leading Cruise Lines' for trade marketing purposes, the site has gone active this morning coinciding with the inaugural Cruise3sixty conference being held in Sydney. "The site promises to make it easier for travel agents to do business," ceo Ann Sherry said. See the **cover page** and **page two** for additional details.

**Today's issue of TD**

Travel Daily today has seven pages of news & photos today, a cover wrap for **Carnival Australia** plus a full page from:

- AA Appointments jobs

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The Concierge Travel Group operates a number of businesses including Concierge Business Travel, Concierge Traveller, Elegant Resorts and Villas, Swiss & Europe Travel and Freighter Travel.

The business is about to enter into an exciting transformation and is in the process of expanding its operations, coinciding with Concierge Business Travels appointment as the official Travel Manager of the Australian Olympic Team.

We are now seeking to recruit for a number of senior roles across:

**Operations, Marketing, Business Development, Account Management and Training.**

**Travel Advisors-Corporate, Groups, Wholesale, Leisure including home based.**

Centrally located in newly expanded and refurbished offices in Sydney's CBD the group operates 24/7 nationally and is in the process of positioning for its next stage of growth by ensuring that it attracts appropriately talented individuals.

We are looking for people who represent the very best that the Australian travel industry has to offer. Applicants for all positions should be at the top skill level of their particular area of specialisation, and have the enthusiasm, drive and commitment to play a major role in a dynamic growing team.

Successful applicants will have proven track records in the Australian travel industry, be customer focussed, passionate, be self starters with a can do approach, and that can think and work outside the box. In return, The Concierge Travel Group will offer an exciting time in a growth organisation and an opportunity to shape the direction of a business that aspires to be the best.

If you would like to be part of our team indicate your interest to Astute HR Consulting, - via email to Louise Weatherman - [lw@astutehrconsulting.com.au](mailto:lw@astutehrconsulting.com.au), or forward your application to Concierge Recruitment at Astute HR Consulting GPO Box Q186 QVB NSW 1230. Applications close 21 February 2014.

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## Amex GBT into TCF

**AMERICAN** Express appears to have progressed with plans to expand its Global Business Travel travel management entity into a joint venture (**TD 26 Sep**) after registering four offices with the TCF, it has emerged.

Head-quartered in Sydney and under the trading name American Express Global Business Travel, the firm has registered a Shelley Street office in the CBD, along with branches in North Ryde NSW, Melbourne Vic & Perth WA, according to an update from the Travel Compensation Fund.

The offices were each previously trading as American Express Travel Service branches, which have been voluntarily withdrawn from the TCF due to an "ownership restructure."

Amex Global Business Travel was among six new head office locations admitted into the TCF.

Others include Trajectory Travel of Graceville, Our Travel of Brisbane & Fly Via/First Stopover of Auchenflower, all in Queensland, and Escapes Direct in Beaumaris Victoria & helloworld Marion Westfield Tower, Oaklands Park in South Australia.

## Carnival Aus' CCS reborn

**CARNIVAL** Australia's newly formed 'World's Leading Cruise Lines' operation (**TD** breaking news) will see an expansion of the company's annual travel agent Partnership Summit.

All seven brands which comprise WLCL - P&O Australia, Princess Cruises, Carnival Cruise Lines, Cunard, P&O Cruises World Cruising, Holland America Line

and Seabourn - will participate in the summit.

Carnival Australia's formal Carnival Partnership Program will also be boosted to include all of the brands, with the exception of HAL and Seabourn, the firm said.

The seven brands will be united in a single portal at [wlcl.com.au](http://wlcl.com.au) which provides agents with 24/7 access to Polar online, reporting tools, a guide to each of the seven cruise brands, consolidated information of each cruise company's special weekly deals and general communication.

CEO Ann Sherry said the tagline reaffirms Carnival Aus' status as the cruise industry in the region.

## QF bids for SYD-MRZ

**RURAL** community support to keep QantasLink flying the Sydney-Moree route (**TD 17 Jan**) has paid off, with the carrier confirming today it has submitted a tender to operate the route.

QantasLink operated flights to the regional NSW town up until Mar last year, at which time the now defunct Brindabella Airlines took over the service.

The Qantas regional offshoot will maintain its double daily return services to Moree until 21 Mar, at which time the interim relief period ends and a 5-year regulated route license agreement would take over.

## New Marvel program

**TRAVELMARVEL** has revealed a brand new program to India, Sri Lanka and Nepal for 2014/15.

**Travel Daily** can reveal the firm will offer nine itineraries across the region, with a mix of river cruising on the Lower Ganges aboard the 22-suite *RV Rajmahal*, leopard safaris in the Sri Lankan hills and tracking Bengal tigers and one-horned Rhinos in Nepal.

"We believe it's a unique product in the market and we are confident that our new itineraries will generate a great deal of interest," general manager David Cox commented.

Trips range in length from nine to 32 days duration.

In India, the *RV Rajmahal* sails between Kolkata & Murshidabad over eight-days and is sold stand alone at \$2,995ppts or as part of an extended itinerary.

Earlybird specials are offered for bookings made by 30 Jun 2014.

## TA ATE14 air partners

**VIRGIN** Australia and Etihad Airways have been announced as respective platinum & gold airline partners of Tourism Australia's 2014 Australian Tourism Exchange.

The deal will see VA provide flights for ATE 2014 delegates in North America & New Zealand, as well as domestic flights to Cairns.

Etihad Airways will cover flights for delegates of the May show based in the UK, Europe, Singapore and the Middle East, including VA connections.

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## Pinpoint switches Maldives

**PINPOINT** Travel Group has announced it will transition its Maldives portfolio to the Freestyle Holidays brand effective from 01 Apr - the date that Asia specialist Wendy Wu Tours will take over the Singapore Airlines Holidays account (**TD Tue**).

The SIA Holidays switch to Wendy Wu follows a move by Singapore Airlines to conduct a competitive tender of its holiday program in Australia and which will see the program widened to new destinations.

Pinpoint gm Alison Powers said the Maldives has been performing particularly strongly, with a 13% increase in passenger numbers to the destination over the last year, "with even stronger growth expected once the portfolio is moved".

Powers said that while Pinpoint has enjoyed a strong relationship with Singapore Airlines over the years and would continue to

have preferred arrangements in place for all destinations, the change to selling the Maldives under Freestyle Holidays would give travel agents the flexibility to book other carriers.

"We're now in a position to take the Maldives to the next level under a strong and revitalised brand," Powers commented.

She said a strategic review of the Freestyle Holidays brand last year had resulted in a new look, improved customer service and sharper pricing, with "unprecedented double digit growth in the first half of the year.

"Agents are telling us we're on the right track, which is being reflected in our results," she said.

The new Freestyle Holidays Maldives brochure will roll out later this month, with all other destinations currently available via Singapore Airlines Holidays also available via Freestyle from 01 Apr this year.

## Designer Club Med

**CLUB Med** have launched a Facebook app that lets users vote for the design, name, logo and activities to be offered at its 4 Trident Snow Resort, Val Thorens.

It's available across 13 Club Med Facebook pages including its local page, and provides a chance to win a trip to the French Alps resort's opening - **CLICK HERE**.

## EK A380 to Barcelona

**EMIRATES** has commenced the first regular Airbus A380 services to Spain with the launch of daily superjumbos between Dubai and Barcelona, boosting capacity by over 2,200 seats per week.

## Allianz appoints cto

**MATTHEW** Clayton has been appointed as chief technical officer Australia for travel insurer Allianz Global Assistance.

Clayton responsibilities include product, underwriting & actuarial.

## Window Seat

**AYE** aye, Captain Stubing!

If you've ever had hopes of finding love over the buffet prawns while on a cruise, you may have been a fan of *The Love Boat*, its Captain Merrill Stubing and Cruise Director Julie McCoy.

The Captain was greeted by a flock of McCoy look-a-likes when he visited the Carnival Aust team in Sydney this week, with ceo Ann Sherry quipping "We know it's the height of cruise season when we have the honour of welcoming Captain Stubing to town."



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## Tales from the Inside

### Repeat travellers

Jessie Mackay, Escape Travel Toowoomba said "Thank you Trafalgar for the opportunity to be a part of the Air NZ Mega Famil to the USA. It was honestly such an unforgettable trip. Now it's guided holidays all the way for me! There's no way my clients are travelling any other way. It's certainly a product I will have no hesitation in recommending and selling to all my clients in the future."

*Jessie travelled as a guest of Trafalgar on an agent famil to America - August, 2013*

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## Chard hotel opening

**SHANGRI-LA** Hotels & Resorts will open the doors to its newest property at the iconic London landmark The Shard on 06 May.

The 202-room Shangri-La Hotel, At The Shard occupies levels 34 to 52 of the 72-storey structure.

## Dream Fijian wedding

**TOURISM** Fiji has launched a social [media competition](#) offering a couple the chance to win a FJD\$26,000 dream Fijian wedding.

In partnership with the Fijian wedding industry, couples are invited to create a Pinterest board of their perfect tropical wedding.

The prize also includes a four-night honeymoon on Nukubati Island, spa treatments and a romantic sunset cruise - more details at [www.facebook.com/Fiji](http://www.facebook.com/Fiji).



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Main responsibilities include handling incoming calls, quoting and managing bookings, invoicing packages and developing and maintaining client and supplier relationships.

In return for your hard work you will be rewarded with an attractive remuneration package with career growth and leadership opportunities.

Successful candidates will be based in our North Sydney office and ideally have a passion for all things sport.

Apply by sending cover letter and CV to [chris.heparty@kpt.com.au](mailto:chris.heparty@kpt.com.au)  
CLICK HERE for further details.



## Scoot/Tiger Airways lodge AFA

**SINGAPORE** Airlines low-cost offshoot Scoot & Malaysia's Tiger Airways have lodged papers with the Competition Commission of Singapore for anti-trust immunity as they seek to create an Alliance Framework Agreement, which *Travel Daily* can reveal may extend to include Australia.

The budget carriers have been working in partnership since late 2012 after inking a Memorandum of Understanding for a combined network (*TD* 12 Oct 12).

According to the application to the CCS made public yesterday, Scoot & Tiger Airways Singapore have agreed to cooperate on flight scheduling, pricing, sales & marketing "and other matters" on all international services, with the exception of routes between Singapore and Australia.

Scoot and Tiger say the proposed cooperation will "result in significant consumer & economic benefits and efficiencies."

They include better scheduling, expanded connectivity to a wider range of city pairs via Singapore, introduction of new routes, more flight choices for passengers and

"strengthening Singapore's status as an air hub," the airlines told the Singapore regulator.

Currently pax outside Singapore benefit from Scoot and Tigers' interline cooperation through joint itineraries and connectivity.

Approval from the CCS would allow benefits to be passed on to passengers whose travel originates in Singapore, from where both carriers operate out of Changi Airport Terminal 2.

Interested parties have until 26 Feb to submit comments on the planned Scoot/Tiger Airways Alliance Framework Agreement.

Scoot chief executive office Campbell Wilson told *TD* the carriers are "natural partners."

"Our interline co-operation over the past year has revealed strong demand for joint itineraries from customers outside Singapore, and it's clear there is similar demand from Singaporeans for greater alignment. We're therefore excited at the potential CCS approval would unlock.

"The inclusion of routes to Australia will be considered at a later date," Wilson told *TD*.

## Our business has Expanded

Upmarket Balmain/Rozelle Agent is looking for a full time senior travel consultant who is confident and experienced with Sabre, airfares as well as handling both cooperate and leisure clients. Please email a one page brief detailing your qualifications and experience to [4seniortravelconsultant@gmail.com](mailto:4seniortravelconsultant@gmail.com)

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## Air NZ swimsuit video

**AIR** New Zealand will next week launch a new in-flight safety video featuring a host of *Sports Illustrated* swimsuit models as the carrier celebrates 40 years of flying to the Cook Islands.

**CLICK HERE** to preview a behind the scenes clip of the new ad.

## Record TC sales

**TRAVEL** Counsellors Australia has reported a 74.5% increase in Jan sales compared to the corresponding period a year ago.

Globally, the home-based travel agent network saw sales rise 18%, topping \$91 million for the first time during a month.

Nine days in Jan were the firm's best ever sales days, a result global sales director Malcolm Hingley said was "testament" to how hard Travel Counsellors' work.

## McFarland course

**TRAVEL** writer Rob McFarland is hosting a workshop in Melbourne next month to help aspiring scribes translate their travel escapades to written words.

Course spaces are limited to 12 people and priced at \$499.

Sessions will be held on Sat 15 Mar & Sun 22 Mar from 10am to 5pm at the Vibe Savoy Hotel.

Register to attend by emailing [robmcfarland@yahoo.com](mailto:robmcfarland@yahoo.com).

## GCCT local support

**A RECENT** poll of Gold Coast residents found an overwhelming majority were in favour of the proposed Broadwater Marine Project, otherwise known as the Gold Coast Cruise Terminal.

More than 225,000 households were surveyed, with just 66 of 1,239 respondents argued the need for the cruise terminal, *The Gold Coast Bulletin* reported.

## LivingSocial Fiji deal

**TRAVEL** packages to Sheraton Fiji Resort are being sold at discount prices via group buying website LivingSocial, which joined the TCF last year (*TD* 17 Apr).

Four night deals including return airfares ex SYD, BNE or MEL start at \$959pp including breakfast and unlimited golf, on sale to 19 Feb.

## Ponant on a growth expedition



**AUSTRALIAN** travel agents not already familiar with luxury expedition cruise line Compagnie du Ponant soon will be, with the line set to aggressively ramp up its presence on the local scene.

Ponant's assault on the industry in Australia will be steered by its Australasian chairman Sarina Bratton, vice-president Monique Ponfoort and long-time Bratton colleague Steve McLaughlin.

The trio were last night joined by Ponant founder and ceo Jean Emmanuel Sauvee & executive vice-president of sales Hervé Bellaïche at a function in Sydney to meet past and future guests.

Having this week named the fourth vessel in its class and fifth overall - *Le Lyrial* - Bratton said Australia presented an enormous opportunity for the line.

"It's an exciting time for us, we have big plans, big expectations and we hope to live up to those expectations," Bratton told media.

Australia is already the No 2 market for the line among FIT travellers booking in advance.

For the first time, Ponant will next week launch three brand new brochures packed with content priced in Australian dollars.

**Pictured** above from left is Steve McLaughlin, Sarina Bratton, Monique Ponfoort, Jean Emmanuel Sauvee and Hervé Bellaïche.

## Kids foc on France rail

**RAIL** Europe advises that kids aged 4 to 11 will travel free on French Rail Passes booked before 30 Jun 2014, valid up to six months from the date of issue.

WIN WITH



This week, *TD* and Navman are giving you the chance to win a Navman MY Escape II GPS, valued at \$349, plus a voucher for a Navman international map.

You won't want to set off on your next trip



without your Navman MY Escape II GPS. It includes the Australian Good Food Guide, Lonely Planet Travel Guides and 4WD tracks.

Navman also has your next off-shore trip covered as it is giving away a voucher for an overseas map.

For your chance to win, email your answer to the question below by Fri 7th Feb to:

[navman@traveldaily.com.au](mailto:navman@traveldaily.com.au)

What feature of the Navman MY Escape GPS will help you most on your next road trip and why?

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New Caledonia

Sales Executive - Melbourne

Aircalin is the international airline of New Caledonia and has recently announced weekly services between Melbourne and Noumea.

Aircalin GSA, The Walshe Group, is seeking a results orientated individual with previous travel industry/airline experience and a passion for sales in the Melbourne area.

This role is responsible for representing Aircalin and promoting tourism to New Caledonia via developing key relationships within the Victoria travel industry.

**Successful applicants must possess the following;**

- Previous airline/travel industry experience in maintaining regular sales calls across an assigned sales territory;
- Knowledge of airline airfare structure, terminology and processes;
- The ability to deal with both travel agents and corporate customers;
- First rate presentation and negotiation skills;
- Knowledge of the Australian travel industry and local distribution systems.

Applications including your CV and a covering letter must be forwarded no later than Friday 14 February 2014 via email to [applications@walshegroup.com](mailto:applications@walshegroup.com)

## CLIA ports committee

**CRUISE** Lines International Association has established new regional committees for the Americas, Australasia and Asia as the entity looks to engage further with port communities globally on operational & strategic issues.

The new arms join those already operating in Europe.

Through the new committees, port partners will have increased opportunities to engage with CLIA member cruise lines, the firm said.

An overarching Global Ports Committee has also been created which will act as a forum where cruise lines and ports can come together to discuss port-related issues of interest, CLIA said.

Carnival Corporation's Giora Israel will chair the GPC, with the committee consisting of executives from MSC Cruises, Norwegian Cruise Lines and Royal Caribbean Cruises Ltd.

## Bench celebrates 45 African years



**AFRICA** specialist wholesaler Bench International yesterday hosted a special event in Sydney to celebrate 45 years in business.

The company was founded in 1969 by Charles Bench who came to Australia after working with South African Airways in the UK and found that nobody was selling African holidays in Australia.

Having pioneered the sector the business has grown from strength to strength, with Bench selling the business to his African partners Southern Cross Safaris in 2007.

GM Martin Edwards said the anniversary had prompted the company to dig out its old brochures - 45 of them - and compare the products from Bench's early days.

Interestingly, in 1994 a fully inclusive 15-day South African Highlights trip was priced at \$4,995 per person including SAA flights from Australia.

The same trip - with an additional Cape Town add-on - is in this year's brochure priced at \$3,995pp including flights, indicating how affordable Africa is becoming for Australian travellers, he said.

Edwards said the key difference

offered by Bench is its close relationship with its parent company in Africa.

"We have eyes and ears on the ground, a local 24 hour emergency phone number and a passionate reservations team," he commented.

Bench is showing its enthusiasm for Africa by taking part in Sydney's Taronga Zoo campaign for rhinoceros conservation, sponsoring a colourful sculpture on the Rhinos Trail of over 120 sculptures in public spaces between Sydney and Dubbo.

**MEANWHILE**, Bench International has also announced a new exclusive partnership with "voluntourism" travel specialist Camps International, which offers a range of volunteer expeditions in Africa, Asia and South America.

The new agreement will see Bench produce an Australia brochure for the Camps International products which range from short family and small group trips right through to school travel and Gap Year experiences.

**Pictured** above at yesterday's event are, from left: Fiona Orton, Martin Edwards, Charlie Bench, Mike Kirkland of Southern Cross and Julie de Palo.

## Borg goes to Virgin

**GLOBUS** Family national sales manager Damian Borg has left the wholesaler, taking up a role with Virgin Australia as the carrier's Industry Leader - NSW.

Borg was formerly Travelscene Amex head of product, moving to Globus in late 2012.

## Technology Update

Today's Technology Update is brought to you by Amadeus IT Pacific.

### "Only you can control your future"



A great piece of advice from Dr Seuss. So how are we shaping our future? For the past 25 years Amadeus has led the

way by listening carefully to our customers, partners, employees and stakeholders. It is through this consultative innovation that we have grown to become the world's leading GDS and travel technology company.

As we launch our exciting new brand and purpose - 'Shape the Future of Travel' - we are committing to innovate for many years to come in consultation with you, our industry. Our ambition is to provide travelers with amazing experiences and facilitate the entire door-to-door journey.

Aussies and Kiwis have an unrivalled passion for travel. Our travellers are adventurous, sophisticated and discerning and as a result our market is one of the world's most mature. Amadeus recognises this unique global influence and our local team of 300 staff works in partnership with the travel industry here to develop connected personalised and sustainable solutions that benefit travellers here and around the world.

Amadeus invites you to share your vision of the future of travel in the Pacific Region. Please visit our [dedicated site](#) to learn more and to make your contribution to the future of travel.

And to once again quote Dr Seuss, "Oh the places you'll go!"

**Tony Carter, Managing Director, Amadeus IT Pacific**

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## 2 Pullman Shanghai's

ACCOR has opened its second Pullman hotel in Shanghai.

The 23-storey 338-room and suite Pullman Shanghai South is the 15th Pullman hotel in China.

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This month **Travel Daily** is giving one reader and their friend the chance to win a 10 day Thailand tour, courtesy of **On The Go Tours**.

The prize consists of:

- Return economy flights from BNE, PER, SYD or MEL
- Airport arrival transfer on day 1 and departure transfer on day 10
- Breakfast daily and one dinner
- 8 nights accommodation in a 4 star hotel and 1 night accommodation on a floating jungle lodge
- Escorted by English speaking local guides.

Throughout February **Travel Daily** will ask 20 questions. The subscriber with the most correct entries and the most creative response to the final question will win this amazing Thailand holiday.

Email all your answers by COB Fri 28 Feb to:  
[Onthegotours@traveldaily.com.au](mailto:Onthegotours@traveldaily.com.au)

## How do OTG travel to their jungle lodge hotel in Thailand?

### Barossa site accolade

**SOUTH** Australia's *Barossa*. *Be Consumed* microsite has earned the distinction of 'Site of the Day' by the globally recognised Favourite Website Awards.

The web-page is an offshoot of the southaustralia.com portal and features the award winning Barossa ad, as well as information on the food, wine & attractions of the Barossa Valley - more at [beconsumed.southaustralia.com](http://beconsumed.southaustralia.com).

### New HOJO Anaheim

**HOWARD** Johnson Anaheim will break ground later this year on a brand new hotel next door to the current facility.

The new property - to be known as the Courtyard Waterpark Hotel at Disneyland - will be a higher tier brand to the existing Howard Johnson Anaheim, offering larger rooms and a larger waterpark.

An opening date in the summer of 2015 has been tentatively set.

## Mantra Grp Rising Stars descend

**MANTRA** Group has witnessed the latest wave of its 'Rising Stars' program graduated this week after successfully completing the year-long program.

The Rising Stars are employees of Mantra Group's 155 Peppers, Mantra and Breakfree properties in Australia & NZ, as well as corporate offices, which have been identified as potential leaders, and selected based on an application process.

The 2013 batch of graduates come from various facets of Mantra Group's everyday business, ranging from restaurant manager to business development manager to maintenance assistant, each attaining specific training, development and guided by an



internal mentor to achieve goals.

Group gm human resources Cherie McGill said the program has aided employees progress through the ranks with the firm.

This year's 18 Mantra Group Rising Stars are pictured above.



### Reservations Sales Manager Full time | Melbourne, Victoria

We are seeking an experienced Reservations Sales/Call Centre Manager to join our team of travel experts within our Tempo Holidays & Bentours brands.

Our brands specialise in tailored travel arrangements to Europe, Latin America, India, Middle East, Scandinavia, Russia, The Baltic's, The Arctic & Antarctica.

You will be a super energetic & fun loving individual with a passion for travel & a desire to grow your career.

- Can you champion our culture of excellence within our call centre team?
- Are you a hands on leader?
- Are you focused on ensuring sales target & goals are achieved?

What will we be looking for?

- You have a diploma of travel & tourism or tertiary related studies
- You have a minimum 3 years experience managing teams
- You have operated in a busy call centre environment
- You are focused on & can achieve targets
- Do you have exposure to selling our destinations
- You have the ability to think quickly under pressure

Contact us if you're interested in joining our award-winning team in South Melbourne.

So what are you waiting for...take the first step forward in making your career happen by forwarding a covering letter & CV outlining your skills & experience to [careers@tempoholidays.com](mailto:careers@tempoholidays.com)

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**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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Part of the Travel Daily group of publications.

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**NO MORE OVERTIME  
CORPORATE TRAVEL AGENT  
SYDNEY – SALARY PACKAGE TO \$70K**

This global corporate TMC has just won a blue chip account. Your day to day responsibilities will include liaising with travel coordinators, booking round the world itineraries using a GDS and adhering to company policies. This company offers amazing perks including access to global travel discounts and ongoing career progression. They also offer excellent training and support. Minimum 12 Months corporate travel experience and strong time management skills. Don't delay – apply today!

**WANT TO ESCAPE FACE TO FACE RETAIL?  
WHOLESALE CONSULTANT  
SYDNEY – SALARY PACKAGE TO \$47K**

This amazing tour/wholesale operator is looking for an energetic, positive personality to join their team. You will be responsible for organising all travel arrangements for both independent travelers, groups and building excellent relationships with your peers. If you enjoy an excellent salary with no sales targets and enjoy going overseas for international conferences every year this job is for you. A minimum 6 months travel industry experience with strong time management skills is essential.

**\*NEW\* SHINE BRIGHT LIKE A DIAMOND  
EXECUTIVE LEISURE TEAM LEADER  
MELBOURNE – SALARY PACKAGE UP TO \$65K (DOE)**

This well known travel management company now requires a senior team leader to join their dedicated leisure department. You will be responsible for managing a small team of leisure consultants. This exciting NEW role will see you working Monday – Friday hours only and you will finally be paid what you are worth! Working hands on, you will create unforgettable experiences for loyal repeat and referral high end clients. Min 5 years experience required and manager experience a must. Apply today

**SICK OF THE TRAFFIC? WORK FROM HOME  
CORPORATE CONSULTANT X 10  
MELBOURNE & PERTH – SALARY PKG UP TO \$55K (DOE)**

Have you been patiently waiting for that work from home corporate role? The wait is over! We have new positions now available in Melb and Perth that can see you working for this global corporate company from the comfort of your own home. You will work Mon – Fri hours only and be responsible for creating intricate and interesting itineraries for your corporate clients. You will be rewarded with a high base salary of \$55K. With no travel costs involved you will love your new position! Min 4 yrs corporate exp required.

**THE MORE THE MERRIER – GROUP ROLES GALORE  
GROUP TRAVEL CONSULTANTS X 3  
MELBOURNE – SALARY PACKAGE UP TO \$80K (OTE)**

Groups are the flavor of the month here in Melbourne! We have 3 NEW group travel positions that will all see you moving away from face to face sales and into dedicated group travel positions. From leisure groups to group reservations to corporate groups and events we have it all and would love to assist you in moving into your dream role! With Monday – Friday hours on offer and high base salaries there has never been a better time to make the move. Make 2014 your year, apply today and never look back!

**RARE PART TIME ROLE IN MELBOURNE  
LEISURE TRAVEL CONSULTANT  
MELBOURNE – SENSATIONAL SALARY ON OFFER**

We have a sensational NEW part time position with a well established and very successful office. Due to company growth this well known office now requires a consultant to work 2 days per week plus Saturday mornings. You will be offered a competitive rate of pay while working with high end clients and the many repeat and referral clients of the office. Using Galileo and CCT you will create dream holidays to worldwide destinations. If you have a minimum 5 years experience this role could be yours. Gal and CCT required.

**EVERYONE WANTS TO BE IN PRODUCT  
PRODUCT SPECIALIST  
BRISBANE – \$52K + SUPER**

Don't let this opportunity pass you by! A very rare position has become available to join this global leaders' product team. Working closely with the Product Managers & external suppliers the role of the product specialist will involve analysing, loading & updating product content & pricing ensuring that the best pricing & product is being procured. This role offers ongoing training and development opportunities. An excellent salary and Mon – Fri hours are on offer. Travel Product or Wholesale background preferred.

**IT'S A "FARE" GAME  
TRAVEL CONNECT CONSULTANT  
BRISBANE – UP TO \$55K PKG**

Are you the "go-to" person when it comes to deciphering Fare Sheets or working out complex routing? If yes then why not specialize in fares? Assisting the ticket centre you will provide support to your fellow agents who need airfare advice or help. If you enjoy problem solving, helping others and a good challenge then you will certainly enjoy this role especially when an excellent salary is on offer & a supportive team environment. Min 2 yrs consulting experience needed, great attention to detail & sound fares knowledge.